

2007

Life

Accident

and Health

Supplement Report

Statistics Section

May 2008



DIFP

Department of Insurance
Financial Institutions &
Professional Registration

**MISSOURI
LIFE
ACCIDENT & HEALTH
SUPPLEMENT REPORT
2007**

**Department of Insurance, Financial Institutions & Professional Registration
Statistics Section
May 2008**

PREFACE

The **Missouri Life, Accident & Health Supplement Report 2007** presents data collected by the Department of Insurance, Financial Institutions & Professional Registration from companies that file annual statement supplements for Missouri for 2007. This form is used to collect data in greater detail than reported in the 2007 Annual Statements. All life, health service corporations and fraternal companies are required to complete this form per 20 CSR 200-1.037, §374.040 RSMo., and §374.045 RSMo. Beginning in 1995, property and casualty companies were also required to complete the accident and health portion of the annual statement supplement for Missouri as an addendum to the supplement to page 20 of the annual statement.

The enclosed documentation, by company, provides information for each line of business specified in the annual statement supplement, with company profiles listed in alphabetical order. Charts have also been included in this publication, for each line of business. The first chart shows the total market share of the top 5 and top 10 companies, for the last five years. The second chart shows a total loss ratio, by line of business, for the last five years. A chart was not provided for Medicare Part D, as this data has only been collected for the last three years and a chart was not provided for Medicare Advantage/Medicare PPO Product as this data has only been collected for two years.

This publication also includes, Historical Trends, By Line of Business. This section provides historical data, by line of business, for the last ten years. Data collection for most of these lines of business started in 1993.

While every effort has been made to assure that all significant errors and omissions in the annual statement supplement data have been identified and resolved, the accuracy of the report depends on the accuracy of the information filed by each company.

The **Missouri Life, Accident & Health Supplement Report 2007** is published by the Statistics Section, Division of Market Regulation, Department of Insurance, Financial Institutions & Professional Registration. Additional copies can be received by sending a written request, along with payment of \$35.00 per copy, to the Department of Insurance, Financial Institutions & Professional Registration, P.O. Box 690, Jefferson City, MO 65102-0690. The Department of Insurance, Financial Institutions & Professional Registration also has a web site located at www.difp.mo.gov.

Other Publications

Available from the Missouri Department of Insurance, Financial Institutions & Professional Registration

The Department of Insurance, Financial Institutions & Professional Registration publishes the following reports. These reports are available by sending a written request along with \$35 to:

Department of Insurance, Financial Institutions & Professional Registration
P.O. Box 690
Jefferson City, MO 65102-0690

1. ***Missouri Complaint Index Report***
summary information: <http://www.insurance.mo.gov/reports/complaint/index.htm>
2. ***Missouri Department of Insurance Annual Report***
summary information: http://www.insurance.mo.gov/aboutMDI/annual_report.htm
3. ***Missouri Legal Malpractice (Closed Claim) Report***
summary information: <http://www.insurance.mo.gov/reports/legmal/index.htm>
4. ***Missouri Property & Casualty Supplement Data Report***
summary information: <http://www.insurance.mo.gov/reports/suppdata.htm>
5. ***Missouri Market Share Report***
summary information: <http://www.insurance.mo.gov/reports/mktshr.htm>
6. ***Missouri Medical Malpractice (Closed Claim) Report***
summary information: <http://www.insurance.mo.gov/reports/medmal/index.htm>
7. ***Missouri Product Liability (Closed Claim) Report***
summary information: <http://www.insurance.mo.gov/reports/prodliab/index.htm>
8. ***Missouri Real Estate Malpractice (Closed Claim) Report***
summary information: <http://www.insurance.mo.gov/reports/remal/index.htm>
9. ***Mortgage Guaranty Report***
summary information: <http://www.insurance.mo.gov/reports/mortguar/index.htm>
10. ***Private Passenger Automobile Report***
summary information: <http://www.insurance.mo.gov/reports/ppauto.pdf>
11. ***Missouri Health Maintenance Organization Report***
summary information: <http://www.insurance.mo.gov/reports/hmo/index.htm>

Databases: For more information: <http://www.insurance.mo.gov/reports/index.htm#aggdata>

1. Medicare Supplement Experience Data
2. Commercial Liability Experience Data
3. Missouri **Zip Code Insurance Data** for:
 - Homeowners/Dwelling Fire,
 - Farmowners (dwelling only),
 - Mobile Home,
 - Earthquake, and
 - Private Passenger Automobile

Some data is available to the public for a fee by special request only. For additional information, contact the **Statistics Section at (573) 751-4126**.

TABLE OF CONTENTS

| | |
|--|-----------|
| Annual Statement Supplement Form | 3 |
| Definition of Terms | 5 |
| Historical Trends By Line of Business | 13 |

LIFE INSURANCE

| | |
|---|-----------|
| Total Life - By Line of Business | 35 |
|---|-----------|

Individual Life – By Line of Business By Company

| | |
|------------------------------|-----------|
| Whole Life | 39 |
| Term Life | 46 |
| Universal Life | 52 |
| Graded Death Benefits | 57 |
| Credit Life | 59 |
| Variable Life | 61 |
| Annuities | |
| Ordinary | 64 |
| Variable | 70 |
| Modified Guaranteed | 73 |
| Equity Indexed | 75 |
| Deposit-Type Funds | 77 |
| Other Considerations | 81 |
| Total Individual Life | 83 |


Group Life – By Line of Business By Company

| | |
|------------------------------|------------|
| Whole Life | 93 |
| Term Life | 96 |
| Universal Life | 100 |
| Graded Death Benefits | 102 |
| Credit Life | 104 |
| Variable Life | 106 |
| Annuities | |
| Ordinary | 108 |
| Variable | 111 |
| Modified Guaranteed | 113 |
| Equity Indexed | 115 |
| Deposit-Type Funds | 117 |
| Other Considerations | 119 |
| Total Group Life | 121 |

| | |
|---|------------|
| Total Life Business – By Company | 129 |
|---|------------|

| | |
|---|------------|
| ACCIDENT & HEALTH INSURANCE | |
| Total Accident & Health - By Line of Business | 139 |
| Individual Accident & Health – By Line of Business By Company | |
| Medical Expense | 143 |
| Medicare Supplement | 146 |
| Long Term Care | 149 |
| Specified Disease | 152 |
| Accident Only | 155 |
| Disability Income | 158 |
| Dental | 162 |
| Limited Benefit | 164 |
| Short Term Credit Disability | 167 |
| Long Term Credit Disability | 169 |
| Medicare Part D | 171 |
| Medicare Advantage/Medicare PPO Product | 172 |
| Total Individual Accident & Health | 173 |
| Group Accident & Health – By Line of Business By Company | |
| Medical Expenses – Small Employer (2 – 50 Employees) | 181 |
| Medical Expenses – Small Employer (3 – 25 Employees) | 183 |
| Medical Expenses – Large Employer | 185 |
| Medical Expenses – Association | 187 |
| Medical Expenses – Discretionary | 189 |
| Medical Expenses – Federal Employees | 191 |
| Total Comprehensive Medical Expenses | 193 |
| Medicare Supplement | 195 |
| Long Term Care | 197 |
| Specified Disease | 199 |
| Accident Only | 201 |
| Disability Income | 204 |
| Dental | 207 |
| Limited Benefit | 210 |
| Short Term Credit Disability | 213 |
| Long Term Credit Disability | 215 |
| Credit Unemployment | 217 |
| Stop Loss | 218 |
| Medicare Part D | 220 |
| Medicare Advantage/Medicare PPO Product | 221 |
| Total Group Accident & Health | 222 |
| Total Accident & Health Business – By Company | 229 |
| Life, Accident & Health Companies Mail Addresses & Telephone Numbers | 237 |

**SAMPLE COPY
OF
ANNUAL STATEMENT
SUPPLEMENT FOR MISSOURI
FOR YEAR ENDING
DECEMBER 31, 2007**



MISSOURI DEPARTMENT OF INSURANCE,
FINANCIAL INSTITUTIONS AND PROFESSIONAL REGISTRATION
ANNUAL STATEMENT SUPPLEMENT FOR MISSOURI

FOR YEAR ENDING
2007

DUE DATE - MARCH 1

SEE INSTRUCTIONS ON REVERSE SIDE

| | | | | |
|-------------------|---------------------|---------|------------------------|------------------|
| NAIC GROUP NUMBER | NAIC COMPANY NUMBER | COMPANY | PERSON COMPLETING FORM | TELEPHONE NUMBER |
|-------------------|---------------------|---------|------------------------|------------------|

LIFE INSURANCE

| | | | | | | |
|--|-------------------|---|----------------------------------|---|---|----|
| | I | II | III | IV | V | VI |
| INDIVIDUAL BUSINESS | NUMBER OF INSURED | DIRECT PREMIUM & ANNUITY CONSIDERATIONS | DIRECT DIVIDENDS TO POLICYHOLDER | DIRECT CLAIMS, BENEFITS & SURRENDER VALUES PAID | LIFE INSURANCE IN FORCE (000) DECEMBER 31 | |
| 1.1) Whole | | | | | | |
| 1.2) Term | | | | | | |
| 1.3) Universal | | | | | | |
| 1.4) Graded Death Benefits | | | | | | |
| 1.5) Credit | | | | | | |
| 1.6) Variable Life | | | | | | |
| 1.7) Annuities (with life contingencies) | | | | | | |
| a) Ordinary | | | | | | |
| b) Variable | | | | | | |
| c) Modified Guaranteed | | | | | | |
| d) Equity Indexed | | | | | | |
| 1.8) Deposit-Type Contract Funds (including variable contracts without life contingencies) | | | | | | |
| 1.9) Other Considerations | | | | | | |
| 1.10) TOTAL INDIVIDUAL | | | | | | |
| GROUP BUSINESS | | | | | | |
| 2.1) Whole | | | | | | |
| 2.2) Term | | | | | | |
| 2.3) Universal | | | | | | |
| 2.4) Graded Death Benefits | | | | | | |
| 2.5) Credit | | | | | | |
| 2.6) Variable Life | | | | | | |
| 2.7) Annuities (with life contingencies) | | | | | | |
| a) Ordinary | | | | | | |
| b) Variable | | | | | | |
| c) Modified Guaranteed | | | | | | |
| d) Equity Indexed | | | | | | |
| 2.8) Deposit-Type Contract Funds (including variable contracts without life contingencies) | | | | | | |
| 2.9) Other Considerations | | | | | | |
| 2.10) TOTAL GROUP | | | | | | |
| 3) TOTAL LIFE | | | | | | |

ACCIDENT & HEALTH INSURANCE

| | | | | | | |
|---|-------------------|-------------------------|------------------------|---|--------------------|------------------------|
| | I | II | III | IV | V | VI |
| INDIVIDUAL BUSINESS | NUMBER OF INSURED | DIRECT PREMIUMS WRITTEN | DIRECT PREMIUMS EARNED | DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED |
| 4.1) Comprehensive Medical Expense (see definition on reverse side) | | | | | | |
| 4.2) Medicare Supplement | | | | | | |
| 4.3) Long Term Care | | | | | | |
| 4.4) Specified Disease | | | | | | |
| 4.5) Accident Only | | | | | | |
| 4.6) Disability Income | | | | | | |
| 4.7) Dental | | | | | | |
| 4.8) Limited Benefit | | | | | | |
| 4.9) Short Term Credit Disability (less than 10 years) | | | | | | |
| 4.10) Long Term Credit Disability (Mortgage) | | | | | | |
| 4.11) Credit Unemployment | | | | | | |
| 4.12) Stop Loss | | | | | | |
| 4.13) Medicare Part D | | | | | | |
| 4.14) Medicare Advantage/Medicare PPO Product | | | | | | |
| 4.15) TOTAL INDIVIDUAL | | | | | | |
| GROUP BUSINESS | | | | | | |
| 5.1) Comprehensive Medical Expense | | | | | | |
| a) Small employer (2-50 employees) | | | | | | |
| b) Large employer/union (over 50 employees) | | | | | | |
| c) Association | | | | | | |
| d) Discretionary | | | | | | |
| e) Federal Employees (line 24.1) | | | | | | |
| 5.2) Medicare Supplement | | | | | | |
| 5.3) Long Term Care | | | | | | |
| 5.4) Specified Disease | | | | | | |
| 5.5) Accident Only | | | | | | |
| 5.6) Disability Income | | | | | | |
| 5.7) Dental | | | | | | |
| 5.8) Limited Benefit | | | | | | |
| 5.9) Short Term Credit Disability (less than 10 years) | | | | | | |
| 5.10) Long Term Credit Disability (Mortgage) | | | | | | |
| 5.11) Credit Unemployment | | | | | | |
| 5.12) Stop Loss | | | | | | |
| 5.13) Medicare Part D | | | | | | |
| 5.14) Medicare Advantage/Medicare PPO Product | | | | | | |
| 5.15) TOTAL GROUP | | | | | | |
| 6) TOTAL ACCIDENT & HEALTH | | | | | | |

SEE REVERSE SIDE FOR ADDITIONAL INFORMATION NEEDED FOR SMALL EMPLOYERS AND ASSOCIATIONS

ADDITIONAL SMALL EMPLOYER COMPREHENSIVE MEDICAL EXPENSE INFORMATION

| | NUMBER OF INSUREDS | DIRECT PREMIUMS WRITTEN | DIRECT PREMIUMS EARNED | DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED |
|--------------------------------------|--------------------|----------------------------|---------------------------|--|-----------------------|---------------------------|
| 7.1) Small employer (3-25 employees) | | | | | | |

7.2) Number of insured employers reported on Line 5.1a:

7.3) Number of insured employers reported on Line 7.1:

ADDITIONAL ASSOCIATION INFORMATION

| | NUMBER OF INSUREDS | DIRECT PREMIUMS WRITTEN | DIRECT PREMIUMS EARNED | DIVIDENDS PAID OR CREDITED ON DIRECT BUSINESS | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED |
|--|--------------------|----------------------------|---------------------------|--|-----------------------|---------------------------|
| 8.1) Small employers (3-25 employees) in associations with rate differentials exceeding 20 percent. | | | | | | |
| 8.2) Small employers (3-25 employees) in associations with rate differentials NOT exceeding 20 percent. | | | | | | |
| 8.3) Large employers in association plans with rate differentials exceeding 20 percent. | | | | | | |
| 8.4) Large employers in association plans with rate differentials NOT exceeding 20 percent. | | | | | | |

8.1a) Number of insured employers reported on Line 8.1:

8.2a) Number of insured employers reported on Line 8.2:

8.3a) Number of insured employers reported on Line 8.3:

8.4a) Number of insured employers reported on Line 8.4:

DEFINITIONS FOR SPECIFIC LINES OF BUSINESS

NUMBER OF INSUREDS AS OF DECEMBER 31 OF REPORT YEAR:

For individual policies, the number of insureds must include dependents. For group policies, the number of insureds must equal the number of certificate holders, plus all dependents.

COMPREHENSIVE MEDICAL EXPENSE:

This category includes major medical, comprehensive medical and other hospital-surgical-medical benefit plans designed to be the insured person's primary health benefit coverage. Do not include plans covering less than 50% of incurred expenses.

LIMITED BENEFIT:

Includes vision, nursing care (other than long-term care), hospital indemnity and any other single service plan or program, not otherwise reported herein.

SMALL EMPLOYER:

(2-50 employees) (Line 5.1a): This term means major medical or comprehensive group medical expense insurance coverage that is subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

ASSOCIATION:

(Line 5.1c): This term means major medical or comprehensive group medical expense insurance coverage sold to members of associations THAT IS NOT subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

SMALL EMPLOYER:

(3-25 employees) (Line 7.1): This term means major medical or comprehensive group medical expense coverage that is subject to The Missouri Small Employer Health Insurance Availability Act.

STOP LOSS:

Include any premium for employer self-funded group health plan excess loss coverage, including any such coverage issued or provided through minimum premium plans or other self funded health benefit plans.

MEDICARE PART D:

Pursuant to the Medicare Modernization Act, companies writing prescription drug coverage, through Medicare Part D, must report their data on line numbers 4.13 and/or 5.13.

MEDICARE ADVANTAGE:

A plan of coverage for health benefits under Medicare Part C as defined in Section 1859 found in Title IV, Subtitle A, Chapter 1 of P.L. 105-33.

ADDITIONAL ASSOCIATION INFORMATION (LINES 8.1 THROUGH 8.4):

Report only business that offers coverage to associations that include **both** small (3-25 employees) and large employers. **Please refer to the instructions that were included in your packet for additional information.**

If additional definitions are needed for detail lines of business, please send a self-addressed stamped envelope to this office (no phone calls please).

EXPLANATION IF PREMIUMS ARE REPORTED, BUT NO INSUREDS:

DEFINITION OF TERMS

Life Insurance

Number Of Insureds: For individual policies, the number of insureds must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

Market Share: The dollar amount of direct premium or annuity considerations by company divided by the total amount of direct premium and annuity considerations industry-wide for the particular line of business being analyzed, expressed as a percentage.

Rank by Market Share: The relative position a company attained in the data year compared to all companies reporting premiums (or annuity considerations) for each line of business. Rankings are based on a descending order of market share, i.e., the company with the largest market share is given the ranking of **1 (one)**.

Direct Premiums: The dollar amount charged when a policyholder contracts for life insurance coverage before reinsurance has been ceded and/or assumed. Rules of life insurance accounting require reporting premiums actually collected.

Annuity Considerations: Single payment or periodic payments that are made to purchase an annuity. "Consideration" is a term from contract law for payment given by one party to obligate the other to performance specified by contract.

Dividends Paid: The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

Direct Claims and Benefits Paid: The dollar amount paid in performance of obligations imposed by life or annuity contracts including death benefits, matured endowments, annuity benefits, surrender values and other claims. Includes amounts paid during the current year for obligations incurred in prior years but not obligations to be paid in future years. This is a cash flow item only and not a measure of the profitability or the cost of current coverages.

Life Insurance in Force: The value of life insurance in force at year end, which is equal to the amount of insurance in force the previous year plus new contracts issued less contracts ceased during the year.

Benefits Ratio: The dollar amount of direct claims and benefits paid plus the dollar amount of direct dividends paid divided by the dollar amount of direct premium and/or annuity considerations for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims, benefits, and/or dividends.

Cash Flow Loss Ratio: The dollar amount of direct claims and benefits paid divided by the dollar amount of direct premium and/or annuity considerations written for a particular line of business being analyzed, expressed as a percentage.

Whole Life: A life insurance contract arrangement by which the insured person, upon payment of premium, is guaranteed that upon death, a named beneficiary will receive a stated amount. Though

legally whole life contracts are nondivisible entities, they continue to be explained as a combination of "term insurance protection" and "savings". A policyholder may borrow from the insurer an amount up to the cash value, at a contractual rate of interest, using the cash value as collateral. Premiums for a whole life policy may be paid over the life of the insured or for a limited period during which the higher premium charged pays up the policy.

Term Life: Life insurance which stays in effect for only a specified, limited period. If an insured dies within that period, the beneficiary receives the death payments. If the insured survives, the policy ends and the beneficiary receives nothing.

Universal Life: A life insurance policy under which (1) premiums are flexible, not fixed; (2) protection is adjustable, not fixed; and (3) insurance company expenses and other charges are specifically disclosed to a purchaser.

Graded Death Benefit: A death payment that increases with the age of an insured. Graded benefits may increase gradually and then level off, or may increase sharply before becoming level.

Credit Life: Insurance issued to a creditor to cover the life of a debtor for an outstanding loan. If the debtor dies prior to repayment of the debt, the policy will pay off the balance of the amount outstanding.

Variable Life: Any individual policy which provides for life insurance the amount or duration of which varies according to the investment experience of any separate account(s) established and maintained by the insurer as to the policy pursuant to section 376.309, RSMo of the insurance laws of the state of domicile of a foreign or alien insurer.

Annuities: Contract sold by insurance companies that pays a periodic income benefit for the life of the person (the annuitant) purchasing the contract, or for a specified length of time.

Ordinary: An agreement by an insurer guaranteeing that a specific sum of money will be paid in the future, usually as monthly income, to the annuitant.

Variable: An annuity in which premium payments are used to purchase accumulation units, their number depending on the value of each unit. The value of a unit is determined by the value of the portfolio of stocks in which the insurance company invests the premiums.

Modified Guaranteed: Deferred annuity contract, the underlying assets of which are held in a separate account and the values of which are guaranteed if held for specified periods. It contains nonforfeiture values that are based upon a market-value adjustment formula if held for shorter periods. This formula may or may not reflect the value of assets held in the separate account. The assets underlying the contract must be in a separate account during the period when the contract holder can surrender the contract.

Equity Indexed: Deferred annuity contract whose values are based in any way on the developing value of a financial index, such as the S&P 500, but which has minimum values determined by the nonforfeiture law for deferred annuities issued in this state.

Deposit-Type Funds: Premiums, annuity considerations, deposits, and other annuity income not reported on previous lines as direct premiums or annuity considerations, for which individual annuitants can be identified as Missouri residents. This applies to contracts issued on an individual or group basis.

Other Considerations: Unallocated annuity considerations and other unallocated deposits which incorporate mortality or morbidity risk.

DEFINITION OF TERMS

Accident & Health

Number Of Insureds: For individual policies, the number of insured must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

Market Share: The dollar amount of direct premiums written by company divided by the total amount of direct premiums written industry-wide for the particular line of business being analyzed, expressed as a percentage.

Rank by Market Share: The relative position a company attained in the data year to all companies reporting premiums for each line of business. Rankings are based on a descending order of market share, i.e., the company with the largest market share is given the ranking of 1.

Direct Premiums Written: Amount charged when a policyholder contracts for insurance coverage before reinsurance has been ceded and/or assumed.

Direct Premiums Earned: The part of premium attributable to the coverage already provided in a given period before reinsurance has been ceded and/or assumed.

Dividends Paid: The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

Direct Losses Paid: The sum of all payments made during the year for the benefit of insurance claimants, before reinsurance has been ceded and/or assumed. These payments include amounts paid in the current year for claims arising from coverage in prior years and exclude amounts which will be paid in future years for claims arising from the current year. Hence, this item is not a measure of the actual cost of current coverages, but only of current cash flows.

Direct Losses Incurred: The sum of direct losses paid plus an estimate at the close of the year of the amounts to be paid in the future for all claims arising from the current and all prior years, minus the corresponding estimate made at the close of business for the preceding year. Incurred losses reported include estimated amounts unpaid for incurred-but-not-reported (IBNR) claims.

Loss Ratio: The dollar amount of direct losses incurred divided by the dollar amount of premiums earned for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims.

Cash Flow Loss Ratio: The dollar amount of direct losses paid divided by the dollar amount of direct premiums written for a particular line of business being analyzed, expressed as a percentage.

Medical Expense: A form of health insurance that provides benefits for medical, surgical, and hospital expenses.

Small Employer (2 – 50 employees) or (3 – 25 employees): Major medical or comprehensive group medical expense insurance coverage that is subject to the group market provisions of the Federal Health Insurance Portability and Accountability Act (HIPAA).

Small Employer (3 – 25 employees): Major medical or comprehensive group medical expense coverage that is subject to The Missouri Small Employer Health Insurance Availability Act.

Medicare Supplement: A group or individual policy of accident and sickness insurance or a subscriber contract of hospital and medical service associations or health maintenance organizations, other than a policy issued pursuant to a contract under Section 1876 or Section 1833 of the federal Social Security Act, which is advertised, marketed or designed primarily as a supplement to reimbursements under Medicare for the hospital, medical or surgical expenses of persons eligible for Medicare.

Long Term Care: Any policy, contract, certificate, evidence of coverage or rider advertised, marketed, offered or designed to provide coverage for not less than 12 consecutive months for each covered person on an expense incurred, indemnity, prepaid or other basis; for one or more necessary or medically necessary diagnostic, preventive, therapeutic, rehabilitative, maintenance of personal care services, provided in a setting other than an acute care unit of a hospital. Such term includes group and individual annuities and life insurance policies or riders which provide directly or which supplement long-term care insurance. Such term also includes a policy or rider which provides for payment of benefits based upon cognitive impairment or the loss of functional capacity.

Specified Disease: A policy for certain specified diseases only, such as cancer, heart attacks, scarlet fever, smallpox, polio, tetanus, etc.

Accident Only: A form of health insurance against loss by bodily injury.

Disability Income: A form of health insurance that provides periodic payments to replace income, actually or presumptively lost, when the insured is unable to work as a result of sickness or injury.

Limited Benefit: Policies that are not otherwise described herein and which pay benefits only for specified perils, in contrast to those paying for all accident and sickness perils.

Short Term Credit Disability: Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of less than 10 years.

Long Term Credit Disability (Mortgage): Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of 10 years or more.

Credit Unemployment: Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other transaction on credit when the debtor is involuntarily unemployed.

Stop Loss: A policy, certificate, contract endorsement, attachments, amendments or other modifications to that contract, which protects an employer, trustee, or association against an aggregate amount of claims over a period, by insuring against losses of an employer's self-funded health plan or losses in excess of a specified amount or percentage of the earned premium income.

Medicare Part D: Optional prescription drug benefits provided through Medicare.

Medicare Advantage/Medicare PPO Product: A plan of coverage for health benefits under Medicare Part C as defined in Section 1859 found in Title IV, Subtitle A, Chapter 1 of P.L. 105-33.

**HISTORICAL TRENDS
BY
LINE OF BUSINESS**

1998- 2007

HISTORICAL TRENDS BY LINE OF BUSINESS

FOR YEARS 1998 - 2007

INDIVIDUAL WHOLE LIFE

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$737,806,789 | \$677,662,393 | \$293,619,172 | 91.85% | 131.64% | -2.48% |
| 1999 | \$769,291,874 | \$861,967,438 | \$302,475,773 | 112.05% | 151.37% | 4.27% |
| 2000 | \$786,815,707 | \$833,166,168 | \$315,707,873 | 105.89% | 146.02% | 2.28% |
| 2001 | \$752,703,695 | \$737,354,868 | \$310,524,941 | 97.96% | 139.22% | -4.34% |
| 2002 | \$784,548,602 | \$834,005,699 | \$316,967,016 | 106.30% | 146.71% | 4.23% |
| 2003 | \$719,119,352 | \$797,276,767 | \$323,220,961 | 110.87% | 155.82% | -8.34% |
| 2004 | \$760,946,118 | \$860,216,353 | \$311,864,185 | 113.05% | 154.03% | 5.82% |
| 2005 | \$701,647,462 | \$1,237,629,495 | \$308,194,063 | 176.39% | 220.31% | -7.79% |
| 2006 | \$725,236,838 | \$788,864,126 | \$310,866,850 | 108.77% | 151.64% | 3.36% |
| 2007 | \$694,747,666 | \$790,985,364 | \$319,678,240 | 113.85% | 159.87% | -4.20% |

INDIVIDUAL TERM LIFE

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$221,500,043 | \$114,176,192 | \$5,990,993 | 51.55% | 54.25% | 9.62% |
| 1999 | \$200,973,899 | \$124,310,754 | \$9,856,079 | 61.85% | 66.76% | -9.27% |
| 2000 | \$213,945,592 | \$137,088,684 | \$6,372,973 | 64.08% | 67.06% | 6.45% |
| 2001 | \$232,002,403 | \$125,602,619 | \$13,119,985 | 54.14% | 59.79% | 8.44% |
| 2002 | \$264,255,937 | \$191,261,162 | \$15,404,195 | 72.38% | 78.21% | 13.90% |
| 2003 | \$311,467,903 | \$184,996,306 | \$10,173,738 | 59.39% | 62.66% | 17.87% |
| 2004 | \$347,382,114 | \$212,249,288 | \$9,263,420 | 61.10% | 63.77% | 11.53% |
| 2005 | \$346,852,356 | \$259,159,296 | \$8,750,340 | 74.72% | 77.24% | -0.15% |
| 2006 | \$324,914,256 | \$205,976,421 | \$9,376,107 | 63.39% | 66.28% | -6.32% |
| 2007 | \$425,122,250 | \$261,285,814 | \$9,199,275 | 61.46% | 63.63% | 30.84% |

INDIVIDUAL UNIVERSAL LIFE

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$501,927,504 | \$950,382,233 | \$27,991,550 | 189.35% | 194.92% | -9.63% |
| 1999 | \$392,321,964 | \$318,771,594 | \$6,557,565 | 81.25% | 82.92% | -21.84% |
| 2000 | \$368,902,373 | \$368,554,786 | \$7,066,780 | 99.91% | 101.82% | -5.97% |
| 2001 | \$414,523,544 | \$444,132,853 | \$6,122,175 | 107.14% | 108.62% | 12.37% |
| 2002 | \$464,925,509 | \$359,544,541 | \$5,035,888 | 77.33% | 78.42% | 12.16% |
| 2003 | \$491,131,691 | \$331,504,239 | \$6,524,954 | 67.50% | 68.83% | 5.64% |
| 2004 | \$552,152,498 | \$479,281,007 | \$4,442,311 | 86.80% | 87.61% | 12.42% |
| 2005 | \$504,117,494 | \$348,497,145 | \$5,165,009 | 69.13% | 70.15% | -8.70% |
| 2006 | \$507,239,598 | \$394,254,964 | \$4,264,290 | 77.73% | 78.57% | 0.62% |
| 2007 | \$515,700,108 | \$341,779,305 | \$4,735,773 | 66.27% | 67.19% | 1.67% |

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 1998 - 2007

INDIVIDUAL GRADED DEATH BENEFITS

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$9,724,478 | \$5,813,348 | \$57,334 | 59.78% | 60.37% | 4.65% |
| 1999 | \$10,029,134 | \$6,156,816 | \$55,153 | 61.39% | 61.94% | 3.13% |
| 2000 | \$9,778,212 | \$5,931,444 | \$62,754 | 60.66% | 61.30% | -2.50% |
| 2001 | \$10,878,673 | \$8,150,202 | \$52,431 | 74.92% | 75.40% | 11.25% |
| 2002 | \$10,412,824 | \$7,480,188 | \$201,132 | 71.84% | 73.77% | -4.28% |
| 2003 | \$10,595,166 | \$7,331,969 | \$194,172 | 69.20% | 71.03% | 1.75% |
| 2004 | \$10,223,158 | \$7,853,757 | \$190,529 | 76.82% | 78.69% | -3.51% |
| 2005 | \$9,615,705 | \$8,308,272 | \$179,856 | 86.40% | 88.27% | -5.94% |
| 2006 | \$8,937,343 | \$8,483,380 | \$162,029 | 94.92% | 96.73% | -7.05% |
| 2007 | \$23,472,241 | \$9,939,838 | \$34,632 | 42.35% | 42.49% | 162.63% |

INDIVIDUAL CREDIT LIFE

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$7,418,178 | \$6,506,799 | \$0 | 87.71% | 87.71% | -45.21% |
| 1999 | \$6,995,630 | \$5,659,503 | \$0 | 80.90% | 80.90% | -5.70% |
| 2000 | \$6,413,822 | \$4,115,994 | \$514 | 64.17% | 64.18% | -8.32% |
| 2001 | \$7,444,004 | \$2,816,772 | \$2,734 | 37.84% | 37.88% | 16.06% |
| 2002 | \$8,279,028 | \$3,618,201 | \$6,441 | 43.70% | 43.78% | 11.22% |
| 2003 | \$3,536,919 | \$2,241,861 | \$0 | 63.38% | 63.38% | -57.28% |
| 2004 | \$3,297,476 | \$2,866,583 | \$0 | 86.93% | 86.93% | -6.77% |
| 2005 | \$4,054,966 | \$2,669,454 | \$0 | 65.83% | 65.83% | 22.97% |
| 2006 | \$4,866,381 | \$1,681,669 | \$0 | 34.56% | 34.56% | 20.01% |
| 2007 | \$1,789,474 | \$1,088,251 | \$0 | 60.81% | 60.81% | -63.23% |

INDIVIDUAL VARIABLE LIFE

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$198,382,492 | \$83,559,561 | \$1,609,929 | 42.12% | 42.93% | -1.67% |
| 1999 | \$241,739,686 | \$268,122,865 | \$816,647 | 110.91% | 111.25% | 21.86% |
| 2000 | \$267,257,239 | \$179,877,908 | \$1,943,311 | 67.31% | 68.03% | 10.56% |
| 2001 | \$312,984,706 | \$146,437,278 | \$10,028,648 | 46.79% | 49.99% | 17.11% |
| 2002 | \$263,942,909 | \$153,198,805 | \$9,623,305 | 58.04% | 61.69% | -15.67% |
| 2003 | \$281,526,177 | \$171,943,996 | \$2,295,915 | 61.08% | 61.89% | 6.66% |
| 2004 | \$266,155,970 | \$298,729,942 | \$3,393,872 | 112.24% | 113.51% | -5.46% |
| 2005 | \$264,276,576 | \$353,997,068 | \$3,668,394 | 133.95% | 135.34% | -0.71% |
| 2006 | \$268,013,253 | \$204,479,712 | \$3,054,607 | 76.29% | 77.43% | 1.41% |
| 2007 | \$247,583,451 | \$187,770,718 | \$3,803,419 | 75.84% | 77.38% | -7.62% |

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 1998 - 2007

INDIVIDUAL ORDINARY ANNUITIES

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$364,692,267 | \$775,666,885 | \$3,366,450 | 212.69% | 213.61% | -18.55% |
| 1999 | \$407,245,440 | \$779,679,935 | \$3,527,055 | 191.45% | 192.32% | 11.67% |
| 2000 | \$373,200,127 | \$900,976,486 | \$3,258,370 | 241.42% | 242.29% | -8.36% |
| 2001 | \$1,305,828,841 | \$1,007,825,710 | \$2,541,149 | 77.18% | 77.37% | 249.90% |
| 2002 | \$1,554,696,964 | \$872,194,110 | \$1,965,701 | 56.10% | 56.23% | 19.06% |
| 2003 | \$1,266,302,842 | \$823,503,089 | \$1,915,121 | 65.03% | 65.18% | -18.55% |
| 2004 | \$1,208,751,601 | \$1,005,859,160 | \$1,418,229 | 83.21% | 83.33% | -4.54% |
| 2005 | \$1,212,579,611 | \$1,133,952,482 | \$849,961 | 93.52% | 93.59% | 0.32% |
| 2006 | \$1,089,198,163 | \$1,374,264,980 | \$852,692 | 126.17% | 126.25% | -10.18% |
| 2007 | \$1,079,427,402 | \$1,560,890,843 | \$53,486,559 | 144.60% | 149.56% | -0.90% |

INDIVIDUAL VARIABLE ANNUITIES

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$275,157,586 | \$122,054,554 | \$442,265 | 44.36% | 44.52% | 91.46% |
| 1999 | \$240,866,934 | \$168,874,196 | \$307,035 | 70.11% | 70.24% | -12.46% |
| 2000 | \$235,538,781 | \$258,676,378 | \$371,233 | 109.82% | 109.98% | -2.21% |
| 2001 | \$416,637,139 | \$237,931,299 | \$491,892 | 57.11% | 57.23% | 76.89% |
| 2002 | \$892,245,719 | \$460,158,691 | \$64,575,284 | 51.57% | 58.81% | 114.15% |
| 2003 | \$1,104,621,663 | \$565,750,142 | \$59,360,346 | 51.22% | 56.59% | 23.80% |
| 2004 | \$1,114,587,077 | \$702,024,508 | \$52,713,101 | 62.99% | 67.71% | 0.90% |
| 2005 | \$1,048,332,179 | \$827,719,273 | \$47,621,403 | 78.96% | 83.50% | -5.94% |
| 2006 | \$1,088,966,954 | \$1,009,354,714 | \$45,876,413 | 92.69% | 96.90% | 3.88% |
| 2007 | \$1,522,786,782 | \$1,225,527,244 | \$641,646 | 80.48% | 80.52% | 39.84% |

INDIVIDUAL MODIFIED GUARANTEED ANNUITIES

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$1,709,865 | \$712,143 | \$0 | 41.65% | 41.65% | -72.98% |
| 1999 | \$4,992,238 | \$9,810,664 | \$0 | 196.52% | 196.52% | 191.97% |
| 2000 | \$7,815,654 | \$15,272,217 | \$0 | 195.41% | 195.41% | 56.56% |
| 2001 | \$53,670,936 | \$8,640,161 | \$0 | 16.10% | 16.10% | 586.71% |
| 2002 | \$89,880,827 | \$12,790,919 | \$0 | 14.23% | 14.23% | 67.47% |
| 2003 | \$11,725,883 | \$4,516,103 | \$0 | 38.51% | 38.51% | -86.95% |
| 2004 | \$27,098,172 | \$2,257,259 | \$0 | 8.33% | 8.33% | 131.10% |
| 2005 | \$19,308,562 | \$18,457,937 | \$0 | 95.59% | 95.59% | -28.75% |
| 2006 | \$31,764,685 | \$25,070,263 | \$0 | 78.92% | 78.92% | 64.51% |
| 2007 | \$48,616,121 | \$43,945,474 | \$0 | 90.39% | 90.39% | 53.05% |

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 1998 - 2007

INDIVIDUAL EQUITY INDEXED ANNUITIES

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$26,567,556 | \$4,278,417 | \$0 | 16.10% | 16.10% | 13.50% |
| 1999 | \$55,099,046 | \$7,696,289 | \$19,267 | 13.97% | 14.00% | 107.39% |
| 2000 | \$57,750,428 | \$19,570,277 | \$31,386 | 33.89% | 33.94% | 4.81% |
| 2001 | \$74,018,507 | \$21,347,556 | \$0 | 28.84% | 28.84% | 28.17% |
| 2002 | \$112,708,695 | \$35,525,743 | \$0 | 31.52% | 31.52% | 52.27% |
| 2003 | \$147,198,494 | \$42,698,243 | \$0 | 29.01% | 29.01% | 30.60% |
| 2004 | \$267,201,368 | \$43,888,877 | \$0 | 16.43% | 16.43% | 81.52% |
| 2005 | \$321,080,132 | \$69,014,616 | \$0 | 21.49% | 21.49% | 20.16% |
| 2006 | \$446,186,722 | \$134,225,653 | \$0 | 30.08% | 30.08% | 38.96% |
| 2007 | \$428,750,802 | \$154,362,112 | \$0 | 36.00% | 36.00% | -3.91% |

INDIVIDUAL DEPOSIT-TYPE FUNDS

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$1,425,849,885 | \$660,732,016 | \$4,043 | 46.34% | 46.34% | -0.78% |
| 1999 | \$1,593,326,078 | \$820,192,380 | \$444 | 51.48% | 51.48% | 11.75% |
| 2000 | \$1,683,353,647 | \$1,117,711,940 | \$429 | 66.40% | 66.40% | 5.65% |
| 2001 | \$686,818,234 | \$401,133,945 | \$593,974 | 58.40% | 58.49% | -59.20% |
| 2002 | \$88,565,544 | \$52,125,293 | \$561,135 | 58.86% | 59.49% | -87.10% |
| 2003 | \$102,610,655 | \$39,995,760 | \$498,456 | 38.98% | 39.46% | 15.86% |
| 2004 | \$96,881,454 | \$48,101,602 | \$277,219 | 49.65% | 49.94% | -5.58% |
| 2005 | \$100,971,117 | \$66,680,404 | \$101,959 | 66.04% | 66.14% | 4.22% |
| 2006 | \$91,593,260 | \$71,457,947 | \$42,509 | 78.02% | 78.06% | -9.29% |
| 2007 | \$96,311,198 | \$52,897,047 | \$84,040 | 54.92% | 55.01% | 5.15% |

INDIVIDUAL OTHER CONSIDERATIONS

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | N/A | N/A | N/A | N/A | N/A | N/A |
| 1999 | N/A | N/A | N/A | N/A | N/A | N/A |
| 2000 | N/A | N/A | N/A | N/A | N/A | N/A |
| 2001 | N/A | N/A | N/A | N/A | N/A | N/A |
| 2002 | \$399,119,934 | \$352,898,306 | \$0 | 88.42% | 88.42% | N/A |
| 2003 | \$480,669,951 | \$377,279,394 | \$102 | 78.49% | 78.49% | \$0 |
| 2004 | \$496,081,628 | \$459,729,681 | \$0 | 92.67% | 92.67% | 3.21% |
| 2005 | \$448,897,065 | \$529,386,474 | \$177 | 117.93% | 117.93% | -9.51% |
| 2006 | \$519,929,434 | \$547,251,323 | \$85 | 105.25% | 105.25% | 15.82% |
| 2007 | \$523,533,060 | \$469,141,807 | \$127 | 89.61% | 89.61% | 0.69% |

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 1998 - 2007

GROUP WHOLE LIFE

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$42,253,689 | \$140,776,080 | \$166,639 | 333.17% | 333.56% | 14.76% |
| 1999 | \$59,186,388 | \$61,142,484 | \$138,663 | 103.30% | 103.54% | 40.07% |
| 2000 | \$45,330,946 | \$72,108,705 | \$155,077 | 159.07% | 159.41% | -23.41% |
| 2001 | \$58,751,294 | \$70,812,812 | \$38,386 | 120.53% | 120.60% | 29.61% |
| 2002 | \$72,219,558 | \$101,223,887 | \$78,323 | 140.16% | 140.27% | 22.92% |
| 2003 | \$58,182,769 | \$199,755,503 | \$58,983 | 343.32% | 343.43% | -19.44% |
| 2004 | \$47,766,867 | \$159,350,495 | \$72,074 | 333.60% | 333.75% | -17.90% |
| 2005 | \$48,687,415 | \$79,016,263 | \$75,575 | 162.29% | 162.45% | 1.93% |
| 2006 | \$33,344,915 | \$195,331,633 | \$64,850 | 585.79% | 585.99% | -31.51% |
| 2007 | \$31,286,221 | \$238,746,197 | \$75,377 | 763.10% | 763.34% | -6.17% |

GROUP TERM LIFE

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$280,717,814 | \$249,110,106 | \$3,561,260 | 88.74% | 90.01% | 2.16% |
| 1999 | \$281,091,200 | \$321,445,911 | \$2,974,685 | 114.36% | 115.41% | 0.13% |
| 2000 | \$298,123,665 | \$900,454,791 | \$3,111,616 | 302.04% | 303.08% | 6.06% |
| 2001 | \$340,012,832 | \$440,792,052 | \$3,499,348 | 129.64% | 130.67% | 14.05% |
| 2002 | \$320,918,890 | \$367,675,046 | \$4,138,916 | 114.57% | 115.86% | -5.62% |
| 2003 | \$346,465,528 | \$348,268,875 | \$3,769,039 | 100.52% | 101.61% | 7.96% |
| 2004 | \$340,509,430 | \$375,549,371 | \$2,662,813 | 110.29% | 111.07% | -1.72% |
| 2005 | \$376,714,634 | \$397,857,704 | \$1,296,566 | 105.61% | 105.96% | 10.63% |
| 2006 | \$429,762,613 | \$358,404,593 | \$1,551,526 | 83.40% | 83.76% | 14.08% |
| 2007 | \$431,403,454 | \$359,258,987 | \$1,514,546 | 83.28% | 83.63% | 0.38% |

GROUP UNIVERSAL LIFE

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$22,038,373 | \$17,514,625 | \$16,022 | 79.47% | 79.55% | 17.37% |
| 1999 | \$43,447,617 | \$33,488,229 | \$60,284 | 77.08% | 77.22% | 97.15% |
| 2000 | \$48,519,127 | \$24,659,765 | \$60,860 | 50.82% | 50.95% | 11.67% |
| 2001 | \$28,147,577 | \$42,363,105 | \$232,777 | 150.50% | 151.33% | -41.99% |
| 2002 | \$38,246,367 | \$58,441,328 | \$62,270 | 152.80% | 152.97% | 35.88% |
| 2003 | \$84,220,414 | \$22,705,391 | \$114,261 | 26.96% | 27.10% | 120.21% |
| 2004 | \$35,587,319 | \$25,201,675 | \$233,826 | 70.82% | 71.47% | -57.75% |
| 2005 | \$31,283,999 | \$30,446,603 | \$25,564 | 97.32% | 97.40% | -12.09% |
| 2006 | \$29,301,961 | \$36,623,309 | \$69,924 | 124.99% | 125.22% | -6.34% |
| 2007 | \$29,674,076 | \$29,573,775 | \$54,621 | 99.66% | 99.85% | 1.27% |

HISTORICAL TRENDS BY LINE OF BUSINESS

FOR YEARS 1998 - 2007

GROUP GRADED DEATH BENEFITS

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$7,814,774 | \$3,151,026 | \$0 | 40.32% | 40.32% | 7.96% |
| 1999 | \$7,234,680 | \$3,873,207 | \$0 | 53.54% | 53.54% | -7.42% |
| 2000 | \$8,110,342 | \$4,257,520 | \$0 | 52.49% | 52.49% | 12.10% |
| 2001 | \$7,243,641 | \$3,893,630 | \$0 | 53.75% | 53.75% | -10.69% |
| 2002 | \$6,794,329 | \$4,078,730 | \$0 | 60.03% | 60.03% | -6.20% |
| 2003 | \$5,670,626 | \$3,778,556 | \$0 | 66.63% | 66.63% | -16.54% |
| 2004 | \$7,165,366 | \$4,885,565 | \$0 | 68.18% | 68.18% | 26.36% |
| 2005 | \$5,742,761 | \$5,271,944 | \$0 | 91.80% | 91.80% | -19.85% |
| 2006 | \$6,078,944 | \$5,664,078 | \$0 | 93.18% | 93.18% | 5.85% |
| 2007 | \$6,804,008 | \$4,996,951 | \$0 | 73.44% | 73.44% | 11.93% |

GROUP CREDIT LIFE

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$56,047,684 | \$18,634,939 | \$96,959 | 33.25% | 33.42% | 27.10% |
| 1999 | \$59,966,043 | \$22,088,449 | \$99,903 | 36.83% | 37.00% | 6.99% |
| 2000 | \$56,821,057 | \$22,203,611 | \$86,251 | 39.08% | 39.23% | -5.24% |
| 2001 | \$52,362,733 | \$23,437,134 | \$55,813 | 44.76% | 44.87% | -7.85% |
| 2002 | \$32,514,714 | \$23,174,177 | \$31,793 | 71.27% | 71.37% | -37.90% |
| 2003 | \$31,327,282 | \$22,656,984 | \$11,355 | 72.32% | 72.36% | -3.65% |
| 2004 | \$33,920,188 | \$18,191,182 | \$33,742 | 53.63% | 53.73% | 8.28% |
| 2005 | \$34,553,971 | \$15,962,140 | \$43,284 | 46.19% | 46.32% | 1.87% |
| 2006 | \$31,965,380 | \$16,229,948 | \$28,318 | 50.77% | 50.86% | -7.49% |
| 2007 | \$34,865,411 | \$16,000,567 | \$14,676 | 45.89% | 45.93% | 9.07% |

GROUP VARIABLE LIFE

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$8,316,438 | \$4,419,313 | \$1,567 | 53.14% | 53.16% | 52.78% |
| 1999 | \$5,798,861 | \$5,167,036 | \$7,113 | 89.10% | 89.23% | -30.27% |
| 2000 | \$25,603,035 | \$88,650,337 | \$7,082 | 346.25% | 346.28% | 341.52% |
| 2001 | \$69,002,443 | \$14,036,900 | \$3,569 | 20.34% | 20.35% | 169.51% |
| 2002 | \$38,795,524 | \$14,271,192 | \$1,359 | 36.79% | 36.79% | -43.78% |
| 2003 | \$26,933,545 | \$11,105,514 | \$11,660 | 41.23% | 41.28% | -30.58% |
| 2004 | \$39,853,535 | \$15,457,657 | \$5,399 | 38.79% | 38.80% | 47.97% |
| 2005 | \$20,486,416 | \$20,592,546 | \$3,748 | 100.52% | 100.54% | -48.60% |
| 2006 | \$22,475,590 | \$19,826,088 | \$2,623 | 88.21% | 88.22% | 9.71% |
| 2007 | \$140,088,224 | \$20,329,605 | \$7,434 | 14.51% | 14.52% | 523.29% |

HISTORICAL TRENDS BY LINE OF BUSINESS

FOR YEARS 1998 - 2007

GROUP ORDINARY ANNUITIES

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$184,011,461 | \$582,116,627 | \$728,430 | 316.35% | 316.74% | -50.40% |
| 1999 | \$121,633,339 | \$706,163,075 | \$846,885 | 580.57% | 581.26% | -33.90% |
| 2000 | \$181,983,805 | \$342,626,170 | \$941,968 | 188.27% | 188.79% | 49.62% |
| 2001 | \$873,006,299 | \$822,323,683 | \$1,530,329 | 94.19% | 94.37% | 379.72% |
| 2002 | \$608,524,892 | \$737,808,792 | \$2,324,553 | 121.25% | 121.63% | -30.30% |
| 2003 | \$560,615,173 | \$731,466,554 | \$706,082 | 130.48% | 130.60% | -7.87% |
| 2004 | \$799,869,908 | \$597,706,268 | \$558,916 | 74.73% | 74.80% | 42.68% |
| 2005 | \$589,733,120 | \$1,383,275,797 | \$554,174 | 234.56% | 234.65% | -26.27% |
| 2006 | \$497,524,140 | \$765,071,081 | \$469,820 | 153.78% | 153.87% | -15.64% |
| 2007 | \$520,287,792 | \$519,994,112 | \$6,621,363 | 99.94% | 101.22% | 4.58% |

GROUP VARIABLE ANNUITIES

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$94,921,436 | \$99,141,536 | \$31,249 | 104.45% | 104.48% | 161.22% |
| 1999 | \$94,551,163 | \$155,124,310 | \$6,602 | 164.06% | 164.07% | -0.39% |
| 2000 | \$140,205,481 | \$313,054,457 | -\$48,589 | 223.28% | 223.25% | 48.29% |
| 2001 | \$384,017,504 | \$232,481,281 | -\$59,345 | 60.54% | 60.52% | 173.90% |
| 2002 | \$327,358,573 | \$268,234,268 | \$4,857,544 | 81.94% | 83.42% | -14.75% |
| 2003 | \$510,198,110 | \$312,627,270 | \$4,824,799 | 61.28% | 62.22% | 55.85% |
| 2004 | \$545,078,706 | \$383,649,710 | \$4,492,924 | 70.38% | 71.21% | 6.84% |
| 2005 | \$551,621,191 | \$489,854,581 | \$4,359,578 | 88.80% | 89.59% | 1.20% |
| 2006 | \$767,946,981 | \$563,959,933 | \$4,995,914 | 73.44% | 74.09% | 39.22% |
| 2007 | \$882,713,398 | \$718,594,840 | \$37,202 | 81.41% | 81.41% | 14.94% |

GROUP MODIFIED GUARANTEED ANNUITIES

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$277,251 | \$4,367,127 | \$0 | 1575.15% | 1575.15% | -94.22% |
| 1999 | \$694,752 | \$4,759,477 | \$0 | 685.06% | 685.06% | 150.59% |
| 2000 | \$665,569 | \$10,288,633 | \$0 | 1545.84% | 1545.84% | -4.20% |
| 2001 | \$101,924,483 | \$5,793,455 | \$0 | 5.68% | 5.68% | 15213.89% |
| 2002 | \$165,241,304 | \$9,376,879 | \$0 | 5.67% | 5.67% | 62.12% |
| 2003 | \$31,411,424 | \$8,025,290 | \$0 | 25.55% | 25.55% | -80.99% |
| 2004 | \$71,622,384 | \$12,195,641 | \$0 | 17.03% | 17.03% | 128.01% |
| 2005 | \$31,835,305 | \$31,978,752 | \$0 | 100.45% | 100.45% | -55.55% |
| 2006 | \$35,880,969 | \$40,451,597 | \$0 | 112.74% | 112.74% | 12.71% |
| 2007 | \$145,866,166 | \$139,370,859 | \$0 | 95.55% | 95.55% | 306.53% |

HISTORICAL TRENDS BY LINE OF BUSINESS

FOR YEARS 1998 - 2007

GROUP EQUITY INDEXED ANNUITIES

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$500 | \$0 | \$0 | 0.00% | 0.00% | N/A |
| 1999 | \$5,357,853 | \$0 | \$0 | 0.00% | 0.00% | 1071470.60% |
| 2000 | \$1,581,151 | \$2,223 | \$0 | 0.14% | 0.14% | -70.49% |
| 2001 | \$18,586,973 | \$3,821 | \$0 | 0.02% | 0.02% | 1075.53% |
| 2002 | \$35,169,851 | \$1,936,319 | \$0 | 5.51% | 5.51% | 89.22% |
| 2003 | \$30,014,836 | \$21,280,695 | \$0 | 70.90% | 70.90% | -14.66% |
| 2004 | \$35,382,506 | \$3,993,697 | \$0 | 11.29% | 11.29% | 17.88% |
| 2005 | \$96,677,488 | \$14,885,329 | \$0 | 15.40% | 15.40% | 173.24% |
| 2006 | \$16,182,035 | \$12,902,183 | \$0 | 79.73% | 79.73% | -83.26% |
| 2007 | \$18,796,075 | \$21,419,128 | \$0 | 113.96% | 113.96% | 16.15% |

GROUP DEPOSIT-TYPE FUNDS

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | \$1,606,435,726 | \$390,351,429 | \$41,218 | 24.30% | 24.30% | 21.43% |
| 1999 | \$2,167,702,978 | \$1,231,052,182 | \$11,420 | 56.79% | 56.79% | 34.94% |
| 2000 | \$2,169,000,193 | \$862,329,688 | \$13,741 | 39.76% | 39.76% | 0.06% |
| 2001 | \$1,416,297,222 | \$498,711,783 | \$28,787 | 35.21% | 35.21% | -34.70% |
| 2002 | \$852,055,259 | \$400,275,113 | \$0 | 46.98% | 46.98% | -39.84% |
| 2003 | \$912,652,486 | \$238,901,277 | \$0 | 26.18% | 26.18% | 7.11% |
| 2004 | \$779,182,519 | \$259,816,261 | \$0 | 33.34% | 33.34% | -14.62% |
| 2005 | \$758,951,112 | \$215,137,062 | \$0 | 28.35% | 28.35% | -2.60% |
| 2006 | \$803,890,545 | \$424,445,420 | \$0 | 52.80% | 52.80% | 5.92% |
| 2007 | \$632,677,212 | \$236,549,654 | \$0 | 37.39% | 37.39% | -21.30% |

GROUP OTHER CONSIDERATIONS

| YEAR | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL DIVIDENDS TO POLICYHOLDERS | CASH FLOW LOSS RATIO | BENEFITS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|---|--|--|-------------------------|----------------|---|
| 1998 | N/A | N/A | N/A | N/A | N/A | N/A |
| 1999 | N/A | N/A | N/A | N/A | N/A | N/A |
| 2000 | N/A | N/A | N/A | N/A | N/A | N/A |
| 2001 | N/A | N/A | N/A | N/A | N/A | N/A |
| 2002 | \$479,500,359 | \$231,258,254 | \$25,191 | 48.23% | 48.23% | N/A |
| 2003 | \$613,288,549 | \$231,100,282 | \$16,401 | 37.68% | 37.68% | 27.90% |
| 2004 | \$678,698,288 | \$524,139,878 | \$5,471 | 77.23% | 77.23% | 10.67% |
| 2005 | \$829,544,819 | \$486,823,694 | \$1,718 | 58.69% | 58.69% | 22.23% |
| 2006 | \$1,295,029,723 | \$1,620,116,075 | \$6,042 | 125.10% | 125.10% | 56.11% |
| 2007 | \$752,113,800 | \$523,935,827 | \$433,229 | 69.66% | 69.72% | -41.92% |

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 1998 - 2007

INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$226,833,576 | \$163,295,834 | 71.99% | \$226,894,763 | \$154,555,573 | 68.12% | 6.69% |
| 1999 | \$229,008,329 | \$155,616,141 | 67.95% | \$228,487,106 | \$159,239,720 | 69.69% | 0.96% |
| 2000 | \$247,223,603 | \$179,432,214 | 72.58% | \$255,137,206 | \$188,700,934 | 73.96% | 7.95% |
| 2001 | \$249,345,170 | \$167,818,703 | 67.30% | \$239,532,168 | \$155,530,987 | 64.93% | 0.86% |
| 2002 | \$274,523,129 | \$153,511,303 | 55.92% | \$251,790,790 | \$150,274,960 | 59.68% | 10.10% |
| 2003 | \$283,208,114 | \$188,257,721 | 66.47% | \$283,113,051 | \$183,924,523 | 64.97% | 3.16% |
| 2004 | \$303,237,042 | \$206,151,024 | 67.98% | \$296,093,330 | \$205,452,502 | 69.39% | 7.07% |
| 2005 | \$322,885,920 | \$223,475,978 | 69.21% | \$319,913,653 | \$215,428,857 | 67.34% | 6.48% |
| 2006 | \$328,970,770 | \$232,737,475 | 70.75% | \$336,358,147 | \$232,951,409 | 69.26% | 1.88% |
| 2007 | \$377,714,376 | \$266,072,229 | 70.44% | \$369,265,533 | \$272,907,017 | 73.91% | 14.82% |

INDIVIDUAL MEDICARE SUPPLEMENT

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$312,941,525 | \$226,543,453 | 72.39% | \$308,410,875 | \$226,213,628 | 73.35% | 0.81% |
| 1999 | \$306,889,507 | \$234,062,536 | 76.27% | \$315,689,351 | \$236,918,393 | 75.05% | -1.93% |
| 2000 | \$240,630,139 | \$182,467,069 | 75.83% | \$237,773,684 | \$186,599,508 | 78.48% | -21.59% |
| 2001 | \$330,704,751 | \$241,400,468 | 73.00% | \$324,511,768 | \$239,482,551 | 73.80% | 37.43% |
| 2002 | \$345,606,684 | \$231,877,466 | 67.09% | \$330,545,314 | \$231,864,683 | 70.15% | 4.51% |
| 2003 | \$341,322,625 | \$231,360,020 | 67.78% | \$341,769,460 | \$229,580,797 | 67.17% | -1.24% |
| 2004 | \$323,256,706 | \$241,760,172 | 74.79% | \$336,472,253 | \$240,258,015 | 71.41% | -5.29% |
| 2005 | \$324,502,871 | \$238,360,551 | 73.45% | \$326,964,026 | \$240,450,847 | 73.54% | 0.39% |
| 2006 | \$310,399,602 | \$236,360,609 | 76.15% | \$315,122,856 | \$238,049,670 | 75.54% | -4.35% |
| 2007 | \$312,859,200 | \$235,645,913 | 75.32% | \$309,841,792 | \$251,210,780 | 81.08% | 0.79% |

INDIVIDUAL LONG TERM CARE

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$90,140,887 | \$32,375,532 | 35.92% | \$83,021,514 | \$42,028,904 | 50.62% | 18.07% |
| 1999 | \$103,886,674 | \$37,008,611 | 35.62% | \$96,575,484 | \$45,790,074 | 47.41% | 15.25% |
| 2000 | \$116,192,769 | \$42,958,138 | 36.97% | \$112,144,089 | \$58,083,400 | 51.79% | 11.85% |
| 2001 | \$128,200,397 | \$45,559,028 | 35.54% | \$118,420,910 | \$60,952,678 | 51.47% | 10.33% |
| 2002 | \$146,612,156 | \$53,077,958 | 36.20% | \$136,163,460 | \$76,391,765 | 56.10% | 14.36% |
| 2003 | \$160,677,734 | \$60,749,850 | 37.81% | \$152,231,374 | \$85,685,868 | 56.29% | 9.59% |
| 2004 | \$165,476,602 | \$67,127,857 | 40.57% | \$158,127,812 | \$90,850,534 | 57.45% | 2.99% |
| 2005 | \$174,773,182 | \$76,403,147 | 43.72% | \$158,458,592 | \$88,928,188 | 56.12% | 5.62% |
| 2006 | \$185,431,140 | \$86,279,415 | 46.53% | \$170,254,845 | \$112,634,563 | 66.16% | 6.10% |
| 2007 | \$193,810,804 | \$92,957,108 | 47.96% | \$181,939,093 | \$105,722,750 | 58.11% | 4.52% |

HISTORICAL TRENDS BY LINE OF BUSINESS

FOR YEARS 1998 - 2007

INDIVIDUAL SPECIFIED DISEASE

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$28,476,552 | \$12,123,130 | 42.57% | \$28,836,922 | \$12,363,743 | 42.87% | -6.74% |
| 1999 | \$30,619,082 | \$14,308,840 | 46.73% | \$31,023,371 | \$14,935,114 | 48.14% | 7.52% |
| 2000 | \$31,429,952 | \$16,408,080 | 52.21% | \$31,728,705 | \$16,815,008 | 53.00% | 2.65% |
| 2001 | \$34,395,473 | \$16,748,750 | 48.69% | \$34,656,393 | \$17,637,392 | 50.89% | 9.44% |
| 2002 | \$40,683,172 | \$19,847,306 | 48.79% | \$40,117,806 | \$20,449,849 | 50.97% | 18.28% |
| 2003 | \$44,329,413 | \$21,077,976 | 47.55% | \$45,000,689 | \$23,153,492 | 51.45% | 8.96% |
| 2004 | \$49,088,053 | \$23,964,793 | 48.82% | \$48,694,411 | \$25,558,105 | 52.49% | 10.73% |
| 2005 | \$51,162,276 | \$25,486,371 | 49.81% | \$52,122,674 | \$27,790,296 | 53.32% | 4.23% |
| 2006 | \$53,675,196 | \$24,403,828 | 45.47% | \$53,568,411 | \$25,131,162 | 46.91% | 4.91% |
| 2007 | \$58,375,685 | \$27,492,436 | 47.10% | \$58,639,713 | \$31,366,646 | 53.49% | 8.76% |

INDIVIDUAL ACCIDENT ONLY

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$24,719,467 | \$9,532,679 | 38.56% | \$25,123,832 | \$10,767,418 | 42.86% | -1.23% |
| 1999 | \$23,295,746 | \$9,636,438 | 41.37% | \$24,019,940 | \$11,731,816 | 48.84% | -5.76% |
| 2000 | \$28,663,061 | \$9,478,209 | 33.07% | \$28,439,386 | \$10,755,430 | 37.82% | 23.04% |
| 2001 | \$32,207,268 | \$13,444,108 | 41.74% | \$30,700,050 | \$20,054,937 | 65.33% | 12.37% |
| 2002 | \$36,941,318 | \$16,209,065 | 43.88% | \$37,593,334 | \$13,838,188 | 36.81% | 14.70% |
| 2003 | \$36,397,695 | \$16,185,204 | 44.47% | \$36,884,388 | \$18,620,803 | 50.48% | -1.47% |
| 2004 | \$40,880,088 | \$18,717,124 | 45.79% | \$40,573,682 | \$19,492,689 | 48.04% | 12.32% |
| 2005 | \$43,749,097 | \$18,631,600 | 42.59% | \$43,869,645 | \$20,020,395 | 45.64% | 7.02% |
| 2006 | \$47,939,093 | \$20,627,176 | 43.03% | \$47,857,335 | \$20,900,265 | 43.67% | 9.58% |
| 2007 | \$52,708,199 | \$23,629,140 | 44.83% | \$53,124,343 | \$25,479,816 | 47.96% | 9.95% |

INDIVIDUAL DISABILITY INCOME

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$65,766,218 | \$28,621,839 | 43.52% | \$65,502,190 | \$49,964,370 | 76.28% | 1.56% |
| 1999 | \$66,490,592 | \$32,121,787 | 48.31% | \$66,946,605 | \$48,494,601 | 72.44% | 1.10% |
| 2000 | \$69,624,534 | \$39,245,301 | 56.37% | \$70,808,118 | \$51,999,855 | 73.44% | 4.71% |
| 2001 | \$70,982,921 | \$42,743,391 | 60.22% | \$71,622,440 | \$67,075,314 | 93.65% | 1.95% |
| 2002 | \$73,743,463 | \$40,622,002 | 55.09% | \$74,347,831 | \$46,478,692 | 62.52% | 3.89% |
| 2003 | \$75,424,426 | \$44,821,395 | 59.43% | \$76,643,511 | \$54,384,423 | 70.96% | 2.28% |
| 2004 | \$82,139,891 | \$46,835,397 | 57.02% | \$82,487,795 | \$53,586,832 | 64.96% | 8.90% |
| 2005 | \$85,801,427 | \$51,589,954 | 60.13% | \$87,912,057 | \$61,528,374 | 69.99% | 4.46% |
| 2006 | \$93,012,778 | \$50,660,961 | 54.47% | \$95,149,424 | \$56,931,860 | 59.83% | 8.40% |
| 2007 | \$93,938,858 | \$51,194,651 | 54.50% | \$94,168,754 | \$67,333,637 | 71.50% | 1.00% |

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 1998 - 2007

INDIVIDUAL DENTAL

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$964,851 | \$621,222 | 64.39% | \$985,188 | \$582,152 | 59.09% | 1.71% |
| 1999 | \$1,196,369 | \$754,351 | 63.05% | \$1,089,886 | \$634,577 | 58.22% | 24.00% |
| 2000 | \$1,249,034 | \$874,585 | 70.02% | \$1,283,034 | \$930,116 | 72.49% | 4.40% |
| 2001 | \$2,506,633 | \$1,337,287 | 53.35% | \$2,665,734 | \$1,466,018 | 54.99% | 100.69% |
| 2002 | \$4,206,325 | \$1,829,429 | 43.49% | \$4,116,915 | \$2,115,047 | 51.37% | 67.81% |
| 2003 | \$4,880,663 | \$2,286,521 | 46.85% | \$4,889,976 | \$2,694,350 | 55.10% | 16.03% |
| 2004 | \$7,968,150 | \$3,230,658 | 40.54% | \$7,990,035 | \$3,674,059 | 45.98% | 63.26% |
| 2005 | \$9,514,876 | \$4,879,366 | 51.28% | \$9,581,677 | \$5,324,028 | 55.56% | 19.41% |
| 2006 | \$11,369,837 | \$6,092,444 | 53.58% | \$11,350,265 | \$5,992,842 | 52.80% | 19.50% |
| 2007 | \$13,166,610 | \$6,814,223 | 51.75% | \$13,197,137 | \$6,245,948 | 47.33% | 15.80% |

INDIVIDUAL LIMITED BENEFIT

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$23,466,306 | \$13,660,759 | 58.21% | \$23,189,645 | \$13,795,313 | 59.49% | 1.55% |
| 1999 | \$23,020,770 | \$12,896,225 | 56.02% | \$23,131,172 | \$13,813,527 | 59.72% | -1.90% |
| 2000 | \$21,859,161 | \$13,944,908 | 63.79% | \$22,356,191 | \$14,001,267 | 62.63% | -5.05% |
| 2001 | \$23,129,118 | \$11,864,313 | 51.30% | \$23,505,924 | \$10,386,351 | 44.19% | 5.81% |
| 2002 | \$21,926,715 | \$11,423,188 | 52.10% | \$22,230,269 | \$10,992,215 | 49.45% | -5.20% |
| 2003 | \$23,832,756 | \$11,594,074 | 48.65% | \$23,694,730 | \$12,130,196 | 51.19% | 8.69% |
| 2004 | \$28,173,993 | \$13,925,642 | 49.43% | \$27,922,148 | \$14,162,998 | 50.72% | 18.22% |
| 2005 | \$30,162,088 | \$14,329,780 | 47.51% | \$30,152,895 | \$14,855,245 | 49.27% | 7.06% |
| 2006 | \$32,183,626 | \$15,128,450 | 47.01% | \$32,426,875 | \$13,588,842 | 41.91% | 6.70% |
| 2007 | \$36,585,400 | \$19,096,230 | 52.20% | \$36,696,997 | \$22,746,280 | 61.98% | 13.68% |

INDIVIDUAL SHORT TERM CREDIT DISABILITY

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$7,864,783 | \$5,760,624 | 73.25% | \$17,576,632 | \$3,248,590 | 18.48% | -27.75% |
| 1999 | \$11,991,865 | \$4,897,102 | 40.84% | \$18,327,635 | \$3,909,127 | 21.33% | 52.48% |
| 2000 | \$7,889,911 | \$3,529,685 | 44.74% | \$9,598,543 | \$2,359,226 | 24.58% | -34.21% |
| 2001 | \$5,269,324 | \$2,137,321 | 40.56% | \$5,016,620 | \$1,852,461 | 36.93% | -33.21% |
| 2002 | \$7,658,075 | \$2,767,692 | 36.14% | \$7,038,315 | \$2,311,143 | 32.84% | 45.33% |
| 2003 | \$3,637,584 | \$1,481,337 | 40.72% | \$4,579,964 | \$1,548,296 | 33.81% | -52.50% |
| 2004 | \$2,768,712 | \$1,562,445 | 56.43% | \$3,707,915 | \$1,451,410 | 39.14% | -23.89% |
| 2005 | \$2,814,702 | \$1,098,982 | 39.04% | \$2,649,362 | \$818,046 | 30.88% | 1.66% |
| 2006 | \$1,381,915 | \$1,241,348 | 89.83% | \$2,070,383 | \$1,388,078 | 67.04% | -50.90% |
| 2007 | \$1,917,224 | \$915,888 | 47.77% | \$2,355,926 | \$571,587 | 24.26% | 38.74% |

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 1998 - 2007

INDIVIDUAL LONG TERM CREDIT DISABILITY

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$6,439,155 | \$793,976 | 12.33% | \$6,451,987 | \$788,826 | 12.23% | -5.97% |
| 1999 | \$1,081,683 | \$474,763 | 43.89% | \$1,056,912 | \$460,566 | 43.58% | -83.20% |
| 2000 | \$26,217 | \$8,463 | 32.28% | \$153,068 | -\$4,249 | -2.78% | -97.58% |
| 2001 | \$29,199 | \$20,427 | 69.96% | \$95,265 | \$83,712 | 87.87% | 11.37% |
| 2002 | \$221 | \$4 | 1.81% | \$48,105 | -\$6,645 | -13.81% | -99.24% |
| 2003 | \$4,451 | \$502 | 11.28% | \$4,447 | \$969 | 21.79% | 1914.03% |
| 2004 | \$7,456 | \$0 | 0.00% | \$7,427 | \$235 | 3.16% | 67.51% |
| 2005 | \$71,925 | \$0 | 0.00% | \$71,927 | -\$227 | -0.32% | 864.66% |
| 2006 | \$15 | \$0 | 0.00% | \$15 | \$60 | 400.00% | -99.98% |
| 2007 | \$481 | \$0 | 0.00% | \$477 | -\$507 | -106.29% | 3106.67% |

INDIVIDUAL CREDIT UNEMPLOYMENT

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$0 | \$0 | N/A | \$0 | \$0 | N/A | N/A |
| 1999 | \$0 | \$0 | N/A | \$0 | \$0 | N/A | N/A |
| 2000 | \$0 | \$0 | N/A | \$0 | \$0 | N/A | N/A |
| 2001 | \$4 | \$2,088 | 52200.00% | \$4 | \$4,418 | 110450.00% | N/A |
| 2002 | \$0 | \$0 | N/A | \$0 | \$0 | N/A | -100.00% |
| 2003 | \$0 | \$0 | N/A | \$0 | \$0 | N/A | N/A |
| 2004 | \$0 | \$0 | N/A | \$0 | \$0 | N/A | N/A |
| 2005 | \$0 | \$0 | N/A | \$0 | \$0 | N/A | N/A |
| 2006 | \$0 | \$0 | N/A | \$0 | \$0 | N/A | N/A |
| 2007 | \$0 | \$0 | N/A | \$0 | \$0 | N/A | N/A |

INDIVIDUAL STOP LOSS

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$177,558 | \$590,885 | 332.78% | \$177,662 | \$457,191 | 257.34% | 70640.24% |
| 1999 | \$312,652 | \$687,392 | 219.86% | \$312,647 | \$270,215 | 86.43% | 76.08% |
| 2000 | \$479,988 | \$547,595 | 114.09% | \$479,896 | \$254,948 | 53.13% | 53.52% |
| 2001 | \$1,324,659 | \$370,577 | 27.98% | \$1,324,640 | \$1,912,430 | 144.37% | 175.98% |
| 2002 | \$320,642 | \$10,130 | 3.16% | \$320,642 | -\$1,240,043 | -386.74% | -75.79% |
| 2003 | \$591,153 | \$140,570 | 23.78% | \$591,153 | \$140,570 | 23.78% | 84.37% |
| 2004 | \$0 | \$2,359 | N/A | \$0 | \$2,359 | N/A | -100.00% |
| 2005 | \$0 | \$0 | N/A | \$0 | \$0 | N/A | N/A |
| 2006 | \$0 | \$0 | N/A | \$0 | \$0 | N/A | N/A |
| 2007 | \$0 | \$0 | N/A | \$0 | \$0 | N/A | N/A |

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 1998 - 2007

INDIVIDUAL MEDICARE PART D

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 1999 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2000 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2001 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2002 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2003 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2004 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2005 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2006 | \$326,720,230 | \$233,559,225 | 71.49% | \$317,373,556 | \$263,955,295 | 83.17% | N/A |
| 2007 | \$270,385,684 | \$251,574,056 | 93.04% | \$284,114,632 | \$248,105,730 | 87.33% | -17.24% |

INDIVIDUAL MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 1999 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2000 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2001 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2002 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2003 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2004 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2005 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2006 | \$128,954,432 | \$95,594,103 | 74.13% | \$126,659,916 | \$109,997,112 | 86.84% | N/A |
| 2007 | \$275,699,206 | \$211,349,045 | 76.66% | \$276,328,495 | \$223,017,916 | 80.71% | 113.80% |

GROUP COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (2 - 50 EMPLOYEES)

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$282,927,541 | \$207,185,252 | 73.23% | \$279,259,123 | \$211,931,827 | 75.89% | 12.92% |
| 1999 | \$305,093,451 | \$235,252,468 | 77.11% | \$304,761,965 | \$235,217,664 | 77.18% | 7.83% |
| 2000 | \$377,195,599 | \$305,498,278 | 80.99% | \$378,777,448 | \$304,740,838 | 80.45% | 23.63% |
| 2001 | \$424,044,499 | \$344,581,656 | 81.26% | \$423,345,981 | \$347,909,286 | 82.18% | 12.42% |
| 2002 | \$543,297,602 | \$440,040,512 | 80.99% | \$552,357,340 | \$442,331,862 | 80.08% | 28.12% |
| 2003 | \$711,249,400 | \$530,984,633 | 74.66% | \$706,408,289 | \$536,413,416 | 75.94% | 30.91% |
| 2004 | \$804,495,751 | \$617,065,254 | 76.70% | \$806,421,137 | \$620,790,892 | 76.98% | 13.11% |
| 2005 | \$883,819,871 | \$694,601,339 | 78.59% | \$884,893,731 | \$703,298,943 | 79.48% | 9.86% |
| 2006 | \$886,637,972 | \$700,662,436 | 79.02% | \$900,721,252 | \$712,898,312 | 79.15% | 0.32% |
| 2007 | \$967,933,529 | \$734,944,627 | 75.93% | \$967,269,138 | \$744,232,104 | 76.94% | 9.17% |

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 1998 - 2007

GROUP COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3 - 25 EMPLOYEES)

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 1999 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2000 | \$296,445,941 | \$289,290,038 | 97.59% | \$297,719,360 | \$229,845,902 | 77.20% | N/A |
| 2001 | \$338,306,189 | \$270,779,553 | 80.04% | \$341,504,668 | \$272,915,557 | 79.92% | 14.12% |
| 2002 | \$401,020,415 | \$313,515,349 | 78.18% | \$408,320,797 | \$315,870,006 | 77.36% | 18.54% |
| 2003 | \$497,780,161 | \$373,129,785 | 74.96% | \$493,920,881 | \$375,057,217 | 75.93% | 24.13% |
| 2004 | \$631,836,129 | \$480,186,802 | 76.00% | \$636,752,843 | \$486,110,382 | 76.34% | 26.93% |
| 2005 | \$660,017,877 | \$508,221,736 | 77.00% | \$660,737,396 | \$513,746,992 | 77.75% | 4.46% |
| 2006 | \$604,736,347 | \$466,551,021 | 77.15% | \$612,872,819 | \$497,896,848 | 81.24% | -8.38% |
| 2007 | \$617,700,807 | \$451,517,775 | 73.10% | \$623,326,131 | \$485,994,031 | 77.97% | 2.14% |

GROUP COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$775,264,778 | \$687,714,601 | 88.71% | \$766,878,096 | \$680,765,187 | 88.77% | -4.46% |
| 1999 | \$687,354,789 | \$611,901,329 | 89.02% | \$685,685,907 | \$610,611,078 | 89.05% | -11.34% |
| 2000 | \$685,689,657 | \$590,885,516 | 86.17% | \$686,291,781 | \$587,277,863 | 85.57% | -0.24% |
| 2001 | \$696,797,384 | \$588,972,656 | 84.53% | \$695,889,267 | \$595,145,046 | 85.52% | 1.62% |
| 2002 | \$741,460,138 | \$666,406,437 | 89.88% | \$751,469,005 | \$684,576,990 | 91.10% | 6.41% |
| 2003 | \$901,961,338 | \$761,010,294 | 84.37% | \$887,285,267 | \$770,559,414 | 86.84% | 21.65% |
| 2004 | \$990,361,626 | \$858,201,657 | 86.66% | \$991,633,986 | \$874,822,148 | 88.22% | 9.80% |
| 2005 | \$1,336,336,044 | \$1,108,766,762 | 82.97% | \$1,340,023,596 | \$1,140,808,007 | 85.13% | 34.93% |
| 2006 | \$1,580,839,426 | \$1,371,899,838 | 86.78% | \$1,606,315,955 | \$1,296,313,480 | 80.70% | 18.30% |
| 2007 | \$1,734,986,043 | \$1,460,725,710 | 84.19% | \$1,732,987,386 | \$1,475,263,750 | 85.13% | 9.75% |

GROUP COMPREHENSIVE MEDICAL EXPENSE - ASSOCIATION

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$58,441,731 | \$44,933,893 | 76.89% | \$58,722,398 | \$44,426,919 | 75.66% | -28.71% |
| 1999 | \$80,534,150 | \$59,676,149 | 74.10% | \$78,635,871 | \$62,363,872 | 79.31% | 37.80% |
| 2000 | \$85,548,471 | \$64,916,916 | 75.88% | \$85,403,255 | \$64,784,187 | 75.86% | 6.23% |
| 2001 | \$78,993,104 | \$52,015,985 | 65.85% | \$77,963,811 | \$52,835,382 | 67.77% | -7.66% |
| 2002 | \$85,579,770 | \$51,186,679 | 59.81% | \$84,644,366 | \$50,980,674 | 60.23% | 8.34% |
| 2003 | \$104,258,757 | \$59,230,012 | 56.81% | \$104,968,781 | \$62,078,754 | 59.14% | 21.83% |
| 2004 | \$114,366,125 | \$70,155,731 | 61.34% | \$113,733,916 | \$70,614,791 | 62.09% | 9.69% |
| 2005 | \$122,623,109 | \$79,036,245 | 64.45% | \$120,656,816 | \$78,461,180 | 65.03% | 7.22% |
| 2006 | \$128,982,788 | \$83,277,556 | 64.56% | \$129,705,060 | \$83,056,149 | 64.03% | 5.19% |
| 2007 | \$135,911,686 | \$85,819,359 | 63.14% | \$138,782,958 | \$84,663,539 | 61.00% | 5.37% |

HISTORICAL TRENDS BY LINE OF BUSINESS

FOR YEARS 1998 - 2007

GROUP COMPREHENSIVE MEDICAL EXPENSE - DISCRETIONARY

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$10,261,404 | \$8,203,139 | 79.94% | \$10,281,812 | \$8,633,143 | 83.97% | -39.64% |
| 1999 | \$9,730,089 | \$9,043,272 | 92.94% | \$9,827,308 | \$9,074,688 | 92.34% | -5.18% |
| 2000 | \$9,300,933 | \$9,751,683 | 104.85% | \$9,410,823 | \$8,745,236 | 92.93% | -4.41% |
| 2001 | \$24,580,584 | \$20,826,407 | 84.73% | \$25,683,821 | \$20,660,307 | 80.44% | 164.28% |
| 2002 | \$10,222,551 | \$11,018,251 | 107.78% | \$10,360,147 | \$9,124,739 | 88.08% | -58.41% |
| 2003 | \$7,833,450 | \$5,291,819 | 67.55% | \$7,857,326 | \$4,436,361 | 56.46% | -23.37% |
| 2004 | \$7,870,834 | \$4,776,538 | 60.69% | \$7,784,700 | \$4,418,494 | 56.76% | 0.48% |
| 2005 | \$7,269,130 | \$3,953,654 | 54.39% | \$7,288,973 | \$3,795,367 | 52.07% | -7.64% |
| 2006 | \$6,885,212 | \$3,499,606 | 50.83% | \$6,967,687 | \$3,090,662 | 44.36% | -5.28% |
| 2007 | \$32,203,112 | \$23,679,525 | 73.53% | \$32,174,354 | \$23,347,963 | 72.57% | 367.71% |

GROUP COMPREHENSIVE MEDICAL EXPENSE - FEDERAL EMPLOYEES

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$213,971,959 | \$193,420,227 | 90.40% | \$204,297,032 | \$191,388,326 | 93.68% | 8.09% |
| 1999 | \$211,302,223 | \$190,287,238 | 90.05% | \$220,312,663 | \$192,763,335 | 87.50% | -1.25% |
| 2000 | \$176,056,734 | \$135,507,429 | 76.97% | \$161,405,055 | \$136,319,563 | 84.46% | -16.68% |
| 2001 | \$267,162,191 | \$231,784,038 | 86.76% | \$267,028,411 | \$234,627,005 | 87.87% | 51.75% |
| 2002 | \$256,341,654 | \$230,754,439 | 90.02% | \$255,462,453 | \$223,561,793 | 87.51% | -4.05% |
| 2003 | \$260,393,514 | \$214,268,430 | 82.29% | \$250,981,820 | \$217,289,598 | 86.58% | 1.58% |
| 2004 | \$282,297,910 | \$249,091,181 | 88.24% | \$282,585,106 | \$255,551,524 | 90.43% | 8.41% |
| 2005 | \$338,861,168 | \$270,517,607 | 79.83% | \$338,572,239 | \$274,072,826 | 80.95% | 20.04% |
| 2006 | \$363,206,650 | \$358,919,483 | 98.82% | \$364,709,162 | \$356,212,467 | 97.67% | 7.18% |
| 2007 | \$420,193,581 | \$395,799,056 | 94.19% | \$417,299,279 | \$396,430,854 | 95.00% | 15.69% |

GROUP MEDICARE SUPPLEMENT

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$89,186,316 | \$69,041,856 | 77.41% | \$87,721,731 | \$67,736,353 | 77.22% | -9.07% |
| 1999 | \$103,970,994 | \$75,946,271 | 73.05% | \$103,143,281 | \$77,155,039 | 74.80% | 16.58% |
| 2000 | \$109,746,715 | \$85,947,597 | 78.31% | \$109,551,563 | \$84,872,692 | 77.47% | 5.56% |
| 2001 | \$105,214,564 | \$81,837,391 | 77.78% | \$108,748,155 | \$85,666,413 | 78.78% | -4.13% |
| 2002 | \$113,705,041 | \$91,451,077 | 80.43% | \$112,808,723 | \$93,632,116 | 83.00% | 8.07% |
| 2003 | \$129,108,423 | \$100,541,376 | 77.87% | \$126,847,899 | \$103,551,157 | 81.63% | 13.55% |
| 2004 | \$153,031,398 | \$122,604,054 | 80.12% | \$151,573,487 | \$131,392,182 | 86.69% | 18.53% |
| 2005 | \$187,377,965 | \$150,829,407 | 80.49% | \$187,114,339 | \$152,474,384 | 81.49% | 22.44% |
| 2006 | \$200,256,992 | \$159,444,458 | 79.62% | \$198,891,302 | \$201,655,337 | 101.39% | 6.87% |
| 2007 | \$222,976,189 | \$169,513,720 | 76.02% | \$221,626,847 | \$172,179,604 | 77.69% | 11.35% |

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 1998 - 2007

GROUP LONG TERM CARE

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$11,399,931 | \$7,458,420 | 65.43% | \$10,780,772 | \$9,153,575 | 84.91% | -25.09% |
| 1999 | \$8,264,788 | \$5,012,475 | 60.65% | \$8,133,457 | \$5,183,429 | 63.73% | -27.50% |
| 2000 | \$11,650,062 | \$5,848,194 | 50.20% | \$9,824,529 | \$6,303,595 | 64.16% | 40.96% |
| 2001 | \$17,145,379 | \$6,805,900 | 39.70% | \$13,862,322 | \$8,062,393 | 58.16% | 47.17% |
| 2002 | \$19,065,041 | \$7,134,273 | 37.42% | \$16,481,744 | \$8,129,698 | 49.33% | 11.20% |
| 2003 | \$21,299,034 | \$7,096,998 | 33.32% | \$17,682,518 | \$8,552,962 | 48.37% | 11.72% |
| 2004 | \$24,089,299 | \$7,009,857 | 29.10% | \$23,102,739 | \$9,670,595 | 41.86% | 13.10% |
| 2005 | \$22,294,017 | \$6,742,530 | 30.24% | \$29,871,692 | \$8,050,871 | 26.95% | -7.45% |
| 2006 | \$19,624,171 | \$7,667,690 | 39.07% | \$15,663,704 | \$8,848,037 | 56.49% | -11.98% |
| 2007 | \$29,910,251 | \$7,668,348 | 25.64% | \$21,765,974 | \$12,803,049 | 58.82% | 52.42% |

GROUP SPECIFIED DISEASE

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$6,893,188 | \$1,873,377 | 27.18% | \$6,795,703 | \$2,080,559 | 30.62% | 58.70% |
| 1999 | \$9,841,895 | \$7,218,266 | 73.34% | \$9,787,508 | \$6,335,010 | 64.73% | 42.78% |
| 2000 | \$4,811,200 | \$1,796,141 | 37.33% | \$4,853,037 | \$1,006,930 | 20.75% | -51.12% |
| 2001 | \$5,295,978 | \$1,434,710 | 27.09% | \$5,230,532 | \$1,491,696 | 28.52% | 10.08% |
| 2002 | \$4,788,104 | \$3,153,374 | 65.86% | \$4,810,263 | \$3,034,283 | 63.08% | -9.59% |
| 2003 | \$4,672,472 | \$2,405,986 | 51.49% | \$4,658,934 | \$2,605,717 | 55.93% | -2.41% |
| 2004 | \$7,920,812 | \$2,669,080 | 33.70% | \$7,937,783 | \$2,485,075 | 31.31% | 69.52% |
| 2005 | \$8,464,678 | \$3,566,439 | 42.13% | \$8,420,389 | \$5,007,284 | 59.47% | 6.87% |
| 2006 | \$10,554,160 | \$3,432,381 | 32.52% | \$10,421,575 | \$4,060,827 | 38.97% | 24.68% |
| 2007 | \$6,000,269 | \$2,679,796 | 44.66% | \$6,046,886 | \$2,528,155 | 41.81% | -43.15% |

GROUP ACCIDENT ONLY

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$80,397,426 | \$43,148,236 | 53.67% | \$80,307,935 | \$40,182,659 | 50.04% | 11.68% |
| 1999 | \$91,674,208 | \$43,387,500 | 47.33% | \$91,840,794 | \$52,021,220 | 56.64% | 14.03% |
| 2000 | \$81,852,863 | \$31,854,876 | 38.92% | \$80,994,534 | \$32,835,362 | 40.54% | -10.71% |
| 2001 | \$87,918,966 | \$34,651,876 | 39.41% | \$87,535,591 | \$37,745,931 | 43.12% | 7.41% |
| 2002 | \$91,771,927 | \$39,383,932 | 42.92% | \$89,672,796 | \$40,287,027 | 44.93% | 4.38% |
| 2003 | \$87,537,941 | \$42,280,493 | 48.30% | \$88,045,683 | \$43,315,043 | 49.20% | -4.61% |
| 2004 | \$96,313,011 | \$49,204,603 | 51.09% | \$96,004,545 | \$51,379,533 | 53.52% | 10.02% |
| 2005 | \$101,315,087 | \$51,619,501 | 50.95% | \$102,239,760 | \$61,942,309 | 60.59% | 5.19% |
| 2006 | \$105,142,951 | \$47,992,224 | 45.64% | \$105,661,993 | \$49,741,908 | 47.08% | 3.78% |
| 2007 | \$95,433,474 | \$45,701,126 | 47.89% | \$94,870,744 | \$52,482,231 | 55.32% | -9.23% |

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 1998 - 2007

GROUP DISABILITY INCOME

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$129,499,881 | \$85,930,353 | 66.36% | \$129,538,210 | \$103,658,366 | 80.02% | 2.58% |
| 1999 | \$125,459,220 | \$84,692,414 | 67.51% | \$125,463,277 | \$109,353,443 | 87.16% | -3.12% |
| 2000 | \$152,733,264 | \$100,717,628 | 65.94% | \$151,353,310 | \$131,430,261 | 86.84% | 21.74% |
| 2001 | \$175,547,865 | \$124,446,429 | 70.89% | \$176,774,386 | \$151,673,545 | 85.80% | 14.94% |
| 2002 | \$192,153,221 | \$128,429,494 | 66.84% | \$191,368,220 | \$149,185,996 | 77.96% | 9.46% |
| 2003 | \$207,926,823 | \$139,285,242 | 66.99% | \$208,768,671 | \$148,519,747 | 71.14% | 8.21% |
| 2004 | \$216,398,030 | \$147,429,402 | 68.13% | \$216,750,400 | \$174,125,247 | 80.33% | 4.07% |
| 2005 | \$228,531,900 | \$151,603,491 | 66.34% | \$227,368,945 | \$309,579,612 | 136.16% | 5.61% |
| 2006 | \$243,294,314 | \$161,498,969 | 66.38% | \$241,790,431 | \$188,529,874 | 77.97% | 6.46% |
| 2007 | \$258,280,702 | \$182,501,605 | 70.66% | \$254,581,547 | \$193,562,759 | 76.03% | 6.16% |

GROUP DENTAL

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$107,698,287 | \$84,411,499 | 78.38% | \$108,659,940 | \$86,800,146 | 79.88% | 27.68% |
| 1999 | \$111,025,001 | \$85,784,941 | 77.27% | \$110,370,493 | \$87,924,029 | 79.66% | 3.09% |
| 2000 | \$124,088,917 | \$91,543,810 | 73.77% | \$123,072,091 | \$90,050,255 | 73.17% | 11.77% |
| 2001 | \$133,651,982 | \$100,056,116 | 74.86% | \$130,851,467 | \$95,666,628 | 73.11% | 7.71% |
| 2002 | \$145,632,548 | \$99,898,942 | 68.60% | \$144,155,774 | \$98,112,452 | 68.06% | 8.96% |
| 2003 | \$140,739,643 | \$97,860,234 | 69.53% | \$139,581,389 | \$98,308,288 | 70.43% | -3.36% |
| 2004 | \$141,386,608 | \$101,787,485 | 71.99% | \$134,078,757 | \$102,738,450 | 76.63% | 0.46% |
| 2005 | \$155,697,937 | \$107,243,260 | 68.88% | \$153,560,512 | \$109,868,015 | 71.55% | 10.12% |
| 2006 | \$170,101,342 | \$118,680,807 | 69.77% | \$167,187,309 | \$122,583,830 | 73.32% | 9.25% |
| 2007 | \$179,952,585 | \$125,274,508 | 69.62% | \$177,933,575 | \$125,921,554 | 70.77% | 5.79% |

GROUP LIMITED BENEFIT

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$109,485,823 | \$42,161,581 | 38.51% | \$109,100,052 | \$43,025,566 | 39.44% | 30.71% |
| 1999 | \$128,005,635 | \$30,255,339 | 23.64% | \$128,348,189 | \$34,460,876 | 26.85% | 16.92% |
| 2000 | \$144,079,081 | \$32,023,723 | 22.23% | \$143,935,582 | \$34,502,186 | 23.97% | 12.56% |
| 2001 | \$150,816,872 | \$31,873,603 | 21.13% | \$150,787,786 | \$30,893,293 | 20.49% | 4.68% |
| 2002 | \$135,963,695 | \$34,596,673 | 25.45% | \$135,998,052 | \$34,114,750 | 25.08% | -9.85% |
| 2003 | \$149,430,834 | \$36,410,456 | 24.37% | \$149,659,814 | \$40,099,664 | 26.79% | 9.90% |
| 2004 | \$189,400,158 | \$46,587,157 | 24.60% | \$189,152,886 | \$50,775,087 | 26.84% | 26.75% |
| 2005 | \$150,748,936 | \$62,675,376 | 41.58% | \$150,704,720 | \$61,233,285 | 40.63% | -20.41% |
| 2006 | \$171,032,545 | \$78,730,474 | 46.03% | \$170,947,087 | \$83,312,347 | 48.74% | 13.46% |
| 2007 | \$190,462,502 | \$83,562,105 | 43.87% | \$190,165,792 | \$88,246,389 | 46.40% | 11.36% |

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 1998 - 2007

GROUP SHORT TERM CREDIT DISABILITY

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$41,641,204 | \$14,239,089 | 34.19% | \$33,398,006 | \$14,053,992 | 42.08% | 12.59% |
| 1999 | \$46,133,629 | \$15,281,991 | 33.13% | \$39,155,579 | \$16,644,048 | 42.51% | 10.79% |
| 2000 | \$48,145,871 | \$16,644,696 | 34.57% | \$45,082,172 | \$18,309,348 | 40.61% | 4.36% |
| 2001 | \$44,857,620 | \$18,675,784 | 41.63% | \$44,098,538 | \$20,646,550 | 46.82% | -6.83% |
| 2002 | \$34,498,114 | \$18,162,858 | 52.65% | \$39,702,980 | \$17,319,562 | 43.62% | -23.09% |
| 2003 | \$29,986,007 | \$16,617,563 | 55.42% | \$35,416,213 | \$14,050,157 | 39.67% | -13.08% |
| 2004 | \$29,558,218 | \$14,588,023 | 49.35% | \$31,473,169 | \$13,987,422 | 44.44% | -1.43% |
| 2005 | \$26,834,784 | \$12,930,771 | 48.19% | \$29,838,665 | \$11,626,995 | 38.97% | -9.21% |
| 2006 | \$27,568,788 | \$11,379,212 | 41.28% | \$29,733,121 | \$9,551,393 | 32.12% | 2.74% |
| 2007 | \$26,096,861 | \$9,907,171 | 37.96% | \$27,714,654 | \$8,112,531 | 29.27% | -5.34% |

GROUP LONG TERM CREDIT DISABILITY

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$486,248 | \$259,719 | 53.41% | \$702,228 | \$260,603 | 37.11% | 31.66% |
| 1999 | \$150,545 | \$224,024 | 148.81% | \$458,608 | \$173,076 | 37.74% | -69.04% |
| 2000 | \$197,680 | \$106,075 | 53.66% | \$194,237 | \$100,257 | 51.62% | 31.31% |
| 2001 | \$873,886 | \$211,294 | 24.18% | \$881,116 | \$288,035 | 32.69% | 342.07% |
| 2002 | \$138,854 | \$54,677 | 39.38% | \$145,653 | \$30,722 | 21.09% | -84.11% |
| 2003 | \$973,610 | \$1,124,120 | 115.46% | \$3,459,215 | \$1,041,984 | 30.12% | 601.18% |
| 2004 | \$2,727,556 | \$1,169,441 | 42.88% | \$2,883,447 | \$1,099,531 | 38.13% | 180.15% |
| 2005 | \$2,938,265 | \$1,156,046 | 39.34% | \$2,731,977 | \$1,414,443 | 51.77% | 7.73% |
| 2006 | \$942,124 | \$419,947 | 44.57% | \$942,478 | \$364,028 | 38.62% | -67.94% |
| 2007 | \$1,252,527 | \$554,680 | 44.28% | \$1,270,826 | \$657,514 | 51.74% | 32.95% |

GROUP CREDIT UNEMPLOYMENT

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$0 | \$0 | N/A | \$0 | \$0 | N/A | N/A |
| 1999 | \$368,799 | \$0 | 0.00% | \$398,495 | \$0 | 0.00% | N/A |
| 2000 | \$0 | \$0 | N/A | \$0 | \$0 | N/A | -100.00% |
| 2001 | \$0 | \$0 | N/A | \$0 | \$0 | N/A | N/A |
| 2002 | \$0 | \$0 | N/A | \$0 | \$0 | N/A | N/A |
| 2003 | \$0 | \$0 | N/A | \$0 | \$0 | N/A | N/A |
| 2004 | \$0 | \$0 | N/A | \$0 | \$0 | N/A | N/A |
| 2005 | \$0 | \$0 | N/A | \$0 | \$0 | N/A | N/A |
| 2006 | \$0 | \$0 | N/A | \$0 | \$0 | N/A | N/A |
| 2007 | \$0 | \$0 | N/A | \$317 | -\$77 | -24.29% | N/A |

HISTORICAL TRENDS BY LINE OF BUSINESS FOR YEARS 1998 - 2007

GROUP STOP LOSS

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | \$61,597,581 | \$45,558,684 | 73.96% | \$62,436,202 | \$46,138,810 | 73.90% | 4.95% |
| 1999 | \$77,200,089 | \$58,090,154 | 75.25% | \$77,222,145 | \$61,001,697 | 79.00% | 25.33% |
| 2000 | \$90,893,000 | \$66,606,279 | 73.28% | \$91,065,625 | \$66,368,730 | 72.88% | 17.74% |
| 2001 | \$120,388,858 | \$90,549,995 | 75.21% | \$158,905,375 | \$98,213,306 | 61.81% | 32.45% |
| 2002 | \$110,671,927 | \$68,039,680 | 61.48% | \$108,898,969 | \$72,206,007 | 66.31% | -8.07% |
| 2003 | \$121,222,794 | \$71,856,629 | 59.28% | \$119,312,628 | \$68,055,783 | 57.04% | 9.53% |
| 2004 | \$232,404,579 | \$86,691,187 | 37.30% | \$232,951,401 | \$189,878,256 | 81.51% | 91.72% |
| 2005 | \$122,060,010 | \$85,468,808 | 70.02% | \$121,995,529 | \$89,851,650 | 73.65% | -47.48% |
| 2006 | \$117,584,904 | \$90,581,960 | 77.04% | \$117,788,867 | \$98,006,992 | 83.21% | -3.67% |
| 2007 | \$121,404,526 | \$102,608,262 | 84.52% | \$123,205,114 | \$107,131,127 | 86.95% | 3.25% |

GROUP MEDICARE PART D

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 1999 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2000 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2001 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2002 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2003 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2004 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2005 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2006 | \$91,730,819 | \$70,114,475 | 76.44% | \$93,648,540 | \$111,374,464 | 118.93% | N/A |
| 2007 | \$139,911,598 | \$117,890,777 | 84.26% | \$140,300,448 | \$117,219,561 | 83.55% | 52.52% |

GROUP MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

| YEAR | DIRECT PREMIUMS WRITTEN | DIRECT LOSSES PAID | CASH FLOW LOSS RATIO | DIRECT PREMIUMS EARNED | DIRECT LOSSES INCURRED | LOSS RATIO | % OF CHANGE IN DIRECT PREMIUM WRITTEN |
|------|-------------------------------|-----------------------|-------------------------|------------------------------|---------------------------|------------|---|
| 1998 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 1999 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2000 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2001 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2002 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2003 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2004 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2005 | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2006 | \$38,826,278 | \$32,191,185 | 82.91% | \$38,625,605 | \$38,230,142 | 98.98% | N/A |
| 2007 | \$71,591,896 | \$51,002,021 | 71.24% | \$72,803,620 | \$55,027,288 | 75.58% | 84.39% |

**TOTAL
LIFE INSURANCE
BY
LINE OF BUSINESS**

**MISSOURI DEPARTMENT OF INSURANCE
2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS**

| LINE NUMBER OF BUSINESS | LINE DESCRIPTION | TOTAL NUMBER OF INSURED | TOTAL DIRECT PREMIUMS & ANNUITIES | TOTAL DIVIDENDS TO POLICYHOLDERS | TOTAL DIRECT CLAIMS AND BENEFITS PAID | TOTAL LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|---|-------------------------------|-------------------------------|---|--|---|---|-------------------|
| <u>INDIVIDUAL</u> | | | | | | | |
| 1. 1 | WHOLE LIFE | 1,998,651 | \$694,747,666 | \$319,678,240 | \$790,985,364 | \$65,232,265 | 159.87% |
| 1. 2 | TERM LIFE | 829,589 | \$425,122,250 | \$9,199,275 | \$261,285,814 | \$140,263,956 | 63.63% |
| 1. 3 | UNIVERSAL LIFE | 422,599 | \$515,700,108 | \$4,735,773 | \$341,779,305 | \$45,677,065 | 67.19% |
| 1. 4 | GRADED DEATH BENEFITS | 45,412 | \$23,472,241 | \$34,632 | \$9,939,838 | \$452,660 | 42.49% |
| 1. 5 | CREDIT LIFE | 24,306 | \$1,789,474 | \$0 | \$1,088,251 | \$162,552 | 60.81% |
| 1. 6 | VARIABLE LIFE | 123,971 | \$247,583,451 | \$3,803,419 | \$187,770,718 | \$28,005,945 | 77.38% |
| 1. 7A | ORDINARY ANNUITIES | 293,952 | \$1,079,427,402 | \$53,486,559 | \$1,560,890,843 | \$0 | 149.56% |
| 1. 7B | VARIABLE ANNUITIES | 182,592 | \$1,522,786,782 | \$641,646 | \$1,225,527,244 | \$0 | 80.52% |
| 1. 7C | MODIFIED GUARANTEED ANNUITIES | 6,528 | \$48,616,121 | \$0 | \$43,945,474 | \$0 | 90.39% |
| 1. 7D | EQUITY INDEXED ANNUITIES | 50,318 | \$428,750,802 | \$0 | \$154,362,112 | \$0 | 36.00% |
| 1. 8 | DEPOSIT-TYPE FUNDS | 32,744 | \$96,311,198 | \$84,040 | \$52,897,047 | \$0 | 55.01% |
| 1. 9 | OTHER CONSIDERATIONS | 55,024 | \$523,533,060 | \$127 | \$469,141,807 | \$0 | 89.61% |
| 1.10 | TOTAL INDIVIDUAL | 4,065,684 | \$5,607,840,557 | \$391,663,712 | \$5,099,613,820 | \$279,794,441 | 97.92% |
| <u>GROUP</u> | | | | | | | |
| 2. 1 | WHOLE LIFE | 95,371 | \$31,286,221 | \$75,377 | \$238,746,197 | \$1,466,770 | 763.34% |
| 2. 2 | TERM LIFE | 3,033,190 | \$431,403,454 | \$1,514,546 | \$359,258,987 | \$163,667,408 | 83.63% |
| 2. 3 | UNIVERSAL LIFE | 68,502 | \$29,674,076 | \$54,621 | \$29,573,775 | \$6,626,277 | 99.85% |
| 2. 4 | GRADED DEATH BENEFITS | 14,184 | \$6,804,008 | \$0 | \$4,996,951 | \$124,523 | 73.44% |
| 2. 5 | CREDIT LIFE | 424,444 | \$34,865,411 | \$14,676 | \$16,000,567 | \$3,064,700 | 45.93% |
| 2. 6 | VARIABLE LIFE | 13,094 | \$140,088,224 | \$7,434 | \$20,329,605 | \$9,310,374 | 14.52% |
| 2. 7A | ORDINARY ANNUITIES | 307,281 | \$520,287,792 | \$6,621,363 | \$519,994,112 | \$0 | 101.22% |
| 2. 7B | VARIABLE ANNUITIES | 71,189 | \$882,713,398 | \$37,202 | \$718,594,840 | \$0 | 81.41% |
| 2. 7C | MODIFIED GUARANTEED ANNUITIES | 28,764 | \$145,866,166 | \$0 | \$139,370,859 | \$0 | 95.55% |
| 2. 7D | EQUITY INDEXED ANNUITIES | 7,265 | \$18,796,075 | \$0 | \$21,419,128 | \$0 | 113.96% |
| 2. 8 | DEPOSIT-TYPE FUNDS | 118,669 | \$632,677,212 | \$0 | \$236,549,654 | \$0 | 37.39% |
| 2. 9 | OTHER CONSIDERATIONS | 177,999 | \$752,113,800 | \$433,229 | \$523,935,827 | \$0 | 69.72% |
| 2.10 | TOTAL GROUP | 4,359,954 | \$3,626,575,836 | \$8,758,448 | \$2,828,770,501 | \$184,260,053 | 78.24% |
| <u>TOTAL INDIVIDUAL AND GROUP BUSINESS</u> | | | | | | | |
| 3 | TOTAL LIFE | 8,425,637 | \$9,234,416,395 | \$400,422,158 | \$7,928,384,320 | \$464,054,492 | 90.19% |

**INDIVIDUAL
LIFE INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|--|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | 5 STAR LIFE INSURANCE COMPANY | 0.01% | 214 | 151 | \$58,301 | \$0 | \$10,108 | \$1,404 | 17.34% |
| 2 | AAA LIFE INSURANCE COMPANY | 0.00% | 269 | 38 | \$16,305 | \$0 | \$0 | \$717 | 0.00% |
| 3 | ACACIA LIFE INSURANCE CO | 0.01% | 192 | 843 | \$93,840 | \$85,201 | \$431,847 | \$7,638 | 550.99% |
| 4 | AETNA LIFE INSURANCE COMPANY | 0.09% | 85 | 2,936 | \$643,890 | \$640,064 | \$1,437,969 | \$27,943 | 322.73% |
| 5 | AIG ANNUITY INSURANCE COMPANY | 0.00% | 274 | 95 | \$13,972 | \$0 | \$8,000 | \$823 | 57.26% |
| 6 | AIG LIFE INSURANCE COMPANY | 0.01% | 203 | 14 | \$68,990 | \$0 | \$14,546 | \$1,903 | 21.08% |
| 7 | ALFA LIFE INSURANCE CORPORATION | 0.00% | 367 | 1 | \$0 | \$0 | \$2,266 | \$10 | N/A |
| 8 | ALLIANZ LIFE INSURANCE CO OF NORTH AMERICA | 0.05% | 117 | 1,192 | \$343,969 | \$0 | \$532,163 | \$38,236 | 154.71% |
| 9 | ALLSTATE LIFE INSURANCE COMPANY | 0.07% | 92 | 2,563 | \$513,913 | \$0 | \$499,722 | \$26,781 | 97.24% |
| 10 | ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 329 | 11 | \$2,229 | \$0 | \$88 | \$155 | 3.95% |
| 11 | ALTA HEALTH & LIFE INSURANCE COMPANY | 0.00% | 344 | 15 | \$1,225 | \$0 | \$0 | \$35 | 0.00% |
| 12 | AMERICAN AMICABLE LIFE INS CO TX | 0.02% | 171 | 375 | \$129,117 | \$810 | \$37,897 | \$3,870 | 29.98% |
| 13 | AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA | 0.01% | 208 | 42 | \$61,400 | \$0 | \$136,077 | \$4,663 | 221.62% |
| 14 | AMERICAN CAPITOL INSURANCE COMPANY | 0.00% | 300 | 269 | \$5,938 | \$452 | \$30,607 | \$1,317 | 523.05% |
| 15 | AMERICAN COMMUNITY MUTUAL INSURANCE CO | 0.00% | 277 | 17 | \$13,291 | \$1,654 | \$13,790 | \$996 | 116.20% |
| 16 | AMERICAN EQUITY INVESTMENT LIFE INSURANCE CO | 0.01% | 229 | 162 | \$45,864 | \$0 | \$0 | \$2,894 | 0.00% |
| 17 | AMERICAN FAMILY LIFE ASSUR CO OF COLUMBUS | 0.04% | 129 | 1,747 | \$277,410 | \$0 | \$36,966 | \$30,309 | 13.33% |
| 18 | AMERICAN FAMILY LIFE INSURANCE COMPANY | 2.82% | 9 | 50,582 | \$19,620,128 | \$5,782,009 | \$14,691,454 | \$4,220,360 | 104.35% |
| 19 | AMERICAN FIDELITY ASSURANCE COMPANY | 0.04% | 134 | 2,462 | \$259,053 | \$1,182 | \$98,377 | \$21,751 | 38.43% |
| 20 | AMERICAN FIDELITY LIFE INSURANCE COMPANY | 0.05% | 111 | 2,093 | \$365,774 | \$1,345 | \$193,518 | \$26,221 | 53.27% |
| 21 | AMERICAN GENERAL LIFE & ACCIDENT INS CO | 0.53% | 37 | 77,821 | \$3,702,984 | \$29,773 | \$6,866,527 | \$210,654 | 186.24% |
| 22 | AMERICAN GENERAL LIFE INSURANCE CO | 1.26% | 20 | 22,700 | \$8,725,911 | \$1,930,778 | \$8,234,473 | \$7,848,521 | 116.50% |
| 23 | AMERICAN HEALTH AND LIFE INSURANCE COMPANY | 0.01% | 212 | 3,514 | \$59,869 | \$4,653 | \$293,930 | \$7,141 | 498.73% |
| 24 | AMERICAN HERITAGE LIFE INSURANCE CO | 0.00% | 330 | 10 | \$2,104 | \$0 | \$1,137 | \$34 | 54.04% |
| 25 | AMERICAN HOME LIFE INSURANCE CO | 0.13% | 72 | 3,626 | \$919,435 | \$34,901 | \$625,139 | \$38,050 | 71.79% |
| 26 | AMERICAN INCOME LIFE INSURANCE CO | 1.35% | 19 | 27,406 | \$9,374,674 | \$401 | \$3,082,291 | \$448,669 | 32.88% |
| 27 | AMERICAN INTERNATIONAL LIFE ASSUR OF NEW YORK | 0.01% | 200 | 2 | \$69,941 | \$0 | \$0 | \$92 | 0.00% |
| 28 | AMERICAN INVESTORS LIFE INS CO | 0.00% | 343 | 20 | \$1,277 | \$537 | \$14,377 | \$453 | 1167.89% |
| 29 | AMERICAN LIFE & HEALTH INSURANCE COMPANY | 0.01% | 225 | 7,940 | \$49,985 | \$0 | \$0 | \$5,678 | 0.00% |
| 30 | AMERICAN MEMORIAL LIFE INSURANCE COMPANY | 0.03% | 154 | 3,694 | \$188,625 | \$25,027 | \$775,776 | \$16,267 | 424.55% |
| 31 | AMERICAN NATIONAL INSURANCE COMPANY | 0.51% | 38 | 45,676 | \$3,542,234 | \$68,638 | \$3,863,003 | \$271,207 | 110.99% |
| 32 | AMERICAN NATIONAL LIFE INSURANCE CO OF TEXAS | 0.00% | 316 | 52 | \$3,907 | \$0 | \$3,263 | \$122 | 83.52% |
| 33 | AMERICAN PIONEER LIFE INSURANCE COMPANY | 0.06% | 100 | 804 | \$432,605 | \$0 | \$309,934 | \$6,304 | 71.64% |
| 34 | AMERICAN PROGRESSIVE LIFE AND HEALTH INS CO NY | 0.00% | 337 | 4 | \$1,599 | \$0 | \$0 | \$18 | 0.00% |
| 35 | AMERICAN PUBLIC LIFE INSURANCE COMPANY | 0.00% | 266 | 59 | \$16,822 | \$0 | \$69 | \$809 | 0.41% |
| 36 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.00% | 243 | 1,691 | \$33,849 | \$22,557 | \$86,500 | \$5,948 | 322.19% |
| 37 | AMERICAN RETIREMENT LIFE INSURANCE COMPANY | 0.00% | 367 | 1 | \$0 | \$0 | \$0 | \$2 | N/A |
| 38 | AMERICAN UNDERWRITERS LIFE INSURANCE CO | 0.00% | 327 | 9 | \$2,350 | \$0 | \$6,288 | \$2,591 | 267.57% |
| 39 | AMERICAN UNITED LIFE INSURANCE CO | 0.14% | 67 | 1,959 | \$993,613 | \$315,877 | \$745,818 | \$59,029 | 106.85% |
| 40 | AMERICO FINANCIAL LIFE AND ANNUITY INS COMPANY | 0.02% | 177 | 1,521 | \$118,230 | \$9,823 | \$412,718 | \$12,786 | 357.39% |
| 41 | AMERITAS LIFE INSURANCE CORP | 0.03% | 150 | 1,049 | \$194,577 | \$188,397 | \$423,097 | \$15,079 | 314.27% |
| 42 | AMICA LIFE INSURANCE COMPANY | 0.00% | 253 | 31 | \$24,958 | \$0 | \$0 | \$1,874 | 0.00% |
| 43 | ANNUITY & LIFE REASSURANCE AMERICA INC | 0.00% | 361 | 3 | \$138 | \$0 | \$0 | \$11 | 0.00% |
| 44 | ANTHEM LIFE INSURANCE COMPANY | 0.01% | 205 | 42 | \$67,499 | \$0 | \$16,552 | \$579 | 24.52% |
| 45 | ASSURED LIFE ASSOCIATION | 0.00% | 249 | 158 | \$30,095 | \$361 | \$39,558 | \$871 | 132.64% |
| 46 | ASSURITY LIFE INSURANCE COMPANY | 0.33% | 48 | 5,793 | \$2,286,495 | \$766,480 | \$1,158,922 | \$173,601 | 84.21% |
| 47 | ATLANTA LIFE INSURANCE COMPANY | 0.02% | 175 | 6,842 | \$120,017 | \$0 | \$165,120 | \$10,608 | 137.58% |
| 48 | AURORA NATIONAL LIFE ASSURANCE COMPANY | 0.12% | 73 | 355 | \$860,073 | \$0 | \$4,651,108 | \$47,722 | 540.78% |
| 49 | AUTO CLUB LIFE INSURANCE COMPANY | 0.00% | 288 | 16 | \$8,262 | \$0 | \$23,360 | \$210 | 282.74% |
| 50 | AUTO OWNERS LIFE INSURANCE COMPANY | 0.01% | 197 | 539 | \$82,114 | \$0 | \$28,528 | \$11,179 | 34.74% |
| 51 | AVIVA LIFE AND ANNUITY COMPANY | 0.25% | 52 | 3,624 | \$1,754,740 | \$177,710 | \$353,667 | \$130,274 | 30.28% |
| 52 | AVIVA LIFE INSURANCE COMPANY | 0.01% | 218 | 183 | \$56,586 | \$0 | \$44,247 | \$1,947 | 78.19% |
| 53 | AXA EQUITABLE LIFE INSURANCE COMPANY | 1.96% | 14 | 14,736 | \$13,582,376 | \$5,506,416 | \$8,823,472 | \$285,352 | 105.50% |
| 54 | BALBOA LIFE INSURANCE COMPANY | 0.00% | 306 | 11 | \$5,565 | \$0 | \$0 | \$1,032 | 0.00% |
| 55 | BALTIMORE LIFE INSURANCE COMPANY THE | 0.02% | 173 | 336 | \$126,462 | \$47,101 | \$56,693 | \$3,528 | 82.08% |
| 56 | BANKERS FIDELITY LIFE INSURANCE CO | 0.01% | 219 | 337 | \$56,446 | \$0 | \$51,257 | \$1,554 | 90.81% |
| 57 | BANKERS LIFE AND CASUALTY COMPANY | 0.70% | 31 | 14,012 | \$4,870,868 | \$46,036 | \$2,162,852 | \$107,619 | 45.35% |
| 58 | BANKERS LIFE INSURANCE COMPANY | 0.01% | 224 | 102 | \$52,454 | \$0 | \$10,940 | \$926 | 20.86% |
| 59 | BANNER LIFE INSURANCE COMPANY | 0.17% | 62 | 1,449 | \$1,214,245 | \$73,742 | \$817,209 | \$331,149 | 73.37% |
| 60 | BCS LIFE INSURANCE COMPANY | 0.00% | 351 | 1 | \$774 | \$0 | \$0 | \$10 | 0.00% |
| 61 | BENEFICIAL LIFE INSURANCE COMPANY | 0.02% | 169 | 101 | \$130,754 | \$10,197 | \$10,680 | \$1,083 | 15.97% |
| 62 | BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 305 | 2 | \$5,628 | \$0 | \$0 | \$214 | 0.00% |
| 63 | BOSTON MUTUAL LIFE INSURANCE COMPANY | 0.05% | 119 | 11,700 | \$325,789 | \$1,622 | \$133,516 | \$201,436 | 41.48% |
| 64 | BROKERS NATIONAL LIFE ASSURANCE COMPANY | 0.00% | 297 | 32 | \$6,283 | \$0 | \$0 | \$1,348 | 0.00% |
| 65 | CANADA LIFE ASSURANCE COMPANY | 0.27% | 50 | 142 | \$1,892,248 | \$498,913 | \$1,159,620 | \$166,500 | 87.65% |
| 66 | CAPITAL RESERVE LIFE INSURANCE COMPANY | 0.14% | 69 | 7,010 | \$973,396 | \$0 | \$627,279 | \$21,574 | 64.44% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 67 | CATHOLIC FAMILY LIFE INSURANCE | 0.00% | 312 | 78 | \$4,249 | \$1,469 | \$3,216 | \$441 | 110.26% |
| 68 | CATHOLIC FRATERNAL LIFE | 0.01% | 216 | 390 | \$57,474 | \$0 | \$20,950 | \$3,670 | 36.45% |
| 69 | CATHOLIC KNIGHTS | 0.02% | 164 | 1,867 | \$152,848 | \$14,662 | \$728,637 | \$14,857 | 486.30% |
| 70 | CATHOLIC ORDER OF FORESTERS | 0.01% | 185 | 1,202 | \$104,119 | \$15,519 | \$87,141 | \$10,905 | 98.60% |
| 71 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.00% | 242 | 102 | \$34,424 | \$0 | \$5,000 | \$765 | 14.52% |
| 72 | CENTRAL SECURITY LIFE INSURANCE CO | 0.04% | 133 | 7,328 | \$262,240 | \$4,566 | \$479,223 | \$11,044 | 184.48% |
| 73 | CENTRAL STATES HEALTH & LIFE COMPANY | 0.01% | 211 | 306 | \$60,159 | \$10,700 | \$111,813 | \$2,189 | 203.65% |
| 74 | CENTRAL UNITED LIFE INSURANCE CO | 0.01% | 193 | 566 | \$90,031 | \$1,066 | \$82,608 | \$8,551 | 92.94% |
| 75 | CENTURY LIFE ASSURANCE COMPANY | 0.00% | 360 | 1 | \$144 | \$0 | \$0 | \$4 | 0.00% |
| 76 | CHARTER NATIONAL LIFE INSURANCE CO | 0.00% | 367 | 10 | \$0 | \$0 | \$17,550 | \$651 | N/A |
| 77 | CHESAPEAKE LIFE INSURANCE COMPANY THE | 0.06% | 109 | 931 | \$396,480 | \$309 | \$204,871 | \$6,114 | 51.75% |
| 78 | CHRISTIAN FIDELITY LIFE INSURANCE CO | 0.04% | 135 | 527 | \$258,274 | \$0 | \$51,506 | \$5,355 | 19.94% |
| 79 | CHURCH LIFE INSURANCE CORPORATION | 0.00% | 278 | 22 | \$12,655 | \$0 | \$0 | \$335 | 0.00% |
| 80 | CICA LIFE INSURANCE COMPANY OF AMERICA | 0.19% | 59 | 1,893 | \$1,327,522 | \$995 | \$592,756 | \$62,092 | 44.73% |
| 81 | CINCINNATI LIFE INSURANCE COMPANY THE | 0.11% | 76 | 1,179 | \$787,775 | \$0 | \$538,487 | \$46,583 | 68.36% |
| 82 | CITIZENS SECURITY LIFE INS CO | 0.03% | 158 | 769 | \$175,770 | \$105 | \$130,760 | \$4,280 | 74.45% |
| 83 | COLONIAL LIFE & ACCIDENT INS CO | 0.05% | 120 | 549 | \$318,693 | \$0 | \$122,497 | \$5,696 | 38.44% |
| 84 | COLONIAL PENN LIFE INSURANCE COMPANY | 0.01% | 238 | 239 | \$38,084 | \$0 | \$49,593 | \$862 | 130.22% |
| 85 | COLORADO BANKERS LIFE INS CO | 0.04% | 127 | 529 | \$284,847 | \$0 | \$6,252 | \$15,367 | 2.19% |
| 86 | COLUMBIAN LIFE INSURANCE COMPANY | 0.16% | 65 | 2,540 | \$1,077,529 | \$523 | \$262,668 | \$38,634 | 24.43% |
| 87 | COLUMBIAN MUTUAL LIFE INSURANCE CO | 0.01% | 204 | 199 | \$67,654 | \$10,686 | \$449,795 | \$4,590 | 680.64% |
| 88 | COLUMBUS LIFE INSURANCE COMPANY | 0.01% | 210 | 215 | \$60,198 | \$48,870 | \$294,773 | \$4,661 | 570.85% |
| 89 | COMBINED INSURANCE CO OF AMERICA | 0.25% | 53 | 12,590 | \$1,705,329 | \$0 | \$1,725,542 | \$85,446 | 101.19% |
| 90 | COMPANION LIFE INSURANCE COMPANY | 0.00% | 324 | 16 | \$2,708 | \$0 | \$0 | \$270 | 0.00% |
| 91 | COMBENEFITS INSURANCE COMPANY | 0.00% | 311 | 37 | \$4,257 | \$0 | \$5,000 | \$317 | 117.45% |
| 92 | CONNECTICUT GENERAL LIFE INS CO | 0.42% | 42 | 1,066 | \$2,942,113 | \$498,771 | \$4,715,774 | \$176,374 | 177.24% |
| 93 | CONSECO HEALTH INSURANCE COMPANY | 0.01% | 191 | 267 | \$96,473 | \$0 | \$35,195 | \$1,739 | 36.48% |
| 94 | CONSECO INSURANCE COMPANY | 0.01% | 186 | 667 | \$102,501 | \$297 | \$247,738 | \$6,408 | 241.98% |
| 95 | CONSECO LIFE INSURANCE CO | 0.05% | 112 | 2,196 | \$362,975 | \$32,739 | \$505,257 | \$19,795 | 148.22% |
| 96 | CONSECO SENIOR HEALTH INSURANCE COMPANY | 0.02% | 172 | 486 | \$127,644 | \$0 | \$208,190 | \$3,338 | 163.10% |
| 97 | CONSTITUTION LIFE INSURANCE COMPANY | 0.00% | 259 | 347 | \$20,227 | \$0 | \$164,482 | \$1,475 | 813.18% |
| 98 | CONTINENTAL ASSURANCE COMPANY | 0.06% | 101 | 1,265 | \$423,567 | \$133,080 | \$1,742,217 | \$11 | 442.74% |
| 99 | CONTINENTAL GENERAL INSURANCE CO | 0.04% | 138 | 485 | \$243,772 | \$96 | \$75,185 | \$4,459 | 30.88% |
| 100 | CONTINENTAL LIFE INS CO OF BRENTWOOD TN | 0.08% | 89 | 1,708 | \$540,155 | \$0 | \$187,000 | \$12,946 | 34.62% |
| 101 | COUNTRY INVESTORS LIFE ASSURANCE COMPANY | 0.00% | 357 | 3 | \$355 | \$0 | \$0 | \$30 | 0.00% |
| 102 | COUNTRY LIFE INSURANCE COMPANY | 0.37% | 44 | 8,497 | \$2,548,216 | \$1,239,598 | \$2,497,146 | \$246,565 | 146.64% |
| 103 | CROATIAN FRATERNAL UNION OF AMERICA | 0.00% | 258 | 570 | \$21,584 | \$5,939 | \$40,573 | \$4,939 | 215.49% |
| 104 | CROWN LIFE INSURANCE COMPANY | 0.08% | 88 | 662 | \$554,049 | \$285,902 | \$1,227,372 | \$42,222 | 273.13% |
| 105 | CSA FRATERNAL LIFE | 0.00% | 268 | 548 | \$16,503 | \$0 | \$20,696 | \$2,559 | 125.41% |
| 106 | CUNA MUTUAL INSURANCE SOCIETY | 0.06% | 106 | 2,212 | \$406,144 | \$244,889 | \$339,718 | \$17,879 | 143.94% |
| 107 | DEGREE OF HONOR PROTECTIVE ASSOC | 0.00% | 257 | 456 | \$21,646 | \$0 | \$39,181 | \$2,076 | 181.01% |
| 108 | DIXIE NATIONAL LIFE INSURANCE COMPANY | 0.01% | 233 | 182 | \$40,851 | \$437 | \$80,982 | \$1,591 | 199.31% |
| 109 | EMC NATIONAL LIFE COMPANY | 0.04% | 136 | 1,608 | \$248,667 | \$62,095 | \$343,442 | \$11,537 | 163.08% |
| 110 | EMPLOYEES LIFE COMPANY (MUTUAL) | -0.07% | 367 | 143 | -\$458,909 | \$392 | \$11,259 | \$560 | -2.54% |
| 111 | EPIC LIFE INSURANCE COMPANY THE | 0.00% | 355 | 1 | \$372 | \$0 | \$0 | \$5 | 0.00% |
| 112 | EQUITABLE LIFE & CASUALTY INSURANCE COMPANY | 0.07% | 91 | 1,932 | \$517,215 | \$0 | \$348,614 | \$10,370 | 67.40% |
| 113 | EQUITABLE RESERVE ASSOCIATION | 0.00% | 304 | 282 | \$5,797 | \$8,550 | \$27,004 | \$1,123 | 613.32% |
| 114 | EQUITRUST LIFE INSURANCE COMPANY | 0.00% | 366 | 3 | \$36 | \$0 | \$0 | \$78 | 0.00% |
| 115 | FAMILY BENEFIT LIFE INSURANCE COMPANY | 0.09% | 83 | 2,741 | \$658,799 | \$126,206 | \$393,380 | \$41,702 | 78.87% |
| 116 | FAMILY SERVICE LIFE INSURANCE COMPANY | 0.00% | 365 | 434 | \$42 | \$0 | \$160,215 | \$2,002 | 381464.29% |
| 117 | FARM BUREAU LIFE INSURANCE CO OF MISSOURI | 2.86% | 8 | 38,974 | \$19,893,337 | \$3,022,102 | \$9,893,069 | \$1,401,301 | 64.92% |
| 118 | FARMERS NEW WORLD LIFE INSURANCE CO | 0.07% | 96 | 9,962 | \$468,422 | \$32,214 | \$2,347,795 | \$146,708 | 508.09% |
| 119 | FEDERAL LIFE INSURANCE CO MUTUAL | 0.01% | 202 | 208 | \$69,094 | \$5,750 | \$19,436 | \$2,946 | 36.45% |
| 120 | FEDERATED LIFE INSURANCE COMPANY | 0.00% | 256 | 188 | \$21,719 | \$0 | \$45,607 | \$1,672 | 209.99% |
| 121 | FIDELITY LIFE ASSOC A LEGAL RESERVE LIFE INS CO | 0.00% | 245 | 403 | \$32,478 | \$30,444 | \$157,697 | \$2,273 | 579.29% |
| 122 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.02% | 161 | 2,452 | \$170,552 | \$0 | \$176,182 | \$19,676 | 103.30% |
| 123 | FIRST ALLMERICA FINANCIAL LIFE INSURANCE CO | 0.02% | 168 | 929 | \$133,252 | \$274,867 | \$2,118,493 | \$17,790 | 1796.12% |
| 124 | FIRST CATHOLIC SLOVAK LADIES ASSOC OF THE UNITE | 0.00% | 279 | 351 | \$12,193 | \$6,592 | \$48,249 | \$1,214 | 449.77% |
| 125 | FIRST CATHOLIC SLOVAK UNION OF USA & CANADA | 0.00% | 353 | 47 | \$675 | \$189 | \$6,615 | \$97 | 1008.00% |
| 126 | FIRST GUARANTY INSURANCE COMPANY | 0.00% | 323 | 3 | \$2,952 | \$0 | \$0 | \$21 | 0.00% |
| 127 | FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY | 0.00% | 342 | 13 | \$1,314 | \$0 | \$6,292 | \$82 | 478.84% |
| 128 | FIRST INVESTORS LIFE INSURANCE COMPANY | 0.00% | 293 | 25 | \$6,852 | \$1,234 | \$348 | \$586 | 23.09% |
| 129 | FORETHOUGHT LIFE INSURANCE COMPANY | 0.00% | 260 | 752 | \$20,072 | \$0 | \$467,544 | \$4,129 | 2329.33% |
| 130 | FORT DEARBORN LIFE INSURANCE COMPANY | 0.01% | 196 | 497 | \$82,886 | \$0 | \$361,687 | \$2,972 | 436.37% |
| 131 | FUNERAL DIRECTORS LIFE INSURANCE CO | 0.08% | 87 | 364 | \$586,776 | \$392 | \$58,743 | \$2,032 | 10.08% |
| 132 | GARDEN STATE LIFE INSURANCE COMPANY | 0.02% | 181 | 193 | \$115,236 | \$0 | \$465,389 | \$2,511 | 403.86% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|--|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 133 | GENERAL AMERICAN LIFE INSURANCE COMPANY | 2.14% | 13 | 19,720 | \$14,889,088 | \$17,060,835 | \$34,339,895 | \$1,584,748 | 345.22% |
| 134 | GENWORTH LIFE AND ANNUITY INSURANCE COMPANY | 0.04% | 123 | 1,048 | \$298,897 | \$0 | \$231,518 | \$70,817 | 77.46% |
| 135 | GENWORTH LIFE INSURANCE COMPANY | 0.00% | 347 | 3 | \$884 | \$0 | \$0 | \$120 | 0.00% |
| 136 | GERBER LIFE INSURANCE COMPANY | 0.63% | 33 | 64,467 | \$4,347,938 | \$0 | \$656,246 | \$631,776 | 15.09% |
| 137 | GLOBE LIFE AND ACCIDENT INS CO | 0.61% | 35 | 67,808 | \$4,226,965 | \$3,168 | \$1,400,044 | \$589,754 | 33.20% |
| 138 | GOLDEN RULE INSURANCE COMPANY | 0.01% | 227 | 454 | \$47,291 | \$4,387 | \$297,057 | \$7,127 | 637.42% |
| 139 | GOVERNMENT PERSONNEL MUTUAL LIFE INS CO | 0.02% | 183 | 435 | \$111,771 | \$81,805 | \$169,024 | \$7,487 | 224.41% |
| 140 | GRANGE LIFE INSURANCE COMPANY | 0.00% | 296 | 15 | \$6,294 | \$0 | \$0 | \$381 | 0.00% |
| 141 | GREAT AMERICAN LIFE INSURANCE CO | 0.00% | 289 | 23 | \$8,118 | \$0 | \$1,630 | \$117 | 20.08% |
| 142 | GREAT SOUTHERN LIFE INSURANCE COMPANY | 0.00% | 264 | 263 | \$18,260 | \$91 | \$99,197 | \$1,543 | 543.75% |
| 143 | GREAT WEST LIFE & ANNUITY INSURANCE COMPANY | 0.44% | 41 | 6,350 | \$3,070,325 | \$568,024 | \$2,120,341 | \$680,554 | 87.56% |
| 144 | GREAT WESTERN INSURANCE COMPANY | 0.00% | 281 | 53 | \$11,045 | \$1,267 | \$51,910 | \$243 | 481.46% |
| 145 | GREATER BENEFICIAL UNION OF PITTSBURGH | 0.00% | 265 | 360 | \$18,095 | \$5,998 | \$27,023 | \$1,245 | 182.49% |
| 146 | GUARANTEE TRUST LIFE INSURANCE CO | 0.10% | 82 | 6,675 | \$661,023 | \$0 | \$482,009 | \$46,218 | 72.92% |
| 147 | GUARANTY INCOME LIFE INSURANCE COMPANY | 0.00% | 254 | 25 | \$23,614 | \$0 | \$0 | \$947 | 0.00% |
| 148 | GUARDIAN LIFE INSURANCE COMPANY OF AMERICA | 1.49% | 17 | 5,221 | \$10,367,261 | \$3,987,707 | \$12,530,842 | \$805,339 | 159.33% |
| 149 | HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY | 0.02% | 178 | 40 | \$116,812 | \$0 | \$137,288 | \$6,529 | 117.53% |
| 150 | HARTFORD LIFE AND ANNUITY INSURANCE COMPANY | 0.01% | 241 | 29 | \$34,770 | \$0 | \$0 | \$20,381 | 0.00% |
| 151 | HARTFORD LIFE INSURANCE COMPANY | 0.10% | 79 | 36 | \$702,603 | \$0 | \$907,707 | \$29,424 | 129.19% |
| 152 | HCC LIFE INSURANCE COMPANY | 0.00% | 302 | 10 | \$5,883 | \$0 | \$6,750 | \$703 | 114.74% |
| 153 | HOLY FAMILY SOCIETY OF THE USA | 0.01% | 198 | 273 | \$79,128 | \$0 | \$27,818 | \$1,257 | 35.16% |
| 154 | HOMESTEADERS LIFE COMPANY | 0.01% | 190 | 4,054 | \$96,645 | \$0 | \$323,233 | \$5,215 | 334.45% |
| 155 | HORACE MANN LIFE INSURANCE COMPANY | 0.06% | 99 | 1,245 | \$448,324 | \$0 | \$329,988 | \$34,471 | 73.60% |
| 156 | HUMANADENTAL INSURANCE COMPANY | 0.00% | 287 | 96 | \$9,732 | \$1,452 | \$47,172 | \$592 | 499.63% |
| 157 | IDEALIFE INSURANCE COMPANY | 0.00% | 250 | 283 | \$28,721 | \$0 | \$103,456 | \$1,256 | 360.21% |
| 158 | ILLINOIS MUTUAL LIFE INSURANCE COMPANY | 0.02% | 170 | 828 | \$129,647 | \$32,215 | \$312,463 | \$12,445 | 265.86% |
| 159 | INDEPENDENT ORDER OF FORESTERS THE | 0.01% | 234 | 2,281 | \$40,086 | \$287,676 | \$0 | \$32,864 | 717.65% |
| 160 | INDIANAPOLIS LIFE INSURANCE COMPANY | 0.06% | 107 | 1,029 | \$403,441 | \$18,043 | \$58,981 | \$29,016 | 19.09% |
| 161 | INDIVIDUAL ASSURANCE CO LIFE HEALTH & ACCIDENT | 0.00% | 298 | 672 | \$6,079 | \$0 | \$187,009 | \$2,448 | 3076.31% |
| 162 | ING LIFE INSURANCE AND ANNUITY COMPANY | 0.16% | 63 | 994 | \$1,125,607 | \$0 | \$1,313,192 | \$29,305 | 116.67% |
| 163 | ING USA ANNUITY AND LIFE INSURANCE COMPANY | 0.04% | 128 | 1,450 | \$277,688 | \$244,965 | \$490,392 | \$12,155 | 264.81% |
| 164 | INTRAMERICA LIFE INSURANCE COMPANY | 0.00% | 348 | 11 | \$873 | \$0 | \$0 | \$12 | 0.00% |
| 165 | INVESTORS GUARANTY LIFE INSURANCE COMPANY | 0.00% | 246 | 81 | \$31,153 | \$0 | \$40,775 | \$1,054 | 130.89% |
| 166 | INVESTORS HERITAGE LIFE INSURANCE COMPANY | 0.00% | 275 | 189 | \$13,883 | \$4,308 | \$148,509 | \$695 | 1100.75% |
| 167 | INVESTORS INSURANCE CORPORATION | 0.00% | 339 | 5 | \$1,555 | \$112 | \$0 | \$38 | 7.20% |
| 168 | INVESTORS LIFE INSURANCE CO OF NORTH AMERICA | 0.03% | 144 | 237 | \$225,623 | \$1,376 | \$334,758 | \$5,565 | 148.98% |
| 169 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 0.57% | 36 | 7,003 | \$3,978,848 | \$610 | \$12,949,256 | \$483,248 | 325.47% |
| 170 | JEFFERSON NATIONAL LIFE INSURANCE COMPANY | 0.04% | 132 | 592 | \$262,785 | \$90,524 | \$1,904,616 | \$4,278 | 759.23% |
| 171 | JOHN HANCOCK LIFE INSURANCE COMPANY | 0.77% | 26 | 14,858 | \$5,356,128 | \$4,053,920 | \$22,405,044 | \$520,107 | 493.99% |
| 172 | JOHN HANCOCK LIFE INSURANCE COMPANY (USA) | 6.59% | 2 | 2,623 | \$45,772,409 | \$6,901,418 | \$15,929,069 | \$3,647,904 | 49.88% |
| 173 | KANAWHA INSURANCE COMPANY | 0.00% | 308 | 52 | \$5,156 | \$0 | \$4,253 | \$1,147 | 82.49% |
| 174 | KANSAS CITY LIFE INSURANCE COMPANY | 0.11% | 77 | 2,164 | \$756,382 | \$276,058 | \$2,175,643 | \$57,873 | 324.14% |
| 175 | KNIGHTS OF COLUMBUS | 2.65% | 11 | 51,967 | \$18,385,398 | \$10,297,854 | \$7,725,720 | \$1,296,907 | 98.03% |
| 176 | LAFAYETTE LIFE INSURANCE COMPANY THE | 0.34% | 46 | 1,717 | \$2,353,504 | \$472,930 | \$1,063,811 | \$104,021 | 65.30% |
| 177 | LEWER LIFE INSURANCE COMPANY | 0.00% | 331 | 8 | \$1,999 | \$0 | \$543 | \$129 | 27.16% |
| 178 | LIBERTY LIFE ASSURANCE COMPANY OF BOSTON | 0.10% | 80 | 2,340 | \$681,583 | \$189,899 | \$352,548 | \$73,535 | 79.59% |
| 179 | LIBERTY LIFE INSURANCE COMPANY | 0.04% | 131 | 3,571 | \$268,011 | \$13,971 | \$918,734 | \$46,733 | 348.01% |
| 180 | LIBERTY NATIONAL LIFE INSURANCE COMPANY | 0.32% | 49 | 3,928 | \$2,205,111 | \$104 | \$730,754 | \$219,465 | 33.14% |
| 181 | LIFE INSURANCE COMPANY OF THE SOUTHWEST | 0.00% | 315 | 56 | \$3,963 | \$0 | \$0 | \$639 | 0.00% |
| 182 | LIFE INVESTORS INSURANCE COMPANY OF AMERICA | 0.03% | 141 | 1,489 | \$239,902 | \$50,207 | \$180,927 | \$13,150 | 96.35% |
| 183 | LIFESECURE INSURANCE COMPANY | 0.01% | 199 | 1,182 | \$70,884 | \$0 | \$148,918 | \$4,121 | 210.09% |
| 184 | LINCOLN BENEFIT LIFE COMPANY | 0.00% | 314 | 465 | \$4,155 | \$4,149 | \$9,462 | \$907,699 | 327.58% |
| 185 | LINCOLN HERITAGE LIFE INSURANCE COMPANY | 0.50% | 39 | 10,729 | \$3,441,032 | \$25,411 | \$2,451,675 | \$64,362 | 71.99% |
| 186 | LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK | 0.04% | 126 | 6 | \$287,166 | \$1,845 | \$15,642 | \$6,498 | 6.09% |
| 187 | LINCOLN MEMORIAL LIFE INSURANCE COMPANY | 1.36% | 18 | 3,957 | \$9,432,539 | \$0 | \$41,159,749 | \$4,504 | 436.36% |
| 188 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 0.75% | 28 | 9,074 | \$5,239,090 | \$331,782 | \$5,920,687 | \$420,687 | 119.34% |
| 189 | LOYAL AMERICAN LIFE INSURANCE COMPANY | 0.04% | 139 | 1,304 | \$243,559 | \$2,720 | \$455,416 | \$15,635 | 188.10% |
| 190 | LOYAL CHRISTIAN BENEFIT ASSOCIATION | 0.00% | 350 | 64 | \$808 | \$0 | \$7,462 | \$133 | 923.51% |
| 191 | MADISON NATIONAL LIFE INSURANCE COMPANY INC | 0.03% | 151 | 754 | \$194,563 | \$3,413 | \$119,803 | \$9,885 | 63.33% |
| 192 | MANHATTAN LIFE INSURANCE COMPANY | 0.01% | 206 | 505 | \$63,512 | \$13,635 | \$312,803 | \$4,136 | 513.98% |
| 193 | MANHATTAN NATIONAL LIFE INSURANCE COMPANY | 0.01% | 232 | 203 | \$41,204 | \$3 | \$90,791 | \$1,754 | 220.35% |
| 194 | MANULIFE INSURANCE COMPANY | 0.01% | 215 | 98 | \$57,926 | \$0 | \$89,209 | \$25,384 | 154.01% |
| 195 | MARQUETTE NATIONAL LIFE INSURANCE COMPANY | 0.00% | 290 | 15 | \$8,104 | \$0 | \$0 | \$138 | 0.00% |
| 196 | MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY | 3.67% | 5 | 20,938 | \$25,518,588 | \$20,221,021 | \$32,959,678 | \$1,677,387 | 208.40% |
| 197 | MEDICO LIFE INSURANCE COMPANY | 0.01% | 231 | 201 | \$42,499 | \$3,249 | \$54,176 | \$1,306 | 135.12% |
| 198 | MEGA LIFE AND HEALTH INSURANCE COMPANY THE | 0.02% | 179 | 639 | \$115,398 | \$14,202 | \$536,422 | \$21,597 | 477.15% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSUREDS | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|-----------------|----------------------------|--------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 199 | MEMBERS LIFE INSURANCE COMPANY | 0.00% | 336 | 6 | \$1,674 | \$0 | \$0 | \$86 | 0.00% |
| 200 | MERIT LIFE INSURANCE CO | 0.00% | 252 | 126 | \$25,536 | \$0 | \$15,000 | \$1,170 | 58.74% |
| 201 | MERRILL LYNCH LIFE INSURANCE COMPANY | 0.00% | 367 | 72 | \$0 | \$0 | \$954,826 | \$10,166 | N/A |
| 202 | METLIFE INSURANCE COMPANY OF CONNECTICUT | 0.21% | 56 | 2,979 | \$1,463,449 | \$0 | \$851,768 | \$25,562 | 58.20% |
| 203 | METLIFE INVESTORS INSURANCE COMPANY | 0.00% | 367 | 27 | \$0 | \$0 | \$0 | \$2,740 | N/A |
| 204 | METROPOLITAN LIFE INSURANCE COMPANY | 3.00% | 7 | 170,454 | \$20,832,892 | \$28,062,692 | \$65,960,974 | \$2,361,837 | 451.32% |
| 205 | METROPOLITAN TOWER LIFE INSURANCE COMPANY | 0.00% | 328 | 4 | \$2,236 | \$0 | \$2,310 | \$144 | 103.31% |
| 206 | MIDLAND NATIONAL LIFE INSURANCE COMPANY | 1.51% | 15 | 9,767 | \$10,476,388 | \$22,468 | \$11,213,197 | \$1,256,100 | 107.25% |
| 207 | MIDWEST NATIONAL LIFE INS CO OF TENNESSEE | 0.01% | 236 | 140 | \$39,561 | \$169 | \$20,607 | \$4,850 | 52.52% |
| 208 | MIDWESTERN UNITED LIFE INSURANCE COMPANY | 0.00% | 286 | 102 | \$10,110 | \$3,933 | \$11,926 | \$864 | 156.86% |
| 209 | MINNESOTA LIFE INSURANCE COMPANY | 0.20% | 57 | 1,978 | \$1,376,905 | \$959,731 | \$1,908,954 | \$139,987 | 208.34% |
| 210 | MISSOURI VALLEY LIFE AND HEALTH INS COMPANY | 0.00% | 354 | 1 | \$507 | \$0 | \$0 | \$10 | 0.00% |
| 211 | MODERN WOODMEN OF AMERICA | 0.38% | 43 | 14,593 | \$2,642,283 | \$788,426 | \$13,899,370 | \$197,015 | 555.88% |
| 212 | MONITOR LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 292 | 95 | \$7,096 | \$639 | \$707 | \$827 | 18.97% |
| 213 | MONUMENTAL LIFE INSURANCE COMPANY | 0.62% | 34 | 26,336 | \$4,336,662 | \$6,320 | \$2,959,212 | \$276,169 | 68.38% |
| 214 | MONY LIFE INSURANCE COMPANY | 0.47% | 40 | 6,734 | \$3,285,673 | \$1,542,718 | \$11,265,759 | \$218,998 | 389.83% |
| 215 | MONY LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 367 | 7 | \$0 | \$0 | \$0 | \$3,200 | N/A |
| 216 | MTL INSURANCE COMPANY | 0.36% | 45 | 1,075 | \$2,506,732 | \$193,564 | \$468,732 | \$197,730 | 26.42% |
| 217 | MUTUAL OF AMERICA LIFE INSURANCE COMPANY | 0.01% | 237 | 111 | \$38,706 | \$1,354 | \$28,207 | \$2,364 | 76.37% |
| 218 | NATIONAL BENEFIT LIFE INSURANCE COMPANY | 0.04% | 125 | 1,627 | \$288,131 | \$0 | \$63,329 | \$26,353 | 21.98% |
| 219 | NATIONAL CATHOLIC SOCIETY OF FORESTERS | 0.00% | 299 | 100 | \$6,041 | \$1,097 | \$17,908 | \$969 | 314.60% |
| 220 | NATIONAL FARMERS UNION LIFE INSURANCE CO | 0.01% | 195 | 170 | \$83,297 | \$1,112 | \$44,584 | \$3,214 | 54.86% |
| 221 | NATIONAL FOUNDATION LIFE INSURANCE COMPANY | 0.00% | 283 | 137 | \$10,701 | \$204 | \$19,243 | \$931 | 181.73% |
| 222 | NATIONAL GUARDIAN LIFE INSURANCE COMPANY | 0.03% | 156 | 1,549 | \$186,662 | \$29,185 | \$88,737 | \$16,502 | 63.17% |
| 223 | NATIONAL LIFE INSURANCE COMPANY | 0.76% | 27 | 2,115 | \$5,265,121 | \$3,859,541 | \$2,734,048 | \$278,824 | 125.23% |
| 224 | NATIONAL STATES INSURANCE COMPANY | 0.15% | 66 | 2,460 | \$1,017,361 | \$0 | \$801,631 | \$20,189 | 78.80% |
| 225 | NATIONAL TEACHERS ASSOCIATES LIFE INS COMPANY | 0.00% | 262 | 111 | \$18,707 | \$0 | \$319 | \$1,763 | 1.71% |
| 226 | NATIONAL WESTERN LIFE INSURANCE COMPANY | 0.03% | 140 | 2,116 | \$241,850 | \$0 | \$413,036 | \$9,694 | 170.78% |
| 227 | NATIONWIDE LIFE & ANNUITY COMPANY OF AMERICA | 0.00% | 301 | 10 | \$5,933 | \$2,155 | \$5,342 | \$344 | 126.36% |
| 228 | NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY | 0.00% | 321 | 9 | \$3,155 | \$0 | \$0 | \$425 | 0.00% |
| 229 | NATIONWIDE LIFE INSURANCE COMPANY | 0.02% | 182 | 547 | \$112,939 | \$41,033 | \$125,885 | \$6,450 | 147.79% |
| 230 | NATIONWIDE LIFE INSURANCE COMPANY OF AMERICA | 0.08% | 90 | 1,823 | \$535,192 | \$441,249 | \$754,159 | \$39,353 | 223.36% |
| 231 | NEW ENGLAND LIFE INSURANCE COMPANY | 0.07% | 93 | 265 | \$513,532 | \$20,434 | \$91,301 | \$31,557 | 21.76% |
| 232 | NEW ERA LIFE INSURANCE COMPANY OF THE MIDWEST | 0.00% | 367 | 79 | \$0 | \$0 | \$33,837 | \$339 | N/A |
| 233 | NEW YORK LIFE INSURANCE COMPANY | 5.22% | 3 | 59,847 | \$36,251,473 | \$21,111,255 | \$48,444,839 | \$3,056,003 | 191.87% |
| 234 | NORTH AMERICAN COMPANY FOR LIFE & HEALTH INS | 0.03% | 145 | 221 | \$217,757 | \$0 | \$55,791 | \$61,246 | 25.62% |
| 235 | NORTH AMERICAN INSURANCE COMPANY | 0.00% | 352 | 2 | \$746 | \$0 | \$7 | \$8 | 0.94% |
| 236 | NORTH CAROLINA MUTUAL LIFE INSURANCE COMPANY | 0.00% | 334 | 5,052 | \$1,856 | \$644 | \$326 | \$2,245 | 52.26% |
| 237 | NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY | 19.05% | 1 | 81,396 | \$132,384,043 | \$82,034,767 | \$63,455,216 | \$9,251,906 | 109.90% |
| 238 | OCCIDENTAL LIFE INS CO OF NORTH CAROLINA | 0.01% | 220 | 213 | \$54,803 | \$3,237 | \$67,980 | \$1,470 | 129.95% |
| 239 | OHIO NATIONAL LIFE INSURANCE COMPANY THE | 0.33% | 47 | 2,979 | \$2,299,987 | \$752,294 | \$879,148 | \$113,212 | 70.93% |
| 240 | OHIO STATE LIFE INSURANCE COMPANY THE | 0.00% | 320 | 168 | \$3,190 | \$2,556 | \$37,881 | \$997 | 1267.62% |
| 241 | OLD AMERICAN INSURANCE COMPANY | 0.75% | 29 | 22,591 | \$5,203,075 | \$0 | \$4,202,567 | \$81,523 | 80.77% |
| 242 | OLD RELIANCE INSURANCE COMPANY | 0.03% | 152 | 789 | \$192,407 | \$0 | \$82,928 | \$5,436 | 43.10% |
| 243 | OLD UNITED LIFE INSURANCE COMPANY | 0.00% | 318 | 30 | \$3,380 | \$0 | \$12,355 | \$310 | 365.53% |
| 244 | OM FINANCIAL LIFE INSURANCE COMPANY | 0.01% | 194 | 440 | \$85,489 | \$5,272 | \$198,141 | \$4,406 | 237.94% |
| 245 | ONENATION INSURANCE COMPANY | 0.00% | 367 | 2 | \$0 | \$0 | \$0 | \$30 | N/A |
| 246 | OXFORD LIFE INSURANCE COMPANY | 0.03% | 143 | 478 | \$232,671 | \$0 | \$119,481 | \$4,907 | 51.35% |
| 247 | OZARK NATIONAL LIFE INSURANCE COMPANY | 2.70% | 10 | 47,920 | \$18,766,168 | \$81,678 | \$8,274,605 | \$1,463,034 | 44.53% |
| 248 | PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD | 0.00% | 273 | 0 | \$14,219 | \$135 | \$0 | \$0 | 0.95% |
| 249 | PACIFIC LIFE INSURANCE COMPANY | 0.01% | 222 | 263 | \$53,888 | \$68,828 | \$468,894 | \$2,170 | 997.85% |
| 250 | PAN AMERICAN ASSURANCE COMPANY | 0.06% | 104 | 667 | \$409,854 | \$0 | \$779,368 | \$43,482 | 190.16% |
| 251 | PAN AMERICAN LIFE INSURANCE COMPANY | 0.01% | 187 | 456 | \$101,665 | \$33,132 | \$221,810 | \$15,046 | 250.77% |
| 252 | PARK AVENUE LIFE INSURANCE COMPANY | 0.00% | 358 | 8 | \$200 | \$0 | \$2,181 | \$47 | 1090.50% |
| 253 | PAUL REVERE LIFE INSURANCE COMPANY | 0.01% | 235 | 532 | \$39,803 | \$0 | \$104,586 | \$2,720 | 262.76% |
| 254 | PAUL REVERE VARIABLE ANNUITY INSURANCE CO THE | 0.00% | 247 | 76 | \$30,721 | \$0 | \$253,811 | \$4,448 | 826.18% |
| 255 | PEKIN LIFE INSURANCE COMPANY | 0.00% | 251 | 50 | \$26,085 | \$703 | \$13,528 | \$418 | 54.56% |
| 256 | PENN MUTUAL LIFE INSURANCE COMPANY THE | 0.06% | 98 | 3,305 | \$449,139 | \$451,013 | \$1,656,110 | \$48,480 | 469.15% |
| 257 | PENN TREATY NETWORK AMERICA INSURANCE CO | 0.00% | 248 | 8 | \$30,336 | \$0 | \$32,000 | \$459 | 105.49% |
| 258 | PENNSYLVANIA LIFE INSURANCE COMPANY | 0.05% | 118 | 644 | \$327,099 | \$0 | \$296,325 | \$11,153 | 90.59% |
| 259 | PHARMACISTS LIFE INSURANCE COMPANY, THE | 0.01% | 207 | 97 | \$63,036 | \$76 | \$72,547 | \$7,012 | 115.21% |
| 260 | PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY | 0.00% | 332 | 29 | \$1,990 | \$0 | \$16,902 | \$350 | 849.35% |
| 261 | PHILADELPHIA UNITED LIFE INSURANCE COMPANY | 0.00% | 364 | 8 | \$64 | \$0 | \$0 | \$8 | 0.00% |
| 262 | PHOENIX LIFE INSURANCE COMPANY | 2.38% | 12 | 8,724 | \$16,532,302 | \$8,645,780 | \$23,501,466 | \$1,187,690 | 194.45% |
| 263 | PHYSICIANS LIFE INSURANCE COMPANY | 0.06% | 108 | 2,669 | \$399,548 | \$0 | \$183,710 | \$19,549 | 45.98% |
| 264 | PIONEER AMERICAN INSURANCE COMPANY | 0.00% | 282 | 56 | \$10,861 | \$0 | \$1,060 | \$447 | 9.76% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

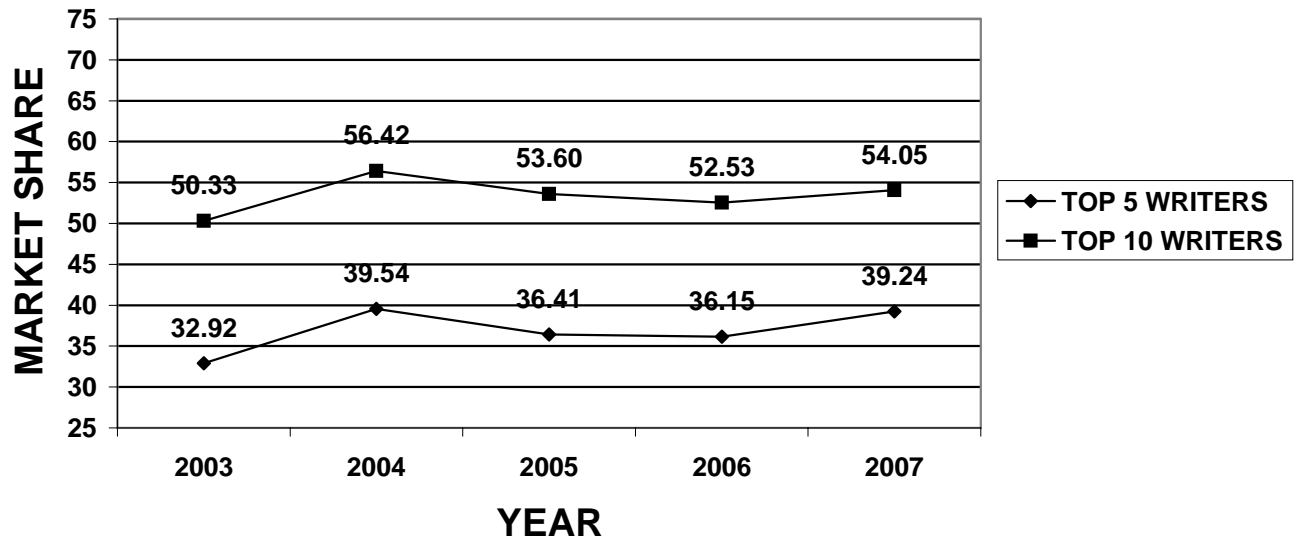
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 265 | PIONEER MUTUAL LIFE INSURANCE COMPANY | 0.00% | 322 | 53 | \$3,132 | \$2,739 | \$0 | \$221 | 87.45% |
| 266 | PIONEER SECURITY LIFE INSURANCE COMPANY | 0.00% | 263 | 38 | \$18,656 | \$0 | \$8,128 | \$428 | 43.57% |
| 267 | POLISH NATNL ALLIANCE OF THE US OF N. A | 0.01% | 240 | 1,221 | \$34,939 | \$21,862 | \$73,872 | \$4,877 | 274.00% |
| 268 | POLISH ROMAN CATHOLIC UNION OF AMERICA | 0.00% | 303 | 752 | \$5,803 | \$385 | \$31,388 | \$2,007 | 547.53% |
| 269 | PRESIDENTIAL LIFE INSURANCE COMPANY | 0.02% | 163 | 266 | \$157,472 | \$0 | \$105,461 | \$2,069 | 66.97% |
| 270 | PRINCIPAL LIFE INS CO | 0.69% | 32 | 8,508 | \$4,801,401 | \$4,162,342 | \$9,132,700 | \$472,691 | 276.90% |
| 271 | PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY | 0.00% | 261 | 276 | \$19,708 | \$1,908 | \$21,308 | \$214 | 117.80% |
| 272 | PROTECTIVE LIFE INSURANCE COMPANY | 1.25% | 21 | 14,402 | \$8,683,575 | \$26,888 | \$38,031,997 | \$2,881,237 | 438.29% |
| 273 | PROVIDENT AMERICAN LIFE & HEALTH INSURANCE CO | 0.00% | 325 | 7 | \$2,518 | \$0 | \$0 | \$39 | 0.00% |
| 274 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 1.05% | 23 | 14,607 | \$7,328,656 | \$6,100 | \$1,740,568 | \$677,537 | 23.83% |
| 275 | PROVIDENT LIFE AND CASUALTY INSURANCE CO | 0.00% | 335 | 1 | \$1,826 | \$0 | \$0 | \$20 | 0.00% |
| 276 | PRUCO LIFE INSURANCE COMPANY | 0.00% | 367 | 0 | \$0 | \$0 | \$134,165 | \$0 | N/A |
| 277 | PRUDENTIAL INSURANCE COMPANY OF AMERICA THE | 3.43% | 6 | 176,127 | \$23,846,252 | \$45,651,204 | \$76,480,072 | \$1,943,805 | 512.16% |
| 278 | PYRAMID LIFE INSURANCE COMPANY | 0.04% | 122 | 2,590 | \$305,271 | \$2,698 | \$559,588 | \$22,876 | 184.19% |
| 279 | REASSURE AMERICA LIFE INSURANCE COMPANY | 0.81% | 25 | 22,967 | \$5,637,623 | \$478,148 | \$9,307,630 | \$1,380,286 | 173.58% |
| 280 | RELIABLE LIFE INSURANCE COMPANY | 1.50% | 16 | 153,447 | \$10,409,137 | \$16 | \$8,251,231 | \$606,098 | 79.27% |
| 281 | RELIAANCE STANDARD LIFE INSURANCE COMPANY | 0.00% | 270 | 211 | \$15,929 | \$892 | \$0 | \$1,312 | 5.60% |
| 282 | RELIASTAR LIFE INSURANCE COMPANY | 0.14% | 68 | 3,249 | \$983,435 | \$295,624 | \$1,514,418 | \$117,220 | 184.05% |
| 283 | RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 359 | 3 | \$149 | \$291 | \$10,073 | \$10 | 6955.70% |
| 284 | RENAISSANCE LIFE & HEALTH INS CO OF AMERICA | 0.01% | 221 | 1,147 | \$54,215 | \$248 | \$244,388 | \$4,995 | 451.23% |
| 285 | RESERVE NATIONAL INSURANCE COMPANY | 0.01% | 217 | 464 | \$57,393 | \$0 | \$24,534 | \$1,593 | 42.75% |
| 286 | RGA REINSURANCE COMPANY | 0.18% | 61 | 206 | \$1,273,539 | \$961,571 | \$615,396 | \$69,143 | 123.83% |
| 287 | RIVERSOURCE LIFE INSURANCE COMPANY | 0.02% | 184 | 570 | \$106,081 | \$0 | \$7,604 | \$4,343 | 7.17% |
| 288 | ROYAL ARCANUM SUPREME COUNCIL OF | 0.00% | 341 | 193 | \$1,367 | \$6,252 | \$32,050 | \$854 | 2801.90% |
| 289 | ROYAL NEIGHBORS OF AMERICA | 0.03% | 159 | 6,359 | \$175,472 | \$97,901 | \$437,363 | \$20,497 | 305.04% |
| 290 | S USA LIFE INSURANCE COMPANY INC | 0.00% | 340 | 6 | \$1,485 | \$0 | \$0 | \$513 | 0.00% |
| 291 | SAGICOR LIFE INSURANCE COMPANY | 0.00% | 244 | 222 | \$32,883 | \$1,777 | \$62,448 | \$1,458 | 195.31% |
| 292 | SCOR LIFE INSURANCE COMPANY | 0.00% | 276 | 77 | \$13,292 | \$0 | \$0 | \$1,922 | 0.00% |
| 293 | SECURIAN LIFE INSURANCE COMPANY | 0.00% | 346 | 2 | \$1,027 | \$539 | \$0 | \$82 | 52.48% |
| 294 | SECURITY BENEFIT LIFE INSURANCE COMPANY | 0.10% | 78 | 3,727 | \$705,408 | \$87,879 | \$773,350 | \$33,846 | 122.09% |
| 295 | SECURITY LIFE INSURANCE COMPANY OF AMERICA | 0.01% | 188 | 451 | \$98,635 | \$0 | \$124,424 | \$2,486 | 126.15% |
| 296 | SECURITY LIFE OF DENVER INSURANCE COMPANY | 0.06% | 102 | 441 | \$417,193 | \$55,907 | \$1,143,733 | \$27,639 | 287.55% |
| 297 | SECURITY MUTUAL LIFE INSURANCE CO OF NEW YORK | 0.03% | 149 | 154 | \$196,285 | \$64,542 | \$380,441 | \$16,616 | 226.70% |
| 298 | SECURITY NATIONAL LIFE INSURANCE COMPANY | 0.02% | 180 | 431 | \$115,388 | \$0 | \$24,308 | \$3,415 | 21.07% |
| 299 | SENIOR LIFE INSURANCE COMPANY | 0.09% | 84 | 1,342 | \$656,363 | \$0 | \$242,022 | \$9,105 | 36.87% |
| 300 | SENTINEL AMERICAN LIFE INSURANCE CO | 0.00% | 362 | 32 | \$108 | \$0 | \$0 | \$36 | 0.00% |
| 301 | SENTRY LIFE INSURANCE COMPANY (L&H ACCT) | 0.04% | 137 | 1,001 | \$245,471 | \$4,801 | \$177,435 | \$23,443 | 74.24% |
| 302 | SETTLERS LIFE INSURANCE COMPANY | 0.00% | 284 | 47 | \$10,435 | \$1,720 | \$9,396 | \$635 | 106.53% |
| 303 | SHELTER LIFE INSURANCE COMPANY | 0.02% | 160 | 13,043 | \$173,022 | \$1,589,903 | \$2,699,771 | \$220,858 | 2479.27% |
| 304 | SHENANDOAH LIFE INSURANCE COMPANY | 0.06% | 103 | 1,148 | \$413,564 | \$13,254 | \$224,754 | \$12,612 | 57.55% |
| 305 | SLOVENE NATIONAL BENEFIT SOCIETY | 0.00% | 313 | 299 | \$4,199 | \$1,106 | \$9,746 | \$1,197 | 258.44% |
| 306 | STANDARD INSURANCE COMPANY | 0.01% | 201 | 133 | \$69,566 | \$25,820 | \$67,792 | \$3,794 | 134.57% |
| 307 | STANDARD LIFE AND ACCIDENT INSURANCE COMPANY | 0.05% | 113 | 2,695 | \$362,560 | \$29,106 | \$404,826 | \$14,915 | 119.69% |
| 308 | STANDARD LIFE INSURANCE COMPANY OF INDIANA | 0.01% | 189 | 102 | \$97,240 | \$0 | \$15,061 | \$2,547 | 15.49% |
| 309 | STATE FARM LIFE INSURANCE COMPANY | 4.70% | 4 | 110,064 | \$32,659,085 | \$17,511,326 | \$23,256,303 | \$2,055,129 | 124.83% |
| 310 | STATE LIFE INSURANCE COMPANY | 0.23% | 55 | 230 | \$1,630,899 | \$2,745 | \$490,609 | \$10,173 | 30.25% |
| 311 | STATE MUTUAL INSURANCE COMPANY | 0.05% | 110 | 700 | \$370,023 | \$49,001 | \$115,766 | \$6,798 | 44.53% |
| 312 | STERLING INVESTORS LIFE INSURANCE COMPANY | 0.01% | 228 | 103 | \$46,350 | \$11 | \$59,824 | \$712 | 129.09% |
| 313 | STERLING LIFE INSURANCE COMPANY | 0.00% | 310 | 12 | \$4,538 | \$0 | \$0 | \$78 | 0.00% |
| 314 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.19% | 58 | 288 | \$1,343,603 | \$0 | \$600,908 | \$37,463 | 44.72% |
| 315 | SUN LIFE ASSURANCE COMPANY OF CANADA | 1.12% | 22 | 1,360 | \$7,764,035 | \$2,716,886 | \$6,089,720 | \$358,477 | 113.43% |
| 316 | SUN LIFE ASSURANCE OF CANADA (US) | 0.03% | 146 | 130 | \$213,910 | \$0 | \$671,554 | \$20,421 | 313.94% |
| 317 | SUNAMERICA LIFE INSURANCE COMPANY | 0.00% | 272 | 85 | \$14,415 | \$1,348 | \$8,143 | \$3,983 | 65.84% |
| 318 | SUNSET LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 317 | 50 | \$3,868 | \$569 | \$11,287 | \$370 | 306.51% |
| 319 | SURETY LIFE INSURANCE COMPANY | 0.00% | 367 | 44 | \$0 | \$43 | \$0 | \$219 | N/A |
| 320 | SYMETRA LIFE INSURANCE COMPANY | 0.04% | 121 | 1,450 | \$308,646 | \$148 | \$374,434 | \$12,586 | 121.36% |
| 321 | SYMETRA NATIONAL LIFE INSURANCE COMPANY | 0.00% | 307 | 87 | \$5,278 | \$0 | \$900 | \$910 | 17.05% |
| 322 | TEACHERS INS AND ANNUITY ASSOC OF AMERICA | 0.00% | 333 | 1 | \$1,857 | \$0 | \$254 | \$163 | 13.68% |
| 323 | TEXAS LIFE INSURANCE COMPANY | 0.04% | 124 | 440 | \$291,934 | \$53,903 | \$98,744 | \$32,788 | 52.29% |
| 324 | THRIVENT FINANCIAL FOR LUTHERANS | 1.01% | 24 | 22,893 | \$7,003,224 | \$5,807,111 | \$9,715,756 | \$480,825 | 221.65% |
| 325 | TIAA-CREF LIFE INSURANCE COMPANY | 0.07% | 95 | 313 | \$475,670 | \$0 | \$0 | \$129,294 | 0.00% |
| 326 | TIME INSURANCE COMPANY | 0.00% | 345 | 3 | \$1,032 | \$0 | \$0 | \$30 | 0.00% |
| 327 | TRANS WORLD ASSURANCE COMPANY | 0.03% | 148 | 661 | \$201,807 | \$0 | \$13,058 | \$17,109 | 6.47% |
| 328 | TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY | 0.01% | 239 | 86 | \$37,551 | \$0 | \$26,000 | \$626 | 69.24% |
| 329 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.12% | 74 | 7,472 | \$849,682 | \$29,130 | \$604,078 | \$43,477 | 74.52% |
| 330 | TRANSAMERICA OCCIDENTAL LIFE INSURANCE CO | 0.07% | 94 | 2,639 | \$475,851 | \$252,635 | \$886,371 | \$21,061 | 239.36% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL WHOLE LIFE**

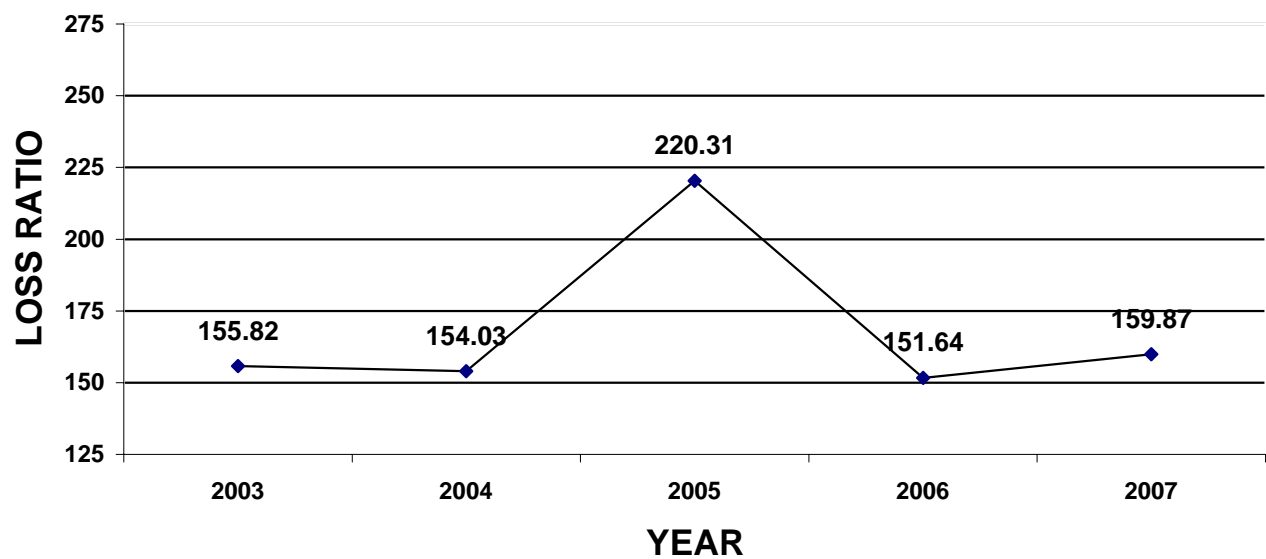
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|--|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 331 | TRUSTMARK INSURANCE COMPANY | 0.03% | 153 | 1,026 | \$190,201 | \$43,148 | \$333,031 | \$12,756 | 197.78% |
| 332 | U S FINANCIAL LIFE INSURANCE COMPANY | 0.00% | 271 | 31 | \$15,313 | \$0 | \$14,680 | \$529 | 95.87% |
| 333 | ULLICO LIFE INSURANCE COMPANY | 0.00% | 326 | 6 | \$2,493 | \$0 | \$0 | \$150 | 0.00% |
| 334 | UNIFIED LIFE INSURANCE COMPANY | 0.02% | 167 | 1,064 | \$145,105 | \$12,707 | \$729,805 | \$14,340 | 511.71% |
| 335 | UNION BANKERS INSURANCE COMPANY | 0.14% | 71 | 2,086 | \$948,118 | \$0 | \$479,944 | \$14,037 | 50.62% |
| 336 | UNION CENTRAL LIFE INSURANCE COMPANY | 0.06% | 105 | 883 | \$408,755 | \$200,364 | \$435,568 | \$48,670 | 155.58% |
| 337 | UNION FIDELITY LIFE INSURANCE COMPANY | 0.02% | 166 | 704 | \$146,566 | \$0 | \$261,723 | \$4,782 | 178.57% |
| 338 | UNION LABOR LIFE INSURANCE COMPANY | 0.00% | 285 | 41 | \$10,170 | \$796 | \$500 | \$246 | 12.74% |
| 339 | UNION SECURITY INSURANCE COMPANY | 0.07% | 97 | 7,137 | \$468,007 | \$3,515 | \$1,189,353 | \$21,686 | 254.88% |
| 340 | UNITED AMERICAN INSURANCE COMPANY | 0.09% | 86 | 3,707 | \$620,716 | \$0 | \$550,289 | \$18,176 | 88.65% |
| 341 | UNITED COMMERCIAL TRAVELERS OF AMERICA | 0.01% | 230 | 158 | \$42,858 | \$0 | \$39,374 | \$1,283 | 91.87% |
| 342 | UNITED FAMILY LIFE INSURANCE COMPANY | 0.00% | 295 | 183 | \$6,494 | \$437 | \$7,500 | \$489 | 122.22% |
| 343 | UNITED FIDELITY LIFE INSURANCE COMPANY | 0.05% | 114 | 4,940 | \$359,578 | \$32,462 | \$688,180 | \$23,103 | 200.41% |
| 344 | UNITED HERITAGE LIFE INSURANCE COMPANY | 0.19% | 60 | 3,375 | \$1,317,127 | \$16,950 | \$659,983 | \$22,400 | 51.39% |
| 345 | UNITED HOME LIFE INSURANCE COMPANY | 0.03% | 147 | 465 | \$204,441 | \$137 | \$150,885 | \$17,951 | 73.87% |
| 346 | UNITED INSURANCE COMPANY OF AMERICA | 0.02% | 162 | 7,334 | \$165,689 | \$0 | \$276,722 | \$18,546 | 167.01% |
| 347 | UNITED INVESTORS LIFE INSURANCE COMPANY | 0.05% | 115 | 578 | \$348,505 | \$0 | \$310,069 | \$15,084 | 88.97% |
| 348 | UNITED LIBERTY LIFE INSURANCE COMPANY | 0.00% | 356 | 0 | \$358 | \$0 | \$0 | \$0 | 0.00% |
| 349 | UNITED LIFE INSURANCE COMPANY | 0.03% | 142 | 383 | \$236,160 | \$0 | \$73,874 | \$7,115 | 31.28% |
| 350 | UNITED NATIONAL LIFE INSURANCE CO OF AMERICA | 0.02% | 174 | 342 | \$120,063 | \$0 | \$51,547 | \$2,033 | 42.93% |
| 351 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 0.14% | 70 | 38,535 | \$971,201 | \$443 | \$904,569 | \$361,571 | 93.18% |
| 352 | UNITED SECURITY ASSURANCE CO OF PENNSYLVANIA | 0.00% | 338 | 3 | \$1,577 | \$0 | \$0 | \$40 | 0.00% |
| 353 | UNITED STATES LIFE INSURANCE CO NEW YORK | 0.03% | 155 | 173 | \$187,824 | \$3,764 | \$149,966 | \$5,932 | 81.85% |
| 354 | UNITED TEACHER ASSOCIATES INSURANCE CO | 0.01% | 209 | 135 | \$60,314 | \$0 | \$16,220 | \$1,106 | 26.89% |
| 355 | UNITED WORLD LIFE INSURANCE COMPANY | 0.00% | 349 | 1,309 | \$839 | \$0 | \$20,509 | \$3,945 | 244.46% |
| 356 | UNITY FINANCIAL LIFE INSURANCE COMPANY | 0.24% | 54 | 3,187 | \$1,634,588 | \$0 | \$491,934 | \$26,528 | 30.10% |
| 357 | UNITY MUTUAL LIFE INSURANCE COMPANY | 0.00% | 294 | 50 | \$6,495 | \$202 | \$383 | \$216 | 9.01% |
| 358 | UNIVERSAL GUARANTY LIFE INSURANCE COMPANY | 0.04% | 120 | 2,142 | \$268,222 | \$26,003 | \$564,302 | \$36,922 | 220.08% |
| 359 | UNIVERSAL UNDERWRITERS LIFE INSURANCE CO | 0.01% | 233 | 96 | \$53,443 | \$0 | \$87,255 | \$2,317 | 163.27% |
| 360 | UNUM LIFE INSURANCE COMPANY OF AMERICA | 0.02% | 176 | 43 | \$118,932 | \$0 | \$0 | \$2,589 | 0.00% |
| 361 | USA LIFE ONE INSURANCE COMPANY OF INDIANA | 0.00% | 280 | 198 | \$11,792 | \$50 | \$19,505 | \$411 | 165.83% |
| 362 | USAA LIFE INSURANCE COMPANY | 0.12% | 75 | 1,296 | \$804,944 | \$365,090 | \$292,160 | \$60,178 | 81.65% |
| 363 | VANTISLIFE INSURANCE COMPANY | 0.00% | 319 | 20 | \$3,356 | \$1,056 | \$0 | \$157 | 31.47% |
| 364 | WASHINGTON NATIONAL INSURANCE CO | 0.16% | 64 | 5,685 | \$1,108,959 | \$95,696 | \$2,439,981 | \$30,781 | 228.65% |
| 365 | WATKINS LIFE & BENEFIT ASSOCIATION | 0.01% | 213 | 2,784 | \$59,496 | \$0 | \$79,100 | \$3,765 | 132.95% |
| 366 | WEST COAST LIFE INSURANCE COMPANY | 0.10% | 81 | 325 | \$679,809 | \$87,116 | \$4,754 | \$2,613 | 13.51% |
| 367 | WESTERN AND SOUTHERN LIFE INSURANCE COMPANY | 0.70% | 30 | 48,875 | \$4,886,109 | \$1,712,013 | \$5,611,348 | \$283,026 | 149.88% |
| 368 | WESTERN CATHOLIC UNION | 0.26% | 51 | 6,046 | \$1,825,365 | \$120,604 | \$623,880 | \$49,527 | 40.79% |
| 369 | WESTERN RESERVE LIFE ASSURANCE CO OF OHIO | 0.00% | 255 | 459 | \$23,228 | \$435 | \$14,104 | \$2,341 | 62.59% |
| 370 | WESTERN SOUTHERN LIFE ASSURANCE COMPANY | 0.05% | 116 | 60 | \$347,510 | \$0 | \$967,706 | \$334 | 278.47% |
| 371 | WILLIAM PENN ASSOCIATION | 0.00% | 291 | 108 | \$7,372 | \$808 | \$625 | \$1,156 | 19.44% |
| 372 | WILTON REASSURANCE LIFE COMPANY OF NEW YORK | 0.02% | 165 | 360 | \$148,853 | \$0 | \$255,000 | \$33,698 | 171.31% |
| 373 | WOMAN'S LIFE INSURANCE SOCIETY | 0.00% | 267 | 679 | \$16,818 | \$3,712 | \$14,538 | \$1,004 | 108.51% |
| 374 | WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY | 0.03% | 157 | 1,476 | \$183,180 | \$88,838 | \$88,336 | \$13,762 | 96.72% |
| 375 | WORKMENS BENEFIT FUND OF THE U S OF AM | 0.00% | 309 | 133 | \$4,821 | \$0 | \$5,040 | \$625 | 104.54% |
| 376 | WORLD INSURANCE COMPANY | 0.01% | 226 | 261 | \$49,129 | \$6,965 | \$85,744 | \$3,861 | 188.71% |
| 377 | ZALE LIFE INSURANCE COMPANY | 0.00% | 363 | 2 | \$95 | \$0 | \$0 | \$7 | 0.00% |
| 378 | TOTAL | 100.00% | | 1,998,651 | \$694,747,666 | \$319,678,240 | \$790,985,364 | \$65,232,265 | 159.87% |

MISSOURI INDIVIDUAL WHOLE LIFE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | 5 STAR LIFE INSURANCE COMPANY | 0.02% | 162 | 263 | \$92,537 | \$0 | \$0 | \$27,308 | 0.00% |
| 2 | AAA LIFE INSURANCE COMPANY | 0.11% | 92 | 1,576 | \$467,952 | \$0 | \$0 | \$230,959 | 0.00% |
| 3 | ACACIA LIFE INSURANCE CO | 0.00% | 267 | 4 | \$3,596 | \$0 | \$0 | \$700 | 0.00% |
| 4 | AETNA LIFE INSURANCE COMPANY | 0.01% | 194 | 164 | \$41,658 | \$0 | \$50,708 | \$17,178 | 121.72% |
| 5 | AGL LIFE ASSURANCE COMPANY | 0.01% | 206 | 27 | \$32,131 | \$0 | \$0 | \$4,814 | 0.00% |
| 6 | AIG ANNUITY INSURANCE COMPANY | 0.00% | 249 | 57 | \$8,383 | \$0 | \$4,800 | \$1,726 | 57.26% |
| 7 | AIG LIFE INSURANCE COMPANY | 0.03% | 139 | 352 | \$140,071 | \$0 | \$17,113 | \$48,183 | 12.22% |
| 8 | AIG SUNAMERICA LIFE ASSURANCE COMPANY | 0.00% | 238 | 53 | \$11,742 | \$0 | \$35,687 | \$2,024 | 303.93% |
| 9 | ALLIANZ LIFE INSURANCE CO OF NORTH AMERICA | 0.02% | 158 | 121 | \$102,360 | \$0 | \$15,091 | \$41,528 | 14.74% |
| 10 | ALLSTATE LIFE INSURANCE COMPANY | 0.41% | 53 | 6,047 | \$1,762,201 | \$0 | \$568,356 | \$736,875 | 32.25% |
| 11 | ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 248 | 24 | \$8,574 | \$0 | \$0 | \$7,112 | 0.00% |
| 12 | AMERICAN AMICABLE LIFE INS CO TX | 0.08% | 105 | 1,021 | \$336,205 | \$0 | \$103,182 | \$34,873 | 30.69% |
| 13 | AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA | 0.00% | 253 | 4 | \$6,510 | \$0 | \$14,427 | \$494 | 221.61% |
| 14 | AMERICAN CAPITOL INSURANCE COMPANY | 0.01% | 212 | 47 | \$28,994 | \$0 | \$6,269 | \$252 | 21.62% |
| 15 | AMERICAN COMMUNITY MUTUAL INSURANCE COMPANY | 0.00% | 246 | 69 | \$8,947 | \$0 | \$0 | \$2,445 | 0.00% |
| 16 | AMERICAN FAMILY LIFE ASSURANCE CO OF COLUMBUS | 0.47% | 45 | 8,393 | \$2,008,233 | \$0 | \$192,159 | \$403,023 | 9.57% |
| 17 | AMERICAN FAMILY LIFE INSURANCE COMPANY | 4.16% | 6 | 48,323 | \$17,668,641 | \$37,555 | \$5,968,585 | \$4,031,866 | 33.99% |
| 18 | AMERICAN FIDELITY ASSURANCE COMPANY | 0.62% | 36 | 5,136 | \$2,622,871 | \$12,259 | \$1,909,951 | \$399,067 | 73.29% |
| 19 | AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO | 0.00% | 244 | 7 | \$10,206 | \$0 | \$1,250 | \$132 | 12.25% |
| 20 | AMERICAN GENERAL ASSURANCE COMPANY | 0.03% | 152 | 356 | \$113,466 | \$0 | \$20,675 | \$17,477 | 18.22% |
| 21 | AMERICAN GENERAL LIFE & ACCIDENT INS CO | 0.20% | 74 | 15,693 | \$840,249 | \$0 | \$382,778 | \$262,154 | 45.56% |
| 22 | AMERICAN GENERAL LIFE INSURANCE CO | 4.64% | 4 | 32,056 | \$19,722,899 | \$0 | \$8,789,140 | \$2,229,963 | 44.56% |
| 23 | AMERICAN HEALTH AND LIFE INSURANCE COMPANY | 0.00% | 261 | 245 | \$4,506 | \$0 | \$22,124 | \$538 | 490.99% |
| 24 | AMERICAN HERITAGE LIFE INSURANCE CO | 0.07% | 109 | 971 | \$298,976 | \$0 | \$273,438 | \$184,064 | 91.46% |
| 25 | AMERICAN HOME LIFE INSURANCE CO | 0.15% | 79 | 1,353 | \$652,630 | \$0 | \$389,638 | \$145,129 | 59.70% |
| 26 | AMERICAN INCOME LIFE INSURANCE CO | 0.02% | 164 | 300 | \$86,457 | \$0 | \$28,960 | \$68,011 | 33.50% |
| 27 | AMERICAN INTERNATIONAL LIFE ASSUR OF NEW YORK | 0.00% | 315 | 23 | \$0 | \$0 | \$0 | \$931 | N/A |
| 28 | AMERICAN INVESTORS LIFE INS CO | 0.00% | 309 | 6 | \$147 | \$61 | \$1,650 | \$52 | 1163.95% |
| 29 | AMERICAN MEMORIAL LIFE INSURANCE COMPANY | 0.00% | 256 | 50 | \$5,429 | \$0 | \$0 | \$675 | 0.00% |
| 30 | AMERICAN NATIONAL INSURANCE COMPANY | 0.23% | 64 | 2,527 | \$972,876 | \$0 | \$213,675 | \$342,097 | 21.96% |
| 31 | AMERICAN NATIONAL LIFE INSURANCE CO OF TEXAS | 0.00% | 258 | 1 | \$5,397 | \$0 | \$0 | \$500 | 0.00% |
| 32 | AMERICAN PIONEER LIFE INSURANCE COMPANY | 0.00% | 299 | 3 | \$588 | \$0 | \$0 | \$125 | 0.00% |
| 33 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.22% | 67 | 1,111 | \$943,980 | \$319 | \$571,948 | \$168,321 | 60.62% |
| 34 | AMERICAN UNDERWRITERS LIFE INSURANCE COMPANY | 0.00% | 237 | 22 | \$12,335 | \$0 | \$0 | \$830 | 0.00% |
| 35 | AMERICAN UNITED LIFE INSURANCE CO | 0.12% | 84 | 765 | \$518,113 | \$0 | \$0 | \$255,360 | 0.00% |
| 36 | AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE CO | 0.32% | 55 | 1,791 | \$1,351,053 | \$0 | \$513,810 | \$195,090 | 38.03% |
| 37 | AMERITAS LIFE INSURANCE CORP | 0.05% | 122 | 391 | \$206,723 | \$0 | \$2,798 | \$82,782 | 1.35% |
| 38 | AMICA LIFE INSURANCE COMPANY | 0.02% | 157 | 156 | \$102,699 | \$0 | \$0 | \$46,818 | 0.00% |
| 39 | ANNUITY & LIFE REASSURANCE AMERICA INC | 0.01% | 189 | 7 | \$43,770 | \$0 | \$0 | \$1,186 | 0.00% |
| 40 | ANTHEM LIFE INSURANCE COMPANY | 0.03% | 149 | 1,967 | \$117,781 | \$0 | \$0 | \$53,990 | 0.00% |
| 41 | ASSURED LIFE ASSOCIATION | 0.00% | 287 | 10 | \$1,640 | \$0 | \$0 | \$301 | 0.00% |
| 42 | ASSURITY LIFE INSURANCE COMPANY | 0.12% | 87 | 861 | \$501,249 | \$0 | \$606,621 | \$47,303 | 121.02% |
| 43 | AURORA NATIONAL LIFE ASSURANCE COMPANY | 0.03% | 142 | 1 | \$130,251 | \$0 | \$0 | \$1,000 | 0.00% |
| 44 | AUTO CLUB LIFE INSURANCE COMPANY | 0.00% | 276 | 36 | \$2,661 | \$0 | \$0 | \$3,347 | 0.00% |
| 45 | AUTO OWNERS LIFE INSURANCE COMPANY | 0.29% | 58 | 3,033 | \$1,223,006 | \$0 | \$184,326 | \$434,685 | 15.07% |
| 46 | AVIVA LIFE AND ANNUITY COMPANY | 0.09% | 98 | 1,045 | \$400,104 | \$438,689 | \$873,052 | \$321,136 | 327.85% |
| 47 | AVIVA LIFE INSURANCE COMPANY | 0.03% | 153 | 143 | \$113,172 | \$0 | \$376,095 | \$15,679 | 332.32% |
| 48 | AXA EQUITABLE LIFE INSURANCE COMPANY | 0.57% | 39 | 2,662 | \$2,420,232 | \$0 | \$982,825 | \$1,113,225 | 40.61% |
| 49 | AXA LIFE AND ANNUITY COMPANY | 0.12% | 85 | 399 | \$513,257 | \$0 | \$0 | \$107,565 | 0.00% |
| 50 | BALBOA LIFE INSURANCE COMPANY | 0.02% | 167 | 249 | \$78,441 | \$0 | \$0 | \$19,801 | 0.00% |
| 51 | BALTIMORE LIFE INSURANCE COMPANY THE | 0.00% | 277 | 6 | \$2,605 | \$10 | \$0 | \$630 | 0.38% |
| 52 | BANKERS FIDELITY LIFE INSURANCE CO | 0.00% | 288 | 4 | \$1,483 | \$0 | \$0 | \$151 | 0.00% |
| 53 | BANKERS LIFE AND CASUALTY COMPANY | 0.09% | 100 | 1,061 | \$378,458 | \$0 | \$539,607 | \$59,920 | 142.58% |
| 54 | BANKERS LIFE INSURANCE COMPANY | 0.00% | 275 | 6 | \$2,687 | \$0 | \$0 | \$514 | 0.00% |
| 55 | BANNER LIFE INSURANCE COMPANY | 0.98% | 28 | 5,650 | \$4,149,748 | \$0 | \$937,806 | \$3,973,408 | 22.60% |
| 56 | BENEFICIAL LIFE INSURANCE COMPANY | 0.02% | 174 | 50 | \$64,730 | \$0 | \$796 | \$13,097 | 1.23% |
| 57 | BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA | 0.01% | 186 | 37 | \$47,373 | \$0 | \$0 | \$41,185 | 0.00% |
| 58 | BOSTON MUTUAL LIFE INSURANCE COMPANY | 0.00% | 265 | 239 | \$4,005 | \$0 | \$1,641 | \$4,111 | 40.97% |
| 59 | C M LIFE INSURANCE COMPANY | 0.04% | 135 | 89 | \$158,902 | \$0 | \$0 | \$36,232 | 0.00% |
| 60 | CANADA LIFE ASSURANCE COMPANY | 0.11% | 89 | 88 | \$484,143 | \$0 | \$296,695 | \$53,654 | 61.28% |
| 61 | CAPITAL RESERVE LIFE INSURANCE COMPANY | 0.03% | 147 | 680 | \$123,630 | \$0 | \$79,670 | \$2,740 | 64.44% |
| 62 | CATHOLIC FAMILY LIFE INSURANCE | 0.00% | 263 | 26 | \$4,106 | \$0 | \$0 | \$1,215 | 0.00% |
| 63 | CATHOLIC KNIGHTS | 0.01% | 180 | 536 | \$60,034 | \$0 | \$3,164 | \$12,432 | 5.27% |
| 64 | CELTIC INSURANCE COMPANY | 0.00% | 307 | 1 | \$196 | \$0 | \$0 | \$60 | 0.00% |
| 65 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.00% | 232 | 41 | \$14,074 | \$0 | \$0 | \$2,334 | 0.00% |
| 66 | CENTRAL SECURITY LIFE INSURANCE CO | 0.01% | 204 | 1,029 | \$32,412 | \$0 | \$80,245 | \$4,071 | 247.58% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 67 | CENTRAL STATES HEALTH & LIFE COMPANY | 0.01% | 219 | 41 | \$22,330 | \$0 | \$0 | \$2,277 | 0.00% |
| 68 | CENTRAL UNITED LIFE INSURANCE CO | 0.00% | 228 | 36 | \$17,645 | \$209 | \$16,107 | \$1,676 | 92.47% |
| 69 | CHESAPEAKE LIFE INSURANCE COMPANY THE | 0.11% | 93 | 702 | \$452,564 | \$0 | \$5,068 | \$61,930 | 1.12% |
| 70 | CHURCH LIFE INSURANCE CORPORATION | 0.00% | 299 | 1 | \$588 | \$0 | \$0 | \$10 | 0.00% |
| 71 | CINCINNATI LIFE INSURANCE COMPANY THE | 0.86% | 29 | 6,164 | \$3,662,638 | \$0 | \$2,229,182 | \$2,011,558 | 60.86% |
| 72 | CITIZENS SECURITY LIFE INS CO | 0.00% | 292 | 13 | \$1,123 | \$0 | \$0 | \$160 | 0.00% |
| 73 | COLONIAL LIFE & ACCIDENT INS CO | 0.20% | 72 | 3,008 | \$853,326 | \$0 | \$110,832 | \$216,638 | 12.99% |
| 74 | COLONIAL PENN LIFE INSURANCE COMPANY | 0.01% | 213 | 229 | \$28,762 | \$0 | \$31,367 | \$1,894 | 109.06% |
| 75 | COLORADO BANKERS LIFE INS CO | 0.06% | 112 | 810 | \$271,116 | \$0 | \$197,429 | \$28,974 | 72.82% |
| 76 | COLUMBUS LIFE INSURANCE COMPANY | 0.02% | 175 | 101 | \$64,244 | \$0 | \$0 | \$33,516 | 0.00% |
| 77 | COMBINED INSURANCE CO OF AMERICA | 0.02% | 170 | 2,008 | \$70,125 | \$0 | \$40,214 | \$36,449 | 57.35% |
| 78 | COMMONWEALTH ANNUITY AND LIFE INSURANCE CO | 0.00% | 233 | 92 | \$14,049 | \$0 | \$54,410 | \$11,124 | 387.29% |
| 79 | CONNECTICUT GENERAL LIFE INS CO | 0.04% | 129 | 65 | \$187,795 | \$0 | \$301,007 | \$11,524 | 160.28% |
| 80 | CONSECO HEALTH INSURANCE COMPANY | 0.00% | 284 | 30 | \$1,779 | \$0 | \$0 | \$331 | 0.00% |
| 81 | CONSECO INSURANCE COMPANY | 0.01% | 216 | 40 | \$25,950 | \$0 | \$93,084 | \$3,610 | 358.71% |
| 82 | CONSECO LIFE INSURANCE CO | 0.01% | 191 | 293 | \$42,962 | \$0 | \$59,803 | \$48,248 | 139.20% |
| 83 | CONSECO SENIOR HEALTH INSURANCE COMPANY | 0.00% | 226 | 36 | \$18,741 | \$0 | \$0 | \$490 | 0.00% |
| 84 | CONSTITUTION LIFE INSURANCE COMPANY | 0.00% | 224 | 5 | \$20,085 | \$0 | \$0 | \$805 | 0.00% |
| 85 | CONTINENTAL ASSURANCE COMPANY | 0.03% | 145 | 378 | \$126,463 | \$0 | \$520,166 | \$42 | 411.32% |
| 86 | CONTINENTAL GENERAL INSURANCE CO | 0.01% | 188 | 119 | \$45,770 | \$0 | \$151,268 | \$10,367 | 330.50% |
| 87 | CONTINENTAL LIFE INS CO OF BRENTWOOD TN | 0.00% | 281 | 25 | \$1,973 | \$0 | \$0 | \$1,734 | 0.00% |
| 88 | COUNTRY INVESTORS LIFE ASSURANCE COMPANY | 0.00% | 282 | 5 | \$1,963 | \$0 | \$0 | \$270 | 0.00% |
| 89 | COUNTRY LIFE INSURANCE COMPANY | 0.34% | 54 | 3,351 | \$1,464,376 | \$567 | \$806,735 | \$710,999 | 55.13% |
| 90 | CROWN LIFE INSURANCE COMPANY | 0.00% | 242 | 20 | \$11,004 | \$0 | \$24,516 | \$1,841 | 222.79% |
| 91 | CUNA MUTUAL INSURANCE SOCIETY | 0.09% | 101 | 819 | \$367,117 | \$85 | \$428,027 | \$112,972 | 116.61% |
| 92 | DIRECT GENERAL LIFE INSURANCE COMPANY | 0.04% | 130 | 1,309 | \$187,219 | \$0 | \$50,225 | \$13,365 | 26.83% |
| 93 | EMC NATIONAL LIFE COMPANY | 0.16% | 78 | 1,597 | \$668,836 | \$4,037 | \$235,202 | \$169,797 | 35.77% |
| 94 | EMPLOYEES LIFE COMPANY (MUTUAL) | 0.00% | 247 | 12 | \$8,805 | \$0 | \$0 | \$800 | 0.00% |
| 95 | EQUITABLE LIFE & CASUALTY INSURANCE COMPANY | 0.00% | 308 | 2 | \$185 | \$0 | \$0 | \$50 | 0.00% |
| 96 | EQUITRUST LIFE INSURANCE COMPANY | 0.00% | 315 | 14 | \$0 | \$0 | \$0 | \$66 | N/A |
| 97 | FAMILY BENEFIT LIFE INSURANCE COMPANY | 0.05% | 117 | 695 | \$224,306 | \$0 | \$0 | \$67,226 | 0.00% |
| 98 | FAMILY LIFE INSURANCE COMPANY | 0.05% | 127 | 510 | \$195,129 | \$0 | \$217,605 | \$22,969 | 111.52% |
| 99 | FAMILY SERVICE LIFE INSURANCE COMPANY | 0.00% | 314 | 12 | \$2 | \$0 | \$2,997 | \$37 | 149850.00% |
| 100 | FARM BUREAU LIFE INSURANCE CO OF MISSOURI | 1.48% | 19 | 13,336 | \$6,282,107 | \$0 | \$2,217,410 | \$1,989,281 | 35.30% |
| 101 | FARMERS NEW WORLD LIFE INSURANCE CO | 2.23% | 13 | 21,695 | \$9,480,254 | \$0 | \$4,487,463 | \$2,969,177 | 47.33% |
| 102 | FEDERAL LIFE INSURANCE CO MUTUAL | 0.01% | 218 | 69 | \$22,920 | \$0 | \$6,447 | \$7,999 | 28.13% |
| 103 | FEDERATED LIFE INSURANCE COMPANY | 0.29% | 57 | 1,111 | \$1,241,004 | \$0 | \$789,363 | \$428,441 | 63.61% |
| 104 | FIDELITY INVESTMENTS LIFE INS CO | 0.05% | 121 | 197 | \$208,610 | \$0 | \$0 | \$81,400 | 0.00% |
| 105 | FIDELITY LIFE ASSOC A LEGAL RESERVE LIFE INS CO | 0.14% | 82 | 1,018 | \$590,519 | \$11,662 | \$0 | \$336,433 | 1.97% |
| 106 | FIDELITY SECURITY LIFE INSURANCE COMPANY | -0.01% | 315 | 14 | -\$21,567 | \$0 | \$510 | \$230 | -2.36% |
| 107 | FIRST CATHOLIC SLOVAK LADIES ASSOC OF THE UNITE | 0.00% | 304 | 95 | \$309 | \$65 | \$0 | \$120 | 21.04% |
| 108 | FIRST CATHOLIC SLOVAK UNION OF USA & CANADA | 0.00% | 313 | 2 | \$36 | \$0 | \$0 | \$26 | 0.00% |
| 109 | FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY | 0.00% | 291 | 1 | \$1,151 | \$0 | \$0 | \$113 | 0.00% |
| 110 | FIRST INVESTORS LIFE INSURANCE COMPANY | 0.01% | 196 | 58 | \$40,603 | \$0 | \$0 | \$12,508 | 0.00% |
| 111 | FIRST PENN-PACIFIC LIFE INSURANCE COMPANY | 0.81% | 31 | 6,629 | \$3,434,641 | \$0 | \$2,906,018 | \$2,091,217 | 84.61% |
| 112 | FREEDOM LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 255 | 18 | \$5,513 | \$0 | \$0 | \$831 | 0.00% |
| 113 | GARDEN STATE LIFE INSURANCE COMPANY | 0.11% | 91 | 918 | \$474,508 | \$0 | \$49,863 | \$73,855 | 10.51% |
| 114 | GENERAL AMERICAN LIFE INSURANCE COMPANY | 2.16% | 14 | 3,108 | \$9,175,052 | \$0 | \$1,862,000 | \$1,068,261 | 20.29% |
| 115 | GENWORTH LIFE AND ANNUITY INSURANCE COMPANY | 4.51% | 5 | 30,630 | \$19,189,052 | \$0 | \$12,752,920 | \$9,710,280 | 66.46% |
| 116 | GENWORTH LIFE INSURANCE COMPANY | 0.51% | 43 | 3,361 | \$2,177,078 | \$0 | \$850,029 | \$1,223,140 | 39.04% |
| 117 | GERBER LIFE INSURANCE COMPANY | 0.07% | 110 | 2,414 | \$287,400 | \$0 | \$99,829 | \$96,018 | 34.74% |
| 118 | GLOBE LIFE AND ACCIDENT INS CO | 0.56% | 40 | 24,273 | \$2,363,802 | \$0 | \$1,288,390 | \$148,226 | 54.50% |
| 119 | GOLDEN RULE INSURANCE COMPANY | 0.13% | 83 | 1,002 | \$571,329 | \$0 | \$351,693 | \$199,798 | 61.56% |
| 120 | GOVERNMENT PERSONNEL MUTUAL LIFE INS CO | 0.01% | 220 | 26 | \$21,890 | \$0 | \$0 | \$3,560 | 0.00% |
| 121 | GRANGE LIFE INSURANCE COMPANY | 0.01% | 207 | 47 | \$31,809 | \$0 | \$0 | \$13,870 | 0.00% |
| 122 | GREAT AMERICAN LIFE INSURANCE CO | 0.21% | 70 | 1,264 | \$894,980 | \$0 | \$591,500 | \$279,067 | 66.09% |
| 123 | GREAT SOUTHERN LIFE INSURANCE COMPANY | 0.05% | 125 | 226 | \$196,760 | \$0 | \$100,000 | \$25,863 | 50.82% |
| 124 | GREAT WEST LIFE & ANNUITY INSURANCE COMPANY | 0.54% | 41 | 4,744 | \$2,293,740 | \$0 | \$3,363,382 | \$0 | 146.63% |
| 125 | GREATER BENEFICIAL UNION OF PITTSBURGH | 0.00% | 259 | 12 | \$4,824 | \$0 | \$0 | \$1,967 | 0.00% |
| 126 | GUARANTEE TRUST LIFE INSURANCE CO | 0.06% | 115 | 645 | \$240,265 | \$0 | \$86,516 | \$17,402 | 36.01% |
| 127 | GUARDIAN LIFE INSURANCE COMPANY OF AMERICA | 0.20% | 71 | 607 | \$858,603 | \$0 | \$0 | \$320,266 | 0.00% |
| 128 | HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY | 0.01% | 192 | 73 | \$42,339 | \$3,502 | \$3,464 | \$2,890 | 16.45% |
| 129 | HARTFORD LIFE AND ANNUITY INSURANCE COMPANY | 0.46% | 48 | 3,010 | \$1,975,884 | \$0 | \$710,313 | \$1,088,407 | 35.95% |
| 130 | HARTFORD LIFE INSURANCE COMPANY | 0.02% | 169 | 510 | \$70,985 | \$16,871 | \$83,828 | \$5,137 | 141.86% |
| 131 | HEALTHY ALLIANCE LIFE INSURANCE CO | 0.00% | 302 | 0 | \$419 | \$0 | \$0 | \$0 | 0.00% |
| 132 | HERITAGE LIFE INSURANCE COMPANY | 0.00% | 315 | 0 | \$0 | \$0 | \$0 | \$38 | N/A |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|--|--------------|----------------------|-------------------|-----------------------------|-----------------------|---------------------------------|-------------------------------|----------------|
| 133 | HORACE MANN LIFE INSURANCE COMPANY | 0.05% | 120 | 461 | \$212,509 | \$0 | \$130,202 | \$67,206 | 61.27% |
| 134 | HOUSEHOLD LIFE INSURANCE COMPANY | 0.01% | 177 | 250 | \$63,718 | \$0 | \$121,031 | \$28,180 | 189.95% |
| 135 | HUMANA INSURANCE COMPANY | 0.01% | 215 | 188 | \$26,401 | \$0 | \$0 | \$17,580 | 0.00% |
| 136 | HUMANADENTAL INSURANCE COMPANY | 0.00% | 279 | 23 | \$2,252 | \$0 | \$11,302 | \$142 | 501.87% |
| 137 | IDEALIFE INSURANCE COMPANY | 0.02% | 171 | 61 | \$69,819 | \$0 | \$0 | \$776 | 0.00% |
| 138 | ILLINOIS MUTUAL LIFE INSURANCE COMPANY | 0.23% | 62 | 1,101 | \$988,096 | \$0 | \$0 | \$136,600 | 0.00% |
| 139 | INDEPENDENT ORDER OF FORESTERS THE | 0.22% | 69 | 1,312 | \$914,667 | \$0 | \$834,586 | \$125,276 | 91.24% |
| 140 | INDIANAPOLIS LIFE INSURANCE COMPANY | 0.06% | 114 | 392 | \$252,151 | \$11,277 | \$36,863 | \$85,687 | 19.09% |
| 141 | INDIVIDUAL ASSURANCE CO LIFE HEALTH & ACCIDENT | 0.04% | 132 | 661 | \$174,157 | \$0 | \$188,198 | \$33,185 | 108.06% |
| 142 | INDUSTRIAL ALLIANCE PACIFIC INS AND FINANCIAL SER' | 0.00% | 297 | 1 | \$611 | \$0 | \$0 | \$150 | 0.00% |
| 143 | ING LIFE INSURANCE AND ANNUITY COMPANY | 0.01% | 179 | 56 | \$62,341 | \$0 | \$64,031 | \$16,598 | 102.71% |
| 144 | ING USA ANNUITY AND LIFE INSURANCE COMPANY | 0.01% | 203 | 84 | \$33,201 | \$0 | \$2,351 | \$7,235 | 7.08% |
| 145 | INTEGRITY LIFE INSURANCE COMPANY | 0.00% | 315 | 20 | \$0 | \$0 | \$0 | \$158 | N/A |
| 146 | INVESTORS GUARANTY LIFE INSURANCE COMPANY | 0.00% | 280 | 4 | \$1,995 | \$0 | \$0 | \$111 | 0.00% |
| 147 | INVESTORS HERITAGE LIFE INSURANCE COMPANY | 0.00% | 311 | 7 | \$76 | \$0 | \$0 | \$55 | 0.00% |
| 148 | INVESTORS LIFE INSURANCE CO OF NORTH AMERICA | 0.03% | 137 | 325 | \$143,407 | \$0 | \$201,142 | \$9,355 | 140.26% |
| 149 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 2.11% | 15 | 11,134 | \$8,972,990 | \$0 | \$6,978,906 | \$2,303,060 | 77.78% |
| 150 | JEFFERSON NATIONAL LIFE INSURANCE COMPANY | 0.01% | 205 | 266 | \$32,188 | \$40,674 | \$855,790 | \$28,659 | 2785.09% |
| 151 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.00% | 262 | 53 | \$4,383 | \$0 | \$6,000 | \$1,580 | 136.89% |
| 152 | JOHN HANCOCK VARIABLE LIFE INSURANCE COMPANY | 3.45% | 8 | 2,627 | \$14,687,805 | \$0 | \$4,520,461 | \$777,240 | 30.78% |
| 153 | KANAWHA INSURANCE COMPANY | 0.03% | 141 | 599 | \$138,299 | \$0 | \$150,000 | \$18,857 | 108.46% |
| 154 | KANSAS CITY LIFE INSURANCE COMPANY | 0.48% | 44 | 8,979 | \$2,038,644 | \$0 | \$509,882 | \$889,913 | 25.01% |
| 155 | KEMPER INVESTORS LIFE INS CO | 0.00% | 290 | 2 | \$1,370 | \$0 | \$0 | \$150 | 0.00% |
| 156 | KNIGHTS OF COLUMBUS | 0.47% | 47 | 4,348 | \$1,999,634 | \$697,262 | \$332,750 | \$1,042,335 | 51.51% |
| 157 | LAFAYETTE LIFE INSURANCE COMPANY THE | 0.03% | 151 | 268 | \$115,293 | \$1,459 | \$0 | \$32,132 | 1.27% |
| 158 | LIBERTY LIFE ASSURANCE COMPANY OF BOSTON | 0.12% | 88 | 932 | \$497,052 | \$0 | \$100,166 | \$184,472 | 20.15% |
| 159 | LIBERTY LIFE INSURANCE COMPANY | 0.42% | 52 | 1,643 | \$1,766,097 | \$0 | \$2,224,328 | \$286,191 | 125.95% |
| 160 | LIBERTY NATIONAL LIFE INSURANCE COMPANY | 0.10% | 96 | 813 | \$416,531 | \$0 | \$141,481 | \$79,996 | 33.97% |
| 161 | LIFE INSURANCE COMPANY OF NORTH AMERICA | 0.03% | 156 | 89 | \$106,914 | \$0 | \$184,375 | \$3,323 | 172.45% |
| 162 | LIFE INSURANCE COMPANY OF THE SOUTHWEST | 0.03% | 150 | 185 | \$116,388 | \$0 | \$0 | \$18,246 | 0.00% |
| 163 | LIFE INVESTORS INSURANCE COMPANY OF AMERICA | 0.22% | 68 | 1,386 | \$931,075 | \$0 | \$702,370 | \$224,866 | 75.44% |
| 164 | LIFESecure INSURANCE COMPANY | 0.00% | 245 | 58 | \$9,474 | \$0 | \$0 | \$1,427 | 0.00% |
| 165 | LINCOLN BENEFIT LIFE COMPANY | 1.02% | 27 | 5,183 | \$4,340,737 | \$0 | \$3,653,015 | \$1,439,405 | 84.16% |
| 166 | LINCOLN HERITAGE LIFE INSURANCE COMPANY | 0.00% | 223 | 95 | \$20,199 | \$0 | \$0 | \$2,513 | 0.00% |
| 167 | LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK | 0.00% | 305 | 8 | \$278 | \$0 | \$1,033 | \$78 | 371.58% |
| 168 | LINCOLN MEMORIAL LIFE INSURANCE COMPANY | 1.41% | 20 | 73,917 | \$5,982,062 | \$0 | \$3,525,995 | \$181,987 | 58.94% |
| 169 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 0.72% | 33 | 4,892 | \$3,056,036 | \$0 | \$2,192,048 | \$1,985,690 | 71.73% |
| 170 | LOYAL AMERICAN LIFE INSURANCE COMPANY | 0.00% | 240 | 27 | \$11,620 | \$0 | \$0 | \$4,435 | 0.00% |
| 171 | LOYAL CHRISTIAN BENEFIT ASSOCIATION | 0.00% | 273 | 17 | \$3,179 | \$0 | \$0 | \$401 | 0.00% |
| 172 | MADISON NATIONAL LIFE INSURANCE COMPANY INC | 0.01% | 198 | 103 | \$36,489 | \$0 | \$50 | \$3,798 | 0.14% |
| 173 | MAGNA INSURANCE COMPANY | 0.00% | 268 | 17 | \$3,557 | \$0 | \$20,036 | \$194 | 563.28% |
| 174 | MANHATTAN LIFE INSURANCE COMPANY | 0.01% | 221 | 46 | \$21,652 | \$4,648 | \$106,638 | \$5,828 | 513.98% |
| 175 | MANHATTAN NATIONAL LIFE INSURANCE COMPANY | 0.19% | 76 | 1,145 | \$800,290 | \$0 | \$505,732 | \$174,034 | 63.19% |
| 176 | MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY | 0.84% | 30 | 3,572 | \$3,563,974 | \$65,450 | \$2,800 | \$1,446,694 | 1.91% |
| 177 | MEGA LIFE AND HEALTH INSURANCE COMPANY THE | 0.05% | 118 | 296 | \$219,671 | \$0 | \$0 | \$22,868 | 0.00% |
| 178 | MEMBERS LIFE INSURANCE COMPANY | 0.00% | 286 | 16 | \$1,702 | \$0 | \$0 | \$177 | 0.00% |
| 179 | MERIT LIFE INSURANCE CO | 0.15% | 81 | 8,029 | \$640,206 | \$0 | \$507,326 | \$64,508 | 79.24% |
| 180 | METLIFE INSURANCE COMPANY OF CONNECTICUT | 0.19% | 75 | 815 | \$801,795 | \$0 | \$408,441 | \$321,755 | 50.94% |
| 181 | METLIFE INVESTORS INSURANCE COMPANY | 0.01% | 178 | 124 | \$63,415 | \$0 | \$0 | \$32,896 | 0.00% |
| 182 | METLIFE INVESTORS USA INSURANCE COMPANY | 0.47% | 46 | 2,083 | \$2,002,056 | \$0 | \$125,133 | \$1,238,390 | 6.25% |
| 183 | METROPOLITAN LIFE INSURANCE COMPANY | 2.02% | 16 | 22,126 | \$8,576,787 | \$616,938 | \$2,613,252 | \$1,598,337 | 37.66% |
| 184 | MIDWEST NATIONAL LIFE INS COMPANY OF TENNESSEE | 0.01% | 211 | 33 | \$29,546 | \$0 | \$0 | \$3,111 | 0.00% |
| 185 | MIDWESTERN UNITED LIFE INSURANCE COMPANY | 0.00% | 278 | 12 | \$2,270 | \$0 | \$0 | \$163 | 0.00% |
| 186 | MINNESOTA LIFE INSURANCE COMPANY | 0.53% | 42 | 2,759 | \$2,251,620 | \$2,748 | \$12,313 | \$1,596,811 | 0.67% |
| 187 | MODERN WOODMEN OF AMERICA | 0.23% | 65 | 2,398 | \$964,544 | \$3,975 | \$54,425 | \$347,547 | 6.05% |
| 188 | MONITOR LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 283 | 18 | \$1,944 | \$0 | \$194 | \$227 | 9.98% |
| 189 | MONUMENTAL LIFE INSURANCE COMPANY | 0.20% | 73 | 5,564 | \$849,876 | \$0 | \$1,149,094 | \$206,410 | 135.21% |
| 190 | MONY LIFE INSURANCE COMPANY | 0.00% | 315 | 768 | \$0 | \$0 | \$17,882 | \$79,652 | N/A |
| 191 | MONY LIFE INSURANCE COMPANY OF AMERICA | 0.68% | 34 | 742 | \$2,884,006 | \$0 | \$2,762,240 | \$387,390 | 95.78% |
| 192 | MOUNTAIN LIFE INSURANCE COMPANY | 0.03% | 154 | 285 | \$112,530 | \$0 | \$55,733 | \$11,031 | 49.53% |
| 193 | MTL INSURANCE COMPANY | 0.03% | 144 | 239 | \$129,814 | \$0 | \$130,568 | \$24,852 | 100.58% |
| 194 | NATIONAL BENEFIT LIFE INSURANCE COMPANY | 0.08% | 103 | 4,882 | \$342,664 | \$0 | \$96,047 | \$79,058 | 28.03% |
| 195 | NATIONAL CATHOLIC SOCIETY OF FORESTERS | 0.00% | 274 | 4 | \$2,749 | \$0 | \$0 | \$129 | 0.00% |
| 196 | NATIONAL FARMERS UNION LIFE INSURANCE COMPANY | 0.01% | 209 | 43 | \$31,414 | \$0 | \$0 | \$1,645 | 0.00% |
| 197 | NATIONAL FOUNDATION LIFE INSURANCE COMPANY | 0.00% | 254 | 16 | \$5,524 | \$0 | \$0 | \$606 | 0.00% |
| 198 | NATIONAL GUARDIAN LIFE INSURANCE COMPANY | 0.03% | 146 | 173 | \$124,931 | \$0 | \$97,418 | \$29,452 | 77.98% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

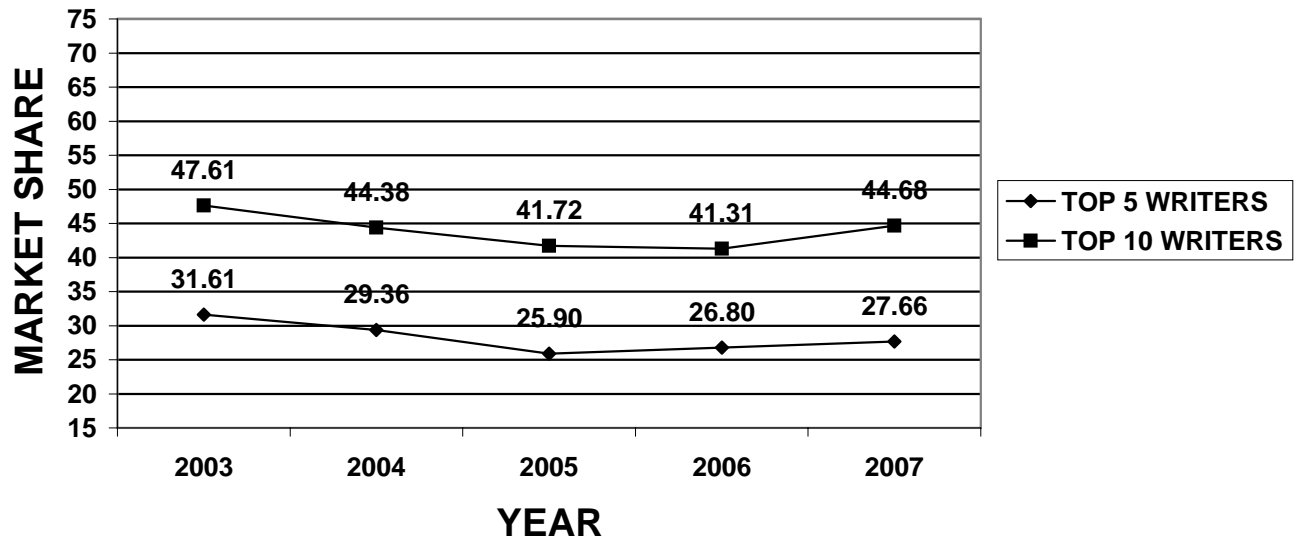
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 199 | NATIONAL LIFE INSURANCE COMPANY | 0.08% | 106 | 335 | \$332,037 | \$12,144 | \$250,804 | \$165,344 | 79.19% |
| 200 | NATIONAL TEACHERS ASSOCIATES LIFE INS COMPANY | 0.02% | 166 | 313 | \$82,032 | \$0 | \$0 | \$23,035 | 0.00% |
| 201 | NATIONAL WESTERN LIFE INSURANCE COMPANY | 0.01% | 184 | 218 | \$48,815 | \$0 | \$40,000 | \$5,651 | 81.94% |
| 202 | NATIONWIDE LIFE & ANNUITY COMPANY OF AMERICA | 0.01% | 181 | 89 | \$58,636 | \$0 | \$0 | \$28,460 | 0.00% |
| 203 | NATIONWIDE LIFE AND ANNUITY INSURANCE COMPANY | 0.08% | 107 | 323 | \$320,108 | \$0 | \$0 | \$127,646 | 0.00% |
| 204 | NATIONWIDE LIFE INSURANCE COMPANY | 0.04% | 134 | 270 | \$167,960 | \$0 | \$101,948 | \$74,576 | 60.70% |
| 205 | NATIONWIDE LIFE INSURANCE COMPANY OF AMERICA | 0.01% | 197 | 199 | \$40,029 | \$0 | \$25,573 | \$25,058 | 63.89% |
| 206 | NEW ENGLAND LIFE INSURANCE COMPANY | 0.15% | 80 | 898 | \$645,682 | \$0 | \$1,092,750 | \$383,532 | 169.24% |
| 207 | NEW YORK LIFE INSURANCE & ANNUITY CORPORATION | 0.00% | 315 | 0 | \$0 | \$0 | \$0 | \$83,383 | N/A |
| 208 | NEW YORK LIFE INSURANCE COMPANY | 0.00% | 251 | 7,094 | \$7,381 | \$2,800 | \$3,131 | \$1,982,881 | 80.35% |
| 209 | NORTH AMERICAN COMPANY FOR LIFE & HEALTH INS | 1.20% | 22 | 5,188 | \$5,111,866 | \$0 | \$1,309,705 | \$1,444,288 | 25.62% |
| 210 | NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY | 4.87% | 3 | 31,623 | \$20,699,335 | \$1,230,775 | \$6,535,092 | \$13,088,778 | 37.52% |
| 211 | NYLIFE INSURANCE COMPANY OF ARIZONA | 0.30% | 56 | 1,545 | \$1,290,314 | \$0 | \$601,677 | \$629,799 | 46.63% |
| 212 | OCCIDENTAL LIFE INS COMPANY OF NORTH CAROLINA | 0.00% | 225 | 66 | \$19,417 | \$0 | \$21,064 | \$4,140 | 108.48% |
| 213 | OHIO NATIONAL LIFE ASSURANCE CORP | 0.78% | 32 | 2,638 | \$3,333,997 | \$0 | \$585,000 | \$1,046,822 | 17.55% |
| 214 | OHIO STATE LIFE INSURANCE COMPANY THE | 0.03% | 140 | 262 | \$139,706 | \$0 | \$100,000 | \$61,082 | 71.58% |
| 215 | OLD AMERICAN INSURANCE COMPANY | 0.00% | 231 | 1,097 | \$15,354 | \$0 | \$211,183 | \$3,186 | 1375.43% |
| 216 | OLD REPUBLIC LIFE INSURANCE COMPANY | 0.10% | 95 | 1,839 | \$417,554 | \$0 | \$8,830 | \$168,135 | 2.11% |
| 217 | OM FINANCIAL LIFE INSURANCE COMPANY | 1.25% | 21 | 7,207 | \$5,333,607 | \$0 | \$1,482,926 | \$1,033,562 | 27.80% |
| 218 | OZARK NATIONAL LIFE INSURANCE COMPANY | 0.44% | 51 | 4,772 | \$1,885,998 | \$0 | \$1,210,829 | \$401,252 | 64.20% |
| 219 | PACIFIC LIFE INSURANCE COMPANY | 0.10% | 94 | 512 | \$439,348 | \$0 | \$0 | \$611,382 | 0.00% |
| 220 | PARK AVENUE LIFE INSURANCE COMPANY | 0.00% | 296 | 2 | \$627 | \$0 | \$1,746 | \$61 | 278.47% |
| 221 | PEKIN LIFE INSURANCE COMPANY | 0.02% | 176 | 216 | \$63,862 | \$0 | \$0 | \$35,413 | 0.00% |
| 222 | PENN MUTUAL LIFE INSURANCE COMPANY THE | 0.04% | 131 | 164 | \$177,874 | \$8,582 | \$0 | \$72,190 | 4.82% |
| 223 | PENNSYLVANIA LIFE INSURANCE COMPANY | 0.05% | 119 | 430 | \$213,326 | \$0 | \$193,255 | \$7,435 | 90.59% |
| 224 | PHARMACISTS LIFE INSURANCE COMPANY, THE | 0.03% | 148 | 543 | \$121,447 | \$0 | \$0 | \$47,455 | 0.00% |
| 225 | PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY | 0.00% | 252 | 93 | \$6,957 | \$0 | \$0 | \$1,510 | 0.00% |
| 226 | PHL VARIABLE INSURANCE COMPANY | 0.58% | 37 | 1,790 | \$2,482,953 | \$0 | \$1,550,000 | \$1,629,351 | 62.43% |
| 227 | PHOENIX LIFE AND ANNUITY COMPANY | 0.19% | 77 | 658 | \$798,556 | \$0 | \$850,000 | \$560,261 | 106.44% |
| 228 | PHOENIX LIFE INSURANCE COMPANY | 0.07% | 108 | 341 | \$313,984 | \$267,395 | \$2,050,127 | \$45,213 | 738.10% |
| 229 | PHYSICIANS LIFE INSURANCE COMPANY | 0.03% | 155 | 1,385 | \$112,367 | \$0 | \$0 | \$40,763 | 0.00% |
| 230 | PIONEER AMERICAN INSURANCE COMPANY | 0.00% | 230 | 82 | \$16,040 | \$0 | \$1,551 | \$2,771 | 9.67% |
| 231 | PIONEER MUTUAL LIFE INSURANCE COMPANY | 0.01% | 210 | 29 | \$30,597 | \$0 | \$468 | \$8,610 | 1.53% |
| 232 | PIONEER SECURITY LIFE INSURANCE COMPANY | 0.00% | 234 | 36 | \$13,825 | \$0 | \$7,701 | \$1,817 | 55.70% |
| 233 | POLISH NATNL ALLIANCE OF THE US OF N. A | 0.00% | 315 | 40 | \$0 | \$0 | \$0 | \$213 | N/A |
| 234 | PRESIDENTIAL LIFE INSURANCE COMPANY | 0.00% | 285 | 3 | \$1,775 | \$0 | \$0 | \$300 | 0.00% |
| 235 | PRIMERICA LIFE INSURANCE COMPANY | 6.84% | 1 | 37,647 | \$29,087,774 | \$0 | \$11,241,211 | \$9,101,948 | 38.65% |
| 236 | PRINCIPAL LIFE INS CO | 0.23% | 63 | 939 | \$975,266 | \$0 | \$0 | \$465,666 | 0.00% |
| 237 | PROFESSIONAL INSURANCE COMPANY | 0.01% | 190 | 91 | \$43,128 | \$0 | \$95,000 | \$5,969 | 220.27% |
| 238 | PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY | 0.00% | 236 | 9 | \$12,694 | \$0 | \$12,766 | \$997 | 100.57% |
| 239 | PROTECTIVE LIFE INSURANCE COMPANY | 3.79% | 7 | 17,037 | \$16,126,370 | \$0 | \$69,060,805 | \$5,350,729 | 428.25% |
| 240 | PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY | 0.02% | 160 | 206 | \$98,759 | \$0 | \$25,638 | \$11,997 | 25.96% |
| 241 | PRUCO LIFE INSURANCE COMPANY | 1.88% | 18 | 7,948 | \$7,987,948 | \$0 | \$2,360,203 | \$3,843,597 | 29.55% |
| 242 | PRUDENTIAL INSURANCE COMPANY OF AMERICA THE | 0.24% | 61 | 17,040 | \$1,007,052 | \$0 | \$453,864 | \$661,472 | 45.07% |
| 243 | PYRAMID LIFE INSURANCE COMPANY | 0.01% | 208 | 35 | \$31,440 | \$0 | \$0 | \$2,055 | 0.00% |
| 244 | REASSURE AMERICA LIFE INSURANCE COMPANY | 2.36% | 12 | 14,978 | \$10,011,769 | \$0 | \$7,923,819 | \$2,464,339 | 79.15% |
| 245 | RELIABLE LIFE INSURANCE COMPANY | 0.23% | 66 | 4,151 | \$963,964 | \$0 | \$578,367 | \$170,112 | 60.00% |
| 246 | RELIAANCE STANDARD LIFE INSURANCE COMPANY | 0.01% | 214 | 360 | \$27,280 | \$0 | \$64,577 | \$1,301 | 236.72% |
| 247 | RELIASTAR LIFE INSURANCE COMPANY | 1.06% | 26 | 5,342 | \$4,492,445 | \$0 | \$1,337,004 | \$2,182,897 | 29.76% |
| 248 | RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK | 0.01% | 183 | 219 | \$49,556 | \$650 | \$396,905 | \$10,600 | 802.23% |
| 249 | RENAISSANCE LIFE & HEALTH INS CO OF AMERICA | 0.00% | 241 | 71 | \$11,551 | \$0 | \$51,616 | \$1,065 | 446.85% |
| 250 | RESERVE NATIONAL INSURANCE COMPANY | 0.01% | 202 | 30 | \$34,343 | \$0 | \$0 | \$1,492 | 0.00% |
| 251 | RIVERSOURCE LIFE INSURANCE COMPANY | 0.45% | 50 | 2,833 | \$1,914,934 | \$0 | \$1,387,757 | \$792,688 | 72.47% |
| 252 | ROYAL NEIGHBORS OF AMERICA | 0.01% | 217 | 1,166 | \$24,535 | \$0 | \$0 | \$10,737 | 0.00% |
| 253 | SAGICOR LIFE INSURANCE COMPANY | 0.00% | 289 | 6 | \$1,446 | \$0 | \$0 | \$16 | 0.00% |
| 254 | SECURITY BENEFIT LIFE INSURANCE COMPANY | 0.00% | 229 | 86 | \$17,417 | \$2,032 | \$19,095 | \$4,086 | 121.30% |
| 255 | SECURITY LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 298 | 5 | \$600 | \$0 | \$25,000 | \$75 | 4166.67% |
| 256 | SECURITY LIFE OF DENVER INSURANCE COMPANY | 0.02% | 165 | 287 | \$84,424 | \$0 | \$1,400 | \$17,911 | 1.66% |
| 257 | SECURITY MUTUAL LIFE INSURANCE CO OF NEW YORK | 0.01% | 199 | 45 | \$36,127 | \$0 | \$0 | \$10,695 | 0.00% |
| 258 | SECURITY NATIONAL LIFE INSURANCE COMPANY | 0.00% | 243 | 48 | \$10,505 | \$0 | \$4,744 | \$667 | 45.16% |
| 259 | SENTRY LIFE INSURANCE COMPANY (L&H ACCT) | 0.08% | 102 | 643 | \$343,585 | \$0 | \$101,250 | \$123,842 | 29.47% |
| 260 | SETTLERS LIFE INSURANCE COMPANY | 0.00% | 264 | 5 | \$4,046 | \$0 | \$5,011 | \$384 | 123.85% |
| 261 | SHELTER LIFE INSURANCE COMPANY | 2.65% | 10 | 26,189 | \$11,265,859 | \$0 | \$2,404,727 | \$2,830,424 | 21.35% |
| 262 | SHENANDOAH LIFE INSURANCE COMPANY | 0.04% | 136 | 588 | \$150,767 | \$0 | \$656,600 | \$64,016 | 435.51% |
| 263 | SLOVENE NATIONAL BENEFIT SOCIETY | 0.00% | 315 | 2 | \$0 | \$0 | \$0 | \$0 | N/A |
| 264 | STANDARD INSURANCE COMPANY | 0.00% | 266 | 10 | \$3,679 | \$3,283 | \$12,724 | \$1,388 | 435.09% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL TERM LIFE**

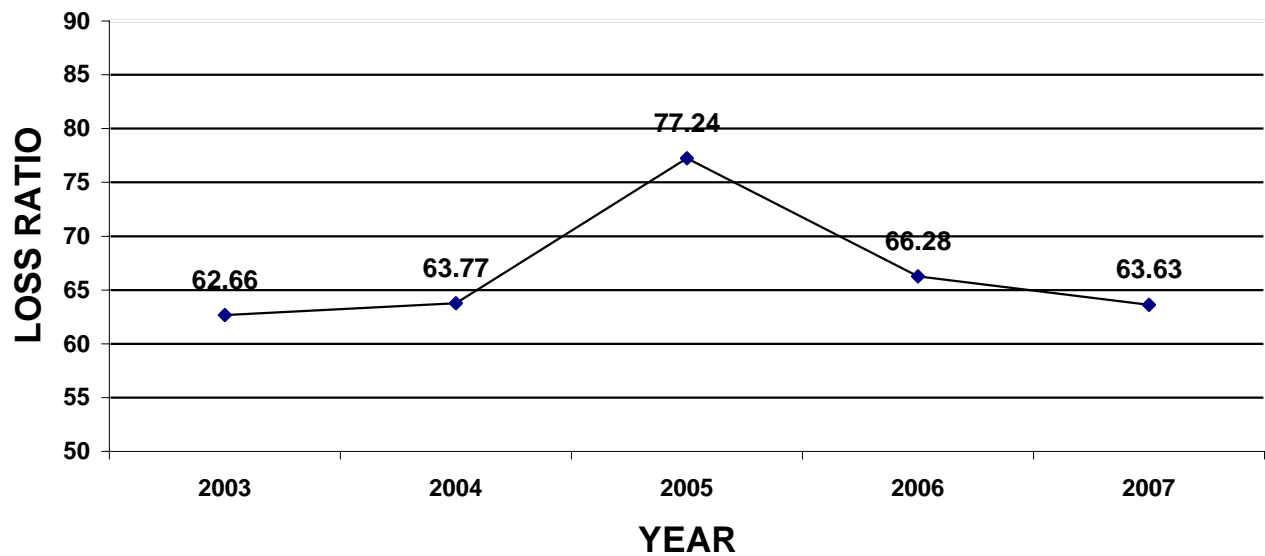
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 265 | STANDARD LIFE AND ACCIDENT INSURANCE COMPANY | 0.00% | 239 | 19 | \$11,718 | \$0 | \$0 | \$1,270 | 0.00% |
| 266 | STANDARD SECURITY LIFE INS CO OF NEW YORK | 0.00% | 312 | 3 | \$75 | \$0 | \$0 | \$27 | 0.00% |
| 267 | STARMOUNT LIFE INSURANCE COMPANY | 0.08% | 104 | 781 | \$336,617 | \$0 | \$139,000 | \$26,058 | 41.29% |
| 268 | STATE FARM LIFE INSURANCE COMPANY | 6.79% | 2 | 68,290 | \$28,869,476 | \$1,967,545 | \$9,067,343 | \$11,113,057 | 38.22% |
| 269 | STATE LIFE INSURANCE COMPANY | 0.05% | 123 | 267 | \$203,979 | \$0 | \$100,000 | \$55,927 | 49.02% |
| 270 | STATE MUTUAL INSURANCE COMPANY | 0.01% | 195 | 80 | \$41,091 | \$0 | \$45,000 | \$3,178 | 109.51% |
| 271 | STERLING INVESTORS LIFE INSURANCE COMPANY | 0.00% | 293 | 4 | \$1,005 | \$0 | \$0 | \$115 | 0.00% |
| 272 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.04% | 128 | 810 | \$190,447 | \$0 | \$260,709 | \$14,434 | 136.89% |
| 273 | SUN LIFE ASSURANCE COMPANY OF CANADA | 0.05% | 126 | 240 | \$196,070 | \$0 | \$1,156 | \$170,744 | 0.59% |
| 274 | SUNAMERICA LIFE INSURANCE COMPANY | 0.00% | 303 | 2 | \$376 | \$35 | \$213 | \$104 | 65.96% |
| 275 | SUNSET LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 227 | 30 | \$18,018 | \$0 | \$43,317 | \$4,404 | 240.41% |
| 276 | SURETY LIFE INSURANCE COMPANY | 0.00% | 235 | 39 | \$13,766 | \$0 | \$4,335 | \$2,386 | 31.49% |
| 277 | SYMETRA LIFE INSURANCE COMPANY | 0.58% | 38 | 5,531 | \$2,482,081 | \$0 | \$634,298 | \$1,022,736 | 25.56% |
| 278 | SYMETRA NATIONAL LIFE INSURANCE COMPANY | 0.00% | 250 | 42 | \$7,913 | \$0 | \$919 | \$897 | 11.61% |
| 279 | TEACHERS INS AND ANNUITY ASSOCIATION OF AMERICA | 1.18% | 23 | 2,172 | \$5,000,389 | \$3,252,758 | \$684,445 | \$439,401 | 78.74% |
| 280 | TEXAS LIFE INSURANCE COMPANY | 0.02% | 159 | 101 | \$100,148 | \$9,315 | \$95,703 | \$14,676 | 104.86% |
| 281 | THRIVENT FINANCIAL FOR LUTHERANS | 0.67% | 35 | 6,980 | \$2,839,272 | \$5,423 | \$1,080,598 | \$1,218,678 | 38.25% |
| 282 | TIAA-CREF LIFE INSURANCE COMPANY | 0.01% | 185 | 31 | \$47,620 | \$0 | \$0 | \$12,944 | 0.00% |
| 283 | TIME INSURANCE COMPANY | 0.03% | 138 | 622 | \$143,204 | \$0 | \$121,263 | \$22,736 | 84.68% |
| 284 | TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY | 0.00% | 270 | 6 | \$3,373 | \$0 | \$0 | \$963 | 0.00% |
| 285 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.24% | 60 | 1,296 | \$1,036,092 | \$0 | \$738,317 | \$57,317 | 71.26% |
| 286 | TRANSAMERICA OCCIDENTAL LIFE INSURANCE CO | 2.49% | 11 | 10,439 | \$10,606,446 | \$0 | \$8,871,208 | \$4,349,821 | 83.64% |
| 287 | TRUSTMARK INSURANCE COMPANY | 0.01% | 193 | 103 | \$41,924 | \$1,116 | \$10,265 | \$11,052 | 27.15% |
| 288 | U S FINANCIAL LIFE INSURANCE COMPANY | 1.17% | 24 | 3,605 | \$4,993,638 | \$0 | \$2,840,736 | \$1,264,439 | 56.89% |
| 289 | ULLICO LIFE INSURANCE COMPANY | 0.00% | 301 | 1 | \$442 | \$0 | \$0 | \$100 | 0.00% |
| 290 | UNICARE LIFE & HEALTH INSURANCE COMPANY | 0.00% | 306 | 2 | \$209 | \$0 | \$0 | \$26 | 0.00% |
| 291 | UNIFIED LIFE INSURANCE COMPANY | 0.06% | 113 | 946 | \$252,779 | \$0 | \$122,025 | \$53,896 | 48.27% |
| 292 | UNION BANKERS INSURANCE COMPANY | 0.01% | 187 | 66 | \$47,117 | \$0 | \$24,857 | \$2,023 | 52.76% |
| 293 | UNION CENTRAL LIFE INSURANCE COMPANY | 0.11% | 90 | 792 | \$479,015 | \$0 | \$100,000 | \$301,115 | 20.88% |
| 294 | UNION FIDELITY LIFE INSURANCE COMPANY | 0.01% | 222 | 123 | \$21,259 | \$0 | \$26,315 | \$1,647 | 123.78% |
| 295 | UNION LABOR LIFE INSURANCE COMPANY | 0.00% | 294 | 4 | \$737 | \$0 | \$138 | \$275 | 18.72% |
| 296 | UNION SECURITY INSURANCE COMPANY | 0.04% | 133 | 272 | \$173,119 | \$0 | \$40,683 | \$7,032 | 23.50% |
| 297 | UNITED AMERICAN INSURANCE COMPANY | 0.12% | 86 | 856 | \$502,744 | \$0 | \$445,701 | \$14,722 | 88.65% |
| 298 | UNITED COMMERCIAL TRAVELERS OF AMERICA | 0.00% | 295 | 5 | \$681 | \$0 | \$0 | \$305 | 0.00% |
| 299 | UNITED FIDELITY LIFE INSURANCE COMPANY | 0.02% | 168 | 288 | \$76,544 | \$0 | \$0 | \$7,077 | 0.00% |
| 300 | UNITED HERITAGE LIFE INSURANCE COMPANY | 0.01% | 200 | 97 | \$36,070 | \$0 | \$0 | \$9,168 | 0.00% |
| 301 | UNITED HOME LIFE INSURANCE COMPANY | 0.02% | 172 | 185 | \$68,152 | \$0 | \$100,000 | \$10,873 | 146.73% |
| 302 | UNITED INSURANCE COMPANY OF AMERICA | 0.00% | 269 | 81 | \$3,555 | \$0 | \$0 | \$435 | 0.00% |
| 303 | UNITED INVESTORS LIFE INSURANCE COMPANY | 0.46% | 49 | 3,000 | \$1,942,528 | \$0 | \$1,901,478 | \$316,089 | 97.89% |
| 304 | UNITED LIFE INSURANCE COMPANY | 0.07% | 111 | 587 | \$279,938 | \$0 | \$326,687 | \$64,147 | 116.70% |
| 305 | UNITED NATIONAL LIFE INSURANCE CO OF AMERICA | 0.00% | 260 | 19 | \$4,813 | \$0 | \$50,680 | \$1,628 | 1052.98% |
| 306 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 2.97% | 9 | 3,613 | \$12,631,969 | \$0 | \$6,759,045 | \$987,159 | 53.51% |
| 307 | UNITED STATES LIFE INSURANCE COMPANY NEW YORK | 0.01% | 201 | 33 | \$35,828 | \$3,465 | \$28,606 | \$14,564 | 89.51% |
| 308 | UNITED WORLD LIFE INSURANCE COMPANY | 0.01% | 182 | 541 | \$51,600 | \$0 | \$39,201 | \$1,609 | 75.97% |
| 309 | UNIVERSAL UNDERWRITERS LIFE INSURANCE CO | 0.05% | 116 | 188 | \$225,047 | \$0 | \$250,021 | \$78,915 | 111.10% |
| 310 | UNUM LIFE INSURANCE COMPANY OF AMERICA | 0.03% | 143 | 1,126 | \$129,995 | \$256,343 | \$633,980 | \$9,928 | 684.89% |
| 311 | USA LIFE ONE INSURANCE COMPANY OF INDIANA | 0.00% | 310 | 1 | \$110 | \$0 | \$0 | \$30 | 0.00% |
| 312 | USAA LIFE INSURANCE COMPANY | 1.13% | 25 | 11,091 | \$4,809,082 | \$152,205 | \$1,566,985 | \$2,327,654 | 35.75% |
| 313 | USABLE LIFE | 0.02% | 173 | 271 | \$65,174 | \$0 | \$9,209 | \$12,303 | 14.13% |
| 314 | VANTISLIFE INSURANCE COMPANY | 0.00% | 257 | 19 | \$5,399 | \$0 | \$0 | \$2,355 | 0.00% |
| 315 | WASHINGTON NATIONAL INSURANCE CO | 0.02% | 163 | 447 | \$87,195 | \$0 | \$191,851 | \$16,815 | 220.03% |
| 316 | WEST COAST LIFE INSURANCE COMPANY | 1.90% | 17 | 8,410 | \$8,058,745 | \$0 | \$6,694,420 | \$3,679,331 | 83.07% |
| 317 | WESTERN AND SOUTHERN LIFE INSURANCE COMPANY | 0.27% | 59 | 8,540 | \$1,144,706 | \$53,087 | \$938,120 | \$143,637 | 86.59% |
| 318 | WESTERN CATHOLIC UNION | 0.02% | 161 | 1,801 | \$92,751 | \$0 | \$0 | \$50,035 | 0.00% |
| 319 | WESTERN RESERVE LIFE ASSURANCE CO OF OHIO | 0.09% | 99 | 578 | \$388,135 | \$0 | \$15,492 | \$253,365 | 3.99% |
| 320 | WESTERN SOUTHERN LIFE ASSURANCE COMPANY | 0.10% | 97 | 1,484 | \$405,515 | \$0 | \$0 | \$260,096 | 0.00% |
| 321 | WINDSOR LIFE INSURANCE COMPANY | 0.00% | 272 | 8 | \$3,255 | \$0 | \$0 | \$346 | 0.00% |
| 322 | WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY | 0.05% | 124 | 399 | \$198,446 | \$0 | \$255,487 | \$39,804 | 128.74% |
| 323 | WORLD INSURANCE COMPANY | 0.00% | 271 | 12 | \$3,280 | \$0 | \$0 | \$687 | 0.00% |
| TOTAL | | 100.00% | | 829,589 | \$425,122,250 | \$9,199,275 | \$261,285,814 | \$140,263,956 | 63.63% |

MISSOURI INDIVIDUAL TERM LIFE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSUREDS | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|--|-----------------|----------------------------|--------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | 5 STAR LIFE INSURANCE COMPANY | 0.00% | 229 | 5 | \$1,854 | \$0 | \$0 | \$250 | 0.00% |
| 2 | AAA LIFE INSURANCE COMPANY | 0.00% | 183 | 34 | \$22,871 | \$0 | \$0 | \$4,376 | 0.00% |
| 3 | ACACIA LIFE INSURANCE CO | 0.03% | 132 | 101 | \$147,297 | \$0 | \$22,665 | \$16,642 | 15.39% |
| 4 | AGL LIFE ASSURANCE COMPANY | 0.00% | 217 | 4 | \$3,294 | \$0 | \$15,484 | \$285 | 470.07% |
| 5 | AIG ANNUITY INSURANCE COMPANY | 0.00% | 244 | 2 | \$0 | \$0 | \$0 | \$57 | N/A |
| 6 | AIG LIFE INSURANCE COMPANY | 0.03% | 135 | 1,303 | \$144,729 | \$0 | \$511,150 | \$249,832 | 353.18% |
| 7 | AIG SUNAMERICA LIFE ASSURANCE COMPANY | 0.09% | 90 | 2,424 | \$471,568 | \$0 | \$1,433,227 | \$81,285 | 303.93% |
| 8 | ALLIANZ LIFE INSURANCE CO OF NORTH AMERICA | 0.63% | 38 | 4,060 | \$3,248,047 | \$0 | \$635,487 | \$290,725 | 19.57% |
| 9 | ALLSTATE LIFE INSURANCE COMPANY | 1.40% | 18 | 6,300 | \$7,227,405 | \$0 | \$3,597,311 | \$607,314 | 49.77% |
| 10 | ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 181 | 32 | \$23,077 | \$0 | \$2,400 | \$3,541 | 10.40% |
| 11 | AMERICAN AMICABLE LIFE INS CO TX | 0.02% | 146 | 165 | \$89,463 | \$0 | \$16,675 | \$10,238 | 18.64% |
| 12 | AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA | 0.03% | 130 | 102 | \$148,363 | \$0 | \$328,808 | \$11,267 | 221.62% |
| 13 | AMERICAN FAMILY LIFE INSURANCE COMPANY | 1.10% | 24 | 8,165 | \$5,689,987 | \$0 | \$4,183,450 | \$678,544 | 73.52% |
| 14 | AMERICAN FIDELITY ASSURANCE COMPANY | 0.01% | 160 | 147 | \$63,149 | \$0 | \$6,924 | \$8,890 | 10.96% |
| 15 | AMERICAN GENERAL LIFE & ACCIDENT INS CO | 0.88% | 31 | 9,072 | \$4,533,471 | \$0 | \$1,629,260 | \$409,214 | 35.94% |
| 16 | AMERICAN GENERAL LIFE INSURANCE CO | 3.38% | 7 | 2,347 | \$17,450,772 | \$0 | \$8,849,651 | \$1,018,480 | 50.71% |
| 17 | AMERICAN HERITAGE LIFE INSURANCE CO | 0.70% | 35 | 9,308 | \$3,585,421 | \$0 | \$922,790 | \$246,826 | 25.74% |
| 18 | AMERICAN INCOME LIFE INSURANCE CO | 0.00% | 204 | 20 | \$7,147 | \$0 | \$0 | \$751 | 0.00% |
| 19 | AMERICAN INVESTORS LIFE INS CO | 0.00% | 199 | 137 | \$10,296 | \$4,328 | \$115,932 | \$3,653 | 1168.03% |
| 20 | AMERICAN NATIONAL INSURANCE COMPANY | 0.37% | 53 | 3,658 | \$1,890,202 | \$0 | \$2,286,722 | \$257,397 | 120.98% |
| 21 | AMERICAN NATIONAL LIFE INSURANCE CO OF TEXAS | 0.03% | 124 | 196 | \$159,328 | \$0 | \$14,472 | \$30,614 | 9.08% |
| 22 | AMERICAN PIONEER LIFE INSURANCE COMPANY | 0.00% | 182 | 35 | \$23,067 | \$0 | \$0 | \$1,719 | 0.00% |
| 23 | AMERICAN PROGRESSIVE LIFE AND HEALTH INS CO NY | 0.00% | 240 | 2 | \$212 | \$0 | \$0 | \$75 | 0.00% |
| 24 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.08% | 93 | 1,557 | \$426,954 | \$0 | \$474,536 | \$53,224 | 111.14% |
| 25 | AMERICAN UNDERWRITERS LIFE INSURANCE CO | 0.02% | 147 | 214 | \$88,484 | \$0 | \$54,274 | \$8,684 | 61.34% |
| 26 | AMERICAN UNITED LIFE INSURANCE CO | 0.03% | 127 | 280 | \$156,613 | \$0 | \$871,945 | \$22,428 | 556.75% |
| 27 | AMERICA FINANCIAL LIFE AND ANNUITY INS CO | 0.11% | 86 | 534 | \$564,356 | \$0 | \$15,276 | \$33,538 | 2.71% |
| 28 | AMERITAS LIFE INSURANCE CORP | 0.29% | 61 | 1,489 | \$1,517,440 | \$0 | \$2,440,222 | \$242,522 | 160.81% |
| 29 | AMICA LIFE INSURANCE COMPANY | 0.00% | 216 | 7 | \$3,480 | \$0 | \$0 | \$536 | 0.00% |
| 30 | ANNUITY & LIFE REASSURANCE AMERICA INC | 0.02% | 139 | 170 | \$128,229 | \$0 | \$129,984 | \$7,779 | 101.37% |
| 31 | ASSURED LIFE ASSOCIATION | 0.00% | 220 | 7 | \$3,071 | \$0 | \$10,437 | \$284 | 339.86% |
| 32 | ASSURITY LIFE INSURANCE COMPANY | 0.01% | 157 | 367 | \$69,302 | \$0 | \$322,877 | \$6,381 | 465.90% |
| 33 | AUTO CLUB LIFE INSURANCE COMPANY | 0.00% | 210 | 14 | \$4,803 | \$0 | \$0 | \$1,871 | 0.00% |
| 34 | AUTO OWNERS LIFE INSURANCE COMPANY | 0.06% | 104 | 1,034 | \$309,377 | \$0 | \$178,531 | \$59,469 | 57.71% |
| 35 | AVIVA LIFE AND ANNUITY COMPANY | 0.69% | 37 | 2,646 | \$3,560,923 | \$399,085 | \$794,234 | \$292,462 | 33.51% |
| 36 | AVIVA LIFE INSURANCE COMPANY | 0.19% | 75 | 715 | \$961,960 | \$0 | \$1,791,982 | \$80,834 | 186.28% |
| 37 | AXA EQUITABLE LIFE INSURANCE COMPANY | 0.95% | 27 | 3,936 | \$4,915,454 | \$0 | \$5,021,248 | \$688,022 | 102.15% |
| 38 | AXA LIFE AND ANNUITY COMPANY | 0.01% | 158 | 51 | \$65,604 | \$0 | \$88,643 | \$18,927 | 135.12% |
| 39 | BALTIMORE LIFE INSURANCE COMPANY THE | 0.01% | 171 | 146 | \$34,868 | \$0 | \$217,112 | \$7,990 | 622.67% |
| 40 | BANKERS LIFE AND CASUALTY COMPANY | 0.30% | 60 | 3,159 | \$1,530,187 | \$0 | \$1,886,774 | \$186,988 | 123.30% |
| 41 | BANNER LIFE INSURANCE COMPANY | 0.48% | 49 | 3,394 | \$2,492,003 | \$0 | \$989,510 | \$199,935 | 39.71% |
| 42 | BENEFICIAL LIFE INSURANCE COMPANY | 0.04% | 118 | 164 | \$212,313 | \$0 | \$70,040 | \$11,504 | 32.99% |
| 43 | BOSTON MUTUAL LIFE INSURANCE COMPANY | 0.85% | 33 | 11,939 | \$4,370,446 | \$0 | \$1,403,211 | \$205,547 | 32.11% |
| 44 | C M LIFE INSURANCE COMPANY | 0.69% | 36 | 2,368 | \$3,567,433 | \$0 | \$3,128,836 | \$650,546 | 87.71% |
| 45 | CANADA LIFE ASSURANCE COMPANY | 0.05% | 109 | 467 | \$249,789 | \$0 | \$0 | \$20,387 | 0.00% |
| 46 | CATHOLIC FAMILY LIFE INSURANCE | 0.00% | 202 | 40 | \$7,993 | \$0 | \$0 | \$1,337 | 0.00% |
| 47 | CATHOLIC KNIGHTS | 0.00% | 243 | 1 | \$156 | \$0 | \$0 | \$250 | 0.00% |
| 48 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.00% | 232 | 9 | \$934 | \$0 | \$0 | \$325 | 0.00% |
| 49 | CENTRAL SECURITY LIFE INSURANCE CO | 0.05% | 106 | 788 | \$278,024 | \$0 | \$425,514 | \$22,218 | 153.05% |
| 50 | CENTRAL STATES HEALTH & LIFE COMPANY | 0.03% | 129 | 525 | \$151,687 | \$0 | \$364,961 | \$8,324 | 240.60% |
| 51 | CENTRAL UNITED LIFE INSURANCE CO | 0.02% | 148 | 166 | \$84,483 | \$1,006 | \$77,117 | \$8,068 | 92.47% |
| 52 | CHESAPEAKE LIFE INSURANCE COMPANY THE | 0.05% | 107 | 540 | \$276,001 | \$0 | \$15,000 | \$26,195 | 5.43% |
| 53 | CINCINNATI LIFE INSURANCE COMPANY THE | 0.23% | 67 | 2,421 | \$1,193,213 | \$0 | \$776,119 | \$135,092 | 65.04% |
| 54 | CITIZENS SECURITY LIFE INS CO | 0.00% | 214 | 10 | \$4,056 | \$0 | \$0 | \$625 | 0.00% |
| 55 | COLONIAL LIFE & ACCIDENT INS CO | 0.19% | 74 | 4,199 | \$973,056 | \$0 | \$519,870 | \$122,155 | 53.43% |
| 56 | COLONIAL PENN LIFE INSURANCE COMPANY | 0.00% | 219 | 5 | \$3,096 | \$0 | \$21,609 | \$691 | 697.97% |
| 57 | COLUMBUS LIFE INSURANCE COMPANY | 0.20% | 69 | 399 | \$1,038,624 | \$0 | \$2,088,383 | \$50,288 | 201.07% |
| 58 | COMBINED INSURANCE CO OF AMERICA | 0.01% | 163 | 40 | \$55,571 | \$0 | \$0 | \$6,418 | 0.00% |
| 59 | COMMONWEALTH ANNUITY AND LIFE INS COMPANY | 0.01% | 165 | 421 | \$48,168 | \$0 | \$42,881 | \$40,830 | 89.02% |
| 60 | CONNECTICUT GENERAL LIFE INS CO | 0.28% | 63 | 1,292 | \$1,420,615 | \$38,220 | \$1,943,122 | \$407,581 | 139.47% |
| 61 | CONSECO INSURANCE COMPANY | 0.02% | 150 | 194 | \$80,304 | \$0 | \$194,090 | \$10,725 | 241.69% |
| 62 | CONSECO LIFE INSURANCE CO | 0.53% | 43 | 4,415 | \$2,729,413 | \$0 | \$7,618,413 | \$431,700 | 279.12% |
| 63 | CONSECO SENIOR HEALTH INSURANCE COMPANY | 0.00% | 193 | 7 | \$17,441 | \$0 | \$195,121 | \$456 | 1118.75% |
| 64 | CONSTITUTION LIFE INSURANCE COMPANY | 0.00% | 189 | 52 | \$19,541 | \$0 | \$0 | \$2,726 | 0.00% |
| 65 | CONTINENTAL ASSURANCE COMPANY | 0.00% | 225 | 6 | \$2,209 | \$0 | \$9,086 | \$1 | 411.32% |
| 66 | CONTINENTAL GENERAL INSURANCE CO | 0.04% | 122 | 1,303 | \$187,799 | \$0 | \$39,520 | \$47,457 | 21.04% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|--|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 67 | COUNTRY INVESTORS LIFE ASSURANCE COMPANY | 0.03% | 133 | 389 | \$147,081 | \$0 | \$81,694 | \$42,501 | 55.54% |
| 68 | COUNTRY LIFE INSURANCE COMPANY | 0.00% | 205 | 20 | \$6,184 | \$0 | \$30,489 | \$825 | 493.03% |
| 69 | CROWN LIFE INSURANCE COMPANY | 0.04% | 113 | 345 | \$222,670 | \$0 | \$93,510 | \$51,568 | 41.99% |
| 70 | CSA FRATERNAL LIFE | 0.00% | 224 | 28 | \$2,418 | \$0 | \$4,383 | \$487 | 181.27% |
| 71 | CUNA MUTUAL INSURANCE SOCIETY | 0.05% | 111 | 686 | \$240,676 | \$0 | \$501,114 | \$34,418 | 208.21% |
| 72 | DEGREE OF HONOR PROTECTIVE ASSOC | 0.00% | 190 | 86 | \$19,196 | \$0 | \$0 | \$2,342 | 0.00% |
| 73 | EMC NATIONAL LIFE COMPANY | 0.24% | 66 | 2,965 | \$1,248,240 | \$0 | \$1,579,424 | \$159,668 | 126.53% |
| 74 | EMPLOYEES LIFE COMPANY (MUTUAL) | 0.00% | 244 | 10 | \$0 | \$0 | \$0 | \$343 | N/A |
| 75 | EQUITRUST LIFE INSURANCE COMPANY | 0.01% | 170 | 43 | \$35,541 | \$0 | \$16,672 | \$4,401 | 46.91% |
| 76 | FAMILY LIFE INSURANCE COMPANY | 0.01% | 164 | 142 | \$54,467 | \$0 | \$60,740 | \$6,412 | 111.52% |
| 77 | FARMERS NEW WORLD LIFE INSURANCE CO | 1.79% | 17 | 22,287 | \$9,255,897 | \$0 | \$6,808,139 | \$1,868,002 | 73.55% |
| 78 | FEDERAL LIFE INSURANCE CO MUTUAL | 0.01% | 177 | 81 | \$26,907 | \$0 | \$7,569 | \$5,765 | 28.13% |
| 79 | FEDERATED LIFE INSURANCE COMPANY | 0.73% | 34 | 1,661 | \$3,751,107 | \$0 | \$1,438,187 | \$385,470 | 38.34% |
| 80 | FIDELITY INVESTMENTS LIFE INS CO | 0.00% | 244 | 8 | \$0 | \$0 | \$0 | \$7,616 | N/A |
| 81 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.00% | 196 | 28 | \$12,237 | \$0 | \$240 | \$527 | 1.96% |
| 82 | FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY | 0.00% | 184 | 7 | \$22,462 | \$0 | \$0 | \$550 | 0.00% |
| 83 | FIRST INVESTORS LIFE INSURANCE COMPANY | 0.00% | 179 | 31 | \$24,866 | \$0 | \$0 | \$1,379 | 0.00% |
| 84 | FIRST PENN-PACIFIC LIFE INSURANCE COMPANY | 0.08% | 96 | 991 | \$400,348 | \$0 | \$100,219 | \$76,958 | 25.03% |
| 85 | GENERAL AMERICAN LIFE INSURANCE COMPANY | 0.99% | 26 | 5,799 | \$5,086,207 | \$3,596,995 | \$16,065,841 | \$1,075,766 | 386.59% |
| 86 | GENWORTH LIFE AND ANNUITY INSURANCE COMPANY | 2.03% | 14 | 5,597 | \$10,462,162 | \$0 | \$5,090,081 | \$691,224 | 48.65% |
| 87 | GENWORTH LIFE INSURANCE COMPANY | 0.32% | 56 | 343 | \$1,635,189 | \$0 | \$492,117 | \$72,058 | 30.10% |
| 88 | GLOBE LIFE AND ACCIDENT INS CO | 0.19% | 73 | 12,257 | \$986,720 | \$0 | \$901,998 | \$78,905 | 91.41% |
| 89 | GOLDEN RULE INSURANCE COMPANY | 0.51% | 46 | 1,611 | \$2,605,599 | \$0 | \$2,099,472 | \$96,927 | 80.58% |
| 90 | GOVERNMENT PERSONNEL MUTUAL LIFE INS CO | 0.02% | 141 | 101 | \$114,068 | \$0 | \$64,923 | \$7,226 | 56.92% |
| 91 | GRANGE LIFE INSURANCE COMPANY | 0.00% | 192 | 18 | \$17,548 | \$0 | \$0 | \$1,723 | 0.00% |
| 92 | GREAT AMERICAN LIFE INSURANCE CO | 0.04% | 120 | 160 | \$194,234 | \$0 | \$9,914 | \$17,770 | 5.10% |
| 93 | GREAT SOUTHERN LIFE INSURANCE COMPANY | 0.11% | 85 | 1,330 | \$591,955 | \$0 | \$1,215,664 | \$82,742 | 205.36% |
| 94 | GREAT WEST LIFE ASSURANCE COMPANY | 0.08% | 94 | 1,169 | \$419,686 | \$11,189 | \$748,043 | \$60,078 | 180.90% |
| 95 | GREATER BENEFICIAL UNION OF PITTSBURGH | 0.00% | 239 | 7 | \$278 | \$0 | \$0 | \$229 | 0.00% |
| 96 | GUARANTY INCOME LIFE INSURANCE COMPANY | 0.02% | 143 | 153 | \$108,038 | \$3,666 | \$1,344,718 | \$5,207 | 1248.06% |
| 97 | GUARDIAN INSURANCE & ANNUITY COMPANY INC | 0.00% | 244 | 27 | \$0 | \$0 | \$0 | \$13,851 | N/A |
| 98 | HARTFORD LIFE AND ACCIDENT INSURANCE CO | 0.04% | 116 | 184 | \$219,916 | \$0 | \$117,369 | \$86,776 | 53.37% |
| 99 | HARTFORD LIFE AND ANNUITY INSURANCE COMPANY | 2.64% | 12 | 2,057 | \$13,590,792 | \$0 | \$1,985,043 | \$461,798 | 14.61% |
| 100 | HARTFORD LIFE INSURANCE COMPANY | 0.15% | 79 | 704 | \$795,030 | \$0 | \$1,829,864 | \$200,790 | 230.16% |
| 101 | HCC LIFE INSURANCE COMPANY | 0.00% | 228 | 4 | \$1,961 | \$0 | \$2,250 | \$234 | 114.74% |
| 102 | HUMANADENTAL INSURANCE COMPANY | 0.00% | 194 | 29 | \$16,481 | \$0 | \$14,250 | \$1,612 | 86.46% |
| 103 | IDEALIFE INSURANCE COMPANY | 0.00% | 191 | 79 | \$17,928 | \$0 | \$0 | \$2,866 | 0.00% |
| 104 | ILLINOIS MUTUAL LIFE INSURANCE COMPANY | 0.18% | 76 | 1,052 | \$944,331 | \$0 | \$841,758 | \$71,063 | 89.14% |
| 105 | INDEPENDENT ORDER OF FORESTERS THE | 0.10% | 88 | 1,042 | \$518,163 | \$0 | \$1,010,217 | \$68,019 | 194.96% |
| 106 | INDIANAPOLIS LIFE INSURANCE COMPANY | 0.85% | 32 | 884 | \$4,387,426 | \$196,222 | \$641,423 | \$168,747 | 19.09% |
| 107 | INDIVIDUAL ASSURANCE CO LIFE HEALTH & ACCIDENT | 0.00% | 230 | 6 | \$1,847 | \$0 | \$0 | \$364 | 0.00% |
| 108 | INDUSTRIAL ALLIANCE PACIFIC INS AND FINANCIAL SE | 0.00% | 200 | 9 | \$8,960 | \$0 | \$824 | \$611 | 9.20% |
| 109 | ING LIFE INSURANCE AND ANNUITY COMPANY | 0.44% | 50 | 2,006 | \$2,275,459 | \$0 | \$2,412,452 | \$388,324 | 106.02% |
| 110 | ING USA ANNUITY AND LIFE INSURANCE COMPANY | 0.04% | 117 | 554 | \$213,870 | \$0 | \$706,533 | \$61,767 | 330.36% |
| 111 | INTEGRITY LIFE INSURANCE COMPANY | 0.00% | 244 | 42 | \$0 | \$0 | \$443,770 | \$7,331 | N/A |
| 112 | INVESTORS GUARANTY LIFE INSURANCE COMPANY | 0.00% | 236 | 2 | \$591 | \$0 | \$0 | \$73 | 0.00% |
| 113 | INVESTORS HERITAGE LIFE INSURANCE COMPANY | 0.00% | 235 | 3 | \$597 | \$0 | \$0 | \$54 | 0.00% |
| 114 | INVESTORS INSURANCE CORPORATION | 0.00% | 244 | 2 | \$0 | \$0 | \$0 | \$90 | N/A |
| 115 | INVESTORS LIFE INS COMPANY OF NORTH AMERICA | 0.07% | 99 | 723 | \$366,391 | \$0 | \$445,205 | \$40,797 | 121.51% |
| 116 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 0.30% | 59 | 895 | \$1,572,496 | \$0 | \$2,051,313 | \$132,689 | 130.45% |
| 117 | JEFFERSON NATIONAL LIFE INSURANCE COMPANY | 0.06% | 100 | 374 | \$334,581 | \$0 | \$1,203,254 | \$22,297 | 359.63% |
| 118 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.04% | 115 | 240 | \$221,420 | \$0 | \$163,976 | \$30,241 | 74.06% |
| 119 | KANSAS CITY LIFE INSURANCE COMPANY | 0.89% | 30 | 8,027 | \$4,573,243 | \$0 | \$6,481,609 | \$445,718 | 141.73% |
| 120 | KEMPER INVESTORS LIFE INS CO | 0.00% | 201 | 293 | \$8,699 | \$0 | \$2,593,074 | \$25,560 | 29808.87% |
| 121 | LAFAYETTE LIFE INSURANCE COMPANY THE | 0.04% | 114 | 314 | \$222,055 | \$0 | \$224,675 | \$17,178 | 101.18% |
| 122 | LIBERTY LIFE ASSURANCE COMPANY OF BOSTON | 0.02% | 153 | 179 | \$77,559 | \$0 | \$136,580 | \$11,544 | 176.10% |
| 123 | LIBERTY LIFE INSURANCE COMPANY | 0.31% | 58 | 3,026 | \$1,582,472 | \$0 | \$3,201,688 | \$229,215 | 202.32% |
| 124 | LIFE INSURANCE COMPANY OF THE SOUTHWEST | 0.24% | 65 | 1,164 | \$1,262,877 | \$0 | \$299,364 | \$129,525 | 23.70% |
| 125 | LIFE INVESTORS INSURANCE COMPANY OF AMERICA | 0.36% | 54 | 3,575 | \$1,848,412 | \$0 | \$1,809,902 | \$277,581 | 97.92% |
| 126 | LIFESECURE INSURANCE COMPANY | 0.01% | 175 | 77 | \$30,210 | \$0 | \$89,913 | \$5,524 | 297.63% |
| 127 | LINCOLN BENEFIT LIFE COMPANY | 1.98% | 15 | 3,710 | \$10,185,700 | \$0 | \$7,330,010 | \$675,869 | 71.96% |
| 128 | LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK | 0.00% | 241 | 2 | \$174 | \$0 | \$649 | \$70 | 372.99% |
| 129 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 9.16% | 1 | 8,754 | \$47,257,807 | \$0 | \$1,046,788 | \$2,195,783 | 2.22% |
| 130 | LOYAL AMERICAN LIFE INSURANCE COMPANY | 0.01% | 178 | 118 | \$26,702 | \$0 | \$42,930 | \$2,488 | 160.77% |
| 131 | LOYAL CHRISTIAN BENEFIT ASSOCIATION | 0.00% | 208 | 13 | \$5,109 | \$0 | \$0 | \$720 | 0.00% |
| 132 | MADISON NATIONAL LIFE INSURANCE COMPANY INC | 0.01% | 173 | 391 | \$31,942 | \$0 | \$96,408 | \$10,766 | 301.82% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

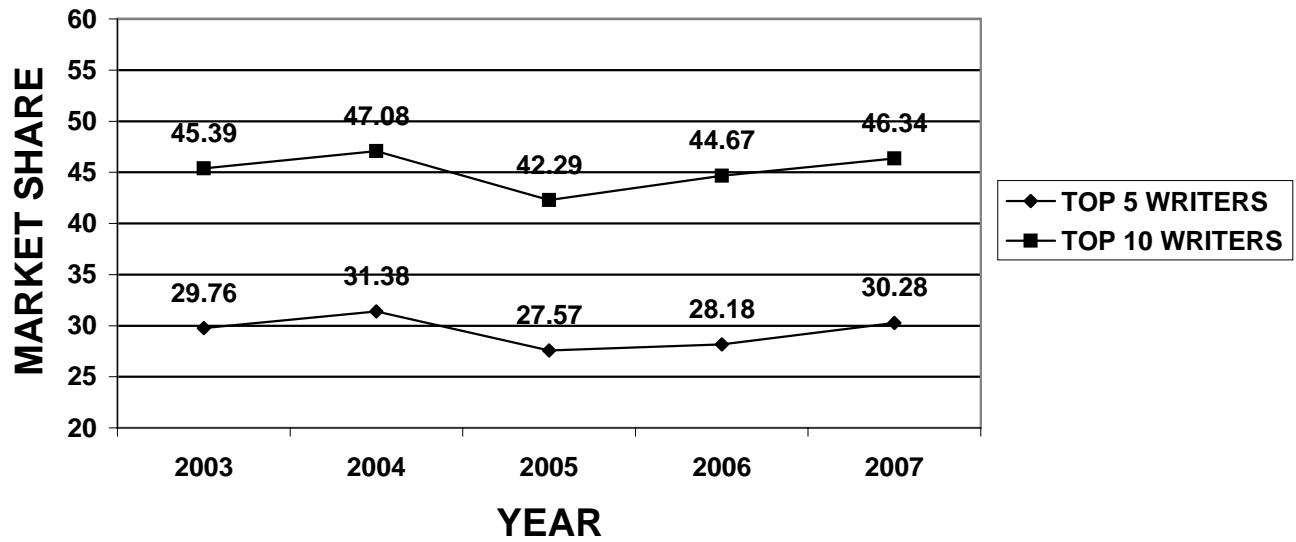
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|--|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 133 | MANHATTAN LIFE INSURANCE COMPANY | 0.01% | 162 | 75 | \$59,182 | \$12,705 | \$291,474 | \$8,836 | 513.97% |
| 134 | MANHATTAN NATIONAL LIFE INSURANCE COMPANY | 0.06% | 101 | 363 | \$323,215 | \$0 | \$889,215 | \$28,707 | 275.12% |
| 135 | MASSACHUSETTS MUTUAL LIFE INSURANCE CO | 0.90% | 29 | 440 | \$4,633,842 | \$0 | \$40,000 | \$206,246 | 0.86% |
| 136 | MEGA LIFE AND HEALTH INSURANCE COMPANY THE | 0.03% | 134 | 256 | \$145,237 | \$0 | \$456,977 | \$16,102 | 314.64% |
| 137 | MEMBERS LIFE INSURANCE COMPANY | 0.00% | 238 | 1 | \$313 | \$0 | \$0 | \$101 | 0.00% |
| 138 | METLIFE INSURANCE COMPANY OF CONNECTICUT | 1.21% | 23 | 1,943 | \$6,243,249 | \$0 | \$2,232,932 | \$696,224 | 35.77% |
| 139 | METLIFE INVESTORS USA INSURANCE COMPANY | 2.64% | 11 | 1,278 | \$13,635,152 | \$0 | \$0 | \$379,392 | 0.00% |
| 140 | METROPOLITAN LIFE INSURANCE COMPANY | 0.60% | 40 | 2,233 | \$3,079,644 | \$0 | \$3,194,172 | \$261,845 | 103.72% |
| 141 | METROPOLITAN TOWER LIFE INSURANCE COMPANY | 0.51% | 45 | 6,225 | \$2,616,658 | \$0 | \$7,250,143 | \$450,287 | 277.08% |
| 142 | MIDWEST NATIONAL LIFE INS COMPANY OF TENNESSEE | 0.00% | 213 | 19 | \$4,320 | \$0 | \$389 | \$1,364 | 9.00% |
| 143 | MIDWESTERN UNITED LIFE INSURANCE COMPANY | 0.00% | 180 | 54 | \$23,271 | \$0 | \$3,245 | \$4,128 | 13.94% |
| 144 | MINNESOTA LIFE INSURANCE COMPANY | 0.07% | 98 | 81 | \$373,043 | \$0 | \$64,621 | \$16,471 | 17.32% |
| 145 | MODERN WOODMEN OF AMERICA | 0.40% | 52 | 4,891 | \$2,052,018 | \$0 | \$2,119,960 | \$252,759 | 103.31% |
| 146 | MOLINA HEALTHCARE INSURANCE COMPANY | 0.00% | 222 | 7 | \$2,460 | \$0 | \$92,290 | \$271 | 3751.63% |
| 147 | MONUMENTAL LIFE INSURANCE COMPANY | 0.18% | 77 | 1,799 | \$930,793 | \$0 | \$817,948 | \$86,817 | 87.88% |
| 148 | MONY LIFE INSURANCE COMPANY OF AMERICA | 0.08% | 95 | 211 | \$419,134 | \$0 | \$1,008,044 | \$30,459 | 240.51% |
| 149 | NATIONAL CATHOLIC SOCIETY OF FORESTERS | 0.01% | 172 | 13 | \$34,439 | \$0 | \$0 | \$781 | 0.00% |
| 150 | NATIONAL FARMERS UNION LIFE INSURANCE CO | 0.03% | 138 | 299 | \$133,777 | \$0 | \$203,930 | \$13,923 | 152.44% |
| 151 | NATIONAL GUARDIAN LIFE INSURANCE COMPANY | 0.05% | 108 | 493 | \$274,351 | \$0 | \$154,301 | \$27,718 | 56.24% |
| 152 | NATIONAL LIFE INSURANCE COMPANY | 0.28% | 62 | 546 | \$1,429,294 | \$0 | \$558,083 | \$76,395 | 39.05% |
| 153 | NATIONAL WESTERN LIFE INSURANCE COMPANY | 0.08% | 97 | 1,011 | \$390,086 | \$7,213 | \$762,859 | \$54,211 | 197.41% |
| 154 | NATIONWIDE LIFE & ANNUITY COMPANY OF AMERICA | 0.00% | 207 | 11 | \$5,329 | \$0 | \$0 | \$976 | 0.00% |
| 155 | NATIONWIDE LIFE AND ANNUITY INSURANCE CO | 0.15% | 82 | 53 | \$750,429 | \$0 | \$0 | \$20,093 | 0.00% |
| 156 | NATIONWIDE LIFE INSURANCE COMPANY | 0.02% | 140 | 133 | \$118,182 | \$0 | \$222,526 | \$17,591 | 188.29% |
| 157 | NATIONWIDE LIFE INSURANCE COMPANY OF AMERICA | 0.01% | 176 | 59 | \$29,684 | \$0 | \$7,112 | \$5,905 | 23.96% |
| 158 | NEW ENGLAND LIFE INSURANCE COMPANY | 0.01% | 154 | 7 | \$77,337 | \$0 | \$14,572 | \$1,307 | 18.84% |
| 159 | NEW ERA LIFE INSURANCE CO OF THE MIDWEST | 0.00% | 233 | 1 | \$883 | \$0 | \$0 | \$7 | 0.00% |
| 160 | NEW YORK LIFE INS & ANNUITY CORPORATION | 5.47% | 4 | 8,686 | \$28,204,298 | \$0 | \$16,407,205 | \$2,292,726 | 58.17% |
| 161 | NORTH AMERICAN COMPANY FOR LIFE & HEALTH INS | 0.43% | 51 | 2,239 | \$2,206,143 | \$0 | \$565,233 | \$390,826 | 25.62% |
| 162 | NORTHWESTERN MUTUAL LIFE INSURANCE CO | 0.08% | 92 | 23 | \$435,253 | \$0 | \$7,996 | \$31,358 | 1.84% |
| 163 | OCCIDENTAL LIFE INS CO OF NORTH CAROLINA | 0.02% | 144 | 190 | \$97,095 | \$0 | \$60,640 | \$10,356 | 62.45% |
| 164 | OHIO NATIONAL LIFE ASSURANCE CORP | 0.49% | 48 | 1,053 | \$2,546,975 | \$0 | \$2,096,063 | \$266,593 | 82.30% |
| 165 | OHIO STATE LIFE INSURANCE COMPANY THE | 0.19% | 72 | 1,958 | \$987,358 | \$0 | \$1,178,186 | \$115,082 | 119.33% |
| 166 | OM FINANCIAL LIFE INSURANCE COMPANY | 0.62% | 39 | 1,710 | \$3,210,668 | \$0 | \$1,075,567 | \$220,626 | 33.50% |
| 167 | PACIFIC LIFE INSURANCE COMPANY | 6.35% | 2 | 2,663 | \$32,764,068 | \$77,732 | \$7,995,975 | \$2,206,916 | 24.64% |
| 168 | PARK AVENUE LIFE INSURANCE COMPANY | 0.00% | 210 | 4 | \$4,803 | \$0 | \$0 | \$222 | 0.00% |
| 169 | PAUL REVERE LIFE INSURANCE COMPANY | 0.00% | 195 | 8 | \$16,214 | \$0 | \$15,055 | \$572 | 92.85% |
| 170 | PAUL REVERE VARIABLE ANNUITY INS COMPANY THE | 0.02% | 142 | 157 | \$108,454 | \$0 | \$191,188 | \$10,549 | 176.28% |
| 171 | PEKIN LIFE INSURANCE COMPANY | 0.04% | 119 | 252 | \$195,947 | \$0 | \$22,524 | \$20,241 | 11.49% |
| 172 | PENN INSURANCE & ANNUITY COMPANY THE | 0.04% | 121 | 197 | \$188,120 | \$0 | \$149,370 | \$26,485 | 79.40% |
| 173 | PENN MUTUAL LIFE INSURANCE COMPANY THE | 0.54% | 42 | 1,115 | \$2,791,474 | \$0 | \$1,330,808 | \$166,147 | 47.67% |
| 174 | PENNSYLVANIA LIFE INSURANCE COMPANY | 0.03% | 123 | 348 | \$170,660 | \$0 | \$154,604 | \$15,404 | 90.59% |
| 175 | PHL VARIABLE INSURANCE COMPANY | 2.14% | 13 | 518 | \$11,040,577 | \$0 | \$615,787 | \$611,525 | 5.58% |
| 176 | PHOENIX LIFE AND ANNUITY COMPANY | 0.01% | 159 | 15 | \$65,349 | \$0 | \$0 | \$25,950 | 0.00% |
| 177 | PHOENIX LIFE INSURANCE COMPANY | 0.04% | 112 | 235 | \$231,697 | \$0 | \$667,483 | \$30,779 | 288.08% |
| 178 | PIONEER AMERICAN INSURANCE COMPANY | 0.00% | 206 | 10 | \$5,633 | \$0 | \$189 | \$701 | 3.36% |
| 179 | PIONEER MUTUAL LIFE INSURANCE COMPANY | 0.15% | 80 | 347 | \$784,636 | \$0 | \$90,501 | \$43,817 | 11.53% |
| 180 | PIONEER SECURITY LIFE INSURANCE COMPANY | 0.00% | 215 | 6 | \$3,711 | \$0 | \$1,283 | \$281 | 34.57% |
| 181 | POLISH NATNL ALLIANCE OF THE US OF N. A | 0.00% | 198 | 84 | \$10,770 | \$0 | \$100,314 | \$1,853 | 931.42% |
| 182 | PRESIDENTIAL LIFE INSURANCE COMPANY | 0.00% | 244 | 31 | \$0 | \$0 | \$0 | \$3,785 | N/A |
| 183 | PRINCIPAL LIFE INS CO | 1.22% | 22 | 2,763 | \$6,276,806 | \$0 | \$2,130,634 | \$672,652 | 33.94% |
| 184 | PROFESSIONAL INSURANCE COMPANY | 0.00% | 209 | 11 | \$5,042 | \$0 | \$665 | \$50 | 13.19% |
| 185 | PROTECTIVE LIFE AND ANNUITY INSURANCE CO | 0.00% | 218 | 7 | \$3,153 | \$0 | \$0 | \$185 | 0.00% |
| 186 | PROTECTIVE LIFE INSURANCE COMPANY | 1.87% | 16 | 4,331 | \$9,628,043 | \$0 | \$2,777,931 | \$652,874 | 28.85% |
| 187 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 0.19% | 71 | 2,807 | \$1,000,456 | \$0 | \$1,077,677 | \$109,485 | 107.72% |
| 188 | PRUCO LIFE INSURANCE COMPANY | 1.05% | 25 | 1,864 | \$5,415,794 | \$0 | \$1,050,709 | \$301,183 | 19.40% |
| 189 | PRUDENTIAL INSURANCE COMPANY OF AMERICA THE | 0.06% | 103 | 473 | \$318,087 | \$22,577 | \$473,636 | \$27,220 | 156.00% |
| 190 | PYRAMID LIFE INSURANCE COMPANY | 0.00% | 186 | 115 | \$21,332 | \$0 | \$0 | \$2,733 | 0.00% |
| 191 | REASSURE AMERICA LIFE INSURANCE COMPANY | 1.34% | 19 | 9,223 | \$6,915,566 | \$0 | \$16,650,565 | \$1,659,594 | 240.77% |
| 192 | RELIABLE LIFE INSURANCE COMPANY | 0.01% | 167 | 2 | \$43,676 | \$0 | \$0 | \$2,400 | 0.00% |
| 193 | RELiance STANDARD LIFE INSURANCE COMPANY | 0.00% | 226 | 29 | \$2,195 | \$0 | \$0 | \$1,510 | 0.00% |
| 194 | RELIASTAR LIFE INSURANCE COMPANY | 1.26% | 21 | 3,675 | \$6,522,847 | \$0 | \$4,348,783 | \$557,937 | 66.67% |
| 195 | RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK | 0.15% | 81 | 3,408 | \$776,429 | \$0 | \$471,981 | \$94,338 | 60.79% |
| 196 | RIVERSOURCE LIFE INSURANCE COMPANY | 0.25% | 64 | 1,350 | \$1,277,689 | \$0 | \$269,358 | \$153,858 | 21.08% |
| 197 | ROYAL NEIGHBORS OF AMERICA | 0.03% | 128 | 514 | \$151,805 | \$0 | \$67,497 | \$20,902 | 44.46% |
| 198 | SAGICOR LIFE INSURANCE COMPANY | 0.00% | 197 | 3 | \$11,529 | \$0 | \$0 | \$38 | 0.00% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL UNIVERSAL LIFE**

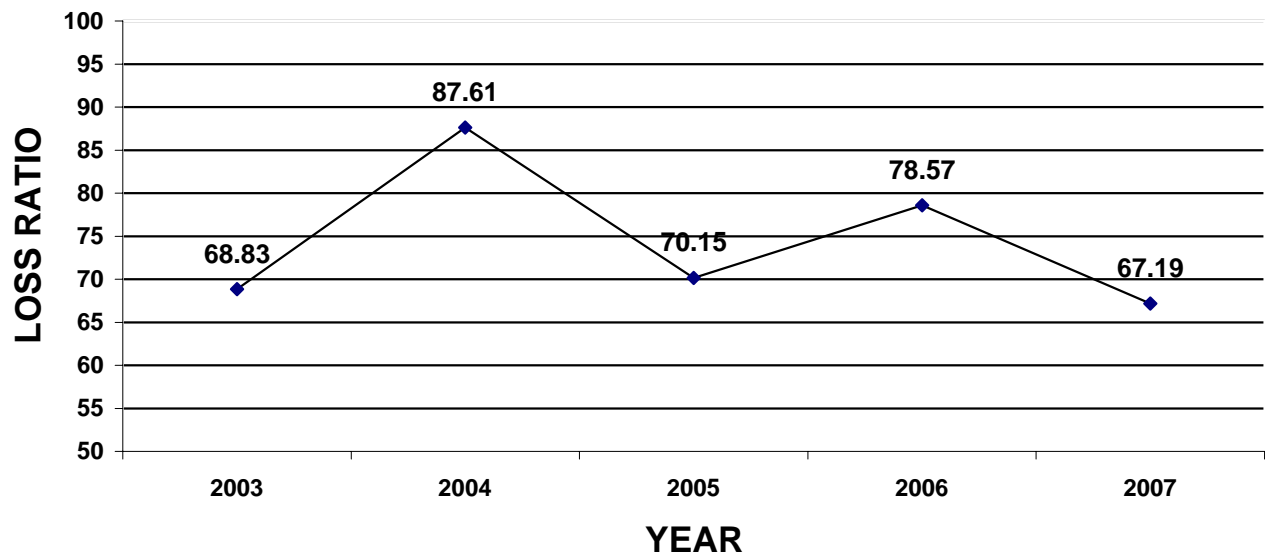
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|--|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 199 | SECURITY BENEFIT LIFE INSURANCE COMPANY | 0.03% | 131 | 798 | \$148,049 | \$0 | \$162,308 | \$54,100 | 109.63% |
| 200 | SECURITY LIFE OF DENVER INSURANCE COMPANY | 3.24% | 9 | 2,239 | \$16,697,922 | \$0 | \$13,401,841 | \$852,041 | 80.26% |
| 201 | SECURITY MUTUAL LIFE INS COMPANY OF NEW YORK | 0.01% | 168 | 24 | \$39,365 | \$0 | \$0 | \$2,305 | 0.00% |
| 202 | SECURITY NATIONAL LIFE INSURANCE COMPANY | 0.01% | 155 | 56 | \$71,286 | \$0 | \$32,331 | \$4,543 | 45.35% |
| 203 | SENTRY LIFE INSURANCE COMPANY (L&H ACCT) | 0.06% | 102 | 504 | \$318,413 | \$0 | \$297,790 | \$42,217 | 93.52% |
| 204 | SETTLERS LIFE INSURANCE COMPANY | 0.00% | 212 | 9 | \$4,448 | \$0 | \$5,970 | \$330 | 134.22% |
| 205 | SHELTER LIFE INSURANCE COMPANY | 3.36% | 8 | 15,993 | \$17,314,452 | \$0 | \$5,595,478 | \$978,441 | 32.32% |
| 206 | SHENANDOAH LIFE INSURANCE COMPANY | 0.23% | 68 | 390 | \$1,192,623 | \$0 | \$535,721 | \$24,432 | 44.92% |
| 207 | STANDARD INSURANCE COMPANY | 0.01% | 156 | 113 | \$70,524 | \$10,902 | \$42,259 | \$4,608 | 75.38% |
| 208 | STANDARD LIFE AND ACCIDENT INSURANCE CO | 0.00% | 244 | 6 | \$0 | \$0 | \$0 | \$290 | N/A |
| 209 | STATE FARM LIFE INSURANCE COMPANY | 5.68% | 3 | 44,887 | \$29,300,106 | \$0 | \$19,580,204 | \$4,257,506 | 66.83% |
| 210 | STATE LIFE INSURANCE COMPANY | 0.12% | 84 | 151 | \$624,661 | \$0 | \$1,266,422 | \$11,482 | 202.74% |
| 211 | STATE MUTUAL INSURANCE COMPANY | 0.00% | 203 | 8 | \$7,618 | \$0 | \$7,421 | \$199 | 97.41% |
| 212 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.00% | 242 | 1 | \$164 | \$0 | \$0 | \$100 | 0.00% |
| 213 | SUN LIFE ASSURANCE COMPANY OF CANADA | 2.69% | 10 | 798 | \$13,859,963 | \$0 | \$5,371,622 | \$721,881 | 38.76% |
| 214 | SUN LIFE ASSURANCE OF CANADA (US) | 0.01% | 169 | 39 | \$38,090 | \$0 | \$64,100 | \$3,886 | 168.29% |
| 215 | SUNAMERICA LIFE INSURANCE COMPANY | 0.00% | 221 | 13 | \$2,910 | \$272 | \$1,644 | \$804 | 65.84% |
| 216 | SUNSET LIFE INSURANCE COMPANY OF AMERICA | 0.02% | 149 | 119 | \$83,203 | \$0 | \$143,555 | \$11,733 | 172.54% |
| 217 | SURETY LIFE INSURANCE COMPANY | 0.08% | 91 | 836 | \$435,477 | \$0 | \$478,983 | \$62,794 | 109.99% |
| 218 | SYMETRA LIFE INSURANCE COMPANY | 0.50% | 47 | 4,504 | \$2,582,934 | \$0 | \$2,123,881 | \$322,730 | 82.23% |
| 219 | SYMETRA NATIONAL LIFE INSURANCE COMPANY | 0.00% | 187 | 79 | \$20,990 | \$0 | \$30,000 | \$1,853 | 142.93% |
| 220 | TEXAS LIFE INSURANCE COMPANY | 0.32% | 55 | 5,336 | \$1,658,093 | \$0 | \$1,007,587 | \$209,267 | 60.77% |
| 221 | THRIVENT FINANCIAL FOR LUTHERANS | 3.39% | 6 | 38,759 | \$17,504,056 | \$0 | \$22,130,438 | \$2,573,307 | 126.43% |
| 222 | TIME INSURANCE COMPANY | 0.10% | 87 | 1,125 | \$532,599 | \$0 | \$456,181 | \$65,103 | 85.65% |
| 223 | TRANSAMERICA FINANCIAL LIFE INSURANCE CO | 0.00% | 227 | 45 | \$2,000 | \$0 | \$100,044 | \$5,537 | 5002.20% |
| 224 | TRANSAMERICA LIFE INSURANCE COMPANY | 1.27% | 20 | 4,336 | \$6,574,573 | \$0 | \$4,795,817 | \$139,561 | 72.94% |
| 225 | TRANSAMERICA OCCIDENTAL LIFE INSURANCE CO | 3.61% | 5 | 4,647 | \$18,602,642 | \$0 | \$17,690,378 | \$1,275,416 | 95.10% |
| 226 | TRUSTMARK INSURANCE COMPANY | 0.05% | 110 | 367 | \$247,392 | \$0 | \$190,345 | \$18,833 | 76.94% |
| 227 | U S FINANCIAL LIFE INSURANCE COMPANY | 0.31% | 57 | 802 | \$1,610,888 | \$0 | \$729,200 | \$97,114 | 45.27% |
| 228 | ULLICO LIFE INSURANCE COMPANY | 0.01% | 166 | 65 | \$43,847 | \$0 | \$10,287 | \$4,005 | 23.46% |
| 229 | UNION BANKERS INSURANCE COMPANY | 0.00% | 231 | 1 | \$1,490 | \$0 | \$0 | \$60 | 0.00% |
| 230 | UNION CENTRAL LIFE INSURANCE COMPANY | 0.57% | 41 | 2,728 | \$2,943,628 | \$0 | \$11,405,757 | \$292,992 | 387.47% |
| 231 | UNION LABOR LIFE INSURANCE COMPANY | 0.00% | 185 | 37 | \$22,442 | \$0 | \$19,479 | \$1,932 | 86.80% |
| 232 | UNION SECURITY INSURANCE COMPANY | 0.01% | 161 | 145 | \$62,710 | \$0 | \$202,600 | \$5,252 | 323.07% |
| 233 | UNITED AMERICAN INSURANCE COMPANY | 0.00% | 188 | 44 | \$20,565 | \$0 | \$15,667 | \$517 | 76.18% |
| 234 | UNITED COMMERCIAL TRAVELERS OF AMERICA | 0.00% | 237 | 1 | \$343 | \$0 | \$0 | \$25 | 0.00% |
| 235 | UNITED FIDELITY LIFE INSURANCE COMPANY | 0.02% | 151 | 205 | \$79,054 | \$0 | \$170,635 | \$7,622 | 215.85% |
| 236 | UNITED HERITAGE LIFE INSURANCE COMPANY | 0.06% | 105 | 351 | \$285,245 | \$0 | \$155,192 | \$15,577 | 54.41% |
| 237 | UNITED INSURANCE COMPANY OF AMERICA | 0.00% | 223 | 13 | \$2,439 | \$0 | \$0 | \$230 | 0.00% |
| 238 | UNITED LIFE INSURANCE COMPANY | 0.09% | 89 | 804 | \$482,958 | \$0 | \$231,371 | \$72,059 | 47.91% |
| 239 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 0.93% | 28 | 5,320 | \$4,770,326 | \$0 | \$2,710,603 | \$502,014 | 56.82% |
| 240 | UNITED STATES LIFE INS COMPANY NEW YORK | 0.01% | 174 | 28 | \$30,399 | \$0 | \$21,052 | \$16,083 | 69.25% |
| 241 | UNITY MUTUAL LIFE INSURANCE COMPANY | 0.00% | 234 | 1 | \$600 | \$0 | \$0 | \$50 | 0.00% |
| 242 | UNIVERSAL GUARANTY LIFE INSURANCE COMPANY | 0.03% | 126 | 1,258 | \$157,528 | \$0 | \$331,416 | \$21,684 | 210.39% |
| 243 | UNIVERSAL UNDERWRITERS LIFE INSURANCE CO | 0.02% | 145 | 42 | \$95,276 | \$0 | \$34,613 | \$7,526 | 36.33% |
| 244 | UNUM LIFE INSURANCE COMPANY OF AMERICA | 0.03% | 137 | 47 | \$135,454 | \$0 | \$61,039 | \$6,940 | 45.06% |
| 245 | USA LIFE ONE INSURANCE COMPANY OF INDIANA | 0.00% | 244 | 2 | \$0 | \$0 | \$0 | \$150 | N/A |
| 246 | USAA LIFE INSURANCE COMPANY | 0.20% | 70 | 1,165 | \$1,032,728 | \$0 | \$2,483,240 | \$141,743 | 240.45% |
| 247 | WASHINGTON NATIONAL INSURANCE CO | 0.03% | 136 | 704 | \$137,328 | \$0 | \$302,154 | \$33,768 | 220.02% |
| 248 | WEST COAST LIFE INSURANCE COMPANY | 0.17% | 78 | 787 | \$890,703 | \$0 | \$5,033,719 | \$213,813 | 565.14% |
| 249 | WESTERN RESERVE LIFE ASSURANCE CO OF OHIO | 0.03% | 125 | 195 | \$158,307 | \$0 | \$188,602 | \$21,547 | 119.14% |
| 250 | WESTERN SOUTHERN LIFE ASSURANCE COMPANY | 0.53% | 44 | 6,810 | \$2,728,012 | \$0 | \$3,409,067 | \$393,834 | 124.97% |
| 251 | WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY | 0.14% | 83 | 1,752 | \$729,233 | \$353,661 | \$1,378,830 | \$76,329 | 237.58% |
| 252 | WORLD INSURANCE COMPANY | 0.02% | 152 | 160 | \$78,703 | \$0 | \$171,134 | \$7,914 | 217.44% |
| TOTAL | | 100.00% | | 422,599 | \$515,700,108 | \$4,735,773 | \$341,779,305 | \$45,677,065 | 67.19% |

MISSOURI INDIVIDUAL UNIVERSAL LIFE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

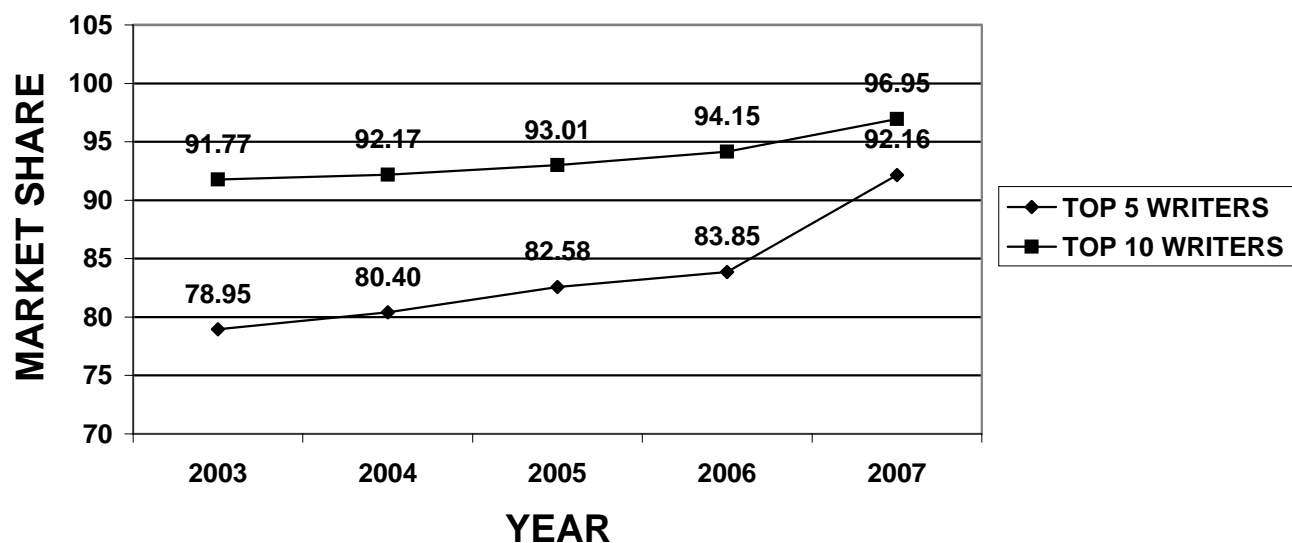


**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL GRADED DEATH BENEFITS**

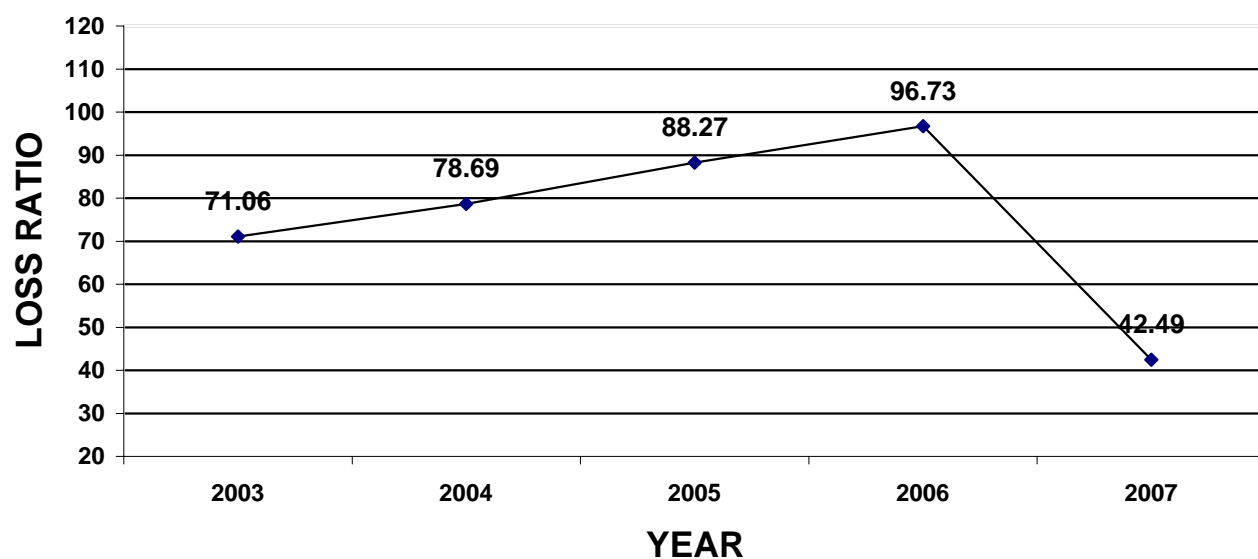
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | AAA LIFE INSURANCE COMPANY | 1.81% | 4 | 566 | \$424,499 | \$0 | \$270,448 | \$5,289 | 63.71% |
| 2 | AMERICAN GENERAL LIFE & ACCIDENT INS CO | 1.77% | 5 | 3,127 | \$415,191 | \$0 | \$452,828 | \$5,347 | 109.06% |
| 3 | AMERICAN INCOME LIFE INSURANCE CO | 0.17% | 14 | 86 | \$40,928 | \$0 | \$12,384 | \$525 | 30.26% |
| 4 | AMERICAN NATIONAL INSURANCE COMPANY | 0.78% | 9 | 1,194 | \$183,463 | \$0 | \$210,962 | \$1,671 | 114.99% |
| 5 | AMERICO FINANCIAL LIFE AND ANNUITY INS COMPANY | 0.01% | 37 | 11 | \$2,376 | \$0 | \$0 | \$281 | 0.00% |
| 6 | ASSURITY LIFE INSURANCE COMPANY | 0.11% | 19 | 25 | \$26,743 | \$0 | \$0 | \$2,304 | 0.00% |
| 7 | AUTO CLUB LIFE INSURANCE COMPANY | 0.00% | 50 | 33 | \$0 | \$0 | \$0 | \$222 | N/A |
| 8 | BANKERS LIFE INSURANCE COMPANY | 0.03% | 31 | 18 | \$7,383 | \$0 | \$912 | \$143 | 12.35% |
| 9 | CATHOLIC KNIGHTS | 0.01% | 36 | 12 | \$2,891 | \$0 | \$0 | \$55 | 0.00% |
| 10 | CHURCH LIFE INSURANCE CORPORATION | 0.00% | 50 | 0 | \$0 | \$0 | \$2,000 | \$0 | N/A |
| 11 | CINCINNATI LIFE INSURANCE COMPANY THE | 0.00% | 50 | 6 | \$0 | \$0 | \$0 | \$16 | N/A |
| 12 | COLONIAL PENN LIFE INSURANCE COMPANY | 0.96% | 7 | 3,752 | \$225,446 | \$0 | \$341,484 | \$2,278 | 151.47% |
| 13 | COMBINED INSURANCE CO OF AMERICA | 0.00% | 41 | 13 | \$991 | \$0 | \$0 | \$40 | 0.00% |
| 14 | CONTINENTAL GENERAL INSURANCE CO | 0.14% | 17 | 44 | \$32,835 | \$0 | \$15,824 | \$228 | 48.19% |
| 15 | CONTINENTAL LIFE INS CO OF BRENTWOOD TN | 0.05% | 25 | 3 | \$11,064 | \$0 | \$5,406 | \$9 | 48.86% |
| 16 | CUNA MUTUAL INSURANCE SOCIETY | 0.03% | 32 | 23 | \$6,218 | \$0 | \$15,000 | \$117 | 241.24% |
| 17 | EQUITABLE LIFE & CASUALTY INSURANCE COMPANY | 0.71% | 10 | 473 | \$166,431 | \$0 | \$199,803 | \$3,395 | 120.05% |
| 18 | FAMILY SERVICE LIFE INSURANCE COMPANY | 0.00% | 49 | 123 | \$10 | \$0 | \$39,694 | \$492 | 396940.00% |
| 19 | FEDERAL LIFE INSURANCE CO MUTUAL | 0.09% | 20 | 63 | \$20,927 | \$0 | \$5,887 | \$3,778 | 28.13% |
| 20 | FIDELITY LIFE ASSOC A LEGAL RESERVE LIFE INS CO | 0.15% | 16 | 33 | \$34,133 | \$0 | \$3,060 | \$1,680 | 8.96% |
| 21 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.05% | 24 | 237 | \$12,191 | \$0 | \$23,495 | \$311 | 192.72% |
| 22 | GOVERNMENT PERSONNEL MUTUAL LIFE INS CO | 0.00% | 44 | 1 | \$605 | \$0 | \$0 | \$7 | 0.00% |
| 23 | GREAT SOUTHERN LIFE INSURANCE COMPANY | 0.00% | 47 | 3 | \$260 | \$0 | \$0 | \$29 | 0.00% |
| 24 | ILLINOIS MUTUAL LIFE INSURANCE COMPANY | 0.15% | 15 | 57 | \$35,809 | \$0 | \$7,500 | \$264 | 20.94% |
| 25 | INVESTORS GUARANTY LIFE INSURANCE COMPANY | 0.01% | 39 | 4 | \$1,788 | \$0 | \$0 | \$85 | 0.00% |
| 26 | INVESTORS HERITAGE LIFE INSURANCE COMPANY | 0.02% | 33 | 30 | \$5,730 | \$0 | \$38,687 | \$196 | 675.17% |
| 27 | LAFAYETTE LIFE INSURANCE COMPANY THE | 0.01% | 38 | 3 | \$2,026 | \$0 | \$0 | \$33 | 0.00% |
| 28 | LINCOLN HERITAGE LIFE INSURANCE COMPANY | 0.13% | 18 | 109 | \$29,747 | \$0 | \$41 | \$271 | 0.14% |
| 29 | LOYAL CHRISTIAN BENEFIT ASSOCIATION | 0.00% | 42 | 3 | \$961 | \$0 | \$0 | \$18 | 0.00% |
| 30 | MEDICO LIFE INSURANCE COMPANY | 0.01% | 40 | 62 | \$1,753 | \$0 | \$1,335 | \$111 | 76.16% |
| 31 | MONUMENTAL LIFE INSURANCE COMPANY | 1.44% | 6 | 1,052 | \$337,185 | \$0 | \$199,104 | \$3,883 | 59.05% |
| 32 | NATIONAL FARMERS UNION LIFE INSURANCE COMPANY | 0.00% | 46 | 2 | \$446 | \$0 | \$0 | \$25 | 0.00% |
| 33 | NATIONAL GUARDIAN LIFE INSURANCE COMPANY | 0.04% | 29 | 66 | \$8,684 | \$0 | \$1,354 | \$409 | 15.59% |
| 34 | OHIO STATE LIFE INSURANCE COMPANY THE | 0.00% | 48 | 3 | \$229 | \$0 | \$0 | \$180 | 0.00% |
| 35 | OM FINANCIAL LIFE INSURANCE COMPANY | 0.05% | 26 | 17 | \$10,657 | \$0 | \$2,000 | \$153 | 18.77% |
| 36 | PHYSICIANS LIFE INSURANCE COMPANY | 15.41% | 2 | 11,175 | \$3,616,649 | \$0 | \$2,870,039 | \$49,243 | 79.36% |
| 37 | REASSURE AMERICA LIFE INSURANCE COMPANY | 0.00% | 50 | 915 | \$0 | \$0 | \$0 | \$17,574 | N/A |
| 38 | RELIABLE LIFE INSURANCE COMPANY | 11.41% | 3 | 14,133 | \$2,678,855 | \$0 | \$1,365,584 | \$23,941 | 50.98% |
| 39 | RESERVE NATIONAL INSURANCE COMPANY | 0.06% | 23 | 48 | \$14,342 | \$0 | \$6,613 | \$113 | 46.11% |
| 40 | STANDARD LIFE AND ACCIDENT INSURANCE COMPANY | 0.03% | 30 | 69 | \$7,978 | \$0 | \$17,118 | \$149 | 214.57% |
| 41 | STATE FARM LIFE INSURANCE COMPANY | 0.00% | 50 | 0 | \$0 | \$0 | \$0 | \$302,562 | N/A |
| 42 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.33% | 13 | 5,609 | \$77,284 | \$0 | \$869,890 | \$473 | 1125.58% |
| 43 | TRANSAMERICA FINANCIAL LIFE INSURANCE COMPANY | 0.00% | 45 | 4 | \$581 | \$0 | \$0 | \$10 | 0.00% |
| 44 | TRANSAMERICA LIFE INSURANCE COMPANY | 61.77% | 1 | 18 | \$14,497,874 | \$0 | \$2,343,518 | \$13,314 | 16.16% |
| 45 | TRUSTMARK INSURANCE COMPANY | 0.04% | 27 | 33 | \$10,302 | \$1,457 | \$3,025 | \$189 | 43.51% |
| 46 | UNION FIDELITY LIFE INSURANCE COMPANY | 0.04% | 28 | 83 | \$10,280 | \$0 | \$28,881 | \$196 | 280.94% |
| 47 | UNITED AMERICAN INSURANCE COMPANY | 0.08% | 21 | 245 | \$19,126 | \$0 | \$16,954 | \$560 | 88.64% |
| 48 | UNITED FIDELITY LIFE INSURANCE COMPANY | 0.06% | 22 | 186 | \$14,763 | \$0 | \$0 | \$1,333 | 0.00% |
| 49 | UNITED HERITAGE LIFE INSURANCE COMPANY | 0.89% | 8 | 550 | \$209,625 | \$0 | \$166,930 | \$2,422 | 79.63% |
| 50 | UNITED HOME LIFE INSURANCE COMPANY | 0.55% | 11 | 188 | \$129,102 | \$0 | \$37,659 | \$2,041 | 29.17% |
| 51 | UNITED INSURANCE COMPANY OF AMERICA | 0.02% | 34 | 19 | \$5,410 | \$0 | \$1,331 | \$55 | 24.60% |
| 52 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 0.02% | 35 | 75 | \$5,374 | \$0 | \$0 | \$837 | 0.00% |
| 53 | UNITED SECURITY ASSURANCE CO OF PENNSYLVANIA | 0.00% | 43 | 2 | \$624 | \$0 | \$0 | \$7 | 0.00% |
| 54 | WESTERN AND SOUTHERN LIFE INSURANCE COMPANY | 0.53% | 12 | 806 | \$124,472 | \$33,175 | \$363,088 | \$3,796 | 318.36% |
| TOTAL | | 100.00% | | 45,412 | \$23,472,241 | \$34,632 | \$9,939,838 | \$452,660 | 42.49% |

MISSOURI INDIVIDUAL GRADED DEATH BENEFITS INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

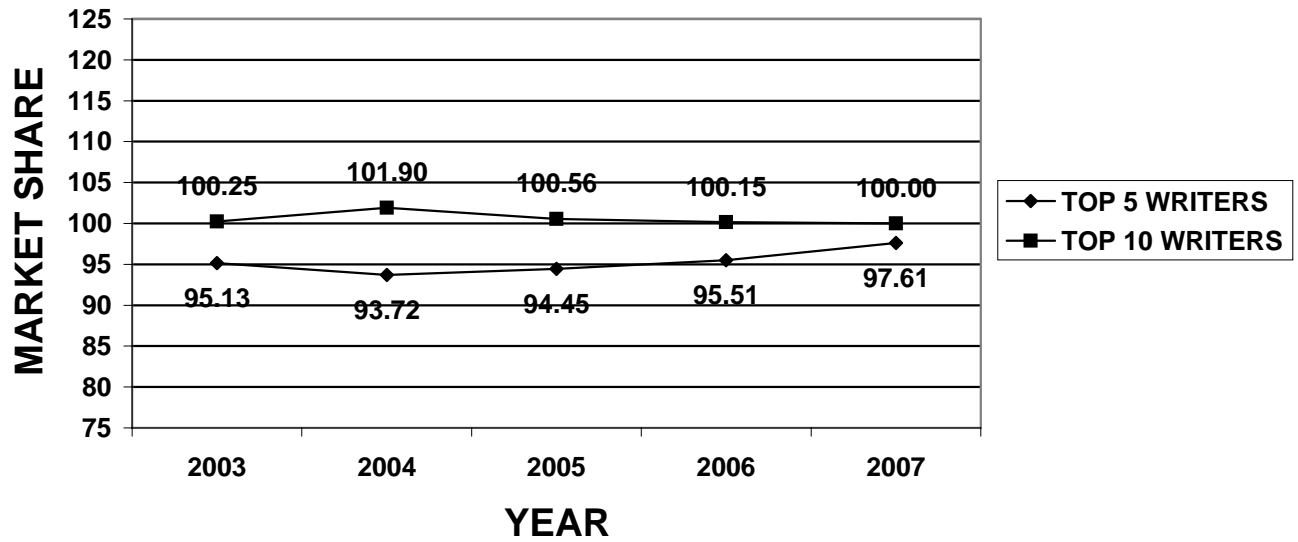


**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL CREDIT LIFE**

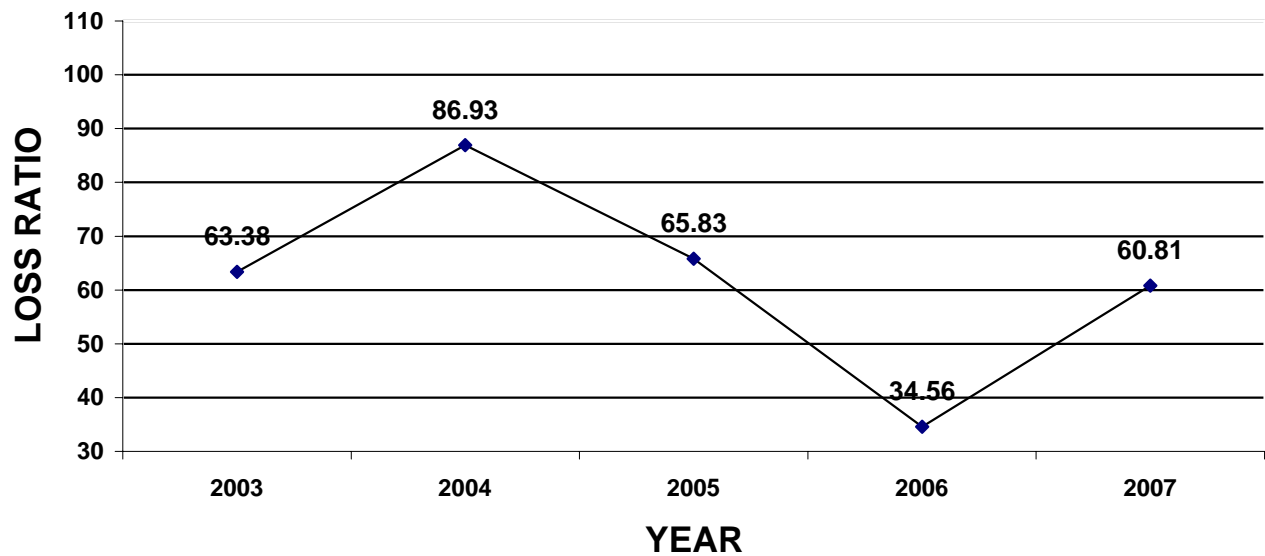
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | AMERICAN FEDERATED LIFE INSURANCE CO | 5.43% | 4 | 3,037 | \$97,239 | \$0 | \$25,871 | \$8,049 | 26.61% |
| 2 | AMERICAN NATIONAL INSURANCE COMPANY | 57.86% | 1 | 11,112 | \$1,035,392 | \$0 | \$291,810 | \$76,521 | 28.18% |
| 3 | BANKERS LIFE INSURANCE COMPANY | 0.00% | 8 | 3 | -\$8 | \$0 | \$0 | \$16 | 0.00% |
| 4 | CENTRAL STATES HEALTH & LIFE COMPANY | 5.26% | 5 | 558 | \$94,184 | \$0 | \$120,689 | \$2,961 | 128.14% |
| 5 | CHEROKEE NATIONAL LIFE INSURANCE CO | 18.75% | 2 | 3,952 | \$335,519 | \$0 | \$346,164 | \$27,269 | 103.17% |
| 6 | GENERAL FIDELITY LIFE INSURANCE CO | -0.05% | 8 | 9 | -\$967 | \$0 | \$0 | \$16 | 0.00% |
| 7 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 0.00% | 8 | 1 | \$0 | \$0 | \$0 | \$2 | N/A |
| 8 | OLD REPUBLIC LIFE INSURANCE COMPANY | 0.20% | 7 | 151 | \$3,599 | \$0 | \$7,393 | \$1,418 | 205.42% |
| 9 | PROTECTIVE LIFE INSURANCE COMPANY | 10.31% | 3 | 5,037 | \$184,424 | \$0 | \$284,030 | \$41,997 | 154.01% |
| 10 | SHELTER LIFE INSURANCE COMPANY | 2.24% | 6 | 446 | \$40,092 | \$0 | \$12,294 | \$4,303 | 30.66% |
| TOTAL | | 100.00% | | 24,306 | \$1,789,474 | \$0 | \$1,088,251 | \$162,552 | 60.81% |

MISSOURI INDIVIDUAL CREDIT LIFE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE LIFE**

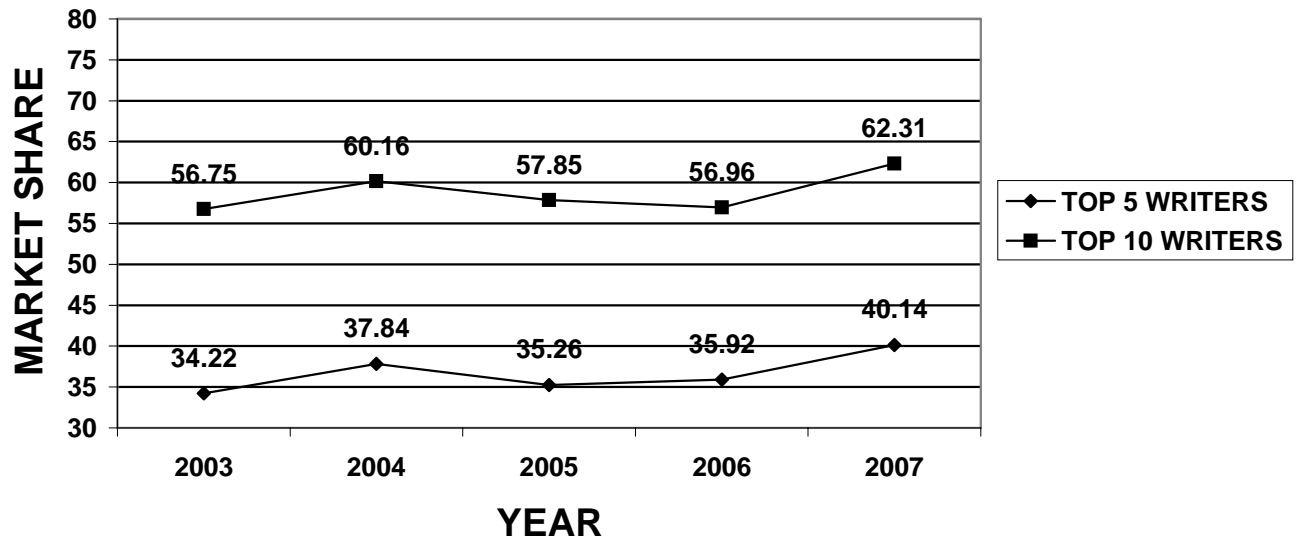
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | AGL LIFE ASSURANCE COMPANY | 0.00% | 77 | 4 | \$0 | \$0 | \$385,154 | \$22,500 | N/A |
| 2 | AIG LIFE INSURANCE COMPANY | 0.00% | 77 | 361 | \$0 | \$0 | \$701,925 | \$98,414 | N/A |
| 3 | ALLIANZ LIFE INSURANCE CO OF NORTH AMERICA | 0.01% | 64 | 23 | \$37,028 | \$0 | \$0 | \$4,542 | 0.00% |
| 4 | AMERICAN FAMILY LIFE INSURANCE COMPANY | 1.10% | 21 | 2,680 | \$2,713,528 | \$0 | \$196,067 | \$381,552 | 7.23% |
| 5 | AMERICAN GENERAL LIFE INSURANCE CO | 0.78% | 25 | 1,816 | \$1,923,994 | \$0 | \$5,665,089 | \$107,347 | 294.44% |
| 6 | AMERICAN NATIONAL INSURANCE COMPANY | 0.17% | 44 | 497 | \$424,441 | \$0 | \$208,514 | \$116,446 | 49.13% |
| 7 | AMERICAN UNITED LIFE INSURANCE CO | 0.44% | 31 | 257 | \$1,087,618 | \$0 | \$62,056 | \$88,417 | 5.71% |
| 8 | AXA EQUITABLE LIFE INSURANCE COMPANY | 9.08% | 2 | 10,322 | \$22,491,642 | \$0 | \$18,484,148 | \$3,701,793 | 82.18% |
| 9 | BANNER LIFE INSURANCE COMPANY | 0.10% | 51 | 325 | \$238,973 | \$0 | \$93,861 | \$5,371 | 39.28% |
| 10 | C M LIFE INSURANCE COMPANY | 0.43% | 32 | 575 | \$1,055,715 | \$0 | \$195,350 | \$201,566 | 18.50% |
| 11 | CANADA LIFE INSURANCE COMPANY OF AMERICA | 0.01% | 69 | 13 | \$18,714 | \$0 | \$1,543,728 | \$3,430 | 8249.05% |
| 12 | CHARTER NATIONAL LIFE INSURANCE CO | 0.00% | 77 | 11 | \$0 | \$0 | \$0 | \$1,705 | N/A |
| 13 | COLUMBUS LIFE INSURANCE COMPANY | 0.01% | 66 | 12 | \$32,285 | \$0 | \$0 | \$4,487 | 0.00% |
| 14 | COMMONWEALTH ANNUITY AND LIFE INS COMPANY | 0.17% | 42 | 1,244 | \$427,028 | \$0 | \$778,754 | \$257,969 | 182.37% |
| 15 | CONNECTICUT GENERAL LIFE INS CO | 0.03% | 60 | 25 | \$72,519 | \$0 | \$116,237 | \$4,237 | 160.28% |
| 16 | COUNTRY INVESTORS LIFE ASSURANCE COMPANY | 0.02% | 61 | 40 | \$43,462 | \$0 | \$46 | \$5,876 | 0.11% |
| 17 | CUNA MUTUAL INSURANCE SOCIETY | 0.41% | 34 | 858 | \$1,027,400 | \$89,330 | \$1,085,931 | \$122,961 | 114.39% |
| 18 | FARMERS NEW WORLD LIFE INSURANCE CO | 0.71% | 26 | 2,533 | \$1,769,009 | \$0 | \$82,489 | \$270,891 | 4.66% |
| 19 | FIDELITY INVESTMENTS LIFE INS CO | 0.00% | 77 | 1 | \$0 | \$0 | \$0 | \$47 | N/A |
| 20 | FIRST ALLMERICA FINANCIAL LIFE INSURANCE CO | 0.00% | 76 | 2 | \$234 | \$0 | \$1,437 | \$0 | 614.10% |
| 21 | FIRST INVESTORS LIFE INSURANCE COMPANY | 0.06% | 53 | 255 | \$140,851 | \$0 | \$123,351 | \$13,346 | 87.58% |
| 22 | GENERAL AMERICAN LIFE INSURANCE COMPANY | 3.55% | 11 | 4,776 | \$8,792,156 | \$1,379,577 | \$17,201,110 | \$825,123 | 211.33% |
| 23 | GENWORTH LIFE AND ANNUITY INSURANCE CO | 0.26% | 39 | 322 | \$641,254 | \$0 | \$757,782 | \$74,156 | 118.17% |
| 24 | GUARDIAN INSURANCE & ANNUITY COMPANY INC | 0.08% | 52 | 170 | \$191,216 | \$0 | \$0 | \$25,435 | 0.00% |
| 25 | HARTFORD LIFE AND ANNUITY INSURANCE CO | 11.06% | 1 | 3,802 | \$27,381,153 | \$0 | \$5,606,218 | \$1,279,903 | 20.47% |
| 26 | HARTFORD LIFE INSURANCE COMPANY | 0.42% | 33 | 11,912 | \$1,043,611 | \$0 | \$3,348,427 | \$1,184,265 | 320.85% |
| 27 | INDEPENDENCE LIFE AND ANNUITY COMPANY | 0.00% | 77 | 6 | \$0 | \$0 | \$180,195 | \$468 | N/A |
| 28 | INTEGRITY LIFE INSURANCE COMPANY | 0.01% | 65 | 41 | \$36,677 | \$0 | \$0 | \$4,939 | 0.00% |
| 29 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 0.17% | 43 | 27 | \$425,310 | \$0 | \$270 | \$10,800 | 0.06% |
| 30 | JOHN HANCOCK VARIABLE LIFE INSURANCE CO | 0.00% | 77 | 4,670 | \$0 | \$205,283 | \$8,476,784 | \$1,381,761 | N/A |
| 31 | KANSAS CITY LIFE INSURANCE COMPANY | 0.29% | 35 | 417 | \$714,864 | \$0 | \$273,796 | \$103,681 | 38.30% |
| 32 | KEMPER INVESTORS LIFE INS CO | 0.05% | 54 | 88 | \$134,060 | \$0 | \$35,677 | \$38,673 | 26.61% |
| 33 | LIBERTY LIFE ASSURANCE COMPANY OF BOSTON | 0.01% | 70 | 20 | \$13,544 | \$0 | \$8,326 | \$1,719 | 61.47% |
| 34 | LIBERTY LIFE INSURANCE COMPANY | 0.02% | 63 | 20 | \$37,160 | \$0 | \$56,913 | \$4,304 | 153.16% |
| 35 | LIFE INVESTORS INSURANCE CO OF AMERICA | 0.01% | 68 | 42 | \$23,224 | \$0 | \$17,519 | \$6,492 | 75.43% |
| 36 | LINCOLN BENEFIT LIFE COMPANY | 0.92% | 22 | 1,021 | \$2,267,276 | \$0 | \$2,514,842 | \$291,813 | 110.92% |
| 37 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 7.10% | 4 | 2,381 | \$17,590,740 | \$0 | \$1,838,399 | \$1,113,778 | 10.45% |
| 38 | MASSACHUSETTS MUTUAL LIFE INSURANCE CO | 0.65% | 28 | 747 | \$1,604,201 | \$0 | \$947,886 | \$229,809 | 59.09% |
| 39 | MERRILL LYNCH LIFE INSURANCE COMPANY | 0.03% | 59 | 318 | \$72,945 | \$0 | \$3,386,738 | \$88,316 | 4642.87% |
| 40 | METLIFE INSURANCE COMPANY OF CONNECTICUT | 0.04% | 58 | 450 | \$98,785 | \$0 | \$693,191 | \$179,573 | 701.72% |
| 41 | METLIFE INVESTORS INSURANCE COMPANY | 0.10% | 50 | 18 | \$242,968 | \$0 | \$787,139 | \$16,173 | 323.97% |
| 42 | METROPOLITAN LIFE INSURANCE COMPANY | 3.12% | 13 | 7,117 | \$7,732,023 | \$0 | \$7,450,624 | \$1,003,282 | 96.36% |
| 43 | METROPOLITAN TOWER LIFE INSURANCE COMPANY | 0.12% | 47 | 623 | \$299,883 | \$0 | \$906,786 | \$56,176 | 302.38% |
| 44 | MINNESOTA LIFE INSURANCE COMPANY | 4.31% | 8 | 3,125 | \$10,672,060 | \$0 | \$2,928,967 | \$1,006,891 | 27.45% |
| 45 | MML BAY STATE LIFE INSURANCE COMPANY | 0.48% | 30 | 1,235 | \$1,181,288 | \$0 | \$2,728,590 | \$224,659 | 230.98% |
| 46 | MODERN WOODMEN OF AMERICA | 0.00% | 72 | 8 | \$6,373 | \$0 | \$0 | \$755 | 0.00% |
| 47 | MONY LIFE INSURANCE COMPANY OF AMERICA | 0.16% | 45 | 441 | \$402,086 | \$0 | \$3,419,534 | \$130,443 | 850.45% |
| 48 | NATIONAL LIFE INSURANCE COMPANY | 0.00% | 77 | 88 | \$0 | \$0 | \$0 | \$25,243 | N/A |
| 49 | NATIONWIDE LIFE & ANNUITY CO OF AMERICA | 0.10% | 49 | 124 | \$247,333 | \$0 | \$805,586 | \$44,270 | 325.71% |
| 50 | NATIONWIDE LIFE AND ANNUITY INSURANCE CO | 0.28% | 37 | 78 | \$682,063 | \$0 | \$400,593 | \$63,237 | 58.73% |
| 51 | NATIONWIDE LIFE INSURANCE COMPANY | 2.92% | 14 | 1,540 | \$7,222,248 | \$0 | \$3,312,041 | \$634,927 | 45.86% |
| 52 | NATIONWIDE LIFE INSURANCE CO OF AMERICA | 0.28% | 36 | 425 | \$693,991 | \$0 | \$315,099 | \$136,471 | 45.40% |
| 53 | NEW ENGLAND LIFE INSURANCE COMPANY | 3.33% | 12 | 2,992 | \$8,240,644 | \$50,625 | \$4,849,595 | \$912,476 | 59.46% |
| 54 | NEW YORK LIFE INSURANCE & ANNUITY CORP | 0.01% | 67 | 114 | \$29,707 | \$0 | \$895 | \$4,434 | 3.01% |
| 55 | NORTHWESTERN MUTUAL LIFE INSURANCE CO | 8.05% | 3 | 6,019 | \$19,922,178 | \$1,754,574 | \$8,285,486 | \$1,444,905 | 50.40% |
| 56 | OHIO NATIONAL LIFE ASSURANCE CORP | 1.46% | 19 | 865 | \$3,618,243 | \$0 | \$1,460,632 | \$226,052 | 40.37% |
| 57 | PACIFIC LIFE INSURANCE COMPANY | 4.84% | 5 | 1,407 | \$11,986,668 | \$0 | \$4,885,827 | \$1,053,339 | 40.76% |
| 58 | PHL VARIABLE INSURANCE COMPANY | 0.70% | 27 | 273 | \$1,727,746 | \$0 | \$30,552 | \$123,000 | 1.77% |
| 59 | PHOENIX LIFE AND ANNUITY COMPANY | 0.04% | 57 | 15 | \$107,525 | \$0 | \$0 | \$16,539 | 0.00% |
| 60 | PHOENIX LIFE INSURANCE COMPANY | 2.68% | 16 | 2,274 | \$6,641,525 | \$0 | \$7,639,625 | \$1,034,693 | 115.03% |
| 61 | PROFESSIONAL INSURANCE COMPANY | 0.00% | 73 | 11 | \$5,472 | \$0 | \$0 | \$92 | 0.00% |
| 62 | PROTECTIVE LIFE INSURANCE COMPANY | 0.90% | 23 | 637 | \$2,237,674 | \$0 | \$4,809,617 | \$164,298 | 214.94% |
| 63 | PRUCO LIFE INSURANCE COMPANY | 4.22% | 10 | 6,107 | \$10,445,376 | \$0 | \$12,176,838 | \$1,138,179 | 116.58% |
| 64 | PRUDENTIAL ANNUITIES LIFE ASSURANCE CORP | 0.02% | 62 | 41 | \$42,389 | \$0 | \$500,211 | \$9,348 | 1180.05% |
| 65 | PRUDENTIAL INSURANCE CO OF AMERICA THE | 4.80% | 6 | 16,418 | \$11,875,607 | \$311,671 | \$15,423,235 | \$1,326,146 | 132.50% |
| 66 | RELIASTAR LIFE INSURANCE COMPANY | 2.81% | 15 | 1,578 | \$6,969,363 | \$0 | \$3,605,851 | \$486,044 | 51.74% |
| 67 | RELIASTAR LIFE INSURANCE CO OF NEW YORK | 0.00% | 74 | 7 | \$4,614 | \$0 | \$0 | \$200 | 0.00% |
| 68 | RG A REINSURANCE COMPANY | 0.00% | 77 | 90 | \$0 | \$0 | \$0 | \$9,869 | N/A |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE LIFE**

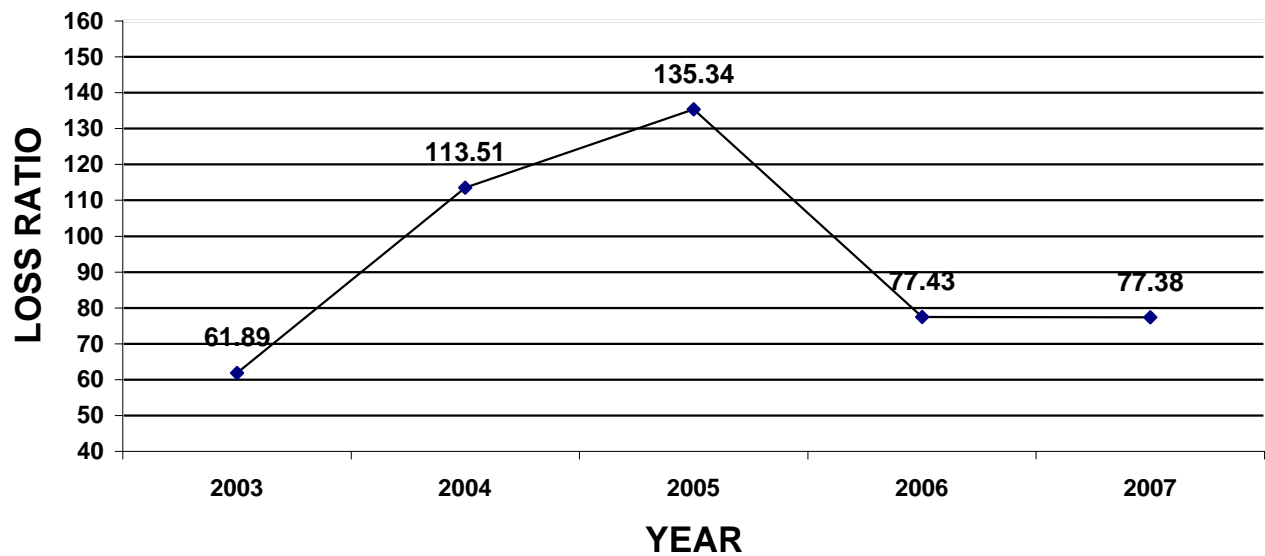
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 69 | RIVERSOURCE LIFE INSURANCE COMPANY | 4.23% | 9 | 4,505 | \$10,468,060 | \$0 | \$2,093,954 | \$1,196,069 | 20.00% |
| 70 | SECURITY LIFE OF DENVER INSURANCE COMPANY | 1.62% | 18 | 480 | \$4,010,432 | \$0 | \$1,956,817 | \$454,518 | 48.79% |
| 71 | SENTRY LIFE INSURANCE COMPANY (L&H ACCT) | 0.00% | 71 | 17 | \$7,671 | \$0 | \$13,137 | \$2,379 | 171.26% |
| 72 | STATE FARM LIFE INSURANCE COMPANY | 1.26% | 20 | 3,193 | \$3,123,311 | \$0 | \$848,501 | \$407,683 | 27.17% |
| 73 | SUN LIFE ASSURANCE OF CANADA (US) | 4.61% | 7 | 580 | \$11,424,329 | \$0 | \$591,898 | \$646,680 | 5.18% |
| 74 | SYMETRA LIFE INSURANCE COMPANY | 0.05% | 55 | 98 | \$124,101 | \$0 | \$407,827 | \$17,577 | 328.63% |
| 75 | THRIVENT FINANCIAL FOR LUTHERANS | 0.89% | 24 | 1,758 | \$2,201,827 | \$0 | \$1,166,972 | \$270,801 | 53.00% |
| 76 | THRIVENT LIFE INSURANCE COMPANY | 0.04% | 56 | 141 | \$109,191 | \$0 | \$243,860 | \$16,268 | 223.33% |
| 77 | TIAA-CREF LIFE INSURANCE COMPANY | 0.25% | 40 | 405 | \$615,567 | \$0 | \$0 | \$167,320 | 0.00% |
| 78 | TRANSAMERICA FINANCIAL LIFE INSURANCE CO | 0.00% | 75 | 7 | \$4,418 | \$0 | \$0 | \$1,755 | 0.00% |
| 79 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.00% | 77 | 426 | \$0 | \$0 | \$0 | \$191,383 | N/A |
| 80 | TRANSAMERICA OCCIDENTAL LIFE INSURANCE CO | 0.12% | 48 | 80 | \$285,287 | \$0 | \$15,052 | \$38,190 | 5.28% |
| 81 | UNION CENTRAL LIFE INSURANCE COMPANY | 0.18% | 41 | 194 | \$435,140 | \$0 | \$365,382 | \$45,053 | 83.97% |
| 82 | UNION SECURITY INSURANCE COMPANY | 0.53% | 29 | 2,011 | \$1,317,539 | \$12,359 | \$11,851,573 | \$181,729 | 900.46% |
| 83 | UNITED INVESTORS LIFE INSURANCE COMPANY | 0.26% | 38 | 430 | \$653,000 | \$0 | \$701,513 | \$68,279 | 107.43% |
| 84 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 0.13% | 46 | 94 | \$333,206 | \$0 | \$470,387 | \$28,899 | 141.17% |
| 85 | WESTERN RESERVE LIFE ASSURANCE CO OF OHIO | 1.88% | 17 | 2,798 | \$4,660,708 | \$0 | \$5,252,312 | \$721,316 | 112.69% |
| TOTAL | | 100.00% | | 123,971 | \$247,583,451 | \$3,803,419 | \$187,770,718 | \$28,005,945 | 77.38% |

MISSOURI INDIVIDUAL VARIABLE LIFE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|--------------|----------------------|-------------------|-----------------------------|-----------------------|---------------------------------|-------------------------------|----------------|
| 1 | AAA LIFE INSURANCE COMPANY | 0.00% | 202 | 20 | \$2,400 | \$0 | \$0 | N/A | 0.00% |
| 2 | ACACIA LIFE INSURANCE CO | 0.02% | 121 | 84 | \$165,495 | \$0 | \$395,502 | N/A | 238.98% |
| 3 | AETNA LIFE INSURANCE COMPANY | 0.00% | 248 | 0 | \$0 | \$0 | \$152,258 | N/A | N/A |
| 4 | AIG ANNUITY INSURANCE COMPANY | 4.22% | 7 | 12,433 | \$45,589,289 | \$0 | \$88,668,291 | N/A | 194.49% |
| 5 | AIG LIFE INSURANCE COMPANY | 0.01% | 140 | 142 | \$60,247 | \$0 | \$1,273,076 | N/A | 2113.09% |
| 6 | AIG SUNAMERICA LIFE ASSURANCE COMPANY | 0.87% | 22 | 333 | \$9,413,263 | \$0 | \$1,067,376 | N/A | 11.34% |
| 7 | ALLIANZ LIFE INS COMPANY OF NEW YORK | 0.00% | 248 | 0 | \$0 | \$0 | \$3,250 | N/A | N/A |
| 8 | ALLIANZ LIFE INS COMPANY OF NORTH AMERICA | 0.25% | 50 | 8,291 | \$2,682,777 | \$0 | \$28,488,514 | N/A | 1061.90% |
| 9 | ALLSTATE ASSURANCE COMPANY | 0.00% | 248 | 1 | \$0 | \$0 | \$0 | N/A | N/A |
| 10 | ALLSTATE LIFE INSURANCE COMPANY | 1.81% | 12 | 3,614 | \$19,491,197 | \$0 | \$18,396,530 | N/A | 94.38% |
| 11 | ALLSTATE LIFE INS COMPANY OF NEW YORK | 0.00% | 248 | 0 | \$0 | \$0 | \$77,450 | N/A | N/A |
| 12 | AMERICAN AMICABLE LIFE INS CO TX | 0.00% | 174 | 50 | \$9,821 | \$0 | \$0 | N/A | 0.00% |
| 13 | AMERICAN BANKERS LIFE ASSUR OF FLORIDA | 0.00% | 192 | 270 | \$4,603 | \$0 | \$883 | N/A | 19.18% |
| 14 | AMERICAN CAPITOL INSURANCE COMPANY | 0.00% | 242 | 2 | \$68 | \$0 | \$138 | N/A | 202.94% |
| 15 | AMERICAN EQUITY INVESTMENT LIFE INS CO | 0.13% | 70 | 1,425 | \$1,456,483 | \$0 | \$13,856,442 | N/A | 951.36% |
| 16 | AMERICAN FAMILY LIFE INSURANCE COMPANY | 0.09% | 77 | 1,949 | \$957,369 | \$0 | \$2,850,046 | N/A | 297.70% |
| 17 | AMERICAN FIDELITY ASSURANCE COMPANY | 0.15% | 64 | 2,148 | \$1,648,674 | \$0 | \$2,181,910 | N/A | 132.34% |
| 18 | AMERICAN FIDELITY LIFE INSURANCE COMPANY | 0.00% | 210 | 7 | \$1,453 | \$0 | \$48,375 | N/A | 3329.32% |
| 19 | AMERICAN GENERAL LIFE & ACCIDENT INS CO | 0.11% | 73 | 9,182 | \$1,235,527 | \$399 | \$1,442,166 | N/A | 116.76% |
| 20 | AMERICAN GENERAL LIFE INSURANCE CO | 1.31% | 18 | 3,408 | \$14,127,404 | \$31,146 | \$11,743,660 | N/A | 83.35% |
| 21 | AMERICAN HERITAGE LIFE INSURANCE CO | 0.00% | 232 | 38 | \$343 | \$0 | \$392,853 | N/A | 114534.40% |
| 22 | AMERICAN HOME LIFE INSURANCE CO | 0.00% | 161 | 98 | \$18,780 | \$0 | \$55,141 | N/A | 293.62% |
| 23 | AMERICAN INCOME LIFE INSURANCE CO | 0.00% | 219 | 26 | \$926 | \$0 | \$0 | N/A | 0.00% |
| 24 | AMERICAN INTERNATIONAL LIFE ASSUR OF NY | 0.00% | 248 | 15 | \$0 | \$0 | \$1,065,190 | N/A | N/A |
| 25 | AMERICAN INVESTORS LIFE INS CO | 2.53% | 9 | 2,494 | \$27,344,315 | \$0 | \$14,771,456 | N/A | 54.02% |
| 26 | AMERICAN MEMORIAL LIFE INSURANCE COMPANY | 0.00% | 173 | 449 | \$10,161 | \$0 | \$318,384 | N/A | 3133.39% |
| 27 | AMERICAN NATIONAL INSURANCE COMPANY | 1.43% | 14 | 1,994 | \$15,392,709 | \$0 | \$7,351,279 | N/A | 47.76% |
| 28 | AMERICAN PIONEER LIFE INSURANCE COMPANY | 0.00% | 202 | 15 | \$2,400 | \$0 | \$0 | N/A | 0.00% |
| 29 | AMERICAN RETIREMENT LIFE INSURANCE CO | 0.00% | 248 | 273 | \$0 | \$0 | \$241,140 | N/A | N/A |
| 30 | AMERICAN UNDERWRITERS LIFE INSURANCE CO | 0.01% | 134 | 15 | \$80,552 | \$0 | \$35,370 | N/A | 43.91% |
| 31 | AMERICAN UNITED LIFE INSURANCE CO | 0.03% | 105 | 442 | \$277,030 | \$0 | \$2,116,484 | N/A | 763.99% |
| 32 | AMERICO FINANCIAL LIFE AND ANNUITY INS CO | 0.00% | 154 | 151 | \$30,149 | \$0 | \$795,719 | N/A | 2639.29% |
| 33 | AMERITAS LIFE INSURANCE CORP | 0.02% | 106 | 89 | \$267,547 | \$518 | \$1,119,768 | N/A | 418.72% |
| 34 | AMICA LIFE INSURANCE COMPANY | 0.00% | 166 | 14 | \$14,498 | \$0 | \$31,897 | N/A | 220.01% |
| 35 | ANNUITY & LIFE REASSURANCE AMERICA INC | 0.00% | 234 | 2 | \$300 | \$0 | \$0 | N/A | 0.00% |
| 36 | ANNUITY INVESTORS LIFE INSURANCE CO | 0.03% | 102 | 113 | \$293,913 | \$0 | \$88,202 | N/A | 30.01% |
| 37 | ASSURED LIFE ASSOCIATION | 0.00% | 222 | 16 | \$718 | \$0 | \$5,676 | N/A | 790.53% |
| 38 | ASSURITY LIFE INSURANCE COMPANY | 0.02% | 122 | 185 | \$165,112 | \$582 | \$918,967 | N/A | 556.92% |
| 39 | AURORA NATIONAL LIFE ASSURANCE COMPANY | 0.00% | 248 | 242 | \$0 | \$0 | \$779,348 | N/A | N/A |
| 40 | AUTO CLUB LIFE INSURANCE COMPANY | 0.00% | 248 | 7 | \$0 | \$0 | \$0 | N/A | N/A |
| 41 | AUTO OWNERS LIFE INSURANCE COMPANY | 0.14% | 68 | 812 | \$1,496,323 | \$0 | \$911,864 | N/A | 60.94% |
| 42 | AVIVA LIFE AND ANNUITY COMPANY | 0.00% | 248 | 386 | \$0 | \$93 | \$1,803,127 | N/A | N/A |
| 43 | AVIVA LIFE INSURANCE COMPANY | 0.23% | 52 | 358 | \$2,516,256 | \$0 | \$858,677 | N/A | 34.13% |
| 44 | AXA EQUITABLE LIFE INSURANCE COMPANY | 0.00% | 248 | 668 | \$0 | \$963 | \$2,891,930 | N/A | N/A |
| 45 | BALTIMORE LIFE INSURANCE COMPANY THE | 0.00% | 248 | 8 | \$0 | \$0 | \$213 | N/A | N/A |
| 46 | BANKERS FIDELITY LIFE INSURANCE CO | 0.00% | 171 | 0 | \$10,680 | \$0 | \$11,957 | N/A | 111.96% |
| 47 | BANKERS LIFE AND CASUALTY COMPANY | 0.86% | 24 | 5,205 | \$9,278,894 | \$0 | \$34,790,904 | N/A | 374.95% |
| 48 | BANKERS LIFE INSURANCE COMPANY | 0.05% | 94 | 4 | \$491,367 | \$0 | \$0 | N/A | 0.00% |
| 49 | BANNER LIFE INSURANCE COMPANY | 0.00% | 244 | 1 | \$58 | \$0 | \$477,915 | N/A | 823991.38% |
| 50 | BENEFICIAL LIFE INSURANCE COMPANY | 0.12% | 72 | 50 | \$1,252,259 | \$0 | \$768,216 | N/A | 61.35% |
| 51 | BERKSHIRE HATHAWAY LIFE INS CO OF NE | 0.01% | 142 | 6 | \$55,000 | \$0 | \$123,783 | N/A | 225.06% |
| 52 | C M LIFE INSURANCE COMPANY | 0.70% | 32 | 3,050 | \$7,586,535 | \$0 | \$20,202,300 | N/A | 266.29% |
| 53 | CANADA LIFE ASSURANCE COMPANY | 0.00% | 248 | 112 | \$0 | \$0 | \$1,043,757 | N/A | N/A |
| 54 | CANADA LIFE INSURANCE COMPANY OF AMERICA | 0.01% | 139 | 374 | \$64,688 | \$0 | \$116,024 | N/A | 179.36% |
| 55 | CAPITAL RESERVE LIFE INSURANCE COMPANY | 0.18% | 59 | 2,889 | \$1,974,087 | \$0 | \$2,110,814 | N/A | 106.93% |
| 56 | CAPITOL LIFE INSURANCE COMPANY | 0.00% | 248 | 7 | \$0 | \$0 | \$42,504 | N/A | N/A |
| 57 | CATHOLIC FAMILY LIFE INSURANCE | 0.00% | 248 | 13 | \$0 | \$0 | \$626 | N/A | N/A |
| 58 | CATHOLIC FRATERNAL LIFE | 0.00% | 248 | 10 | \$0 | \$0 | \$0 | N/A | N/A |
| 59 | CATHOLIC KNIGHTS | 0.02% | 116 | 581 | \$204,631 | \$0 | \$164,547 | N/A | 80.41% |
| 60 | CATHOLIC ORDER OF FORESTERS | 0.02% | 111 | 26 | \$241,513 | \$32,547 | \$2,487 | N/A | 14.51% |
| 61 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.00% | 199 | 16 | \$3,250 | \$0 | \$2,598 | N/A | 79.94% |
| 62 | CENTRAL SECURITY LIFE INSURANCE CO | 0.00% | 168 | 158 | \$12,603 | \$0 | \$49,485 | N/A | 392.64% |
| 63 | CENTRAL UNITED LIFE INSURANCE CO | 0.00% | 226 | 11 | \$467 | \$0 | \$0 | N/A | 0.00% |
| 64 | CENTURION LIFE INSURANCE COMPANY | 0.79% | 27 | 552 | \$8,578,276 | \$0 | \$949,354 | N/A | 11.07% |
| 65 | CHARTER NATIONAL LIFE INSURANCE CO | 0.00% | 248 | 2 | \$0 | \$0 | \$6,626 | N/A | N/A |
| 66 | CHESAPEAKE LIFE INSURANCE COMPANY THE | 0.00% | 231 | 8 | \$389 | \$0 | \$0 | N/A | 0.00% |

2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|--|--------------|----------------------|-------------------|-----------------------------|-----------------------|---------------------------------|-------------------------------|----------------|
| 67 | CHRISTIAN FIDELITY LIFE INSURANCE CO | 0.00% | 248 | 0 | \$0 | \$0 | \$4,540 | N/A | N/A |
| 68 | CHURCH LIFE INSURANCE CORPORATION | 0.00% | 143 | 14 | \$53,604 | \$0 | \$4,589 | N/A | 8.56% |
| 69 | CICA LIFE INSURANCE COMPANY OF AMERICA | 0.09% | 75 | 125 | \$971,624 | \$0 | \$510,774 | N/A | 52.57% |
| 70 | CIGNA LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 248 | 0 | \$0 | \$0 | \$173,833 | N/A | N/A |
| 71 | CINCINNATI LIFE INSURANCE COMPANY THE | 0.08% | 82 | 149 | \$814,532 | \$0 | \$295,429 | N/A | 36.27% |
| 72 | COLONIAL LIFE & ACCIDENT INS CO | 0.00% | 248 | 3 | \$0 | \$0 | \$0 | N/A | N/A |
| 73 | COLONIAL PENN LIFE INSURANCE COMPANY | 0.00% | 248 | 1 | \$0 | \$0 | \$130,754 | N/A | N/A |
| 74 | COLORADO BANKERS LIFE INS CO | 0.01% | 125 | 677 | \$118,568 | \$0 | \$78,549 | N/A | 66.25% |
| 75 | COLUMBIAN MUTUAL LIFE INSURANCE CO | 0.00% | 234 | 1 | \$300 | \$0 | \$0 | N/A | 0.00% |
| 76 | COLUMBUS LIFE INSURANCE COMPANY | 0.02% | 109 | 32 | \$248,526 | \$0 | \$472,658 | N/A | 190.18% |
| 77 | COMBINED INSURANCE CO OF AMERICA | 0.00% | 248 | 7 | \$0 | \$0 | \$0 | N/A | N/A |
| 78 | CONNECTICUT GENERAL LIFE INS CO | 0.00% | 159 | 356 | \$22,370 | \$0 | \$8,008,473 | N/A | 35800.06% |
| 79 | CONSECO INSURANCE COMPANY | 0.03% | 100 | 2,335 | \$327,563 | \$0 | \$8,798,210 | N/A | 2685.96% |
| 80 | CONSECO LIFE INSURANCE CO | 0.00% | 182 | 222 | \$7,305 | \$0 | \$103,156 | N/A | 1412.13% |
| 81 | CONSECO SENIOR HEALTH INSURANCE COMPANY | 0.00% | 248 | 1 | \$0 | \$0 | \$0 | N/A | N/A |
| 82 | CONSTITUTION LIFE INSURANCE COMPANY | 0.00% | 238 | 6 | \$140 | \$0 | \$0 | N/A | 0.00% |
| 83 | CONTINENTAL GENERAL INSURANCE CO | 0.00% | 178 | 169 | \$8,043 | \$0 | \$1,131,374 | N/A | 14066.57% |
| 84 | COUNTRY INVESTORS LIFE ASSURANCE CO | 0.04% | 96 | 473 | \$432,979 | \$0 | \$617,177 | N/A | 142.54% |
| 85 | COUNTRY LIFE INSURANCE COMPANY | 0.00% | 241 | 12 | \$75 | \$192 | \$0 | N/A | 256.00% |
| 86 | CROATIAN FRATERNAL UNION OF AMERICA | 0.00% | 248 | 19 | \$0 | \$0 | \$4,113 | N/A | N/A |
| 87 | CROWN LIFE INSURANCE COMPANY | 0.00% | 248 | 3 | \$0 | \$0 | \$16,094 | N/A | N/A |
| 88 | CSA FRATERNAL LIFE | 0.00% | 187 | 10 | \$5,373 | \$0 | \$37,448 | N/A | 696.97% |
| 89 | CUNA MUTUAL INSURANCE SOCIETY | 0.07% | 84 | 443 | \$775,004 | \$0 | \$3,415,768 | N/A | 440.74% |
| 90 | DEGREE OF HONOR PROTECTIVE ASSOC | 0.00% | 158 | 61 | \$22,947 | \$0 | \$146,947 | N/A | 640.38% |
| 91 | EMC NATIONAL LIFE COMPANY | 0.17% | 62 | 509 | \$1,787,325 | \$0 | \$3,100,530 | N/A | 173.47% |
| 92 | EMPLOYEES LIFE COMPANY (MUTUAL) | 0.00% | 225 | 26 | \$500 | \$0 | \$152,402 | N/A | 30480.40% |
| 93 | EQUITABLE RESERVE ASSOCIATION | 0.00% | 248 | 0 | \$0 | \$0 | \$5,543 | N/A | N/A |
| 94 | EQUITRUST LIFE INSURANCE COMPANY | 0.00% | 162 | 582 | \$16,730 | \$0 | \$2,400 | N/A | 14.35% |
| 95 | FAMILY BENEFIT LIFE INSURANCE COMPANY | 0.06% | 88 | 2,981 | \$662,379 | \$0 | \$3,490,825 | N/A | 527.01% |
| 96 | FAMILY SERVICE LIFE INSURANCE COMPANY | 0.00% | 248 | 0 | \$0 | \$0 | \$355,018 | N/A | N/A |
| 97 | FARM BUREAU LIFE INS COMPANY OF MISSOURI | 0.50% | 40 | 3,324 | \$5,343,290 | \$0 | \$5,274,615 | N/A | 98.71% |
| 98 | FARMERS NEW WORLD LIFE INSURANCE CO | 0.28% | 48 | 3,142 | \$3,058,990 | \$0 | \$14,166,845 | N/A | 463.12% |
| 99 | FEDERATED LIFE INSURANCE COMPANY | 0.02% | 118 | 280 | \$175,414 | \$0 | \$706,756 | N/A | 402.91% |
| 100 | FIDELITY LIFE ASSOC A LEGAL RESERVE LIFE INS C | 0.00% | 248 | 1 | \$0 | \$0 | \$13,250 | N/A | N/A |
| 101 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.18% | 60 | 2,072 | \$1,963,278 | \$0 | \$1,906,929 | N/A | 97.13% |
| 102 | FIRST CATHOLIC SLOVAK LADIES ASSOC OF USA | 0.00% | 144 | 228 | \$45,701 | \$0 | \$23,201 | N/A | 50.77% |
| 103 | FIRST CATHOLIC SLOVAK UNION OF USA & CANAD/ | 0.00% | 179 | 2 | \$8,000 | \$0 | \$0 | N/A | 0.00% |
| 104 | FIRST INVESTORS LIFE INSURANCE COMPANY | 0.00% | 248 | 1 | \$0 | \$0 | \$0 | N/A | N/A |
| 105 | FIRST PENN-PACIFIC LIFE INSURANCE COMPANY | 0.00% | 155 | 204 | \$29,048 | \$0 | \$1,182,453 | N/A | 4070.69% |
| 106 | FORETHOUGHT LIFE INSURANCE COMPANY | 0.04% | 97 | 5 | \$409,683 | \$0 | \$0 | N/A | 0.00% |
| 107 | FORT DEARBORN LIFE INSURANCE COMPANY | 0.14% | 69 | 84 | \$1,473,257 | \$0 | \$824,329 | N/A | 55.95% |
| 108 | FUNERAL DIRECTORS LIFE INSURANCE CO | 0.07% | 85 | 268 | \$769,895 | \$0 | \$195,847 | N/A | 25.44% |
| 109 | GENERAL AMERICAN LIFE INSURANCE COMPANY | 0.01% | 128 | 758 | \$114,088 | \$210 | \$3,108,378 | N/A | 2724.73% |
| 110 | GENWORTH LIFE AND ANNUITY INSURANCE CO | 0.14% | 66 | 873 | \$1,536,957 | \$0 | \$15,251,619 | N/A | 992.33% |
| 111 | GENWORTH LIFE INSURANCE COMPANY | 0.41% | 43 | 841 | \$4,468,816 | \$0 | \$21,863,023 | N/A | 489.24% |
| 112 | GLOBE LIFE AND ACCIDENT INS CO | 0.00% | 248 | 0 | \$0 | \$0 | \$795 | N/A | N/A |
| 113 | GOLDEN RULE INSURANCE COMPANY | 0.43% | 42 | 898 | \$4,642,813 | \$0 | \$4,027,402 | N/A | 86.74% |
| 114 | GOVERNMENT PERSONNEL MUTUAL LIFE INS CO | 0.00% | 201 | 22 | \$2,467 | \$0 | \$67,971 | N/A | 2755.21% |
| 115 | GREAT AMERICAN LIFE INSURANCE CO | 0.09% | 79 | 1,143 | \$939,171 | \$0 | \$3,931,958 | N/A | 418.66% |
| 116 | GREAT SOUTHERN LIFE INSURANCE COMPANY | 0.00% | 181 | 54 | \$7,556 | \$0 | \$329,459 | N/A | 4360.23% |
| 117 | GREAT WEST LIFE & ANNUITY INSURANCE CO | 0.36% | 45 | 68 | \$3,852,616 | \$0 | \$44,278 | N/A | 1.15% |
| 118 | GREAT WEST LIFE ASSURANCE COMPANY | 0.00% | 248 | 0 | \$0 | \$0 | \$48,749 | N/A | N/A |
| 119 | GREAT WESTERN INSURANCE COMPANY | 0.00% | 227 | 2 | \$464 | \$0 | \$2,464 | N/A | 531.03% |
| 120 | GREATER BENEFICIAL UNION OF PITTSBURGH | 0.01% | 131 | 50 | \$97,036 | \$0 | \$434,268 | N/A | 447.53% |
| 121 | GUARANTEE TRUST LIFE INSURANCE CO | 0.00% | 193 | 26 | \$4,429 | \$0 | \$4,839 | N/A | 109.26% |
| 122 | GUARANTY INCOME LIFE INSURANCE COMPANY | 0.02% | 110 | 218 | \$245,383 | \$0 | \$297,504 | N/A | 121.24% |
| 123 | GUARDIAN LIFE INSURANCE CO OF AMERICA | 0.02% | 117 | 18 | \$180,801 | \$21,535 | \$0 | N/A | 11.91% |
| 124 | HARTFORD LIFE AND ANNUITY INSURANCE CO | 0.17% | 61 | 1 | \$1,813,466 | \$0 | \$1,401,913 | N/A | 77.31% |
| 125 | HARTFORD LIFE INSURANCE COMPANY | 0.53% | 36 | 21 | \$5,769,636 | \$0 | \$2,267,318 | N/A | 39.30% |
| 126 | HOMESTEADERS LIFE COMPANY | 0.01% | 133 | 0 | \$86,569 | \$0 | \$68,301 | N/A | 78.90% |
| 127 | HORACE MANN LIFE INSURANCE COMPANY | 0.24% | 51 | 2,039 | \$2,579,917 | \$0 | \$3,566,266 | N/A | 138.23% |
| 128 | HUMANADENTAL INSURANCE COMPANY | 0.00% | 165 | 29 | \$14,952 | \$0 | \$0 | N/A | 0.00% |
| 129 | IDEALIFE INSURANCE COMPANY | 0.00% | 218 | 13 | \$933 | \$0 | \$1,385 | N/A | 148.45% |
| 130 | ILLINOIS MUTUAL LIFE INSURANCE COMPANY | 0.22% | 55 | 317 | \$2,388,198 | \$0 | \$824,966 | N/A | 34.54% |
| 131 | INDEPENDENT ORDER OF FORESTERS THE | 0.06% | 87 | 217 | \$673,776 | \$0 | \$148,603 | N/A | 22.06% |
| 132 | INDIANAPOLIS LIFE INSURANCE COMPANY | 0.00% | 160 | 9 | \$19,112 | \$0 | \$0 | N/A | 0.00% |

2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|--|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 133 | INDIVIDUAL ASSUR CO LIFE HEALTH & ACCIDENT | 0.00% | 248 | 651 | \$0 | \$0 | \$172,897 | N/A | N/A |
| 134 | ING LIFE INSURANCE AND ANNUITY COMPANY | 0.79% | 28 | 1,702 | \$8,547,870 | \$0 | \$7,083,107 | N/A | 82.86% |
| 135 | ING USA ANNUITY AND LIFE INSURANCE COMPANY | 0.07% | 83 | 2,808 | \$809,045 | \$0 | \$13,218,659 | N/A | 1633.86% |
| 136 | INTEGRITY LIFE INSURANCE COMPANY | 0.20% | 57 | 287 | \$2,143,599 | \$0 | \$1,868,311 | N/A | 87.16% |
| 137 | INVESTORS GUARANTY LIFE INSURANCE CO | 0.00% | 204 | 45 | \$2,387 | \$0 | \$30,205 | N/A | 1265.40% |
| 138 | INVESTORS HERITAGE LIFE INSURANCE COMPANY | 0.00% | 186 | 13 | \$5,484 | \$0 | \$7,024 | N/A | 128.08% |
| 139 | INVESTORS INSURANCE CORPORATION | 0.00% | 195 | 128 | \$4,000 | \$0 | \$576,456 | N/A | 14411.40% |
| 140 | INVESTORS LIFE INS CO OF NORTH AMERICA | 0.00% | 223 | 76 | \$602 | \$47 | \$1,085,147 | N/A | 180264.78% |
| 141 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 1.36% | 16 | 10,238 | \$14,656,604 | \$0 | \$62,648,460 | N/A | 427.44% |
| 142 | JEFFERSON NATIONAL LIFE INSURANCE CO | 0.09% | 78 | 89 | \$949,031 | \$0 | \$32,325 | N/A | 3.41% |
| 143 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.00% | 243 | 170 | \$59 | \$0 | \$93,655 | N/A | 158737.29% |
| 144 | JOHN HANCOCK LIFE INSURANCE COMPANY | 0.26% | 49 | 7,643 | \$2,755,231 | \$0 | \$1,574,371 | N/A | 57.14% |
| 145 | JOHN HANCOCK LIFE INSURANCE COMPANY (USA) | 0.00% | 248 | 0 | \$0 | \$0 | \$1,735,623 | N/A | N/A |
| 146 | JOHN HANCOCK VARIABLE LIFE INSURANCE CO | 0.00% | 248 | 0 | \$0 | \$0 | \$152,970 | N/A | N/A |
| 147 | KANSAS CITY LIFE INSURANCE COMPANY | 0.71% | 31 | 590 | \$7,690,253 | \$3,789 | \$2,067,836 | N/A | 26.94% |
| 148 | KEMPER INVESTORS LIFE INS CO | 0.01% | 132 | 457 | \$95,516 | \$0 | \$9,569,854 | N/A | 10019.11% |
| 149 | LAFAYETTE LIFE INSURANCE COMPANY THE | 0.00% | 221 | 50 | \$826 | \$313 | \$174,000 | N/A | 21103.27% |
| 150 | LEWER LIFE INSURANCE COMPANY | 0.00% | 209 | 5 | \$1,500 | \$0 | \$9,976 | N/A | 665.07% |
| 151 | LIBERTY LIFE ASSURANCE COMPANY OF BOSTON | 0.00% | 177 | 168 | \$8,775 | \$0 | \$1,992,194 | N/A | 22703.07% |
| 152 | LIBERTY LIFE INSURANCE COMPANY | 0.14% | 65 | 945 | \$1,556,770 | \$0 | \$12,518,010 | N/A | 804.10% |
| 153 | LIBERTY NATIONAL LIFE INSURANCE COMPANY | 0.00% | 248 | 3 | \$0 | \$0 | \$2,729 | N/A | N/A |
| 154 | LIFE INSURANCE COMPANY OF NORTH AMERICA | 0.00% | 248 | 0 | \$0 | \$0 | \$2,551,350 | N/A | N/A |
| 155 | LIFE INSURANCE COMPANY OF THE SOUTHWEST | 0.01% | 126 | 220 | \$118,524 | \$0 | \$2,335,976 | N/A | 1970.89% |
| 156 | LIFE INVESTORS INS COMPANY OF AMERICA | 0.02% | 108 | 750 | \$251,416 | \$0 | \$2,406,129 | N/A | 957.03% |
| 157 | LIFESECURE INSURANCE COMPANY | 0.00% | 212 | 86 | \$1,424 | \$0 | \$153,052 | N/A | 10748.03% |
| 158 | LINCOLN BENEFIT LIFE COMPANY | 0.54% | 35 | 1,929 | \$5,876,150 | \$0 | \$15,056,936 | N/A | 256.24% |
| 159 | LINCOLN HERITAGE LIFE INSURANCE COMPANY | 0.01% | 135 | 44 | \$74,959 | \$0 | \$175,802 | N/A | 234.53% |
| 160 | LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK | 0.03% | 99 | 53 | \$342,981 | \$0 | \$38,794 | N/A | 11.31% |
| 161 | LINCOLN MEMORIAL LIFE INSURANCE COMPANY | 0.01% | 138 | 3 | \$64,700 | \$0 | \$0 | N/A | 0.00% |
| 162 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 1.55% | 13 | 4,694 | \$16,774,717 | \$13 | \$42,029,543 | N/A | 250.55% |
| 163 | LOYAL AMERICAN LIFE INSURANCE COMPANY | 0.05% | 90 | 73 | \$569,968 | \$0 | \$346,898 | N/A | 60.86% |
| 164 | LOYAL CHRISTIAN BENEFIT ASSOCIATION | 0.02% | 112 | 12 | \$223,426 | \$0 | \$1,108,318 | N/A | 496.06% |
| 165 | MADISON NATIONAL LIFE INS COMPANY INC | 0.02% | 114 | 1,140 | \$214,041 | \$0 | \$446,271 | N/A | 208.50% |
| 166 | MANHATTAN LIFE INSURANCE COMPANY | 0.00% | 248 | 0 | \$0 | \$0 | \$21,993 | N/A | N/A |
| 167 | MANHATTAN NATIONAL LIFE INSURANCE CO | 0.00% | 183 | 90 | \$7,232 | \$0 | \$63,529 | N/A | 878.44% |
| 168 | MASSACHUSETTS MUTUAL LIFE INSURANCE CO | 1.31% | 17 | 648 | \$14,175,779 | \$93,032 | \$2,551,786 | N/A | 18.66% |
| 169 | MEGA LIFE AND HEALTH INSURANCE CO THE | 0.00% | 188 | 64 | \$5,148 | \$0 | \$54,539 | N/A | 1059.42% |
| 170 | MERRILL LYNCH LIFE INSURANCE COMPANY | 0.00% | 248 | 115 | \$0 | \$0 | \$59,995 | N/A | N/A |
| 171 | METLIFE INSURANCE COMPANY OF CONNECTICUT | 0.51% | 38 | 3,393 | \$5,470,086 | \$0 | \$26,425,228 | N/A | 483.09% |
| 172 | METLIFE INVESTORS INSURANCE COMPANY | 0.08% | 81 | 1,848 | \$873,394 | \$0 | \$51,049,119 | N/A | 5844.91% |
| 173 | METLIFE INVESTORS USA INSURANCE COMPANY | 7.44% | 3 | 2,577 | \$80,349,926 | \$0 | \$16,097,922 | N/A | 20.03% |
| 174 | METROPOLITAN LIFE INSURANCE COMPANY | 0.84% | 26 | 5,647 | \$9,075,203 | \$1,550 | \$11,979,218 | N/A | 132.02% |
| 175 | METROPOLITAN TOWER LIFE INSURANCE CO | 0.00% | 224 | 95 | \$581 | \$0 | \$237,060 | N/A | 40802.07% |
| 176 | MIDLAND NATIONAL LIFE INSURANCE COMPANY | 1.36% | 15 | 1,001 | \$14,701,395 | \$58 | \$1,149,218 | N/A | 7.82% |
| 177 | MIDWEST NATIONAL LIFE INS CO OF TENNESEE | 0.00% | 175 | 33 | \$9,423 | \$0 | \$5,146 | N/A | 54.61% |
| 178 | MIDWESTERN UNITED LIFE INSURANCE COMPANY | 0.00% | 191 | 41 | \$4,698 | \$0 | \$24,183 | N/A | 514.75% |
| 179 | MINNESOTA LIFE INSURANCE COMPANY | 0.07% | 86 | 510 | \$748,281 | \$0 | \$2,189,923 | N/A | 292.66% |
| 180 | MODERN WOODMEN OF AMERICA | 0.76% | 29 | 5,390 | \$8,224,250 | \$23,340 | \$2,260,961 | N/A | 27.78% |
| 181 | MONUMENTAL LIFE INSURANCE COMPANY | 0.04% | 95 | 2,036 | \$450,078 | \$0 | \$9,796,479 | N/A | 2176.62% |
| 182 | MONY LIFE INSURANCE COMPANY | 0.00% | 198 | 31 | \$3,267 | \$2,490 | \$71,100 | N/A | 2252.53% |
| 183 | MONY LIFE INSURANCE COMPANY OF AMERICA | 0.01% | 141 | 80 | \$55,007 | \$0 | \$872,754 | N/A | 1586.62% |
| 184 | MTL INSURANCE COMPANY | 0.02% | 119 | 127 | \$172,930 | \$0 | \$589,891 | N/A | 341.12% |
| 185 | MUTUAL OF AMERICA LIFE INSURANCE COMPANY | 0.00% | 164 | 824 | \$16,092 | \$0 | \$3,215,527 | N/A | 19982.15% |
| 186 | NATIONAL FARMERS UNION LIFE INSURANCE CO | 0.00% | 248 | 11 | \$0 | \$0 | \$83 | N/A | N/A |
| 187 | NATIONAL GUARDIAN LIFE INSURANCE COMPANY | 0.00% | 156 | 164 | \$26,532 | \$0 | \$391,068 | N/A | 1473.95% |
| 188 | NATIONAL LIFE INSURANCE COMPANY | 0.05% | 92 | 266 | \$528,490 | \$39,663 | \$1,348,124 | N/A | 262.59% |
| 189 | NATIONAL WESTERN LIFE INSURANCE COMPANY | 0.48% | 41 | 481 | \$5,193,415 | \$0 | \$4,714,265 | N/A | 90.77% |
| 190 | NATIONWIDE LIFE & ANNUITY CO OF AMERICA | 0.00% | 167 | 23 | \$14,200 | \$0 | \$174,710 | N/A | 1230.35% |
| 191 | NATIONWIDE LIFE AND ANNUITY INSURANCE CO | 0.01% | 137 | 3 | \$70,417 | \$0 | \$22,416 | N/A | 31.83% |
| 192 | NATIONWIDE LIFE INSURANCE COMPANY | 0.32% | 46 | 236 | \$3,420,929 | \$0 | \$2,354,269 | N/A | 68.82% |
| 193 | NATIONWIDE LIFE INSURANCE CO OF AMERICA | 0.00% | 147 | 169 | \$39,073 | \$0 | \$871,173 | N/A | 2229.60% |
| 194 | NEW ERA LIFE INS COMPANY OF THE MIDWEST | 0.00% | 195 | 19 | \$4,000 | \$0 | \$0 | N/A | 0.00% |
| 195 | NEW YORK LIFE INSURANCE & ANNUITY CORP | 6.23% | 5 | 8,483 | \$67,238,555 | \$0 | \$49,225,672 | N/A | 73.21% |
| 196 | NEW YORK LIFE INSURANCE COMPANY | 0.22% | 56 | 1,013 | \$2,363,950 | \$22,959 | \$4,729,640 | N/A | 201.04% |
| 197 | NORTH AMERICAN CO FOR LIFE & HEALTH INS | 0.29% | 47 | 169 | \$3,158,565 | \$0 | \$809,252 | N/A | 25.62% |
| 198 | NORTHWESTERN MUTUAL LIFE INSURANCE CO | 0.09% | 76 | 544 | \$965,059 | \$67,238 | \$2,385,124 | N/A | 254.12% |

2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

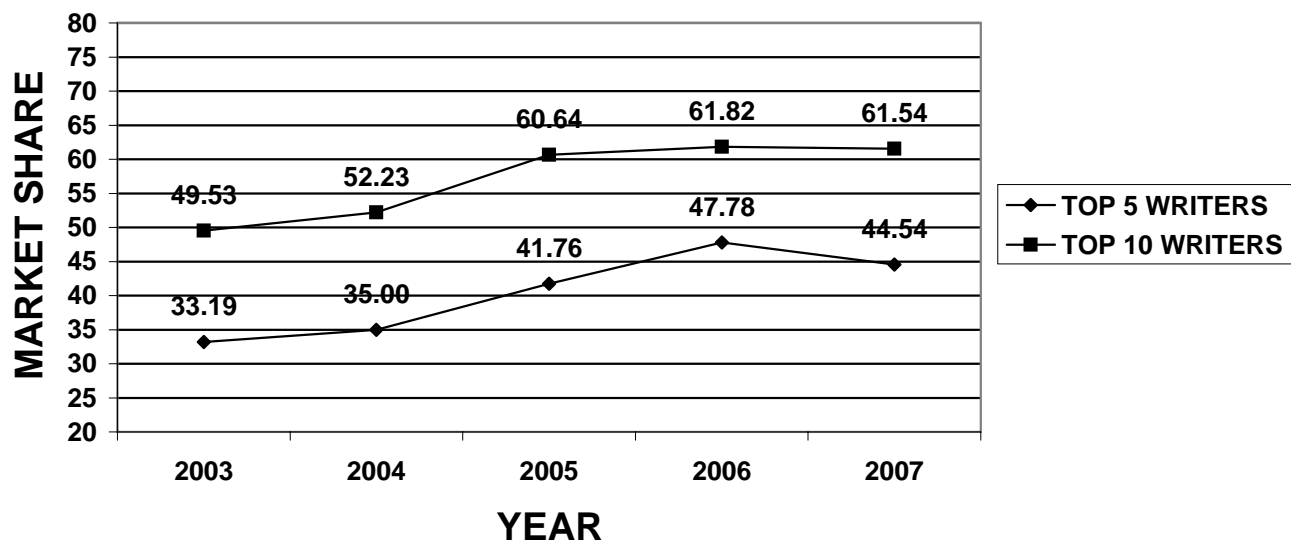
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|--------------|----------------------|-------------------|-----------------------------|-----------------------|---------------------------------|-------------------------------|----------------|
| 199 | OCCIDENTAL LIFE INS CO OF NORTH CAROLINA | 0.00% | 236 | 1 | \$278 | \$0 | \$0 | N/A | 0.00% |
| 200 | OHIO NATIONAL LIFE ASSURANCE CORP | 0.00% | 233 | 29 | \$340 | \$0 | \$98,844 | N/A | 29071.76% |
| 201 | OHIO NATIONAL LIFE INSURANCE COMPANY THE | 0.40% | 44 | 7,430 | \$4,268,162 | \$109 | \$88,478,392 | N/A | 2072.99% |
| 202 | OHIO STATE LIFE INSURANCE COMPANY THE | 0.00% | 216 | 19 | \$1,369 | \$0 | \$10,493 | N/A | 766.47% |
| 203 | OLD RELIANCE INSURANCE COMPANY | 0.00% | 248 | 6 | \$0 | \$0 | \$12,978 | N/A | N/A |
| 204 | OLD UNITED LIFE INSURANCE COMPANY | 0.00% | 248 | 0 | \$0 | \$0 | \$8,774 | N/A | N/A |
| 205 | OM FINANCIAL LIFE INSURANCE COMPANY | 0.63% | 34 | 1,714 | \$6,783,819 | \$0 | \$41,721,712 | N/A | 615.02% |
| 206 | OXFORD LIFE INSURANCE COMPANY | 0.02% | 115 | 19 | \$205,385 | \$0 | \$3,006 | N/A | 1.46% |
| 207 | OZARK NATIONAL LIFE INSURANCE COMPANY | 0.00% | 239 | 105 | \$100 | \$0 | \$14,122 | N/A | 14122.00% |
| 208 | PACIFIC LIFE & ANNUITY COMPANY | 0.00% | 248 | 25 | \$0 | \$0 | \$456,963 | N/A | N/A |
| 209 | PACIFIC LIFE INSURANCE COMPANY | 11.84% | 2 | 10,786 | \$127,821,868 | \$15 | \$108,815,355 | N/A | 85.13% |
| 210 | PAN AMERICAN LIFE INSURANCE COMPANY | 0.00% | 176 | 4 | \$9,182 | \$0 | \$16,456 | N/A | 179.22% |
| 211 | PAUL REVERE LIFE INSURANCE COMPANY | 0.00% | 248 | 10 | \$0 | \$0 | \$0 | N/A | N/A |
| 212 | PAUL REVERE VARIABLE ANNUITY INSURANCE CO | 0.00% | 248 | 12 | \$0 | \$0 | \$0 | N/A | N/A |
| 213 | PEKIN LIFE INSURANCE COMPANY | 0.01% | 130 | 40 | \$106,262 | \$0 | \$345,196 | N/A | 324.85% |
| 214 | PENN INSURANCE & ANNUITY COMPANY THE | 0.00% | 248 | 32 | \$0 | \$0 | \$219,992 | N/A | N/A |
| 215 | PENN MUTUAL LIFE INSURANCE COMPANY THE | 0.01% | 127 | 410 | \$116,993 | \$14,827 | \$1,739,002 | N/A | 1499.09% |
| 216 | PENNSYLVANIA LIFE INSURANCE COMPANY | 0.00% | 180 | 106 | \$7,800 | \$0 | \$39,736 | N/A | 509.44% |
| 217 | PHARMACISTS LIFE INSURANCE COMPANY, THE | 0.01% | 136 | 28 | \$74,673 | \$0 | \$85,677 | N/A | 114.74% |
| 218 | PHL VARIABLE INSURANCE COMPANY | 0.00% | 248 | 8 | \$0 | \$0 | \$61,685 | N/A | N/A |
| 219 | PHOENIX LIFE INSURANCE COMPANY | 0.00% | 248 | 20 | \$0 | \$578 | \$571,246 | N/A | N/A |
| 220 | PHYSICIANS LIFE INSURANCE COMPANY | 0.03% | 103 | 127 | \$293,113 | \$0 | \$1,350,593 | N/A | 460.78% |
| 221 | PIONEER AMERICAN INSURANCE COMPANY | 0.00% | 230 | 1 | \$395 | \$0 | \$0 | N/A | 0.00% |
| 222 | PIONEER MUTUAL LIFE INSURANCE COMPANY | 0.00% | 189 | 65 | \$5,029 | \$18 | \$196,305 | N/A | 3903.82% |
| 223 | POLISH NATNL ALLIANCE OF THE US OF N. A | 0.00% | 153 | 40 | \$30,209 | \$0 | \$115 | N/A | 0.38% |
| 224 | POLISH ROMAN CATHOLIC UNION OF AMERICA | 0.00% | 170 | 9 | \$11,333 | \$0 | \$4,126 | N/A | 36.41% |
| 225 | PRESIDENTIAL LIFE INSURANCE COMPANY | 0.05% | 91 | 330 | \$567,988 | \$0 | \$5,987,303 | N/A | 1054.12% |
| 226 | PRIMERICA LIFE INSURANCE COMPANY | 0.00% | 151 | 229 | \$33,171 | \$0 | \$0 | N/A | 0.00% |
| 227 | PRINCIPAL LIFE INS CO | 2.25% | 10 | 1,611 | \$24,282,298 | \$0 | \$5,943,736 | N/A | 24.48% |
| 228 | PROTECTIVE LIFE INSURANCE COMPANY | 6.59% | 4 | 749 | \$71,116,477 | \$491 | \$2,835,385 | N/A | 3.99% |
| 229 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 0.00% | 248 | 2 | \$0 | \$0 | \$3,722 | N/A | N/A |
| 230 | PRUCO LIFE INSURANCE COMPANY | 0.00% | 248 | 35 | \$0 | \$0 | \$335,714 | N/A | N/A |
| 231 | PRUDENTIAL ANNUITIES LIFE ASSUR CORP | 0.03% | 104 | 36 | \$287,762 | \$0 | \$352,099 | N/A | 122.36% |
| 232 | PRUDENTIAL RETIREMENT INS AND ANNUITY CO | 0.00% | 248 | 9 | \$0 | \$0 | \$10,260 | N/A | N/A |
| 233 | PYRAMID LIFE INSURANCE COMPANY | 0.00% | 248 | 5 | \$0 | \$0 | \$155 | N/A | N/A |
| 234 | REASSURE AMERICA LIFE INSURANCE COMPANY | 0.02% | 107 | 3,631 | \$259,364 | \$0 | \$7,493,778 | N/A | 2889.29% |
| 235 | RELIABLE LIFE INSURANCE COMPANY | 0.00% | 248 | 14 | \$0 | \$0 | \$10,289 | N/A | N/A |
| 236 | RELIANCE STANDARD LIFE INSURANCE COMPANY | 0.09% | 74 | 182 | \$981,534 | \$0 | \$616,011 | N/A | 62.76% |
| 237 | RELIASTAR LIFE INSURANCE COMPANY | 0.16% | 63 | 1,883 | \$1,724,670 | \$0 | \$4,399,440 | N/A | 255.09% |
| 238 | RELIASTAR LIFE INS COMPANY OF NEW YORK | 0.00% | 197 | 8 | \$3,586 | \$0 | \$0 | N/A | 0.00% |
| 239 | RESERVE NATIONAL INSURANCE COMPANY | 0.00% | 228 | 3 | \$451 | \$0 | \$0 | N/A | 0.00% |
| 240 | RIVERSOURCE LIFE INSURANCE COMPANY | 12.43% | 1 | 16,663 | \$134,196,427 | \$0 | \$111,045,208 | N/A | 82.75% |
| 241 | ROYAL NEIGHBORS OF AMERICA | 0.02% | 113 | 227 | \$218,777 | \$0 | \$559,954 | N/A | 255.95% |
| 242 | SAGICOR LIFE INSURANCE COMPANY | 0.00% | 240 | 78 | \$84 | \$0 | \$288,504 | N/A | 343457.14% |
| 243 | SECURITY BENEFIT LIFE INSURANCE COMPANY | 0.50% | 39 | 1,027 | \$5,414,211 | \$0 | \$4,948,906 | N/A | 91.41% |
| 244 | SECURITY LIFE INS COMPANY OF AMERICA | 0.00% | 185 | 5 | \$5,937 | \$0 | \$629,806 | N/A | 10608.15% |
| 245 | SECURITY LIFE OF DENVER INSURANCE COMPANY | 0.00% | 247 | 5 | \$2 | \$0 | \$29,960 | N/A | 1498000.00% |
| 246 | SECURITY MUTUAL LIFE INS CO OF NEW YORK | 0.00% | 248 | 16 | \$0 | \$0 | \$23,064 | N/A | N/A |
| 247 | SECURITY NATIONAL LIFE INSURANCE COMPANY | 0.00% | 145 | 111 | \$41,623 | \$0 | \$103,429 | N/A | 248.49% |
| 248 | SENTRY LIFE INSURANCE COMPANY (L&H ACCT) | 0.00% | 149 | 61 | \$37,503 | \$0 | \$123,365 | N/A | 328.95% |
| 249 | SHELTER LIFE INSURANCE COMPANY | 0.14% | 67 | 1,992 | \$1,517,705 | \$0 | \$4,157,513 | N/A | 273.93% |
| 250 | SHENANDOAH LIFE INSURANCE COMPANY | 0.09% | 80 | 54 | \$937,904 | \$0 | \$435,691 | N/A | 46.45% |
| 251 | SLOVENE NATIONAL BENEFIT SOCIETY | 0.00% | 169 | 16 | \$11,930 | \$0 | \$187,590 | N/A | 1572.42% |
| 252 | STANDARD INSURANCE COMPANY | 0.03% | 98 | 88 | \$351,216 | \$0 | \$928,371 | N/A | 264.33% |
| 253 | STANDARD LIFE AND ACCIDENT INSURANCE CO | 0.01% | 124 | 53 | \$142,713 | \$0 | \$318,274 | N/A | 223.02% |
| 254 | STANDARD LIFE INSURANCE CO OF INDIANA | 0.00% | 206 | 118 | \$1,884 | \$0 | \$1,916,301 | N/A | 101714.49% |
| 255 | STATE FARM LIFE INSURANCE COMPANY | 0.93% | 21 | 8,209 | \$10,001,635 | \$112,419 | \$17,318,277 | N/A | 174.28% |
| 256 | STATE LIFE INSURANCE COMPANY | 0.87% | 23 | 113 | \$9,368,766 | \$0 | \$81,008 | N/A | 0.86% |
| 257 | STATE MUTUAL INSURANCE COMPANY | 0.00% | 213 | 12 | \$1,408 | \$0 | \$9,265 | N/A | 658.03% |
| 258 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.00% | 248 | 1 | \$0 | \$0 | \$1,464 | N/A | N/A |
| 259 | SUN LIFE ASSURANCE OF CANADA (US) | 0.53% | 37 | 84 | \$5,718,089 | \$0 | \$5,305,272 | N/A | 92.78% |
| 260 | SUNAMERICA LIFE INSURANCE COMPANY | 0.00% | 146 | 3,416 | \$41,188 | \$0 | \$21,939,107 | N/A | 53265.77% |
| 261 | SUNSET LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 172 | 1 | \$10,631 | \$0 | \$1,152 | N/A | 10.84% |
| 262 | SURETY LIFE INSURANCE COMPANY | 0.00% | 248 | 5 | \$0 | \$0 | \$1,407 | N/A | N/A |
| 263 | SWISS RE LIFE & HEALTH AMERICA INC | 0.00% | 248 | 60 | \$0 | \$0 | \$177,800 | N/A | N/A |
| 264 | SYMETRA LIFE INSURANCE COMPANY | 1.23% | 19 | 2,299 | \$13,248,697 | \$0 | \$10,085,344 | N/A | 76.12% |

2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ORDINARY ANNUITIES (with life contingencies)

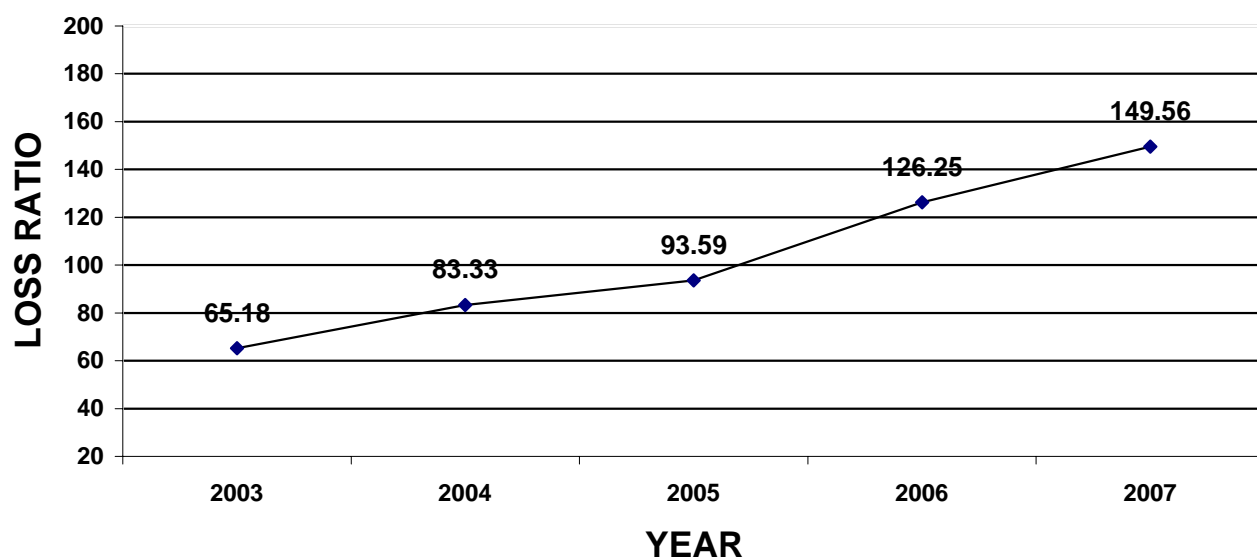
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|--------------|----------------------|-------------------|-----------------------------|-----------------------|---------------------------------|-------------------------------|----------------|
| 265 | TEACHERS INS AND ANNUITY ASSOC OF AMERICA | 4.39% | 6 | 15,269 | \$47,432,641 | \$52,502,588 | \$105,799,440 | N/A | 333.74% |
| 266 | TEXAS LIFE INSURANCE COMPANY | 0.00% | 246 | 4 | \$4 | \$0 | \$14,344 | N/A | 358600.00% |
| 267 | THRIVENT FINANCIAL FOR LUTHERANS | 0.84% | 25 | 9,817 | \$9,082,160 | \$266,476 | \$64,939,616 | N/A | 717.96% |
| 268 | TIAA-CREF LIFE INSURANCE COMPANY | 0.06% | 89 | 98 | \$639,183 | \$0 | \$4,886,921 | N/A | 764.56% |
| 269 | TIME INSURANCE COMPANY | 0.00% | 205 | 93 | \$2,280 | \$0 | \$1,226 | N/A | 53.77% |
| 270 | TRANS WORLD ASSURANCE COMPANY | 0.00% | 229 | 3 | \$416 | \$0 | \$811 | N/A | 194.95% |
| 271 | TRANSAMERICA FINANCIAL LIFE INSURANCE CO | 0.00% | 248 | 3 | \$0 | \$0 | \$27,204 | N/A | N/A |
| 272 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.99% | 20 | 3,352 | \$10,699,518 | \$0 | \$26,465,371 | N/A | 247.35% |
| 273 | TRANSAMERICA OCCIDENTAL LIFE INSURANCE CO | 0.00% | 148 | 470 | \$38,386 | \$0 | \$1,873,179 | N/A | 4879.85% |
| 274 | TRUSTMARK INSURANCE COMPANY | 0.00% | 184 | 429 | \$6,863 | \$39 | \$2,694,913 | N/A | 39267.84% |
| 275 | U S FINANCIAL LIFE INSURANCE COMPANY | 0.00% | 208 | 13 | \$1,833 | \$0 | \$31,703 | N/A | 1729.57% |
| 276 | ULLICO LIFE INSURANCE COMPANY | 0.00% | 248 | 2 | \$0 | \$0 | \$0 | N/A | N/A |
| 277 | UNIFIED LIFE INSURANCE COMPANY | 0.00% | 163 | 132 | \$16,180 | \$0 | \$647,416 | N/A | 4001.33% |
| 278 | UNION BANKERS INSURANCE COMPANY | 0.00% | 217 | 12 | \$1,285 | \$0 | \$0 | N/A | 0.00% |
| 279 | UNION CENTRAL LIFE INSURANCE COMPANY | 0.00% | 248 | 270 | \$0 | \$246 | \$409,110 | N/A | N/A |
| 280 | UNION FIDELITY LIFE INSURANCE COMPANY | 0.00% | 245 | 1 | \$53 | \$0 | \$136,464 | N/A | 257479.25% |
| 281 | UNION LABOR LIFE INSURANCE COMPANY | 0.00% | 248 | 3 | \$0 | \$0 | \$7,000 | N/A | N/A |
| 282 | UNION SECURITY INSURANCE COMPANY | 0.03% | 101 | 64 | \$304,106 | \$0 | \$33,248 | N/A | 10.93% |
| 283 | UNITED AMERICAN INSURANCE COMPANY | 0.12% | 71 | 1,483 | \$1,274,391 | \$0 | \$7,974,543 | N/A | 625.75% |
| 284 | UNITED COMMERCIAL TRAVELERS OF AMERICA | 0.00% | 248 | 2 | \$0 | \$0 | \$0 | N/A | N/A |
| 285 | UNITED FAMILY LIFE INSURANCE COMPANY | 0.00% | 200 | 1 | \$2,700 | \$0 | \$10,041 | N/A | 371.89% |
| 286 | UNITED FIDELITY LIFE INSURANCE COMPANY | 0.00% | 152 | 332 | \$30,934 | \$0 | \$145,775 | N/A | 471.25% |
| 287 | UNITED HERITAGE LIFE INSURANCE COMPANY | 0.23% | 53 | 152 | \$2,468,458 | \$0 | \$1,004,634 | N/A | 40.70% |
| 288 | UNITED HOME LIFE INSURANCE COMPANY | 0.00% | 215 | 6 | \$1,380 | \$0 | \$0 | N/A | 0.00% |
| 289 | UNITED INSURANCE COMPANY OF AMERICA | 0.00% | 248 | 0 | \$0 | \$0 | \$138 | N/A | N/A |
| 290 | UNITED INVESTORS LIFE INSURANCE COMPANY | 0.00% | 211 | 1,634 | \$1,446 | \$0 | \$2,829,531 | N/A | 195679.88% |
| 291 | UNITED LIFE INSURANCE COMPANY | 0.19% | 58 | 412 | \$2,069,033 | \$0 | \$3,494,718 | N/A | 168.91% |
| 292 | UNITED NATIONAL LIFE INS COMPANY OF AMERICA | 0.00% | 220 | 36 | \$850 | \$0 | \$0 | N/A | 0.00% |
| 293 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 0.23% | 54 | 3,501 | \$2,445,241 | \$0 | \$20,856,488 | N/A | 852.94% |
| 294 | UNITED STATES LIFE INS COMPANY NEW YORK | 0.00% | 237 | 2 | \$254 | \$0 | \$0 | N/A | 0.00% |
| 295 | UNITED TEACHER ASSOCIATES INSURANCE CO | 0.00% | 248 | 66 | \$0 | \$0 | \$0 | N/A | N/A |
| 296 | UNITY MUTUAL LIFE INSURANCE COMPANY | 0.00% | 248 | 5 | \$0 | \$0 | \$37,557 | N/A | N/A |
| 297 | UNIVERSAL GUARANTY LIFE INSURANCE CO | 0.00% | 157 | 60 | \$24,387 | \$0 | \$3,631 | N/A | 14.89% |
| 298 | UNIVERSAL UNDERWRITERS LIFE INSURANCE CO | 0.00% | 248 | 2 | \$0 | \$0 | \$9,880 | N/A | N/A |
| 299 | UNUM LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 150 | 20 | \$33,275 | \$0 | \$0 | N/A | 0.00% |
| 300 | USAA LIFE INSURANCE COMPANY | 0.67% | 33 | 753 | \$7,270,813 | \$0 | \$5,039,898 | N/A | 69.32% |
| 301 | VANTISLIFE INSURANCE COMPANY | 0.00% | 248 | 0 | \$0 | \$0 | \$33,226 | N/A | N/A |
| 302 | VARIABLE ANNUITY LIFE INSURANCE COMPANY | 3.61% | 8 | 16,752 | \$38,937,056 | \$0 | \$41,315,457 | N/A | 106.11% |
| 303 | WASHINGTON NATIONAL INSURANCE CO | 0.02% | 120 | 202 | \$170,250 | \$0 | \$353,598 | N/A | 207.69% |
| 304 | WEST COAST LIFE INSURANCE COMPANY | 0.01% | 129 | 3 | \$111,914 | \$0 | \$4,871 | N/A | 4.35% |
| 305 | WESTERN AND SOUTHERN LIFE INSURANCE CO | 0.00% | 194 | 53 | \$4,255 | \$283 | \$19,860 | N/A | 473.40% |
| 306 | WESTERN CATHOLIC UNION | 0.76% | 30 | 2,019 | \$8,171,795 | \$192,071 | \$2,082,690 | N/A | 27.84% |
| 307 | WESTERN RESERVE LIFE ASSURANCE CO OF OHIO | 0.01% | 123 | 29 | \$149,316 | \$0 | \$86,341 | N/A | 57.82% |
| 308 | WESTERN SOUTHERN LIFE ASSURANCE CO | 2.10% | 11 | 8,600 | \$22,648,249 | \$0 | \$53,294,716 | N/A | 235.31% |
| 309 | WILLIAM PENN ASSOCIATION | 0.00% | 214 | 11 | \$1,400 | \$0 | \$95,157 | N/A | 6796.93% |
| 310 | WOMAN'S LIFE INSURANCE SOCIETY | 0.00% | 190 | 5 | \$4,911 | \$0 | \$54,348 | N/A | 1106.66% |
| 311 | WOODMEN OF THE WORLD LIFE INS SOCIETY | 0.05% | 93 | 284 | \$506,174 | \$53,722 | \$1,189,713 | N/A | 245.65% |
| 312 | WORLD CORP INSURANCE COMPANY | 0.00% | 248 | 0 | \$0 | \$0 | \$22,392 | N/A | N/A |
| 313 | WORLD INSURANCE COMPANY | 0.00% | 207 | 13 | \$1,860 | \$0 | \$0 | N/A | 0.00% |
| 314 | TOTAL | 100.00% | | 293,952 | \$1,079,427,402 | \$53,486,559 | \$1,560,890,843 | N/A | 149.56% |

MISSOURI INDIVIDUAL ORDINARY ANNUITIES INSURANCE (with life contingencies)

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE ANNUITIES**

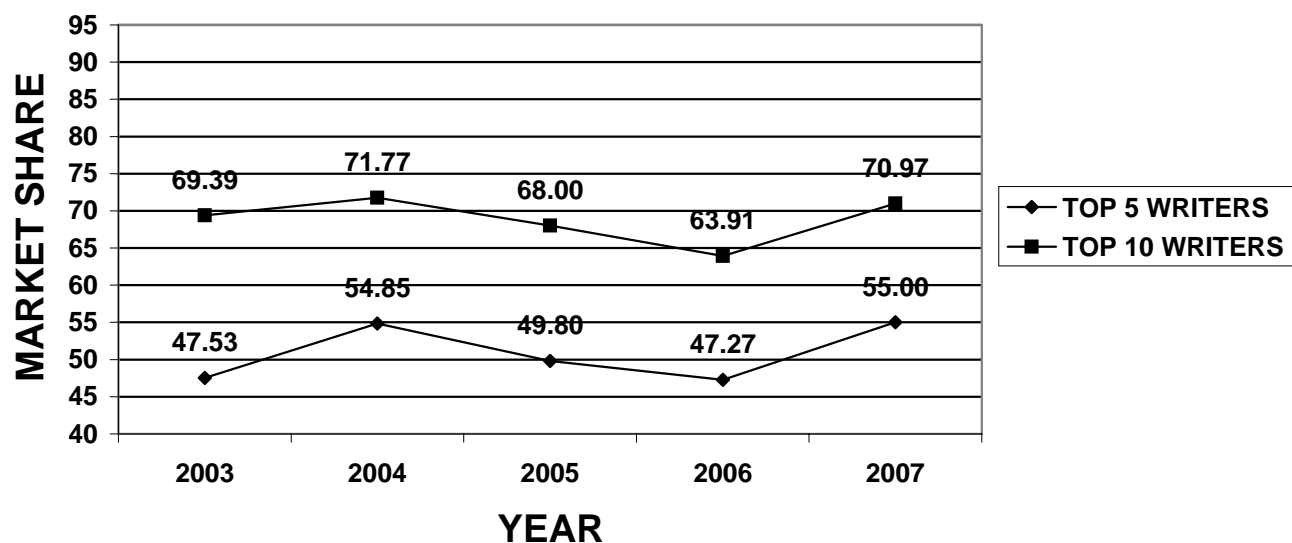
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | AIG SUNAMERICA LIFE ASSURANCE COMPANY | 18.30% | 1 | 9,860 | \$278,723,035 | \$0 | \$152,161,715 | N/A | 54.59% |
| 2 | ALLIANZ LIFE AND ANNUITY COMPANY | 0.00% | 75 | 1 | \$0 | \$0 | \$3,270 | N/A | N/A |
| 3 | ALLIANZ LIFE INS COMPANY OF NORTH AMERICA | 5.91% | 4 | 4,860 | \$89,944,908 | \$0 | \$32,629,721 | N/A | 36.28% |
| 4 | ALLSTATE LIFE INSURANCE COMPANY | 0.03% | 49 | 176 | \$528,130 | \$0 | \$1,927,061 | N/A | 364.88% |
| 5 | ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 75 | 0 | \$0 | \$0 | \$57,124 | N/A | N/A |
| 6 | AMERICAN FAMILY LIFE INSURANCE COMPANY | 0.16% | 38 | 876 | \$2,492,409 | \$0 | \$559,851 | N/A | 22.46% |
| 7 | AMERICAN GENERAL LIFE INSURANCE CO | 0.00% | 68 | 84 | \$10,670 | \$0 | \$2,416,816 | N/A | 22650.57% |
| 8 | AMERICAN NATIONAL INSURANCE COMPANY | 0.00% | 70 | 15 | \$5,000 | \$0 | \$242,638 | N/A | 4852.76% |
| 9 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.00% | 75 | 2 | \$0 | \$0 | \$0 | N/A | N/A |
| 10 | AMERICAN UNITED LIFE INSURANCE CO | 0.86% | 25 | 544 | \$13,119,320 | \$0 | \$2,318,132 | N/A | 17.67% |
| 11 | AMERITAS LIFE INSURANCE CORP | 0.09% | 44 | 514 | \$1,401,747 | \$0 | \$5,868,463 | N/A | 418.65% |
| 12 | ANNUITY INVESTORS LIFE INSURANCE CO | 0.00% | 64 | 234 | \$67,389 | \$0 | \$1,192,974 | N/A | 1770.28% |
| 13 | AXA EQUITABLE LIFE INSURANCE COMPANY | 1.90% | 13 | 10,514 | \$28,980,974 | \$0 | \$16,656,851 | N/A | 57.48% |
| 14 | BANNER LIFE INSURANCE COMPANY | 0.00% | 74 | 2 | \$542 | \$0 | \$94,523 | N/A | 17439.67% |
| 15 | C M LIFE INSURANCE COMPANY | 0.12% | 42 | 1,500 | \$1,830,228 | \$0 | \$16,682,553 | N/A | 911.50% |
| 16 | CHARTER NATIONAL LIFE INSURANCE CO | 0.00% | 72 | 73 | \$2,800 | \$0 | \$645,099 | N/A | 23039.25% |
| 17 | COLUMBUS LIFE INSURANCE COMPANY | 0.00% | 75 | 1 | \$0 | \$0 | \$0 | N/A | N/A |
| 18 | COMMONWEALTH ANNUITY AND LIFE INSURANCE CO | 0.04% | 47 | 2,796 | \$596,256 | \$0 | \$40,771,270 | N/A | 6837.88% |
| 19 | COUNTRY INVESTORS LIFE ASSURANCE COMPANY | 0.00% | 66 | 10 | \$41,589 | \$0 | \$0 | N/A | 0.00% |
| 20 | CUNA MUTUAL INSURANCE SOCIETY | 0.20% | 35 | 874 | \$3,110,627 | \$0 | \$14,746,392 | N/A | 474.06% |
| 21 | EQUITRUST LIFE INSURANCE COMPANY | 0.13% | 40 | 452 | \$1,940,613 | \$0 | \$1,664,789 | N/A | 85.79% |
| 22 | FARMERS NEW WORLD LIFE INSURANCE CO | 0.03% | 51 | 254 | \$487,812 | \$0 | \$634,627 | N/A | 130.10% |
| 23 | FIDELITY INVESTMENTS LIFE INS CO | 1.57% | 18 | 2,092 | \$23,978,579 | \$0 | \$17,625,372 | N/A | 73.50% |
| 24 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.02% | 53 | 505 | \$302,992 | \$0 | \$689,431 | N/A | 227.54% |
| 25 | FIRST INVESTORS LIFE INSURANCE COMPANY | 0.01% | 61 | 103 | \$135,800 | \$0 | \$145,213 | N/A | 106.93% |
| 26 | GENERAL AMERICAN LIFE INSURANCE COMPANY | 0.03% | 50 | 2,019 | \$513,499 | \$0 | \$12,155,493 | N/A | 2367.19% |
| 27 | GENWORTH LIFE AND ANNUITY INSURANCE COMPANY | 1.75% | 15 | 3,072 | \$26,717,147 | \$0 | \$43,760,438 | N/A | 163.79% |
| 28 | GUARDIAN INSURANCE & ANNUITY COMPANY INC | 0.24% | 33 | 651 | \$3,627,416 | \$0 | \$8,629,904 | N/A | 237.91% |
| 29 | HARTFORD LIFE AND ACCIDENT INSURANCE COMPANY | 0.00% | 75 | 5 | \$0 | \$0 | \$0 | N/A | N/A |
| 30 | ING LIFE INSURANCE AND ANNUITY COMPANY | 0.17% | 37 | 317 | \$2,588,092 | \$0 | \$1,927,975 | N/A | 74.49% |
| 31 | ING USA ANNUITY AND LIFE INSURANCE COMPANY | 0.64% | 28 | 293 | \$9,811,238 | \$0 | \$9,120,595 | N/A | 92.96% |
| 32 | INTEGRITY LIFE INSURANCE COMPANY | 0.10% | 43 | 503 | \$1,559,043 | \$0 | \$5,207,232 | N/A | 334.00% |
| 33 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 10.98% | 3 | 7,522 | \$167,228,726 | \$0 | \$49,863,247 | N/A | 29.82% |
| 34 | JEFFERSON NATIONAL LIFE INSURANCE COMPANY | 0.24% | 32 | 341 | \$3,636,173 | \$0 | \$123,853 | N/A | 3.41% |
| 35 | KEMPER INVESTORS LIFE INS CO | 0.08% | 45 | 1,229 | \$1,215,319 | \$0 | \$9,220,775 | N/A | 758.71% |
| 36 | LIBERTY LIFE INSURANCE COMPANY | 0.01% | 62 | 23 | \$123,035 | \$0 | \$1,728,131 | N/A | 1404.58% |
| 37 | LINCOLN BENEFIT LIFE COMPANY | 0.04% | 48 | 698 | \$572,560 | \$0 | \$4,049,457 | N/A | 707.25% |
| 38 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 14.40% | 2 | 19,650 | \$219,319,450 | \$0 | \$170,594,336 | N/A | 77.78% |
| 39 | MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY | 1.64% | 16 | 3,537 | \$24,910,149 | \$0 | \$20,530,308 | N/A | 82.42% |
| 40 | MERRILL LYNCH LIFE INSURANCE COMPANY | 0.55% | 29 | 697 | \$8,445,804 | \$0 | \$13,129,741 | N/A | 155.46% |
| 41 | METLIFE INSURANCE COMPANY OF CONNECTICUT | 1.23% | 22 | 13,102 | \$18,729,894 | \$0 | \$0 | N/A | 0.00% |
| 42 | METLIFE INVESTORS INSURANCE COMPANY | 5.41% | 5 | 6,272 | \$82,348,849 | \$0 | \$80,318,176 | N/A | 97.53% |
| 43 | METLIFE INVESTORS USA INSURANCE COMPANY | 0.54% | 30 | 3,879 | \$8,283,022 | \$0 | \$35,424,483 | N/A | 427.68% |
| 44 | METROPOLITAN LIFE INSURANCE COMPANY | 4.57% | 6 | 12,358 | \$69,535,086 | \$0 | \$94,420,900 | N/A | 135.79% |
| 45 | MIDLAND NATIONAL LIFE INSURANCE COMPANY | 0.02% | 56 | 18 | \$264,360 | \$0 | \$20,665 | N/A | 7.82% |
| 46 | MINNESOTA LIFE INSURANCE COMPANY | 0.80% | 26 | 1,544 | \$12,180,454 | \$0 | \$8,978,407 | N/A | 73.71% |
| 47 | MML BAY STATE LIFE INSURANCE COMPANY | 0.00% | 73 | 81 | \$650 | \$0 | \$1,439,199 | N/A | 221415.23% |
| 48 | MODERN WOODMEN OF AMERICA | 0.21% | 34 | 167 | \$3,246,625 | \$0 | \$111,424 | N/A | 3.43% |
| 49 | MONUMENTAL LIFE INSURANCE COMPANY | 1.56% | 19 | 1,840 | \$23,784,254 | \$0 | \$12,172,358 | N/A | 51.18% |
| 50 | MONY LIFE INSURANCE COMPANY OF AMERICA | 0.01% | 59 | 406 | \$165,420 | \$0 | \$1,318,957 | N/A | 797.34% |
| 51 | NATIONAL LIFE INSURANCE COMPANY | 0.00% | 71 | 18 | \$3,745 | \$0 | \$158,589 | N/A | 4234.69% |
| 52 | NATIONWIDE LIFE & ANNUITY COMPANY OF AMERICA | 0.00% | 63 | 33 | \$72,000 | \$0 | \$319,261 | N/A | 443.42% |
| 53 | NEW ENGLAND LIFE INSURANCE COMPANY | 1.04% | 23 | 1,265 | \$15,881,941 | \$0 | \$9,630,412 | N/A | 60.64% |
| 54 | NEW YORK LIFE INSURANCE & ANNUITY CORPORATION | 3.38% | 8 | 6,931 | \$51,508,606 | \$0 | \$46,697,074 | N/A | 90.66% |
| 55 | NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY | 1.94% | 12 | 7,047 | \$29,548,840 | \$636,418 | \$20,158,369 | N/A | 70.37% |
| 56 | OHIO NATIONAL LIFE INSURANCE COMPANY THE | 2.39% | 9 | 2,576 | \$36,375,193 | \$0 | \$30,675,685 | N/A | 84.33% |
| 57 | PHL VARIABLE INSURANCE COMPANY | 0.93% | 24 | 1,950 | \$14,127,607 | \$0 | \$22,288,696 | N/A | 157.77% |
| 58 | PHOENIX LIFE INSURANCE COMPANY | 0.01% | 58 | 932 | \$180,106 | \$0 | \$8,908,794 | N/A | 4946.42% |
| 59 | PRINCIPAL LIFE INS CO | 1.55% | 20 | 1,911 | \$23,585,861 | \$0 | \$4,427,370 | N/A | 18.77% |
| 60 | PROTECTIVE LIFE INSURANCE COMPANY | 2.12% | 11 | 7,122 | \$32,302,954 | \$0 | \$6,397 | N/A | 0.02% |
| 61 | PRUCO LIFE INSURANCE COMPANY | 1.80% | 14 | 4,702 | \$27,473,501 | \$0 | \$46,042,082 | N/A | 167.59% |
| 62 | PRUDENTIAL ANNUITIES LIFE ASSURANCE CORP | 0.02% | 55 | 282 | \$277,318 | \$0 | \$4,847,872 | N/A | 1748.13% |
| 63 | PRUDENTIAL INSURANCE COMPANY OF AMERICA THE | 0.02% | 54 | 1,865 | \$287,446 | \$5,228 | \$5,144,605 | N/A | 1791.58% |
| 64 | RELIASTAR LIFE INSURANCE COMPANY | 0.05% | 46 | 697 | \$687,606 | \$0 | \$2,914,805 | N/A | 423.91% |
| 65 | RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 67 | 41 | \$20,322 | \$0 | \$0 | N/A | 0.00% |
| 66 | SECURITY BENEFIT LIFE INSURANCE COMPANY | 1.34% | 21 | 2,403 | \$20,414,658 | \$0 | \$18,660,192 | N/A | 91.41% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL VARIABLE ANNUITIES**

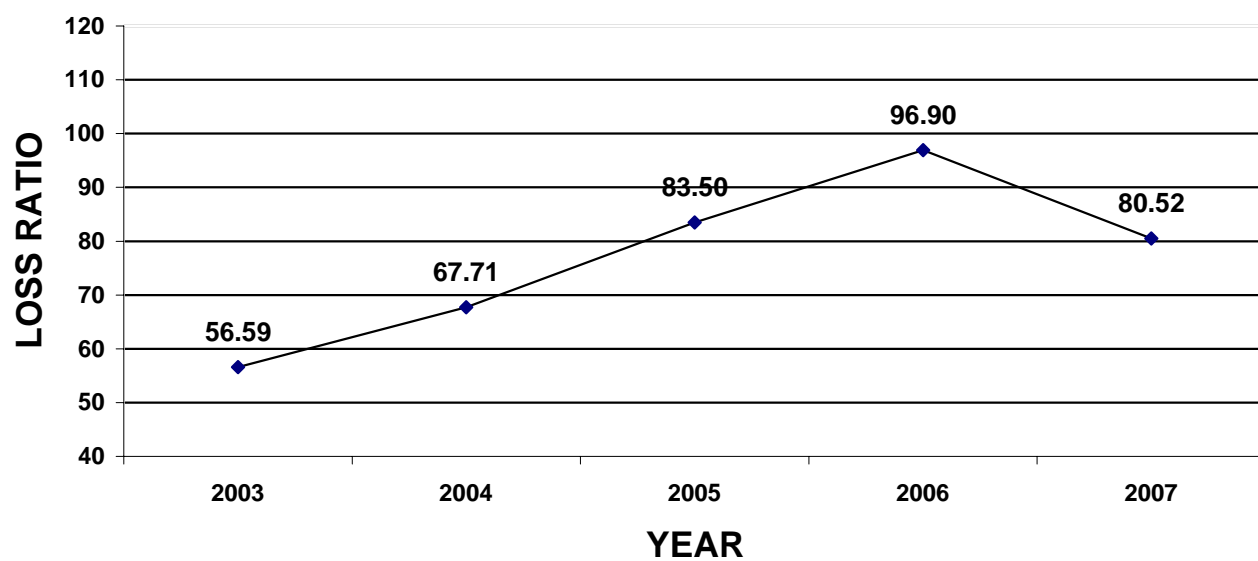
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 67 | SECURITY LIFE OF DENVER INSURANCE COMPANY | 0.00% | 75 | 8 | \$0 | \$0 | \$0 | N/A | N/A |
| 68 | SENTRY LIFE INSURANCE COMPANY (L&H ACCT) | 0.00% | 65 | 54 | \$41,692 | \$0 | \$40,040 | N/A | 96.04% |
| 69 | STATE FARM LIFE INSURANCE COMPANY | 0.19% | 36 | 2,720 | \$2,891,280 | \$0 | \$3,554,025 | N/A | 122.92% |
| 70 | SUN LIFE ASSURANCE OF CANADA (US) | 0.13% | 39 | 779 | \$2,053,535 | \$0 | \$3,536,848 | N/A | 172.23% |
| 71 | SYMETRA LIFE INSURANCE COMPANY | 0.01% | 60 | 2,458 | \$150,790 | \$0 | \$2,526,922 | N/A | 1675.79% |
| 72 | TEACHERS INS AND ANNUITY ASSOC OF AMERICA | 1.59% | 17 | 7,793 | \$24,208,792 | \$0 | \$23,155,051 | N/A | 95.65% |
| 73 | THRIVENT FINANCIAL FOR LUTHERANS | 2.24% | 10 | 6,804 | \$34,159,528 | \$0 | \$29,714,401 | N/A | 86.99% |
| 74 | THRIVENT LIFE INSURANCE COMPANY | 0.03% | 52 | 425 | \$468,540 | \$0 | \$3,811,608 | N/A | 813.51% |
| 75 | TIAA-CREF LIFE INSURANCE COMPANY | 0.12% | 41 | 282 | \$1,851,042 | \$0 | \$250,152 | N/A | 13.51% |
| 76 | TRANSAMERICA LIFE INSURANCE COMPANY | 3.39% | 7 | 2,452 | \$51,560,940 | \$0 | \$24,392,043 | N/A | 47.31% |
| 77 | TRANSAMERICA OCCIDENTAL LIFE INSURANCE CO | 0.00% | 75 | 18 | \$0 | \$0 | \$389,255 | N/A | N/A |
| 78 | UNION CENTRAL LIFE INSURANCE COMPANY | 0.35% | 31 | 809 | \$5,388,168 | \$0 | \$1,225,814 | N/A | 22.75% |
| 79 | USAA LIFE INSURANCE COMPANY | 0.00% | 75 | 4 | \$0 | \$0 | \$359,857 | N/A | N/A |
| 80 | WASHINGTON NATIONAL INSURANCE CO | 0.00% | 75 | 2 | \$0 | \$0 | \$0 | N/A | N/A |
| 81 | WESTERN RESERVE LIFE ASSURANCE CO OF OHIO | 0.69% | 27 | 1,601 | \$10,490,214 | \$0 | \$17,306,765 | N/A | 164.98% |
| 82 | WESTERN SOUTHERN LIFE ASSURANCE COMPANY | 0.00% | 69 | 30 | \$7,740 | \$0 | \$404,321 | N/A | 5223.79% |
| 83 | WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY | 0.02% | 57 | 12 | \$259,132 | \$0 | \$0 | N/A | 0.00% |
| TOTAL | | 100.00% | | 182,592 | \$1,522,786,782 | \$641,646 | \$1,225,527,244 | N/A | 80.52% |

MISSOURI INDIVIDUAL VARIABLE ANNUITIES INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

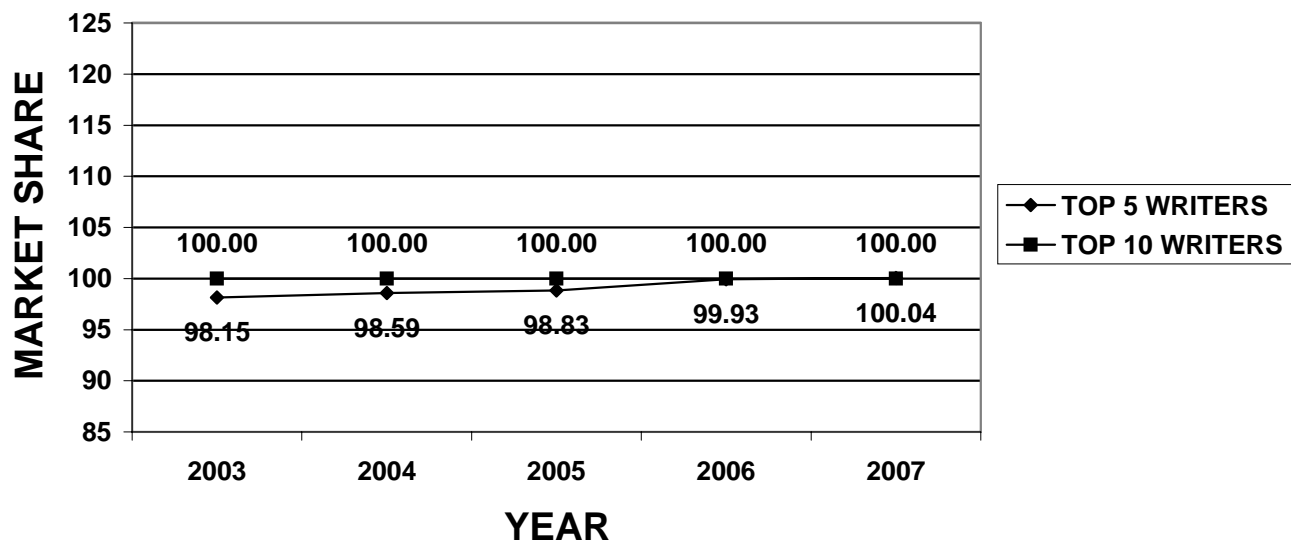


2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MODIFIED GUARANTEED ANNUITIES

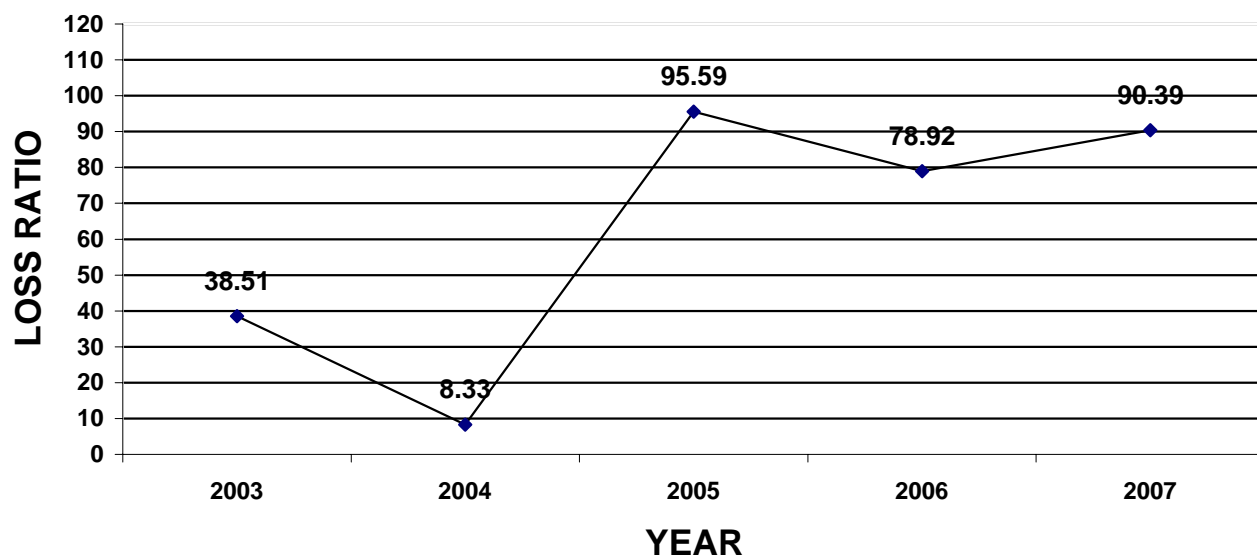
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|--|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | ALLSTATE LIFE INSURANCE COMPANY | 0.00% | 7 | 647 | \$0 | \$0 | \$55,717 | N/A | N/A |
| 2 | C M LIFE INSURANCE COMPANY | 0.00% | 7 | 2 | \$0 | \$0 | \$37,716 | N/A | N/A |
| 3 | EQUITRUST LIFE INSURANCE COMPANY | 28.76% | 2 | 579 | \$13,980,767 | \$0 | \$675,372 | N/A | 4.83% |
| 4 | GENWORTH LIFE AND ANNUITY INS CO | 0.00% | 7 | 1 | \$0 | \$0 | \$19,335 | N/A | N/A |
| 5 | ING USA ANNUITY AND LIFE INSURANCE CO | 1.15% | 5 | 556 | \$557,885 | \$0 | \$15,909,092 | N/A | 2851.68% |
| 6 | INTEGRITY LIFE INSURANCE COMPANY | 8.24% | 4 | 389 | \$4,005,952 | \$0 | \$3,332,100 | N/A | 83.18% |
| 7 | LINCOLN BENEFIT LIFE COMPANY | 0.00% | 7 | 0 | \$0 | \$0 | \$763,666 | N/A | N/A |
| 8 | MERRILL LYNCH LIFE INSURANCE COMPANY | 0.00% | 7 | 14 | \$0 | \$0 | \$448,098 | N/A | N/A |
| 9 | MINNESOTA LIFE INSURANCE COMPANY | 0.00% | 7 | 9 | \$0 | \$0 | \$35,169 | N/A | N/A |
| 10 | NORTH AMERICAN CO FOR LIFE & HEALTH IN | 43.67% | 1 | 1,136 | \$21,231,538 | \$0 | \$5,439,707 | N/A | 25.62% |
| 11 | PHL VARIABLE INSURANCE COMPANY | 0.00% | 7 | 107 | \$0 | \$0 | \$2,515,042 | N/A | N/A |
| 12 | PROTECTIVE LIFE INSURANCE COMPANY | 18.23% | 3 | 62 | \$8,861,555 | \$0 | \$0 | N/A | 0.00% |
| 13 | PRUCO LIFE INSURANCE COMPANY | 0.00% | 7 | 4 | \$0 | \$0 | \$0 | N/A | N/A |
| 14 | PRUDENTIAL INS COMPANY OF AMERICA THE | -0.07% | 7 | 2,995 | -\$34,105 | \$0 | \$14,632,690 | N/A | -42904.82% |
| 15 | RELIASTAR LIFE INSURANCE COMPANY | 0.00% | 7 | 3 | \$0 | \$0 | \$0 | N/A | N/A |
| 16 | RIVERSOURCE LIFE INSURANCE COMPANY | 0.03% | 6 | 24 | \$12,529 | \$0 | \$81,770 | N/A | 652.65% |
| TOTAL | | 100.00% | 0 | 6,528 | \$48,616,121 | \$0 | \$43,945,474 | N/A | 90.39% |

MISSOURI INDIVIDUAL MODIFIED GUARANTEED ANNUITIES INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

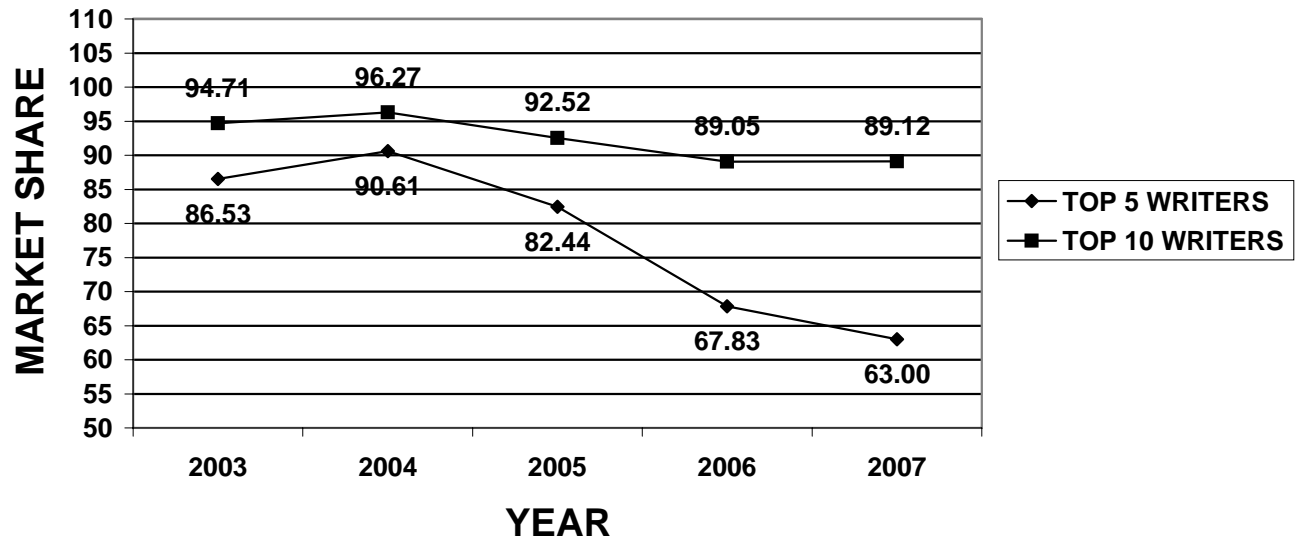


**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL EQUITY INDEXED ANNUITIES**

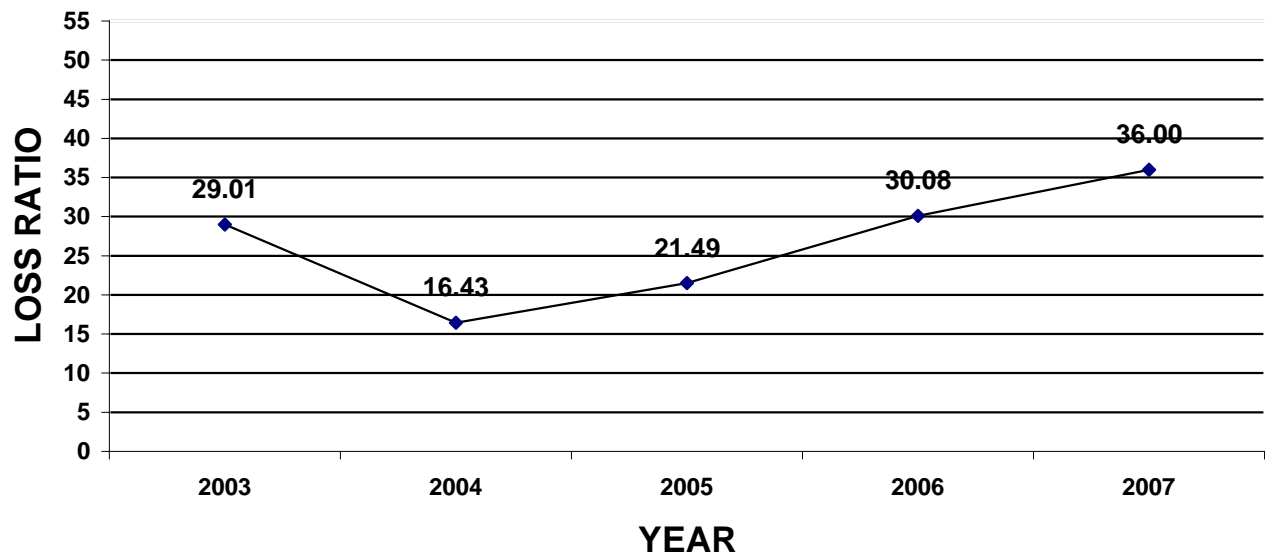
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | ALLIANZ LIFE INS COMPANY OF NORTH AMERICA | 20.17% | 1 | 21,382 | \$86,475,929 | \$0 | \$40,110,661 | N/A | 46.38% |
| 2 | ALLSTATE LIFE INSURANCE COMPANY | 0.00% | 34 | 72 | \$0 | \$0 | \$510,962 | N/A | N/A |
| 3 | AMERICAN EQUITY INVESTMENT LIFE INS CO | 12.56% | 2 | 5,468 | \$53,859,435 | \$0 | \$19,810,564 | N/A | 36.78% |
| 4 | AMERICAN GENERAL LIFE INSURANCE CO | 0.00% | 34 | 279 | \$0 | \$0 | \$0 | N/A | N/A |
| 5 | AMERICAN INVESTORS LIFE INS CO | 9.73% | 4 | 3,806 | \$41,729,134 | \$0 | \$22,542,167 | N/A | 54.02% |
| 6 | AMERICAN NATIONAL INSURANCE COMPANY | 0.26% | 22 | 15 | \$1,129,738 | \$0 | \$90,420 | N/A | 8.00% |
| 7 | AMERICO FINANCIAL LIFE AND ANNUITY INS CO | 0.71% | 15 | 241 | \$3,063,384 | \$0 | \$580,905 | N/A | 18.96% |
| 8 | ANNUITY INVESTORS LIFE INSURANCE CO | 0.05% | 31 | 18 | \$199,372 | \$0 | \$581 | N/A | 0.29% |
| 9 | AVIVA LIFE AND ANNUITY COMPANY | 12.22% | 3 | 1,702 | \$52,413,846 | \$0 | \$8,214,243 | N/A | 15.67% |
| 10 | AVIVA LIFE INSURANCE COMPANY | 0.08% | 27 | 18 | \$343,126 | \$0 | \$0 | N/A | 0.00% |
| 11 | BANKERS LIFE AND CASUALTY COMPANY | 1.28% | 14 | 620 | \$5,504,608 | \$0 | \$3,945,004 | N/A | 71.67% |
| 12 | BENEFICIAL LIFE INSURANCE COMPANY | 0.11% | 26 | 2 | \$459,928 | \$0 | \$1,478 | N/A | 0.32% |
| 13 | CONSECO INSURANCE COMPANY | 0.32% | 19 | 565 | \$1,357,368 | \$0 | \$4,750,368 | N/A | 349.97% |
| 14 | COUNTRY INVESTORS LIFE ASSURANCE CO | 0.00% | 34 | 5 | \$0 | \$0 | \$0 | N/A | N/A |
| 15 | CUNA MUTUAL INSURANCE SOCIETY | 0.29% | 20 | 32 | \$1,251,631 | \$0 | \$115,783 | N/A | 9.25% |
| 16 | EQUITRUST LIFE INSURANCE COMPANY | 6.02% | 7 | 1,750 | \$25,790,714 | \$0 | \$2,994,823 | N/A | 11.61% |
| 17 | FARMERS NEW WORLD LIFE INSURANCE CO | 0.00% | 34 | 341 | \$0 | \$0 | \$0 | N/A | N/A |
| 18 | FORT DEARBORN LIFE INSURANCE COMPANY | 0.01% | 33 | 1 | \$45,000 | \$0 | \$0 | N/A | 0.00% |
| 19 | GENWORTH LIFE INSURANCE COMPANY | 0.19% | 23 | 11 | \$829,484 | \$0 | \$78,679 | N/A | 9.49% |
| 20 | GREAT AMERICAN LIFE INSURANCE CO | 4.17% | 9 | 484 | \$17,900,110 | \$0 | \$1,503,354 | N/A | 8.40% |
| 21 | GREAT SOUTHERN LIFE INSURANCE COMPANY | 0.00% | 34 | 4 | \$0 | \$0 | \$84,525 | N/A | N/A |
| 22 | ING USA ANNUITY AND LIFE INSURANCE CO | 6.84% | 6 | 2,097 | \$29,317,564 | \$0 | \$6,828,688 | N/A | 23.29% |
| 23 | INTEGRITY LIFE INSURANCE COMPANY | 0.00% | 34 | 2 | \$0 | \$0 | \$0 | N/A | N/A |
| 24 | INVESTORS INSURANCE CORPORATION | 0.55% | 17 | 306 | \$2,376,148 | \$0 | \$3,120,167 | N/A | 131.31% |
| 25 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 1.47% | 13 | 1,267 | \$6,301,593 | \$0 | \$6,772,799 | N/A | 107.48% |
| 26 | LAFAYETTE LIFE INSURANCE COMPANY THE | 0.08% | 28 | 70 | \$332,410 | \$0 | \$0 | N/A | 0.00% |
| 27 | LIBERTY LIFE INSURANCE COMPANY | 0.39% | 18 | 469 | \$1,683,137 | \$0 | \$4,394,460 | N/A | 261.09% |
| 28 | LIFE INSURANCE COMPANY OF THE SOUTHWEST | 0.65% | 16 | 768 | \$2,779,604 | \$0 | \$2,565,548 | N/A | 92.30% |
| 29 | LINCOLN BENEFIT LIFE COMPANY | 2.00% | 11 | 1,215 | \$8,564,340 | \$0 | \$2,833,532 | N/A | 33.09% |
| 30 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 6.00% | 8 | 1,598 | \$25,730,309 | \$0 | \$680,501 | N/A | 2.64% |
| 31 | MIDLAND NATIONAL LIFE INSURANCE COMPANY | 3.09% | 10 | 902 | \$13,247,411 | \$0 | \$1,035,558 | N/A | 7.82% |
| 32 | MML BAY STATE LIFE INSURANCE COMPANY | 0.00% | 34 | 1 | \$0 | \$0 | \$0 | N/A | N/A |
| 33 | NATIONAL WESTERN LIFE INSURANCE CO | 0.00% | 34 | 238 | \$0 | \$0 | \$0 | N/A | N/A |
| 34 | OM FINANCIAL LIFE INSURANCE COMPANY | 8.31% | 5 | 3,678 | \$35,618,627 | \$0 | \$17,673,357 | N/A | 49.62% |
| 35 | PHYSICIANS LIFE INSURANCE COMPANY | 0.07% | 29 | 79 | \$286,085 | \$0 | \$167,071 | N/A | 58.40% |
| 36 | PRINCIPAL LIFE INS CO | 0.27% | 21 | 76 | \$1,141,082 | \$0 | \$4,234 | N/A | 0.37% |
| 37 | PROTECTIVE LIFE INSURANCE COMPANY | 1.73% | 12 | 56 | \$7,435,334 | \$0 | \$0 | N/A | 0.00% |
| 38 | RIVERSOURCE LIFE INSURANCE COMPANY | 0.00% | 34 | 293 | \$0 | \$0 | \$2,015,567 | N/A | N/A |
| 39 | STANDARD INSURANCE COMPANY | 0.16% | 24 | 25 | \$683,424 | \$0 | \$36,705 | N/A | 5.37% |
| 40 | STANDARD LIFE AND ACCIDENT INSURANCE CO | 0.12% | 25 | 32 | \$527,036 | \$0 | \$209,865 | N/A | 39.82% |
| 41 | STANDARD LIFE INS COMPANY OF INDIANA | 0.04% | 32 | 117 | \$173,891 | \$0 | \$343,893 | N/A | 197.76% |
| 42 | SUN LIFE ASSURANCE OF CANADA (US) | 0.05% | 30 | 1 | \$200,000 | \$0 | \$0 | N/A | 0.00% |
| 43 | SYMETRA LIFE INSURANCE COMPANY | 0.00% | 34 | 14 | \$0 | \$0 | \$71,395 | N/A | N/A |
| 44 | THRIVENT FINANCIAL FOR LUTHERANS | 0.00% | 34 | 1 | \$0 | \$0 | \$0 | N/A | N/A |
| 45 | UNION CENTRAL LIFE INSURANCE COMPANY | 0.00% | 34 | 181 | \$0 | \$0 | \$274,255 | N/A | N/A |
| 46 | WASHINGTON NATIONAL INSURANCE CO | 0.00% | 34 | 8 | \$0 | \$0 | \$0 | N/A | N/A |
| 47 | WOODMEN OF THE WORLD LIFE INS SOCIETY | 0.00% | 34 | 8 | \$0 | \$0 | \$0 | N/A | N/A |
| TOTAL | | 100.00% | | 50,318 | \$428,750,802 | \$0 | \$154,362,112 | N/A | 36.00% |

MISSOURI INDIVIDUAL EQUITY INDEXED ANNUITIES INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSUREDS | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|--|-----------------|----------------------------|--------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | ACACIA LIFE INSURANCE CO | 0.43% | 42 | 16 | \$409,957 | \$0 | \$0 | N/A | 0.00% |
| 2 | AIG ANNUITY INSURANCE COMPANY | 0.45% | 41 | 126 | \$429,213 | \$0 | \$0 | N/A | 0.00% |
| 3 | AIG LIFE INSURANCE COMPANY | 0.00% | 111 | 21 | \$0 | \$0 | \$190,900 | N/A | N/A |
| 4 | AIG SUNAMERICA LIFE ASSURANCE COMPANY | 0.00% | 111 | 82 | \$0 | \$0 | \$239,382 | N/A | N/A |
| 5 | ALLSTATE ASSURANCE COMPANY | 0.00% | 111 | 1 | \$0 | \$0 | \$0 | N/A | N/A |
| 6 | ALLSTATE LIFE INSURANCE COMPANY | 0.00% | 111 | 45 | \$0 | \$0 | \$2,758 | N/A | N/A |
| 7 | AMERICAN GENERAL LIFE INSURANCE CO | 2.05% | 12 | 380 | \$1,973,699 | \$0 | \$382,957 | N/A | 19.40% |
| 8 | AMERICAN HEALTH AND LIFE INSURANCE COMPANY | 0.00% | 94 | 98 | \$1,113 | \$0 | \$0 | N/A | 0.00% |
| 9 | AMERICAN INVESTORS LIFE INS CO | 7.97% | 4 | 258 | \$7,679,803 | \$0 | \$0 | N/A | 0.00% |
| 10 | AMERICAN MEMORIAL LIFE INSURANCE COMPANY | 0.00% | 110 | 0 | \$2 | \$0 | \$0 | N/A | 0.00% |
| 11 | AMERICAN NATIONAL INSURANCE COMPANY | 0.00% | 111 | 32 | \$0 | \$0 | \$832,907 | N/A | N/A |
| 12 | AMERICAN UNITED LIFE INSURANCE CO | 0.07% | 66 | 25 | \$64,082 | \$0 | \$0 | N/A | 0.00% |
| 13 | AMERICO FINANCIAL LIFE AND ANNUITY INS COMPANY | 0.02% | 74 | 434 | \$17,054 | \$0 | \$0 | N/A | 0.00% |
| 14 | AMERITAS LIFE INSURANCE CORP | 1.26% | 17 | 18 | \$1,210,228 | \$0 | \$0 | N/A | 0.00% |
| 15 | ANNUITY INVESTORS LIFE INSURANCE CO | 0.00% | 111 | 3 | \$0 | \$0 | \$53,509 | N/A | N/A |
| 16 | ASSURITY LIFE INSURANCE COMPANY | 0.00% | 96 | 1 | \$537 | \$0 | \$0 | N/A | 0.00% |
| 17 | AURORA NATIONAL LIFE ASSURANCE COMPANY | 0.00% | 111 | 20 | \$0 | \$0 | \$0 | N/A | N/A |
| 18 | AVIVA LIFE AND ANNUITY COMPANY | 2.68% | 10 | 169 | \$2,585,071 | \$0 | \$0 | N/A | 0.00% |
| 19 | AVIVA LIFE INSURANCE COMPANY | 0.45% | 40 | 32 | \$430,839 | \$0 | \$0 | N/A | 0.00% |
| 20 | BERKSHIRE HATHAWAY LIFE INS CO OF NEBRASKA | 0.08% | 64 | 2 | \$75,654 | \$0 | \$22,957 | N/A | 30.34% |
| 21 | C M LIFE INSURANCE COMPANY | 0.00% | 111 | 4 | \$0 | \$0 | \$0 | N/A | N/A |
| 22 | CAPITAL RESERVE LIFE INSURANCE COMPANY | 0.00% | 98 | 6 | \$437 | \$0 | \$0 | N/A | 0.00% |
| 23 | CATHOLIC KNIGHTS | 0.02% | 75 | 109 | \$16,893 | \$0 | \$0 | N/A | 0.00% |
| 24 | CATHOLIC ORDER OF FORESTERS | 0.01% | 84 | 3 | \$5,358 | \$0 | \$0 | N/A | 0.00% |
| 25 | CENTRAL STATES HEALTH & LIFE COMPANY | 0.00% | 95 | 0 | \$1,092 | \$0 | \$0 | N/A | 0.00% |
| 26 | CHARTER NATIONAL LIFE INSURANCE CO | 0.00% | 111 | 5 | \$0 | \$0 | \$21,558 | N/A | N/A |
| 27 | CHURCH LIFE INSURANCE CORPORATION | 0.08% | 63 | 1 | \$76,469 | \$0 | \$0 | N/A | 0.00% |
| 28 | CINNATI LIFE INSURANCE COMPANY THE | 0.00% | 111 | 21 | \$0 | \$0 | \$0 | N/A | N/A |
| 29 | COLORADO BANKERS LIFE INS CO | 0.00% | 101 | 0 | \$360 | \$0 | \$0 | N/A | 0.00% |
| 30 | CONSECO LIFE INSURANCE CO | 0.00% | 111 | 4 | \$0 | \$0 | \$0 | N/A | N/A |
| 31 | CONSECO SENIOR HEALTH INSURANCE COMPANY | 0.00% | 111 | 21 | \$0 | \$0 | \$0 | N/A | N/A |
| 32 | CONTINENTAL GENERAL INSURANCE CO | 0.00% | 111 | 3 | \$0 | \$0 | \$11,267 | N/A | N/A |
| 33 | COUNTRY LIFE INSURANCE COMPANY | 0.00% | 111 | 0 | \$0 | \$0 | \$25,983 | N/A | N/A |
| 34 | CROATIAN FRATERNAL UNION OF AMERICA | 0.00% | 100 | 19 | \$364 | \$0 | \$0 | N/A | 0.00% |
| 35 | EMC NATIONAL LIFE COMPANY | 0.19% | 50 | 9 | \$181,898 | \$0 | \$0 | N/A | 0.00% |
| 36 | EMPLOYEES LIFE COMPANY (MUTUAL) | 0.76% | 25 | 35 | \$731,320 | \$0 | \$585,145 | N/A | 80.01% |
| 37 | EQUITRUST LIFE INSURANCE COMPANY | 0.77% | 24 | 18 | \$745,107 | \$0 | \$0 | N/A | 0.00% |
| 38 | FAMILY BENEFIT LIFE INSURANCE COMPANY | 0.00% | 111 | 19 | \$0 | \$0 | \$396,141 | N/A | N/A |
| 39 | FARMERS NEW WORLD LIFE INSURANCE CO | 7.81% | 5 | 13 | \$7,522,242 | \$0 | \$0 | N/A | 0.00% |
| 40 | FEDERAL LIFE INSURANCE CO MUTUAL | 0.00% | 90 | 14 | \$2,263 | \$0 | \$0 | N/A | 0.00% |
| 41 | FIDELITY INVESTMENTS LIFE INS CO | 1.40% | 14 | 40 | \$1,350,994 | \$0 | \$0 | N/A | 0.00% |
| 42 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.18% | 52 | 1 | \$174,361 | \$0 | \$0 | N/A | 0.00% |
| 43 | FIRST CATHOLIC SLOVAK LADIES ASSOC OF THE USA | 0.00% | 93 | 10 | \$1,277 | \$0 | \$0 | N/A | 0.00% |
| 44 | FORT DEARBORN LIFE INSURANCE COMPANY | 0.18% | 53 | 2 | \$171,674 | \$0 | \$0 | N/A | 0.00% |
| 45 | GENWORTH LIFE AND ANNUITY INSURANCE COMPANY | 1.20% | 18 | 196 | \$1,160,501 | \$0 | \$0 | N/A | 0.00% |
| 46 | GENWORTH LIFE INSURANCE COMPANY | 4.95% | 7 | 276 | \$4,771,434 | \$0 | \$0 | N/A | 0.00% |
| 47 | GOLDEN RULE INSURANCE COMPANY | 0.00% | 111 | 7 | \$0 | \$0 | \$0 | N/A | N/A |
| 48 | GREAT AMERICAN LIFE INSURANCE CO | 0.74% | 27 | 155 | \$715,951 | \$0 | \$1,553,215 | N/A | 216.94% |
| 49 | GREAT SOUTHERN LIFE INSURANCE COMPANY | 0.00% | 91 | 41 | \$1,417 | \$0 | \$0 | N/A | 0.00% |
| 50 | GREATER BENEFICIAL UNION OF PITTSBURGH | 0.00% | 111 | 4 | \$0 | \$0 | \$44,386 | N/A | N/A |
| 51 | GUARANTEE TRUST LIFE INSURANCE CO | 0.00% | 109 | 1 | \$40 | \$0 | \$0 | N/A | 0.00% |
| 52 | GUARANTY INCOME LIFE INSURANCE COMPANY | 0.00% | 111 | 25 | \$0 | \$0 | \$0 | N/A | N/A |
| 53 | HARTFORD LIFE INSURANCE COMPANY | 0.35% | 44 | 116 | \$336,574 | \$0 | \$8,324,972 | N/A | 2473.44% |
| 54 | IDEALIFE INSURANCE COMPANY | 0.00% | 98 | 4 | \$437 | \$0 | \$0 | N/A | 0.00% |
| 55 | ILLINOIS MUTUAL LIFE INSURANCE COMPANY | 0.33% | 45 | 189 | \$319,246 | \$0 | \$0 | N/A | 0.00% |
| 56 | INDEPENDENT ORDER OF FORESTERS THE | 0.51% | 37 | 16 | \$489,508 | \$0 | \$0 | N/A | 0.00% |
| 57 | INDIANAPOLIS LIFE INSURANCE COMPANY | 0.53% | 34 | 19 | \$508,693 | \$0 | \$0 | N/A | 0.00% |
| 58 | ING LIFE INSURANCE AND ANNUITY COMPANY | 0.38% | 43 | 79 | \$364,411 | \$0 | \$1,062,720 | N/A | 291.63% |
| 59 | ING USA ANNUITY AND LIFE INSURANCE COMPANY | 0.00% | 111 | 347 | \$0 | \$0 | \$0 | N/A | N/A |
| 60 | INTEGRITY LIFE INSURANCE COMPANY | 0.00% | 111 | 13 | \$0 | \$0 | \$163,605 | N/A | N/A |
| 61 | INVESTORS GUARANTY LIFE INSURANCE COMPANY | 0.00% | 87 | 32 | \$3,838 | \$0 | \$0 | N/A | 0.00% |
| 62 | INVESTORS LIFE INS COMPANY OF NORTH AMERICA | 0.00% | 105 | 3 | \$151 | \$0 | \$0 | N/A | 0.00% |
| 63 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 0.74% | 28 | 323 | \$711,640 | \$0 | \$0 | N/A | 0.00% |
| 64 | JEFFERSON NATIONAL LIFE INSURANCE COMPANY | 0.00% | 111 | 1 | \$0 | \$0 | \$0 | N/A | N/A |
| 65 | KANSAS CITY LIFE INSURANCE COMPANY | 0.74% | 26 | 3,458 | \$716,703 | \$0 | \$23,177,712 | N/A | 3233.94% |
| 66 | KEMPER INVESTORS LIFE INS CO | 0.13% | 58 | 46 | \$126,212 | \$0 | \$0 | N/A | 0.00% |

2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

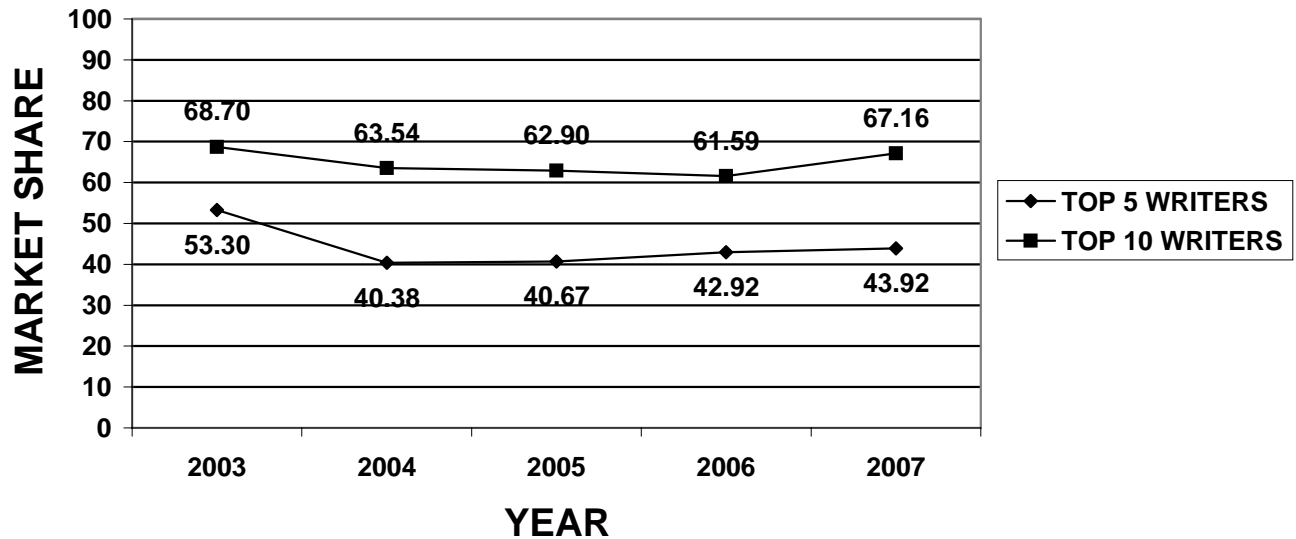
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 67 | KNIGHTS OF COLUMBUS | 4.57% | 9 | 4,608 | \$4,405,920 | \$84,040 | \$5,504,921 | N/A | 126.85% |
| 68 | LAFAYETTE LIFE INSURANCE COMPANY THE | 0.17% | 54 | 14 | \$166,704 | \$0 | \$0 | N/A | 0.00% |
| 69 | LIBERTY LIFE ASSURANCE COMPANY OF BOSTON | 0.00% | 111 | 303 | \$0 | \$0 | \$134,525 | N/A | N/A |
| 70 | LIBERTY LIFE INSURANCE COMPANY | 0.06% | 67 | 63 | \$62,480 | \$0 | \$0 | N/A | 0.00% |
| 71 | LIFE INVESTORS INSURANCE COMPANY OF AMERICA | 0.06% | 68 | 33 | \$60,695 | \$0 | \$0 | N/A | 0.00% |
| 72 | LIFESECURE INSURANCE COMPANY | 0.00% | 111 | 2 | \$0 | \$0 | \$0 | N/A | N/A |
| 73 | LINCOLN BENEFIT LIFE COMPANY | 1.12% | 19 | 169 | \$1,082,649 | \$0 | -\$673,348 | N/A | -62.19% |
| 74 | LOYAL CHRISTIAN BENEFIT ASSOCIATION | 0.00% | 92 | 3 | \$1,340 | \$0 | \$1,340 | N/A | 100.00% |
| 75 | MASSACHUSETTS MUTUAL LIFE INSURANCE CO | 0.11% | 60 | 2,748 | \$103,489 | \$0 | \$0 | N/A | 0.00% |
| 76 | MEGA LIFE AND HEALTH INSURANCE COMPANY THE | 0.00% | 107 | 4 | \$97 | \$0 | \$0 | N/A | 0.00% |
| 77 | METLIFE INSURANCE COMPANY OF CONNECTICUT | 0.14% | 56 | 10 | \$138,493 | \$0 | \$0 | N/A | 0.00% |
| 78 | METLIFE INVESTORS INSURANCE COMPANY | -0.18% | 111 | 85 | -\$176,607 | \$0 | \$0 | N/A | 0.00% |
| 79 | METLIFE INVESTORS USA INSURANCE COMPANY | 6.15% | 6 | 1 | \$5,918,486 | \$0 | \$0 | N/A | 0.00% |
| 80 | METROPOLITAN TOWER LIFE INSURANCE COMPANY | 0.00% | 111 | 141 | \$0 | \$0 | \$0 | N/A | N/A |
| 81 | MIDLAND NATIONAL LIFE INSURANCE COMPANY | 0.13% | 57 | 8 | \$126,267 | \$0 | \$9,185 | N/A | 7.27% |
| 82 | MINNESOTA LIFE INSURANCE COMPANY | 0.06% | 69 | 371 | \$57,562 | \$0 | \$0 | N/A | 0.00% |
| 83 | MODERN WOODMEN OF AMERICA | 0.05% | 71 | 27 | \$46,920 | \$0 | \$0 | N/A | 0.00% |
| 84 | MONUMENTAL LIFE INSURANCE COMPANY | 0.00% | 89 | 230 | \$2,759 | \$0 | \$172,470 | N/A | 6251.18% |
| 85 | MTL INSURANCE COMPANY | 0.08% | 65 | 99 | \$73,265 | \$0 | \$0 | N/A | 0.00% |
| 86 | NATIONAL FARMERS UNION LIFE INSURANCE CO | 0.00% | 111 | 41 | \$0 | \$0 | \$0 | N/A | N/A |
| 87 | NATIONWIDE LIFE INSURANCE COMPANY OF AMERICA | 0.52% | 35 | 5 | \$503,822 | \$0 | \$0 | N/A | 0.00% |
| 88 | NEW ENGLAND LIFE INSURANCE COMPANY | 0.00% | 111 | 11 | -\$8 | \$0 | \$0 | N/A | 0.00% |
| 89 | NEW YORK LIFE INSURANCE & ANNUITY CORPORATION | 0.90% | 21 | 65 | \$863,084 | \$0 | \$0 | N/A | 0.00% |
| 90 | NEW YORK LIFE INSURANCE COMPANY | 1.33% | 15 | 142 | \$1,277,284 | \$0 | \$0 | N/A | 0.00% |
| 91 | NORTH AMERICAN CO FOR LIFE & HEALTH INSURANCE | 0.79% | 23 | 22 | \$757,886 | \$0 | \$194,178 | N/A | 25.62% |
| 92 | NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY | 0.53% | 33 | 46 | \$514,548 | \$0 | \$0 | N/A | 0.00% |
| 93 | OHIO NATIONAL LIFE INSURANCE COMPANY THE | 0.53% | 32 | 35 | \$514,935 | \$0 | \$311,884 | N/A | 60.57% |
| 94 | OHIO STATE LIFE INSURANCE COMPANY THE | 0.00% | 85 | 121 | \$4,496 | \$0 | \$0 | N/A | 0.00% |
| 95 | OM FINANCIAL LIFE INSURANCE COMPANY | 9.07% | 2 | 391 | \$8,739,787 | \$0 | \$0 | N/A | 0.00% |
| 96 | PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD | 0.00% | 106 | 0 | \$135 | \$0 | \$0 | N/A | 0.00% |
| 97 | PACIFIC LIFE & ANNUITY COMPANY | 0.00% | 111 | 37 | \$0 | \$0 | \$303,932 | N/A | N/A |
| 98 | PACIFIC LIFE INSURANCE COMPANY | 0.00% | 111 | 28 | \$0 | \$0 | \$427,146 | N/A | N/A |
| 99 | PAUL REVERE LIFE INSURANCE COMPANY | 0.01% | 82 | 456 | \$6,522 | \$0 | \$0 | N/A | 0.00% |
| 100 | PAUL REVERE VARIABLE ANNUITY INSURANCE CO THE | 0.01% | 80 | 124 | \$7,099 | \$0 | \$0 | N/A | 0.00% |
| 101 | PENN MUTUAL LIFE INSURANCE COMPANY THE | 0.10% | 61 | 5 | \$98,500 | \$0 | \$0 | N/A | 0.00% |
| 102 | PENNSYLVANIA LIFE INSURANCE COMPANY | 0.00% | 111 | 7 | \$0 | \$0 | \$0 | N/A | N/A |
| 103 | PHARMACISTS LIFE INSURANCE COMPANY, THE | 0.00% | 103 | 4 | \$250 | \$0 | \$0 | N/A | 0.00% |
| 104 | PHL VARIABLE INSURANCE COMPANY | 0.00% | 88 | 0 | \$3,155 | \$0 | \$0 | N/A | 0.00% |
| 105 | PHOENIX LIFE INSURANCE COMPANY | 11.04% | 1 | 0 | \$10,635,058 | \$0 | \$0 | N/A | 0.00% |
| 106 | PIONEER MUTUAL LIFE INSURANCE COMPANY | 0.00% | 111 | 3 | \$0 | \$0 | \$10,676 | N/A | N/A |
| 107 | POLISH NATNL ALLIANCE OF THE US OF N. A | 0.01% | 77 | 0 | \$11,353 | \$0 | \$0 | N/A | 0.00% |
| 108 | PRESIDENTIAL LIFE INSURANCE COMPANY | 0.46% | 38 | 26 | \$444,504 | \$0 | \$735,011 | N/A | 165.36% |
| 109 | PRINCIPAL LIFE INS CO | 1.31% | 16 | 136 | \$1,258,224 | \$0 | \$0 | N/A | 0.00% |
| 110 | PROTECTIVE LIFE AND ANNUITY INSURANCE COMPANY | 0.03% | 73 | 5 | \$28,250 | \$0 | \$0 | N/A | 0.00% |
| 111 | PROTECTIVE LIFE INSURANCE COMPANY | 8.02% | 3 | 260 | \$7,719,569 | \$0 | \$0 | N/A | 0.00% |
| 112 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 0.00% | 86 | 58 | \$3,932 | \$0 | \$0 | N/A | 0.00% |
| 113 | PRUCO LIFE INSURANCE COMPANY | 0.18% | 51 | 35 | \$175,761 | \$0 | \$0 | N/A | 0.00% |
| 114 | PRUDENTIAL ANNUITIES LIFE ASSURANCE CORP | 0.20% | 49 | 20 | \$189,813 | \$0 | \$0 | N/A | 0.00% |
| 115 | PRUDENTIAL INSURANCE COMPANY OF AMERICA THE | 0.71% | 29 | 80 | \$682,150 | \$0 | \$814,191 | N/A | 119.36% |
| 116 | RELIASTAR LIFE INSURANCE COMPANY | 0.00% | 111 | 336 | \$0 | \$0 | \$11,365 | N/A | N/A |
| 117 | RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 111 | 19 | \$0 | \$0 | \$0 | N/A | N/A |
| 118 | RENAISSANCE LIFE & HEALTH INS CO OF AMERICA | 0.01% | 76 | 605 | \$12,940 | \$0 | \$0 | N/A | 0.00% |
| 119 | RIVERSOURCE LIFE INSURANCE COMPANY | 0.00% | 111 | 0 | \$0 | \$0 | \$3,923,684 | N/A | N/A |
| 120 | ROYAL NEIGHBORS OF AMERICA | 0.01% | 83 | 2 | \$6,248 | \$0 | \$0 | N/A | 0.00% |
| 121 | SECURITY LIFE OF DENVER INSURANCE COMPANY | 0.00% | 111 | 12 | \$0 | \$0 | \$6,279 | N/A | N/A |
| 122 | SECURITY NATIONAL LIFE INSURANCE COMPANY | 0.01% | 81 | 1 | \$6,533 | \$0 | \$0 | N/A | 0.00% |
| 123 | SHELTER LIFE INSURANCE COMPANY | 1.11% | 20 | 4,980 | \$1,065,569 | \$0 | \$0 | N/A | 0.00% |
| 124 | SLOVENE NATIONAL BENEFIT SOCIETY | 0.00% | 102 | 4 | \$285 | \$0 | \$0 | N/A | 0.00% |
| 125 | STANDARD INSURANCE COMPANY | 0.12% | 59 | 51 | \$114,715 | \$0 | \$13,997 | N/A | 12.20% |
| 126 | STANDARD LIFE INSURANCE COMPANY OF INDIANA | 4.88% | 8 | 279 | \$4,700,652 | \$0 | \$1,622,378 | N/A | 34.51% |
| 127 | STATE FARM LIFE INSURANCE COMPANY | 0.45% | 39 | 4 | \$432,176 | \$0 | \$0 | N/A | 0.00% |
| 128 | SUNAMERICA LIFE INSURANCE COMPANY | 0.00% | 111 | 63 | \$0 | \$0 | \$0 | N/A | N/A |
| 129 | SUNSET LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 111 | 21 | \$0 | \$0 | \$29,429 | N/A | N/A |
| 130 | SURETY LIFE INSURANCE COMPANY | 0.00% | 111 | 1 | \$0 | \$0 | \$0 | N/A | N/A |
| 131 | SYMETRA LIFE INSURANCE COMPANY | 0.21% | 48 | 68 | \$201,668 | \$0 | \$0 | N/A | 0.00% |
| 132 | TEACHERS INS AND ANNUITY ASSOC OF AMERICA | 2.55% | 11 | 288 | \$2,458,462 | \$0 | \$0 | N/A | 0.00% |

2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

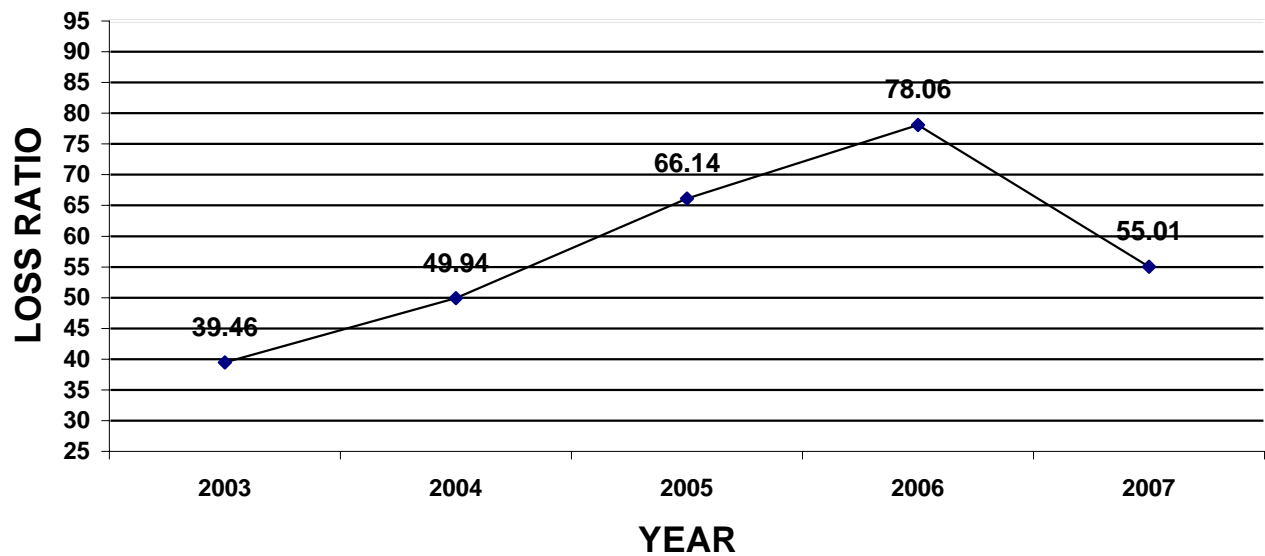
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSUREDS | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|---|-----------------|----------------------------|--------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 133 | THRIVENT FINANCIAL FOR LUTHERANS | 1.53% | 13 | 1,661 | \$1,477,171 | \$0 | \$0 | N/A | 0.00% |
| 134 | TIAA-CREF LIFE INSURANCE COMPANY | 0.04% | 72 | 1 | \$34,217 | \$0 | \$0 | N/A | 0.00% |
| 135 | TIME INSURANCE COMPANY | 0.80% | 22 | 610 | \$774,479 | \$0 | \$460,967 | N/A | 59.52% |
| 136 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.68% | 30 | 108 | \$653,650 | \$0 | \$0 | N/A | 0.00% |
| 137 | UNION CENTRAL LIFE INSURANCE COMPANY | 0.21% | 47 | 12 | \$202,593 | \$0 | \$18,182 | N/A | 8.97% |
| 138 | UNITED FIDELITY LIFE INSURANCE COMPANY | 0.01% | 78 | 2,948 | \$10,395 | \$0 | \$0 | N/A | 0.00% |
| 139 | UNITED HERITAGE LIFE INSURANCE COMPANY | 0.09% | 62 | 5 | \$90,499 | \$0 | \$0 | N/A | 0.00% |
| 140 | UNITED INVESTORS LIFE INSURANCE COMPANY | 0.52% | 36 | 956 | \$501,476 | \$0 | \$1,285,745 | N/A | 256.39% |
| 141 | UNITED LIFE INSURANCE COMPANY | 0.14% | 55 | 40 | \$138,650 | \$0 | \$0 | N/A | 0.00% |
| 142 | USAA LIFE INSURANCE COMPANY | 0.00% | 111 | 38 | \$0 | \$0 | \$272,751 | N/A | N/A |
| 143 | WASHINGTON NATIONAL INSURANCE CO | 0.00% | 111 | 236 | \$0 | \$0 | \$0 | N/A | N/A |
| 144 | WEST COAST LIFE INSURANCE COMPANY | 0.06% | 70 | 70 | \$56,478 | \$0 | \$0 | N/A | 0.00% |
| 145 | WESTERN CATHOLIC UNION | 0.55% | 31 | 31 | \$529,514 | \$0 | \$214,085 | N/A | 40.43% |
| 146 | WESTERN RESERVE LIFE ASSUR COMPANY OF OHIO | 0.00% | 108 | 4 | \$53 | \$0 | \$0 | N/A | 0.00% |
| 147 | WESTERN SOUTHERN LIFE ASSURANCE COMPANY | 0.01% | 79 | 34 | \$10,184 | \$0 | \$0 | N/A | 0.00% |
| 148 | WILLIAM PENN ASSOCIATION | 0.00% | 97 | 0 | \$514 | \$0 | \$0 | N/A | 0.00% |
| 149 | WOMAN'S LIFE INSURANCE SOCIETY | 0.00% | 104 | 2 | \$235 | \$0 | \$0 | N/A | 0.00% |
| 150 | WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY | 0.24% | 46 | 701 | \$235,097 | \$0 | \$0 | N/A | 0.00% |
| TOTAL | | 100.00% | | 32,744 | \$96,311,198 | \$84,040 | \$52,897,047 | N/A | 55.01% |

MISSOURI INDIVIDUAL DEPOSIT-TYPE FUNDS INSURANCE
(Including variable contracts without life contingencies)

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

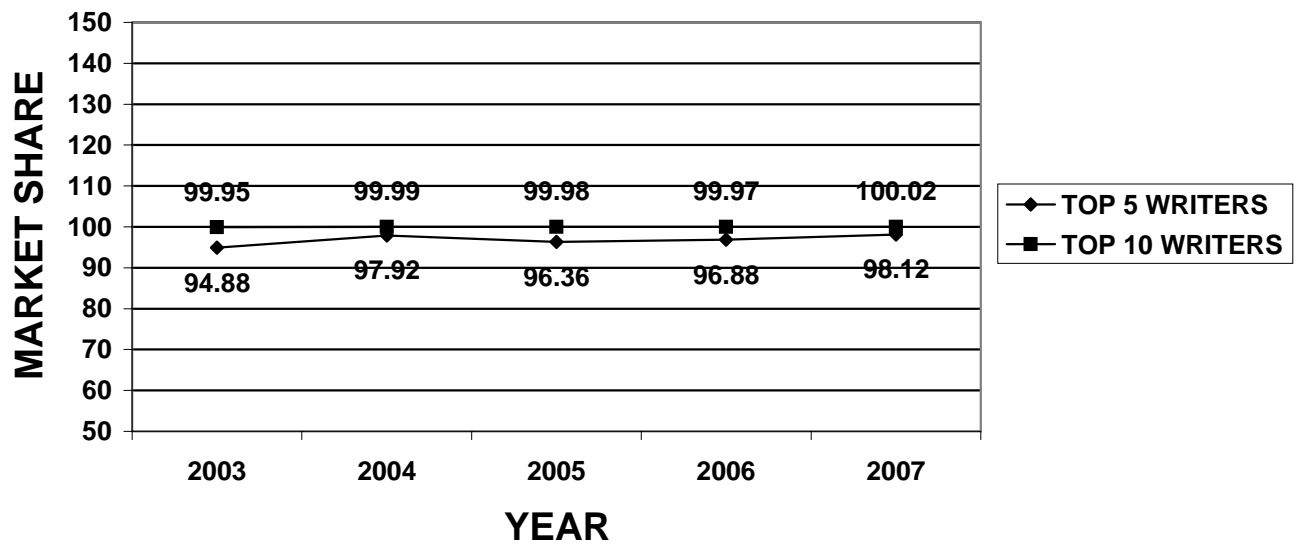


**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL OTHER CONSIDERATIONS**

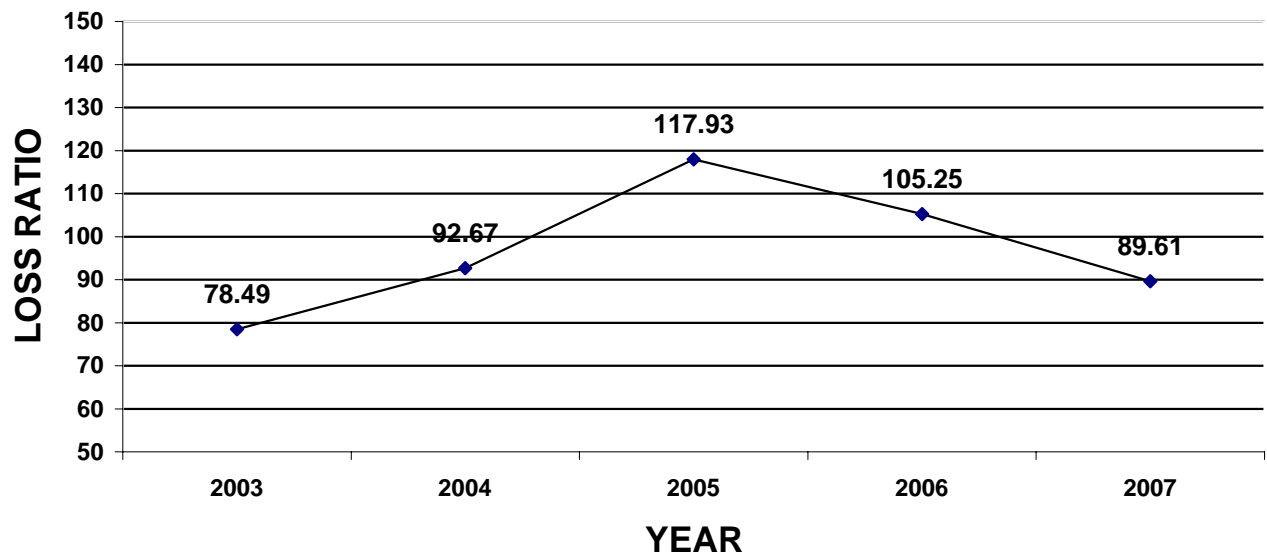
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|--|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | AXA EQUITABLE LIFE INSURANCE COMPANY | 0.00% | 13 | 15 | \$0 | \$0 | \$75,329 | N/A | N/A |
| 2 | COUNTRY INVESTORS LIFE ASSURANCE COMPANY | 0.00% | 13 | 0 | \$0 | \$0 | \$20,434 | N/A | N/A |
| 3 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.02% | 10 | 3 | \$94,632 | \$0 | \$0 | N/A | 0.00% |
| 4 | HARTFORD LIFE AND ANNUITY INSURANCE CO | 44.97% | 1 | 25,764 | \$235,435,579 | \$127 | \$283,661,458 | N/A | 120.48% |
| 5 | HARTFORD LIFE INSURANCE COMPANY | 10.07% | 4 | 11,354 | \$52,726,225 | \$0 | \$102,832,663 | N/A | 195.03% |
| 6 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.00% | 12 | 1 | \$17,277 | \$0 | \$787,792 | N/A | 4559.77% |
| 7 | JOHN HANCOCK LIFE INSURANCE COMPANY | 0.51% | 7 | 7,466 | \$2,691,351 | \$0 | \$0 | N/A | 0.00% |
| 8 | JOHN HANCOCK LIFE INSURANCE COMPANY (USA) | 27.74% | 2 | 1,540 | \$145,252,621 | \$0 | \$0 | N/A | 0.00% |
| 9 | JOHN HANCOCK VARIABLE LIFE INSURANCE CO | 0.01% | 11 | 0 | \$43,917 | \$0 | \$0 | N/A | 0.00% |
| 10 | KANSAS CITY LIFE INSURANCE COMPANY | 0.21% | 8 | 233 | \$1,089,527 | \$0 | \$610,981 | N/A | 56.08% |
| 11 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 0.00% | 13 | 0 | \$0 | \$0 | \$944 | N/A | N/A |
| 12 | MUTUAL OF AMERICA LIFE INSURANCE COMPANY | 1.62% | 5 | 276 | \$8,494,576 | \$0 | \$0 | N/A | 0.00% |
| 13 | NATIONAL LIFE INSURANCE COMPANY | 0.00% | 13 | 0 | \$0 | \$0 | \$65,235 | N/A | N/A |
| 14 | NATIONWIDE LIFE AND ANNUITY INSURANCE CO | 0.09% | 9 | 776 | \$489,199 | \$0 | \$16,284,169 | N/A | 3328.74% |
| 15 | NATIONWIDE LIFE INSURANCE COMPANY | 13.71% | 3 | 7,423 | \$71,776,941 | \$0 | \$63,320,769 | N/A | 88.22% |
| 16 | PENN INSURANCE & ANNUITY COMPANY THE | 0.00% | 13 | 2 | \$0 | \$0 | \$4,395 | N/A | N/A |
| 17 | PENN MUTUAL LIFE INSURANCE COMPANY THE | 1.06% | 6 | 42 | \$5,561,360 | \$0 | \$18,740 | N/A | 0.34% |
| 18 | PRUCO LIFE INSURANCE COMPANY | 0.00% | 13 | 0 | \$0 | \$0 | \$982 | N/A | N/A |
| 19 | STANDARD LIFE INSURANCE COMPANY OF INDIANA | 0.00% | 13 | 0 | \$0 | \$0 | \$5,000 | N/A | N/A |
| 20 | UNITED OF OMAHA LIFE INSURANCE COMPANY | -0.03% | 13 | 129 | -\$140,145 | \$0 | \$1,452,916 | N/A | -1036.72% |
| TOTAL | | 100.00% | | 55,024 | \$523,533,060 | \$127 | \$469,141,807 | N/A | 89.61% |

MISSOURI INDIVIDUAL OTHER CONSIDERATIONS

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSUREDS | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|-----------------|----------------------------|--------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | 5 STAR LIFE INSURANCE COMPANY | 0.00% | 283 | 419 | \$152,692 | \$0 | \$10,108 | \$28,962 | 6.62% |
| 2 | AAA LIFE INSURANCE COMPANY | 0.02% | 190 | 2,234 | \$934,027 | \$0 | \$270,448 | \$241,341 | 28.96% |
| 3 | ACACIA LIFE INSURANCE CO | 0.01% | 195 | 1,048 | \$820,185 | \$85,201 | \$850,014 | \$24,980 | 114.02% |
| 4 | AETNA LIFE INSURANCE COMPANY | 0.01% | 201 | 3,100 | \$685,548 | \$640,064 | \$1,640,935 | \$45,121 | 332.73% |
| 5 | AGL LIFE ASSURANCE COMPANY | 0.00% | 350 | 35 | \$35,425 | \$0 | \$400,638 | \$27,599 | 1130.95% |
| 6 | AIG ANNUITY INSURANCE COMPANY | 0.82% | 32 | 12,713 | \$46,040,857 | \$0 | \$88,681,091 | \$2,606 | 192.61% |
| 7 | AIG LIFE INSURANCE COMPANY | 0.01% | 237 | 2,193 | \$414,037 | \$0 | \$2,708,710 | \$398,332 | 654.22% |
| 8 | AIG SUNAMERICA LIFE ASSURANCE COMPANY | 5.15% | 2 | 12,752 | \$288,619,608 | \$0 | \$154,937,387 | \$83,309 | 53.68% |
| 9 | ALFA LIFE INSURANCE CORPORATION | 0.00% | 427 | 1 | \$0 | \$0 | \$2,266 | \$10 | N/A |
| 10 | ALLIANZ LIFE AND ANNUITY COMPANY | 0.00% | 427 | 1 | \$0 | \$0 | \$3,270 | \$0 | N/A |
| 11 | ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 427 | 0 | \$0 | \$0 | \$3,250 | \$0 | N/A |
| 12 | ALLIANZ LIFE INSURANCE CO OF NORTH AMERICA | 3.26% | 7 | 39,929 | \$182,835,018 | \$0 | \$102,411,637 | \$375,031 | 56.01% |
| 13 | ALLSTATE ASSURANCE COMPANY | 0.00% | 427 | 2 | \$0 | \$0 | \$0 | \$0 | N/A |
| 14 | ALLSTATE LIFE INSURANCE COMPANY | 0.53% | 50 | 19,464 | \$29,522,846 | \$0 | \$25,558,417 | \$1,370,970 | 86.57% |
| 15 | ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 353 | 67 | \$33,880 | \$0 | \$137,062 | \$10,808 | 404.55% |
| 16 | ALTA HEALTH & LIFE INSURANCE COMPANY | 0.00% | 410 | 15 | \$1,225 | \$0 | \$0 | \$35 | 0.00% |
| 17 | AMERICAN AMICABLE LIFE INS CO TX | 0.01% | 217 | 1,611 | \$564,606 | \$810 | \$157,754 | \$48,981 | 28.08% |
| 18 | AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA | 0.00% | 264 | 418 | \$220,876 | \$0 | \$480,195 | \$16,425 | 217.40% |
| 19 | AMERICAN CAPITOL INSURANCE COMPANY | 0.00% | 351 | 318 | \$35,000 | \$452 | \$37,014 | \$1,569 | 107.05% |
| 20 | AMERICAN COMMUNITY MUTUAL INSURANCE CO | 0.00% | 361 | 86 | \$22,238 | \$1,654 | \$13,790 | \$3,441 | 69.45% |
| 21 | AMERICAN EQUITY INVESTMENT LIFE INSURANCE COI | 0.99% | 29 | 7,055 | \$55,361,782 | \$0 | \$33,667,006 | \$2,894 | 60.81% |
| 22 | AMERICAN FAMILY LIFE ASSUR CO OF COLUMBUS | 0.04% | 153 | 10,140 | \$2,285,643 | \$0 | \$229,125 | \$433,333 | 10.02% |
| 23 | AMERICAN FAMILY LIFE INSURANCE COMPANY | 0.88% | 31 | 112,575 | \$49,142,062 | \$5,819,564 | \$28,449,453 | \$9,312,322 | 69.73% |
| 24 | AMERICAN FEDERATED LIFE INSURANCE COMPANY | 0.00% | 308 | 3,037 | \$97,239 | \$0 | \$25,871 | \$8,049 | 26.61% |
| 25 | AMERICAN FIDELITY ASSURANCE COMPANY | 0.08% | 119 | 9,893 | \$4,593,747 | \$13,441 | \$4,197,162 | \$429,708 | 91.66% |
| 26 | AMERICAN FIDELITY LIFE INSURANCE COMPANY | 0.01% | 245 | 2,100 | \$367,227 | \$1,345 | \$241,893 | \$26,221 | 66.24% |
| 27 | AMERICAN FINANCIAL SECURITY LIFE INS CO | 0.00% | 375 | 7 | \$10,206 | \$0 | \$1,250 | \$132 | 12.25% |
| 28 | AMERICAN GENERAL ASSURANCE COMPANY | 0.00% | 299 | 356 | \$113,466 | \$0 | \$20,675 | \$17,477 | 18.22% |
| 29 | AMERICAN GENERAL LIFE & ACCIDENT INS CO | 0.19% | 84 | 114,895 | \$10,727,422 | \$30,172 | \$10,773,559 | \$887,369 | 100.71% |
| 30 | AMERICAN GENERAL LIFE INSURANCE CO | 1.14% | 23 | 63,070 | \$63,935,349 | \$1,961,924 | \$46,081,786 | \$11,204,311 | 75.14% |
| 31 | AMERICAN HEALTH AND LIFE INSURANCE COMPANY | 0.00% | 318 | 3,857 | \$65,488 | \$4,653 | \$316,054 | \$7,679 | 489.72% |
| 32 | AMERICAN HERITAGE LIFE INSURANCE CO | 0.07% | 126 | 10,327 | \$3,886,844 | \$0 | \$1,590,218 | \$430,924 | 40.91% |
| 33 | AMERICAN HOME LIFE INSURANCE CO | 0.03% | 164 | 5,077 | \$1,590,845 | \$34,901 | \$1,069,918 | \$183,179 | 69.45% |
| 34 | AMERICAN INCOME LIFE INSURANCE CO | 0.17% | 88 | 27,838 | \$9,510,132 | \$401 | \$3,123,635 | \$517,956 | 32.85% |
| 35 | AMERICAN INTERNATIONAL LIFE ASSUR OF NY | 0.00% | 315 | 40 | \$69,941 | \$0 | \$1,065,190 | \$1,023 | 1522.98% |
| 36 | AMERICAN INVESTORS LIFE INS CO | 1.37% | 19 | 6,721 | \$76,764,972 | \$4,926 | \$37,445,582 | \$4,158 | 48.79% |
| 37 | AMERICAN LIFE & HEALTH INSURANCE COMPANY | 0.00% | 336 | 7,940 | \$49,985 | \$0 | \$0 | \$5,678 | 0.00% |
| 38 | AMERICAN MEMORIAL LIFE INSURANCE COMPANY | 0.00% | 265 | 4,193 | \$204,217 | \$25,027 | \$1,094,160 | \$16,941 | 548.04% |
| 39 | AMERICAN NATIONAL INSURANCE COMPANY | 0.44% | 59 | 66,720 | \$24,576,055 | \$68,638 | \$15,591,930 | \$1,065,339 | 63.72% |
| 40 | AMERICAN NATIONAL LIFE INS COMPANY OF TEXAS | 0.00% | 280 | 249 | \$168,632 | \$0 | \$17,735 | \$31,236 | 10.52% |
| 41 | AMERICAN PIONEER LIFE INSURANCE COMPANY | 0.01% | 226 | 857 | \$458,660 | \$0 | \$309,934 | \$8,148 | 67.57% |
| 42 | AMERICAN PROGRESSIVE LIFE AND HEALTH INS CO N | 0.00% | 407 | 6 | \$1,810 | \$0 | \$0 | \$93 | 0.00% |
| 43 | AMERICAN PUBLIC LIFE INSURANCE COMPANY | 0.00% | 366 | 59 | \$16,822 | \$0 | \$69 | \$809 | 0.41% |
| 44 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.03% | 170 | 4,361 | \$1,404,783 | \$22,876 | \$1,132,984 | \$227,493 | 82.28% |
| 45 | AMERICAN RETIREMENT LIFE INSURANCE COMPANY | 0.00% | 427 | 274 | \$0 | \$0 | \$241,140 | \$2 | N/A |
| 46 | AMERICAN UNDERWRITERS LIFE INSURANCE CO | 0.00% | 272 | 260 | \$183,721 | \$0 | \$95,932 | \$12,105 | 52.22% |
| 47 | AMERICAN UNITED LIFE INSURANCE CO | 0.29% | 72 | 4,272 | \$16,216,389 | \$315,877 | \$6,114,435 | \$425,234 | 39.65% |
| 48 | AMERICO FINANCIAL LIFE AND ANNUITY INS CO | 0.09% | 111 | 4,683 | \$5,146,602 | \$9,823 | \$2,318,428 | \$241,695 | 45.24% |
| 49 | AMERITAS LIFE INSURANCE CORP | 0.09% | 114 | 3,550 | \$4,798,262 | \$188,915 | \$9,854,348 | \$340,383 | 209.31% |
| 50 | AMICA LIFE INSURANCE COMPANY | 0.00% | 286 | 208 | \$145,635 | \$0 | \$31,897 | \$49,228 | 21.90% |
| 51 | ANNUITY & LIFE REASSURANCE AMERICA INC | 0.00% | 278 | 182 | \$172,437 | \$0 | \$129,984 | \$8,976 | 75.38% |
| 52 | ANNUITY INVESTORS LIFE INSURANCE CO | 0.01% | 218 | 368 | \$560,674 | \$0 | \$1,335,266 | \$0 | 238.15% |
| 53 | ANTHEM LIFE INSURANCE COMPANY | 0.00% | 271 | 2,009 | \$185,280 | \$0 | \$16,552 | \$54,569 | 8.93% |
| 54 | ASSURED LIFE ASSOCIATION | 0.00% | 349 | 191 | \$35,524 | \$361 | \$55,671 | \$1,456 | 157.73% |
| 55 | ASSURITY LIFE INSURANCE COMPANY | 0.05% | 140 | 7,232 | \$3,049,438 | \$767,062 | \$3,007,387 | \$229,589 | 123.78% |
| 56 | ATLANTA LIFE INSURANCE COMPANY | 0.00% | 296 | 6,842 | \$120,017 | \$0 | \$165,120 | \$10,608 | 137.58% |
| 57 | AURORA NATIONAL LIFE ASSURANCE COMPANY | 0.02% | 188 | 618 | \$990,324 | \$0 | \$5,430,456 | \$48,722 | 548.35% |
| 58 | AUTO CLUB LIFE INSURANCE COMPANY | 0.00% | 370 | 106 | \$15,726 | \$0 | \$23,360 | \$5,650 | 148.54% |
| 59 | AUTO OWNERS LIFE INSURANCE COMPANY | 0.06% | 138 | 5,418 | \$3,110,820 | \$0 | \$1,303,250 | \$505,333 | 41.89% |
| 60 | AVIVA LIFE AND ANNUITY COMPANY | 1.08% | 26 | 9,572 | \$60,714,684 | \$1,015,577 | \$12,038,323 | \$743,872 | 21.50% |
| 61 | AVIVA LIFE INSURANCE COMPANY | 0.08% | 120 | 1,449 | \$4,421,939 | \$0 | \$3,071,001 | \$98,460 | 69.45% |
| 62 | AXA EQUITABLE LIFE INSURANCE COMPANY | 1.29% | 22 | 42,853 | \$72,390,678 | \$5,507,379 | \$52,935,803 | \$5,788,392 | 80.73% |
| 63 | AXA LIFE AND ANNUITY COMPANY | 0.01% | 213 | 450 | \$578,862 | \$0 | \$88,643 | \$126,492 | 15.31% |
| 64 | BALBOA LIFE INSURANCE COMPANY | 0.00% | 310 | 260 | \$84,006 | \$0 | \$0 | \$20,833 | 0.00% |
| 65 | BALTIMORE LIFE INSURANCE COMPANY THE | 0.00% | 281 | 496 | \$163,935 | \$47,111 | \$274,018 | \$12,148 | 195.89% |
| 66 | BANKERS FIDELITY LIFE INSURANCE CO | 0.00% | 316 | 341 | \$68,609 | \$0 | \$63,214 | \$1,705 | 92.14% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSUREDS | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|-----------------|----------------------------|--------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 67 | BANKERS LIFE AND CASUALTY COMPANY | 0.38% | 62 | 24,057 | \$21,563,015 | \$46,036 | \$43,325,141 | \$354,527 | 201.14% |
| 68 | BANKERS LIFE INSURANCE COMPANY | 0.01% | 219 | 133 | \$553,883 | \$0 | \$11,852 | \$1,599 | 2.14% |
| 69 | BANNER LIFE INSURANCE COMPANY | 0.14% | 96 | 10,821 | \$8,095,569 | \$73,742 | \$3,410,824 | \$4,509,863 | 43.04% |
| 70 | BCS LIFE INSURANCE COMPANY | 0.00% | 413 | 1 | \$774 | \$0 | \$0 | \$10 | 0.00% |
| 71 | BENEFICIAL LIFE INSURANCE COMPANY | 0.04% | 155 | 367 | \$2,119,984 | \$10,197 | \$851,210 | \$25,684 | 40.63% |
| 72 | BERKSHIRE HATHAWAY LIFE INS CO OF NEBRASKA | 0.00% | 293 | 8 | \$130,654 | \$0 | \$146,740 | \$0 | 112.31% |
| 73 | BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 333 | 39 | \$53,001 | \$0 | \$0 | \$41,399 | 0.00% |
| 74 | BOSTON MUTUAL LIFE INSURANCE COMPANY | 0.08% | 116 | 23,878 | \$4,700,240 | \$1,622 | \$1,538,369 | \$411,094 | 32.76% |
| 75 | BROKERS NATIONAL LIFE ASSURANCE COMPANY | 0.00% | 386 | 32 | \$6,283 | \$0 | \$0 | \$1,348 | 0.00% |
| 76 | C M LIFE INSURANCE COMPANY | 0.25% | 77 | 7,588 | \$14,198,813 | \$0 | \$40,246,755 | \$888,344 | 283.45% |
| 77 | CANADA LIFE ASSURANCE COMPANY | 0.05% | 146 | 809 | \$2,626,180 | \$498,913 | \$2,500,072 | \$240,541 | 114.20% |
| 78 | CANADA LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 311 | 387 | \$83,402 | \$0 | \$1,659,752 | \$3,430 | 1990.06% |
| 79 | CAPITAL RESERVE LIFE INSURANCE COMPANY | 0.05% | 139 | 10,585 | \$3,071,550 | \$0 | \$2,817,763 | \$24,314 | 91.74% |
| 80 | CAPITOL LIFE INSURANCE COMPANY | 0.00% | 427 | 7 | \$0 | \$0 | \$42,504 | \$0 | N/A |
| 81 | CATHOLIC FAMILY LIFE INSURANCE | 0.00% | 368 | 157 | \$16,348 | \$1,469 | \$3,842 | \$2,993 | 32.49% |
| 82 | CATHOLIC FRATERNAL LIFE | 0.00% | 330 | 400 | \$57,474 | \$0 | \$20,950 | \$3,670 | 36.45% |
| 83 | CATHOLIC KNIGHTS | 0.01% | 230 | 3,106 | \$437,453 | \$14,662 | \$896,348 | \$27,594 | 208.25% |
| 84 | CATHOLIC ORDER OF FORESTERS | 0.01% | 247 | 1,231 | \$350,990 | \$48,066 | \$89,628 | \$10,905 | 39.23% |
| 85 | CELTIC INSURANCE COMPANY | 0.00% | 420 | 1 | \$196 | \$0 | \$0 | \$60 | 0.00% |
| 86 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.00% | 334 | 168 | \$52,682 | \$0 | \$7,598 | \$3,424 | 14.42% |
| 87 | CENTRAL SECURITY LIFE INSURANCE CO | 0.01% | 212 | 9,303 | \$585,279 | \$4,566 | \$1,034,467 | \$37,333 | 177.53% |
| 88 | CENTRAL STATES HEALTH & LIFE COMPANY | 0.01% | 251 | 1,430 | \$329,452 | \$10,700 | \$597,463 | \$15,751 | 184.60% |
| 89 | CENTRAL UNITED LIFE INSURANCE CO | 0.00% | 267 | 779 | \$192,626 | \$2,281 | \$175,832 | \$18,295 | 92.47% |
| 90 | CENTURION LIFE INSURANCE COMPANY | 0.15% | 92 | 552 | \$8,578,276 | \$0 | \$949,354 | \$0 | 11.07% |
| 91 | CENTURY LIFE ASSURANCE COMPANY | 0.00% | 421 | 1 | \$144 | \$0 | \$0 | \$4 | 0.00% |
| 92 | CHARTER NATIONAL LIFE INSURANCE CO | 0.00% | 400 | 101 | \$2,800 | \$0 | \$690,833 | \$2,356 | 24672.61% |
| 93 | CHEROKEE NATIONAL LIFE INSURANCE COMPAN | 0.01% | 250 | 3,952 | \$335,519 | \$0 | \$346,164 | \$27,269 | 103.17% |
| 94 | CHESAPEAKE LIFE INSURANCE COMPANY THE | 0.02% | 180 | 2,181 | \$1,125,434 | \$309 | \$224,939 | \$94,239 | 20.01% |
| 95 | CHRISTIAN FIDELITY LIFE INSURANCE CO | 0.00% | 256 | 527 | \$258,274 | \$0 | \$56,046 | \$5,355 | 21.70% |
| 96 | CHURCH LIFE INSURANCE CORPORATION | 0.00% | 289 | 38 | \$143,316 | \$0 | \$6,589 | \$345 | 4.60% |
| 97 | CICA LIFE INSURANCE COMPANY OF AMERICA | 0.04% | 152 | 2,018 | \$2,299,146 | \$995 | \$1,103,530 | \$62,092 | 48.04% |
| 98 | CIGNA LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 427 | 0 | \$0 | \$0 | \$173,833 | \$0 | N/A |
| 99 | CINCINNATI LIFE INSURANCE COMPANY THE | 0.12% | 104 | 9,940 | \$6,458,158 | \$0 | \$3,839,218 | \$2,193,249 | 59.45% |
| 100 | CITIZENS SECURITY LIFE INS CO | 0.00% | 275 | 792 | \$180,949 | \$105 | \$130,760 | \$5,065 | 72.32% |
| 101 | COLONIAL LIFE & ACCIDENT INS CO | 0.04% | 154 | 7,759 | \$2,145,075 | \$0 | \$753,199 | \$344,489 | 35.11% |
| 102 | COLONIAL PENN LIFE INSURANCE COMPANY | 0.01% | 252 | 4,226 | \$295,388 | \$0 | \$574,807 | \$5,725 | 194.59% |
| 103 | COLORADO BANKERS LIFE INS CO | 0.01% | 203 | 2,016 | \$674,891 | \$0 | \$282,230 | \$44,341 | 41.82% |
| 104 | COLUMBIAN LIFE INSURANCE COMPANY | 0.02% | 182 | 2,540 | \$1,077,529 | \$523 | \$262,668 | \$38,634 | 24.43% |
| 105 | COLUMBIAN MUTUAL LIFE INSURANCE CO | 0.00% | 317 | 200 | \$67,954 | \$10,686 | \$449,795 | \$4,590 | 677.64% |
| 106 | COLUMBUS LIFE INSURANCE COMPANY | 0.03% | 169 | 760 | \$1,443,877 | \$48,870 | \$2,855,814 | \$92,952 | 201.17% |
| 107 | COMBINED INSURANCE CO OF AMERICA | 0.03% | 160 | 14,658 | \$1,832,016 | \$0 | \$1,765,756 | \$128,352 | 96.38% |
| 108 | COMMONWEALTH ANNUITY AND LIFE INS CO | 0.02% | 181 | 4,553 | \$1,085,501 | \$0 | \$41,647,315 | \$309,923 | 3836.69% |
| 109 | COMPANION LIFE INSURANCE COMPANY | 0.00% | 401 | 16 | \$2,708 | \$0 | \$0 | \$270 | 0.00% |
| 110 | COMPBENEFITS INSURANCE COMPANY | 0.00% | 393 | 37 | \$4,257 | \$0 | \$5,000 | \$317 | 117.45% |
| 111 | CONNECTICUT GENERAL LIFE INS CO | 0.08% | 117 | 2,804 | \$4,645,412 | \$536,991 | \$15,084,613 | \$599,716 | 336.28% |
| 112 | CONSECO HEALTH INSURANCE COMPANY | 0.00% | 307 | 297 | \$98,252 | \$0 | \$35,195 | \$2,070 | 35.82% |
| 113 | CONSECO INSURANCE COMPANY | 0.03% | 158 | 3,801 | \$1,893,686 | \$297 | \$14,083,490 | \$20,743 | 743.72% |
| 114 | CONSECO LIFE INSURANCE CO | 0.06% | 137 | 7,130 | \$3,142,655 | \$32,739 | \$8,286,629 | \$499,742 | 264.72% |
| 115 | CONSECO SENIOR HEALTH INSURANCE COMPANY | 0.00% | 282 | 551 | \$163,826 | \$0 | \$403,311 | \$4,284 | 246.18% |
| 116 | CONSTITUTION LIFE INSURANCE COMPANY | 0.00% | 325 | 410 | \$59,993 | \$0 | \$164,482 | \$5,006 | 274.17% |
| 117 | CONTINENTAL ASSURANCE COMPANY | 0.01% | 221 | 1,649 | \$552,239 | \$133,080 | \$2,271,469 | \$54 | 435.42% |
| 118 | CONTINENTAL GENERAL INSURANCE CO | 0.01% | 222 | 2,123 | \$518,219 | \$96 | \$1,424,438 | \$62,511 | 274.89% |
| 119 | CONTINENTAL LIFE INS CO OF BRENTWOOD TN | 0.01% | 220 | 1,736 | \$553,192 | \$0 | \$192,406 | \$14,689 | 34.78% |
| 120 | COUNTRY INVESTORS LIFE ASSURANCE COMPANY | 0.01% | 204 | 925 | \$667,429 | \$0 | \$719,351 | \$48,677 | 107.78% |
| 121 | COUNTRY LIFE INSURANCE COMPANY | 0.07% | 124 | 11,880 | \$4,018,851 | \$1,240,357 | \$3,360,353 | \$958,389 | 114.48% |
| 122 | CROATIAN FRATERNAL UNION OF AMERICA | 0.00% | 363 | 608 | \$21,948 | \$5,939 | \$44,686 | \$4,939 | 230.66% |
| 123 | CROWN LIFE INSURANCE COMPANY | 0.01% | 198 | 1,030 | \$787,723 | \$285,902 | \$1,361,492 | \$95,631 | 209.13% |
| 124 | CSA FRATERNAL LIFE | 0.00% | 360 | 586 | \$24,294 | \$0 | \$62,526 | \$3,046 | 259.37% |
| 125 | CUNA MUTUAL INSURANCE SOCIETY | 0.13% | 101 | 5,947 | \$7,184,817 | \$334,304 | \$20,647,733 | \$288,347 | 292.03% |
| 126 | DEGREE OF HONOR PROTECTIVE ASSOC | 0.00% | 321 | 603 | \$63,789 | \$0 | \$186,128 | \$4,418 | 291.79% |
| 127 | DIRECT GENERAL LIFE INSURANCE COMPANY | 0.00% | 270 | 1,309 | \$187,219 | \$0 | \$50,225 | \$13,365 | 26.83% |
| 128 | DIXIE NATIONAL LIFE INSURANCE COMPANY | 0.00% | 346 | 182 | \$40,851 | \$437 | \$80,982 | \$1,591 | 199.31% |
| 129 | EMC NATIONAL LIFE COMPANY | 0.07% | 123 | 6,688 | \$4,134,966 | \$66,132 | \$5,258,598 | \$341,002 | 128.77% |
| 130 | EMPLOYEES LIFE COMPANY (MUTUAL) | 0.01% | 253 | 226 | \$281,716 | \$392 | \$748,806 | \$1,703 | 265.94% |
| 131 | EPIC LIFE INSURANCE COMPANY THE | 0.00% | 417 | 1 | \$372 | \$0 | \$0 | \$5 | 0.00% |
| 132 | EQUITABLE LIFE & CASUALTY INSURANCE COMPANY | 0.01% | 202 | 2,407 | \$683,831 | \$0 | \$548,417 | \$13,815 | 80.20% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSUREDS | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|-----------------|----------------------------|--------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 133 | EQUITABLE RESERVE ASSOCIATION | 0.00% | 387 | 282 | \$5,797 | \$8,550 | \$32,547 | \$1,123 | 708.94% |
| 134 | EQUITRUST LIFE INSURANCE COMPANY | 0.76% | 34 | 3,441 | \$42,509,508 | \$0 | \$5,354,056 | \$4,545 | 12.59% |
| 135 | FAMILY BENEFIT LIFE INSURANCE COMPANY | 0.03% | 166 | 6,436 | \$1,545,484 | \$126,206 | \$4,280,346 | \$108,928 | 285.12% |
| 136 | FAMILY LIFE INSURANCE COMPANY | 0.00% | 259 | 652 | \$249,596 | \$0 | \$278,345 | \$29,381 | 111.52% |
| 137 | FAMILY SERVICE LIFE INSURANCE COMPANY | 0.00% | 426 | 569 | \$54 | \$0 | \$557,924 | \$2,531 | 1033192.59% |
| 138 | FARM BUREAU LIFE INS CO OF MISSOURI | 0.56% | 46 | 55,634 | \$31,518,734 | \$3,022,102 | \$17,385,094 | \$3,390,582 | 64.75% |
| 139 | FARMERS NEW WORLD LIFE INSURANCE CO | 0.57% | 45 | 60,227 | \$32,042,626 | \$32,214 | \$28,527,358 | \$5,254,778 | 89.13% |
| 140 | FEDERAL LIFE INSURANCE CO MUTUAL | 0.00% | 290 | 435 | \$142,111 | \$5,750 | \$39,339 | \$20,488 | 31.73% |
| 141 | FEDERATED LIFE INSURANCE COMPANY | 0.09% | 110 | 3,240 | \$5,189,244 | \$0 | \$2,979,913 | \$815,583 | 57.42% |
| 142 | FIDELITY INVESTMENTS LIFE INS CO | 0.46% | 56 | 2,338 | \$25,538,183 | \$0 | \$17,625,372 | \$89,063 | 69.02% |
| 143 | FIDELITY LIFE ASSOC A LEGAL RESERVE LIFE INS CO | 0.01% | 206 | 1,455 | \$657,130 | \$42,106 | \$174,007 | \$340,386 | 32.89% |
| 144 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.05% | 143 | 5,312 | \$2,708,676 | \$0 | \$2,796,787 | \$20,744 | 103.25% |
| 145 | FIRST ALLMERICA FINANCIAL LIFE INSURANCE CO | 0.00% | 291 | 931 | \$133,486 | \$274,867 | \$2,119,930 | \$17,790 | 1794.04% |
| 146 | FIRST CATHOLIC SLOVAK LADIES ASSOC OF THE USA | 0.00% | 327 | 684 | \$59,480 | \$6,657 | \$71,450 | \$1,334 | 131.32% |
| 147 | FIRST CATHOLIC SLOVAK UNION OF USA & CANADA | 0.00% | 382 | 51 | \$8,711 | \$189 | \$6,615 | \$123 | 78.11% |
| 148 | FIRST GUARANTY INSURANCE COMPANY | 0.00% | 399 | 3 | \$2,952 | \$0 | \$0 | \$21 | 0.00% |
| 149 | FIRST HEALTH LIFE & HEALTH INSURANCE CO | 0.00% | 359 | 21 | \$24,927 | \$0 | \$6,292 | \$745 | 25.24% |
| 150 | FIRST INVESTORS LIFE INSURANCE COMPANY | 0.01% | 248 | 473 | \$348,972 | \$1,234 | \$268,912 | \$27,819 | 77.41% |
| 151 | FIRST PENN-PACIFIC LIFE INSURANCE COMPANY | 0.07% | 127 | 7,824 | \$3,864,037 | \$0 | \$4,188,690 | \$2,168,175 | 108.40% |
| 152 | FORETHOUGHT LIFE INSURANCE COMPANY | 0.01% | 231 | 757 | \$429,755 | \$0 | \$467,544 | \$4,129 | 108.79% |
| 153 | FORT DEARBORN LIFE INSURANCE COMPANY | 0.03% | 161 | 584 | \$1,772,817 | \$0 | \$1,186,016 | \$2,972 | 66.90% |
| 154 | FREEDOM LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 389 | 18 | \$5,513 | \$0 | \$0 | \$831 | 0.00% |
| 155 | FUNERAL DIRECTORS LIFE INSURANCE CO | 0.02% | 171 | 632 | \$1,356,671 | \$392 | \$254,590 | \$2,032 | 18.79% |
| 156 | GARDEN STATE LIFE INSURANCE COMPANY | 0.01% | 211 | 1,111 | \$589,744 | \$0 | \$515,252 | \$76,366 | 87.37% |
| 157 | GENERAL AMERICAN LIFE INSURANCE COMPANY | 0.69% | 39 | 36,180 | \$38,570,090 | \$22,037,618 | \$84,732,718 | \$4,553,898 | 276.82% |
| 158 | GENERAL FIDELITY LIFE INSURANCE CO | 0.00% | 427 | 9 | -\$967 | \$0 | \$0 | \$16 | 0.00% |
| 159 | GENWORTH LIFE AND ANNUITY INSURANCE CO | 1.07% | 27 | 41,739 | \$60,005,970 | \$0 | \$77,863,693 | \$10,546,477 | 129.76% |
| 160 | GENWORTH LIFE INSURANCE COMPANY | 0.25% | 80 | 4,835 | \$13,882,885 | \$0 | \$23,283,848 | \$1,295,318 | 167.72% |
| 161 | GERBER LIFE INSURANCE COMPANY | 0.08% | 118 | 66,881 | \$4,635,338 | \$0 | \$756,075 | \$727,794 | 16.31% |
| 162 | GLOBE LIFE AND ACCIDENT INS CO | 0.14% | 99 | 104,338 | \$7,577,487 | \$3,168 | \$3,591,227 | \$816,885 | 47.44% |
| 163 | GOLDEN RULE INSURANCE COMPANY | 0.14% | 97 | 3,972 | \$7,867,032 | \$4,387 | \$6,775,624 | \$303,852 | 86.18% |
| 164 | GOVERNMENT PERSONNEL MUTUAL LIFE INS CO | 0.00% | 258 | 585 | \$250,801 | \$81,805 | \$301,918 | \$18,280 | 153.00% |
| 165 | GRANGE LIFE INSURANCE COMPANY | 0.00% | 331 | 80 | \$55,651 | \$0 | \$0 | \$15,974 | 0.00% |
| 166 | GREAT AMERICAN LIFE INSURANCE CO | 0.37% | 66 | 3,229 | \$20,652,564 | \$0 | \$7,591,571 | \$296,954 | 36.76% |
| 167 | GREAT SOUTHERN LIFE INSURANCE COMPANY | 0.01% | 196 | 1,921 | \$816,208 | \$91 | \$1,828,845 | \$110,177 | 224.08% |
| 168 | GREAT WEST LIFE & ANNUITY INSURANCE COMPANY | 0.16% | 90 | 11,162 | \$9,216,681 | \$568,024 | \$5,528,001 | \$680,554 | 66.14% |
| 169 | GREAT WEST LIFE ASSURANCE COMPANY | 0.01% | 234 | 1,169 | \$419,686 | \$11,189 | \$796,792 | \$60,078 | 192.52% |
| 170 | GREAT WESTERN INSURANCE COMPANY | 0.00% | 374 | 55 | \$11,509 | \$1,267 | \$54,374 | \$243 | 483.46% |
| 171 | GREATER BENEFICIAL UNION OF PITTSBURGH | 0.00% | 295 | 433 | \$120,233 | \$5,998 | \$505,677 | \$3,441 | 425.57% |
| 172 | GUARANTEE TRUST LIFE INSURANCE CO | 0.02% | 191 | 7,347 | \$905,757 | \$0 | \$573,364 | \$63,620 | 63.30% |
| 173 | GUARANTY INCOME LIFE INSURANCE COMPANY | 0.01% | 243 | 421 | \$377,035 | \$3,666 | \$1,642,222 | \$6,154 | 436.53% |
| 174 | GUARDIAN INSURANCE & ANNUITY COMPANY INC | 0.07% | 128 | 848 | \$3,818,632 | \$0 | \$8,629,904 | \$39,286 | 225.99% |
| 175 | GUARDIAN LIFE INSURANCE COMPANY OF AMERICA | 0.20% | 82 | 5,846 | \$11,406,665 | \$4,009,242 | \$12,530,842 | \$1,125,605 | 145.00% |
| 176 | HARTFORD LIFE AND ACCIDENT INSURANCE CO | 0.01% | 242 | 302 | \$379,067 | \$3,502 | \$258,121 | \$96,195 | 69.02% |
| 177 | HARTFORD LIFE AND ANNUITY INSURANCE CO | 5.00% | 3 | 34,663 | \$280,231,644 | \$127 | \$293,364,945 | \$2,850,489 | 104.69% |
| 178 | HARTFORD LIFE INSURANCE COMPANY | 1.10% | 25 | 24,653 | \$61,444,664 | \$16,871 | \$119,594,779 | \$1,419,616 | 194.67% |
| 179 | HCC LIFE INSURANCE COMPANY | 0.00% | 384 | 14 | \$7,844 | \$0 | \$9,000 | \$937 | 114.74% |
| 180 | HEALTHY ALLIANCE LIFE INSURANCE CO | 0.00% | 416 | 0 | \$419 | \$0 | \$0 | \$0 | 0.00% |
| 181 | HERITAGE LIFE INSURANCE COMPANY | 0.00% | 427 | 0 | \$0 | \$0 | \$0 | \$38 | N/A |
| 182 | HOLY FAMILY SOCIETY OF THE USA | 0.00% | 313 | 273 | \$79,128 | \$0 | \$27,818 | \$1,257 | 35.16% |
| 183 | HOMESTEADERS LIFE COMPANY | 0.00% | 273 | 4,054 | \$183,214 | \$0 | \$391,534 | \$5,215 | 213.70% |
| 184 | HORACE MANN LIFE INSURANCE COMPANY | 0.06% | 134 | 3,745 | \$3,240,750 | \$0 | \$4,026,456 | \$101,677 | 124.24% |
| 185 | HOUSEHOLD LIFE INSURANCE COMPANY | 0.00% | 322 | 250 | \$63,718 | \$0 | \$121,031 | \$28,180 | 189.95% |
| 186 | HUMANA INSURANCE COMPANY | 0.00% | 357 | 188 | \$26,401 | \$0 | \$0 | \$17,580 | 0.00% |
| 187 | HUMANADENTAL INSURANCE COMPANY | 0.00% | 343 | 177 | \$43,417 | \$1,452 | \$72,724 | \$2,346 | 170.85% |
| 188 | IDEALIFE INSURANCE COMPANY | 0.00% | 297 | 440 | \$117,838 | \$0 | \$104,841 | \$4,898 | 88.97% |
| 189 | ILLINOIS MUTUAL LIFE INSURANCE COMPANY | 0.09% | 113 | 3,544 | \$4,805,327 | \$32,215 | \$1,986,687 | \$220,372 | 42.01% |
| 190 | INDEPENDENCE LIFE AND ANNUITY COMPANY | 0.00% | 427 | 6 | \$0 | \$0 | \$180,195 | \$468 | N/A |
| 191 | INDEPENDENT ORDER OF FORESTERS THE | 0.05% | 145 | 4,868 | \$2,636,200 | \$287,676 | \$1,993,406 | \$226,159 | 86.53% |
| 192 | INDIANAPOLIS LIFE INSURANCE COMPANY | 0.10% | 107 | 2,333 | \$5,570,823 | \$225,542 | \$737,267 | \$283,450 | 17.28% |
| 193 | INDIVIDUAL ASSUR CO LIFE HEALTH & ACCIDENT | 0.00% | 274 | 1,990 | \$182,083 | \$0 | \$548,104 | \$35,997 | 301.02% |
| 194 | INDUSTRIAL ALLIANCE PACIFIC INS AND FINANCIAL S | 0.00% | 376 | 10 | \$9,571 | \$0 | \$824 | \$761 | 8.61% |
| 195 | ING LIFE INSURANCE AND ANNUITY COMPANY | 0.27% | 75 | 5,154 | \$14,963,780 | \$0 | \$13,863,478 | \$434,227 | 92.65% |
| 196 | ING USA ANNUITY AND LIFE INSURANCE COMPANY | 0.73% | 35 | 8,189 | \$41,020,491 | \$244,965 | \$46,276,310 | \$81,157 | 113.41% |
| 197 | INTEGRITY LIFE INSURANCE COMPANY | 0.14% | 98 | 1,297 | \$7,745,271 | \$0 | \$11,015,018 | \$12,428 | 142.22% |
| 198 | INTRAMERICA LIFE INSURANCE COMPANY | 0.00% | 412 | 11 | \$873 | \$0 | \$0 | \$12 | 0.00% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSUREDS | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|--|-----------------|----------------------------|--------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 199 | INVESTORS GUARANTY LIFE INSURANCE COMPANY | 0.00% | 345 | 168 | \$41,752 | \$0 | \$70,980 | \$1,323 | 170.00% |
| 200 | INVESTORS HERITAGE LIFE INSURANCE COMPANY | 0.00% | 358 | 242 | \$25,770 | \$4,308 | \$194,220 | \$1,000 | 770.38% |
| 201 | INVESTORS INSURANCE CORPORATION | 0.04% | 149 | 441 | \$2,381,703 | \$112 | \$3,696,623 | \$128 | 155.21% |
| 202 | INVESTORS LIFE INSURANCE CO OF NORTH AMERICA | 0.01% | 199 | 1,364 | \$736,174 | \$1,423 | \$2,066,252 | \$55,717 | 280.87% |
| 203 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 3.64% | 5 | 38,409 | \$203,848,207 | \$610 | \$141,264,251 | \$2,929,797 | 69.30% |
| 204 | JEFFERSON NATIONAL LIFE INSURANCE COMPANY | 0.09% | 109 | 1,663 | \$5,214,758 | \$131,198 | \$4,119,839 | \$55,233 | 81.52% |
| 205 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.00% | 262 | 464 | \$243,139 | \$0 | \$1,051,423 | \$31,821 | 432.44% |
| 206 | JOHN HANCOCK LIFE INSURANCE COMPANY | 0.19% | 83 | 29,966 | \$10,802,710 | \$4,053,920 | \$23,979,415 | \$520,107 | 259.50% |
| 207 | JOHN HANCOCK LIFE INSURANCE COMPANY (USA) | 3.41% | 6 | 4,163 | \$191,025,030 | \$6,901,418 | \$17,664,692 | \$3,647,904 | 12.86% |
| 208 | JOHN HANCOCK VARIABLE LIFE INSURANCE CO | 0.26% | 76 | 7,297 | \$14,731,722 | \$205,283 | \$13,150,215 | \$2,159,001 | 90.66% |
| 209 | KANAWHA INSURANCE COMPANY | 0.00% | 288 | 651 | \$143,455 | \$0 | \$154,253 | \$20,004 | 107.53% |
| 210 | KANSAS CITY LIFE INSURANCE COMPANY | 0.31% | 70 | 23,868 | \$17,579,616 | \$279,847 | \$35,297,459 | \$1,497,185 | 202.38% |
| 211 | KEMPER INVESTORS LIFE INS CO | 0.03% | 165 | 2,115 | \$1,581,176 | \$0 | \$21,419,380 | \$64,383 | 1354.65% |
| 212 | KNIGHTS OF COLUMBUS | 0.44% | 58 | 60,923 | \$24,790,952 | \$11,079,156 | \$13,563,391 | \$2,339,242 | 99.40% |
| 213 | LAFAYETTE LIFE INSURANCE COMPANY THE | 0.06% | 136 | 2,436 | \$3,192,818 | \$474,702 | \$1,462,486 | \$153,364 | 60.67% |
| 214 | LEWER LIFE INSURANCE COMPANY | 0.00% | 396 | 13 | \$3,499 | \$0 | \$10,519 | \$129 | 300.63% |
| 215 | LIBERTY LIFE ASSURANCE COMPANY OF BOSTON | 0.02% | 174 | 3,942 | \$1,278,513 | \$189,899 | \$2,724,339 | \$271,270 | 227.94% |
| 216 | LIBERTY LIFE INSURANCE COMPANY | 0.13% | 102 | 9,760 | \$7,079,162 | \$13,971 | \$25,042,264 | \$566,443 | 353.94% |
| 217 | LIBERTY NATIONAL LIFE INSURANCE COMPANY | 0.05% | 147 | 4,744 | \$2,621,642 | \$104 | \$874,964 | \$299,461 | 33.38% |
| 218 | LIFE INSURANCE COMPANY OF NORTH AMERICA | 0.00% | 303 | 89 | \$106,914 | \$0 | \$2,735,724 | \$3,323 | 2558.81% |
| 219 | LIFE INSURANCE COMPANY OF THE SOUTHWEST | 0.08% | 122 | 2,393 | \$4,281,356 | \$0 | \$5,200,888 | \$148,410 | 121.48% |
| 220 | LIFE INVESTORS INSURANCE COMPANY OF AMERICA | 0.06% | 132 | 7,275 | \$3,354,724 | \$50,207 | \$5,116,847 | \$522,089 | 154.02% |
| 221 | LIFESECURE INSURANCE COMPANY | 0.00% | 301 | 1,404 | \$111,992 | \$0 | \$391,883 | \$11,072 | 349.92% |
| 222 | LINCOLN BENEFIT LIFE COMPANY | 0.59% | 43 | 14,390 | \$32,893,567 | \$4,149 | \$35,537,572 | \$3,314,786 | 108.05% |
| 223 | LINCOLN HERITAGE LIFE INSURANCE COMPANY | 0.06% | 130 | 10,977 | \$3,565,938 | \$25,411 | \$2,627,518 | \$67,146 | 74.40% |
| 224 | LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK | 0.01% | 209 | 69 | \$630,599 | \$1,845 | \$56,118 | \$6,646 | 9.19% |
| 225 | LINCOLN MEMORIAL LIFE INSURANCE COMPANY | 0.28% | 74 | 77,877 | \$15,479,301 | \$0 | \$44,685,744 | \$186,491 | 288.68% |
| 226 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 5.97% | 1 | 51,044 | \$334,968,148 | \$331,795 | \$224,303,246 | \$5,715,940 | 67.06% |
| 227 | LOYAL AMERICAN LIFE INSURANCE COMPANY | 0.02% | 193 | 1,522 | \$851,849 | \$2,720 | \$845,244 | \$22,558 | 99.54% |
| 228 | LOYAL CHRISTIAN BENEFIT ASSOCIATION | 0.00% | 263 | 112 | \$234,823 | \$0 | \$1,117,120 | \$1,272 | 475.73% |
| 229 | MADISON NATIONAL LIFE INSURANCE COMPANY INC | 0.01% | 225 | 2,388 | \$477,035 | \$3,413 | \$662,532 | \$24,449 | 139.60% |
| 230 | MAGNA INSURANCE COMPANY | 0.00% | 395 | 17 | \$3,557 | \$0 | \$20,036 | \$194 | 563.28% |
| 231 | MANHATTAN LIFE INSURANCE COMPANY | 0.00% | 287 | 626 | \$144,346 | \$30,988 | \$732,968 | \$18,800 | 529.21% |
| 232 | MANHATTAN NATIONAL LIFE INSURANCE COMPANY | 0.02% | 177 | 1,801 | \$1,171,941 | \$3 | \$1,549,267 | \$204,494 | 132.20% |
| 233 | MANULIFE INSURANCE COMPANY | 0.00% | 329 | 98 | \$57,926 | \$0 | \$89,209 | \$25,384 | 154.01% |
| 234 | MARQUETTE NATIONAL LIFE INSURANCE COMPANY | 0.00% | 383 | 15 | \$8,104 | \$0 | \$0 | \$138 | 0.00% |
| 235 | MASSACHUSETTS MUTUAL LIFE INSURANCE CO | 1.33% | 20 | 32,630 | \$74,510,022 | \$20,379,503 | \$57,032,458 | \$3,560,136 | 103.89% |
| 236 | MEDICO LIFE INSURANCE COMPANY | 0.00% | 341 | 263 | \$44,252 | \$3,249 | \$55,511 | \$1,417 | 132.78% |
| 237 | MEGA LIFE AND HEALTH INSURANCE COMPANY THE | 0.01% | 224 | 1,259 | \$485,551 | \$14,202 | \$1,047,938 | \$60,567 | 218.75% |
| 238 | MEMBERS LIFE INSURANCE COMPANY | 0.00% | 394 | 23 | \$3,689 | \$0 | \$0 | \$364 | 0.00% |
| 239 | MERIT LIFE INSURANCE CO | 0.01% | 205 | 8,155 | \$665,742 | \$0 | \$522,326 | \$65,678 | 78.46% |
| 240 | MERRILL LYNCH LIFE INSURANCE COMPANY | 0.15% | 94 | 1,216 | \$8,518,749 | \$0 | \$17,979,398 | \$98,482 | 211.06% |
| 241 | METLIFE INSURANCE COMPANY OF CONNECTICUT | 0.59% | 42 | 22,692 | \$32,945,751 | \$0 | \$30,611,560 | \$1,223,114 | 92.92% |
| 242 | METLIFE INVESTORS INSURANCE COMPANY | 1.49% | 16 | 8,374 | \$83,352,019 | \$0 | \$132,154,434 | \$51,809 | 158.55% |
| 243 | METLIFE INVESTORS USA INSURANCE COMPANY | 1.96% | 13 | 9,818 | \$110,188,642 | \$0 | \$51,647,538 | \$1,617,782 | 46.87% |
| 244 | METROPOLITAN LIFE INSURANCE COMPANY | 2.12% | 12 | 219,935 | \$118,831,635 | \$28,681,180 | \$185,619,140 | \$5,225,301 | 180.34% |
| 245 | METROPOLITAN TOWER LIFE INSURANCE COMPANY | 0.05% | 141 | 7,088 | \$2,919,358 | \$0 | \$8,396,299 | \$506,607 | 287.61% |
| 246 | MIDLAND NATIONAL LIFE INSURANCE COMPANY | 0.69% | 38 | 11,696 | \$38,815,821 | \$22,526 | \$13,427,823 | \$1,256,100 | 34.65% |
| 247 | MIDWEST NATIONAL LIFE INS CO OF TENNESEE | 0.00% | 312 | 225 | \$82,850 | \$169 | \$26,142 | \$9,325 | 31.76% |
| 248 | MIDWESTERN UNITED LIFE INSURANCE COMPANY | 0.00% | 347 | 209 | \$40,349 | \$3,933 | \$39,354 | \$5,155 | 107.28% |
| 249 | MINNESOTA LIFE INSURANCE COMPANY | 0.49% | 53 | 10,377 | \$27,659,925 | \$962,479 | \$16,118,354 | \$2,760,160 | 61.75% |
| 250 | MISSOURI VALLEY LIFE AND HEALTH INSURANCE CO | 0.00% | 415 | 1 | \$507 | \$0 | \$0 | \$10 | 0.00% |
| 251 | MML BAY STATE LIFE INSURANCE COMPANY | 0.02% | 176 | 1,317 | \$1,181,938 | \$0 | \$4,167,789 | \$224,659 | 352.62% |
| 252 | MODERN WOODMEN OF AMERICA | 0.31% | 71 | 27,474 | \$17,183,013 | \$815,741 | \$18,446,140 | \$798,076 | 112.10% |
| 253 | MOLINA HEALTHCARE INSURANCE COMPANY | 0.00% | 403 | 7 | \$2,460 | \$0 | \$92,290 | \$271 | 3751.63% |
| 254 | MONITOR LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 379 | 113 | \$9,040 | \$639 | \$901 | \$1,054 | 17.04% |
| 255 | MONUMENTAL LIFE INSURANCE COMPANY | 0.55% | 48 | 38,857 | \$30,691,607 | \$6,320 | \$27,266,665 | \$573,279 | 88.86% |
| 256 | MONY LIFE INSURANCE COMPANY | 0.06% | 133 | 7,533 | \$3,288,940 | \$1,545,208 | \$11,354,741 | \$298,650 | 392.22% |
| 257 | MONY LIFE INSURANCE COMPANY OF AMERICA | 0.07% | 125 | 1,887 | \$3,925,653 | \$0 | \$9,381,529 | \$551,492 | 238.98% |
| 258 | MOUNTAIN LIFE INSURANCE COMPANY | 0.00% | 300 | 285 | \$112,530 | \$0 | \$55,733 | \$11,031 | 49.53% |
| 259 | MTL INSURANCE COMPANY | 0.05% | 142 | 1,540 | \$2,882,742 | \$193,564 | \$1,189,191 | \$222,582 | 47.97% |
| 260 | MUTUAL OF AMERICA LIFE INSURANCE COMPANY | 0.15% | 93 | 1,211 | \$8,549,374 | \$1,354 | \$3,243,734 | \$2,364 | 37.96% |
| 261 | NATIONAL BENEFIT LIFE INSURANCE COMPANY | 0.01% | 208 | 6,509 | \$630,795 | \$0 | \$159,376 | \$105,411 | 25.27% |
| 262 | NATIONAL CATHOLIC SOCIETY OF FORESTERS | 0.00% | 344 | 117 | \$43,229 | \$1,097 | \$17,908 | \$1,879 | 43.96% |
| 263 | NATIONAL FARMERS UNION LIFE INSURANCE CO | 0.00% | 260 | 566 | \$248,934 | \$1,112 | \$248,597 | \$18,807 | 100.31% |
| 264 | NATIONAL FOUNDATION LIFE INSURANCE COMPANY | 0.00% | 369 | 153 | \$16,225 | \$204 | \$19,243 | \$1,537 | 119.86% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSUREDS | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|-----------------|----------------------------|--------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 265 | NATIONAL GUARDIAN LIFE INSURANCE COMPANY | 0.01% | 210 | 2,445 | \$621,160 | \$29,185 | \$732,878 | \$74,081 | 122.68% |
| 266 | NATIONAL LIFE INSURANCE COMPANY | 0.13% | 100 | 3,368 | \$7,558,687 | \$3,911,348 | \$5,114,882 | \$545,806 | 119.42% |
| 267 | NATIONAL STATES INSURANCE COMPANY | 0.02% | 185 | 2,460 | \$1,017,361 | \$0 | \$801,631 | \$20,189 | 78.80% |
| 268 | NATIONAL TEACHERS ASSOCIATES LIFE INS CO | 0.00% | 306 | 424 | \$100,739 | \$0 | \$319 | \$24,798 | 0.32% |
| 269 | NATIONAL WESTERN LIFE INSURANCE COMPANY | 0.10% | 106 | 4,064 | \$5,874,166 | \$7,213 | \$5,930,160 | \$69,556 | 101.08% |
| 270 | NATIONWIDE LIFE & ANNUITY COMPANY OF AMERICA | 0.01% | 239 | 290 | \$403,431 | \$2,155 | \$1,304,899 | \$74,050 | 323.98% |
| 271 | NATIONWIDE LIFE AND ANNUITY INSURANCE CO | 0.04% | 151 | 1,242 | \$2,315,371 | \$0 | \$16,707,178 | \$211,401 | 721.58% |
| 272 | NATIONWIDE LIFE INSURANCE COMPANY | 1.48% | 17 | 10,149 | \$82,819,199 | \$41,033 | \$69,437,438 | \$733,544 | 83.89% |
| 273 | NATIONWIDE LIFE INS COMPANY OF AMERICA | 0.03% | 159 | 2,680 | \$1,841,791 | \$441,249 | \$1,973,116 | \$206,787 | 131.09% |
| 274 | NEW ENGLAND LIFE INSURANCE COMPANY | 0.45% | 57 | 5,438 | \$25,359,128 | \$71,059 | \$15,678,630 | \$1,328,872 | 62.11% |
| 275 | NEW ERA LIFE INS COMPANY OF THE MIDWEST | 0.00% | 390 | 99 | \$4,883 | \$0 | \$33,837 | \$346 | 692.96% |
| 276 | NEW YORK LIFE INSURANCE & ANNUITY CORP | 2.64% | 11 | 24,279 | \$147,844,250 | \$0 | \$112,330,846 | \$2,380,543 | 75.98% |
| 277 | NEW YORK LIFE INSURANCE COMPANY | 0.71% | 36 | 68,096 | \$39,900,088 | \$21,137,014 | \$53,177,610 | \$5,038,884 | 186.25% |
| 278 | NORTH AMERICAN COMPANY FOR LIFE & HEALTH INS | 0.58% | 44 | 8,975 | \$32,683,755 | \$0 | \$8,373,866 | \$1,896,360 | 25.62% |
| 279 | NORTH AMERICAN INSURANCE COMPANY | 0.00% | 414 | 2 | \$746 | \$0 | \$7 | \$8 | 0.94% |
| 280 | NORTH CAROLINA MUTUAL LIFE INS COMPANY | 0.00% | 405 | 5,052 | \$1,856 | \$644 | \$326 | \$2,245 | 52.26% |
| 281 | NORTHWESTERN MUTUAL LIFE INSURANCE CO | 3.65% | 4 | 126,698 | \$204,469,256 | \$85,723,772 | \$100,827,283 | \$23,816,948 | 91.24% |
| 282 | NYLIFE INSURANCE COMPANY OF ARIZONA | 0.02% | 173 | 1,545 | \$1,290,314 | \$0 | \$601,677 | \$629,799 | 46.63% |
| 283 | OCCIDENTAL LIFE INS CO OF NORTH CAROLINA | 0.00% | 279 | 470 | \$171,593 | \$3,237 | \$149,684 | \$15,966 | 89.12% |
| 284 | OHIO NATIONAL LIFE ASSURANCE CORP | 0.17% | 89 | 4,585 | \$9,499,555 | \$0 | \$4,240,539 | \$1,539,467 | 44.64% |
| 285 | OHIO NATIONAL LIFE INSURANCE COMPANY THE | 0.77% | 33 | 13,020 | \$43,458,277 | \$752,403 | \$120,345,109 | \$113,212 | 278.65% |
| 286 | OHIO STATE LIFE INSURANCE COMPANY THE | 0.02% | 179 | 2,531 | \$1,136,348 | \$2,556 | \$1,326,560 | \$177,341 | 116.96% |
| 287 | OLD AMERICAN INSURANCE COMPANY | 0.09% | 108 | 23,688 | \$5,218,429 | \$0 | \$4,413,750 | \$84,709 | 84.58% |
| 288 | OLD RELIANCE INSURANCE COMPANY | 0.00% | 268 | 795 | \$192,407 | \$0 | \$95,906 | \$5,436 | 49.85% |
| 289 | OLD REPUBLIC LIFE INSURANCE COMPANY | 0.01% | 232 | 1,990 | \$421,153 | \$0 | \$16,223 | \$169,553 | 3.85% |
| 290 | OLD UNITED LIFE INSURANCE COMPANY | 0.00% | 397 | 30 | \$3,380 | \$0 | \$21,129 | \$310 | 625.12% |
| 291 | OM FINANCIAL LIFE INSURANCE COMPANY | 1.07% | 28 | 15,157 | \$59,782,654 | \$5,272 | \$62,153,703 | \$1,258,747 | 103.97% |
| 292 | ONENATION INSURANCE COMPANY | 0.00% | 427 | 2 | \$0 | \$0 | \$0 | \$30 | N/A |
| 293 | OXFORD LIFE INSURANCE COMPANY | 0.01% | 229 | 497 | \$438,056 | \$0 | \$122,487 | \$4,907 | 27.96% |
| 294 | OZARK NATIONAL LIFE INSURANCE COMPANY | 0.37% | 67 | 52,797 | \$20,652,266 | \$81,678 | \$9,499,556 | \$1,864,286 | 46.39% |
| 295 | PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD | 0.00% | 371 | 0 | \$14,355 | \$135 | \$0 | \$0 | 0.94% |
| 296 | PACIFIC LIFE & ANNUITY COMPANY | 0.00% | 427 | 62 | \$0 | \$0 | \$760,895 | \$0 | N/A |
| 297 | PACIFIC LIFE INSURANCE COMPANY | 3.09% | 8 | 15,659 | \$173,065,840 | \$146,575 | \$122,593,197 | \$3,873,807 | 70.92% |
| 298 | PAN AMERICAN ASSURANCE COMPANY | 0.01% | 238 | 667 | \$409,854 | \$0 | \$779,368 | \$43,482 | 190.16% |
| 299 | PAN AMERICAN LIFE INSURANCE COMPANY | 0.00% | 302 | 460 | \$110,847 | \$33,132 | \$238,266 | \$15,046 | 244.84% |
| 300 | PARK AVENUE LIFE INSURANCE COMPANY | 0.00% | 388 | 14 | \$5,630 | \$0 | \$3,927 | \$330 | 69.75% |
| 301 | PAUL REVERE LIFE INSURANCE COMPANY | 0.00% | 323 | 1,006 | \$62,539 | \$0 | \$119,641 | \$3,292 | 191.31% |
| 302 | PAUL REVERE VARIABLE ANNUITY INSURANCE CO | 0.00% | 285 | 369 | \$146,274 | \$0 | \$444,999 | \$14,997 | 304.22% |
| 303 | PEKIN LIFE INSURANCE COMPANY | 0.01% | 241 | 558 | \$392,156 | \$703 | \$381,248 | \$56,072 | 97.40% |
| 304 | PENN INSURANCE & ANNUITY COMPANY THE | 0.00% | 269 | 231 | \$188,120 | \$0 | \$373,757 | \$26,485 | 198.68% |
| 305 | PENN MUTUAL LIFE INSURANCE COMPANY THE | 0.16% | 91 | 5,041 | \$9,195,340 | \$474,422 | \$4,744,660 | \$286,817 | 56.76% |
| 306 | PENN TREATY NETWORK AMERICA INSURANCE CO | 0.00% | 356 | 8 | \$30,336 | \$0 | \$32,000 | \$459 | 105.49% |
| 307 | PENNSYLVANIA LIFE INSURANCE COMPANY | 0.01% | 200 | 1,535 | \$718,885 | \$0 | \$683,920 | \$33,992 | 95.14% |
| 308 | PHARMACISTS LIFE INSURANCE COMPANY, THE | 0.00% | 255 | 672 | \$259,406 | \$76 | \$158,224 | \$54,467 | 61.02% |
| 309 | PHILADELPHIA AMERICAN LIFE INSURANCE CO | 0.00% | 380 | 122 | \$8,947 | \$0 | \$16,902 | \$1,860 | 188.91% |
| 310 | PHILADELPHIA UNITED LIFE INSURANCE COMPANY | 0.00% | 425 | 8 | \$64 | \$0 | \$0 | \$8 | 0.00% |
| 311 | PHL VARIABLE INSURANCE COMPANY | 0.52% | 51 | 4,646 | \$29,382,038 | \$0 | \$27,061,762 | \$2,363,876 | 92.10% |
| 312 | PHOENIX LIFE AND ANNUITY COMPANY | 0.02% | 189 | 688 | \$971,430 | \$0 | \$850,000 | \$602,750 | 87.50% |
| 313 | PHOENIX LIFE INSURANCE COMPANY | 0.62% | 41 | 12,526 | \$34,534,672 | \$8,913,753 | \$43,338,741 | \$2,298,375 | 151.30% |
| 314 | PHYSICIANS LIFE INSURANCE COMPANY | 0.08% | 115 | 15,435 | \$4,707,762 | \$0 | \$4,571,413 | \$109,555 | 97.10% |
| 315 | PIONEER AMERICAN INSURANCE COMPANY | 0.00% | 355 | 149 | \$32,929 | \$0 | \$2,800 | \$3,919 | 8.50% |
| 316 | PIONEER MUTUAL LIFE INSURANCE COMPANY | 0.01% | 194 | 497 | \$823,394 | \$2,757 | \$297,950 | \$52,648 | 36.52% |
| 317 | PIONEER SECURITY LIFE INSURANCE COMPANY | 0.00% | 348 | 80 | \$36,192 | \$0 | \$17,112 | \$2,526 | 47.28% |
| 318 | POLISH NATNL ALLIANCE OF THE US OF N. A | 0.00% | 309 | 1,385 | \$87,271 | \$21,862 | \$174,301 | \$6,943 | 224.77% |
| 319 | POLISH ROMAN CATHOLIC UNION OF AMERICA | 0.00% | 365 | 761 | \$17,136 | \$385 | \$35,514 | \$2,007 | 209.49% |
| 320 | PRESIDENTIAL LIFE INSURANCE COMPANY | 0.02% | 178 | 656 | \$1,171,739 | \$0 | \$6,827,775 | \$6,154 | 582.70% |
| 321 | PRIMERICA LIFE INSURANCE COMPANY | 0.52% | 52 | 37,876 | \$29,120,945 | \$0 | \$11,241,211 | \$9,101,948 | 38.60% |
| 322 | PRINCIPAL LIFE INS CO | 1.11% | 24 | 15,944 | \$62,320,938 | \$4,162,342 | \$21,638,674 | \$1,611,009 | 41.40% |
| 323 | PROFESSIONAL INSURANCE COMPANY | 0.00% | 332 | 113 | \$53,642 | \$0 | \$95,665 | \$6,111 | 178.34% |
| 324 | PROTECTIVE LIFE AND ANNUITY INSURANCE CO | 0.00% | 320 | 297 | \$63,805 | \$1,908 | \$34,074 | \$1,396 | 56.39% |
| 325 | PROTECTIVE LIFE INSURANCE COMPANY | 2.93% | 9 | 49,693 | \$164,295,975 | \$27,379 | \$117,806,162 | \$9,091,185 | 71.72% |
| 326 | PROVIDENT AMERICAN LIFE & HEALTH INSURANCE CI | 0.00% | 402 | 7 | \$2,518 | \$0 | \$0 | \$39 | 0.00% |
| 327 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 0.15% | 95 | 17,680 | \$8,431,803 | \$6,100 | \$2,847,605 | \$799,019 | 33.84% |
| 328 | PROVIDENT LIFE AND CASUALTY INSURANCE CO | 0.00% | 406 | 1 | \$1,826 | \$0 | \$0 | \$20 | 0.00% |
| 329 | PRUCO LIFE INSURANCE COMPANY | 0.92% | 30 | 20,695 | \$51,498,380 | \$0 | \$62,100,693 | \$5,282,959 | 120.59% |
| 330 | PRUDENTIAL ANNUITIES LIFE ASSURANCE CORP | 0.01% | 197 | 379 | \$797,282 | \$0 | \$5,700,182 | \$9,348 | 714.95% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSUREDS | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|-----------------|----------------------------|--------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 331 | PRUDENTIAL INSURANCE CO OF AMERICA THE | 0.68% | 40 | 214,998 | \$37,982,489 | \$45,990,680 | \$113,422,293 | \$3,958,643 | 419.70% |
| 332 | PRUDENTIAL RETIREMENT INS AND ANNUITY CO | 0.00% | 427 | 9 | \$0 | \$0 | \$10,260 | \$0 | N/A |
| 333 | PYRAMID LIFE INSURANCE COMPANY | 0.01% | 246 | 2,745 | \$358,043 | \$2,698 | \$559,743 | \$27,664 | 157.09% |
| 334 | REASSURE AMERICA LIFE INSURANCE COMPANY | 0.41% | 60 | 51,714 | \$22,824,322 | \$478,148 | \$41,375,792 | \$5,521,793 | 183.37% |
| 335 | RELIABLE LIFE INSURANCE COMPANY | 0.25% | 78 | 171,747 | \$14,095,632 | \$16 | \$10,205,471 | \$802,551 | 72.40% |
| 336 | RELIAANCE STANDARD LIFE INSURANCE COMPANY | 0.02% | 184 | 782 | \$1,026,938 | \$892 | \$680,588 | \$4,123 | 66.36% |
| 337 | RELIASTAR LIFE INSURANCE COMPANY | 0.38% | 63 | 16,763 | \$21,380,366 | \$295,624 | \$18,131,666 | \$3,344,098 | 86.19% |
| 338 | RELIASTAR LIFE INS COMPANY OF NEW YORK | 0.02% | 192 | 3,705 | \$854,656 | \$941 | \$878,959 | \$105,148 | 102.95% |
| 339 | RENAISSANCE LIFE & HEALTH INS CO OF AMERICA | 0.00% | 314 | 1,823 | \$78,706 | \$248 | \$296,004 | \$6,060 | 376.40% |
| 340 | RESERVE NATIONAL INSURANCE COMPANY | 0.00% | 304 | 545 | \$106,529 | \$0 | \$31,147 | \$3,198 | 29.24% |
| 341 | RG A REINSURANCE COMPANY | 0.02% | 175 | 296 | \$1,273,539 | \$961,571 | \$615,396 | \$79,012 | 123.83% |
| 342 | RIVERSOURCE LIFE INSURANCE COMPANY | 2.64% | 10 | 26,238 | \$147,975,720 | \$0 | \$120,824,902 | \$2,146,958 | 81.65% |
| 343 | ROYAL ARCANUM SUPREME COUNCIL OF | 0.00% | 409 | 193 | \$1,367 | \$6,252 | \$32,050 | \$854 | 2801.90% |
| 344 | ROYAL NEIGHBORS OF AMERICA | 0.01% | 215 | 8,268 | \$576,837 | \$97,901 | \$1,064,814 | \$52,136 | 201.57% |
| 345 | S USA LIFE INSURANCE COMPANY INC | 0.00% | 408 | 6 | \$1,485 | \$0 | \$0 | \$513 | 0.00% |
| 346 | SAGICOR LIFE INSURANCE COMPANY | 0.00% | 340 | 309 | \$45,942 | \$1,777 | \$350,952 | \$1,512 | 767.77% |
| 347 | SCOR LIFE INSURANCE COMPANY | 0.00% | 372 | 77 | \$13,292 | \$0 | \$0 | \$1,922 | 0.00% |
| 348 | SECURIAN LIFE INSURANCE COMPANY | 0.00% | 411 | 2 | \$1,027 | \$539 | \$0 | \$82 | 52.48% |
| 349 | SECURITY BENEFIT LIFE INSURANCE COMPANY | 0.48% | 54 | 8,041 | \$26,699,743 | \$89,911 | \$24,563,851 | \$92,032 | 92.34% |
| 350 | SECURITY LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 305 | 461 | \$105,172 | \$0 | \$779,230 | \$2,561 | 740.91% |
| 351 | SECURITY LIFE OF DENVER INSURANCE COMPANY | 0.38% | 64 | 3,472 | \$21,209,973 | \$55,907 | \$16,540,030 | \$1,352,109 | 78.25% |
| 352 | SECURITY MUTUAL LIFE INS CO OF NEW YORK | 0.00% | 254 | 239 | \$271,777 | \$64,542 | \$403,505 | \$29,616 | 172.22% |
| 353 | SECURITY NATIONAL LIFE INSURANCE COMPANY | 0.00% | 261 | 647 | \$245,335 | \$0 | \$164,812 | \$8,625 | 67.18% |
| 354 | SENIOR LIFE INSURANCE COMPANY | 0.01% | 207 | 1,342 | \$656,363 | \$0 | \$242,022 | \$9,105 | 36.87% |
| 355 | SENTINEL AMERICAN LIFE INSURANCE CO | 0.00% | 422 | 32 | \$108 | \$0 | \$0 | \$36 | 0.00% |
| 356 | SENTRY LIFE INSURANCE COMPANY (L&H ACCT) | 0.02% | 187 | 2,280 | \$994,335 | \$4,801 | \$753,017 | \$191,881 | 76.21% |
| 357 | SETTLERS LIFE INSURANCE COMPANY | 0.00% | 364 | 61 | \$18,929 | \$1,720 | \$20,377 | \$1,349 | 116.74% |
| 358 | SHELTER LIFE INSURANCE COMPANY | 0.56% | 47 | 62,643 | \$31,376,699 | \$1,589,903 | \$14,869,783 | \$4,034,026 | 52.46% |
| 359 | SHENANDOAH LIFE INSURANCE COMPANY | 0.05% | 144 | 2,180 | \$2,694,858 | \$13,254 | \$1,852,766 | \$101,060 | 69.24% |
| 360 | SLOVENE NATIONAL BENEFIT SOCIETY | 0.00% | 367 | 321 | \$16,414 | \$1,106 | \$197,336 | \$1,197 | 1208.98% |
| 361 | STANDARD INSURANCE COMPANY | 0.02% | 172 | 420 | \$1,293,124 | \$40,005 | \$1,101,848 | \$9,790 | 88.30% |
| 362 | STANDARD LIFE AND ACCIDENT INSURANCE CO | 0.02% | 183 | 2,874 | \$1,052,005 | \$29,106 | \$950,083 | \$16,624 | 93.08% |
| 363 | STANDARD LIFE INSURANCE COMPANY OF INDIANA | 0.09% | 112 | 616 | \$4,973,667 | \$0 | \$3,902,633 | \$2,547 | 78.47% |
| 364 | STANDARD SECURITY LIFE INS CO OF NEW YORK | 0.00% | 424 | 3 | \$75 | \$0 | \$0 | \$27 | 0.00% |
| 365 | STARMOUNT LIFE INSURANCE COMPANY | 0.01% | 249 | 781 | \$336,617 | \$0 | \$139,000 | \$26,058 | 41.29% |
| 366 | STATE FARM LIFE INSURANCE COMPANY | 1.91% | 14 | 237,367 | \$107,277,069 | \$19,591,290 | \$73,624,653 | \$18,135,937 | 86.89% |
| 367 | STATE LIFE INSURANCE COMPANY | 0.21% | 81 | 761 | \$11,828,305 | \$2,745 | \$1,938,039 | \$77,582 | 16.41% |
| 368 | STATE MUTUAL INSURANCE COMPANY | 0.01% | 233 | 800 | \$420,140 | \$49,001 | \$177,452 | \$10,175 | 53.90% |
| 369 | STERLING INVESTORS LIFE INSURANCE COMPANY | 0.00% | 338 | 107 | \$47,355 | \$11 | \$59,824 | \$827 | 126.35% |
| 370 | STERLING LIFE INSURANCE COMPANY | 0.00% | 392 | 12 | \$4,538 | \$0 | \$0 | \$78 | 0.00% |
| 371 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.03% | 163 | 6,709 | \$1,611,498 | \$0 | \$1,732,971 | \$52,470 | 107.54% |
| 372 | SUN LIFE ASSURANCE COMPANY OF CANADA | 0.39% | 61 | 2,398 | \$21,820,068 | \$2,716,886 | \$11,462,498 | \$1,251,102 | 64.98% |
| 373 | SUN LIFE ASSURANCE OF CANADA (US) | 0.35% | 68 | 1,613 | \$19,647,953 | \$0 | \$10,169,672 | \$670,987 | 51.76% |
| 374 | SUNAMERICA LIFE INSURANCE COMPANY | 0.00% | 328 | 3,579 | \$58,889 | \$1,655 | \$21,949,107 | \$4,891 | 37274.81% |
| 375 | SUNSET LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 298 | 221 | \$115,720 | \$569 | \$228,740 | \$16,507 | 198.16% |
| 376 | SURETY LIFE INSURANCE COMPANY | 0.01% | 228 | 925 | \$449,243 | \$43 | \$484,725 | \$65,399 | 107.91% |
| 377 | SWISS RE LIFE & HEALTH AMERICA INC | 0.00% | 427 | 60 | \$0 | \$0 | \$177,800 | \$0 | N/A |
| 378 | SYMETRA LIFE INSURANCE COMPANY | 0.34% | 69 | 16,422 | \$19,098,917 | \$148 | \$16,224,101 | \$1,375,629 | 84.95% |
| 379 | SYMETRA NATIONAL LIFE INSURANCE COMPANY | 0.00% | 352 | 208 | \$34,181 | \$0 | \$31,819 | \$3,660 | 93.09% |
| 380 | TEACHERS INS AND ANNUITY ASSOC OF AMERICA | 1.41% | 18 | 25,523 | \$79,102,141 | \$55,755,346 | \$129,639,190 | \$439,564 | 234.37% |
| 381 | TEXAS LIFE INSURANCE COMPANY | 0.04% | 157 | 5,881 | \$2,050,179 | \$63,218 | \$1,216,378 | \$256,731 | 62.41% |
| 382 | THRIVENT FINANCIAL FOR LUTHERANS | 1.32% | 21 | 88,673 | \$74,267,238 | \$6,079,010 | \$128,747,781 | \$4,543,611 | 181.54% |
| 383 | THRIVENT LIFE INSURANCE COMPANY | 0.01% | 214 | 566 | \$577,731 | \$0 | \$4,055,468 | \$16,268 | 701.96% |
| 384 | TIAA-CREF LIFE INSURANCE COMPANY | 0.07% | 129 | 1,130 | \$3,663,299 | \$0 | \$5,137,073 | \$309,558 | 140.23% |
| 385 | TIME INSURANCE COMPANY | 0.03% | 168 | 2,453 | \$1,453,594 | \$0 | \$1,039,637 | \$87,869 | 71.52% |
| 386 | TRANS WORLD ASSURANCE COMPANY | 0.00% | 266 | 664 | \$202,223 | \$0 | \$13,869 | \$17,109 | 6.86% |
| 387 | TRANSAMERICA FINANCIAL LIFE INSURANCE CO | 0.00% | 337 | 151 | \$47,923 | \$0 | \$153,248 | \$8,891 | 319.78% |
| 388 | TRANSAMERICA LIFE INSURANCE COMPANY | 1.53% | 15 | 19,460 | \$85,872,329 | \$29,130 | \$59,339,144 | \$445,052 | 69.14% |
| 389 | TRANSAMERICA OCCIDENTAL LIFE INSURANCE CO | 0.54% | 49 | 18,293 | \$30,008,612 | \$252,635 | \$29,725,443 | \$5,684,488 | 99.90% |
| 390 | TRUSTMARK INSURANCE COMPANY | 0.01% | 223 | 1,958 | \$496,682 | \$45,760 | \$3,231,579 | \$42,830 | 659.85% |
| 391 | U S FINANCIAL LIFE INSURANCE COMPANY | 0.12% | 103 | 4,451 | \$6,621,672 | \$0 | \$3,616,319 | \$1,362,082 | 54.61% |
| 392 | ULLICO LIFE INSURANCE COMPANY | 0.00% | 339 | 74 | \$46,782 | \$0 | \$10,287 | \$4,255 | 21.99% |
| 393 | UNICARE LIFE & HEALTH INSURANCE COMPANY | 0.00% | 419 | 2 | \$209 | \$0 | \$0 | \$26 | 0.00% |
| 394 | UNIFIED LIFE INSURANCE COMPANY | 0.01% | 236 | 2,142 | \$414,064 | \$12,707 | \$1,499,246 | \$68,236 | 365.15% |
| 395 | UNION BANKERS INSURANCE COMPANY | 0.02% | 186 | 2,165 | \$998,010 | \$0 | \$504,801 | \$16,120 | 50.58% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSUREDS | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|---|-----------------|----------------------------|--------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 396 | UNION CENTRAL LIFE INSURANCE COMPANY | 0.18% | 86 | 5,869 | \$9,857,299 | \$200,610 | \$14,234,068 | \$687,830 | 146.44% |
| 397 | UNION FIDELITY LIFE INSURANCE COMPANY | 0.00% | 276 | 911 | \$178,158 | \$0 | \$453,383 | \$6,625 | 254.48% |
| 398 | UNION LABOR LIFE INSURANCE COMPANY | 0.00% | 354 | 85 | \$33,349 | \$796 | \$27,117 | \$2,453 | 83.70% |
| 399 | UNION SECURITY INSURANCE COMPANY | 0.04% | 150 | 9,629 | \$2,325,481 | \$15,874 | \$13,317,457 | \$215,699 | 573.36% |
| 400 | UNITED AMERICAN INSURANCE COMPANY | 0.04% | 148 | 6,335 | \$2,437,542 | \$0 | \$9,003,154 | \$33,975 | 369.35% |
| 401 | UNITED COMMERCIAL TRAVELERS OF AMERICA | 0.00% | 342 | 166 | \$43,882 | \$0 | \$39,374 | \$1,613 | 89.73% |
| 402 | UNITED FAMILY LIFE INSURANCE COMPANY | 0.00% | 378 | 184 | \$9,194 | \$437 | \$17,541 | \$489 | 195.54% |
| 403 | UNITED FIDELITY LIFE INSURANCE COMPANY | 0.01% | 216 | 8,899 | \$571,268 | \$32,462 | \$1,004,590 | \$39,135 | 181.54% |
| 404 | UNITED HERITAGE LIFE INSURANCE COMPANY | 0.08% | 121 | 4,530 | \$4,407,024 | \$16,950 | \$1,986,739 | \$49,567 | 45.47% |
| 405 | UNITED HOME LIFE INSURANCE COMPANY | 0.01% | 240 | 844 | \$403,075 | \$137 | \$288,544 | \$30,865 | 71.62% |
| 406 | UNITED INSURANCE COMPANY OF AMERICA | 0.00% | 277 | 7,447 | \$177,093 | \$0 | \$278,191 | \$19,266 | 157.09% |
| 407 | UNITED INVESTORS LIFE INSURANCE COMPANY | 0.06% | 131 | 6,598 | \$3,446,955 | \$0 | \$7,028,336 | \$399,452 | 203.90% |
| 408 | UNITED LIBERTY LIFE INSURANCE COMPANY | 0.00% | 418 | 0 | \$358 | \$0 | \$0 | \$0 | 0.00% |
| 409 | UNITED LIFE INSURANCE COMPANY | 0.06% | 135 | 2,226 | \$3,206,739 | \$0 | \$4,126,650 | \$143,321 | 128.69% |
| 410 | UNITED NATIONAL LIFE INS CO OF AMERICA | 0.00% | 294 | 397 | \$125,726 | \$0 | \$102,227 | \$3,661 | 81.31% |
| 411 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 0.37% | 65 | 51,267 | \$21,017,172 | \$443 | \$33,154,008 | \$1,880,480 | 157.75% |
| 412 | UNITED SECURITY ASSURANCE CO OF PA | 0.00% | 404 | 5 | \$2,201 | \$0 | \$0 | \$47 | 0.00% |
| 413 | UNITED STATES LIFE INS COMPANY NEW YORK | 0.00% | 257 | 236 | \$254,305 | \$7,229 | \$199,624 | \$36,579 | 81.34% |
| 414 | UNITED TEACHER ASSOCIATES INSURANCE CO | 0.00% | 324 | 201 | \$60,314 | \$0 | \$16,220 | \$1,106 | 26.89% |
| 415 | UNITED WORLD LIFE INSURANCE COMPANY | 0.00% | 335 | 1,850 | \$52,439 | \$0 | \$59,710 | \$5,554 | 113.87% |
| 416 | UNITY FINANCIAL LIFE INSURANCE COMPANY | 0.03% | 162 | 3,187 | \$1,634,588 | \$0 | \$491,934 | \$26,528 | 30.10% |
| 417 | UNITY MUTUAL LIFE INSURANCE COMPANY | 0.00% | 385 | 56 | \$7,095 | \$202 | \$37,940 | \$266 | 537.59% |
| 418 | UNIVERSAL GUARANTY LIFE INSURANCE COMPANY | 0.01% | 227 | 3,460 | \$450,137 | \$26,003 | \$899,349 | \$58,606 | 205.57% |
| 419 | UNIVERSAL UNDERWRITERS LIFE INSURANCE CO | 0.01% | 244 | 328 | \$373,766 | \$0 | \$381,769 | \$88,758 | 102.14% |
| 420 | UNUM LIFE INSURANCE COMPANY OF AMERICA | 0.01% | 235 | 1,236 | \$417,656 | \$256,343 | \$695,019 | \$19,457 | 227.79% |
| 421 | USA LIFE ONE INSURANCE COMPANY OF INDIANA | 0.00% | 373 | 201 | \$11,902 | \$50 | \$19,505 | \$591 | 164.30% |
| 422 | USAA LIFE INSURANCE COMPANY | 0.25% | 79 | 14,347 | \$13,917,567 | \$517,295 | \$10,014,891 | \$2,529,575 | 75.68% |
| 423 | USABLE LIFE | 0.00% | 319 | 271 | \$65,174 | \$0 | \$9,209 | \$12,303 | 14.13% |
| 424 | VANTISLIFE INSURANCE COMPANY | 0.00% | 381 | 39 | \$8,755 | \$1,056 | \$33,226 | \$2,512 | 391.57% |
| 425 | VARIABLE ANNUITY LIFE INSURANCE COMPANY | 0.69% | 37 | 16,752 | \$38,937,056 | \$0 | \$41,315,457 | \$0 | 106.11% |
| 426 | WASHINGTON NATIONAL INSURANCE CO | 0.03% | 167 | 7,284 | \$1,503,732 | \$95,696 | \$3,287,584 | \$81,364 | 224.99% |
| 427 | WATKINS LIFE & BENEFIT ASSOCIATION | 0.00% | 326 | 2,784 | \$59,496 | \$0 | \$79,100 | \$3,765 | 132.95% |
| 428 | WEST COAST LIFE INSURANCE COMPANY | 0.17% | 87 | 9,595 | \$9,797,649 | \$87,116 | \$11,737,764 | \$3,895,757 | 120.69% |
| 429 | WESTERN AND SOUTHERN LIFE INSURANCE CO | 0.11% | 105 | 58,274 | \$6,159,542 | \$1,798,558 | \$6,932,416 | \$430,459 | 141.75% |
| 430 | WESTERN CATHOLIC UNION | 0.19% | 85 | 9,897 | \$10,619,425 | \$312,675 | \$2,920,655 | \$99,562 | 30.45% |
| 431 | WESTERN RESERVE LIFE ASSURANCE CO OF OHIO | 0.28% | 73 | 5,664 | \$15,869,961 | \$435 | \$22,863,616 | \$998,569 | 144.07% |
| 432 | WESTERN SOUTHERN LIFE ASSURANCE COMPANY | 0.47% | 55 | 17,018 | \$26,147,210 | \$0 | \$58,075,810 | \$654,264 | 222.11% |
| 433 | WILLIAM PENN ASSOCIATION | 0.00% | 377 | 119 | \$9,286 | \$808 | \$95,782 | \$1,156 | 1040.17% |
| 434 | WILTON REASSURANCE LIFE CO OF NEW YORK | 0.00% | 284 | 360 | \$148,853 | \$0 | \$255,000 | \$33,698 | 171.31% |
| 435 | WINDSOR LIFE INSURANCE COMPANY | 0.00% | 398 | 8 | \$3,255 | \$0 | \$0 | \$346 | 0.00% |
| 436 | WOMAN'S LIFE INSURANCE SOCIETY | 0.00% | 362 | 686 | \$21,964 | \$3,712 | \$68,886 | \$1,004 | 330.53% |
| 437 | WOODMEN OF THE WORLD LIFE INS SOCIETY | 0.04% | 156 | 4,632 | \$2,111,262 | \$496,221 | \$2,912,366 | \$129,895 | 161.45% |
| 438 | WORKMENS BENEFIT FUND OF THE U S OF AM | 0.00% | 391 | 133 | \$4,821 | \$0 | \$5,040 | \$625 | 104.54% |
| 439 | WORLD CORP INSURANCE COMPANY | 0.00% | 427 | 0 | \$0 | \$0 | \$22,392 | \$0 | N/A |
| 440 | WORLD INSURANCE COMPANY | 0.00% | 292 | 446 | \$132,972 | \$6,965 | \$256,878 | \$12,462 | 198.42% |
| 441 | ZALE LIFE INSURANCE COMPANY | 0.00% | 423 | 2 | \$95 | \$0 | \$0 | \$7 | 0.00% |
| TOTAL | | 100.00% | | 4,065,684 | \$5,607,840,557 | \$391,663,712 | \$5,099,613,820 | \$279,794,441 | 97.92% |

**GROUP
LIFE INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP WHOLE LIFE**

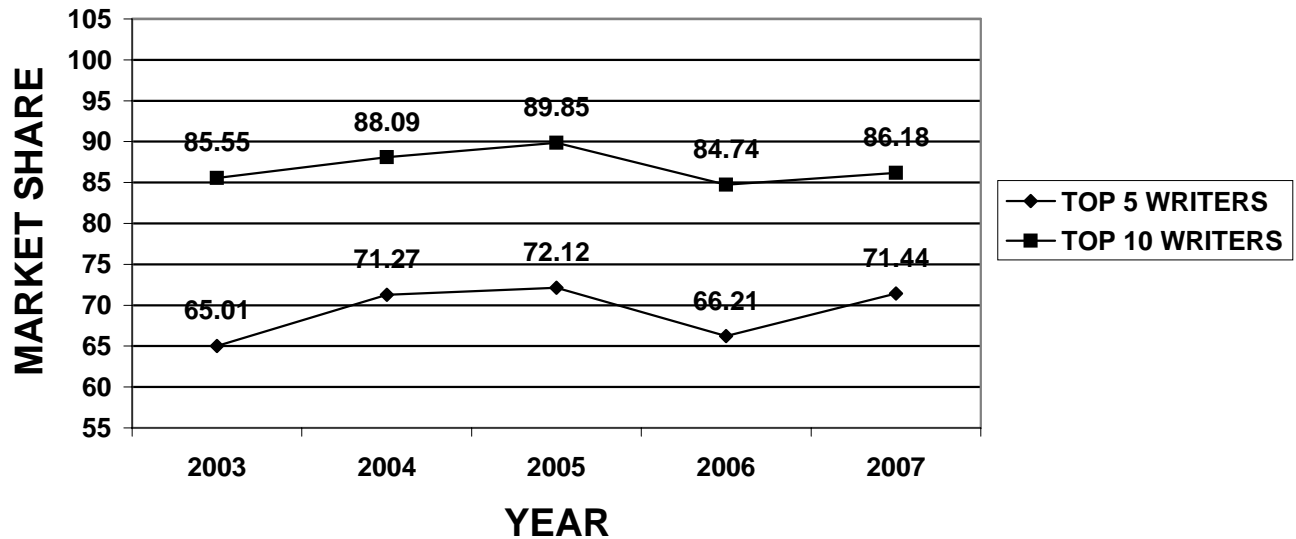
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | 5 STAR LIFE INSURANCE COMPANY | 0.01% | 45 | 12 | \$4,122 | \$0 | \$2,475 | \$115 | 60.04% |
| 2 | AIG LIFE INSURANCE COMPANY | 0.00% | 59 | 37 | \$0 | \$0 | \$84,900 | \$2,481 | N/A |
| 3 | ALLSTATE LIFE INSURANCE COMPANY | 0.00% | 59 | 5 | \$0 | \$0 | \$0 | \$18 | N/A |
| 4 | ALTA HEALTH & LIFE INSURANCE COMPANY | 0.07% | 38 | 4 | \$21,975 | \$0 | \$93,943 | \$11,294 | 427.50% |
| 5 | AMERICAN FIDELITY LIFE INSURANCE COMPANY | 0.00% | 59 | 0 | \$0 | \$0 | \$0 | \$25,370 | N/A |
| 6 | AMERICAN GENERAL LIFE & ACCIDENT INS CO | 0.00% | 58 | 30 | \$100 | \$0 | \$76,800 | \$439 | 76800.00% |
| 7 | AMERICAN GENERAL LIFE INSURANCE CO | 0.00% | 59 | 12 | \$0 | \$0 | \$48,671 | \$27 | N/A |
| 8 | AMERICAN MEMORIAL LIFE INSURANCE CO | 10.09% | 4 | 6,134 | \$3,157,769 | \$0 | \$2,282,003 | \$26,393 | 72.27% |
| 9 | AMERICAN NATIONAL INSURANCE COMPANY | 0.68% | 20 | 207 | \$213,062 | \$5,492 | \$296,351 | \$22,046 | 141.67% |
| 10 | AMERICAN PIONEER LIFE INSURANCE COMPANY | 0.00% | 59 | 1 | \$0 | \$0 | \$0 | \$16 | N/A |
| 11 | AMERICO FINANCIAL LIFE AND ANNUITY INS CO | 0.08% | 35 | 5 | \$25,912 | \$0 | \$0 | \$17 | 0.00% |
| 12 | AURORA NATIONAL LIFE ASSURANCE COMPANY | 0.02% | 42 | 11 | \$6,629 | \$0 | \$280,964 | \$749 | 4238.41% |
| 13 | BALBOA LIFE INSURANCE COMPANY | 0.00% | 59 | 0 | \$0 | \$0 | \$0 | \$962 | N/A |
| 14 | BENEFICIAL LIFE INSURANCE COMPANY | 0.01% | 44 | 0 | \$4,389 | \$0 | \$25,037 | \$0 | 570.45% |
| 15 | BROKERS NATIONAL LIFE ASSURANCE CO | 0.02% | 41 | 15 | \$6,803 | \$0 | \$15,000 | -\$20 | 220.49% |
| 16 | CANADA LIFE ASSURANCE COMPANY | 0.00% | 51 | 10 | \$1,187 | \$0 | \$0 | \$643 | 0.00% |
| 17 | CAPITAL RESERVE LIFE INSURANCE COMPANY | 0.30% | 23 | 208 | \$93,534 | \$0 | \$51,743 | \$1,033 | 55.32% |
| 18 | CENTRAL UNITED LIFE INSURANCE CO | 0.00% | 59 | 1 | \$0 | \$0 | \$0 | \$5 | N/A |
| 19 | CHARTER NATIONAL LIFE INSURANCE CO | 0.00% | 59 | 3 | \$0 | \$0 | \$0 | \$6 | N/A |
| 20 | COLONIAL PENN LIFE INSURANCE COMPANY | 0.35% | 22 | 331 | \$110,843 | \$0 | \$38,521 | \$3,483 | 34.75% |
| 21 | COLUMBIAN LIFE INSURANCE COMPANY | 0.12% | 31 | 85 | \$37,210 | \$0 | \$8,588 | \$436 | 23.08% |
| 22 | COMBINED INSURANCE CO OF AMERICA | 0.16% | 28 | 888 | \$48,772 | \$0 | \$62,066 | \$4,690 | 127.26% |
| 23 | COMPANION LIFE INSURANCE COMPANY | 0.09% | 34 | 528 | \$26,985 | \$0 | \$0 | \$10,367 | 0.00% |
| 24 | CONSECO LIFE INSURANCE CO | 0.00% | 59 | 20 | \$0 | \$0 | \$90,415 | \$187 | N/A |
| 25 | CONTINENTAL ASSURANCE COMPANY | 0.05% | 39 | 44 | \$16,742 | \$0 | \$29,296 | \$1 | 174.99% |
| 26 | CUNA MUTUAL INSURANCE SOCIETY | 5.48% | 5 | 4,103 | \$1,714,906 | \$0 | \$277,000 | \$32,913 | 16.15% |
| 27 | FEDERAL LIFE INSURANCE CO MUTUAL | 0.03% | 40 | 0 | \$10,252 | \$0 | \$0 | \$0 | 0.00% |
| 28 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 1.07% | 16 | 2,305 | \$334,189 | \$0 | \$222,031 | \$19,250 | 66.44% |
| 29 | FIRST HEALTH LIFE & HEALTH INSURANCE CO | 0.01% | 47 | 22 | \$3,673 | \$0 | \$0 | \$720 | 0.00% |
| 30 | FORETHOUGHT LIFE INSURANCE COMPANY | 19.89% | 1 | 15,528 | \$6,221,417 | \$0 | \$5,745,876 | \$79,238 | 92.36% |
| 31 | GENERAL AMERICAN LIFE INSURANCE COMPANY | 0.00% | 59 | 71 | \$0 | \$0 | \$0 | \$240 | N/A |
| 32 | GENERAL FIDELITY LIFE INSURANCE CO | 0.00% | 59 | 3 | \$0 | \$0 | \$0 | \$75 | N/A |
| 33 | GENWORTH LIFE INSURANCE COMPANY | 1.34% | 13 | 42 | \$420,000 | \$0 | \$0 | \$37,797 | 0.00% |
| 34 | GLOBE LIFE AND ACCIDENT INS CO | 1.37% | 12 | 6,675 | \$428,476 | \$0 | \$43,220 | \$97,878 | 10.09% |
| 35 | GREAT AMERICAN LIFE INSURANCE CO | 0.01% | 46 | 94 | \$3,943 | \$0 | \$53,474 | \$456 | 1356.18% |
| 36 | GREAT WEST LIFE & ANNUITY INSURANCE CO | 3.66% | 8 | 4,527 | \$1,144,623 | \$0 | \$74,280,039 | \$652,108 | 6489.48% |
| 37 | GREAT WESTERN INSURANCE COMPANY | 3.72% | 7 | 1,661 | \$1,163,107 | \$58,497 | \$495,369 | \$7,714 | 47.62% |
| 38 | HOMESTEADERS LIFE COMPANY | 18.73% | 2 | 8,449 | \$5,859,301 | \$0 | \$2,015,114 | \$33,104 | 34.39% |
| 39 | ING USA ANNUITY AND LIFE INSURANCE CO | 0.00% | 59 | 1 | \$0 | \$0 | \$0 | \$0 | N/A |
| 40 | INTRAMERICA LIFE INSURANCE COMPANY | 0.00% | 53 | 3 | \$591 | \$0 | \$0 | \$12 | 0.00% |
| 41 | INVESTORS HERITAGE LIFE INSURANCE CO | 0.02% | 43 | 34 | \$4,997 | \$0 | \$11,226 | \$180 | 224.65% |
| 42 | JOHN HANCOCK LIFE INSURANCE COMPANY | -0.02% | 59 | 0 | -\$7,818 | \$0 | \$0 | \$2,545 | 0.00% |
| 43 | JOHN HANCOCK LIFE INS COMPANY (USA) | 0.00% | 59 | 1 | \$0 | \$0 | \$114,317,390 | \$631 | N/A |
| 44 | LIFE INSURANCE COMPANY OF THE SOUTHWEST | 0.00% | 55 | 16 | \$268 | \$0 | \$0 | \$34 | 0.00% |
| 45 | LIFESECURE INSURANCE COMPANY | 0.00% | 59 | 1 | \$0 | \$0 | \$0 | \$10 | N/A |
| 46 | LINCOLN HERITAGE LIFE INSURANCE COMPANY | 0.19% | 25 | 85 | \$60,463 | \$0 | \$34,923 | \$422 | 57.76% |
| 47 | MANHATTAN LIFE INSURANCE COMPANY | 0.09% | 32 | 1 | \$29,577 | \$0 | \$0 | \$0 | 0.00% |
| 48 | MASSACHUSETTS MUTUAL LIFE INS COMPANY | 0.83% | 18 | 211 | \$260,802 | \$0 | \$1,025,005 | \$146,289 | 393.02% |
| 49 | METLIFE INVESTORS INSURANCE COMPANY | 0.00% | 59 | 27 | \$0 | \$0 | \$99,364 | \$2,823 | N/A |
| 50 | MONUMENTAL LIFE INSURANCE COMPANY | 1.58% | 10 | 3,006 | \$493,552 | \$0 | \$196,422 | \$12,744 | 39.80% |
| 51 | MUTUAL OF AMERICA LIFE INSURANCE CO | 0.88% | 17 | 523 | \$275,556 | \$0 | \$0 | \$34,942 | 0.00% |
| 52 | NATIONAL FARMERS UNION LIFE INSURANCE CO | 0.01% | 49 | 20 | \$1,890 | \$0 | \$0 | \$316 | 0.00% |
| 53 | NATIONAL GUARDIAN LIFE INSURANCE CO | 1.40% | 11 | 479 | \$436,978 | \$0 | \$124,682 | \$1,376 | 28.53% |
| 54 | NATIONWIDE LIFE INS COMPANY OF AMERICA | 0.13% | 29 | 269 | \$39,416 | \$73 | \$60,922 | \$733 | 154.75% |
| 55 | NEW YORK LIFE INSURANCE COMPANY | 17.25% | 3 | 12,958 | \$5,396,642 | \$11,315 | \$2,292,098 | \$102,825 | 42.68% |
| 56 | NORTH AMERICAN CO FOR LIFE & HEALTH INS | 0.22% | 24 | 93 | \$67,599 | \$0 | \$12,784 | \$8,383 | 18.91% |
| 57 | ONENATION INSURANCE COMPANY | 0.00% | 59 | 1 | \$0 | \$0 | \$0 | \$8 | N/A |
| 58 | OXFORD LIFE INSURANCE COMPANY | 0.00% | 59 | 2 | \$0 | \$0 | \$0 | \$76 | N/A |
| 59 | PAN AMERICAN LIFE INSURANCE COMPANY | 0.07% | 37 | 555 | \$22,274 | \$0 | \$29,266 | \$5,083 | 131.39% |
| 60 | PEKIN LIFE INSURANCE COMPANY | 0.12% | 30 | 23 | \$38,423 | \$0 | \$0 | \$181 | 0.00% |
| 61 | PENNSYLVANIA LIFE INSURANCE COMPANY | 0.00% | 59 | 2 | \$0 | \$0 | \$0 | \$16 | N/A |
| 62 | PRESERVATION LIFE INSURANCE COMPANY | 4.10% | 6 | 2,125 | \$1,282,306 | \$0 | \$0 | \$8,547 | 0.00% |
| 63 | PRINCIPAL LIFE INS CO | 0.00% | 59 | 2 | \$0 | \$0 | \$0 | \$66 | N/A |
| 64 | PROTECTIVE LIFE INSURANCE COMPANY | 0.01% | 50 | 22 | \$1,879 | \$0 | \$32,335,201 | \$5,986 | 1720872.86% |
| 65 | S USA LIFE INSURANCE COMPANY INC | 0.00% | 57 | 0 | \$135 | \$0 | \$0 | \$0 | 0.00% |
| 66 | SECURITY BENEFIT LIFE INSURANCE COMPANY | 0.00% | 59 | 19 | \$0 | \$0 | \$91,480 | \$686 | N/A |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP WHOLE LIFE**

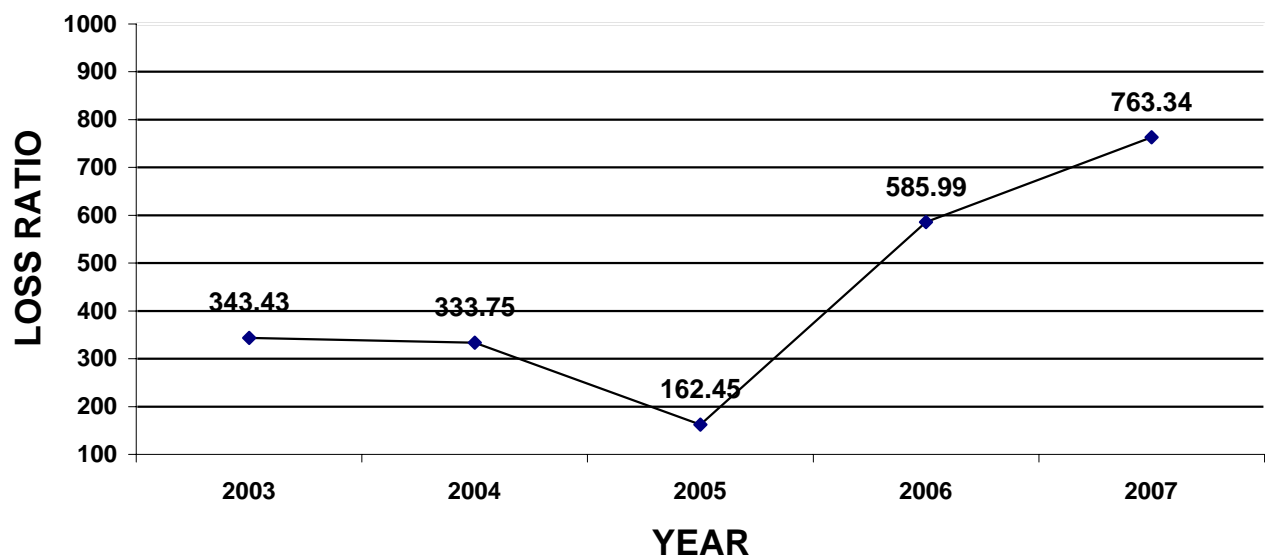
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|--|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 67 | SECURITY NATIONAL LIFE INSURANCE COMPANY | 0.00% | 59 | 249 | \$0 | \$0 | \$0 | \$1,144 | N/A |
| 68 | SETTLERS LIFE INSURANCE COMPANY | 0.01% | 48 | 111 | \$3,325 | \$0 | \$5,800 | \$261 | 174.44% |
| 69 | STONEBRIDGE LIFE INSURANCE COMPANY | 1.18% | 15 | 16,763 | \$367,940 | \$0 | \$265,883 | \$6,934 | 72.26% |
| 70 | TRANS WORLD ASSURANCE COMPANY | 0.00% | 59 | 0 | \$0 | \$0 | \$0 | \$24,485 | N/A |
| 71 | TRANSAMERICA FINANCIAL LIFE INSURANCE CO | 0.00% | 54 | 2 | \$502 | \$0 | \$0 | \$9 | 0.00% |
| 72 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.00% | 56 | 1 | \$167 | \$0 | \$0 | \$0 | 0.00% |
| 73 | UNIFIED LIFE INSURANCE COMPANY | 0.38% | 21 | 1,009 | \$118,184 | \$0 | \$64,770 | \$2,161 | 54.80% |
| 74 | UNION FIDELITY LIFE INSURANCE COMPANY | 1.27% | 14 | 1,987 | \$398,219 | \$0 | \$294,663 | \$5,904 | 74.00% |
| 75 | UNION LABOR LIFE INSURANCE COMPANY | 0.18% | 26 | 160 | \$57,746 | \$0 | \$13,794 | \$1,079 | 23.89% |
| 76 | UNION SECURITY INSURANCE COMPANY | 1.69% | 9 | 1,336 | \$527,991 | \$0 | \$357,510 | \$6,953 | 67.71% |
| 77 | UNITED AMERICAN INSURANCE COMPANY | 0.09% | 33 | 133 | \$29,537 | \$0 | \$0 | \$4,107 | 0.00% |
| 78 | UNITED FAMILY LIFE INSURANCE COMPANY | 0.17% | 27 | 570 | \$52,872 | \$0 | \$220,405 | \$3,179 | 416.87% |
| 79 | UNITED FIDELITY LIFE INSURANCE COMPANY | 0.00% | 59 | 11 | \$0 | \$0 | \$0 | \$29 | N/A |
| 80 | UNITED INSURANCE COMPANY OF AMERICA | 0.00% | 52 | 0 | \$987 | \$0 | \$40,000 | \$0 | 4052.68% |
| 81 | UNITY FINANCIAL LIFE INSURANCE COMPANY | 0.70% | 19 | 385 | \$218,084 | \$0 | \$28,046 | \$781 | 12.86% |
| 82 | WASHINGTON NATIONAL INSURANCE CO | 0.00% | 59 | 0 | \$0 | \$0 | \$199,667 | \$0 | N/A |
| 83 | WEST COAST LIFE INSURANCE COMPANY | 0.08% | 36 | 104 | \$25,216 | \$0 | \$0 | \$2,570 | 0.00% |
| 84 | WILTON REASSURANCE LIFE CO OF NEW YORK | 0.00% | 59 | 0 | \$0 | \$0 | \$6,000 | \$9 | N/A |
| TOTAL | | 100.00% | | 95,371 | \$31,286,221 | \$75,377 | \$238,746,197 | \$1,466,770 | 763.34% |

MISSOURI GROUP WHOLE LIFE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSUREDS | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|--|-----------------|----------------------------|--------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | 5 STAR LIFE INSURANCE COMPANY | 0.28% | 36 | 6,339 | \$1,195,392 | \$0 | \$803,484 | \$558,211 | 67.22% |
| 2 | AAA LIFE INSURANCE COMPANY | 0.28% | 35 | 3,283 | \$1,213,763 | \$0 | \$600,000 | \$263,210 | 49.43% |
| 3 | AETNA LIFE INSURANCE COMPANY | 4.51% | 6 | 92,171 | \$19,465,183 | \$0 | \$20,874,571 | \$4,719,552 | 107.24% |
| 4 | AGC LIFE INSURANCE COMPANY | 0.00% | 142 | 7 | \$926 | \$0 | \$0 | \$610 | 0.00% |
| 5 | AIG LIFE INSURANCE COMPANY | 0.06% | 58 | 1,439 | \$275,760 | \$0 | \$172,372 | \$96,766 | 62.51% |
| 6 | ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 135 | 3 | \$2,105 | \$0 | \$0 | \$125 | 0.00% |
| 7 | ALLIANZ LIFE INS COMPANY OF NORTH AMERICA | 0.02% | 84 | 135 | \$65,999 | \$0 | \$12,472 | \$3,355 | 18.90% |
| 8 | ALLSTATE LIFE INSURANCE COMPANY | 0.29% | 34 | 4,636 | \$1,235,811 | \$0 | \$611,206 | \$86,929 | 49.46% |
| 9 | AMALGAMATED LIFE INSURANCE COMPANY | 0.04% | 70 | 12,607 | \$177,165 | \$0 | \$185,984 | \$106,418 | 104.98% |
| 10 | AMERICAN AMICABLE LIFE INS CO TX | 0.01% | 87 | 233 | \$55,899 | \$0 | \$149,878 | \$7,430 | 268.12% |
| 11 | AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA | 0.05% | 65 | 38 | \$196,681 | \$0 | \$181,966 | \$26,472 | 92.52% |
| 12 | AMERICAN COMMUNITY MUTUAL INSURANCE CO | 0.06% | 60 | 2,937 | \$262,159 | \$0 | \$45,000 | \$47,609 | 17.17% |
| 13 | AMERICAN EQUITY INVESTMENT LIFE INSURANCE CO | 0.05% | 64 | 3,516 | \$204,885 | \$0 | \$96,600 | \$42,678 | 47.15% |
| 14 | AMERICAN FAMILY LIFE ASSUR CO OF COLUMBUS | 0.01% | 90 | 245 | \$52,645 | \$0 | \$8,000 | \$5,850 | 15.20% |
| 15 | AMERICAN FIDELITY ASSURANCE COMPANY | 0.00% | 109 | 22 | \$18,556 | \$0 | \$6,000 | \$2,990 | 32.33% |
| 16 | AMERICAN GENERAL ASSURANCE COMPANY | 0.17% | 44 | 6,870 | \$714,133 | \$0 | \$299,778 | \$256,834 | 41.98% |
| 17 | AMERICAN GENERAL LIFE INSURANCE CO | 0.01% | 93 | 2,070 | \$42,669 | \$0 | \$0 | \$10,798 | 0.00% |
| 18 | AMERICAN HEALTH AND LIFE INSURANCE COMPANY | 0.00% | 159 | 80 | -\$6,222 | \$0 | \$175,445 | \$3,792 | -2819.75% |
| 19 | AMERICAN HERITAGE LIFE INSURANCE CO | 0.00% | 108 | 1,233 | \$21,138 | \$0 | \$38,000 | \$9,891 | 179.77% |
| 20 | AMERICAN INCOME LIFE INSURANCE CO | 0.00% | 118 | 298 | \$8,121 | \$0 | \$4,600 | \$269 | 56.64% |
| 21 | AMERICAN INTERNATIONAL LIFE ASSUR OF NY | 0.03% | 74 | 0 | \$146,556 | \$0 | \$32,500 | \$0 | 22.18% |
| 22 | AMERICAN MEDICAL SECURITY LIFE INSURANCE CO | 0.04% | 67 | 2,425 | \$190,384 | \$0 | \$75,000 | \$24,037 | 39.39% |
| 23 | AMERICAN NATIONAL INSURANCE COMPANY | 0.04% | 72 | 225 | \$170,087 | \$0 | \$123,553 | \$75,797 | 72.64% |
| 24 | AMERICAN NATIONAL LIFE INS COMPANY OF TEXAS | 0.00% | 147 | 1 | \$618 | \$0 | \$0 | \$75 | 0.00% |
| 25 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.00% | 133 | 24 | \$2,392 | \$0 | \$0 | \$435 | 0.00% |
| 26 | AMERICAN UNITED LIFE INSURANCE CO | 0.45% | 26 | 12,307 | \$1,927,592 | \$0 | \$1,221,632 | \$422,452 | 63.38% |
| 27 | AMERICO FINANCIAL LIFE AND ANNUITY INS CO | 0.00% | 123 | 43 | \$4,374 | \$0 | \$0 | \$5,421 | 0.00% |
| 28 | ANTHEM LIFE INSURANCE COMPANY | 1.73% | 15 | 102,984 | \$7,482,635 | \$0 | \$2,234,790 | \$3,724,219 | 29.87% |
| 29 | ASSURITY LIFE INSURANCE COMPANY | 0.01% | 96 | 36 | \$31,810 | \$0 | \$17,733 | \$7,558 | 55.75% |
| 30 | AURORA NATIONAL LIFE ASSURANCE COMPANY | 0.01% | 99 | 21 | \$28,915 | \$0 | \$0 | \$1,148 | 0.00% |
| 31 | AUTO CLUB LIFE INSURANCE COMPANY | 0.00% | 159 | 0 | \$0 | \$0 | \$0 | \$8,553 | N/A |
| 32 | BALBOA LIFE INSURANCE COMPANY | 0.00% | 122 | 17 | \$5,079 | \$0 | \$0 | \$0 | 0.00% |
| 33 | BALTIMORE LIFE INSURANCE COMPANY THE | 0.00% | 131 | 12 | \$2,769 | \$0 | \$0 | \$266 | 0.00% |
| 34 | BCS LIFE INSURANCE COMPANY | 0.03% | 76 | 2,681 | \$133,111 | \$0 | \$108,403 | \$68,166 | 81.44% |
| 35 | BEST LIFE AND HEALTH INSURANCE COMPANY | 0.00% | 157 | 16 | \$99 | \$0 | \$0 | \$18 | 0.00% |
| 36 | BOSTON MUTUAL LIFE INSURANCE COMPANY | 0.02% | 80 | 1,511 | \$90,052 | \$0 | \$156,500 | \$31,386 | 173.79% |
| 37 | CELTIC INSURANCE COMPANY | 0.00% | 159 | 1 | \$0 | \$0 | \$0 | \$0 | N/A |
| 38 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.01% | 106 | 335 | \$22,494 | \$0 | \$0 | \$4,709 | 0.00% |
| 39 | CENTRAL STATES HEALTH & LIFE COMPANY | 0.02% | 83 | 234 | \$68,785 | \$0 | \$29,110 | \$4,750 | 42.32% |
| 40 | CHARTER NATIONAL LIFE INSURANCE CO | 0.00% | 159 | 95 | \$0 | \$0 | \$0 | \$5,171 | N/A |
| 41 | CHURCH LIFE INSURANCE CORPORATION | 0.03% | 77 | 367 | \$122,754 | \$0 | \$0 | \$13,209 | 0.00% |
| 42 | CITIZENS SECURITY LIFE INS CO | 0.00% | 139 | 13 | \$1,261 | \$0 | \$0 | \$252 | 0.00% |
| 43 | COLONIAL LIFE & ACCIDENT INS CO | 0.04% | 71 | 572 | \$176,484 | \$0 | \$31,750 | \$37,387 | 17.99% |
| 44 | COLONIAL PENN LIFE INSURANCE COMPANY | 0.06% | 61 | 717 | \$255,978 | \$0 | \$198,824 | \$14,744 | 77.67% |
| 45 | COMBINED INSURANCE CO OF AMERICA | 0.01% | 92 | 159 | \$44,907 | \$0 | \$358 | \$701 | 0.80% |
| 46 | COMMONWEALTH ANNUITY AND LIFE INSURANCE CO | 0.00% | 153 | 1 | \$243 | \$0 | \$0 | \$0 | 0.00% |
| 47 | CONNECTICUT GENERAL LIFE INS CO | -0.01% | 159 | 11 | -\$60,969 | \$0 | \$1,395,219 | \$872,171 | -2288.41% |
| 48 | CONSECO INSURANCE COMPANY | 0.00% | 111 | 70 | \$15,900 | \$0 | \$1,356 | \$822 | 8.53% |
| 49 | CONTINENTAL AMERICAN INSURANCE COMPANY | 0.00% | 117 | 243 | \$8,273 | \$0 | \$12,000 | \$1,294 | 145.05% |
| 50 | CONTINENTAL ASSURANCE COMPANY | 0.11% | 52 | 1,230 | \$475,656 | \$0 | \$832,340 | \$75 | 174.99% |
| 51 | CONTINENTAL GENERAL INSURANCE CO | 0.00% | 113 | 134 | \$13,701 | \$0 | \$0 | \$25,121 | 0.00% |
| 52 | COUNTRY LIFE INSURANCE COMPANY | 0.00% | 152 | 3 | \$311 | \$0 | \$115,311 | \$26,575 | 37077.49% |
| 53 | CROWN LIFE INSURANCE COMPANY | 0.00% | 129 | 7 | \$3,178 | \$0 | \$0 | \$490 | 0.00% |
| 54 | CUNA MUTUAL INSURANCE SOCIETY | 0.43% | 28 | 64,266 | \$1,867,158 | \$0 | \$1,127,348 | \$354,420 | 60.38% |
| 55 | EMC NATIONAL LIFE COMPANY | 0.32% | 32 | 7,974 | \$1,390,616 | \$0 | \$777,844 | \$720,741 | 55.94% |
| 56 | EPIC LIFE INSURANCE COMPANY THE | 0.01% | 95 | 474 | \$35,540 | \$0 | \$0 | \$11,015 | 0.00% |
| 57 | FAMILY BENEFIT LIFE INSURANCE COMPANY | 0.00% | 159 | 2,230 | \$0 | \$0 | \$454,744 | \$378,488 | N/A |
| 58 | FARM BUREAU LIFE INS COMPANY OF MISSOURI | 0.03% | 75 | 673 | \$145,956 | \$0 | \$138,000 | \$42,731 | 94.55% |
| 59 | FARMERS NEW WORLD LIFE INSURANCE CO | 0.00% | 159 | 6 | \$0 | \$0 | \$0 | \$434,273 | N/A |
| 60 | FEDERATED LIFE INSURANCE COMPANY | 0.10% | 54 | 2,772 | \$419,514 | \$0 | \$113,125 | \$59,188 | 26.97% |
| 61 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.35% | 30 | 28,512 | \$1,508,516 | \$0 | \$717,236 | \$1,124,583 | 47.55% |
| 62 | FIRST INVESTORS LIFE INSURANCE COMPANY | 0.00% | 159 | 0 | \$0 | \$0 | \$0 | \$36,935 | N/A |
| 63 | FORT DEARBORN LIFE INSURANCE COMPANY | 0.67% | 22 | 337 | \$2,910,770 | \$0 | \$2,767,802 | \$1,078,432 | 95.09% |
| 64 | GENWORTH LIFE AND ANNUITY INSURANCE CO | 0.03% | 78 | 1 | \$109,336 | \$0 | \$26,000 | \$1,211 | 23.78% |
| 65 | GERBER LIFE INSURANCE COMPANY | 0.04% | 68 | 1,028 | \$186,947 | \$0 | \$192,735 | \$4,076 | 103.10% |
| 66 | GLOBE LIFE AND ACCIDENT INS CO | 1.24% | 18 | 35,864 | \$5,348,040 | \$0 | \$3,516,888 | \$423,912 | 65.76% |
| 67 | GOLDEN RULE INSURANCE COMPANY | 0.01% | 85 | 696 | \$63,464 | \$0 | \$12,000 | \$18,017 | 18.91% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

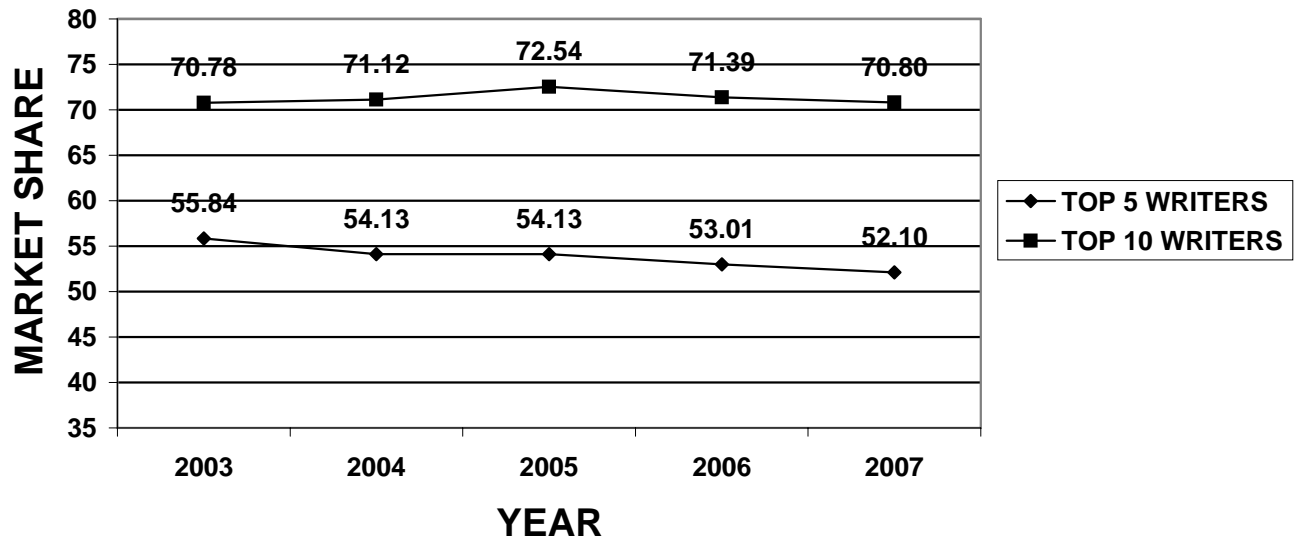
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSUREDS | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|--|-----------------|----------------------------|--------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 68 | GOVERNMENT PERSONNEL MUTUAL LIFE INS CO | 0.09% | 56 | 1,640 | \$367,473 | \$0 | \$112,730 | \$188,139 | 30.68% |
| 69 | GREAT WEST LIFE ASSURANCE COMPANY | 0.00% | 158 | 2 | \$68 | \$0 | \$0 | \$255 | 0.00% |
| 70 | GUARANTEE TRUST LIFE INSURANCE CO | 0.01% | 98 | 289 | \$28,937 | \$0 | \$30,163 | \$3,991 | 104.24% |
| 71 | GUARDIAN LIFE INSURANCE COMPANY OF AMERICA | 2.60% | 11 | 91,585 | \$11,223,916 | \$0 | \$6,688,115 | \$5,064,038 | 59.59% |
| 72 | HARTFORD LIFE AND ACCIDENT INSURANCE CO | 8.42% | 3 | 303,847 | \$36,305,964 | \$0 | \$27,133,040 | \$10,837,428 | 74.73% |
| 73 | HARTFORD LIFE AND ANNUITY INSURANCE COMPANY | 0.00% | 149 | 5 | \$512 | \$0 | \$0 | \$199 | 0.00% |
| 74 | HARTFORD LIFE INSURANCE COMPANY | 0.43% | 27 | 6,526 | \$1,871,421 | \$0 | \$1,196,816 | \$129,990 | 63.95% |
| 75 | HCC LIFE INSURANCE COMPANY | 0.12% | 50 | 4,229 | \$520,431 | \$0 | \$652,500 | \$104,256 | 125.38% |
| 76 | HEALTHY ALLIANCE LIFE INSURANCE CO | 0.50% | 24 | 220 | \$2,148,469 | \$0 | \$2,219,300 | \$3,191 | 103.30% |
| 77 | HORACE MANN LIFE INSURANCE COMPANY | 0.02% | 81 | 660 | \$78,358 | \$0 | \$110,067 | \$26,144 | 140.47% |
| 78 | HUMANA INSURANCE COMPANY | 0.15% | 47 | 8,497 | \$665,351 | \$0 | \$265,707 | \$164,515 | 39.93% |
| 79 | INDIVIDUAL ASSUR CO LIFE HEALTH & ACCIDENT | 0.14% | 48 | 147 | \$587,445 | \$0 | \$280,219 | \$106,405 | 47.70% |
| 80 | INVESTORS CONSOLIDATED INSURANCE COMPANY | 0.00% | 144 | 7 | \$832 | \$0 | \$0 | \$0 | 0.00% |
| 81 | INVESTORS HERITAGE LIFE INSURANCE COMPANY | 0.00% | 159 | 0 | \$0 | \$0 | \$0 | \$34,270 | N/A |
| 82 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 0.00% | 148 | 1 | \$586 | \$0 | \$0 | \$200 | 0.00% |
| 83 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.05% | 66 | 1,803 | \$195,984 | \$0 | \$30,000 | \$27,647 | 15.31% |
| 84 | KANAWHA INSURANCE COMPANY | 0.22% | 40 | 11,977 | \$960,230 | \$0 | \$667,000 | \$444,534 | 69.46% |
| 85 | KANSAS CITY LIFE INSURANCE COMPANY | 0.74% | 21 | 291 | \$3,195,664 | \$0 | \$2,813,096 | \$1,034,874 | 88.03% |
| 86 | KEMPER INVESTORS LIFE INS CO | 0.01% | 103 | 282 | \$26,416 | \$0 | \$0 | \$17,348 | 0.00% |
| 87 | LAFAYETTE LIFE INSURANCE COMPANY THE | 0.53% | 23 | 14,924 | \$2,293,581 | \$0 | \$529,500 | \$696,058 | 23.09% |
| 88 | LIBERTY LIFE ASSURANCE COMPANY OF BOSTON | 0.24% | 37 | 6,265 | \$1,046,559 | \$0 | \$1,170,883 | \$876,508 | 111.88% |
| 89 | LIBERTY LIFE INSURANCE COMPANY | 0.13% | 49 | 1,727 | \$560,998 | \$0 | \$355,696 | \$80,024 | 63.40% |
| 90 | LIBERTY NATIONAL LIFE INSURANCE COMPANY | 0.01% | 94 | 176 | \$37,464 | \$0 | \$0 | \$3,498 | 0.00% |
| 91 | LIFE INSURANCE COMPANY OF NORTH AMERICA | 3.55% | 9 | 96 | \$15,293,792 | \$0 | \$12,529,622 | \$2,928,267 | 81.93% |
| 92 | LIFE INVESTORS INSURANCE COMPANY OF AMERICA | 0.10% | 55 | 807 | \$412,934 | \$0 | \$406,059 | \$43,289 | 98.34% |
| 93 | LINCOLN BENEFIT LIFE COMPANY | 0.00% | 137 | 6 | \$1,751 | \$0 | \$0 | \$300 | 0.00% |
| 94 | LINCOLN HERITAGE LIFE INSURANCE COMPANY | 0.00% | 136 | 8 | \$1,809 | \$0 | \$0 | \$52 | 0.00% |
| 95 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 1.55% | 16 | 2,244 | \$6,675,686 | \$0 | \$4,388,116 | \$2,786,716 | 65.73% |
| 96 | LOYAL AMERICAN LIFE INSURANCE COMPANY | 0.00% | 128 | 4 | \$3,219 | \$0 | \$0 | \$300 | 0.00% |
| 97 | MADISON NATIONAL LIFE INSURANCE COMPANY INC | 0.01% | 101 | 353 | \$27,695 | \$0 | \$0 | \$5,153 | 0.00% |
| 98 | MAGNA INSURANCE COMPANY | 0.01% | 104 | 0 | \$24,117 | \$0 | \$0 | \$0 | 0.00% |
| 99 | MAMSI LIFE AND HEALTH INSURANCE COMPANY | 0.01% | 88 | 250 | \$55,123 | \$0 | \$0 | \$4,052 | 0.00% |
| 100 | MEGA LIFE AND HEALTH INSURANCE COMPANY THE | 0.01% | 102 | 165 | \$26,600 | \$0 | \$0 | \$4,929 | 0.00% |
| 101 | MEMBERS LIFE INSURANCE COMPANY | 0.00% | 126 | 39 | \$3,603 | \$0 | \$1,850 | \$129 | 51.35% |
| 102 | MERIT LIFE INSURANCE CO | 0.06% | 62 | 386 | \$243,875 | \$0 | \$322,945 | \$13,332 | 132.42% |
| 103 | METLIFE INSURANCE COMPANY OF CONNECTICUT | 0.00% | 159 | 38,019 | \$0 | \$0 | \$237,070 | \$8,177 | N/A |
| 104 | METROPOLITAN LIFE INSURANCE COMPANY | 21.04% | 1 | 682,136 | \$90,778,550 | \$0 | \$78,256,530 | \$33,375,349 | 86.21% |
| 105 | MIDWEST NATIONAL LIFE INS CO OF TENNESEE | 0.00% | 138 | 7 | \$1,588 | \$0 | \$3,912 | \$148 | 246.35% |
| 106 | MINNESOTA LIFE INSURANCE COMPANY | 4.22% | 7 | 111,991 | \$18,196,227 | \$0 | \$16,421,893 | \$9,272,871 | 90.25% |
| 107 | MISSOURI VALLEY LIFE AND HEALTH INSURANCE CO | 0.23% | 39 | 53,258 | \$974,595 | \$0 | \$235,000 | \$266,290 | 24.11% |
| 108 | MONITOR LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 110 | 120 | \$17,609 | \$0 | \$0 | \$2,487 | 0.00% |
| 109 | MONUMENTAL LIFE INSURANCE COMPANY | 0.24% | 38 | 3,339 | \$1,013,939 | \$0 | \$1,008,248 | \$128,061 | 99.44% |
| 110 | MONY LIFE INSURANCE COMPANY | 0.01% | 105 | 11 | \$23,761 | \$0 | \$12,204 | \$2,245 | 51.36% |
| 111 | MONY LIFE INSURANCE COMPANY OF AMERICA | 0.05% | 63 | 658 | \$234,578 | \$0 | \$189,683 | \$30,029 | 80.86% |
| 112 | NATIONAL BENEFIT LIFE INSURANCE COMPANY | 0.01% | 100 | 113 | \$28,086 | \$0 | \$13,000 | \$957 | 46.29% |
| 113 | NATIONWIDE LIFE INSURANCE COMPANY OF AMERICA | 0.01% | 89 | 83 | \$53,298 | \$0 | \$16,143 | \$4,886 | 30.29% |
| 114 | NEW ENGLAND LIFE INSURANCE COMPANY | 0.00% | 125 | 19 | \$4,212 | \$0 | \$0 | \$177 | 0.00% |
| 115 | NEW YORK LIFE INSURANCE COMPANY | 2.86% | 10 | 30,813 | \$12,341,371 | \$578,626 | \$6,431,282 | \$1,802,646 | 56.80% |
| 116 | NIPPON LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 119 | 74 | \$6,411 | \$0 | \$0 | \$3,086 | 0.00% |
| 117 | NORTH CAROLINA MUTUAL LIFE INSURANCE CO | 0.00% | 159 | 573 | \$0 | \$0 | \$0 | \$82,161 | N/A |
| 118 | OHIO NATIONAL LIFE INSURANCE COMPANY THE | 0.00% | 159 | 2 | \$0 | \$0 | \$0 | \$10 | N/A |
| 119 | PACIFIC LIFE & ANNUITY COMPANY | 0.00% | 159 | 0 | \$0 | \$0 | \$94,750 | \$0 | N/A |
| 120 | PARK AVENUE LIFE INSURANCE COMPANY | 0.00% | 127 | 67 | \$3,384 | \$0 | \$0 | \$0 | 0.00% |
| 121 | PAUL REVERE LIFE INSURANCE COMPANY | 0.00% | 115 | 38 | \$11,669 | \$0 | \$0 | \$3,650 | 0.00% |
| 122 | PERICO LIFE INSURANCE COMPANY | 0.00% | 116 | 1 | \$10,790 | \$0 | \$0 | \$1,899 | 0.00% |
| 123 | PHILADELPHIA AMERICAN LIFE INSURANCE CO | 0.00% | 155 | 0 | \$191 | \$0 | \$0 | \$0 | 0.00% |
| 124 | PHOENIX LIFE INSURANCE COMPANY | 0.00% | 143 | 22 | \$906 | \$0 | \$0 | \$70 | 0.00% |
| 125 | PIONEER AMERICAN INSURANCE COMPANY | 0.00% | 134 | 12 | \$2,170 | \$0 | \$0 | \$550 | 0.00% |
| 126 | PIONEER MUTUAL LIFE INSURANCE COMPANY | 0.00% | 154 | 0 | \$213 | \$0 | \$0 | \$0 | 0.00% |
| 127 | PIONEER SECURITY LIFE INSURANCE COMPANY | 0.00% | 151 | 1 | \$468 | \$0 | \$0 | \$139 | 0.00% |
| 128 | PRINCIPAL LIFE INS CO | 2.58% | 12 | 122,346 | \$11,147,308 | \$0 | \$7,631,950 | \$4,379,062 | 68.46% |
| 129 | PROTECTIVE LIFE INSURANCE COMPANY | 0.00% | 141 | 12 | \$1,035 | \$0 | \$474,000 | \$3,297 | 45797.10% |
| 130 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 0.02% | 82 | 922 | \$70,268 | \$0 | \$513,868 | \$7,530 | 731.30% |
| 131 | PROVIDENT LIFE AND CASUALTY INSURANCE CO | 0.00% | 146 | 4 | \$702 | \$0 | \$2,000 | \$259 | 284.90% |
| 132 | PRUDENTIAL INSURANCE COMPANY OF AMERICA THE | 7.84% | 4 | 217,385 | \$33,823,780 | \$896,191 | \$56,391,051 | \$18,174,219 | 169.37% |
| 133 | REASSURE AMERICA LIFE INSURANCE COMPANY | 0.04% | 69 | 143 | \$185,542 | \$0 | \$301,431 | \$9,149 | 162.46% |
| 134 | RELIABLE LIFE INSURANCE COMPANY | 0.00% | 159 | 51 | \$0 | \$0 | \$1,500 | \$354 | N/A |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP TERM LIFE**

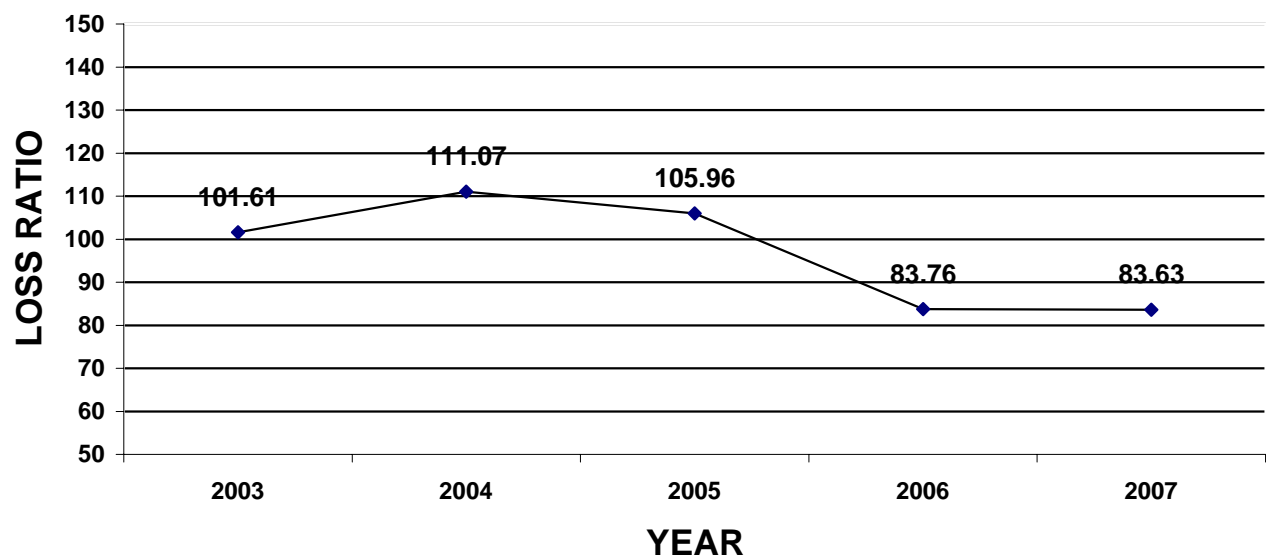
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 135 | RELIAANCE STANDARD LIFE INSURANCE COMPANY | 2.26% | 13 | 50,694 | \$9,766,656 | \$0 | \$5,893,799 | \$3,278,898 | 60.35% |
| 136 | RELIASTAR LIFE INSURANCE COMPANY | 3.56% | 8 | 218,953 | \$15,353,132 | \$10,826 | \$6,953,854 | \$13,476,367 | 45.36% |
| 137 | RELIASTAR LIFE INS COMPANY OF NEW YORK | 0.00% | 107 | 170 | \$21,386 | \$0 | \$6,017 | \$121,081 | 28.14% |
| 138 | RIVERSOURCE LIFE INSURANCE COMPANY | 0.00% | 124 | 0 | \$4,271 | \$0 | \$11,896 | \$6,324 | 278.53% |
| 139 | SAGICOR LIFE INSURANCE COMPANY | 0.00% | 159 | 1 | \$0 | \$0 | \$0 | \$0 | N/A |
| 140 | SEARS LIFE INSURANCE COMPANY | 0.16% | 45 | 2,222 | \$668,690 | \$0 | \$385,312 | \$47,838 | 57.62% |
| 141 | SECURIAN LIFE INSURANCE COMPANY | 0.00% | 112 | 95 | \$14,305 | \$0 | \$0 | \$8,082 | 0.00% |
| 142 | SECURITY BENEFIT LIFE INSURANCE COMPANY | 0.00% | 159 | 4 | \$0 | \$0 | \$18,737 | \$1,378 | N/A |
| 143 | SECURITY LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 156 | 5 | \$103 | \$0 | \$0 | \$275 | 0.00% |
| 144 | SECURITY NATIONAL LIFE INSURANCE COMPANY | 0.00% | 159 | 0 | \$0 | \$0 | \$0 | \$25,064 | N/A |
| 145 | SENTRY LIFE INSURANCE COMPANY (L&H ACCT) | 0.01% | 91 | 3 | \$52,322 | \$0 | \$33,200 | \$3,066 | 63.45% |
| 146 | SHELTER LIFE INSURANCE COMPANY | 0.20% | 43 | 2,815 | \$844,292 | \$0 | \$371,000 | \$206,956 | 43.94% |
| 147 | SHENANDOAH LIFE INSURANCE COMPANY | 0.01% | 97 | 199 | \$31,046 | \$0 | \$27,078 | \$4,407 | 87.22% |
| 148 | STANDARD INSURANCE COMPANY | 10.07% | 2 | 253,764 | \$43,424,973 | \$0 | \$33,096,496 | \$13,510,217 | 76.22% |
| 149 | STANDARD SECURITY LIFE INS CO OF NEW YORK | 0.00% | 130 | 4 | \$2,999 | \$0 | \$1,100 | \$70 | 36.68% |
| 150 | STARMOUNT LIFE INSURANCE COMPANY | 0.00% | 121 | 16 | \$5,278 | \$0 | \$0 | \$175 | 0.00% |
| 151 | STATE FARM LIFE INSURANCE COMPANY | 0.12% | 51 | 5,137 | \$519,906 | \$271 | \$1,024,000 | \$334,922 | 197.01% |
| 152 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.35% | 31 | 7,591 | \$1,489,994 | \$0 | \$1,186,486 | \$185,390 | 79.63% |
| 153 | SUN LIFE AND HEALTH INSURANCE COMPANY (US) | 0.50% | 25 | 13,038 | \$2,144,888 | \$0 | \$1,046,185 | \$731,204 | 48.78% |
| 154 | SUN LIFE ASSURANCE COMPANY OF CANADA | 0.43% | 29 | 81,792 | \$1,864,987 | \$136 | \$4,198,868 | \$3,006,218 | 225.15% |
| 155 | SURETY LIFE INSURANCE COMPANY | 0.00% | 150 | 1 | \$483 | \$0 | \$0 | \$200 | 0.00% |
| 156 | SYMETRA LIFE INSURANCE COMPANY | 0.06% | 59 | 4,475 | \$263,266 | \$0 | \$143,154 | \$101,553 | 54.38% |
| 157 | TIME INSURANCE COMPANY | 0.02% | 79 | 855 | \$101,591 | \$0 | \$10,000 | \$25,191 | 9.84% |
| 158 | TRANSAMERICA FINANCIAL LIFE INSURANCE CO | 0.01% | 86 | 91 | \$57,112 | \$0 | \$40,200 | \$2,257 | 70.39% |
| 159 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.11% | 53 | 88 | \$453,653 | \$0 | \$256,299 | \$120,503 | 56.50% |
| 160 | TRUSTMARK INSURANCE COMPANY | 0.00% | 140 | 197 | \$1,052 | \$0 | \$1,950 | \$8,845 | 185.36% |
| 161 | TRUSTMARK LIFE INSURANCE COMPANY | -0.02% | 159 | 2,403 | -\$89,991 | \$0 | \$135,651 | \$36,800 | -150.74% |
| 162 | UNICARE LIFE & HEALTH INSURANCE COMPANY | 0.20% | 42 | 3,936 | \$869,605 | \$0 | \$1,308,299 | \$235,493 | 150.45% |
| 163 | UNIMERICA INSURANCE COMPANY | 1.51% | 17 | 37,329 | \$6,532,520 | \$0 | \$2,848,190 | \$3,493,880 | 43.60% |
| 164 | UNION FIDELITY LIFE INSURANCE COMPANY | 0.04% | 73 | 1,373 | \$165,517 | \$0 | \$27,303 | \$27,681 | 16.50% |
| 165 | UNION LABOR LIFE INSURANCE COMPANY | 0.15% | 46 | 12,135 | \$668,422 | \$28,496 | \$356,448 | \$130,942 | 57.59% |
| 166 | UNION SECURITY INSURANCE COMPANY | 2.13% | 14 | 51,877 | \$9,205,575 | \$0 | \$6,646,097 | \$2,607,691 | 72.20% |
| 167 | UNITED HEALTHCARE INSURANCE COMPANY | 1.00% | 20 | 2,191 | \$4,301,720 | \$0 | \$3,113,927 | \$2,839,978 | 72.39% |
| 168 | UNITED INVESTORS LIFE INSURANCE COMPANY | 0.08% | 57 | 1,564 | \$353,975 | \$0 | \$50,000 | \$54,347 | 14.13% |
| 169 | UNITED LIFE INSURANCE COMPANY | 0.00% | 114 | 113 | \$12,620 | \$0 | \$5,022 | \$3,449 | 39.79% |
| 170 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 1.22% | 19 | 29,855 | \$5,281,425 | \$0 | \$2,706,447 | \$1,699,227 | 51.24% |
| 171 | UNITED SECURITY LIFE AND HEALTH INS COMPANY | 0.00% | 145 | 15 | \$718 | \$0 | \$0 | \$345 | 0.00% |
| 172 | UNITED STATES LIFE INS COMPANY NEW YORK | 0.30% | 33 | 10,670 | \$1,307,524 | \$0 | \$1,604,459 | \$1,388,514 | 122.71% |
| 173 | UNITY MUTUAL LIFE INSURANCE COMPANY | 0.00% | 159 | 2 | \$0 | \$0 | \$0 | \$4 | N/A |
| 174 | UNUM LIFE INSURANCE COMPANY OF AMERICA | 4.74% | 5 | 106,238 | \$20,430,640 | \$0 | \$14,650,646 | \$6,298,672 | 71.71% |
| 175 | USABLE LIFE | 0.21% | 41 | 94 | \$895,320 | \$0 | \$191,492 | \$137,565 | 21.39% |
| 176 | VANTISLIFE INSURANCE COMPANY | 0.00% | 132 | 8 | \$2,526 | \$0 | \$0 | \$635 | 0.00% |
| 177 | WASHINGTON NATIONAL INSURANCE CO | 0.00% | 120 | 9 | \$5,385 | \$0 | \$74,979 | \$1,102 | 1392.37% |
| TOTAL | | 100.00% | | 3,033,190 | \$431,403,454 | \$1,514,546 | \$359,258,987 | \$163,667,408 | 83.63% |

MISSOURI GROUP TERM LIFE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

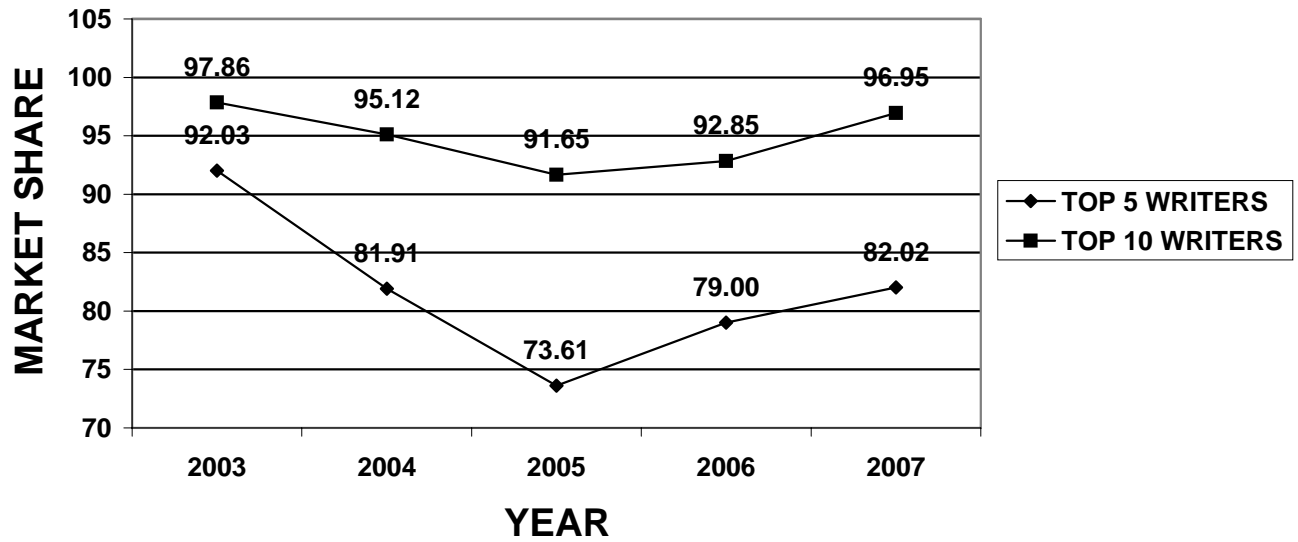


**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP UNIVERSAL LIFE**

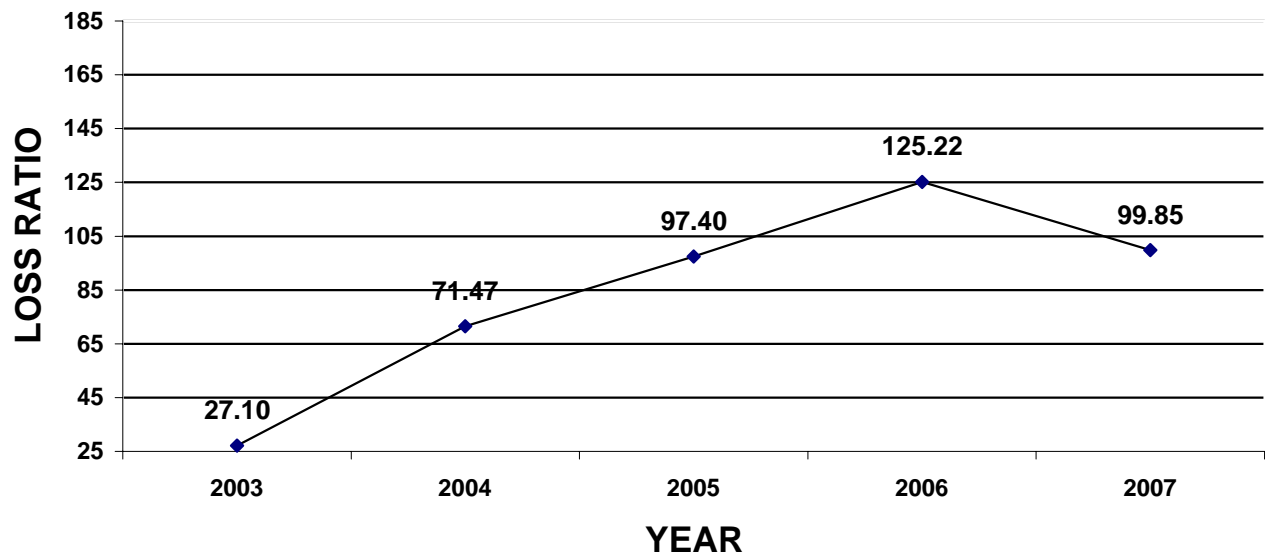
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | 5 STAR LIFE INSURANCE COMPANY | 0.20% | 16 | 116 | \$60,585 | \$0 | \$1,839 | \$8,500 | 3.04% |
| 2 | AETNA LIFE INSURANCE COMPANY | 0.50% | 13 | 733 | \$147,671 | \$0 | \$129,268 | \$55,763 | 87.54% |
| 3 | AIG LIFE INSURANCE COMPANY | 0.23% | 15 | 159 | \$68,917 | \$0 | \$83,750 | \$5,100 | 121.52% |
| 4 | ALLIANZ LIFE INS COMPANY OF NORTH AMERICA | 0.00% | 31 | 2 | \$0 | \$0 | \$0 | \$188 | N/A |
| 5 | AMERICAN GENERAL LIFE INSURANCE CO | 0.05% | 21 | 193 | \$15,897 | \$0 | \$72,021 | \$5,822 | 453.05% |
| 6 | AMERICAN NATIONAL INSURANCE COMPANY | 4.41% | 6 | 1,956 | \$1,309,321 | \$0 | \$126,498 | \$283,442 | 9.66% |
| 7 | AVIVA LIFE INSURANCE COMPANY | 0.00% | 31 | 3 | \$0 | \$0 | \$852,631 | \$8,965 | N/A |
| 8 | CONNECTICUT GENERAL LIFE INS CO | 10.27% | 3 | 7,713 | \$3,047,834 | \$0 | \$240,263 | \$768,900 | 7.88% |
| 9 | CONSECO INSURANCE COMPANY | 0.03% | 22 | 42 | \$8,852 | \$0 | \$2,824 | \$831 | 31.90% |
| 10 | FIRST PENN-PACIFIC LIFE INSURANCE COMPANY | 0.02% | 24 | 5 | \$4,894 | \$0 | \$0 | \$375 | 0.00% |
| 11 | GUARDIAN INSURANCE & ANNUITY COMPANY INC | 0.12% | 17 | 70 | \$36,885 | \$0 | \$2,555,680 | \$5,632 | 6928.78% |
| 12 | HARTFORD LIFE INSURANCE COMPANY | 0.02% | 23 | 64 | \$5,188 | \$0 | \$0 | \$6,025 | 0.00% |
| 13 | INDIANAPOLIS LIFE INSURANCE COMPANY | 0.00% | 31 | 1 | \$0 | \$0 | \$0 | \$300 | N/A |
| 14 | ING LIFE INSURANCE AND ANNUITY COMPANY | 0.29% | 14 | 342 | \$85,892 | \$0 | \$65,935 | \$12,347 | 76.77% |
| 15 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 0.01% | 25 | 1 | \$2,400 | \$0 | \$0 | \$125 | 0.00% |
| 16 | JEFFERSON NATIONAL LIFE INSURANCE CO | 0.00% | 31 | 57 | \$0 | \$0 | \$16,224 | \$1,859 | N/A |
| 17 | LIFE INVESTORS INS COMPANY OF AMERICA | 0.56% | 12 | 308 | \$164,765 | \$0 | \$842,524 | \$61,143 | 511.35% |
| 18 | LINCOLN BENEFIT LIFE COMPANY | 0.00% | 28 | 2 | \$838 | \$0 | \$0 | \$351 | 0.00% |
| 19 | MASSACHUSETTS MUTUAL LIFE INSURANCE CO | 19.83% | 2 | 1,013 | \$5,884,155 | \$0 | \$0 | \$491,933 | 0.00% |
| 20 | METROPOLITAN LIFE INSURANCE COMPANY | 35.78% | 1 | 35,115 | \$10,616,545 | \$0 | \$13,919,677 | \$3,178,460 | 131.11% |
| 21 | MINNESOTA LIFE INSURANCE COMPANY | 9.20% | 4 | 964 | \$2,728,942 | \$0 | \$4,588,235 | \$62,168 | 168.13% |
| 22 | MONUMENTAL LIFE INSURANCE COMPANY | 0.00% | 31 | 188 | \$0 | \$0 | \$862,687 | \$12,079 | N/A |
| 23 | NATIONAL GUARDIAN LIFE INSURANCE COMPANY | 0.06% | 19 | 32 | \$19,199 | \$0 | \$90,219 | \$863 | 469.92% |
| 24 | NEW YORK LIFE INSURANCE & ANNUITY CORP | 2.53% | 9 | 2 | \$749,341 | \$0 | \$0 | \$7,317 | 0.00% |
| 25 | PENN INSURANCE & ANNUITY COMPANY THE | 0.01% | 26 | 9 | \$1,562 | \$0 | \$0 | \$175 | 0.00% |
| 26 | PHOENIX LIFE INSURANCE COMPANY | 0.00% | 29 | 13 | \$536 | \$0 | \$0 | \$374 | 0.00% |
| 27 | PRINCIPAL LIFE INS CO | 2.84% | 8 | 1,592 | \$842,455 | \$0 | \$189,302 | \$125,207 | 22.47% |
| 28 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 0.00% | 27 | 2 | \$871 | \$0 | \$0 | \$150 | 0.00% |
| 29 | PRUDENTIAL INS COMPANY OF AMERICA THE | 6.95% | 5 | 13,249 | \$2,061,470 | \$54,621 | \$3,436,902 | \$1,107,676 | 169.37% |
| 30 | SECURIAN LIFE INSURANCE COMPANY | 0.06% | 20 | 27 | \$18,273 | \$0 | \$0 | \$4,856 | 0.00% |
| 31 | TRANSAMERICA LIFE INSURANCE COMPANY | 3.87% | 7 | 158 | \$1,148,993 | \$0 | \$595,068 | \$201,338 | 51.79% |
| 32 | TRANSAMERICA OCCIDENTAL LIFE INSURANCE CO | 1.28% | 10 | 9 | \$380,645 | \$0 | \$5,269 | \$37,328 | 1.38% |
| 33 | TRUSTMARK INSURANCE COMPANY | 0.11% | 18 | 4,025 | \$32,064 | \$0 | \$876,939 | \$137,193 | 2734.96% |
| 34 | UNION CENTRAL LIFE INSURANCE COMPANY | 0.00% | 30 | 5 | \$476 | \$0 | \$0 | \$142 | 0.00% |
| 35 | UNUM LIFE INSURANCE COMPANY OF AMERICA | 0.77% | 11 | 331 | \$228,610 | \$0 | \$20,020 | \$33,050 | 8.76% |
| 36 | WESTERN RESERVE LIFE ASSUR CO OF OHIO | 0.00% | 31 | 1 | \$0 | \$0 | \$0 | \$300 | N/A |
| TOTAL | | 100.00% | | 68,502 | \$29,674,076 | \$54,621 | \$29,573,775 | \$6,626,277 | 99.85% |

MISSOURI GROUP UNIVERSAL LIFE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

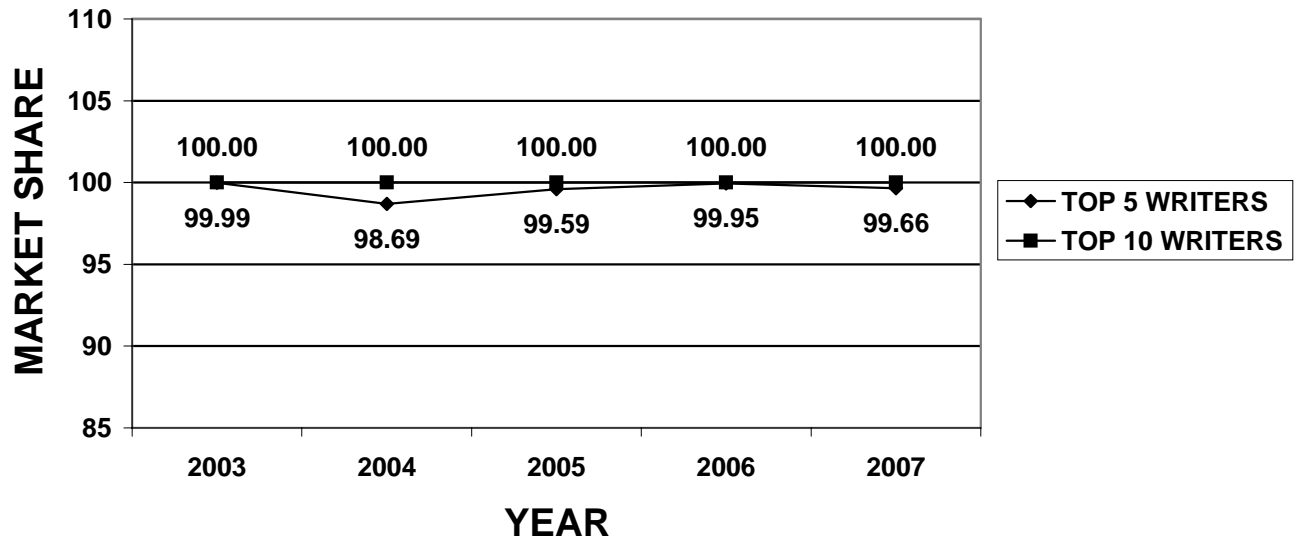


**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP GRADED DEATH BENEFITS**

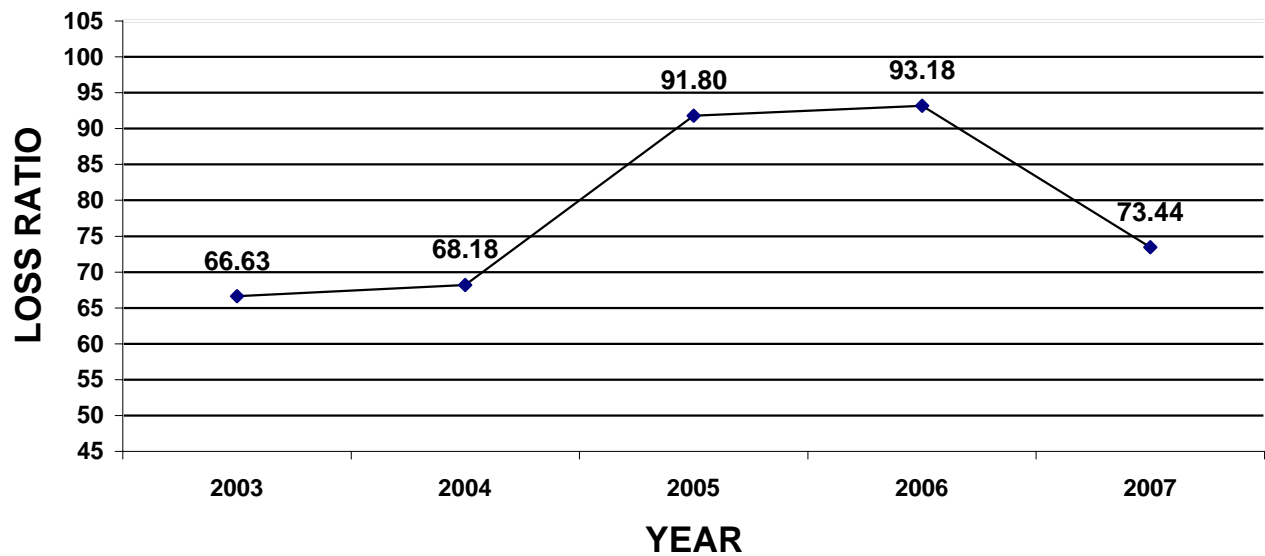
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|---------------------------------------|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | CHURCH LIFE INSURANCE CORPORATION | 0.00% | 9 | 0 | \$0 | \$0 | \$72,000 | \$0 | N/A |
| 2 | CIGNA LIFE INSURANCE CO OF NEW YORK | 0.00% | 9 | 0 | \$0 | \$0 | \$30,448 | \$0 | N/A |
| 3 | COLONIAL PENN LIFE INSURANCE COMPANY | 20.90% | 2 | 5,637 | \$1,422,141 | \$0 | \$1,000,706 | \$15,015 | 70.37% |
| 4 | CUNA MUTUAL INSURANCE SOCIETY | 12.99% | 3 | 3,706 | \$884,104 | \$0 | \$722,186 | \$21,014 | 81.69% |
| 5 | FIDELITY SECURITY LIFE INSURANCE CO | 0.31% | 6 | 31 | \$21,041 | \$0 | \$12,209 | \$136 | 58.02% |
| 6 | INVESTORS HERITAGE LIFE INSURANCE CO | 0.02% | 7 | 4 | \$1,508 | \$0 | \$0 | \$23 | 0.00% |
| 7 | MONUMENTAL LIFE INSURANCE COMPANY | 11.31% | 4 | 2,546 | \$769,576 | \$0 | \$782,385 | \$11,390 | 101.66% |
| 8 | STONEBRIDGE LIFE INSURANCE COMPANY | 51.72% | 1 | 1,642 | \$3,518,877 | \$0 | \$2,204,785 | \$74,268 | 62.66% |
| 9 | TRANSAMERICA FINANCIAL LIFE INS CO | 0.00% | 8 | 1 | \$268 | \$0 | \$0 | \$5 | 0.00% |
| 10 | UNION FIDELITY LIFE INSURANCE COMPANY | 2.74% | 5 | 617 | \$186,493 | \$0 | \$172,232 | \$2,672 | 92.35% |
| TOTAL | | 100.00% | | 14,184 | \$6,804,008 | \$0 | \$4,996,951 | \$124,523 | 73.44% |

MISSOURI GROUP GRADED DEATH BENEFITS INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

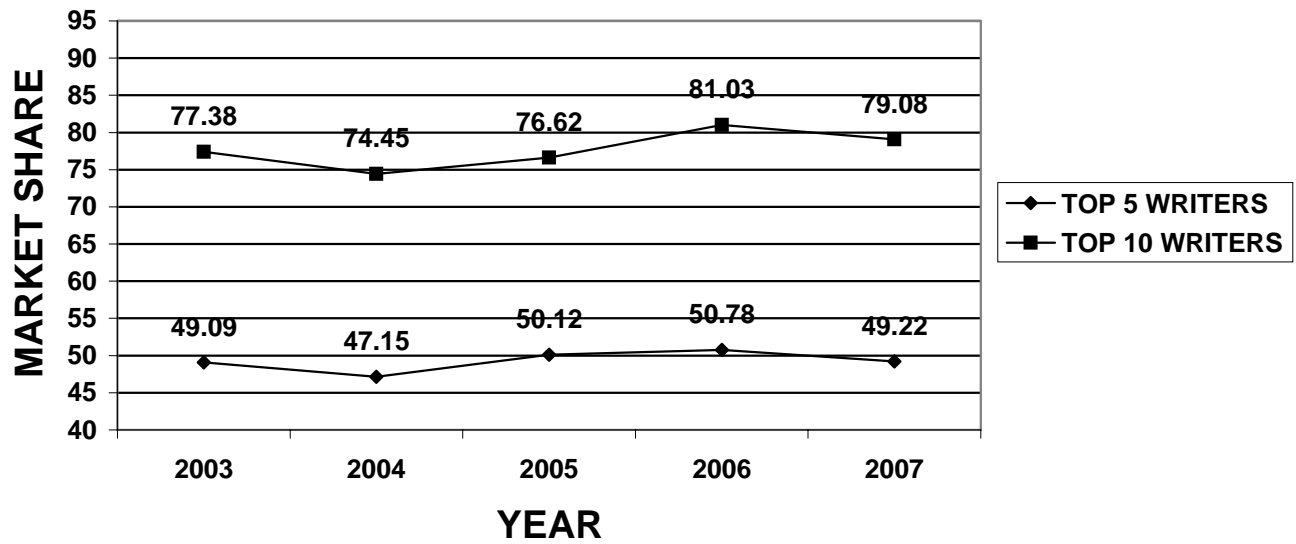


**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP CREDIT LIFE**

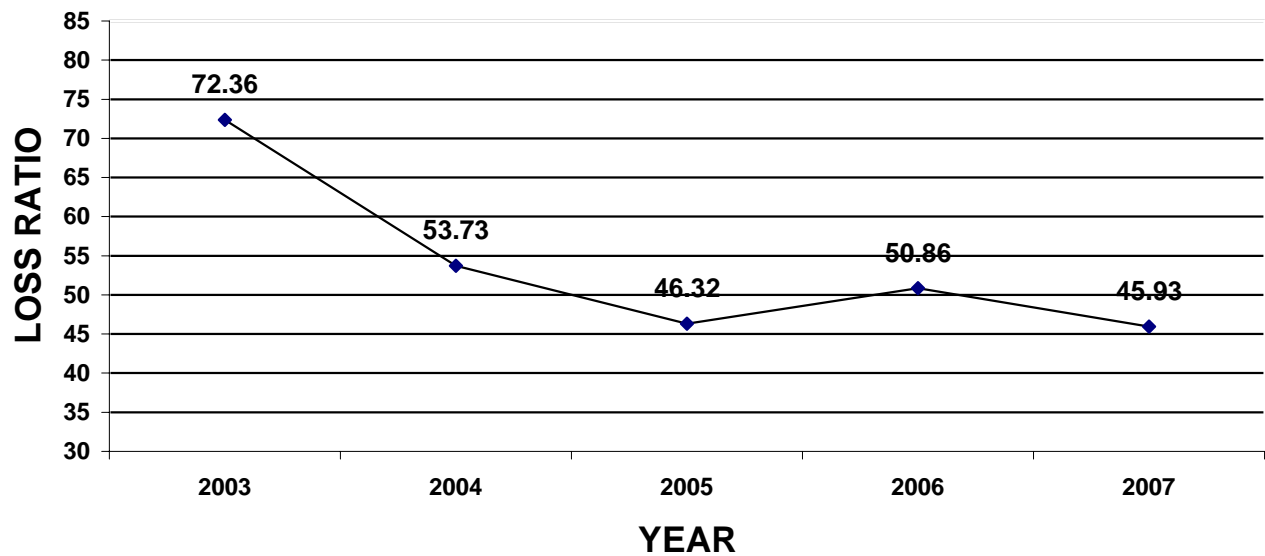
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|--|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA | 5.16% | 10 | 76,375 | \$1,799,147 | \$0 | \$946,628 | \$177,388 | 52.62% |
| 2 | AMERICAN GENERAL ASSURANCE COMPANY | 2.53% | 12 | 22,846 | \$883,461 | \$0 | \$1,036,791 | \$189,278 | 117.36% |
| 3 | AMERICAN HEALTH AND LIFE INSURANCE CO | 7.61% | 5 | 12,748 | \$2,654,729 | \$0 | \$1,612,456 | \$169,576 | 60.74% |
| 4 | AMERICAN HERITAGE LIFE INSURANCE CO | 1.92% | 14 | 5,211 | \$668,944 | \$0 | \$257,432 | \$66,404 | 38.48% |
| 5 | AMERICAN MODERN LIFE INS CO | 6.88% | 6 | 11,969 | \$2,398,764 | \$0 | \$1,413,698 | \$301,465 | 58.93% |
| 6 | AMERICAN NATIONAL INSURANCE COMPANY | 0.84% | 22 | 2,117 | \$292,034 | \$0 | \$87,164 | \$16,797 | 29.85% |
| 7 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.96% | 20 | 1,345 | \$334,923 | \$0 | \$28,102 | \$0 | 8.39% |
| 8 | AMERICAN SPECIALTY HEALTH INSURANCE CO | 0.00% | 35 | 3 | \$0 | \$0 | \$0 | \$63 | N/A |
| 9 | AMERICAN UNDERWRITERS LIFE INSURANCE CO | 0.04% | 31 | 357 | \$14,805 | \$0 | \$2,033 | \$1,351 | 13.73% |
| 10 | AMERICAN UNITED LIFE INSURANCE CO | 1.67% | 15 | 5,138 | \$583,567 | \$0 | \$166,278 | \$40,318 | 28.49% |
| 11 | BALBOA LIFE INSURANCE COMPANY | 0.10% | 29 | 2,815 | \$33,361 | \$0 | \$15,834 | \$3,239 | 47.46% |
| 12 | BALTIMORE LIFE INSURANCE COMPANY THE | 0.00% | 35 | 10 | \$0 | \$0 | \$0 | \$30 | N/A |
| 13 | CARDIF LIFE INSURANCE COMPANY | 5.42% | 9 | 10,856 | \$1,888,339 | \$0 | \$741,790 | \$153,705 | 39.28% |
| 14 | CENTRAL STATES HEALTH & LIFE COMPANY | 11.04% | 2 | 44,205 | \$3,848,660 | \$0 | \$964,021 | \$272,729 | 25.05% |
| 15 | CENTURION LIFE INSURANCE COMPANY | 1.59% | 17 | 993 | \$555,245 | \$0 | \$316,518 | \$51,135 | 57.01% |
| 16 | CENTURY LIFE ASSURANCE COMPANY | 0.01% | 32 | 65 | \$2,285 | \$0 | \$0 | \$395 | 0.00% |
| 17 | CUNA MUTUAL INSURANCE SOCIETY | 9.79% | 3 | 63,433 | \$3,413,104 | \$0 | \$2,103,767 | \$403,122 | 61.64% |
| 18 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.16% | 26 | 4,608 | \$56,617 | \$0 | \$31,948 | \$4,863 | 56.43% |
| 19 | GUARANTEE TRUST LIFE INSURANCE CO | 6.18% | 8 | 11,512 | \$2,153,992 | \$0 | \$442,112 | \$136,174 | 20.53% |
| 20 | HOUSEHOLD LIFE INSURANCE COMPANY | 12.94% | 1 | 17,582 | \$4,510,195 | \$0 | \$2,441,158 | \$310,440 | 54.13% |
| 21 | INDIVIDUAL ASSUR CO LIFE HEALTH & ACCIDENT | 7.85% | 4 | 33,860 | \$2,735,222 | \$0 | \$1,022,828 | \$219,805 | 37.39% |
| 22 | J M I C LIFE INSURANCE COMPANY | -0.14% | 35 | 1,484 | -\$47,973 | \$0 | \$211,146 | \$16,012 | -440.14% |
| 23 | LIFE INVESTORS INS COMPANY OF AMERICA | 6.22% | 7 | 21,182 | \$2,167,791 | \$0 | \$718,320 | \$167,024 | 33.14% |
| 24 | LIFE OF THE SOUTH INSURANCE COMPANY | 3.31% | 11 | 2,222 | \$1,155,543 | \$0 | \$24,685 | \$24,289 | 2.14% |
| 25 | LINCOLN BENEFIT LIFE COMPANY | 0.00% | 35 | 2 | \$0 | \$0 | \$0 | \$5 | N/A |
| 26 | MAGNA INSURANCE COMPANY | 0.00% | 34 | 11 | \$1,480 | \$0 | \$0 | \$71 | 0.00% |
| 27 | MERIT LIFE INSURANCE CO | 2.21% | 13 | 13,046 | \$768,815 | \$0 | \$429,333 | \$50,385 | 55.84% |
| 28 | METROPOLITAN LIFE INSURANCE COMPANY | 0.00% | 35 | 0 | \$0 | \$0 | \$0 | \$239 | N/A |
| 29 | MIDWEST NATIONAL LIFE INS CO OF TENNESEE | 0.18% | 25 | 545 | \$62,802 | \$0 | \$44,249 | \$6,771 | 70.46% |
| 30 | MINNESOTA LIFE INSURANCE COMPANY | 1.47% | 19 | 10,807 | \$513,687 | \$0 | \$278,169 | \$33,348 | 54.15% |
| 31 | MONUMENTAL LIFE INSURANCE COMPANY | 0.00% | 35 | 8 | \$0 | \$0 | \$0 | \$25 | N/A |
| 32 | MOUNTAIN LIFE INSURANCE COMPANY | 0.35% | 24 | 3,422 | \$121,114 | \$0 | \$170,988 | \$25,131 | 141.18% |
| 33 | OLD UNITED LIFE INSURANCE COMPANY | 0.87% | 21 | 2,361 | \$303,069 | \$0 | \$87,007 | \$37,730 | 28.71% |
| 34 | PEKIN LIFE INSURANCE COMPANY | 1.54% | 18 | 4,108 | \$535,335 | \$0 | \$132,888 | \$33,878 | 24.82% |
| 35 | RESOURCE LIFE INSURANCE COMPANY | 1.66% | 16 | 8,055 | \$578,412 | \$0 | \$143,327 | \$73,215 | 24.78% |
| 36 | SHELTER LIFE INSURANCE COMPANY | 0.14% | 27 | 5,283 | \$47,710 | \$14,676 | \$17,260 | \$9,708 | 66.94% |
| 37 | SOUTHERN PIONEER LIFE INSURANCE COMPANY | 0.00% | 33 | 81 | \$1,548 | \$0 | \$0 | \$0 | 0.00% |
| 38 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.36% | 23 | 9,824 | \$124,504 | \$0 | \$23,152 | \$9,587 | 18.60% |
| 39 | UNION FIDELITY LIFE INSURANCE COMPANY | 0.12% | 28 | 2,209 | \$40,904 | \$0 | \$22,656 | \$1,372 | 55.39% |
| 40 | UNITED LIFE INSURANCE COMPANY | -0.02% | 35 | 1,339 | -\$6,181 | \$0 | \$34,507 | \$4,766 | -558.28% |
| 41 | UNITED STATES LIFE INS COMPANY NEW YORK | 0.00% | 35 | 195 | -\$240 | \$0 | \$28,403 | \$1,455 | -11834.58% |
| 42 | UNIVERSAL UNDERWRITERS LIFE INSURANCE CO | -1.02% | 35 | 5,434 | -\$354,521 | \$0 | \$0 | \$47,760 | 0.00% |
| 43 | XL LIFE INSURANCE AND ANNUITY COMPANY | -0.01% | 35 | 351 | -\$2,169 | \$0 | \$414 | \$1,645 | -19.09% |
| 44 | ZALE LIFE INSURANCE COMPANY | 0.08% | 30 | 4,427 | \$26,387 | \$0 | \$3,505 | \$2,007 | 13.28% |
| TOTAL | | 100.00% | | 424,444 | \$34,865,411 | \$14,676 | \$16,000,567 | \$3,064,700 | 45.93% |

MISSOURI GROUP CREDIT LIFE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

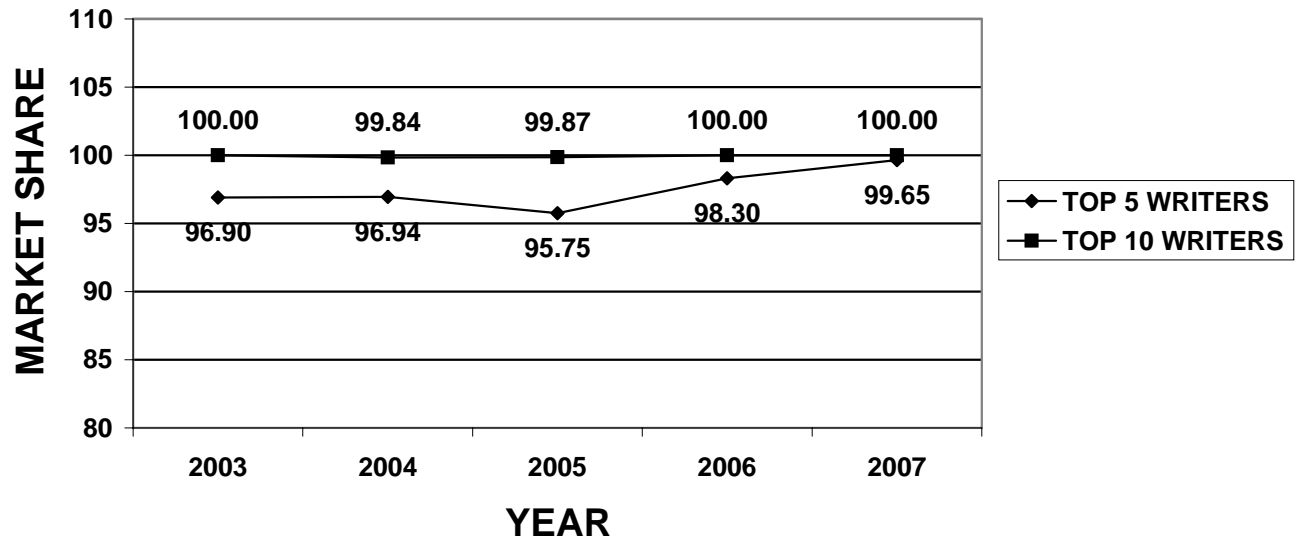


**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP VARIABLE LIFE**

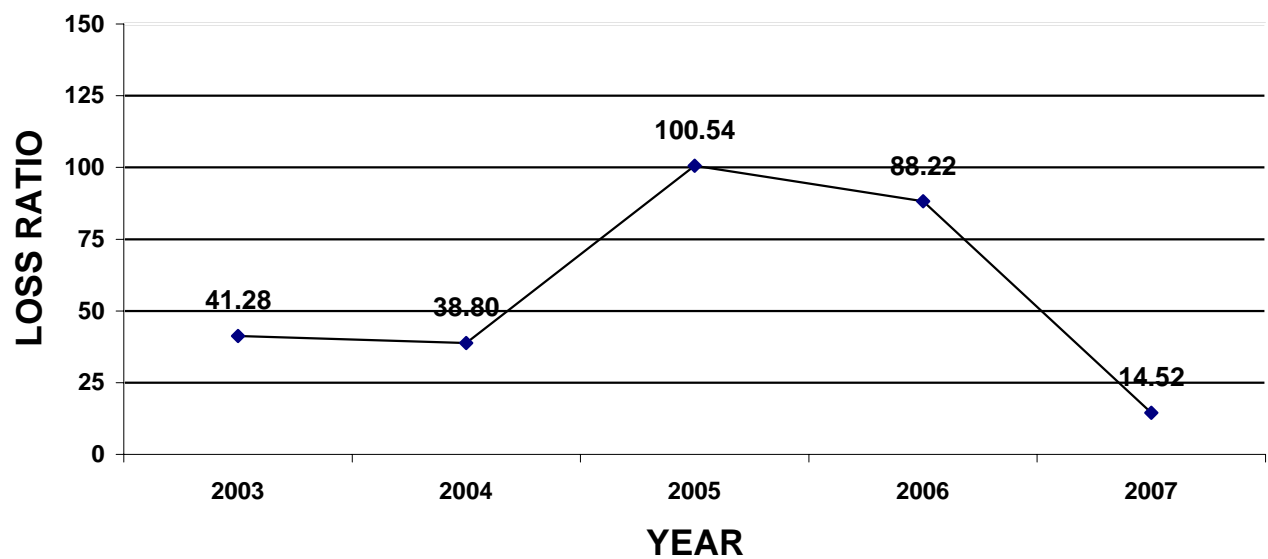
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|--|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | AIG LIFE INSURANCE COMPANY | 0.00% | 11 | 1 | \$0 | \$0 | \$0 | \$773 | N/A |
| 2 | ALLSTATE LIFE INSURANCE COMPANY | 0.00% | 11 | 35 | \$0 | \$0 | \$27,909 | \$3,060 | N/A |
| 3 | AMERICAN GENERAL LIFE INSURANCE CO | 0.00% | 11 | 12 | \$0 | \$0 | \$0 | \$18,429 | N/A |
| 4 | AMERICAN NATIONAL INSURANCE COMPANY | 0.38% | 4 | 249 | \$535,917 | \$0 | \$43,834 | \$2,211 | 8.18% |
| 5 | FIRST ALLMERICA FINANCIAL LIFE INS COMPANY | 0.00% | 10 | 1 | \$2 | \$0 | \$630,491 | \$0 | 31524550.00% |
| 6 | HARTFORD LIFE AND ANNUITY INSURANCE CO | 0.00% | 9 | 1 | \$1,847 | \$0 | \$0 | \$424 | 0.00% |
| 7 | HARTFORD LIFE INSURANCE COMPANY | 90.93% | 1 | 936 | \$127,383,200 | \$0 | \$0 | \$979,945 | 0.00% |
| 8 | ING USA ANNUITY AND LIFE INSURANCE CO | 0.00% | 11 | 15 | \$0 | \$0 | \$52,218 | \$2,868 | N/A |
| 9 | KEMPER INVESTORS LIFE INS CO | 0.00% | 11 | 717 | \$0 | \$0 | \$92,500 | \$492,242 | N/A |
| 10 | LINCOLN BENEFIT LIFE COMPANY | 0.01% | 8 | 1 | \$18,000 | \$0 | \$0 | \$612 | 0.00% |
| 11 | MASSACHUSETTS MUTUAL LIFE INSURANCE CO | 0.00% | 11 | 2 | \$0 | \$0 | \$0 | \$8,474 | N/A |
| 12 | METROPOLITAN LIFE INSURANCE COMPANY | 7.30% | 2 | 9,160 | \$10,227,148 | \$0 | \$18,671,900 | \$7,620,113 | 182.57% |
| 13 | MINNESOTA LIFE INSURANCE COMPANY | 0.14% | 7 | 6 | \$196,361 | \$0 | \$5,247 | \$3,767 | 2.67% |
| 14 | NATIONWIDE LIFE INSURANCE COMPANY | 0.73% | 3 | 151 | \$1,018,504 | \$0 | \$57,000 | \$26,702 | 5.60% |
| 15 | PRUCO LIFE INSURANCE COMPANY | 0.00% | 11 | 4 | \$0 | \$0 | \$280,745 | \$0 | N/A |
| 16 | PRUDENTIAL INS COMPANY OF AMERICA THE | 0.20% | 6 | 1,803 | \$280,565 | \$7,434 | \$467,761 | \$150,754 | 169.37% |
| 17 | SUN LIFE ASSURANCE OF CANADA (US) | 0.30% | 5 | 0 | \$426,680 | \$0 | \$0 | \$0 | 0.00% |
| TOTAL | | 100.00% | | 13,094 | \$140,088,224 | \$7,434 | \$20,329,605 | \$9,310,374 | 14.52% |

MISSOURI GROUP VARIABLE LIFE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ORDINARY ANNUITIES (with life contingencies)

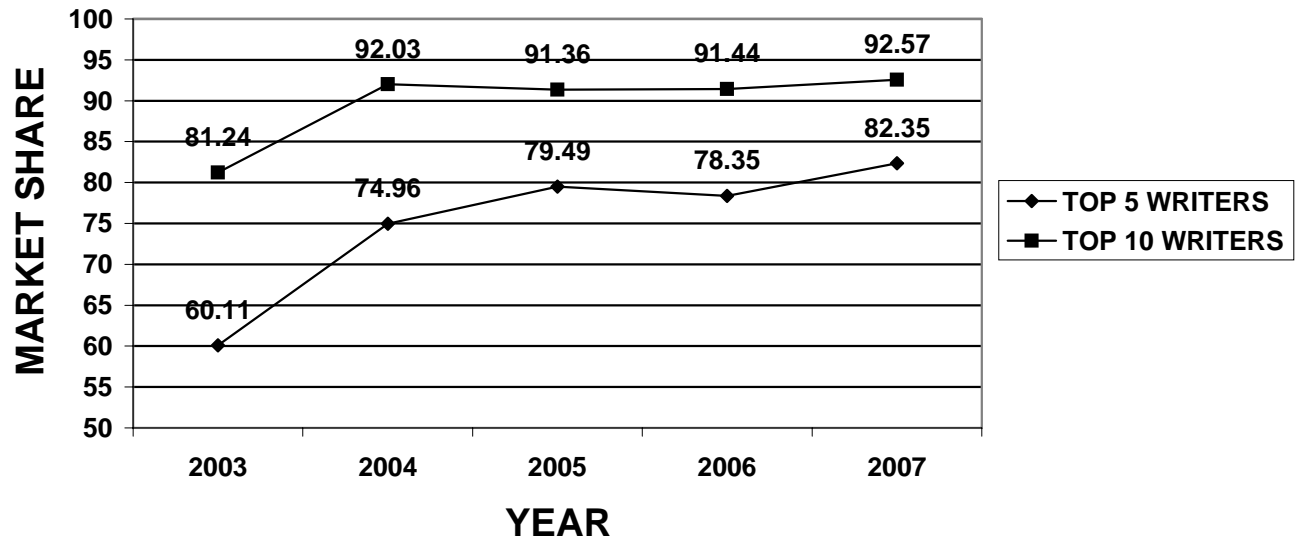
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|--------------|----------------------|-------------------|-----------------------------|-----------------------|---------------------------------|-------------------------------|----------------|
| 1 | AETNA LIFE INSURANCE COMPANY | -0.01% | 70 | 6 | -\$66,360 | \$0 | \$4,542,635 | N/A | -6845.44% |
| 2 | AIG ANNUITY INSURANCE COMPANY | 0.00% | 70 | 0 | \$0 | \$0 | \$6,956,857 | N/A | N/A |
| 3 | AIG LIFE INSURANCE COMPANY | 0.38% | 17 | 4,068 | \$1,972,987 | \$0 | \$8,061,033 | N/A | 408.57% |
| 4 | AIG SUNAMERICA LIFE ASSURANCE COMPANY | 0.03% | 37 | 1 | \$135,065 | \$0 | \$6,073 | N/A | 4.50% |
| 5 | ALLIANZ LIFE INS COMPANY OF NORTH AMERICA | 0.00% | 70 | 13 | \$0 | \$0 | \$471,659 | N/A | N/A |
| 6 | ALLSTATE ASSURANCE COMPANY | 0.00% | 70 | 25 | \$0 | \$0 | \$39,478 | N/A | N/A |
| 7 | ALLSTATE LIFE INSURANCE COMPANY | 0.17% | 26 | 4,477 | \$872,295 | \$0 | \$23,780,008 | N/A | 2726.14% |
| 8 | ALLSTATE LIFE INS COMPANY OF NEW YORK | 0.00% | 54 | 0 | \$6,000 | \$0 | \$31,993 | N/A | 533.22% |
| 9 | AMERICAN FIDELITY ASSURANCE COMPANY | 0.01% | 41 | 262 | \$76,475 | \$0 | \$143,637 | N/A | 187.82% |
| 10 | AMERICAN GENERAL LIFE & ACCIDENT INS CO | 0.00% | 70 | 95 | \$0 | \$0 | \$333,308 | N/A | N/A |
| 11 | AMERICAN GENERAL LIFE INSURANCE CO | 0.00% | 70 | 307 | \$0 | \$0 | \$411,452 | N/A | N/A |
| 12 | AMERICAN INTERNATIONAL LIFE ASSUR OF NY | 0.06% | 33 | 514 | \$333,044 | \$0 | \$1,409,084 | N/A | 423.09% |
| 13 | AMERICAN MATURITY LIFE INSURANCE CO | 0.00% | 70 | 7 | \$0 | \$0 | \$25,461 | N/A | N/A |
| 14 | AMERICAN MEMORIAL LIFE INSURANCE COMPANY | 0.00% | 62 | 5 | \$1,501 | \$0 | \$10,015 | N/A | 667.22% |
| 15 | AMERICAN NATIONAL INSURANCE COMPANY | 0.30% | 19 | 404 | \$1,570,852 | \$0 | \$5,083,911 | N/A | 323.64% |
| 16 | AMERICAN UNDERWRITERS LIFE INSURANCE CO | 0.05% | 35 | 259 | \$252,824 | \$0 | \$206,652 | N/A | 81.74% |
| 17 | AMERICO FINANCIAL LIFE AND ANNUITY INS CO | 0.01% | 45 | 204 | \$61,311 | \$0 | \$368,760 | N/A | 601.46% |
| 18 | AMERITAS LIFE INSURANCE CORP | 0.85% | 10 | 270 | \$4,431,153 | \$0 | \$123,957 | N/A | 2.80% |
| 19 | ASSURITY LIFE INSURANCE COMPANY | 0.00% | 61 | 90 | \$1,888 | \$0 | \$109,593 | N/A | 5804.71% |
| 20 | ATLANTA LIFE INSURANCE COMPANY | 0.00% | 70 | 3 | \$0 | \$0 | \$11,776 | N/A | N/A |
| 21 | AURORA NATIONAL LIFE ASSURANCE COMPANY | 0.00% | 70 | 719 | \$0 | \$0 | -\$12 | N/A | N/A |
| 22 | AVIVA LIFE AND ANNUITY COMPANY | 0.00% | 70 | 15 | \$0 | \$0 | \$0 | N/A | N/A |
| 23 | AVIVA LIFE INSURANCE COMPANY | 0.06% | 34 | 229 | \$302,356 | \$0 | \$59,170 | N/A | 19.57% |
| 24 | AXA EQUITABLE LIFE INSURANCE COMPANY | 0.00% | 70 | 261 | \$0 | \$10,547 | \$0 | N/A | N/A |
| 25 | BANKERS LIFE AND CASUALTY COMPANY | 0.00% | 70 | 0 | \$0 | \$0 | \$43,236 | N/A | N/A |
| 26 | BERKSHIRE HATHAWAY LIFE INS CO OF NEBRASKA | 0.00% | 70 | 611 | \$0 | \$0 | \$24,153,106 | N/A | N/A |
| 27 | CANADA LIFE ASSURANCE COMPANY | 0.00% | 70 | 276 | \$0 | \$0 | \$1,560,195 | N/A | N/A |
| 28 | CAPITOL LIFE INSURANCE COMPANY | 0.00% | 70 | 24 | \$0 | \$0 | \$147,047 | N/A | N/A |
| 29 | CHARTER NATIONAL LIFE INSURANCE CO | 0.00% | 70 | 6 | \$0 | \$0 | \$94,639 | N/A | N/A |
| 30 | CHRISTIAN FIDELITY LIFE INSURANCE CO | 0.00% | 55 | 0 | \$4,200 | \$0 | \$0 | N/A | 0.00% |
| 31 | CHURCH LIFE INSURANCE CORPORATION | 0.00% | 67 | 29 | \$125 | \$0 | \$0 | N/A | 0.00% |
| 32 | COLONIAL PENN LIFE INSURANCE COMPANY | 0.00% | 70 | 24 | \$0 | \$0 | \$4,422 | N/A | N/A |
| 33 | CONNECTICUT GENERAL LIFE INS CO | 0.00% | 70 | 37 | \$0 | \$0 | \$708,774 | N/A | N/A |
| 34 | CONSECO INSURANCE COMPANY | 0.00% | 70 | 32 | \$0 | \$0 | \$44,735 | N/A | N/A |
| 35 | CONSECO LIFE INSURANCE CO | 0.00% | 70 | 28 | \$0 | \$0 | \$25,785 | N/A | N/A |
| 36 | COUNTRY LIFE INSURANCE COMPANY | 0.00% | 70 | 1 | \$0 | \$0 | \$2,432 | N/A | N/A |
| 37 | CROWN LIFE INSURANCE COMPANY | 0.00% | 70 | 1 | \$0 | \$0 | \$1,623 | N/A | N/A |
| 38 | CUNA MUTUAL INSURANCE SOCIETY | 0.72% | 13 | 45 | \$3,765,020 | \$0 | \$1,790,413 | N/A | 47.55% |
| 39 | FEDERAL LIFE INSURANCE CO MUTUAL | 0.00% | 60 | 27 | \$1,925 | \$0 | \$29,785 | N/A | 1547.27% |
| 40 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.83% | 11 | 8,640 | \$4,320,798 | \$0 | \$15,988,322 | N/A | 370.03% |
| 41 | FIRST ALLMERICA FINANCIAL LIFE INS CO | 0.00% | 70 | 0 | \$0 | \$3,202 | \$0 | N/A | N/A |
| 42 | FIRST BERKSHIRE HATHAWAY LIFE INS CO | 0.00% | 70 | 1 | \$0 | \$0 | \$12,060 | N/A | N/A |
| 43 | GENERAL AMERICAN LIFE INSURANCE COMPANY | 0.19% | 24 | 527 | \$1,003,073 | \$28,056 | \$1,280,379 | N/A | 130.44% |
| 44 | GENWORTH LIFE AND ANNUITY INSURANCE CO | 0.00% | 63 | 7 | \$1,385 | \$0 | \$21,176 | N/A | 1528.95% |
| 45 | GENWORTH LIFE INSURANCE COMPANY | 0.00% | 64 | 193 | \$1,100 | \$0 | \$1,799,964 | N/A | 163633.09% |
| 46 | GREAT AMERICAN LIFE INSURANCE CO | 0.01% | 42 | 65 | \$74,195 | \$0 | \$750,809 | N/A | 1011.94% |
| 47 | GREAT SOUTHERN LIFE INSURANCE COMPANY | 0.00% | 57 | 13 | \$2,719 | \$0 | \$10,851 | N/A | 399.08% |
| 48 | GREAT WEST LIFE & ANNUITY INSURANCE CO | 13.82% | 3 | 56,551 | \$71,907,638 | \$0 | \$1,226,805 | N/A | 1.71% |
| 49 | GUARDIAN LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 70 | 0 | \$0 | \$0 | \$19,066 | N/A | N/A |
| 50 | HARTFORD LIFE INSURANCE COMPANY | 0.00% | 70 | 826 | \$0 | \$0 | \$3,586,911 | N/A | N/A |
| 51 | HORACE MANN LIFE INSURANCE COMPANY | 0.01% | 49 | 2 | \$29,986 | \$0 | \$135,166 | N/A | 450.76% |
| 52 | INDIANAPOLIS LIFE INSURANCE COMPANY | 0.00% | 70 | 292 | \$0 | \$0 | \$357,774 | N/A | N/A |
| 53 | ING LIFE INSURANCE AND ANNUITY COMPANY | 2.69% | 7 | 39,884 | \$13,980,022 | \$0 | \$21,464,687 | N/A | 153.54% |
| 54 | INVESTORS LIFE INS COMPANY OF NORTH AMERICA | 0.00% | 68 | 1 | \$16 | \$0 | \$543 | N/A | 3393.75% |
| 55 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 0.01% | 44 | 743 | \$64,645 | \$0 | \$2,277,209 | N/A | 3522.64% |
| 56 | JOHN HANCOCK LIFE INSURANCE COMPANY | 0.75% | 12 | 52 | \$3,921,605 | \$0 | \$28,058,342 | N/A | 715.48% |
| 57 | JOHN HANCOCK LIFE INSURANCE COMPANY (USA) | 0.00% | 70 | 0 | \$0 | \$0 | \$2,109,105 | N/A | N/A |
| 58 | KEMPER INVESTORS LIFE INS CO | 0.00% | 56 | 101 | \$3,000 | \$0 | \$0 | N/A | 0.00% |
| 59 | LAFAYETTE LIFE INSURANCE COMPANY THE | 0.00% | 52 | 1 | \$8,493 | \$0 | \$0 | N/A | 0.00% |
| 60 | LIBERTY LIFE INSURANCE COMPANY | 0.00% | 70 | 183 | \$0 | \$0 | \$1,314,665 | N/A | N/A |
| 61 | LIFE INSURANCE COMPANY OF NORTH AMERICA | 0.00% | 70 | 0 | \$0 | \$0 | \$21,357 | N/A | N/A |
| 62 | LIFE INSURANCE COMPANY OF THE SOUTHWEST | 0.01% | 46 | 103 | \$44,787 | \$0 | \$201,260 | N/A | 449.37% |
| 63 | LIFE INVESTORS INSURANCE CO OF AMERICA | 0.00% | 70 | 189 | -\$600 | \$0 | \$479,976 | N/A | -79996.00% |
| 64 | LINCOLN BENEFIT LIFE COMPANY | 0.00% | 70 | 12 | \$0 | \$0 | \$48,783 | N/A | N/A |
| 65 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 0.25% | 21 | 2,422 | \$1,304,835 | \$0 | \$99,165 | N/A | 7.60% |
| 66 | MASSACHUSETTS MUTUAL LIFE INSURANCE CO | 0.60% | 14 | 3,099 | \$3,121,946 | \$0 | \$6,154,604 | N/A | 197.14% |

2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ORDINARY ANNUITIES (with life contingencies)

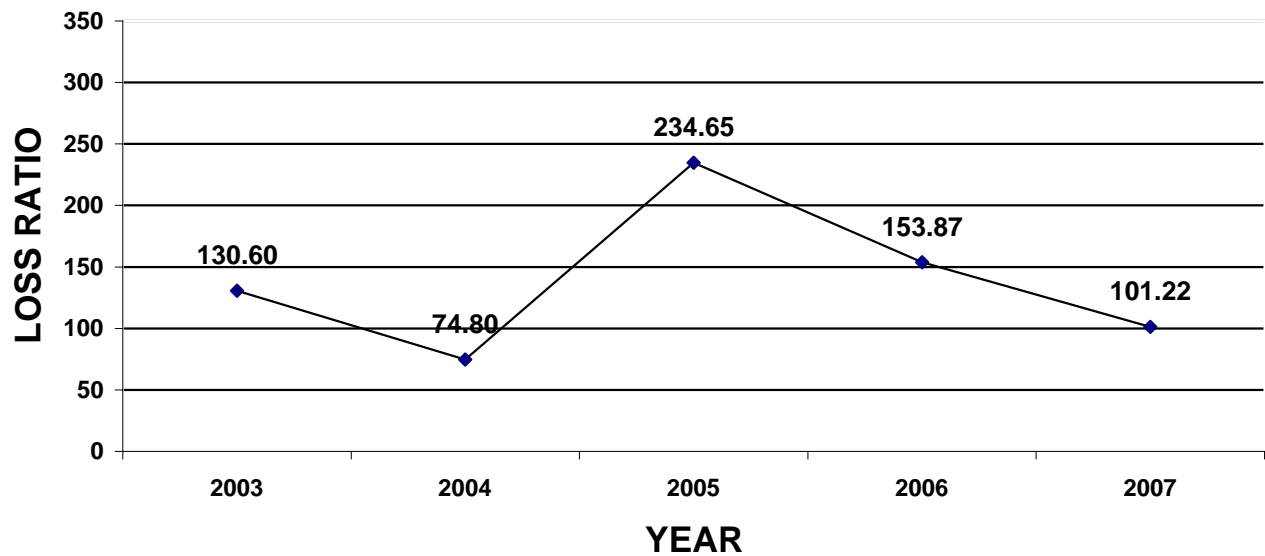
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|---|--------------|----------------------|-------------------|-----------------------------|-----------------------|---------------------------------|-------------------------------|----------------|
| 67 | METLIFE INSURANCE COMPANY OF CONNECTICUT | 0.15% | 27 | 3,579 | \$769,761 | \$0 | \$11,265,028 | N/A | 1463.44% |
| 68 | METLIFE INVESTORS INSURANCE COMPANY | 0.00% | 70 | 1 | \$0 | \$0 | \$315,045 | N/A | N/A |
| 69 | METLIFE INVESTORS USA INSURANCE COMPANY | 0.02% | 38 | 194 | \$105,909 | \$0 | \$461,493 | N/A | 435.74% |
| 70 | METROPOLITAN LIFE INSURANCE COMPANY | 3.90% | 5 | 362 | \$20,302,646 | \$0 | \$39,069,123 | N/A | 192.43% |
| 71 | MIDLAND NATIONAL LIFE INSURANCE COMPANY | 0.07% | 32 | 221 | \$380,430 | \$0 | \$725,184 | N/A | 190.62% |
| 72 | MINNESOTA LIFE INSURANCE COMPANY | 0.00% | 70 | 806 | \$0 | \$0 | \$237,372 | N/A | N/A |
| 73 | MONUMENTAL LIFE INSURANCE COMPANY | 0.02% | 40 | 2,190 | \$91,918 | \$0 | \$8,769,342 | N/A | 9540.40% |
| 74 | MONY LIFE INSURANCE COMPANY | 0.00% | 70 | 61 | -\$1,063 | \$0 | \$85,463 | N/A | -8039.79% |
| 75 | MONY LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 70 | 3 | \$0 | \$0 | \$368 | N/A | N/A |
| 76 | MUTUAL OF AMERICA LIFE INSURANCE COMPANY | 0.08% | 31 | 278 | \$430,059 | \$0 | \$27,542,631 | N/A | 6404.38% |
| 77 | NATIONAL FARMERS UNION LIFE INSURANCE CO | 0.00% | 70 | 1 | \$0 | \$0 | \$0 | N/A | N/A |
| 78 | NATIONAL GUARDIAN LIFE INSURANCE COMPANY | 0.01% | 47 | 14 | \$38,874 | \$0 | \$3,999 | N/A | 10.29% |
| 79 | NATIONAL WESTERN LIFE INSURANCE COMPANY | 0.27% | 20 | 642 | \$1,425,733 | \$0 | \$5,822,137 | N/A | 408.36% |
| 80 | NATIONWIDE LIFE INSURANCE CO OF AMERICA | 0.00% | 53 | 14 | \$6,428 | \$0 | \$0 | N/A | 0.00% |
| 81 | NEW YORK LIFE INSURANCE & ANNUITY CORP | 0.36% | 18 | 48 | \$1,896,835 | \$0 | \$111,789 | N/A | 5.89% |
| 82 | NEW YORK LIFE INSURANCE COMPANY | 0.13% | 28 | 9,801 | \$655,774 | \$2,851 | \$12,313,016 | N/A | 1878.07% |
| 83 | NORTH AMERICAN CO FOR LIFE & HEALTH INS | 0.01% | 43 | 68 | \$72,568 | \$0 | \$0 | N/A | 0.00% |
| 84 | OM FINANCIAL LIFE INSURANCE COMPANY | 0.00% | 58 | 56 | \$2,295 | \$0 | \$293,859 | N/A | 12804.31% |
| 85 | PAUL REVERE LIFE INSURANCE COMPANY | 0.00% | 70 | 15 | \$0 | \$0 | \$19,277 | N/A | N/A |
| 86 | PAUL REVERE VARIABLE ANNUITY INS CO THE | 0.00% | 70 | 5 | \$0 | \$0 | \$0 | N/A | N/A |
| 87 | PENN MUTUAL LIFE INSURANCE COMPANY THE | 0.00% | 69 | 81 | \$1 | \$0 | \$888,720 | N/A | 88872000.00% |
| 88 | PHOENIX LIFE INSURANCE COMPANY | 0.00% | 50 | 25 | \$10,236 | \$0 | \$626,861 | N/A | 6124.08% |
| 89 | PRESIDENTIAL LIFE INSURANCE COMPANY | 0.00% | 70 | 0 | \$0 | \$0 | \$74,894 | N/A | N/A |
| 90 | PRINCIPAL LIFE INS CO | 0.53% | 15 | 108,378 | \$2,743,791 | \$9,454 | \$2,916,505 | N/A | 106.64% |
| 91 | PROTECTIVE LIFE INSURANCE COMPANY | 0.00% | 70 | 1 | \$0 | \$0 | \$0 | N/A | N/A |
| 92 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 0.00% | 70 | 1,181 | \$0 | \$0 | \$2,628,073 | N/A | N/A |
| 93 | PRUDENTIAL ANNUITIES LIFE ASSURANCE CORP | 19.06% | 2 | 7,489 | \$99,180,260 | \$0 | \$89,934,043 | N/A | 90.68% |
| 94 | PRUDENTIAL RETIREMENT INS AND ANNUITY CO | 0.02% | 39 | 0 | \$95,560 | \$0 | \$0 | N/A | 0.00% |
| 95 | REASSURE AMERICA LIFE INSURANCE COMPANY | 0.00% | 51 | 7 | \$9,081 | \$0 | \$0 | N/A | 0.00% |
| 96 | RELIABLE LIFE INSURANCE COMPANY | 0.00% | 70 | 140 | \$0 | \$0 | \$434,366 | N/A | N/A |
| 97 | RELIAANCE STANDARD LIFE INSURANCE COMPANY | 0.00% | 70 | 2 | \$0 | \$0 | \$87,260 | N/A | N/A |
| 98 | RELIASTAR LIFE INSURANCE COMPANY | 0.18% | 25 | 1,058 | \$931,831 | \$0 | \$4,849,704 | N/A | 520.45% |
| 99 | RIVERSOURCE LIFE INSURANCE COMPANY | 0.22% | 23 | 681 | \$1,153,579 | \$0 | \$3,015,107 | N/A | 261.37% |
| 100 | SAGICOR LIFE INSURANCE COMPANY | 0.00% | 70 | 18 | \$0 | \$0 | \$273,451 | N/A | N/A |
| 101 | SENTRY LIFE INSURANCE COMPANY (L&H ACCT) | 1.03% | 9 | 1,372 | \$5,342,754 | \$0 | \$3,175,724 | N/A | 59.44% |
| 102 | STANDARD INSURANCE COMPANY | 0.00% | 70 | 9 | \$0 | \$0 | \$10,179 | N/A | N/A |
| 103 | SUN LIFE ASSURANCE OF CANADA (US) | 2.07% | 8 | 431 | \$10,791,065 | \$0 | \$1,562,308 | N/A | 14.48% |
| 104 | SUNAMERICA LIFE INSURANCE COMPANY | 0.00% | 59 | 156 | \$2,074 | \$0 | \$666,532 | N/A | 32137.51% |
| 105 | SYMETRA LIFE INSURANCE COMPANY | 0.00% | 65 | 777 | \$981 | \$0 | \$1,054,553 | N/A | 107497.76% |
| 106 | TEACHERS INS AND ANNUITY ASSOC OF AMERICA | 8.71% | 4 | 19,639 | \$45,292,772 | \$6,567,253 | \$14,127,753 | N/A | 45.69% |
| 107 | TEXAS LIFE INSURANCE COMPANY | 0.00% | 66 | 3 | \$600 | \$0 | \$30,529 | N/A | 5088.17% |
| 108 | TRANSAMERICA FINANCIAL LIFE INSURANCE CO | 36.86% | 1 | 43 | \$191,754,192 | \$0 | \$51,539,734 | N/A | 26.88% |
| 109 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.24% | 22 | 1,679 | \$1,243,392 | \$0 | \$19,422,718 | N/A | 1562.08% |
| 110 | TRANSAMERICA OCCIDENTAL LIFE INSURANCE CO | 0.03% | 36 | 8,906 | \$154,759 | \$0 | \$12,954,928 | N/A | 8371.03% |
| 111 | ULLICO LIFE INSURANCE COMPANY | 0.00% | 70 | 2 | \$0 | \$0 | \$52,882 | N/A | N/A |
| 112 | UNION CENTRAL LIFE INSURANCE COMPANY | 0.43% | 16 | 473 | \$2,237,412 | \$0 | \$3,850,712 | N/A | 172.11% |
| 113 | UNITED FIDELITY LIFE INSURANCE COMPANY | 0.00% | 70 | 0 | \$0 | \$0 | \$1,643 | N/A | N/A |
| 114 | UNITED HERITAGE LIFE INSURANCE COMPANY | 0.00% | 70 | 1 | \$0 | \$0 | \$2,000 | N/A | N/A |
| 115 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 0.10% | 29 | 937 | \$534,404 | \$0 | \$2,673,346 | N/A | 500.25% |
| 116 | UNITED TEACHER ASSOCIATES INSURANCE CO | 0.01% | 48 | 60 | \$36,303 | \$0 | \$55,085 | N/A | 151.74% |
| 117 | UNUM LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 70 | 55 | \$0 | \$0 | \$192,990 | N/A | N/A |
| 118 | VARIABLE ANNUITY LIFE INSURANCE COMPANY | 3.58% | 6 | 7,883 | \$18,641,712 | \$0 | \$22,754,797 | N/A | 122.06% |
| 119 | WESTERN AND SOUTHERN LIFE INSURANCE CO | 0.00% | 70 | 148 | \$0 | \$0 | \$1,030,934 | N/A | N/A |
| 120 | WESTERN RESERVE LIFE ASSURANCE CO OF OHIO | 0.08% | 30 | 5 | \$440,562 | \$0 | \$3,858,984 | N/A | 875.92% |
| TOTAL | | 100.00% | | 307,281 | \$520,287,792 | \$6,621,363 | \$519,994,112 | N/A | 101.22% |

MISSOURI GROUP ORDINARY ANNUITIES INSURANCE (with life contingencies)

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

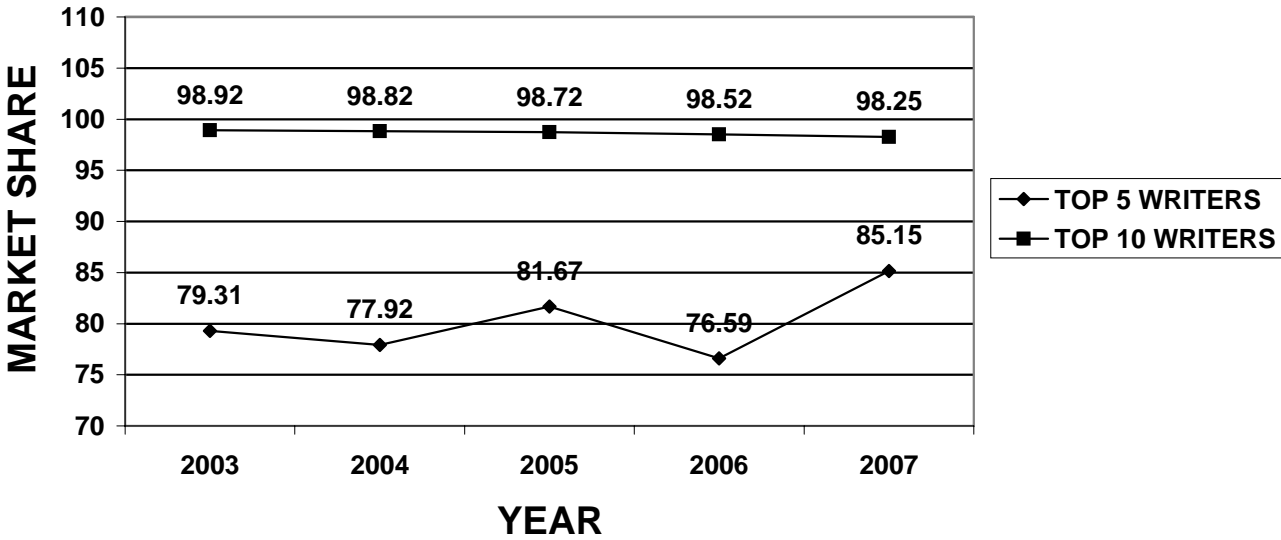


**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP VARIABLE ANNUITIES**

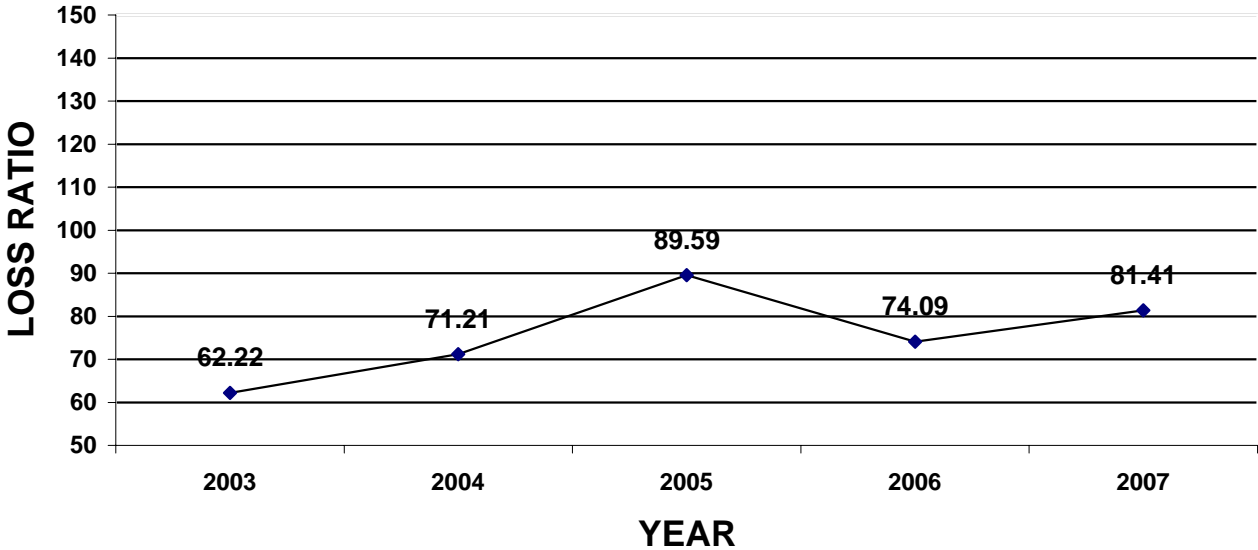
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|--|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | AIG LIFE INSURANCE COMPANY | 0.03% | 20 | 2 | \$260,212 | \$0 | \$0 | N/A | 0.00% |
| 2 | AIG SUNAMERICA LIFE ASSURANCE COMPANY | 22.72% | 2 | 1,485 | \$200,571,074 | \$0 | \$114,165,568 | N/A | 56.92% |
| 3 | ALLIANZ LIFE AND ANNUITY COMPANY | 0.00% | 25 | 2 | \$0 | \$0 | \$7,583 | N/A | N/A |
| 4 | ALLSTATE LIFE INSURANCE COMPANY | 0.62% | 10 | 3,249 | \$5,484,104 | \$0 | \$40,072,498 | N/A | 730.70% |
| 5 | ALLSTATE LIFE INS COMPANY OF NEW YORK | 0.00% | 25 | 0 | \$0 | \$0 | \$86,606 | N/A | N/A |
| 6 | AMERICAN MATURITY LIFE INSURANCE CO | 0.00% | 25 | 10 | \$0 | \$0 | \$54,647 | N/A | N/A |
| 7 | AMERICAN NATIONAL INSURANCE COMPANY | 0.21% | 14 | 39 | \$1,874,428 | \$0 | \$628,373 | N/A | 33.52% |
| 8 | ANNUITY INVESTORS LIFE INSURANCE CO | 0.01% | 21 | 131 | \$68,105 | \$0 | \$552,099 | N/A | 810.66% |
| 9 | AXA EQUITABLE LIFE INSURANCE COMPANY | 30.32% | 1 | 21,611 | \$267,616,287 | \$0 | \$170,670,852 | N/A | 63.77% |
| 10 | COMMONWEALTH ANNUITY AND LIFE INS CO | 0.00% | 25 | 0 | \$0 | \$0 | -\$2 | N/A | N/A |
| 11 | GUARDIAN INSURANCE & ANNUITY COMPANY INC | 0.33% | 12 | 602 | \$2,925,541 | \$0 | \$0 | N/A | 0.00% |
| 12 | ING LIFE INSURANCE AND ANNUITY COMPANY | 8.37% | 4 | 1,937 | \$73,852,772 | \$0 | \$100,159,618 | N/A | 135.62% |
| 13 | ING USA ANNUITY AND LIFE INSURANCE COMPANY | 16.00% | 3 | 9,377 | \$141,213,759 | \$0 | \$86,928,322 | N/A | 61.56% |
| 14 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 0.16% | 16 | 10 | \$1,438,681 | \$0 | \$4,526 | N/A | 0.31% |
| 15 | KEMPER INVESTORS LIFE INS CO | 0.05% | 18 | 1,076 | \$460,978 | \$0 | \$9,402,800 | N/A | 2039.75% |
| 16 | LINCOLN BENEFIT LIFE COMPANY | 0.27% | 13 | 0 | \$2,357,043 | \$0 | \$0 | N/A | 0.00% |
| 17 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 7.75% | 5 | 5,186 | \$68,367,701 | \$0 | \$47,459,497 | N/A | 69.42% |
| 18 | METLIFE INVESTORS USA INSURANCE COMPANY | 0.21% | 15 | 1,355 | \$1,841,024 | \$0 | \$7,347,126 | N/A | 399.08% |
| 19 | METROPOLITAN LIFE INSURANCE COMPANY | 0.36% | 11 | 7,102 | \$3,149,079 | \$0 | \$6,059,887 | N/A | 192.43% |
| 20 | PRINCIPAL LIFE INS CO | 0.00% | 25 | 30 | \$0 | \$0 | \$108,504 | N/A | N/A |
| 21 | PRUDENTIAL INS COMPANY OF AMERICA THE | 0.88% | 9 | 4,624 | \$7,728,405 | \$37,202 | \$92,169,388 | N/A | 1193.09% |
| 22 | RELIASTAR LIFE INSURANCE COMPANY | 0.05% | 19 | 7 | \$402,420 | \$0 | \$602 | N/A | 0.15% |
| 23 | SECURITY BENEFIT LIFE INSURANCE COMPANY | 0.07% | 17 | 331 | \$635,347 | \$0 | \$153,068 | N/A | 24.09% |
| 24 | SUN LIFE ASSURANCE OF CANADA (US) | 7.07% | 6 | 3,545 | \$62,412,782 | \$0 | \$63,565 | N/A | 0.10% |
| 25 | SYMETRA LIFE INSURANCE COMPANY | 0.00% | 24 | 225 | \$1,801 | \$0 | \$193,683 | N/A | 10754.19% |
| 26 | TEACHERS INS AND ANNUITY ASSOC OF AMERICA | 1.32% | 8 | 5,051 | \$11,648,586 | \$0 | \$4,534,690 | N/A | 38.93% |
| 27 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.00% | 22 | 77 | \$15,111 | \$0 | \$1,724,675 | N/A | 11413.37% |
| 28 | TRANSAMERICA OCCIDENTAL LIFE INS COMPANY | 0.00% | 23 | 342 | \$4,158 | \$0 | \$5,249,107 | N/A | 126241.15% |
| 29 | UNION CENTRAL LIFE INSURANCE COMPANY | 3.22% | 7 | 3,783 | \$28,384,000 | \$0 | \$30,797,558 | N/A | 108.50% |
| TOTAL | | 100.00% | | 71,189 | \$882,713,398 | \$37,202 | \$718,594,840 | N/A | 81.41% |

MISSOURI GROUP VARIABLE ANNUITIES INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

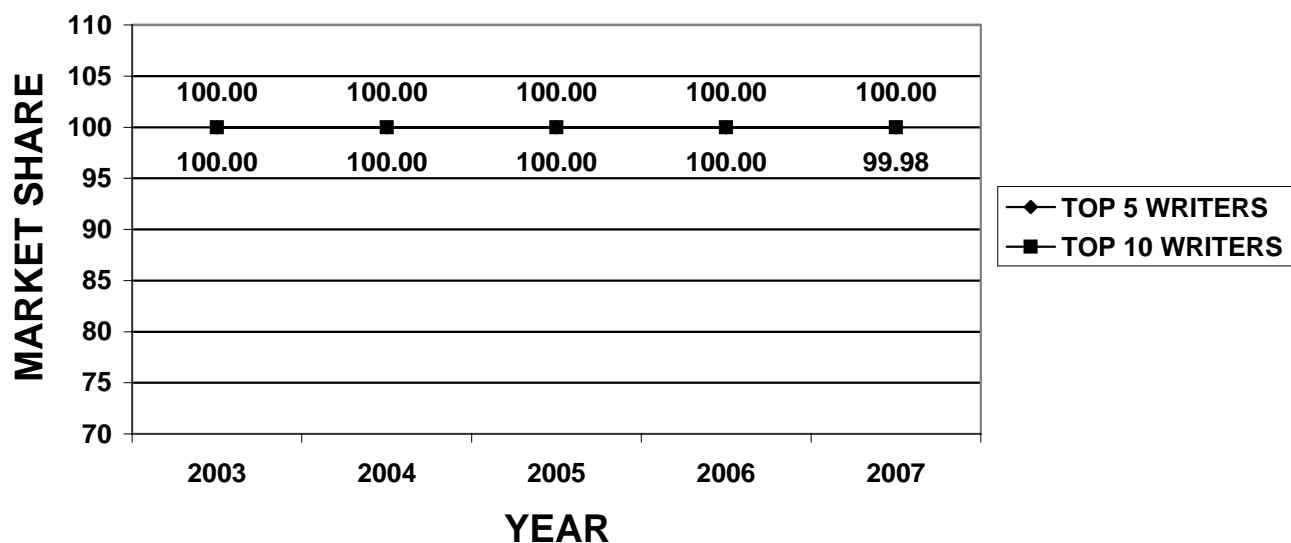


2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MODIFIED GUARANTEED ANNUITIES

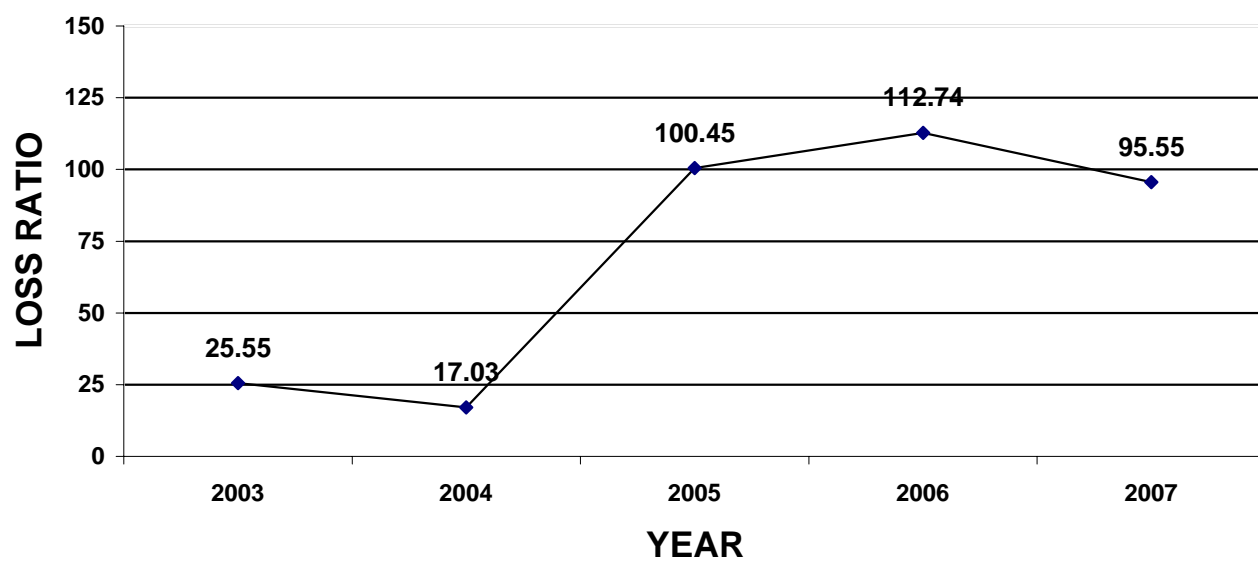
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|--|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | ALLSTATE LIFE INSURANCE COMPANY | 3.42% | 4 | 749 | \$4,988,203 | \$0 | \$5,165,812 | N/A | 103.56% |
| 2 | AMERICAN MATURITY LIFE INSURANCE CO | 0.00% | 7 | 30 | \$0 | \$0 | \$416,502 | N/A | N/A |
| 3 | AMERICAN UNITED LIFE INSURANCE CO | 61.70% | 1 | 23,980 | \$89,994,226 | \$0 | \$93,578,143 | N/A | 103.98% |
| 4 | ING USA ANNUITY AND LIFE INSURANCE CO | 6.40% | 3 | 620 | \$9,336,945 | \$0 | \$0 | N/A | 0.00% |
| 5 | LINCOLN BENEFIT LIFE COMPANY | 0.19% | 5 | 1,624 | \$270,000 | \$0 | \$38,971,380 | N/A | 14433.84% |
| 6 | MERRILL LYNCH LIFE INSURANCE COMPANY | 0.00% | 7 | 44 | \$0 | \$0 | \$784,791 | N/A | N/A |
| 7 | PROTECTIVE LIFE AND ANNUITY INSURANCE CO | 0.00% | 7 | 7 | \$0 | \$0 | \$160,500 | N/A | N/A |
| 8 | PROTECTIVE LIFE INSURANCE COMPANY | 28.28% | 2 | 1,685 | \$41,244,574 | \$0 | \$6,003 | N/A | 0.01% |
| 9 | RIVERSOURCE LIFE INSURANCE COMPANY | 0.02% | 6 | 25 | \$32,218 | \$0 | \$287,728 | N/A | 893.07% |
| TOTAL | | 100.00% | | 28,764 | \$145,866,166 | \$0 | \$139,370,859 | N/A | 95.55% |

MISSOURI GROUP MODIFIED GUARANTEED ANNUITIES INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

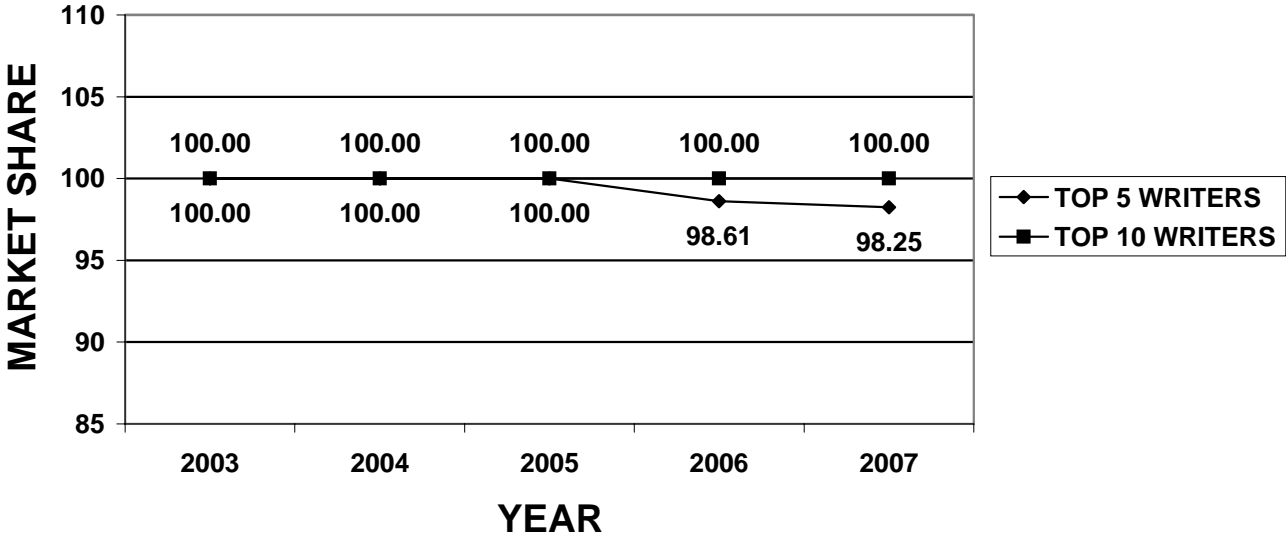


2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP EQUITY INDEXED ANNUITIES

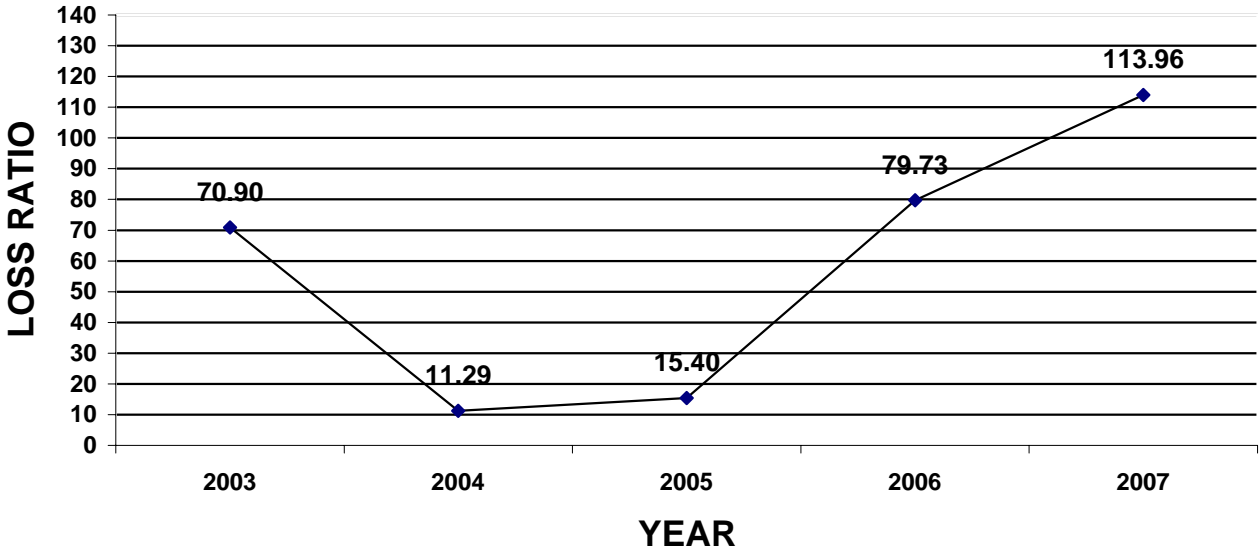
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|---------------------------------------|--------------|----------------------|-------------------|-----------------------------|-----------------------|---------------------------------|-------------------------------|----------------|
| 1 | ALLSTATE LIFE INSURANCE COMPANY | 0.44% | 8 | 134 | \$81,976 | \$0 | \$89,649 | N/A | 109.36% |
| 2 | AMERICAN NATIONAL INSURANCE COMPANY | 2.75% | 4 | 39 | \$516,886 | \$0 | \$0 | N/A | 0.00% |
| 3 | AVIVA LIFE AND ANNUITY COMPANY | 1.02% | 5 | 2,256 | \$190,869 | \$0 | \$9,983,528 | N/A | 5230.57% |
| 4 | CONSECO INSURANCE COMPANY | 0.68% | 6 | 4 | \$127,255 | \$0 | \$24,153 | N/A | 18.98% |
| 5 | ING USA ANNUITY AND LIFE INSURANCE CO | 52.48% | 1 | 655 | \$9,864,030 | \$0 | \$0 | N/A | 0.00% |
| 6 | LIFE INS COMPANY OF THE SOUTHWEST | 0.63% | 7 | 85 | \$118,917 | \$0 | \$24,324 | N/A | 20.45% |
| 7 | MIDLAND NATIONAL LIFE INSURANCE CO | 32.13% | 2 | 3,508 | \$6,038,679 | \$0 | \$10,785,875 | N/A | 178.61% |
| 8 | NATIONAL WESTERN LIFE INSURANCE CO | 0.00% | 9 | 462 | \$0 | \$0 | \$0 | N/A | N/A |
| 9 | WASHINGTON NATIONAL INSURANCE CO | 9.88% | 3 | 122 | \$1,857,463 | \$0 | \$511,599 | N/A | 27.54% |
| TOTAL | | 100.00% | | 7,265 | \$18,796,075 | \$0 | \$21,419,128 | N/A | 113.96% |

MISSOURI GROUP EQUITY INDEXED ANNUITIES INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

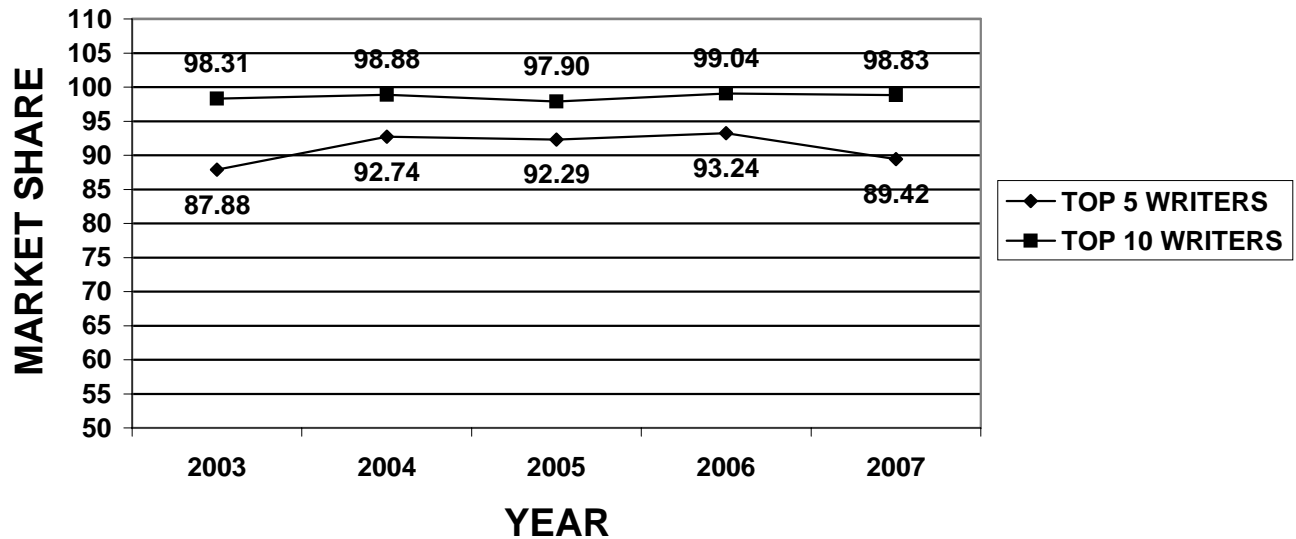


2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DEPOSIT-TYPE FUNDS
(including variable contracts without life contingencies)

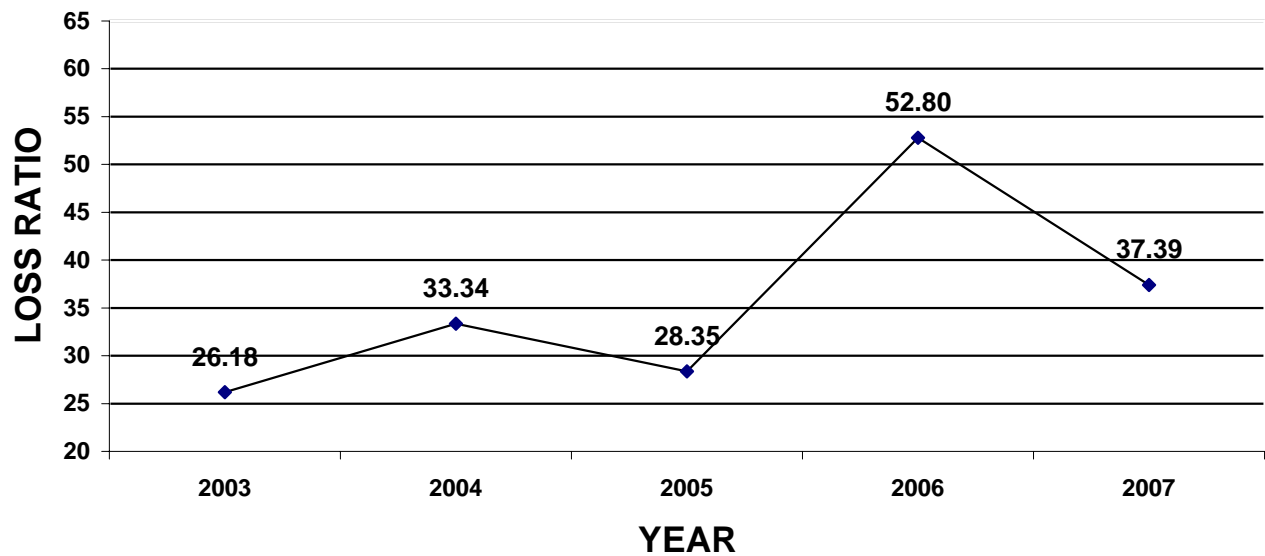
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|--|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | AETNA LIFE INSURANCE COMPANY | 3.76% | 6 | 7 | \$23,809,577 | \$0 | \$0 | N/A | 0.00% |
| 2 | AIG LIFE INSURANCE COMPANY | 0.15% | 13 | 1 | \$953,168 | \$0 | \$3,916,171 | N/A | 410.86% |
| 3 | ALLSTATE ASSURANCE COMPANY | 0.00% | 28 | 1 | \$0 | \$0 | \$0 | N/A | N/A |
| 4 | ALLSTATE LIFE INSURANCE COMPANY | 0.00% | 28 | 40 | \$0 | \$0 | \$3,694,115 | N/A | N/A |
| 5 | AMERICAN MATURITY LIFE INSURANCE CO | 0.00% | 28 | 0 | \$0 | \$0 | \$4,859 | N/A | N/A |
| 6 | AMERICAN NATIONAL INSURANCE COMPANY | 0.06% | 17 | 41 | \$407,495 | \$0 | \$0 | N/A | 0.00% |
| 7 | AMERICAN UNITED LIFE INSURANCE CO | 0.02% | 19 | 136 | \$97,349 | \$0 | \$520,118 | N/A | 534.28% |
| 8 | AURORA NATIONAL LIFE ASSURANCE COMPANY | 0.00% | 28 | 21 | -\$21,661 | \$0 | \$0 | N/A | 0.00% |
| 9 | BERKSHIRE HATHAWAY LIFE INS CO OF NEBRASKA | 0.00% | 28 | 398 | \$0 | \$0 | \$8,856,463 | N/A | N/A |
| 10 | CONNECTICUT GENERAL LIFE INS CO | 0.00% | 28 | 0 | -\$18,388 | \$0 | \$0 | N/A | 0.00% |
| 11 | CONTINENTAL ASSURANCE COMPANY | 0.79% | 9 | 4 | \$5,000,000 | \$0 | \$0 | N/A | 0.00% |
| 12 | CUNA MUTUAL INSURANCE SOCIETY | 0.00% | 21 | 8 | \$21,458 | \$0 | \$35,941 | N/A | 167.49% |
| 13 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.14% | 14 | 262 | \$879,941 | \$0 | \$0 | N/A | 0.00% |
| 14 | GENERAL AMERICAN LIFE INSURANCE COMPANY | 3.78% | 5 | 1,063 | \$23,910,293 | \$0 | \$0 | N/A | 0.00% |
| 15 | GREAT WEST LIFE & ANNUITY INSURANCE CO | 0.24% | 12 | 2 | \$1,505,463 | \$0 | \$0 | N/A | 0.00% |
| 16 | HARTFORD LIFE INSURANCE COMPANY | 1.91% | 8 | 696 | \$12,054,281 | \$0 | \$3,214,384 | N/A | 26.67% |
| 17 | ING LIFE INSURANCE AND ANNUITY COMPANY | 0.02% | 18 | 359 | \$152,841 | \$0 | \$1,976,578 | N/A | 1293.22% |
| 18 | INVESTORS LIFE INS CO OF NORTH AMERICA | 0.00% | 25 | 2 | \$105 | \$0 | \$0 | N/A | 0.00% |
| 19 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 0.00% | 28 | 13 | \$0 | \$0 | \$0 | N/A | N/A |
| 20 | KANSAS CITY LIFE INSURANCE COMPANY | 0.00% | 28 | 7 | \$0 | \$0 | \$2,173,917 | N/A | N/A |
| 21 | LIBERTY LIFE ASSURANCE COMPANY OF BOSTON | 0.00% | 28 | 345 | \$0 | \$0 | \$299,760 | N/A | N/A |
| 22 | LINCOLN BENEFIT LIFE COMPANY | 0.00% | 28 | 8 | \$0 | \$0 | -\$8,558 | N/A | N/A |
| 23 | METLIFE INSURANCE COMPANY OF CONNECTICUT | 0.08% | 16 | 2,325 | \$500,002 | \$0 | \$0 | N/A | 0.00% |
| 24 | MONUMENTAL LIFE INSURANCE COMPANY | 0.00% | 22 | 2 | \$3,766 | \$0 | \$235,825 | N/A | 6261.95% |
| 25 | NATIONAL WESTERN LIFE INSURANCE COMPANY | 0.01% | 20 | 23 | \$47,356 | \$0 | \$0 | N/A | 0.00% |
| 26 | PAUL REVERE LIFE INSURANCE COMPANY | 0.00% | 27 | 8 | \$11 | \$0 | \$0 | N/A | 0.00% |
| 27 | PAUL REVERE VARIABLE ANNUITY INS CO THE | 0.00% | 24 | 4 | \$213 | \$0 | \$0 | N/A | 0.00% |
| 28 | PRINCIPAL LIFE INS CO | 58.46% | 1 | 108,408 | \$369,843,796 | \$0 | \$0 | N/A | 0.00% |
| 29 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 0.00% | 26 | 1 | \$68 | \$0 | \$0 | N/A | 0.00% |
| 30 | PRUDENTIAL INS COMPANY OF AMERICA THE | 0.33% | 11 | 0 | \$2,082,320 | \$0 | \$0 | N/A | 0.00% |
| 31 | PRUDENTIAL RETIREMENT INS AND ANNUITY CO | 8.23% | 3 | 0 | \$52,089,298 | \$0 | \$48,836,271 | N/A | 93.75% |
| 32 | RELIASTAR LIFE INSURANCE COMPANY | 0.00% | 28 | 0 | \$0 | \$0 | \$232,179 | N/A | N/A |
| 33 | SUN LIFE ASSURANCE COMPANY OF CANADA | 0.39% | 10 | 89 | \$2,447,000 | \$0 | \$0 | N/A | 0.00% |
| 34 | SYMETRA LIFE INSURANCE COMPANY | 0.13% | 15 | 4,282 | \$816,702 | \$0 | \$0 | N/A | 0.00% |
| 35 | TRANSAMERICA LIFE INSURANCE COMPANY | 14.63% | 2 | 28 | \$92,589,109 | \$0 | \$131,771,338 | N/A | 142.32% |
| 36 | TRANSAMERICA OCCIDENTAL LIFE INSURANCE CO | 4.31% | 4 | 39 | \$27,296,170 | \$0 | \$30,790,293 | N/A | 112.80% |
| 37 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 2.56% | 7 | 12 | \$16,208,579 | \$0 | \$0 | N/A | 0.00% |
| 38 | UNUM LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 23 | 34 | \$900 | \$0 | \$0 | N/A | 0.00% |
| TOTAL | | 100.00% | | 118,669 | \$632,677,212 | \$0 | \$236,549,654 | N/A | 37.39% |

MISSOURI GROUP DEPOSIT-TYPE FUNDS INSURANCE
(Including variable contracts without life contingencies)

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

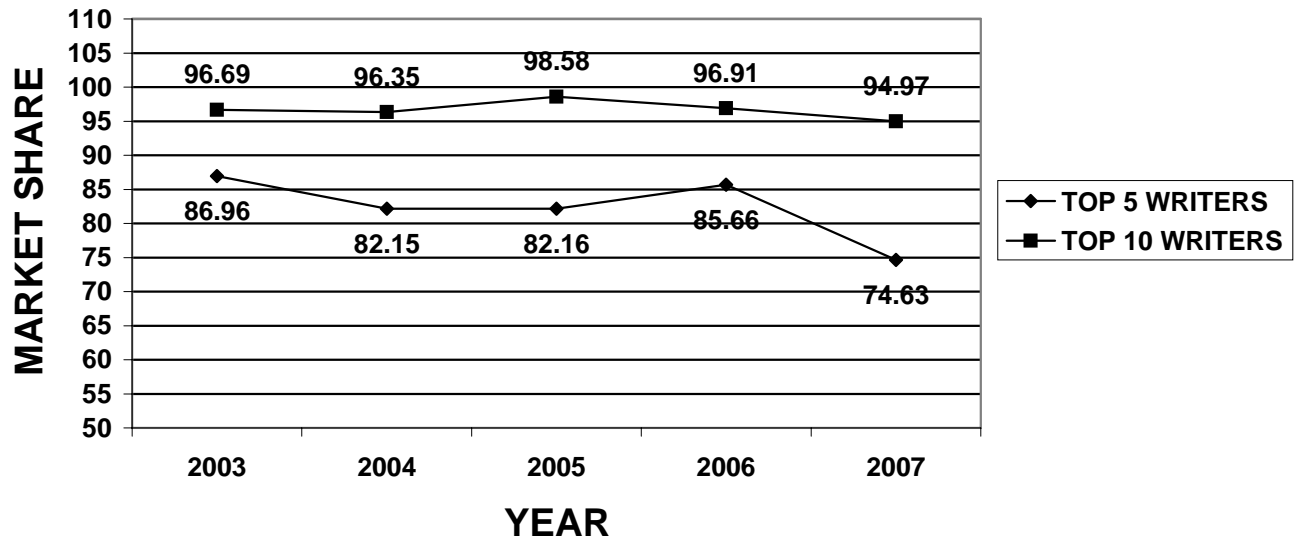


**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP OTHER CONSIDERATIONS**

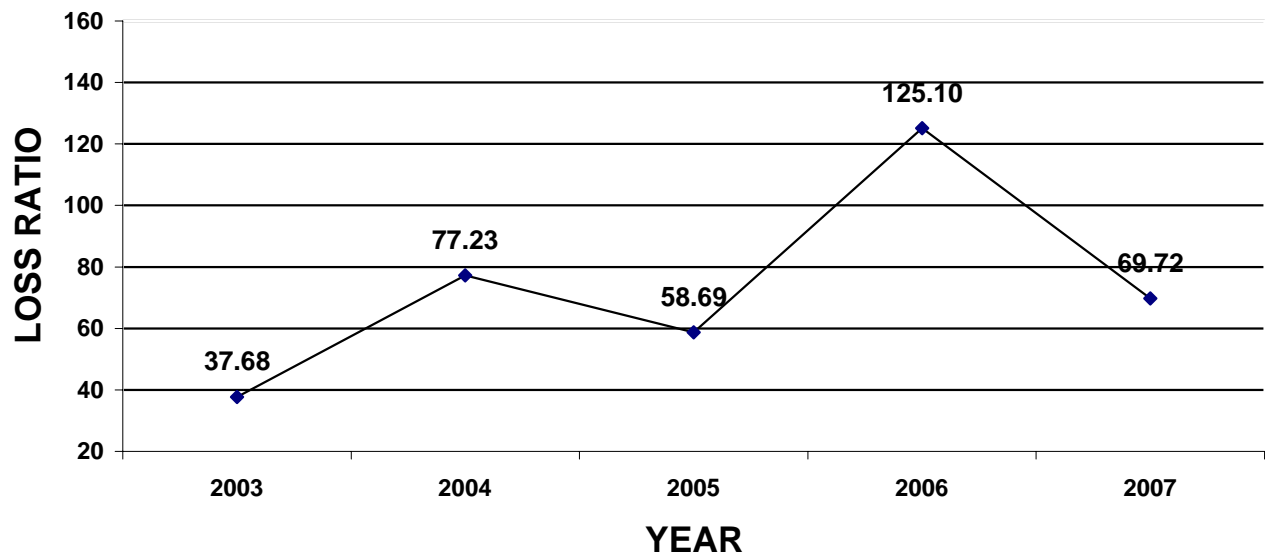
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 1 | AMERICAN MATURITY LIFE INSURANCE CO | 0.00% | 23 | 5 | \$2,550 | \$0 | \$0 | N/A | 0.00% |
| 2 | AXA EQUITABLE LIFE INSURANCE COMPANY | 0.52% | 14 | 2,042 | \$3,913,502 | \$0 | \$27,019,198 | N/A | 690.41% |
| 3 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.08% | 16 | 557 | \$633,797 | \$0 | \$0 | N/A | 0.00% |
| 4 | HARTFORD LIFE INSURANCE COMPANY | 9.52% | 5 | 13,386 | \$71,626,096 | \$0 | \$45,913,175 | N/A | 64.10% |
| 5 | ING LIFE INSURANCE AND ANNUITY COMPANY | 5.16% | 7 | 1 | \$38,801,566 | \$0 | \$48,886,169 | N/A | 125.99% |
| 6 | JOHN HANCOCK LIFE INSURANCE COMPANY | 0.06% | 19 | 9 | \$434,592 | \$432,164 | \$0 | N/A | 99.44% |
| 7 | JOHN HANCOCK LIFE INSURANCE COMPANY (USA) | 21.44% | 1 | 0 | \$161,223,054 | \$0 | \$0 | N/A | 0.00% |
| 8 | MASSACHUSETTS MUTUAL LIFE INSURANCE CO | 14.29% | 3 | 25,347 | \$107,485,930 | \$0 | \$76,424,330 | N/A | 71.10% |
| 9 | METROPOLITAN LIFE INSURANCE COMPANY | 15.25% | 2 | 0 | \$114,705,184 | \$0 | \$103,583,499 | N/A | 90.30% |
| 10 | MINNESOTA LIFE INSURANCE COMPANY | 2.46% | 11 | 4,084 | \$18,532,170 | \$0 | \$0 | N/A | 0.00% |
| 11 | MONUMENTAL LIFE INSURANCE COMPANY | 0.04% | 20 | 5 | \$317,480 | \$0 | \$0 | N/A | 0.00% |
| 12 | MUTUAL OF AMERICA LIFE INSURANCE COMPANY | 3.11% | 9 | 1,352 | \$23,393,424 | \$0 | \$0 | N/A | 0.00% |
| 13 | NATIONWIDE LIFE AND ANNUITY INSURANCE CO | 0.06% | 18 | 284 | \$480,152 | \$0 | \$2,475,447 | N/A | 515.55% |
| 14 | NATIONWIDE LIFE INSURANCE COMPANY | 5.94% | 6 | 16,357 | \$44,652,661 | \$0 | \$98,754,305 | N/A | 221.16% |
| 15 | NEW ENGLAND LIFE INSURANCE COMPANY | 0.14% | 15 | 110 | \$1,075,336 | \$0 | \$5,067,088 | N/A | 471.21% |
| 16 | NEW YORK LIFE INSURANCE COMPANY | -0.06% | 24 | 37 | -\$435,753 | \$0 | \$0 | N/A | 0.00% |
| 17 | NORTHWESTERN MUTUAL LIFE INSURANCE CO | 0.00% | 22 | 2 | \$36,210 | \$1,065 | \$70,457 | N/A | 197.52% |
| 18 | OHIO NATIONAL LIFE INSURANCE COMPANY THE | 0.62% | 13 | 1,928 | \$4,690,563 | \$0 | \$2,453,741 | N/A | 52.31% |
| 19 | PACIFIC LIFE INSURANCE COMPANY | 0.00% | 24 | 2,224 | \$0 | \$0 | \$2,382,041 | N/A | N/A |
| 20 | PENN MUTUAL LIFE INSURANCE COMPANY THE | 0.03% | 21 | 10 | \$221,771 | \$0 | \$0 | N/A | 0.00% |
| 21 | PRINCIPAL LIFE INS CO | 0.08% | 17 | 108,408 | \$575,088 | \$0 | \$0 | N/A | 0.00% |
| 22 | PRUDENTIAL INS COMPANY OF AMERICA THE | 14.13% | 4 | 1,109 | \$106,256,004 | \$0 | \$76,927,473 | N/A | 72.40% |
| 23 | STANDARD INSURANCE COMPANY | 3.53% | 8 | 33 | \$26,515,649 | \$0 | \$11,485,440 | N/A | 43.32% |
| 24 | TRANSAMERICA FINANCIAL LIFE INSURANCE CO | 0.98% | 12 | 12 | \$7,383,181 | \$0 | \$519,529 | N/A | 7.04% |
| 25 | TRANSAMERICA LIFE INSURANCE COMPANY | 2.61% | 10 | 76 | \$19,593,593 | \$0 | \$20,978,440 | N/A | 107.07% |
| 26 | TRANSAMERICA OCCIDENTAL LIFE INSURANCE CO | 0.00% | 24 | 1 | \$0 | \$0 | \$995,495 | N/A | N/A |
| 27 | UNION SECURITY INSURANCE COMPANY | 0.00% | 24 | 620 | \$0 | \$0 | \$0 | N/A | N/A |
| TOTAL | | 100.00% | | 177,999 | \$752,113,800 | \$433,229 | \$523,935,827 | N/A | 69.72% |

MISSOURI GROUP OTHER CONSIDERATIONS

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|--------------|----------------------|-------------------|-----------------------------|-----------------------|---------------------------------|-------------------------------|----------------|
| 1 | 5 STAR LIFE INSURANCE COMPANY | 0.03% | 88 | 6,467 | \$1,260,099 | \$0 | \$807,798 | \$566,826 | 64.11% |
| 2 | AAA LIFE INSURANCE COMPANY | 0.03% | 89 | 3,283 | \$1,213,763 | \$0 | \$600,000 | \$263,210 | 49.43% |
| 3 | AETNA LIFE INSURANCE COMPANY | 1.20% | 22 | 92,917 | \$43,356,071 | \$0 | \$25,546,474 | \$4,775,315 | 58.92% |
| 4 | AGC LIFE INSURANCE COMPANY | 0.00% | 233 | 7 | \$926 | \$0 | \$0 | \$610 | 0.00% |
| 5 | AIG ANNUITY INSURANCE COMPANY | 0.00% | 254 | 0 | \$0 | \$0 | \$6,956,857 | \$0 | N/A |
| 6 | AIG LIFE INSURANCE COMPANY | 0.10% | 59 | 5,707 | \$3,531,044 | \$0 | \$12,318,226 | \$105,120 | 348.86% |
| 7 | AIG SUNAMERICA LIFE ASSURANCE COMPANY | 5.53% | 5 | 1,486 | \$200,706,139 | \$0 | \$114,171,641 | \$0 | 56.88% |
| 8 | ALLIANZ LIFE AND ANNUITY COMPANY | 0.00% | 254 | 2 | \$0 | \$0 | \$7,583 | \$0 | N/A |
| 9 | ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 225 | 3 | \$2,105 | \$0 | \$0 | \$125 | 0.00% |
| 10 | ALLIANZ LIFE INS COMPANY OF NORTH AMERICA | 0.00% | 159 | 150 | \$65,999 | \$0 | \$484,131 | \$3,543 | 733.54% |
| 11 | ALLSTATE ASSURANCE COMPANY | 0.00% | 254 | 26 | \$0 | \$0 | \$39,478 | \$0 | N/A |
| 12 | ALLSTATE LIFE INSURANCE COMPANY | 0.35% | 36 | 13,325 | \$12,662,389 | \$0 | \$73,441,197 | \$90,007 | 579.99% |
| 13 | ALLSTATE LIFE INS COMPANY OF NEW YORK | 0.00% | 205 | 0 | \$6,000 | \$0 | \$118,599 | \$0 | 1976.65% |
| 14 | ALTA HEALTH & LIFE INSURANCE COMPANY | 0.00% | 190 | 4 | \$21,975 | \$0 | \$93,943 | \$11,294 | 427.50% |
| 15 | AMALGAMATED LIFE INSURANCE COMPANY | 0.00% | 137 | 12,607 | \$177,165 | \$0 | \$185,984 | \$106,418 | 104.98% |
| 16 | AMERICAN AMICABLE LIFE INS CO TX | 0.00% | 164 | 233 | \$55,899 | \$0 | \$149,878 | \$7,430 | 268.12% |
| 17 | AMERICAN BANKERS LIFE ASSUR OF FLORIDA | 0.06% | 76 | 76,413 | \$1,995,828 | \$0 | \$1,128,594 | \$203,861 | 56.55% |
| 18 | AMERICAN COMMUNITY MUTUAL INSURANCE CO | 0.01% | 127 | 2,937 | \$262,159 | \$0 | \$45,000 | \$47,609 | 17.17% |
| 19 | AMERICAN EQUITY INVESTMENT LIFE INS COMPANY | 0.01% | 131 | 3,516 | \$204,885 | \$0 | \$96,600 | \$42,678 | 47.15% |
| 20 | AMERICAN FAMILY LIFE ASSUR CO OF COLUMBUS | 0.00% | 167 | 245 | \$52,645 | \$0 | \$8,000 | \$5,850 | 15.20% |
| 21 | AMERICAN FIDELITY ASSURANCE COMPANY | 0.00% | 151 | 284 | \$95,031 | \$0 | \$149,637 | \$2,990 | 157.46% |
| 22 | AMERICAN FIDELITY LIFE INSURANCE COMPANY | 0.00% | 254 | 0 | \$0 | \$0 | \$0 | \$25,370 | N/A |
| 23 | AMERICAN GENERAL ASSURANCE COMPANY | 0.04% | 81 | 29,716 | \$1,597,594 | \$0 | \$1,336,569 | \$446,112 | 83.66% |
| 24 | AMERICAN GENERAL LIFE & ACCIDENT INS CO | 0.00% | 250 | 125 | \$100 | \$0 | \$410,108 | \$439 | 410108.00% |
| 25 | AMERICAN GENERAL LIFE INSURANCE CO | 0.00% | 163 | 2,594 | \$58,566 | \$0 | \$532,144 | \$35,076 | 908.62% |
| 26 | AMERICAN HEALTH AND LIFE INSURANCE CO | 0.07% | 68 | 12,828 | \$2,648,507 | \$0 | \$1,787,901 | \$173,368 | 67.51% |
| 27 | AMERICAN HERITAGE LIFE INSURANCE CO | 0.02% | 104 | 6,444 | \$690,082 | \$0 | \$295,432 | \$76,295 | 42.81% |
| 28 | AMERICAN INCOME LIFE INSURANCE CO | 0.00% | 200 | 298 | \$8,121 | \$0 | \$4,600 | \$269 | 56.64% |
| 29 | AMERICAN INTERNATIONAL LIFE ASSUR OF NY | 0.01% | 117 | 514 | \$479,600 | \$0 | \$1,441,584 | \$0 | 300.58% |
| 30 | AMERICAN MATURITY LIFE INSURANCE CO | 0.00% | 219 | 52 | \$2,550 | \$0 | \$501,468 | \$0 | 19665.41% |
| 31 | AMERICAN MEDICAL SECURITY LIFE INS CO | 0.01% | 135 | 2,425 | \$190,384 | \$0 | \$75,000 | \$24,037 | 39.39% |
| 32 | AMERICAN MEMORIAL LIFE INSURANCE COMPANY | 0.09% | 62 | 6,139 | \$3,159,270 | \$0 | \$2,292,017 | \$26,393 | 72.55% |
| 33 | AMERICAN MODERN LIFE INS CO | 0.07% | 71 | 11,969 | \$2,398,764 | \$0 | \$1,413,698 | \$301,465 | 58.93% |
| 34 | AMERICAN NATIONAL INSURANCE COMPANY | 0.19% | 43 | 5,277 | \$6,890,082 | \$5,492 | \$6,389,684 | \$400,293 | 92.82% |
| 35 | AMERICAN NATIONAL LIFE INS COMPANY OF TEXAS | 0.00% | 237 | 1 | \$618 | \$0 | \$0 | \$75 | 0.00% |
| 36 | AMERICAN PIONEER LIFE INSURANCE COMPANY | 0.00% | 254 | 1 | \$0 | \$0 | \$0 | \$16 | N/A |
| 37 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.01% | 123 | 1,369 | \$337,315 | \$0 | \$28,102 | \$435 | 8.33% |
| 38 | AMERICAN SPECIALTY HEALTH INSURANCE CO | 0.00% | 254 | 3 | \$0 | \$0 | \$0 | \$63 | N/A |
| 39 | AMERICAN UNDERWRITERS LIFE INSURANCE CO | 0.01% | 126 | 616 | \$267,629 | \$0 | \$208,685 | \$1,351 | 77.98% |
| 40 | AMERICAN UNITED LIFE INSURANCE CO | 2.55% | 14 | 41,561 | \$92,602,734 | \$0 | \$95,486,171 | \$462,770 | 103.11% |
| 41 | AMERICO FINANCIAL LIFE AND ANNUITY INS CO | 0.00% | 154 | 252 | \$91,597 | \$0 | \$368,760 | \$5,438 | 402.59% |
| 42 | AMERITAS LIFE INSURANCE CORP | 0.12% | 54 | 270 | \$4,431,153 | \$0 | \$123,957 | \$0 | 2.80% |
| 43 | ANNUITY INVESTORS LIFE INSURANCE CO | 0.00% | 158 | 131 | \$68,105 | \$0 | \$552,099 | \$0 | 810.66% |
| 44 | ANTHEM LIFE INSURANCE COMPANY | 0.21% | 42 | 102,984 | \$7,482,635 | \$0 | \$2,234,790 | \$3,724,219 | 29.87% |
| 45 | ASSURITY LIFE INSURANCE COMPANY | 0.00% | 174 | 126 | \$33,698 | \$0 | \$127,326 | \$7,558 | 377.84% |
| 46 | ATLANTA LIFE INSURANCE COMPANY | 0.00% | 254 | 3 | \$0 | \$0 | \$11,776 | \$0 | N/A |
| 47 | AURORA NATIONAL LIFE ASSURANCE COMPANY | 0.00% | 193 | 772 | \$13,883 | \$0 | \$280,952 | \$1,897 | 2023.71% |
| 48 | AUTO CLUB LIFE INSURANCE COMPANY | 0.00% | 254 | 0 | \$0 | \$0 | \$0 | \$8,553 | N/A |
| 49 | AVIVA LIFE AND ANNUITY COMPANY | 0.01% | 134 | 2,271 | \$190,869 | \$0 | \$9,983,528 | \$0 | 5230.57% |
| 50 | AVIVA LIFE INSURANCE COMPANY | 0.01% | 125 | 232 | \$302,356 | \$0 | \$911,801 | \$8,965 | 301.57% |
| 51 | AXA EQUITABLE LIFE INSURANCE COMPANY | 7.49% | 2 | 23,914 | \$271,529,789 | \$10,547 | \$197,690,050 | \$0 | 72.81% |
| 52 | BALBOA LIFE INSURANCE COMPANY | 0.00% | 168 | 2,832 | \$38,440 | \$0 | \$15,834 | \$4,201 | 41.19% |
| 53 | BALTIMORE LIFE INSURANCE COMPANY THE | 0.00% | 217 | 22 | \$2,769 | \$0 | \$0 | \$296 | 0.00% |
| 54 | BANKERS LIFE AND CASUALTY COMPANY | 0.00% | 254 | 0 | \$0 | \$0 | \$43,236 | \$0 | N/A |
| 55 | BCS LIFE INSURANCE COMPANY | 0.00% | 143 | 2,681 | \$133,111 | \$0 | \$108,403 | \$68,166 | 81.44% |
| 56 | BENEFICIAL LIFE INSURANCE COMPANY | 0.00% | 208 | 0 | \$4,389 | \$0 | \$25,037 | \$0 | 570.45% |
| 57 | BERKSHIRE HATHAWAY LIFE INS CO OF NEBRASKA | 0.00% | 254 | 1,009 | \$0 | \$0 | \$33,009,569 | \$0 | N/A |
| 58 | BEST LIFE AND HEALTH INSURANCE COMPANY | 0.00% | 251 | 16 | \$99 | \$0 | \$0 | \$18 | 0.00% |
| 59 | BOSTON MUTUAL LIFE INSURANCE COMPANY | 0.00% | 155 | 1,511 | \$90,052 | \$0 | \$156,500 | \$31,386 | 173.79% |
| 60 | BROKERS NATIONAL LIFE ASSURANCE COMPANY | 0.00% | 201 | 15 | \$6,803 | \$0 | \$15,000 | -\$20 | 220.49% |
| 61 | CANADA LIFE ASSURANCE COMPANY | 0.00% | 231 | 286 | \$1,187 | \$0 | \$1,560,195 | \$643 | 131440.19% |
| 62 | CAPITAL RESERVE LIFE INSURANCE COMPANY | 0.00% | 153 | 208 | \$93,534 | \$0 | \$51,743 | \$1,033 | 55.32% |
| 63 | CAPITOL LIFE INSURANCE COMPANY | 0.00% | 254 | 24 | \$0 | \$0 | \$147,047 | \$0 | N/A |
| 64 | CARDIF LIFE INSURANCE COMPANY | 0.05% | 78 | 10,856 | \$1,888,339 | \$0 | \$741,790 | \$153,705 | 39.28% |
| 65 | CELTIC INSURANCE COMPANY | 0.00% | 254 | 1 | \$0 | \$0 | \$0 | \$0 | N/A |
| 66 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.00% | 188 | 335 | \$22,494 | \$0 | \$0 | \$4,709 | 0.00% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 67 | CENTRAL STATES HEALTH & LIFE COMPANY | 0.11% | 58 | 44,439 | \$3,917,445 | \$0 | \$993,131 | \$277,479 | 25.35% |
| 68 | CENTRAL UNITED LIFE INSURANCE CO | 0.00% | 254 | 1 | \$0 | \$0 | \$0 | \$5 | N/A |
| 69 | CENTURION LIFE INSURANCE COMPANY | 0.02% | 111 | 993 | \$555,245 | \$0 | \$316,518 | \$51,135 | 57.01% |
| 70 | CENTURY LIFE ASSURANCE COMPANY | 0.00% | 223 | 65 | \$2,285 | \$0 | \$0 | \$395 | 0.00% |
| 71 | CHARTER NATIONAL LIFE INSURANCE CO | 0.00% | 254 | 104 | \$0 | \$0 | \$94,639 | \$5,177 | N/A |
| 72 | CHRISTIAN FIDELITY LIFE INSURANCE CO | 0.00% | 209 | 0 | \$4,200 | \$0 | \$0 | \$0 | 0.00% |
| 73 | CHURCH LIFE INSURANCE CORPORATION | 0.00% | 144 | 396 | \$122,879 | \$0 | \$72,000 | \$13,209 | 58.59% |
| 74 | CIGNA LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 254 | 0 | \$0 | \$0 | \$30,448 | \$0 | N/A |
| 75 | CITIZENS SECURITY LIFE INS CO | 0.00% | 230 | 13 | \$1,261 | \$0 | \$0 | \$252 | 0.00% |
| 76 | COLONIAL LIFE & ACCIDENT INS CO | 0.00% | 138 | 572 | \$176,484 | \$0 | \$31,750 | \$37,387 | 17.99% |
| 77 | COLONIAL PENN LIFE INSURANCE COMPANY | 0.05% | 80 | 6,709 | \$1,788,962 | \$0 | \$1,242,473 | \$33,242 | 69.45% |
| 78 | COLUMBIAN LIFE INSURANCE COMPANY | 0.00% | 170 | 85 | \$37,210 | \$0 | \$8,588 | \$436 | 23.08% |
| 79 | COMBINED INSURANCE CO OF AMERICA | 0.00% | 152 | 1,047 | \$93,679 | \$0 | \$62,424 | \$5,391 | 66.64% |
| 80 | COMMONWEALTH ANNUITY AND LIFE INS COMPANY | 0.00% | 243 | 1 | \$243 | \$0 | -\$2 | \$0 | -0.82% |
| 81 | COMPANION LIFE INSURANCE COMPANY | 0.00% | 182 | 528 | \$26,985 | \$0 | \$0 | \$10,367 | 0.00% |
| 82 | CONNECTICUT GENERAL LIFE INS CO | 0.08% | 63 | 7,761 | \$2,968,477 | \$0 | \$2,344,256 | \$1,641,071 | 78.97% |
| 83 | CONSECO INSURANCE COMPANY | 0.00% | 140 | 148 | \$152,007 | \$0 | \$73,068 | \$1,653 | 48.07% |
| 84 | CONSECO LIFE INSURANCE CO | 0.00% | 254 | 48 | \$0 | \$0 | \$116,200 | \$187 | N/A |
| 85 | CONTINENTAL AMERICAN INSURANCE COMPANY | 0.00% | 199 | 243 | \$8,273 | \$0 | \$12,000 | \$1,294 | 145.05% |
| 86 | CONTINENTAL ASSURANCE COMPANY | 0.15% | 50 | 1,278 | \$5,492,398 | \$0 | \$861,636 | \$76 | 15.69% |
| 87 | CONTINENTAL GENERAL INSURANCE CO | 0.00% | 194 | 134 | \$13,701 | \$0 | \$0 | \$25,121 | 0.00% |
| 88 | COUNTRY LIFE INSURANCE COMPANY | 0.00% | 242 | 4 | \$311 | \$0 | \$117,743 | \$26,575 | 37859.49% |
| 89 | CROWN LIFE INSURANCE COMPANY | 0.00% | 215 | 8 | \$3,178 | \$0 | \$1,623 | \$490 | 51.07% |
| 90 | CUNA MUTUAL INSURANCE SOCIETY | 0.32% | 37 | 135,561 | \$11,665,750 | \$0 | \$6,056,655 | \$811,469 | 51.92% |
| 91 | EMC NATIONAL LIFE COMPANY | 0.04% | 84 | 7,974 | \$1,390,616 | \$0 | \$777,844 | \$720,741 | 55.94% |
| 92 | EPIC LIFE INSURANCE COMPANY THE | 0.00% | 173 | 474 | \$35,540 | \$0 | \$0 | \$11,015 | 0.00% |
| 93 | FAMILY BENEFIT LIFE INSURANCE COMPANY | 0.00% | 254 | 2,230 | \$0 | \$0 | \$454,744 | \$378,488 | N/A |
| 94 | FARM BUREAU LIFE INS COMPANY OF MISSOURI | 0.00% | 141 | 673 | \$145,956 | \$0 | \$138,000 | \$42,731 | 94.55% |
| 95 | FARMERS NEW WORLD LIFE INSURANCE CO | 0.00% | 254 | 6 | \$0 | \$0 | \$0 | \$434,273 | N/A |
| 96 | FEDERAL LIFE INSURANCE CO MUTUAL | 0.00% | 195 | 27 | \$12,177 | \$0 | \$29,785 | \$0 | 244.60% |
| 97 | FEDERATED LIFE INSURANCE COMPANY | 0.01% | 120 | 2,772 | \$419,514 | \$0 | \$113,125 | \$59,188 | 26.97% |
| 98 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.21% | 41 | 44,915 | \$7,754,899 | \$0 | \$16,971,746 | \$1,148,832 | 218.85% |
| 99 | FIRST ALLMERICA FINANCIAL LIFE INSURANCE CO | 0.00% | 253 | 1 | \$2 | \$3,202 | \$630,491 | \$0 | 31684650.00% |
| 100 | FIRST BERKSHIRE HATHAWAY LIFE INSURANCE CO | 0.00% | 254 | 1 | \$0 | \$0 | \$12,060 | \$0 | N/A |
| 101 | FIRST HEALTH LIFE & HEALTH INSURANCE CO | 0.00% | 210 | 22 | \$3,673 | \$0 | \$0 | \$720 | 0.00% |
| 102 | FIRST INVESTORS LIFE INSURANCE COMPANY | 0.00% | 254 | 0 | \$0 | \$0 | \$0 | \$36,935 | N/A |
| 103 | FIRST PENN-PACIFIC LIFE INSURANCE COMPANY | 0.00% | 207 | 5 | \$4,894 | \$0 | \$0 | \$375 | 0.00% |
| 104 | FORETHOUGHT LIFE INSURANCE COMPANY | 0.17% | 46 | 15,528 | \$6,221,417 | \$0 | \$5,745,876 | \$79,238 | 92.36% |
| 105 | FORT DEARBORN LIFE INSURANCE COMPANY | 0.08% | 65 | 337 | \$2,910,770 | \$0 | \$2,767,802 | \$1,078,432 | 95.09% |
| 106 | GENERAL AMERICAN LIFE INSURANCE COMPANY | 0.69% | 28 | 1,661 | \$24,913,366 | \$28,056 | \$1,280,379 | \$240 | 5.25% |
| 107 | GENERAL FIDELITY LIFE INSURANCE CO | 0.00% | 254 | 3 | \$0 | \$0 | \$0 | \$75 | N/A |
| 108 | GENWORTH LIFE AND ANNUITY INSURANCE CO | 0.00% | 147 | 8 | \$110,721 | \$0 | \$47,176 | \$1,211 | 42.61% |
| 109 | GENWORTH LIFE INSURANCE COMPANY | 0.01% | 119 | 235 | \$421,100 | \$0 | \$1,799,964 | \$37,797 | 427.44% |
| 110 | GERBER LIFE INSURANCE COMPANY | 0.01% | 136 | 1,028 | \$186,947 | \$0 | \$192,735 | \$4,076 | 103.10% |
| 111 | GLOBE LIFE AND ACCIDENT INS CO | 0.16% | 48 | 42,539 | \$5,776,516 | \$0 | \$3,560,108 | \$521,790 | 61.63% |
| 112 | GOLDEN RULE INSURANCE COMPANY | 0.00% | 161 | 696 | \$63,464 | \$0 | \$12,000 | \$18,017 | 18.91% |
| 113 | GOVERNMENT PERSONNEL MUTUAL LIFE INS CO | 0.01% | 121 | 1,640 | \$367,473 | \$0 | \$112,730 | \$188,139 | 30.68% |
| 114 | GREAT AMERICAN LIFE INSURANCE CO | 0.00% | 156 | 159 | \$78,138 | \$0 | \$804,283 | \$456 | 1029.31% |
| 115 | GREAT SOUTHERN LIFE INSURANCE COMPANY | 0.00% | 218 | 13 | \$2,719 | \$0 | \$10,851 | \$0 | 399.08% |
| 116 | GREAT WEST LIFE & ANNUITY INSURANCE CO | 2.06% | 16 | 61,080 | \$74,557,724 | \$0 | \$75,506,844 | \$652,108 | 101.27% |
| 117 | GREAT WEST LIFE ASSURANCE COMPANY | 0.00% | 252 | 2 | \$68 | \$0 | \$0 | \$255 | 0.00% |
| 118 | GREAT WESTERN INSURANCE COMPANY | 0.03% | 91 | 1,661 | \$1,163,107 | \$58,497 | \$495,369 | \$7,714 | 47.62% |
| 119 | GUARANTEE TRUST LIFE INSURANCE CO | 0.06% | 73 | 11,801 | \$2,182,929 | \$0 | \$472,275 | \$140,165 | 21.63% |
| 120 | GUARDIAN INSURANCE & ANNUITY COMPANY INC | 0.08% | 64 | 672 | \$2,962,426 | \$0 | \$2,555,680 | \$5,632 | 86.27% |
| 121 | GUARDIAN LIFE INSURANCE COMPANY OF AMERICA | 0.31% | 38 | 91,585 | \$11,223,916 | \$0 | \$6,707,181 | \$5,064,038 | 59.76% |
| 122 | HARTFORD LIFE AND ACCIDENT INSURANCE CO | 1.00% | 25 | 303,847 | \$36,305,964 | \$0 | \$27,133,040 | \$10,837,428 | 74.73% |
| 123 | HARTFORD LIFE AND ANNUITY INSURANCE CO | 0.00% | 221 | 6 | \$2,359 | \$0 | \$0 | \$623 | 0.00% |
| 124 | HARTFORD LIFE INSURANCE COMPANY | 5.87% | 4 | 22,434 | \$212,940,186 | \$0 | \$53,911,286 | \$1,115,960 | 25.32% |
| 125 | HCC LIFE INSURANCE COMPANY | 0.01% | 112 | 4,229 | \$520,431 | \$0 | \$652,500 | \$104,256 | 125.38% |
| 126 | HEALTHY ALLIANCE LIFE INSURANCE CO | 0.06% | 74 | 220 | \$2,148,469 | \$0 | \$2,219,300 | \$3,191 | 103.30% |
| 127 | HOMESTEADERS LIFE COMPANY | 0.16% | 47 | 8,449 | \$5,859,301 | \$0 | \$2,015,114 | \$33,104 | 34.39% |
| 128 | HORACE MANN LIFE INSURANCE COMPANY | 0.00% | 148 | 662 | \$108,344 | \$0 | \$245,233 | \$26,144 | 226.35% |
| 129 | HOUSEHOLD LIFE INSURANCE COMPANY | 0.12% | 53 | 17,582 | \$4,510,195 | \$0 | \$2,441,158 | \$310,440 | 54.13% |
| 130 | HUMANA INSURANCE COMPANY | 0.02% | 106 | 8,497 | \$665,351 | \$0 | \$265,707 | \$164,515 | 39.93% |
| 131 | INDIANAPOLIS LIFE INSURANCE COMPANY | 0.00% | 254 | 293 | \$0 | \$0 | \$357,774 | \$300 | N/A |
| 132 | INDIVIDUAL ASSUR CO LIFE HEALTH & ACCIDENT | 0.09% | 60 | 34,007 | \$3,322,667 | \$0 | \$1,303,047 | \$326,210 | 39.22% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 133 | ING LIFE INSURANCE AND ANNUITY COMPANY | 3.50% | 10 | 42,523 | \$126,873,093 | \$0 | \$172,552,987 | \$12,347 | 136.00% |
| 134 | ING USA ANNUITY AND LIFE INSURANCE COMPANY | 4.42% | 8 | 10,668 | \$160,414,734 | \$0 | \$86,980,540 | \$2,868 | 54.22% |
| 135 | INTRAMERICA LIFE INSURANCE COMPANY | 0.00% | 239 | 3 | \$591 | \$0 | \$0 | \$12 | 0.00% |
| 136 | INVESTORS CONSOLIDATED INSURANCE COMPANY | 0.00% | 234 | 7 | \$832 | \$0 | \$0 | \$0 | 0.00% |
| 137 | INVESTORS HERITAGE LIFE INSURANCE COMPANY | 0.00% | 202 | 38 | \$6,505 | \$0 | \$11,226 | \$34,473 | 172.57% |
| 138 | INVESTORS LIFE INS CO OF NORTH AMERICA | 0.00% | 248 | 3 | \$121 | \$0 | \$543 | \$0 | 448.76% |
| 139 | J M I C LIFE INSURANCE COMPANY | 0.00% | 254 | 1,484 | -\$47,973 | \$0 | \$211,146 | \$16,012 | -440.14% |
| 140 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 0.04% | 82 | 768 | \$1,506,312 | \$0 | \$2,281,735 | \$325 | 151.48% |
| 141 | JEFFERSON NATIONAL LIFE INSURANCE COMPANY | 0.00% | 254 | 57 | \$0 | \$0 | \$16,224 | \$1,859 | N/A |
| 142 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.01% | 132 | 1,803 | \$195,984 | \$0 | \$30,000 | \$27,647 | 15.31% |
| 143 | JOHN HANCOCK LIFE INSURANCE COMPANY | 0.12% | 55 | 61 | \$4,348,379 | \$432,164 | \$28,058,342 | \$2,545 | 655.20% |
| 144 | JOHN HANCOCK LIFE INSURANCE COMPANY (USA) | 4.45% | 7 | 1 | \$161,223,054 | \$0 | \$116,426,495 | \$631 | 72.21% |
| 145 | KANAWHA INSURANCE COMPANY | 0.03% | 98 | 11,977 | \$960,230 | \$0 | \$667,000 | \$444,534 | 69.46% |
| 146 | KANSAS CITY LIFE INSURANCE COMPANY | 0.09% | 61 | 298 | \$3,195,664 | \$0 | \$4,987,013 | \$1,034,874 | 156.06% |
| 147 | KEMPER INVESTORS LIFE INS CO | 0.01% | 115 | 2,176 | \$490,394 | \$0 | \$9,495,300 | \$509,590 | 1936.26% |
| 148 | LAFAYETTE LIFE INSURANCE COMPANY THE | 0.06% | 72 | 14,925 | \$2,302,074 | \$0 | \$529,500 | \$696,058 | 23.00% |
| 149 | LIBERTY LIFE ASSURANCE COMPANY OF BOSTON | 0.03% | 95 | 6,610 | \$1,046,559 | \$0 | \$1,470,643 | \$876,508 | 140.52% |
| 150 | LIBERTY LIFE INSURANCE COMPANY | 0.02% | 110 | 1,910 | \$560,998 | \$0 | \$1,670,361 | \$80,024 | 297.75% |
| 151 | LIBERTY NATIONAL LIFE INSURANCE COMPANY | 0.00% | 169 | 176 | \$37,464 | \$0 | \$0 | \$3,498 | 0.00% |
| 152 | LIFE INSURANCE COMPANY OF NORTH AMERICA | 0.42% | 35 | 96 | \$15,293,792 | \$0 | \$12,550,980 | \$2,928,267 | 82.07% |
| 153 | LIFE INSURANCE COMPANY OF THE SOUTHWEST | 0.00% | 139 | 204 | \$163,972 | \$0 | \$225,584 | \$34 | 137.57% |
| 154 | LIFE INVESTORS INSURANCE CO OF AMERICA | 0.08% | 66 | 22,486 | \$2,744,890 | \$0 | \$2,446,879 | \$271,456 | 89.14% |
| 155 | LIFE OF THE SOUTH INSURANCE COMPANY | 0.03% | 92 | 2,222 | \$1,155,543 | \$0 | \$24,685 | \$24,289 | 2.14% |
| 156 | LIFESECURE INSURANCE COMPANY | 0.00% | 254 | 1 | \$0 | \$0 | \$0 | \$10 | N/A |
| 157 | LINCOLN BENEFIT LIFE COMPANY | 0.07% | 69 | 1,655 | \$2,647,632 | \$0 | \$39,011,605 | \$1,268 | 1473.45% |
| 158 | LINCOLN HERITAGE LIFE INSURANCE COMPANY | 0.00% | 162 | 93 | \$62,272 | \$0 | \$34,923 | \$474 | 56.08% |
| 159 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 2.11% | 15 | 9,852 | \$76,348,222 | \$0 | \$51,946,778 | \$2,786,716 | 68.04% |
| 160 | LOYAL AMERICAN LIFE INSURANCE COMPANY | 0.00% | 214 | 4 | \$3,219 | \$0 | \$0 | \$300 | 0.00% |
| 161 | MADISON NATIONAL LIFE INSURANCE COMPANY INC | 0.00% | 181 | 353 | \$27,694 | \$0 | \$0 | \$5,153 | 0.00% |
| 162 | MAGNA INSURANCE COMPANY | 0.00% | 185 | 11 | \$25,597 | \$0 | \$0 | \$71 | 0.00% |
| 163 | MAMSI LIFE AND HEALTH INSURANCE COMPANY | 0.00% | 165 | 250 | \$55,123 | \$0 | \$0 | \$4,052 | 0.00% |
| 164 | MANHATTAN LIFE INSURANCE COMPANY | 0.00% | 178 | 1 | \$29,577 | \$0 | \$0 | \$0 | 0.00% |
| 165 | MASSACHUSETTS MUTUAL LIFE INSURANCE CO | 3.22% | 11 | 29,672 | \$116,752,833 | \$0 | \$83,603,939 | \$646,696 | 71.61% |
| 166 | MEGA LIFE AND HEALTH INSURANCE COMPANY THE | 0.00% | 183 | 165 | \$26,600 | \$0 | \$0 | \$4,929 | 0.00% |
| 167 | MEMBERS LIFE INSURANCE COMPANY | 0.00% | 211 | 39 | \$3,603 | \$0 | \$1,850 | \$129 | 51.35% |
| 168 | MERIT LIFE INSURANCE CO | 0.03% | 96 | 13,432 | \$1,012,690 | \$0 | \$752,278 | \$63,717 | 74.29% |
| 169 | MERRILL LYNCH LIFE INSURANCE COMPANY | 0.00% | 254 | 44 | \$0 | \$0 | \$784,791 | \$0 | N/A |
| 170 | METLIFE INSURANCE COMPANY OF CONNECTICUT | 0.04% | 87 | 43,923 | \$1,269,763 | \$0 | \$11,502,098 | \$8,177 | 905.85% |
| 171 | METLIFE INVESTORS INSURANCE COMPANY | 0.00% | 254 | 28 | \$0 | \$0 | \$414,409 | \$2,823 | N/A |
| 172 | METLIFE INVESTORS USA INSURANCE COMPANY | 0.05% | 77 | 1,549 | \$1,946,933 | \$0 | \$7,808,619 | \$0 | 401.07% |
| 173 | METROPOLITAN LIFE INSURANCE COMPANY | 6.89% | 3 | 733,875 | \$249,779,152 | \$0 | \$259,560,616 | \$44,174,161 | 103.92% |
| 174 | MIDLAND NATIONAL LIFE INSURANCE COMPANY | 0.18% | 45 | 3,729 | \$6,419,109 | \$0 | \$11,511,059 | \$0 | 179.32% |
| 175 | MIDWEST NATIONAL LIFE INS CO OF TENNESEE | 0.00% | 160 | 552 | \$64,390 | \$0 | \$48,161 | \$6,919 | 74.80% |
| 176 | MINNESOTA LIFE INSURANCE COMPANY | 1.11% | 24 | 128,658 | \$40,167,387 | \$0 | \$21,530,916 | \$9,372,154 | 53.60% |
| 177 | MISSOURI VALLEY LIFE AND HEALTH INS COMPANY | 0.03% | 97 | 53,258 | \$974,595 | \$0 | \$235,000 | \$266,290 | 24.11% |
| 178 | MONITOR LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 192 | 120 | \$17,609 | \$0 | \$0 | \$2,487 | 0.00% |
| 179 | MONUMENTAL LIFE INSURANCE COMPANY | 0.07% | 67 | 11,284 | \$2,690,231 | \$0 | \$11,854,909 | \$164,299 | 440.67% |
| 180 | MONY LIFE INSURANCE COMPANY | 0.00% | 187 | 72 | \$22,698 | \$0 | \$97,667 | \$2,245 | 430.29% |
| 181 | MONY LIFE INSURANCE COMPANY OF AMERICA | 0.01% | 128 | 661 | \$234,578 | \$0 | \$190,051 | \$30,029 | 81.02% |
| 182 | MOUNTAIN LIFE INSURANCE COMPANY | 0.00% | 145 | 3,422 | \$121,114 | \$0 | \$170,988 | \$25,131 | 141.18% |
| 183 | MUTUAL OF AMERICA LIFE INSURANCE COMPANY | 0.66% | 29 | 2,153 | \$24,099,039 | \$0 | \$27,542,631 | \$34,942 | 114.29% |
| 184 | NATIONAL BENEFIT LIFE INSURANCE COMPANY | 0.00% | 180 | 113 | \$28,086 | \$0 | \$13,000 | \$957 | 46.29% |
| 185 | NATIONAL FARMERS UNION LIFE INSURANCE CO | 0.00% | 227 | 21 | \$1,890 | \$0 | \$0 | \$316 | 0.00% |
| 186 | NATIONAL GUARDIAN LIFE INSURANCE COMPANY | 0.01% | 114 | 525 | \$495,051 | \$0 | \$218,900 | \$2,239 | 44.22% |
| 187 | NATIONAL WESTERN LIFE INSURANCE COMPANY | 0.04% | 83 | 1,127 | \$1,473,089 | \$0 | \$5,822,137 | \$0 | 395.23% |
| 188 | NATIONWIDE LIFE AND ANNUITY INSURANCE CO | 0.01% | 116 | 284 | \$480,152 | \$0 | \$2,475,447 | \$0 | 515.55% |
| 189 | NATIONWIDE LIFE INSURANCE COMPANY | 1.26% | 21 | 16,508 | \$45,671,165 | \$0 | \$98,811,305 | \$26,702 | 216.35% |
| 190 | NATIONWIDE LIFE INS COMPANY OF AMERICA | 0.00% | 150 | 366 | \$99,142 | \$73 | \$77,065 | \$5,619 | 77.81% |
| 191 | NEW ENGLAND LIFE INSURANCE COMPANY | 0.03% | 94 | 129 | \$1,079,548 | \$0 | \$5,067,088 | \$177 | 469.37% |
| 192 | NEW YORK LIFE INSURANCE & ANNUITY CORP | 0.07% | 70 | 50 | \$2,646,176 | \$0 | \$111,789 | \$7,317 | 4.22% |
| 193 | NEW YORK LIFE INSURANCE COMPANY | 0.50% | 33 | 53,609 | \$17,958,034 | \$592,792 | \$21,036,396 | \$1,905,471 | 120.44% |
| 194 | NIPPON LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 204 | 74 | \$6,411 | \$0 | \$0 | \$3,086 | 0.00% |
| 195 | NORTH AMERICAN CO FOR LIFE & HEALTH INS | 0.00% | 142 | 161 | \$140,167 | \$0 | \$12,784 | \$8,383 | 9.12% |
| 196 | NORTH CAROLINA MUTUAL LIFE INSURANCE CO | 0.00% | 254 | 573 | \$0 | \$0 | \$0 | \$82,161 | N/A |
| 197 | NORTHWESTERN MUTUAL LIFE INSURANCE CO | 0.00% | 172 | 2 | \$36,210 | \$1,065 | \$70,457 | \$0 | 197.52% |
| 198 | OHIO NATIONAL LIFE INSURANCE COMPANY THE | 0.13% | 52 | 1,930 | \$4,690,563 | \$0 | \$2,453,741 | \$10 | 52.31% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|--|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 199 | OLD UNITED LIFE INSURANCE COMPANY | 0.01% | 124 | 2,361 | \$303,069 | \$0 | \$87,007 | \$37,730 | 28.71% |
| 200 | OM FINANCIAL LIFE INSURANCE COMPANY | 0.00% | 222 | 56 | \$2,295 | \$0 | \$293,859 | \$0 | 12804.31% |
| 201 | ONENATION INSURANCE COMPANY | 0.00% | 254 | 1 | \$0 | \$0 | \$0 | \$8 | N/A |
| 202 | OXFORD LIFE INSURANCE COMPANY | 0.00% | 254 | 2 | \$0 | \$0 | \$0 | \$76 | N/A |
| 203 | PACIFIC LIFE & ANNUITY COMPANY | 0.00% | 254 | 0 | \$0 | \$0 | \$94,750 | \$0 | N/A |
| 204 | PACIFIC LIFE INSURANCE COMPANY | 0.00% | 254 | 2,224 | \$0 | \$0 | \$2,382,041 | \$0 | N/A |
| 205 | PAN AMERICAN LIFE INSURANCE COMPANY | 0.00% | 189 | 555 | \$22,274 | \$0 | \$29,266 | \$5,083 | 131.39% |
| 206 | PARK AVENUE LIFE INSURANCE COMPANY | 0.00% | 212 | 67 | \$3,384 | \$0 | \$0 | \$0 | 0.00% |
| 207 | PAUL REVERE LIFE INSURANCE COMPANY | 0.00% | 196 | 61 | \$11,680 | \$0 | \$19,277 | \$3,650 | 165.04% |
| 208 | PAUL REVERE VARIABLE ANNUITY INS CO THE | 0.00% | 244 | 9 | \$213 | \$0 | \$0 | \$0 | 0.00% |
| 209 | PEKIN LIFE INSURANCE COMPANY | 0.02% | 109 | 4,131 | \$573,758 | \$0 | \$132,888 | \$34,059 | 23.16% |
| 210 | PENN INSURANCE & ANNUITY COMPANY THE | 0.00% | 228 | 9 | \$1,562 | \$0 | \$0 | \$175 | 0.00% |
| 211 | PENN MUTUAL LIFE INSURANCE COMPANY THE | 0.01% | 129 | 91 | \$221,772 | \$0 | \$888,720 | \$0 | 400.74% |
| 212 | PENNSYLVANIA LIFE INSURANCE COMPANY | 0.00% | 254 | 2 | \$0 | \$0 | \$0 | \$16 | N/A |
| 213 | PERICO LIFE INSURANCE COMPANY | 0.00% | 198 | 1 | \$10,790 | \$0 | \$0 | \$1,899 | 0.00% |
| 214 | PHILADELPHIA AMERICAN LIFE INSURANCE CO | 0.00% | 246 | 0 | \$191 | \$0 | \$0 | \$0 | 0.00% |
| 215 | PHOENIX LIFE INSURANCE COMPANY | 0.00% | 197 | 60 | \$11,678 | \$0 | \$626,861 | \$444 | 5367.88% |
| 216 | PIONEER AMERICAN INSURANCE COMPANY | 0.00% | 224 | 12 | \$2,170 | \$0 | \$0 | \$550 | 0.00% |
| 217 | PIONEER MUTUAL LIFE INSURANCE COMPANY | 0.00% | 244 | 0 | \$213 | \$0 | \$0 | \$0 | 0.00% |
| 218 | PIONEER SECURITY LIFE INSURANCE COMPANY | 0.00% | 241 | 1 | \$468 | \$0 | \$0 | \$139 | 0.00% |
| 219 | PRESERVATION LIFE INSURANCE COMPANY | 0.04% | 86 | 2,125 | \$1,282,306 | \$0 | \$0 | \$8,547 | 0.00% |
| 220 | PRESIDENTIAL LIFE INSURANCE COMPANY | 0.00% | 254 | 0 | \$0 | \$0 | \$74,894 | \$0 | N/A |
| 221 | PRINCIPAL LIFE INS CO | 10.62% | 1 | 449,164 | \$385,152,438 | \$9,454 | \$10,846,261 | \$4,504,335 | 2.82% |
| 222 | PROTECTIVE LIFE AND ANNUITY INSURANCE CO | 0.00% | 254 | 7 | \$0 | \$0 | \$160,500 | \$0 | N/A |
| 223 | PROTECTIVE LIFE INSURANCE COMPANY | 1.14% | 23 | 1,720 | \$41,247,488 | \$0 | \$32,815,204 | \$9,283 | 79.56% |
| 224 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 0.00% | 157 | 2,106 | \$71,207 | \$0 | \$3,141,941 | \$7,680 | 4412.40% |
| 225 | PROVIDENT LIFE AND CASUALTY INSURANCE CO | 0.00% | 236 | 4 | \$702 | \$0 | \$2,000 | \$259 | 284.90% |
| 226 | PRUCO LIFE INSURANCE COMPANY | 0.00% | 254 | 4 | \$0 | \$0 | \$280,745 | \$0 | N/A |
| 227 | PRUDENTIAL ANNUITIES LIFE ASSURANCE CORP | 2.73% | 13 | 7,489 | \$99,180,260 | \$0 | \$89,934,043 | \$0 | 90.68% |
| 228 | PRUDENTIAL INSURANCE CO OF AMERICA THE | 4.20% | 9 | 238,170 | \$152,232,544 | \$995,448 | \$229,392,575 | \$19,432,649 | 151.34% |
| 229 | PRUDENTIAL RETIREMENT INS AND ANNUITY CO | 1.44% | 20 | 0 | \$52,184,858 | \$0 | \$48,836,271 | \$0 | 93.58% |
| 230 | REASSURE AMERICA LIFE INSURANCE COMPANY | 0.01% | 133 | 150 | \$194,623 | \$0 | \$301,431 | \$9,149 | 154.88% |
| 231 | RELIABLE LIFE INSURANCE COMPANY | 0.00% | 254 | 191 | \$0 | \$0 | \$435,866 | \$354 | N/A |
| 232 | RELIAANCE STANDARD LIFE INSURANCE COMPANY | 0.27% | 39 | 50,696 | \$9,766,656 | \$0 | \$5,981,059 | \$3,278,898 | 61.24% |
| 233 | RELIASTAR LIFE INSURANCE COMPANY | 0.46% | 34 | 220,018 | \$16,687,383 | \$10,826 | \$12,036,339 | \$13,476,367 | 72.19% |
| 234 | RELIASTAR LIFE INSURANCE CO OF NEW YORK | 0.00% | 191 | 170 | \$21,386 | \$0 | \$6,017 | \$121,081 | 28.14% |
| 235 | RESOURCE LIFE INSURANCE COMPANY | 0.02% | 108 | 8,055 | \$578,412 | \$0 | \$143,327 | \$73,215 | 24.78% |
| 236 | RIVERSOURCE LIFE INSURANCE COMPANY | 0.03% | 90 | 707 | \$1,190,068 | \$0 | \$3,314,731 | \$6,324 | 278.53% |
| 237 | S USA LIFE INSURANCE COMPANY INC | 0.00% | 247 | 0 | \$135 | \$0 | \$0 | \$0 | 0.00% |
| 238 | SAGICOR LIFE INSURANCE COMPANY | 0.00% | 254 | 19 | \$0 | \$0 | \$273,451 | \$0 | N/A |
| 239 | SEARS LIFE INSURANCE COMPANY | 0.02% | 105 | 2,222 | \$668,690 | \$0 | \$385,312 | \$47,838 | 57.62% |
| 240 | SECURIAN LIFE INSURANCE COMPANY | 0.00% | 176 | 122 | \$32,578 | \$0 | \$0 | \$12,938 | 0.00% |
| 241 | SECURITY BENEFIT LIFE INSURANCE COMPANY | 0.02% | 107 | 354 | \$635,347 | \$0 | \$263,285 | \$2,064 | 41.44% |
| 242 | SECURITY LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 249 | 5 | \$103 | \$0 | \$0 | \$275 | 0.00% |
| 243 | SECURITY NATIONAL LIFE INSURANCE COMPANY | 0.00% | 254 | 249 | \$0 | \$0 | \$0 | \$26,208 | N/A |
| 244 | SENTRY LIFE INSURANCE COMPANY (L&H ACCT) | 0.15% | 51 | 1,375 | \$5,395,076 | \$0 | \$3,208,924 | \$3,066 | 59.48% |
| 245 | SETTLERS LIFE INSURANCE COMPANY | 0.00% | 213 | 111 | \$3,325 | \$0 | \$5,800 | \$261 | 174.44% |
| 246 | SHELTER LIFE INSURANCE COMPANY | 0.02% | 100 | 8,098 | \$892,002 | \$14,676 | \$388,260 | \$216,664 | 45.17% |
| 247 | SHENANDOAH LIFE INSURANCE COMPANY | 0.00% | 177 | 199 | \$31,046 | \$0 | \$27,078 | \$4,407 | 87.22% |
| 248 | SOUTHERN PIONEER LIFE INSURANCE COMPANY | 0.00% | 229 | 81 | \$1,548 | \$0 | \$0 | \$0 | 0.00% |
| 249 | STANDARD INSURANCE COMPANY | 1.93% | 18 | 253,806 | \$69,940,622 | \$0 | \$44,592,115 | \$13,510,217 | 63.76% |
| 250 | STANDARD SECURITY LIFE INS CO OF NEW YORK | 0.00% | 216 | 4 | \$2,999 | \$0 | \$1,100 | \$70 | 36.68% |
| 251 | STARMOUNT LIFE INSURANCE COMPANY | 0.00% | 206 | 16 | \$5,278 | \$0 | \$0 | \$175 | 0.00% |
| 252 | STATE FARM LIFE INSURANCE COMPANY | 0.01% | 113 | 5,137 | \$519,906 | \$271 | \$1,024,000 | \$334,922 | 197.01% |
| 253 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.15% | 49 | 35,820 | \$5,501,315 | \$0 | \$3,680,306 | \$276,179 | 66.90% |
| 254 | SUN LIFE AND HEALTH INSURANCE COMPANY (US) | 0.06% | 75 | 13,038 | \$2,144,888 | \$0 | \$1,046,185 | \$731,204 | 48.78% |
| 255 | SUN LIFE ASSURANCE COMPANY OF CANADA | 0.12% | 56 | 81,881 | \$4,311,987 | \$136 | \$4,198,868 | \$3,006,218 | 97.38% |
| 256 | SUN LIFE ASSURANCE OF CANADA (US) | 2.03% | 17 | 3,976 | \$73,630,527 | \$0 | \$1,625,873 | \$0 | 2.21% |
| 257 | SUNAMERICA LIFE INSURANCE COMPANY | 0.00% | 226 | 156 | \$2,074 | \$0 | \$666,532 | \$0 | 32137.51% |
| 258 | SURETY LIFE INSURANCE COMPANY | 0.00% | 240 | 1 | \$483 | \$0 | \$0 | \$200 | 0.00% |
| 259 | SYMETRA LIFE INSURANCE COMPANY | 0.03% | 93 | 9,759 | \$1,082,750 | \$0 | \$1,391,390 | \$101,553 | 128.51% |
| 260 | TEACHERS INS AND ANNUITY ASSOC OF AMERICA | 1.57% | 19 | 24,690 | \$56,941,358 | \$6,567,253 | \$18,662,443 | \$0 | 44.31% |
| 261 | TEXAS LIFE INSURANCE COMPANY | 0.00% | 238 | 3 | \$600 | \$0 | \$30,529 | \$0 | 5088.17% |
| 262 | TIME INSURANCE COMPANY | 0.00% | 149 | 855 | \$101,591 | \$0 | \$10,000 | \$25,191 | 9.84% |
| 263 | TRANS WORLD ASSURANCE COMPANY | 0.00% | 254 | 0 | \$0 | \$0 | \$0 | \$24,485 | N/A |
| 264 | TRANSAMERICA FINANCIAL LIFE INSURANCE CO | 5.49% | 6 | 149 | \$199,195,255 | \$0 | \$52,099,463 | \$2,271 | 26.15% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP LIFE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 265 | TRANSAMERICA LIFE INSURANCE COMPANY | 3.17% | 12 | 2,107 | \$115,044,018 | \$0 | \$174,748,538 | \$321,841 | 151.90% |
| 266 | TRANSAMERICA OCCIDENTAL LIFE INSURANCE CO | 0.77% | 27 | 9,297 | \$27,835,732 | \$0 | \$49,995,092 | \$37,328 | 179.61% |
| 267 | TRUSTMARK INSURANCE COMPANY | 0.00% | 175 | 4,222 | \$33,116 | \$0 | \$878,889 | \$146,038 | 2653.97% |
| 268 | TRUSTMARK LIFE INSURANCE COMPANY | 0.00% | 254 | 2,403 | -\$89,991 | \$0 | \$135,651 | \$36,800 | -150.74% |
| 269 | ULLICO LIFE INSURANCE COMPANY | 0.00% | 254 | 2 | \$0 | \$0 | \$52,882 | \$0 | N/A |
| 270 | UNICARE LIFE & HEALTH INSURANCE COMPANY | 0.02% | 101 | 3,936 | \$869,605 | \$0 | \$1,308,299 | \$235,493 | 150.45% |
| 271 | UNIFIED LIFE INSURANCE COMPANY | 0.00% | 146 | 1,009 | \$118,184 | \$0 | \$64,770 | \$2,161 | 54.80% |
| 272 | UNIMERICA INSURANCE COMPANY | 0.18% | 44 | 37,329 | \$6,532,520 | \$0 | \$2,848,190 | \$3,493,880 | 43.60% |
| 273 | UNION CENTRAL LIFE INSURANCE COMPANY | 0.84% | 26 | 4,261 | \$30,621,888 | \$0 | \$34,648,270 | \$142 | 113.15% |
| 274 | UNION FIDELITY LIFE INSURANCE COMPANY | 0.02% | 102 | 6,186 | \$791,133 | \$0 | \$516,854 | \$37,629 | 65.33% |
| 275 | UNION LABOR LIFE INSURANCE COMPANY | 0.02% | 103 | 12,295 | \$726,168 | \$28,496 | \$370,242 | \$132,021 | 54.91% |
| 276 | UNION SECURITY INSURANCE COMPANY | 0.27% | 40 | 53,833 | \$9,733,566 | \$0 | \$7,003,607 | \$2,614,644 | 71.95% |
| 277 | UNITED AMERICAN INSURANCE COMPANY | 0.00% | 179 | 133 | \$29,537 | \$0 | \$0 | \$4,107 | 0.00% |
| 278 | UNITED FAMILY LIFE INSURANCE COMPANY | 0.00% | 166 | 570 | \$52,872 | \$0 | \$220,405 | \$3,179 | 416.87% |
| 279 | UNITED FIDELITY LIFE INSURANCE COMPANY | 0.00% | 254 | 11 | \$0 | \$0 | \$1,643 | \$29 | N/A |
| 280 | UNITED HEALTHCARE INSURANCE COMPANY | 0.12% | 57 | 2,191 | \$4,301,720 | \$0 | \$3,113,927 | \$2,839,978 | 72.39% |
| 281 | UNITED HERITAGE LIFE INSURANCE COMPANY | 0.00% | 254 | 1 | \$0 | \$0 | \$2,000 | \$0 | N/A |
| 282 | UNITED INSURANCE COMPANY OF AMERICA | 0.00% | 232 | 0 | \$987 | \$0 | \$40,000 | \$0 | 4052.68% |
| 283 | UNITED INVESTORS LIFE INSURANCE COMPANY | 0.01% | 122 | 1,564 | \$353,975 | \$0 | \$50,000 | \$54,347 | 14.13% |
| 284 | UNITED LIFE INSURANCE COMPANY | 0.00% | 203 | 1,452 | \$6,439 | \$0 | \$39,529 | \$8,215 | 613.90% |
| 285 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 0.61% | 30 | 30,804 | \$22,024,408 | \$0 | \$5,379,793 | \$1,699,227 | 24.43% |
| 286 | UNITED SECURITY LIFE AND HEALTH INS COMPANY | 0.00% | 235 | 15 | \$718 | \$0 | \$0 | \$345 | 0.00% |
| 287 | UNITED STATES LIFE INS COMPANY NEW YORK | 0.04% | 85 | 10,865 | \$1,307,284 | \$0 | \$1,632,862 | \$1,389,969 | 124.90% |
| 288 | UNITED TEACHER ASSOCIATES INSURANCE CO | 0.00% | 171 | 60 | \$36,303 | \$0 | \$55,085 | \$0 | 151.74% |
| 289 | UNITY FINANCIAL LIFE INSURANCE COMPANY | 0.01% | 130 | 385 | \$218,084 | \$0 | \$28,046 | \$781 | 12.86% |
| 290 | UNITY MUTUAL LIFE INSURANCE COMPANY | 0.00% | 254 | 2 | \$0 | \$0 | \$0 | \$4 | N/A |
| 291 | UNIVERSAL UNDERWRITERS LIFE INSURANCE CO | -0.01% | 254 | 5,435 | -\$354,521 | \$0 | \$0 | \$47,760 | 0.00% |
| 292 | UNUM LIFE INSURANCE COMPANY OF AMERICA | 0.57% | 31 | 106,658 | \$20,660,150 | \$0 | \$14,863,656 | \$6,331,722 | 71.94% |
| 293 | USABLE LIFE | 0.02% | 99 | 94 | \$895,320 | \$0 | \$191,492 | \$137,565 | 21.39% |
| 294 | VANTISLIFE INSURANCE COMPANY | 0.00% | 220 | 8 | \$2,526 | \$0 | \$0 | \$635 | 0.00% |
| 295 | VARIABLE ANNUITY LIFE INSURANCE COMPANY | 0.51% | 32 | 7,883 | \$18,641,712 | \$0 | \$22,754,797 | \$0 | 122.06% |
| 296 | WASHINGTON NATIONAL INSURANCE CO | 0.05% | 79 | 131 | \$1,862,848 | \$0 | \$786,245 | \$1,102 | 42.21% |
| 297 | WEST COAST LIFE INSURANCE COMPANY | 0.00% | 186 | 104 | \$25,216 | \$0 | \$0 | \$2,570 | 0.00% |
| 298 | WESTERN AND SOUTHERN LIFE INSURANCE CO | 0.00% | 254 | 148 | \$0 | \$0 | \$1,030,934 | \$0 | N/A |
| 299 | WESTERN RESERVE LIFE ASSURANCE CO OF OHIO | 0.01% | 118 | 6 | \$440,562 | \$0 | \$3,858,984 | \$300 | 875.92% |
| 300 | WILTON REASSURANCE LIFE CO OF NEW YORK | 0.00% | 254 | 0 | \$0 | \$0 | \$6,000 | \$9 | N/A |
| 301 | XL LIFE INSURANCE AND ANNUITY COMPANY | 0.00% | 254 | 351 | -\$2,169 | \$0 | \$414 | \$1,645 | -19.09% |
| 302 | ZALE LIFE INSURANCE COMPANY | 0.00% | 184 | 4,427 | \$26,387 | \$0 | \$3,505 | \$2,007 | 13.28% |
| TOTAL | | 100.00% | | 4,359,954 | \$3,626,575,836 | \$8,758,448 | \$2,828,770,501 | \$184,260,053 | 78.24% |

**TOTAL
LIFE INSURANCE
BY
COMPANY**

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|--|--------------|----------------------|-------------------|-----------------------------|-----------------------|---------------------------------|-------------------------------|----------------|
| 1 | 5 STAR LIFE INSURANCE COMPANY | 0.02% | 205 | 6,886 | \$1,412,791 | \$0 | \$817,906 | \$595,788 | 57.89% |
| 2 | AAA LIFE INSURANCE COMPANY | 0.02% | 185 | 5,517 | \$2,147,790 | \$0 | \$870,448 | \$504,551 | 40.53% |
| 3 | ACACIA LIFE INSURANCE CO | 0.01% | 234 | 1,048 | \$820,185 | \$85,201 | \$850,014 | \$24,980 | 114.02% |
| 4 | AETNA LIFE INSURANCE COMPANY | 0.48% | 50 | 96,017 | \$44,041,619 | \$640,064 | \$27,187,409 | \$4,820,436 | 63.18% |
| 5 | AGC LIFE INSURANCE COMPANY | 0.00% | 440 | 7 | \$926 | \$0 | \$0 | \$610 | 0.00% |
| 6 | AGL LIFE ASSURANCE COMPANY | 0.00% | 375 | 35 | \$35,425 | \$0 | \$400,638 | \$27,599 | 1130.95% |
| 7 | AIG ANNUITY INSURANCE COMPANY | 0.50% | 48 | 12,713 | \$46,040,857 | \$0 | \$95,637,948 | \$2,606 | 207.72% |
| 8 | AIG LIFE INSURANCE COMPANY | 0.04% | 152 | 7,900 | \$3,945,081 | \$0 | \$15,026,936 | \$503,452 | 380.90% |
| 9 | AIG SUNAMERICA LIFE ASSURANCE COMPANY | 5.30% | 1 | 14,238 | \$489,325,747 | \$0 | \$269,109,028 | \$83,309 | 55.00% |
| 10 | ALFA LIFE INSURANCE CORPORATION | 0.00% | 450 | 1 | \$0 | \$0 | \$2,266 | \$10 | N/A |
| 11 | ALLIANZ LIFE AND ANNUITY COMPANY | 0.00% | 450 | 3 | \$0 | \$0 | \$10,853 | \$0 | N/A |
| 12 | ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 433 | 3 | \$2,105 | \$0 | \$3,250 | \$125 | 154.39% |
| 13 | ALLIANZ LIFE INS COMPANY OF NORTH AMERICA | 1.98% | 17 | 40,079 | \$182,901,017 | \$0 | \$102,895,768 | \$378,574 | 56.26% |
| 14 | ALLSTATE ASSURANCE COMPANY | 0.00% | 450 | 28 | \$0 | \$0 | \$39,478 | \$0 | N/A |
| 15 | ALLSTATE LIFE INSURANCE COMPANY | 0.46% | 53 | 32,789 | \$42,185,235 | \$0 | \$98,999,613 | \$1,460,977 | 234.68% |
| 16 | ALLSTATE LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 371 | 67 | \$39,880 | \$0 | \$255,661 | \$10,808 | 641.08% |
| 17 | ALTA HEALTH & LIFE INSURANCE COMPANY | 0.00% | 388 | 19 | \$23,200 | \$0 | \$93,943 | \$11,329 | 404.93% |
| 18 | AMALGAMATED LIFE INSURANCE COMPANY | 0.00% | 308 | 12,607 | \$177,165 | \$0 | \$185,984 | \$106,418 | 104.98% |
| 19 | AMERICAN AMICABLE LIFE INS CO TX | 0.01% | 250 | 1,844 | \$620,505 | \$810 | \$307,632 | \$56,411 | 49.71% |
| 20 | AMERICAN BANKERS LIFE ASSURANCE OF FLORIDA | 0.02% | 183 | 76,831 | \$2,216,704 | \$0 | \$1,608,789 | \$220,285 | 72.58% |
| 21 | AMERICAN CAPITOL INSURANCE COMPANY | 0.00% | 377 | 318 | \$35,000 | \$452 | \$37,014 | \$1,569 | 107.05% |
| 22 | AMERICAN COMMUNITY MUTUAL INSURANCE CO | 0.00% | 289 | 3,023 | \$284,397 | \$1,654 | \$58,790 | \$51,050 | 21.25% |
| 23 | AMERICAN EQUITY INVESTMENT LIFE INSURANCE CO | 0.60% | 43 | 10,571 | \$55,566,667 | \$0 | \$33,763,606 | \$45,572 | 60.76% |
| 24 | AMERICAN FAMILY LIFE ASSUR CO OF COLUMBUS | 0.03% | 179 | 10,385 | \$2,338,288 | \$0 | \$237,125 | \$439,182 | 10.14% |
| 25 | AMERICAN FAMILY LIFE INSURANCE COMPANY | 0.53% | 46 | 112,575 | \$49,142,062 | \$5,819,564 | \$28,449,453 | \$9,312,322 | 69.73% |
| 26 | AMERICAN FEDERATED LIFE INSURANCE COMPANY | 0.00% | 336 | 3,037 | \$97,239 | \$0 | \$25,871 | \$8,049 | 26.61% |
| 27 | AMERICAN FIDELITY ASSURANCE COMPANY | 0.05% | 142 | 10,177 | \$4,688,778 | \$13,441 | \$4,346,799 | \$432,698 | 92.99% |
| 28 | AMERICAN FIDELITY LIFE INSURANCE COMPANY | 0.00% | 282 | 2,100 | \$367,227 | \$1,345 | \$241,893 | \$51,591 | 66.24% |
| 29 | AMERICAN FINANCIAL SECURITY LIFE INSURANCE CO | 0.00% | 405 | 7 | \$10,206 | \$0 | \$1,250 | \$132 | 12.25% |
| 30 | AMERICAN GENERAL ASSURANCE COMPANY | 0.02% | 198 | 30,072 | \$1,711,060 | \$0 | \$1,357,244 | \$463,589 | 79.32% |
| 31 | AMERICAN GENERAL LIFE & ACCIDENT INS CO | 0.12% | 99 | 115,020 | \$10,727,522 | \$30,172 | \$11,183,667 | \$887,808 | 104.53% |
| 32 | AMERICAN GENERAL LIFE INSURANCE CO | 0.69% | 35 | 65,664 | \$63,993,915 | \$1,961,924 | \$46,613,930 | \$11,239,387 | 75.91% |
| 33 | AMERICAN HEALTH AND LIFE INSURANCE COMPANY | 0.03% | 172 | 16,685 | \$2,713,995 | \$4,653 | \$2,103,955 | \$181,047 | 77.69% |
| 34 | AMERICAN HERITAGE LIFE INSURANCE CO | 0.05% | 144 | 16,771 | \$4,576,926 | \$0 | \$1,885,650 | \$507,219 | 41.20% |
| 35 | AMERICAN HOME LIFE INSURANCE CO | 0.02% | 200 | 5,077 | \$1,590,845 | \$34,901 | \$1,069,918 | \$183,179 | 69.45% |
| 36 | AMERICAN INCOME LIFE INSURANCE CO | 0.10% | 103 | 28,136 | \$9,518,253 | \$401 | \$3,128,235 | \$518,225 | 32.87% |
| 37 | AMERICAN INTERNATIONAL LIFE ASSUR OF NY | 0.01% | 261 | 554 | \$549,541 | \$0 | \$2,506,774 | \$1,023 | 456.16% |
| 38 | AMERICAN INVESTORS LIFE INS CO | 0.83% | 31 | 6,721 | \$76,764,972 | \$4,926 | \$37,445,582 | \$4,158 | 48.79% |
| 39 | AMERICAN LIFE & HEALTH INSURANCE COMPANY | 0.00% | 360 | 7,940 | \$49,985 | \$0 | \$0 | \$5,678 | 0.00% |
| 40 | AMERICAN MATURITY LIFE INSURANCE CO | 0.00% | 427 | 52 | \$2,550 | \$0 | \$501,468 | \$0 | 19665.41% |
| 41 | AMERICAN MEDICAL SECURITY LIFE INSURANCE CO | 0.00% | 303 | 2,425 | \$190,384 | \$0 | \$75,000 | \$24,037 | 39.39% |
| 42 | AMERICAN MEMORIAL LIFE INSURANCE COMPANY | 0.04% | 159 | 10,332 | \$3,363,486 | \$25,027 | \$3,386,178 | \$43,335 | 101.42% |
| 43 | AMERICAN MODERN LIFE INS CO | 0.03% | 177 | 11,969 | \$2,398,764 | \$0 | \$1,413,698 | \$301,465 | 58.93% |
| 44 | AMERICAN NATIONAL INSURANCE COMPANY | 0.34% | 66 | 71,997 | \$31,466,137 | \$74,130 | \$21,981,614 | \$1,465,632 | 70.09% |
| 45 | AMERICAN NATIONAL LIFE INS COMPANY OF TEXAS | 0.00% | 312 | 250 | \$169,250 | \$0 | \$17,735 | \$31,311 | 10.48% |
| 46 | AMERICAN PIONEER LIFE INSURANCE COMPANY | 0.00% | 268 | 858 | \$458,660 | \$0 | \$309,934 | \$8,164 | 67.57% |
| 47 | AMERICAN PROGRESSIVE LIFE AND HEALTH INS CO OI | 0.00% | 435 | 6 | \$1,810 | \$0 | \$0 | \$93 | 0.00% |
| 48 | AMERICAN PUBLIC LIFE INSURANCE COMPANY | 0.00% | 394 | 59 | \$16,822 | \$0 | \$69 | \$809 | 0.41% |
| 49 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.02% | 197 | 5,730 | \$1,742,098 | \$22,876 | \$1,161,086 | \$227,928 | 67.96% |
| 50 | AMERICAN RETIREMENT LIFE INSURANCE COMPANY | 0.00% | 450 | 274 | \$0 | \$0 | \$241,140 | \$2 | N/A |
| 51 | AMERICAN SPECIALTY HEALTH INSURANCE COMPANY | 0.00% | 450 | 3 | \$0 | \$0 | \$0 | \$63 | N/A |
| 52 | AMERICAN UNDERWRITERS LIFE INSURANCE CO | 0.00% | 269 | 876 | \$451,350 | \$0 | \$304,617 | \$13,456 | 67.49% |
| 53 | AMERICAN UNITED LIFE INSURANCE CO | 1.18% | 25 | 45,833 | \$108,819,123 | \$315,877 | \$101,600,606 | \$888,004 | 93.66% |
| 54 | AMERICO FINANCIAL LIFE AND ANNUITY INS CO | 0.06% | 133 | 4,935 | \$5,238,199 | \$9,823 | \$2,687,188 | \$247,133 | 51.49% |
| 55 | AMERITAS LIFE INSURANCE CORP | 0.10% | 106 | 3,820 | \$9,229,415 | \$188,915 | \$9,978,305 | \$340,383 | 110.16% |
| 56 | AMICA LIFE INSURANCE COMPANY | 0.00% | 319 | 208 | \$145,635 | \$0 | \$31,897 | \$49,228 | 21.90% |
| 57 | ANNUITY & LIFE REASSURANCE AMERICA INC | 0.00% | 310 | 182 | \$172,437 | \$0 | \$129,984 | \$8,976 | 75.38% |
| 58 | ANNUITY INVESTORS LIFE INSURANCE CO | 0.01% | 249 | 499 | \$628,779 | \$0 | \$1,887,365 | \$0 | 300.16% |
| 59 | ANTHEM LIFE INSURANCE COMPANY | 0.08% | 113 | 104,993 | \$7,667,915 | \$0 | \$2,251,342 | \$3,778,788 | 29.36% |
| 60 | ASSURED LIFE ASSOCIATION | 0.00% | 374 | 191 | \$35,524 | \$361 | \$55,671 | \$1,456 | 157.73% |
| 61 | ASSURITY LIFE INSURANCE COMPANY | 0.03% | 167 | 7,358 | \$3,083,136 | \$767,062 | \$3,134,713 | \$237,147 | 126.55% |
| 62 | ATLANTA LIFE INSURANCE COMPANY | 0.00% | 328 | 6,845 | \$120,017 | \$0 | \$176,896 | \$10,608 | 147.39% |
| 63 | AURORA NATIONAL LIFE ASSURANCE COMPANY | 0.01% | 223 | 1,390 | \$1,004,207 | \$0 | \$5,711,408 | \$50,619 | 568.75% |
| 64 | AUTO CLUB LIFE INSURANCE COMPANY | 0.00% | 398 | 106 | \$15,726 | \$0 | \$23,360 | \$14,203 | 148.54% |
| 65 | AUTO OWNERS LIFE INSURANCE COMPANY | 0.03% | 165 | 5,418 | \$3,110,820 | \$0 | \$1,303,250 | \$505,333 | 41.89% |
| 66 | AVIVA LIFE AND ANNUITY COMPANY | 0.66% | 37 | 11,843 | \$60,905,553 | \$1,015,577 | \$22,021,851 | \$743,872 | 37.82% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|--------------|----------------------|-------------------|-----------------------------|-----------------------|---------------------------------|-------------------------------|----------------|
| 67 | AVIVA LIFE INSURANCE COMPANY | 0.05% | 140 | 1,681 | \$4,724,295 | \$0 | \$3,982,802 | \$107,425 | 84.30% |
| 68 | AXA EQUITABLE LIFE INSURANCE COMPANY | 3.72% | 6 | 66,767 | \$343,920,467 | \$5,517,926 | \$250,625,853 | \$5,788,392 | 74.48% |
| 69 | AXA LIFE AND ANNUITY COMPANY | 0.01% | 254 | 450 | \$578,862 | \$0 | \$88,643 | \$126,492 | 15.31% |
| 70 | BALBOA LIFE INSURANCE COMPANY | 0.00% | 326 | 3,092 | \$122,446 | \$0 | \$15,834 | \$25,034 | 12.93% |
| 71 | BALTIMORE LIFE INSURANCE COMPANY THE | 0.00% | 313 | 518 | \$166,704 | \$47,111 | \$274,018 | \$12,444 | 192.63% |
| 72 | BANKERS FIDELITY LIFE INSURANCE CO | 0.00% | 344 | 341 | \$68,609 | \$0 | \$63,214 | \$1,705 | 92.14% |
| 73 | BANKERS LIFE AND CASUALTY COMPANY | 0.23% | 77 | 24,057 | \$21,563,015 | \$46,036 | \$43,368,377 | \$354,527 | 201.34% |
| 74 | BANKERS LIFE INSURANCE COMPANY | 0.01% | 259 | 133 | \$553,883 | \$0 | \$11,852 | \$1,599 | 2.14% |
| 75 | BANNER LIFE INSURANCE COMPANY | 0.09% | 110 | 10,821 | \$8,095,569 | \$73,742 | \$3,410,824 | \$4,509,863 | 43.04% |
| 76 | BCS LIFE INSURANCE COMPANY | 0.00% | 320 | 2,682 | \$133,885 | \$0 | \$108,403 | \$68,176 | 80.97% |
| 77 | BENEFICIAL LIFE INSURANCE COMPANY | 0.02% | 187 | 367 | \$2,124,373 | \$10,197 | \$876,247 | \$25,684 | 41.73% |
| 78 | BERKSHIRE HATHAWAY LIFE INS CO OF NEBRASKA | 0.00% | 324 | 1,017 | \$130,654 | \$0 | \$33,156,309 | \$0 | 25377.19% |
| 79 | BERKSHIRE LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 358 | 39 | \$53,001 | \$0 | \$0 | \$41,399 | 0.00% |
| 80 | BEST LIFE AND HEALTH INSURANCE COMPANY | 0.00% | 447 | 16 | \$99 | \$0 | \$0 | \$18 | 0.00% |
| 81 | BOSTON MUTUAL LIFE INSURANCE COMPANY | 0.05% | 139 | 25,389 | \$4,790,292 | \$1,622 | \$1,694,869 | \$442,480 | 35.42% |
| 82 | BROKERS NATIONAL LIFE ASSURANCE COMPANY | 0.00% | 401 | 47 | \$13,086 | \$0 | \$15,000 | \$1,328 | 114.63% |
| 83 | C M LIFE INSURANCE COMPANY | 0.15% | 92 | 7,588 | \$14,198,813 | \$0 | \$40,246,755 | \$888,344 | 283.45% |
| 84 | CANADA LIFE ASSURANCE COMPANY | 0.03% | 175 | 1,095 | \$2,627,367 | \$498,913 | \$4,060,267 | \$241,184 | 173.53% |
| 85 | CANADA LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 339 | 387 | \$83,402 | \$0 | \$1,659,752 | \$3,430 | 1990.06% |
| 86 | CAPITAL RESERVE LIFE INSURANCE COMPANY | 0.03% | 163 | 10,793 | \$3,165,084 | \$0 | \$2,869,506 | \$25,347 | 90.66% |
| 87 | CAPITOL LIFE INSURANCE COMPANY | 0.00% | 450 | 31 | \$0 | \$0 | \$189,551 | \$0 | N/A |
| 88 | CARDIF LIFE INSURANCE COMPANY | 0.02% | 195 | 10,856 | \$1,888,339 | \$0 | \$741,790 | \$153,705 | 39.28% |
| 89 | CATHOLIC FAMILY LIFE INSURANCE | 0.00% | 396 | 157 | \$16,348 | \$1,469 | \$3,842 | \$2,993 | 32.49% |
| 90 | CATHOLIC FRATERNAL LIFE | 0.00% | 354 | 400 | \$57,474 | \$0 | \$20,950 | \$3,670 | 36.45% |
| 91 | CATHOLIC KNIGHTS | 0.00% | 274 | 3,106 | \$437,453 | \$14,662 | \$896,348 | \$27,594 | 208.25% |
| 92 | CATHOLIC ORDER OF FORESTERS | 0.00% | 284 | 1,231 | \$350,990 | \$48,066 | \$89,628 | \$10,905 | 39.23% |
| 93 | CELTIC INSURANCE COMPANY | 0.00% | 445 | 2 | \$196 | \$0 | \$0 | \$60 | 0.00% |
| 94 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.00% | 342 | 503 | \$75,176 | \$0 | \$7,598 | \$8,133 | 10.11% |
| 95 | CENTRAL SECURITY LIFE INSURANCE CO | 0.01% | 253 | 9,303 | \$585,279 | \$4,566 | \$1,034,467 | \$37,333 | 177.53% |
| 96 | CENTRAL STATES HEALTH & LIFE COMPANY | 0.05% | 149 | 45,869 | \$4,246,897 | \$10,700 | \$1,590,594 | \$293,230 | 37.71% |
| 97 | CENTRAL UNITED LIFE INSURANCE CO | 0.00% | 301 | 780 | \$192,626 | \$2,281 | \$175,832 | \$18,300 | 92.47% |
| 98 | CENTURION LIFE INSURANCE COMPANY | 0.10% | 107 | 1,545 | \$9,133,521 | \$0 | \$1,265,872 | \$51,135 | 13.86% |
| 99 | CENTURY LIFE ASSURANCE COMPANY | 0.00% | 431 | 66 | \$2,429 | \$0 | \$0 | \$399 | 0.00% |
| 100 | CHARTER NATIONAL LIFE INSURANCE CO | 0.00% | 426 | 205 | \$2,800 | \$0 | \$785,472 | \$7,533 | 28052.57% |
| 101 | CHEROKEE NATIONAL LIFE INSURANCE COMPANY | 0.00% | 287 | 3,952 | \$335,519 | \$0 | \$346,164 | \$27,269 | 103.17% |
| 102 | CHESAPEAKE LIFE INSURANCE COMPANY THE | 0.01% | 216 | 2,181 | \$1,125,434 | \$309 | \$224,939 | \$94,239 | 20.01% |
| 103 | CHRISTIAN FIDELITY LIFE INSURANCE CO | 0.00% | 293 | 527 | \$262,474 | \$0 | \$56,046 | \$5,355 | 21.35% |
| 104 | CHURCH LIFE INSURANCE CORPORATION | 0.00% | 292 | 434 | \$266,195 | \$0 | \$78,589 | \$13,554 | 29.52% |
| 105 | CICA LIFE INSURANCE COMPANY OF AMERICA | 0.02% | 182 | 2,018 | \$2,299,146 | \$995 | \$1,103,530 | \$62,092 | 48.04% |
| 106 | CIGNA LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 450 | 0 | \$0 | \$0 | \$204,281 | \$0 | N/A |
| 107 | CINCINNATI LIFE INSURANCE COMPANY THE | 0.07% | 123 | 9,940 | \$6,458,158 | \$0 | \$3,839,218 | \$2,193,249 | 59.45% |
| 108 | CITIZENS SECURITY LIFE INS CO | 0.00% | 306 | 805 | \$182,210 | \$105 | \$130,760 | \$5,317 | 71.82% |
| 109 | COLONIAL LIFE & ACCIDENT INS CO | 0.03% | 181 | 8,331 | \$2,321,559 | \$0 | \$784,949 | \$381,876 | 33.81% |
| 110 | COLONIAL PENN LIFE INSURANCE COMPANY | 0.02% | 189 | 10,935 | \$2,084,350 | \$0 | \$1,817,280 | \$38,967 | 87.19% |
| 111 | COLORADO BANKERS LIFE INS CO | 0.01% | 242 | 2,016 | \$674,891 | \$0 | \$282,230 | \$44,341 | 41.82% |
| 112 | COLUMBIAN LIFE INSURANCE COMPANY | 0.01% | 218 | 2,625 | \$1,114,739 | \$523 | \$271,256 | \$39,070 | 24.38% |
| 113 | COLUMBIAN MUTUAL LIFE INSURANCE CO | 0.00% | 345 | 200 | \$67,954 | \$10,686 | \$449,795 | \$4,590 | 677.64% |
| 114 | COLUMBUS LIFE INSURANCE COMPANY | 0.02% | 204 | 760 | \$1,443,877 | \$48,870 | \$2,855,814 | \$92,952 | 201.17% |
| 115 | COMBINED INSURANCE CO OF AMERICA | 0.02% | 194 | 15,705 | \$1,925,695 | \$0 | \$1,828,180 | \$133,743 | 94.94% |
| 116 | COMMONWEALTH ANNUITY AND LIFE INS COMPANY | 0.01% | 220 | 4,554 | \$1,085,744 | \$0 | \$41,647,313 | \$309,923 | 3835.83% |
| 117 | COMPANION LIFE INSURANCE COMPANY | 0.00% | 382 | 544 | \$29,693 | \$0 | \$0 | \$10,637 | 0.00% |
| 118 | COMPENEFITS INSURANCE COMPANY | 0.00% | 421 | 37 | \$4,257 | \$0 | \$5,000 | \$317 | 117.45% |
| 119 | CONNECTICUT GENERAL LIFE INS CO | 0.08% | 115 | 10,565 | \$7,613,889 | \$536,991 | \$17,428,869 | \$2,240,787 | 235.96% |
| 120 | CONSECO HEALTH INSURANCE COMPANY | 0.00% | 335 | 297 | \$98,252 | \$0 | \$35,195 | \$2,070 | 35.82% |
| 121 | CONSECO INSURANCE COMPANY | 0.02% | 192 | 3,949 | \$2,045,693 | \$297 | \$14,156,558 | \$22,396 | 692.03% |
| 122 | CONSECO LIFE INSURANCE CO | 0.03% | 164 | 7,178 | \$3,142,655 | \$32,739 | \$8,402,829 | \$499,929 | 268.42% |
| 123 | CONSECO SENIOR HEALTH INSURANCE COMPANY | 0.00% | 314 | 551 | \$163,826 | \$0 | \$403,311 | \$4,284 | 246.18% |
| 124 | CONSTITUTION LIFE INSURANCE COMPANY | 0.00% | 350 | 410 | \$59,993 | \$0 | \$164,482 | \$5,006 | 274.17% |
| 125 | CONTINENTAL AMERICAN INSURANCE COMPANY | 0.00% | 411 | 243 | \$8,273 | \$0 | \$12,000 | \$1,294 | 145.05% |
| 126 | CONTINENTAL ASSURANCE COMPANY | 0.07% | 127 | 2,927 | \$6,044,637 | \$133,080 | \$3,133,105 | \$130 | 54.03% |
| 127 | CONTINENTAL GENERAL INSURANCE CO | 0.01% | 263 | 2,257 | \$531,920 | \$96 | \$1,424,438 | \$87,632 | 267.81% |
| 128 | CONTINENTAL LIFE INS CO OF BRENTWOOD TN | 0.01% | 260 | 1,736 | \$553,192 | \$0 | \$192,406 | \$14,689 | 34.78% |
| 129 | COUNTRY INVESTORS LIFE ASSURANCE COMPANY | 0.01% | 244 | 925 | \$667,429 | \$0 | \$719,351 | \$48,677 | 107.78% |
| 130 | COUNTRY LIFE INSURANCE COMPANY | 0.04% | 151 | 11,884 | \$4,019,162 | \$1,240,357 | \$3,478,096 | \$984,964 | 117.40% |
| 131 | CROATIAN FRATERNAL UNION OF AMERICA | 0.00% | 391 | 608 | \$21,948 | \$5,939 | \$44,686 | \$4,939 | 230.66% |
| 132 | CROWN LIFE INSURANCE COMPANY | 0.01% | 236 | 1,038 | \$790,901 | \$285,902 | \$1,363,115 | \$96,121 | 208.50% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|---|--------------|----------------------|-------------------|-----------------------------|-----------------------|---------------------------------|-------------------------------|----------------|
| 133 | CSA FRATERNAL LIFE | 0.00% | 387 | 586 | \$24,294 | \$0 | \$62,526 | \$3,046 | 257.37% |
| 134 | CUNA MUTUAL INSURANCE SOCIETY | 0.20% | 84 | 141,508 | \$18,850,567 | \$334,304 | \$26,704,388 | \$1,099,816 | 143.44% |
| 135 | DEGREE OF HONOR PROTECTIVE ASSOC | 0.00% | 347 | 603 | \$63,789 | \$0 | \$186,128 | \$4,418 | 291.79% |
| 136 | DIRECT GENERAL LIFE INSURANCE COMPANY | 0.00% | 305 | 1,309 | \$187,219 | \$0 | \$50,225 | \$13,365 | 26.83% |
| 137 | DIXIE NATIONAL LIFE INSURANCE COMPANY | 0.00% | 369 | 182 | \$40,851 | \$437 | \$80,982 | \$1,591 | 199.31% |
| 138 | EMC NATIONAL LIFE COMPANY | 0.06% | 131 | 14,662 | \$5,525,582 | \$66,132 | \$6,036,442 | \$1,061,743 | 110.44% |
| 139 | EMPLOYEES LIFE COMPANY (MUTUAL) | 0.00% | 290 | 226 | \$281,716 | \$392 | \$748,806 | \$1,703 | 265.94% |
| 140 | EPIC LIFE INSURANCE COMPANY THE | 0.00% | 373 | 475 | \$35,912 | \$0 | \$0 | \$11,020 | 0.00% |
| 141 | EQUITABLE LIFE & CASUALTY INSURANCE COMPANY | 0.01% | 241 | 2,407 | \$683,831 | \$0 | \$548,417 | \$13,815 | 80.20% |
| 142 | EQUITABLE RESERVE ASSOCIATION | 0.00% | 416 | 282 | \$5,797 | \$8,550 | \$32,547 | \$1,123 | 708.94% |
| 143 | EQUITRUST LIFE INSURANCE COMPANY | 0.46% | 52 | 3,441 | \$42,509,508 | \$0 | \$5,354,056 | \$4,545 | 12.59% |
| 144 | FAMILY BENEFIT LIFE INSURANCE COMPANY | 0.02% | 203 | 8,666 | \$1,545,484 | \$126,206 | \$4,735,090 | \$487,416 | 314.55% |
| 145 | FAMILY LIFE INSURANCE COMPANY | 0.00% | 296 | 652 | \$249,596 | \$0 | \$278,345 | \$29,381 | 111.52% |
| 146 | FAMILY SERVICE LIFE INSURANCE COMPANY | 0.00% | 449 | 569 | \$54 | \$0 | \$557,924 | \$2,531 | 1033192.59% |
| 147 | FARM BUREAU LIFE INSURANCE CO OF MISSOURI | 0.34% | 65 | 56,307 | \$31,664,690 | \$3,022,102 | \$17,523,094 | \$3,433,313 | 64.88% |
| 148 | FARMERS NEW WORLD LIFE INSURANCE CO | 0.35% | 64 | 60,233 | \$32,042,626 | \$32,214 | \$28,527,358 | \$5,689,051 | 89.13% |
| 149 | FEDERAL LIFE INSURANCE CO MUTUAL | 0.00% | 315 | 462 | \$154,288 | \$5,750 | \$69,124 | \$20,488 | 48.53% |
| 150 | FEDERATED LIFE INSURANCE COMPANY | 0.06% | 129 | 6,012 | \$5,608,758 | \$0 | \$3,093,038 | \$874,771 | 55.15% |
| 151 | FIDELITY INVESTMENTS LIFE INS CO | 0.28% | 73 | 2,338 | \$25,538,183 | \$0 | \$17,625,372 | \$89,063 | 69.02% |
| 152 | FIDELITY LIFE ASSOC A LEGAL RESERVE LIFE INS CO | 0.01% | 246 | 1,455 | \$657,130 | \$42,106 | \$174,007 | \$340,386 | 32.89% |
| 153 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.11% | 101 | 50,227 | \$10,463,575 | \$0 | \$19,768,533 | \$1,169,576 | 188.93% |
| 154 | FIRST ALLMERICA FINANCIAL LIFE INS CO | 0.00% | 321 | 932 | \$133,488 | \$278,069 | \$2,750,421 | \$17,790 | 2268.74% |
| 155 | FIRST BERKSHIRE HATHAWAY LIFE INS CO | 0.00% | 450 | 1 | \$0 | \$0 | \$12,060 | \$0 | N/A |
| 156 | FIRST CATHOLIC SLOVAK LADIES ASSOC OF THE USA | 0.00% | 352 | 684 | \$59,480 | \$6,657 | \$71,450 | \$1,334 | 131.32% |
| 157 | FIRST CATHOLIC SLOVAK UNION OF USA & CANADA | 0.00% | 410 | 51 | \$8,711 | \$189 | \$6,615 | \$123 | 78.11% |
| 158 | FIRST GUARANTY INSURANCE COMPANY | 0.00% | 425 | 3 | \$2,952 | \$0 | \$0 | \$21 | 0.00% |
| 159 | FIRST HEALTH LIFE & HEALTH INSURANCE COMPANY | 0.00% | 384 | 43 | \$28,600 | \$0 | \$6,292 | \$1,465 | 22.00% |
| 160 | FIRST INVESTORS LIFE INSURANCE COMPANY | 0.00% | 285 | 473 | \$348,972 | \$1,234 | \$268,912 | \$64,754 | 77.41% |
| 161 | FIRST PENN-PACIFIC LIFE INSURANCE COMPANY | 0.04% | 153 | 7,829 | \$3,868,931 | \$0 | \$4,188,690 | \$2,168,550 | 108.26% |
| 162 | FORETHOUGHT LIFE INSURANCE COMPANY | 0.07% | 120 | 16,285 | \$6,651,172 | \$0 | \$6,213,420 | \$83,367 | 93.42% |
| 163 | FORT DEARBORN LIFE INSURANCE COMPANY | 0.05% | 143 | 921 | \$4,683,587 | \$0 | \$3,953,818 | \$1,081,404 | 84.42% |
| 164 | FREEDOM LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 417 | 18 | \$5,513 | \$0 | \$0 | \$831 | 0.00% |
| 165 | FUNERAL DIRECTORS LIFE INSURANCE CO | 0.01% | 206 | 632 | \$1,356,671 | \$392 | \$254,590 | \$2,032 | 18.79% |
| 166 | GARDEN STATE LIFE INSURANCE COMPANY | 0.01% | 252 | 1,111 | \$589,744 | \$0 | \$515,252 | \$76,366 | 87.37% |
| 167 | GENERAL AMERICAN LIFE INSURANCE COMPANY | 0.69% | 36 | 37,841 | \$63,483,456 | \$22,065,674 | \$86,013,097 | \$4,554,138 | 170.25% |
| 168 | GENERAL FIDELITY LIFE INSURANCE CO | 0.00% | 450 | 12 | -\$967 | \$0 | \$0 | \$90 | 0.00% |
| 169 | GENWORTH LIFE AND ANNUITY INSURANCE CO | 0.65% | 38 | 41,747 | \$60,116,691 | \$0 | \$77,910,869 | \$10,547,688 | 129.60% |
| 170 | GENWORTH LIFE INSURANCE COMPANY | 0.15% | 91 | 5,070 | \$14,303,985 | \$0 | \$25,083,812 | \$1,333,115 | 175.36% |
| 171 | GERBER LIFE INSURANCE COMPANY | 0.05% | 137 | 67,909 | \$4,822,285 | \$0 | \$948,810 | \$731,870 | 19.68% |
| 172 | GLOBE LIFE AND ACCIDENT INS CO | 0.14% | 95 | 146,877 | \$13,354,003 | \$3,168 | \$7,151,335 | \$1,338,675 | 53.58% |
| 173 | GOLDEN RULE INSURANCE COMPANY | 0.09% | 111 | 4,668 | \$7,930,496 | \$4,387 | \$6,787,624 | \$321,869 | 85.64% |
| 174 | GOVERNMENT PERSONNEL MUTUAL LIFE INS CO | 0.01% | 251 | 2,225 | \$618,274 | \$81,805 | \$414,648 | \$206,419 | 80.30% |
| 175 | GRANGE LIFE INSURANCE COMPANY | 0.00% | 355 | 80 | \$55,651 | \$0 | \$0 | \$15,974 | 0.00% |
| 176 | GREAT AMERICAN LIFE INSURANCE CO | 0.22% | 81 | 3,388 | \$20,730,702 | \$0 | \$8,395,854 | \$297,410 | 40.50% |
| 177 | GREAT SOUTHERN LIFE INSURANCE COMPANY | 0.01% | 235 | 1,934 | \$818,927 | \$91 | \$1,839,696 | \$110,177 | 224.66% |
| 178 | GREAT WEST LIFE & ANNUITY INSURANCE COMPANY | 0.91% | 29 | 72,242 | \$83,774,405 | \$568,024 | \$81,034,845 | \$1,332,662 | 97.41% |
| 179 | GREAT WEST LIFE ASSURANCE COMPANY | 0.00% | 277 | 1,171 | \$419,754 | \$11,189 | \$796,792 | \$60,333 | 192.49% |
| 180 | GREAT WESTERN INSURANCE COMPANY | 0.01% | 211 | 1,716 | \$1,174,616 | \$59,764 | \$549,743 | \$7,958 | 51.89% |
| 181 | GREATER BENEFICIAL UNION OF PITTSBURGH | 0.00% | 327 | 433 | \$120,233 | \$5,998 | \$505,677 | \$3,441 | 425.57% |
| 182 | GUARANTEE TRUST LIFE INSURANCE CO | 0.03% | 166 | 19,148 | \$3,088,686 | \$0 | \$1,045,639 | \$203,785 | 33.85% |
| 183 | GUARANTY INCOME LIFE INSURANCE COMPANY | 0.00% | 281 | 421 | \$377,035 | \$3,666 | \$1,642,222 | \$6,154 | 436.53% |
| 184 | GUARDIAN INSURANCE & ANNUITY COMPANY INC | 0.07% | 119 | 1,520 | \$6,781,058 | \$0 | \$11,185,584 | \$44,918 | 164.95% |
| 185 | GUARDIAN LIFE INSURANCE COMPANY OF AMERICA | 0.25% | 76 | 97,431 | \$22,630,581 | \$4,009,242 | \$19,238,023 | \$6,189,643 | 102.73% |
| 186 | HARTFORD LIFE AND ACCIDENT INSURANCE CO | 0.40% | 56 | 304,149 | \$36,685,031 | \$3,501 | \$27,391,161 | \$10,933,623 | 74.68% |
| 187 | HARTFORD LIFE AND ANNUITY INSURANCE COMPANY | 3.03% | 7 | 34,669 | \$280,234,003 | \$127 | \$293,364,945 | \$2,851,112 | 104.69% |
| 188 | HARTFORD LIFE INSURANCE COMPANY | 2.97% | 8 | 47,087 | \$274,384,850 | \$16,871 | \$173,506,065 | \$2,535,576 | 63.24% |
| 189 | HCC LIFE INSURANCE COMPANY | 0.01% | 265 | 4,243 | \$528,275 | \$0 | \$661,500 | \$105,193 | 125.22% |
| 190 | HEALTHY ALLIANCE LIFE INSURANCE CO | 0.02% | 184 | 220 | \$2,148,888 | \$0 | \$2,219,300 | \$3,191 | 103.28% |
| 191 | HERITAGE LIFE INSURANCE COMPANY | 0.00% | 450 | 0 | \$0 | \$0 | \$0 | \$38 | N/A |
| 192 | HOLY FAMILY SOCIETY OF THE USA | 0.00% | 340 | 273 | \$79,128 | \$0 | \$27,818 | \$1,257 | 35.16% |
| 193 | HOMESTEADERS LIFE COMPANY | 0.07% | 128 | 12,503 | \$6,042,515 | \$0 | \$2,406,648 | \$38,318 | 39.83% |
| 194 | HORACE MANN LIFE INSURANCE COMPANY | 0.04% | 160 | 4,407 | \$3,349,094 | \$0 | \$4,271,689 | \$127,821 | 127.55% |
| 195 | HOUSEHOLD LIFE INSURANCE COMPANY | 0.05% | 145 | 17,832 | \$4,573,913 | \$0 | \$2,562,189 | \$338,620 | 56.02% |
| 196 | HUMANA INSURANCE COMPANY | 0.01% | 240 | 8,685 | \$691,751 | \$0 | \$265,707 | \$182,095 | 38.41% |
| 197 | HUMANADENTAL INSURANCE COMPANY | 0.00% | 366 | 177 | \$43,417 | \$1,452 | \$72,724 | \$2,346 | 170.85% |
| 198 | IDEALIFE INSURANCE COMPANY | 0.00% | 329 | 440 | \$117,838 | \$0 | \$104,841 | \$4,898 | 88.97% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|--|--------------|----------------------|-------------------|-----------------------------|-----------------------|---------------------------------|-------------------------------|----------------|
| 199 | ILLINOIS MUTUAL LIFE INSURANCE COMPANY | 0.05% | 138 | 3,544 | \$4,805,327 | \$32,215 | \$1,986,687 | \$220,372 | 42.01% |
| 200 | INDEPENDENCE LIFE AND ANNUITY COMPANY | 0.00% | 450 | 6 | \$0 | \$0 | \$180,195 | \$468 | N/A |
| 201 | INDEPENDENT ORDER OF FORESTERS THE | 0.03% | 174 | 4,868 | \$2,636,200 | \$287,676 | \$1,993,406 | \$226,159 | 86.53% |
| 202 | INDIANAPOLIS LIFE INSURANCE COMPANY | 0.06% | 130 | 2,626 | \$5,570,823 | \$225,542 | \$1,095,041 | \$283,750 | 23.71% |
| 203 | INDIVIDUAL ASSURANCE CO LIFE HEALTH & ACCIDENT | 0.04% | 157 | 35,997 | \$3,504,750 | \$0 | \$1,851,151 | \$362,207 | 52.82% |
| 204 | INDUSTRIAL ALLIANCE PACIFIC INS AND FINANCIAL SE | 0.00% | 406 | 10 | \$9,571 | \$0 | \$824 | \$761 | 8.61% |
| 205 | ING LIFE INSURANCE AND ANNUITY COMPANY | 1.54% | 21 | 47,677 | \$141,836,873 | \$0 | \$186,416,465 | \$446,574 | 131.43% |
| 206 | ING USA ANNUITY AND LIFE INSURANCE COMPANY | 2.18% | 12 | 18,857 | \$201,435,225 | \$244,965 | \$133,256,850 | \$84,025 | 66.28% |
| 207 | INTEGRITY LIFE INSURANCE COMPANY | 0.08% | 112 | 1,297 | \$7,745,271 | \$0 | \$11,015,018 | \$12,428 | 142.22% |
| 208 | INTRAMERICA LIFE INSURANCE COMPANY | 0.00% | 438 | 14 | \$1,464 | \$0 | \$0 | \$24 | 0.00% |
| 209 | INVESTORS CONSOLIDATED INSURANCE COMPANY | 0.00% | 441 | 7 | \$832 | \$0 | \$0 | \$0 | 0.00% |
| 210 | INVESTORS GUARANTY LIFE INSURANCE COMPANY | 0.00% | 368 | 168 | \$41,752 | \$0 | \$70,980 | \$1,323 | 170.00% |
| 211 | INVESTORS HERITAGE LIFE INSURANCE COMPANY | 0.00% | 380 | 280 | \$32,275 | \$4,308 | \$205,446 | \$35,473 | 649.90% |
| 212 | INVESTORS INSURANCE CORPORATION | 0.03% | 178 | 441 | \$2,381,703 | \$112 | \$3,696,623 | \$128 | 155.21% |
| 213 | INVESTORS LIFE INS COMPANY OF NORTH AMERICA | 0.01% | 238 | 1,367 | \$736,295 | \$1,423 | \$2,066,795 | \$55,717 | 280.90% |
| 214 | J M I C LIFE INSURANCE COMPANY | 0.00% | 450 | 1,484 | -\$47,973 | \$0 | \$211,146 | \$16,012 | -440.14% |
| 215 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 2.22% | 10 | 39,177 | \$205,354,519 | \$610 | \$143,545,985 | \$2,930,122 | 69.90% |
| 216 | JEFFERSON NATIONAL LIFE INSURANCE COMPANY | 0.06% | 135 | 1,720 | \$5,214,758 | \$131,198 | \$4,136,063 | \$57,093 | 81.83% |
| 217 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.00% | 272 | 2,267 | \$439,123 | \$0 | \$1,081,423 | \$59,468 | 246.27% |
| 218 | JOHN HANCOCK LIFE INSURANCE COMPANY | 0.16% | 89 | 30,027 | \$15,151,089 | \$4,486,084 | \$52,037,757 | \$522,652 | 373.07% |
| 219 | JOHN HANCOCK LIFE INSURANCE COMPANY (USA) | 3.81% | 5 | 4,164 | \$352,248,084 | \$6,901,418 | \$134,091,187 | \$3,648,534 | 40.03% |
| 220 | JOHN HANCOCK VARIABLE LIFE INSURANCE CO | 0.16% | 90 | 7,297 | \$14,731,722 | \$205,283 | \$13,150,215 | \$2,159,001 | 90.66% |
| 221 | KANAWHA INSURANCE COMPANY | 0.01% | 219 | 12,628 | \$1,103,685 | \$0 | \$821,253 | \$464,538 | 74.41% |
| 222 | KANSAS CITY LIFE INSURANCE COMPANY | 0.22% | 80 | 24,166 | \$20,775,280 | \$279,847 | \$40,284,472 | \$2,532,059 | 195.25% |
| 223 | KEMPER INVESTORS LIFE INS CO | 0.02% | 190 | 4,291 | \$2,071,570 | \$0 | \$30,914,680 | \$573,973 | 1492.33% |
| 224 | KNIGHTS OF COLUMBUS | 0.27% | 74 | 60,923 | \$24,790,952 | \$11,079,156 | \$13,563,391 | \$2,339,242 | 99.40% |
| 225 | LAFAYETTE LIFE INSURANCE COMPANY THE | 0.06% | 132 | 17,361 | \$5,494,892 | \$474,702 | \$1,991,986 | \$849,422 | 44.89% |
| 226 | LEWER LIFE INSURANCE COMPANY | 0.00% | 422 | 13 | \$3,499 | \$0 | \$10,519 | \$129 | 300.63% |
| 227 | LIBERTY LIFE ASSURANCE COMPANY OF BOSTON | 0.03% | 180 | 10,552 | \$2,325,073 | \$189,899 | \$4,194,982 | \$1,147,778 | 188.59% |
| 228 | LIBERTY LIFE INSURANCE COMPANY | 0.08% | 114 | 11,670 | \$7,640,160 | \$13,971 | \$26,712,625 | \$646,467 | 349.82% |
| 229 | LIBERTY NATIONAL LIFE INSURANCE COMPANY | 0.03% | 173 | 4,920 | \$2,659,106 | \$104 | \$874,964 | \$302,959 | 32.91% |
| 230 | LIFE INSURANCE COMPANY OF NORTH AMERICA | 0.17% | 88 | 185 | \$15,400,707 | \$0 | \$15,286,704 | \$2,931,590 | 99.26% |
| 231 | LIFE INSURANCE COMPANY OF THE SOUTHWEST | 0.05% | 146 | 2,597 | \$4,445,328 | \$0 | \$5,426,472 | \$148,444 | 122.07% |
| 232 | LIFE INVESTORS INSURANCE COMPANY OF AMERICA | 0.07% | 126 | 29,761 | \$6,099,614 | \$50,207 | \$7,563,726 | \$793,545 | 124.83% |
| 233 | LIFE OF THE SOUTH INSURANCE COMPANY | 0.01% | 214 | 2,222 | \$1,155,543 | \$0 | \$24,685 | \$24,289 | 2.14% |
| 234 | LIFESECURE INSURANCE COMPANY | 0.00% | 331 | 1,405 | \$111,992 | \$0 | \$391,883 | \$11,082 | 349.92% |
| 235 | LINCOLN BENEFIT LIFE COMPANY | 0.38% | 57 | 16,045 | \$35,541,199 | \$4,149 | \$74,549,177 | \$3,316,054 | 209.77% |
| 236 | LINCOLN HERITAGE LIFE INSURANCE COMPANY | 0.04% | 156 | 11,070 | \$3,628,210 | \$25,411 | \$2,662,441 | \$67,619 | 74.08% |
| 237 | LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK | 0.01% | 248 | 69 | \$630,599 | \$1,845 | \$56,118 | \$6,646 | 9.19% |
| 238 | LINCOLN MEMORIAL LIFE INSURANCE COMPANY | 0.17% | 87 | 77,877 | \$15,479,301 | \$0 | \$44,685,744 | \$186,491 | 288.68% |
| 239 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 4.45% | 3 | 60,896 | \$411,316,370 | \$331,795 | \$276,250,024 | \$8,502,656 | 67.24% |
| 240 | LOYAL AMERICAN LIFE INSURANCE COMPANY | 0.01% | 232 | 1,526 | \$855,068 | \$2,720 | \$845,244 | \$22,858 | 99.17% |
| 241 | LOYAL CHRISTIAN BENEFIT ASSOCIATION | 0.00% | 298 | 112 | \$234,823 | \$0 | \$1,117,120 | \$1,272 | 475.73% |
| 242 | MADISON NATIONAL LIFE INSURANCE COMPANY INC | 0.01% | 267 | 2,741 | \$504,729 | \$3,413 | \$662,532 | \$29,602 | 131.94% |
| 243 | MAGNA INSURANCE COMPANY | 0.00% | 383 | 28 | \$29,154 | \$0 | \$20,036 | \$265 | 68.72% |
| 244 | MAMSI LIFE AND HEALTH INSURANCE COMPANY | 0.00% | 356 | 250 | \$55,123 | \$0 | \$0 | \$4,052 | 0.00% |
| 245 | MANHATTAN LIFE INSURANCE COMPANY | 0.00% | 309 | 627 | \$173,923 | \$30,988 | \$732,908 | \$18,800 | 439.22% |
| 246 | MANHATTAN NATIONAL LIFE INSURANCE COMPANY | 0.01% | 212 | 1,801 | \$1,171,941 | \$3 | \$1,549,267 | \$204,494 | 132.20% |
| 247 | MANULIFE INSURANCE COMPANY | 0.00% | 353 | 98 | \$57,926 | \$0 | \$89,209 | \$25,384 | 154.01% |
| 248 | MARQUETTE NATIONAL LIFE INSURANCE COMPANY | 0.00% | 412 | 15 | \$8,104 | \$0 | \$0 | \$138 | 0.00% |
| 249 | MASSACHUSETTS MUTUAL LIFE INSURANCE CO | 2.07% | 15 | 62,302 | \$191,262,856 | \$20,379,503 | \$140,636,397 | \$4,206,832 | 84.19% |
| 250 | MEDICO LIFE INSURANCE COMPANY | 0.00% | 364 | 263 | \$44,252 | \$3,249 | \$55,511 | \$1,417 | 132.78% |
| 251 | MEGA LIFE AND HEALTH INSURANCE COMPANY THE | 0.01% | 266 | 1,424 | \$512,151 | \$14,202 | \$1,047,938 | \$65,496 | 207.39% |
| 252 | MEMBERS LIFE INSURANCE COMPANY | 0.00% | 413 | 62 | \$7,292 | \$0 | \$1,850 | \$493 | 25.37% |
| 253 | MERIT LIFE INSURANCE CO | 0.02% | 199 | 21,587 | \$1,678,432 | \$0 | \$1,274,604 | \$129,395 | 75.94% |
| 254 | MERRILL LYNCH LIFE INSURANCE COMPANY | 0.09% | 108 | 1,260 | \$8,518,749 | \$0 | \$18,764,189 | \$98,482 | 220.27% |
| 255 | METLIFE INSURANCE COMPANY OF CONNECTICUT | 0.37% | 59 | 66,615 | \$34,215,514 | \$0 | \$42,113,658 | \$1,231,291 | 123.08% |
| 256 | METLIFE INVESTORS INSURANCE COMPANY | 0.90% | 30 | 8,402 | \$83,352,019 | \$0 | \$132,568,843 | \$54,632 | 159.05% |
| 257 | METLIFE INVESTORS USA INSURANCE COMPANY | 1.21% | 24 | 11,367 | \$112,135,575 | \$0 | \$59,456,157 | \$1,617,782 | 53.02% |
| 258 | METROPOLITAN LIFE INSURANCE COMPANY | 3.99% | 4 | 953,810 | \$368,610,787 | \$28,681,180 | \$445,179,756 | \$49,399,462 | 128.55% |
| 259 | METROPOLITAN TOWER LIFE INSURANCE COMPANY | 0.03% | 168 | 7,088 | \$2,919,358 | \$0 | \$8,396,299 | \$506,607 | 287.61% |
| 260 | MIDLAND NATIONAL LIFE INSURANCE COMPANY | 0.49% | 49 | 15,425 | \$45,234,930 | \$22,526 | \$24,938,882 | \$1,256,100 | 55.18% |
| 261 | MIDWEST NATIONAL LIFE INS CO OF TENNESEE | 0.00% | 317 | 777 | \$147,240 | \$169 | \$74,303 | \$16,244 | 50.58% |
| 262 | MIDWESTERN UNITED LIFE INSURANCE COMPANY | 0.00% | 370 | 209 | \$40,349 | \$3,933 | \$39,354 | \$5,155 | 107.28% |
| 263 | MINNESOTA LIFE INSURANCE COMPANY | 0.73% | 34 | 139,035 | \$67,827,312 | \$962,479 | \$37,649,270 | \$12,132,314 | 56.93% |
| 264 | MISSOURI VALLEY LIFE AND HEALTH INSURANCE CO | 0.01% | 225 | 53,259 | \$975,102 | \$0 | \$235,000 | \$266,300 | 24.10% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|--|--------------|----------------------|-------------------|-----------------------------|-----------------------|---------------------------------|-------------------------------|----------------|
| 265 | MML BAY STATE LIFE INSURANCE COMPANY | 0.01% | 210 | 1,317 | \$1,181,938 | \$0 | \$4,167,789 | \$224,659 | 352.62% |
| 266 | MODERN WOODMEN OF AMERICA | 0.19% | 85 | 27,474 | \$17,183,013 | \$815,741 | \$18,446,140 | \$798,076 | 112.10% |
| 267 | MOLINA HEALTHCARE INSURANCE COMPANY | 0.00% | 430 | 7 | \$2,460 | \$0 | \$92,290 | \$271 | 3751.63% |
| 268 | MONITOR LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 385 | 233 | \$26,649 | \$639 | \$901 | \$3,541 | 5.78% |
| 269 | MONUMENTAL LIFE INSURANCE COMPANY | 0.36% | 60 | 50,141 | \$33,381,838 | \$6,320 | \$39,121,574 | \$737,578 | 117.21% |
| 270 | MONY LIFE INSURANCE COMPANY | 0.04% | 161 | 7,605 | \$3,311,638 | \$1,545,208 | \$11,452,408 | \$300,895 | 392.48% |
| 271 | MONY LIFE INSURANCE COMPANY OF AMERICA | 0.05% | 150 | 2,548 | \$4,160,231 | \$0 | \$9,571,580 | \$581,521 | 230.07% |
| 272 | MOUNTAIN LIFE INSURANCE COMPANY | 0.00% | 299 | 3,707 | \$233,644 | \$0 | \$226,721 | \$36,162 | 97.04% |
| 273 | MTL INSURANCE COMPANY | 0.03% | 169 | 1,540 | \$2,882,742 | \$193,564 | \$1,189,191 | \$222,582 | 47.97% |
| 274 | MUTUAL OF AMERICA LIFE INSURANCE COMPANY | 0.35% | 62 | 3,364 | \$32,648,413 | \$1,354 | \$30,786,365 | \$37,306 | 94.30% |
| 275 | NATIONAL BENEFIT LIFE INSURANCE COMPANY | 0.01% | 245 | 6,622 | \$658,882 | \$0 | \$172,376 | \$106,368 | 26.16% |
| 276 | NATIONAL CATHOLIC SOCIETY OF FORESTERS | 0.00% | 367 | 117 | \$43,229 | \$1,097 | \$17,908 | \$1,879 | 43.96% |
| 277 | NATIONAL FARMERS UNION LIFE INSURANCE CO | 0.00% | 295 | 587 | \$250,824 | \$1,112 | \$248,597 | \$19,123 | 99.56% |
| 278 | NATIONAL FOUNDATION LIFE INSURANCE COMPANY | 0.00% | 397 | 153 | \$16,225 | \$204 | \$19,243 | \$1,537 | 119.86% |
| 279 | NATIONAL GUARDIAN LIFE INSURANCE COMPANY | 0.01% | 217 | 2,970 | \$1,116,211 | \$29,185 | \$951,778 | \$76,320 | 87.88% |
| 280 | NATIONAL LIFE INSURANCE COMPANY | 0.08% | 116 | 3,368 | \$7,558,687 | \$3,911,348 | \$5,114,882 | \$545,806 | 119.42% |
| 281 | NATIONAL STATES INSURANCE COMPANY | 0.01% | 222 | 2,460 | \$1,017,361 | \$0 | \$801,631 | \$20,189 | 78.80% |
| 282 | NATIONAL TEACHERS ASSOCIATES LIFE INS CO | 0.00% | 334 | 424 | \$100,739 | \$0 | \$319 | \$24,798 | 0.32% |
| 283 | NATIONAL WESTERN LIFE INSURANCE COMPANY | 0.08% | 117 | 5,191 | \$7,347,255 | \$7,213 | \$11,752,297 | \$69,556 | 160.05% |
| 284 | NATIONWIDE LIFE & ANNUITY COMPANY OF AMERICA | 0.00% | 279 | 290 | \$403,431 | \$2,155 | \$1,304,899 | \$74,050 | 323.98% |
| 285 | NATIONWIDE LIFE AND ANNUITY INSURANCE CO | 0.03% | 170 | 1,526 | \$2,795,523 | \$0 | \$19,182,625 | \$211,401 | 686.19% |
| 286 | NATIONWIDE LIFE INSURANCE COMPANY | 1.39% | 23 | 26,657 | \$128,490,364 | \$41,033 | \$168,248,743 | \$760,246 | 130.97% |
| 287 | NATIONWIDE LIFE INSURANCE COMPANY OF AMERICA | 0.02% | 193 | 3,046 | \$1,940,933 | \$441,322 | \$2,050,181 | \$212,406 | 128.37% |
| 288 | NEW ENGLAND LIFE INSURANCE COMPANY | 0.29% | 70 | 5,567 | \$26,438,676 | \$71,059 | \$20,745,718 | \$1,329,049 | 78.74% |
| 289 | NEW ERA LIFE INSURANCE CO OF THE MIDWEST | 0.00% | 418 | 99 | \$4,883 | \$0 | \$33,837 | \$346 | 692.96% |
| 290 | NEW YORK LIFE INS & ANNUITY CORPORATION | 1.63% | 19 | 24,329 | \$150,490,426 | \$0 | \$112,442,635 | \$2,387,860 | 74.72% |
| 291 | NEW YORK LIFE INSURANCE COMPANY | 0.63% | 40 | 121,705 | \$57,858,122 | \$21,729,805 | \$74,214,006 | \$6,944,356 | 165.83% |
| 292 | NIPPON LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 415 | 74 | \$6,411 | \$0 | \$0 | \$3,086 | 0.00% |
| 293 | NORTH AMERICAN COMPANY FOR LIFE & HEALTH INS | 0.36% | 61 | 9,136 | \$32,823,922 | \$0 | \$8,386,650 | \$1,904,743 | 25.55% |
| 294 | NORTH AMERICAN INSURANCE COMPANY | 0.00% | 442 | 2 | \$746 | \$0 | \$7 | \$8 | 0.94% |
| 295 | NORTH CAROLINA MUTUAL LIFE INSURANCE CO | 0.00% | 434 | 5,625 | \$1,856 | \$644 | \$326 | \$84,406 | 52.26% |
| 296 | NORTHWESTERN MUTUAL LIFE INSURANCE CO | 2.21% | 11 | 126,700 | \$204,505,466 | \$85,724,837 | \$100,897,740 | \$23,816,948 | 91.26% |
| 297 | NYLIFE INSURANCE COMPANY OF ARIZONA | 0.01% | 207 | 1,545 | \$1,290,314 | \$0 | \$601,677 | \$629,799 | 46.63% |
| 298 | OCCIDENTAL LIFE INS CO OF NORTH CAROLINA | 0.00% | 311 | 470 | \$171,593 | \$3,237 | \$149,684 | \$15,966 | 89.12% |
| 299 | OHIO NATIONAL LIFE ASSURANCE CORP | 0.10% | 104 | 4,585 | \$9,499,555 | \$0 | \$4,240,539 | \$1,539,467 | 44.64% |
| 300 | OHIO NATIONAL LIFE INSURANCE COMPANY THE | 0.52% | 47 | 14,950 | \$48,148,840 | \$752,403 | \$122,798,850 | \$113,222 | 256.60% |
| 301 | OHIO STATE LIFE INSURANCE COMPANY THE | 0.01% | 215 | 2,531 | \$1,136,348 | \$2,556 | \$1,326,560 | \$177,341 | 116.96% |
| 302 | OLD AMERICAN INSURANCE COMPANY | 0.06% | 134 | 23,688 | \$5,218,429 | \$0 | \$4,413,750 | \$84,709 | 84.58% |
| 303 | OLD RELIANCE INSURANCE COMPANY | 0.00% | 302 | 795 | \$192,407 | \$0 | \$95,906 | \$5,436 | 49.85% |
| 304 | OLD REPUBLIC LIFE INSURANCE COMPANY | 0.00% | 275 | 1,990 | \$421,153 | \$0 | \$16,223 | \$169,553 | 3.85% |
| 305 | OLD UNITED LIFE INSURANCE COMPANY | 0.00% | 288 | 2,391 | \$306,449 | \$0 | \$108,136 | \$38,040 | 35.29% |
| 306 | OM FINANCIAL LIFE INSURANCE COMPANY | 0.65% | 39 | 15,213 | \$59,784,949 | \$5,272 | \$62,447,562 | \$1,258,747 | 104.46% |
| 307 | ONENATION INSURANCE COMPANY | 0.00% | 450 | 3 | \$0 | \$0 | \$0 | \$38 | N/A |
| 308 | OXFORD LIFE INSURANCE COMPANY | 0.00% | 273 | 499 | \$438,056 | \$0 | \$122,487 | \$4,983 | 27.96% |
| 309 | OZARK NATIONAL LIFE INSURANCE COMPANY | 0.22% | 82 | 52,797 | \$20,652,266 | \$81,678 | \$9,499,556 | \$1,864,286 | 46.39% |
| 310 | PACIFIC GUARDIAN LIFE INSURANCE COMPANY LTD | 0.00% | 399 | 0 | \$14,355 | \$135 | \$0 | \$0 | 0.94% |
| 311 | PACIFIC LIFE & ANNUITY COMPANY | 0.00% | 450 | 62 | \$0 | \$0 | \$855,645 | \$0 | N/A |
| 312 | PACIFIC LIFE INSURANCE COMPANY | 1.87% | 18 | 17,883 | \$173,065,840 | \$146,575 | \$124,975,238 | \$3,873,807 | 72.30% |
| 313 | PAN AMERICAN ASSURANCE COMPANY | 0.00% | 278 | 667 | \$409,854 | \$0 | \$779,368 | \$43,482 | 190.16% |
| 314 | PAN AMERICAN LIFE INSURANCE COMPANY | 0.00% | 322 | 1,015 | \$133,121 | \$33,132 | \$267,532 | \$20,129 | 225.86% |
| 315 | PARK AVENUE LIFE INSURANCE COMPANY | 0.00% | 409 | 81 | \$9,014 | \$0 | \$3,927 | \$330 | 43.57% |
| 316 | PAUL REVERE LIFE INSURANCE COMPANY | 0.00% | 343 | 1,067 | \$74,219 | \$0 | \$138,918 | \$6,942 | 187.17% |
| 317 | PAUL REVERE VARIABLE ANNUITY INS COMPANY THE | 0.00% | 318 | 378 | \$146,487 | \$0 | \$444,999 | \$14,997 | 303.78% |
| 318 | PEKIN LIFE INSURANCE COMPANY | 0.01% | 228 | 4,689 | \$965,914 | \$703 | \$514,136 | \$90,131 | 53.30% |
| 319 | PENN INSURANCE & ANNUITY COMPANY THE | 0.00% | 304 | 240 | \$189,682 | \$0 | \$373,757 | \$26,660 | 197.04% |
| 320 | PENN MUTUAL LIFE INSURANCE COMPANY THE | 0.10% | 105 | 5,132 | \$9,417,112 | \$474,422 | \$5,633,380 | \$286,817 | 64.86% |
| 321 | PENN TREATY NETWORK AMERICA INSURANCE CO | 0.00% | 381 | 8 | \$30,336 | \$0 | \$32,000 | \$459 | 105.49% |
| 322 | PENNSYLVANIA LIFE INSURANCE COMPANY | 0.01% | 239 | 1,537 | \$718,885 | \$0 | \$683,920 | \$34,008 | 95.14% |
| 323 | PERICO LIFE INSURANCE COMPANY | 0.00% | 404 | 1 | \$10,790 | \$0 | \$0 | \$1,899 | 0.00% |
| 324 | PHARMACISTS LIFE INSURANCE COMPANY, THE | 0.00% | 294 | 672 | \$259,406 | \$76 | \$158,224 | \$54,467 | 61.02% |
| 325 | PHILADELPHIA AMERICAN LIFE INSURANCE COMPANY | 0.00% | 408 | 122 | \$9,138 | \$0 | \$16,902 | \$1,860 | 184.96% |
| 326 | PHILADELPHIA UNITED LIFE INSURANCE COMPANY | 0.00% | 448 | 8 | \$64 | \$0 | \$0 | \$8 | 0.00% |
| 327 | PHL VARIABLE INSURANCE COMPANY | 0.32% | 67 | 4,646 | \$29,382,038 | \$0 | \$27,061,762 | \$2,363,876 | 92.10% |
| 328 | PHOENIX LIFE AND ANNUITY COMPANY | 0.01% | 226 | 688 | \$971,430 | \$0 | \$850,000 | \$602,750 | 87.50% |
| 329 | PHOENIX LIFE INSURANCE COMPANY | 0.37% | 58 | 12,586 | \$34,546,350 | \$8,913,753 | \$43,965,602 | \$2,298,819 | 153.07% |
| 330 | PHYSICIANS LIFE INSURANCE COMPANY | 0.05% | 141 | 15,435 | \$4,707,762 | \$0 | \$4,571,413 | \$109,555 | 97.10% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|--|--------------|----------------------|-------------------|-----------------------------|-----------------------|---------------------------------|-------------------------------|----------------|
| 331 | PIONEER AMERICAN INSURANCE COMPANY | 0.00% | 376 | 161 | \$35,099 | \$0 | \$2,800 | \$4,469 | 7.98% |
| 332 | PIONEER MUTUAL LIFE INSURANCE COMPANY | 0.01% | 233 | 497 | \$823,607 | \$2,757 | \$297,950 | \$52,648 | 36.51% |
| 333 | PIONEER SECURITY LIFE INSURANCE COMPANY | 0.00% | 372 | 81 | \$36,660 | \$0 | \$17,112 | \$2,665 | 46.68% |
| 334 | POLISH NATNL ALLIANCE OF THE US OF N. A | 0.00% | 338 | 1,385 | \$87,271 | \$21,862 | \$174,301 | \$6,943 | 224.77% |
| 335 | POLISH ROMAN CATHOLIC UNION OF AMERICA | 0.00% | 393 | 761 | \$17,136 | \$385 | \$35,514 | \$2,007 | 209.49% |
| 336 | PRESERVATION LIFE INSURANCE COMPANY | 0.01% | 208 | 2,125 | \$1,282,306 | \$0 | \$0 | \$8,547 | 0.00% |
| 337 | PRESIDENTIAL LIFE INSURANCE COMPANY | 0.01% | 213 | 656 | \$1,171,739 | \$0 | \$6,902,669 | \$6,154 | 589.10% |
| 338 | PRIMERICA LIFE INSURANCE COMPANY | 0.32% | 68 | 37,876 | \$29,120,945 | \$0 | \$11,241,211 | \$9,101,948 | 38.60% |
| 339 | PRINCIPAL LIFE INS CO | 4.85% | 2 | 465,108 | \$447,473,376 | \$4,171,796 | \$32,484,935 | \$6,115,344 | 8.19% |
| 340 | PROFESSIONAL INSURANCE COMPANY | 0.00% | 357 | 113 | \$53,642 | \$0 | \$95,665 | \$6,111 | 178.34% |
| 341 | PROTECTIVE LIFE AND ANNUITY INSURANCE CO | 0.00% | 346 | 304 | \$63,805 | \$1,908 | \$194,574 | \$1,396 | 307.94% |
| 342 | PROTECTIVE LIFE INSURANCE COMPANY | 2.23% | 9 | 51,413 | \$205,543,463 | \$27,379 | \$150,621,366 | \$9,100,468 | 73.29% |
| 343 | PROVIDENT AMERICAN LIFE & HEALTH INS COMPANY | 0.00% | 429 | 7 | \$2,518 | \$0 | \$0 | \$39 | 0.00% |
| 344 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 0.09% | 109 | 19,786 | \$8,503,010 | \$6,100 | \$5,989,546 | \$806,699 | 70.51% |
| 345 | PROVIDENT LIFE AND CASUALTY INSURANCE CO | 0.00% | 428 | 5 | \$2,528 | \$0 | \$2,000 | \$279 | 79.11% |
| 346 | PRUCO LIFE INSURANCE COMPANY | 0.56% | 45 | 20,699 | \$51,498,380 | \$0 | \$62,381,438 | \$5,282,959 | 121.13% |
| 347 | PRUDENTIAL ANNUITIES LIFE ASSURANCE CORP | 1.08% | 27 | 7,868 | \$99,977,542 | \$0 | \$95,634,225 | \$9,348 | 95.66% |
| 348 | PRUDENTIAL INSURANCE COMPANY OF AMERICA THE | 2.06% | 16 | 453,168 | \$190,215,033 | \$46,986,128 | \$342,814,868 | \$23,391,292 | 204.93% |
| 349 | PRUDENTIAL RETIREMENT INS AND ANNUITY CO | 0.57% | 44 | 9 | \$52,184,858 | \$0 | \$48,846,531 | \$0 | 93.60% |
| 350 | PYRAMID LIFE INSURANCE COMPANY | 0.00% | 283 | 2,745 | \$358,043 | \$2,698 | \$559,743 | \$27,664 | 157.09% |
| 351 | REASSURE AMERICA LIFE INSURANCE COMPANY | 0.25% | 75 | 51,864 | \$23,018,945 | \$478,148 | \$41,677,223 | \$5,530,942 | 183.13% |
| 352 | RELIABLE LIFE INSURANCE COMPANY | 0.15% | 93 | 171,938 | \$14,095,632 | \$16 | \$10,641,337 | \$802,905 | 75.49% |
| 353 | RELIAANCE STANDARD LIFE INSURANCE COMPANY | 0.12% | 98 | 51,478 | \$10,793,594 | \$892 | \$6,661,647 | \$3,283,021 | 61.73% |
| 354 | RELIASTAR LIFE INSURANCE COMPANY | 0.41% | 55 | 236,781 | \$38,067,749 | \$306,450 | \$30,168,005 | \$16,820,465 | 80.05% |
| 355 | RELIASTAR LIFE INSURANCE COMPANY OF NEW YORK | 0.01% | 230 | 3,875 | \$876,042 | \$941 | \$884,976 | \$226,229 | 101.13% |
| 356 | RENAISSANCE LIFE & HEALTH INS CO OF AMERICA | 0.00% | 341 | 1,823 | \$78,706 | \$248 | \$296,004 | \$6,060 | 376.40% |
| 357 | RESERVE NATIONAL INSURANCE COMPANY | 0.00% | 332 | 545 | \$106,529 | \$0 | \$31,147 | \$3,198 | 29.24% |
| 358 | RESOURCE LIFE INSURANCE COMPANY | 0.01% | 255 | 8,055 | \$578,412 | \$0 | \$143,327 | \$73,215 | 24.78% |
| 359 | RGA REINSURANCE COMPANY | 0.01% | 209 | 296 | \$1,273,539 | \$961,571 | \$615,396 | \$79,012 | 123.83% |
| 360 | RIVERSOURCE LIFE INSURANCE COMPANY | 1.62% | 20 | 26,945 | \$149,165,788 | \$0 | \$124,139,633 | \$2,153,282 | 83.22% |
| 361 | ROYAL ARCANUM SUPREME COUNCIL OF | 0.00% | 439 | 193 | \$1,367 | \$6,252 | \$32,050 | \$854 | 2801.90% |
| 362 | ROYAL NEIGHBORS OF AMERICA | 0.01% | 257 | 8,268 | \$576,837 | \$97,901 | \$1,064,814 | \$52,136 | 201.57% |
| 363 | S USA LIFE INSURANCE COMPANY INC | 0.00% | 436 | 6 | \$1,620 | \$0 | \$0 | \$513 | 0.00% |
| 364 | SAGICOR LIFE INSURANCE COMPANY | 0.00% | 363 | 328 | \$45,942 | \$1,777 | \$624,403 | \$1,512 | 1362.98% |
| 365 | SCOR LIFE INSURANCE COMPANY | 0.00% | 400 | 77 | \$13,292 | \$0 | \$0 | \$1,922 | 0.00% |
| 366 | SEARS LIFE INSURANCE COMPANY | 0.01% | 243 | 2,222 | \$668,690 | \$0 | \$385,312 | \$47,838 | 57.62% |
| 367 | SECURIAN LIFE INSURANCE COMPANY | 0.00% | 379 | 124 | \$33,605 | \$539 | \$0 | \$13,020 | 1.60% |
| 368 | SECURITY BENEFIT LIFE INSURANCE COMPANY | 0.30% | 69 | 8,395 | \$27,335,090 | \$89,911 | \$24,827,136 | \$94,096 | 91.15% |
| 369 | SECURITY LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 333 | 466 | \$105,275 | \$0 | \$779,230 | \$2,836 | 740.19% |
| 370 | SECURITY LIFE OF DENVER INSURANCE COMPANY | 0.23% | 78 | 3,472 | \$21,209,973 | \$55,907 | \$16,540,030 | \$1,352,109 | 78.25% |
| 371 | SECURITY MUTUAL LIFE INS CO OF NEW YORK | 0.00% | 291 | 239 | \$271,777 | \$64,542 | \$403,505 | \$29,616 | 172.22% |
| 372 | SECURITY NATIONAL LIFE INSURANCE COMPANY | 0.00% | 297 | 896 | \$245,335 | \$0 | \$164,812 | \$34,833 | 67.18% |
| 373 | SENIOR LIFE INSURANCE COMPANY | 0.01% | 247 | 1,342 | \$656,363 | \$0 | \$242,022 | \$9,105 | 36.87% |
| 374 | SENTINEL AMERICAN LIFE INSURANCE CO | 0.00% | 446 | 32 | \$108 | \$0 | \$0 | \$36 | 0.00% |
| 375 | SENTRY LIFE INSURANCE COMPANY (L&H ACCT) | 0.07% | 124 | 3,655 | \$6,389,411 | \$4,801 | \$3,961,941 | \$194,947 | 62.08% |
| 376 | SETTLERS LIFE INSURANCE COMPANY | 0.00% | 389 | 172 | \$22,254 | \$1,720 | \$26,177 | \$1,610 | 125.36% |
| 377 | SHELTER LIFE INSURANCE COMPANY | 0.35% | 63 | 70,741 | \$32,268,701 | \$1,604,579 | \$15,258,043 | \$4,250,690 | 52.26% |
| 378 | SHENANDOAH LIFE INSURANCE COMPANY | 0.03% | 171 | 2,379 | \$2,725,904 | \$13,254 | \$1,879,844 | \$105,467 | 69.45% |
| 379 | SLOVENE NATIONAL BENEFIT SOCIETY | 0.00% | 395 | 321 | \$16,414 | \$1,106 | \$197,336 | \$1,197 | 1208.98% |
| 380 | SOUTHERN PIONEER LIFE INSURANCE COMPANY | 0.00% | 437 | 81 | \$1,548 | \$0 | \$0 | \$0 | 0.00% |
| 381 | STANDARD INSURANCE COMPANY | 0.77% | 33 | 254,226 | \$71,233,746 | \$40,005 | \$45,693,963 | \$13,520,007 | 64.20% |
| 382 | STANDARD LIFE AND ACCIDENT INSURANCE CO | 0.01% | 221 | 2,874 | \$1,052,005 | \$29,106 | \$950,083 | \$16,624 | 93.08% |
| 383 | STANDARD LIFE INSURANCE COMPANY OF INDIANA | 0.05% | 136 | 616 | \$4,973,667 | \$0 | \$3,902,633 | \$2,547 | 78.47% |
| 384 | STANDARD SECURITY LIFE INS CO OF NEW YORK | 0.00% | 424 | 7 | \$3,074 | \$0 | \$1,100 | \$97 | 35.78% |
| 385 | STARMOUNT LIFE INSURANCE COMPANY | 0.00% | 286 | 797 | \$341,895 | \$0 | \$139,000 | \$26,233 | 40.66% |
| 386 | STATE FARM LIFE INSURANCE COMPANY | 1.17% | 26 | 242,504 | \$107,796,975 | \$19,591,561 | \$74,648,653 | \$18,470,859 | 87.42% |
| 387 | STATE LIFE INSURANCE COMPANY | 0.13% | 97 | 761 | \$11,828,305 | \$2,745 | \$1,938,039 | \$77,582 | 16.41% |
| 388 | STATE MUTUAL INSURANCE COMPANY | 0.00% | 276 | 800 | \$420,140 | \$49,001 | \$177,452 | \$10,175 | 53.90% |
| 389 | STERLING INVESTORS LIFE INSURANCE COMPANY | 0.00% | 361 | 107 | \$47,355 | \$11 | \$59,824 | \$827 | 126.35% |
| 390 | STERLING LIFE INSURANCE COMPANY | 0.00% | 420 | 12 | \$4,538 | \$0 | \$0 | \$78 | 0.00% |
| 391 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.08% | 118 | 42,529 | \$7,112,813 | \$0 | \$5,413,277 | \$328,649 | 76.11% |
| 392 | SUN LIFE AND HEALTH INSURANCE COMPANY (US) | 0.02% | 186 | 13,038 | \$2,144,888 | \$0 | \$1,046,185 | \$731,204 | 48.78% |
| 393 | SUN LIFE ASSURANCE COMPANY OF CANADA | 0.28% | 72 | 84,279 | \$26,132,055 | \$2,717,022 | \$15,661,366 | \$4,257,320 | 70.33% |
| 394 | SUN LIFE ASSURANCE OF CANADA (US) | 1.01% | 28 | 5,589 | \$93,278,480 | \$0 | \$11,795,545 | \$670,987 | 12.65% |
| 395 | SUNAMERICA LIFE INSURANCE COMPANY | 0.00% | 349 | 3,735 | \$60,963 | \$1,655 | \$22,615,639 | \$4,891 | 37100.03% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-----|--|--------------|----------------------|-------------------|-----------------------------|-----------------------|---------------------------------|-------------------------------|----------------|
| 396 | SUNSET LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 330 | 221 | \$115,720 | \$569 | \$228,740 | \$16,507 | 198.16% |
| 397 | SURETY LIFE INSURANCE COMPANY | 0.00% | 271 | 926 | \$449,726 | \$43 | \$484,725 | \$65,599 | 107.79% |
| 398 | SWISS RE LIFE & HEALTH AMERICA INC | 0.00% | 450 | 60 | \$0 | \$0 | \$177,800 | \$0 | N/A |
| 399 | SYMETRA LIFE INSURANCE COMPANY | 0.22% | 83 | 26,181 | \$20,181,667 | \$148 | \$17,615,491 | \$1,477,182 | 87.29% |
| 400 | SYMETRA NATIONAL LIFE INSURANCE COMPANY | 0.00% | 378 | 208 | \$34,181 | \$0 | \$31,819 | \$3,660 | 93.09% |
| 401 | TEACHERS INS AND ANNUITY ASSOC OF AMERICA | 1.47% | 22 | 50,213 | \$136,043,499 | \$62,322,599 | \$148,301,633 | \$439,564 | 154.82% |
| 402 | TEXAS LIFE INSURANCE COMPANY | 0.02% | 191 | 5,884 | \$2,050,779 | \$63,218 | \$1,246,907 | \$256,731 | 63.88% |
| 403 | THRIVENT FINANCIAL FOR LUTHERANS | 0.80% | 32 | 88,673 | \$74,267,238 | \$6,079,010 | \$128,747,781 | \$4,543,611 | 181.54% |
| 404 | THRIVENT LIFE INSURANCE COMPANY | 0.01% | 256 | 566 | \$577,731 | \$0 | \$4,055,468 | \$16,268 | 701.96% |
| 405 | TIAA-CREF LIFE INSURANCE COMPANY | 0.04% | 155 | 1,130 | \$3,663,299 | \$0 | \$5,137,073 | \$309,558 | 140.23% |
| 406 | TIME INSURANCE COMPANY | 0.02% | 202 | 3,308 | \$1,555,185 | \$0 | \$1,049,637 | \$113,060 | 67.49% |
| 407 | TRANS WORLD ASSURANCE COMPANY | 0.00% | 300 | 664 | \$202,223 | \$0 | \$13,869 | \$41,594 | 6.86% |
| 408 | TRANSAMERICA FINANCIAL LIFE INSURANCE CO | 2.16% | 14 | 300 | \$199,243,178 | \$0 | \$52,252,711 | \$11,162 | 26.23% |
| 409 | TRANSAMERICA LIFE INSURANCE COMPANY | 2.18% | 13 | 21,567 | \$200,916,347 | \$29,130 | \$234,087,682 | \$766,893 | 116.52% |
| 410 | TRANSAMERICA OCCIDENTAL LIFE INSURANCE CO | 0.63% | 41 | 27,590 | \$57,844,344 | \$252,635 | \$79,720,535 | \$5,721,816 | 138.26% |
| 411 | TRUSTMARK INSURANCE COMPANY | 0.01% | 264 | 6,180 | \$529,798 | \$45,760 | \$4,110,468 | \$188,868 | 784.49% |
| 412 | TRUSTMARK LIFE INSURANCE COMPANY | 0.00% | 450 | 2,403 | -\$89,991 | \$0 | \$135,651 | \$36,800 | -150.74% |
| 413 | U S FINANCIAL LIFE INSURANCE COMPANY | 0.07% | 121 | 4,451 | \$6,621,672 | \$0 | \$3,616,319 | \$1,362,082 | 54.61% |
| 414 | ULLICO LIFE INSURANCE COMPANY | 0.00% | 362 | 76 | \$46,782 | \$0 | \$63,169 | \$4,255 | 135.03% |
| 415 | UNICARE LIFE & HEALTH INSURANCE COMPANY | 0.01% | 231 | 3,938 | \$869,814 | \$0 | \$1,308,299 | \$235,519 | 150.41% |
| 416 | UNIFIED LIFE INSURANCE COMPANY | 0.01% | 262 | 3,151 | \$532,248 | \$12,707 | \$1,564,016 | \$70,397 | 296.24% |
| 417 | UNIMERICA INSURANCE COMPANY | 0.07% | 122 | 37,329 | \$6,532,520 | \$0 | \$2,848,190 | \$3,493,880 | 43.60% |
| 418 | UNION BANKERS INSURANCE COMPANY | 0.01% | 224 | 2,165 | \$998,010 | \$0 | \$504,801 | \$16,120 | 50.58% |
| 419 | UNION CENTRAL LIFE INSURANCE COMPANY | 0.44% | 54 | 10,130 | \$40,479,187 | \$200,610 | \$48,882,338 | \$687,972 | 121.25% |
| 420 | UNION FIDELITY LIFE INSURANCE COMPANY | 0.01% | 227 | 7,097 | \$969,291 | \$0 | \$970,237 | \$44,254 | 100.10% |
| 421 | UNION LABOR LIFE INSURANCE COMPANY | 0.01% | 237 | 12,380 | \$759,517 | \$29,292 | \$397,359 | \$134,474 | 56.17% |
| 422 | UNION SECURITY INSURANCE COMPANY | 0.13% | 96 | 63,462 | \$12,059,047 | \$15,874 | \$20,321,064 | \$2,830,343 | 168.64% |
| 423 | UNITED AMERICAN INSURANCE COMPANY | 0.03% | 176 | 6,468 | \$2,467,079 | \$0 | \$9,003,154 | \$38,082 | 364.93% |
| 424 | UNITED COMMERCIAL TRAVELERS OF AMERICA | 0.00% | 365 | 166 | \$43,882 | \$0 | \$39,374 | \$1,613 | 89.73% |
| 425 | UNITED FAMILY LIFE INSURANCE COMPANY | 0.00% | 348 | 754 | \$62,066 | \$437 | \$237,946 | \$3,668 | 384.08% |
| 426 | UNITED FIDELITY LIFE INSURANCE COMPANY | 0.01% | 258 | 8,910 | \$571,268 | \$32,462 | \$1,006,233 | \$39,164 | 181.82% |
| 427 | UNITED HEALTHCARE INSURANCE COMPANY | 0.05% | 148 | 2,191 | \$4,301,720 | \$0 | \$3,113,927 | \$2,839,978 | 72.39% |
| 428 | UNITED HERITAGE LIFE INSURANCE COMPANY | 0.05% | 147 | 4,531 | \$4,407,024 | \$16,950 | \$1,988,739 | \$49,567 | 45.51% |
| 429 | UNITED HOME LIFE INSURANCE COMPANY | 0.00% | 280 | 844 | \$403,075 | \$137 | \$288,544 | \$30,865 | 71.62% |
| 430 | UNITED INSURANCE COMPANY OF AMERICA | 0.00% | 307 | 7,447 | \$178,080 | \$0 | \$318,191 | \$19,266 | 178.68% |
| 431 | UNITED INVESTORS LIFE INSURANCE COMPANY | 0.04% | 154 | 8,162 | \$3,800,930 | \$0 | \$7,078,336 | \$453,799 | 186.23% |
| 432 | UNITED LIBERTY LIFE INSURANCE COMPANY | 0.00% | 444 | 0 | \$358 | \$0 | \$0 | \$0 | 0.00% |
| 433 | UNITED LIFE INSURANCE COMPANY | 0.03% | 162 | 3,678 | \$3,213,178 | \$0 | \$4,166,179 | \$151,536 | 129.66% |
| 434 | UNITED NATIONAL LIFE INSURANCE CO OF AMERICA | 0.00% | 325 | 397 | \$125,726 | \$0 | \$102,227 | \$3,661 | 81.31% |
| 435 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 0.47% | 51 | 82,071 | \$43,041,580 | \$443 | \$38,533,801 | \$3,579,707 | 89.53% |
| 436 | UNITED SECURITY ASSURANCE CO OF PA | 0.00% | 432 | 5 | \$2,201 | \$0 | \$0 | \$47 | 0.00% |
| 437 | UNITED SECURITY LIFE AND HEALTH INSURANCE CO | 0.00% | 443 | 15 | \$718 | \$0 | \$0 | \$345 | 0.00% |
| 438 | UNITED STATES LIFE INSURANCE CO NEW YORK | 0.02% | 201 | 11,101 | \$1,561,589 | \$7,229 | \$1,832,486 | \$1,426,548 | 117.81% |
| 439 | UNITED TEACHER ASSOCIATES INSURANCE CO | 0.00% | 337 | 261 | \$96,617 | \$0 | \$71,305 | \$1,106 | 73.80% |
| 440 | UNITED WORLD LIFE INSURANCE COMPANY | 0.00% | 359 | 1,850 | \$52,439 | \$0 | \$59,710 | \$5,554 | 113.87% |
| 441 | UNITY FINANCIAL LIFE INSURANCE COMPANY | 0.02% | 196 | 3,572 | \$1,852,672 | \$0 | \$519,980 | \$27,309 | 28.07% |
| 442 | UNITY MUTUAL LIFE INSURANCE COMPANY | 0.00% | 414 | 58 | \$7,095 | \$202 | \$37,940 | \$270 | 537.59% |
| 443 | UNIVERSAL GUARANTY LIFE INSURANCE COMPANY | 0.00% | 270 | 3,460 | \$450,137 | \$26,003 | \$899,349 | \$58,606 | 205.57% |
| 444 | UNIVERSAL UNDERWRITERS LIFE INSURANCE CO | 0.00% | 392 | 5,762 | \$19,245 | \$0 | \$381,769 | \$136,518 | 1983.73% |
| 445 | UNUM LIFE INSURANCE COMPANY OF AMERICA | 0.23% | 79 | 107,894 | \$21,077,806 | \$256,343 | \$15,558,675 | \$6,351,179 | 75.03% |
| 446 | USA LIFE ONE INSURANCE COMPANY OF INDIANA | 0.00% | 402 | 201 | \$11,902 | \$50 | \$19,505 | \$591 | 164.30% |
| 447 | USAA LIFE INSURANCE COMPANY | 0.15% | 94 | 14,347 | \$13,917,567 | \$517,295 | \$10,014,891 | \$2,529,575 | 75.68% |
| 448 | USABLE LIFE | 0.01% | 229 | 365 | \$960,494 | \$0 | \$200,701 | \$149,868 | 20.90% |
| 449 | VANTISLIFE INSURANCE COMPANY | 0.00% | 403 | 47 | \$11,281 | \$1,056 | \$33,226 | \$3,147 | 303.89% |
| 450 | VARIABLE ANNUITY LIFE INSURANCE COMPANY | 0.62% | 42 | 24,635 | \$57,578,768 | \$0 | \$64,070,254 | \$0 | 111.27% |
| 451 | WASHINGTON NATIONAL INSURANCE CO | 0.04% | 158 | 7,415 | \$3,366,580 | \$95,696 | \$4,073,829 | \$82,466 | 123.85% |
| 452 | WATKINS LIFE & BENEFIT ASSOCIATION | 0.00% | 351 | 2,784 | \$59,496 | \$0 | \$79,100 | \$3,765 | 132.95% |
| 453 | WEST COAST LIFE INSURANCE COMPANY | 0.11% | 102 | 9,699 | \$9,822,865 | \$87,116 | \$11,737,764 | \$3,898,327 | 120.38% |
| 454 | WESTERN AND SOUTHERN LIFE INSURANCE CO | 0.07% | 125 | 58,422 | \$6,159,542 | \$1,798,558 | \$7,963,350 | \$430,459 | 158.48% |
| 455 | WESTERN CATHOLIC UNION | 0.11% | 100 | 9,897 | \$10,619,425 | \$312,675 | \$2,920,655 | \$99,562 | 30.45% |
| 456 | WESTERN RESERVE LIFE ASSURANCE CO OF OHIO | 0.18% | 86 | 5,670 | \$16,310,523 | \$435 | \$26,722,600 | \$998,869 | 163.84% |
| 457 | WESTERN SOUTHERN LIFE ASSURANCE COMPANY | 0.28% | 71 | 17,018 | \$26,147,210 | \$0 | \$58,075,810 | \$654,264 | 222.11% |
| 458 | WILLIAM PENN ASSOCIATION | 0.00% | 407 | 119 | \$9,286 | \$808 | \$95,782 | \$1,156 | 1040.17% |
| 459 | WILTON REASSURANCE LIFE COMPANY OF NEW YORK | 0.00% | 316 | 360 | \$148,853 | \$0 | \$261,000 | \$33,707 | 175.34% |
| 460 | WINDSOR LIFE INSURANCE COMPANY | 0.00% | 423 | 8 | \$3,255 | \$0 | \$0 | \$346 | 0.00% |

**2007 LIFE INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL LIFE BUSINESS**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSUREDS | DIRECT PREMIUMS & ANNUITIES | DIRECT DIVIDENDS PAID | DIRECT CLAIMS AND BENEFITS PAID | LIFE INSURANCE IN FORCE (000) | BENEFITS RATIO |
|-------|---|-----------------|----------------------------|--------------------------|-----------------------------------|-----------------------------|---------------------------------------|-------------------------------------|-------------------|
| 461 | WOMAN'S LIFE INSURANCE SOCIETY | 0.00% | 390 | 686 | \$21,964 | \$3,712 | \$68,886 | \$1,004 | 330.53% |
| 462 | WOODMEN OF THE WORLD LIFE INSURANCE SOCIETY | 0.02% | 188 | 4,632 | \$2,111,262 | \$496,221 | \$2,912,366 | \$129,895 | 161.45% |
| 463 | WORKMENS BENEFIT FUND OF THE U S OF AM | 0.00% | 419 | 133 | \$4,821 | \$0 | \$5,040 | \$625 | 104.54% |
| 464 | WORLD CORP INSURANCE COMPANY | 0.00% | 450 | 0 | \$0 | \$0 | \$22,392 | \$0 | N/A |
| 465 | WORLD INSURANCE COMPANY | 0.00% | 323 | 446 | \$132,972 | \$6,965 | \$256,878 | \$12,462 | 198.42% |
| 466 | XL LIFE INSURANCE AND ANNUITY COMPANY | 0.00% | 450 | 351 | -\$2,169 | \$0 | \$414 | \$1,645 | -19.09% |
| 467 | ZALE LIFE INSURANCE COMPANY | 0.00% | 386 | 4,429 | \$26,482 | \$0 | \$3,505 | \$2,014 | 13.24% |
| TOTAL | | 100.00% | | 8,425,637 | \$9,234,416,395 | \$400,422,158 | \$7,928,384,320 | \$464,054,492 | 90.19% |

**TOTAL
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS**

**MISSOURI DEPARTMENT OF INSURANCE
2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS**

| LINE NUMBER OF BUSINESS | LINE DESCRIPTION | TOTAL NUMBER OF INSURED | TOTAL DIRECT PREMIUMS WRITTEN | TOTAL DIRECT PREMIUMS EARNED | TOTAL DIVIDENDS PAID | TOTAL DIRECT LOSSES PAID | TOTAL DIRECT LOSSES INCURRED | LOSS RATIO |
|-------------------------------|---|-------------------------------|-------------------------------------|------------------------------------|----------------------------|--------------------------------|------------------------------------|---------------|
| INDIVIDUAL | | | | | | | | |
| 4. 1 | COMPREHENSIVE MEDICAL EXPENSE | 184,595 | \$377,714,376 | \$369,265,533 | \$2,882 | \$266,072,229 | \$272,907,017 | 73.91% |
| 4. 2 | MEDICARE SUPPLEMENT | 155,491 | \$312,859,200 | \$309,841,792 | \$73 | \$235,645,913 | \$251,210,780 | 81.08% |
| 4. 3 | LONG TERM CARE | 131,359 | \$193,810,804 | \$181,939,093 | \$65,099 | \$92,957,108 | \$105,722,750 | 58.11% |
| 4. 4 | SPECIFIED DISEASE | 235,491 | \$58,375,685 | \$58,639,713 | \$0 | \$27,492,436 | \$31,366,646 | 53.49% |
| 4. 5 | ACCIDENT ONLY | 616,596 | \$52,708,199 | \$53,124,343 | \$0 | \$23,629,140 | \$25,479,816 | 47.96% |
| 4. 6 | DISABILITY INCOME | 149,113 | \$93,938,858 | \$94,168,754 | \$2,594,517 | \$51,194,651 | \$67,333,637 | 71.50% |
| 4. 7 | DENTAL | 73,833 | \$13,166,610 | \$13,197,137 | \$0 | \$6,814,223 | \$6,245,948 | 47.33% |
| 4. 8 | LIMITED BENEFIT | 153,438 | \$36,585,400 | \$36,696,997 | \$8,362 | \$19,096,230 | \$22,746,280 | 61.98% |
| 4. 9 | SHORT TERM CREDIT DISABILITY | 10,437 | \$1,917,224 | \$2,355,926 | \$0 | \$915,888 | \$571,587 | 24.26% |
| 4.10 | LONG TERM CREDIT DISABILITY | 4 | \$481 | \$477 | \$0 | \$0 | -\$507 | -106.29% |
| 4.11 | CREDIT UNEMPLOYMENT | 0 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 4.12 | STOP LOSS | 0 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 4.13 | MEDICARE PART D | 261,610 | \$270,385,684 | \$284,114,632 | \$0 | \$251,574,056 | \$248,105,730 | 87.33% |
| 4.14 | MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT | 35,579 | \$275,699,206 | \$276,328,495 | \$0 | \$211,349,045 | \$223,017,916 | 80.71% |
| 4.15 | TOTAL INDIVIDUAL | 2,007,544 | \$1,687,161,724 | \$1,679,672,887 | \$2,670,933 | \$1,186,740,920 | \$1,254,707,601 | 74.70% |

| | | | | | | | | |
|--------------|--|------------|-----------------|-----------------|-----------|-----------------|-----------------|---------|
| GROUP | | | | | | | | |
| 5. 1A | COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER (2 - 50 EMPLOYEES) | 350,975 | \$967,933,529 | \$967,269,138 | \$0 | \$734,944,627 | \$744,232,104 | 76.94% |
| 5. 1B | COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER | 643,144 | \$1,734,986,043 | \$1,732,987,386 | \$0 | \$1,460,725,710 | \$1,475,263,750 | 85.13% |
| 5. 1C | COMPREHENSIVE MEDICAL EXPENSE - ASSOCIATION | 103,437 | \$135,911,686 | \$138,782,958 | \$46,597 | \$85,819,359 | \$84,663,539 | 61.00% |
| 5. 1D | COMPREHENSIVE MEDICAL EXPENSE - DISCRETIONARY | 18,907 | \$32,203,112 | \$32,174,354 | \$0 | \$23,679,525 | \$23,347,963 | 72.57% |
| 5. 1E | COMPREHENSIVE MEDICAL EXPENSE - FEDERAL EMPLOYEES | 117,647 | \$420,193,581 | \$417,299,279 | \$0 | \$395,799,056 | \$396,430,854 | 95.00% |
| 5. 2 | MEDICARE SUPPLEMENT | 168,425 | \$222,976,189 | \$221,626,847 | \$0 | \$169,513,720 | \$172,179,604 | 77.69% |
| 5. 3 | LONG TERM CARE | 53,832 | \$29,910,251 | \$21,765,974 | \$1,255 | \$7,668,348 | \$12,803,049 | 58.82% |
| 5. 4 | SPECIFIED DISEASE | 45,045 | \$6,000,269 | \$6,046,886 | \$0 | \$2,679,796 | \$2,528,155 | 41.81% |
| 5. 5 | ACCIDENT ONLY | 4,056,406 | \$95,433,474 | \$94,870,744 | \$0 | \$45,701,126 | \$52,482,231 | 55.32% |
| 5. 6 | DISABILITY INCOME | 1,305,895 | \$258,280,702 | \$254,581,547 | \$101,709 | \$182,501,605 | \$193,562,759 | 76.03% |
| 5. 7 | DENTAL | 957,092 | \$179,952,585 | \$177,933,575 | \$0 | \$125,274,508 | \$125,921,554 | 70.77% |
| 5. 8 | LIMITED BENEFIT | 18,616,388 | \$190,462,502 | \$190,165,792 | \$0 | \$83,562,105 | \$88,246,389 | 46.40% |
| 5. 9 | SHORT TERM CREDIT DISABILITY | 222,699 | \$26,096,861 | \$27,714,654 | \$0 | \$9,907,171 | \$8,112,531 | 29.27% |
| 5.10 | LONG TERM CREDIT DISABILITY | 3,529 | \$1,252,527 | \$1,270,826 | \$0 | \$554,680 | \$657,514 | 51.74% |
| 5.11 | CREDIT UNEMPLOYMENT | 0 | \$0 | \$317 | \$0 | \$0 | -\$77 | -24.29% |
| 5.12 | STOP LOSS | 787,028 | \$121,404,526 | \$123,205,114 | \$0 | \$102,608,262 | \$107,131,127 | 86.95% |
| 5.13 | MEDICARE PART D | 123,754 | \$139,911,598 | \$140,300,448 | \$0 | \$117,890,777 | \$117,219,561 | 83.55% |
| 5.14 | MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT | 6,666 | \$71,591,896 | \$72,803,620 | \$0 | \$51,002,021 | \$55,027,288 | 75.58% |
| 5.15 | TOTAL GROUP | 27,580,870 | \$4,634,501,330 | \$4,620,799,457 | \$149,561 | \$3,599,832,396 | \$3,659,809,895 | 79.20% |

TOTAL INDIVIDUAL AND GROUP BUSINESS

| | | | | | | | | |
|------|---|------------|-----------------|-----------------|-------------|-----------------|-----------------|--------|
| 6 | TOTAL ACCIDENT AND HEALTH | 29,588,415 | \$6,321,663,055 | \$6,300,472,345 | \$2,820,493 | \$4,786,573,317 | \$4,914,517,496 | 78.00% |
| 7. 1 | COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3 - 25 EMPLOYEES) (This data is a further break-out of line number 5.1a) | 213,654 | \$617,700,807 | \$623,326,131 | \$0 | \$451,517,775 | \$485,994,031 | 77.97% |
| 8. 1 | COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3-25 EMPLOYEES) in associations with rate differentials exceeding 20% | 0 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 8. 2 | COMPREHENSIVE MEDICAL EXPENSE - SMALL EMPLOYER: (3-25 EMPLOYEES) in associations with rate differentials NOT exceeding 20% | 0 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 8.3 | COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER: in association plans with rate differentials exceeding 20% | 0 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 8.3 | COMPREHENSIVE MEDICAL EXPENSE - LARGE EMPLOYER: in association plans with rate differentials NOT exceeding 20% | 0 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |

**INDIVIDUAL
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE**

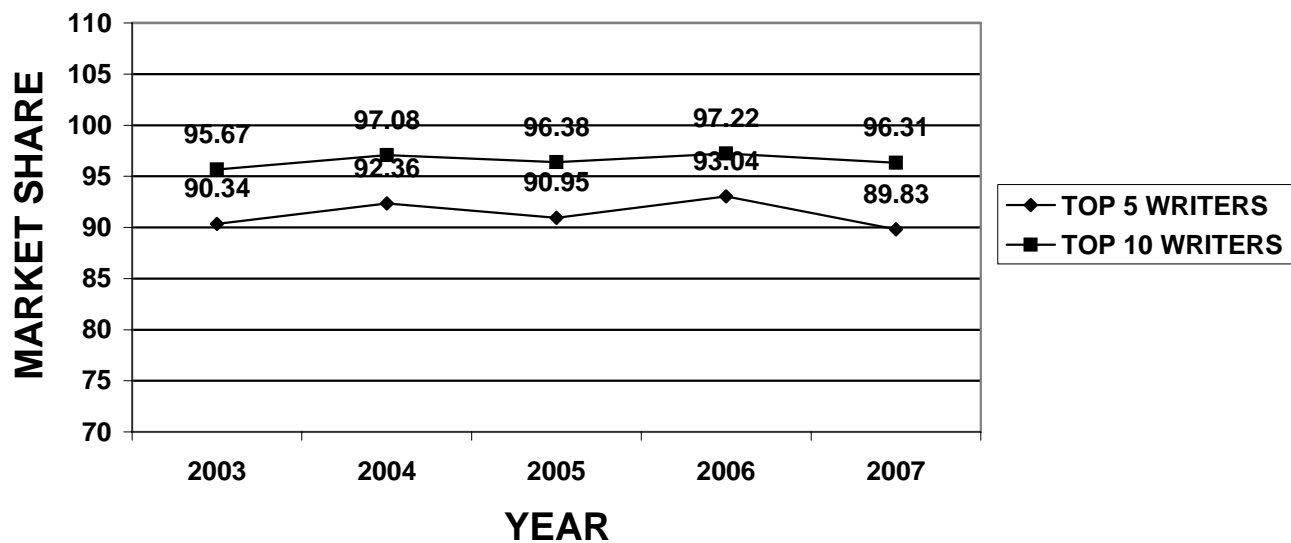
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|--------------|----------------------|-------------------|------------------------|-----------------------|----------------|--------------------|------------------------|------------|
| 1 | AETNA LIFE INSURANCE COMPANY | 0.18% | 16 | 804 | \$671,982 | \$642,048 | \$0 | \$286,487 | \$334,679 | 52.13% |
| 2 | AMERICAN CASUALTY CO OF READING PA | 0.00% | 81 | 1 | \$62 | \$62 | \$0 | \$0 | \$0 | 0.00% |
| 3 | AMERICAN COMMUNITY MUTUAL INSURANCE CO | 0.00% | 46 | 3 | \$12,708 | \$12,606 | \$0 | \$25,277 | \$3,491 | 27.69% |
| 4 | AMERICAN FAMILY MUTUAL INS CO | 5.06% | 3 | 6,998 | \$19,126,514 | \$19,409,564 | \$0 | \$11,766,787 | \$10,169,509 | 52.39% |
| 5 | AMERICAN GENERAL LIFE INSURANCE CO | 0.00% | 80 | 1 | \$101 | \$109 | \$0 | \$0 | \$0 | 0.00% |
| 6 | AMERICAN MEDICAL SECURITY LIFE INS COMPANY | 0.00% | 44 | 2 | \$18,670 | \$18,572 | \$0 | \$28,929 | \$27,834 | 149.87% |
| 7 | AMERICAN NATIONAL INSURANCE COMPANY | 0.05% | 25 | 75 | \$185,732 | \$193,031 | \$0 | \$173,080 | \$168,004 | 87.03% |
| 8 | AMERICAN NATIONAL LIFE INS CO OF TEXAS | 0.05% | 23 | 3,750 | \$207,521 | \$217,144 | \$0 | \$118,616 | \$98,763 | 45.48% |
| 9 | AMERICAN PROGRESSIVE LIFE AND HEALTH INS CO | 0.00% | 75 | 2 | \$428 | \$431 | \$0 | \$0 | \$0 | 0.00% |
| 10 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.24% | 15 | 227 | \$892,306 | \$944,587 | \$0 | \$563,667 | \$591,939 | 62.67% |
| 11 | AMERICAN STATES INSURANCE COMPANY | 0.02% | 34 | 16 | \$60,149 | \$44,712 | \$0 | \$87,022 | \$87,022 | 194.63% |
| 12 | AXA EQUITABLE LIFE INSURANCE COMPANY | 0.01% | 35 | 18 | \$52,618 | \$56,101 | \$0 | \$470,389 | \$460,676 | 821.15% |
| 13 | BLUE CROSS AND BLUE SHIELD OF KANSAS CITY | 23.18% | 2 | 48,261 | \$87,556,244 | \$87,556,244 | \$0 | \$75,200,394 | \$75,133,734 | 85.81% |
| 14 | CELTIC INSURANCE COMPANY | 0.42% | 13 | 580 | \$1,576,757 | \$1,557,640 | \$0 | \$1,345,425 | \$1,241,199 | 79.68% |
| 15 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.00% | 67 | 1 | \$1,133 | \$1,127 | \$0 | \$96 | -\$185 | -16.42% |
| 16 | CENTRAL UNITED LIFE INSURANCE CO | 0.00% | 61 | 1 | \$4,310 | \$4,350 | \$0 | \$3,595 | \$3,514 | 80.78% |
| 17 | CENTRE LIFE INSURANCE COMPANY | 0.00% | 83 | 1 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 18 | COMBINED INSURANCE CO OF AMERICA | 0.00% | 57 | 27 | \$6,135 | \$6,082 | \$0 | \$4,395 | \$5,239 | 86.14% |
| 19 | COMMUNITY HEALTH PLAN INSURANCE COMPANY | 0.39% | 14 | 972 | \$1,463,691 | \$1,463,691 | \$0 | \$873,300 | \$931,022 | 63.61% |
| 20 | CONSECO LIFE INSURANCE CO | 0.00% | 71 | 2 | \$797 | \$880 | \$0 | \$632 | \$673 | 76.48% |
| 21 | CONSECO SENIOR HEALTH INSURANCE COMPANY | 0.00% | 55 | 11 | \$6,514 | \$7,175 | \$0 | \$3,341 | \$2,918 | 40.67% |
| 22 | CONTINENTAL ASSURANCE COMPANY | 0.00% | 79 | 13 | \$186 | \$154 | \$0 | \$0 | \$0 | 0.00% |
| 23 | CONTINENTAL CASUALTY COMPANY | 0.00% | 52 | 0 | \$8,562 | \$17,250 | \$0 | \$251 | -\$11,000 | -63.77% |
| 24 | CONTINENTAL GENERAL INSURANCE CO | 0.85% | 9 | 1,554 | \$3,228,181 | \$3,254,824 | \$0 | \$3,046,634 | \$2,800,206 | 86.03% |
| 25 | COVENTRY HEALTH AND LIFE INSURANCE CO | 2.79% | 5 | 5,718 | \$10,555,814 | \$10,555,814 | \$0 | \$6,011,424 | \$6,920,846 | 65.56% |
| 26 | COX HEALTH SYSTEMS INSURANCE COMPANY | 1.44% | 7 | 3,817 | \$5,443,935 | \$5,443,935 | \$0 | \$4,253,818 | \$4,404,313 | 80.90% |
| 27 | CROATIAN FRATERNAL UNION OF AMERICA | 0.00% | 69 | 65 | \$1,054 | \$1,123 | \$0 | \$1,245 | \$1,085 | 96.62% |
| 28 | FAIRMONT PREMIER INSURANCE COMPANY | 0.02% | 31 | 0 | \$67,535 | \$67,535 | \$0 | \$15,988 | -\$26,752 | -39.61% |
| 29 | FREEDOM LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 48 | 1 | \$10,347 | \$10,156 | \$0 | \$0 | \$0 | 0.00% |
| 30 | GENERAL AMERICAN LIFE INSURANCE COMPANY | 0.02% | 30 | 55 | \$70,811 | \$79,628 | \$0 | \$21,068 | \$17,295 | 21.72% |
| 31 | GENWORTH LIFE AND ANNUITY INSURANCE CO | 0.00% | 51 | 1 | \$9,293 | \$9,421 | \$0 | \$18,977 | \$19,535 | 207.36% |
| 32 | GOLDEN RULE INSURANCE COMPANY | 0.14% | 17 | 73 | \$517,870 | \$494,844 | \$0 | \$327,172 | \$281,739 | 56.93% |
| 33 | GREAT WEST LIFE & ANNUITY INSURANCE CO | 0.00% | 83 | 0 | \$0 | \$0 | \$0 | \$361 | \$361 | N/A |
| 34 | GUARANTEE TRUST LIFE INSURANCE CO | 0.00% | 45 | 18 | \$14,682 | \$5,649 | \$0 | \$31,048 | \$4,701 | N/A |
| 35 | GUARDIAN LIFE INSURANCE COMPANY OF AMERICA | 0.01% | 36 | 9 | \$46,232 | \$46,232 | \$0 | \$47,552 | \$45,647 | 98.73% |
| 36 | HEALTH CARE SERVICE CORPORATION | 0.08% | 20 | 239 | \$317,560 | \$317,560 | \$0 | \$280,127 | \$276,494 | 87.07% |
| 37 | HEALTHY ALLIANCE LIFE INSURANCE CO | 55.60% | 1 | 85,136 | \$210,025,737 | \$201,538,680 | \$0 | \$136,010,540 | \$143,059,399 | 70.98% |
| 38 | HORACE MANN LIFE INSURANCE COMPANY | 0.00% | 56 | 2 | \$6,230 | \$5,927 | \$0 | \$19,308 | \$16,933 | 285.69% |
| 39 | HUMANA INSURANCE COMPANY | 1.22% | 8 | 3,210 | \$4,600,582 | \$4,570,381 | \$0 | \$2,985,780 | \$2,977,346 | 65.14% |
| 40 | ILLINOIS MUTUAL LIFE INSURANCE COMPANY | 0.02% | 33 | 41 | \$60,348 | \$62,041 | \$0 | \$54,972 | \$101,908 | 164.26% |
| 41 | IMERICA LIFE AND HEALTH INSURANCE COMPANY | 0.00% | 49 | 8 | \$10,345 | \$10,345 | \$0 | \$0 | \$0 | 0.00% |
| 42 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.06% | 22 | 213 | \$243,588 | \$245,618 | \$0 | \$74,058 | \$86,238 | 35.11% |
| 43 | KNIGHTS OF COLUMBUS | 0.01% | 40 | 53 | \$28,033 | \$0 | \$0 | \$10,686 | \$0 | N/A |
| 44 | LIBERTY MUTUAL INSURANCE COMPANY | 0.00% | 82 | 1 | \$29 | \$53 | \$0 | \$0 | -\$467 | -881.13% |
| 45 | LIFE INVESTORS INSURANCE CO OF AMERICA | 0.00% | 73 | 8 | \$501 | \$504 | \$0 | \$175 | \$329 | N/A |
| 46 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 0.00% | 78 | 1 | \$195 | \$195 | \$0 | \$0 | \$0 | 0.00% |
| 47 | MEDICO INSURANCE COMPANY | 0.00% | 54 | 8 | \$7,266 | \$6,579 | \$0 | \$4,673 | \$4,181 | 63.55% |
| 48 | MEDICO LIFE INSURANCE COMPANY | 0.00% | 76 | 0 | \$391 | \$403 | \$0 | \$0 | -\$57 | -14.14% |
| 49 | MEGA LIFE AND HEALTH INSURANCE COMPANY THE | 0.02% | 29 | 52 | \$91,556 | \$90,155 | \$0 | \$178,286 | \$215,619 | 239.16% |
| 50 | MERCY HEALTH PLANS | 2.15% | 6 | 5,799 | \$8,132,636 | \$8,132,636 | \$0 | \$4,841,055 | \$5,404,334 | 66.45% |
| 51 | METLIFE INSURANCE COMPANY OF CONNECTICUT | 0.01% | 41 | 50 | \$27,384 | \$27,661 | \$0 | \$9,428 | -\$8,693 | -31.43% |
| 52 | METROPOLITAN LIFE INSURANCE COMPANY | 0.05% | 24 | 1,312 | \$194,396 | \$148,982 | \$0 | \$208,166 | \$170,578 | 114.50% |
| 53 | MIDWEST NATIONAL LIFE INS CO OF TENNESSEE | 0.01% | 43 | 16 | \$22,310 | \$22,960 | \$0 | \$890 | -\$12,067 | -52.56% |
| 54 | MISSOURI VALLEY LIFE AND HEALTH INS COMPANY | 0.13% | 18 | 0 | \$501,870 | \$538,892 | \$0 | \$1,647,340 | \$589,094 | 109.32% |
| 55 | MUTUAL OF OMAHA INSURANCE COMPANY | 0.03% | 28 | 206 | \$96,255 | \$95,743 | \$0 | \$127,061 | \$284,791 | 297.45% |
| 56 | NATIONAL CASUALTY COMPANY | 0.00% | 77 | 3 | \$262 | \$111 | \$0 | \$0 | -\$324 | -291.89% |
| 57 | NATIONAL FOUNDATION LIFE INSURANCE CO | 0.01% | 39 | 3 | \$33,373 | \$33,603 | \$0 | \$39,352 | \$40,543 | 120.65% |
| 58 | NATIONWIDE LIFE INSURANCE CO OF AMERICA | 0.00% | 72 | 2 | \$645 | \$643 | \$0 | \$1,454 | \$1,732 | 269.36% |
| 59 | NEW YORK LIFE INSURANCE COMPANY | 0.01% | 37 | 131 | \$37,411 | \$37,191 | \$2,882 | \$20,350 | -\$10,459 | -28.12% |
| 60 | NORTH AMERICAN INSURANCE COMPANY | 0.00% | 74 | 4 | \$486 | \$446 | \$0 | \$163 | \$27 | 6.05% |
| 61 | NORTH CAROLINA MUTUAL LIFE INSURANCE CO | 0.00% | 83 | 58 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 62 | PAN AMERICAN LIFE INSURANCE COMPANY | 0.00% | 65 | 1 | \$1,631 | \$1,631 | \$0 | \$4,871 | \$4,676 | 286.70% |
| 63 | PEKIN LIFE INSURANCE COMPANY | 0.02% | 32 | 14 | \$64,234 | \$63,529 | \$0 | \$0 | \$0 | N/A |
| 64 | PHOENIX LIFE INSURANCE COMPANY | 0.00% | 70 | 1 | \$817 | \$0 | \$0 | \$3,676 | \$0 | N/A |
| 65 | PHYSICIANS MUTUAL INSURANCE COMPANY | 0.08% | 21 | 376 | \$288,431 | \$311,930 | \$0 | \$185,137 | \$357,936 | 114.75% |
| 66 | PROTECTIVE LIFE INSURANCE COMPANY | 0.00% | 63 | 5 | \$2,701 | \$2,745 | \$0 | \$1,245 | \$1,245 | 45.36% |
| 67 | PRUDENTIAL INSURANCE CO OF AMERICA THE | 0.04% | 26 | 603 | \$158,100 | \$160,276 | \$0 | \$281,495 | \$291,215 | N/A |
| 68 | REASSURE AMERICA LIFE INSURANCE COMPANY | 0.00% | 68 | 28 | \$1,115 | \$1,110 | \$0 | \$12,502 | \$12,502 | 1126.31% |
| 69 | RESERVE NATIONAL INSURANCE COMPANY | 0.82% | 10 | 1,249 | \$3,101,825 | \$3,138,117 | \$0 | \$2,252,286 | \$2,258,643 | 71.97% |
| 70 | SECURITY LIFE OF DENVER INSURANCE COMPANY | 0.00% | 66 | 4 | \$1,144 | \$1,153 | \$0 | \$0 | \$0 | 0.00% |
| 71 | STANDARD LIFE AND ACCIDENT INSURANCE CO | 0.00% | 47 | 35 | \$11,546 | \$11,562 | \$0 | \$7,634 | \$6,085 | 52.63% |
| 72 | STATE FARM MUTUAL AUTOMOBILE INSURANCE CO | 0.77% | 11 | 629 | \$2,892,233 | \$3,019,874 | \$0 | \$2,087,334 | \$1,947,490 | 64.49% |
| 73 | STERLING INVESTORS LIFE INSURANCE COMPANY | 3.18% | 4 | 9,639 | \$12,020,104 | \$11,623,229 | \$0 | \$8,237,501 | \$9,217,539 | 79.30% |
| 74 | THRIVENT FINANCIAL FOR LUTHERANS | 0.08% | 19 | 21 | \$320,502 | \$304,349 | \$0 | \$693,611 | \$846,347 | 278.08% |
| 75 | TIME INSURANCE COMPANY | 0.62% | 12 | 2,215 | \$2,358,675 | \$2,380,078 | \$0 | \$866,067 | \$859,617 | 36.12% |
| 76 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.00% | 60 | 2 | \$4,358 | \$4,333 | \$0 | \$7,119 | \$2,185 | 50.43% |
| 77 | TRANSAMERICA OCCIDENTAL LIFE INSURANCE CO | 0.00% | 62 | 10 | \$2,968 | \$3,186 | \$0 | \$4,516 | \$4,708 | 147.77% |
| 78 | TRUSTMARK INSURANCE COMPANY | 0.01% | 42 | 18 | \$24,238 | \$24,411 | \$0 | \$55,276 | \$43,422 | 177.88% |
| 79 | UNICARE LIFE & HEALTH INSURANCE COMPANY | 0.00% | 53 | 18 | \$8,310 | \$9,240 | \$0 | \$16,026 | \$16,427 | 177.78% |
| 80 | UNIFIED LIFE INSURANCE COMPANY | 0.00% | 58 | 20 | \$5,330 | \$5,330 | \$0 | \$0 | \$0 | 0.00% |

2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE

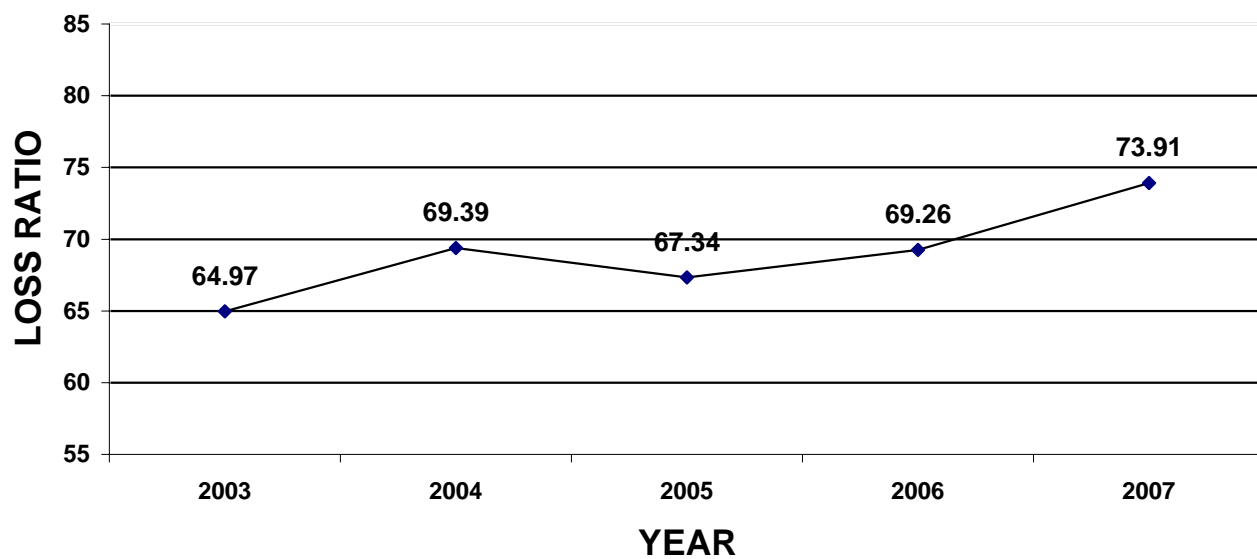
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 81 | UNION LABOR LIFE INSURANCE COMPANY | 0.00% | 50 | 3 | \$9,351 | \$9,604 | \$0 | \$13,222 | \$13,735 | 143.01% |
| 82 | UNITED STATES LIFE INS COMPANY NEW YORK | 0.00% | 59 | 2 | \$4,755 | \$3,263 | \$0 | \$20,824 | \$22,814 | 699.17% |
| 83 | UNIVERSAL GUARANTY LIFE INSURANCE COMPANY | 0.00% | 64 | 9 | \$2,094 | \$2,094 | \$0 | \$8,496 | \$8,496 | 405.73% |
| 84 | WASHINGTON NATIONAL INSURANCE CO | 0.01% | 38 | 16 | \$35,500 | \$36,823 | \$0 | \$34,173 | \$37,038 | 100.58% |
| 85 | WORLD INSURANCE COMPANY | 0.04% | 27 | 44 | \$136,151 | \$137,636 | \$0 | \$38,384 | \$39,411 | 28.63% |
| TOTAL | | 100.00% | | 184,595 | \$377,714,376 | \$369,265,533 | \$2,882 | \$266,072,229 | \$272,907,017 | 73.91% |

MISSOURI INDIVIDUAL COMPREHENSIVE MEDICAL EXPENSE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE SUPPLEMENT**

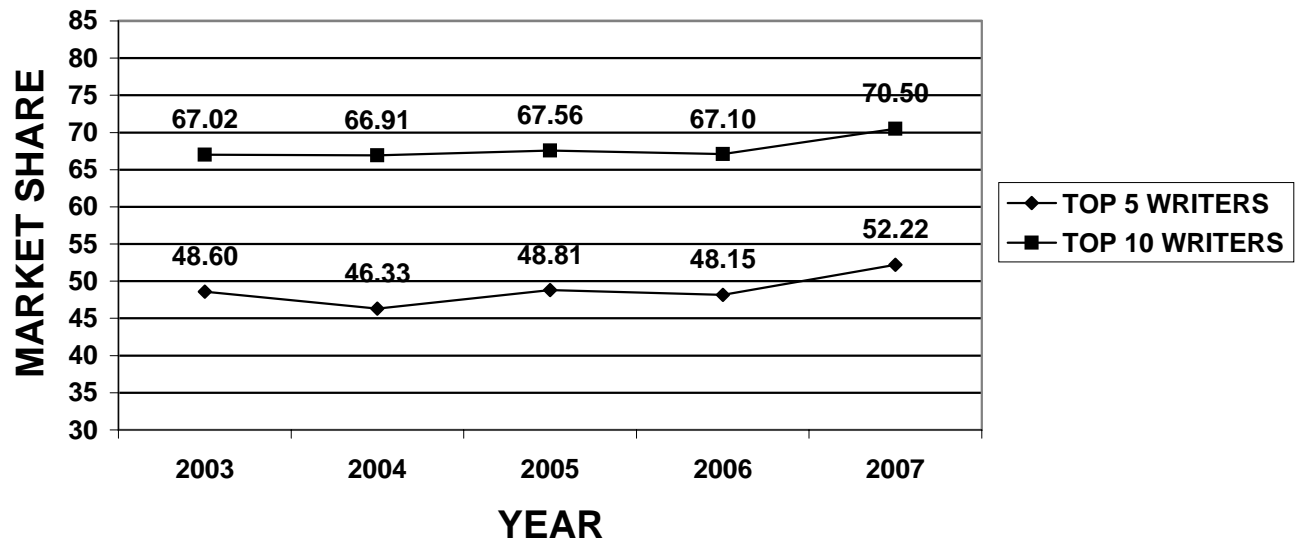
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|--------------|----------------------|-------------------|------------------------|-----------------------|----------------|--------------------|------------------------|------------|
| 1 | AIG PREMIER INSURANCE COMPANY | 0.00% | 108 | 1 | \$331 | \$383 | \$0 | \$219 | \$87 | 22.72% |
| 2 | ALLIANZ LIFE INS COMPANY OF NORTH AMERICA | 0.01% | 79 | 26 | \$23,780 | \$24,681 | \$0 | \$43,791 | \$43,791 | 177.43% |
| 3 | AMERICAN CAPITOL INSURANCE COMPANY | 0.00% | 92 | 0 | \$7,665 | \$7,665 | \$0 | \$0 | \$0 | 0.00% |
| 4 | AMERICAN COMMUNITY MUTUAL INSURANCE CO | 0.00% | 102 | 1 | \$2,416 | \$3,195 | \$0 | \$1,282 | \$1,585 | 49.61% |
| 5 | AMERICAN FAMILY LIFE ASSUR CO OF COLUMBUS | 0.29% | 34 | 336 | \$918,642 | \$930,121 | \$0 | \$728,067 | \$716,220 | 77.00% |
| 6 | AMERICAN FAMILY MUTUAL INS CO | 3.24% | 9 | 4,783 | \$10,151,485 | \$9,610,097 | \$0 | \$7,599,759 | \$7,516,345 | 78.21% |
| 7 | AMERICAN FIDELITY ASSURANCE COMPANY | 0.00% | 109 | 2 | -\$72 | -\$72 | \$0 | -\$73 | -\$2,755 | 3826.39% |
| 8 | AMERICAN GENERAL LIFE & ACCIDENT INS CO | 0.13% | 43 | 172 | \$408,909 | \$424,017 | \$0 | \$373,852 | \$384,003 | 90.56% |
| 9 | AMERICAN HARDWARE MUTUAL INSURANCE CO | 0.00% | 100 | 2 | \$2,727 | \$2,723 | \$0 | \$23,163 | \$23,030 | 845.76% |
| 10 | AMERICAN INCOME LIFE INSURANCE CO | 0.01% | 82 | 8 | \$17,022 | \$17,470 | \$0 | \$5,852 | \$6,868 | 39.31% |
| 11 | AMERICAN NATIONAL INSURANCE COMPANY | 0.01% | 74 | 39 | \$38,494 | \$39,486 | \$0 | \$86,645 | \$83,078 | 210.40% |
| 12 | AMERICAN PIONEER LIFE INSURANCE COMPANY | 1.83% | 14 | 2,385 | \$5,730,861 | \$5,791,635 | \$0 | \$5,104,712 | \$5,227,490 | 90.26% |
| 13 | AMERICAN PROGRESSIVE LIFE AND HEALTH INS CC | 0.00% | 84 | 12 | \$14,749 | \$14,865 | \$0 | \$19,674 | \$19,825 | 133.37% |
| 14 | AMERICAN REPUBLIC INSURANCE COMPANY | 2.35% | 12 | 3,387 | \$7,343,219 | \$7,428,307 | \$0 | \$5,005,379 | \$5,520,171 | 74.31% |
| 15 | AUTO OWNERS LIFE INSURANCE COMPANY | 0.01% | 78 | 15 | \$24,182 | \$24,944 | \$0 | \$25,654 | \$25,654 | 102.85% |
| 16 | BANKERS FIDELITY LIFE INSURANCE CO | 0.07% | 49 | 105 | \$219,897 | \$218,197 | \$0 | \$145,569 | \$133,711 | 61.28% |
| 17 | BANKERS LIFE AND CASUALTY COMPANY | 4.65% | 6 | 6,767 | \$14,558,386 | \$14,868,952 | \$0 | \$9,530,083 | \$21,085,582 | 141.81% |
| 18 | BLUE CROSS AND BLUE SHIELD OF KANSAS CITY | 8.61% | 2 | 13,648 | \$26,931,122 | \$26,931,122 | \$0 | \$19,660,055 | \$19,076,402 | 70.83% |
| 19 | CELTIC INSURANCE COMPANY | 0.05% | 58 | 54 | \$153,678 | \$105,077 | \$0 | \$99,448 | \$93,480 | 88.96% |
| 20 | CENTRAL BENEFITS NATIONAL LIFE INS CO | 0.00% | 105 | 1 | \$1,006 | \$1,006 | \$0 | \$24,355 | \$24,405 | 2425.94% |
| 21 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.26% | 36 | 523 | \$801,112 | \$788,663 | \$0 | \$572,198 | \$612,672 | 77.68% |
| 22 | CENTRAL SECURITY LIFE INSURANCE CO | 0.00% | 94 | 7 | \$4,652 | \$4,446 | \$0 | \$3,257 | \$3,276 | 73.68% |
| 23 | CENTRAL STATES HEALTH & LIFE COMPANY | 0.22% | 37 | 261 | \$683,081 | \$678,866 | \$0 | \$484,584 | \$466,331 | 68.69% |
| 24 | CHRISTIAN FIDELITY LIFE INSURANCE CO | 5.57% | 4 | 8,273 | \$17,412,529 | \$17,501,479 | \$0 | \$13,776,373 | \$13,703,871 | 78.30% |
| 25 | CICA LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 109 | 0 | -\$1,620 | -\$1,620 | \$0 | \$0 | \$0 | 0.00% |
| 26 | COLONIAL LIFE & ACCIDENT INS CO | 0.00% | 95 | 0 | \$4,233 | \$958 | \$0 | \$2,642 | \$2,635 | 275.05% |
| 27 | COLONIAL PENN LIFE INSURANCE COMPANY | 0.11% | 46 | 158 | \$340,765 | \$382,185 | \$0 | \$342,758 | \$335,937 | 87.90% |
| 28 | COMBINED INSURANCE CO OF AMERICA | 1.70% | 16 | 2,363 | \$5,326,871 | \$5,518,934 | \$0 | \$4,254,423 | \$4,172,496 | 75.60% |
| 29 | CONSECO HEALTH INSURANCE COMPANY | 1.68% | 17 | 1,692 | \$5,246,240 | \$5,652,633 | \$0 | \$4,260,724 | \$4,213,843 | 74.55% |
| 30 | CONSECO INSURANCE COMPANY | 0.46% | 31 | 757 | \$1,430,615 | \$1,424,238 | \$0 | \$1,031,329 | \$1,097,815 | 77.08% |
| 31 | CONSECO SENIOR HEALTH INSURANCE COMPANY | 0.03% | 66 | 39 | \$83,101 | \$89,648 | \$0 | \$144,083 | \$125,865 | 140.40% |
| 32 | CONSTITUTION LIFE INSURANCE COMPANY | 0.03% | 67 | 40 | \$80,897 | \$82,650 | \$0 | \$64,305 | \$62,880 | 76.08% |
| 33 | CONTINENTAL GENERAL INSURANCE CO | 0.52% | 26 | 672 | \$1,619,230 | \$1,637,654 | \$0 | \$1,203,001 | \$1,186,953 | 72.48% |
| 34 | CONTINENTAL LIFE INS CO OF BRENTWOOD TN | 6.58% | 3 | 11,797 | \$20,570,720 | \$20,612,816 | \$0 | \$15,580,265 | \$15,324,675 | 74.35% |
| 35 | COUNTRY LIFE INSURANCE COMPANY | 0.07% | 51 | 88 | \$209,214 | \$214,930 | \$0 | \$165,471 | \$164,580 | 76.57% |
| 36 | EMC NATIONAL LIFE COMPANY | 0.00% | 90 | 3 | \$8,623 | \$8,637 | \$0 | \$16,352 | \$16,273 | 188.41% |
| 37 | EQUITABLE LIFE & CASUALTY INSURANCE CO | 1.55% | 18 | 1,710 | \$4,859,578 | \$4,946,365 | \$0 | \$3,550,215 | \$3,455,530 | 69.86% |
| 38 | GENWORTH LIFE AND ANNUITY INSURANCE CO | 1.33% | 19 | 1,751 | \$4,172,065 | \$4,228,692 | \$0 | \$3,453,838 | \$3,524,879 | 83.36% |
| 39 | GENWORTH LIFE INSURANCE COMPANY | 0.05% | 56 | 81 | \$158,294 | \$145,387 | \$0 | \$118,623 | \$128,973 | 88.71% |
| 40 | GERBER LIFE INSURANCE COMPANY | 0.00% | 91 | 3 | \$8,235 | \$8,235 | \$0 | \$5,328 | \$4,959 | 60.22% |
| 41 | GLOBE LIFE AND ACCIDENT INS CO | 0.26% | 35 | 655 | \$828,668 | \$911,044 | \$0 | \$884,096 | \$1,049,715 | 115.22% |
| 42 | GOLDEN RULE INSURANCE COMPANY | 0.81% | 23 | 1,498 | \$2,538,037 | \$2,568,605 | \$0 | \$2,082,211 | \$2,135,452 | 83.14% |
| 43 | GUARANTEE TRUST LIFE INSURANCE CO | 0.49% | 28 | 379 | \$1,533,647 | \$1,522,970 | \$0 | \$1,040,546 | \$1,076,444 | 70.68% |
| 44 | HEALTH CARE SERVICE CORPORATION | 0.41% | 32 | 404 | \$1,282,860 | \$1,282,860 | \$0 | \$810,487 | \$825,812 | 64.37% |
| 45 | HEALTHY ALLIANCE LIFE INSURANCE CO | 26.40% | 1 | 44,310 | \$82,597,058 | \$79,314,989 | \$0 | \$59,825,826 | \$62,710,982 | 79.07% |
| 46 | HUMANA INSURANCE COMPANY | 0.06% | 53 | 105 | \$186,745 | \$185,076 | \$0 | \$17,107 | \$92,496 | 49.98% |
| 47 | IDEALIFE INSURANCE COMPANY | 0.06% | 54 | 64 | \$177,678 | \$187,498 | \$0 | \$135,739 | \$129,911 | 69.29% |
| 48 | ING LIFE INSURANCE AND ANNUITY COMPANY | 0.00% | 109 | 1 | \$0 | \$1,737 | \$0 | \$2,589 | -\$5,392 | -310.42% |
| 49 | INVESTORS HERITAGE LIFE INSURANCE COMPANY | 0.00% | 104 | 1 | \$1,174 | \$1,739 | \$0 | \$3,606 | \$3,663 | 210.64% |
| 50 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 0.02% | 68 | 33 | \$71,425 | \$72,617 | \$0 | \$106,868 | \$102,197 | 140.73% |
| 51 | JEFFERSON NATIONAL LIFE INSURANCE COMPANY | 0.05% | 55 | 83 | \$159,584 | \$161,565 | \$0 | \$137,895 | \$113,519 | 70.26% |
| 52 | KANAWHA INSURANCE COMPANY | 0.00% | 97 | 3 | \$3,684 | \$3,729 | \$0 | \$14,434 | \$20,142 | 540.14% |
| 53 | KANSAS CITY LIFE INSURANCE COMPANY | 0.00% | 88 | 9 | \$10,486 | \$10,272 | \$0 | \$8,977 | \$9,954 | 96.90% |
| 54 | LIFE INVESTORS INS COMPANY OF AMERICA | 0.08% | 48 | 123 | \$256,139 | \$255,593 | \$0 | \$245,573 | \$213,782 | 83.64% |
| 55 | LIFESecure INSURANCE COMPANY | 0.00% | 107 | 3 | \$506 | \$507 | \$0 | \$6,031 | \$6,209 | 1224.65% |
| 56 | LINCOLN HERITAGE LIFE INSURANCE COMPANY | 0.03% | 64 | 48 | \$98,269 | \$98,183 | \$0 | \$67,298 | \$68,395 | 69.66% |
| 57 | LOYAL AMERICAN LIFE INSURANCE COMPANY | 0.00% | 93 | 2 | \$4,888 | \$4,721 | \$0 | \$3,445 | \$3,601 | 76.28% |
| 58 | MARQUETTE NATIONAL LIFE INSURANCE COMPANY | 0.04% | 60 | 77 | \$129,546 | \$125,057 | \$0 | \$104,849 | \$100,588 | 80.43% |
| 59 | MEDICO INSURANCE COMPANY | 0.36% | 33 | 481 | \$1,111,521 | \$1,137,342 | \$0 | \$927,163 | \$924,697 | 81.30% |
| 60 | MEDICO LIFE INSURANCE COMPANY | 0.10% | 47 | 118 | \$304,995 | \$318,566 | \$0 | \$252,881 | \$253,060 | 79.44% |
| 61 | MEGA LIFE AND HEALTH INSURANCE COMPANY THI | 0.00% | 98 | 3 | \$3,605 | \$3,605 | \$0 | \$4,309 | \$4,309 | 119.53% |
| 62 | MIDWEST NATIONAL LIFE INS CO OF TENNESSEE | 0.00% | 103 | 2 | \$2,328 | \$2,328 | \$0 | \$0 | \$0 | 0.00% |
| 63 | MISSOURI VALLEY LIFE AND HEALTH INS COMPANY | 0.00% | 109 | 0 | \$0 | \$0 | \$0 | \$3,702 | \$1,582 | N/A |
| 64 | MONUMENTAL LIFE INSURANCE COMPANY | 0.06% | 52 | 116 | \$198,291 | \$197,546 | \$0 | \$292,053 | \$185,990 | 94.15% |
| 65 | MONY LIFE INSURANCE COMPANY | 0.00% | 106 | 1 | \$945 | \$972 | \$73 | \$0 | \$0 | 0.00% |
| 66 | MUTUAL OF OMAHA INSURANCE COMPANY | 1.84% | 13 | 2,344 | \$5,758,914 | \$5,915,206 | \$0 | \$4,236,516 | \$3,961,652 | 66.97% |
| 67 | NATIONAL FOUNDATION LIFE INSURANCE CO | 0.04% | 62 | 51 | \$114,014 | \$114,803 | \$0 | \$121,808 | \$125,496 | 109.31% |
| 68 | NATIONAL STATES INSURANCE COMPANY | 0.17% | 41 | 251 | \$537,407 | \$531,625 | \$0 | \$358,870 | \$344,011 | 64.71% |
| 69 | NATIONWIDE LIFE INSURANCE COMPANY | 0.01% | 83 | 9 | \$15,852 | \$15,852 | \$0 | \$23,141 | \$22,929 | 144.64% |
| 70 | NEW ERA LIFE INS COMPANY OF THE MIDWEST | 0.05% | 57 | 81 | \$153,989 | \$160,682 | \$0 | \$131,592 | \$123,504 | 76.86% |
| 71 | NEW YORK LIFE INSURANCE COMPANY | 0.12% | 44 | 150 | \$385,655 | \$388,369 | \$0 | \$305,368 | \$276,057 | 71.08% |
| 72 | NORTH AMERICAN INSURANCE COMPANY | 0.03% | 63 | 33 | \$101,370 | \$93,531 | \$0 | \$106,478 | \$57,164 | 61.12% |
| 73 | OLD AMERICAN INSURANCE COMPANY | 0.01% | 80 | 45 | \$23,002 | \$24,066 | \$0 | \$33,873 | \$29,314 | 121.81% |
| 74 | OXFORD LIFE INSURANCE COMPANY | 0.00% | 89 | 3 | \$9,070 | \$16,027 | \$0 | \$6,215 | \$9,818 | 61.26% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL MEDICARE SUPPLEMENT**

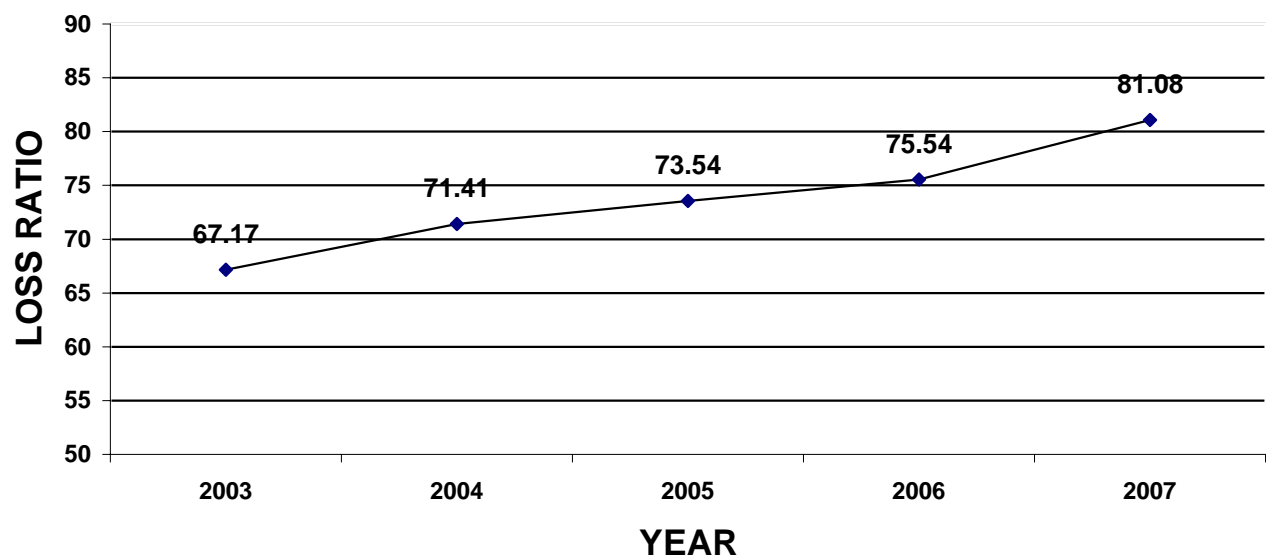
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 75 | PACIFICARE LIFE AND HEALTH INSURANCE CO | 0.02% | 72 | 22 | \$51,199 | \$52,535 | \$0 | \$41,987 | \$42,968 | 81.79% |
| 76 | PEKIN LIFE INSURANCE COMPANY | 0.01% | 76 | 15 | \$28,280 | \$26,892 | \$0 | \$0 | \$0 | 0.00% |
| 77 | PENN TREATY NETWORK AMERICA INSURANCE CO | 0.00% | 96 | 3 | \$3,770 | \$3,836 | \$0 | \$1,712 | \$1,899 | 49.50% |
| 78 | PENNSYLVANIA LIFE INSURANCE COMPANY | 0.02% | 73 | 162 | \$50,643 | \$50,856 | \$0 | \$54,373 | \$65,392 | 128.58% |
| 79 | PHILADELPHIA AMERICAN LIFE INSURANCE CO | 0.01% | 81 | 6 | \$21,788 | \$21,873 | \$0 | -\$24,780 | -\$22,638 | -103.50% |
| 80 | PHYSICIANS LIFE INSURANCE COMPANY | 0.59% | 25 | 1,045 | \$1,843,865 | \$1,840,006 | \$0 | \$1,224,441 | \$1,647,533 | 89.54% |
| 81 | PHYSICIANS MUTUAL INSURANCE COMPANY | 1.80% | 15 | 2,027 | \$5,634,673 | \$5,764,765 | \$0 | \$4,287,932 | \$4,172,811 | 72.38% |
| 82 | PROVIDENT AMERICAN LIFE & HEALTH INS CO | 0.15% | 42 | 238 | \$460,863 | \$465,545 | \$0 | \$322,648 | \$327,240 | 70.29% |
| 83 | PRUDENTIAL INSURANCE CO OF AMERICA THE | 0.00% | 99 | 2 | \$2,805 | \$2,849 | \$0 | \$1,587 | \$644 | 22.60% |
| 84 | PYRAMID LIFE INSURANCE COMPANY | 0.11% | 45 | 137 | \$345,840 | \$351,766 | \$0 | \$293,274 | \$317,652 | 90.30% |
| 85 | REASSURE AMERICA LIFE INSURANCE COMPANY | 0.02% | 71 | 60 | \$51,801 | \$54,145 | \$0 | \$120,507 | \$120,087 | 221.79% |
| 86 | RESERVE NATIONAL INSURANCE COMPANY | 1.00% | 21 | 1,223 | \$3,115,226 | \$3,349,422 | \$0 | \$2,410,308 | \$2,495,513 | 74.51% |
| 87 | ROYAL NEIGHBORS OF AMERICA | 3.81% | 7 | 5,640 | \$11,918,745 | \$11,913,059 | \$0 | \$10,506,941 | \$10,748,502 | 90.22% |
| 88 | SAGICOR LIFE INSURANCE COMPANY | 0.00% | 101 | 1 | \$2,432 | \$2,543 | \$0 | \$0 | \$0 | 0.00% |
| 89 | SHELTER LIFE INSURANCE COMPANY | 0.21% | 38 | 393 | \$669,324 | \$689,911 | \$0 | \$644,669 | \$621,495 | 90.08% |
| 90 | SHENANDOAH LIFE INSURANCE COMPANY | 0.19% | 39 | 490 | \$582,919 | \$569,423 | \$0 | \$281,595 | \$326,024 | 57.26% |
| 91 | STANDARD LIFE AND ACCIDENT INSURANCE CO | 2.88% | 11 | 3,519 | \$9,017,772 | \$8,973,729 | \$0 | \$8,058,758 | \$7,779,370 | 86.69% |
| 92 | STATE FARM MUTUAL AUTOMOBILE INSURANCE CC | 3.47% | 8 | 4,925 | \$10,857,830 | \$10,666,530 | \$0 | \$8,161,116 | \$8,240,967 | 77.26% |
| 93 | STATE MUTUAL INSURANCE COMPANY | 0.49% | 29 | 470 | \$1,529,772 | \$1,532,617 | \$0 | \$1,041,147 | \$1,023,556 | 66.78% |
| 94 | STERLING LIFE INSURANCE COMPANY | 0.03% | 65 | 51 | \$88,217 | \$84,075 | \$0 | \$57,695 | \$62,502 | 74.34% |
| 95 | THRIVENT FINANCIAL FOR LUTHERANS | 0.85% | 22 | 1,183 | \$2,663,476 | \$2,781,921 | \$0 | \$2,327,426 | \$2,312,206 | 83.12% |
| 96 | TIME INSURANCE COMPANY | 0.04% | 61 | 5 | \$124,931 | \$135,098 | \$0 | \$258,100 | \$216,824 | 160.49% |
| 97 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.00% | 86 | 7 | \$11,378 | \$11,174 | \$0 | \$9,315 | \$8,516 | 76.21% |
| 98 | TRUSTMARK INSURANCE COMPANY | 0.02% | 69 | 25 | \$66,705 | \$67,182 | \$0 | \$40,393 | \$31,731 | 47.23% |
| 99 | UNICARE LIFE & HEALTH INSURANCE COMPANY | 0.01% | 77 | 14 | \$24,279 | \$26,995 | \$0 | \$12,962 | \$13,286 | 49.22% |
| 100 | UNIFIED LIFE INSURANCE COMPANY | 0.00% | 87 | 36 | \$10,784 | \$10,784 | \$0 | \$10,868 | \$10,868 | 100.78% |
| 101 | UNION BANKERS INSURANCE COMPANY | 0.51% | 27 | 690 | \$1,584,801 | \$1,634,926 | \$0 | \$1,351,038 | \$1,359,130 | 83.13% |
| 102 | UNION FIDELITY LIFE INSURANCE COMPANY | 0.00% | 85 | 12 | \$13,833 | \$13,933 | \$0 | \$3,727 | \$4,744 | 34.05% |
| 103 | UNION LABOR LIFE INSURANCE COMPANY | 0.01% | 75 | 21 | \$36,680 | \$38,391 | \$0 | \$27,055 | \$27,615 | 71.93% |
| 104 | UNITED AMERICAN INSURANCE COMPANY | 3.11% | 10 | 3,693 | \$9,720,502 | \$9,856,903 | \$0 | \$7,688,304 | \$7,775,430 | 78.88% |
| 105 | UNITED COMMERCIAL TRAVELERS OF AMERICA | 0.19% | 40 | 173 | \$582,150 | \$560,424 | \$0 | \$343,725 | \$407,247 | 72.67% |
| 106 | UNITED NATIONAL LIFE INS COMPANY OF AMERICA | 0.02% | 70 | 68 | \$54,357 | \$54,454 | \$0 | \$44,705 | \$45,881 | 84.26% |
| 107 | UNITED TEACHER ASSOCIATES INSURANCE CO | 0.70% | 24 | 1,041 | \$2,184,164 | \$2,163,270 | \$0 | \$1,708,538 | \$1,668,651 | 77.14% |
| 108 | UNITED WORLD LIFE INSURANCE COMPANY | 5.07% | 5 | 12,150 | \$15,858,850 | \$14,453,308 | \$0 | \$10,678,195 | \$12,034,639 | 83.27% |
| 109 | USAA LIFE INSURANCE COMPANY | 0.48% | 30 | 818 | \$1,494,121 | \$1,498,999 | \$0 | \$978,408 | \$970,676 | 64.75% |
| 110 | WASHINGTON NATIONAL INSURANCE CO | 1.16% | 20 | 1,444 | \$3,636,286 | \$3,771,768 | \$0 | \$2,589,035 | \$2,504,454 | 66.40% |
| 111 | WORLD CORP INSURANCE COMPANY | 0.04% | 59 | 170 | \$134,251 | \$133,026 | \$0 | \$86,211 | \$88,532 | 66.55% |
| 112 | WORLD INSURANCE COMPANY | 0.07% | 50 | 64 | \$211,602 | \$213,910 | \$0 | \$193,197 | \$198,365 | 92.73% |
| TOTAL | | 100.00% | | 155,491 | \$312,859,200 | \$309,841,792 | \$73 | \$235,645,913 | \$251,210,780 | 81.08% |

MISSOURI INDIVIDUAL MEDICARE SUPPLEMENT INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CARE**

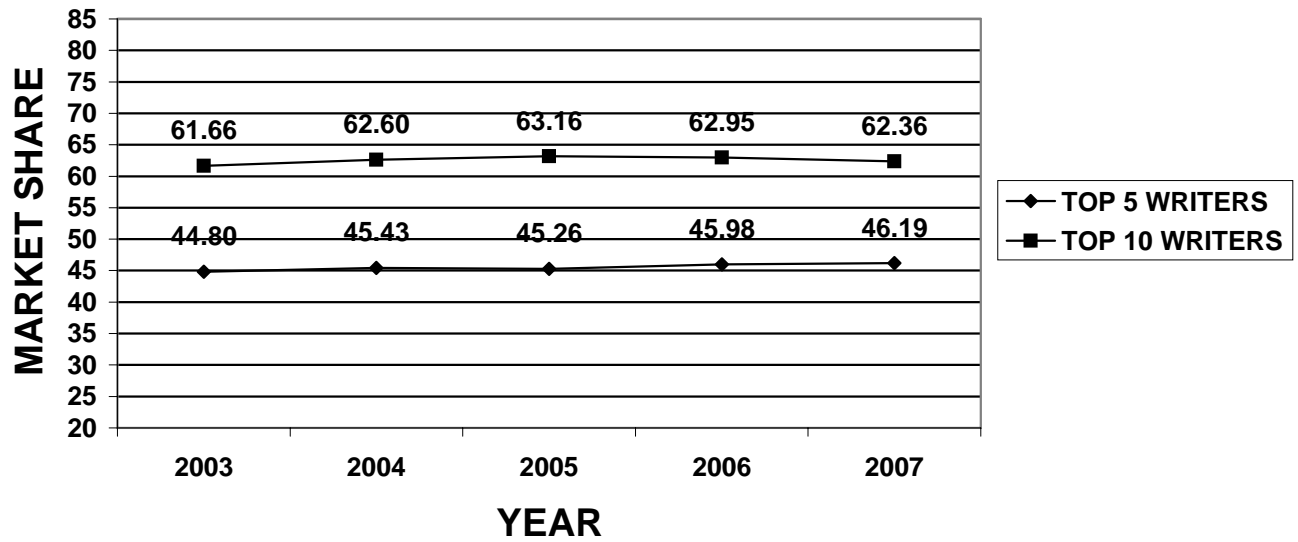
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|--------------|----------------------|-------------------|------------------------|-----------------------|----------------|--------------------|------------------------|------------|
| 1 | AIG LIFE INSURANCE COMPANY | 0.27% | 49 | 261 | \$521,299 | \$525,433 | \$0 | \$198,452 | \$264,748 | 50.39% |
| 2 | ALLIANZ LIFE INS COMPANY OF NORTH AMERICA | 2.68% | 9 | 3,462 | \$5,195,140 | \$5,209,254 | \$0 | \$432,476 | \$465,899 | 8.94% |
| 3 | ALLSTATE LIFE INSURANCE COMPANY | 0.00% | 93 | 0 | -\$8 | -\$6 | \$0 | \$0 | -\$1,380 | 23000.00% |
| 4 | AMERICAN FAMILY LIFE ASSUR CO OF COLUMBUS | 0.29% | 46 | 669 | \$560,187 | \$667,762 | \$0 | \$287,737 | \$292,575 | 43.81% |
| 5 | AMERICAN FAMILY MUTUAL INS CO | 0.42% | 39 | 592 | \$820,635 | -\$263,703 | \$0 | \$110,871 | \$590,238 | -223.83% |
| 6 | AMERICAN FIDELITY ASSURANCE COMPANY | 0.25% | 51 | 257 | \$485,807 | \$481,248 | \$0 | \$208,156 | \$321,538 | 66.81% |
| 7 | AMERICAN GENERAL LIFE INSURANCE CO | 0.00% | 90 | 1 | \$1,558 | \$1,475 | \$0 | \$0 | \$0 | 0.00% |
| 8 | AMERICAN HERITAGE LIFE INSURANCE CO | 0.50% | 32 | 477 | \$970,961 | \$970,023 | \$0 | \$1,603,746 | \$1,984,911 | 204.63% |
| 9 | AMERICAN PIONEER LIFE INSURANCE COMPANY | 0.05% | 70 | 43 | \$91,113 | \$92,079 | \$0 | \$12,252 | \$12,547 | 13.63% |
| 10 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.43% | 38 | 1,624 | \$834,881 | \$880,015 | \$0 | \$873,146 | \$1,143,241 | 129.91% |
| 11 | ASSURITY LIFE INSURANCE COMPANY | 0.00% | 92 | 1 | \$284 | \$284 | \$0 | \$0 | \$0 | 0.00% |
| 12 | AUTO OWNERS LIFE INSURANCE COMPANY | 0.04% | 72 | 61 | \$77,703 | \$72,595 | \$0 | \$0 | \$5,975 | 8.23% |
| 13 | BANKERS LIFE AND CASUALTY COMPANY | 10.33% | 2 | 15,762 | \$20,015,929 | \$20,368,238 | \$0 | \$11,025,015 | \$30,290 | 0.15% |
| 14 | BERKSHIRE LIFE INS COMPANY OF AMERICA | 0.20% | 52 | 73 | \$381,817 | \$316,470 | \$0 | \$0 | \$204,412 | 64.59% |
| 15 | BLUE CROSS AND BLUE SHIELD OF KANSAS CITY | 0.42% | 40 | 434 | \$804,927 | \$804,927 | \$0 | \$100,126 | \$100,126 | 12.44% |
| 16 | CATHOLIC ORDER OF FORESTERS | 0.01% | 82 | 21 | \$16,933 | \$12,191 | \$0 | \$0 | \$0 | 0.00% |
| 17 | CENTRAL STATES HEALTH & LIFE COMPANY | 0.01% | 81 | 23 | \$18,114 | \$18,321 | \$0 | \$63,700 | \$85,003 | 463.96% |
| 18 | CHRISTIAN FIDELITY LIFE INSURANCE CO | 0.13% | 60 | 279 | \$249,313 | \$290,621 | \$0 | \$514,849 | \$622,339 | 214.14% |
| 19 | CINCINNATI LIFE INSURANCE COMPANY THE | 0.02% | 76 | 29 | \$34,962 | \$34,433 | \$0 | \$22,960 | \$10,894 | 31.64% |
| 20 | COLONIAL PENN LIFE INSURANCE COMPANY | 0.00% | 91 | 2 | \$1,384 | \$1,481 | \$0 | \$0 | \$0 | 0.00% |
| 21 | COMBINED INSURANCE CO OF AMERICA | 0.26% | 50 | 482 | \$510,973 | \$512,183 | \$0 | \$168,016 | \$609,311 | 118.96% |
| 22 | CONSECO HEALTH INSURANCE COMPANY | 0.07% | 68 | 74 | \$126,876 | \$130,142 | \$0 | \$0 | \$0 | 0.00% |
| 23 | CONSECO SENIOR HEALTH INSURANCE COMPANY | 3.12% | 8 | 3,961 | \$6,051,757 | \$6,862,311 | \$0 | \$9,247,737 | \$11,796,590 | 171.90% |
| 24 | CONTINENTAL CASUALTY COMPANY | 3.83% | 7 | 4,968 | \$7,419,889 | \$122,503 | \$0 | \$3,661,690 | \$3,479,840 | 2840.62% |
| 25 | CONTINENTAL GENERAL INSURANCE CO | 0.52% | 30 | 666 | \$1,013,187 | \$1,016,903 | \$0 | \$1,269,770 | \$1,275,383 | 125.42% |
| 26 | CONTINENTAL LIFE INS CO OF BRENTWOOD TN | 0.11% | 61 | 149 | \$210,595 | \$213,036 | \$0 | \$113,062 | \$91,209 | 42.81% |
| 27 | COUNTRY LIFE INSURANCE COMPANY | 0.10% | 62 | 148 | \$193,662 | \$187,525 | \$0 | \$155,095 | \$253,771 | 135.33% |
| 28 | CUNA MUTUAL INSURANCE SOCIETY | 0.31% | 45 | 587 | \$601,646 | \$584,280 | \$0 | \$3,360 | -\$8,727 | -1.49% |
| 29 | EQUITABLE LIFE & CASUALTY INSURANCE CO | 4.38% | 5 | 5,795 | \$8,497,982 | \$8,421,025 | \$0 | \$4,281,140 | \$4,265,467 | 50.65% |
| 30 | FARMERS NEW WORLD LIFE INSURANCE CO | 0.17% | 56 | 240 | \$320,862 | \$319,128 | \$0 | \$66,866 | \$83,221 | 26.08% |
| 31 | GENWORTH LIFE AND ANNUITY INSURANCE CO | 0.15% | 57 | 704 | \$294,018 | \$298,073 | \$0 | \$435,211 | \$447,996 | 150.30% |
| 32 | GENWORTH LIFE INSURANCE COMPANY | 16.68% | 1 | 22,436 | \$32,332,054 | \$33,347,452 | \$0 | \$17,190,272 | \$22,864,247 | 68.56% |
| 33 | GREAT AMERICAN LIFE INSURANCE CO | 0.28% | 47 | 545 | \$546,310 | \$543,328 | \$0 | \$14,055 | \$16,154 | 2.97% |
| 34 | GUARANTEE TRUST LIFE INSURANCE CO | 0.46% | 37 | 751 | \$883,150 | \$897,164 | \$0 | \$201,327 | \$208,273 | 23.21% |
| 35 | GUARANTY INCOME LIFE INSURANCE COMPANY | 0.02% | 77 | 30 | \$31,556 | \$31,618 | \$0 | \$2,763 | \$596 | 1.89% |
| 36 | HEALTHY ALLIANCE LIFE INSURANCE CO | 0.06% | 69 | 153 | \$123,922 | \$123,922 | \$0 | \$287,120 | \$213,876 | 172.59% |
| 37 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 0.01% | 79 | 28 | \$20,884 | \$21,211 | \$0 | \$38,120 | \$31,271 | 147.43% |
| 38 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.31% | 44 | 400 | \$607,528 | \$622,629 | \$0 | \$649,189 | \$701,846 | 112.72% |
| 39 | JOHN HANCOCK LIFE INSURANCE COMPANY | 8.98% | 3 | 10,405 | \$17,408,855 | \$16,550,704 | \$37 | \$3,513,066 | \$5,917,323 | 35.75% |
| 40 | KANAWHA INSURANCE COMPANY | 0.18% | 55 | 256 | \$348,650 | \$352,934 | \$0 | \$72,588 | \$101,295 | 28.70% |
| 41 | KNIGHTS OF COLUMBUS | 0.75% | 28 | 1,722 | \$1,448,708 | \$0 | \$0 | \$70,200 | \$0 | N/A |
| 42 | LIFE INVESTORS INSURANCE CO OF AMERICA | 2.21% | 13 | 3,267 | \$4,284,127 | \$4,302,939 | \$0 | \$3,187,302 | \$3,820,898 | 88.80% |
| 43 | LINCOLN BENEFIT LIFE COMPANY | 2.33% | 12 | 1,472 | \$4,520,972 | \$4,563,144 | \$0 | \$142,090 | \$536,480 | 11.76% |
| 44 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 0.10% | 63 | 90 | \$186,919 | \$186,991 | \$0 | \$107,915 | \$159,342 | 85.21% |
| 45 | LOYAL AMERICAN LIFE INSURANCE COMPANY | 0.04% | 71 | 88 | \$86,748 | \$76,180 | \$0 | \$0 | \$0 | 0.00% |
| 46 | MASSACHUSETTS MUTUAL LIFE INSURANCE CO | 0.82% | 27 | 830 | \$1,583,221 | \$1,581,171 | \$0 | \$34,744 | \$206,362 | 13.05% |
| 47 | MEDAMERICA INSURANCE COMPANY | 0.13% | 58 | 166 | \$257,240 | \$260,053 | \$0 | \$815 | -\$11,945 | -4.59% |
| 48 | MEDICO INSURANCE COMPANY | 1.75% | 16 | 1,680 | \$3,389,655 | \$3,432,304 | \$0 | \$1,873,957 | \$2,057,073 | 59.93% |
| 49 | MEDICO LIFE INSURANCE COMPANY | 0.52% | 31 | 579 | \$1,004,490 | \$1,012,612 | \$0 | \$810,891 | \$1,183,491 | 116.88% |
| 50 | METLIFE INSURANCE COMPANY OF CONNECTICUT | 0.89% | 24 | 1,135 | \$1,715,406 | \$1,888,195 | \$0 | \$1,746,557 | \$2,068,251 | 109.54% |
| 51 | METROPOLITAN LIFE INSURANCE COMPANY | 5.82% | 4 | 4,831 | \$11,270,588 | \$11,744,870 | \$0 | \$62,380 | \$227,688 | 1.94% |
| 52 | MIDWEST NATIONAL LIFE INS CO OF TENNESSEE | 0.03% | 74 | 38 | \$59,171 | \$59,281 | \$0 | \$13 | -\$5,521 | -9.31% |
| 53 | MINNESOTA LIFE INSURANCE COMPANY | 0.03% | 73 | 37 | \$67,648 | \$67,648 | \$0 | \$0 | \$0 | 0.00% |
| 54 | MONUMENTAL LIFE INSURANCE COMPANY | 0.08% | 67 | 112 | \$161,905 | \$162,414 | \$0 | \$76,305 | \$103,906 | 63.98% |
| 55 | MUTUAL OF OMAHA INSURANCE COMPANY | 2.67% | 10 | 3,222 | \$5,179,077 | \$5,146,370 | \$0 | \$1,448,270 | \$835,600 | 16.24% |
| 56 | NATIONAL STATES INSURANCE COMPANY | 0.46% | 35 | 681 | \$900,142 | \$908,746 | \$0 | \$247,580 | \$237,662 | 26.15% |
| 57 | NEW YORK LIFE INSURANCE COMPANY | 1.40% | 20 | 2,180 | \$2,719,946 | \$2,676,383 | \$0 | \$937,269 | \$1,110,242 | 41.48% |
| 58 | NORTHWESTERN LONG TERM CARE INS COMPANY | 1.86% | 15 | 2,082 | \$3,611,111 | \$3,459,200 | \$65,062 | \$182,674 | \$997,976 | 28.85% |
| 59 | OLD AMERICAN INSURANCE COMPANY | 0.00% | 86 | 10 | \$6,734 | \$7,031 | \$0 | \$0 | \$2,093 | 29.77% |
| 60 | PEKIN LIFE INSURANCE COMPANY | 0.00% | 88 | 2 | \$3,100 | \$3,100 | \$0 | \$0 | \$0 | 0.00% |
| 61 | PENN TREATY NETWORK AMERICA INSURANCE CO | 1.40% | 19 | 1,558 | \$2,720,913 | \$2,768,702 | \$0 | \$2,456,338 | \$2,723,915 | 98.38% |
| 62 | PENNSYLVANIA LIFE INSURANCE COMPANY | 0.20% | 53 | 487 | \$381,733 | \$383,336 | \$0 | \$283,519 | \$307,425 | 80.20% |
| 63 | PHILADELPHIA AMERICAN LIFE INSURANCE CO | 0.00% | 84 | 7 | \$8,399 | \$8,432 | \$0 | \$8,430 | \$7,701 | 91.33% |
| 64 | PHYSICIANS MUTUAL INSURANCE COMPANY | 0.53% | 29 | 876 | \$1,022,834 | \$1,043,559 | \$0 | \$278,345 | \$416,370 | 39.90% |
| 65 | PRIMERICA LIFE INSURANCE COMPANY | 0.00% | 89 | 4 | \$1,887 | \$1,887 | \$0 | \$0 | \$206 | 10.92% |
| 66 | PRINCIPAL LIFE INS CO | 0.08% | 66 | 176 | \$163,833 | \$127,485 | \$0 | \$69,579 | \$81,918 | 64.26% |
| 67 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 0.35% | 43 | 300 | \$682,509 | \$661,829 | \$0 | \$47,965 | \$135,800 | 20.52% |
| 68 | PRUDENTIAL INS COMPANY OF AMERICA THE | 0.98% | 22 | 1,223 | \$1,907,523 | \$1,867,459 | \$0 | \$120,245 | \$2,043,811 | 109.44% |
| 69 | PYRAMID LIFE INSURANCE COMPANY | 0.03% | 75 | 29 | \$56,515 | \$57,483 | \$0 | \$0 | \$0 | 0.00% |
| 70 | REASSURE AMERICA LIFE INSURANCE COMPANY | 0.28% | 48 | 494 | \$539,820 | \$671,542 | \$0 | \$819,128 | \$938,991 | 139.83% |
| 71 | RIVERSOURCE LIFE INSURANCE COMPANY | 2.00% | 14 | 3,538 | \$3,880,975 | \$3,876,468 | \$0 | \$3,585,287 | \$4,868,700 | 125.60% |
| 72 | SCOR LIFE INSURANCE COMPANY | 0.01% | 80 | 13 | \$20,698 | \$20,698 | \$0 | \$68,869 | \$0 | 0.00% |
| 73 | STANDARD LIFE AND ACCIDENT INSURANCE CO | 0.09% | 64 | 142 | \$170,345 | \$175,242 | \$0 | \$337,506 | \$330,054 | 188.34% |
| 74 | STATE FARM MUTUAL AUTOMOBILE INSURANCE CC | 2.67% | 11 | 4,160 | \$5,171,557 | \$1,031,851 | \$0 | \$1,030,149 | \$703,642 | 68.19% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CARE**

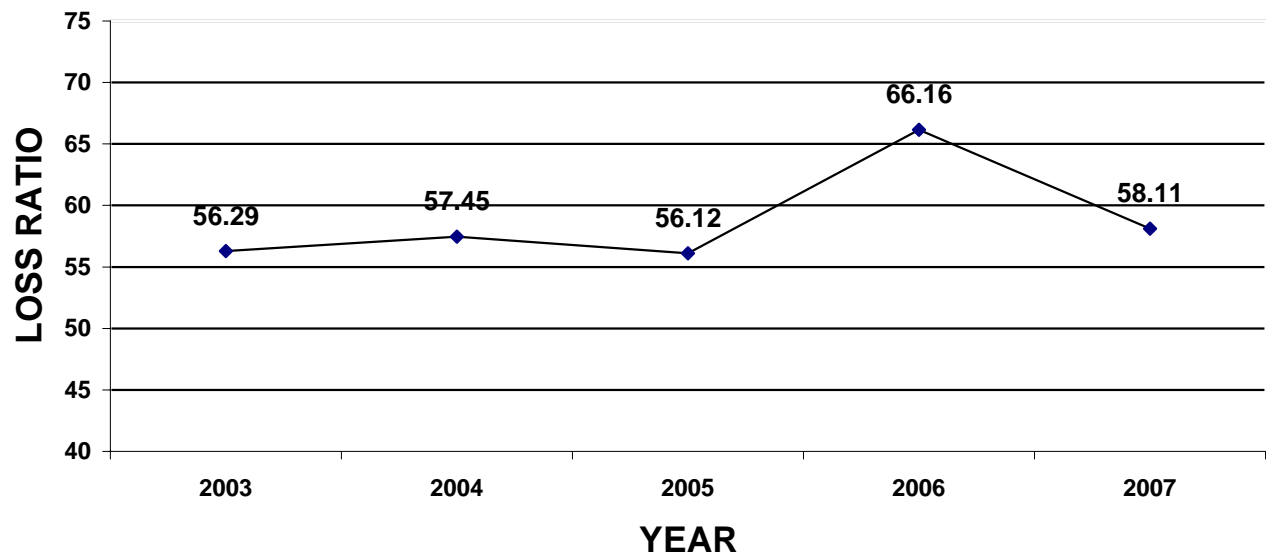
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 75 | STATE LIFE INSURANCE COMPANY | 0.47% | 34 | 366 | \$915,979 | \$913,956 | \$0 | \$104,099 | \$236,032 | 25.83% |
| 76 | STATE MUTUAL INSURANCE COMPANY | 0.01% | 78 | 23 | \$26,520 | \$26,113 | \$0 | \$19,590 | \$13,378 | 51.23% |
| 77 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.98% | 23 | 163 | \$1,906,254 | \$1,912,435 | \$0 | \$2,368,685 | \$4,488,657 | 234.71% |
| 78 | TEACHERS INS AND ANNUITY ASSOC OF AMERICA | 0.35% | 42 | 403 | \$687,861 | \$789,623 | \$0 | \$410,628 | \$410,628 | 52.00% |
| 79 | THRIVENT FINANCIAL FOR LUTHERANS | 3.86% | 6 | 5,999 | \$7,484,104 | \$7,345,779 | \$0 | \$5,034,857 | \$5,802,881 | 79.00% |
| 80 | TIAA-CREF LIFE INSURANCE COMPANY | 0.19% | 54 | 164 | \$366,235 | \$434,401 | \$0 | \$48,618 | \$48,618 | 11.19% |
| 81 | TIME INSURANCE COMPANY | 0.85% | 26 | 1,288 | \$1,639,913 | \$1,595,148 | \$0 | \$1,455,754 | \$1,546,220 | 96.93% |
| 82 | TRANSAMERICA LIFE INSURANCE COMPANY | 1.23% | 21 | 1,599 | \$2,391,281 | \$2,406,876 | \$0 | \$1,424,956 | \$1,892,257 | 78.62% |
| 83 | TRANSAMERICA OCCIDENTAL LIFE INSURANCE CO | 1.56% | 17 | 1,767 | \$3,014,859 | \$3,027,002 | \$0 | \$985,678 | \$1,482,605 | 48.98% |
| 84 | UNION BANKERS INSURANCE COMPANY | 0.08% | 65 | 123 | \$164,672 | \$169,880 | \$0 | \$343,665 | \$345,724 | 203.51% |
| 85 | UNION SECURITY INSURANCE COMPANY | 0.87% | 25 | 1,437 | \$1,685,920 | \$1,658,842 | \$0 | \$221,646 | \$325,689 | 19.63% |
| 86 | UNITED AMERICAN INSURANCE COMPANY | 0.46% | 36 | 771 | \$889,949 | \$904,120 | \$0 | \$1,281,643 | \$1,407,446 | 155.67% |
| 87 | UNITED NATIONAL LIFE INS COMPANY OF AMERICA | 0.00% | 85 | 0 | \$8,154 | \$8,168 | \$0 | \$0 | \$0 | 0.00% |
| 88 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 0.13% | 59 | 144 | \$255,063 | \$219,260 | \$0 | \$0 | \$0 | 0.00% |
| 89 | UNITED SECURITY ASSURANCE CO OF PA | 0.38% | 41 | 381 | \$729,036 | \$703,830 | \$0 | \$137,203 | \$188,070 | 26.72% |
| 90 | UNITED TEACHER ASSOCIATES INSURANCE CO | 0.00% | 87 | 6 | \$5,812 | \$5,825 | \$0 | \$16,291 | \$15,911 | 273.15% |
| 91 | UNUM LIFE INSURANCE COMPANY OF AMERICA | 1.49% | 18 | 2,011 | \$2,887,937 | \$2,968,426 | \$0 | \$1,014,557 | \$1,490,448 | 50.21% |
| 92 | WASHINGTON NATIONAL INSURANCE CO | 0.48% | 33 | 624 | \$923,839 | \$958,260 | \$0 | \$1,230,983 | \$1,457,757 | 152.13% |
| 93 | WOODMEN OF THE WORLD LIFE INS SOCIETY | 0.01% | 83 | 10 | \$13,672 | \$15,332 | \$0 | \$0 | \$0 | 0.00% |
| TOTAL | | 100.00% | | 131,359 | \$193,810,804 | \$181,939,093 | \$65,099 | \$92,957,108 | \$105,722,750 | 58.11% |

MISSOURI INDIVIDUAL LONG TERM CARE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SPECIFIED DISEASE**

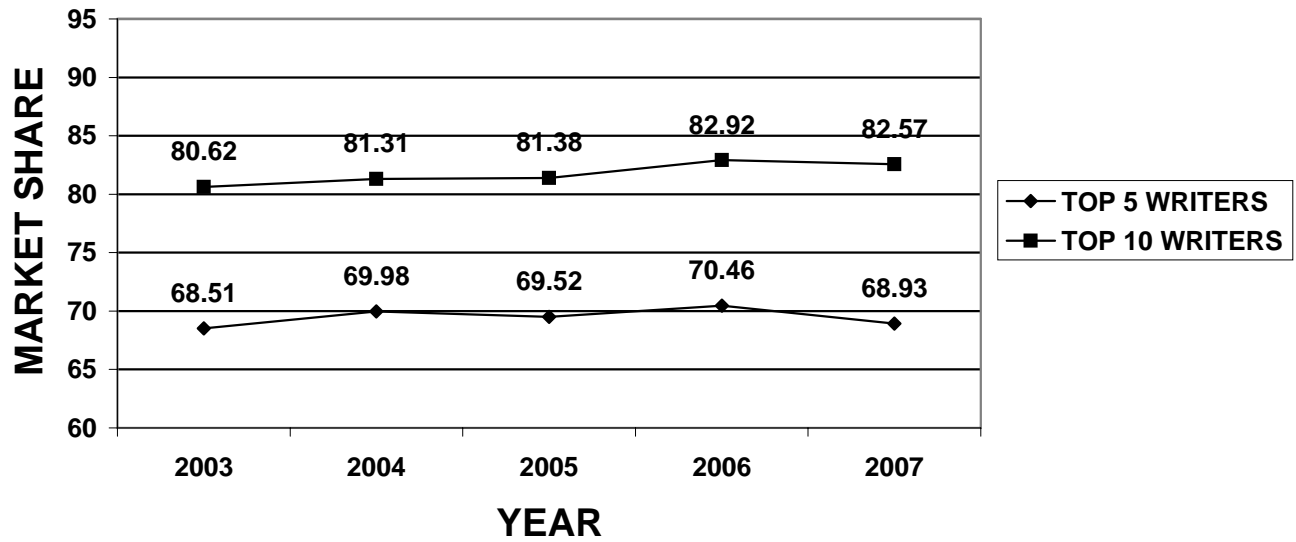
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | AIG LIFE INSURANCE COMPANY | 0.00% | 79 | 0 | \$1,560 | \$1,560 | \$0 | \$0 | \$0 | 0.00% |
| 2 | AMERICAN COMMUNITY MUTUAL INSURANCE CO | 0.00% | 82 | 4 | \$1,487 | \$1,502 | \$0 | \$0 | \$0 | 0.00% |
| 3 | AMERICAN FAMILY LIFE ASSUR CO OF COLUMBUS | 41.21% | 1 | 134,551 | \$24,058,034 | \$24,328,955 | \$0 | \$9,968,773 | \$10,117,655 | 41.59% |
| 4 | AMERICAN FIDELITY ASSURANCE COMPANY | 3.33% | 6 | 4,842 | \$1,942,200 | \$1,961,656 | \$0 | \$1,027,901 | \$1,334,690 | 68.04% |
| 5 | AMERICAN GENERAL LIFE & ACCIDENT INS CO | 1.04% | 14 | 1,790 | \$608,130 | \$631,093 | \$0 | \$144,624 | \$153,266 | 24.29% |
| 6 | AMERICAN GENERAL LIFE INSURANCE CO | 0.02% | 56 | 36 | \$13,270 | \$13,112 | \$0 | \$75 | \$111 | 0.85% |
| 7 | AMERICAN HEALTH AND LIFE INSURANCE CO | 0.00% | 87 | 18 | \$817 | \$829 | \$0 | \$50 | \$50 | 6.03% |
| 8 | AMERICAN HERITAGE LIFE INSURANCE CO | 2.85% | 7 | 9,028 | \$1,661,328 | \$1,665,794 | \$0 | \$906,008 | \$964,804 | 57.92% |
| 9 | AMERICAN HOME LIFE INSURANCE CO | 0.00% | 89 | 21 | \$720 | \$765 | \$0 | \$0 | \$0 | 0.00% |
| 10 | AMERICAN INCOME LIFE INSURANCE CO | 0.15% | 38 | 1,053 | \$88,559 | \$88,797 | \$0 | \$51,612 | \$74,872 | 84.32% |
| 11 | AMERICAN NATIONAL INSURANCE COMPANY | 0.22% | 33 | 590 | \$129,330 | \$128,275 | \$0 | \$338,556 | \$452,217 | 352.54% |
| 12 | AMERICAN PUBLIC LIFE INSURANCE COMPANY | 0.58% | 20 | 524 | \$340,914 | \$338,429 | \$0 | \$73,010 | \$71,810 | 21.22% |
| 13 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.01% | 65 | 89 | \$3,967 | \$4,054 | \$0 | \$1,778 | \$2,494 | 61.52% |
| 14 | AMERICO FINANCIAL LIFE AND ANNUITY INS CO | 0.00% | 71 | 24 | \$2,498 | \$2,496 | \$0 | \$0 | \$0 | 0.00% |
| 15 | ASSURITY LIFE INSURANCE COMPANY | 0.29% | 25 | 386 | \$169,091 | \$145,820 | \$0 | \$80,592 | \$80,638 | 55.30% |
| 16 | BANKERS FIDELITY LIFE INSURANCE CO | 0.24% | 32 | 410 | \$137,513 | \$136,450 | \$0 | \$108,603 | \$108,937 | 79.84% |
| 17 | BANKERS LIFE AND CASUALTY COMPANY | 0.07% | 45 | 293 | \$39,556 | \$40,417 | \$0 | \$10,582 | \$0 | 0.00% |
| 18 | BROKERS NATIONAL LIFE ASSURANCE COMPANY | 0.00% | 81 | 5 | \$1,496 | \$1,496 | \$0 | \$0 | \$0 | 0.00% |
| 19 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.00% | 92 | 2 | \$611 | \$613 | \$0 | \$0 | \$0 | 0.00% |
| 20 | CENTRAL SECURITY LIFE INSURANCE CO | 0.01% | 62 | 14 | \$5,731 | \$5,883 | \$0 | \$220 | \$880 | 14.96% |
| 21 | CENTRAL STATES HEALTH & LIFE COMPANY | 0.01% | 64 | 19 | \$5,154 | \$5,921 | \$0 | \$275 | -\$4,935 | -83.35% |
| 22 | CENTRAL UNITED LIFE INSURANCE CO | 4.01% | 5 | 2,429 | \$2,342,714 | \$2,352,544 | \$0 | \$1,954,067 | \$1,900,579 | 80.79% |
| 23 | CICA LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 75 | 6 | \$2,294 | \$2,294 | \$0 | \$0 | \$0 | 0.00% |
| 24 | CINCINNATI LIFE INSURANCE COMPANY THE | 0.00% | 97 | 13 | \$328 | \$215 | \$0 | \$0 | \$0 | 0.00% |
| 25 | COLONIAL LIFE & ACCIDENT INS CO | 6.02% | 3 | 9,665 | \$3,513,733 | \$3,512,811 | \$0 | \$2,289,311 | \$2,484,596 | 70.73% |
| 26 | COMBINED INSURANCE CO OF AMERICA | 5.36% | 4 | 11,654 | \$3,126,079 | \$2,961,409 | \$0 | \$763,425 | \$4,364,253 | 147.37% |
| 27 | CONSECO HEALTH INSURANCE COMPANY | 12.33% | 2 | 14,234 | \$7,196,891 | \$7,219,935 | \$0 | \$3,991,395 | \$3,947,479 | 54.67% |
| 28 | CONSECO INSURANCE COMPANY | 0.27% | 28 | 395 | \$157,001 | \$156,301 | \$0 | \$113,182 | \$120,478 | 77.08% |
| 29 | CONSECO LIFE INSURANCE CO | 0.00% | 83 | 16 | \$1,486 | \$1,641 | \$0 | \$1,178 | \$1,255 | 76.48% |
| 30 | CONSECO SENIOR HEALTH INSURANCE COMPANY | 0.59% | 19 | 963 | \$342,996 | \$344,151 | \$0 | \$382,690 | \$334,301 | 97.14% |
| 31 | CONTINENTAL GENERAL INSURANCE CO | 0.06% | 46 | 213 | \$37,860 | \$39,447 | \$0 | \$25,220 | \$18,674 | 47.34% |
| 32 | CONTINENTAL LIFE INS CO OF BRENTWOOD TN | 0.16% | 37 | 164 | \$94,496 | \$93,271 | \$0 | \$20,133 | \$21,897 | 23.48% |
| 33 | EMC NATIONAL LIFE COMPANY | 1.82% | 11 | 1,670 | \$1,064,634 | \$1,066,345 | \$0 | \$657,444 | \$654,284 | 61.36% |
| 34 | EQUITABLE LIFE & CASUALTY INSURANCE CO | 0.00% | 72 | 8 | \$2,418 | \$2,555 | \$0 | \$0 | -\$23 | -0.90% |
| 35 | FAMILY BENEFIT LIFE INSURANCE COMPANY | 0.00% | 95 | 10 | \$410 | \$410 | \$0 | \$0 | \$0 | 0.00% |
| 36 | FAMILY HERITAGE LIFE INS COMPANY OF AMERICA | 2.13% | 10 | 3,785 | \$1,243,708 | \$1,248,481 | \$0 | \$196,613 | \$205,660 | 16.47% |
| 37 | FREEDOM LIFE INSURANCE COMPANY OF AMERICA | 0.29% | 26 | 379 | \$168,361 | \$165,251 | \$0 | \$151,189 | \$157,521 | 95.32% |
| 38 | GENWORTH LIFE AND ANNUITY INSURANCE CO | 0.05% | 49 | 152 | \$28,699 | \$29,095 | \$0 | \$29,452 | \$30,317 | 104.20% |
| 39 | GERBER LIFE INSURANCE COMPANY | 0.00% | 101 | 1 | \$114 | \$103 | \$0 | \$0 | \$0 | 0.00% |
| 40 | GLOBE LIFE AND ACCIDENT INS CO | 0.05% | 48 | 769 | \$28,759 | \$32,260 | \$0 | \$5,479 | \$5,469 | 16.95% |
| 41 | GREAT SOUTHERN LIFE INSURANCE COMPANY | 0.00% | 76 | 20 | \$2,273 | \$2,228 | \$0 | \$0 | \$0 | 0.00% |
| 42 | GUARANTEE TRUST LIFE INSURANCE CO | 2.71% | 8 | 2,047 | \$1,583,117 | \$1,572,697 | \$0 | \$137,991 | \$140,938 | 8.96% |
| 43 | HORACE MANN LIFE INSURANCE COMPANY | 0.00% | 91 | 4 | \$624 | \$624 | \$0 | \$0 | \$0 | 0.00% |
| 44 | ING USA ANNUITY AND LIFE INSURANCE COMPANY | 0.03% | 54 | 162 | \$16,243 | \$16,440 | \$0 | \$8,175 | \$7,204 | 43.82% |
| 45 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 0.00% | 69 | 19 | \$2,912 | \$2,960 | \$0 | \$575 | \$550 | 18.58% |
| 46 | JEFFERSON NATIONAL LIFE INSURANCE COMPANY | 0.00% | 98 | 4 | \$316 | \$523 | \$0 | \$50 | \$41 | 7.84% |
| 47 | KANAWHA INSURANCE COMPANY | 0.17% | 36 | 474 | \$102,039 | \$103,292 | \$0 | \$40,000 | \$55,820 | 54.04% |
| 48 | KANSAS CITY LIFE INSURANCE COMPANY | 0.00% | 104 | 2 | \$64 | \$64 | \$0 | \$0 | \$1 | 1.56% |
| 49 | LIBERTY LIFE INSURANCE COMPANY | 0.00% | 78 | 14 | \$1,851 | \$1,156 | \$0 | \$2,946 | \$1,965 | 169.98% |
| 50 | LIBERTY NATIONAL LIFE INSURANCE COMPANY | 0.10% | 43 | 96 | \$59,287 | \$59,369 | \$0 | \$15,840 | \$14,339 | 24.15% |
| 51 | LIFE INSURANCE COMPANY OF THE SOUTHWEST | 0.00% | 99 | 6 | \$306 | \$306 | \$0 | \$0 | \$0 | 0.00% |
| 52 | LIFE INVESTORS INS COMPANY OF AMERICA | 0.99% | 15 | 1,059 | \$576,012 | \$577,721 | \$0 | \$493,311 | \$76,231 | 13.20% |
| 53 | LIFESECURE INSURANCE COMPANY | 0.01% | 61 | 64 | \$8,662 | \$8,693 | \$0 | \$140 | \$144 | 1.66% |
| 54 | LINCOLN HERITAGE LIFE INSURANCE COMPANY | 0.00% | 105 | 1 | \$54 | \$54 | \$0 | \$0 | \$0 | 0.00% |
| 55 | LOYAL AMERICAN LIFE INSURANCE COMPANY | 0.85% | 17 | 5,227 | \$494,529 | \$501,402 | \$0 | \$162,936 | \$170,293 | 33.96% |
| 56 | MADISON NATIONAL LIFE INSURANCE COMPANY INC | 0.00% | 96 | 4 | \$346 | \$346 | \$0 | \$0 | \$0 | 0.00% |
| 57 | MEDICO INSURANCE COMPANY | 0.02% | 59 | 141 | \$12,086 | \$13,094 | \$0 | \$6,821 | \$6,412 | 48.97% |
| 58 | MEDICO LIFE INSURANCE COMPANY | 0.00% | 73 | 32 | \$2,413 | \$2,441 | \$0 | \$675 | \$619 | 25.36% |
| 59 | MEGA LIFE AND HEALTH INSURANCE COMPANY THE | 0.03% | 55 | 113 | \$15,954 | \$15,983 | \$0 | \$2,352 | \$2,359 | 14.76% |
| 60 | MIDLAND NATIONAL LIFE INSURANCE COMPANY | 0.00% | 85 | 10 | \$1,291 | \$1,149 | \$0 | \$5,726 | \$5,726 | 498.35% |
| 61 | MIDWEST NATIONAL LIFE INS CO OF TENNESEE | 0.00% | 93 | 7 | \$503 | \$498 | \$0 | \$0 | \$0 | 0.00% |
| 62 | MONUMENTAL LIFE INSURANCE COMPANY | 0.03% | 52 | 338 | \$18,725 | \$18,374 | \$0 | \$12,829 | -\$89 | -0.48% |
| 63 | MUTUAL OF OMAHA INSURANCE COMPANY | 0.44% | 24 | 1,196 | \$254,851 | \$259,379 | \$0 | \$69,992 | \$114,047 | 43.97% |
| 64 | NATIONAL CASUALTY COMPANY | 0.00% | 80 | 32 | \$1,535 | \$720 | \$0 | \$0 | \$520 | 72.22% |
| 65 | NATIONAL FOUNDATION LIFE INSURANCE CO | 0.08% | 44 | 194 | \$44,149 | \$44,454 | \$0 | \$3,785 | \$3,900 | 8.77% |
| 66 | NATIONAL GUARDIAN LIFE INSURANCE COMPANY | 0.00% | 90 | 1 | \$678 | \$711 | \$0 | \$0 | \$0 | 0.00% |
| 67 | NATIONAL STATES INSURANCE COMPANY | 0.02% | 57 | 34 | \$12,819 | \$12,942 | \$0 | \$0 | \$0 | 0.00% |
| 68 | NATIONAL TEACHERS ASSOCIATES LIFE INS CO | 1.60% | 13 | 4,225 | \$936,817 | \$941,762 | \$0 | \$193,762 | \$212,913 | 22.61% |
| 69 | NATIONAL UNION FIRE INS CO OF PITTSBURGH PA | 0.01% | 66 | 9 | \$3,511 | \$3,511 | \$0 | \$0 | \$419 | 11.93% |
| 70 | OLD AMERICAN INSURANCE COMPANY | 0.02% | 58 | 284 | \$12,135 | \$12,814 | \$0 | \$6,679 | \$7,103 | 55.43% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SPECIFIED DISEASE**

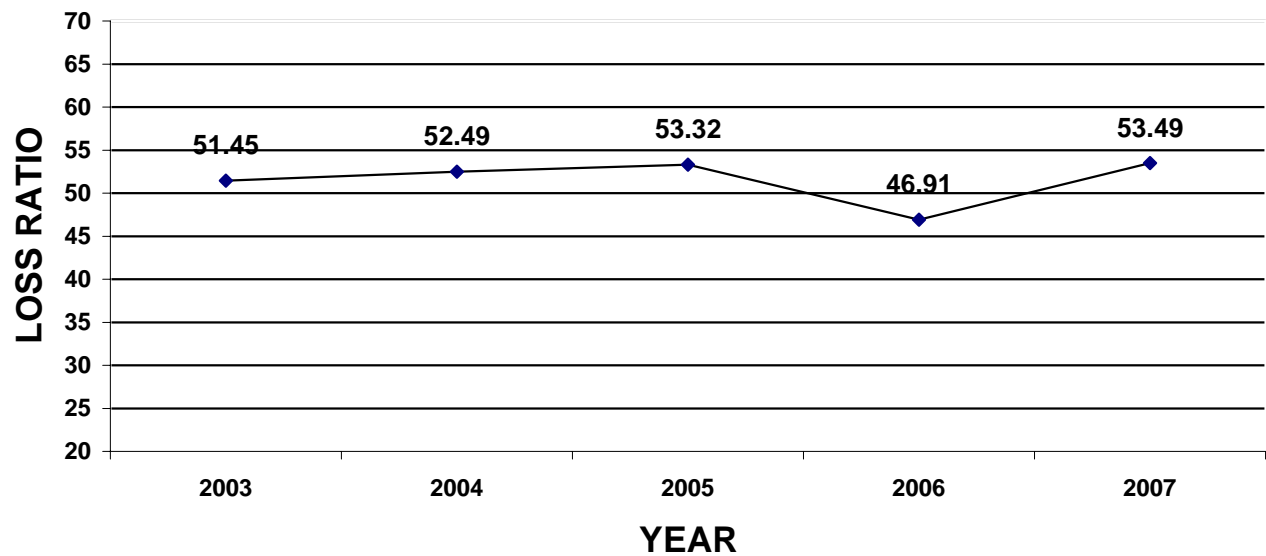
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 71 | OZARK NATIONAL LIFE INSURANCE COMPANY | 0.15% | 39 | 1,569 | \$88,516 | \$89,866 | \$0 | \$41,858 | \$42,408 | 47.19% |
| 72 | PENNSYLVANIA LIFE INSURANCE COMPANY | 0.28% | 27 | 83 | \$163,603 | \$164,290 | \$0 | \$13,469 | \$13,070 | 7.96% |
| 73 | PHILADELPHIA AMERICAN LIFE INSURANCE CO | 0.67% | 18 | 564 | \$393,045 | \$394,582 | \$0 | \$291,019 | \$265,863 | 67.38% |
| 74 | PHYSICIANS MUTUAL INSURANCE COMPANY | 0.26% | 29 | 1,049 | \$153,522 | \$155,036 | \$0 | \$67,767 | \$118,906 | 76.70% |
| 75 | PROFESSIONAL INSURANCE COMPANY | 0.05% | 47 | 51 | \$31,251 | \$29,376 | \$0 | \$0 | \$0 | 0.00% |
| 76 | PROTECTIVE LIFE INSURANCE COMPANY | 0.25% | 30 | 208 | \$146,968 | \$149,336 | \$0 | \$296,304 | \$251,828 | 168.63% |
| 77 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 2.62% | 9 | 5,723 | \$1,530,934 | \$1,556,531 | \$0 | \$367,665 | \$372,268 | 23.92% |
| 78 | PYRAMID LIFE INSURANCE COMPANY | 0.12% | 40 | 169 | \$71,169 | \$72,388 | \$0 | \$218 | \$236 | 0.33% |
| 79 | REASSURE AMERICA LIFE INSURANCE COMPANY | 0.11% | 42 | 476 | \$62,072 | \$62,914 | \$0 | \$36,317 | \$10,172 | 16.17% |
| 80 | RELIABLE LIFE INSURANCE COMPANY | 0.20% | 35 | 719 | \$117,694 | \$118,430 | \$0 | \$27,193 | \$27,495 | 23.22% |
| 81 | RELIASTAR LIFE INSURANCE CO OF NEW YORK | 0.25% | 31 | 141 | \$146,957 | \$169,194 | \$0 | \$40,431 | \$41,583 | 24.58% |
| 82 | RESERVE NATIONAL INSURANCE COMPANY | 0.55% | 22 | 1,201 | \$323,861 | \$338,980 | \$0 | \$166,862 | \$169,641 | 50.04% |
| 83 | SETTLERS LIFE INSURANCE COMPANY | 0.04% | 51 | 20 | \$20,519 | \$20,550 | \$0 | -\$2,425 | -\$2,425 | -11.80% |
| 84 | STANDARD LIFE AND ACCIDENT INSURANCE CO | 0.12% | 41 | 402 | \$70,882 | \$70,882 | \$0 | \$31,828 | -\$27,221 | -38.40% |
| 85 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.00% | 94 | 1 | \$413 | \$412 | \$0 | \$0 | \$0 | 0.00% |
| 86 | TIME INSURANCE COMPANY | 0.02% | 60 | 56 | \$9,928 | \$9,600 | \$0 | \$80 | \$663 | 6.91% |
| 87 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.50% | 23 | 1,270 | \$289,876 | \$295,206 | \$0 | \$104,133 | \$115,452 | 39.11% |
| 88 | TRUSTMARK INSURANCE COMPANY | 0.00% | 77 | 47 | \$2,123 | \$2,138 | \$0 | \$0 | \$0 | 0.00% |
| 89 | UNIFIED LIFE INSURANCE COMPANY | 0.01% | 63 | 230 | \$5,342 | \$5,342 | \$0 | \$0 | \$0 | 0.00% |
| 90 | UNION BANKERS INSURANCE COMPANY | 0.00% | 70 | 43 | \$2,857 | \$2,947 | \$0 | \$0 | \$0 | 0.00% |
| 91 | UNION CENTRAL LIFE INSURANCE COMPANY | 0.00% | 102 | 1 | \$72 | \$72 | \$0 | \$0 | \$0 | 0.00% |
| 92 | UNION FIDELITY LIFE INSURANCE COMPANY | 0.05% | 50 | 288 | \$28,203 | \$28,996 | \$0 | \$4,050 | \$3,925 | 13.54% |
| 93 | UNION SECURITY INSURANCE COMPANY | 0.00% | 106 | 1 | \$23 | \$23 | \$0 | \$0 | \$0 | 0.00% |
| 94 | UNITED AMERICAN INSURANCE COMPANY | 0.91% | 16 | 1,874 | \$533,552 | \$529,166 | \$0 | \$234,251 | \$170,902 | 32.30% |
| 95 | UNITED FAMILY LIFE INSURANCE COMPANY | 0.00% | 100 | 3 | \$201 | \$201 | \$0 | \$0 | \$0 | 0.00% |
| 96 | UNITED HERITAGE LIFE INSURANCE COMPANY | 0.01% | 67 | 6 | \$3,021 | \$2,995 | \$0 | \$0 | \$0 | 0.00% |
| 97 | UNITED INSURANCE COMPANY OF AMERICA | 0.00% | 84 | 36 | \$1,396 | \$1,395 | \$0 | \$0 | \$0 | 0.00% |
| 98 | UNITED LIBERTY LIFE INSURANCE COMPANY | 0.00% | 102 | 0 | \$72 | \$1 | \$0 | \$0 | \$0 | 0.00% |
| 99 | UNITED NATIONAL LIFE INS COMPANY OF AMERICA | 0.00% | 74 | 6 | \$2,295 | \$2,299 | \$0 | \$0 | \$0 | 0.00% |
| 100 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 0.00% | 86 | 37 | \$866 | \$910 | \$0 | \$0 | \$0 | 0.00% |
| 101 | UNITED TEACHER ASSOCIATES INSURANCE CO | 0.56% | 21 | 611 | \$325,463 | \$334,301 | \$0 | \$221,453 | \$216,283 | 64.70% |
| 102 | WASHINGTON NATIONAL INSURANCE CO | 0.21% | 34 | 1,087 | \$124,108 | \$128,732 | \$0 | \$119,469 | \$129,483 | 100.58% |
| 103 | WEST COAST LIFE INSURANCE COMPANY | 0.00% | 88 | 1 | \$741 | \$741 | \$0 | \$3,600 | \$5,323 | 718.35% |
| 104 | WESTERN AND SOUTHERN LIFE INSURANCE CO | 1.67% | 12 | 1,326 | \$972,539 | \$971,022 | \$0 | \$950,938 | \$996,693 | 102.64% |
| 105 | WOODMEN OF THE WORLD LIFE INS SOCIETY | 0.03% | 53 | 110 | \$17,561 | \$19,692 | \$0 | \$0 | \$0 | 0.00% |
| 106 | WORLD INSURANCE COMPANY | 0.01% | 68 | 38 | \$2,991 | \$3,024 | \$0 | \$17,934 | \$18,414 | 608.93% |
| TOTAL | | 100.00% | | 235,491 | \$58,375,685 | \$58,639,713 | \$0 | \$27,492,436 | \$31,366,646 | 53.49% |

MISSOURI INDIVIDUAL SPECIFIED DISEASE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ACCIDENT ONLY**

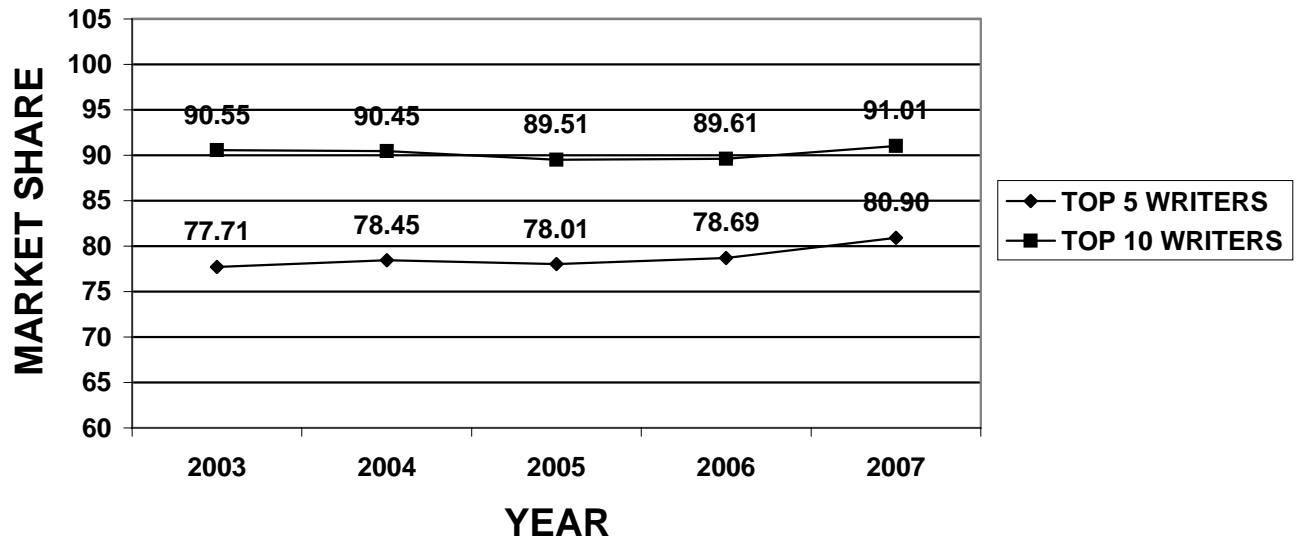
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | AAA LIFE INSURANCE COMPANY | 0.58% | 15 | 727 | \$306,856 | \$295,969 | \$0 | \$124,305 | \$132,909 | 44.91% |
| 2 | AIG LIFE INSURANCE COMPANY | 0.00% | 99 | 9 | \$112 | \$97 | \$0 | \$0 | \$0 | 0.00% |
| 3 | AIG PREMIER INSURANCE COMPANY | 0.00% | 107 | 1 | \$39 | \$39 | \$0 | \$0 | -\$75 | -192.31% |
| 4 | ALLSTATE LIFE INSURANCE COMPANY | 0.01% | 60 | 46 | \$4,952 | \$4,907 | \$0 | \$0 | \$0 | 0.00% |
| 5 | ALLSTATE LIFE INS COMPANY OF NEW YORK | 0.00% | 91 | 7 | \$430 | \$424 | \$0 | \$0 | \$0 | 0.00% |
| 6 | AMERICAN AUTOMOBILE INSURANCE COMPANY | 0.00% | 116 | 0 | \$0 | \$0 | \$0 | \$20,950 | \$11,323 | N/A |
| 7 | AMERICAN FAMILY LIFE ASSUR CO OF COLUMBUS | 53.34% | 1 | 185,877 | \$28,115,170 | \$28,375,962 | \$0 | \$13,339,629 | \$13,348,866 | 47.04% |
| 8 | AMERICAN FAMILY MUTUAL INS CO | 0.01% | 69 | 74 | \$2,908 | \$3,198 | \$0 | \$0 | \$0 | 0.00% |
| 9 | AMERICAN GENERAL LIFE & ACCIDENT INS CO | 0.84% | 13 | 5,261 | \$442,781 | \$459,499 | \$0 | \$108,039 | \$114,494 | 24.92% |
| 10 | AMERICAN GENERAL LIFE INSURANCE CO | 0.04% | 42 | 70 | \$20,706 | \$21,046 | \$0 | \$1,560 | \$1,786 | 8.49% |
| 11 | AMERICAN HERITAGE LIFE INSURANCE CO | 2.37% | 6 | 5,124 | \$1,247,772 | \$1,256,294 | \$0 | \$464,421 | \$464,420 | 36.97% |
| 12 | AMERICAN HOME ASSURANCE COMPANY | 0.02% | 53 | 31 | \$9,744 | \$11,993 | \$0 | \$0 | \$554 | 4.62% |
| 13 | AMERICAN INCOME LIFE INSURANCE CO | 2.08% | 8 | 14,799 | \$1,096,562 | \$1,094,740 | \$0 | \$431,275 | \$488,198 | 44.59% |
| 14 | AMERICAN INTERNATIONAL LIFE ASSUR OF NY | 0.00% | 105 | 1 | \$58 | \$56 | \$0 | \$0 | \$0 | 0.00% |
| 15 | AMERICAN LIFE & HEALTH INSURANCE COMPANY | 0.00% | 92 | 46 | \$410 | \$410 | \$0 | \$0 | \$0 | 0.00% |
| 16 | AMERICAN NATIONAL INSURANCE COMPANY | 0.11% | 31 | 971 | \$59,181 | \$57,518 | \$0 | \$1,253 | \$554 | 0.96% |
| 17 | AMERICAN NATIONAL LIFE INS CO OF TEXAS | 0.00% | 116 | 17 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 18 | AMERICAN PROGRESSIVE LIFE AND HEALTH INS CO | 0.00% | 110 | 1 | \$30 | \$31 | \$0 | \$0 | \$0 | 0.00% |
| 19 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.00% | 84 | 24 | \$991 | \$1,020 | \$0 | \$0 | -\$143 | -14.02% |
| 20 | AMEX ASSURANCE COMPANY | 0.00% | 109 | 1 | \$32 | \$37 | \$0 | \$0 | \$0 | 0.00% |
| 21 | ASSURED LIFE ASSOCIATION | 0.00% | 113 | 0 | \$11 | \$12 | \$0 | \$0 | \$0 | 0.00% |
| 22 | ASSURITY LIFE INSURANCE COMPANY | 0.01% | 56 | 8 | \$7,390 | \$7,055 | \$0 | \$142 | -\$29 | -0.41% |
| 23 | AUTO CLUB LIFE INSURANCE COMPANY | 0.03% | 45 | 257 | \$14,512 | \$16,009 | \$0 | \$1,480 | \$46,227 | 288.76% |
| 24 | BALTIMORE LIFE INSURANCE COMPANY THE | 0.00% | 108 | 4 | \$34 | \$34 | \$0 | \$0 | \$0 | 0.00% |
| 25 | BANKERS FIDELITY LIFE INSURANCE CO | 0.00% | 74 | 8 | \$2,016 | \$2,000 | \$0 | \$0 | \$5 | 0.25% |
| 26 | BANKERS LIFE AND CASUALTY COMPANY | 0.03% | 43 | 155 | \$17,750 | \$18,502 | \$0 | \$2,524 | \$59,763 | 323.01% |
| 27 | BOSTON MUTUAL LIFE INSURANCE COMPANY | 0.06% | 39 | 210 | \$31,583 | \$29,526 | \$0 | \$1,300 | \$1,783 | 6.04% |
| 28 | BROKERS NATIONAL LIFE ASSURANCE COMPANY | 0.01% | 68 | 33 | \$2,925 | \$2,925 | \$0 | \$0 | \$0 | 0.00% |
| 29 | CATHOLIC ORDER OF FORESTERS | 0.00% | 116 | 74 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 30 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.00% | 88 | 4 | \$498 | \$499 | \$0 | \$0 | \$0 | 0.00% |
| 31 | CENTRAL STATES HEALTH & LIFE COMPANY | 0.00% | 112 | 0 | \$23 | \$1 | \$0 | \$0 | -\$159 | -15900.00% |
| 32 | CENTRAL UNITED LIFE INSURANCE CO | 0.02% | 52 | 63 | \$10,103 | \$10,146 | \$0 | \$8,427 | \$8,197 | 80.79% |
| 33 | CINCINNATI LIFE INSURANCE COMPANY THE | 0.00% | 114 | 1 | \$6 | \$3 | \$0 | \$0 | \$0 | 0.00% |
| 34 | CLARENDON NATIONAL INSURANCE COMPANY | 0.00% | 116 | 0 | \$0 | \$0 | \$0 | \$14,100 | \$58,501 | N/A |
| 35 | COLONIAL LIFE & ACCIDENT INS CO | 6.19% | 4 | 11,089 | \$3,263,775 | \$3,260,047 | \$0 | \$834,887 | \$856,630 | 26.28% |
| 36 | COLONIAL PENN LIFE INSURANCE COMPANY | 0.01% | 61 | 38 | \$4,111 | \$5,108 | \$0 | \$4,400 | \$5,047 | 98.81% |
| 37 | COLORADO BANKERS LIFE INS CO | 0.01% | 57 | 37 | \$6,471 | \$6,356 | \$0 | \$1,800 | \$1,821 | 28.65% |
| 38 | COMBINED INSURANCE CO OF AMERICA | 10.21% | 2 | 48,924 | \$5,382,791 | \$5,383,805 | \$0 | \$1,783,203 | \$2,329,220 | 43.26% |
| 39 | COMMERCIAL TRAVELERS MUTUAL INSURANCE CO | 0.01% | 64 | 16 | \$3,511 | \$3,626 | \$0 | \$0 | \$0 | 0.00% |
| 40 | CONSECO HEALTH INSURANCE COMPANY | 3.33% | 5 | 3,859 | \$1,755,249 | \$1,759,905 | \$0 | \$675,839 | \$668,402 | 37.98% |
| 41 | CONSECO INSURANCE COMPANY | 0.02% | 55 | 120 | \$8,329 | \$8,291 | \$0 | \$5,854 | \$6,231 | 75.15% |
| 42 | CONSECO SENIOR HEALTH INSURANCE COMPANY | 0.07% | 38 | 151 | \$35,792 | \$36,002 | \$0 | \$5,037 | \$4,400 | 12.22% |
| 43 | CONTINENTAL CASUALTY COMPANY | 0.00% | 77 | 0 | \$1,372 | \$2,983 | \$0 | \$0 | \$0 | 0.00% |
| 44 | CONTINENTAL GENERAL INSURANCE CO | 0.05% | 40 | 99 | \$27,298 | \$27,994 | \$0 | \$14,166 | \$10,489 | 37.47% |
| 45 | DELOS INSURANCE COMPANY | 7.83% | 3 | 79,111 | \$4,125,318 | \$4,256,957 | \$0 | \$2,864,905 | \$3,363,018 | 79.00% |
| 46 | EMC NATIONAL LIFE COMPANY | 0.12% | 29 | 169 | \$60,848 | \$60,945 | \$0 | \$48,216 | \$47,984 | 78.73% |
| 47 | EQUITABLE LIFE & CASUALTY INSURANCE CO | 0.00% | 79 | 5 | \$1,276 | \$1,276 | \$0 | \$0 | \$0 | 0.00% |
| 48 | FAMILY BENEFIT LIFE INSURANCE COMPANY | 0.01% | 62 | 262 | \$3,920 | \$3,920 | \$0 | \$0 | \$0 | 0.00% |
| 49 | FAMILY HERITAGE LIFE INS COMPANY OF AMERICA | 0.08% | 34 | 142 | \$43,915 | \$44,084 | \$0 | \$1,538 | \$1,609 | 3.65% |
| 50 | FARMERS MUTUAL HAIL INS COMPANY OF IOWA | 0.00% | 93 | 25 | \$375 | \$375 | \$0 | \$0 | \$0 | 0.00% |
| 51 | FARMERS NEW WORLD LIFE INSURANCE CO | 0.19% | 24 | 1,081 | \$99,696 | \$99,993 | \$0 | \$0 | \$0 | 0.00% |
| 52 | FEDERAL INSURANCE COMPANY | 0.02% | 51 | 49 | \$10,389 | \$7,666 | \$0 | \$0 | \$1,607 | 20.96% |
| 53 | FEDERAL LIFE INSURANCE CO MUTUAL | 0.00% | 83 | 120 | \$998 | \$511 | \$0 | \$0 | \$0 | 0.00% |
| 54 | FIREMANS FUND INSURANCE COMPANY | 0.00% | 116 | 0 | \$0 | \$0 | \$0 | \$0 | \$24,978 | N/A |
| 55 | GENWORTH LIFE AND ANNUITY INS COMPANY | 0.07% | 37 | 147 | \$35,895 | \$36,390 | \$0 | \$4,358 | \$4,486 | 12.33% |
| 56 | GENWORTH LIFE INSURANCE COMPANY | 0.00% | 111 | 1 | \$28 | \$23 | \$0 | \$4 | \$4 | 17.39% |
| 57 | GERBER LIFE INSURANCE COMPANY | 0.29% | 21 | 2,001 | \$155,420 | \$154,188 | \$0 | \$0 | \$0 | 0.00% |
| 58 | GLOBE LIFE AND ACCIDENT INS CO | 0.01% | 65 | 163 | \$3,248 | \$3,398 | \$0 | \$40 | \$40 | 1.18% |
| 59 | GOVERNMENT EMPLOYEES INSURANCE CO | 0.00% | 81 | 9 | \$1,173 | \$1,192 | \$0 | \$0 | -\$38 | -3.19% |
| 60 | GUARANTEE TRUST LIFE INSURANCE CO | 1.45% | 11 | 2,515 | \$762,221 | \$786,284 | \$0 | \$384,165 | \$522,775 | 66.49% |
| 61 | HORACE MANN LIFE INSURANCE COMPANY | 0.00% | 94 | 15 | \$359 | \$360 | \$0 | \$0 | -\$7 | -1.94% |
| 62 | HOUSEHOLD LIFE INSURANCE COMPANY | 0.00% | 116 | 18 | \$0 | \$137 | \$0 | \$0 | \$0 | 0.00% |
| 63 | INVESTORS CONSOLIDATED INSURANCE COMPANY | 0.00% | 104 | 0 | \$80 | \$78 | \$0 | \$0 | \$0 | 0.00% |
| 64 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 0.00% | 100 | 13 | \$103 | \$105 | \$0 | \$0 | \$0 | 0.00% |
| 65 | JEFFERSON NATIONAL LIFE INSURANCE COMPANY | 0.00% | 106 | 1 | \$51 | \$49 | \$0 | \$5 | \$4 | 8.16% |
| 66 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.00% | 90 | 12 | \$459 | \$493 | \$0 | \$0 | \$0 | 0.00% |
| 67 | KANAWHA INSURANCE COMPANY | 0.00% | 71 | 8 | \$2,473 | \$2,503 | \$0 | \$0 | \$0 | 0.00% |
| 68 | LIBERTY LIFE INSURANCE COMPANY | 0.02% | 50 | 33 | \$10,856 | \$9,229 | \$0 | \$9,153 | \$5,731 | 62.10% |
| 69 | LIBERTY NATIONAL LIFE INSURANCE COMPANY | 0.02% | 48 | 324 | \$11,782 | \$11,801 | \$0 | \$2,407 | \$2,388 | 20.24% |
| 70 | LIFE INSURANCE COMPANY OF NORTH AMERICA | 0.10% | 33 | 1,477 | \$51,698 | \$51,698 | \$0 | \$473 | \$172,909 | 334.46% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL ACCIDENT ONLY**

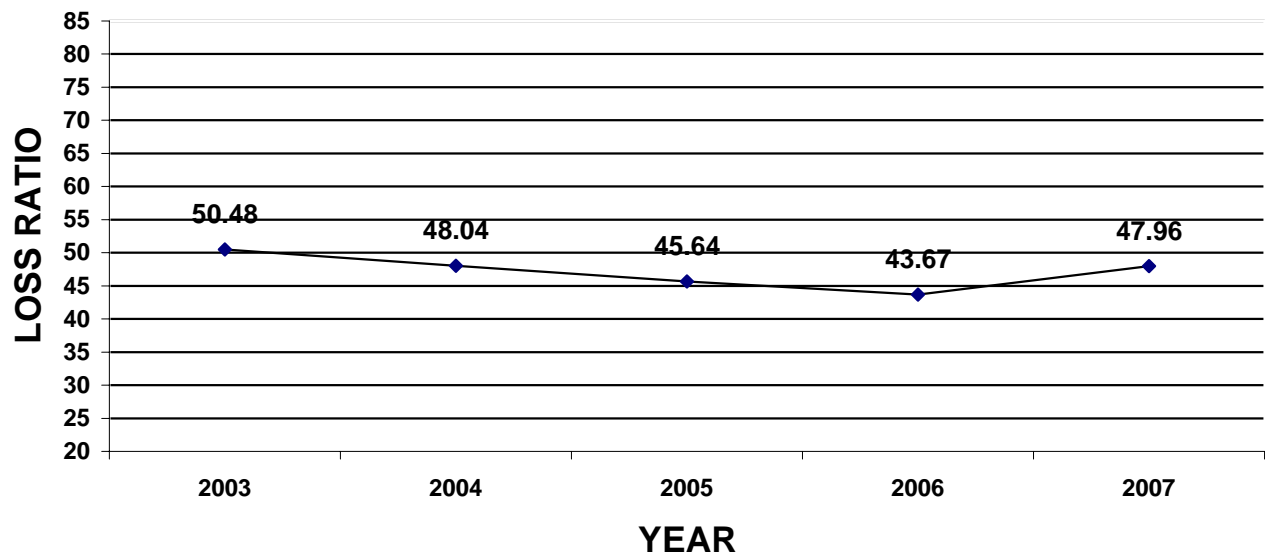
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 71 | LIFE INVESTORS INS COMPANY OF AMERICA | 0.12% | 28 | 198 | \$64,836 | \$65,127 | \$0 | \$12,038 | \$21,334 | 32.76% |
| 72 | LIFESECURE INSURANCE COMPANY | 0.00% | 98 | 5 | \$124 | \$124 | \$0 | \$0 | \$0 | 0.00% |
| 73 | LINCOLN HERITAGE LIFE INSURANCE COMPANY | 0.00% | 70 | 24 | \$2,616 | \$2,616 | \$0 | \$0 | \$0 | 0.00% |
| 74 | LOYAL AMERICAN LIFE INSURANCE COMPANY | 0.22% | 22 | 699 | \$118,387 | \$119,941 | \$0 | \$21,231 | \$22,189 | 18.50% |
| 75 | MARKEL INSURANCE COMPANY | -0.80% | 116 | 200,449 | -\$419,345 | -\$415,693 | \$0 | \$292,296 | \$259,868 | -62.51% |
| 76 | MEDICO INSURANCE COMPANY | 0.00% | 86 | 2 | \$678 | \$733 | \$0 | \$0 | -\$3 | -0.41% |
| 77 | MEDICO LIFE INSURANCE COMPANY | 0.00% | 102 | 0 | \$84 | \$84 | \$0 | \$0 | -\$2 | -2.38% |
| 78 | MEGA LIFE AND HEALTH INS COMPANY THE | 0.11% | 32 | 295 | \$58,901 | \$59,026 | \$0 | \$9,076 | \$9,103 | 15.42% |
| 79 | MERIT LIFE INSURANCE CO | 0.37% | 19 | 811 | \$196,705 | \$196,705 | \$0 | \$13,501 | \$11,571 | 5.88% |
| 80 | METLIFE INSURANCE COMPANY OF CONNECTICUT | 0.01% | 67 | 50 | \$2,942 | \$2,889 | \$0 | \$1,689 | \$1,691 | 58.53% |
| 81 | MONUMENTAL LIFE INSURANCE COMPANY | 0.03% | 46 | 331 | \$13,876 | \$16,147 | \$0 | \$1,410 | \$1,156 | 7.16% |
| 82 | MUTUAL OF OMAHA INSURANCE COMPANY | 1.15% | 12 | 7,463 | \$603,546 | \$602,715 | \$0 | \$170,163 | \$54,463 | 9.04% |
| 83 | NATIONAL CASUALTY COMPANY | 0.00% | 87 | 48 | \$651 | \$501 | \$0 | \$0 | \$0 | 0.00% |
| 84 | NATIONAL FOUNDATION LIFE INSURANCE CO | 0.00% | 95 | 1 | \$168 | \$169 | \$0 | \$0 | \$0 | 0.00% |
| 85 | NATIONAL STATES INSURANCE COMPANY | 0.01% | 63 | 30 | \$3,573 | \$3,607 | \$0 | \$2,014 | \$1,933 | 53.59% |
| 86 | NATIONAL TEACHERS ASSOCIATES LIFE INS CO | 0.11% | 30 | 463 | \$59,570 | \$59,885 | \$0 | \$4,650 | \$5,110 | 8.53% |
| 87 | NATIONAL UNION FIRE INS CO OF PITTSBURGH PA | 0.00% | 96 | 1 | \$151 | \$151 | \$0 | \$0 | \$18 | 11.92% |
| 88 | NATIONWIDE LIFE INSURANCE COMPANY | 0.00% | 75 | 28 | \$1,609 | \$1,609 | \$0 | \$0 | \$0 | 0.00% |
| 89 | NORTH AMERICAN CO FOR LIFE & HEALTH INS | 0.00% | 101 | 9 | \$98 | \$51 | \$0 | \$578 | \$78 | 1133.33% |
| 90 | OLD AMERICAN INSURANCE COMPANY | 0.05% | 41 | 743 | \$26,089 | \$27,284 | \$0 | \$300 | -\$2,411 | -8.84% |
| 91 | OLD REPUBLIC INSURANCE COMPANY | 1.65% | 10 | 3,453 | \$868,139 | \$794,791 | \$0 | \$354,258 | \$383,899 | 48.30% |
| 92 | OLD REPUBLIC LIFE INSURANCE COMPANY | 0.00% | 116 | 372 | \$0 | \$0 | \$0 | \$3,000 | \$5,511 | N/A |
| 93 | PENNSYLVANIA LIFE INSURANCE COMPANY | 2.13% | 7 | 3,577 | \$1,120,294 | \$1,124,999 | \$0 | \$519,728 | \$666,329 | 59.23% |
| 94 | PHYSICIANS MUTUAL INSURANCE COMPANY | 0.00% | 102 | 5 | \$84 | \$84 | \$0 | \$10,200 | -\$14,042 | -16716.67% |
| 95 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 1.88% | 9 | 5,106 | \$993,165 | \$1,009,770 | \$0 | \$153,252 | \$155,170 | 15.37% |
| 96 | REASSURE AMERICA LIFE INSURANCE COMPANY | 0.00% | 72 | 169 | \$2,340 | \$2,307 | \$0 | \$0 | \$0 | 0.00% |
| 97 | RELIABLE LIFE INSURANCE COMPANY | 0.46% | 17 | 4,226 | \$240,128 | \$241,230 | \$0 | \$167,410 | \$169,321 | 70.19% |
| 98 | RELIANCE STANDARD LIFE INSURANCE COMPANY | 0.00% | 82 | 11 | \$1,158 | \$1,158 | \$0 | \$0 | \$0 | 0.00% |
| 99 | REPUBLIC WESTERN INSURANCE COMPANY | 0.13% | 27 | 1 | \$68,513 | \$68,513 | \$0 | \$37,273 | \$61,473 | 89.72% |
| 100 | RESERVE NATIONAL INSURANCE COMPANY | 0.41% | 18 | 1,455 | \$214,524 | \$237,912 | \$0 | \$123,055 | \$128,779 | 54.13% |
| 101 | SECURITY NATIONAL LIFE INSURANCE COMPANY | 0.00% | 73 | 114 | \$2,198 | \$983 | \$0 | \$688 | \$529 | 53.81% |
| 102 | STANDARD LIFE AND ACCIDENT INSURANCE CO | 0.07% | 36 | 2,004 | \$36,840 | \$35,808 | \$0 | \$5,400 | \$4,677 | 13.06% |
| 103 | STARMOUNT LIFE INSURANCE COMPANY | 0.01% | 58 | 98 | \$6,022 | \$6,080 | \$0 | \$0 | \$0 | 0.00% |
| 104 | STATE FARM MUTUAL AUTOMOBILE INSURANCE CO | 0.00% | 97 | 2 | \$130 | \$133 | \$0 | \$0 | \$0 | 0.00% |
| 105 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.52% | 16 | 3,605 | \$272,915 | \$272,234 | \$0 | \$174,382 | \$175,471 | 64.46% |
| 106 | TIG INSURANCE COMPANY | 0.00% | 116 | 0 | \$0 | \$0 | \$0 | \$8,250 | \$86,115 | N/A |
| 107 | TIME INSURANCE COMPANY | 0.02% | 49 | 139 | \$11,671 | \$11,296 | \$0 | \$5,644 | \$8,787 | 77.79% |
| 108 | TRANSAMERICA FINANCIAL LIFE INSURANCE CO | 0.00% | 89 | 8 | \$493 | \$497 | \$0 | \$0 | \$0 | 0.00% |
| 109 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.21% | 23 | 614 | \$109,540 | \$112,391 | \$0 | \$32,296 | \$21,571 | 19.19% |
| 110 | TRANSAMERICA OCCIDENTAL LIFE INSURANCE CO | 0.00% | 78 | 9 | \$1,284 | \$1,290 | \$0 | \$0 | \$0 | 0.00% |
| 111 | TRAVELERS INDEMNITY COMPANY | 0.00% | 116 | 0 | \$0 | \$0 | \$0 | \$298 | -\$7,107 | N/A |
| 112 | TRAVELERS PROTECTIVE ASSOC OF AMERICA | 0.08% | 35 | 4,580 | \$43,466 | \$43,466 | \$0 | \$57,705 | \$57,705 | 132.76% |
| 113 | TRUSTMARK INSURANCE COMPANY | 0.00% | 80 | 8 | \$1,232 | \$1,241 | \$0 | \$0 | \$0 | 0.00% |
| 114 | UNIFIED LIFE INSURANCE COMPANY | 0.00% | 76 | 189 | \$1,405 | \$1,405 | \$0 | \$27 | \$27 | 1.92% |
| 115 | UNION FIDELITY LIFE INSURANCE COMPANY | 0.02% | 54 | 176 | \$9,574 | \$9,843 | \$0 | \$0 | \$0 | 0.00% |
| 116 | UNION LABOR LIFE INSURANCE COMPANY | 0.01% | 59 | 45 | \$6,012 | \$4,477 | \$0 | \$0 | \$0 | 0.00% |
| 117 | UNION SECURITY INSURANCE COMPANY | 0.00% | 115 | 1 | \$5 | \$5 | \$0 | \$0 | \$0 | 0.00% |
| 118 | UNITED AMERICAN INSURANCE COMPANY | 0.15% | 25 | 643 | \$77,525 | \$78,164 | \$0 | \$30,720 | \$28,305 | 36.21% |
| 119 | UNITED COMMERCIAL TRAVELERS OF AMERICA | 0.01% | 66 | 91 | \$2,976 | \$2,932 | \$0 | \$250 | \$296 | 10.10% |
| 120 | UNITED HOME LIFE INSURANCE COMPANY | 0.00% | 85 | 2 | \$806 | \$795 | \$0 | \$0 | \$0 | 0.00% |
| 121 | UNITED INSURANCE COMPANY OF AMERICA | 0.03% | 44 | 169 | \$16,100 | \$16,102 | \$0 | \$300 | \$300 | 1.86% |
| 122 | UNITED STATES FIRE INSURANCE COMPANY | 0.67% | 14 | 722 | \$351,916 | \$351,916 | \$0 | \$103,794 | \$228,203 | 64.85% |
| 123 | UNITED TEACHER ASSOCIATES INSURANCE CO | 0.02% | 47 | 26 | \$12,365 | \$12,183 | \$0 | \$1,750 | \$1,709 | 14.03% |
| 124 | WASHINGTON NATIONAL INSURANCE CO | 0.30% | 20 | 6,318 | \$156,509 | \$162,340 | \$0 | \$150,659 | \$163,288 | 100.58% |
| 125 | WESTERN AND SOUTHERN LIFE INSURANCE CO | 0.15% | 26 | 1,070 | \$76,746 | \$76,603 | \$0 | \$0 | \$0 | 0.00% |
| TOTAL | | 100.00% | | 616,596 | \$52,708,199 | \$53,124,343 | \$0 | \$23,629,140 | \$25,479,816 | 47.96% |

MISSOURI INDIVIDUAL ACCIDENT ONLY INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | ACACIA LIFE INSURANCE CO | 0.00% | 156 | 4 | \$384 | \$384 | \$30 | \$78 | \$78 | 20.31% |
| 2 | ALLSTATE LIFE INS COMPANY OF NEW YORK | 0.00% | 149 | 0 | \$872 | \$935 | \$0 | \$0 | \$0 | 0.00% |
| 3 | AMERICAN BANKERS INS COMPANY OF FLORIDA | 0.00% | 172 | 1 | \$12 | \$14 | \$0 | \$0 | \$0 | 0.00% |
| 4 | AMERICAN BANKERS LIFE ASSUR OF FLORIDA | 0.04% | 64 | 13,984 | \$42,159 | \$44,295 | \$0 | \$0 | -\$452 | -1.02% |
| 5 | AMERICAN FAMILY LIFE ASSUR CO OF COLUMBUS | 13.94% | 2 | 33,092 | \$13,099,159 | \$13,238,618 | \$0 | \$5,365,229 | \$5,410,265 | 40.87% |
| 6 | AMERICAN FAMILY MUTUAL INS CO | 0.02% | 87 | 63 | \$14,224 | \$17,972 | \$0 | \$8,024 | -\$5,780 | -32.16% |
| 7 | AMERICAN FIDELITY ASSURANCE COMPANY | 0.00% | 128 | 9 | \$2,239 | \$2,252 | \$0 | \$67 | -\$224 | -9.95% |
| 8 | AMERICAN GENERAL LIFE & ACCIDENT INS CO | 0.02% | 85 | 732 | \$15,140 | \$15,711 | \$0 | \$5,402 | \$5,725 | 36.44% |
| 9 | AMERICAN GENERAL LIFE INSURANCE CO | 0.46% | 30 | 826 | \$427,603 | \$440,096 | \$0 | \$330,902 | \$367,328 | 83.47% |
| 10 | AMERICAN HERITAGE LIFE INSURANCE CO | 0.67% | 24 | 1,330 | \$632,519 | \$654,088 | \$0 | \$186,931 | \$198,383 | 30.33% |
| 11 | AMERICAN INCOME LIFE INSURANCE CO | 0.00% | 117 | 17 | \$3,721 | \$3,764 | \$0 | \$1,300 | \$1,321 | 35.10% |
| 12 | AMERICAN NATIONAL INSURANCE COMPANY | 0.02% | 82 | 35 | \$18,822 | \$18,829 | \$0 | \$4,795 | \$33,880 | 179.94% |
| 13 | AMERICAN NETWORK INSURANCE COMPANY | 0.01% | 91 | 17 | \$13,003 | \$13,233 | \$0 | \$16,642 | \$15,853 | 119.80% |
| 14 | AMERICAN PIONEER LIFE INSURANCE COMPANY | 0.00% | 148 | 2 | \$901 | \$911 | \$0 | \$18,003 | \$18,436 | 2023.71% |
| 15 | AMERICAN PROGRESSIVE LIFE AND HEALTH INS CO | 0.00% | 156 | 1 | \$384 | \$388 | \$0 | \$0 | \$0 | 0.00% |
| 16 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.00% | 127 | 3 | \$2,414 | \$2,877 | \$0 | \$0 | \$0 | 0.00% |
| 17 | AMERICAN SENTINEL INSURANCE COMPANY | 0.00% | 123 | 3 | \$2,655 | \$2,655 | \$0 | \$0 | -\$38 | -1.43% |
| 18 | AMERICAN STATES INSURANCE COMPANY | 0.02% | 78 | 8 | \$21,548 | \$46,159 | \$0 | \$16,870 | \$49,519 | 107.28% |
| 19 | AMERICAN UNDERWRITERS LIFE INSURANCE CO | 0.02% | 84 | 38 | \$17,061 | \$5,085 | \$0 | \$0 | \$0 | 0.00% |
| 20 | AMERICAN UNITED LIFE INSURANCE CO | 0.03% | 74 | 25 | \$23,855 | \$24,956 | \$0 | \$78,032 | \$51,688 | 207.12% |
| 21 | AMERITAS LIFE INSURANCE CORP | 0.00% | 119 | 4 | \$3,278 | \$3,151 | \$0 | \$0 | \$0 | 0.00% |
| 22 | ANTHEM LIFE INSURANCE COMPANY | 0.00% | 164 | 1 | \$170 | \$177 | \$0 | \$0 | \$0 | 0.00% |
| 23 | ASSURITY LIFE INSURANCE COMPANY | 0.67% | 25 | 1,105 | \$627,189 | \$674,284 | \$0 | \$259,194 | \$528,499 | 78.38% |
| 24 | AUTO OWNERS LIFE INSURANCE COMPANY | 0.12% | 53 | 163 | \$113,395 | \$115,503 | \$0 | \$66,195 | \$614,688 | 532.18% |
| 25 | AVIVA LIFE AND ANNUITY COMPANY | 0.02% | 88 | 37 | \$14,212 | \$15,231 | \$0 | \$29,672 | \$16,796 | 110.28% |
| 26 | AVIVA LIFE INSURANCE COMPANY | 0.00% | 153 | 4 | \$583 | \$619 | \$0 | \$0 | \$0 | 0.00% |
| 27 | AXA EQUITABLE LIFE INSURANCE COMPANY | 0.73% | 22 | 515 | \$683,909 | \$733,248 | \$0 | \$915,678 | \$931,139 | 126.99% |
| 28 | BANKERS FIDELITY LIFE INSURANCE CO | 0.01% | 99 | 10 | \$8,049 | \$7,987 | \$0 | \$0 | \$0 | 0.00% |
| 29 | BANKERS LIFE AND CASUALTY COMPANY | 0.12% | 51 | 220 | \$117,376 | \$119,225 | \$0 | \$111,166 | \$99,436 | 83.40% |
| 30 | BANNER LIFE INSURANCE COMPANY | 0.00% | 166 | 2 | \$140 | \$140 | \$0 | \$111 | \$111 | 79.29% |
| 31 | BERKSHIRE LIFE INSURANCE CO OF AMERICA | 2.20% | 11 | 1,144 | \$2,062,177 | \$2,002,591 | \$0 | \$63,281 | \$396,207 | 19.78% |
| 32 | BROKERS NATIONAL LIFE ASSURANCE COMPANY | 0.01% | 110 | 5 | \$5,545 | \$5,545 | \$0 | \$0 | \$0 | 0.00% |
| 33 | CANADA LIFE ASSURANCE COMPANY | 0.02% | 83 | 11 | \$17,294 | \$17,028 | \$0 | \$2,370 | \$2,370 | 13.92% |
| 34 | CENTRAL SECURITY LIFE INSURANCE CO | 0.00% | 137 | 2 | \$1,527 | \$1,567 | \$0 | \$0 | \$500 | 31.91% |
| 35 | CENTRAL STATES HEALTH & LIFE COMPANY | 0.00% | 171 | 0 | \$23 | \$204 | \$0 | \$0 | -\$121 | -59.31% |
| 36 | CENTRAL STATES INDEMNITY COMPANY OF OMAHA | 0.08% | 57 | 460 | \$71,032 | \$70,853 | \$0 | \$17,119 | \$18,980 | 26.79% |
| 37 | CENTRAL UNITED LIFE INSURANCE CO | 0.03% | 71 | 36 | \$27,907 | \$28,024 | \$0 | \$23,277 | \$22,640 | 80.79% |
| 38 | CENTRE LIFE INSURANCE COMPANY | 0.27% | 39 | 225 | \$249,802 | \$255,096 | \$0 | \$83,355 | -\$1,856 | -0.73% |
| 39 | CINCINNATI LIFE INSURANCE COMPANY THE | 0.03% | 72 | 30 | \$26,094 | \$26,383 | \$0 | \$0 | \$0 | 0.00% |
| 40 | COLONIAL LIFE & ACCIDENT INS CO | 2.80% | 9 | 6,204 | \$2,628,219 | \$2,636,314 | \$0 | \$954,324 | \$963,875 | 36.56% |
| 41 | COLUMBUS LIFE INSURANCE COMPANY | 0.00% | 146 | 6 | \$960 | \$1,062 | \$0 | \$12,282 | \$12,589 | 1185.40% |
| 42 | COMBINED INSURANCE CO OF AMERICA | 1.15% | 18 | 3,558 | \$1,076,005 | \$1,078,797 | \$0 | \$350,313 | \$319,012 | 29.57% |
| 43 | COMMERCIAL GUARANTY CASUALTY INS CO | 0.00% | 173 | 0 | \$0 | \$82 | \$0 | \$0 | -\$6 | -7.32% |
| 44 | COMMERCIAL TRAVELERS MUTUAL INS CO | 0.01% | 103 | 513 | \$7,324 | \$7,564 | \$0 | \$2,604 | \$495 | 6.54% |
| 45 | COMMONWEALTH ANNUITY AND LIFE INS CO | 0.33% | 34 | 352 | \$313,380 | \$314,310 | \$0 | \$185,725 | \$183,631 | 58.42% |
| 46 | CONNECTICUT GENERAL LIFE INS CO | 0.26% | 40 | 204 | \$248,843 | \$253,180 | \$0 | \$355,239 | \$353,481 | 139.62% |
| 47 | CONSECO INSURANCE COMPANY | 0.00% | 121 | 6 | \$2,827 | \$2,815 | \$0 | \$2,038 | \$2,170 | 77.09% |
| 48 | CONSECO LIFE INSURANCE CO | 0.01% | 89 | 22 | \$14,013 | \$15,471 | \$0 | \$11,112 | \$11,830 | 76.47% |
| 49 | CONSECO SENIOR HEALTH INSURANCE COMPANY | 0.01% | 106 | 12 | \$6,551 | \$6,534 | \$0 | \$0 | \$0 | 0.00% |
| 50 | CONTINENTAL ASSURANCE COMPANY | 0.09% | 55 | 32 | \$84,750 | \$69,828 | \$0 | \$0 | \$0 | 0.00% |
| 51 | CONTINENTAL GENERAL INSURANCE CO | 0.05% | 62 | 83 | \$49,289 | \$49,402 | \$0 | \$8,944 | \$6,622 | 13.40% |
| 52 | COUNTRY LIFE INSURANCE COMPANY | 0.22% | 41 | 268 | \$205,025 | \$203,729 | \$0 | \$123,347 | \$225,979 | 110.92% |
| 53 | CROWN LIFE INSURANCE COMPANY | 0.08% | 56 | 82 | \$79,834 | \$87,663 | \$0 | \$235,321 | \$235,321 | 268.44% |
| 54 | CUNA MUTUAL INSURANCE SOCIETY | 0.00% | 118 | 26 | \$3,321 | \$3,879 | \$0 | \$270 | -\$614 | -15.83% |
| 55 | EMC NATIONAL LIFE COMPANY | 0.06% | 59 | 172 | \$58,010 | \$58,104 | \$0 | \$90,981 | \$90,544 | 155.83% |
| 56 | FARM BUREAU LIFE INS COMPANY OF MISSOURI | 0.03% | 70 | 86 | \$29,250 | \$29,312 | \$0 | \$35,002 | \$38,540 | 131.48% |
| 57 | FARMERS NEW WORLD LIFE INSURANCE CO | 0.00% | 138 | 12 | \$1,407 | \$1,399 | \$0 | \$105,703 | \$131,558 | 9403.72% |
| 58 | FEDERAL LIFE INSURANCE CO MUTUAL | 0.00% | 136 | 6 | \$1,611 | \$1,802 | \$0 | \$0 | \$0 | 0.00% |
| 59 | FEDERATED LIFE INSURANCE COMPANY | 0.58% | 27 | 503 | \$547,485 | \$564,538 | \$0 | \$90,857 | \$17,043 | 3.02% |
| 60 | FIDELITY LIFE ASSOC A LEGAL RESERVE LIFE INS CO | 0.00% | 165 | 7 | \$142 | \$150 | \$0 | \$0 | \$0 | 0.00% |
| 61 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.01% | 94 | 7 | \$10,041 | \$10,035 | \$0 | \$0 | \$0 | 0.00% |
| 62 | FIRST ALLMERICA FINANCIAL LIFE INSURANCE CO | 0.00% | 114 | 16 | \$4,560 | \$4,537 | \$0 | \$38,408 | \$37,789 | 832.91% |
| 63 | GENERAL AMERICAN LIFE INSURANCE COMPANY | 0.72% | 23 | 627 | \$679,309 | \$709,769 | \$0 | \$664,167 | \$458,298 | 64.57% |
| 64 | GENWORTH LIFE AND ANNUITY INSURANCE CO | -0.01% | 173 | 14 | -\$8,143 | -\$8,255 | \$0 | \$5,500 | \$5,661 | -68.58% |
| 65 | GOLDEN RULE INSURANCE COMPANY | 0.00% | 139 | 7 | \$1,366 | \$1,346 | \$0 | \$0 | \$0 | 0.00% |
| 66 | GREAT WEST LIFE ASSURANCE COMPANY | 0.07% | 58 | 100 | \$65,665 | \$72,025 | \$0 | \$93,058 | \$92,324 | 128.18% |
| 67 | GUARANTEE TRUST LIFE INSURANCE CO | 0.00% | 155 | 2 | \$437 | \$434 | \$0 | \$0 | \$0 | 0.00% |
| 68 | GUARDIAN LIFE INSURANCE COMPANY OF AMERICA | 1.86% | 12 | 1,027 | \$1,748,535 | \$1,781,569 | \$3,180 | \$749,983 | \$829,465 | 46.56% |
| 69 | HARTFORD LIFE AND ACCIDENT INSURANCE CO | 0.02% | 86 | 10 | \$14,642 | \$180 | \$0 | \$0 | \$0 | 0.00% |
| 70 | HARTFORD LIFE AND ANNUITY INSURANCE CO | 0.02% | 80 | 47 | \$19,472 | \$19,684 | \$0 | \$10,357 | \$7,447 | 37.83% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

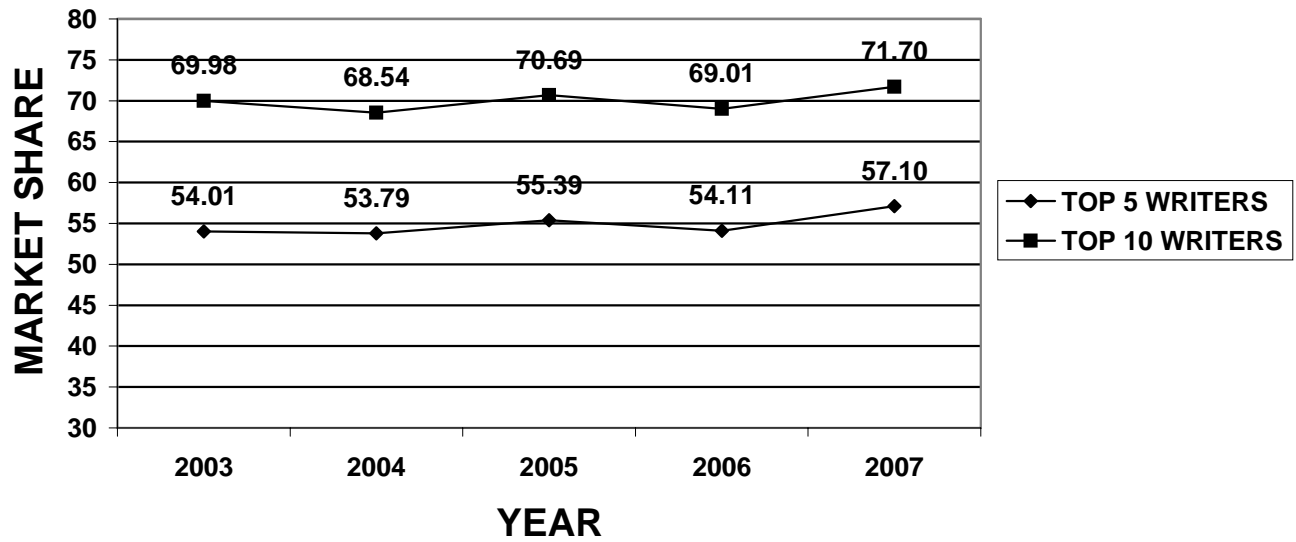
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|--------------|----------------------|-------------------|------------------------|-----------------------|----------------|--------------------|------------------------|------------|
| 71 | HARTFORD LIFE INSURANCE COMPANY | 0.01% | 92 | 4 | \$11,619 | \$451 | \$0 | \$0 | \$0 | 0.00% |
| 72 | HCC LIFE INSURANCE COMPANY | -0.03% | 173 | 4 | -\$30,418 | \$55,440 | \$0 | \$0 | \$914 | 1.65% |
| 73 | HORACE MANN LIFE INSURANCE COMPANY | 0.03% | 73 | 69 | \$24,501 | \$25,032 | \$0 | \$1,298 | -\$34,717 | -138.69% |
| 74 | ILLINOIS MUTUAL LIFE INSURANCE COMPANY | 1.78% | 14 | 4,017 | \$1,675,502 | \$1,576,698 | \$0 | \$872,085 | \$1,412,441 | 89.58% |
| 75 | INDEPENDENT ORDER OF FORESTERS THE | 0.00% | 124 | 43 | \$2,654 | \$2,654 | \$0 | \$2,435 | \$2,788 | 105.05% |
| 76 | INDIANAPOLIS LIFE INSURANCE COMPANY | 0.05% | 61 | 69 | \$51,265 | \$50,633 | \$0 | \$22,798 | -\$40,065 | -79.13% |
| 77 | INDIVIDUAL ASSUR CO LIFE HEALTH & ACCIDENT | 0.00% | 113 | 35 | \$4,614 | \$5,760 | \$0 | \$4,800 | \$4,905 | 85.16% |
| 78 | ING USA ANNUITY AND LIFE INSURANCE COMPANY | 0.00% | 152 | 5 | \$613 | \$613 | \$0 | \$2,600 | \$11,446 | 1867.21% |
| 79 | INVESTORS LIFE INS COMPANY OF NORTH AMERICA | 0.00% | 120 | 7 | \$2,888 | \$3,010 | \$0 | \$42,461 | \$42,461 | 1410.66% |
| 80 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 0.00% | 170 | 6 | \$29 | \$29 | \$0 | \$0 | \$0 | 0.00% |
| 81 | JEFFERSON NATIONAL LIFE INSURANCE COMPANY | 0.01% | 100 | 7 | \$8,018 | \$7,635 | \$0 | \$730 | \$601 | 7.87% |
| 82 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.01% | 104 | 16 | \$7,269 | \$7,652 | \$0 | \$0 | \$913 | 11.93% |
| 83 | JOHN HANCOCK LIFE INSURANCE COMPANY | 0.13% | 50 | 116 | \$125,824 | \$131,269 | \$0 | \$173,860 | \$168,334 | 128.24% |
| 84 | JOHN HANCOCK LIFE INSURANCE COMPANY (USA) | 0.00% | 167 | 1 | \$109 | \$109 | \$6 | \$0 | \$0 | 0.00% |
| 85 | KANAWHA INSURANCE COMPANY | 0.06% | 60 | 173 | \$54,498 | \$55,168 | \$0 | \$34,564 | \$48,234 | 87.43% |
| 86 | KANSAS CITY LIFE INSURANCE COMPANY | 0.04% | 66 | 66 | \$35,259 | \$35,802 | \$0 | \$30,580 | \$117,787 | 329.00% |
| 87 | LAFAYETTE LIFE INSURANCE COMPANY THE | 0.00% | 144 | 5 | \$1,099 | \$1,099 | \$0 | \$16,807 | \$12,336 | 1122.47% |
| 88 | LIBERTY LIFE ASSURANCE COMPANY OF BOSTON | 0.00% | 163 | 6 | \$177 | \$177 | \$0 | \$116 | \$99 | 55.93% |
| 89 | LIBERTY LIFE INSURANCE COMPANY | 0.12% | 52 | 183 | \$114,017 | \$71,755 | \$0 | \$141,777 | \$94,559 | 131.78% |
| 90 | LIBERTY MUTUAL INSURANCE COMPANY | 0.00% | 115 | 1 | \$4,499 | \$4,499 | \$0 | \$0 | \$0 | 0.00% |
| 91 | LIFE INVESTORS INS COMPANY OF AMERICA | 0.02% | 81 | 38 | \$19,030 | \$19,150 | \$0 | \$6,655 | \$12,486 | 65.20% |
| 92 | LIFESECURE INSURANCE COMPANY | 0.00% | 142 | 16 | \$1,121 | \$1,125 | \$0 | -\$5,000 | -\$5,148 | -457.60% |
| 93 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 0.56% | 28 | 481 | \$522,383 | \$524,284 | \$0 | \$371,980 | \$170,396 | 32.50% |
| 94 | LOYAL AMERICAN LIFE INSURANCE COMPANY | 0.00% | 126 | 4 | \$2,419 | \$2,453 | \$0 | \$0 | \$0 | 0.00% |
| 95 | MADISON NATIONAL LIFE INSURANCE COMPANY INC | 0.00% | 131 | 6 | \$1,983 | \$1,985 | \$0 | \$450 | \$917 | 46.20% |
| 96 | MASSACHUSETTS MUTUAL LIFE INSURANCE CO | 7.25% | 4 | 5,810 | \$6,808,519 | \$6,962,921 | \$211,424 | \$4,845,389 | \$6,757,347 | 97.05% |
| 97 | MEDICO INSURANCE COMPANY | 0.01% | 108 | 25 | \$6,121 | \$6,175 | \$0 | \$6,106 | \$4,689 | 75.94% |
| 98 | MEDICO LIFE INSURANCE COMPANY | 0.00% | 143 | 3 | \$1,107 | \$1,106 | \$0 | \$0 | -\$6 | -0.54% |
| 99 | MEGA LIFE AND HEALTH INSURANCE COMPANY THE | 0.02% | 76 | 158 | \$22,981 | \$23,030 | \$0 | \$1,888 | \$1,894 | 8.22% |
| 100 | METLIFE INSURANCE COMPANY OF CONNECTICUT | 0.19% | 43 | 131 | \$174,651 | \$171,408 | \$0 | \$94,240 | \$318,117 | 185.59% |
| 101 | METROPOLITAN LIFE INSURANCE COMPANY | 3.12% | 6 | 2,137 | \$2,926,332 | \$2,909,345 | \$0 | \$1,057,893 | \$2,655,542 | 91.28% |
| 102 | MIDLAND NATIONAL LIFE INSURANCE COMPANY | 0.00% | 125 | 19 | \$2,453 | \$2,184 | \$0 | \$10,880 | \$10,880 | 498.17% |
| 103 | MINNESOTA LIFE INSURANCE COMPANY | 0.92% | 21 | 471 | \$861,830 | \$883,672 | \$0 | \$602,801 | \$1,418,116 | 160.48% |
| 104 | MODERN WOODMEN OF AMERICA | 0.00% | 129 | 19 | \$2,029 | \$2,074 | \$50 | \$6,207 | \$5,436 | 262.10% |
| 105 | MONUMENTAL LIFE INSURANCE COMPANY | 0.02% | 75 | 212 | \$23,356 | \$23,189 | \$0 | \$8,978 | \$8,575 | 36.98% |
| 106 | MONY LIFE INSURANCE COMPANY | 0.44% | 31 | 405 | \$411,264 | \$423,433 | \$31,684 | \$450,422 | \$448,954 | 106.03% |
| 107 | MTL INSURANCE COMPANY | 0.01% | 105 | 9 | \$7,171 | \$7,591 | \$0 | \$140,412 | \$120,732 | 1590.46% |
| 108 | MUTUAL OF OMAHA INSURANCE COMPANY | 0.64% | 26 | 1,287 | \$597,368 | \$595,453 | \$0 | \$548,338 | \$555,491 | 93.29% |
| 109 | NATIONAL GUARDIAN LIFE INSURANCE COMPANY | 0.01% | 90 | 37 | \$13,277 | \$13,326 | \$0 | \$2,800 | \$2,800 | 21.01% |
| 110 | NATIONAL LIFE INSURANCE COMPANY | 0.27% | 38 | 277 | \$256,833 | \$281,870 | \$0 | \$126,536 | \$163,146 | 57.88% |
| 111 | NATIONAL TEACHERS ASSOCIATES LIFE INS CO | 0.35% | 32 | 637 | \$328,435 | \$330,169 | \$0 | \$75,326 | \$82,771 | 25.07% |
| 112 | NATIONWIDE LIFE INSURANCE COMPANY | 0.00% | 150 | 3 | \$781 | \$781 | \$0 | \$4,636 | \$4,848 | 620.74% |
| 113 | NEW ENGLAND LIFE INSURANCE COMPANY | 0.19% | 42 | 191 | \$180,864 | \$182,894 | \$0 | \$53,300 | \$233,023 | 127.41% |
| 114 | NEW YORK LIFE INSURANCE COMPANY | 0.53% | 29 | 691 | \$495,736 | \$493,832 | \$1,312 | \$1,144,372 | \$4,588,901 | 929.24% |
| 115 | NORTHWESTERN MUTUAL LIFE INSURANCE CO | 17.83% | 1 | 15,176 | \$16,751,740 | \$16,648,179 | \$2,337,259 | \$8,028,380 | \$11,537,448 | 69.30% |
| 116 | OHIO NATIONAL LIFE ASSURANCE CORP | 0.34% | 33 | 257 | \$320,436 | \$318,009 | \$0 | \$404,664 | \$405,131 | 127.40% |
| 117 | OHIO NATIONAL LIFE INSURANCE COMPANY THE | 0.14% | 49 | 97 | \$129,251 | \$128,925 | \$8,245 | \$1,876 | \$1,876 | 1.46% |
| 118 | OLD AMERICAN INSURANCE COMPANY | 0.00% | 132 | 17 | \$1,915 | \$2,003 | \$0 | \$3,000 | \$1,345 | 67.15% |
| 119 | OLD REPUBLIC LIFE INSURANCE COMPANY | 0.00% | 173 | 145 | \$0 | \$0 | \$0 | \$0 | -\$3,660 | N/A |
| 120 | PAN AMERICAN LIFE INSURANCE COMPANY | 0.16% | 45 | 93 | \$146,113 | \$147,538 | \$0 | \$181,897 | \$184,292 | 124.91% |
| 121 | PAUL REVERE LIFE INSURANCE COMPANY | 5.95% | 5 | 3,599 | \$5,591,318 | \$5,881,128 | \$0 | \$5,305,272 | \$5,071,646 | 86.24% |
| 122 | PEKIN LIFE INSURANCE COMPANY | 0.00% | 140 | 3 | \$1,210 | \$1,246 | \$0 | \$0 | \$0 | 0.00% |
| 123 | PENN MUTUAL LIFE INSURANCE COMPANY THE | 0.14% | 48 | 82 | \$130,824 | \$132,888 | \$0 | \$42,654 | \$34,426 | 25.91% |
| 124 | PENNSYLVANIA LIFE INSURANCE COMPANY | 0.32% | 36 | 151 | \$304,091 | \$305,368 | \$0 | \$134,835 | \$146,438 | 47.95% |
| 125 | PHILADELPHIA AMERICAN LIFE INSURANCE CO | 0.02% | 79 | 45 | \$19,661 | \$19,738 | \$0 | \$16,690 | \$15,247 | 77.25% |
| 126 | PHOENIX LIFE INSURANCE COMPANY | 0.14% | 47 | 178 | \$132,957 | \$140,067 | \$2 | \$152,585 | \$30,646 | 21.88% |
| 127 | PHYSICIANS MUTUAL INSURANCE COMPANY | 0.00% | 130 | 12 | \$1,984 | \$1,972 | \$0 | \$12,400 | \$33,142 | 1680.63% |
| 128 | PRIMERICA LIFE INSURANCE COMPANY | 0.00% | 122 | 9 | \$2,824 | \$2,953 | \$0 | \$0 | -\$38,920 | -1317.98% |
| 129 | PRINCIPAL LIFE INS CO | 3.10% | 7 | 1,822 | \$2,909,486 | \$2,263,987 | \$0 | \$1,235,642 | \$1,454,763 | 64.26% |
| 130 | PROFESSIONAL INSURANCE COMPANY | 0.33% | 35 | 522 | \$307,548 | \$289,095 | \$0 | \$135,172 | \$152,117 | 52.62% |
| 131 | PROTECTIVE LIFE INSURANCE COMPANY | 0.03% | 68 | 31 | \$11,949 | \$32,464 | \$0 | \$900 | \$900 | 2.77% |
| 132 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 12.12% | 3 | 18,479 | \$11,388,574 | \$11,639,233 | \$0 | \$6,428,254 | \$7,185,438 | 61.73% |
| 133 | PROVIDENT LIFE AND CASUALTY INSURANCE CO | 0.15% | 46 | 76 | \$141,177 | \$151,978 | \$0 | \$33,636 | \$44,123 | 29.03% |
| 134 | PRUDENTIAL INS COMPANY OF AMERICA THE | 0.05% | 63 | 175 | \$47,781 | \$48,981 | \$0 | \$41,855 | \$73,410 | 149.87% |
| 135 | PYRAMID LIFE INSURANCE COMPANY | 0.00% | 133 | 4 | \$1,898 | \$1,931 | \$0 | \$0 | \$0 | 0.00% |
| 136 | REASSURE AMERICA LIFE INSURANCE COMPANY | 1.04% | 19 | 1,038 | \$978,784 | \$1,018,456 | \$0 | \$786,795 | \$734,860 | 72.15% |
| 137 | RELIASTAR LIFE INSURANCE COMPANY | 0.01% | 97 | 24 | \$9,283 | \$8,855 | \$0 | \$0 | -\$6,071 | -68.56% |
| 138 | RELIASTAR LIFE INS COMPANY OF NEW YORK | 0.00% | 162 | 1 | \$209 | \$291 | \$0 | \$0 | \$0 | 0.00% |
| 139 | RESERVE NATIONAL INSURANCE COMPANY | 0.00% | 141 | 15 | \$1,152 | \$1,398 | \$0 | \$9,582 | \$5,775 | 413.09% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DISABILITY INCOME**

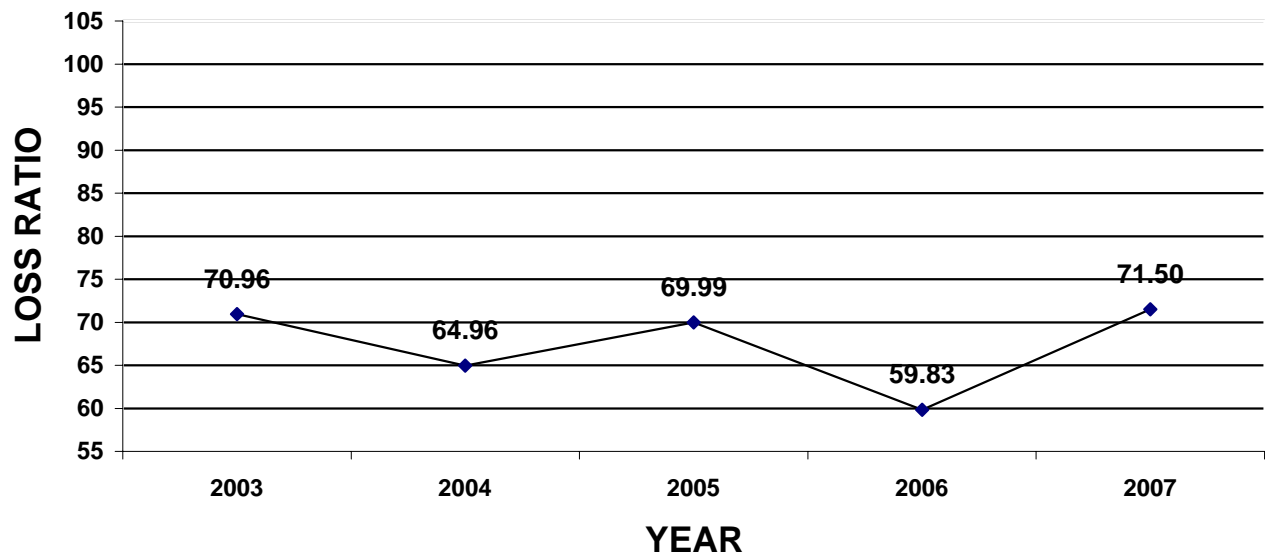
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|--|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 140 | RIVERSOURCE LIFE INSURANCE COMPANY | 1.71% | 15 | 2,145 | \$1,602,375 | \$1,600,166 | \$0 | \$168,327 | \$167,188 | 10.45% |
| 141 | SAGICOR LIFE INSURANCE COMPANY | 0.00% | 145 | 2 | \$1,091 | \$1,109 | \$0 | \$0 | \$0 | 0.00% |
| 142 | SECURITY LIFE INSURANCE COMPANY OF AMERICA | 0.01% | 112 | 11 | \$4,801 | \$4,753 | \$0 | \$0 | \$0 | 0.00% |
| 143 | SECURITY LIFE OF DENVER INSURANCE COMPANY | 0.00% | 135 | 3 | \$1,678 | \$1,691 | \$0 | \$0 | \$0 | 0.00% |
| 144 | SECURITY MUTUAL LIFE INS CO OF NEW YORK | 0.00% | 116 | 5 | \$4,192 | \$4,183 | \$0 | \$0 | \$0 | 0.00% |
| 145 | SENTRY LIFE INSURANCE COMPANY (L&H ACCT) | 0.00% | 151 | 4 | \$634 | \$712 | \$0 | \$3,600 | \$5,682 | 798.03% |
| 146 | SETTLERS LIFE INSURANCE COMPANY | 0.00% | 158 | 1 | \$334 | \$334 | \$0 | \$0 | \$0 | 0.00% |
| 147 | SHELTER LIFE INSURANCE COMPANY | 0.16% | 44 | 315 | \$152,548 | \$163,257 | \$0 | \$290,355 | \$730,993 | 447.76% |
| 148 | STANDARD INSURANCE COMPANY | 1.85% | 13 | 1,100 | \$1,739,987 | \$1,701,108 | \$0 | \$251,030 | \$2,042,480 | 120.07% |
| 149 | STANDARD LIFE AND ACCIDENT INSURANCE CO | 0.00% | 134 | 19 | \$1,876 | \$1,707 | \$0 | \$3,600 | \$3,757 | 220.09% |
| 150 | STATE FARM MUTUAL AUTOMOBILE INSURANCE CO | 2.99% | 8 | 7,971 | \$2,812,784 | \$2,804,128 | \$0 | \$1,352,971 | \$1,461,873 | 52.13% |
| 151 | STATE LIFE INSURANCE COMPANY | 0.01% | 93 | 4 | \$10,321 | \$11,193 | \$0 | \$0 | \$0 | 0.00% |
| 152 | SURETY LIFE INSURANCE COMPANY | 0.00% | 159 | 1 | \$307 | \$307 | \$0 | \$0 | \$0 | 0.00% |
| 153 | SYMETRA LIFE INSURANCE COMPANY | 0.03% | 69 | 43 | \$31,156 | \$25,900 | \$0 | \$16,834 | \$7,557 | 29.18% |
| 154 | THRIVENT FINANCIAL FOR LUTHERANS | 1.24% | 16 | 1,969 | \$1,161,073 | \$1,161,803 | \$1,325 | \$461,803 | \$294,380 | 25.34% |
| 155 | TIME INSURANCE COMPANY | 0.01% | 101 | 13 | \$7,728 | \$7,551 | \$0 | \$8,783 | \$9,184 | 121.63% |
| 156 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.01% | 95 | 17 | \$9,584 | \$10,023 | \$0 | \$5,078 | \$22,262 | 222.11% |
| 157 | TRANSAMERICA OCCIDENTAL LIFE INSURANCE CO | 0.01% | 109 | 25 | \$6,085 | \$6,532 | \$0 | \$23,072 | \$24,058 | 368.31% |
| 158 | TRUSTMARK INSURANCE COMPANY | 0.29% | 37 | 364 | \$270,207 | \$272,139 | \$0 | \$174,111 | \$136,773 | 50.26% |
| 159 | UNIFIED LIFE INSURANCE COMPANY | 0.00% | 147 | 11 | \$933 | \$933 | \$0 | \$1,500 | \$1,500 | 160.77% |
| 160 | UNIMERICA INSURANCE COMPANY | 1.03% | 20 | 2,186 | \$963,988 | \$787,006 | \$0 | \$3,600 | \$3,741 | 0.48% |
| 161 | UNION BANKERS INSURANCE COMPANY | 0.00% | 161 | 6 | \$271 | \$280 | \$0 | \$472 | \$475 | 169.64% |
| 162 | UNION CENTRAL LIFE INSURANCE COMPANY | 1.20% | 17 | 938 | \$1,123,863 | \$1,137,854 | \$0 | \$314,748 | \$482,683 | 42.42% |
| 163 | UNION FIDELITY LIFE INSURANCE COMPANY | 0.00% | 168 | 1 | \$63 | \$65 | \$0 | \$0 | \$0 | 0.00% |
| 164 | UNITED AMERICAN INSURANCE COMPANY | 0.00% | 154 | 4 | \$544 | \$542 | \$0 | \$0 | \$0 | 0.00% |
| 165 | UNITED COMMERCIAL TRAVELERS OF AMERICA | 0.03% | 67 | 554 | \$32,618 | \$32,061 | \$0 | -\$6,447 | -\$5,483 | -17.10% |
| 166 | UNITED INSURANCE COMPANY OF AMERICA | 0.04% | 65 | 253 | \$39,799 | \$39,806 | \$0 | \$14,412 | \$12,244 | 30.76% |
| 167 | UNITED LIFE INSURANCE COMPANY | 0.02% | 77 | 53 | \$21,650 | \$21,928 | \$0 | \$73,033 | \$56,535 | 257.82% |
| 168 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 0.00% | 173 | 0 | \$0 | \$0 | \$0 | \$135 | -\$1,442 | N/A |
| 169 | UNITED TEACHER ASSOCIATES INSURANCE CO | 0.01% | 98 | 47 | \$9,205 | \$9,887 | \$0 | \$24,536 | \$21,105 | 213.46% |
| 170 | UNUM LIFE INSURANCE COMPANY OF AMERICA | 2.59% | 10 | 2,634 | \$2,433,892 | \$2,568,241 | \$0 | \$2,336,825 | \$2,519,176 | 98.09% |
| 171 | USAA LIFE INSURANCE COMPANY | 0.09% | 54 | 75 | \$87,649 | \$89,024 | \$0 | \$72,896 | \$58,016 | 65.17% |
| 172 | WASHINGTON NATIONAL INSURANCE CO | 0.01% | 107 | 44 | \$6,464 | \$6,705 | \$0 | \$6,223 | \$6,744 | 100.58% |
| 173 | WESTERN AND SOUTHERN LIFE INSURANCE CO | 0.00% | 160 | 148 | \$298 | \$0 | \$0 | \$0 | \$0 | N/A |
| 174 | WESTWARD LIFE INSURANCE COMPANY | 0.01% | 102 | 9 | \$7,636 | \$7,700 | \$0 | \$0 | -\$70 | -0.91% |
| 175 | WOODMEN OF THE WORLD LIFE INS SOCIETY | 0.01% | 111 | 5 | \$4,899 | \$5,494 | \$0 | \$0 | \$0 | 0.00% |
| 176 | WORKMENS BENEFIT FUND OF THE U S OF AM | 0.00% | 169 | 1 | \$46 | \$46 | \$0 | \$0 | \$0 | 0.00% |
| 177 | WORLD INSURANCE COMPANY | 0.01% | 96 | 6 | \$9,527 | \$9,631 | \$0 | \$6,317 | \$6,486 | 67.35% |
| TOTAL | | 100.00% | | 149,113 | \$93,938,858 | \$94,168,754 | \$2,594,517 | \$51,194,651 | \$67,333,637 | 71.50% |

MISSOURI INDIVIDUAL DISABILITY INCOME INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

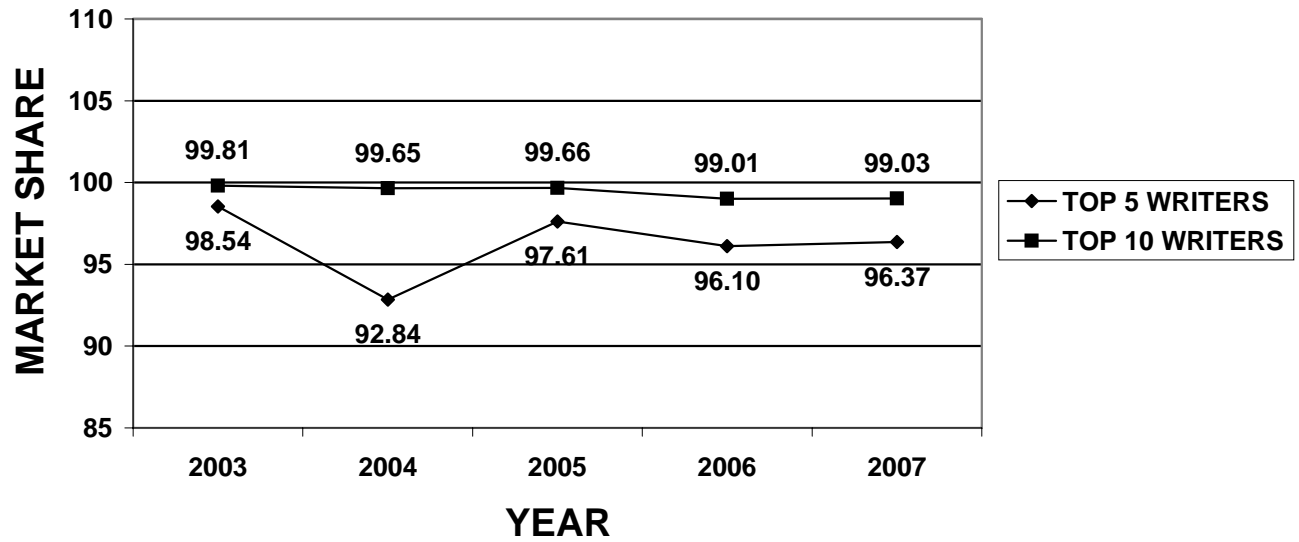


**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL DENTAL**

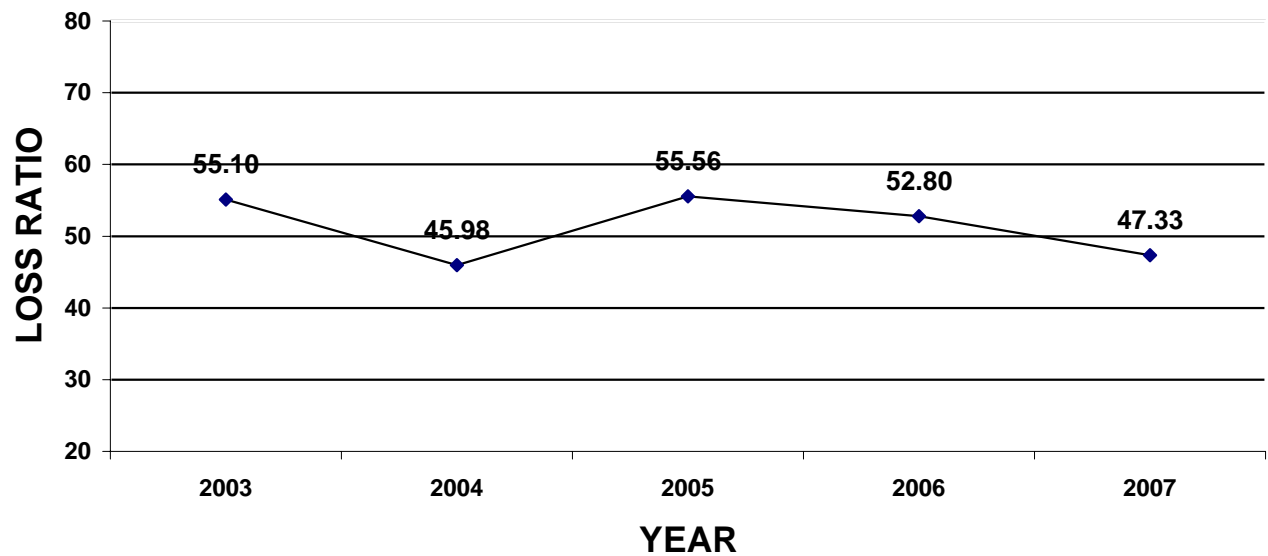
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSUREDS | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|---|-----------------|----------------------------|--------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | AMERICAN FAMILY LIFE ASSUR CO OF COLUMBUS | 23.20% | 3 | 12,689 | \$3,054,902 | \$3,049,301 | \$0 | \$946,183 | \$562,762 | 18.46% |
| 2 | AMERICAN GENERAL LIFE INSURANCE CO | 0.00% | 26 | 0 | \$0 | \$0 | \$0 | \$11,000 | \$11,506 | N/A |
| 3 | AMERICAN PIONEER LIFE INSURANCE COMPANY | 0.05% | 14 | 28 | \$6,777 | \$6,849 | \$0 | \$2,822 | \$2,890 | 42.20% |
| 4 | AMERICAN PUBLIC LIFE INSURANCE COMPANY | 0.26% | 12 | 39 | \$34,346 | \$34,174 | \$0 | \$18,393 | \$18,655 | 54.59% |
| 5 | BLUE CROSS AND BLUE SHIELD OF KANSAS CITY | 29.23% | 2 | 34,465 | \$3,848,526 | \$3,848,526 | \$0 | \$1,967,454 | \$1,961,459 | 50.97% |
| 6 | BROKERS NATIONAL LIFE ASSURANCE COMPANY | 0.59% | 7 | 126 | \$77,307 | \$77,307 | \$0 | \$19,207 | \$19,000 | 24.58% |
| 7 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.03% | 16 | 14 | \$3,644 | \$3,654 | \$0 | \$2,970 | \$3,162 | 86.54% |
| 8 | CONSTITUTION LIFE INSURANCE COMPANY | 0.00% | 23 | 1 | \$330 | \$337 | \$0 | \$116 | \$113 | 33.53% |
| 9 | CONTINENTAL GENERAL INSURANCE CO | 0.67% | 6 | 182 | \$87,947 | \$88,060 | \$0 | \$57,228 | \$52,253 | 59.34% |
| 10 | HEALTH CARE SERVICE CORPORATION | 0.00% | 26 | 20 | \$0 | \$0 | \$0 | \$3,015 | \$3,187 | N/A |
| 11 | HEALTHY ALLIANCE LIFE INSURANCE CO | 33.85% | 1 | 20,521 | \$4,457,395 | \$4,497,007 | \$0 | \$2,389,258 | \$2,427,046 | 53.97% |
| 12 | HUMANADENTAL INSURANCE COMPANY | 1.12% | 5 | 617 | \$148,122 | \$154,679 | \$0 | \$291,847 | \$69,467 | 44.91% |
| 13 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 0.01% | 21 | 5 | \$1,856 | \$1,887 | \$0 | \$1,180 | \$1,129 | 59.83% |
| 14 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.02% | 20 | 23 | \$2,138 | \$1,807 | \$0 | \$543 | \$759 | 42.00% |
| 15 | KANAWHA INSURANCE COMPANY | 0.04% | 15 | 23 | \$4,791 | \$4,850 | \$0 | \$8,523 | \$11,894 | 245.24% |
| 16 | MEGA LIFE AND HEALTH INSURANCE COMPANY THE | 0.02% | 17 | 13 | \$2,888 | \$2,877 | \$0 | \$237 | \$300 | 10.43% |
| 17 | MIDWEST NATIONAL LIFE INS CO OF TENNESSEE | 0.00% | 24 | 3 | \$222 | \$222 | \$0 | \$0 | \$0 | 0.00% |
| 18 | MUTUAL OF OMAHA INSURANCE COMPANY | 0.18% | 13 | 110 | \$23,281 | \$23,536 | \$0 | \$6,509 | \$5,275 | 22.41% |
| 19 | NATIONAL STATES INSURANCE COMPANY | 0.02% | 18 | 4 | \$2,411 | \$2,434 | \$0 | \$1,560 | \$1,498 | 61.54% |
| 20 | ONENATION INSURANCE COMPANY | 0.00% | 26 | 0 | \$0 | \$0 | \$0 | \$1,673 | \$1,673 | N/A |
| 21 | PENNSYLVANIA LIFE INSURANCE COMPANY | 0.56% | 8 | 143 | \$73,587 | \$73,896 | \$0 | \$39,135 | \$39,238 | 53.10% |
| 22 | PYRAMID LIFE INSURANCE COMPANY | 0.02% | 19 | 10 | \$2,259 | \$2,298 | \$0 | \$882 | \$955 | 41.56% |
| 23 | RENAISSANCE LIFE & HEALTH INS CO OF AMERICA | 0.44% | 9 | 1,887 | \$57,810 | \$64,682 | \$0 | \$40,718 | \$42,825 | 66.21% |
| 24 | TIME INSURANCE COMPANY | 0.32% | 11 | 777 | \$42,680 | \$24,744 | \$0 | \$5,608 | \$9,953 | 40.22% |
| 25 | UNICARE LIFE & HEALTH INSURANCE COMPANY | 0.00% | 25 | 19 | \$203 | \$226 | \$0 | \$180 | \$185 | 81.86% |
| 26 | UNIFIED LIFE INSURANCE COMPANY | 8.96% | 4 | 2,020 | \$1,179,339 | \$1,179,339 | \$0 | \$968,734 | \$968,734 | 82.14% |
| 27 | UNION SECURITY INSURANCE COMPANY | 0.00% | 22 | 0 | \$469 | \$483 | \$0 | \$0 | \$0 | 0.00% |
| 28 | WORLD INSURANCE COMPANY | 0.41% | 10 | 94 | \$53,380 | \$53,962 | \$0 | \$29,248 | \$30,030 | 55.65% |
| TOTAL | | 100.00% | | 73,833 | \$13,166,610 | \$13,197,137 | \$0 | \$6,814,223 | \$6,245,948 | 47.33% |

MISSOURI INDIVIDUAL DENTAL INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LIMITED BENEFIT**

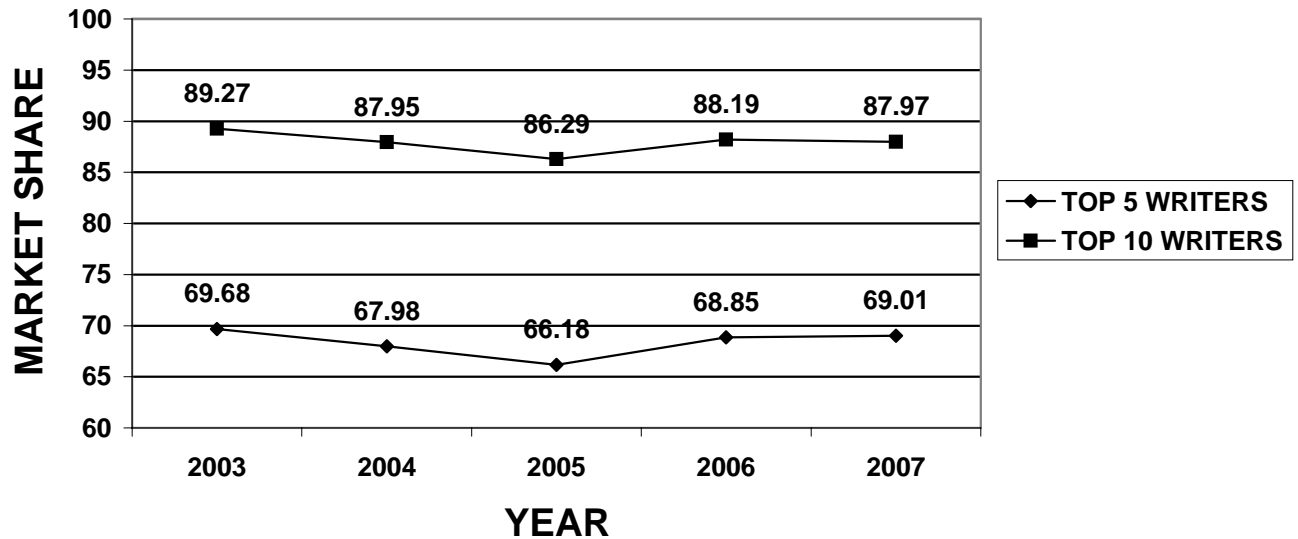
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|--------------|----------------------|-------------------|------------------------|-----------------------|----------------|--------------------|------------------------|------------|
| 1 | ALLSTATE LIFE INSURANCE COMPANY | 0.00% | 113 | 1 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 2 | AMERICAN FAMILY LIFE ASSUR CO OF COLUMBUS | 20.10% | 2 | 52,274 | \$7,353,023 | \$7,460,979 | \$0 | \$3,294,384 | \$3,510,091 | 47.05% |
| 3 | AMERICAN FAMILY MUTUAL INS CO | 0.01% | 73 | 22 | \$2,648 | \$5,016 | \$0 | \$220 | \$220 | 4.39% |
| 4 | AMERICAN FIDELITY ASSURANCE COMPANY | 2.48% | 9 | 2,624 | \$906,049 | \$924,200 | \$0 | \$189,695 | \$196,919 | 21.31% |
| 5 | AMERICAN GENERAL LIFE & ACCIDENT INS CO | 0.15% | 28 | 2,801 | \$54,944 | \$57,018 | \$0 | \$17,259 | \$18,290 | 32.08% |
| 6 | AMERICAN GENERAL LIFE INSURANCE CO | 0.49% | 19 | 490 | \$180,569 | \$181,021 | \$0 | \$0 | \$0 | 0.00% |
| 7 | AMERICAN HERITAGE LIFE INSURANCE CO | 0.49% | 18 | 556 | \$180,967 | \$174,173 | \$0 | \$33,943 | \$36,776 | 21.11% |
| 8 | AMERICAN HOME LIFE INSURANCE CO | 0.00% | 87 | 7 | \$564 | \$106 | \$0 | \$0 | \$0 | 0.00% |
| 9 | AMERICAN INCOME LIFE INSURANCE CO | 0.13% | 29 | 303 | \$48,837 | \$56,605 | \$0 | \$39,964 | \$28,699 | 50.70% |
| 10 | AMERICAN INTERNATIONAL LIFE ASSUR OF NY | 0.00% | 107 | 0 | \$74 | \$70 | \$0 | \$0 | \$0 | 0.00% |
| 11 | AMERICAN PIONEER LIFE INSURANCE COMPANY | 0.01% | 76 | 3 | \$2,101 | \$2,123 | \$0 | \$0 | \$0 | 0.00% |
| 12 | AMERICAN PROGRESSIVE LIFE AND HEALTH INS CO | 0.00% | 105 | 1 | \$94 | \$95 | \$0 | \$0 | \$0 | 0.00% |
| 13 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.38% | 21 | 267 | \$140,225 | \$140,536 | \$0 | \$30,675 | \$27,557 | 19.61% |
| 14 | ARCH INSURANCE COMPANY | 0.83% | 15 | 51 | \$305,293 | \$288,298 | \$0 | \$391,638 | \$362,541 | 125.75% |
| 15 | ASSURITY LIFE INSURANCE COMPANY | 0.49% | 20 | 297 | \$177,655 | \$173,234 | \$0 | \$22,891 | \$21,122 | 12.19% |
| 16 | ATLANTA LIFE INSURANCE COMPANY | 0.01% | 58 | 160 | \$5,388 | \$5,601 | \$0 | \$1,554 | \$1,910 | 34.10% |
| 17 | BANKERS FIDELITY LIFE INSURANCE CO | 0.01% | 68 | 5 | \$3,430 | \$3,403 | \$0 | \$0 | -\$2 | -0.06% |
| 18 | BANKERS LIFE AND CASUALTY COMPANY | 8.00% | 4 | 6 | \$2,925,735 | \$2,939,906 | \$1,125 | \$1,370,849 | \$5,290,779 | 179.96% |
| 19 | CATHOLIC KNIGHTS | 0.01% | 77 | 19 | \$1,934 | \$2,036 | \$0 | \$0 | \$0 | 0.00% |
| 20 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.00% | 81 | 1 | \$1,295 | \$1,295 | \$0 | \$0 | \$0 | 0.00% |
| 21 | CENTRAL SECURITY LIFE INSURANCE CO | 0.00% | 104 | 2 | \$96 | \$99 | \$0 | \$0 | \$285 | 287.88% |
| 22 | CENTRAL STATES HEALTH & LIFE COMPANY | 0.00% | 102 | 0 | \$123 | \$165 | \$0 | \$0 | -\$94 | -56.97% |
| 23 | CENTRAL UNITED LIFE INSURANCE CO | 0.06% | 41 | 84 | \$20,690 | \$20,777 | \$0 | \$17,258 | \$16,785 | 80.79% |
| 24 | CHESAPEAKE LIFE INSURANCE COMPANY THE | 0.07% | 39 | 70 | \$24,948 | \$24,914 | \$0 | \$1,368 | \$1,489 | 5.98% |
| 25 | CICA LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 96 | 1 | \$252 | \$252 | \$0 | \$0 | \$0 | 0.00% |
| 26 | CITIZENS SECURITY LIFE INS CO | 0.00% | 88 | 7 | \$521 | \$521 | \$0 | \$0 | \$0 | 0.00% |
| 27 | COLONIAL LIFE & ACCIDENT INS CO | 1.43% | 12 | 2,106 | \$521,435 | \$520,158 | \$0 | \$277,306 | \$280,565 | 53.94% |
| 28 | COMBINED INSURANCE CO OF AMERICA | 7.21% | 5 | 27,057 | \$2,636,721 | \$2,650,813 | \$0 | \$1,025,072 | \$524,318 | 19.78% |
| 29 | COMMERCIAL TRAVELERS MUTUAL INS CO | 0.01% | 67 | 16 | \$3,569 | \$3,686 | \$0 | \$0 | \$0 | 0.00% |
| 30 | COMMONWEALTH ANNUITY AND LIFE INS CO | 0.00% | 97 | 1 | \$249 | \$249 | \$0 | \$0 | \$0 | 0.00% |
| 31 | CONSECO INSURANCE COMPANY | 0.03% | 53 | 110 | \$10,156 | \$10,111 | \$0 | \$1,499 | \$1,596 | 15.78% |
| 32 | CONSECO LIFE INSURANCE CO | 0.00% | 94 | 4 | \$292 | \$323 | \$0 | \$232 | \$247 | 76.47% |
| 33 | CONSTITUTION LIFE INSURANCE COMPANY | 0.04% | 47 | 75 | \$14,557 | \$14,872 | \$0 | \$0 | \$0 | 0.00% |
| 34 | CONTINENTAL GENERAL INSURANCE CO | 0.01% | 69 | 11 | \$3,146 | \$2,923 | \$0 | \$0 | \$0 | 0.00% |
| 35 | CONTINENTAL LIFE INS CO OF BRENTWOOD TN | 1.88% | 10 | 1,472 | \$686,566 | \$677,665 | \$0 | \$209,719 | \$228,084 | 33.66% |
| 36 | EQUITABLE LIFE & CASUALTY INSURANCE CO | 4.37% | 7 | 931 | \$1,598,061 | \$1,619,739 | \$0 | \$1,133,963 | \$1,081,195 | 66.75% |
| 37 | FIRST ALLMERICA FINANCIAL LIFE INS COMPANY | 0.00% | 103 | 1 | \$118 | \$118 | \$0 | \$0 | \$0 | 0.00% |
| 38 | GENERAL AMERICAN LIFE INSURANCE COMPANY | 0.00% | 89 | 15 | \$491 | \$539 | \$0 | \$0 | \$0 | 0.00% |
| 39 | GENWORTH LIFE AND ANNUITY INSURANCE CO | 0.03% | 52 | 43 | \$10,288 | \$10,430 | \$0 | \$18,312 | \$18,849 | 180.72% |
| 40 | GERBER LIFE INSURANCE COMPANY | 0.04% | 50 | 98 | \$12,893 | \$12,851 | \$0 | \$5,022 | \$3,914 | 30.46% |
| 41 | GLOBE LIFE AND ACCIDENT INS CO | 1.56% | 11 | 3,404 | \$571,026 | \$480,300 | \$0 | \$214,311 | \$365,369 | 76.07% |
| 42 | GOLDEN RULE INSURANCE COMPANY | 0.00% | 86 | 5 | \$733 | \$733 | \$0 | \$0 | \$0 | 0.00% |
| 43 | GREAT AMERICAN LIFE INSURANCE CO | 0.00% | 109 | 2 | \$41 | \$41 | \$0 | \$0 | \$0 | 0.00% |
| 44 | GUARANTEE TRUST LIFE INSURANCE CO | 0.22% | 22 | 259 | \$80,729 | \$80,197 | \$0 | \$32,359 | \$33,471 | 41.74% |
| 45 | GUARDIAN LIFE INSURANCE COMPANY OF AMERICA | 0.04% | 46 | 23 | \$14,830 | \$13,112 | \$153 | \$28,371 | -\$7,148 | -54.51% |
| 46 | HORACE MANN LIFE INSURANCE COMPANY | 0.00% | 95 | 0 | \$256 | \$256 | \$0 | \$0 | \$0 | 0.00% |
| 47 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 0.02% | 56 | 17 | \$5,863 | \$5,962 | \$0 | \$5,930 | \$5,670 | 95.10% |
| 48 | JEFFERSON NATIONAL LIFE INSURANCE COMPANY | 0.00% | 90 | 5 | \$470 | \$714 | \$0 | \$68 | \$56 | 7.84% |
| 49 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.00% | 100 | 4 | \$149 | \$126 | \$0 | \$0 | \$18 | 14.29% |
| 50 | KANAWHA INSURANCE COMPANY | 0.00% | 92 | 4 | \$429 | \$435 | \$0 | \$0 | \$0 | 0.00% |
| 51 | KANSAS CITY LIFE INSURANCE COMPANY | 0.03% | 54 | 9 | \$9,999 | \$11,101 | \$0 | \$1,296 | \$2,253 | 20.30% |
| 52 | LIBERTY LIFE INSURANCE COMPANY | 0.00% | 110 | 1 | \$39 | \$24 | \$0 | \$0 | \$0 | 0.00% |
| 53 | LIBERTY NATIONAL LIFE INSURANCE COMPANY | 0.02% | 55 | 48 | \$7,609 | \$7,619 | \$0 | \$2,033 | \$1,840 | 24.15% |
| 54 | LIFE INVESTORS INS COMPANY OF AMERICA | 0.01% | 72 | 12 | \$2,883 | \$2,901 | \$0 | \$1,008 | \$1,892 | 65.22% |
| 55 | LIFESECURE INSURANCE COMPANY | 0.00% | 82 | 2 | \$1,256 | \$1,260 | \$0 | \$20,000 | \$20,591 | 1634.21% |
| 56 | LOYAL AMERICAN LIFE INSURANCE COMPANY | 0.04% | 44 | 43 | \$16,226 | \$16,316 | \$0 | \$2,175 | \$2,273 | 13.93% |
| 57 | MARKEL INSURANCE COMPANY | 1.15% | 13 | 18,979 | \$421,002 | \$520,320 | \$0 | \$317,796 | \$327,635 | 62.97% |
| 58 | MEDICO INSURANCE COMPANY | 0.01% | 63 | 38 | \$4,427 | \$4,584 | \$0 | \$200 | \$49 | 1.07% |
| 59 | MEDICO LIFE INSURANCE COMPANY | 0.01% | 65 | 6 | \$4,073 | \$4,126 | \$0 | \$125 | \$229 | 5.55% |
| 60 | MEGA LIFE AND HEALTH INSURANCE COMPANY THE | 0.08% | 35 | 545 | \$30,818 | \$30,890 | \$0 | \$4,595 | \$4,608 | 14.92% |
| 61 | METROPOLITAN LIFE INSURANCE COMPANY | 0.01% | 78 | 18 | \$1,863 | \$1,893 | \$0 | \$120 | \$121 | 6.39% |
| 62 | MIDWEST NATIONAL LIFE INS CO OF TENNESEE | 0.00% | 101 | 5 | \$131 | \$130 | \$0 | \$0 | \$0 | 0.00% |
| 63 | MONUMENTAL LIFE INSURANCE COMPANY | 0.17% | 25 | 789 | \$62,289 | \$62,760 | \$0 | \$48,636 | \$21,183 | 33.75% |
| 64 | MONY LIFE INSURANCE COMPANY | 0.00% | 91 | 16 | \$451 | \$465 | \$35 | \$0 | \$0 | 0.00% |
| 65 | MUTUAL OF OMAHA INSURANCE COMPANY | 0.19% | 24 | 524 | \$69,334 | \$70,887 | \$0 | \$54,545 | \$79,548 | 112.22% |
| 66 | NATIONAL BENEFIT LIFE INSURANCE COMPANY | 0.00% | 106 | 1 | \$84 | \$87 | \$0 | \$0 | \$0 | 0.00% |
| 67 | NATIONAL STATES INSURANCE COMPANY | 0.59% | 16 | 327 | \$217,575 | \$230,633 | \$0 | \$148,386 | \$142,924 | 61.97% |
| 68 | NATIONAL TEACHERS ASSOCIATES LIFE INS CO | 0.01% | 75 | 5 | \$2,205 | \$2,217 | \$0 | \$0 | \$0 | 0.00% |
| 69 | NEW ERA LIFE INSURANCE CO OF THE MIDWEST | 0.16% | 26 | 43 | \$59,910 | \$57,691 | \$0 | \$29,811 | \$39,754 | 68.91% |
| 70 | NEW YORK LIFE INSURANCE COMPANY | 0.03% | 51 | 45 | \$12,193 | \$12,280 | \$0 | \$2,000 | -\$515 | -4.19% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LIMITED BENEFIT**

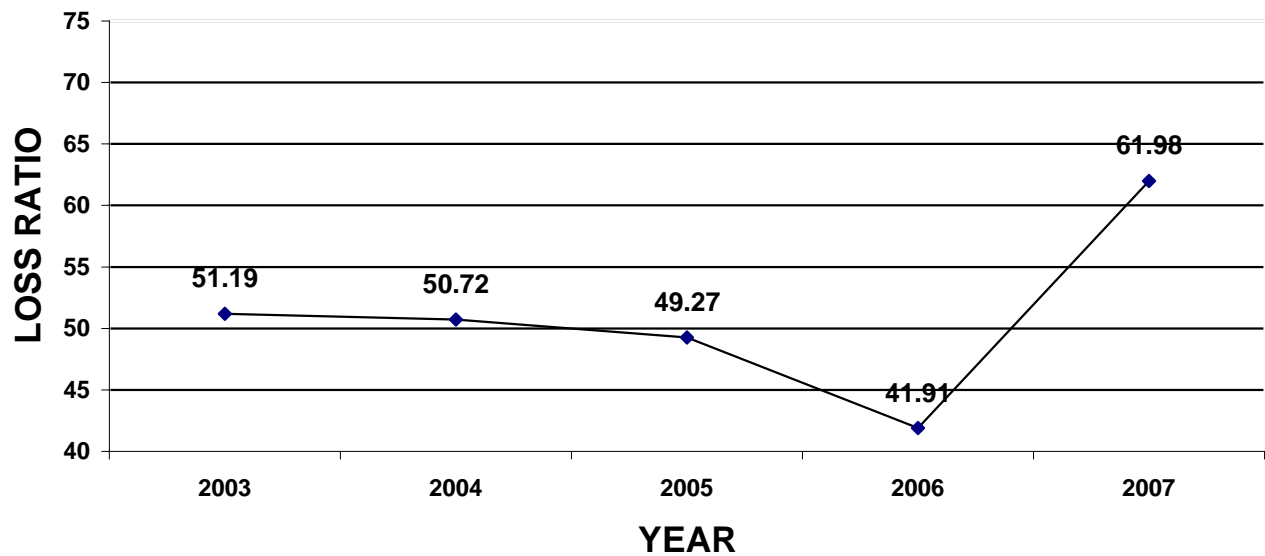
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|--|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 71 | OHIO NATIONAL LIFE INSURANCE COMPANY THE | 0.00% | 99 | 2 | \$162 | \$162 | \$0 | \$0 | \$0 | 0.00% |
| 72 | OLD AMERICAN INSURANCE COMPANY | 0.05% | 42 | 284 | \$19,106 | \$19,971 | \$0 | \$23,827 | \$22,732 | 113.83% |
| 73 | OLD SURETY LIFE INSURANCE COMPANY | 0.01% | 64 | 12 | \$4,280 | \$4,275 | \$0 | \$7,118 | \$7,118 | 166.50% |
| 74 | PAUL REVERE LIFE INSURANCE COMPANY | 0.01% | 74 | 27 | \$2,276 | \$2,394 | \$0 | \$2,160 | \$2,065 | 86.26% |
| 75 | PENNSYLVANIA LIFE INSURANCE COMPANY | 0.91% | 14 | 296 | \$332,183 | \$333,578 | \$0 | \$28,389 | \$32,469 | 9.73% |
| 76 | PERICO LIFE INSURANCE COMPANY | 0.01% | 62 | 48 | \$4,465 | \$4,642 | \$0 | \$20,125 | \$58,622 | 1262.86% |
| 77 | PHYSICIANS MUTUAL INSURANCE COMPANY | 8.33% | 3 | 9,438 | \$3,046,831 | \$2,858,106 | \$0 | \$1,621,013 | \$1,683,814 | 58.91% |
| 78 | PRIMERICA LIFE INSURANCE COMPANY | 0.01% | 66 | 8 | \$3,895 | \$3,764 | \$0 | \$0 | -\$1,187 | -31.54% |
| 79 | PROFESSIONAL INSURANCE COMPANY | 0.08% | 37 | 133 | \$27,559 | \$25,905 | \$0 | \$16,707 | \$18,801 | 72.58% |
| 80 | PROTECTIVE LIFE INSURANCE COMPANY | 0.00% | 93 | 4 | \$332 | \$337 | \$0 | \$0 | \$0 | 0.00% |
| 81 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 0.00% | 80 | 28 | \$1,429 | \$1,560 | \$0 | \$56 | \$46 | 2.95% |
| 82 | PRUDENTIAL INSURANCE CO OF AMERICA THE | 0.01% | 70 | 62 | \$3,062 | \$3,241 | \$0 | \$0 | \$0 | 0.00% |
| 83 | PYRAMID LIFE INSURANCE COMPANY | 0.01% | 71 | 39 | \$2,929 | \$2,979 | \$0 | \$30 | \$32 | 1.07% |
| 84 | REASSURE AMERICA LIFE INSURANCE COMPANY | 0.04% | 43 | 74 | \$16,458 | \$18,203 | \$0 | \$0 | \$0 | 0.00% |
| 85 | RELIABLE LIFE INSURANCE COMPANY | 0.07% | 38 | 501 | \$25,203 | \$25,251 | \$0 | \$8,546 | \$8,546 | 33.84% |
| 86 | RESERVE NATIONAL INSURANCE COMPANY | 3.53% | 8 | 1,911 | \$1,293,128 | \$1,377,408 | \$0 | \$828,718 | \$842,968 | 61.20% |
| 87 | ROYAL ARCANUM SUPREME COUNCIL OF | 0.00% | 112 | 1 | \$21 | \$0 | \$0 | \$0 | \$0 | N/A |
| 88 | SENTRY LIFE INSURANCE COMPANY (L&H ACCT) | 0.00% | 108 | 2 | \$70 | \$71 | \$0 | \$0 | \$0 | 0.00% |
| 89 | SHELTER LIFE INSURANCE COMPANY | 0.00% | 79 | 6 | \$1,739 | \$1,876 | \$0 | \$200 | \$190 | 10.13% |
| 90 | SLOVENE NATIONAL BENEFIT SOCIETY | 0.00% | 98 | 71 | \$231 | \$231 | \$0 | \$98 | \$93 | 40.26% |
| 91 | SONS OF NORWAY | 0.00% | 111 | 1 | \$37 | \$39 | \$0 | \$0 | \$0 | 0.00% |
| 92 | STANDARD LIFE AND ACCIDENT INSURANCE CO | 0.12% | 30 | 327 | \$42,581 | \$47,033 | \$0 | \$19,813 | -\$45,574 | -96.90% |
| 93 | STATE FARM MUTUAL AUTOMOBILE INSURANCE CO | 6.70% | 6 | 16,110 | \$2,452,236 | \$2,452,215 | \$1,056 | \$1,707,264 | \$1,823,592 | 74.37% |
| 94 | STERLING INVESTORS LIFE INSURANCE COMPANY | 0.10% | 32 | 112 | \$38,330 | \$38,208 | \$0 | \$0 | \$0 | 0.00% |
| 95 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.22% | 23 | 629 | \$79,465 | \$79,267 | \$0 | \$52,895 | \$53,226 | 67.15% |
| 96 | THRIVENT FINANCIAL FOR LUTHERANS | 0.04% | 49 | 158 | \$13,345 | \$13,367 | \$3,497 | \$75 | \$75 | 0.56% |
| 97 | TIME INSURANCE COMPANY | 0.02% | 57 | 65 | \$5,672 | \$5,397 | \$0 | \$1,579 | \$2,530 | 46.88% |
| 98 | TRANSAMERICA FINANCIAL LIFE INSURANCE CO | 0.00% | 85 | 4 | \$772 | \$794 | \$0 | \$28 | \$26 | 3.27% |
| 99 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.00% | 84 | 3 | \$946 | \$991 | \$0 | \$540 | \$662 | 66.80% |
| 100 | TRUSTMARK INSURANCE COMPANY | 0.06% | 40 | 28 | \$20,873 | \$21,023 | \$0 | \$980 | \$770 | 3.66% |
| 101 | UNIFIED LIFE INSURANCE COMPANY | 0.00% | 83 | 15 | \$960 | \$960 | \$0 | \$91 | \$91 | 9.48% |
| 102 | UNION BANKERS INSURANCE COMPANY | 0.01% | 59 | 19 | \$4,652 | \$4,799 | \$0 | \$133 | \$134 | 2.79% |
| 103 | UNION FIDELITY LIFE INSURANCE COMPANY | 0.04% | 48 | 54 | \$13,800 | \$14,188 | \$0 | \$12,957 | \$12,557 | 88.50% |
| 104 | UNITED AMERICAN INSURANCE COMPANY | 25.38% | 1 | 4,605 | \$9,286,829 | \$9,311,851 | \$0 | \$5,615,305 | \$5,434,667 | 58.36% |
| 105 | UNITED INSURANCE COMPANY OF AMERICA | 0.10% | 33 | 237 | \$37,824 | \$37,844 | \$0 | \$11,315 | \$9,613 | 25.40% |
| 106 | UNITED NATIONAL LIFE INSURANCE CO OF AMERICA | 0.09% | 34 | 86 | \$32,942 | \$33,001 | \$0 | \$10,227 | \$10,496 | 31.81% |
| 107 | UNITED SECURITY ASSURANCE CO OF PA | 0.11% | 31 | 28 | \$41,040 | \$48,233 | \$0 | \$10,025 | \$12,888 | 26.72% |
| 108 | UNITED TEACHER ASSOCIATES INSURANCE CO | 0.01% | 60 | 11 | \$4,595 | \$4,671 | \$0 | \$0 | \$0 | 0.00% |
| 109 | USAA LIFE INSURANCE COMPANY | 0.01% | 61 | 13 | \$4,473 | \$4,582 | \$0 | \$0 | \$0 | 0.00% |
| 110 | USABLE LIFE | 0.51% | 17 | 539 | \$185,947 | \$185,947 | \$0 | \$43,472 | \$0 | 0.00% |
| 111 | WASHINGTON NATIONAL INSURANCE CO | 0.15% | 27 | 200 | \$55,043 | \$57,094 | \$0 | \$52,986 | \$57,427 | 100.58% |
| 112 | WESTERN AND SOUTHERN LIFE INSURANCE CO | 0.08% | 36 | 24 | \$27,776 | \$27,724 | \$0 | \$0 | \$0 | 0.00% |
| 113 | WOODMEN OF THE WORLD LIFE INS SOCIETY | 0.04% | 45 | 52 | \$15,013 | \$16,835 | \$2,496 | \$2,970 | \$2,835 | 16.84% |
| TOTAL | | 100.00% | | 153,438 | \$36,585,400 | \$36,696,997 | \$8,362 | \$19,096,230 | \$22,746,280 | 61.98% |

MISSOURI INDIVIDUAL LIMITED BENEFIT INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

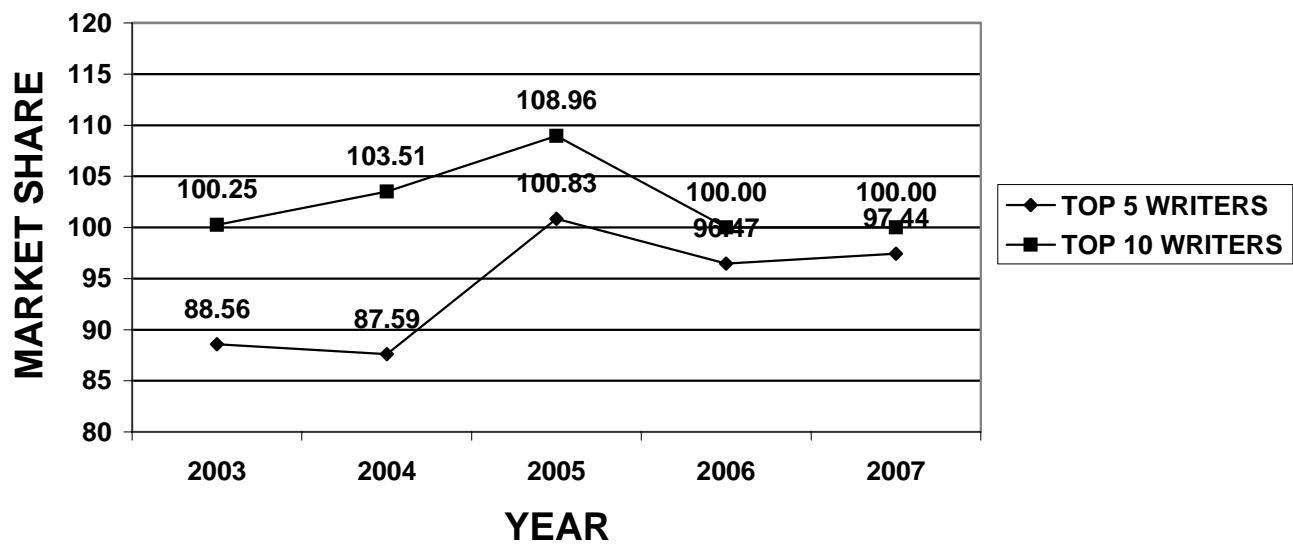


2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL SHORT TERM CREDIT DISABILITY

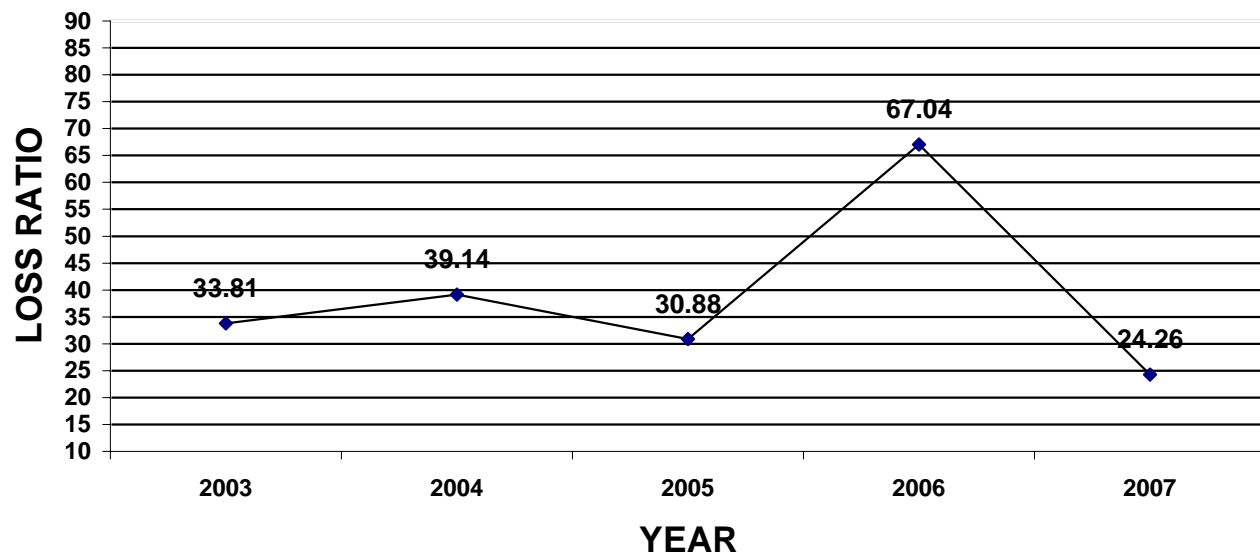
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | AMERICAN FEDERATED LIFE INSURANCE COMPANY | 9.52% | 4 | 2,047 | \$182,607 | \$87,318 | \$0 | \$12,846 | \$14,330 | 16.41% |
| 2 | AMERICAN NATIONAL INSURANCE COMPANY | 25.46% | 2 | 3,365 | \$488,035 | \$535,639 | \$0 | \$137,915 | \$85,127 | 15.89% |
| 3 | AMERICAN RELIABLE INSURANCE COMPANY | 0.00% | 8 | 0 | \$0 | \$0 | \$0 | -\$66 | -\$66 | N/A |
| 4 | BANKERS LIFE INSURANCE COMPANY | 0.00% | 8 | 0 | \$0 | \$368 | \$0 | \$0 | -\$62 | -16.85% |
| 5 | CARDIF LIFE INSURANCE COMPANY | 43.57% | 1 | 1,017 | \$835,337 | \$1,069,828 | \$0 | \$202,310 | \$167,297 | 15.64% |
| 6 | CENTRAL STATES HEALTH & LIFE COMPANY | -0.38% | 8 | 162 | -\$7,378 | \$30,329 | \$0 | \$71,116 | -\$101,012 | -333.05% |
| 7 | CHEROKEE NATIONAL LIFE INSURANCE COMPANY | 1.95% | 6 | 495 | \$37,361 | \$94,408 | \$0 | \$57,713 | \$47,702 | 50.53% |
| 8 | GENERAL FIDELITY LIFE INSURANCE CO | 0.00% | 8 | 0 | \$0 | \$36 | \$0 | \$0 | -\$1,386 | -3850.00% |
| 9 | LINCOLN BENEFIT LIFE COMPANY | 0.00% | 8 | 2 | \$0 | \$752 | \$0 | \$1,548 | -\$1,336 | -177.66% |
| 10 | OLD REPUBLIC LIFE INSURANCE COMPANY | 0.00% | 8 | 2 | -\$79 | \$519 | \$0 | \$0 | \$0 | 0.00% |
| 11 | PROTECTIVE LIFE INSURANCE COMPANY | 6.91% | 5 | 1,929 | \$132,414 | \$335,809 | \$0 | \$341,507 | \$252,180 | 75.10% |
| 12 | SHELTER LIFE INSURANCE COMPANY | 1.00% | 7 | 150 | \$19,243 | \$35,365 | \$0 | \$20,100 | \$16,226 | 45.88% |
| 13 | STATE FARM MUTUAL AUTOMOBILE INSURANCE CO | 11.98% | 3 | 1,268 | \$229,684 | \$165,555 | \$0 | \$70,899 | \$92,587 | 55.93% |
| TOTAL | | 100.00% | | 10,437 | \$1,917,224 | \$2,355,926 | \$0 | \$915,888 | \$571,587 | 24.26% |

MISSOURI INDIVIDUAL SHORT TERM CREDIT DISABILITY INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

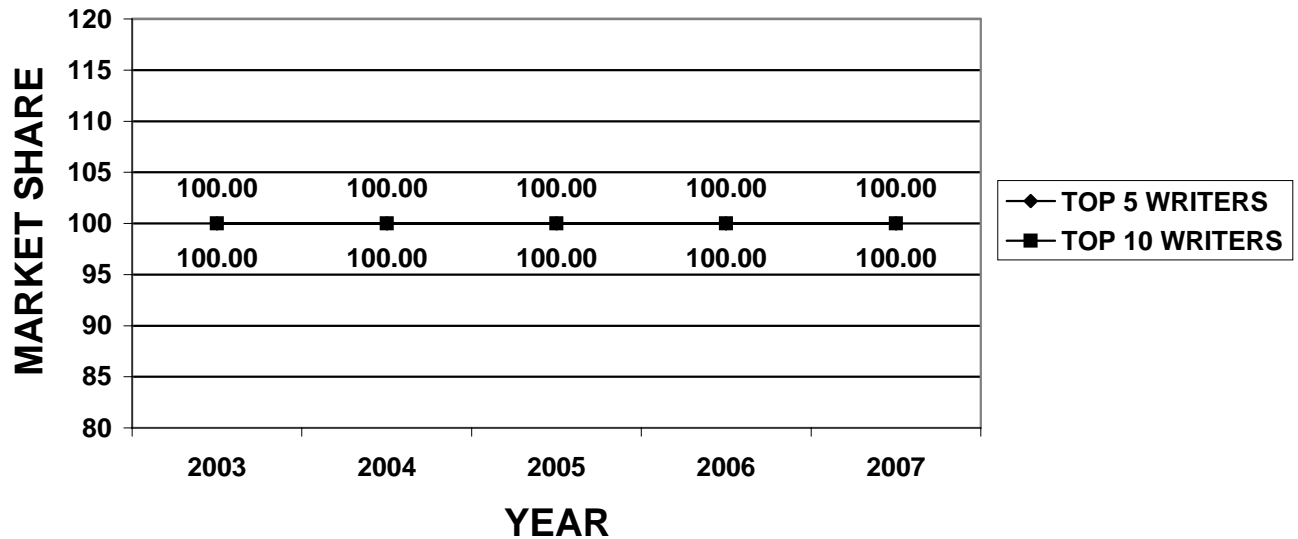


**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - INDIVIDUAL LONG TERM CREDIT DISABILITY**

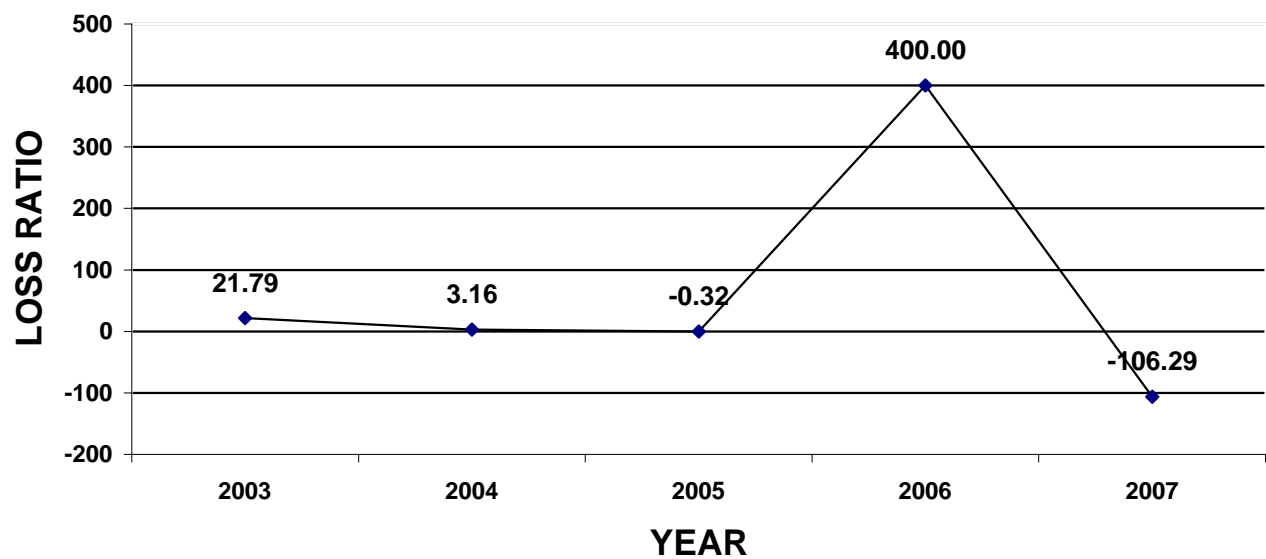
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | AMERICAN BANKERS INS COMPANY OF FLORIDA | 100.00% | 1 | 4 | \$481 | \$477 | \$0 | \$0 | -\$507 | -106.29% |
| | TOTAL | 100.00% | | 4 | \$481 | \$477 | \$0 | \$0 | -\$507 | -106.29% |

MISSOURI INDIVIDUAL LONG TERM CREDIT DISABILITY INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - MEDICARE PART D**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | AETNA LIFE INSURANCE COMPANY | 2.74% | 9 | 4,227 | \$7,416,465 | \$7,426,510 | \$0 | \$7,031,897 | \$7,013,648 | 94.44% |
| 2 | AMERICAN PROGRESSIVE LIFE AND HEALTH INS CO | 0.00% | 18 | 5 | \$7,100 | \$7,253 | \$0 | \$258 | \$289 | 3.98% |
| 3 | ANTHEM INSURANCE COMPANIES INC | 15.04% | 2 | 30,085 | \$40,665,602 | \$40,527,742 | \$0 | \$37,986,853 | \$35,745,827 | 88.20% |
| 4 | COVENTRY HEALTH AND LIFE INSURANCE CO | 5.64% | 7 | 27,724 | \$15,248,133 | \$15,248,133 | \$0 | \$13,392,696 | \$13,326,707 | 87.40% |
| 5 | FIRST HEALTH LIFE & HEALTH INSURANCE CO | 8.47% | 4 | 20,186 | \$22,900,823 | \$22,838,800 | \$0 | \$25,207,419 | \$23,419,508 | 102.54% |
| 6 | HEALTH NET LIFE INSURANCE COMPANY | 0.64% | 11 | 17,369 | \$1,718,181 | \$1,718,181 | \$0 | \$1,317,863 | \$1,377,041 | 80.15% |
| 7 | HUMANA INSURANCE COMPANY | 38.75% | 1 | 111,597 | \$104,783,275 | \$115,195,594 | \$0 | \$96,482,412 | \$98,371,633 | 85.40% |
| 8 | MARQUETTE NATIONAL LIFE INSURANCE COMPANY | 0.01% | 16 | 0 | \$24,320 | -\$10,794 | \$0 | \$5,654 | \$8,526 | -78.99% |
| 9 | MEDCO CONTAINMENT LIFE INSURANCE COMPANY | 0.60% | 12 | 1,711 | \$1,621,596 | \$1,621,596 | \$0 | \$1,531,145 | \$1,464,873 | 90.34% |
| 10 | MERCY HEALTH PLANS | 2.75% | 8 | 853 | \$7,424,786 | \$7,424,786 | \$0 | \$6,005,169 | \$6,661,574 | 89.72% |
| 11 | NMHC GROUP SOLUTIONS INSURANCE INC | 0.00% | 17 | 19 | \$11,872 | \$11,872 | \$0 | \$11,294 | \$11,294 | 95.13% |
| 12 | PACIFICARE LIFE AND HEALTH INSURANCE CO | -0.07% | 19 | 0 | -\$197,336 | -\$405,056 | \$0 | \$1,736,806 | -\$2,781,076 | 686.59% |
| 13 | PENNSYLVANIA LIFE INSURANCE COMPANY | 6.99% | 5 | 10,982 | \$18,902,418 | \$22,665,351 | \$0 | \$7,036,389 | \$10,633,298 | 46.91% |
| 14 | RESERVE NATIONAL INSURANCE COMPANY | 0.05% | 14 | 78 | \$138,570 | \$103,152 | \$0 | \$104,540 | \$122,778 | 119.03% |
| 15 | SILVERSCRIPT INSURANCE COMPANY | 6.52% | 6 | 9,825 | \$17,616,671 | \$17,616,671 | \$0 | \$14,498,947 | \$15,340,310 | 87.08% |
| 16 | STERLING LIFE INSURANCE COMPANY | 0.38% | 13 | 647 | \$1,020,729 | \$1,089,644 | \$0 | \$945,168 | \$970,475 | 89.06% |
| 17 | UNICARE LIFE & HEALTH INSURANCE COMPANY | 0.05% | 15 | 5,603 | \$124,431 | \$124,431 | \$0 | \$10,376,849 | \$10,050,220 | 8076.94% |
| 18 | UNITED AMERICAN INSURANCE COMPANY | 1.38% | 10 | 2,594 | \$3,743,825 | \$3,696,543 | \$0 | \$2,708,752 | \$2,792,838 | 75.55% |
| 19 | WELLCARE PRESCRIPTION INSURANCE INC | 10.06% | 3 | 18,105 | \$27,214,223 | \$27,214,223 | \$0 | \$25,193,945 | \$23,575,967 | 86.63% |
| TOTAL | | 100.00% | | 261,610 | \$270,385,684 | \$284,114,632 | \$0 | \$251,574,056 | \$248,105,730 | 87.33% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | AETNA LIFE INSURANCE COMPANY | 1.75% | 7 | 429 | \$4,820,331 | \$4,797,106 | \$0 | \$3,058,911 | \$3,547,912 | 73.96% |
| 2 | COVENTRY HEALTH AND LIFE INSURANCE CO | 15.27% | 2 | 5,298 | \$42,086,433 | \$42,086,433 | \$0 | \$30,318,885 | \$33,458,684 | 79.50% |
| 3 | FIRST HEALTH LIFE & HEALTH INSURANCE CO | 8.18% | 3 | 2,908 | \$22,549,185 | \$22,682,687 | \$0 | \$15,454,640 | \$18,496,396 | 81.54% |
| 4 | HUMANA INSURANCE COMPANY | 62.07% | 1 | 22,255 | \$171,125,457 | \$170,527,956 | \$0 | \$136,498,848 | \$139,171,631 | 81.61% |
| 5 | PACIFICARE LIFE AND HEALTH INSURANCE CO | 2.83% | 5 | 861 | \$7,799,793 | \$8,003,275 | \$0 | \$7,065,768 | \$5,071,265 | 63.36% |
| 6 | PYRAMID LIFE INSURANCE COMPANY | 7.86% | 4 | 2,997 | \$21,669,877 | \$21,854,313 | \$0 | \$14,334,062 | \$17,884,762 | 81.84% |
| 7 | STERLING LIFE INSURANCE COMPANY | 2.05% | 6 | 831 | \$5,648,130 | \$6,376,725 | \$0 | \$4,617,931 | \$5,387,266 | 84.48% |
| TOTAL | | 100.00% | | 35,579 | \$275,699,206 | \$276,328,495 | \$0 | \$211,349,045 | \$223,017,916 | 80.71% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|--|--------------|----------------------|-------------------|------------------------|-----------------------|----------------|--------------------|------------------------|------------|
| 1 | AAA LIFE INSURANCE COMPANY | 0.02% | 144 | 727 | \$306,856 | \$295,969 | \$0 | \$124,305 | \$132,909 | 44.91% |
| 2 | ACACIA LIFE INSURANCE CO | 0.00% | 298 | 4 | \$384 | \$384 | \$30 | \$78 | \$78 | 20.31% |
| 3 | AETNA LIFE INSURANCE COMPANY | 0.77% | 28 | 5,460 | \$12,908,778 | \$12,865,664 | \$0 | \$10,377,295 | \$10,896,239 | 84.69% |
| 4 | AIG LIFE INSURANCE COMPANY | 0.03% | 124 | 270 | \$522,971 | \$527,090 | \$0 | \$198,452 | \$264,748 | 50.23% |
| 5 | AIG PREMIER INSURANCE COMPANY | 0.00% | 300 | 1 | \$370 | \$422 | \$0 | \$219 | \$12 | 2.84% |
| 6 | ALLIANZ LIFE INS CO OF NORTH AMERICA | 0.31% | 49 | 3,488 | \$5,218,920 | \$5,233,935 | \$0 | \$476,267 | \$509,690 | 9.74% |
| 7 | ALLSTATE LIFE INSURANCE COMPANY | 0.00% | 248 | 47 | \$4,944 | \$4,901 | \$0 | \$0 | -\$1,380 | -28.16% |
| 8 | ALLSTATE LIFE INS CO OF NEW YORK | 0.00% | 278 | 7 | \$1,302 | \$1,359 | \$0 | \$0 | \$0 | 0.00% |
| 9 | AMERICAN AUTOMOBILE INSURANCE CO | 0.00% | 322 | 0 | \$0 | \$0 | \$0 | \$20,950 | \$11,323 | N/A |
| 10 | AMERICAN BANKERS INS CO OF FLORIDA | 0.00% | 296 | 5 | \$493 | \$491 | \$0 | \$0 | -\$507 | -103.26% |
| 11 | AMERICAN BANKERS LIFE ASSUR OF FL | 0.00% | 203 | 13,984 | \$42,159 | \$44,295 | \$0 | \$0 | -\$452 | -1.02% |
| 12 | AMERICAN CAPITOL INSURANCE COMPANY | 0.00% | 242 | 0 | \$7,665 | \$7,665 | \$0 | \$0 | \$0 | 0.00% |
| 13 | AMERICAN CASUALTY CO OF READING PA | 0.00% | 315 | 1 | \$62 | \$62 | \$0 | \$0 | \$0 | 0.00% |
| 14 | AMERICAN COMMUNITY MUTUAL INS CO | 0.00% | 223 | 8 | \$16,611 | \$17,303 | \$0 | \$26,559 | \$5,076 | 29.34% |
| 15 | AMERICAN FAMILY LIFE ASSUR CO OF COLI | 4.57% | 4 | 419,488 | \$77,159,117 | \$78,051,698 | \$0 | \$33,930,002 | \$33,958,434 | 43.51% |
| 16 | AMERICAN FAMILY MUTUAL INS CO | 1.79% | 10 | 12,532 | \$30,118,414 | \$28,782,144 | \$0 | \$19,485,661 | \$18,270,532 | 63.48% |
| 17 | AMERICAN FEDERATED LIFE INS COMPANY | 0.01% | 158 | 2,047 | \$182,607 | \$87,318 | \$0 | \$12,846 | \$14,330 | 16.41% |
| 18 | AMERICAN FIDELITY ASSURANCE COM | 0.20% | 61 | 7,734 | \$3,336,223 | \$3,369,284 | \$0 | \$1,425,746 | \$1,850,168 | 54.91% |
| 19 | AMERICAN GENERAL LIFE & ACCIDENT INS | 0.09% | 88 | 10,756 | \$1,529,904 | \$1,587,338 | \$0 | \$649,176 | \$675,778 | 42.57% |
| 20 | AMERICAN GENERAL LIFE INSURANCE CO | 0.04% | 117 | 1,424 | \$643,807 | \$656,859 | \$0 | \$343,537 | \$380,731 | 57.96% |
| 21 | AMERICAN HARDWARE MUTUAL INS CO | 0.00% | 265 | 2 | \$2,727 | \$2,723 | \$0 | \$23,163 | \$23,030 | 845.76% |
| 22 | AMERICAN HEALTH AND LIFE INS CO | 0.00% | 289 | 18 | \$817 | \$829 | \$0 | \$50 | \$50 | 6.03% |
| 23 | AMERICAN HERITAGE LIFE INSURANCE CO | 0.28% | 53 | 16,515 | \$4,693,547 | \$4,720,372 | \$0 | \$3,195,049 | \$3,649,294 | 77.31% |
| 24 | AMERICAN HOME ASSURANCE COMPANY | 0.00% | 238 | 31 | \$9,744 | \$11,993 | \$0 | \$0 | \$554 | 4.62% |
| 25 | AMERICAN HOME LIFE INSURANCE CO | 0.00% | 279 | 28 | \$1,284 | \$871 | \$0 | \$0 | \$0 | 0.00% |
| 26 | AMERICAN INCOME LIFE INSURANCE CO | 0.07% | 95 | 16,180 | \$1,254,701 | \$1,261,376 | \$0 | \$530,003 | \$599,958 | 47.56% |
| 27 | AMERICAN INTERNATIONAL LIFE ASSUR OF | 0.00% | 309 | 1 | \$132 | \$126 | \$0 | \$0 | \$0 | 0.00% |
| 28 | AMERICAN LIFE & HEALTH INSURANCE CO | 0.00% | 297 | 46 | \$410 | \$410 | \$0 | \$0 | \$0 | 0.00% |
| 29 | AMERICAN MEDICAL SECURITY LIFE INS CO | 0.00% | 217 | 2 | \$18,670 | \$18,572 | \$0 | \$28,929 | \$27,834 | 149.87% |
| 30 | AMERICAN NATIONAL INSURANCE CO | 0.05% | 104 | 5,075 | \$919,594 | \$972,778 | \$0 | \$742,244 | \$822,860 | 84.59% |
| 31 | AMERICAN NATIONAL LIFE INS CO OF TX | 0.01% | 154 | 3,767 | \$207,521 | \$217,144 | \$0 | \$118,616 | \$98,763 | 45.48% |
| 32 | AMERICAN NETWORK INSURANCE CO | 0.00% | 230 | 17 | \$13,003 | \$13,233 | \$0 | \$16,642 | \$15,853 | 119.80% |
| 33 | AMERICAN PIONEER LIFE INSURANCE CO | 0.35% | 44 | 2,461 | \$5,831,753 | \$5,893,597 | \$0 | \$5,137,789 | \$5,261,363 | 89.27% |
| 34 | AMERICAN PROGRESSIVE LIFE AND HEALTH | 0.00% | 212 | 22 | \$22,785 | \$23,063 | \$0 | \$19,932 | \$20,114 | 87.21% |
| 35 | AMERICAN PUBLIC LIFE INS COMPANY | 0.02% | 135 | 563 | \$375,260 | \$372,603 | \$0 | \$91,403 | \$90,465 | 24.28% |
| 36 | AMERICAN RELIABLE INSURANCE CO | 0.00% | 322 | 0 | \$0 | \$0 | \$0 | -\$66 | -\$66 | N/A |
| 37 | AMERICAN REPUBLIC INSURANCE CO | 0.55% | 36 | 5,621 | \$9,218,003 | \$9,401,396 | \$0 | \$6,474,645 | \$7,285,259 | 77.49% |
| 38 | AMERICAN SENTINEL INSURANCE CO | 0.00% | 266 | 3 | \$2,655 | \$2,655 | \$0 | \$0 | -\$38 | -1.43% |
| 39 | AMERICAN STATES INSURANCE COMPANY | 0.00% | 187 | 24 | \$81,698 | \$90,871 | \$0 | \$103,892 | \$136,541 | 150.26% |
| 40 | AMERICAN UNDERWRITERS LIFE INS CO | 0.00% | 220 | 38 | \$17,061 | \$5,085 | \$0 | \$0 | \$0 | 0.00% |
| 41 | AMERICAN UNITED LIFE INSURANCE CO | 0.00% | 211 | 25 | \$23,855 | \$24,956 | \$0 | \$78,032 | \$51,688 | 207.12% |
| 42 | AMERICO FINANCIAL LIFE AND ANNUITY INS | 0.00% | 269 | 24 | \$2,498 | \$2,496 | \$0 | \$0 | \$0 | 0.00% |
| 43 | AMERITAS LIFE INSURANCE CORP | 0.00% | 261 | 4 | \$3,278 | \$3,151 | \$0 | \$0 | \$0 | 0.00% |
| 44 | AMEX ASSURANCE COMPANY | 0.00% | 319 | 1 | \$32 | \$37 | \$0 | \$0 | \$0 | 0.00% |
| 45 | ANTHEM INSURANCE COMPANIES INC | 2.41% | 7 | 30,085 | \$40,665,602 | \$40,527,742 | \$0 | \$37,986,853 | \$35,745,827 | 88.20% |
| 46 | ANTHEM LIFE INSURANCE COMPANY | 0.00% | 306 | 1 | \$170 | \$177 | \$0 | \$0 | \$0 | 0.00% |
| 47 | ARCH INSURANCE COMPANY | 0.02% | 145 | 51 | \$305,293 | \$288,298 | \$0 | \$391,638 | \$362,541 | 125.75% |
| 48 | ASSURED LIFE ASSOCIATION | 0.00% | 321 | 0 | \$11 | \$12 | \$0 | \$0 | \$0 | 0.00% |
| 49 | ASSURITY LIFE INSURANCE COMPANY | 0.06% | 100 | 1,797 | \$981,609 | \$1,000,677 | \$0 | \$362,819 | \$630,230 | 62.98% |
| 50 | ATLANTA LIFE INSURANCE COMPANY | 0.00% | 247 | 160 | \$5,388 | \$5,601 | \$0 | \$1,554 | \$1,910 | 34.10% |
| 51 | AUTO CLUB LIFE INSURANCE COMPANY | 0.00% | 226 | 257 | \$14,512 | \$16,009 | \$0 | \$1,480 | \$46,227 | 288.76% |
| 52 | AUTO OWNERS LIFE INSURANCE COMPANY | 0.01% | 152 | 239 | \$215,280 | \$213,042 | \$0 | \$91,848 | \$646,317 | 303.38% |
| 53 | AVIVA LIFE AND ANNUITY COMPANY | 0.00% | 228 | 37 | \$14,212 | \$15,231 | \$0 | \$29,672 | \$16,796 | 110.28% |
| 54 | AVIVA LIFE INSURANCE COMPANY | 0.00% | 294 | 4 | \$583 | \$619 | \$0 | \$0 | \$0 | 0.00% |
| 55 | AXA EQUITABLE LIFE INSURANCE CO | 0.04% | 112 | 533 | \$736,527 | \$789,349 | \$0 | \$1,386,067 | \$1,391,815 | 176.32% |
| 56 | BALTIMORE LIFE INSURANCE CO THE | 0.00% | 318 | 4 | \$34 | \$34 | \$0 | \$0 | \$0 | 0.00% |
| 57 | BANKERS FIDELITY LIFE INSURANCE CO | 0.02% | 136 | 538 | \$370,904 | \$368,037 | \$0 | \$254,172 | \$242,651 | 65.93% |
| 58 | BANKERS LIFE AND CASUALTY COMPANY | 2.23% | 8 | 23,203 | \$37,674,732 | \$38,355,240 | \$1,125 | \$22,050,219 | \$26,565,850 | 69.26% |
| 59 | BANKERS LIFE INSURANCE COMPANY | 0.00% | 322 | 0 | \$0 | \$368 | \$0 | \$0 | -\$62 | -16.85% |
| 60 | BANNER LIFE INSURANCE COMPANY | 0.00% | 308 | 2 | \$140 | \$140 | \$0 | \$111 | \$111 | 79.29% |
| 61 | BERKSHIRE LIFE INS CO OF AMERICA | 0.14% | 68 | 1,217 | \$2,443,994 | \$2,319,061 | \$0 | \$63,281 | \$600,619 | 25.90% |
| 62 | BLUE CROSS AND BLUE SHIELD OF KC | 7.06% | 3 | 96,808 | \$119,140,819 | \$119,140,819 | \$0 | \$96,928,029 | \$96,271,721 | 80.80% |
| 63 | BOSTON MUTUAL LIFE INSURANCE CO | 0.00% | 206 | 210 | \$31,583 | \$29,526 | \$0 | \$1,300 | \$1,783 | 6.04% |
| 64 | BROKERS NATIONAL LIFE ASSURANCE CO | 0.01% | 184 | 169 | \$87,273 | \$87,273 | \$0 | \$19,207 | \$19,000 | 21.77% |
| 65 | CANADA LIFE ASSURANCE COMPANY | 0.00% | 219 | 11 | \$17,294 | \$17,028 | \$0 | \$2,370 | \$2,370 | 13.92% |
| 66 | CARDIF LIFE INSURANCE COMPANY | 0.05% | 108 | 1,017 | \$835,337 | \$1,069,828 | \$0 | \$202,310 | \$167,297 | 15.64% |
| 67 | CATHOLIC KNIGHTS | 0.00% | 276 | 19 | \$1,934 | \$2,036 | \$0 | \$0 | \$0 | 0.00% |
| 68 | CATHOLIC ORDER OF FORESTERS | 0.00% | 221 | 95 | \$16,933 | \$12,191 | \$0 | \$0 | \$0 | 0.00% |
| 69 | CELTIC INSURANCE COMPANY | 0.10% | 78 | 634 | \$1,730,435 | \$1,662,717 | \$0 | \$1,444,873 | \$1,334,680 | 80.27% |
| 70 | CENTRAL BENEFITS NATIONAL LIFE INS CO | 0.00% | 286 | 1 | \$1,006 | \$1,006 | \$0 | \$24,355 | \$24,405 | 2425.94% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|--|--------------|----------------------|-------------------|------------------------|-----------------------|----------------|--------------------|------------------------|------------|
| 71 | CENTRAL RESERVE LIFE INSURANCE CO | 0.05% | 109 | 545 | \$808,293 | \$795,851 | \$0 | \$575,264 | \$615,649 | 77.36% |
| 72 | CENTRAL SECURITY LIFE INSURANCE CO | 0.00% | 231 | 25 | \$12,006 | \$11,995 | \$0 | \$3,477 | \$4,941 | 41.19% |
| 73 | CENTRAL STATES HEALTH & LIFE CO | 0.04% | 115 | 465 | \$699,140 | \$733,807 | \$0 | \$619,675 | \$445,013 | 60.64% |
| 74 | CENTRAL STATES INDEM CO OF OMAHA | 0.00% | 190 | 460 | \$71,032 | \$70,853 | \$0 | \$17,119 | \$18,980 | 26.79% |
| 75 | CENTRAL UNITED LIFE INSURANCE CO | 0.14% | 69 | 2,613 | \$2,405,724 | \$2,415,841 | \$0 | \$2,006,624 | \$1,951,715 | 80.79% |
| 76 | CENTRE LIFE INSURANCE COMPANY | 0.01% | 149 | 226 | \$249,802 | \$255,096 | \$0 | \$83,355 | -\$1,856 | -0.73% |
| 77 | CHEROKEE NATIONAL LIFE INSURANCE CO | 0.00% | 204 | 495 | \$37,361 | \$94,408 | \$0 | \$57,713 | \$47,702 | 50.53% |
| 78 | CHESAPEAKE LIFE INSURANCE CO THE | 0.00% | 210 | 70 | \$24,948 | \$24,914 | \$0 | \$1,368 | \$1,489 | 5.98% |
| 79 | CHRISTIAN FIDELITY LIFE INSURANCE CO | 1.05% | 18 | 8,552 | \$17,661,843 | \$17,792,100 | \$0 | \$14,291,221 | \$14,326,210 | 80.52% |
| 80 | CICA LIFE INSURANCE CO OF AMERICA | 0.00% | 288 | 7 | \$926 | \$926 | \$0 | \$0 | \$0 | 0.00% |
| 81 | CINCINNATI LIFE INSURANCE CO THE | 0.00% | 195 | 73 | \$61,390 | \$61,034 | \$0 | \$22,960 | \$10,894 | 17.85% |
| 82 | CITIZENS SECURITY LIFE INS CO | 0.00% | 295 | 7 | \$521 | \$521 | \$0 | \$0 | \$0 | 0.00% |
| 83 | CLARENDON NATIONAL INSURANCE CO | 0.00% | 322 | 0 | \$0 | \$0 | \$0 | \$14,100 | \$58,501 | N/A |
| 84 | COLONIAL LIFE & ACCIDENT INS CO | 0.59% | 34 | 29,064 | \$9,931,395 | \$9,930,288 | \$0 | \$4,358,470 | \$4,588,301 | 46.21% |
| 85 | COLONIAL PENN LIFE INSURANCE CO | 0.02% | 140 | 198 | \$346,260 | \$388,774 | \$0 | \$347,158 | \$340,984 | 87.71% |
| 86 | COLORADO BANKERS LIFE INS CO | 0.00% | 245 | 37 | \$6,471 | \$6,356 | \$0 | \$1,800 | \$1,821 | 28.65% |
| 87 | COLUMBUS LIFE INSURANCE COMPANY | 0.00% | 287 | 6 | \$960 | \$1,062 | \$0 | \$12,282 | \$12,589 | 1185.40% |
| 88 | COMBINED INSURANCE CO OF AMERICA | 1.07% | 17 | 94,065 | \$18,065,575 | \$18,112,022 | \$0 | \$8,348,847 | \$12,323,848 | 68.04% |
| 89 | COMMERCIAL GUARANTY CASUALTY INS CO | 0.00% | 322 | 0 | \$0 | \$82 | \$0 | \$0 | -\$6 | -7.32% |
| 90 | COMMERCIAL TRAVELERS MUTUAL INS CO | 0.00% | 227 | 545 | \$14,404 | \$14,876 | \$0 | \$2,604 | \$495 | 3.33% |
| 91 | COMMONWEALTH ANNUITY AND LIFE INS CO | 0.02% | 143 | 353 | \$313,629 | \$314,559 | \$0 | \$185,725 | \$183,631 | 58.38% |
| 92 | COMMUNITY HEALTH PLAN INSURANCE CO | 0.09% | 90 | 972 | \$1,463,691 | \$1,463,691 | \$0 | \$873,300 | \$931,022 | 63.61% |
| 93 | CONNECTICUT GENERAL LIFE INS CO | 0.01% | 150 | 204 | \$248,843 | \$253,180 | \$0 | \$355,239 | \$353,481 | 139.62% |
| 94 | CONSECO HEALTH INSURANCE COMPANY | 0.85% | 27 | 19,859 | \$14,325,256 | \$14,762,615 | \$0 | \$8,927,958 | \$8,829,724 | 59.81% |
| 95 | CONSECO INSURANCE COMPANY | 0.10% | 84 | 1,388 | \$1,608,928 | \$1,601,756 | \$0 | \$1,153,902 | \$1,228,290 | 76.68% |
| 96 | CONSECO LIFE INSURANCE CO | 0.00% | 224 | 44 | \$16,588 | \$18,315 | \$0 | \$13,154 | \$14,005 | 76.47% |
| 97 | CONSECO SENIOR HEALTH INSURANCE CO | 0.39% | 42 | 5,137 | \$6,526,711 | \$7,345,820 | \$0 | \$9,782,888 | \$12,264,074 | 166.95% |
| 98 | CONSTITUTION LIFE INSURANCE COMPANY | 0.01% | 180 | 116 | \$95,784 | \$97,859 | \$0 | \$64,421 | \$62,993 | 64.37% |
| 99 | CONTINENTAL ASSURANCE COMPANY | 0.01% | 185 | 45 | \$84,936 | \$69,982 | \$0 | \$0 | \$0 | 0.00% |
| 100 | CONTINENTAL CASUALTY COMPANY | 0.44% | 40 | 4,968 | \$7,429,823 | \$142,736 | \$0 | \$3,661,941 | \$3,468,840 | 2430.25% |
| 101 | CONTINENTAL GENERAL INSURANCE CO | 0.36% | 43 | 3,480 | \$6,066,137 | \$6,117,206 | \$0 | \$5,624,963 | \$5,350,581 | 87.47% |
| 102 | CONTINENTAL LIFE INS CO OF BRENTWOOD | 1.28% | 15 | 13,582 | \$21,562,377 | \$21,596,788 | \$0 | \$15,923,179 | \$15,665,865 | 72.54% |
| 103 | COUNTRY LIFE INSURANCE COMPANY | 0.04% | 119 | 504 | \$607,901 | \$606,183 | \$0 | \$443,912 | \$644,330 | 106.29% |
| 104 | COVENTRY HEALTH AND LIFE INS CO | 4.02% | 5 | 38,740 | \$67,890,380 | \$67,890,380 | \$0 | \$49,723,005 | \$53,706,237 | 79.11% |
| 105 | COX HEALTH SYSTEMS INSURANCE CO | 0.32% | 47 | 3,817 | \$5,443,935 | \$5,443,935 | \$0 | \$4,253,818 | \$4,404,313 | 80.90% |
| 106 | CROATIAN FRATERNAL UNION OF AMERICA | 0.00% | 285 | 65 | \$1,054 | \$1,123 | \$0 | \$1,245 | \$1,085 | 96.62% |
| 107 | CROWN LIFE INSURANCE COMPANY | 0.00% | 188 | 82 | \$79,834 | \$87,663 | \$0 | \$235,321 | \$235,321 | 268.44% |
| 108 | CUNA MUTUAL INSURANCE SOCIETY | 0.04% | 120 | 613 | \$604,967 | \$588,159 | \$0 | \$3,630 | -\$9,341 | -1.59% |
| 109 | DELOS INSURANCE COMPANY | 0.24% | 58 | 79,111 | \$4,125,318 | \$4,256,957 | \$0 | \$2,864,905 | \$3,363,018 | 79.00% |
| 110 | EMC NATIONAL LIFE COMPANY | 0.07% | 97 | 2,014 | \$1,192,115 | \$1,194,031 | \$0 | \$812,993 | \$809,085 | 67.76% |
| 111 | EQUITABLE LIFE & CASUALTY INS CO | 0.89% | 24 | 8,449 | \$14,959,315 | \$14,990,960 | \$0 | \$8,965,318 | \$8,802,169 | 58.72% |
| 112 | FAIRMONT PREMIER INSURANCE COMPANY | 0.00% | 192 | 0 | \$67,535 | \$67,535 | \$0 | \$15,988 | -\$26,752 | -39.61% |
| 113 | FAMILY BENEFIT LIFE INSURANCE CO | 0.00% | 255 | 272 | \$4,330 | \$4,330 | \$0 | \$0 | \$0 | 0.00% |
| 114 | FAMILY HERITAGE LIFE INS CO OF AMERICA | 0.08% | 94 | 3,927 | \$1,287,623 | \$1,292,565 | \$0 | \$198,151 | \$207,269 | 16.04% |
| 115 | FARM BUREAU LIFE INS CO OF MISSOURI | 0.00% | 209 | 86 | \$29,250 | \$29,312 | \$0 | \$35,002 | \$38,540 | 131.48% |
| 116 | FARMERS MUTUAL HAIL INS CO OF IOWA | 0.00% | 299 | 25 | \$375 | \$375 | \$0 | \$0 | \$0 | 0.00% |
| 117 | FARMERS NEW WORLD LIFE INS CO | 0.03% | 130 | 1,333 | \$421,965 | \$420,520 | \$0 | \$172,569 | \$214,779 | 51.07% |
| 118 | FEDERAL INSURANCE COMPANY | 0.00% | 235 | 49 | \$10,389 | \$7,666 | \$0 | \$0 | \$1,607 | 20.96% |
| 119 | FEDERAL LIFE INSURANCE CO MUTUAL | 0.00% | 268 | 126 | \$2,609 | \$2,313 | \$0 | \$0 | \$0 | 0.00% |
| 120 | FEDERATED LIFE INSURANCE COMPANY | 0.03% | 122 | 503 | \$547,485 | \$564,538 | \$0 | \$90,857 | \$17,043 | 3.02% |
| 121 | FIDELITY LIFE ASSOC A LEGAL RESERVE LI | 0.00% | 307 | 7 | \$142 | \$150 | \$0 | \$0 | \$0 | 0.00% |
| 122 | FIDELITY SECURITY LIFE INS COMPANY | 0.00% | 237 | 7 | \$10,041 | \$10,035 | \$0 | \$0 | \$0 | 0.00% |
| 123 | FIREMANS FUND INSURANCE COMPANY | 0.00% | 322 | 0 | \$0 | \$0 | \$0 | \$0 | \$24,978 | N/A |
| 124 | FIRST ALLMERICA FINANCIAL LIFE INS CO | 0.00% | 251 | 17 | \$4,678 | \$4,655 | \$0 | \$38,408 | \$37,789 | 811.79% |
| 125 | FIRST HEALTH LIFE & HEALTH INS CO | 2.69% | 6 | 23,094 | \$45,450,008 | \$45,521,487 | \$0 | \$40,662,059 | \$41,915,904 | 92.08% |
| 126 | FREEDOM LIFE INS COMPANY OF AMERICA | 0.01% | 160 | 380 | \$178,708 | \$175,408 | \$0 | \$151,189 | \$157,521 | 89.80% |
| 127 | GENERAL AMERICAN LIFE INSURANCE CO | 0.04% | 111 | 697 | \$750,611 | \$789,936 | \$0 | \$685,235 | \$475,593 | 60.21% |
| 128 | GENERAL FIDELITY LIFE INSURANCE CO | 0.00% | 322 | 0 | \$0 | \$36 | \$0 | \$0 | -\$1,386 | -3850.00% |
| 129 | GENWORTH LIFE AND ANNUITY INS CO | 0.27% | 54 | 2,812 | \$4,542,115 | \$4,603,846 | \$0 | \$3,965,648 | \$4,051,723 | 88.01% |
| 130 | GENWORTH LIFE INSURANCE COMPANY | 1.93% | 9 | 22,518 | \$32,490,376 | \$33,492,862 | \$0 | \$17,308,899 | \$22,993,224 | 68.65% |
| 131 | GERBER LIFE INSURANCE COMPANY | 0.01% | 162 | 2,103 | \$176,662 | \$175,377 | \$0 | \$10,350 | \$8,873 | 5.06% |
| 132 | GLOBE LIFE AND ACCIDENT INS CO | 0.08% | 91 | 4,991 | \$1,431,701 | \$1,427,002 | \$0 | \$1,103,926 | \$1,420,593 | 99.55% |
| 133 | GOLDEN RULE INSURANCE COMPANY | 0.18% | 63 | 1,583 | \$3,058,006 | \$3,065,528 | \$0 | \$2,409,383 | \$2,417,191 | 78.85% |
| 134 | GOVERNMENT EMPLOYEES INSURANCE CO | 0.00% | 282 | 9 | \$1,173 | \$1,192 | \$0 | \$0 | -\$38 | -3.19% |
| 135 | GREAT AMERICAN LIFE INSURANCE CO | 0.03% | 123 | 547 | \$546,351 | \$543,369 | \$0 | \$14,055 | \$16,154 | 2.97% |
| 136 | GREAT SOUTHERN LIFE INSURANCE CO | 0.00% | 272 | 20 | \$2,273 | \$2,228 | \$0 | \$0 | \$0 | 0.00% |
| 137 | GREAT WEST LIFE & ANNUITY INS CO | 0.00% | 322 | 0 | \$0 | \$0 | \$0 | \$361 | \$361 | N/A |
| 138 | GREAT WEST LIFE ASSURANCE COMPANY | 0.00% | 193 | 100 | \$65,665 | \$72,025 | \$0 | \$93,058 | \$92,324 | 128.18% |
| 139 | GUARANTEE TRUST LIFE INSURANCE CO | 0.29% | 52 | 5,971 | \$4,857,983 | \$4,865,395 | \$0 | \$1,827,436 | \$1,986,602 | 40.83% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|--|--------------|----------------------|-------------------|------------------------|-----------------------|----------------|--------------------|------------------------|------------|
| 140 | GUARANTY INCOME LIFE INSURANCE CO | 0.00% | 207 | 30 | \$31,556 | \$31,618 | \$0 | \$2,763 | \$596 | 1.89% |
| 141 | GUARDIAN LIFE INS COMPANY OF AMERICA | 0.11% | 74 | 1,059 | \$1,809,597 | \$1,840,913 | \$3,333 | \$825,906 | \$867,964 | 47.15% |
| 142 | HARTFORD LIFE AND ACCIDENT INS CO | 0.00% | 225 | 10 | \$14,642 | \$180 | \$0 | \$0 | \$0 | 0.00% |
| 143 | HARTFORD LIFE AND ANNUITY INS CO | 0.00% | 216 | 47 | \$19,472 | \$19,684 | \$0 | \$10,357 | \$7,447 | 37.83% |
| 144 | HARTFORD LIFE INSURANCE COMPANY | 0.00% | 234 | 4 | \$11,619 | \$451 | \$0 | \$0 | \$0 | 0.00% |
| 145 | HCC LIFE INSURANCE COMPANY | 0.00% | 322 | 4 | -\$30,418 | \$55,440 | \$0 | \$0 | \$914 | 1.65% |
| 146 | HEALTH CARE SERVICE CORPORATION | 0.09% | 85 | 663 | \$1,600,419 | \$1,600,419 | \$0 | \$1,093,629 | \$1,105,493 | 69.08% |
| 147 | HEALTH NET LIFE INSURANCE COMPANY | 0.10% | 79 | 17,369 | \$1,718,181 | \$1,718,181 | \$0 | \$1,317,863 | \$1,377,041 | 80.15% |
| 148 | HEALTHY ALLIANCE LIFE INSURANCE CO | 17.62% | 1 | 150,120 | \$297,204,112 | \$285,474,598 | \$0 | \$198,512,744 | \$208,411,303 | 73.01% |
| 149 | HORACE MANN LIFE INSURANCE COMPANY | 0.00% | 205 | 90 | \$31,970 | \$32,199 | \$0 | \$20,606 | -\$17,791 | -55.25% |
| 150 | HOUSEHOLD LIFE INSURANCE COMPANY | 0.00% | 322 | 18 | \$0 | \$137 | \$0 | \$0 | \$0 | 0.00% |
| 151 | HUMANA INSURANCE COMPANY | 16.64% | 2 | 137,167 | \$280,696,059 | \$290,479,007 | \$0 | \$235,984,147 | \$240,613,106 | 82.83% |
| 152 | HUMANADENTAL INSURANCE COMPANY | 0.01% | 166 | 617 | \$148,122 | \$154,679 | \$0 | \$291,847 | \$69,467 | 44.91% |
| 153 | IDEALIFE INSURANCE COMPANY | 0.01% | 161 | 64 | \$177,678 | \$187,498 | \$0 | \$135,739 | \$129,911 | 69.29% |
| 154 | ILLINOIS MUTUAL LIFE INSURANCE CO | 0.10% | 77 | 4,058 | \$1,735,850 | \$1,638,739 | \$0 | \$927,057 | \$1,514,349 | 92.41% |
| 155 | IMERICA LIFE AND HEALTH INSURANCE CO | 0.00% | 236 | 8 | \$10,345 | \$10,345 | \$0 | \$0 | \$0 | 0.00% |
| 156 | INDEPENDENT ORDER OF FORESTERS THE | 0.00% | 267 | 43 | \$2,654 | \$2,654 | \$0 | \$2,435 | \$2,788 | 105.05% |
| 157 | INDIANAPOLIS LIFE INSURANCE COMPANY | 0.00% | 200 | 69 | \$51,265 | \$50,633 | \$0 | \$22,798 | -\$40,065 | -79.13% |
| 158 | INDIVIDUAL ASSUR CO LIFE HEALTH & ACCI | 0.00% | 252 | 35 | \$4,614 | \$5,760 | \$0 | \$4,800 | \$4,905 | 85.16% |
| 159 | ING LIFE INSURANCE AND ANNUITY CO | 0.00% | 322 | 1 | \$0 | \$1,737 | \$0 | \$2,589 | -\$5,392 | -310.42% |
| 160 | ING USA ANNUITY AND LIFE INSURANCE CO | 0.00% | 222 | 167 | \$16,856 | \$17,053 | \$0 | \$10,775 | \$18,650 | 109.36% |
| 161 | INVESTORS CONSOLIDATED INS COMPANY | 0.00% | 313 | 0 | \$80 | \$78 | \$0 | \$0 | \$0 | 0.00% |
| 162 | INVESTORS HERITAGE LIFE INSURANCE CO | 0.00% | 281 | 1 | \$1,174 | \$1,739 | \$0 | \$3,666 | \$3,663 | 210.64% |
| 163 | INVESTORS LIFE INS CO OF NORTH AMERIC. | 0.00% | 263 | 7 | \$2,888 | \$3,010 | \$0 | \$42,461 | \$42,461 | 1410.66% |
| 164 | JACKSON NATIONAL LIFE INSURANCE CO | 0.01% | 175 | 121 | \$103,072 | \$104,771 | \$0 | \$152,673 | \$140,817 | 134.40% |
| 165 | JEFFERSON NATIONAL LIFE INS COMPANY | 0.01% | 163 | 100 | \$168,439 | \$170,486 | \$0 | \$138,748 | \$114,221 | 67.00% |
| 166 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.05% | 106 | 668 | \$861,131 | \$878,325 | \$0 | \$723,790 | \$789,774 | 89.92% |
| 167 | JOHN HANCOCK LIFE INSURANCE CO | 1.04% | 20 | 10,521 | \$17,534,679 | \$16,681,973 | \$37 | \$3,686,926 | \$6,085,657 | 36.48% |
| 168 | JOHN HANCOCK LIFE INSURANCE CO (USA) | 0.00% | 310 | 1 | \$109 | \$109 | \$6 | \$0 | \$0 | 0.00% |
| 169 | KANAWHA INSURANCE COMPANY | 0.03% | 125 | 941 | \$156,564 | \$522,911 | \$0 | \$170,109 | \$237,385 | 45.40% |
| 170 | KANSAS CITY LIFE INSURANCE COMPANY | 0.00% | 197 | 86 | \$55,808 | \$57,239 | \$0 | \$40,853 | \$129,995 | 227.11% |
| 171 | KNIGHTS OF COLUMBUS | 0.09% | 89 | 1,775 | \$1,476,741 | \$0 | \$0 | \$80,886 | \$0 | N/A |
| 172 | LAFAYETTE LIFE INSURANCE CO THE | 0.00% | 284 | 5 | \$1,099 | \$1,099 | \$0 | \$16,807 | \$12,336 | 1122.47% |
| 173 | LIBERTY LIFE ASSURANCE CO OF BOSTON | 0.00% | 305 | 6 | \$177 | \$177 | \$0 | \$116 | \$99 | 55.93% |
| 174 | LIBERTY LIFE INSURANCE COMPANY | 0.01% | 174 | 231 | \$126,763 | \$82,164 | \$0 | \$153,876 | \$102,255 | 124.45% |
| 175 | LIBERTY MUTUAL INSURANCE COMPANY | 0.00% | 253 | 2 | \$4,528 | \$4,552 | \$0 | \$0 | -\$467 | -10.26% |
| 176 | LIBERTY NATIONAL LIFE INSURANCE CO | 0.00% | 189 | 468 | \$78,678 | \$78,789 | \$0 | \$20,280 | \$18,567 | 23.57% |
| 177 | LIFE INS COMPANY OF NORTH AMERICA | 0.00% | 199 | 1,477 | \$51,698 | \$51,698 | \$0 | \$473 | \$172,909 | 334.46% |
| 178 | LIFE INS COMPANY OF THE SOUTHWEST | 0.00% | 302 | 6 | \$306 | \$306 | \$0 | \$0 | \$0 | 0.00% |
| 179 | LIFE INVESTORS INS CO OF AMERICA | 0.31% | 50 | 4,705 | \$5,203,528 | \$5,223,935 | \$0 | \$3,946,062 | \$4,146,952 | 79.38% |
| 180 | LIFESECURE INSURANCE COMPANY | 0.00% | 233 | 90 | \$11,669 | \$11,709 | \$0 | \$21,171 | \$21,796 | 186.15% |
| 181 | LINCOLN BENEFIT LIFE COMPANY | 0.27% | 56 | 1,474 | \$4,520,972 | \$4,563,896 | \$0 | \$143,638 | \$535,144 | 11.73% |
| 182 | LINCOLN HERITAGE LIFE INSURANCE CO | 0.01% | 177 | 73 | \$100,939 | \$100,853 | \$0 | \$67,298 | \$68,395 | 67.82% |
| 183 | LINCOLN NATIONAL LIFE INSURANCE CO | 0.04% | 114 | 572 | \$709,497 | \$711,470 | \$0 | \$479,895 | \$329,738 | 46.35% |
| 184 | LOYAL AMERICAN LIFE INSURANCE CO | 0.04% | 113 | 6,063 | \$723,197 | \$721,013 | \$0 | \$189,787 | \$198,356 | 27.51% |
| 185 | MADISON NATIONAL LIFE INS COMPANY INC | 0.00% | 271 | 10 | \$2,329 | \$2,331 | \$0 | \$450 | \$917 | 39.34% |
| 186 | MARKEL INSURANCE COMPANY | 0.00% | 277 | 219,428 | \$1,657 | \$104,627 | \$0 | \$610,092 | \$587,503 | 561.52% |
| 187 | MARQUETTE NATIONAL LIFE INS COMPANY | 0.01% | 165 | 77 | \$153,866 | \$114,264 | \$0 | \$110,503 | \$109,113 | 95.49% |
| 188 | MASSACHUSETTS MUTUAL LIFE INS CO | 0.50% | 37 | 6,640 | \$8,391,740 | \$8,544,092 | \$211,424 | \$4,880,133 | \$6,963,709 | 81.50% |
| 189 | MEDAMERICA INSURANCE COMPANY | 0.02% | 146 | 166 | \$257,240 | \$260,053 | \$0 | \$815 | -\$11,945 | -4.59% |
| 190 | MEDCO CONTAINMENT LIFE INS COMPANY | 0.10% | 83 | 1,711 | \$1,621,596 | \$1,621,596 | \$0 | \$1,531,145 | \$1,464,873 | 90.34% |
| 191 | MEDICO INSURANCE COMPANY | 0.27% | 55 | 2,375 | \$4,531,754 | \$4,600,811 | \$0 | \$2,818,920 | \$2,997,098 | 65.14% |
| 192 | MEDICO LIFE INSURANCE COMPANY | 0.08% | 93 | 738 | \$1,317,553 | \$1,339,338 | \$0 | \$1,064,572 | \$1,437,334 | 107.32% |
| 193 | MEGA LIFE AND HEALTH INS COMPANY THE | 0.01% | 151 | 1,179 | \$226,703 | \$225,566 | \$0 | \$200,743 | \$238,192 | 105.60% |
| 194 | MERCY HEALTH PLANS | 0.92% | 23 | 6,652 | \$15,557,422 | \$15,557,422 | \$0 | \$10,846,224 | \$12,065,908 | 77.56% |
| 195 | MERIT LIFE INSURANCE CO | 0.01% | 155 | 811 | \$196,705 | \$196,705 | \$0 | \$13,501 | \$11,571 | 5.88% |
| 196 | METLIFE INS COMPANY OF CONNECTICUT | 0.11% | 72 | 1,366 | \$1,920,383 | \$2,090,153 | \$0 | \$1,851,914 | \$2,379,366 | 113.84% |
| 197 | METROPOLITAN LIFE INSURANCE CO | 0.85% | 26 | 8,298 | \$14,393,179 | \$14,805,090 | \$0 | \$1,328,559 | \$3,053,929 | 20.63% |
| 198 | MIDLAND NATIONAL LIFE INSURANCE CO | 0.00% | 258 | 29 | \$3,744 | \$3,333 | \$0 | \$16,606 | \$16,606 | 498.23% |
| 199 | MIDWEST NATIONAL LIFE INS CO OF TN | 0.01% | 186 | 71 | \$84,665 | \$85,419 | \$0 | \$903 | -\$17,588 | -20.59% |
| 200 | MINNESOTA LIFE INSURANCE COMPANY | 0.06% | 102 | 508 | \$929,478 | \$951,320 | \$0 | \$602,801 | \$1,418,116 | 149.07% |
| 201 | MISSOURI VALLEY LIFE AND HEALTH INS CC | 0.03% | 126 | 0 | \$501,870 | \$538,892 | \$0 | \$1,651,042 | \$590,676 | 109.61% |
| 202 | MODERN WOODMEN OF AMERICA | 0.00% | 275 | 19 | \$2,029 | \$2,074 | \$50 | \$6,207 | \$5,436 | 262.10% |
| 203 | MONUMENTAL LIFE INSURANCE COMPANY | 0.03% | 127 | 1,898 | \$478,442 | \$480,430 | \$0 | \$440,211 | \$320,721 | 66.76% |
| 204 | MONY LIFE INSURANCE COMPANY | 0.02% | 132 | 422 | \$412,660 | \$424,870 | \$31,792 | \$450,422 | \$448,954 | 105.67% |
| 205 | MTL INSURANCE COMPANY | 0.00% | 244 | 9 | \$7,171 | \$7,591 | \$0 | \$140,412 | \$120,732 | 1590.46% |
| 206 | MUTUAL OF OMAHA INSURANCE COMPANY | 0.75% | 29 | 16,352 | \$12,582,626 | \$12,709,289 | \$0 | \$6,661,394 | \$5,890,867 | 46.35% |
| 207 | NATIONAL BENEFIT LIFE INSURANCE CO | 0.00% | 312 | 1 | \$84 | \$87 | \$0 | \$0 | \$0 | 0.00% |
| 208 | NATIONAL CASUALTY COMPANY | 0.00% | 270 | 83 | \$2,448 | \$1,332 | \$0 | \$0 | \$196 | 14.71% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|--|--------------|----------------------|-------------------|------------------------|-----------------------|----------------|--------------------|------------------------|------------|
| 209 | NATIONAL FOUNDATION LIFE INS COMPANY | 0.01% | 156 | 249 | \$191,703 | \$193,028 | \$0 | \$164,945 | \$169,939 | 88.04% |
| 210 | NATIONAL GUARDIAN LIFE INSURANCE CO | 0.00% | 229 | 38 | \$13,955 | \$14,037 | \$0 | \$2,800 | \$2,800 | 19.95% |
| 211 | NATIONAL LIFE INSURANCE COMPANY | 0.02% | 147 | 277 | \$256,833 | \$281,870 | \$0 | \$126,536 | \$163,146 | 57.88% |
| 212 | NATIONAL STATES INSURANCE COMPANY | 0.10% | 81 | 1,327 | \$1,673,927 | \$1,689,987 | \$0 | \$758,410 | \$728,028 | 43.08% |
| 213 | NATIONAL TEACHERS ASSOCIATES LIFE INS | 0.08% | 92 | 5,330 | \$1,327,027 | \$1,334,033 | \$0 | \$273,738 | \$300,794 | 22.55% |
| 214 | NATIONAL UNION FIRE INS CO OF PITTSBUR | 0.00% | 259 | 10 | \$3,662 | \$3,662 | \$0 | \$0 | \$437 | 11.93% |
| 215 | NATIONWIDE LIFE INSURANCE COMPANY | 0.00% | 218 | 40 | \$18,242 | \$18,242 | \$0 | \$27,777 | \$27,777 | 152.27% |
| 216 | NATIONWIDE LIFE INS CO OF AMERICA | 0.00% | 293 | 2 | \$645 | \$643 | \$0 | \$1,454 | \$1,732 | 269.36% |
| 217 | NEW ENGLAND LIFE INSURANCE COMPANY | 0.01% | 159 | 191 | \$180,864 | \$182,894 | \$0 | \$53,300 | \$233,023 | 127.41% |
| 218 | NEW ERA LIFE INS CO OF THE MIDWEST | 0.01% | 153 | 124 | \$213,899 | \$218,373 | \$0 | \$161,403 | \$163,258 | 74.76% |
| 219 | NEW YORK LIFE INSURANCE COMPANY | 0.22% | 59 | 3,197 | \$3,650,941 | \$3,608,055 | \$4,194 | \$2,409,359 | \$5,964,226 | 165.30% |
| 220 | NMHC GROUP SOLUTIONS INSURANCE INC | 0.00% | 232 | 19 | \$11,872 | \$11,872 | \$0 | \$11,294 | \$11,294 | 95.13% |
| 221 | NORTH AMERICAN CO FOR LIFE & HEALTH I | 0.00% | 311 | 9 | \$98 | \$51 | \$0 | \$578 | \$578 | 1133.33% |
| 222 | NORTH AMERICAN INSURANCE COMPANY | 0.01% | 176 | 37 | \$101,856 | \$93,977 | \$0 | \$106,641 | \$57,191 | 60.86% |
| 223 | NORTH CAROLINA MUTUAL LIFE INS CO | 0.00% | 322 | 58 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 224 | NORTHWESTERN LONG TERM CARE INS CO | 0.21% | 60 | 2,082 | \$3,611,111 | \$3,459,200 | \$65,062 | \$182,674 | \$997,976 | 28.85% |
| 225 | NORTHWESTERN MUTUAL LIFE INS CO | 0.99% | 21 | 15,176 | \$16,751,740 | \$16,648,179 | \$2,337,259 | \$8,028,380 | \$11,537,448 | 69.30% |
| 226 | OHIO NATIONAL LIFE ASSURANCE CORP | 0.02% | 141 | 257 | \$320,436 | \$318,009 | \$0 | \$404,664 | \$405,131 | 127.40% |
| 227 | OHIO NATIONAL LIFE INS COMPANY THE | 0.01% | 173 | 99 | \$129,413 | \$129,087 | \$8,245 | \$1,876 | \$1,876 | 1.45% |
| 228 | OLD AMERICAN INSURANCE COMPANY | 0.01% | 182 | 1,383 | \$88,981 | \$93,169 | \$0 | \$67,679 | \$60,176 | 64.59% |
| 229 | OLD REPUBLIC INSURANCE COMPANY | 0.05% | 105 | 3,453 | \$868,139 | \$794,791 | \$0 | \$354,258 | \$383,899 | 48.30% |
| 230 | OLD REPUBLIC LIFE INSURANCE COMPANY | 0.00% | 322 | 519 | -\$79 | \$519 | \$0 | \$3,000 | \$1,851 | 356.65% |
| 231 | OLD SURETY LIFE INSURANCE COMPANY | 0.00% | 256 | 12 | \$4,280 | \$4,275 | \$0 | \$7,118 | \$7,118 | 166.50% |
| 232 | ONENATION INSURANCE COMPANY | 0.00% | 322 | 0 | \$0 | \$0 | \$0 | \$1,673 | \$1,673 | N/A |
| 233 | OXFORD LIFE INSURANCE COMPANY | 0.00% | 240 | 3 | \$9,070 | \$16,027 | \$0 | \$6,215 | \$9,818 | 61.26% |
| 234 | OZARK NATIONAL LIFE INSURANCE CO | 0.01% | 183 | 1,569 | \$88,516 | \$89,866 | \$0 | \$41,858 | \$42,408 | 47.19% |
| 235 | PACIFICARE LIFE AND HEALTH INS CO | 0.45% | 39 | 883 | \$7,653,656 | \$7,650,754 | \$0 | \$8,844,561 | \$2,333,157 | 30.50% |
| 236 | PAN AMERICAN LIFE INSURANCE CO | 0.01% | 167 | 94 | \$147,744 | \$149,169 | \$0 | \$186,768 | \$188,968 | 126.68% |
| 237 | PAUL REVERE LIFE INSURANCE COMPANY | 0.33% | 45 | 3,626 | \$5,593,594 | \$5,883,522 | \$0 | \$5,307,432 | \$5,073,711 | 86.24% |
| 238 | PEKIN LIFE INSURANCE COMPANY | 0.01% | 179 | 34 | \$96,824 | \$94,767 | \$0 | \$0 | \$0 | 0.00% |
| 239 | PENN MUTUAL LIFE INS COMPANY THE | 0.01% | 172 | 82 | \$130,824 | \$132,888 | \$0 | \$42,654 | \$34,426 | 25.91% |
| 240 | PENN TREATY NETWORK AMERICA INS CO | 0.16% | 66 | 1,561 | \$2,724,683 | \$2,772,538 | \$0 | \$2,458,050 | \$2,725,814 | 98.31% |
| 241 | PENNSYLVANIA LIFE INSURANCE CO | 1.26% | 16 | 15,881 | \$21,328,551 | \$25,101,673 | \$0 | \$8,109,837 | \$11,903,658 | 47.42% |
| 242 | PERICO LIFE INSURANCE COMPANY | 0.00% | 254 | 48 | \$4,465 | \$4,642 | \$0 | \$20,125 | \$58,622 | 1262.86% |
| 243 | PHILADELPHIA AMERICAN LIFE INS CO | 0.03% | 129 | 622 | \$442,893 | \$444,625 | \$0 | \$291,359 | \$266,173 | 59.86% |
| 244 | PHOENIX LIFE INSURANCE COMPANY | 0.01% | 171 | 179 | \$133,774 | \$140,067 | \$2 | \$156,261 | \$30,646 | 21.88% |
| 245 | PHYSICIANS LIFE INSURANCE COMPANY | 0.11% | 73 | 1,045 | \$1,843,865 | \$1,840,006 | \$0 | \$1,224,441 | \$1,647,533 | 89.54% |
| 246 | PHYSICIANS MUTUAL INSURANCE CO | 0.60% | 33 | 13,783 | \$10,148,359 | \$10,135,452 | \$0 | \$6,462,794 | \$6,768,937 | 66.78% |
| 247 | PRIMERICA LIFE INSURANCE COMPANY | 0.00% | 241 | 21 | \$8,606 | \$8,604 | \$0 | \$0 | -\$39,901 | -463.75% |
| 248 | PRINCIPAL LIFE INS CO | 0.18% | 62 | 1,998 | \$3,073,319 | \$2,391,472 | \$0 | \$1,305,221 | \$1,536,681 | 64.26% |
| 249 | PROFESSIONAL INSURANCE COMPANY | 0.02% | 137 | 706 | \$366,358 | \$344,376 | \$0 | \$151,879 | \$170,918 | 49.63% |
| 250 | PROTECTIVE LIFE INSURANCE COMPANY | 0.02% | 142 | 2,177 | \$314,364 | \$520,691 | \$0 | \$639,956 | \$506,153 | 97.21% |
| 251 | PROVIDENT AMERICAN LIFE & HEALTH INS (| 0.03% | 128 | 238 | \$460,863 | \$465,545 | \$0 | \$322,648 | \$327,240 | 70.29% |
| 252 | PROVIDENT LIFE AND ACCIDENT INS CO | 0.87% | 25 | 29,636 | \$14,596,611 | \$14,868,923 | \$0 | \$6,997,192 | \$7,848,722 | 52.79% |
| 253 | PROVIDENT LIFE AND CASUALTY INS CO | 0.01% | 169 | 76 | \$141,177 | \$151,978 | \$0 | \$33,636 | \$44,123 | 29.03% |
| 254 | PRUDENTIAL INS CO OF AMERICA THE | 0.13% | 71 | 2,065 | \$2,119,271 | \$2,082,806 | \$0 | \$445,182 | \$2,409,080 | 115.67% |
| 255 | PYRAMID LIFE INSURANCE COMPANY | 1.31% | 14 | 3,385 | \$22,150,487 | \$22,343,158 | \$0 | \$14,628,466 | \$18,203,637 | 81.47% |
| 256 | REASSURE AMERICA LIFE INS COMPANY | 0.10% | 82 | 2,339 | \$1,652,390 | \$1,828,677 | \$0 | \$1,775,249 | \$1,816,612 | 99.34% |
| 257 | RELIABLE LIFE INSURANCE COMPANY | 0.02% | 134 | 5,446 | \$383,025 | \$384,911 | \$0 | \$203,149 | \$205,362 | 53.35% |
| 258 | RELIAANCE STANDARD LIFE INSURANCE CO | 0.00% | 283 | 11 | \$1,158 | \$1,158 | \$0 | \$0 | \$0 | 0.00% |
| 259 | RELIASTAR LIFE INSURANCE COMPANY | 0.00% | 239 | 24 | \$9,283 | \$8,855 | \$0 | \$0 | -\$6,071 | -68.56% |
| 260 | RELIASTAR LIFE INS CO OF NEW YORK | 0.01% | 168 | 142 | \$147,166 | \$169,485 | \$0 | \$40,431 | \$41,583 | 24.53% |
| 261 | RENAISSANCE LIFE & HEALTH INS CO OF AI | 0.00% | 196 | 1,887 | \$57,810 | \$64,682 | \$0 | \$40,718 | \$42,825 | 66.21% |
| 262 | REPUBLIC WESTERN INSURANCE CO | 0.00% | 191 | 1 | \$68,513 | \$68,513 | \$0 | \$37,273 | \$61,473 | 89.72% |
| 263 | RESERVE NATIONAL INSURANCE CO | 0.49% | 38 | 7,132 | \$8,188,286 | \$8,546,389 | \$0 | \$5,895,351 | \$6,024,097 | 70.49% |
| 264 | RIVERSOURCE LIFE INSURANCE COMPANY | 0.33% | 46 | 5,683 | \$5,483,350 | \$5,476,634 | \$0 | \$3,753,614 | \$5,035,888 | 91.95% |
| 265 | ROYAL ARCANUM SUPREME COUNCIL OF | 0.00% | 320 | 1 | \$21 | \$0 | \$0 | \$0 | \$0 | N/A |
| 266 | ROYAL NEIGHBORS OF AMERICA | 0.71% | 31 | 5,640 | \$11,918,745 | \$11,913,059 | \$0 | \$10,506,941 | \$10,748,502 | 90.22% |
| 267 | SAGICOR LIFE INSURANCE COMPANY | 0.00% | 260 | 2 | \$3,523 | \$3,652 | \$0 | \$0 | \$0 | 0.00% |
| 268 | SCOR LIFE INSURANCE COMPANY | 0.00% | 215 | 13 | \$20,698 | \$20,698 | \$0 | \$68,869 | \$0 | 0.00% |
| 269 | SECURITY LIFE INS COMPANY OF AMERICA | 0.00% | 249 | 11 | \$4,801 | \$4,753 | \$0 | \$0 | \$0 | 0.00% |
| 270 | SECURITY LIFE OF DENVER INSURANCE CO | 0.00% | 264 | 7 | \$2,822 | \$2,844 | \$0 | \$0 | \$0 | 0.00% |
| 271 | SECURITY MUTUAL LIFE INS CO OF NY | 0.00% | 257 | 5 | \$4,192 | \$4,183 | \$0 | \$0 | \$0 | 0.00% |
| 272 | SECURITY NATIONAL LIFE INSURANCE CO | 0.00% | 273 | 114 | \$2,198 | \$983 | \$0 | \$688 | \$529 | 53.81% |
| 273 | SENTRY LIFE INS COMPANY (L&H ACCT) | 0.00% | 292 | 6 | \$704 | \$783 | \$0 | \$3,600 | \$5,682 | 725.67% |
| 274 | SETTLERS LIFE INSURANCE COMPANY | 0.00% | 214 | 21 | \$20,853 | \$20,884 | \$0 | -\$2,425 | -\$2,425 | -11.61% |
| 275 | SHELTER LIFE INSURANCE COMPANY | 0.05% | 107 | 864 | \$842,854 | \$890,409 | \$0 | \$955,324 | \$1,368,904 | 153.74% |
| 276 | SHENANDOAH LIFE INSURANCE COMPANY | 0.03% | 121 | 490 | \$582,919 | \$569,423 | \$0 | \$281,595 | \$326,024 | 57.26% |
| 277 | SILVERSCRIPT INSURANCE COMPANY | 1.04% | 19 | 9,825 | \$17,616,671 | \$17,616,671 | \$0 | \$14,498,947 | \$15,340,310 | 87.08% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL INDIVIDUAL ACCIDENT & HEALTH**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|--|--------------|----------------------|-------------------|------------------------|-----------------------|----------------|--------------------|------------------------|------------|
| 278 | SLOVENE NATIONAL BENEFIT SOCIETY | 0.00% | 303 | 71 | \$231 | \$231 | \$0 | \$98 | \$93 | 40.26% |
| 279 | SONS OF NORWAY | 0.00% | 317 | 1 | \$37 | \$39 | \$0 | \$0 | \$0 | 0.00% |
| 280 | STANDARD INSURANCE COMPANY | 0.10% | 76 | 1,100 | \$1,739,987 | \$1,701,108 | \$0 | \$251,030 | \$2,042,480 | 120.07% |
| 281 | STANDARD LIFE AND ACCIDENT INS CO | 0.55% | 35 | 6,448 | \$9,351,842 | \$9,315,963 | \$0 | \$8,464,539 | \$8,051,148 | 86.42% |
| 282 | STARMOUNT LIFE INSURANCE COMPANY | 0.00% | 246 | 98 | \$6,022 | \$6,080 | \$0 | \$0 | \$0 | 0.00% |
| 283 | STATE FARM MUTUAL AUTOMOBILE INS CO | 1.45% | 12 | 35,065 | \$24,416,453 | \$20,140,286 | \$1,056 | \$14,409,734 | \$14,270,152 | 70.85% |
| 284 | STATE LIFE INSURANCE COMPANY | 0.05% | 103 | 370 | \$926,300 | \$925,149 | \$0 | \$104,099 | \$236,032 | 25.51% |
| 285 | STATE MUTUAL INSURANCE COMPANY | 0.09% | 87 | 493 | \$1,556,292 | \$1,558,730 | \$0 | \$1,060,737 | \$1,036,934 | 66.52% |
| 286 | STERLING INVESTORS LIFE INSURANCE CO | 0.71% | 30 | 9,751 | \$12,058,434 | \$11,661,437 | \$0 | \$8,237,501 | \$9,217,539 | 79.04% |
| 287 | STERLING LIFE INSURANCE COMPANY | 0.40% | 41 | 1,529 | \$6,757,076 | \$7,550,444 | \$0 | \$5,620,794 | \$6,420,243 | 85.03% |
| 288 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.13% | 70 | 4,398 | \$2,259,047 | \$2,264,348 | \$0 | \$2,595,962 | \$4,717,354 | 208.33% |
| 289 | SURETY LIFE INSURANCE COMPANY | 0.00% | 301 | 1 | \$307 | \$307 | \$0 | \$0 | \$0 | 0.00% |
| 290 | SYMETRA LIFE INSURANCE COMPANY | 0.00% | 208 | 43 | \$31,156 | \$25,900 | \$0 | \$16,834 | \$7,557 | 29.18% |
| 291 | TEACHERS INS AND ANNUITY ASSOC OF AM | 0.04% | 116 | 403 | \$687,861 | \$789,623 | \$0 | \$410,628 | \$410,628 | 52.00% |
| 292 | THRIVENT FINANCIAL FOR LUTHERANS | 0.69% | 32 | 9,330 | \$11,642,500 | \$11,607,219 | \$4,822 | \$8,517,772 | \$9,255,889 | 79.74% |
| 293 | TIAA-CREF LIFE INSURANCE COMPANY | 0.02% | 138 | 164 | \$366,235 | \$434,401 | \$0 | \$48,618 | \$48,618 | 11.19% |
| 294 | TIG INSURANCE COMPANY | 0.00% | 322 | 0 | \$0 | \$0 | \$0 | \$8,250 | \$86,115 | N/A |
| 295 | TIME INSURANCE COMPANY | 0.25% | 57 | 4,558 | \$4,201,198 | \$4,168,912 | \$0 | \$2,601,615 | \$2,653,778 | 63.66% |
| 296 | TRANSAMERICA FINANCIAL LIFE INS CO | 0.00% | 280 | 12 | \$1,265 | \$1,291 | \$0 | \$28 | \$26 | 2.01% |
| 297 | TRANSAMERICA LIFE INSURANCE CO | 0.17% | 65 | 3,512 | \$2,816,963 | \$2,840,994 | \$0 | \$1,583,437 | \$2,062,905 | 72.61% |
| 298 | TRANSAMERICA OCCIDENTAL LIFE INS CO | 0.18% | 64 | 1,811 | \$3,025,196 | \$3,038,010 | \$0 | \$1,013,266 | \$1,511,371 | 49.75% |
| 299 | TRAVELERS INDEMNITY COMPANY | 0.00% | 322 | 0 | \$0 | \$0 | \$0 | \$298 | -\$7,107 | N/A |
| 300 | TRAVELERS PROTECTIVE ASSOCIATION OF | 0.00% | 202 | 4,580 | \$43,466 | \$43,466 | \$0 | \$57,705 | \$57,705 | 132.76% |
| 301 | TRUSTMARK INSURANCE COMPANY | 0.02% | 133 | 490 | \$385,378 | \$388,134 | \$0 | \$270,760 | \$212,696 | 54.80% |
| 302 | UNICARE LIFE & HEALTH INSURANCE CO | 0.01% | 164 | 5,654 | \$157,223 | \$160,892 | \$0 | \$10,406,018 | \$10,080,118 | 6265.15% |
| 303 | UNIFIED LIFE INSURANCE COMPANY | 0.07% | 96 | 2,521 | \$1,204,093 | \$1,204,093 | \$0 | \$981,220 | \$981,220 | 81.49% |
| 304 | UNIMERICA INSURANCE COMPANY | 0.06% | 101 | 2,186 | \$963,988 | \$787,006 | \$0 | \$3,600 | \$3,741 | 0.48% |
| 305 | UNION BANKERS INSURANCE COMPANY | 0.10% | 75 | 881 | \$1,757,253 | \$1,812,832 | \$0 | \$1,695,308 | \$1,705,463 | 94.08% |
| 306 | UNION CENTRAL LIFE INSURANCE CO | 0.07% | 98 | 939 | \$1,123,935 | \$1,137,926 | \$0 | \$314,748 | \$482,683 | 42.42% |
| 307 | UNION FIDELITY LIFE INSURANCE CO | 0.00% | 194 | 531 | \$65,473 | \$67,025 | \$0 | \$20,734 | \$21,226 | 31.67% |
| 308 | UNION LABOR LIFE INSURANCE COMPANY | 0.00% | 198 | 69 | \$52,043 | \$52,472 | \$0 | \$40,277 | \$41,350 | 78.80% |
| 309 | UNION SECURITY INSURANCE COMPANY | 0.10% | 80 | 1,439 | \$1,686,417 | \$1,659,353 | \$0 | \$221,646 | \$325,689 | 19.63% |
| 310 | UNITED AMERICAN INSURANCE COMPANY | 1.44% | 13 | 14,184 | \$24,252,726 | \$24,377,289 | \$0 | \$17,558,975 | \$17,609,588 | 72.24% |
| 311 | UNITED COMMERCIAL TRAVELERS OF AMEF | 0.04% | 118 | 818 | \$617,744 | \$595,417 | \$0 | \$337,529 | \$402,060 | 67.53% |
| 312 | UNITED FAMILY LIFE INSURANCE COMPANY | 0.00% | 304 | 3 | \$201 | \$201 | \$0 | \$0 | \$0 | 0.00% |
| 313 | UNITED HERITAGE LIFE INSURANCE CO | 0.00% | 262 | 6 | \$3,021 | \$2,995 | \$0 | \$0 | \$0 | 0.00% |
| 314 | UNITED HOME LIFE INSURANCE COMPANY | 0.00% | 290 | 2 | \$806 | \$795 | \$0 | \$0 | \$0 | 0.00% |
| 315 | UNITED INSURANCE COMPANY OF AMERICA | 0.01% | 181 | 695 | \$95,119 | \$95,147 | \$0 | \$26,027 | \$22,157 | 23.29% |
| 316 | UNITED LIBERTY LIFE INSURANCE CO | 0.00% | 314 | 0 | \$72 | \$1 | \$0 | \$0 | \$0 | 0.00% |
| 317 | UNITED LIFE INSURANCE COMPANY | 0.00% | 213 | 53 | \$21,650 | \$21,928 | \$0 | \$73,033 | \$56,535 | 257.82% |
| 318 | UNITED NATIONAL LIFE INS CO OF AMERICA | 0.01% | 178 | 160 | \$97,748 | \$97,922 | \$0 | \$54,932 | \$56,377 | 57.57% |
| 319 | UNITED OF OMAHA LIFE INSURANCE CO | 0.02% | 148 | 181 | \$255,929 | \$220,170 | \$0 | \$135 | -\$1,442 | -0.65% |
| 320 | UNITED SECURITY ASSUR CO OF PA | 0.05% | 110 | 409 | \$770,076 | \$752,063 | \$0 | \$147,228 | \$200,958 | 26.72% |
| 321 | UNITED STATES FIRE INSURANCE CO | 0.02% | 139 | 722 | \$351,916 | \$351,916 | \$0 | \$103,794 | \$228,203 | 64.85% |
| 322 | UNITED STATES LIFE INS CO NEW YORK | 0.00% | 250 | 2 | \$4,755 | \$3,263 | \$0 | \$20,824 | \$22,814 | 699.17% |
| 323 | UNITED TEACHER ASSOCIATES INS CO | 0.15% | 67 | 1,742 | \$2,541,604 | \$2,530,137 | \$0 | \$1,972,568 | \$1,923,659 | 76.03% |
| 324 | UNITED WORLD LIFE INSURANCE CO | 0.94% | 22 | 12,150 | \$15,858,850 | \$14,453,308 | \$0 | \$10,678,195 | \$12,034,639 | 83.27% |
| 325 | UNIVERSAL GUARANTY LIFE INS CO | 0.00% | 274 | 9 | \$2,094 | \$2,094 | \$0 | \$8,496 | \$8,496 | 405.73% |
| 326 | UNUM LIFE INS COMPANY OF AMERICA | 0.32% | 48 | 4,645 | \$5,321,829 | \$5,536,667 | \$0 | \$3,351,382 | \$4,009,624 | 72.42% |
| 327 | USAA LIFE INSURANCE COMPANY | 0.09% | 86 | 906 | \$1,586,244 | \$1,592,605 | \$0 | \$1,051,304 | \$1,028,692 | 64.59% |
| 328 | USABLE LIFE | 0.01% | 157 | 539 | \$185,947 | \$185,947 | \$0 | \$43,472 | \$0 | 0.00% |
| 329 | WASHINGTON NATIONAL INSURANCE CO | 0.29% | 51 | 9,733 | \$4,937,749 | \$5,121,722 | \$0 | \$4,183,529 | \$4,356,192 | 85.05% |
| 330 | WELLCARE PRESCRIPTION INSURANCE INC | 1.61% | 11 | 18,105 | \$27,214,223 | \$27,214,223 | \$0 | \$25,193,945 | \$23,575,967 | 86.63% |
| 331 | WEST COAST LIFE INSURANCE COMPANY | 0.00% | 291 | 1 | \$741 | \$741 | \$0 | \$3,600 | \$5,323 | 718.35% |
| 332 | WESTERN AND SOUTHERN LIFE INS CO | 0.06% | 99 | 2,568 | \$1,077,359 | \$1,075,349 | \$0 | \$950,938 | \$996,693 | 92.69% |
| 333 | WESTWARD LIFE INSURANCE COMPANY | 0.00% | 243 | 9 | \$7,636 | \$7,700 | \$0 | \$0 | -\$70 | -0.91% |
| 334 | WOODMEN OF THE WORLD LIFE INS SOCIET | 0.00% | 201 | 177 | \$51,145 | \$57,353 | \$2,496 | \$2,970 | \$2,835 | 4.94% |
| 335 | WORKMENS BENEFIT FUND OF THE U S OF A | 0.00% | 316 | 1 | \$46 | \$46 | \$0 | \$0 | \$0 | 0.00% |
| 336 | WORLD CORP INSURANCE COMPANY | 0.01% | 170 | 170 | \$134,251 | \$133,026 | \$0 | \$86,211 | \$88,532 | 66.55% |
| 337 | WORLD INSURANCE COMPANY | 0.02% | 131 | 246 | \$413,651 | \$418,163 | \$0 | \$285,080 | \$292,706 | 70.00% |
| TOTAL | | 100.00% | | 2,007,544 | \$1,687,161,724 | \$1,679,672,887 | \$2,670,933 | \$1,186,740,920 | \$1,254,707,601 | 74.70% |

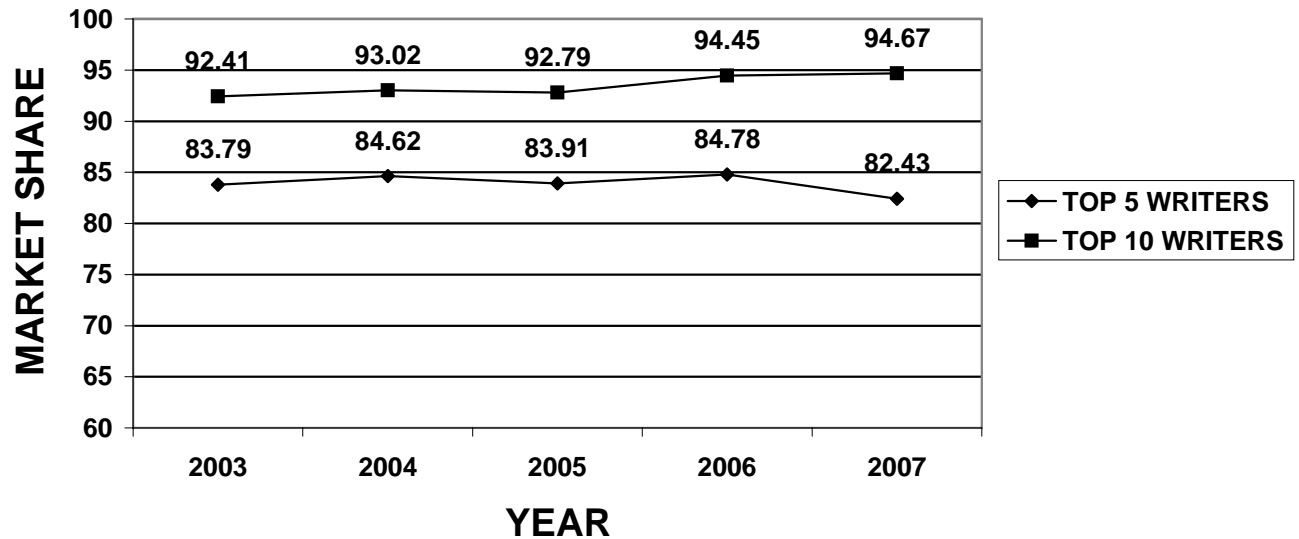
**GROUP
ACCIDENT & HEALTH
INSURANCE
BY LINE OF BUSINESS
BY COMPANY**

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE
(SMALL EMPLOYER 2 - 50 EMPLOYEES)**

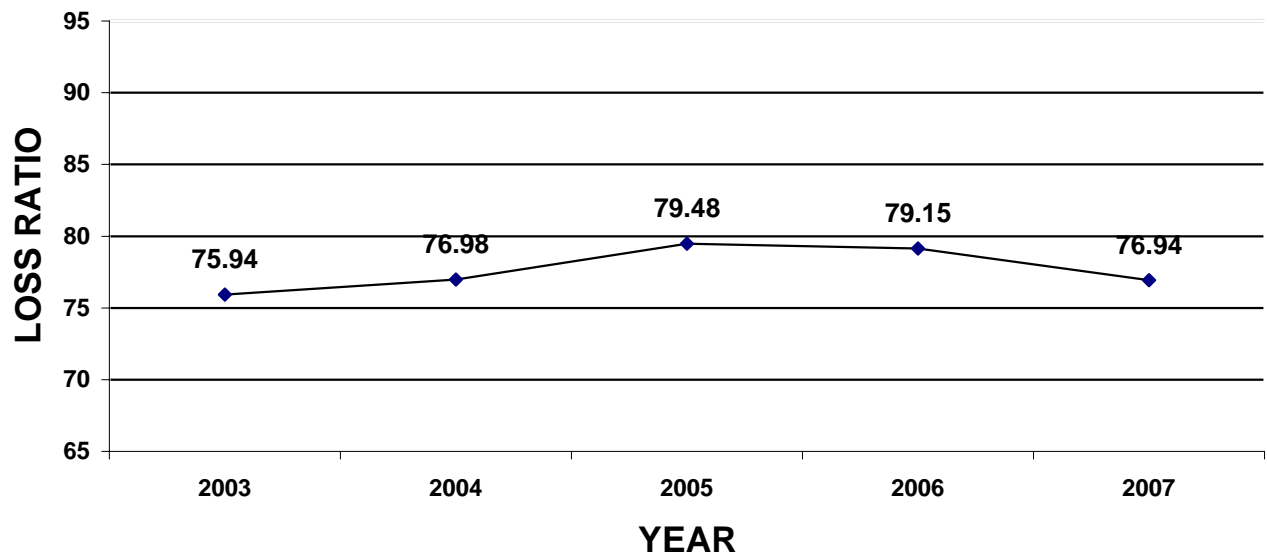
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | AETNA LIFE INSURANCE COMPANY | 2.08% | 8 | 9,952 | \$20,154,038 | \$20,154,038 | \$0 | \$15,687,277 | \$18,704,482 | 92.81% |
| 2 | AMERICAN ALTERNATIVE INS CORPORATION | 0.02% | 26 | 469 | \$228,655 | \$228,655 | \$0 | \$52,532 | \$150,605 | 65.87% |
| 3 | AMERICAN COMMUNITY MUTUAL INSURANCE CO | 1.26% | 10 | 4,831 | \$12,241,606 | \$12,083,829 | \$0 | \$11,474,464 | \$11,691,303 | 96.75% |
| 4 | AMERICAN MEDICAL SECURITY LIFE INS CO | 0.12% | 22 | 61 | \$1,157,798 | \$1,217,626 | \$0 | \$983,316 | \$860,711 | 70.69% |
| 5 | BENCHMARK INSURANCE COMPANY | 0.19% | 19 | 275 | \$1,850,177 | \$1,850,177 | \$0 | \$1,405,759 | \$1,112,976 | 60.16% |
| 6 | BEST LIFE AND HEALTH INSURANCE COMPANY | 0.00% | 32 | 25 | \$33,381 | \$33,381 | \$0 | \$2,034 | \$1,938 | 5.81% |
| 7 | BLUE CROSS AND BLUE SHIELD OF KANSAS CITY | 10.06% | 3 | 26,069 | \$97,410,000 | \$97,410,000 | \$0 | \$71,211,000 | \$75,320,000 | 77.32% |
| 8 | CAMBRIDGE LIFE INSURANCE COMPANY | 0.04% | 25 | 47 | \$412,847 | \$378,221 | \$0 | \$192,008 | \$47,482 | 12.55% |
| 9 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.10% | 23 | 190 | \$979,616 | \$986,166 | \$0 | \$711,543 | \$697,913 | 70.77% |
| 10 | CHESAPEAKE LIFE INSURANCE COMPANY THE | 0.01% | 30 | 15 | \$79,532 | \$76,201 | \$0 | \$24,585 | \$22,307 | 29.27% |
| 11 | COMMUNITY HEALTH PLAN INSURANCE CO | 0.37% | 16 | 1,190 | \$3,551,265 | \$3,551,265 | \$0 | \$2,874,997 | \$2,499,709 | 70.39% |
| 12 | COMPANION LIFE INSURANCE COMPANY | 0.00% | 33 | 0 | \$20,334 | \$20,350 | \$0 | \$17,430 | \$17,825 | 87.59% |
| 13 | COVENTRY HEALTH AND LIFE INSURANCE CO | 9.32% | 4 | 33,656 | \$90,192,755 | \$90,192,755 | \$0 | \$62,884,827 | \$63,247,460 | 70.12% |
| 14 | COX HEALTH SYSTEMS INSURANCE COMPANY | 1.23% | 11 | 3,693 | \$11,921,346 | \$11,921,346 | \$0 | \$9,732,203 | \$10,076,516 | 84.52% |
| 15 | FAIRFIELD INSURANCE COMPANY | 0.00% | 37 | 0 | \$0 | \$0 | \$0 | \$0 | -\$30,000 | N/A |
| 16 | FEDERATED MUTUAL INSURANCE COMPANY | 1.98% | 9 | 6,096 | \$19,195,518 | \$19,195,040 | \$0 | \$16,228,791 | \$16,446,115 | 85.68% |
| 17 | FIRST HEALTH LIFE & HEALTH INSURANCE CO | 0.08% | 24 | 259 | \$733,045 | \$714,983 | \$0 | \$559,785 | \$582,037 | 81.41% |
| 18 | GOLDEN RULE INSURANCE COMPANY | 0.00% | 37 | 0 | \$0 | \$0 | \$0 | \$1,171 | \$0 | N/A |
| 19 | GUARANTEE TRUST LIFE INSURANCE CO | 0.17% | 20 | 1,351 | \$1,638,648 | \$1,635,979 | \$0 | \$2,864,926 | \$3,024,398 | 184.87% |
| 20 | GUARDIAN LIFE INSURANCE CO OF AMERICA | 0.40% | 15 | 513 | \$3,915,066 | \$3,908,831 | \$0 | \$3,455,518 | \$3,385,573 | 86.61% |
| 21 | HEALTHY ALLIANCE LIFE INSURANCE CO | 34.91% | 1 | 132,443 | \$337,875,288 | \$340,165,506 | \$0 | \$265,715,071 | \$267,092,235 | 78.52% |
| 22 | HUMANA INSURANCE COMPANY | 2.62% | 7 | 10,982 | \$25,344,933 | \$25,229,239 | \$0 | \$19,159,710 | \$18,982,358 | 75.24% |
| 23 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.66% | 13 | 2,134 | \$6,394,243 | \$6,246,337 | \$0 | \$3,480,993 | \$3,840,039 | 61.48% |
| 24 | LIBERTY MUTUAL INSURANCE COMPANY | 0.00% | 37 | 0 | \$0 | \$0 | \$0 | \$0 | -\$498 | N/A |
| 25 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 0.00% | 36 | 2 | \$5,945 | \$6,273 | \$0 | \$3,370 | \$15,145 | 241.43% |
| 26 | MADISON NATIONAL LIFE INSURANCE CO INC | 0.13% | 21 | 265 | \$1,248,613 | \$1,437,178 | \$0 | \$1,089,269 | \$1,301,632 | 90.57% |
| 27 | MEGA LIFE AND HEALTH INSURANCE CO THE | 0.01% | 27 | 21 | \$120,238 | \$122,224 | \$0 | \$40,527 | \$41,639 | 34.07% |
| 28 | MERCY HEALTH PLANS | 4.83% | 5 | 18,013 | \$46,743,683 | \$46,743,683 | \$0 | \$51,393,217 | \$51,480,107 | 110.13% |
| 29 | METLIFE INSURANCE CO OF CONNECTICUT | 0.00% | 35 | 17 | \$7,271 | \$7,271 | \$0 | \$98,011 | \$98,128 | 1349.58% |
| 30 | METROPOLITAN LIFE INSURANCE COMPANY | 0.01% | 29 | 14 | \$88,768 | \$42,605 | \$0 | \$12,387 | \$9,415 | 22.10% |
| 31 | MISSOURI VALLEY LIFE AND HEALTH INS CO | 0.00% | 31 | 0 | \$37,850 | \$37,850 | \$0 | \$16,799 | \$4,772 | 12.61% |
| 32 | PACIFIC LIFE & ANNUITY COMPANY | 0.00% | 37 | 0 | \$0 | \$0 | \$0 | \$3,259 | \$1,622 | N/A |
| 33 | PRINCIPAL LIFE INS CO | 4.25% | 6 | 14,815 | \$41,160,126 | \$40,310,534 | \$0 | \$32,244,010 | \$32,335,915 | 80.22% |
| 34 | STANDARD SECURITY LIFE INS CO OF NEW YORK | 0.01% | 28 | 30 | \$115,304 | \$123,981 | \$0 | \$60,774 | \$60,774 | 49.02% |
| 35 | SUN LIFE AND HEALTH INS COMPANY (US) | 0.00% | 34 | 1 | \$13,247 | \$13,215 | \$0 | \$38,312 | \$37,754 | 285.69% |
| 36 | TIME INSURANCE COMPANY | 0.21% | 17 | 584 | \$2,069,485 | \$2,070,175 | \$0 | \$1,017,993 | \$992,995 | 47.97% |
| 37 | TRUSTMARK LIFE INSURANCE COMPANY | 0.20% | 18 | 403 | \$1,965,041 | \$2,117,638 | \$0 | \$1,903,308 | \$1,782,391 | 84.17% |
| 38 | UNICARE LIFE & HEALTH INSURANCE COMPANY | 0.49% | 14 | 20 | \$4,756,461 | \$4,612,818 | \$0 | \$3,796,471 | \$3,964,534 | 85.95% |
| 39 | UNIFIED LIFE INSURANCE COMPANY | 0.00% | 37 | 0 | \$0 | \$0 | \$0 | -\$14,000 | -\$14,000 | N/A |
| 40 | UNION SECURITY INSURANCE COMPANY | 0.83% | 12 | 1,928 | \$8,037,542 | \$8,045,022 | \$0 | \$6,317,414 | \$6,142,231 | 76.35% |
| 41 | UNITED HEALTHCARE INSURANCE COMPANY | 23.37% | 2 | 80,611 | \$226,233,864 | \$224,378,746 | \$0 | \$148,203,566 | \$148,203,566 | 66.05% |
| TOTAL | | 100.00% | | 350,975 | \$967,933,529 | \$967,269,138 | \$0 | \$734,944,627 | \$744,232,104 | 76.94% |

MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE (SMALL EMPLOYER 2 - 50 EMPLOYEES)

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

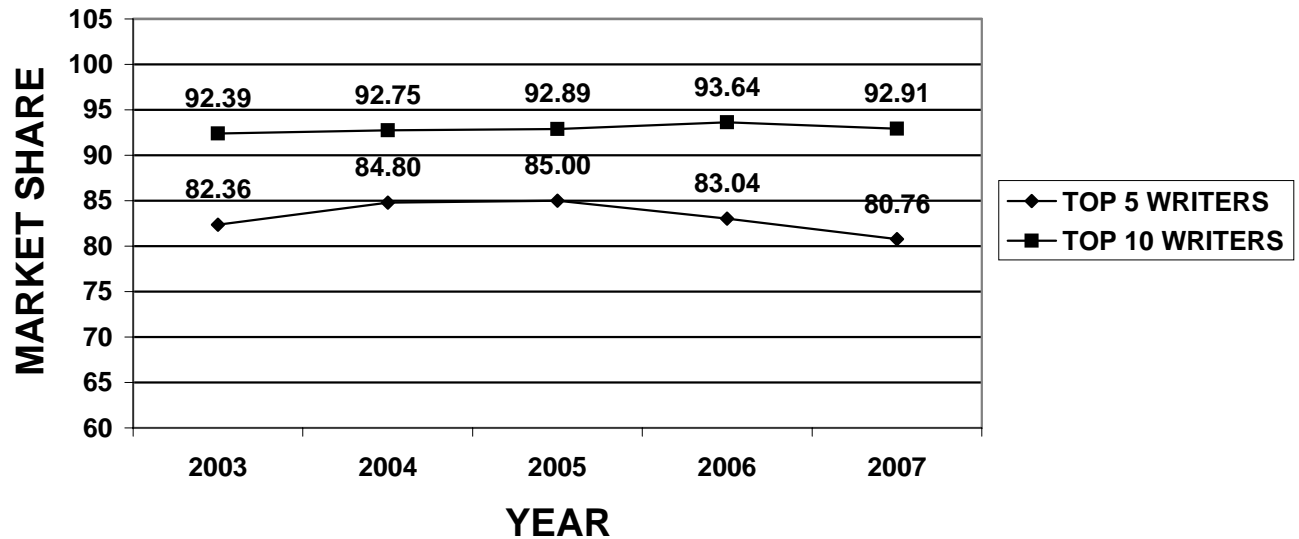


**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP COMPREHENSIVE MEDICAL EXPENSE
(SMALL EMPLOYER 3 - 25 EMPLOYEES)**

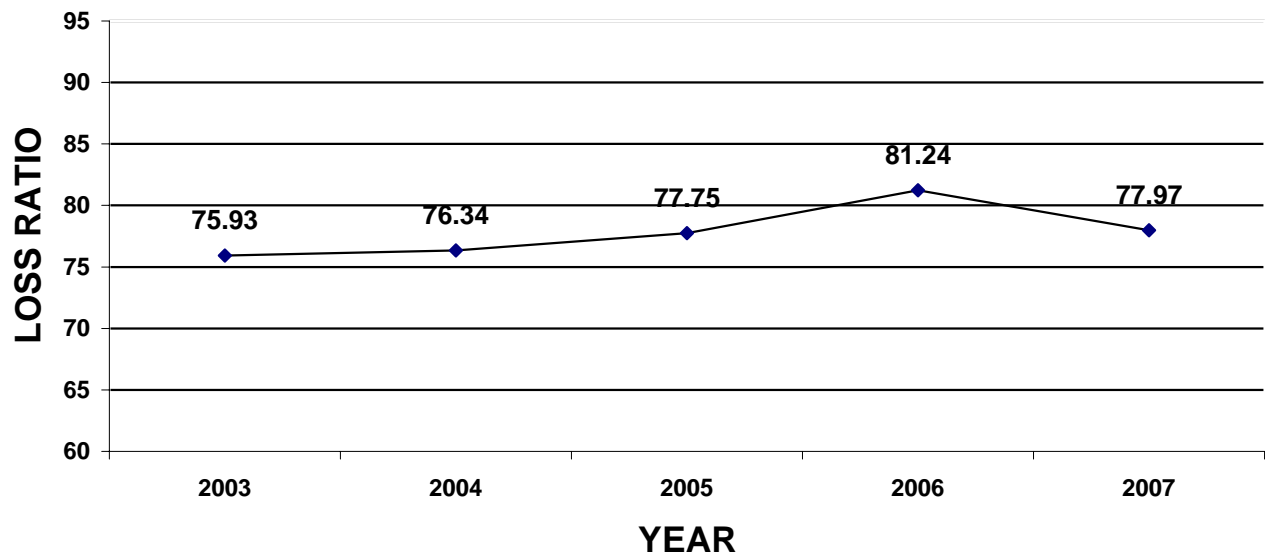
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | AETNA LIFE INSURANCE COMPANY | 2.42% | 9 | 7,466 | \$14,943,424 | \$14,943,424 | \$0 | \$11,415,065 | \$13,605,504 | 91.05% |
| 2 | AMERICAN COMMUNITY MUTUAL INS COMPANY | 1.30% | 11 | 3,467 | \$8,002,688 | \$7,899,545 | \$0 | \$6,470,095 | \$6,816,799 | 86.29% |
| 3 | AMERICAN MEDICAL SECURITY LIFE INS CO | 0.14% | 21 | 61 | \$880,729 | \$921,524 | \$0 | \$628,621 | \$665,551 | 72.22% |
| 4 | BENCHMARK INSURANCE COMPANY | 0.30% | 16 | 275 | \$1,850,177 | \$1,850,177 | \$0 | \$1,405,759 | \$1,112,976 | 60.16% |
| 5 | BEST LIFE AND HEALTH INSURANCE COMPANY | 0.01% | 31 | 25 | \$33,381 | \$33,381 | \$0 | \$2,034 | \$1,938 | 5.81% |
| 6 | BLUE CROSS AND BLUE SHIELD OF KC | 9.79% | 3 | 16,077 | \$60,456,000 | \$60,456,000 | \$0 | \$43,411,000 | \$46,117,000 | 76.28% |
| 7 | CAMBRIDGE LIFE INSURANCE COMPANY | 0.07% | 24 | 47 | \$412,847 | \$378,221 | \$0 | \$192,008 | \$47,482 | 12.55% |
| 8 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.13% | 22 | 136 | \$773,897 | \$778,876 | \$0 | \$527,571 | \$516,803 | 66.35% |
| 9 | CHESAPEAKE LIFE INSURANCE COMPANY THE | 0.01% | 29 | 15 | \$79,532 | \$76,201 | \$0 | \$24,858 | \$22,307 | 29.27% |
| 10 | COMMUNITY HEALTH PLAN INSURANCE CO | 0.05% | 25 | 1,128 | \$323,802 | \$3,238,025 | \$0 | \$2,672,200 | \$2,323,400 | 71.75% |
| 11 | COVENTRY HEALTH AND LIFE INSURANCE CO | 8.84% | 4 | 16,538 | \$54,618,374 | \$54,618,374 | \$0 | \$32,321,731 | \$32,249,067 | 59.04% |
| 12 | COX HEALTH SYSTEMS INSURANCE COMPANY | 1.13% | 13 | 2,158 | \$6,956,805 | \$6,956,805 | \$0 | \$5,679,312 | \$5,880,239 | 84.52% |
| 13 | FEDERATED MUTUAL INSURANCE COMPANY | 2.57% | 7 | 4,945 | \$15,864,505 | \$15,864,505 | \$0 | \$13,022,332 | \$13,196,083 | 83.18% |
| 14 | FIRST HEALTH LIFE & HEALTH INSURANCE CO | 0.12% | 23 | 259 | \$733,045 | \$714,983 | \$0 | \$559,785 | \$582,037 | 81.41% |
| 15 | GOLDEN RULE INSURANCE COMPANY | 0.00% | 33 | 0 | \$0 | \$0 | \$0 | \$1,171 | \$0 | N/A |
| 16 | GUARANTEE TRUST LIFE INSURANCE CO | 0.23% | 18 | 431 | \$1,431,735 | \$1,429,402 | \$0 | \$2,503,169 | \$2,642,504 | 184.87% |
| 17 | GUARDIAN LIFE INS COMPANY OF AMERICA | 0.21% | 19 | 314 | \$1,325,620 | \$1,329,199 | \$0 | \$936,174 | \$930,089 | 69.97% |
| 18 | HEALTHY ALLIANCE LIFE INSURANCE CO | 29.25% | 2 | 70,832 | \$180,699,489 | \$181,924,323 | \$0 | \$142,107,713 | \$143,034,720 | 78.62% |
| 19 | HUMANA INSURANCE COMPANY | 3.07% | 6 | 2,093 | \$18,958,290 | \$19,971,614 | \$0 | \$13,880,634 | \$42,300,820 | 211.80% |
| 20 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.90% | 14 | 1,942 | \$5,584,920 | \$5,466,658 | \$0 | \$3,143,872 | \$3,468,146 | 63.44% |
| 21 | MADISON NATIONAL LIFE INS COMPANY INC | 0.20% | 20 | 265 | \$1,248,613 | \$1,437,178 | \$0 | \$1,089,269 | \$1,301,632 | 90.57% |
| 22 | MEGA LIFE AND HEALTH INS COMPANY THE | 0.02% | 26 | 21 | \$120,238 | \$122,224 | \$0 | \$40,527 | \$41,639 | 34.07% |
| 23 | MERCY HEALTH PLANS | 2.57% | 8 | 6,681 | \$15,848,709 | \$15,848,709 | \$0 | \$19,061,682 | \$19,093,910 | 120.48% |
| 24 | METLIFE INSURANCE CO OF CONNECTICUT | 0.00% | 32 | 17 | \$7,271 | \$7,271 | \$0 | \$98,011 | \$98,128 | 1349.58% |
| 25 | METROPOLITAN LIFE INSURANCE COMPANY | 0.01% | 28 | 14 | \$88,768 | \$42,605 | \$0 | \$12,387 | \$9,415 | 22.10% |
| 26 | MISSOURI VALLEY LIFE AND HEALTH INS CO | 0.01% | 30 | 0 | \$37,850 | \$37,850 | \$0 | \$16,799 | \$4,772 | 12.61% |
| 27 | PACIFIC LIFE & ANNUITY COMPANY | 0.00% | 33 | 0 | \$0 | \$0 | \$0 | \$3,259 | \$1,622 | N/A |
| 28 | PRINCIPAL LIFE INS CO | 3.57% | 5 | 10,813 | \$22,051,495 | \$22,005,028 | \$0 | \$17,483,659 | \$17,533,492 | 79.68% |
| 29 | STANDARD SECURITY LIFE INS CO OF NY | 0.02% | 27 | 30 | \$115,304 | \$123,981 | \$0 | \$60,774 | \$60,774 | 49.02% |
| 30 | SUN LIFE AND HEALTH INSURANCE CO (US) | 0.00% | 33 | 1 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 31 | TIME INSURANCE COMPANY | 0.29% | 17 | 541 | \$1,820,631 | \$1,821,238 | \$0 | \$881,473 | \$859,827 | 47.21% |
| 32 | TRUSTMARK LIFE INSURANCE COMPANY | 1.53% | 10 | 3,441 | \$9,440,337 | \$10,173,434 | \$0 | \$6,201,317 | \$5,807,347 | 57.08% |
| 33 | UNICARE LIFE & HEALTH INSURANCE COMPANY | 0.77% | 15 | 20 | \$4,756,461 | \$4,612,818 | \$0 | \$3,796,471 | \$3,964,534 | 85.95% |
| 34 | UNION SECURITY INSURANCE COMPANY | 1.16% | 12 | 1,703 | \$7,186,436 | \$7,193,124 | \$0 | \$5,929,758 | \$5,766,189 | 80.16% |
| 35 | UNITED HEALTHCARE INSURANCE COMPANY | 29.31% | 1 | 61,898 | \$181,049,434 | \$181,049,434 | \$0 | \$115,937,285 | \$115,937,285 | 64.04% |
| TOTAL | | 100.00% | | 213,654 | \$617,700,807 | \$623,326,131 | \$0 | \$451,517,775 | \$485,994,031 | 77.97% |

MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE (SMALL EMPLOYER 3 - 25 EMPLOYEES)

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

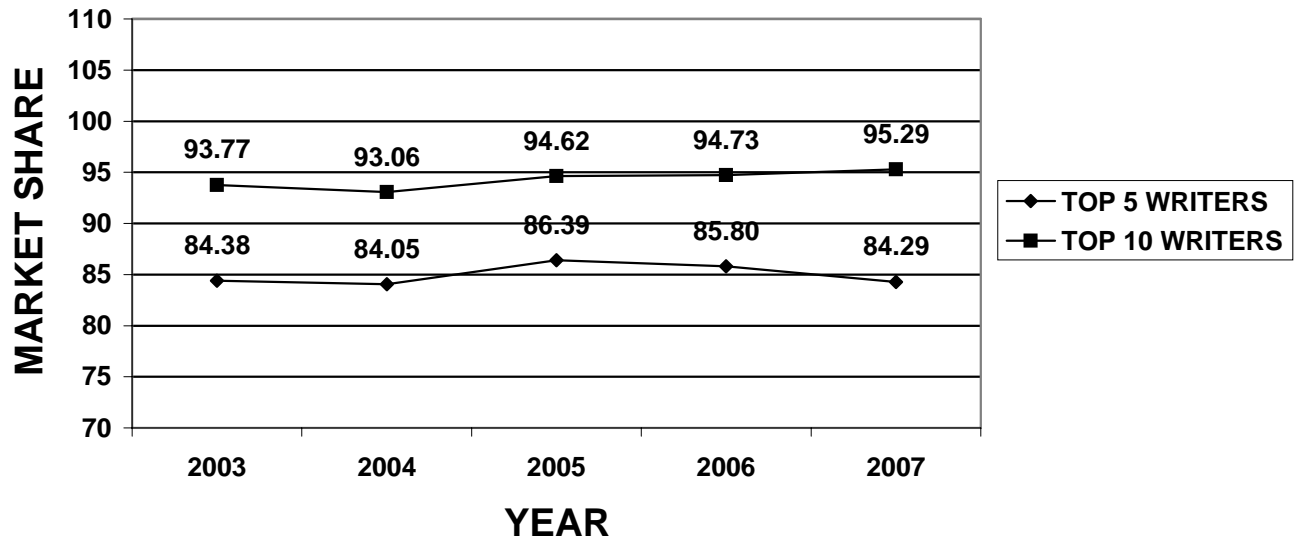


**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - LARGE EMPLOYER /UNION**

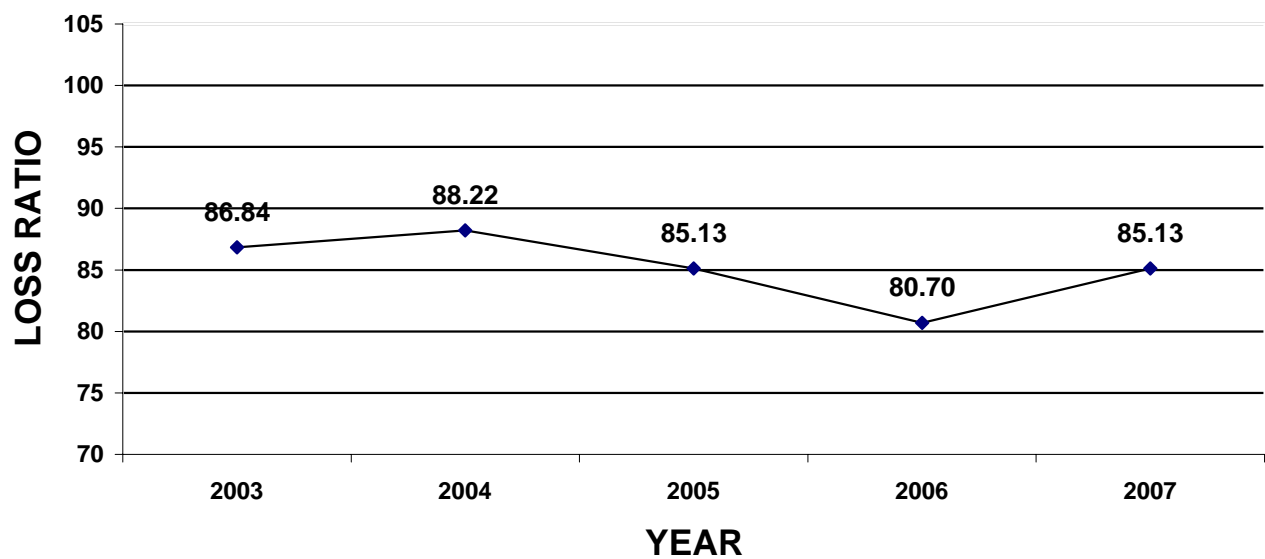
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | AEGIS SECURITY INSURANCE COMPANY | 0.01% | 29 | 421 | \$183,738 | \$183,738 | \$0 | \$44,315 | \$74,315 | 40.45% |
| 2 | AETNA LIFE INSURANCE COMPANY | 3.83% | 6 | 22,289 | \$66,370,549 | \$65,273,880 | \$0 | \$56,943,001 | \$62,951,484 | 96.44% |
| 3 | AMERICAN COMMUNITY MUTUAL INSURANCE CO | 0.43% | 15 | 1,907 | \$7,450,095 | \$7,354,074 | \$0 | \$8,078,502 | \$8,539,866 | 116.12% |
| 4 | AMERICAN FAMILY MUTUAL INS CO | 0.17% | 18 | 470 | \$2,866,431 | \$2,866,431 | \$0 | \$1,681,634 | \$1,980,180 | 69.08% |
| 5 | AMERICAN GENERAL LIFE INSURANCE CO | 0.00% | 37 | 0 | \$0 | \$0 | \$0 | \$600 | \$600 | N/A |
| 6 | AMERICAN HERITAGE LIFE INSURANCE CO | 0.00% | 35 | 1,351 | \$3,403 | \$39,858 | \$0 | \$234 | \$234 | 0.59% |
| 7 | AMERICAN NATIONAL INSURANCE COMPANY | 0.10% | 20 | 1,415 | \$1,654,485 | \$822,055 | \$0 | \$4,447,386 | \$4,440,262 | 540.14% |
| 8 | AMERICAN SENTINEL INSURANCE COMPANY | 0.09% | 21 | 0 | \$1,583,380 | \$1,583,381 | \$0 | \$1,100,619 | \$1,325,983 | 83.74% |
| 9 | AXA EQUITABLE LIFE INSURANCE COMPANY | 0.00% | 37 | 0 | \$0 | \$0 | \$0 | \$90,187 | \$90,187 | N/A |
| 10 | BLUE CROSS AND BLUE SHIELD OF KANSAS CITY | 9.19% | 3 | 42,968 | \$159,365,063 | \$159,365,063 | \$0 | \$165,740,889 | \$161,635,932 | 101.42% |
| 11 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.02% | 27 | 82 | \$317,220 | \$319,341 | \$0 | \$178,049 | \$174,638 | 54.69% |
| 12 | CHESAPEAKE LIFE INSURANCE COMPANY THE | 0.00% | 37 | 0 | \$0 | \$217 | \$0 | \$0 | \$0 | 0.00% |
| 13 | COMMUNITY HEALTH PLAN INSURANCE COMPANY | 0.12% | 19 | 540 | \$2,140,812 | \$2,140,812 | \$0 | \$2,303,700 | \$2,003,000 | 93.56% |
| 14 | COMPANION LIFE INSURANCE COMPANY | 0.01% | 30 | 33 | \$107,091 | \$107,173 | \$0 | \$25,625 | \$26,205 | 24.45% |
| 15 | CONNECTICUT GENERAL LIFE INS CO | 2.60% | 7 | 15,592 | \$45,125,233 | \$45,287,290 | \$0 | \$34,855,299 | \$35,513,618 | 78.42% |
| 16 | CONTINENTAL ASSURANCE COMPANY | 0.01% | 31 | 1 | \$94,514 | \$320,871 | \$0 | \$95,787 | \$221,989 | 69.18% |
| 17 | CORPORATE HEALTH INSURANCE COMPANY | 0.03% | 25 | 3,937 | \$605,203 | \$605,203 | \$0 | \$332,352 | \$335,802 | 55.49% |
| 18 | COVENTRY HEALTH AND LIFE INSURANCE CO | 8.86% | 4 | 54,545 | \$153,660,834 | \$153,660,834 | \$0 | \$120,951,755 | \$121,508,599 | 79.08% |
| 19 | COX HEALTH SYSTEMS INSURANCE COMPANY | 2.16% | 8 | 13,278 | \$37,469,398 | \$37,469,398 | \$0 | \$31,378,731 | \$32,488,871 | 86.71% |
| 20 | DISCOVER PROPERTY AND CASUALTY INS CO | 0.00% | 37 | 0 | \$0 | \$0 | \$0 | \$46,083 | \$48,092 | N/A |
| 21 | FEDERATED MUTUAL INSURANCE COMPANY | 0.08% | 23 | 597 | \$1,316,756 | \$1,316,756 | \$0 | \$1,140,767 | \$1,155,988 | 87.79% |
| 22 | FIRST ALLMERICA FINANCIAL LIFE INSURANCE CO | 0.00% | 37 | 0 | \$0 | \$0 | \$0 | \$62,029 | \$62,202 | N/A |
| 23 | GREAT WEST LIFE & ANNUITY INSURANCE CO | 0.37% | 17 | 11,672 | \$6,501,424 | \$6,534,045 | \$0 | \$5,930,187 | \$5,907,548 | 90.41% |
| 24 | GUARANTEE TRUST LIFE INSURANCE CO | 0.00% | 34 | 31 | \$15,016 | \$14,992 | \$0 | \$141,934 | \$149,834 | 999.43% |
| 25 | GUARDIAN LIFE INSURANCE COMPANY OF AMERICA | 0.51% | 13 | 2,478 | \$8,833,084 | \$8,819,017 | \$0 | \$6,896,112 | \$6,756,525 | 76.61% |
| 26 | HEALTHY ALLIANCE LIFE INSURANCE CO | 34.18% | 1 | 269,877 | \$593,103,266 | \$595,720,236 | \$0 | \$466,433,865 | \$467,749,511 | 78.52% |
| 27 | HUMANA INSURANCE COMPANY | 1.48% | 9 | 9,080 | \$25,641,714 | \$25,524,302 | \$0 | \$22,871,152 | \$23,318,462 | 91.36% |
| 28 | MEGA LIFE AND HEALTH INSURANCE COMPANY THE | -0.01% | 37 | 0 | -\$163,305 | -\$93,570 | \$0 | \$98,713 | \$73,659 | -78.72% |
| 29 | MERCY HEALTH PLANS | 7.59% | 5 | 39,809 | \$131,673,169 | \$131,673,169 | \$0 | \$113,579,780 | \$113,771,807 | 86.40% |
| 30 | METROPOLITAN LIFE INSURANCE COMPANY | 0.00% | 37 | 0 | \$0 | \$0 | \$0 | \$17,709 | \$17,111 | N/A |
| 31 | MUTUAL OF OMAHA INSURANCE COMPANY | 0.00% | 37 | 0 | -\$545 | -\$7 | \$0 | \$0 | -\$2 | 28.57% |
| 32 | PACIFIC LIFE & ANNUITY COMPANY | 0.00% | 37 | 0 | \$0 | \$0 | \$0 | -\$534 | -\$266 | N/A |
| 33 | PHILADELPHIA AMERICAN LIFE INSURANCE CO | 0.00% | 32 | 14 | \$68,762 | \$69,412 | \$0 | \$106,653 | \$98,987 | 142.61% |
| 34 | PHOENIX LIFE INSURANCE COMPANY | 0.00% | 36 | 0 | \$12 | \$0 | \$0 | \$0 | \$0 | N/A |
| 35 | PRINCIPAL LIFE INS CO | 0.88% | 12 | 4,795 | \$15,242,216 | \$15,833,884 | \$0 | \$14,429,807 | \$14,470,935 | 91.39% |
| 36 | SHELTER LIFE INSURANCE COMPANY | 0.46% | 14 | 1,759 | \$7,978,053 | \$8,075,241 | \$0 | \$7,762,132 | \$8,771,678 | 108.62% |
| 37 | SIERRA HEALTH & LIFE INSURANCE COMPANY INC | 0.08% | 22 | 1,165 | \$1,359,100 | \$1,359,100 | \$0 | \$876,295 | \$921,033 | 67.77% |
| 38 | STATE FARM MUTUAL AUTOMOBILE INSURANCE CO | 0.39% | 16 | 1,751 | \$6,680,163 | \$6,680,163 | \$0 | \$5,135,188 | \$5,131,254 | 76.81% |
| 39 | TIME INSURANCE COMPANY | 0.02% | 28 | 177 | \$314,321 | \$314,426 | \$0 | \$205,165 | \$200,127 | 63.65% |
| 40 | TRAVELERS INDEMNITY CO OF CONNECTICUT | 0.00% | 37 | 0 | \$0 | \$0 | \$0 | \$0 | -\$90,696 | N/A |
| 41 | TRUSTMARK LIFE INSURANCE COMPANY | 0.97% | 10 | 4,952 | \$16,753,095 | \$18,038,031 | \$0 | \$11,870,701 | \$11,116,557 | 61.63% |
| 42 | UNICARE LIFE & HEALTH INSURANCE COMPANY | 0.89% | 11 | 7,298 | \$15,369,202 | \$14,905,059 | \$0 | \$12,267,258 | \$12,810,306 | 85.95% |
| 43 | UNION LABOR LIFE INSURANCE COMPANY | 0.00% | 33 | 0 | \$49,953 | \$50,287 | \$0 | \$2,562 | \$2,315 | 4.60% |
| 44 | UNION SECURITY INSURANCE COMPANY | 0.02% | 26 | 93 | \$405,565 | \$405,942 | \$0 | \$241,134 | \$234,483 | 57.76% |
| 45 | UNITED HEALTHCARE INSURANCE COMPANY | 24.44% | 2 | 128,714 | \$423,991,737 | \$419,483,267 | \$0 | \$361,284,503 | \$368,361,368 | 87.81% |
| 46 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 0.05% | 24 | 53 | \$855,836 | \$864,015 | \$0 | \$1,077,850 | \$913,167 | 105.69% |
| TOTAL | | 100.00% | | 643,144 | \$1,734,986,043 | \$1,732,987,386 | \$0 | \$1,460,725,710 | \$1,475,263,750 | 85.13% |

MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE (LARGE EMPLOYER)

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

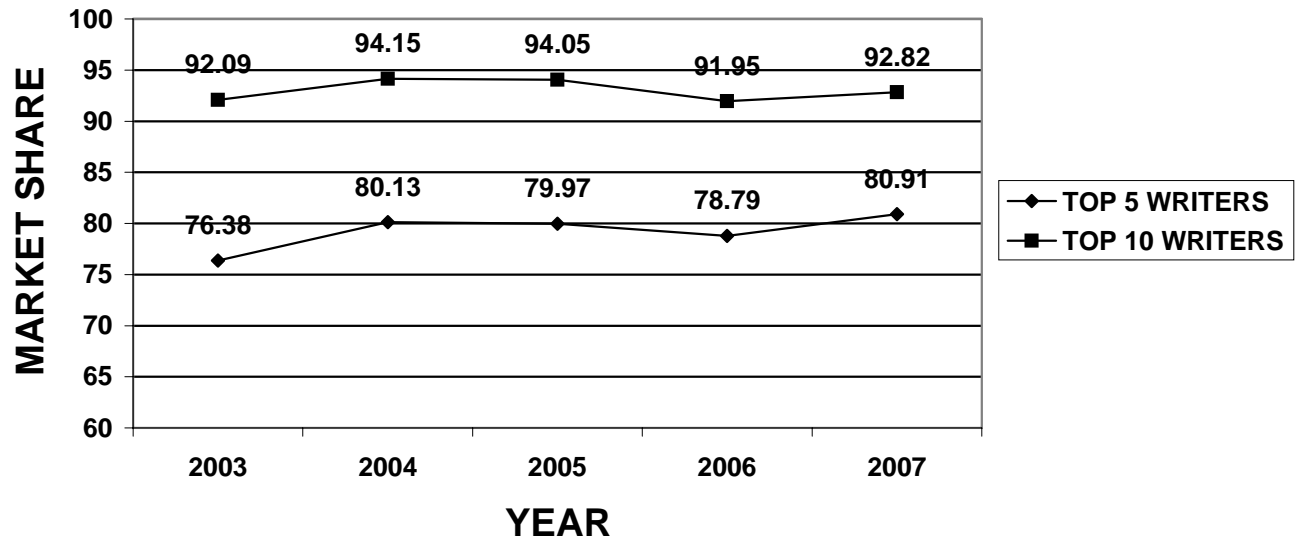


**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - ASSOCIATION**

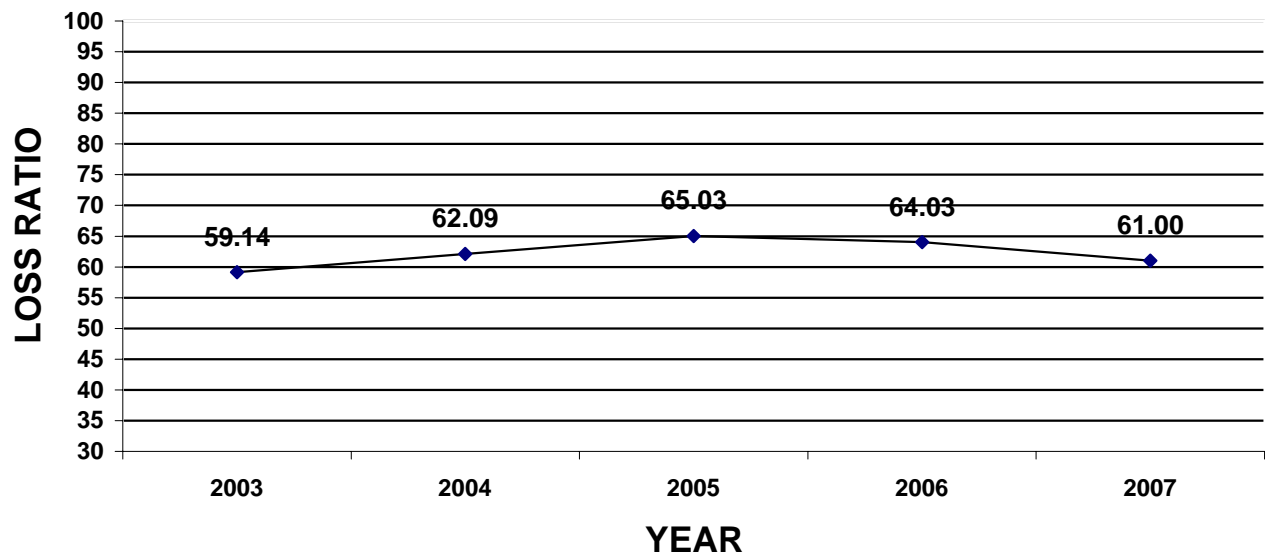
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|--|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | AETNA LIFE INSURANCE COMPANY | 3.15% | 6 | 5,574 | \$4,274,542 | \$6,853,886 | \$0 | \$5,206,486 | \$5,380,232 | 78.50% |
| 2 | AMERICAN MEDICAL SECURITY LIFE INS CO | 7.07% | 4 | 4,149 | \$9,610,812 | \$9,667,903 | \$0 | \$6,086,420 | \$4,902,589 | 50.71% |
| 3 | AMERICAN NATIONAL LIFE INS CO OF TEXAS | 1.58% | 12 | 25,973 | \$2,141,895 | \$2,168,182 | \$0 | \$1,168,156 | \$1,089,854 | 50.27% |
| 4 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.05% | 21 | 29 | \$65,183 | \$69,891 | \$0 | \$40,723 | \$37,902 | 54.23% |
| 5 | AMERICAN SENTINEL INSURANCE COMPANY | 0.00% | 31 | 0 | \$0 | \$0 | \$0 | \$2,518 | -\$10,521 | N/A |
| 6 | AMERICAN UNDERWRITERS LIFE INSURANCE CO | 0.01% | 27 | 0 | \$14,618 | \$14,618 | \$0 | \$4,942 | \$9,540 | 65.26% |
| 7 | ARROWOOD INDEMNITY COMPANY | 0.00% | 31 | 0 | \$0 | \$0 | \$0 | \$0 | -\$3,037 | N/A |
| 8 | BEST LIFE AND HEALTH INSURANCE COMPANY | 0.07% | 20 | 36 | \$88,645 | \$88,645 | \$0 | \$20,900 | \$19,917 | 22.47% |
| 9 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 2.12% | 9 | 686 | \$2,886,328 | \$2,857,192 | \$0 | \$1,649,956 | \$1,573,896 | 55.09% |
| 10 | CLARENDON NATIONAL INSURANCE COMPANY | 0.00% | 31 | 13 | \$0 | \$0 | \$0 | \$0 | -\$3,007 | N/A |
| 11 | COVENTRY HEALTH AND LIFE INSURANCE CO | 1.18% | 14 | 372 | \$1,607,765 | \$1,607,765 | \$0 | \$780,766 | \$845,660 | 52.60% |
| 12 | EMPIRE FIRE AND MARINE INSURANCE CO | 0.00% | 31 | 0 | \$0 | \$0 | \$0 | \$0 | -\$119,245 | N/A |
| 13 | FAIRMONT PREMIER INSURANCE COMPANY | 0.16% | 18 | 0 | \$218,497 | \$218,497 | \$0 | \$764,618 | \$672,910 | 307.97% |
| 14 | FAIRMONT SPECIALTY INSURANCE COMPANY | 0.00% | 31 | 0 | \$0 | \$0 | \$0 | \$0 | -\$469 | N/A |
| 15 | FREEDOM LIFE INSURANCE COMPANY OF AMERICA | 0.26% | 17 | 270 | \$351,626 | \$345,132 | \$0 | \$75,890 | \$79,068 | 22.91% |
| 16 | GOLDEN RULE INSURANCE COMPANY | 32.86% | 1 | 26,370 | \$44,662,472 | \$44,493,920 | \$0 | \$28,942,347 | \$29,525,611 | 66.36% |
| 17 | GUARANTEE TRUST LIFE INSURANCE CO | 0.31% | 16 | 131 | \$415,379 | \$414,702 | \$0 | \$217,002 | \$229,082 | 55.24% |
| 18 | HEALTHY ALLIANCE LIFE INSURANCE CO | 2.19% | 8 | 713 | \$2,973,517 | \$2,968,673 | \$0 | \$1,879,966 | \$2,968,673 | 100.00% |
| 19 | INDEPENDENCE AMERICAN INSURANCE COMPANY | 0.01% | 26 | 95 | \$15,374 | \$15,374 | \$0 | \$296 | \$1,695 | 11.03% |
| 20 | JOHN ALDEN LIFE INSURANCE COMPANY | 2.35% | 7 | 1,819 | \$3,191,772 | \$3,188,037 | \$0 | \$975,609 | \$962,857 | 30.20% |
| 21 | LIFE INSURANCE COMPANY OF NORTH AMERICA | 0.02% | 23 | 104 | \$31,240 | \$31,240 | \$0 | \$217,342 | \$252,862 | 809.42% |
| 22 | MEGA LIFE AND HEALTH INSURANCE COMPANY THE | 7.81% | 3 | 5,766 | \$10,618,419 | \$10,651,660 | \$0 | \$4,733,711 | \$4,527,548 | 42.51% |
| 23 | MIDWEST NATIONAL LIFE INS CO OF TENNESSEE | 1.76% | 11 | 947 | \$2,389,909 | \$2,406,698 | \$0 | \$1,859,913 | \$1,590,287 | 66.08% |
| 24 | MONY LIFE INSURANCE COMPANY | 0.00% | 28 | 2 | \$1,219 | \$1,219 | \$0 | \$2,792 | \$2,692 | 220.84% |
| 25 | NATIONAL FOUNDATION LIFE INSURANCE COMPANY | 0.11% | 19 | 247 | \$150,635 | \$151,676 | \$0 | \$83,978 | \$86,521 | 57.04% |
| 26 | NATIONWIDE LIFE INSURANCE CO OF AMERICA | 0.01% | 25 | 73 | \$16,600 | \$16,522 | \$0 | \$8,834 | \$11,035 | 66.79% |
| 27 | NEW YORK LIFE INSURANCE COMPANY | 2.11% | 10 | 888 | \$2,866,106 | \$2,854,380 | \$46,597 | \$3,645,298 | \$3,454,769 | 121.03% |
| 28 | PRIMERICA LIFE INSURANCE COMPANY | 0.00% | 30 | 1 | \$502 | \$502 | \$0 | \$0 | -\$40 | -7.97% |
| 29 | STANDARD LIFE AND ACCIDENT INSURANCE CO | 0.02% | 22 | 42 | \$31,878 | \$28,857 | \$0 | \$104 | -\$965 | -3.34% |
| 30 | STANDARD SECURITY LIFE INS CO OF NEW YORK | 0.32% | 15 | 253 | \$435,109 | \$504,951 | \$0 | \$530,887 | \$530,887 | 105.14% |
| 31 | TIME INSURANCE COMPANY | 28.79% | 2 | 23,607 | \$39,134,928 | \$38,963,183 | \$0 | \$20,876,831 | \$20,314,692 | 52.14% |
| 32 | TRUSTMARK INSURANCE COMPANY | 0.01% | 24 | 43 | \$18,558 | \$21,052 | \$0 | \$0 | \$0 | 0.00% |
| 33 | TRUSTMARK LIFE INSURANCE COMPANY | 4.37% | 5 | 4,338 | \$5,940,015 | \$6,401,293 | \$0 | \$5,257,853 | \$4,923,821 | 76.92% |
| 34 | UNIFIED LIFE INSURANCE COMPANY | 0.00% | 29 | 1 | \$605 | \$605 | \$0 | \$0 | \$0 | 0.00% |
| 35 | WORLD INSURANCE COMPANY | 1.29% | 13 | 895 | \$1,757,538 | \$1,776,703 | \$0 | \$785,221 | \$806,223 | 45.38% |
| TOTAL | | 100.00% | | 103,437 | \$135,911,686 | \$138,782,958 | \$46,597 | \$85,819,359 | \$84,663,539 | 61.00% |

MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE (ASSOCIATION)

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

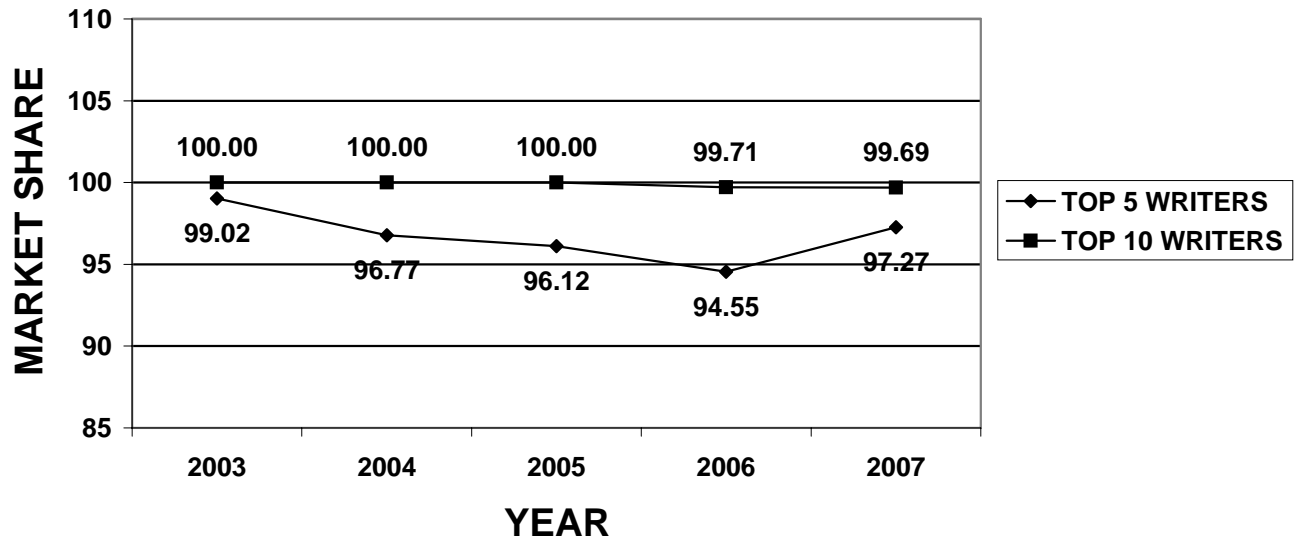


2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - DISCRETIONARY

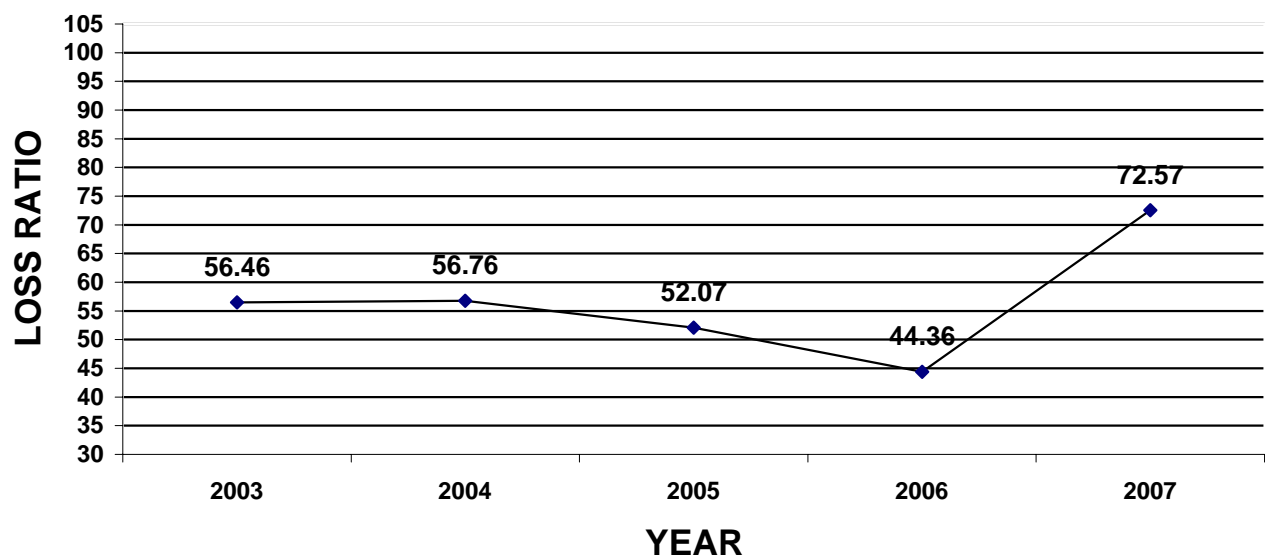
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | AMERICAN COMMUNITY MUTUAL INSURANCE CO | 80.26% | 1 | 15,924 | \$25,845,510 | \$25,827,095 | \$0 | \$19,796,962 | \$19,645,261 | 76.06% |
| 2 | AMERICAN REPUBLIC INSURANCE COMPANY | 12.27% | 2 | 1,340 | \$3,952,150 | \$3,939,629 | \$0 | \$2,440,797 | \$2,250,990 | 57.14% |
| 3 | CELTIC INSURANCE COMPANY | 0.43% | 8 | 1 | \$137,273 | \$158,786 | \$0 | \$3,728 | \$3,292 | 2.07% |
| 4 | CLARENDON NATIONAL INSURANCE COMPANY | 0.00% | 15 | 16 | \$0 | \$0 | \$0 | \$0 | -\$94,199 | N/A |
| 5 | COMBINED INSURANCE CO OF AMERICA | 2.28% | 3 | 637 | \$732,952 | \$685,743 | \$0 | \$376,332 | \$470,401 | 68.60% |
| 6 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 1.30% | 4 | 160 | \$418,487 | \$421,104 | \$0 | \$393,069 | \$394,690 | 93.73% |
| 7 | GENWORTH LIFE AND ANNUITY INSURANCE CO | 0.10% | 12 | 4 | \$31,190 | \$31,621 | \$0 | \$74,115 | \$76,240 | 241.11% |
| 8 | GUARANTEE TRUST LIFE INSURANCE CO | 0.12% | 11 | 50 | \$39,994 | \$39,929 | \$0 | \$58,238 | \$61,480 | 153.97% |
| 9 | JOHN ALDEN LIFE INSURANCE COMPANY | 1.08% | 6 | 49 | \$349,347 | \$353,985 | \$0 | \$180,000 | \$198,012 | 55.94% |
| 10 | MUTUAL OF OMAHA INSURANCE COMPANY | 0.02% | 14 | 3 | \$7,973 | \$7,973 | \$0 | -\$1,142 | -\$10,442 | -130.97% |
| 11 | NATIONAL UNION FIRE INS CO OF PITTSBURGH PA | 0.06% | 13 | 237 | \$19,578 | \$19,561 | \$0 | \$5,924 | \$6,337 | 32.40% |
| 12 | RESERVE NATIONAL INSURANCE COMPANY | 1.16% | 5 | 124 | \$373,799 | \$386,561 | \$0 | \$216,596 | \$217,247 | 56.20% |
| 13 | TRUSTMARK INSURANCE COMPANY | 0.19% | 9 | 18 | \$60,934 | \$69,123 | \$0 | \$4,733 | \$1,665 | 2.41% |
| 14 | UNION SECURITY INSURANCE COMPANY | 0.14% | 10 | 10 | \$45,865 | \$45,907 | \$0 | \$23,415 | \$15,747 | 34.30% |
| 15 | UNITED SECURITY LIFE AND HEALTH INS COMPANY | 0.58% | 7 | 334 | \$188,060 | \$187,337 | \$0 | \$106,758 | \$111,242 | 59.38% |
| 16 | TOTAL | 100.00% | | 18,907 | \$32,203,112 | \$32,174,354 | \$0 | \$23,679,525 | \$23,347,963 | 72.57% |

MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE (DISCRETIONARY)

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

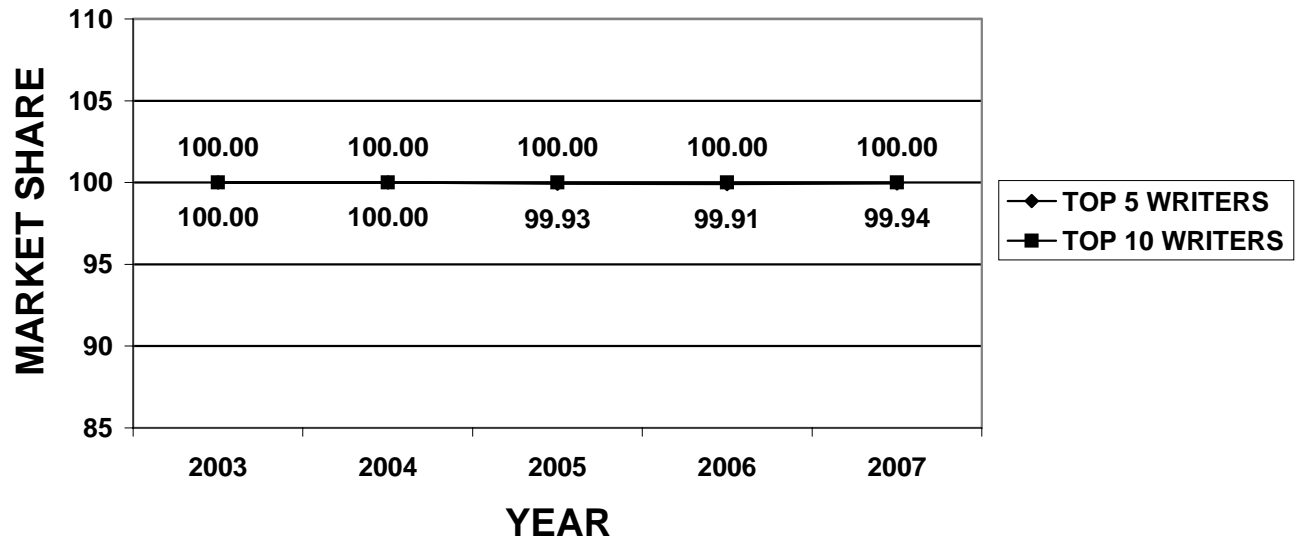


**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICAL EXPENSE - FEDERAL EMPLOYEES**

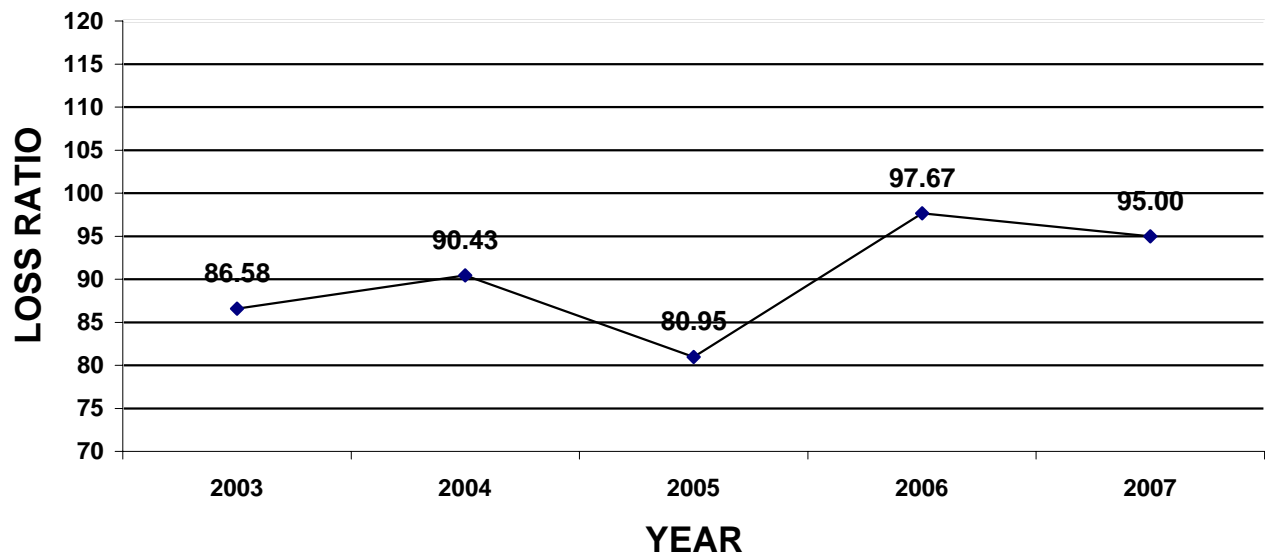
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | AETNA LIFE INSURANCE COMPANY | 0.31% | 4 | 2,964 | \$1,310,079 | \$1,310,079 | \$0 | \$905,824 | \$946,647 | 72.26% |
| 2 | BLUE CROSS AND BLUE SHIELD OF KANSAS CITY | 42.83% | 2 | 36,319 | \$179,975,723 | \$179,975,723 | \$0 | \$170,690,904 | \$168,706,147 | 93.74% |
| 3 | COVENTRY HEALTH AND LIFE INSURANCE CO | 0.04% | 5 | 48 | \$188,282 | \$188,282 | \$0 | \$56,636 | \$59,386 | 31.54% |
| 4 | HEALTHY ALLIANCE LIFE INSURANCE CO | 55.11% | 1 | 48,366 | \$231,559,637 | \$229,666,312 | \$0 | \$218,709,284 | \$222,956,234 | 97.08% |
| 5 | HUMANA INSURANCE COMPANY | 0.02% | 7 | 0 | \$80,035 | \$80,035 | \$0 | \$64,000 | \$64,000 | 79.97% |
| 6 | MUTUAL OF OMAHA INSURANCE COMPANY | 1.65% | 3 | 0 | \$6,920,902 | \$5,919,925 | \$0 | \$5,279,309 | \$3,605,341 | 60.90% |
| 7 | UNITED HEALTHCARE INSURANCE COMPANY | 0.04% | 6 | 29,950 | \$158,923 | \$158,923 | \$0 | \$93,099 | \$93,099 | 58.58% |
| TOTAL | | 100.00% | | 117,647 | \$420,193,581 | \$417,299,279 | \$0 | \$395,799,056 | \$396,430,854 | 95.00% |

MISSOURI GROUP COMPREHENSIVE MEDICAL EXPENSE INSURANCE (FEDERAL EMPLOYEES)

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP COMPREHENSIVE MEDICAL EXPENSE**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|--------------|----------------------|-------------------|------------------------|-----------------------|----------------|--------------------|------------------------|------------|
| 1 | AEGIS SECURITY INSURANCE COMPANY | 0.01% | 52 | 421 | \$183,738 | \$183,738 | \$0 | \$44,315 | \$74,315 | 40.45% |
| 2 | AETNA LIFE INSURANCE COMPANY | 2.80% | 6 | 40,779 | \$92,109,208 | \$93,591,883 | \$0 | \$78,742,588 | \$87,982,845 | 94.01% |
| 3 | AMERICAN ALTERNATIVE INSURANCE CORP | 0.01% | 49 | 469 | \$228,655 | \$228,655 | \$0 | \$52,532 | \$150,605 | 65.87% |
| 4 | AMERICAN COMMUNITY MUTUAL INSURANCE CO | 1.38% | 10 | 22,662 | \$45,537,211 | \$45,264,998 | \$0 | \$39,349,928 | \$39,876,430 | 88.10% |
| 5 | AMERICAN FAMILY MUTUAL INS CO | 0.09% | 29 | 470 | \$2,866,431 | \$2,866,431 | \$0 | \$1,681,634 | \$1,980,180 | 69.08% |
| 6 | AMERICAN GENERAL LIFE INSURANCE CO | 0.00% | 79 | 0 | \$0 | \$0 | \$0 | \$600 | \$600 | N/A |
| 7 | AMERICAN HERITAGE LIFE INSURANCE CO | 0.00% | 74 | 1,351 | \$3,403 | \$39,858 | \$0 | \$234 | \$234 | 0.59% |
| 8 | AMERICAN MEDICAL SECURITY LIFE INSURANCE CO | 0.33% | 18 | 4,210 | \$10,768,610 | \$10,885,529 | \$0 | \$7,069,736 | \$5,763,300 | 52.94% |
| 9 | AMERICAN NATIONAL INSURANCE COMPANY | 0.05% | 36 | 1,415 | \$1,654,485 | \$822,055 | \$0 | \$4,447,386 | \$4,440,262 | 540.14% |
| 10 | AMERICAN NATIONAL LIFE INS COMPANY OF TEXAS | 0.07% | 32 | 25,973 | \$2,141,895 | \$2,168,182 | \$0 | \$1,168,156 | \$1,089,854 | 50.27% |
| 11 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.12% | 28 | 1,369 | \$4,017,333 | \$4,009,520 | \$0 | \$2,481,520 | \$2,288,892 | 57.09% |
| 12 | AMERICAN SENTINEL INSURANCE COMPANY | 0.05% | 37 | 0 | \$1,583,380 | \$1,583,381 | \$0 | \$1,103,137 | \$1,315,462 | 83.08% |
| 13 | AMERICAN UNDERWRITERS LIFE INSURANCE CO | 0.00% | 70 | 0 | \$14,618 | \$14,618 | \$0 | \$4,942 | \$9,540 | 65.26% |
| 14 | ARROWOOD INDEMNITY COMPANY | 0.00% | 79 | 0 | \$0 | \$0 | \$0 | \$0 | -\$3,037 | N/A |
| 15 | AXA EQUITABLE LIFE INSURANCE COMPANY | 0.00% | 79 | 0 | \$0 | \$0 | \$0 | \$90,187 | \$90,187 | N/A |
| 16 | BENCHMARK INSURANCE COMPANY | 0.06% | 34 | 275 | \$1,850,177 | \$1,850,177 | \$0 | \$1,405,759 | \$1,112,976 | 60.16% |
| 17 | BEST LIFE AND HEALTH INSURANCE COMPANY | 0.00% | 56 | 61 | \$122,026 | \$122,026 | \$0 | \$22,934 | \$21,855 | 17.91% |
| 18 | BLUE CROSS AND BLUE SHIELD OF KANSAS CITY | 13.27% | 3 | 105,356 | \$436,750,786 | \$436,750,786 | \$0 | \$407,642,793 | \$405,662,079 | 92.88% |
| 19 | CAMBRIDGE LIFE INSURANCE COMPANY | 0.01% | 46 | 47 | \$412,847 | \$378,221 | \$0 | \$192,008 | \$47,482 | 12.55% |
| 20 | CELTIC INSURANCE COMPANY | 0.00% | 54 | 1 | \$137,273 | \$158,786 | \$0 | \$3,728 | \$3,292 | 2.07% |
| 21 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.13% | 27 | 958 | \$4,183,164 | \$4,162,699 | \$0 | \$2,539,548 | \$2,446,447 | 58.77% |
| 22 | CHESAPEAKE LIFE INSURANCE COMPANY THE | 0.00% | 59 | 15 | \$79,532 | \$76,418 | \$0 | \$24,585 | \$22,307 | 29.19% |
| 23 | CLARENDON NATIONAL INSURANCE COMPANY | 0.00% | 79 | 29 | \$0 | \$0 | \$0 | \$0 | -\$97,206 | N/A |
| 24 | COMBINED INSURANCE CO OF AMERICA | 0.02% | 42 | 637 | \$732,952 | \$685,743 | \$0 | \$376,332 | \$470,401 | 68.60% |
| 25 | COMMUNITY HEALTH PLAN INSURANCE COMPANY | 0.17% | 26 | 1,730 | \$5,692,077 | \$5,692,077 | \$0 | \$5,178,697 | \$4,502,709 | 79.10% |
| 26 | COMPANION LIFE INSURANCE COMPANY | 0.00% | 55 | 33 | \$127,425 | \$127,523 | \$0 | \$43,055 | \$44,030 | 34.53% |
| 27 | CONNECTICUT GENERAL LIFE INS CO | 1.37% | 11 | 15,592 | \$45,125,233 | \$45,287,290 | \$0 | \$34,855,299 | \$35,513,618 | 78.42% |
| 28 | CONTINENTAL ASSURANCE COMPANY | 0.00% | 57 | 1 | \$94,514 | \$320,871 | \$0 | \$95,787 | \$221,989 | 69.18% |
| 29 | CORPORATE HEALTH INSURANCE COMPANY | 0.02% | 43 | 3,937 | \$605,203 | \$605,203 | \$0 | \$332,352 | \$335,802 | 55.49% |
| 30 | COVENTRY HEALTH AND LIFE INSURANCE CO | 7.46% | 4 | 88,621 | \$245,649,636 | \$245,649,636 | \$0 | \$184,673,984 | \$185,661,105 | 75.58% |
| 31 | COX HEALTH SYSTEMS INSURANCE COMPANY | 1.50% | 9 | 16,971 | \$49,390,744 | \$49,390,744 | \$0 | \$41,110,934 | \$42,565,387 | 86.18% |
| 32 | DISCOVER PROPERTY AND CASUALTY INS CO | 0.00% | 79 | 0 | \$0 | \$0 | \$0 | \$46,083 | \$48,092 | N/A |
| 33 | EMPIRE FIRE AND MARINE INSURANCE CO | 0.00% | 79 | 0 | \$0 | \$0 | \$0 | \$0 | -\$119,245 | N/A |
| 34 | FAIRFIELD INSURANCE COMPANY | 0.00% | 79 | 0 | \$0 | \$0 | \$0 | \$0 | -\$30,000 | N/A |
| 35 | FAIRMONT PREMIER INSURANCE COMPANY | 0.01% | 50 | 0 | \$218,497 | \$218,497 | \$0 | \$764,618 | \$672,910 | 307.97% |
| 36 | FAIRMONT SPECIALTY INSURANCE COMPANY | 0.00% | 79 | 0 | \$0 | \$0 | \$0 | \$0 | -\$469 | N/A |
| 37 | FEDERATED MUTUAL INSURANCE COMPANY | 0.62% | 15 | 6,693 | \$20,512,274 | \$20,511,796 | \$0 | \$17,369,558 | \$17,602,103 | 85.81% |
| 38 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.01% | 45 | 160 | \$418,487 | \$421,104 | \$0 | \$393,069 | \$394,690 | 93.73% |
| 39 | FIRST ALLMERICA FINANCIAL LIFE INSURANCE CO | 0.00% | 79 | 0 | \$0 | \$0 | \$0 | \$62,029 | \$62,202 | N/A |
| 40 | FIRST HEALTH LIFE & HEALTH INSURANCE CO | 0.02% | 41 | 259 | \$733,045 | \$714,983 | \$0 | \$559,785 | \$582,037 | 81.41% |
| 41 | FREEDOM LIFE INSURANCE COMPANY OF AMERICA | 0.01% | 48 | 270 | \$351,626 | \$345,132 | \$0 | \$75,890 | \$79,068 | 22.91% |
| 42 | GENWORTH LIFE AND ANNUITY INSURANCE CO | 0.00% | 66 | 4 | \$31,190 | \$31,621 | \$0 | \$74,115 | \$76,240 | 241.11% |
| 43 | GOLDEN RULE INSURANCE COMPANY | 1.36% | 12 | 26,370 | \$44,662,472 | \$44,493,920 | \$0 | \$28,943,518 | \$29,525,611 | 66.36% |
| 44 | GREAT WEST LIFE & ANNUITY INSURANCE CO | 0.20% | 25 | 11,672 | \$6,501,424 | \$6,534,045 | \$0 | \$5,930,187 | \$5,907,548 | 90.41% |
| 45 | GUARANTEE TRUST LIFE INSURANCE CO | 0.06% | 33 | 1,563 | \$2,109,037 | \$2,105,602 | \$0 | \$3,282,100 | \$3,464,794 | 164.55% |
| 46 | GUARDIAN LIFE INSURANCE COMPANY OF AMERICA | 0.39% | 17 | 2,991 | \$12,748,150 | \$12,727,848 | \$0 | \$10,351,630 | \$10,142,098 | 79.68% |
| 47 | HEALTHY ALLIANCE LIFE INSURANCE CO | 35.41% | 1 | 451,399 | \$1,165,511,708 | \$1,168,520,727 | \$0 | \$952,738,186 | \$960,766,653 | 82.22% |
| 48 | HUMANA INSURANCE COMPANY | 1.55% | 8 | 20,062 | \$51,066,682 | \$50,833,576 | \$0 | \$42,094,862 | \$42,364,820 | 83.34% |
| 49 | INDEPENDENCE AMERICAN INSURANCE COMPANY | 0.00% | 69 | 95 | \$15,374 | \$15,374 | \$0 | \$296 | \$1,695 | 11.03% |
| 50 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.30% | 20 | 4,002 | \$9,935,362 | \$9,788,359 | \$0 | \$4,636,602 | \$5,000,908 | 51.09% |
| 51 | LIBERTY MUTUAL INSURANCE COMPANY | 0.00% | 79 | 0 | \$0 | \$0 | \$0 | \$0 | -\$498 | N/A |
| 52 | LIFE INSURANCE COMPANY OF NORTH AMERICA | 0.00% | 65 | 104 | \$31,240 | \$31,240 | \$0 | \$217,342 | \$252,862 | 809.42% |
| 53 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 0.00% | 73 | 2 | \$5,945 | \$6,273 | \$0 | \$3,370 | \$15,145 | 241.43% |
| 54 | MADISON NATIONAL LIFE INSURANCE COMPANY INC | 0.04% | 39 | 265 | \$1,248,613 | \$1,437,178 | \$0 | \$1,089,269 | \$1,301,632 | 90.57% |
| 55 | MEGA LIFE AND HEALTH INSURANCE COMPANY THE | 0.32% | 19 | 5,787 | \$10,575,352 | \$10,680,314 | \$0 | \$4,872,951 | \$4,642,846 | 43.47% |
| 56 | MERCY HEALTH PLANS | 5.42% | 5 | 57,822 | \$178,416,852 | \$178,416,852 | \$0 | \$164,972,997 | \$165,251,914 | 92.62% |
| 57 | METLIFE INSURANCE COMPANY OF CONNECTICUT | 0.00% | 72 | 17 | \$7,271 | \$7,271 | \$0 | \$98,011 | \$98,128 | 1349.58% |
| 58 | METROPOLITAN LIFE INSURANCE COMPANY | 0.00% | 58 | 14 | \$88,768 | \$42,605 | \$0 | \$30,096 | \$26,526 | 62.26% |
| 59 | MIDWEST NATIONAL LIFE INS CO OF TENNESSEE | 0.07% | 31 | 947 | \$2,389,909 | \$2,406,698 | \$0 | \$1,859,913 | \$1,590,287 | 66.08% |
| 60 | MISSOURI VALLEY LIFE AND HEALTH INS COMPANY | 0.00% | 63 | 0 | \$37,850 | \$37,850 | \$0 | \$16,799 | \$4,772 | 12.61% |
| 61 | MONY LIFE INSURANCE COMPANY | 0.00% | 75 | 2 | \$1,219 | \$1,219 | \$0 | \$2,792 | \$2,692 | 220.84% |
| 62 | MUTUAL OF OMAHA INSURANCE COMPANY | 0.21% | 23 | 3 | \$6,928,330 | \$5,927,891 | \$0 | \$5,278,167 | \$3,594,897 | 60.64% |
| 63 | NATIONAL FOUNDATION LIFE INSURANCE CO | 0.00% | 53 | 247 | \$150,635 | \$151,676 | \$0 | \$83,978 | \$86,521 | 57.04% |
| 64 | NATIONAL UNION FIRE INS CO OF PITTSBURGH PA | 0.00% | 67 | 237 | \$19,578 | \$19,561 | \$0 | \$5,924 | \$6,337 | 32.40% |
| 65 | NATIONWIDE LIFE INSURANCE CO OF AMERICA | 0.00% | 68 | 73 | \$16,600 | \$16,522 | \$0 | \$8,834 | \$11,035 | 66.79% |
| 66 | NEW YORK LIFE INSURANCE COMPANY | 0.09% | 30 | 888 | \$2,866,106 | \$2,854,380 | \$46,597 | \$3,645,298 | \$3,454,769 | 121.03% |
| 67 | PACIFIC LIFE & ANNUITY COMPANY | 0.00% | 79 | 0 | \$0 | \$0 | \$0 | \$2,725 | \$1,356 | N/A |
| 68 | PHILADELPHIA AMERICAN LIFE INSURANCE CO | 0.00% | 61 | 14 | \$68,762 | \$69,412 | \$0 | \$106,653 | \$98,987 | 142.61% |
| 69 | PHOENIX LIFE INSURANCE COMPANY | 0.00% | 78 | 0 | \$12 | \$0 | \$0 | \$0 | \$0 | N/A |
| 70 | PRIMERICA LIFE INSURANCE COMPANY | 0.00% | 77 | 1 | \$502 | \$502 | \$0 | \$0 | -\$40 | -7.97% |

2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP COMPREHENSIVE MEDICAL EXPENSE

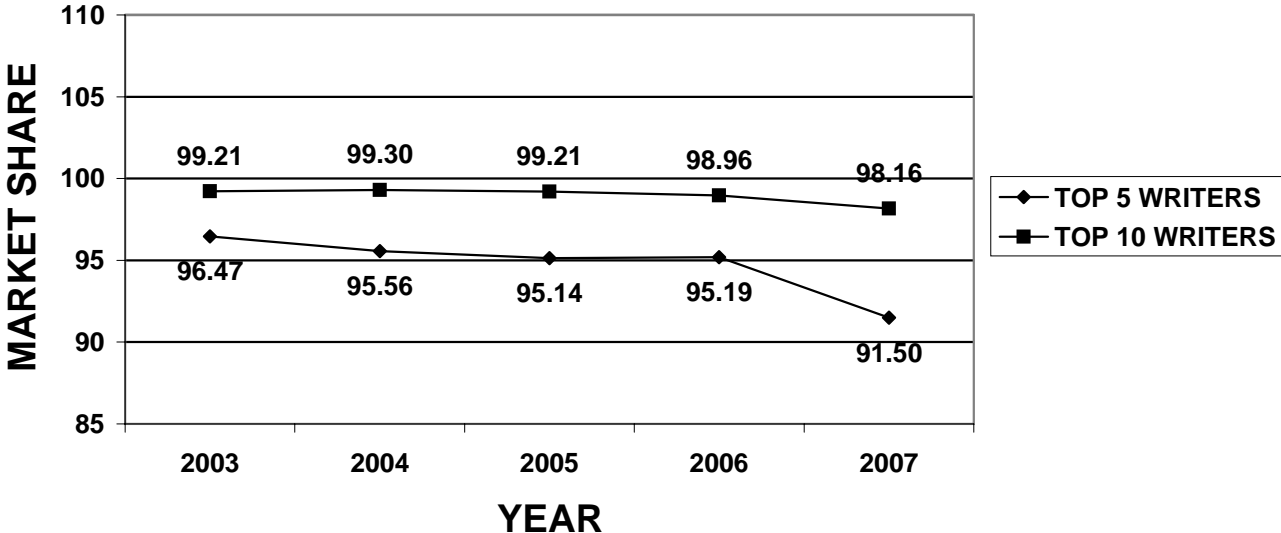
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 71 | PRINCIPAL LIFE INS CO | 1.71% | 7 | 19,610 | \$56,402,342 | \$56,144,418 | \$0 | \$46,673,817 | \$46,806,850 | 83.37% |
| 72 | RESERVE NATIONAL INSURANCE COMPANY | 0.01% | 47 | 124 | \$373,799 | \$386,561 | \$0 | \$216,596 | \$217,247 | 56.20% |
| 73 | SHELTER LIFE INSURANCE COMPANY | 0.24% | 22 | 1,759 | \$7,978,053 | \$8,075,241 | \$0 | \$7,762,132 | \$8,771,678 | 108.62% |
| 74 | SIERRA HEALTH & LIFE INSURANCE COMPANY INC | 0.04% | 38 | 1,165 | \$1,359,100 | \$1,359,100 | \$0 | \$876,295 | \$921,033 | 67.77% |
| 75 | STANDARD LIFE AND ACCIDENT INSURANCE CO | 0.00% | 64 | 42 | \$31,878 | \$28,857 | \$0 | \$104 | -\$965 | -3.34% |
| 76 | STANDARD SECURITY LIFE INS CO OF NEW YORK | 0.02% | 44 | 283 | \$550,413 | \$628,932 | \$0 | \$591,661 | \$591,661 | 94.07% |
| 77 | STATE FARM MUTUAL AUTOMOBILE INSURANCE CO | 0.20% | 24 | 1,751 | \$6,680,163 | \$6,680,163 | \$0 | \$5,135,188 | \$5,131,254 | 76.81% |
| 78 | SUN LIFE AND HEALTH INSURANCE COMPANY (US) | 0.00% | 71 | 1 | \$13,247 | \$13,215 | \$0 | \$38,312 | \$37,754 | 285.69% |
| 79 | TIME INSURANCE COMPANY | 1.26% | 13 | 24,368 | \$41,518,734 | \$41,347,784 | \$0 | \$22,099,989 | \$21,507,814 | 52.02% |
| 80 | TRAVELERS INDEMNITY CO OF CONNECTICUT | 0.00% | 79 | 0 | \$0 | \$0 | \$0 | \$0 | -\$90,696 | N/A |
| 81 | TRUSTMARK INSURANCE COMPANY | 0.00% | 60 | 61 | \$79,492 | \$90,175 | \$0 | \$4,733 | \$1,665 | 1.85% |
| 82 | TRUSTMARK LIFE INSURANCE COMPANY | 0.75% | 14 | 9,693 | \$24,658,151 | \$26,556,962 | \$0 | \$19,031,862 | \$17,822,769 | 67.11% |
| 83 | UNICARE LIFE & HEALTH INSURANCE COMPANY | 0.61% | 16 | 7,318 | \$20,125,663 | \$19,517,877 | \$0 | \$16,063,729 | \$16,774,840 | 85.95% |
| 84 | UNIFIED LIFE INSURANCE COMPANY | 0.00% | 76 | 1 | \$605 | \$605 | \$0 | -\$14,000 | -\$14,000 | -2314.05% |
| 85 | UNION LABOR LIFE INSURANCE COMPANY | 0.00% | 62 | 0 | \$49,953 | \$50,287 | \$0 | \$2,562 | \$2,315 | 4.60% |
| 86 | UNION SECURITY INSURANCE COMPANY | 0.26% | 21 | 2,031 | \$8,488,972 | \$8,496,871 | \$0 | \$6,581,963 | \$6,392,461 | 75.23% |
| 87 | UNITED HEALTHCARE INSURANCE COMPANY | 19.76% | 2 | 239,275 | \$650,384,524 | \$644,020,936 | \$0 | \$509,581,168 | \$516,658,033 | 80.22% |
| 88 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 0.03% | 40 | 53 | \$855,836 | \$864,015 | \$0 | \$1,077,850 | \$913,167 | 105.69% |
| 89 | UNITED SECURITY LIFE AND HEALTH INS COMPANY | 0.01% | 51 | 334 | \$188,060 | \$187,337 | \$0 | \$106,758 | \$111,242 | 59.38% |
| 90 | WORLD INSURANCE COMPANY | 0.05% | 35 | 895 | \$1,757,538 | \$1,776,703 | \$0 | \$785,221 | \$806,223 | 45.38% |
| TOTAL | | 100.00% | | 1,234,110 | \$3,291,227,951 | \$3,288,513,115 | \$46,597 | \$2,700,968,277 | \$2,723,938,210 | 82.83% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP MEDICARE SUPPLEMENT**

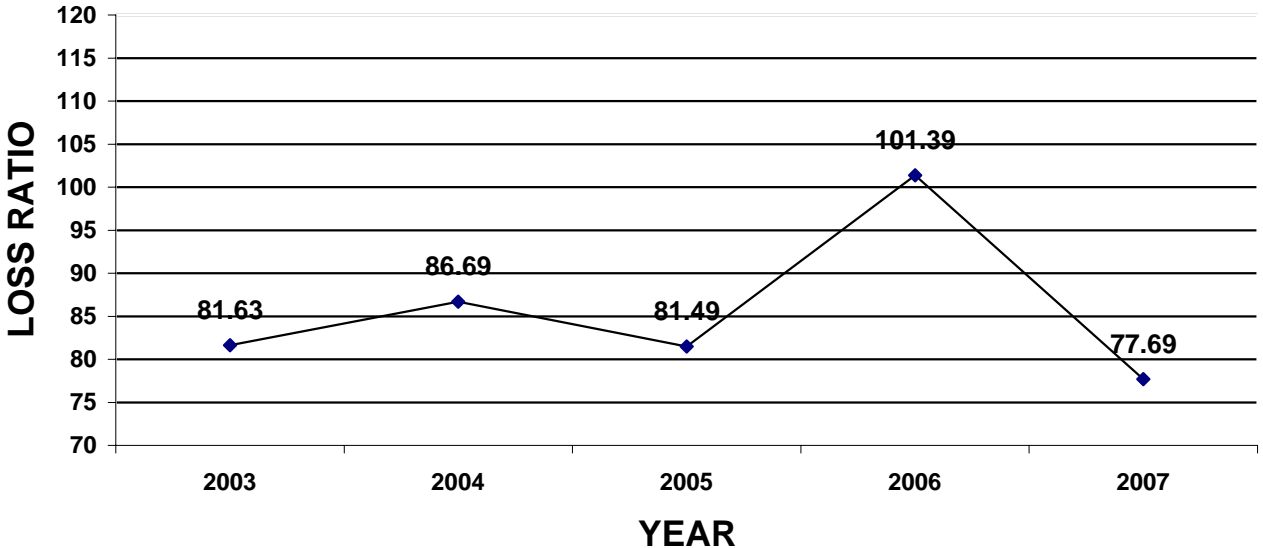
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | AIG PREMIER INSURANCE COMPANY | 0.02% | 23 | 16 | \$33,456 | \$33,975 | \$0 | \$25,572 | \$23,742 | 69.88% |
| 2 | ALLIANZ LIFE INS COMPANY OF NORTH AMERICA | 0.00% | 26 | 4 | \$7,457 | \$5,987 | \$0 | \$7,981 | \$2,467 | 41.21% |
| 3 | AMERICAN NATIONAL LIFE INS CO OF TEXAS | 0.74% | 11 | 8,675 | \$1,645,376 | \$1,154,600 | \$0 | \$621,341 | \$872,159 | 75.54% |
| 4 | AMERICAN REPUBLIC INSURANCE COMPANY | 7.56% | 3 | 8,399 | \$16,858,175 | \$16,753,063 | \$0 | \$12,881,883 | \$13,186,288 | 78.71% |
| 5 | BANKERS LIFE AND CASUALTY COMPANY | 2.98% | 5 | 3,367 | \$6,640,429 | \$6,694,534 | \$0 | \$4,340,664 | \$4,390,921 | 65.59% |
| 6 | CENTRAL STATES HEALTH & LIFE COMPANY | 0.08% | 16 | 114 | \$180,968 | \$181,408 | \$0 | \$148,502 | \$147,548 | 81.33% |
| 7 | CONTINENTAL GENERAL INSURANCE CO | 0.00% | 28 | 1 | \$3,423 | \$3,423 | \$0 | \$2,980 | \$2,980 | 87.06% |
| 8 | CONTINENTAL LIFE INS CO OF BRENTWOOD TN | 1.15% | 8 | 2,122 | \$2,572,542 | \$2,436,543 | \$0 | \$1,717,638 | \$1,820,587 | 74.72% |
| 9 | CUNA MUTUAL INSURANCE SOCIETY | 0.00% | 32 | 0 | \$0 | \$0 | \$0 | \$0 | -\$27 | N/A |
| 10 | GENWORTH LIFE AND ANNUITY INSURANCE CO | 0.00% | 32 | 1 | \$0 | \$920 | \$0 | \$0 | \$30,419 | 3306.41% |
| 11 | GLOBE LIFE AND ACCIDENT INS CO | 0.02% | 22 | 32 | \$41,548 | \$40,220 | \$0 | \$22,485 | \$22,998 | 57.18% |
| 12 | GOVERNMENT PERSONNEL MUTUAL LIFE INS CO | 0.02% | 21 | 126 | \$48,173 | \$48,167 | \$0 | \$34,402 | \$35,436 | 73.57% |
| 13 | GUARANTEE TRUST LIFE INSURANCE CO | 0.02% | 20 | 23 | \$53,143 | \$53,056 | \$0 | \$44,974 | \$47,478 | 89.49% |
| 14 | HARTFORD LIFE AND ACCIDENT INSURANCE CO | 4.13% | 4 | 6,500 | \$9,203,702 | \$9,392,654 | \$0 | \$3,700,876 | \$3,893,771 | 41.46% |
| 15 | HARTFORD LIFE INSURANCE COMPANY | 0.38% | 12 | 27,020 | \$857,602 | \$796,969 | \$0 | \$531,772 | \$546,395 | 68.56% |
| 16 | HEALTHY ALLIANCE LIFE INSURANCE CO | 0.99% | 9 | 1,628 | \$2,197,847 | \$2,110,514 | \$0 | \$2,208,860 | \$2,551,310 | 120.89% |
| 17 | LIFE INVESTORS INSURANCE CO OF AMERICA | 2.18% | 6 | 3,367 | \$4,857,897 | \$4,857,968 | \$0 | \$4,661,048 | \$4,641,951 | 95.55% |
| 18 | MONUMENTAL LIFE INSURANCE COMPANY | 0.22% | 13 | 213 | \$481,186 | \$487,343 | \$0 | \$376,493 | \$372,466 | 76.43% |
| 19 | MUTUAL OF OMAHA INSURANCE COMPANY | 13.85% | 2 | 16,254 | \$30,874,209 | \$31,334,491 | \$0 | \$25,316,568 | \$24,252,675 | 77.40% |
| 20 | NATIONAL BENEFIT LIFE INSURANCE COMPANY | 0.00% | 29 | 3 | \$2,253 | \$2,253 | \$0 | \$13,273 | \$13,273 | 589.13% |
| 21 | OXFORD LIFE INSURANCE COMPANY | 0.06% | 17 | 91 | \$138,526 | \$119,363 | \$0 | \$79,304 | \$63,785 | 53.44% |
| 22 | PRINCIPAL LIFE INS CO | 1.55% | 7 | 1,248 | \$3,445,573 | \$3,446,076 | \$0 | \$2,574,408 | \$2,507,259 | 72.76% |
| 23 | PYRAMID LIFE INSURANCE COMPANY | 0.00% | 31 | 3 | \$1,056 | \$1,080 | \$0 | \$8,640 | -\$6,768 | -626.67% |
| 24 | STERLING LIFE INSURANCE COMPANY | 0.04% | 18 | 78 | \$90,814 | \$90,814 | \$0 | \$79,781 | \$67,512 | 74.34% |
| 25 | TRANSAMERICA FINANCIAL LIFE INSURANCE CO | 0.00% | 30 | 1 | \$1,538 | \$1,552 | \$0 | \$829 | \$786 | 50.64% |
| 26 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.08% | 15 | 145 | \$188,032 | \$187,741 | \$0 | \$108,689 | \$123,334 | 65.69% |
| 27 | UNION FIDELITY LIFE INSURANCE COMPANY | 0.09% | 14 | 113 | \$198,645 | \$199,060 | \$0 | \$172,326 | \$170,464 | 85.63% |
| 28 | UNION LABOR LIFE INSURANCE COMPANY | 0.01% | 24 | 20 | \$28,968 | \$34,265 | \$0 | \$25,388 | \$31,327 | 91.43% |
| 29 | UNITED AMERICAN INSURANCE COMPANY | 0.79% | 10 | 981 | \$1,772,482 | \$1,757,805 | \$0 | \$1,293,571 | \$1,291,692 | 73.48% |
| 30 | UNITED HEALTHCARE INSURANCE COMPANY | 62.99% | 1 | 87,804 | \$140,443,453 | \$139,291,817 | \$0 | \$108,412,229 | \$110,969,189 | 79.67% |
| 31 | UNITED TEACHER ASSOCIATES INSURANCE CO | 0.01% | 25 | 7 | \$14,716 | \$14,771 | \$0 | \$16,809 | \$19,252 | 130.34% |
| 32 | WASHINGTON NATIONAL INSURANCE CO | 0.00% | 27 | 5 | \$4,684 | \$5,136 | \$0 | \$3,335 | \$3,667 | 71.40% |
| 33 | WORLD INSURANCE COMPANY | 0.04% | 19 | 64 | \$88,316 | \$89,279 | \$0 | \$81,099 | \$83,268 | 93.27% |
| TOTAL | | 100.00% | | 168,425 | \$222,976,189 | \$221,626,847 | \$0 | \$169,513,720 | \$172,179,604 | 77.69% |

MISSOURI GROUP MEDICARE SUPPLEMENT INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

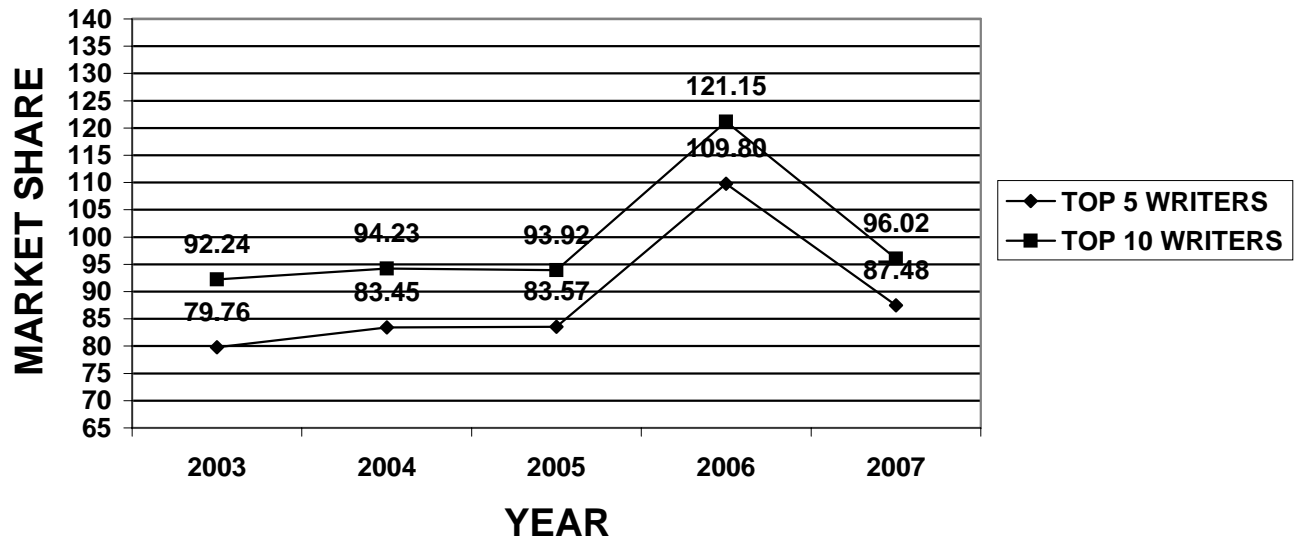


**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LONG TERM CARE**

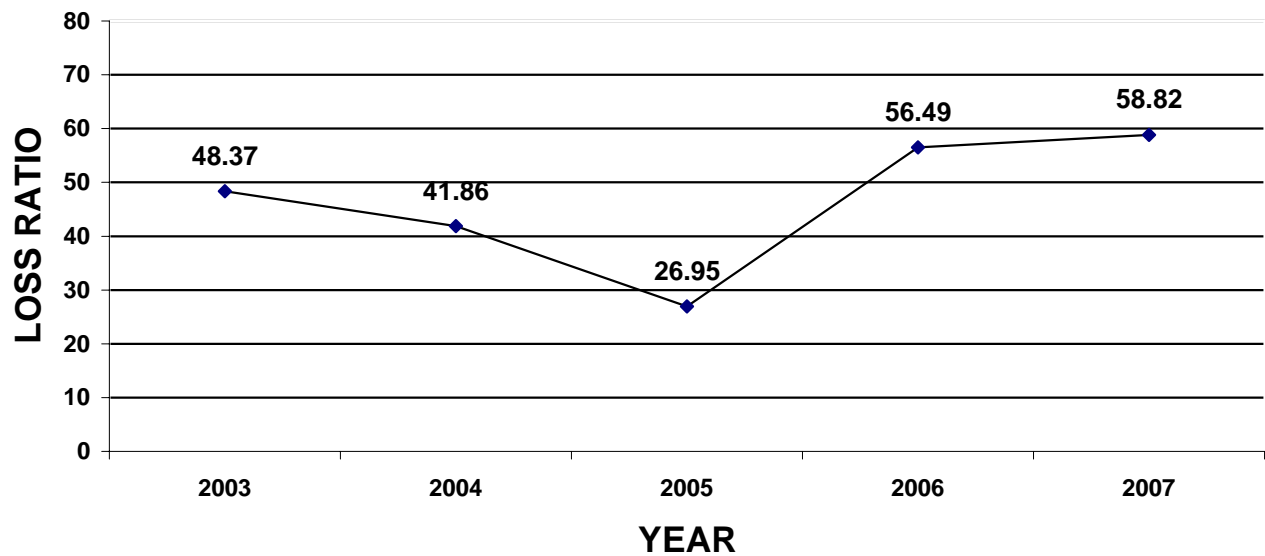
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | AETNA LIFE INSURANCE COMPANY | 2.08% | 7 | 903 | \$622,807 | \$604,646 | \$0 | \$372,187 | \$515,505 | 85.26% |
| 2 | AIG PREMIER INSURANCE COMPANY | 0.00% | 33 | 2 | \$529 | \$503 | \$0 | \$0 | \$79 | 15.71% |
| 3 | ALLIANZ LIFE INS COMPANY OF NORTH AMERICA | 0.01% | 32 | 12 | \$2,448 | \$1,964 | \$0 | \$2,619 | \$810 | 41.24% |
| 4 | ALLSTATE LIFE INSURANCE COMPANY | 0.40% | 14 | 121 | \$120,617 | \$120,471 | \$0 | \$192,054 | \$124,422 | 103.28% |
| 5 | AMERICAN FIDELITY ASSURANCE COMPANY | 0.15% | 19 | 72 | \$45,961 | \$45,607 | \$0 | \$0 | \$0 | 0.00% |
| 6 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.70% | 11 | 176 | \$210,539 | \$208,242 | \$0 | \$253,936 | \$188,456 | 90.50% |
| 7 | AMERICAN UNITED LIFE INSURANCE CO | 0.01% | 31 | 1 | \$3,044 | \$3,044 | \$0 | \$652 | \$694 | 22.80% |
| 8 | BCS LIFE INSURANCE COMPANY | 0.00% | 34 | 1 | \$94 | \$94 | \$0 | \$0 | \$1 | 1.06% |
| 9 | CONNECTICUT GENERAL LIFE INS CO | 0.11% | 21 | 62 | \$33,761 | \$33,762 | \$0 | \$0 | \$126,935 | 375.97% |
| 10 | CONSECO SENIOR HEALTH INSURANCE CO | 0.36% | 16 | 144 | \$106,496 | \$140,780 | \$0 | \$379,475 | \$100,514 | 71.40% |
| 11 | CONTINENTAL CASUALTY COMPANY | 5.12% | 5 | 3,092 | \$1,531,188 | -\$443,433 | \$0 | \$465,761 | \$296,167 | -66.79% |
| 12 | GENWORTH LIFE INSURANCE COMPANY | 1.68% | 9 | 995 | \$502,946 | \$518,441 | \$0 | \$747,498 | \$315,848 | 60.92% |
| 13 | GREAT AMERICAN LIFE INSURANCE CO | 0.02% | 28 | 5 | \$4,856 | \$5,881 | \$0 | \$0 | \$0 | 0.00% |
| 14 | HARTFORD LIFE INSURANCE COMPANY | 0.12% | 20 | 2 | \$37,008 | \$34,392 | \$0 | \$22,948 | \$23,579 | 68.56% |
| 15 | JOHN HANCOCK LIFE INSURANCE COMPANY | 22.73% | 3 | 9,048 | \$6,798,907 | \$4,917,821 | \$0 | \$1,511,125 | \$3,083,011 | 62.69% |
| 16 | LIFE INVESTORS INS COMPANY OF AMERICA | 5.60% | 4 | 1,717 | \$1,676,302 | \$1,678,925 | \$0 | \$456,416 | \$546,951 | 32.58% |
| 17 | MEDAMERICA INSURANCE COMPANY | 0.16% | 18 | 47 | \$46,938 | \$48,706 | \$0 | \$1,457 | -\$2,236 | -4.59% |
| 18 | METROPOLITAN LIFE INSURANCE COMPANY | 31.08% | 1 | 12,474 | \$9,296,193 | \$5,036,509 | \$0 | \$37,520 | \$3,497,153 | 69.44% |
| 19 | MONUMENTAL LIFE INSURANCE COMPANY | 0.02% | 26 | 9 | \$7,168 | \$7,174 | \$0 | \$0 | \$0 | 0.00% |
| 20 | MONY LIFE INSURANCE COMPANY | 0.02% | 27 | 11 | \$5,163 | \$5,163 | \$0 | \$0 | \$0 | 0.00% |
| 21 | MUTUAL OF OMAHA INSURANCE COMPANY | 0.51% | 13 | 186 | \$152,383 | \$148,291 | \$0 | \$34,310 | \$35,328 | 23.82% |
| 22 | NEW YORK LIFE INSURANCE COMPANY | 0.39% | 15 | 135 | \$116,776 | \$117,562 | \$0 | \$85,125 | -\$28,704 | -24.42% |
| 23 | PRINCIPAL LIFE INS CO | 0.06% | 22 | 50 | \$18,164 | \$20,368 | \$0 | \$23,529 | \$20,645 | 101.36% |
| 24 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 0.17% | 17 | 47 | \$49,777 | \$44,957 | \$0 | \$56,711 | \$72,606 | 161.50% |
| 25 | PRUDENTIAL INSURANCE CO OF AMERICA THE | 2.11% | 6 | 755 | \$632,520 | \$640,281 | \$1,255 | \$27,750 | \$114,517 | 17.89% |
| 26 | RIVERSOURCE LIFE INSURANCE COMPANY | 0.06% | 23 | 15 | \$17,304 | \$17,287 | \$0 | \$0 | \$0 | 0.00% |
| 27 | SENTRY INSURANCE A MUTUAL COMPANY | 0.06% | 24 | 21 | \$17,027 | \$4,830 | \$0 | \$0 | \$1,117 | 23.13% |
| 28 | SENTRY LIFE INSURANCE COMPANY (L&H ACCT) | 0.03% | 25 | 2 | \$7,578 | \$7,959 | \$0 | \$0 | \$0 | 0.00% |
| 29 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.77% | 10 | 1,145 | \$229,973 | \$230,641 | \$0 | \$727,893 | \$841,535 | 364.87% |
| 30 | TRANSAMERICA LIFE INSURANCE COMPANY | 1.89% | 8 | 518 | \$564,386 | \$574,753 | \$0 | \$1,076,477 | \$1,434,515 | 249.59% |
| 31 | TRANSAMERICA OCCIDENTAL LIFE INS CO | 0.01% | 29 | 4 | \$4,036 | \$4,116 | \$0 | \$0 | \$0 | 0.00% |
| 32 | UNITED TEACHER ASSOCIATES INSURANCE CO | 0.01% | 30 | 2 | \$3,216 | \$3,216 | \$0 | \$0 | \$0 | 0.00% |
| 33 | UNUM LIFE INSURANCE COMPANY OF AMERICA | 22.95% | 2 | 21,929 | \$6,864,178 | \$6,785,692 | \$0 | \$586,051 | \$811,434 | 11.96% |
| 34 | WASHINGTON NATIONAL INSURANCE CO | 0.60% | 12 | 129 | \$179,968 | \$197,329 | \$0 | \$606,854 | \$682,167 | 345.70% |
| TOTAL | | 100.00% | | 53,832 | \$29,910,251 | \$21,765,974 | \$1,255 | \$7,668,348 | \$12,803,049 | 58.82% |

MISSOURI GROUP LONG TERM CARE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

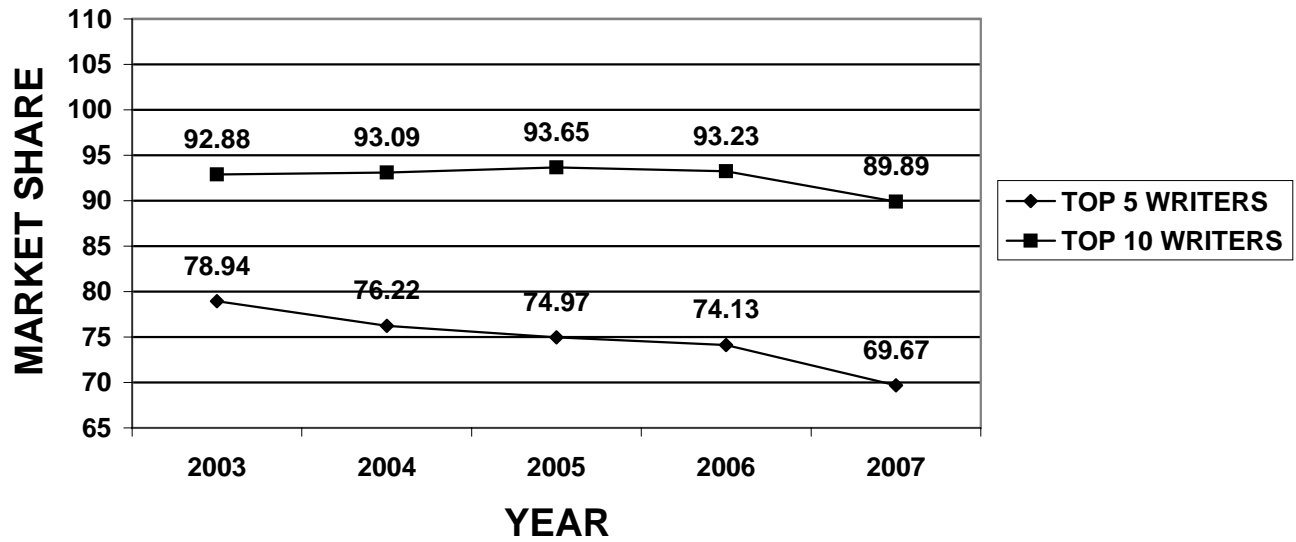


**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP SPECIFIED DISEASE**

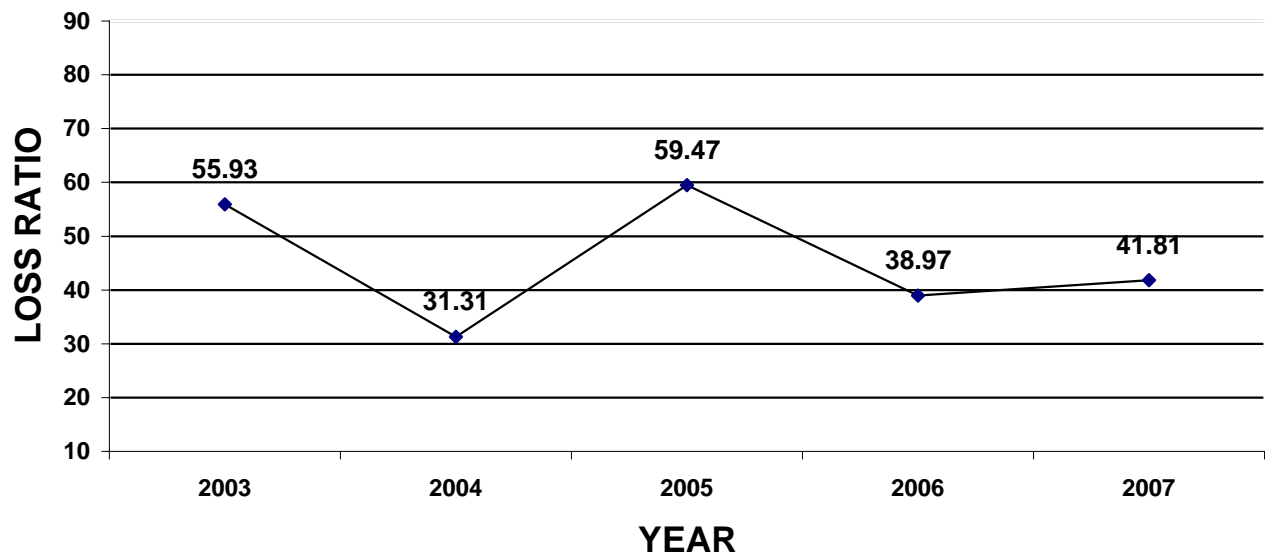
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | AIG LIFE INSURANCE COMPANY | 2.31% | 9 | 47 | \$138,403 | \$138,396 | \$0 | \$2,875 | \$3,007 | 2.17% |
| 2 | AMERICAN FAMILY LIFE ASSUR CO OF COLUMBU | 0.19% | 22 | 13 | \$11,582 | \$11,413 | \$0 | \$2,695 | \$2,597 | 22.75% |
| 3 | AMERICAN GENERAL ASSURANCE COMPANY | 2.10% | 11 | 287 | \$125,706 | \$129,328 | \$0 | \$16,030 | \$17,241 | 13.33% |
| 4 | AMERICAN HERITAGE LIFE INSURANCE CO | 11.09% | 3 | 2,339 | \$665,539 | \$674,462 | \$0 | \$362,417 | \$444,694 | 65.93% |
| 5 | AMERICAN REPUBLIC INSURANCE COMPANY | 1.25% | 13 | 205 | \$74,919 | \$74,839 | \$0 | \$9,989 | \$43,594 | 58.25% |
| 6 | BALTIMORE LIFE INSURANCE COMPANY THE | 0.20% | 21 | 7 | \$11,901 | \$11,901 | \$0 | \$0 | \$0 | 0.00% |
| 7 | CENTRAL STATES HEALTH & LIFE COMPANY | 0.00% | 33 | 0 | \$90 | -\$3 | \$0 | \$0 | \$0 | 0.00% |
| 8 | COLONIAL LIFE & ACCIDENT INS CO | 0.64% | 17 | 32 | \$38,685 | \$39,281 | \$0 | \$37,610 | \$39,077 | 99.48% |
| 9 | COLONIAL PENN LIFE INSURANCE COMPANY | 0.02% | 27 | 4 | \$1,410 | \$1,820 | \$0 | \$0 | \$125 | 6.87% |
| 10 | COMBINED INSURANCE CO OF AMERICA | 2.99% | 8 | 1,067 | \$179,420 | \$171,993 | \$0 | \$351,491 | \$50,724 | 29.49% |
| 11 | CONSECO HEALTH INSURANCE COMPANY | 10.93% | 4 | 2,578 | \$656,064 | \$659,508 | \$0 | \$379,918 | \$380,923 | 57.76% |
| 12 | CONSECO INSURANCE COMPANY | 0.09% | 24 | 37 | \$5,132 | \$5,304 | \$0 | \$10,380 | \$8,940 | 168.55% |
| 13 | CONTINENTAL AMERICAN INSURANCE CO | 1.51% | 12 | 184 | \$90,612 | \$93,798 | \$0 | \$3,472 | \$3,524 | 3.76% |
| 14 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 9.04% | 5 | 5,379 | \$542,449 | \$544,836 | \$0 | \$152,467 | \$136,557 | 25.06% |
| 15 | GENWORTH LIFE AND ANNUITY INSURANCE CO | 0.04% | 25 | 13 | \$2,204 | \$2,234 | \$0 | \$173 | \$230 | 10.30% |
| 16 | GUARANTEE TRUST LIFE INSURANCE CO | 0.00% | 36 | 1 | \$48 | \$48 | \$0 | \$0 | \$0 | 0.00% |
| 17 | HARTFORD LIFE INSURANCE COMPANY | 0.02% | 28 | 0 | \$1,054 | \$980 | \$0 | \$654 | \$672 | 68.57% |
| 18 | LIFE INSURANCE COMPANY OF NORTH AMERICA | 0.00% | 37 | 0 | \$0 | \$0 | \$0 | \$239,429 | \$278,558 | N/A |
| 19 | MEGA LIFE AND HEALTH INSURANCE CO THE | 2.11% | 10 | 1,330 | \$126,309 | \$125,890 | \$0 | \$10,000 | \$9,570 | 7.60% |
| 20 | MIDWEST NATIONAL LIFE INS CO OF TENNESEE | 0.50% | 19 | 228 | \$30,024 | \$30,279 | \$0 | \$10,000 | \$10,000 | 33.03% |
| 21 | MONUMENTAL LIFE INSURANCE COMPANY | 5.58% | 7 | 2,267 | \$334,570 | \$339,993 | \$0 | \$129,766 | \$126,624 | 37.24% |
| 22 | MUTUAL OF OMAHA INSURANCE COMPANY | 25.03% | 1 | 18,830 | \$1,501,745 | \$1,485,425 | \$0 | \$383,970 | \$443,243 | 29.84% |
| 23 | NATIONAL UNION FIRE INS CO OF PITTSBURGH P. | 0.92% | 14 | 3,255 | \$55,433 | \$55,385 | \$0 | \$16,773 | \$17,942 | 32.40% |
| 24 | PHILADELPHIA AMERICAN LIFE INSURANCE CO | 0.79% | 15 | 68 | \$47,140 | \$47,586 | \$0 | \$45,000 | \$41,766 | 87.77% |
| 25 | PHYSICIANS MUTUAL INSURANCE COMPANY | 0.34% | 20 | 26 | \$20,563 | \$20,184 | \$0 | \$0 | \$0 | 0.00% |
| 26 | RELiance STANDARD LIFE INSURANCE CO | 0.59% | 18 | 212 | \$35,583 | \$36,244 | \$0 | \$12,231 | \$17,141 | 47.29% |
| 27 | RESERVE NATIONAL INSURANCE COMPANY | 0.00% | 34 | 1 | \$86 | \$86 | \$0 | \$0 | \$0 | 0.00% |
| 28 | SENTRY INSURANCE A MUTUAL COMPANY | 0.02% | 29 | 1 | \$906 | \$905 | \$0 | \$0 | \$0 | 0.00% |
| 29 | SETTLERS LIFE INSURANCE COMPANY | 0.01% | 30 | 1 | \$836 | \$836 | \$0 | \$0 | \$0 | 0.00% |
| 30 | STANDARD LIFE AND ACCIDENT INSURANCE CO | 0.01% | 31 | 3 | \$587 | \$491 | \$0 | \$0 | \$0 | 0.00% |
| 31 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.68% | 16 | 591 | \$40,901 | \$41,218 | \$0 | \$37,131 | \$33,880 | 82.20% |
| 32 | TRANSAMERICA LIFE INSURANCE COMPANY | 13.57% | 2 | 23 | \$814,449 | \$849,138 | \$0 | \$242,739 | \$240,291 | 28.30% |
| 33 | TRUSTMARK INSURANCE COMPANY | 0.03% | 26 | 113 | \$1,614 | \$1,786 | \$0 | \$42,327 | \$14,889 | 833.65% |
| 34 | UNION FIDELITY LIFE INSURANCE COMPANY | 7.25% | 6 | 5,688 | \$434,752 | \$441,430 | \$0 | \$180,211 | \$162,316 | 36.77% |
| 35 | UNION LABOR LIFE INSURANCE COMPANY | 0.00% | 32 | 7 | \$276 | \$293 | \$0 | \$0 | \$0 | 0.00% |
| 36 | WASHINGTON NATIONAL INSURANCE CO | 0.00% | 35 | 1 | \$68 | \$74 | \$0 | \$48 | \$30 | 40.54% |
| 37 | ZURICH AMERICAN INSURANCE COMPANY | 0.15% | 23 | 207 | \$9,209 | \$9,505 | \$0 | \$0 | \$0 | 0.00% |
| TOTAL | | 100.00% | | 45,045 | \$6,000,269 | \$6,046,886 | \$0 | \$2,679,796 | \$2,528,155 | 41.81% |

MISSOURI GROUP SPECIFIED DISEASE INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ACCIDENT ONLY**

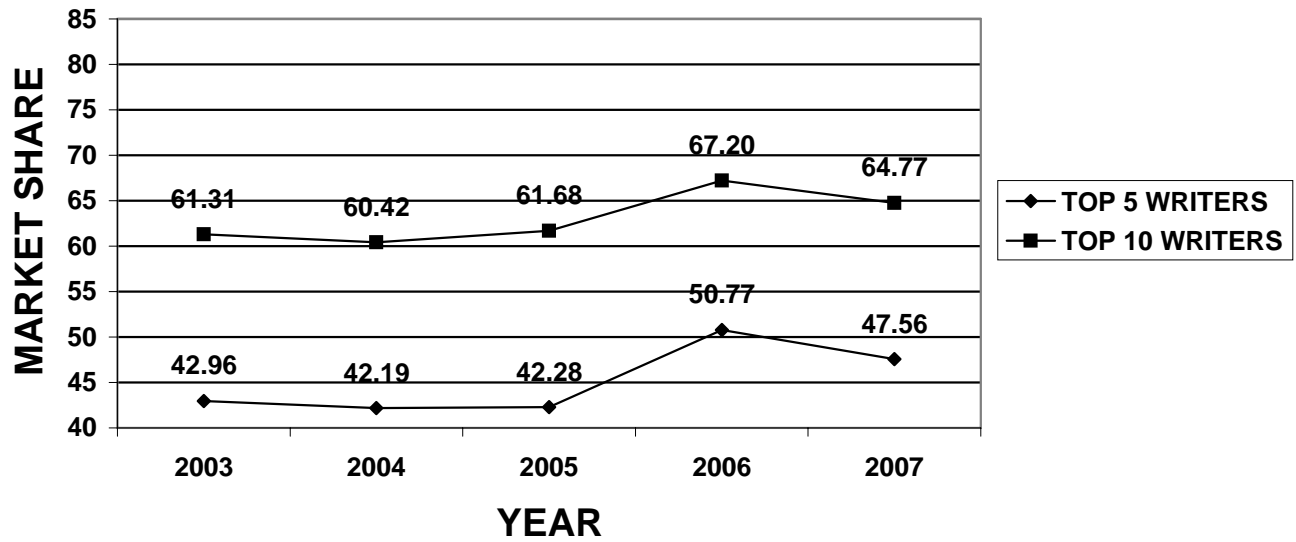
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | AAA LIFE INSURANCE COMPANY | 0.02% | 79 | 379 | \$20,034 | \$20,096 | \$0 | \$0 | \$33,092 | 164.67% |
| 2 | ACE AMERICAN INSURANCE COMPANY | 0.77% | 31 | 169,241 | \$734,825 | \$689,030 | \$0 | \$113,861 | \$131,573 | 19.10% |
| 3 | AETNA LIFE INSURANCE COMPANY | 1.17% | 20 | 56,380 | \$1,114,777 | \$1,112,507 | \$0 | \$407,617 | \$359,105 | 32.28% |
| 4 | AIG LIFE INSURANCE COMPANY | 4.11% | 7 | 493 | \$3,926,793 | \$3,972,472 | \$0 | \$831,016 | \$671,400 | 16.90% |
| 5 | AIG PREMIER INSURANCE COMPANY | 0.00% | 111 | 5 | \$141 | \$134 | \$0 | \$0 | \$14 | 10.45% |
| 6 | ALLIANZ LIFE INS COMPANY OF NORTH AMERICA | 0.00% | 108 | 3 | \$208 | \$158 | \$0 | \$222 | \$69 | 43.67% |
| 7 | ALLSTATE LIFE INSURANCE COMPANY | 0.84% | 27 | 7,898 | \$799,019 | \$802,327 | \$0 | \$289,093 | \$269,154 | 33.55% |
| 8 | ALTA HEALTH & LIFE INSURANCE COMPANY | 0.00% | 97 | 540 | \$3,062 | \$3,034 | \$0 | \$2,306 | \$2,298 | 75.74% |
| 9 | AMERICAN FIDELITY ASSURANCE COMPANY | 0.01% | 85 | 31 | \$12,105 | \$12,525 | \$0 | \$2,610 | \$4,744 | 37.88% |
| 10 | AMERICAN GENERAL ASSURANCE COMPANY | 0.06% | 62 | 371 | \$59,100 | \$17,613 | \$0 | \$26,930 | \$28,964 | 164.45% |
| 11 | AMERICAN GENERAL LIFE INSURANCE CO | 0.00% | 100 | 0 | \$956 | \$957 | \$0 | -\$300 | \$439 | 45.87% |
| 12 | AMERICAN HEALTH AND LIFE INSURANCE CO | 0.01% | 86 | 352 | \$9,745 | \$9,373 | \$0 | \$0 | -\$7,045 | -75.16% |
| 13 | AMERICAN HERITAGE LIFE INSURANCE CO | 0.06% | 64 | 513 | \$52,716 | \$53,593 | \$0 | \$12,073 | \$12,073 | 22.53% |
| 14 | AMERICAN INCOME LIFE INSURANCE CO | 0.19% | 42 | 218,776 | \$181,708 | \$171,210 | \$0 | \$120,553 | \$112,896 | 65.94% |
| 15 | AMERICAN MEDICAL SECURITY LIFE INS CO | 0.04% | 70 | 2,425 | \$40,009 | \$40,009 | \$0 | \$0 | \$0 | 0.00% |
| 16 | AMERICAN NATIONAL LIFE INS CO OF TEXAS | 0.00% | 114 | 12 | \$25 | \$5 | \$0 | \$0 | \$4 | 80.00% |
| 17 | AMERICAN SENTINEL INSURANCE COMPANY | 0.05% | 66 | 2,541 | \$47,403 | \$63,933 | \$0 | \$11,305 | -\$3,030 | -4.74% |
| 18 | AMERICAN UNDERWRITERS LIFE INS COMPANY | 0.55% | 33 | 1,463 | \$527,525 | \$527,525 | \$0 | \$92,750 | \$179,057 | 33.94% |
| 19 | AMERICAN UNITED LIFE INSURANCE CO | 0.16% | 46 | 7,469 | \$153,149 | \$150,711 | \$0 | \$60,000 | \$48,346 | 32.08% |
| 20 | AMEX ASSURANCE COMPANY | 1.11% | 22 | 427,252 | \$1,056,302 | \$1,036,000 | \$0 | \$500 | -\$126,622 | -12.22% |
| 21 | ANTHEM LIFE INSURANCE COMPANY | 0.83% | 28 | 93,267 | \$791,798 | \$795,896 | \$0 | \$357,538 | \$533,180 | 66.99% |
| 22 | AUTO CLUB LIFE INSURANCE COMPANY | 0.08% | 59 | 988 | \$76,187 | \$81,966 | \$0 | \$12,500 | \$12,631 | 15.41% |
| 23 | BALBOA INSURANCE COMPANY | 0.00% | 109 | 7 | \$190 | \$190 | \$0 | \$0 | \$1,958 | 1030.53% |
| 24 | BALBOA LIFE INSURANCE COMPANY | 0.19% | 43 | 3,501 | \$176,879 | \$176,952 | \$0 | \$3,513 | \$7,348 | 4.15% |
| 25 | BANKERS LIFE AND CASUALTY COMPANY | 0.00% | 106 | 4 | \$312 | \$322 | \$0 | \$0 | \$0 | 0.00% |
| 26 | BCS INSURANCE COMPANY | 0.48% | 36 | 922 | \$462,416 | \$200,891 | \$0 | \$20,938 | -\$54,970 | -27.36% |
| 27 | BOSTON MUTUAL LIFE INSURANCE COMPANY | 0.03% | 75 | 114 | \$25,011 | \$25,398 | \$0 | \$0 | \$0 | 0.00% |
| 28 | CAPITOL INDEMNITY CORPORATION | 0.18% | 45 | 270 | \$170,071 | \$157,516 | \$0 | \$14,208 | \$26,567 | 16.87% |
| 29 | CHESAPEAKE LIFE INSURANCE COMPANY THE | 0.55% | 34 | 9,324 | \$525,902 | \$598,227 | \$0 | \$739,281 | \$373,534 | 62.44% |
| 30 | CIGNA LIFE INSURANCE CO OF NEW YORK | 0.00% | 117 | 0 | \$0 | \$0 | \$0 | \$722 | -\$7,752 | N/A |
| 31 | COLONIAL PENN LIFE INSURANCE COMPANY | 0.00% | 105 | 4 | \$411 | \$539 | \$0 | \$0 | \$45 | 8.35% |
| 32 | COLUMBIAN LIFE INSURANCE COMPANY | 1.06% | 23 | 1,819 | \$1,013,280 | \$1,013,280 | \$0 | \$948,748 | \$1,087,705 | 107.34% |
| 33 | COMBINED INSURANCE CO OF AMERICA | 0.13% | 54 | 982 | \$120,400 | \$33,103 | \$0 | \$72,268 | -\$71,614 | -216.34% |
| 34 | COMMERCIAL TRAVELERS MUTUAL INS CO | 0.02% | 78 | 700 | \$20,613 | \$20,690 | \$0 | \$3,801 | \$3,815 | 18.44% |
| 35 | CONNECTICUT GENERAL LIFE INS CO | 0.00% | 117 | 3 | -\$3,004 | -\$3,043 | \$0 | \$0 | \$0 | 0.00% |
| 36 | CONSECO HEALTH INSURANCE COMPANY | 0.01% | 87 | 30 | \$8,556 | \$8,617 | \$0 | \$956 | \$958 | 11.12% |
| 37 | CONSECO INSURANCE COMPANY | 0.03% | 74 | 400 | \$25,946 | \$26,816 | \$0 | \$52,478 | \$45,198 | 168.55% |
| 38 | CONTINENTAL AMERICAN INSURANCE CO | 0.02% | 81 | 73 | \$16,145 | \$16,713 | \$0 | \$619 | \$628 | 3.76% |
| 39 | CONTINENTAL CASUALTY COMPANY | 1.98% | 14 | 0 | \$1,887,994 | \$1,870,707 | \$0 | \$1,108,069 | \$960,569 | 51.35% |
| 40 | CUNA MUTUAL INSURANCE SOCIETY | 0.98% | 26 | 62,081 | \$934,668 | \$947,178 | \$0 | \$40,250 | \$116,220 | 12.27% |
| 41 | FARM BUREAU LIFE INS COMPANY OF MISSOURI | 0.05% | 65 | 105,474 | \$50,841 | \$50,841 | \$0 | \$32,000 | \$40,000 | 78.68% |
| 42 | FARMERS NEW WORLD LIFE INSURANCE CO | 0.00% | 117 | 4 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 43 | FEDERAL INSURANCE COMPANY | 2.38% | 11 | 27,999 | \$2,273,731 | \$2,170,193 | \$0 | \$788,840 | \$977,039 | 45.02% |
| 44 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.00% | 96 | 73 | \$3,090 | \$10,438 | \$0 | \$187 | \$615 | 5.89% |
| 45 | GERBER LIFE INSURANCE COMPANY | 0.02% | 82 | 5,035 | \$15,930 | \$15,688 | \$0 | \$0 | \$0 | 0.00% |
| 46 | GOVERNMENT EMPLOYEES INSURANCE CO | 0.00% | 104 | 2 | \$480 | \$480 | \$0 | \$0 | \$4 | 0.83% |
| 47 | GREAT AMERICAN INSURANCE COMPANY | 1.23% | 19 | 744 | \$1,169,244 | \$2,241,536 | \$0 | \$2,182,760 | \$1,813,767 | 80.92% |
| 48 | GREAT WEST LIFE & ANNUITY INSURANCE CO | 0.05% | 68 | 13,130 | \$43,819 | \$44,039 | \$0 | \$39,971 | \$39,819 | 90.42% |
| 49 | GUARANTEE TRUST LIFE INSURANCE CO | 0.16% | 47 | 33,752 | \$151,888 | \$151,640 | \$0 | \$58,838 | \$62,113 | 40.96% |
| 50 | GUARDIAN LIFE INSURANCE CO OF AMERICA | 1.04% | 24 | 73,200 | \$993,947 | \$998,097 | \$0 | \$309,017 | \$389,592 | 39.03% |
| 51 | HARTFORD FIRE INSURANCE COMPANY | 0.00% | 117 | 0 | \$0 | \$214 | \$0 | \$0 | \$60,773 | 28398.60% |
| 52 | HARTFORD LIFE AND ACCIDENT INSURANCE CO | 7.82% | 2 | 138,690 | \$7,463,064 | \$7,532,529 | \$0 | \$3,630,994 | \$4,085,888 | 54.24% |
| 53 | HARTFORD LIFE INSURANCE COMPANY | 2.47% | 10 | 16,726 | \$2,357,236 | \$2,190,577 | \$0 | \$1,461,647 | \$1,501,842 | 68.56% |
| 54 | HEALTHY ALLIANCE LIFE INSURANCE CO | 0.26% | 39 | 678 | \$245,660 | \$200,110 | \$0 | \$18,210 | \$18,498 | 9.24% |
| 55 | HM LIFE INSURANCE COMPANY | 0.00% | 94 | 2 | \$3,492 | \$3,492 | \$0 | \$0 | \$0 | 0.00% |
| 56 | HOUSEHOLD LIFE INSURANCE COMPANY | 0.00% | 95 | 26 | \$3,194 | \$3,258 | \$0 | \$0 | -\$384 | -11.79% |
| 57 | INSURANCE COMPANY OF NORTH AMERICA | 0.00% | 115 | 0 | \$19 | \$19 | \$0 | \$15,160 | -\$140,588 | -739936.84% |
| 58 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.02% | 76 | 0 | \$23,712 | \$22,806 | \$0 | \$15,000 | \$15,046 | 65.97% |
| 59 | KANAWHA INSURANCE COMPANY | 0.02% | 83 | 87 | \$15,360 | \$15,460 | \$0 | \$639 | \$779 | 5.04% |
| 60 | LAFAYETTE LIFE INSURANCE COMPANY THE | 0.15% | 48 | 9,844 | \$143,955 | \$144,392 | \$0 | \$35,000 | \$37,487 | 25.96% |
| 61 | LIBERTY LIFE INSURANCE COMPANY | 1.02% | 25 | 6,129 | \$977,848 | \$1,115,794 | \$0 | \$273,337 | -\$94,430 | -8.46% |
| 62 | LIBERTY NATIONAL LIFE INSURANCE COMPANY | 0.00% | 110 | 2 | \$145 | \$145 | \$0 | \$0 | \$0 | 0.00% |
| 63 | LIFE INSURANCE COMPANY OF NORTH AMERICA | 7.00% | 3 | 190,969 | \$6,683,946 | \$6,683,946 | \$0 | \$2,821,036 | \$5,836,260 | 87.32% |
| 64 | LIFE INVESTORS INSURANCE CO OF AMERICA | 0.07% | 60 | 346 | \$65,990 | \$66,236 | \$0 | \$88,114 | \$85,953 | 129.77% |
| 65 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 0.77% | 30 | 51,264 | \$736,795 | \$741,839 | \$0 | \$199,000 | \$233,261 | 31.44% |
| 66 | LOYAL AMERICAN LIFE INSURANCE COMPANY | 0.01% | 88 | 53 | \$8,333 | \$5,509 | \$0 | \$0 | \$0 | 0.00% |
| 67 | MEGA LIFE AND HEALTH INSURANCE CO THE | 0.06% | 61 | 422 | \$59,851 | \$58,922 | \$0 | \$7,220 | \$6,910 | 11.73% |
| 68 | METROPOLITAN LIFE INSURANCE COMPANY | 4.56% | 6 | 328,023 | \$4,354,915 | \$4,337,378 | \$0 | \$2,492,840 | \$2,826,149 | 65.16% |
| 69 | MIDWEST NATIONAL LIFE INS CO OF TENNESSEE | 0.01% | 91 | 11 | \$6,290 | \$6,262 | \$0 | \$44 | \$44 | 0.70% |
| 70 | MINNESOTA LIFE INSURANCE COMPANY | 2.03% | 13 | 48,121 | \$1,934,407 | \$1,943,707 | \$0 | \$942,447 | \$1,061,152 | 54.59% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP ACCIDENT ONLY**

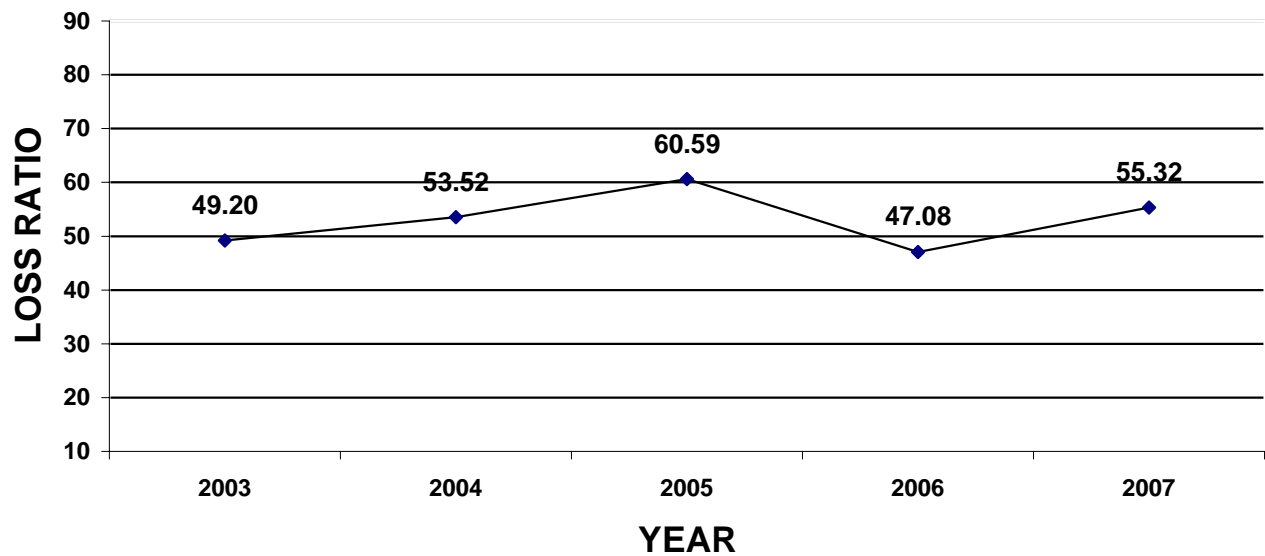
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 71 | MONUMENTAL LIFE INSURANCE COMPANY | 3.08% | 8 | 27,717 | \$2,937,673 | \$2,981,160 | \$0 | \$1,048,939 | \$1,019,330 | 34.19% |
| 72 | MUTUAL OF OMAHA INSURANCE COMPANY | 2.99% | 9 | 380,556 | \$2,849,265 | \$1,998,580 | \$0 | \$935,320 | \$3,527,728 | 176.51% |
| 73 | NATIONAL CASUALTY COMPANY | 0.03% | 72 | 3,816 | \$27,253 | \$27,834 | \$0 | \$0 | \$0 | 0.00% |
| 74 | NATIONAL UNION FIRE INS CO OF PITTSBURGH P. | 7.00% | 4 | 340,440 | \$6,681,729 | \$6,675,893 | \$0 | \$2,021,870 | \$2,162,668 | 32.40% |
| 75 | NATIONWIDE LIFE INSURANCE COMPANY | 0.70% | 32 | 1,850 | \$664,063 | \$665,322 | \$0 | \$270,742 | \$534,033 | 80.27% |
| 76 | NEW ENGLAND LIFE INSURANCE COMPANY | 0.00% | 103 | 7 | \$539 | \$537 | \$0 | \$0 | \$0 | 0.00% |
| 77 | NEW YORK LIFE INSURANCE COMPANY | 0.18% | 44 | 3,274 | \$170,304 | \$169,608 | \$0 | \$36,976 | \$35,043 | 20.66% |
| 78 | OLD REPUBLIC INSURANCE COMPANY | 0.00% | 117 | 1 | \$0 | \$0 | \$0 | \$0 | -\$144 | N/A |
| 79 | OLD REPUBLIC LIFE INSURANCE COMPANY | 1.46% | 17 | 12 | \$1,390,754 | \$1,390,754 | \$0 | \$828,134 | \$1,056,844 | 75.99% |
| 80 | PAN AMERICAN LIFE INSURANCE COMPANY | 0.09% | 57 | 484 | \$89,535 | \$93,660 | \$0 | \$0 | \$0 | 0.00% |
| 81 | PAUL REVERE LIFE INSURANCE COMPANY | 0.00% | 98 | 38 | \$1,898 | \$1,850 | \$0 | \$0 | \$0 | 0.00% |
| 82 | PERICO LIFE INSURANCE COMPANY | 0.00% | 92 | 47 | \$4,770 | \$4,788 | \$0 | \$6,990 | \$4,345 | 90.75% |
| 83 | PHILADELPHIA AMERICAN LIFE INSURANCE CO | 0.15% | 51 | 580 | \$139,285 | \$140,603 | \$0 | \$49,689 | \$46,117 | 32.80% |
| 84 | PHOENIX LIFE INSURANCE COMPANY | 0.00% | 116 | 0 | \$18 | \$0 | \$0 | \$0 | \$0 | N/A |
| 85 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 0.00% | 112 | 109 | \$86 | \$53 | \$0 | \$239,434 | \$233,406 | 440388.68% |
| 86 | PROVIDENT LIFE AND CASUALTY INSURANCE CO | 0.00% | 113 | 2 | \$37 | \$38 | \$0 | \$0 | \$0 | 0.00% |
| 87 | PRUDENTIAL INSURANCE CO OF AMERICA THE | 1.11% | 21 | 6,421 | \$1,057,925 | \$1,071,671 | \$0 | \$230,488 | \$304,365 | 28.40% |
| 88 | QBE INSURANCE CORPORATION | 0.10% | 56 | 1,455 | \$97,249 | \$97,249 | \$0 | \$15,114 | \$15,114 | 15.54% |
| 89 | REASSURE AMERICA LIFE INSURANCE CO | 0.00% | 102 | 4 | \$804 | \$804 | \$0 | \$0 | \$0 | 0.00% |
| 90 | RELIABLE LIFE INSURANCE COMPANY | 0.00% | 117 | 8 | \$0 | \$0 | \$0 | \$20,183 | \$21,121 | N/A |
| 91 | RELIAANCE STANDARD LIFE INSURANCE CO | 1.59% | 16 | 15,481 | \$1,518,133 | \$1,546,371 | \$0 | \$302,945 | \$424,568 | 27.46% |
| 92 | RELIASTAR LIFE INSURANCE COMPANY | 0.03% | 73 | 1,449 | \$26,953 | \$26,908 | \$0 | \$0 | \$0 | 0.00% |
| 93 | SEARS LIFE INSURANCE COMPANY | 0.80% | 29 | 6,767 | \$767,767 | \$692,859 | \$0 | \$243,722 | \$225,656 | 32.57% |
| 94 | SECURITY MUTUAL LIFE INS CO OF NEW YORK | 0.02% | 77 | 642 | \$23,635 | \$23,890 | \$0 | \$9,873 | \$9,573 | 40.07% |
| 95 | SENTRY INSURANCE A MUTUAL COMPANY | 0.03% | 71 | 449 | \$28,984 | \$28,984 | \$0 | \$0 | \$0 | 0.00% |
| 96 | SENTRY LIFE INSURANCE COMPANY (L&H ACCT) | 0.13% | 53 | 268 | \$127,554 | \$133,949 | \$0 | \$44,177 | \$27,967 | 20.88% |
| 97 | SHENANDOAH LIFE INSURANCE COMPANY | 0.00% | 99 | 199 | \$1,691 | \$1,677 | \$0 | \$0 | \$0 | 0.00% |
| 98 | STANDARD INSURANCE COMPANY | 2.05% | 12 | 768,271 | \$1,955,580 | \$1,955,190 | \$0 | \$3,281,500 | \$3,512,467 | 179.65% |
| 99 | STANDARD LIFE AND ACCIDENT INSURANCE CO | 0.00% | 107 | 2 | \$227 | \$201 | \$0 | \$0 | \$0 | 0.00% |
| 100 | STANDARD SECURITY LIFE INS CO OF NEW YORK | 0.04% | 69 | 633 | \$40,256 | \$40,256 | \$0 | \$2,584 | \$2,584 | 6.42% |
| 101 | STARNET INSURANCE COMPANY | 0.09% | 58 | 181 | \$83,768 | \$45,422 | \$0 | \$534 | \$19,698 | 43.37% |
| 102 | STATE FARM MUTUAL AUTOMOBILE INS CO | 0.15% | 49 | 3,342 | \$141,806 | \$141,806 | \$0 | \$0 | \$1,863 | 1.31% |
| 103 | STONEBRIDGE LIFE INSURANCE COMPANY | 5.95% | 5 | 109,728 | \$5,680,842 | \$5,724,862 | \$0 | \$1,729,357 | \$1,577,943 | 27.56% |
| 104 | SYMETRA LIFE INSURANCE COMPANY | 0.06% | 63 | 4,377 | \$52,761 | \$52,408 | \$0 | \$35,715 | \$33,381 | 63.69% |
| 105 | TIG INSURANCE COMPANY | 0.00% | 117 | 0 | \$0 | \$0 | \$0 | \$0 | \$99 | N/A |
| 106 | TIME INSURANCE COMPANY | 0.01% | 89 | 358 | \$8,049 | \$8,088 | \$0 | \$0 | \$0 | 0.00% |
| 107 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.14% | 52 | 194 | \$129,821 | \$133,259 | \$0 | \$13,635 | \$13,497 | 10.13% |
| 108 | TRANSAMERICA OCCIDENTAL LIFE INS CO | 0.01% | 90 | 2 | \$8,011 | \$8,011 | \$0 | \$0 | \$0 | 0.00% |
| 109 | TRUSTMARK INSURANCE COMPANY | 0.00% | 93 | 15 | \$4,413 | \$4,884 | \$0 | \$0 | \$0 | 0.00% |
| 110 | TRUSTMARK LIFE INSURANCE COMPANY | 0.02% | 80 | 825 | \$18,313 | \$20,005 | \$0 | \$0 | \$0 | 0.00% |
| 111 | U S SPECIALTY INSURANCE COMPANY | 0.32% | 38 | 27 | \$304,154 | \$338,827 | \$0 | \$266,351 | -\$21,026 | -6.21% |
| 112 | UNICARE LIFE & HEALTH INSURANCE COMPANY | 0.15% | 50 | 3,735 | \$139,607 | \$135,391 | \$0 | \$111,430 | \$116,363 | 85.95% |
| 113 | UNION FIDELITY LIFE INSURANCE COMPANY | 0.49% | 35 | 9,662 | \$470,744 | \$477,976 | \$0 | \$143,257 | \$129,311 | 27.05% |
| 114 | UNION LABOR LIFE INSURANCE COMPANY | 0.10% | 55 | 4,209 | \$99,814 | \$100,537 | \$0 | \$33,883 | \$31,623 | 31.45% |
| 115 | UNION SECURITY INSURANCE COMPANY | 0.05% | 67 | 2,334 | \$47,167 | \$47,114 | \$0 | \$80,000 | \$74,153 | 157.39% |
| 116 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 0.36% | 37 | 36,729 | \$339,952 | \$343,133 | \$0 | \$250,032 | \$251,925 | 73.42% |
| 117 | UNITED STATES FIRE INSURANCE COMPANY | 1.89% | 15 | 10,349 | \$1,800,539 | \$1,800,539 | \$0 | \$732,652 | \$1,274,268 | 70.77% |
| 118 | UNITED STATES LIFE INSURANCE CO NEW YORK | 0.25% | 40 | 592 | \$242,774 | \$210,201 | \$0 | \$16,636 | \$15,704 | 7.47% |
| 119 | UNITED TEACHER ASSOCIATES INSURANCE CO | 0.00% | 117 | 2 | \$0 | \$0 | \$0 | \$22,208 | \$25,438 | N/A |
| 120 | UNUM LIFE INSURANCE COMPANY OF AMERICA | 1.44% | 18 | 68,130 | \$1,373,078 | \$1,361,879 | \$0 | \$657,128 | \$641,464 | 47.10% |
| 121 | USAA LIFE INSURANCE COMPANY | 0.01% | 84 | 89 | \$14,295 | \$14,365 | \$0 | \$0 | \$0 | 0.00% |
| 122 | WASHINGTON NATIONAL INSURANCE CO | 0.22% | 41 | 6,103 | \$211,176 | \$231,548 | \$0 | \$148,641 | \$95,328 | 41.17% |
| 123 | WILTON REASSURANCE LIFE CO OF NEW YORK | 0.00% | 101 | 7 | \$862 | \$862 | \$0 | \$0 | \$0 | 0.00% |
| 124 | ZURICH AMERICAN INSURANCE COMPANY | 19.78% | 1 | 112,995 | \$18,877,002 | \$18,488,221 | \$0 | \$11,112,261 | \$11,428,274 | 61.81% |
| 125 | TOTAL | 100.00% | | 4,056,406 | \$95,433,474 | \$94,870,744 | \$0 | \$45,701,126 | \$52,482,231 | 55.32% |

MISSOURI GROUP ACCIDENT ONLY INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DISABILITY INCOME**

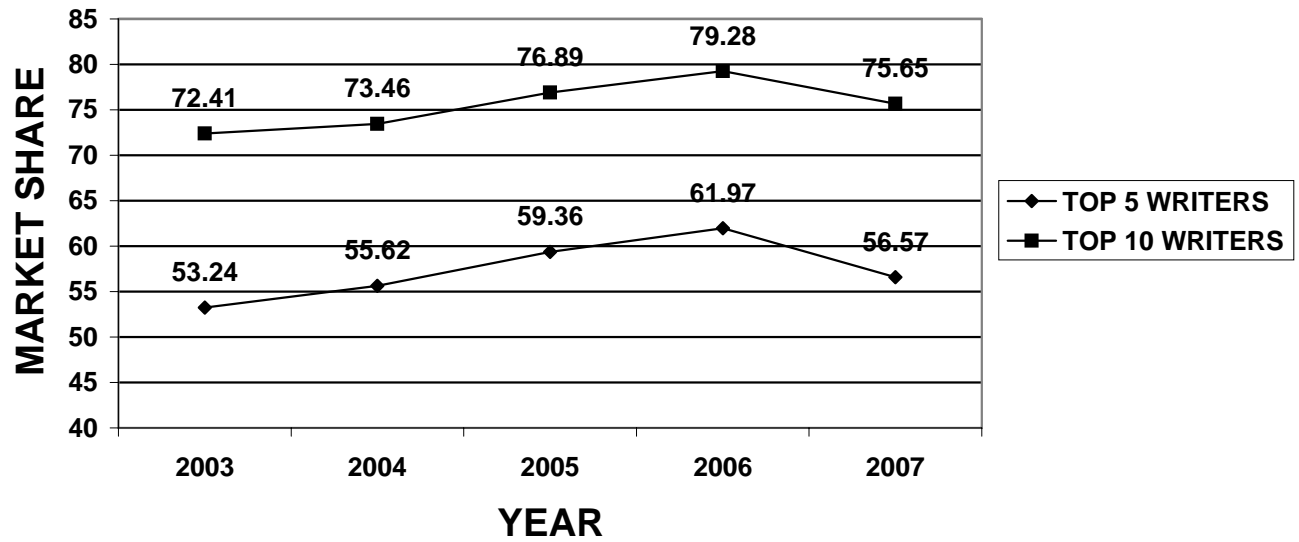
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|--|--------------|----------------------|-------------------|------------------------|-----------------------|----------------|--------------------|------------------------|------------|
| 1 | ACE AMERICAN INSURANCE COMPANY | 2.35% | 13 | 20 | \$6,082,392 | \$5,741,923 | \$0 | \$5,579,209 | \$6,447,102 | 112.28% |
| 2 | AETNA LIFE INSURANCE COMPANY | 3.55% | 9 | 17,014 | \$9,158,463 | \$8,756,671 | \$0 | \$4,994,163 | \$6,491,491 | 74.13% |
| 3 | AIG LIFE INSURANCE COMPANY | 0.07% | 45 | 356 | \$172,835 | \$171,678 | \$0 | \$207,128 | \$227,764 | 132.67% |
| 4 | AIG PREMIER INSURANCE COMPANY | 0.00% | 104 | 0 | -\$117 | -\$117 | \$0 | \$0 | \$0 | 0.00% |
| 5 | ALTA HEALTH & LIFE INSURANCE COMPANY | 0.00% | 89 | 541 | \$1,845 | \$1,828 | \$0 | \$1,389 | \$1,384 | 75.71% |
| 6 | AMERICAN BANKERS LIFE ASSUR OF FLORIDA | 0.12% | 39 | 3,704 | \$316,674 | \$318,428 | \$0 | \$342,376 | \$263,035 | 82.60% |
| 7 | AMERICAN COMMUNITY MUTUAL INSURANCE CO | 0.00% | 84 | 14 | \$4,816 | \$4,754 | \$0 | \$5,902 | \$5,910 | 124.32% |
| 8 | AMERICAN FAMILY LIFE ASSURANCE CO OF COLUI | 0.00% | 74 | 25 | \$12,274 | \$11,681 | \$0 | \$0 | \$0 | 0.00% |
| 9 | AMERICAN FIDELITY ASSURANCE COMPANY | 1.34% | 15 | 8,623 | \$3,473,410 | \$3,523,231 | \$0 | \$1,146,727 | \$1,415,634 | 40.18% |
| 10 | AMERICAN GENERAL ASSURANCE COMPANY | -0.12% | 104 | 236 | -\$307,185 | -\$513,643 | \$0 | \$356,943 | \$365,140 | -71.09% |
| 11 | AMERICAN GENERAL LIFE & ACCIDENT INS CO | 0.00% | 104 | 3 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 12 | AMERICAN GENERAL LIFE INSURANCE CO | 0.00% | 87 | 0 | \$2,619 | \$2,447 | \$0 | \$0 | \$0 | 0.00% |
| 13 | AMERICAN HERITAGE LIFE INSURANCE CO | 0.02% | 63 | 440 | \$38,798 | \$43,323 | \$0 | \$43,355 | \$46,170 | 106.57% |
| 14 | AMERICAN INTERNATIONAL LIFE ASSUR OF NY | 0.00% | 104 | 0 | \$0 | \$0 | \$0 | \$117,990 | -\$20,243 | N/A |
| 15 | AMERICAN MEDICAL SECURITY LIFE INS COMPANY | 0.00% | 80 | 18 | \$7,753 | \$8,438 | \$0 | \$4,907 | \$4,581 | 54.29% |
| 16 | AMERICAN NATIONAL INSURANCE COMPANY | 0.02% | 55 | 639 | \$57,824 | \$57,824 | \$0 | \$78,701 | \$78,701 | 136.10% |
| 17 | AMERICAN UNDERWRITERS LIFE INSURANCE CO | 0.00% | 95 | 1 | \$689 | \$689 | \$0 | \$0 | \$0 | 0.00% |
| 18 | AMERICAN UNITED LIFE INSURANCE CO | 0.65% | 20 | 6,804 | \$1,674,258 | \$1,647,608 | \$0 | \$1,158,953 | \$934,137 | 56.70% |
| 19 | ANTHEM LIFE INSURANCE COMPANY | 0.41% | 28 | 5,047 | \$1,049,591 | \$1,055,025 | \$0 | \$219,026 | \$326,624 | 30.96% |
| 20 | AVIVA LIFE INSURANCE COMPANY | 0.00% | 104 | 0 | \$0 | \$0 | \$0 | \$315 | -\$1,122 | N/A |
| 21 | BALTIMORE LIFE INSURANCE COMPANY THE | 0.00% | 104 | 0 | \$0 | \$0 | \$0 | \$38,400 | \$38,400 | N/A |
| 22 | BCS LIFE INSURANCE COMPANY | 0.00% | 75 | 421 | \$11,246 | \$15,509 | \$0 | \$2,517 | \$4,023 | 25.94% |
| 23 | BEST LIFE AND HEALTH INSURANCE COMPANY | 0.00% | 78 | 25 | \$9,716 | \$9,716 | \$0 | \$425 | \$405 | 4.17% |
| 24 | BOSTON MUTUAL LIFE INSURANCE COMPANY | 0.18% | 34 | 266 | \$467,397 | \$474,631 | \$0 | \$436,804 | \$422,829 | 89.09% |
| 25 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.00% | 99 | 2 | \$289 | \$289 | \$0 | \$0 | \$0 | 0.00% |
| 26 | CENTRAL STATES HEALTH & LIFE COMPANY | 0.00% | 104 | 15 | -\$10,999 | \$2,125 | \$0 | \$9,971 | \$114 | 5.36% |
| 27 | CENTRAL STATES INDEMNITY CO OF OMAHA | 0.00% | 81 | 41 | \$6,317 | \$6,405 | \$0 | \$1,703 | \$2,765 | 43.17% |
| 28 | CENTRAL UNITED LIFE INSURANCE CO | 0.02% | 62 | 155 | \$41,707 | \$64,726 | \$0 | \$19,558 | \$19,675 | 30.40% |
| 29 | CIGNA LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 104 | 0 | \$0 | \$0 | \$0 | \$611,415 | \$1,079,414 | N/A |
| 30 | COLONIAL LIFE & ACCIDENT INS CO | 0.05% | 47 | 472 | \$128,239 | \$132,115 | \$0 | \$252,006 | \$112,466 | 85.13% |
| 31 | COMMERCIAL TRAVELERS MUTUAL INS COMPANY | 0.03% | 54 | 265 | \$66,985 | \$67,237 | \$0 | \$11,167 | \$11,208 | 16.67% |
| 32 | COMPANION LIFE INSURANCE COMPANY | 0.02% | 58 | 169 | \$53,321 | \$53,362 | \$0 | \$43,378 | \$44,359 | 83.13% |
| 33 | CONNECTICUT GENERAL LIFE INS CO | 0.00% | 104 | 9 | -\$1,830 | -\$1,854 | \$0 | \$160 | \$163 | -8.79% |
| 34 | CONTINENTAL AMERICAN INSURANCE COMPANY | 0.01% | 71 | 21 | \$15,355 | \$15,895 | \$0 | \$588 | \$597 | 3.76% |
| 35 | CONTINENTAL CASUALTY COMPANY | 0.00% | 104 | 0 | \$0 | -\$120,946 | \$0 | \$3,042,262 | -\$1,780,364 | 1472.03% |
| 36 | COUNTRY LIFE INSURANCE COMPANY | 0.00% | 104 | 134 | \$0 | \$0 | \$0 | \$10,244 | \$44,210 | N/A |
| 37 | CUNA MUTUAL INSURANCE SOCIETY | 0.11% | 40 | 1,279 | \$285,689 | \$285,154 | \$0 | \$65,382 | \$72,991 | 25.60% |
| 38 | EMPLOYERS INSURANCE COMPANY OF WAUSAU | 0.00% | 104 | 0 | \$0 | \$0 | \$0 | \$27,898 | \$12,210 | N/A |
| 39 | EPIC LIFE INSURANCE COMPANY THE | 0.01% | 65 | 247 | \$33,409 | \$32,557 | \$0 | \$9,682 | \$10,639 | 32.68% |
| 40 | FARM BUREAU LIFE INS COMPANY OF MISSOURI | 0.08% | 43 | 627 | \$202,318 | \$202,318 | \$0 | \$98,875 | \$62,100 | 30.69% |
| 41 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.10% | 41 | 453 | \$253,525 | \$254,793 | \$0 | \$82,001 | \$71,358 | 28.01% |
| 42 | FORT DEARBORN LIFE INSURANCE COMPANY | 0.63% | 22 | 9,241 | \$1,633,977 | \$1,633,977 | \$0 | \$962,074 | \$962,074 | 58.88% |
| 43 | GENWORTH LIFE AND ANNUITY INSURANCE CO | 0.00% | 85 | 7 | \$4,435 | \$4,495 | \$0 | \$0 | \$0 | 0.00% |
| 44 | GOLDEN RULE INSURANCE COMPANY | 0.00% | 103 | 0 | \$6 | \$6 | \$0 | \$0 | \$0 | 0.00% |
| 45 | GREAT SOUTHERN LIFE INSURANCE COMPANY | 0.01% | 69 | 23 | \$17,622 | \$17,673 | \$0 | \$0 | \$0 | 0.00% |
| 46 | GREAT WEST LIFE & ANNUITY INSURANCE CO | 0.05% | 48 | 2,102 | \$125,157 | \$125,785 | \$0 | \$114,168 | \$113,732 | 90.42% |
| 47 | GREAT WEST LIFE ASSURANCE COMPANY | 0.04% | 51 | 2 | \$107,136 | \$65,765 | \$0 | \$2,889 | \$1,545 | 2.35% |
| 48 | GUARANTEE TRUST LIFE INSURANCE CO | 0.00% | 102 | 0 | \$15 | \$15 | \$0 | \$0 | \$0 | 0.00% |
| 49 | GUARDIAN LIFE INSURANCE CO OF AMERICA | 3.86% | 7 | 59,251 | \$9,973,171 | \$10,020,707 | \$0 | \$4,236,540 | \$5,071,837 | 50.61% |
| 50 | HARTFORD FIRE INSURANCE COMPANY | 0.00% | 86 | 71 | \$3,554 | \$3,554 | \$0 | \$0 | \$0 | 0.00% |
| 51 | HARTFORD LIFE AND ACCIDENT INSURANCE CO | 13.64% | 1 | 307,814 | \$35,225,842 | \$34,726,075 | \$0 | \$23,364,528 | \$28,461,245 | 81.96% |
| 52 | HARTFORD LIFE INSURANCE COMPANY | 0.62% | 23 | 24,258 | \$1,613,044 | \$1,610,366 | \$0 | \$1,126,812 | \$1,452,467 | 90.19% |
| 53 | HEALTHY ALLIANCE LIFE INSURANCE CO | 0.18% | 33 | 218 | \$477,716 | \$389,139 | \$0 | \$706,793 | \$717,972 | 184.50% |
| 54 | HM LIFE INSURANCE COMPANY | 0.00% | 104 | 0 | \$0 | \$0 | \$0 | \$64,170 | \$61,910 | N/A |
| 55 | HORACE MANN LIFE INSURANCE COMPANY | 0.02% | 56 | 233 | \$55,372 | \$56,663 | \$0 | \$61,686 | \$60,087 | 106.04% |
| 56 | HUMANA INSURANCE COMPANY | 0.01% | 68 | 58 | \$24,241 | \$24,241 | \$0 | \$33,603 | \$0 | 0.00% |
| 57 | ILLINOIS MUTUAL LIFE INSURANCE COMPANY | 0.01% | 64 | 123 | \$34,747 | \$34,993 | \$0 | \$38,231 | \$31,029 | 88.67% |
| 58 | INDIANAPOLIS LIFE INSURANCE COMPANY | 0.00% | 104 | 0 | \$0 | \$0 | \$0 | \$0 | \$3,827 | N/A |
| 59 | JEFFERSON NATIONAL LIFE INSURANCE CO | 0.00% | 104 | 0 | \$0 | \$0 | \$0 | \$5,833 | -\$2 | N/A |
| 60 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.00% | 90 | 11 | \$1,607 | \$1,427 | \$0 | \$0 | \$0 | 0.00% |
| 61 | KANAWHA INSURANCE COMPANY | 0.27% | 31 | 1,775 | \$706,145 | \$710,719 | \$0 | \$56,827 | \$69,302 | 9.75% |
| 62 | KANSAS CITY LIFE INSURANCE COMPANY | 0.37% | 29 | 5,528 | \$956,934 | \$951,113 | \$0 | \$751,275 | \$771,016 | 81.06% |
| 63 | LAFAYETTE LIFE INSURANCE COMPANY THE | 0.57% | 24 | 4,568 | \$1,467,412 | \$1,471,871 | \$0 | \$998,369 | \$1,069,302 | 72.65% |
| 64 | LIBERTY LIFE ASSURANCE COMPANY OF BOSTON | 0.64% | 21 | 12,650 | \$1,663,888 | \$1,692,766 | \$0 | \$2,175,201 | \$2,183,774 | 129.01% |
| 65 | LIBERTY LIFE INSURANCE COMPANY | 0.02% | 60 | 216 | \$46,214 | \$52,733 | \$0 | \$35,099 | -\$12,126 | -23.00% |
| 66 | LIFE INSURANCE COMPANY OF NORTH AMERICA | 4.59% | 6 | 54,845 | \$11,843,468 | \$11,843,468 | \$0 | \$6,748,523 | \$9,931,335 | 83.85% |
| 67 | LIFE INVESTORS INSURANCE CO OF AMERICA | 0.01% | 66 | 11 | \$31,126 | \$32,010 | \$0 | \$5,782 | \$608 | 1.90% |
| 68 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 3.58% | 8 | 58,190 | \$9,236,939 | \$9,263,875 | \$0 | \$4,468,868 | \$4,834,485 | 52.19% |
| 69 | LUMBERMENS MUTUAL CASUALTY COMPANY | 0.00% | 104 | 0 | \$0 | \$0 | \$0 | \$143,359 | \$838,006 | N/A |
| 70 | MADISON NATIONAL LIFE INSURANCE CO INC | 0.04% | 50 | 652 | \$108,702 | \$108,270 | \$0 | \$9,664 | \$47,098 | 43.50% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DISABILITY INCOME**

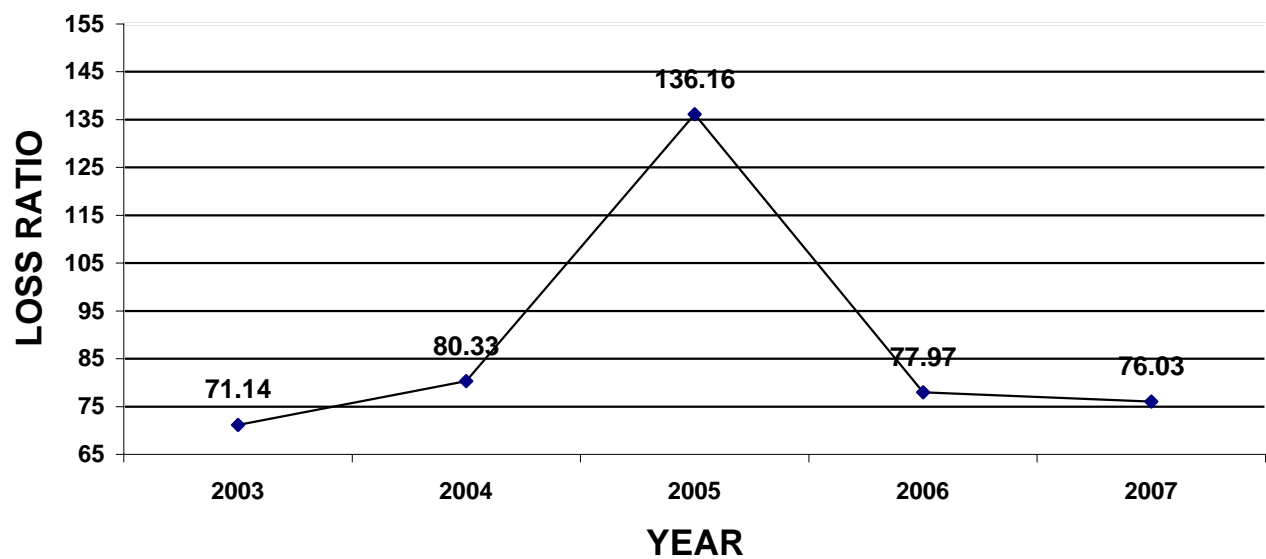
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 71 | MAMSI LIFE AND HEALTH INSURANCE COMPANY | 0.01% | 72 | 36 | \$14,211 | \$14,211 | \$0 | \$20 | \$17 | 0.12% |
| 72 | MEGA LIFE AND HEALTH INSURANCE CO THE | 0.02% | 59 | 132 | \$46,900 | \$46,821 | \$0 | \$2,350 | \$2,249 | 4.80% |
| 73 | METROPOLITAN LIFE INSURANCE COMPANY | 12.83% | 3 | 146,373 | \$33,144,337 | \$32,756,040 | \$0 | \$13,699,955 | \$13,713,483 | 41.87% |
| 74 | MIDLAND NATIONAL LIFE INSURANCE COMPANY | 0.00% | 83 | 2 | \$5,025 | \$4,041 | \$0 | \$14,007 | \$14,012 | 346.75% |
| 75 | MINNESOTA LIFE INSURANCE COMPANY | 0.07% | 44 | 2,201 | \$179,052 | \$178,615 | \$0 | \$161,365 | \$179,133 | 100.29% |
| 76 | MONUMENTAL LIFE INSURANCE COMPANY | 0.02% | 61 | 210 | \$45,015 | \$45,745 | \$0 | \$5,564 | \$5,430 | 11.87% |
| 77 | MONY LIFE INSURANCE COMPANY | 0.00% | 73 | 11 | \$12,852 | \$12,852 | \$0 | \$36,043 | \$34,745 | 270.35% |
| 78 | MUTUAL OF AMERICA LIFE INSURANCE COMPANY | 0.04% | 49 | 523 | \$115,343 | \$115,343 | \$0 | \$165,398 | \$165,398 | 143.40% |
| 79 | MUTUAL OF OMAHA INSURANCE COMPANY | 0.14% | 37 | 748 | \$352,637 | \$353,961 | \$0 | \$254,921 | \$348,860 | 98.56% |
| 80 | NATIONAL CASUALTY COMPANY | 0.00% | 82 | 200 | \$5,975 | \$6,284 | \$0 | \$4,588 | \$2,442 | 38.86% |
| 81 | NATIONWIDE LIFE INSURANCE COMPANY | 0.00% | 79 | 1,180 | \$9,628 | \$9,594 | \$0 | \$0 | \$0 | 0.00% |
| 82 | NEW YORK LIFE INSURANCE COMPANY | 0.56% | 25 | 1,305 | \$1,458,153 | \$1,452,188 | \$0 | \$782,900 | \$729,037 | 50.20% |
| 83 | NIPPON LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 92 | 15 | \$1,347 | \$1,358 | \$0 | \$886 | \$871 | 64.14% |
| 84 | NORTHWESTERN MUTUAL LIFE INSURANCE CO | 0.82% | 19 | 3,386 | \$2,124,578 | \$2,140,495 | \$0 | \$618,424 | \$2,151,167 | 100.50% |
| 85 | OHIO STATE LIFE INSURANCE COMPANY THE | 0.00% | 104 | 0 | \$0 | \$0 | \$0 | \$0 | -\$32,603 | N/A |
| 86 | OXFORD LIFE INSURANCE COMPANY | 0.01% | 70 | 0 | \$16,121 | \$13,469 | \$0 | \$24,568 | \$31,008 | 230.22% |
| 87 | PACIFIC LIFE & ANNUITY COMPANY | 0.00% | 104 | 0 | \$0 | \$0 | \$0 | \$3,375 | \$1,680 | N/A |
| 88 | PAN AMERICAN LIFE INSURANCE COMPANY | 0.00% | 104 | 0 | \$0 | \$0 | \$0 | \$972 | \$1,164 | N/A |
| 89 | PAUL REVERE LIFE INSURANCE COMPANY | 0.21% | 32 | 2,199 | \$545,274 | \$540,328 | \$0 | \$543,342 | \$353,242 | 65.38% |
| 90 | PEKIN LIFE INSURANCE COMPANY | 0.00% | 88 | 6 | \$1,886 | \$1,851 | \$0 | \$24 | \$27 | 1.46% |
| 91 | PHILADELPHIA AMERICAN LIFE INSURANCE CO | 0.00% | 104 | 0 | \$0 | \$0 | \$0 | \$15,736 | \$14,604 | N/A |
| 92 | PHOENIX LIFE INSURANCE COMPANY | 0.00% | 100 | 0 | \$276 | \$0 | \$0 | \$220,553 | \$84,856 | N/A |
| 93 | PRINCIPAL LIFE INS CO | 3.13% | 12 | 41,298 | \$8,077,308 | \$7,940,483 | \$0 | \$4,745,427 | \$4,758,953 | 59.93% |
| 94 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 0.09% | 42 | 644 | \$238,271 | \$254,915 | \$0 | \$1,125,445 | \$500,967 | 196.52% |
| 95 | PROVIDENT LIFE AND CASUALTY INSURANCE CO | 0.00% | 104 | 0 | \$0 | \$0 | \$0 | \$65,434 | \$19,706 | N/A |
| 96 | PRUDENTIAL INSURANCE CO OF AMERICA THE | 3.47% | 11 | 31,122 | \$8,955,261 | \$9,035,762 | \$101,709 | \$6,928,134 | \$6,911,680 | 76.49% |
| 97 | REASSURE AMERICA LIFE INSURANCE COMPANY | 0.05% | 46 | 4 | \$141,270 | \$151,130 | \$0 | \$13,000 | \$13,288 | 8.79% |
| 98 | RELIAANCE STANDARD LIFE INSURANCE COMPANY | 5.26% | 5 | 58,234 | \$13,576,572 | \$13,829,099 | \$0 | \$5,809,739 | \$8,142,197 | 58.88% |
| 99 | RELIASTAR LIFE INSURANCE COMPANY | 0.31% | 30 | 6,070 | \$803,133 | \$790,536 | \$0 | \$765,030 | \$0 | 0.00% |
| 100 | RELIASTAR LIFE INSURANCE CO OF NEW YORK | 0.00% | 101 | 4 | \$163 | \$167 | \$0 | \$1,013 | \$1,133 | 678.44% |
| 101 | SECURITY BENEFIT LIFE INSURANCE COMPANY | 0.01% | 67 | 139 | \$24,802 | \$24,802 | \$0 | \$33,628 | \$33,512 | 135.12% |
| 102 | SENTRY LIFE INSURANCE COMPANY (L&H ACCT) | 0.00% | 77 | 90 | \$9,900 | \$10,395 | \$0 | \$0 | \$0 | 0.00% |
| 103 | SHENANDOAH LIFE INSURANCE COMPANY | 0.03% | 53 | 131 | \$68,077 | \$67,506 | \$0 | \$25,909 | \$25,961 | 38.46% |
| 104 | STANDARD INSURANCE COMPANY | 11.32% | 4 | 122,681 | \$29,237,061 | \$29,231,220 | \$0 | \$19,632,096 | \$20,731,555 | 70.92% |
| 105 | STONEBRIDGE CASUALTY INSURANCE COMPANY | 0.00% | 96 | 1 | \$397 | \$395 | \$0 | \$0 | \$0 | 0.00% |
| 106 | SUN LIFE AND HEALTH INSURANCE CO (US) | 1.19% | 16 | 18,292 | \$3,062,626 | \$3,065,152 | \$0 | \$1,499,772 | \$1,477,907 | 48.22% |
| 107 | SUN LIFE ASSURANCE COMPANY OF CANADA | 1.13% | 17 | 30,689 | \$2,915,540 | \$1,742,418 | \$0 | \$2,174,333 | \$2,243,266 | 128.74% |
| 108 | SYMETRA LIFE INSURANCE COMPANY | 0.03% | 52 | 309 | \$79,127 | \$78,600 | \$0 | \$0 | \$0 | 0.00% |
| 109 | TEACHERS INS AND ANNUITY ASSOC OF AMERICA | 0.13% | 38 | 105 | \$330,539 | \$319,976 | \$0 | \$2,365,803 | \$2,365,803 | 739.37% |
| 110 | TIME INSURANCE COMPANY | 0.00% | 91 | 6 | \$1,434 | \$1,443 | \$0 | \$514 | \$611 | 42.34% |
| 111 | TRANSAMERICA FINANCIAL LIFE INSURANCE CO | 0.00% | 97 | 2 | \$370 | \$371 | \$0 | \$285 | \$274 | 73.85% |
| 112 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.16% | 36 | 33 | \$411,973 | \$429,520 | \$0 | \$212,215 | \$210,075 | 48.91% |
| 113 | TRUSTMARK INSURANCE COMPANY | 0.00% | 76 | 195 | \$10,384 | \$11,493 | \$0 | \$12,265 | \$4,314 | 37.54% |
| 114 | TRUSTMARK LIFE INSURANCE COMPANY | 0.02% | 57 | 208 | \$54,937 | \$59,203 | \$0 | \$21,962 | \$20,566 | 34.74% |
| 115 | UNICARE LIFE & HEALTH INSURANCE COMPANY | 0.17% | 35 | 410 | \$427,794 | \$414,875 | \$0 | \$341,453 | \$356,568 | 85.95% |
| 116 | UNIMERICA INSURANCE COMPANY | 1.56% | 14 | 26,333 | \$4,040,880 | \$4,227,921 | \$0 | \$336,716 | \$374,612 | 8.86% |
| 117 | UNION CENTRAL LIFE INSURANCE COMPANY | 0.00% | 104 | 0 | \$0 | \$0 | \$0 | \$22,428 | -\$4,899 | N/A |
| 118 | UNION FIDELITY LIFE INSURANCE COMPANY | 0.00% | 98 | 3 | \$295 | \$300 | \$0 | \$240 | \$145 | 48.33% |
| 119 | UNION LABOR LIFE INSURANCE COMPANY | 0.00% | 94 | 3 | \$820 | \$838 | \$0 | \$11,552 | \$14,866 | 1773.99% |
| 120 | UNION SECURITY INSURANCE COMPANY | 3.51% | 10 | 41,686 | \$9,074,615 | \$8,476,105 | \$0 | \$8,000,114 | \$5,599,008 | 66.06% |
| 121 | UNITED HEALTHCARE INSURANCE COMPANY | 0.54% | 26 | 503 | \$1,404,592 | \$1,404,592 | \$0 | \$1,138,287 | \$1,166,920 | 83.08% |
| 122 | UNITED LIFE INSURANCE COMPANY | 0.00% | 93 | 10 | \$1,086 | \$1,086 | \$0 | \$0 | \$0 | 0.00% |
| 123 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 0.88% | 18 | 14,463 | \$2,264,933 | \$2,268,454 | \$0 | \$1,552,859 | \$2,012,494 | 88.72% |
| 124 | UNITED STATES LIFE INSURANCE CO NEW YORK | 0.54% | 27 | 1,359 | \$1,390,017 | \$1,223,823 | \$0 | \$2,533,209 | \$2,391,408 | 195.40% |
| 125 | UNITED WISCONSIN INSURANCE COMPANY | 0.00% | 104 | 0 | \$0 | \$0 | \$0 | \$0 | -\$918,295 | N/A |
| 126 | UNUM LIFE INSURANCE COMPANY OF AMERICA | 13.52% | 2 | 162,408 | \$34,929,822 | \$34,658,245 | \$0 | \$41,445,938 | \$43,820,949 | 126.44% |
| TOTAL | | 100.00% | | 1,305,895 | \$258,280,702 | \$254,581,547 | \$101,709 | \$182,501,605 | \$193,562,759 | 76.03% |

MISSOURI GROUP DISABILITY INCOME INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DENTAL**

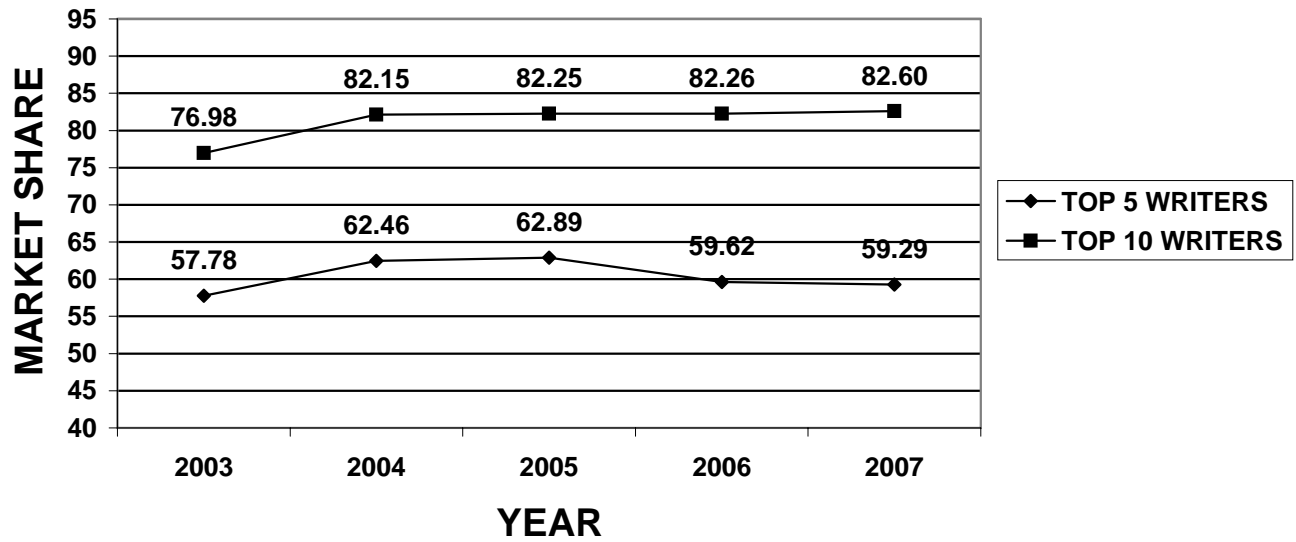
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | ACE AMERICAN INSURANCE COMPANY | 0.00% | 66 | 9 | \$1,405 | \$0 | \$0 | \$0 | \$0 | N/A |
| 2 | AETNA LIFE INSURANCE COMPANY | 7.27% | 3 | 58,255 | \$13,079,028 | \$13,028,010 | \$0 | \$9,636,602 | \$9,602,206 | 73.70% |
| 3 | AIG LIFE INSURANCE COMPANY | 0.05% | 42 | 119 | \$83,775 | \$83,737 | \$0 | \$57,219 | \$60,003 | 71.66% |
| 4 | ALTA HEALTH & LIFE INSURANCE COMPANY | 0.00% | 67 | 129 | \$928 | \$920 | \$0 | \$699 | \$696 | 75.65% |
| 5 | AMERICAN COMMUNITY MUTUAL INSURANCE CO | 0.11% | 31 | 531 | \$195,470 | \$192,951 | \$0 | \$107,460 | \$121,910 | 63.18% |
| 6 | AMERICAN FIDELITY ASSURANCE COMPANY | 0.03% | 45 | 169 | \$51,424 | \$53,053 | \$0 | \$14,128 | \$13,227 | 24.93% |
| 7 | AMERICAN HERITAGE LIFE INSURANCE CO | 0.23% | 28 | 1,405 | \$420,246 | \$418,195 | \$0 | \$361,325 | \$361,325 | 86.40% |
| 8 | AMERICAN INTERNATIONAL LIFE ASSUR OF NY | 0.00% | 71 | 0 | \$0 | \$0 | \$0 | -\$6,536 | -\$8,125 | N/A |
| 9 | AMERICAN MEDICAL AND LIFE INSURANCE CO | 0.01% | 58 | 0 | \$12,028 | \$12,028 | \$0 | \$0 | \$0 | 0.00% |
| 10 | AMERICAN MEDICAL SECURITY LIFE INSURANCE CO | 0.70% | 20 | 1,506 | \$1,254,498 | \$1,286,840 | \$0 | \$961,184 | \$863,389 | 67.09% |
| 11 | AMERICAN PIONEER LIFE INSURANCE COMPANY | 0.00% | 61 | 3 | \$5,845 | \$5,824 | \$0 | \$3,837 | \$3,750 | 64.39% |
| 12 | AMERICAN UNDERWRITERS LIFE INSURANCE CO | 0.01% | 56 | 15 | \$13,599 | \$13,599 | \$0 | \$2,770 | \$5,348 | 39.33% |
| 13 | AMERITAS LIFE INSURANCE CORP | 4.40% | 8 | 32,770 | \$7,911,344 | \$7,946,516 | \$0 | \$5,109,688 | \$5,067,635 | 63.77% |
| 14 | BCS INSURANCE COMPANY | 0.09% | 36 | 209 | \$153,860 | \$150,383 | \$0 | \$19,117 | \$21,243 | 14.13% |
| 15 | BEST LIFE AND HEALTH INSURANCE COMPANY | 0.02% | 47 | 77 | \$38,800 | \$38,800 | \$0 | \$22,759 | \$21,687 | 55.89% |
| 16 | BLUE CROSS AND BLUE SHIELD OF KANSAS CITY | 3.63% | 9 | 21,868 | \$6,531,129 | \$6,531,129 | \$0 | \$4,435,699 | \$4,422,184 | 67.71% |
| 17 | BROKERS NATIONAL LIFE ASSURANCE COMPANY | 0.93% | 18 | 3,479 | \$1,671,021 | \$1,671,000 | \$0 | \$861,325 | \$861,000 | 51.53% |
| 18 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.00% | 69 | 0 | \$419 | \$419 | \$0 | \$0 | \$0 | 0.00% |
| 19 | CITIZENS SECURITY LIFE INS CO | 0.02% | 53 | 61 | \$27,408 | \$27,396 | \$0 | \$15,840 | \$15,867 | 57.92% |
| 20 | COLUMBIAN LIFE INSURANCE COMPANY | 0.00% | 68 | 513 | \$733 | \$733 | \$0 | \$49,994 | \$54,090 | 7379.26% |
| 21 | COLUMBIAN MUTUAL LIFE INSURANCE CO | 0.00% | 71 | 534 | \$0 | \$0 | \$0 | \$18,220 | \$18,134 | N/A |
| 22 | COMPANION LIFE INSURANCE COMPANY | 0.20% | 29 | 809 | \$360,535 | \$360,810 | \$0 | \$243,569 | \$249,078 | 69.03% |
| 23 | COMPBENEFITS INSURANCE COMPANY | 0.79% | 19 | 9,835 | \$1,429,656 | \$1,431,556 | \$0 | \$975,566 | \$956,725 | 66.83% |
| 24 | CONNECTICUT GENERAL LIFE INS CO | 2.66% | 11 | 59,324 | \$4,784,489 | \$4,846,238 | \$0 | \$4,715,041 | \$4,795,722 | 98.96% |
| 25 | CONTINENTAL GENERAL INSURANCE CO | 0.02% | 48 | 81 | \$33,209 | \$34,903 | \$0 | \$29,710 | \$25,926 | 74.28% |
| 26 | CUNA MUTUAL INSURANCE SOCIETY | 0.02% | 49 | 73 | \$30,222 | \$29,961 | \$0 | \$19,215 | \$18,690 | 62.38% |
| 27 | DENTEGRA INSURANCE COMPANY | 1.03% | 15 | 4,039 | \$1,861,811 | \$1,796,851 | \$0 | \$1,156,834 | \$1,168,489 | 65.03% |
| 28 | EPIC LIFE INSURANCE COMPANY THE | 0.11% | 32 | 847 | \$189,865 | \$190,255 | \$0 | \$132,238 | \$145,308 | 76.38% |
| 29 | FEDERATED MUTUAL INSURANCE COMPANY | 0.04% | 43 | 524 | \$80,359 | \$80,359 | \$0 | \$37,915 | \$38,284 | 47.64% |
| 30 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.06% | 37 | 134 | \$104,277 | \$104,277 | \$0 | \$67,189 | \$66,040 | 63.33% |
| 31 | FIRST CONTINENTAL LIFE & ACCIDENT INS CO | 0.97% | 16 | 7,658 | \$1,751,289 | \$1,768,875 | \$0 | \$1,389,106 | \$1,429,134 | 80.79% |
| 32 | FIRST HEALTH LIFE & HEALTH INSURANCE CO | 0.31% | 26 | 1,456 | \$551,964 | \$555,897 | \$0 | \$321,217 | \$395,441 | 71.14% |
| 33 | FORT DEARBORN LIFE INSURANCE COMPANY | 0.48% | 23 | 1,759 | \$871,907 | \$871,907 | \$0 | \$575,361 | \$575,361 | 65.99% |
| 34 | FREEDOM LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 63 | 13 | \$4,770 | \$4,682 | \$0 | \$0 | \$0 | 0.00% |
| 35 | GERBER LIFE INSURANCE COMPANY | 0.01% | 59 | 15 | \$10,776 | \$10,612 | \$0 | \$5,960 | \$5,845 | 55.08% |
| 36 | GREAT WEST LIFE & ANNUITY INSURANCE CO | 0.03% | 46 | 19,530 | \$46,736 | \$46,970 | \$0 | \$42,632 | \$42,469 | 90.42% |
| 37 | GUARDIAN LIFE INSURANCE COMPANY OF AMERICA | 21.89% | 1 | 278,902 | \$39,390,125 | \$39,307,877 | \$0 | \$27,667,148 | \$27,799,900 | 70.72% |
| 38 | HEALTHY ALLIANCE LIFE INSURANCE CO | 6.88% | 6 | 53,340 | \$12,374,387 | \$10,079,950 | \$0 | \$6,992,439 | \$7,106,031 | 70.50% |
| 39 | HUMANA INSURANCE COMPANY | 0.01% | 57 | 0 | \$13,325 | \$13,325 | \$0 | \$32,606 | \$32,606 | 244.70% |
| 40 | HUMANADENTAL INSURANCE COMPANY | 3.39% | 10 | 21,169 | \$6,095,880 | \$5,968,809 | \$0 | \$3,871,181 | \$4,124,455 | 69.10% |
| 41 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.05% | 38 | 267 | \$96,911 | \$95,111 | \$0 | \$39,759 | \$40,954 | 43.06% |
| 42 | KANSAS CITY LIFE INSURANCE COMPANY | 1.31% | 13 | 5,996 | \$2,349,002 | \$2,334,714 | \$0 | \$1,567,529 | \$1,608,717 | 68.90% |
| 43 | LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK | 0.00% | 71 | 0 | \$0 | \$0 | \$0 | \$1,493 | \$1,530 | N/A |
| 44 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 0.96% | 17 | 3,333 | \$1,734,729 | \$1,732,300 | \$0 | \$1,393,545 | \$1,395,144 | 80.54% |
| 45 | MADISON NATIONAL LIFE INSURANCE COMPANY INC | 0.09% | 35 | 495 | \$169,665 | \$169,665 | \$0 | \$61,920 | \$68,677 | 40.48% |
| 46 | MEGA LIFE AND HEALTH INSURANCE CO THE | 0.12% | 30 | 1,091 | \$222,404 | \$222,786 | \$0 | \$78,588 | \$75,204 | 33.76% |
| 47 | METROPOLITAN LIFE INSURANCE COMPANY | 15.84% | 2 | 136,737 | \$28,512,261 | \$28,706,153 | \$0 | \$21,127,045 | \$21,128,547 | 73.60% |
| 48 | MIDWEST NATIONAL LIFE INS CO OF TENNESEE | 0.01% | 55 | 96 | \$23,167 | \$23,698 | \$0 | \$6,298 | \$5,248 | 22.15% |
| 49 | MONUMENTAL LIFE INSURANCE COMPANY | 0.00% | 71 | 1 | \$0 | \$0 | \$0 | \$15 | \$15 | N/A |
| 50 | NATIONAL GUARDIAN LIFE INSURANCE COMPANY | 0.05% | 41 | 214 | \$91,161 | \$91,304 | \$0 | \$52,223 | \$52,223 | 57.20% |
| 51 | NIPPON LIFE INSURANCE COMPANY OF AMERICA | 0.02% | 50 | 69 | \$29,245 | \$29,474 | \$0 | \$19,238 | \$18,917 | 64.18% |
| 52 | PAN AMERICAN LIFE INSURANCE COMPANY | 0.00% | 71 | 0 | \$0 | \$0 | \$0 | \$8,267 | \$9,898 | N/A |
| 53 | PHOENIX LIFE INSURANCE COMPANY | 0.00% | 70 | 0 | \$306 | \$0 | \$0 | \$3,359 | \$302 | N/A |
| 54 | PHYSICIANS MUTUAL INSURANCE COMPANY | 0.05% | 39 | 336 | \$96,144 | \$94,319 | \$0 | \$26,724 | \$30,833 | 32.69% |
| 55 | PRINCIPAL LIFE INS CO | 7.13% | 5 | 51,755 | \$12,825,057 | \$12,791,313 | \$0 | \$9,466,107 | \$9,493,088 | 74.22% |
| 56 | RELIAANCE STANDARD LIFE INSURANCE COMPANY | 0.50% | 22 | 4,160 | \$893,403 | \$910,020 | \$0 | \$377,991 | \$529,744 | 58.21% |
| 57 | SAFEHEALTH LIFE INSURANCE COMPANY | 0.02% | 52 | 938 | \$27,656 | \$27,706 | \$0 | \$11,457 | \$11,457 | 41.35% |
| 58 | SECURIAN LIFE INSURANCE COMPANY | 0.02% | 51 | 126 | \$27,853 | \$29,964 | \$0 | \$20,275 | \$20,775 | 69.33% |
| 59 | SECURITY BENEFIT LIFE INSURANCE COMPANY | 0.00% | 64 | 21 | \$3,747 | \$3,747 | \$0 | \$5,080 | \$5,063 | 135.12% |
| 60 | SECURITY LIFE INSURANCE COMPANY OF AMERICA | 0.29% | 27 | 751 | \$524,392 | \$524,392 | \$0 | \$386,828 | \$386,828 | 73.77% |
| 61 | SENTRY LIFE INSURANCE COMPANY (L&H ACCT) | 0.05% | 40 | 241 | \$94,627 | \$99,370 | \$0 | \$50,340 | \$31,869 | 32.07% |
| 62 | SHENANDOAH LIFE INSURANCE COMPANY | 0.10% | 33 | 330 | \$179,701 | \$178,195 | \$0 | \$109,529 | \$109,751 | 61.59% |
| 63 | STANDARD INSURANCE COMPANY | 0.39% | 25 | 1,921 | \$709,028 | \$708,886 | \$0 | \$510,077 | \$534,802 | 75.44% |
| 64 | STANDARD SECURITY LIFE INS CO OF NEW YORK | 0.00% | 62 | 39 | \$5,280 | \$5,280 | \$0 | \$1,850 | \$1,850 | 35.04% |
| 65 | STARMOUNT LIFE INSURANCE COMPANY | 0.00% | 60 | 19 | \$6,876 | \$6,859 | \$0 | \$4,438 | \$4,493 | 65.51% |
| 66 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.10% | 34 | 458 | \$173,824 | \$175,171 | \$0 | \$0 | \$0 | 0.00% |
| 67 | SUN LIFE AND HEALTH INSURANCE COMPANY (US) | 1.07% | 14 | 3,380 | \$1,920,214 | \$1,922,544 | \$0 | \$1,387,427 | \$1,367,203 | 71.11% |
| 68 | TIME INSURANCE COMPANY | 0.01% | 54 | 62 | \$23,761 | \$23,715 | \$0 | \$10,405 | \$12,290 | 42.29% |
| 69 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.00% | 65 | 1 | \$3,497 | \$3,646 | \$0 | \$413 | \$409 | 11.22% |
| 70 | TRUSTMARK LIFE INSURANCE COMPANY | 0.04% | 44 | 127 | \$68,197 | \$73,493 | \$0 | \$42,183 | \$39,503 | 53.75% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP DENTAL**

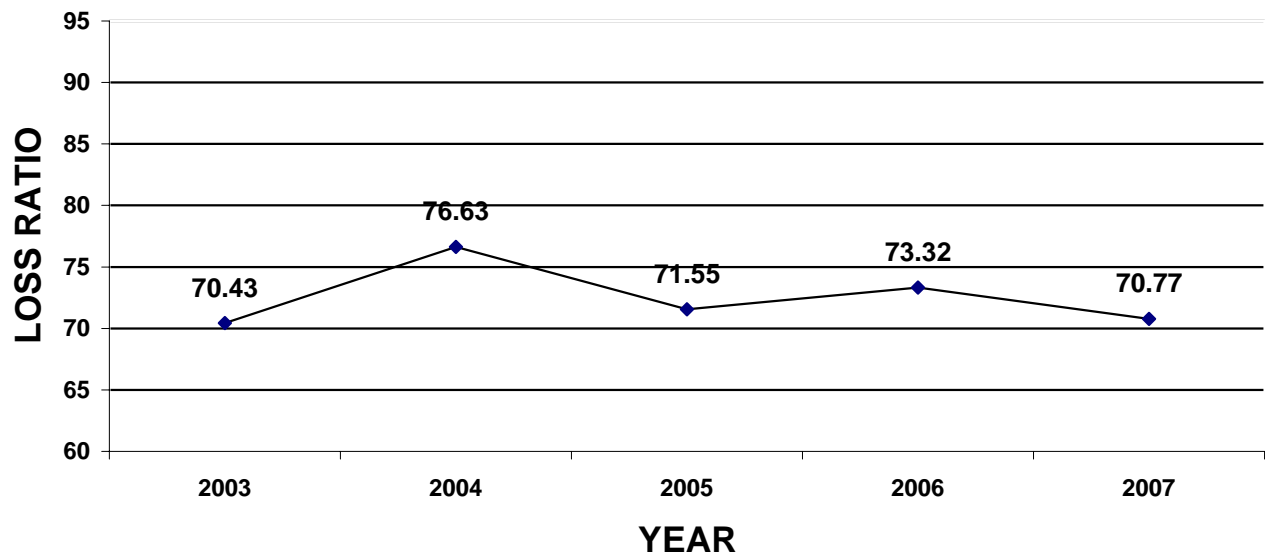
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|--|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 71 | UNICARE LIFE & HEALTH INSURANCE COMPANY | 0.54% | 21 | 2,851 | \$963,582 | \$934,482 | \$0 | \$769,104 | \$803,150 | 85.95% |
| 72 | UNION SECURITY INSURANCE COMPANY | 7.16% | 4 | 26,434 | \$12,880,788 | \$13,242,731 | \$0 | \$8,252,158 | \$8,070,681 | 60.94% |
| 73 | UNITED CONCORDIA LIFE AND HEALTH INS CO | 2.27% | 12 | 15,932 | \$4,077,626 | \$4,077,626 | \$0 | \$2,980,083 | \$2,966,883 | 72.76% |
| 74 | UNITED HEALTHCARE INSURANCE COMPANY | 5.02% | 7 | 116,130 | \$9,034,315 | \$8,960,234 | \$0 | \$6,042,714 | \$6,131,715 | 68.43% |
| 75 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 0.00% | 71 | 0 | -\$365 | -\$94 | \$0 | \$0 | -\$51 | 54.26% |
| 76 | UNITED STATES LIFE INSURANCE CO NEW YORK | 0.41% | 24 | 1,621 | \$745,989 | \$769,124 | \$0 | \$513,789 | \$485,029 | 63.06% |
| TOTAL | | 100.00% | | 957,092 | \$179,952,585 | \$177,933,575 | \$0 | \$125,274,508 | \$125,921,554 | 70.77% |

MISSOURI GROUP DENTAL INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LIMITED BENEFIT**

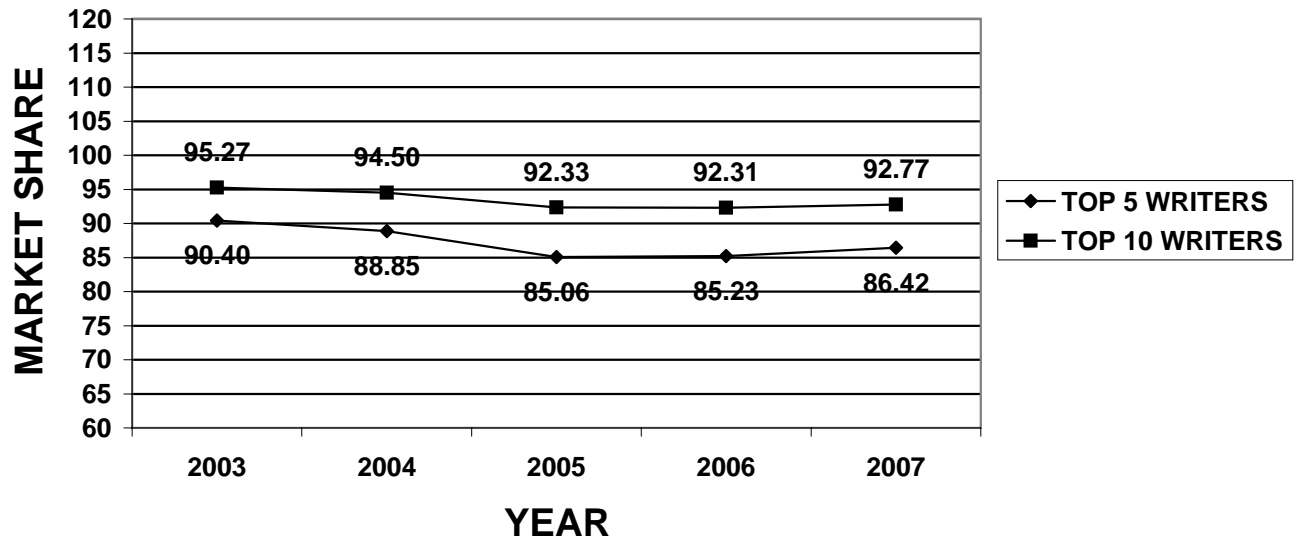
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | 5 STAR LIFE INSURANCE COMPANY | 0.00% | 84 | 0 | \$0 | \$0 | \$0 | \$11 | -\$3 | N/A |
| 2 | ACE AMERICAN INSURANCE COMPANY | 2.47% | 5 | 11,345 | \$4,699,757 | \$4,478,700 | \$0 | \$4,440,595 | \$5,131,367 | 114.57% |
| 3 | AETNA LIFE INSURANCE COMPANY | 0.01% | 54 | 40 | \$22,538 | \$22,538 | \$0 | -\$1,850 | -\$1,850 | -8.21% |
| 4 | AIG LIFE INSURANCE COMPANY | 1.09% | 9 | 208 | \$2,069,328 | \$2,067,074 | \$0 | \$115,563 | \$448,474 | 21.70% |
| 5 | AIG PREMIER INSURANCE COMPANY | 0.00% | 72 | 20 | \$4,188 | \$4,889 | \$0 | \$2,324 | \$1,947 | 39.82% |
| 6 | ALLIANZ LIFE INSURANCE CO OF NORTH AMERICA | 0.00% | 71 | 34 | \$5,245 | \$4,213 | \$0 | \$5,614 | \$1,735 | 41.18% |
| 7 | ALLSTATE LIFE INSURANCE COMPANY | 0.05% | 35 | 317 | \$91,796 | \$92,409 | \$0 | \$40,821 | -\$160,659 | -173.86% |
| 8 | AMERICAN FIDELITY ASSURANCE COMPANY | 0.49% | 15 | 1,962 | \$926,144 | \$942,687 | \$0 | \$397,109 | \$391,645 | 41.55% |
| 9 | AMERICAN GENERAL LIFE & ACCIDENT INS CO | 0.00% | 74 | 6 | \$2,840 | \$4,521 | \$0 | \$0 | \$0 | 0.00% |
| 10 | AMERICAN HERITAGE LIFE INSURANCE CO | 0.14% | 27 | 367 | \$259,584 | \$262,125 | \$0 | \$67,768 | \$67,768 | 25.85% |
| 11 | AMERICAN HOME ASSURANCE COMPANY | 4.45% | 3 | 2,121,066 | \$8,484,265 | \$8,484,265 | \$0 | \$2,016,377 | \$2,568,112 | 30.27% |
| 12 | AMERICAN INTERNATIONAL LIFE ASSUR OF NY | 0.00% | 80 | 0 | \$721 | \$593 | \$0 | \$0 | \$0 | 0.00% |
| 13 | AMERICAN MEDICAL AND LIFE INSURANCE CO | 0.02% | 41 | 28 | \$44,167 | \$44,167 | \$0 | \$12,686 | \$24,335 | 55.10% |
| 14 | AMERICAN NATIONAL INSURANCE COMPANY | 0.00% | 66 | 176 | \$8,909 | \$8,909 | \$0 | \$3,547 | \$4,235 | 47.54% |
| 15 | AMERICAN PUBLIC LIFE INSURANCE COMPANY | 0.08% | 32 | 463 | \$151,111 | \$150,943 | \$0 | \$100,485 | \$85,239 | 56.47% |
| 16 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.02% | 46 | 66 | \$30,475 | \$31,202 | \$0 | \$5,827 | \$6,642 | 21.29% |
| 17 | AMERITAS LIFE INSURANCE CORP | 0.46% | 17 | 7,409 | \$867,438 | \$870,965 | \$0 | \$541,515 | \$537,058 | 61.66% |
| 18 | AMEX ASSURANCE COMPANY | 0.16% | 24 | 2,407 | \$313,234 | \$319,975 | \$0 | \$28,565 | \$36,879 | 11.53% |
| 19 | ASSURITY LIFE INSURANCE COMPANY | 0.14% | 26 | 31 | \$261,086 | \$253,300 | \$0 | \$228,317 | \$232,056 | 91.61% |
| 20 | BANKERS FIDELITY LIFE INSURANCE CO | 0.02% | 45 | 42 | \$31,165 | \$30,924 | \$0 | \$5,180 | \$8,308 | 26.87% |
| 21 | BCS INSURANCE COMPANY | 0.48% | 16 | 726 | \$916,685 | \$895,535 | \$0 | \$638,170 | \$726,695 | 81.15% |
| 22 | BCS LIFE INSURANCE COMPANY | 0.04% | 37 | 24 | \$75,769 | \$55,877 | \$0 | \$32,261 | \$39,070 | 69.92% |
| 23 | CENTRAL UNITED LIFE INSURANCE CO | 0.01% | 50 | 8 | \$26,852 | \$3,341 | \$0 | \$1,029 | \$1,015 | 30.38% |
| 24 | CHESAPEAKE LIFE INSURANCE COMPANY THE | 0.00% | 83 | 29 | \$273 | \$308 | \$0 | \$0 | \$0 | 0.00% |
| 25 | COLONIAL LIFE & ACCIDENT INS CO | 0.01% | 51 | 30 | \$26,668 | \$26,023 | \$0 | \$19,255 | \$44,650 | 171.58% |
| 26 | COLONIAL PENN LIFE INSURANCE COMPANY | 0.00% | 75 | 10 | \$2,771 | \$3,573 | \$0 | \$0 | \$236 | 6.61% |
| 27 | COLORADO BANKERS LIFE INS CO | 0.00% | 76 | 6 | \$2,050 | \$2,123 | \$0 | \$0 | \$0 | 0.00% |
| 28 | COMBINED INSURANCE CO OF AMERICA | 1.18% | 7 | 41,235 | \$2,249,514 | \$2,105,012 | \$0 | \$1,094,460 | \$1,308,746 | 62.17% |
| 29 | COMPANION LIFE INSURANCE COMPANY | 0.14% | 25 | 4,800 | \$268,570 | \$268,775 | \$0 | \$141,930 | \$145,141 | 54.00% |
| 30 | CONSECO INSURANCE COMPANY | 0.01% | 59 | 267 | \$17,297 | \$17,877 | \$0 | \$34,985 | \$30,132 | 168.55% |
| 31 | CONTINENTAL AMERICAN INSURANCE COMPANY | 0.61% | 14 | 751 | \$1,167,246 | \$1,208,289 | \$0 | \$44,726 | \$45,394 | 3.76% |
| 32 | CONTINENTAL GENERAL INSURANCE CO | 0.00% | 77 | 5 | \$1,622 | \$1,596 | \$0 | -\$567 | -\$521 | -32.64% |
| 33 | CUNA MUTUAL INSURANCE SOCIETY | 0.05% | 34 | 757 | \$100,680 | \$100,295 | \$0 | \$10,715 | \$10,644 | 10.61% |
| 34 | FEDERATED MUTUAL INSURANCE COMPANY | 0.21% | 20 | 1,562 | \$404,827 | \$404,827 | \$0 | \$256,396 | \$249,890 | 61.73% |
| 35 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 3.19% | 4 | 88,731 | \$6,070,809 | \$6,067,217 | \$0 | \$3,934,491 | \$4,059,922 | 66.92% |
| 36 | GUARANTEE TRUST LIFE INSURANCE CO | 0.24% | 19 | 592 | \$455,555 | \$454,813 | \$0 | \$292,007 | \$308,261 | 67.78% |
| 37 | HARTFORD LIFE AND ACCIDENT INSURANCE CO | 0.10% | 30 | 452 | \$196,216 | \$200,244 | \$0 | \$78,900 | \$83,012 | 41.46% |
| 38 | HARTFORD LIFE INSURANCE COMPANY | 0.03% | 39 | 211 | \$55,084 | \$51,190 | \$0 | \$34,156 | \$35,095 | 68.56% |
| 39 | HM LIFE INSURANCE COMPANY | 0.17% | 23 | 4,407 | \$327,497 | \$345,027 | \$0 | \$8,235 | \$15,477 | 4.49% |
| 40 | HORACE MANN LIFE INSURANCE COMPANY | 0.00% | 81 | 2 | \$474 | \$468 | \$0 | \$0 | -\$3 | -0.64% |
| 41 | INSURANCE CO OF THE STATE OF PENNSYLVANIA | 0.01% | 61 | 59 | \$14,736 | \$14,736 | \$0 | \$80,768 | \$56,955 | 386.50% |
| 42 | KANAWHA INSURANCE COMPANY | 0.01% | 64 | 23 | \$9,777 | \$9,840 | \$0 | \$0 | \$0 | 0.00% |
| 43 | KANSAS CITY LIFE INSURANCE COMPANY | 0.01% | 55 | 145 | \$20,877 | \$20,750 | \$0 | \$6,627 | \$6,802 | 32.78% |
| 44 | LEWER LIFE INSURANCE COMPANY | 0.01% | 65 | 7 | \$9,647 | \$9,647 | \$0 | \$2,924 | \$2,924 | 30.31% |
| 45 | LIFE INVESTORS INSURANCE CO OF AMERICA | 0.01% | 57 | 120 | \$19,711 | \$19,785 | \$0 | \$26,319 | \$25,674 | 129.76% |
| 46 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 1.93% | 6 | 739 | \$3,675,980 | \$3,682,408 | \$0 | \$3,191,910 | \$3,178,600 | 86.32% |
| 47 | LOYAL AMERICAN LIFE INSURANCE COMPANY | 0.00% | 69 | 35 | \$7,428 | \$7,484 | \$0 | \$175 | \$118 | 1.58% |
| 48 | MEGA LIFE AND HEALTH INSURANCE COMPANY THE | 0.08% | 31 | 3,654 | \$153,793 | \$154,908 | \$0 | \$49,898 | \$47,752 | 30.83% |
| 49 | MIDWEST NATIONAL LIFE INS CO OF TENNESEE | 0.01% | 52 | 248 | \$24,578 | \$24,731 | \$0 | \$7,106 | \$7,106 | 28.73% |
| 50 | MONUMENTAL LIFE INSURANCE COMPANY | 0.68% | 11 | 2,105 | \$1,287,396 | \$1,308,164 | \$0 | \$1,134,615 | \$1,107,158 | 84.63% |
| 51 | MUTUAL OF OMAHA INSURANCE COMPANY | 0.11% | 29 | 674 | \$206,861 | \$205,916 | \$0 | \$67,359 | \$113,232 | 54.99% |
| 52 | NATIONAL BENEFIT LIFE INSURANCE COMPANY | 0.02% | 47 | 13 | \$29,992 | \$29,489 | \$0 | \$0 | \$0 | 0.00% |
| 53 | NATIONAL GUARDIAN LIFE INSURANCE COMPANY | 0.99% | 10 | 11,538 | \$1,883,915 | \$1,902,547 | \$0 | \$1,245,465 | \$1,245,465 | 65.46% |
| 54 | NATIONAL UNION FIRE INS CO OF PITTSBURGH PA | 61.80% | 1 | 15,876,039 | \$117,697,702 | \$117,594,908 | \$0 | \$35,614,954 | \$38,095,073 | 32.40% |
| 55 | NATIONWIDE LIFE INSURANCE COMPANY | 0.44% | 18 | 43,744 | \$839,396 | \$902,633 | \$0 | \$318,750 | \$692,359 | 76.70% |
| 56 | NEW YORK LIFE INSURANCE COMPANY | 0.01% | 49 | 103 | \$27,757 | \$27,643 | \$0 | \$15,487 | \$14,678 | 53.10% |
| 57 | PAN AMERICAN LIFE INSURANCE COMPANY | 0.68% | 12 | 6,957 | \$1,287,216 | \$1,346,524 | \$0 | \$324,743 | \$388,837 | 28.88% |
| 58 | PHYSICIANS MUTUAL INSURANCE COMPANY | 0.01% | 60 | 90 | \$17,112 | \$17,169 | \$0 | \$15,206 | \$8,565 | 49.89% |
| 59 | PRESIDENTIAL LIFE INSURANCE COMPANY | 0.00% | 73 | 1 | \$4,089 | \$4,089 | \$0 | \$0 | \$0 | 0.00% |
| 60 | PRINCIPAL LIFE INS CO | 0.12% | 28 | 2,958 | \$226,429 | \$227,424 | \$0 | \$109,592 | \$109,904 | 48.33% |
| 61 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 0.00% | 67 | 98 | \$7,679 | \$8,559 | \$0 | \$0 | \$0 | 0.00% |
| 62 | RELIAANCE STANDARD LIFE INSURANCE COMPANY | 0.65% | 13 | 1,543 | \$1,238,122 | \$1,238,122 | \$0 | \$615,372 | \$615,372 | 49.70% |
| 63 | RELIASTAR LIFE INSURANCE COMPANY | 0.00% | 68 | 20 | \$7,450 | \$7,193 | \$0 | \$403 | -\$960 | -13.35% |
| 64 | RELIASTAR LIFE INSURANCE CO OF NEW YORK | 0.00% | 84 | 0 | \$0 | -\$141 | \$0 | \$3 | -\$21 | 14.89% |
| 65 | RENAISSANCE LIFE & HEALTH INS CO OF AMERICA | 0.00% | 82 | 1 | \$444 | \$433 | \$0 | \$0 | -\$3 | -0.69% |
| 66 | SAFEHEALTH LIFE INSURANCE COMPANY | 0.00% | 78 | 18 | \$1,070 | \$1,070 | \$0 | \$0 | \$0 | 0.00% |
| 67 | SEARS LIFE INSURANCE COMPANY | 0.02% | 40 | 209 | \$45,389 | \$45,389 | \$0 | \$5,730 | \$5,730 | 12.62% |
| 68 | SECURITY BENEFIT LIFE INSURANCE COMPANY | 0.01% | 53 | 134 | \$23,909 | \$23,910 | \$0 | \$32,418 | \$32,307 | 135.12% |
| 69 | SECURITY LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 70 | 128 | \$6,169 | \$6,169 | \$0 | \$3,908 | \$3,908 | 63.35% |
| 70 | SENTRY LIFE INSURANCE COMPANY (L&H ACCT) | 0.00% | 79 | 2 | \$733 | \$769 | \$0 | \$0 | \$0 | 0.00% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LIMITED BENEFIT**

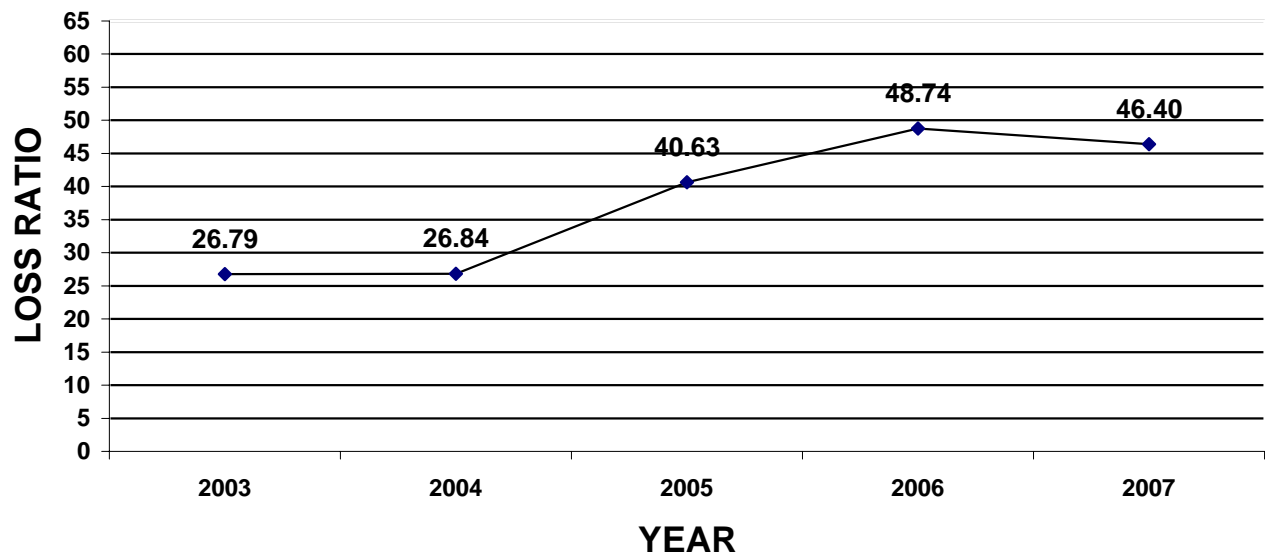
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 71 | STANDARD LIFE AND ACCIDENT INSURANCE CO | 0.01% | 58 | 23 | \$17,577 | \$17,113 | \$0 | \$13,629 | -\$2,544 | -14.87% |
| 72 | STANDARD SECURITY LIFE INS CO OF NEW YORK | 0.01% | 56 | 217 | \$20,850 | \$21,332 | \$0 | \$4,966 | -\$5,065 | -23.74% |
| 73 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.18% | 21 | 2,994 | \$348,737 | \$351,439 | \$0 | \$566,654 | \$517,040 | 147.12% |
| 74 | SYMETRA LIFE INSURANCE COMPANY | 0.18% | 22 | 247 | \$345,754 | \$345,754 | \$0 | \$165,761 | \$165,761 | 47.94% |
| 75 | TRANSAMERICA FINANCIAL LIFE INSURANCE CO | 0.01% | 62 | 94 | \$13,652 | \$13,774 | \$0 | \$2,364 | \$2,242 | 16.28% |
| 76 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.02% | 42 | 19 | \$44,027 | \$45,473 | \$0 | \$21,170 | \$22,923 | 50.41% |
| 77 | UNION FIDELITY LIFE INSURANCE COMPANY | 0.04% | 36 | 472 | \$82,662 | \$83,932 | \$0 | \$90,195 | \$81,415 | 97.00% |
| 78 | UNION LABOR LIFE INSURANCE COMPANY | 0.02% | 43 | 126 | \$38,184 | \$40,249 | \$0 | \$9,779 | \$12,584 | 31.27% |
| 79 | UNITED AMERICAN INSURANCE COMPANY | 0.03% | 38 | 24 | \$66,504 | \$66,179 | \$0 | \$21,813 | \$21,761 | 32.88% |
| 80 | UNITED FAMILY LIFE INSURANCE COMPANY | 0.00% | 84 | 13 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 81 | UNITED NATIONAL LIFE INS COMPANY OF AMERICA | 0.01% | 63 | 0 | \$9,906 | \$9,483 | \$0 | \$6,987 | \$7,443 | 78.49% |
| 82 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 0.00% | 84 | 0 | \$0 | \$0 | \$0 | \$1,125 | -\$69 | N/A |
| 83 | UNITED STATES LIFE INSURANCE CO NEW YORK | 0.07% | 33 | 145 | \$127,238 | \$107,624 | \$0 | \$162,562 | \$153,462 | 142.59% |
| 84 | USABLE LIFE | 0.02% | 44 | 103 | \$35,840 | \$35,840 | \$0 | \$10,103 | \$0 | 0.00% |
| 85 | VISION BENEFITS OF AMERICA | 1.17% | 8 | 58,537 | \$2,231,396 | \$2,231,396 | \$0 | \$1,843,118 | \$1,843,118 | 82.60% |
| 86 | VISION SERVICE PLAN INSURANCE COMPANY | 14.51% | 2 | 311,337 | \$27,635,771 | \$27,635,771 | \$0 | \$23,120,415 | \$23,169,730 | 83.84% |
| 87 | WASHINGTON NATIONAL INSURANCE CO | 0.02% | 48 | 40 | \$28,597 | \$31,356 | \$0 | \$20,129 | \$12,909 | 41.17% |
| TOTAL | | 100.00% | | 18,616,388 | \$190,462,502 | \$190,165,792 | \$0 | \$83,562,105 | \$88,246,389 | 46.40% |

MISSOURI GROUP LIMITED BENEFIT INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

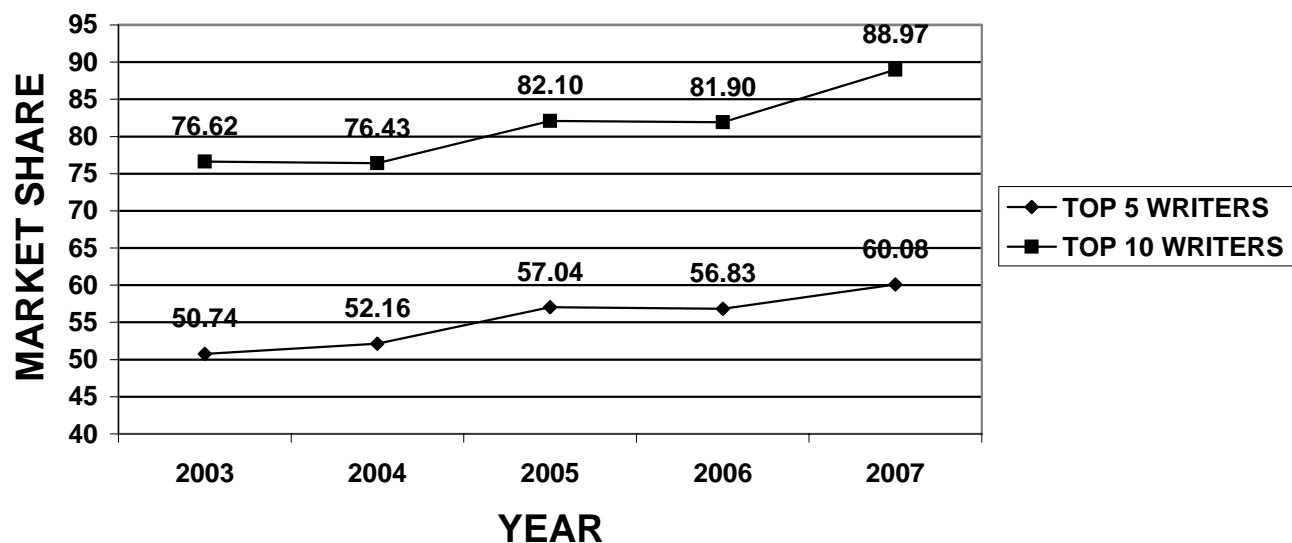


**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP SHORT TERM CREDIT DISABILITY**

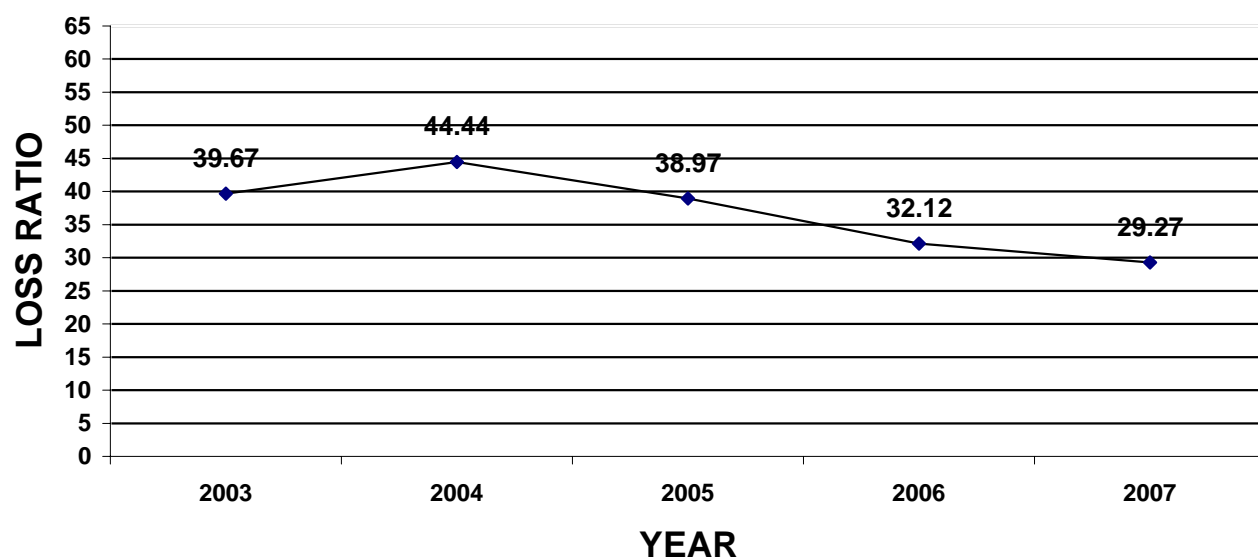
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|--|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | AMERICAN BANKERS INS COMPANY OF FLORIDA | 0.00% | 32 | -21 | -\$1,070 | -\$1,060 | \$0 | \$0 | -\$6,785 | 640.09% |
| 2 | AMERICAN BANKERS LIFE ASSUR OF FLORIDA | 9.90% | 3 | 54,668 | \$2,582,867 | \$2,576,960 | \$0 | \$945,191 | \$992,463 | 38.51% |
| 3 | AMERICAN GENERAL ASSURANCE COMPANY | 1.13% | 14 | 11,393 | \$295,311 | \$948,255 | \$0 | \$504,985 | \$343,634 | 36.24% |
| 4 | AMERICAN HEALTH AND LIFE INSURANCE CO | 9.07% | 4 | 6,105 | \$2,366,237 | \$1,746,965 | \$0 | \$552,430 | \$469,213 | 26.86% |
| 5 | AMERICAN HERITAGE LIFE INSURANCE CO | 1.27% | 13 | 2,503 | \$331,478 | \$1,478,330 | \$0 | \$266,055 | \$183,232 | 12.39% |
| 6 | AMERICAN MODERN LIFE INS CO | 4.80% | 9 | 4,996 | \$1,253,381 | \$1,044,669 | \$0 | \$291,606 | \$248,147 | 23.75% |
| 7 | AMERICAN NATIONAL INSURANCE COMPANY | 0.53% | 20 | 937 | \$137,651 | \$159,996 | \$0 | \$88,175 | \$54,426 | 34.02% |
| 8 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.70% | 16 | 782 | \$182,466 | \$7,922 | \$0 | \$19,353 | \$22,621 | 285.55% |
| 9 | AMERICAN SPECIALTY HEALTH INSURANCE CO | 0.00% | 32 | 1 | \$0 | \$776 | \$0 | \$701 | -\$120 | -15.46% |
| 10 | AMERICAN UNDERWRITERS LIFE INSURANCE CO | 0.05% | 29 | 199 | \$13,284 | \$22,916 | \$0 | \$4,597 | \$4,527 | 19.75% |
| 11 | AMERICAN UNITED LIFE INSURANCE CO | 0.56% | 19 | 919 | \$145,059 | \$125,527 | \$0 | \$36,423 | -\$825 | -0.66% |
| 12 | BALBOA LIFE INSURANCE COMPANY | 0.17% | 24 | 2,451 | \$44,395 | \$44,815 | \$0 | \$25,955 | \$21,238 | 47.39% |
| 13 | BALTIMORE LIFE INSURANCE COMPANY THE | 0.00% | 32 | 5 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 14 | CENTRAL STATES HEALTH & LIFE COMPANY | 6.97% | 6 | 8,493 | \$1,817,909 | \$1,767,773 | \$0 | \$394,032 | \$485,721 | 27.48% |
| 15 | CENTRAL STATES INDEMNITY COMPANY OF OMAHA | 2.61% | 11 | 16,114 | \$681,225 | \$681,225 | \$0 | \$155,174 | \$24,796 | 3.64% |
| 16 | CENTURION LIFE INSURANCE COMPANY | 0.34% | 23 | 368 | \$89,150 | \$127,972 | \$0 | \$170,499 | \$152,775 | 119.38% |
| 17 | CENTURY LIFE ASSURANCE COMPANY | 0.00% | 32 | 29 | -\$1,070 | \$7,576 | \$0 | \$4,524 | \$745 | 9.83% |
| 18 | CUNA MUTUAL INSURANCE SOCIETY | 21.06% | 1 | 38,628 | \$5,495,695 | \$5,390,346 | \$0 | \$2,448,511 | \$1,704,072 | 31.61% |
| 19 | GUARANTEE TRUST LIFE INSURANCE CO | 6.55% | 8 | 7,924 | \$1,709,275 | \$1,448,480 | \$0 | \$444,642 | \$505,881 | 34.92% |
| 20 | HERITAGE CASUALTY INSURANCE COMPANY | 0.15% | 26 | 2,418 | \$39,695 | \$39,695 | \$0 | \$1,357 | \$1,784 | 4.49% |
| 21 | HOUSEHOLD LIFE INSURANCE COMPANY | 8.07% | 5 | 7,829 | \$2,105,338 | \$2,092,193 | \$0 | \$666,914 | \$559,020 | 26.72% |
| 22 | INDIVIDUAL ASSUR CO LIFE HEALTH & ACCIDENT | 6.67% | 7 | 12,396 | \$1,740,004 | \$1,876,511 | \$0 | \$541,848 | \$504,872 | 26.90% |
| 23 | J M I C LIFE INSURANCE COMPANY | -0.15% | 32 | 868 | -\$38,614 | \$235,578 | \$0 | \$143,133 | \$89,841 | 38.14% |
| 24 | LIFE INVESTORS INSURANCE CO OF AMERICA | 11.99% | 2 | 13,154 | \$3,129,938 | \$3,064,794 | \$0 | \$1,063,049 | \$969,153 | 31.62% |
| 25 | MAGNA INSURANCE COMPANY | 0.00% | 32 | 8 | -\$31 | -\$4 | \$0 | \$0 | \$0 | 0.00% |
| 26 | MERIT LIFE INSURANCE CO | 3.90% | 10 | 7,339 | \$1,017,612 | \$993,762 | \$0 | \$230,353 | \$288,793 | 29.06% |
| 27 | MIDWEST NATIONAL LIFE INS CO OF TENNESEE | 0.11% | 28 | 182 | \$28,567 | \$29,041 | \$0 | \$954 | -\$11,426 | -39.34% |
| 28 | MINNESOTA LIFE INSURANCE COMPANY | 1.12% | 15 | 2,416 | \$292,658 | \$209,855 | \$0 | \$126,194 | \$108,243 | 51.58% |
| 29 | MONUMENTAL LIFE INSURANCE COMPANY | 0.00% | 32 | 2 | \$0 | \$426 | \$0 | \$0 | \$0 | 0.00% |
| 30 | MOUNTAIN LIFE INSURANCE COMPANY | 0.16% | 25 | 481 | \$41,723 | \$75,877 | \$0 | \$27,858 | \$27,249 | 35.91% |
| 31 | OLD UNITED LIFE INSURANCE COMPANY | 0.67% | 17 | 1,047 | \$175,879 | \$272,225 | \$0 | \$49,149 | \$27,359 | 10.05% |
| 32 | PEKIN LIFE INSURANCE COMPANY | 0.61% | 18 | 929 | \$159,180 | \$165,273 | \$0 | \$67,666 | \$114,081 | 69.03% |
| 33 | PROTECTIVE LIFE INSURANCE COMPANY | 0.00% | 31 | 0 | \$858 | \$858 | \$0 | \$2,448 | \$687 | 80.07% |
| 34 | RESOURCE LIFE INSURANCE COMPANY | 1.37% | 12 | 2,823 | \$357,228 | \$607,850 | \$0 | \$287,186 | \$126,584 | 20.82% |
| 35 | SOUTHERN PIONEER LIFE INSURANCE COMPANY | 0.01% | 30 | 39 | \$1,990 | \$8,474 | \$0 | \$10,758 | -\$2,569 | -30.32% |
| 36 | STONEBRIDGE CASUALTY INSURANCE COMPANY | 0.35% | 22 | 5,295 | \$91,421 | \$91,421 | \$0 | \$20,096 | \$13,769 | 15.06% |
| 37 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.39% | 21 | 3,567 | \$102,919 | \$102,919 | \$0 | \$13,772 | \$7,607 | 7.39% |
| 38 | UNITED LIFE INSURANCE COMPANY | -0.02% | 32 | 593 | -\$4,086 | \$69,735 | \$0 | \$72,413 | \$4,953 | 7.10% |
| 39 | UNITED STATES LIFE INS COMPANY NEW YORK | -0.01% | 32 | 47 | -\$3,278 | -\$6,212 | \$0 | \$5,025 | \$3,369 | -54.23% |
| 40 | UNIVERSAL UNDERWRITERS LIFE INS COMPANY | -1.22% | 32 | 2,408 | -\$318,325 | \$133,056 | \$0 | \$171,976 | \$59,630 | 44.82% |
| 41 | VOYAGER PROPERTY & CASUALTY INS COMPANY | 0.00% | 32 | 0 | \$0 | \$0 | \$0 | \$0 | -\$932 | N/A |
| 42 | XL LIFE INSURANCE AND ANNUITY COMPANY | 0.00% | 32 | 62 | -\$88 | \$38,854 | \$0 | \$45,897 | \$9,367 | 24.11% |
| 43 | ZALE LIFE INSURANCE COMPANY | 0.13% | 27 | 2,302 | \$33,030 | \$33,030 | \$0 | \$6,272 | \$5,336 | 16.16% |
| TOTAL | | 100.00% | | 222,699 | \$26,096,861 | \$27,714,654 | \$0 | \$9,907,171 | \$8,112,531 | 29.27% |

MISSOURI GROUP SHORT TERM CREDIT DISABILITY INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO

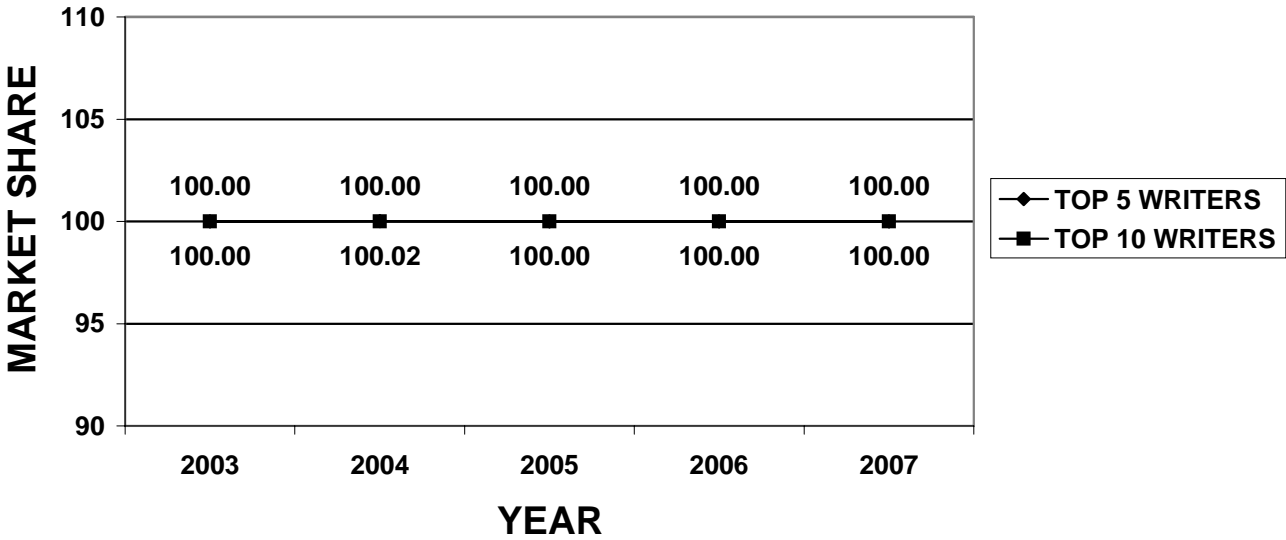


**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP LONG TERM CREDIT DISABILITY**

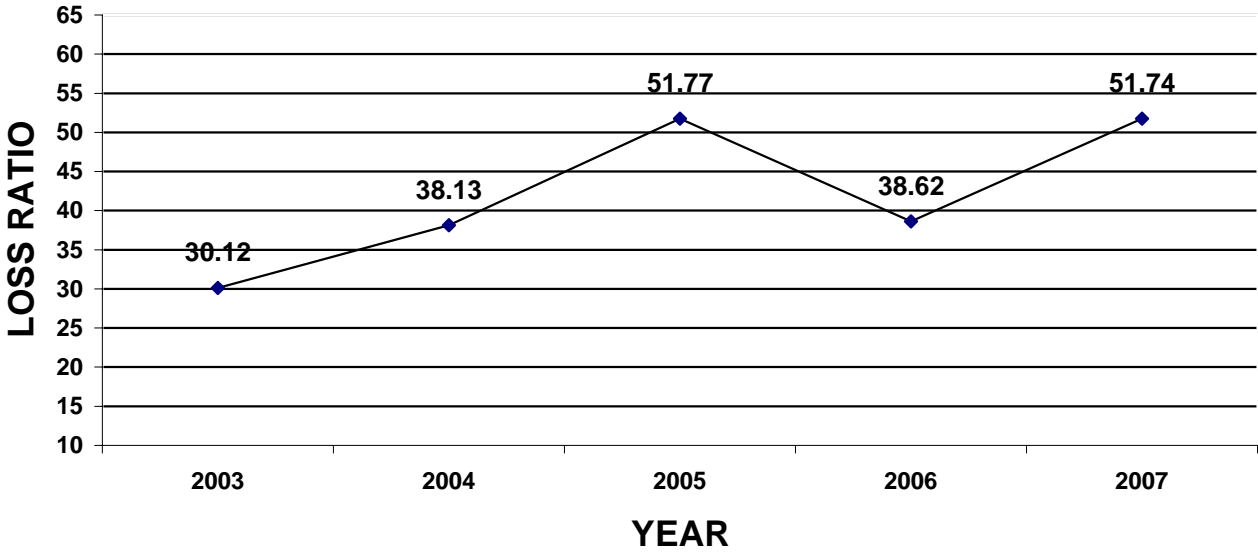
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | AMERICAN BANKERS INS COMPANY OF FLORIDA | 2.31% | 3 | 262 | \$28,950 | \$28,953 | \$0 | \$0 | -\$923 | -3.19% |
| 2 | AMERICAN HEALTH AND LIFE INSURANCE CO | 25.30% | 2 | 833 | \$316,890 | \$316,890 | \$0 | \$118,028 | \$51,064 | 16.11% |
| 3 | HOUSEHOLD LIFE INSURANCE COMPANY | 71.76% | 1 | 2,432 | \$898,828 | \$898,828 | \$0 | \$431,742 | \$606,820 | 67.51% |
| 4 | MAGNA INSURANCE COMPANY | 0.63% | 4 | 2 | \$7,859 | \$26,155 | \$0 | \$4,910 | \$553 | 2.11% |
| TOTAL | | 100.00% | | 3,529 | \$1,252,527 | \$1,270,826 | \$0 | \$554,680 | \$657,514 | 51.74% |

MISSOURI GROUP LONG TERM CREDIT DISABILITY INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP CREDIT UNEMPLOYMENT**

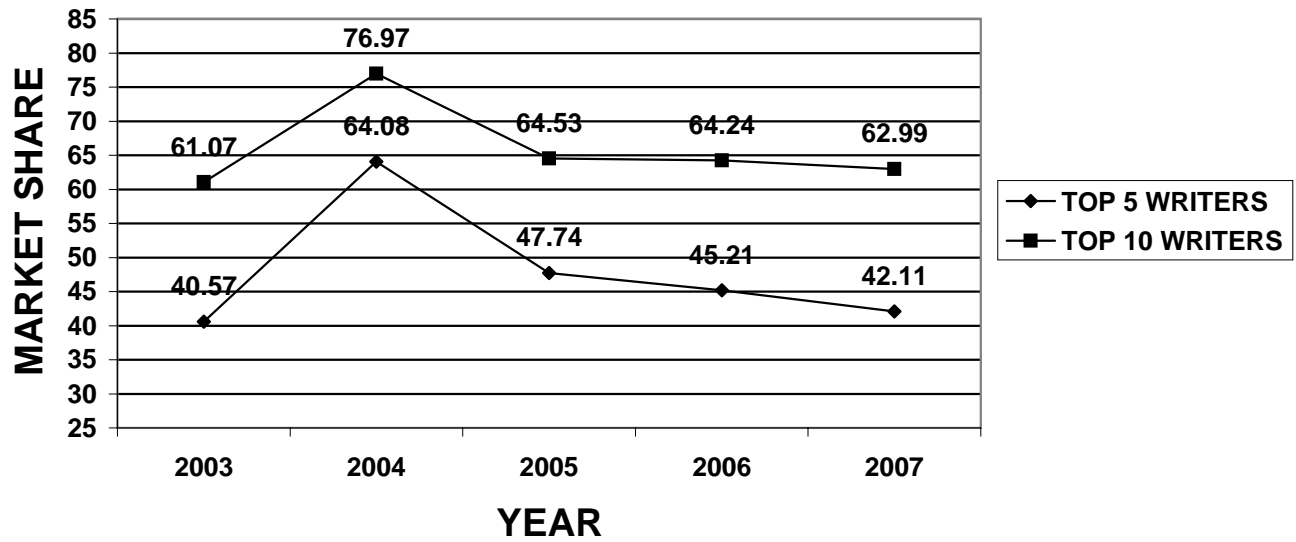
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---------------------------------------|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | UNION FIDELITY LIFE INSURANCE COMPANY | 100.00% | 1 | 0 | \$0 | \$317 | \$0 | \$0 | -\$77 | -24.29% |
| | TOTAL | 100.00% | | 0 | \$0 | \$317 | \$0 | \$0 | -\$77 | -24.29% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - GROUP STOP LOSS**

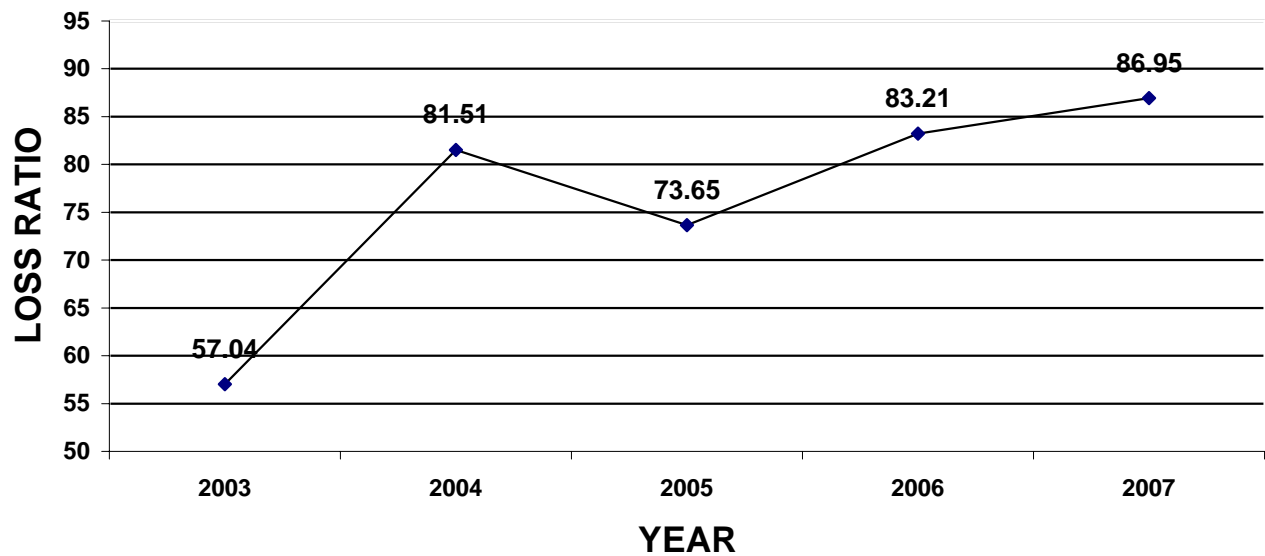
| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|--|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | ACE AMERICAN INSURANCE COMPANY | 0.50% | 35 | 1,684 | \$604,441 | \$574,192 | \$0 | \$1,252,476 | \$1,447,309 | 252.06% |
| 2 | AETNA LIFE INSURANCE COMPANY | 4.34% | 7 | 31,396 | \$5,268,798 | \$5,243,372 | \$0 | \$4,936,909 | \$5,508,167 | 105.05% |
| 3 | AIG LIFE INSURANCE COMPANY | 1.55% | 18 | 8,509 | \$1,883,206 | \$1,892,731 | \$0 | \$749,292 | \$749,292 | 39.59% |
| 4 | ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 53 | 0 | \$0 | \$0 | \$0 | \$63,493 | (\$10,139) | N/A |
| 5 | ALLIANZ LIFE INS COMPANY OF NORTH AMERICA | 0.31% | 39 | 0 | \$379,214 | \$304,444 | \$0 | \$405,876 | \$125,459 | 41.21% |
| 6 | ALTA HEALTH & LIFE INSURANCE COMPANY | 0.52% | 32 | 541 | \$630,351 | \$624,505 | \$0 | \$474,603 | \$472,951 | 75.73% |
| 7 | AMERICAN FIDELITY ASSURANCE COMPANY | 1.16% | 21 | 5,476 | \$1,405,319 | \$1,517,473 | \$0 | \$533,202 | (\$994,955) | -65.57% |
| 8 | AMERICAN GENERAL ASSURANCE COMPANY | 0.07% | 46 | 178 | \$87,291 | \$80,320 | \$0 | \$11,131 | \$11,972 | 14.91% |
| 9 | AMERICAN UNITED LIFE INSURANCE CO | 0.51% | 33 | 314 | \$619,954 | \$610,087 | \$0 | \$193,281 | \$155,739 | 25.53% |
| 10 | ARCH INSURANCE COMPANY | 0.00% | 53 | 0 | \$0 | \$0 | \$0 | \$0 | (\$26,772) | N/A |
| 11 | AVEMCO INSURANCE COMPANY | 0.00% | 53 | 0 | \$0 | \$0 | \$0 | (\$43,454) | (\$50,745) | N/A |
| 12 | BCS INSURANCE COMPANY | 0.07% | 48 | 1,914 | \$79,232 | \$79,232 | \$0 | \$582,773 | \$921,578 | -27.23% |
| 13 | BLUE CROSS AND BLUE SHIELD OF KANSAS CITY | 6.47% | 5 | 41,076 | \$7,854,554 | \$7,854,554 | \$0 | \$9,627,490 | \$9,911,345 | 126.19% |
| 14 | BOSTON MUTUAL LIFE INSURANCE COMPANY | 0.49% | 36 | 2,749 | \$600,533 | \$609,828 | \$0 | \$402,079 | \$389,214 | 63.82% |
| 15 | CANADA LIFE ASSURANCE COMPANY | 1.07% | 22 | 8,596 | \$1,296,777 | \$1,368,339 | \$0 | \$844,881 | \$1,083,397 | 79.18% |
| 16 | CATERPILLAR INSURANCE COMPANY | 0.00% | 53 | 1,455 | \$0 | \$0 | \$0 | \$1,970,830 | \$1,280,761 | N/A |
| 17 | COMBINED INSURANCE CO OF AMERICA | 0.90% | 25 | 1,423 | \$1,092,520 | \$1,022,150 | \$0 | \$582,773 | \$728,490 | 71.27% |
| 18 | COMMUNITY HEALTH PLAN INSURANCE COMPANY | 0.23% | 43 | 0 | \$273,651 | \$273,651 | \$0 | \$0 | \$0 | 0.00% |
| 19 | COMPANION LIFE INSURANCE COMPANY | 2.16% | 15 | 13,525 | \$2,618,029 | \$2,620,025 | \$0 | \$1,631,880 | \$1,668,793 | 63.69% |
| 20 | CUNA MUTUAL INSURANCE SOCIETY | 0.00% | 52 | 18 | \$4,004 | \$4,034 | \$0 | \$0 | (\$2,701) | -66.96% |
| 21 | DELOS INSURANCE COMPANY | 0.47% | 37 | 1,059 | \$565,813 | \$565,813 | \$0 | \$91,386 | \$119,318 | 21.09% |
| 22 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.90% | 26 | 1,501 | \$1,086,904 | \$1,086,904 | \$0 | \$502,091 | \$471,918 | 43.42% |
| 23 | FIRST HEALTH LIFE & HEALTH INSURANCE CO | 1.01% | 23 | 6,103 | \$1,224,849 | \$1,218,510 | \$0 | \$978,910 | \$1,118,543 | 91.80% |
| 24 | GERBER LIFE INSURANCE COMPANY | 3.03% | 13 | 129,976 | \$3,683,310 | \$3,627,306 | \$0 | \$3,067,635 | \$3,008,282 | 82.93% |
| 25 | GREAT WEST LIFE & ANNUITY INSURANCE CO | 8.64% | 2 | 48,427 | \$10,494,575 | \$10,547,234 | \$0 | \$9,573,070 | \$9,536,526 | 90.42% |
| 26 | HARTFORD LIFE AND ACCIDENT INSURANCE CO | 3.43% | 10 | 35,425 | \$4,161,471 | \$4,101,854 | \$0 | \$2,764,541 | \$3,368,703 | 82.13% |
| 27 | HCC LIFE INSURANCE COMPANY | 10.22% | 1 | 56,007 | \$12,407,954 | \$12,407,954 | \$0 | \$7,776,735 | \$9,729,194 | 78.41% |
| 28 | HCSC INSURANCE SERVICES COMPANY | 0.28% | 41 | 6,306 | \$342,604 | \$342,604 | \$0 | \$351,862 | \$351,862 | 102.70% |
| 29 | HEALTHY ALLIANCE LIFE INSURANCE CO | 8.20% | 4 | 14,171 | \$9,951,386 | \$9,976,404 | \$0 | \$5,679,098 | \$5,739,637 | 57.53% |
| 30 | HM LIFE INSURANCE COMPANY | 2.09% | 16 | 19,070 | \$2,535,564 | \$2,497,098 | \$0 | \$1,365,232 | \$1,470,369 | 58.88% |
| 31 | KANAWHA INSURANCE COMPANY | 3.14% | 11 | 25,884 | \$3,808,827 | \$3,833,504 | \$0 | \$3,413,678 | \$4,163,058 | 108.60% |
| 32 | KANSAS CITY LIFE INSURANCE COMPANY | 0.11% | 45 | 0 | \$129,330 | \$128,543 | \$0 | \$333,615 | \$342,381 | 266.36% |
| 33 | LIFE INSURANCE COMPANY OF NORTH AMERICA | 0.00% | 53 | 0 | \$0 | \$0 | \$0 | (\$3,135) | (\$3,648) | N/A |
| 34 | LIFE INVESTORS INSURANCE CO OF AMERICA | 0.26% | 42 | 1,951 | \$316,328 | \$316,328 | \$0 | \$635,964 | \$633,799 | 200.36% |
| 35 | METROPOLITAN LIFE INSURANCE COMPANY | 0.07% | 47 | 3 | \$81,037 | \$81,424 | \$0 | \$27,969 | \$17,026 | 20.91% |
| 36 | MONUMENTAL LIFE INSURANCE COMPANY | 1.39% | 20 | 13,237 | \$1,684,881 | \$1,684,881 | \$0 | \$516,460 | \$550,353 | 32.66% |
| 37 | MUTUAL OF OMAHA INSURANCE COMPANY | 0.04% | 51 | 81 | \$44,351 | \$47,338 | \$0 | \$9 | (\$463) | -0.98% |
| 38 | NEW ENGLAND LIFE INSURANCE COMPANY | 0.16% | 44 | 7 | \$199,200 | \$198,747 | \$0 | \$217,108 | \$217,010 | 109.19% |
| 39 | PACIFIC LIFE INSURANCE COMPANY | 0.00% | 53 | 0 | \$0 | \$0 | \$0 | \$5,045 | (\$19,304) | N/A |
| 40 | PACIFICARE LIFE AND HEALTH INSURANCE CO | 0.00% | 53 | 0 | \$0 | \$0 | \$0 | \$0 | \$9,006 | N/A |
| 41 | PAN AMERICAN LIFE INSURANCE COMPANY | 0.99% | 24 | 6,484 | \$1,199,578 | \$1,254,848 | \$0 | \$558,923 | \$669,238 | 53.33% |
| 42 | PERICO LIFE INSURANCE COMPANY | 1.41% | 19 | 3,954 | \$1,711,792 | \$1,711,793 | \$0 | \$1,122,938 | \$1,223,316 | 71.46% |
| 43 | QBE INSURANCE CORPORATION | 1.91% | 17 | 7,841 | \$2,323,193 | \$2,323,193 | \$0 | \$2,701,574 | \$2,050,760 | 88.27% |
| 44 | RELIASTAR LIFE INSURANCE COMPANY | 6.18% | 6 | 76,201 | \$7,508,727 | \$7,495,896 | \$0 | \$8,280,957 | \$11,281,438 | 150.50% |
| 45 | RELIASTAR LIFE INSURANCE CO OF NEW YORK | 0.31% | 40 | 6,176 | \$374,843 | \$383,919 | \$0 | \$0 | \$0 | 0.00% |
| 46 | RLI INSURANCE COMPANY | 0.00% | 53 | 0 | \$0 | \$0 | \$0 | \$0 | (\$601) | N/A |
| 47 | STANDARD SECURITY LIFE INS CO OF NEW YORK | 3.47% | 8 | 7,254 | \$4,211,301 | \$4,156,090 | \$0 | \$4,963,676 | \$4,963,676 | 119.43% |
| 48 | STARNET INSURANCE COMPANY | 0.06% | 49 | 1 | \$76,725 | \$76,725 | \$0 | \$0 | \$53,707 | 70.00% |
| 49 | SUN LIFE AND HEALTH INSURANCE COMPANY (US) | 0.61% | 29 | 608 | \$737,118 | \$738,027 | \$0 | \$1,383,579 | \$1,363,411 | 184.74% |
| 50 | SUN LIFE ASSURANCE COMPANY OF CANADA | 8.58% | 3 | 69,292 | \$10,417,661 | \$11,585,183 | \$0 | \$12,354,728 | \$12,746,375 | 110.02% |
| 51 | SYMETRA LIFE INSURANCE COMPANY | 3.07% | 12 | 61,056 | \$3,723,518 | \$3,698,670 | \$0 | \$1,494,244 | \$1,396,628 | 37.76% |
| 52 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.64% | 28 | 14,610 | \$778,637 | \$778,637 | \$0 | \$414,215 | \$414,215 | 53.20% |
| 53 | TRUSTMARK INSURANCE COMPANY | 0.51% | 34 | 1,634 | \$618,914 | \$702,550 | \$0 | \$448,440 | \$157,738 | 22.45% |
| 54 | TRUSTMARK LIFE INSURANCE COMPANY | 0.00% | 53 | 0 | \$0 | \$0 | \$0 | \$479,234 | \$448,788 | N/A |
| 55 | UNICARE LIFE & HEALTH INSURANCE COMPANY | 0.05% | 50 | 12,870 | \$66,358 | \$64,354 | \$0 | \$52,965 | \$55,309 | 85.94% |
| 56 | UNIMERICA INSURANCE COMPANY | 0.56% | 30 | 1,441 | \$674,346 | \$707,891 | \$0 | \$27,049 | \$27,058 | 3.82% |
| 57 | UNITED HEALTHCARE INSURANCE COMPANY | 3.45% | 9 | 23,635 | \$4,192,161 | \$4,881,792 | \$0 | \$3,078,527 | \$3,078,527 | 63.06% |
| 58 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 2.77% | 14 | 12,634 | \$3,367,674 | \$3,400,745 | \$0 | \$3,133,589 | \$2,699,430 | 79.38% |
| 59 | UNITED STATES LIFE INSURANCE CO NEW YORK | 0.55% | 31 | 421 | \$663,651 | \$561,347 | \$0 | \$380,160 | \$358,880 | 63.93% |
| 60 | WESTPORT INSURANCE CORPORATION | 0.73% | 27 | 2,506 | \$884,060 | \$884,060 | \$0 | \$98,481 | \$262,319 | 29.67% |
| 61 | ZURICH AMERICAN INSURANCE COMPANY | 0.38% | 38 | 348 | \$458,011 | \$458,011 | \$0 | \$700,968 | \$631,346 | 137.85% |
| TOTAL | | 100.00% | | 787,028 | \$121,404,526 | \$123,205,114 | \$0 | \$102,608,262 | \$107,131,127 | 86.95% |

MISSOURI GROUP STOP LOSS INSURANCE

MARKET SHARE OF TOP 5 AND TOP 10 WRITERS



5 YEAR LOSS RATIO



**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP MEDICARE PART D**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|--|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | CONNECTICUT GENERAL LIFE INS CO | 2.00% | 3 | 2,147 | \$2,795,241 | \$3,251,216 | \$0 | \$3,240,863 | \$3,234,293 | 99.48% |
| 2 | HEALTH NET LIFE INSURANCE COMPANY | 0.00% | 7 | 0 | \$219 | \$219 | \$0 | \$168 | \$176 | 80.37% |
| 3 | HUMANA INSURANCE COMPANY | 0.02% | 6 | 10 | \$21,813 | \$19,907 | \$0 | \$11,267 | \$11,487 | 57.70% |
| 4 | MADISON NATIONAL LIFE INSURANCE CO INC | 0.12% | 5 | 0 | \$161,491 | \$161,491 | \$0 | \$0 | -\$128,286 | -79.44% |
| 5 | MEDCO CONTAINMENT LIFE INSURANCE COMPANY | 0.59% | 4 | 522 | \$824,315 | \$824,315 | \$0 | \$715,725 | \$695,675 | 84.39% |
| 6 | PACIFICARE LIFE AND HEALTH INSURANCE CO | -0.05% | 8 | 0 | -\$63,748 | -\$1,564,145 | \$0 | \$8,969 | -\$8,761 | 0.56% |
| 7 | SIERRA HEALTH & LIFE INSURANCE COMPANY INC | 2.35% | 2 | 47 | \$3,285,424 | \$3,285,424 | \$0 | \$5,060,374 | \$4,886,953 | 148.75% |
| 8 | UNITED HEALTHCARE INSURANCE COMPANY | 94.98% | 1 | 121,028 | \$132,886,843 | \$134,322,021 | \$0 | \$108,853,411 | \$108,528,024 | 80.80% |
| TOTAL | | 100.00% | | 123,754 | \$139,911,598 | \$140,300,448 | \$0 | \$117,890,777 | \$117,219,561 | 83.55% |

2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP MEDICARE ADVANTAGE/MEDICARE PPO PRODUCT

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|--|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 1 | COVENTRY HEALTH AND LIFE INSURANCE CO | 4.82% | 4 | 449 | \$3,450,854 | \$3,450,854 | \$0 | \$2,442,794 | \$2,524,661 | 73.16% |
| 2 | HUMANA INSURANCE COMPANY | 12.05% | 3 | 779 | \$8,626,775 | \$9,029,543 | \$0 | \$7,634,775 | \$7,784,272 | 86.21% |
| 3 | PACIFICARE LIFE AND HEALTH INSURANCE CO | 0.58% | 5 | 39 | \$412,298 | \$423,054 | \$0 | \$99 | \$99 | 0.02% |
| 4 | SIERRA HEALTH & LIFE INSURANCE COMPANY INC | 0.04% | 6 | 1 | \$29,437 | \$29,437 | \$0 | \$0 | \$0 | 0.00% |
| 5 | UNITED HEALTHCARE INSURANCE COMPANY | 61.94% | 1 | 4,242 | \$44,344,463 | \$45,142,663 | \$0 | \$32,467,184 | \$31,774,114 | 70.39% |
| 6 | WELLCARE HEALTH INSURANCE OF ARIZONA INC | 20.57% | 2 | 1,156 | \$14,728,069 | \$14,728,069 | \$0 | \$8,457,169 | \$12,944,142 | 87.89% |
| | TOTAL | 100.00% | | 6,666 | \$71,591,896 | \$72,803,620 | \$0 | \$51,002,021 | \$55,027,288 | 75.58% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|--------------|----------------------|-------------------|------------------------|-----------------------|----------------|--------------------|------------------------|------------|
| 1 | 5 STAR LIFE INSURANCE COMPANY | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$11 | -\$3 | N/A |
| 2 | AAA LIFE INSURANCE COMPANY | 0.00% | 217 | 379 | \$20,034 | \$20,096 | \$0 | \$0 | \$33,092 | 164.67% |
| 3 | ACE AMERICAN INSURANCE COMPANY | 0.26% | 35 | 182,299 | \$12,122,820 | \$11,483,845 | \$0 | \$11,386,141 | \$13,157,351 | 114.57% |
| 4 | AEGIS SECURITY INSURANCE COMPANY | 0.00% | 165 | 421 | \$183,738 | \$183,738 | \$0 | \$44,315 | \$74,315 | 40.45% |
| 5 | AETNA LIFE INSURANCE COMPANY | 2.62% | 7 | 204,767 | \$121,375,617 | \$122,359,627 | \$0 | \$99,088,216 | \$110,457,468 | 90.27% |
| 6 | AIG LIFE INSURANCE COMPANY | 0.18% | 45 | 9,732 | \$8,274,340 | \$8,326,088 | \$0 | \$1,963,093 | \$2,159,940 | 25.94% |
| 7 | AIG PREMIER INSURANCE COMPANY | 0.00% | 201 | 43 | \$38,197 | \$39,384 | \$0 | \$27,896 | \$25,782 | 65.46% |
| 8 | ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$63,493 | -\$10,139 | N/A |
| 9 | ALLIANZ LIFE INS COMPANY OF NORTH AMERICA | 0.01% | 141 | 53 | \$394,572 | \$316,766 | \$0 | \$422,312 | \$130,540 | 41.21% |
| 10 | ALLSTATE LIFE INSURANCE COMPANY | 0.02% | 124 | 8,336 | \$1,011,432 | \$1,015,207 | \$0 | \$521,968 | \$232,917 | 22.94% |
| 11 | ALTA HEALTH & LIFE INSURANCE COMPANY | 0.01% | 131 | 1,751 | \$636,186 | \$630,287 | \$0 | \$478,997 | \$477,329 | 75.73% |
| 12 | AMERICAN ALTERNATIVE INS CORPORATION | 0.00% | 157 | 469 | \$228,655 | \$228,655 | \$0 | \$52,532 | \$150,605 | 65.87% |
| 13 | AMERICAN BANKERS INS COMPANY OF FLORIDA | 0.00% | 212 | 241 | \$27,880 | \$27,893 | \$0 | \$0 | -\$7,708 | -27.63% |
| 14 | AMERICAN BANKERS LIFE ASSUR OF FLORIDA | 0.06% | 77 | 58,372 | \$2,899,541 | \$2,895,388 | \$0 | \$1,287,567 | \$1,255,498 | 43.36% |
| 15 | AMERICAN COMMUNITY MUTUAL INSURANCE CO | 0.99% | 15 | 23,207 | \$45,737,497 | \$45,462,703 | \$0 | \$39,463,290 | \$40,004,250 | 87.99% |
| 16 | AMERICAN FAMILY LIFE ASSUR CO OF COLUMBUS | 0.00% | 215 | 38 | \$23,856 | \$23,094 | \$0 | \$2,695 | \$2,597 | 11.25% |
| 17 | AMERICAN FAMILY MUTUAL INS CO | 0.06% | 79 | 470 | \$2,866,431 | \$2,866,431 | \$0 | \$1,681,634 | \$1,980,180 | 69.08% |
| 18 | AMERICAN FIDELITY ASSURANCE COMPANY | 0.13% | 56 | 16,333 | \$5,914,363 | \$6,094,576 | \$0 | \$2,093,776 | \$830,295 | 13.62% |
| 19 | AMERICAN GENERAL ASSURANCE COMPANY | 0.01% | 152 | 12,465 | \$260,223 | \$661,873 | \$0 | \$916,019 | \$766,951 | 115.88% |
| 20 | AMERICAN GENERAL LIFE & ACCIDENT INS CO | 0.00% | 243 | 9 | \$2,840 | \$4,521 | \$0 | \$0 | \$0 | 0.00% |
| 21 | AMERICAN GENERAL LIFE INSURANCE CO | 0.00% | 241 | 0 | \$3,575 | \$3,404 | \$0 | \$300 | \$1,039 | 30.52% |
| 22 | AMERICAN HEALTH AND LIFE INSURANCE CO | 0.06% | 80 | 7,290 | \$2,692,872 | \$2,073,228 | \$0 | \$670,458 | \$513,232 | 24.76% |
| 23 | AMERICAN HERITAGE LIFE INSURANCE CO | 0.04% | 101 | 8,918 | \$1,771,764 | \$2,969,886 | \$0 | \$1,113,227 | \$1,115,496 | 37.56% |
| 24 | AMERICAN HOME ASSURANCE COMPANY | 0.18% | 42 | 2,121,066 | \$8,484,265 | \$8,484,265 | \$0 | \$2,016,377 | \$2,568,112 | 30.27% |
| 25 | AMERICAN INCOME LIFE INSURANCE CO | 0.00% | 166 | 218,776 | \$181,708 | \$171,210 | \$0 | \$120,553 | \$112,896 | 65.94% |
| 26 | AMERICAN INTERNATIONAL LIFE ASSUR OF NY | 0.00% | 250 | 0 | \$721 | \$593 | \$0 | \$111,454 | -\$28,368 | -4783.81% |
| 27 | AMERICAN MEDICAL AND LIFE INSURANCE CO | 0.00% | 189 | 28 | \$56,195 | \$56,195 | \$0 | \$12,686 | \$24,335 | 43.30% |
| 28 | AMERICAN MEDICAL SECURITY LIFE INSURANCE CO | 0.26% | 36 | 8,159 | \$12,070,871 | \$12,220,816 | \$0 | \$8,035,827 | \$6,631,270 | 54.26% |
| 29 | AMERICAN MODERN LIFE INS CO | 0.03% | 117 | 4,996 | \$1,253,381 | \$1,044,669 | \$0 | \$291,606 | \$248,147 | 23.75% |
| 30 | AMERICAN NATIONAL INSURANCE COMPANY | 0.04% | 95 | 3,167 | \$1,858,869 | \$1,048,784 | \$0 | \$4,617,809 | \$4,577,624 | 436.47% |
| 31 | AMERICAN NATIONAL LIFE INS CO OF TEXAS | 0.08% | 69 | 34,660 | \$3,787,296 | \$3,322,787 | \$0 | \$1,789,497 | \$1,962,017 | 59.05% |
| 32 | AMERICAN PIONEER LIFE INSURANCE COMPANY | 0.00% | 236 | 3 | \$5,845 | \$5,824 | \$0 | \$3,837 | \$3,750 | 64.39% |
| 33 | AMERICAN PUBLIC LIFE INSURANCE COMPANY | 0.00% | 173 | 463 | \$151,111 | \$150,943 | \$0 | \$100,485 | \$85,239 | 56.47% |
| 34 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.46% | 25 | 10,997 | \$21,373,907 | \$21,084,788 | \$0 | \$15,652,508 | \$15,736,493 | 74.63% |
| 35 | AMERICAN SENTINEL INSURANCE COMPANY | 0.04% | 108 | 2,541 | \$1,630,783 | \$1,647,314 | \$0 | \$1,114,442 | \$1,312,432 | 79.67% |
| 36 | AMERICAN SPECIALTY HEALTH INS COMPANY | 0.00% | 261 | 1 | \$0 | \$776 | \$0 | \$701 | -\$120 | -15.46% |
| 37 | AMERICAN UNDERWRITERS LIFE INSURANCE CO | 0.01% | 134 | 1,678 | \$569,715 | \$579,346 | \$0 | \$105,059 | \$198,472 | 34.26% |
| 38 | AMERICAN UNITED LIFE INSURANCE CO | 0.06% | 81 | 15,507 | \$2,595,464 | \$2,536,977 | \$0 | \$1,449,309 | \$1,138,091 | 44.86% |
| 39 | AMERITAS LIFE INSURANCE CORP | 0.19% | 41 | 40,179 | \$8,778,782 | \$8,817,481 | \$0 | \$5,651,203 | \$5,604,693 | 63.56% |
| 40 | AMEX ASSURANCE COMPANY | 0.03% | 114 | 429,659 | \$1,369,536 | \$1,355,975 | \$0 | \$29,065 | -\$89,743 | -6.62% |
| 41 | ANTHEM LIFE INSURANCE COMPANY | 0.04% | 98 | 98,314 | \$1,841,389 | \$1,850,921 | \$0 | \$576,564 | \$859,804 | 46.45% |
| 42 | ARCH INSURANCE COMPANY | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$0 | -\$26,772 | N/A |
| 43 | ARROWOOD INDEMNITY COMPANY | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$0 | -\$3,037 | N/A |
| 44 | ASSURITY LIFE INSURANCE COMPANY | 0.01% | 151 | 31 | \$261,086 | \$253,300 | \$0 | \$228,317 | \$232,056 | 91.61% |
| 45 | AUTO CLUB LIFE INSURANCE COMPANY | 0.00% | 187 | 988 | \$76,187 | \$81,966 | \$0 | \$12,500 | \$12,631 | 15.41% |
| 46 | AVEMCO INSURANCE COMPANY | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | -\$43,454 | -\$50,745 | N/A |
| 47 | AVIVA LIFE INSURANCE COMPANY | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$315 | -\$1,122 | N/A |
| 48 | AXA EQUITABLE LIFE INSURANCE COMPANY | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$90,187 | \$90,187 | N/A |
| 49 | BALBOA INSURANCE COMPANY | 0.00% | 257 | 7 | \$190 | \$190 | \$0 | \$0 | \$1,958 | 1030.53% |
| 50 | BALBOA LIFE INSURANCE COMPANY | 0.00% | 159 | 5,952 | \$221,274 | \$221,767 | \$0 | \$29,468 | \$28,586 | 12.89% |
| 51 | BALTIMORE LIFE INSURANCE COMPANY THE | 0.00% | 230 | 12 | \$11,901 | \$11,901 | \$0 | \$38,400 | \$38,400 | 322.66% |
| 52 | BANKERS FIDELITY LIFE INSURANCE CO | 0.00% | 209 | 42 | \$31,165 | \$30,924 | \$0 | \$5,180 | \$8,308 | 26.87% |
| 53 | BANKERS LIFE AND CASUALTY COMPANY | 0.14% | 52 | 3,371 | \$6,640,741 | \$6,694,856 | \$0 | \$4,340,664 | \$4,390,921 | 65.59% |
| 54 | BCS INSURANCE COMPANY | 0.03% | 109 | 3,771 | \$1,612,193 | \$1,326,041 | \$0 | \$678,225 | \$671,390 | 50.63% |
| 55 | BCS LIFE INSURANCE COMPANY | 0.00% | 186 | 446 | \$87,109 | \$71,480 | \$0 | \$34,778 | \$43,094 | 60.29% |
| 56 | BENCHMARK INSURANCE COMPANY | 0.04% | 96 | 275 | \$1,850,177 | \$1,850,177 | \$0 | \$1,405,759 | \$1,112,976 | 60.16% |
| 57 | BEST LIFE AND HEALTH INSURANCE COMPANY | 0.00% | 168 | 163 | \$170,542 | \$170,542 | \$0 | \$46,118 | \$43,947 | 25.77% |
| 58 | BLUE CROSS AND BLUE SHIELD OF KANSAS CITY | 9.73% | 3 | 168,300 | \$451,136,469 | \$451,136,469 | \$0 | \$421,705,982 | \$419,995,608 | 93.10% |
| 59 | BOSTON MUTUAL LIFE INSURANCE COMPANY | 0.02% | 120 | 3,129 | \$1,092,940 | \$1,109,856 | \$0 | \$838,883 | \$812,043 | 73.17% |
| 60 | BROKERS NATIONAL LIFE ASSURANCE COMPANY | 0.04% | 106 | 3,479 | \$1,671,021 | \$1,671,000 | \$0 | \$861,325 | \$861,000 | 51.53% |
| 61 | CAMBRIDGE LIFE INSURANCE COMPANY | 0.01% | 140 | 47 | \$412,847 | \$378,221 | \$0 | \$192,008 | \$47,482 | 12.55% |
| 62 | CANADA LIFE ASSURANCE COMPANY | 0.03% | 115 | 8,596 | \$1,296,777 | \$1,368,339 | \$0 | \$844,881 | \$1,083,397 | 79.18% |
| 63 | CAPITOL INDEMNITY CORPORATION | 0.00% | 169 | 270 | \$170,071 | \$157,516 | \$0 | \$14,208 | \$26,567 | 16.87% |
| 64 | CATERPILLAR INSURANCE COMPANY | 0.00% | 261 | 1,455 | \$0 | \$0 | \$0 | \$1,970,830 | \$1,280,761 | N/A |
| 65 | CELTIC INSURANCE COMPANY | 0.00% | 176 | 1 | \$137,273 | \$158,786 | \$0 | \$3,728 | \$3,292 | 2.07% |
| 66 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.09% | 67 | 960 | \$4,183,872 | \$4,163,407 | \$0 | \$2,539,548 | \$2,446,447 | 58.76% |
| 67 | CENTRAL STATES HEALTH & LIFE COMPANY | 0.04% | 92 | 8,622 | \$1,987,968 | \$1,951,303 | \$0 | \$552,505 | \$633,383 | 32.46% |
| 68 | CENTRAL STATES INDEMNITY COMPANY OF OMAHA | 0.01% | 129 | 16,155 | \$687,542 | \$687,630 | \$0 | \$156,877 | \$27,561 | 4.01% |
| 69 | CENTRAL UNITED LIFE INSURANCE CO | 0.00% | 188 | 163 | \$68,559 | \$68,067 | \$0 | \$20,587 | \$20,690 | 30.40% |
| 70 | CENTURION LIFE INSURANCE COMPANY | 0.00% | 184 | 368 | \$89,150 | \$127,972 | \$0 | \$170,499 | \$152,775 | 119.38% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 71 | CENTURY LIFE ASSURANCE COMPANY | 0.00% | 261 | 29 | -\$1,070 | \$7,576 | \$0 | \$4,524 | \$745 | 9.83% |
| 72 | CHESAPEAKE LIFE INSURANCE COMPANY THE | 0.01% | 132 | 9,368 | \$605,707 | \$674,953 | \$0 | \$763,866 | \$395,841 | 58.65% |
| 73 | CIGNA LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$612,137 | \$1,071,662 | N/A |
| 74 | CITIZENS SECURITY LIFE INS CO | 0.00% | 214 | 61 | \$27,408 | \$27,396 | \$0 | \$15,840 | \$15,867 | 57.92% |
| 75 | CLARENDON NATIONAL INSURANCE COMPANY | 0.00% | 261 | 29 | \$0 | \$0 | \$0 | \$0 | -\$97,206 | N/A |
| 76 | COLONIAL LIFE & ACCIDENT INS CO | 0.00% | 163 | 534 | \$193,592 | \$197,419 | \$0 | \$308,871 | \$196,193 | 99.38% |
| 77 | COLONIAL PENN LIFE INSURANCE COMPANY | 0.00% | 239 | 18 | \$4,592 | \$5,932 | \$0 | \$0 | \$406 | 6.84% |
| 78 | COLORADO BANKERS LIFE INS CO | 0.00% | 244 | 6 | \$2,050 | \$2,123 | \$0 | \$0 | \$0 | 0.00% |
| 79 | COLUMBIAN LIFE INSURANCE COMPANY | 0.02% | 123 | 2,332 | \$1,014,013 | \$1,014,013 | \$0 | \$998,742 | \$1,141,795 | 112.60% |
| 80 | COLUMBIAN MUTUAL LIFE INSURANCE CO | 0.00% | 261 | 534 | \$0 | \$0 | \$0 | \$18,220 | \$18,134 | N/A |
| 81 | COMBINED INSURANCE CO OF AMERICA | 0.09% | 65 | 45,344 | \$4,374,807 | \$4,018,001 | \$0 | \$2,477,324 | \$2,486,746 | 61.89% |
| 82 | COMMERCIAL TRAVELERS MUTUAL INS COMPANY | 0.00% | 185 | 965 | \$87,598 | \$87,927 | \$0 | \$14,968 | \$15,023 | 17.09% |
| 83 | COMMUNITY HEALTH PLAN INSURANCE COMPANY | 0.13% | 55 | 1,730 | \$5,965,728 | \$5,965,728 | \$0 | \$5,178,697 | \$4,502,709 | 75.48% |
| 84 | COMPANION LIFE INSURANCE COMPANY | 0.07% | 72 | 19,336 | \$3,427,880 | \$3,430,495 | \$0 | \$2,103,813 | \$2,151,401 | 62.71% |
| 85 | COMPBENEFITS INSURANCE COMPANY | 0.03% | 112 | 9,835 | \$1,429,656 | \$1,431,556 | \$0 | \$975,566 | \$956,725 | 66.83% |
| 86 | CONNECTICUT GENERAL LIFE INS CO | 1.14% | 13 | 77,137 | \$52,733,890 | \$53,413,609 | \$0 | \$42,811,363 | \$43,670,731 | 81.76% |
| 87 | CONSECO HEALTH INSURANCE COMPANY | 0.01% | 130 | 2,608 | \$664,620 | \$668,125 | \$0 | \$380,874 | \$381,881 | 57.16% |
| 88 | CONSECO INSURANCE COMPANY | 0.00% | 193 | 704 | \$48,375 | \$49,997 | \$0 | \$97,843 | \$84,270 | 168.55% |
| 89 | CONSECO SENIOR HEALTH INSURANCE COMPANY | 0.00% | 180 | 144 | \$106,496 | \$140,780 | \$0 | \$379,475 | \$100,514 | 71.40% |
| 90 | CONTINENTAL AMERICAN INSURANCE COMPANY | 0.03% | 116 | 1,029 | \$1,289,358 | \$1,334,695 | \$0 | \$49,405 | \$50,143 | 3.76% |
| 91 | CONTINENTAL ASSURANCE COMPANY | 0.00% | 181 | 1 | \$94,514 | \$320,871 | \$0 | \$95,787 | \$221,989 | 69.18% |
| 92 | CONTINENTAL CASUALTY COMPANY | 0.07% | 73 | 3,092 | \$3,419,182 | \$1,306,328 | \$0 | \$4,616,092 | -\$523,628 | -40.08% |
| 93 | CONTINENTAL GENERAL INSURANCE CO | 0.00% | 200 | 87 | \$38,254 | \$39,922 | \$0 | \$32,123 | \$28,385 | 71.10% |
| 94 | CONTINENTAL LIFE INS CO OF BRENTWOOD TN | 0.06% | 83 | 2,122 | \$2,572,542 | \$2,436,543 | \$0 | \$1,717,638 | \$1,820,587 | 74.72% |
| 95 | CORPORATE HEALTH INSURANCE COMPANY | 0.01% | 133 | 3,937 | \$605,203 | \$605,203 | \$0 | \$332,352 | \$335,802 | 55.49% |
| 96 | COUNTRY LIFE INSURANCE COMPANY | 0.00% | 261 | 134 | \$0 | \$0 | \$0 | \$10,244 | \$44,210 | N/A |
| 97 | COVENTRY HEALTH AND LIFE INSURANCE CO | 5.37% | 4 | 89,070 | \$249,100,490 | \$249,100,490 | \$0 | \$187,116,778 | \$188,185,766 | 75.55% |
| 98 | COX HEALTH SYSTEMS INSURANCE COMPANY | 1.07% | 14 | 16,971 | \$49,390,744 | \$49,390,744 | \$0 | \$41,110,934 | \$42,565,387 | 86.18% |
| 99 | CUNA MUTUAL INSURANCE SOCIETY | 0.15% | 47 | 102,836 | \$6,850,958 | \$6,756,968 | \$0 | \$2,584,073 | \$1,919,889 | 28.41% |
| 100 | DELOS INSURANCE COMPANY | 0.01% | 135 | 1,059 | \$565,813 | \$565,813 | \$0 | \$91,386 | \$119,318 | 21.09% |
| 101 | DENTEGRA INSURANCE COMPANY | 0.04% | 94 | 4,039 | \$1,861,811 | \$1,796,851 | \$0 | \$1,156,834 | \$1,168,489 | 65.03% |
| 102 | DISCOVER PROPERTY AND CASUALTY INS CO | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$46,083 | \$48,092 | N/A |
| 103 | EMPIRE FIRE AND MARINE INSURANCE CO | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$0 | -\$119,245 | N/A |
| 104 | EMPLOYERS INSURANCE COMPANY OF WAUSAU | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$27,898 | \$12,210 | N/A |
| 105 | EPIC LIFE INSURANCE COMPANY THE | 0.00% | 158 | 1,094 | \$223,274 | \$222,812 | \$0 | \$141,920 | \$155,947 | 69.99% |
| 106 | FAIRFIELD INSURANCE COMPANY | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$0 | -\$30,000 | N/A |
| 107 | FAIRMONT PREMIER INSURANCE COMPANY | 0.00% | 160 | 0 | \$218,497 | \$218,497 | \$0 | \$764,618 | \$672,910 | 307.97% |
| 108 | FAIRMONT SPECIALTY INSURANCE COMPANY | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$0 | -\$469 | N/A |
| 109 | FARM BUREAU LIFE INS COMPANY OF MISSOURI | 0.01% | 154 | 106,101 | \$253,159 | \$253,159 | \$0 | \$130,875 | \$102,100 | 40.33% |
| 110 | FARMERS NEW WORLD LIFE INSURANCE CO | 0.00% | 261 | 4 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 111 | FEDERAL INSURANCE COMPANY | 0.05% | 89 | 27,999 | \$2,273,731 | \$2,170,193 | \$0 | \$788,840 | \$977,039 | 45.02% |
| 112 | FEDERATED MUTUAL INSURANCE COMPANY | 0.45% | 26 | 8,779 | \$20,997,460 | \$20,996,982 | \$0 | \$17,663,869 | \$17,890,277 | 85.20% |
| 113 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.18% | 43 | 96,431 | \$8,479,541 | \$8,489,569 | \$0 | \$5,131,495 | \$5,201,100 | 61.26% |
| 114 | FIRST ALLMERICA FINANCIAL LIFE INSURANCE CO | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$62,029 | \$62,202 | N/A |
| 115 | FIRST CONTINENTAL LIFE & ACCIDENT INS CO | 0.04% | 102 | 7,658 | \$1,751,289 | \$1,768,875 | \$0 | \$1,389,106 | \$1,429,134 | 80.79% |
| 116 | FIRST HEALTH LIFE & HEALTH INSURANCE CO | 0.05% | 84 | 7,818 | \$2,509,858 | \$2,489,390 | \$0 | \$1,859,912 | \$2,096,021 | 84.20% |
| 117 | FORT DEARBORN LIFE INSURANCE COMPANY | 0.05% | 85 | 11,000 | \$2,505,884 | \$2,505,884 | \$0 | \$1,537,435 | \$1,537,435 | 61.35% |
| 118 | FREEDOM LIFE INSURANCE COMPANY OF AMERICA | 0.01% | 145 | 283 | \$356,396 | \$349,814 | \$0 | \$75,890 | \$79,068 | 22.60% |
| 119 | GENWORTH LIFE AND ANNUITY INSURANCE CO | 0.00% | 203 | 25 | \$37,829 | \$39,270 | \$0 | \$74,288 | \$106,889 | 272.19% |
| 120 | GENWORTH LIFE INSURANCE COMPANY | 0.01% | 138 | 995 | \$502,946 | \$518,441 | \$0 | \$747,498 | \$315,848 | 60.92% |
| 121 | GERBER LIFE INSURANCE COMPANY | 0.08% | 70 | 135,026 | \$3,710,016 | \$3,653,606 | \$0 | \$3,073,595 | \$3,014,127 | 82.50% |
| 122 | GLOBE LIFE AND ACCIDENT INS CO | 0.00% | 198 | 32 | \$41,548 | \$40,220 | \$0 | \$22,485 | \$22,998 | 57.18% |
| 123 | GOLDEN RULE INSURANCE COMPANY | 0.96% | 16 | 26,370 | \$44,662,478 | \$44,493,926 | \$0 | \$28,943,518 | \$29,525,611 | 66.36% |
| 124 | GOVERNMENT EMPLOYEES INSURANCE CO | 0.00% | 254 | 2 | \$480 | \$480 | \$0 | \$0 | \$4 | 0.83% |
| 125 | GOVERNMENT PERSONNEL MUTUAL LIFE INS CO | 0.00% | 194 | 126 | \$48,173 | \$48,167 | \$0 | \$34,402 | \$35,436 | 73.57% |
| 126 | GREAT AMERICAN INSURANCE COMPANY | 0.03% | 119 | 744 | \$1,169,244 | \$2,241,536 | \$0 | \$2,182,760 | \$1,813,767 | 80.92% |
| 127 | GREAT AMERICAN LIFE INSURANCE CO | 0.00% | 238 | 5 | \$4,856 | \$5,881 | \$0 | \$0 | \$0 | 0.00% |
| 128 | GREAT SOUTHERN LIFE INSURANCE COMPANY | 0.00% | 220 | 23 | \$17,622 | \$17,673 | \$0 | \$0 | \$0 | 0.00% |
| 129 | GREAT WEST LIFE & ANNUITY INSURANCE CO | 0.37% | 30 | 94,861 | \$17,211,711 | \$17,298,073 | \$0 | \$15,700,028 | \$15,640,094 | 90.42% |
| 130 | GREAT WEST LIFE ASSURANCE COMPANY | 0.00% | 179 | 2 | \$107,136 | \$65,765 | \$0 | \$2,889 | \$1,545 | 2.35% |
| 131 | GUARANTEE TRUST LIFE INSURANCE CO | 0.10% | 64 | 43,855 | \$4,478,961 | \$4,213,654 | \$0 | \$4,122,561 | \$4,388,527 | 104.15% |
| 132 | GUARDIAN LIFE INSURANCE COMPANY OF AMERICA | 1.36% | 10 | 414,344 | \$63,105,393 | \$63,054,529 | \$0 | \$42,564,335 | \$43,403,427 | 68.83% |
| 133 | HARTFORD FIRE INSURANCE COMPANY | 0.00% | 242 | 71 | \$3,554 | \$3,768 | \$0 | \$0 | \$60,773 | 1612.87% |
| 134 | HARTFORD LIFE AND ACCIDENT INSURANCE CO | 1.21% | 12 | 488,881 | \$56,250,295 | \$55,953,356 | \$0 | \$33,539,839 | \$39,892,619 | 71.30% |
| 135 | HARTFORD LIFE INSURANCE COMPANY | 0.11% | 58 | 68,217 | \$4,921,028 | \$4,684,474 | \$0 | \$3,177,989 | \$3,560,050 | 76.00% |
| 136 | HCC LIFE INSURANCE COMPANY | 0.27% | 34 | 56,007 | \$12,407,954 | \$12,407,954 | \$0 | \$7,776,735 | \$9,729,194 | 78.41% |
| 137 | HCSO INSURANCE SERVICES COMPANY | 0.01% | 147 | 6,306 | \$342,604 | \$342,604 | \$0 | \$351,862 | \$351,862 | 102.70% |
| 138 | HEALTH NET LIFE INSURANCE COMPANY | 0.00% | 256 | 0 | \$219 | \$219 | \$0 | \$168 | \$176 | 80.37% |
| 139 | HEALTHY ALLIANCE LIFE INSURANCE CO | 25.69% | 1 | 521,434 | \$1,190,758,704 | \$1,191,276,844 | \$0 | \$968,343,586 | \$976,900,101 | 82.00% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|--------------|----------------------|-------------------|------------------------|-----------------------|----------------|--------------------|------------------------|-------------|
| 140 | HERITAGE CASUALTY INSURANCE COMPANY | 0.00% | 199 | 2,418 | \$39,695 | \$39,695 | \$0 | \$1,357 | \$1,784 | 4.49% |
| 141 | HM LIFE INSURANCE COMPANY | 0.06% | 78 | 23,479 | \$2,866,553 | \$2,845,617 | \$0 | \$1,437,637 | \$1,547,756 | 54.39% |
| 142 | HORACE MANN LIFE INSURANCE COMPANY | 0.00% | 190 | 235 | \$55,846 | \$57,131 | \$0 | \$61,686 | \$60,084 | 105.17% |
| 143 | HOUSEHOLD LIFE INSURANCE COMPANY | 0.06% | 75 | 10,287 | \$3,007,360 | \$2,994,279 | \$0 | \$1,098,656 | \$1,165,456 | 38.92% |
| 144 | HUMANA INSURANCE COMPANY | 1.29% | 11 | 20,909 | \$59,752,836 | \$59,920,592 | \$0 | \$49,807,113 | \$50,193,185 | 83.77% |
| 145 | HUMANADENTAL INSURANCE COMPANY | 0.13% | 54 | 21,169 | \$6,095,880 | \$5,968,809 | \$0 | \$3,871,181 | \$4,124,455 | 69.10% |
| 146 | ILLINOIS MUTUAL LIFE INSURANCE COMPANY | 0.00% | 205 | 123 | \$34,747 | \$34,993 | \$0 | \$38,231 | \$31,029 | 88.67% |
| 147 | INDEPENDENCE AMERICAN INSURANCE COMPANY | 0.00% | 225 | 95 | \$15,374 | \$15,374 | \$0 | \$296 | \$1,695 | 11.03% |
| 148 | INDIANAPOLIS LIFE INSURANCE COMPANY | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$0 | \$3,827 | N/A |
| 149 | INDIVIDUAL ASSURANCE CO LIFE HEALTH & ACCIDEI | 0.04% | 103 | 12,396 | \$1,740,004 | \$1,876,511 | \$0 | \$541,848 | \$504,872 | 26.90% |
| 150 | INSURANCE COMPANY OF NORTH AMERICA | 0.00% | 260 | 0 | \$19 | \$19 | \$0 | \$15,160 | -\$140,588 | -739936.84% |
| 151 | INSURANCE CO OF THE STATE OF PENNSYLVANIA | 0.00% | 226 | 59 | \$14,736 | \$14,736 | \$0 | \$80,768 | \$56,955 | 386.50% |
| 152 | J M I C LIFE INSURANCE COMPANY | 0.00% | 261 | 868 | -\$38,614 | \$235,578 | \$0 | \$143,133 | \$89,841 | 38.14% |
| 153 | JEFFERSON NATIONAL LIFE INSURANCE COMPANY | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$5,833 | -\$2 | N/A |
| 154 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.22% | 40 | 4,280 | \$10,057,592 | \$9,907,703 | \$0 | \$4,691,361 | \$5,056,908 | 51.04% |
| 155 | JOHN HANCOCK LIFE INSURANCE COMPANY | 0.15% | 50 | 9,048 | \$6,798,907 | \$4,917,821 | \$0 | \$1,511,125 | \$3,083,011 | 62.69% |
| 156 | KANAWHA INSURANCE COMPANY | 0.10% | 63 | 27,769 | \$4,540,109 | \$4,569,523 | \$0 | \$3,471,144 | \$4,233,139 | 92.64% |
| 157 | KANSAS CITY LIFE INSURANCE COMPANY | 0.07% | 71 | 11,669 | \$3,456,143 | \$3,435,120 | \$0 | \$2,659,046 | \$2,728,916 | 79.44% |
| 158 | LAFAYETTE LIFE INSURANCE COMPANY THE | 0.03% | 110 | 14,412 | \$1,611,367 | \$1,616,263 | \$0 | \$1,033,369 | \$1,106,789 | 68.48% |
| 159 | LEWER LIFE INSURANCE COMPANY | 0.00% | 232 | 7 | \$9,647 | \$9,647 | \$0 | \$2,924 | \$2,924 | 30.31% |
| 160 | LIBERTY LIFE ASSURANCE COMPANY OF BOSTON | 0.04% | 107 | 12,650 | \$1,663,888 | \$1,692,766 | \$0 | \$2,175,201 | \$2,183,774 | 129.01% |
| 161 | LIBERTY LIFE INSURANCE COMPANY | 0.02% | 121 | 6,345 | \$1,024,062 | \$1,168,527 | \$0 | \$308,436 | -\$106,556 | -9.12% |
| 162 | LIBERTY MUTUAL INSURANCE COMPANY | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$0 | -\$498 | N/A |
| 163 | LIBERTY NATIONAL LIFE INSURANCE COMPANY | 0.00% | 258 | 2 | \$145 | \$145 | \$0 | \$0 | \$0 | 0.00% |
| 164 | LIFE INSURANCE COMPANY OF NORTH AMERICA | 0.40% | 28 | 245,918 | \$18,558,654 | \$18,558,654 | \$0 | \$10,023,195 | \$16,295,366 | 87.80% |
| 165 | LIFE INVESTORS INSURANCE CO OF AMERICA | 0.22% | 39 | 20,666 | \$10,097,292 | \$10,036,046 | \$0 | \$6,936,692 | \$6,904,089 | 68.79% |
| 166 | LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$1,493 | \$1,530 | N/A |
| 167 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 0.33% | 31 | 113,528 | \$15,390,388 | \$15,426,695 | \$0 | \$9,256,693 | \$9,656,635 | 62.60% |
| 168 | LOYAL AMERICAN LIFE INSURANCE COMPANY | 0.00% | 223 | 88 | \$15,761 | \$12,993 | \$0 | \$175 | \$118 | 0.91% |
| 169 | LUMBERMENS MUTUAL CASUALTY COMPANY | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$143,359 | \$838,006 | N/A |
| 170 | MADISON NATIONAL LIFE INSURANCE COMPANY INC | 0.04% | 105 | 1,412 | \$1,688,471 | \$1,876,604 | \$0 | \$1,160,853 | \$1,289,121 | 68.69% |
| 171 | MAGNA INSURANCE COMPANY | 0.00% | 233 | 10 | \$7,828 | \$26,151 | \$0 | \$4,910 | \$553 | 2.11% |
| 172 | MAMSI LIFE AND HEALTH INSURANCE COMPANY | 0.00% | 228 | 36 | \$14,211 | \$14,211 | \$0 | \$20 | \$17 | 0.12% |
| 173 | MEDAMERICA INSURANCE COMPANY | 0.00% | 195 | 47 | \$46,938 | \$48,706 | \$0 | \$1,457 | -\$2,236 | -4.59% |
| 174 | MEDCO CONTAINMENT LIFE INSURANCE COMPANY | 0.02% | 126 | 522 | \$824,315 | \$824,315 | \$0 | \$715,725 | \$695,675 | 84.39% |
| 175 | MEGA LIFE AND HEALTH INSURANCE COMPANY THE | 0.24% | 37 | 12,416 | \$11,184,609 | \$11,289,641 | \$0 | \$5,021,007 | \$4,784,531 | 42.38% |
| 176 | MERCY HEALTH PLANS | 3.85% | 5 | 57,822 | \$178,416,852 | \$178,416,852 | \$0 | \$164,972,997 | \$165,251,914 | 92.62% |
| 177 | MERIT LIFE INSURANCE CO | 0.02% | 122 | 7,339 | \$1,017,612 | \$993,762 | \$0 | \$230,353 | \$288,793 | 29.06% |
| 178 | METLIFE INSURANCE COMPANY OF CONNECTICUT | 0.00% | 234 | 17 | \$7,271 | \$7,271 | \$0 | \$98,011 | \$98,128 | 1349.58% |
| 179 | METROPOLITAN LIFE INSURANCE COMPANY | 1.63% | 9 | 623,624 | \$75,477,511 | \$70,960,109 | \$0 | \$37,415,425 | \$41,208,884 | 58.07% |
| 180 | MIDLAND NATIONAL LIFE INSURANCE COMPANY | 0.00% | 237 | 2 | \$5,025 | \$4,041 | \$0 | \$14,007 | \$14,012 | 346.75% |
| 181 | MIDWEST NATIONAL LIFE INS CO OF TENNESEE | 0.05% | 86 | 1,712 | \$2,502,535 | \$2,520,709 | \$0 | \$1,884,315 | \$1,601,259 | 63.52% |
| 182 | MINNESOTA LIFE INSURANCE COMPANY | 0.05% | 88 | 52,738 | \$2,406,117 | \$2,332,177 | \$0 | \$1,230,006 | \$1,348,528 | 57.82% |
| 183 | MISSOURI VALLEY LIFE AND HEALTH INS COMPANY | 0.00% | 202 | 0 | \$37,850 | \$37,850 | \$0 | \$16,799 | \$4,772 | 12.61% |
| 184 | MONUMENTAL LIFE INSURANCE COMPANY | 0.15% | 51 | 45,761 | \$6,777,889 | \$6,854,886 | \$0 | \$3,211,852 | \$3,181,376 | 46.41% |
| 185 | MONY LIFE INSURANCE COMPANY | 0.00% | 218 | 24 | \$19,234 | \$19,234 | \$0 | \$38,835 | \$37,437 | 194.64% |
| 186 | MOUNTAIN LIFE INSURANCE COMPANY | 0.00% | 197 | 481 | \$41,723 | \$75,877 | \$0 | \$27,858 | \$27,249 | 35.91% |
| 187 | MUTUAL OF AMERICA LIFE INSURANCE COMPANY | 0.00% | 178 | 523 | \$115,343 | \$115,343 | \$0 | \$165,398 | \$165,398 | 143.40% |
| 188 | MUTUAL OF OMAHA INSURANCE COMPANY | 0.93% | 18 | 417,332 | \$42,909,781 | \$41,501,893 | \$0 | \$32,270,624 | \$32,315,500 | 77.87% |
| 189 | NATIONAL BENEFIT LIFE INSURANCE COMPANY | 0.00% | 208 | 16 | \$32,245 | \$31,742 | \$0 | \$13,273 | \$13,273 | 41.82% |
| 190 | NATIONAL CASUALTY COMPANY | 0.00% | 206 | 4,016 | \$33,228 | \$34,118 | \$0 | \$4,588 | \$2,442 | 7.16% |
| 191 | NATIONAL FOUNDATION LIFE INSURANCE CO | 0.00% | 174 | 247 | \$150,635 | \$151,676 | \$0 | \$83,978 | \$86,521 | 57.04% |
| 192 | NATIONAL GUARDIAN LIFE INSURANCE COMPANY | 0.04% | 93 | 11,752 | \$1,975,076 | \$1,993,851 | \$0 | \$1,297,688 | \$1,297,688 | 65.08% |
| 193 | NATIONAL UNION FIRE INS CO OF PITTSBURGH PA | 2.69% | 6 | 16,219,971 | \$124,454,442 | \$124,345,747 | \$0 | \$37,659,521 | \$40,282,020 | 32.40% |
| 194 | NATIONWIDE LIFE INSURANCE COMPANY | 0.03% | 111 | 46,774 | \$1,513,087 | \$1,577,549 | \$0 | \$589,492 | \$1,226,392 | 77.74% |
| 195 | NATIONWIDE LIFE INSURANCE CO OF AMERICA | 0.00% | 222 | 73 | \$16,600 | \$16,522 | \$0 | \$8,834 | \$11,035 | 66.79% |
| 196 | NEW ENGLAND LIFE INSURANCE COMPANY | 0.00% | 162 | 14 | \$199,739 | \$199,284 | \$0 | \$217,108 | \$217,010 | 108.89% |
| 197 | NEW YORK LIFE INSURANCE COMPANY | 0.10% | 62 | 5,705 | \$4,639,096 | \$4,621,381 | \$46,597 | \$4,565,786 | \$4,204,823 | 90.99% |
| 198 | NIPPON LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 210 | 84 | \$30,592 | \$30,832 | \$0 | \$20,124 | \$19,788 | 64.18% |
| 199 | NORTHWESTERN MUTUAL LIFE INSURANCE CO | 0.05% | 91 | 3,386 | \$2,124,578 | \$2,140,495 | \$0 | \$618,424 | \$2,151,167 | 100.50% |
| 200 | OHIO STATE LIFE INSURANCE COMPANY THE | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$0 | -\$32,603 | N/A |
| 201 | OLD REPUBLIC INSURANCE COMPANY | 0.00% | 261 | 1 | \$0 | \$0 | \$0 | \$0 | -\$144 | N/A |
| 202 | OLD REPUBLIC LIFE INSURANCE COMPANY | 0.03% | 113 | 12 | \$1,390,754 | \$1,390,754 | \$0 | \$828,134 | \$1,056,844 | 75.99% |
| 203 | OLD UNITED LIFE INSURANCE COMPANY | 0.00% | 167 | 1,047 | \$175,879 | \$272,225 | \$0 | \$49,149 | \$27,359 | 10.05% |
| 204 | OXFORD LIFE INSURANCE COMPANY | 0.00% | 172 | 91 | \$154,647 | \$132,832 | \$0 | \$103,872 | \$94,793 | 71.36% |
| 205 | PACIFIC LIFE & ANNUITY COMPANY | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$6,100 | \$3,036 | N/A |
| 206 | PACIFIC LIFE INSURANCE COMPANY | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$5,045 | -\$19,304 | N/A |
| 207 | PACIFICARE LIFE AND HEALTH INSURANCE CO | 0.01% | 146 | 39 | \$348,550 | -\$1,141,091 | \$0 | \$9,068 | \$344 | -0.03% |
| 208 | PAN AMERICAN LIFE INSURANCE COMPANY | 0.06% | 82 | 13,925 | \$2,576,329 | \$2,695,032 | \$0 | \$892,905 | \$1,069,137 | 39.67% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|--------------|----------------------|-------------------|------------------------|-----------------------|----------------|--------------------|------------------------|------------|
| 209 | PAUL REVERE LIFE INSURANCE COMPANY | 0.01% | 136 | 2,237 | \$547,172 | \$542,178 | \$0 | \$543,342 | \$353,242 | 65.15% |
| 210 | PEKIN LIFE INSURANCE COMPANY | 0.00% | 170 | 935 | \$161,066 | \$167,124 | \$0 | \$67,690 | \$114,108 | 68.28% |
| 211 | PERICO LIFE INSURANCE COMPANY | 0.04% | 104 | 4,001 | \$1,716,562 | \$1,716,581 | \$0 | \$1,129,928 | \$1,227,661 | 71.52% |
| 212 | PHILADELPHIA AMERICAN LIFE INSURANCE CO | 0.01% | 153 | 662 | \$255,187 | \$257,601 | \$0 | \$217,078 | \$201,474 | 78.21% |
| 213 | PHOENIX LIFE INSURANCE COMPANY | 0.00% | 251 | 0 | \$612 | \$0 | \$0 | \$223,912 | \$85,158 | N/A |
| 214 | PHYSICIANS MUTUAL INSURANCE COMPANY | 0.00% | 177 | 452 | \$133,819 | \$131,672 | \$0 | \$41,930 | \$39,398 | 29.92% |
| 215 | PRESIDENTIAL LIFE INSURANCE COMPANY | 0.00% | 240 | 1 | \$4,089 | \$4,089 | \$0 | \$0 | \$0 | 0.00% |
| 216 | PRIMERICA LIFE INSURANCE COMPANY | 0.00% | 253 | 1 | \$502 | \$502 | \$0 | \$0 | -\$40 | -7.97% |
| 217 | PRINCIPAL LIFE INS CO | 1.75% | 8 | 116,919 | \$80,994,873 | \$80,570,082 | \$0 | \$63,592,880 | \$63,696,699 | 79.06% |
| 218 | PROTECTIVE LIFE INSURANCE COMPANY | 0.00% | 248 | 0 | \$858 | \$858 | \$0 | \$2,448 | \$687 | 80.07% |
| 219 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 0.01% | 150 | 898 | \$295,813 | \$308,484 | \$0 | \$1,421,590 | \$806,979 | 261.60% |
| 220 | PROVIDENT LIFE AND CASUALTY INSURANCE CO | 0.00% | 259 | 2 | \$37 | \$38 | \$0 | \$65,434 | \$19,706 | 51857.89% |
| 221 | PRUDENTIAL INSURANCE CO OF AMERICA THE | 0.23% | 38 | 38,298 | \$10,645,706 | \$10,747,714 | \$102,964 | \$7,186,372 | \$7,330,562 | 68.21% |
| 222 | PYRAMID LIFE INSURANCE COMPANY | 0.00% | 246 | 3 | \$1,056 | \$1,080 | \$0 | \$8,640 | -\$6,768 | -626.67% |
| 223 | QBE INSURANCE CORPORATION | 0.05% | 87 | 9,296 | \$2,420,442 | \$2,420,442 | \$0 | \$2,716,688 | \$2,065,874 | 85.35% |
| 224 | REASSURE AMERICA LIFE INSURANCE COMPANY | 0.00% | 175 | 8 | \$142,074 | \$151,934 | \$0 | \$13,000 | \$13,288 | 8.75% |
| 225 | RELIABLE LIFE INSURANCE COMPANY | 0.00% | 261 | 8 | \$0 | \$0 | \$0 | \$20,183 | \$21,121 | N/A |
| 226 | RELiance STANDARD LIFE INSURANCE COMPANY | 0.37% | 29 | 79,630 | \$17,261,813 | \$17,559,856 | \$0 | \$7,118,278 | \$9,729,022 | 55.40% |
| 227 | RELIASTAR LIFE INSURANCE COMPANY | 0.18% | 44 | 83,740 | \$8,346,263 | \$8,320,533 | \$0 | \$9,046,390 | \$11,280,478 | 135.57% |
| 228 | RELIASTAR LIFE INSURANCE CO OF NEW YORK | 0.01% | 142 | 6,180 | \$375,006 | \$383,945 | \$0 | \$1,016 | \$1,112 | 0.29% |
| 229 | RENAISSANCE LIFE & HEALTH INS CO OF AMERICA | 0.00% | 255 | 1 | \$444 | \$433 | \$0 | \$0 | -\$3 | -0.69% |
| 230 | RESERVE NATIONAL INSURANCE COMPANY | 0.01% | 143 | 125 | \$373,885 | \$386,647 | \$0 | \$216,596 | \$217,247 | 56.19% |
| 231 | RESOURCE LIFE INSURANCE COMPANY | 0.01% | 144 | 2,823 | \$357,228 | \$607,850 | \$0 | \$287,186 | \$126,584 | 20.82% |
| 232 | RIVERSOURCE LIFE INSURANCE COMPANY | 0.00% | 221 | 15 | \$17,304 | \$17,287 | \$0 | \$0 | \$0 | 0.00% |
| 233 | RLI INSURANCE COMPANY | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$0 | -\$601 | N/A |
| 234 | SAFEHEALTH LIFE INSURANCE COMPANY | 0.00% | 211 | 956 | \$28,726 | \$28,776 | \$0 | \$11,457 | \$11,457 | 39.81% |
| 235 | SEARS LIFE INSURANCE COMPANY | 0.02% | 127 | 6,976 | \$813,156 | \$738,248 | \$0 | \$249,452 | \$231,386 | 31.34% |
| 236 | SECURIAN LIFE INSURANCE COMPANY | 0.00% | 213 | 126 | \$27,853 | \$29,964 | \$0 | \$20,275 | \$20,775 | 69.33% |
| 237 | SECURITY BENEFIT LIFE INSURANCE COMPANY | 0.00% | 191 | 294 | \$52,458 | \$52,459 | \$0 | \$71,126 | \$70,882 | 135.12% |
| 238 | SECURITY LIFE INSURANCE COMPANY OF AMERICA | 0.01% | 137 | 879 | \$530,561 | \$530,561 | \$0 | \$390,736 | \$390,736 | 73.65% |
| 239 | SECURITY MUTUAL LIFE INS CO OF NEW YORK | 0.00% | 216 | 642 | \$23,635 | \$23,890 | \$0 | \$9,873 | \$9,573 | 40.07% |
| 240 | SENTRY INSURANCE A MUTUAL COMPANY | 0.00% | 196 | 471 | \$46,917 | \$34,719 | \$0 | \$0 | \$1,117 | 3.22% |
| 241 | SENTRY LIFE INSURANCE COMPANY (L&H ACCT) | 0.01% | 156 | 603 | \$240,392 | \$252,442 | \$0 | \$94,517 | \$59,836 | 23.70% |
| 242 | SETTLERS LIFE INSURANCE COMPANY | 0.00% | 249 | 1 | \$836 | \$836 | \$0 | \$0 | \$0 | 0.00% |
| 243 | SHELTER LIFE INSURANCE COMPANY | 0.17% | 46 | 1,759 | \$7,978,053 | \$8,075,241 | \$0 | \$7,762,132 | \$8,771,678 | 108.62% |
| 244 | SHENANDOAH LIFE INSURANCE COMPANY | 0.01% | 155 | 660 | \$249,469 | \$247,378 | \$0 | \$135,438 | \$135,712 | 54.86% |
| 245 | SIERRA HEALTH & LIFE INSURANCE COMPANY INC | 0.10% | 61 | 1,213 | \$4,673,961 | \$4,673,961 | \$0 | \$5,936,669 | \$5,807,986 | 124.26% |
| 246 | SOUTHERN PIONEER LIFE INSURANCE COMPANY | 0.00% | 245 | 39 | \$1,990 | \$8,474 | \$0 | \$10,758 | -\$2,569 | -30.32% |
| 247 | STANDARD INSURANCE COMPANY | 0.69% | 20 | 892,873 | \$31,901,669 | \$31,895,296 | \$0 | \$23,423,673 | \$24,778,824 | 77.69% |
| 248 | STANDARD LIFE AND ACCIDENT INSURANCE CO | 0.00% | 192 | 70 | \$50,269 | \$46,662 | \$0 | \$13,733 | -\$3,509 | -7.52% |
| 249 | STANDARD SECURITY LIFE INS CO OF NEW YORK | 0.10% | 59 | 8,426 | \$4,828,100 | \$4,851,890 | \$0 | \$5,564,737 | \$5,554,706 | 114.49% |
| 250 | STARMOUNT LIFE INSURANCE COMPANY | 0.00% | 235 | 19 | \$6,876 | \$6,859 | \$0 | \$4,438 | \$4,493 | 65.51% |
| 251 | STARNET INSURANCE COMPANY | 0.00% | 171 | 182 | \$160,493 | \$122,147 | \$0 | \$534 | \$73,405 | 60.10% |
| 252 | STATE FARM MUTUAL AUTOMOBILE INSURANCE CO | 0.15% | 49 | 5,093 | \$6,821,969 | \$6,821,969 | \$0 | \$5,135,188 | \$5,133,117 | 75.24% |
| 253 | STERLING LIFE INSURANCE COMPANY | 0.00% | 183 | 78 | \$90,814 | \$90,814 | \$0 | \$79,781 | \$67,512 | 74.34% |
| 254 | STONEBRIDGE CASUALTY INSURANCE COMPANY | 0.00% | 182 | 5,296 | \$91,818 | \$91,816 | \$0 | \$20,096 | \$13,769 | 15.00% |
| 255 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.14% | 53 | 118,483 | \$6,577,196 | \$6,626,250 | \$0 | \$3,074,807 | \$2,978,005 | 44.94% |
| 256 | SUN LIFE AND HEALTH INSURANCE COMPANY (US) | 0.12% | 57 | 22,281 | \$5,733,205 | \$5,738,938 | \$0 | \$4,309,090 | \$4,246,275 | 73.99% |
| 257 | SUN LIFE ASSURANCE COMPANY OF CANADA | 0.29% | 33 | 99,981 | \$13,333,201 | \$13,327,601 | \$0 | \$14,529,061 | \$14,989,641 | 112.47% |
| 258 | SYMETRA LIFE INSURANCE COMPANY | 0.09% | 66 | 65,989 | \$4,201,160 | \$4,175,432 | \$0 | \$1,695,720 | \$1,595,770 | 38.22% |
| 259 | TEACHERS INS AND ANNUITY ASSOC OF AMERICA | 0.01% | 148 | 105 | \$330,539 | \$319,976 | \$0 | \$2,365,803 | \$2,365,803 | 739.37% |
| 260 | TIG INSURANCE COMPANY | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$0 | \$99 | N/A |
| 261 | TIME INSURANCE COMPANY | 0.90% | 19 | 24,794 | \$41,551,978 | \$41,381,030 | \$0 | \$22,110,908 | \$21,518,455 | 52.00% |
| 262 | TRANSAMERICA FINANCIAL LIFE INSURANCE CO | 0.00% | 224 | 97 | \$15,560 | \$15,697 | \$0 | \$3,478 | \$3,302 | 21.04% |
| 263 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.06% | 76 | 15,543 | \$2,934,822 | \$3,002,167 | \$0 | \$2,089,553 | \$2,459,259 | 81.92% |
| 264 | TRANSAMERICA OCCIDENTAL LIFE INSURANCE CO | 0.00% | 229 | 6 | \$12,047 | \$12,127 | \$0 | \$0 | \$0 | 0.00% |
| 265 | TRAVELERS INDEMNITY CO OF CONNECTICUT | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$0 | -\$90,696 | N/A |
| 266 | TRUSTMARK INSURANCE COMPANY | 0.02% | 128 | 2,018 | \$714,817 | \$810,888 | \$0 | \$507,765 | \$178,606 | 22.03% |
| 267 | TRUSTMARK LIFE INSURANCE COMPANY | 0.54% | 23 | 10,853 | \$24,799,598 | \$26,709,663 | \$0 | \$19,575,241 | \$18,331,626 | 68.63% |
| 268 | U S SPECIALTY INSURANCE COMPANY | 0.01% | 149 | 27 | \$304,154 | \$338,827 | \$0 | \$266,351 | -\$21,026 | -6.21% |
| 269 | UNICARE LIFE & HEALTH INSURANCE COMPANY | 0.47% | 24 | 27,185 | \$21,723,003 | \$21,066,979 | \$0 | \$17,338,681 | \$18,106,231 | 85.95% |
| 270 | UNIFIED LIFE INSURANCE COMPANY | 0.00% | 252 | 1 | \$605 | \$605 | \$0 | -\$14,000 | -\$14,000 | -2314.05% |
| 271 | UNIMERICA INSURANCE COMPANY | 0.10% | 60 | 27,774 | \$4,715,226 | \$4,935,812 | \$0 | \$363,765 | \$401,670 | 8.14% |
| 272 | UNION CENTRAL LIFE INSURANCE COMPANY | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$22,428 | -\$4,899 | N/A |
| 273 | UNION FIDELITY LIFE INSURANCE COMPANY | 0.03% | 118 | 15,938 | \$1,187,098 | \$1,203,015 | \$0 | \$586,229 | \$543,574 | 45.18% |
| 274 | UNION LABOR LIFE INSURANCE COMPANY | 0.00% | 161 | 4,365 | \$218,015 | \$226,469 | \$0 | \$83,164 | \$92,715 | 40.94% |
| 275 | UNION SECURITY INSURANCE COMPANY | 0.66% | 21 | 72,485 | \$30,491,542 | \$30,262,821 | \$0 | \$22,914,235 | \$20,136,303 | 66.54% |
| 276 | UNITED AMERICAN INSURANCE COMPANY | 0.04% | 99 | 1,005 | \$1,838,986 | \$1,823,984 | \$0 | \$1,315,384 | \$1,313,453 | 72.01% |
| 277 | UNITED CONCORDIA LIFE AND HEALTH INS CO | 0.09% | 68 | 15,932 | \$4,077,626 | \$4,077,626 | \$0 | \$2,980,083 | \$2,966,883 | 72.76% |

2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL GROUP ACCIDENT & HEALTH

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 278 | UNITED FAMILY LIFE INSURANCE COMPANY | 0.00% | 261 | 13 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 279 | UNITED HEALTHCARE INSURANCE COMPANY | 21.20% | 2 | 592,617 | \$982,690,351 | \$978,024,055 | \$0 | \$769,573,520 | \$778,306,522 | 79.58% |
| 280 | UNITED LIFE INSURANCE COMPANY | 0.00% | 261 | 603 | -\$3,000 | \$70,821 | \$0 | \$72,413 | \$4,953 | 6.99% |
| 281 | UNITED NATIONAL LIFE INS COMPANY OF AMERICA | 0.00% | 231 | 0 | \$9,906 | \$9,483 | \$0 | \$6,987 | \$7,443 | 78.49% |
| 282 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 0.15% | 48 | 63,879 | \$6,828,030 | \$6,876,253 | \$0 | \$6,015,455 | \$5,876,896 | 85.47% |
| 283 | UNITED SECURITY LIFE AND HEALTH INS COMPANY | 0.00% | 164 | 334 | \$188,060 | \$187,337 | \$0 | \$106,758 | \$111,242 | 59.38% |
| 284 | UNITED STATES FIRE INSURANCE COMPANY | 0.04% | 100 | 10,349 | \$1,800,539 | \$1,800,539 | \$0 | \$732,652 | \$1,274,268 | 70.77% |
| 285 | UNITED STATES LIFE INSURANCE CO NEW YORK | 0.07% | 74 | 4,185 | \$3,166,391 | \$2,865,907 | \$0 | \$3,611,381 | \$3,407,852 | 118.91% |
| 286 | UNITED TEACHER ASSOCIATES INSURANCE CO | 0.00% | 219 | 11 | \$17,932 | \$17,987 | \$0 | \$39,017 | \$44,690 | 248.46% |
| 287 | UNITED WISCONSIN INSURANCE COMPANY | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$0 | -\$918,295 | N/A |
| 288 | UNIVERSAL UNDERWRITERS LIFE INSURANCE CO | -0.01% | 261 | 2,408 | -\$318,325 | \$133,056 | \$0 | \$171,976 | \$59,630 | 44.82% |
| 289 | UNUM LIFE INSURANCE COMPANY OF AMERICA | 0.93% | 17 | 252,467 | \$43,167,078 | \$42,805,816 | \$0 | \$42,689,117 | \$45,273,847 | 105.77% |
| 290 | USAA LIFE INSURANCE COMPANY | 0.00% | 227 | 89 | \$14,295 | \$14,365 | \$0 | \$0 | \$0 | 0.00% |
| 291 | USABLE LIFE | 0.00% | 204 | 103 | \$35,840 | \$35,840 | \$0 | \$10,103 | \$0 | 0.00% |
| 292 | VISION BENEFITS OF AMERICA | 0.05% | 90 | 58,537 | \$2,231,396 | \$2,231,396 | \$0 | \$1,843,118 | \$1,843,118 | 82.60% |
| 293 | VISION SERVICE PLAN INSURANCE COMPANY | 0.60% | 22 | 311,337 | \$27,635,771 | \$27,635,771 | \$0 | \$23,120,415 | \$23,169,730 | 83.84% |
| 294 | VOYAGER PROPERTY & CASUALTY INSURANCE CO | 0.00% | 261 | 0 | \$0 | \$0 | \$0 | \$0 | -\$932 | N/A |
| 295 | WASHINGTON NATIONAL INSURANCE CO | 0.01% | 139 | 6,278 | \$424,494 | \$465,443 | \$0 | \$779,006 | \$794,102 | 170.61% |
| 296 | WELLCARE HEALTH INSURANCE OF ARIZONA INC | 0.32% | 32 | 1,156 | \$14,728,069 | \$14,728,069 | \$0 | \$8,457,169 | \$12,944,142 | 87.89% |
| 297 | WESTPORT INSURANCE CORPORATION | 0.02% | 125 | 2,506 | \$884,060 | \$884,060 | \$0 | \$98,481 | \$262,319 | 29.67% |
| 298 | WILTON REASSURANCE LIFE CO OF NEW YORK | 0.00% | 247 | 7 | \$862 | \$862 | \$0 | \$0 | \$0 | 0.00% |
| 299 | WORLD INSURANCE COMPANY | 0.04% | 97 | 959 | \$1,845,854 | \$1,865,982 | \$0 | \$866,320 | \$889,491 | 47.67% |
| 300 | XL LIFE INSURANCE AND ANNUITY COMPANY | 0.00% | 261 | 62 | -\$88 | \$38,854 | \$0 | \$45,897 | \$9,367 | 24.11% |
| 301 | ZALE LIFE INSURANCE COMPANY | 0.00% | 207 | 2,302 | \$33,030 | \$33,030 | \$0 | \$6,272 | \$5,336 | 16.16% |
| 302 | ZURICH AMERICAN INSURANCE COMPANY | 0.42% | 27 | 113,550 | \$19,344,222 | \$18,955,737 | \$0 | \$11,813,229 | \$12,059,621 | 63.62% |
| TOTAL | | 100.00% | | 27,580,870 | \$4,634,501,330 | \$4,620,799,457 | \$149,561 | \$3,599,832,396 | \$3,659,809,895 | 79.20% |

**TOTAL
ACCIDENT & HEALTH
INSURANCE
BY COMPANY**

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|--------------|----------------------|-------------------|------------------------|-----------------------|----------------|--------------------|------------------------|------------|
| 1 | 5 STAR LIFE INSURANCE COMPANY | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$11 | -\$3 | N/A |
| 2 | AAA LIFE INSURANCE COMPANY | 0.01% | 230 | 1,106 | \$326,890 | \$316,065 | \$0 | \$124,305 | \$166,001 | 52.52% |
| 3 | ACACIA LIFE INSURANCE CO | 0.00% | 376 | 4 | \$384 | \$384 | \$30 | \$78 | \$78 | 20.31% |
| 4 | ACE AMERICAN INSURANCE COMPANY | 0.19% | 58 | 182,299 | \$12,122,820 | \$11,483,845 | \$0 | \$11,386,141 | \$13,157,351 | 114.57% |
| 5 | AEGIS SECURITY INSURANCE COMPANY | 0.00% | 252 | 421 | \$183,738 | \$183,738 | \$0 | \$44,315 | \$74,315 | 40.45% |
| 6 | AETNA LIFE INSURANCE COMPANY | 2.12% | 7 | 210,227 | \$134,284,395 | \$135,225,291 | \$0 | \$109,465,511 | \$121,353,707 | 89.74% |
| 7 | AIG LIFE INSURANCE COMPANY | 0.14% | 73 | 10,002 | \$8,797,311 | \$8,853,178 | \$0 | \$2,161,545 | \$2,424,688 | 27.39% |
| 8 | AIG PREMIER INSURANCE COMPANY | 0.00% | 299 | 44 | \$38,567 | \$39,806 | \$0 | \$28,115 | \$25,794 | 64.80% |
| 9 | ALLIANZ LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$63,493 | -\$10,139 | N/A |
| 10 | ALLIANZ LIFE INSURANCE CO OF NORTH AMERICA | 0.09% | 96 | 3,541 | \$5,613,492 | \$5,550,701 | \$0 | \$898,579 | \$640,230 | 11.53% |
| 11 | ALLSTATE LIFE INSURANCE COMPANY | 0.02% | 189 | 8,383 | \$1,016,376 | \$1,020,108 | \$0 | \$521,968 | \$231,537 | 22.70% |
| 12 | ALLSTATE LIFE INSURANCE CO OF NEW YORK | 0.00% | 363 | 7 | \$1,302 | \$1,359 | \$0 | \$0 | \$0 | 0.00% |
| 13 | ALTA HEALTH & LIFE INSURANCE COMPANY | 0.01% | 204 | 1,751 | \$636,186 | \$630,287 | \$0 | \$478,997 | \$477,329 | 75.73% |
| 14 | AMERICAN ALTERNATIVE INS CORPORATION | 0.00% | 245 | 469 | \$228,655 | \$228,655 | \$0 | \$52,532 | \$150,605 | 65.87% |
| 15 | AMERICAN AUTOMOBILE INSURANCE COMPANY | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$20,950 | \$11,323 | N/A |
| 16 | AMERICAN BANKERS INS COMPANY OF FLORIDA | 0.00% | 307 | 246 | \$28,373 | \$28,384 | \$0 | \$0 | -\$8,215 | -28.94% |
| 17 | AMERICAN BANKERS LIFE ASSUR OF FLORIDA | 0.05% | 119 | 72,356 | \$2,941,700 | \$2,939,683 | \$0 | \$1,287,567 | \$1,255,046 | 42.69% |
| 18 | AMERICAN CAPITOL INSURANCE COMPANY | 0.00% | 338 | 0 | \$7,665 | \$7,665 | \$0 | \$0 | \$0 | 0.00% |
| 19 | AMERICAN CASUALTY CO OF READING PA | 0.00% | 389 | 1 | \$62 | \$62 | \$0 | \$0 | \$0 | 0.00% |
| 20 | AMERICAN COMMUNITY MUTUAL INS COMPANY | 0.72% | 20 | 23,215 | \$45,754,108 | \$45,480,006 | \$0 | \$39,489,849 | \$40,009,326 | 87.97% |
| 21 | AMERICAN FAMILY LIFE ASSUR CO OF COLUMBUS | 1.22% | 11 | 419,526 | \$77,182,973 | \$78,074,792 | \$0 | \$33,932,697 | \$33,961,031 | 43.50% |
| 22 | AMERICAN FAMILY MUTUAL INS CO | 0.52% | 26 | 13,002 | \$32,984,845 | \$31,648,575 | \$0 | \$21,167,295 | \$20,250,712 | 63.99% |
| 23 | AMERICAN FEDERATED LIFE INSURANCE COMPANY | 0.00% | 253 | 2,047 | \$182,607 | \$87,318 | \$0 | \$12,846 | \$14,330 | 16.41% |
| 24 | AMERICAN FIDELITY ASSURANCE COMPANY | 0.15% | 70 | 24,067 | \$9,250,586 | \$9,463,860 | \$0 | \$3,519,522 | \$2,680,463 | 28.32% |
| 25 | AMERICAN GENERAL ASSURANCE COMPANY | 0.00% | 240 | 12,465 | \$260,223 | \$661,873 | \$0 | \$916,019 | \$766,951 | 115.88% |
| 26 | AMERICAN GENERAL LIFE & ACCIDENT INS CO | 0.02% | 163 | 10,765 | \$1,532,744 | \$1,591,859 | \$0 | \$649,176 | \$675,778 | 42.45% |
| 27 | AMERICAN GENERAL LIFE INSURANCE CO | 0.01% | 203 | 1,424 | \$647,382 | \$660,263 | \$0 | \$343,837 | \$381,770 | 57.82% |
| 28 | AMERICAN HARDWARE MUTUAL INSURANCE CO | 0.00% | 352 | 2 | \$2,727 | \$2,723 | \$0 | \$23,163 | \$23,030 | 845.76% |
| 29 | AMERICAN HEALTH AND LIFE INSURANCE CO | 0.04% | 124 | 7,308 | \$2,693,689 | \$2,074,057 | \$0 | \$670,508 | \$513,282 | 24.75% |
| 30 | AMERICAN HERITAGE LIFE INSURANCE CO | 0.10% | 88 | 25,433 | \$6,465,311 | \$7,690,258 | \$0 | \$4,308,276 | \$4,764,790 | 61.96% |
| 31 | AMERICAN HOME ASSURANCE COMPANY | 0.13% | 76 | 2,121,097 | \$8,494,009 | \$8,496,258 | \$0 | \$2,016,377 | \$2,568,666 | 30.23% |
| 32 | AMERICAN HOME LIFE INSURANCE CO | 0.00% | 364 | 28 | \$1,284 | \$871 | \$0 | \$0 | \$0 | 0.00% |
| 33 | AMERICAN INCOME LIFE INSURANCE CO | 0.02% | 167 | 234,956 | \$1,436,409 | \$1,432,586 | \$0 | \$650,556 | \$712,854 | 49.76% |
| 34 | AMERICAN INTERNATIONAL LIFE ASSUR OF NY | 0.00% | 371 | 1 | \$853 | \$719 | \$0 | \$111,454 | -\$28,368 | -3945.48% |
| 35 | AMERICAN LIFE & HEALTH INSURANCE COMPANY | 0.00% | 375 | 46 | \$410 | \$410 | \$0 | \$0 | \$0 | 0.00% |
| 36 | AMERICAN MEDICAL AND LIFE INSURANCE CO | 0.00% | 290 | 28 | \$56,195 | \$56,195 | \$0 | \$12,686 | \$24,335 | 43.30% |
| 37 | AMERICAN MEDICAL SECURITY LIFE INS COMPANY | 0.19% | 59 | 8,161 | \$12,089,541 | \$12,239,388 | \$0 | \$8,064,756 | \$6,659,104 | 54.41% |
| 38 | AMERICAN MODERN LIFE INS CO | 0.02% | 176 | 4,996 | \$1,253,381 | \$1,044,669 | \$0 | \$291,606 | \$248,147 | 23.75% |
| 39 | AMERICAN NATIONAL INSURANCE COMPANY | 0.04% | 121 | 8,242 | \$2,778,463 | \$2,021,562 | \$0 | \$5,360,053 | \$5,400,484 | 267.14% |
| 40 | AMERICAN NATIONAL LIFE INS COMPANY OF TEXAS | 0.06% | 110 | 38,427 | \$3,994,817 | \$3,539,931 | \$0 | \$1,908,113 | \$2,060,780 | 58.22% |
| 41 | AMERICAN NETWORK INSURANCE COMPANY | 0.00% | 326 | 17 | \$13,003 | \$13,233 | \$0 | \$16,642 | \$15,853 | 119.80% |
| 42 | AMERICAN PIONEER LIFE INSURANCE COMPANY | 0.09% | 92 | 2,464 | \$5,837,598 | \$5,899,421 | \$0 | \$5,141,626 | \$5,265,113 | 89.25% |
| 43 | AMERICAN PROGRESSIVE LIFE AND HEALTH INS CO | 0.00% | 311 | 22 | \$22,785 | \$23,063 | \$0 | \$19,932 | \$20,114 | 87.21% |
| 44 | AMERICAN PUBLIC LIFE INSURANCE COMPANY | 0.01% | 215 | 1,026 | \$526,371 | \$523,546 | \$0 | \$191,888 | \$175,704 | 33.56% |
| 45 | AMERICAN RELIABLE INSURANCE COMPANY | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | -\$66 | -\$66 | N/A |
| 46 | AMERICAN REPUBLIC INSURANCE COMPANY | 0.48% | 29 | 16,618 | \$30,591,910 | \$30,486,184 | \$0 | \$22,127,153 | \$23,021,752 | 75.52% |
| 47 | AMERICAN SENTINEL INSURANCE COMPANY | 0.03% | 157 | 2,544 | \$1,633,438 | \$1,649,969 | \$0 | \$1,114,442 | \$1,312,394 | 79.54% |
| 48 | AMERICAN SPECIALTY HEALTH INSURANCE CO | 0.00% | 395 | 1 | \$0 | \$776 | \$0 | \$701 | -\$120 | -15.46% |
| 49 | AMERICAN STATES INSURANCE COMPANY | 0.00% | 284 | 24 | \$81,698 | \$90,871 | \$0 | \$103,892 | \$136,541 | 150.26% |
| 50 | AMERICAN UNDERWRITERS LIFE INSURANCE CO | 0.01% | 209 | 1,716 | \$586,776 | \$584,432 | \$0 | \$105,059 | \$198,472 | 33.96% |
| 51 | AMERICAN UNITED LIFE INSURANCE CO | 0.04% | 126 | 15,532 | \$2,619,319 | \$2,561,933 | \$0 | \$1,527,341 | \$1,189,779 | 46.44% |
| 52 | AMERICO FINANCIAL LIFE AND ANNUITY INS CO | 0.00% | 355 | 24 | \$2,498 | \$2,496 | \$0 | \$0 | \$0 | 0.00% |
| 53 | AMERITAS LIFE INSURANCE CORP | 0.14% | 74 | 40,183 | \$8,782,060 | \$8,820,632 | \$0 | \$5,651,203 | \$5,604,693 | 63.54% |
| 54 | AMEX ASSURANCE COMPANY | 0.02% | 170 | 429,660 | \$1,369,568 | \$1,356,012 | \$0 | \$29,065 | -\$89,743 | -6.62% |
| 55 | ANTHEM INSURANCE COMPANIES INC | 0.64% | 23 | 30,085 | \$40,665,602 | \$40,527,742 | \$0 | \$37,986,853 | \$35,745,827 | 88.20% |
| 56 | ANTHEM LIFE INSURANCE COMPANY | 0.03% | 144 | 98,315 | \$1,841,559 | \$1,851,098 | \$0 | \$576,564 | \$859,804 | 46.45% |
| 57 | ARCH INSURANCE COMPANY | 0.00% | 234 | 51 | \$305,293 | \$288,298 | \$0 | \$391,638 | \$335,769 | 116.47% |
| 58 | ARROWOOD INDEMNITY COMPANY | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$0 | -\$3,037 | N/A |
| 59 | ASSURED LIFE ASSOCIATION | 0.00% | 394 | 0 | \$11 | \$12 | \$0 | \$0 | \$0 | 0.00% |
| 60 | ASSURITY LIFE INSURANCE COMPANY | 0.02% | 178 | 1,828 | \$1,242,695 | \$1,253,977 | \$0 | \$591,136 | \$862,286 | 68.76% |
| 61 | ATLANTA LIFE INSURANCE COMPANY | 0.00% | 341 | 160 | \$5,388 | \$5,601 | \$0 | \$1,554 | \$1,910 | 34.10% |
| 62 | AUTO CLUB LIFE INSURANCE COMPANY | 0.00% | 278 | 1,245 | \$90,699 | \$97,975 | \$0 | \$13,980 | \$58,858 | 60.07% |
| 63 | AUTO OWNERS LIFE INSURANCE COMPANY | 0.00% | 249 | 239 | \$215,280 | \$213,042 | \$0 | \$91,848 | \$646,317 | 303.38% |
| 64 | AVEMCO INSURANCE COMPANY | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | -\$43,454 | -\$50,745 | N/A |
| 65 | AVIVA LIFE AND ANNUITY COMPANY | 0.00% | 324 | 37 | \$14,212 | \$15,231 | \$0 | \$29,672 | \$16,796 | 110.28% |
| 66 | AVIVA LIFE INSURANCE COMPANY | 0.00% | 374 | 4 | \$583 | \$619 | \$0 | \$315 | -\$1,122 | -181.26% |
| 67 | AXA EQUITABLE LIFE INSURANCE COMPANY | 0.01% | 201 | 533 | \$736,527 | \$789,349 | \$0 | \$1,476,254 | \$1,482,002 | 187.75% |
| 68 | BALBOA INSURANCE COMPANY | 0.00% | 382 | 7 | \$190 | \$190 | \$0 | \$0 | \$1,958 | 1030.53% |
| 69 | BALBOA LIFE INSURANCE COMPANY | 0.00% | 248 | 5,952 | \$221,274 | \$221,767 | \$0 | \$29,468 | \$28,586 | 12.89% |
| 70 | BALTIMORE LIFE INSURANCE COMPANY THE | 0.00% | 329 | 16 | \$11,935 | \$11,935 | \$0 | \$38,400 | \$38,400 | 321.74% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 71 | BANKERS FIDELITY LIFE INSURANCE CO | 0.01% | 221 | 580 | \$402,069 | \$398,961 | \$0 | \$259,352 | \$250,959 | 62.90% |
| 72 | BANKERS LIFE AND CASUALTY COMPANY | 0.70% | 22 | 26,574 | \$44,315,473 | \$45,050,096 | \$1,125 | \$26,390,883 | \$30,956,771 | 68.72% |
| 73 | BANKERS LIFE INSURANCE COMPANY | 0.00% | 395 | 0 | \$0 | \$368 | \$0 | \$0 | -\$62 | -16.85% |
| 74 | BANNER LIFE INSURANCE COMPANY | 0.00% | 384 | 2 | \$140 | \$140 | \$0 | \$111 | \$111 | 79.29% |
| 75 | BCS INSURANCE COMPANY | 0.03% | 159 | 3,771 | \$1,612,193 | \$1,326,041 | \$0 | \$678,225 | \$671,390 | 50.63% |
| 76 | BCS LIFE INSURANCE COMPANY | 0.00% | 283 | 446 | \$87,109 | \$71,480 | \$0 | \$34,778 | \$43,094 | 60.29% |
| 77 | BENCHMARK INSURANCE COMPANY | 0.03% | 142 | 275 | \$1,850,177 | \$1,850,177 | \$0 | \$1,405,759 | \$1,112,976 | 60.16% |
| 78 | BERKSHIRE LIFE INSURANCE CO OF AMERICA | 0.04% | 132 | 1,217 | \$2,443,994 | \$2,319,061 | \$0 | \$63,281 | \$600,619 | 25.90% |
| 79 | BEST LIFE AND HEALTH INSURANCE COMPANY | 0.00% | 258 | 163 | \$170,542 | \$170,542 | \$0 | \$46,118 | \$43,947 | 25.77% |
| 80 | BLUE CROSS AND BLUE SHIELD OF KANSAS CITY | 9.02% | 3 | 265,108 | \$570,277,288 | \$570,277,288 | \$0 | \$518,634,011 | \$516,267,329 | 90.53% |
| 81 | BOSTON MUTUAL LIFE INSURANCE COMPANY | 0.02% | 184 | 3,339 | \$1,124,523 | \$1,139,382 | \$0 | \$840,183 | \$813,826 | 71.43% |
| 82 | BROKERS NATIONAL LIFE ASSURANCE COMPANY | 0.03% | 147 | 3,648 | \$1,758,294 | \$1,758,273 | \$0 | \$880,532 | \$880,000 | 50.05% |
| 83 | CAMBRIDGE LIFE INSURANCE COMPANY | 0.01% | 220 | 47 | \$412,847 | \$378,221 | \$0 | \$192,008 | \$47,482 | 12.55% |
| 84 | CANADA LIFE ASSURANCE COMPANY | 0.02% | 173 | 8,607 | \$1,314,071 | \$1,385,367 | \$0 | \$847,251 | \$1,085,767 | 78.37% |
| 85 | CAPITOL INDEMNITY CORPORATION | 0.00% | 259 | 270 | \$170,071 | \$157,516 | \$0 | \$14,208 | \$26,567 | 16.87% |
| 86 | CARDIF LIFE INSURANCE COMPANY | 0.01% | 194 | 1,017 | \$835,337 | \$1,069,828 | \$0 | \$202,310 | \$167,297 | 15.64% |
| 87 | CATERPILLAR INSURANCE COMPANY | 0.00% | 395 | 1,455 | \$0 | \$0 | \$0 | \$1,970,830 | \$1,280,761 | N/A |
| 88 | CATHOLIC KNIGHTS | 0.00% | 360 | 19 | \$1,934 | \$2,036 | \$0 | \$0 | \$0 | 0.00% |
| 89 | CATHOLIC ORDER OF FORESTERS | 0.00% | 318 | 95 | \$16,933 | \$12,191 | \$0 | \$0 | \$0 | 0.00% |
| 90 | CELTIC INSURANCE COMPANY | 0.03% | 140 | 635 | \$1,867,708 | \$1,821,503 | \$0 | \$1,448,601 | \$1,337,971 | 73.45% |
| 91 | CENTRAL BENEFITS NATIONAL LIFE INS CO | 0.00% | 367 | 1 | \$1,006 | \$1,006 | \$0 | \$24,355 | \$24,405 | 2425.94% |
| 92 | CENTRAL RESERVE LIFE INSURANCE COMPANY | 0.08% | 100 | 1,505 | \$4,992,165 | \$4,959,258 | \$0 | \$3,114,813 | \$3,062,096 | 61.75% |
| 93 | CENTRAL SECURITY LIFE INSURANCE CO | 0.00% | 328 | 25 | \$12,006 | \$11,995 | \$0 | \$3,477 | \$4,941 | 41.19% |
| 94 | CENTRAL STATES HEALTH & LIFE COMPANY | 0.04% | 125 | 9,087 | \$2,687,108 | \$2,685,110 | \$0 | \$1,172,180 | \$1,078,396 | 40.16% |
| 95 | CENTRAL STATES INDEMNITY COMPANY OF OMAHA | 0.01% | 198 | 16,615 | \$758,574 | \$758,483 | \$0 | \$173,996 | \$46,541 | 6.14% |
| 96 | CENTRAL UNITED LIFE INSURANCE CO | 0.04% | 130 | 2,776 | \$2,474,283 | \$2,483,908 | \$0 | \$2,027,211 | \$1,972,405 | 79.41% |
| 97 | CENTRE LIFE INSURANCE COMPANY | 0.00% | 243 | 226 | \$249,802 | \$255,096 | \$0 | \$83,355 | -\$1,856 | -0.73% |
| 98 | CENTURION LIFE INSURANCE COMPANY | 0.00% | 279 | 368 | \$89,150 | \$127,972 | \$0 | \$170,499 | \$152,775 | 119.38% |
| 99 | CENTURY LIFE ASSURANCE COMPANY | 0.00% | 395 | 29 | -\$1,070 | \$7,576 | \$0 | \$4,524 | \$745 | 9.83% |
| 100 | CHEROKEE NATIONAL LIFE INSURANCE COMPANY | 0.00% | 300 | 495 | \$37,361 | \$94,408 | \$0 | \$57,713 | \$47,702 | 50.53% |
| 101 | CHESAPEAKE LIFE INSURANCE COMPANY THE | 0.01% | 205 | 9,438 | \$630,655 | \$699,867 | \$0 | \$765,234 | \$397,330 | 56.77% |
| 102 | CHRISTIAN FIDELITY LIFE INSURANCE CO | 0.28% | 44 | 8,552 | \$17,661,843 | \$17,792,100 | \$0 | \$14,291,221 | \$14,326,210 | 80.52% |
| 103 | CICA LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 369 | 7 | \$926 | \$926 | \$0 | \$0 | \$0 | 0.00% |
| 104 | CIGNA LIFE INSURANCE COMPANY OF NEW YORK | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$612,137 | \$1,071,662 | N/A |
| 105 | CINCINNATI LIFE INSURANCE COMPANY THE | 0.00% | 288 | 73 | \$61,390 | \$61,034 | \$0 | \$22,960 | \$10,894 | 17.85% |
| 106 | CITIZENS SECURITY LIFE INS CO | 0.00% | 308 | 68 | \$27,929 | \$27,917 | \$0 | \$15,840 | \$15,867 | 56.84% |
| 107 | CLARENDON NATIONAL INSURANCE COMPANY | 0.00% | 395 | 29 | \$0 | \$0 | \$0 | \$14,100 | -\$38,705 | N/A |
| 108 | COLONIAL LIFE & ACCIDENT INS CO | 0.16% | 67 | 29,598 | \$10,124,987 | \$10,127,707 | \$0 | \$4,667,341 | \$4,784,494 | 47.24% |
| 109 | COLONIAL PENN LIFE INSURANCE COMPANY | 0.01% | 227 | 216 | \$350,852 | \$394,706 | \$0 | \$347,158 | \$341,390 | 86.49% |
| 110 | COLORADO BANKERS LIFE INS CO | 0.00% | 336 | 43 | \$8,521 | \$8,479 | \$0 | \$1,800 | \$1,821 | 21.48% |
| 111 | COLUMBIAN LIFE INSURANCE COMPANY | 0.02% | 190 | 2,332 | \$1,014,013 | \$1,014,013 | \$0 | \$998,742 | \$1,141,795 | 112.60% |
| 112 | COLUMBIAN MUTUAL LIFE INSURANCE CO | 0.00% | 395 | 534 | \$0 | \$0 | \$0 | \$18,220 | \$18,134 | N/A |
| 113 | COLUMBUS LIFE INSURANCE COMPANY | 0.00% | 368 | 6 | \$960 | \$1,062 | \$0 | \$12,282 | \$12,589 | 1185.40% |
| 114 | COMBINED INSURANCE CO OF AMERICA | 0.35% | 36 | 139,409 | \$22,440,382 | \$22,130,023 | \$0 | \$10,826,171 | \$14,810,594 | 66.93% |
| 115 | COMMERCIAL GUARANTY CASUALTY INS COMPANY | 0.00% | 395 | 0 | \$0 | \$82 | \$0 | \$0 | -\$6 | -7.32% |
| 116 | COMMERCIAL TRAVELERS MUTUAL INSURANCE CO | 0.00% | 272 | 1,510 | \$102,002 | \$102,803 | \$0 | \$17,572 | \$15,518 | 15.09% |
| 117 | COMMONWEALTH ANNUITY AND LIFE INS COMPANY | 0.00% | 233 | 353 | \$313,629 | \$314,559 | \$0 | \$185,725 | \$183,631 | 58.38% |
| 118 | COMMUNITY HEALTH PLAN INSURANCE COMPANY | 0.12% | 83 | 2,702 | \$7,429,419 | \$7,429,419 | \$0 | \$6,051,997 | \$5,433,731 | 73.14% |
| 119 | COMPANION LIFE INSURANCE COMPANY | 0.05% | 114 | 19,336 | \$3,427,880 | \$3,430,495 | \$0 | \$2,103,813 | \$2,151,401 | 62.71% |
| 120 | COMPBENEFITS INSURANCE COMPANY | 0.02% | 168 | 9,835 | \$1,429,656 | \$1,431,556 | \$0 | \$975,566 | \$956,725 | 66.83% |
| 121 | CONNECTICUT GENERAL LIFE INS CO | 0.84% | 16 | 77,341 | \$52,982,733 | \$53,666,789 | \$0 | \$43,166,602 | \$44,024,212 | 82.03% |
| 122 | CONSECO HEALTH INSURANCE COMPANY | 0.24% | 51 | 22,467 | \$14,989,876 | \$15,430,740 | \$0 | \$9,308,832 | \$9,211,605 | 59.70% |
| 123 | CONSECO INSURANCE COMPANY | 0.03% | 156 | 2,092 | \$1,657,303 | \$1,651,753 | \$0 | \$1,251,745 | \$1,312,560 | 79.46% |
| 124 | CONSECO LIFE INSURANCE CO | 0.00% | 321 | 44 | \$16,588 | \$18,315 | \$0 | \$13,154 | \$14,005 | 76.47% |
| 125 | CONSECO SENIOR HEALTH INSURANCE COMPANY | 0.10% | 87 | 5,281 | \$6,633,208 | \$7,486,601 | \$0 | \$10,162,363 | \$12,364,587 | 165.16% |
| 126 | CONSTITUTION LIFE INSURANCE COMPANY | 0.00% | 275 | 116 | \$95,784 | \$97,859 | \$0 | \$64,421 | \$62,993 | 64.37% |
| 127 | CONTINENTAL AMERICAN INSURANCE COMPANY | 0.02% | 174 | 1,029 | \$1,289,358 | \$1,334,695 | \$0 | \$49,405 | \$50,143 | 3.76% |
| 128 | CONTINENTAL ASSURANCE COMPANY | 0.00% | 254 | 46 | \$179,450 | \$390,853 | \$0 | \$95,787 | \$221,989 | 56.80% |
| 129 | CONTINENTAL CASUALTY COMPANY | 0.17% | 65 | 8,060 | \$10,849,005 | \$1,449,064 | \$0 | \$8,278,033 | \$2,945,212 | 203.25% |
| 130 | CONTINENTAL GENERAL INSURANCE CO | 0.10% | 91 | 3,567 | \$6,104,392 | \$6,157,128 | \$0 | \$5,657,086 | \$5,378,966 | 87.36% |
| 131 | CONTINENTAL LIFE INS CO OF BRENTWOOD TN | 0.38% | 35 | 15,704 | \$24,134,919 | \$24,033,331 | \$0 | \$17,640,817 | \$17,486,452 | 72.76% |
| 132 | CORPORATE HEALTH INSURANCE COMPANY | 0.01% | 208 | 3,937 | \$605,203 | \$605,203 | \$0 | \$332,352 | \$335,802 | 55.49% |
| 133 | COUNTRY LIFE INSURANCE COMPANY | 0.01% | 207 | 638 | \$607,901 | \$606,183 | \$0 | \$454,156 | \$688,540 | 113.59% |
| 134 | COVENTRY HEALTH AND LIFE INSURANCE CO | 5.01% | 5 | 127,810 | \$316,990,870 | \$316,990,870 | \$0 | \$236,839,783 | \$241,892,003 | 76.31% |
| 135 | COX HEALTH SYSTEMS INSURANCE COMPANY | 0.87% | 15 | 20,788 | \$54,834,679 | \$54,834,679 | \$0 | \$45,364,752 | \$46,969,700 | 85.66% |
| 136 | CROATIAN FRATERNAL UNION OF AMERICA | 0.00% | 366 | 65 | \$1,054 | \$1,123 | \$0 | \$1,245 | \$1,085 | 96.62% |
| 137 | CROWN LIFE INSURANCE COMPANY | 0.00% | 285 | 82 | \$79,834 | \$87,663 | \$0 | \$235,321 | \$235,321 | 268.44% |
| 138 | CUNA MUTUAL INSURANCE SOCIETY | 0.12% | 82 | 103,449 | \$7,455,925 | \$7,345,127 | \$0 | \$2,587,703 | \$1,910,548 | 26.01% |
| 139 | DELOS INSURANCE COMPANY | 0.07% | 103 | 80,170 | \$4,691,131 | \$4,822,770 | \$0 | \$2,956,291 | \$3,482,336 | 72.21% |
| 140 | DENTEGRA INSURANCE COMPANY | 0.03% | 141 | 4,039 | \$1,861,811 | \$1,796,851 | \$0 | \$1,156,834 | \$1,168,489 | 65.03% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 141 | DISCOVER PROPERTY AND CASUALTY INS CO | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$46,083 | \$48,092 | N/A |
| 142 | EMC NATIONAL LIFE COMPANY | 0.02% | 181 | 2,014 | \$1,192,115 | \$1,194,031 | \$0 | \$812,993 | \$809,085 | 67.76% |
| 143 | EMPIRE FIRE AND MARINE INSURANCE CO | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$0 | -\$119,245 | N/A |
| 144 | EMPLOYERS INSURANCE COMPANY OF WAUSAU | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$27,898 | \$12,210 | N/A |
| 145 | EPIC LIFE INSURANCE COMPANY THE | 0.00% | 246 | 1,094 | \$223,274 | \$222,812 | \$0 | \$141,920 | \$155,947 | 69.99% |
| 146 | EQUITABLE LIFE & CASUALTY INSURANCE CO | 0.24% | 52 | 8,449 | \$14,959,315 | \$14,990,960 | \$0 | \$8,965,318 | \$8,802,169 | 58.72% |
| 147 | FAIRFIELD INSURANCE COMPANY | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$0 | \$30,000 | N/A |
| 148 | FAIRMONT PREMIER INSURANCE COMPANY | 0.00% | 237 | 0 | \$286,032 | \$286,032 | \$0 | \$780,606 | \$646,158 | 225.90% |
| 149 | FAIRMONT SPECIALTY INSURANCE COMPANY | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$0 | -\$469 | N/A |
| 150 | FAMILY BENEFIT LIFE INSURANCE COMPANY | 0.00% | 344 | 272 | \$4,330 | \$4,330 | \$0 | \$0 | \$0 | 0.00% |
| 151 | FAMILY HERITAGE LIFE INSURANCE CO OF AMERICA | 0.02% | 175 | 3,927 | \$1,287,623 | \$1,292,565 | \$0 | \$198,151 | \$207,269 | 16.04% |
| 152 | FARM BUREAU LIFE INSURANCE CO OF MISSOURI | 0.00% | 238 | 106,187 | \$282,409 | \$282,471 | \$0 | \$165,877 | \$140,640 | 49.79% |
| 153 | FARMERS MUTUAL HAIL INSURANCE CO OF IOWA | 0.00% | 377 | 25 | \$375 | \$375 | \$0 | \$0 | \$0 | 0.00% |
| 154 | FARMERS NEW WORLD LIFE INSURANCE CO | 0.01% | 219 | 1,337 | \$421,965 | \$420,520 | \$0 | \$172,569 | \$214,779 | 51.07% |
| 155 | FEDERAL INSURANCE COMPANY | 0.04% | 134 | 28,048 | \$2,284,120 | \$2,177,859 | \$0 | \$788,840 | \$978,646 | 44.94% |
| 156 | FEDERAL LIFE INSURANCE CO MUTUAL | 0.00% | 354 | 126 | \$2,609 | \$2,313 | \$0 | \$0 | \$0 | 0.00% |
| 157 | FEDERATED LIFE INSURANCE COMPANY | 0.01% | 211 | 503 | \$547,485 | \$564,538 | \$0 | \$90,857 | \$17,043 | 3.02% |
| 158 | FEDERATED MUTUAL INSURANCE COMPANY | 0.33% | 40 | 8,779 | \$20,997,460 | \$20,996,982 | \$0 | \$17,663,869 | \$17,890,277 | 85.20% |
| 159 | FIDELITY LIFE ASSOC A LEGAL RESERVE LIFE INS CO | 0.00% | 383 | 7 | \$142 | \$150 | \$0 | \$0 | \$0 | 0.00% |
| 160 | FIDELITY SECURITY LIFE INSURANCE COMPANY | 0.13% | 77 | 96,438 | \$8,489,582 | \$8,499,604 | \$0 | \$5,131,495 | \$5,201,100 | 61.19% |
| 161 | FIREMANS FUND INSURANCE COMPANY | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$0 | \$24,978 | N/A |
| 162 | FIRST ALLMERICA FINANCIAL LIFE INSURANCE CO | 0.00% | 342 | 17 | \$4,678 | \$4,655 | \$0 | \$100,437 | \$99,991 | 2148.03% |
| 163 | FIRST CONTINENTAL LIFE & ACCIDENT INS CO | 0.03% | 149 | 7,658 | \$1,751,289 | \$1,768,875 | \$0 | \$1,389,106 | \$1,429,134 | 80.79% |
| 164 | FIRST HEALTH LIFE & HEALTH INSURANCE CO | 0.76% | 18 | 30,912 | \$47,959,866 | \$48,010,877 | \$0 | \$42,521,971 | \$44,011,925 | 91.67% |
| 165 | FORT DEARBORN LIFE INSURANCE COMPANY | 0.04% | 129 | 11,000 | \$2,505,884 | \$2,505,884 | \$0 | \$1,537,435 | \$1,537,435 | 61.35% |
| 166 | FREEDOM LIFE INSURANCE COMPANY OF AMERICA | 0.01% | 214 | 663 | \$535,104 | \$525,222 | \$0 | \$227,079 | \$236,589 | 45.05% |
| 167 | GENERAL AMERICAN LIFE INSURANCE COMPANY | 0.01% | 199 | 697 | \$750,611 | \$789,936 | \$0 | \$685,235 | \$475,593 | 60.21% |
| 168 | GENERAL FIDELITY LIFE INSURANCE CO | 0.00% | 395 | 0 | \$0 | \$36 | \$0 | \$0 | -\$1,386 | -3850.00% |
| 169 | GENWORTH LIFE AND ANNUITY INSURANCE CO | 0.07% | 105 | 2,837 | \$4,579,944 | \$4,643,116 | \$0 | \$4,039,936 | \$4,158,612 | 89.57% |
| 170 | GENWORTH LIFE INSURANCE COMPANY | 0.52% | 25 | 23,513 | \$32,993,322 | \$34,011,303 | \$0 | \$18,056,397 | \$23,309,072 | 68.53% |
| 171 | GERBER LIFE INSURANCE COMPANY | 0.06% | 111 | 137,129 | \$3,886,678 | \$3,828,983 | \$0 | \$3,083,945 | \$3,023,000 | 78.95% |
| 172 | GLOBE LIFE AND ACCIDENT INS CO | 0.02% | 166 | 5,023 | \$1,473,249 | \$1,467,222 | \$0 | \$1,126,411 | \$1,443,591 | 98.39% |
| 173 | GOLDEN RULE INSURANCE COMPANY | 0.75% | 19 | 27,953 | \$47,720,484 | \$47,559,454 | \$0 | \$31,352,901 | \$31,942,802 | 67.16% |
| 174 | GOVERNMENT EMPLOYEES INSURANCE CO | 0.00% | 362 | 11 | \$1,653 | \$1,672 | \$0 | \$0 | -\$34 | -2.03% |
| 175 | GOVERNMENT PERSONNEL MUTUAL LIFE INS CO | 0.00% | 294 | 126 | \$48,173 | \$48,167 | \$0 | \$34,402 | \$35,436 | 73.57% |
| 176 | GREAT AMERICAN INSURANCE COMPANY | 0.02% | 182 | 744 | \$1,169,244 | \$2,241,536 | \$0 | \$2,182,760 | \$1,813,767 | 80.92% |
| 177 | GREAT AMERICAN LIFE INSURANCE CO | 0.01% | 210 | 552 | \$551,207 | \$549,250 | \$0 | \$14,055 | \$16,154 | 2.94% |
| 178 | GREAT SOUTHERN LIFE INSURANCE COMPANY | 0.00% | 314 | 43 | \$19,895 | \$19,901 | \$0 | \$0 | \$0 | 0.00% |
| 179 | GREAT WEST LIFE & ANNUITY INSURANCE CO | 0.27% | 47 | 94,861 | \$17,211,711 | \$17,298,073 | \$0 | \$15,700,389 | \$15,640,455 | 90.42% |
| 180 | GREAT WEST LIFE ASSURANCE COMPANY | 0.00% | 257 | 102 | \$172,801 | \$137,790 | \$0 | \$95,947 | \$93,869 | 68.12% |
| 181 | GUARANTEE TRUST LIFE INSURANCE CO | 0.15% | 69 | 49,826 | \$9,336,944 | \$9,079,049 | \$0 | \$5,949,997 | \$6,375,129 | 70.22% |
| 182 | GUARANTY INCOME LIFE INSURANCE COMPANY | 0.00% | 304 | 30 | \$31,556 | \$31,618 | \$0 | \$2,763 | \$596 | 1.89% |
| 183 | GUARDIAN LIFE INSURANCE COMPANY OF AMERICA | 1.03% | 12 | 415,403 | \$64,914,990 | \$64,895,442 | \$3,333 | \$43,390,241 | \$44,271,391 | 68.22% |
| 184 | HARTFORD FIRE INSURANCE COMPANY | 0.00% | 347 | 71 | \$3,554 | \$3,768 | \$0 | \$0 | \$60,773 | 1612.87% |
| 185 | HARTFORD LIFE AND ACCIDENT INSURANCE CO | 0.89% | 13 | 488,891 | \$56,264,937 | \$55,953,536 | \$0 | \$33,539,839 | \$39,892,619 | 71.30% |
| 186 | HARTFORD LIFE AND ANNUITY INSURANCE CO | 0.00% | 315 | 47 | \$19,472 | \$19,684 | \$0 | \$10,357 | \$7,447 | 37.83% |
| 187 | HARTFORD LIFE INSURANCE COMPANY | 0.08% | 101 | 68,221 | \$4,932,647 | \$4,684,925 | \$0 | \$3,177,989 | \$3,560,050 | 75.99% |
| 188 | HCC LIFE INSURANCE COMPANY | 0.20% | 57 | 56,011 | \$12,377,536 | \$12,463,394 | \$0 | \$7,776,735 | \$9,730,108 | 78.07% |
| 189 | HCSC INSURANCE SERVICES COMPANY | 0.01% | 228 | 6,306 | \$342,604 | \$342,604 | \$0 | \$351,862 | \$351,862 | 102.70% |
| 190 | HEALTH CARE SERVICE CORPORATION | 0.03% | 161 | 663 | \$1,600,419 | \$1,600,419 | \$0 | \$1,093,629 | \$1,105,493 | 69.08% |
| 191 | HEALTH NET LIFE INSURANCE COMPANY | 0.03% | 152 | 17,369 | \$1,718,400 | \$1,718,400 | \$0 | \$1,318,031 | \$1,377,217 | 80.15% |
| 192 | HEALTHY ALLIANCE LIFE INSURANCE CO | 23.54% | 1 | 671,554 | \$1,487,962,816 | \$1,476,751,442 | \$0 | \$1,166,856,330 | \$1,185,311,404 | 80.26% |
| 193 | HERITAGE CASUALTY INSURANCE COMPANY | 0.00% | 298 | 2,418 | \$39,695 | \$39,695 | \$0 | \$1,357 | \$1,784 | 4.49% |
| 194 | HM LIFE INSURANCE COMPANY | 0.05% | 120 | 23,479 | \$2,866,553 | \$2,845,617 | \$0 | \$1,437,637 | \$1,547,756 | 54.39% |
| 195 | HORACE MANN LIFE INSURANCE COMPANY | 0.00% | 282 | 325 | \$87,816 | \$89,330 | \$0 | \$82,292 | \$42,293 | 47.34% |
| 196 | HOUSEHOLD LIFE INSURANCE COMPANY | 0.05% | 118 | 10,305 | \$3,007,360 | \$2,994,416 | \$0 | \$1,098,656 | \$1,165,456 | 38.92% |
| 197 | HUMANA INSURANCE COMPANY | 5.39% | 4 | 158,076 | \$340,448,895 | \$350,399,599 | \$0 | \$285,791,260 | \$290,806,291 | 82.99% |
| 198 | HUMANADENTAL INSURANCE COMPANY | 0.10% | 89 | 21,786 | \$6,244,002 | \$6,123,488 | \$0 | \$4,163,028 | \$4,193,922 | 68.49% |
| 199 | IDEALIFE INSURANCE COMPANY | 0.00% | 255 | 64 | \$177,678 | \$187,498 | \$0 | \$135,739 | \$129,911 | 69.29% |
| 200 | ILLINOIS MUTUAL LIFE INSURANCE COMPANY | 0.03% | 146 | 4,181 | \$1,770,597 | \$1,673,732 | \$0 | \$965,288 | \$1,545,378 | 92.33% |
| 201 | IMERICA LIFE AND HEALTH INSURANCE COMPANY | 0.00% | 332 | 8 | \$10,345 | \$10,345 | \$0 | \$0 | \$0 | 0.00% |
| 202 | INDEPENDENCE AMERICAN INSURANCE COMPANY | 0.00% | 322 | 95 | \$15,374 | \$15,374 | \$0 | \$296 | \$1,695 | 11.03% |
| 203 | INDEPENDENT ORDER OF FORESTERS THE | 0.00% | 353 | 43 | \$2,654 | \$2,654 | \$0 | \$2,435 | \$2,788 | 105.05% |
| 204 | INDIANAPOLIS LIFE INSURANCE COMPANY | 0.00% | 292 | 69 | \$51,265 | \$50,633 | \$0 | \$22,798 | -\$36,238 | -71.57% |
| 205 | INDIVIDUAL ASSUR CO LIFE HEALTH & ACCIDENT | 0.03% | 150 | 12,431 | \$1,744,618 | \$1,882,271 | \$0 | \$546,648 | \$509,777 | 27.08% |
| 206 | ING LIFE INSURANCE AND ANNUITY COMPANY | 0.00% | 395 | 1 | \$0 | \$1,737 | \$0 | \$2,589 | -\$5,392 | -310.42% |
| 207 | ING USA ANNUITY AND LIFE INSURANCE COMPANY | 0.00% | 319 | 167 | \$16,856 | \$17,053 | \$0 | \$10,775 | \$18,650 | 109.36% |
| 208 | INSURANCE COMPANY OF NORTH AMERICA | 0.00% | 393 | 0 | \$19 | \$19 | \$0 | \$15,160 | -\$140,588 | -739936.84% |
| 209 | INSURANCE CO OF THE STATE OF PENNSYLVANIA | 0.00% | 323 | 59 | \$14,736 | \$14,736 | \$0 | \$80,768 | \$56,955 | 386.50% |
| 210 | INVESTORS CONSOLIDATED INSURANCE COMPANY | 0.00% | 387 | 0 | \$80 | \$78 | \$0 | \$0 | \$0 | 0.00% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 211 | INVESTORS HERITAGE LIFE INSURANCE COMPANY | 0.00% | 365 | 1 | \$1,174 | \$1,739 | \$0 | \$3,606 | \$3,663 | 210.64% |
| 212 | INVESTORS LIFE INS COMPANY OF NORTH AMERICA | 0.00% | 350 | 7 | \$2,888 | \$3,010 | \$0 | \$42,461 | \$42,461 | 1410.66% |
| 213 | J M I C LIFE INSURANCE COMPANY | 0.00% | 395 | 868 | -\$38,614 | \$235,578 | \$0 | \$143,133 | \$89,841 | 38.14% |
| 214 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 0.00% | 271 | 121 | \$103,072 | \$104,771 | \$0 | \$152,673 | \$140,817 | 134.40% |
| 215 | JEFFERSON NATIONAL LIFE INSURANCE COMPANY | 0.00% | 260 | 100 | \$168,439 | \$170,486 | \$0 | \$144,581 | \$114,219 | 67.00% |
| 216 | JOHN ALDEN LIFE INSURANCE COMPANY | 0.17% | 64 | 4,948 | \$10,918,723 | \$10,786,028 | \$0 | \$5,415,151 | \$5,846,682 | 54.21% |
| 217 | JOHN HANCOCK LIFE INSURANCE COMPANY | 0.38% | 34 | 19,569 | \$24,333,586 | \$21,599,794 | \$37 | \$5,198,051 | \$9,168,668 | 42.45% |
| 218 | JOHN HANCOCK LIFE INSURANCE COMPANY (USA) | 0.00% | 385 | 1 | \$109 | \$109 | \$6 | \$0 | \$0 | 0.00% |
| 219 | KANAWHA INSURANCE COMPANY | 0.08% | 99 | 28,710 | \$5,056,673 | \$5,092,434 | \$0 | \$3,641,253 | \$4,470,524 | 87.79% |
| 220 | KANSAS CITY LIFE INSURANCE COMPANY | 0.06% | 113 | 11,755 | \$3,511,951 | \$3,492,359 | \$0 | \$2,699,899 | \$2,858,911 | 81.86% |
| 221 | KNIGHTS OF COLUMBUS | 0.02% | 165 | 1,775 | \$1,476,741 | \$0 | \$0 | \$80,886 | \$0 | N/A |
| 222 | LAFAYETTE LIFE INSURANCE COMPANY THE | 0.03% | 158 | 14,417 | \$1,612,466 | \$1,617,362 | \$0 | \$1,050,176 | \$1,119,125 | 69.19% |
| 223 | LEWER LIFE INSURANCE COMPANY | 0.00% | 333 | 7 | \$9,647 | \$9,647 | \$0 | \$2,924 | \$2,924 | 30.31% |
| 224 | LIBERTY LIFE ASSURANCE COMPANY OF BOSTON | 0.03% | 155 | 12,656 | \$1,664,065 | \$1,692,943 | \$0 | \$2,175,317 | \$2,183,873 | 129.00% |
| 225 | LIBERTY LIFE INSURANCE COMPANY | 0.02% | 183 | 6,576 | \$1,150,825 | \$1,250,691 | \$0 | \$462,312 | -\$4,301 | -0.34% |
| 226 | LIBERTY MUTUAL INSURANCE COMPANY | 0.00% | 343 | 2 | \$4,528 | \$4,552 | \$0 | \$0 | -\$965 | -21.20% |
| 227 | LIBERTY NATIONAL LIFE INSURANCE COMPANY | 0.00% | 286 | 470 | \$78,823 | \$78,934 | \$0 | \$20,280 | \$18,567 | 23.52% |
| 228 | LIFE INSURANCE COMPANY OF NORTH AMERICA | 0.29% | 43 | 247,395 | \$18,610,352 | \$18,610,352 | \$0 | \$10,023,668 | \$16,468,276 | 88.49% |
| 229 | LIFE INSURANCE COMPANY OF THE SOUTHWEST | 0.00% | 379 | 6 | \$306 | \$306 | \$0 | \$0 | \$0 | 0.00% |
| 230 | LIFE INVESTORS INSURANCE CO OF AMERICA | 0.24% | 50 | 25,371 | \$15,300,820 | \$15,259,981 | \$0 | \$10,882,754 | \$11,051,041 | 72.42% |
| 231 | LIFESECURE INSURANCE COMPANY | 0.00% | 331 | 90 | \$11,669 | \$11,709 | \$0 | \$21,171 | \$21,796 | 186.15% |
| 232 | LINCOLN BENEFIT LIFE COMPANY | 0.07% | 107 | 1,474 | \$4,520,972 | \$4,563,896 | \$0 | \$143,638 | \$535,144 | 11.73% |
| 233 | LINCOLN HERITAGE LIFE INSURANCE COMPANY | 0.00% | 274 | 73 | \$100,939 | \$100,853 | \$0 | \$67,298 | \$68,395 | 67.82% |
| 234 | LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$1,493 | \$1,530 | N/A |
| 235 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 0.25% | 48 | 114,100 | \$16,099,885 | \$16,138,165 | \$0 | \$9,736,588 | \$9,986,373 | 61.88% |
| 236 | LOYAL AMERICAN LIFE INSURANCE COMPANY | 0.01% | 200 | 6,151 | \$738,958 | \$734,006 | \$0 | \$189,962 | \$198,474 | 27.04% |
| 237 | LUMBERMENS MUTUAL CASUALTY COMPANY | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$143,359 | \$88,006 | N/A |
| 238 | MADISON NATIONAL LIFE INSURANCE COMPANY INC | 0.03% | 153 | 1,422 | \$1,690,800 | \$1,878,935 | \$0 | \$1,161,303 | \$1,290,038 | 68.66% |
| 239 | MAGNA INSURANCE COMPANY | 0.00% | 337 | 10 | \$7,828 | \$26,151 | \$0 | \$4,910 | \$553 | 2.11% |
| 240 | MAMSI LIFE AND HEALTH INSURANCE COMPANY | 0.00% | 325 | 36 | \$14,211 | \$14,211 | \$0 | \$20 | \$17 | 0.12% |
| 241 | MARKEL INSURANCE COMPANY | 0.00% | 361 | 219,428 | \$1,657 | \$104,627 | \$0 | \$610,092 | \$587,503 | 561.52% |
| 242 | MARQUETTE NATIONAL LIFE INSURANCE COMPANY | 0.00% | 263 | 77 | \$153,866 | \$114,264 | \$0 | \$110,503 | \$109,113 | 95.49% |
| 243 | MASSACHUSETTS MUTUAL LIFE INSURANCE CO | 0.13% | 78 | 6,640 | \$8,391,740 | \$8,544,092 | \$211,424 | \$4,880,133 | \$6,963,709 | 81.50% |
| 244 | MEDAMERICA INSURANCE COMPANY | 0.00% | 235 | 213 | \$304,178 | \$308,759 | \$0 | \$2,272 | -\$14,181 | -4.59% |
| 245 | MEDCO CONTAINMENT LIFE INSURANCE COMPANY | 0.04% | 131 | 2,233 | \$2,445,911 | \$2,445,911 | \$0 | \$2,246,870 | \$2,160,548 | 88.33% |
| 246 | MEDICO INSURANCE COMPANY | 0.07% | 106 | 2,375 | \$4,531,754 | \$4,600,811 | \$0 | \$2,818,920 | \$2,997,098 | 65.14% |
| 247 | MEDICO LIFE INSURANCE COMPANY | 0.02% | 172 | 738 | \$1,317,553 | \$1,339,338 | \$0 | \$1,064,572 | \$1,437,334 | 107.32% |
| 248 | MEGA LIFE AND HEALTH INSURANCE COMPANY THE | 0.18% | 63 | 13,595 | \$11,411,312 | \$11,515,207 | \$0 | \$5,221,750 | \$5,022,723 | 43.62% |
| 249 | MERCY HEALTH PLANS | 3.07% | 6 | 64,474 | \$193,974,274 | \$193,974,274 | \$0 | \$175,819,221 | \$177,317,822 | 91.41% |
| 250 | MERIT LIFE INSURANCE CO | 0.02% | 179 | 8,150 | \$1,214,317 | \$1,190,467 | \$0 | \$243,854 | \$300,364 | 25.23% |
| 251 | METLIFE INSURANCE COMPANY OF CONNECTICUT | 0.03% | 139 | 1,385 | \$1,927,654 | \$2,097,424 | \$0 | \$1,949,925 | \$2,477,495 | 118.12% |
| 252 | METROPOLITAN LIFE INSURANCE COMPANY | 1.42% | 9 | 631,922 | \$89,870,690 | \$85,765,199 | \$0 | \$38,743,984 | \$44,262,813 | 51.61% |
| 253 | MIDLAND NATIONAL LIFE INSURANCE COMPANY | 0.00% | 335 | 31 | \$8,769 | \$7,374 | \$0 | \$30,613 | \$30,618 | 415.22% |
| 254 | MIDWEST NATIONAL LIFE INS CO OF TENNESSEE | 0.04% | 127 | 1,783 | \$2,587,200 | \$2,606,128 | \$0 | \$1,885,218 | \$1,583,671 | 60.77% |
| 255 | MINNESOTA LIFE INSURANCE COMPANY | 0.05% | 115 | 53,246 | \$3,335,595 | \$3,283,497 | \$0 | \$1,832,807 | \$2,766,644 | 84.26% |
| 256 | MISSOURI VALLEY LIFE AND HEALTH INS COMPANY | 0.01% | 212 | 0 | \$539,720 | \$576,742 | \$0 | \$1,667,841 | \$595,448 | 103.24% |
| 257 | MODERN WOODMEN OF AMERICA | 0.00% | 358 | 19 | \$2,029 | \$2,074 | \$50 | \$6,207 | \$5,436 | 262.10% |
| 258 | MONUMENTAL LIFE INSURANCE COMPANY | 0.11% | 84 | 47,659 | \$7,256,331 | \$7,335,316 | \$0 | \$3,652,063 | \$3,502,097 | 47.74% |
| 259 | MONY LIFE INSURANCE COMPANY | 0.01% | 218 | 446 | \$431,894 | \$444,104 | \$31,792 | \$489,257 | \$486,391 | 109.52% |
| 260 | MOUNTAIN LIFE INSURANCE COMPANY | 0.00% | 297 | 481 | \$41,723 | \$75,877 | \$0 | \$27,858 | \$27,249 | 35.91% |
| 261 | MTL INSURANCE COMPANY | 0.00% | 340 | 9 | \$7,171 | \$7,591 | \$0 | \$140,412 | \$120,732 | 1590.46% |
| 262 | MUTUAL OF AMERICA LIFE INSURANCE COMPANY | 0.00% | 269 | 523 | \$115,343 | \$115,343 | \$0 | \$165,398 | \$165,398 | 143.40% |
| 263 | MUTUAL OF OMAHA INSURANCE COMPANY | 0.88% | 14 | 433,684 | \$55,492,407 | \$54,211,182 | \$0 | \$38,932,018 | \$38,206,367 | 70.48% |
| 264 | NATIONAL BENEFIT LIFE INSURANCE COMPANY | 0.00% | 303 | 17 | \$32,329 | \$31,829 | \$0 | \$13,273 | \$13,273 | 41.70% |
| 265 | NATIONAL CASUALTY COMPANY | 0.00% | 301 | 4,099 | \$35,676 | \$35,450 | \$0 | \$4,588 | \$2,638 | 7.44% |
| 266 | NATIONAL FOUNDATION LIFE INSURANCE CO | 0.01% | 229 | 496 | \$342,338 | \$344,704 | \$0 | \$248,923 | \$256,460 | 74.40% |
| 267 | NATIONAL GUARDIAN LIFE INSURANCE COMPANY | 0.03% | 138 | 11,790 | \$1,989,031 | \$2,007,888 | \$0 | \$1,300,488 | \$1,300,488 | 64.77% |
| 268 | NATIONAL LIFE INSURANCE COMPANY | 0.00% | 242 | 277 | \$256,833 | \$281,870 | \$0 | \$126,536 | \$163,146 | 57.88% |
| 269 | NATIONAL STATES INSURANCE COMPANY | 0.03% | 154 | 1,327 | \$1,673,927 | \$1,689,987 | \$0 | \$758,410 | \$728,028 | 43.08% |
| 270 | NATIONAL TEACHERS ASSOCIATES LIFE INS CO | 0.02% | 171 | 5,330 | \$1,327,027 | \$1,334,033 | \$0 | \$273,738 | \$300,794 | 22.55% |
| 271 | NATIONAL UNION FIRE INS CO OF PITTSBURGH PA | 1.97% | 8 | 16,219,981 | \$124,458,104 | \$124,349,409 | \$0 | \$37,659,521 | \$40,282,457 | 32.39% |
| 272 | NATIONWIDE LIFE INSURANCE COMPANY | 0.02% | 164 | 46,814 | \$1,531,329 | \$1,595,791 | \$0 | \$617,269 | \$1,254,169 | 78.59% |
| 273 | NATIONWIDE LIFE INSURANCE CO OF AMERICA | 0.00% | 317 | 75 | \$17,245 | \$17,165 | \$0 | \$10,288 | \$12,767 | 74.38% |
| 274 | NEW ENGLAND LIFE INSURANCE COMPANY | 0.01% | 223 | 205 | \$380,603 | \$382,178 | \$0 | \$270,408 | \$450,033 | 117.75% |
| 275 | NEW ERA LIFE INSURANCE CO OF THE MIDWEST | 0.00% | 250 | 124 | \$213,899 | \$218,373 | \$0 | \$161,403 | \$163,258 | 74.76% |
| 276 | NEW YORK LIFE INSURANCE COMPANY | 0.13% | 80 | 8,902 | \$8,290,037 | \$8,229,436 | \$50,790 | \$6,975,145 | \$10,169,049 | 123.57% |
| 277 | NIPPON LIFE INSURANCE COMPANY OF AMERICA | 0.00% | 305 | 84 | \$30,592 | \$30,832 | \$0 | \$20,124 | \$19,788 | 64.18% |
| 278 | NMHC GROUP SOLUTIONS INSURANCE INC | 0.00% | 330 | 19 | \$11,872 | \$11,872 | \$0 | \$11,294 | \$11,294 | 95.13% |
| 279 | NORTH AMERICAN CO FOR LIFE & HEALTH INS | 0.00% | 386 | 9 | \$98 | \$51 | \$0 | \$578 | \$578 | 1133.33% |
| 280 | NORTH AMERICAN INSURANCE COMPANY | 0.00% | 273 | 37 | \$101,856 | \$93,977 | \$0 | \$106,641 | \$57,191 | 60.86% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 281 | NORTH CAROLINA MUTUAL LIFE INSURANCE CO | 0.00% | 395 | 58 | \$0 | \$0 | \$0 | \$0 | \$0 | N/A |
| 282 | NORTHWESTERN LONG TERM CARE INSURANCE CO | 0.06% | 112 | 2,082 | \$3,611,111 | \$3,459,200 | \$65,062 | \$182,674 | \$997,976 | 28.85% |
| 283 | NORTHWESTERN MUTUAL LIFE INSURANCE CO | 0.30% | 42 | 18,562 | \$18,876,318 | \$18,788,674 | \$2,337,259 | \$8,646,804 | \$13,688,615 | 72.86% |
| 284 | OHIO NATIONAL LIFE ASSURANCE CORP | 0.01% | 231 | 257 | \$320,436 | \$318,009 | \$0 | \$404,664 | \$405,131 | 127.40% |
| 285 | OHIO NATIONAL LIFE INSURANCE COMPANY THE | 0.00% | 268 | 99 | \$129,413 | \$129,087 | \$8,245 | \$1,876 | \$1,876 | 1.45% |
| 286 | OHIO STATE LIFE INSURANCE COMPANY THE | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$0 | -\$32,603 | N/A |
| 287 | OLD AMERICAN INSURANCE COMPANY | 0.00% | 280 | 1,383 | \$88,981 | \$93,169 | \$0 | \$67,679 | \$60,176 | 64.59% |
| 288 | OLD REPUBLIC INSURANCE COMPANY | 0.01% | 193 | 3,454 | \$868,139 | \$794,791 | \$0 | \$354,258 | \$383,755 | 48.28% |
| 289 | OLD REPUBLIC LIFE INSURANCE COMPANY | 0.02% | 169 | 531 | \$1,390,675 | \$1,391,273 | \$0 | \$831,134 | \$1,058,695 | 76.10% |
| 290 | OLD SURETY LIFE INSURANCE COMPANY | 0.00% | 345 | 12 | \$4,280 | \$4,275 | \$0 | \$7,118 | \$7,118 | 166.50% |
| 291 | OLD UNITED LIFE INSURANCE COMPANY | 0.00% | 256 | 1,047 | \$175,879 | \$272,225 | \$0 | \$49,149 | \$27,359 | 10.05% |
| 292 | ONENATION INSURANCE COMPANY | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$1,673 | \$1,673 | N/A |
| 293 | OXFORD LIFE INSURANCE COMPANY | 0.00% | 261 | 94 | \$163,717 | \$148,859 | \$0 | \$110,087 | \$104,611 | 70.28% |
| 294 | OZARK NATIONAL LIFE INSURANCE COMPANY | 0.00% | 281 | 1,569 | \$88,516 | \$89,866 | \$0 | \$41,858 | \$42,408 | 47.19% |
| 295 | PACIFIC LIFE & ANNUITY COMPANY | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$6,100 | \$3,036 | N/A |
| 296 | PACIFIC LIFE INSURANCE COMPANY | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$5,045 | -\$19,304 | N/A |
| 297 | PACIFICARE LIFE AND HEALTH INSURANCE CO | 0.13% | 81 | 922 | \$8,002,206 | \$6,509,663 | \$0 | \$8,853,629 | \$2,333,501 | 35.85% |
| 298 | PAN AMERICAN LIFE INSURANCE COMPANY | 0.04% | 123 | 14,019 | \$2,724,073 | \$2,844,201 | \$0 | \$1,079,673 | \$1,258,105 | 44.23% |
| 299 | PAUL REVERE LIFE INSURANCE COMPANY | 0.10% | 90 | 5,863 | \$6,140,766 | \$6,425,700 | \$0 | \$5,850,774 | \$5,426,953 | 84.46% |
| 300 | PEKIN LIFE INSURANCE COMPANY | 0.00% | 241 | 969 | \$257,890 | \$261,891 | \$0 | \$67,690 | \$114,108 | 43.57% |
| 301 | PENN MUTUAL LIFE INSURANCE COMPANY THE | 0.00% | 267 | 82 | \$130,824 | \$132,888 | \$0 | \$42,654 | \$34,426 | 25.91% |
| 302 | PENN TREATY NETWORK AMERICA INSURANCE CO | 0.04% | 122 | 1,561 | \$2,724,683 | \$2,772,538 | \$0 | \$2,458,050 | \$2,725,814 | 98.31% |
| 303 | PENNSYLVANIA LIFE INSURANCE COMPANY | 0.34% | 39 | 15,881 | \$21,328,551 | \$25,101,673 | \$0 | \$8,109,837 | \$11,903,658 | 47.42% |
| 304 | PERICO LIFE INSURANCE COMPANY | 0.03% | 151 | 4,049 | \$1,721,027 | \$1,721,223 | \$0 | \$1,150,053 | \$1,286,283 | 74.73% |
| 305 | PHILADELPHIA AMERICAN LIFE INSURANCE CO | 0.01% | 202 | 1,284 | \$698,080 | \$702,226 | \$0 | \$508,437 | \$467,647 | 66.59% |
| 306 | PHOENIX LIFE INSURANCE COMPANY | 0.00% | 265 | 179 | \$134,386 | \$140,067 | \$2 | \$380,173 | \$115,804 | 82.68% |
| 307 | PHYSICIANS LIFE INSURANCE COMPANY | 0.03% | 143 | 1,045 | \$1,843,865 | \$1,840,006 | \$0 | \$1,224,441 | \$1,647,533 | 89.54% |
| 308 | PHYSICIANS MUTUAL INSURANCE COMPANY | 0.16% | 66 | 14,235 | \$10,282,178 | \$10,267,124 | \$0 | \$6,504,724 | \$6,808,335 | 66.31% |
| 309 | PRESIDENTIAL LIFE INSURANCE COMPANY | 0.00% | 346 | 1 | \$4,089 | \$4,089 | \$0 | \$0 | \$0 | 0.00% |
| 310 | PRIMERICA LIFE INSURANCE COMPANY | 0.00% | 334 | 22 | \$9,108 | \$9,106 | \$0 | \$0 | -\$39,941 | -438.62% |
| 311 | PRINCIPAL LIFE INS CO | 1.33% | 10 | 118,917 | \$84,068,192 | \$82,961,554 | \$0 | \$64,898,101 | \$65,233,380 | 78.63% |
| 312 | PROFESSIONAL INSURANCE COMPANY | 0.01% | 224 | 706 | \$366,358 | \$344,376 | \$0 | \$151,879 | \$170,918 | 49.63% |
| 313 | PROTECTIVE LIFE INSURANCE COMPANY | 0.00% | 232 | 2,177 | \$315,222 | \$521,549 | \$0 | \$642,404 | \$506,840 | 97.18% |
| 314 | PROVIDENT AMERICAN LIFE & HEALTH INS CO | 0.01% | 217 | 238 | \$460,863 | \$465,545 | \$0 | \$322,648 | \$327,240 | 70.29% |
| 315 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | 0.24% | 53 | 30,534 | \$14,892,424 | \$15,177,407 | \$0 | \$8,418,782 | \$8,655,701 | 57.03% |
| 316 | PROVIDENT LIFE AND CASUALTY INSURANCE CO | 0.00% | 264 | 78 | \$141,214 | \$152,016 | \$0 | \$99,070 | \$63,829 | 41.99% |
| 317 | PRUDENTIAL INSURANCE CO OF AMERICA THE | 0.20% | 56 | 40,363 | \$12,764,977 | \$12,830,520 | \$102,964 | \$7,631,554 | \$9,739,642 | 75.91% |
| 318 | PYRAMID LIFE INSURANCE COMPANY | 0.35% | 37 | 3,388 | \$22,151,543 | \$22,344,238 | \$0 | \$14,637,106 | \$18,196,869 | 81.44% |
| 319 | QBE INSURANCE CORPORATION | 0.04% | 133 | 9,296 | \$2,420,442 | \$2,420,442 | \$0 | \$2,716,688 | \$2,065,874 | 85.35% |
| 320 | REASSURE AMERICA LIFE INSURANCE COMPANY | 0.03% | 145 | 2,347 | \$1,794,464 | \$1,980,611 | \$0 | \$1,788,249 | \$1,829,900 | 92.39% |
| 321 | RELIABLE LIFE INSURANCE COMPANY | 0.01% | 222 | 5,454 | \$383,025 | \$384,911 | \$0 | \$223,332 | \$226,483 | 58.84% |
| 322 | RELiance STANDARD LIFE INSURANCE COMPANY | 0.27% | 46 | 79,641 | \$17,262,971 | \$17,561,014 | \$0 | \$7,118,278 | \$9,729,022 | 55.40% |
| 323 | RELIASTAR LIFE INSURANCE COMPANY | 0.13% | 79 | 83,764 | \$8,355,546 | \$8,329,388 | \$0 | \$9,046,390 | \$11,274,407 | 135.36% |
| 324 | RELIASTAR LIFE INSURANCE CO OF NEW YORK | 0.01% | 216 | 6,322 | \$522,172 | \$553,430 | \$0 | \$41,447 | \$42,695 | 7.71% |
| 325 | RENAISSANCE LIFE & HEALTH INS CO OF AMERICA | 0.00% | 289 | 1,888 | \$58,254 | \$65,115 | \$0 | \$40,718 | \$42,822 | 65.76% |
| 326 | REPUBLIC WESTERN INSURANCE COMPANY | 0.00% | 287 | 1 | \$68,513 | \$68,513 | \$0 | \$37,273 | \$61,473 | 89.72% |
| 327 | RESERVE NATIONAL INSURANCE COMPANY | 0.14% | 75 | 7,257 | \$8,562,171 | \$8,933,036 | \$0 | \$6,111,947 | \$6,241,344 | 69.87% |
| 328 | RESOURCE LIFE INSURANCE COMPANY | 0.01% | 226 | 2,823 | \$357,228 | \$607,850 | \$0 | \$287,186 | \$126,584 | 20.82% |
| 329 | RIVERSOURCE LIFE INSURANCE COMPANY | 0.09% | 97 | 5,698 | \$5,500,654 | \$5,493,921 | \$0 | \$3,753,614 | \$5,035,888 | 91.66% |
| 330 | RLI INSURANCE COMPANY | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$0 | -\$601 | N/A |
| 331 | ROYAL ARCANUM SUPREME COUNCIL OF | 0.00% | 392 | 1 | \$21 | \$0 | \$0 | \$0 | \$0 | N/A |
| 332 | ROYAL NEIGHBORS OF AMERICA | 0.19% | 61 | 5,640 | \$11,918,745 | \$11,913,059 | \$0 | \$10,506,941 | \$10,748,502 | 90.22% |
| 333 | SAFEHEALTH LIFE INSURANCE COMPANY | 0.00% | 306 | 956 | \$28,726 | \$28,776 | \$0 | \$11,457 | \$11,457 | 39.81% |
| 334 | SAGICOR LIFE INSURANCE COMPANY | 0.00% | 348 | 2 | \$3,523 | \$3,652 | \$0 | \$0 | \$0 | 0.00% |
| 335 | SCOR LIFE INSURANCE COMPANY | 0.00% | 313 | 13 | \$20,698 | \$20,698 | \$0 | \$68,869 | \$0 | 0.00% |
| 336 | SEARS LIFE INSURANCE COMPANY | 0.01% | 196 | 6,976 | \$813,156 | \$738,248 | \$0 | \$249,452 | \$231,386 | 31.34% |
| 337 | SECURIAN LIFE INSURANCE COMPANY | 0.00% | 309 | 126 | \$27,853 | \$29,964 | \$0 | \$20,275 | \$20,775 | 69.33% |
| 338 | SECURITY BENEFIT LIFE INSURANCE COMPANY | 0.00% | 291 | 294 | \$52,458 | \$52,459 | \$0 | \$71,126 | \$70,882 | 135.12% |
| 339 | SECURITY LIFE INSURANCE COMPANY OF AMERICA | 0.01% | 213 | 890 | \$535,361 | \$535,313 | \$0 | \$390,736 | \$390,736 | 72.99% |
| 340 | SECURITY LIFE OF DENVER INSURANCE COMPANY | 0.00% | 351 | 7 | \$2,822 | \$2,844 | \$0 | \$0 | \$0 | 0.00% |
| 341 | SECURITY MUTUAL LIFE INS CO OF NEW YORK | 0.00% | 310 | 647 | \$27,827 | \$28,073 | \$0 | \$9,873 | \$9,573 | 34.10% |
| 342 | SECURITY NATIONAL LIFE INSURANCE COMPANY | 0.00% | 356 | 114 | \$2,198 | \$983 | \$0 | \$688 | \$529 | 53.81% |
| 343 | SENTRY INSURANCE A MUTUAL COMPANY | 0.00% | 295 | 471 | \$46,917 | \$34,719 | \$0 | \$0 | \$1,117 | 3.22% |
| 344 | SENTRY LIFE INSURANCE COMPANY (L&H ACCT) | 0.00% | 244 | 609 | \$241,096 | \$253,225 | \$0 | \$98,117 | \$65,518 | 25.87% |
| 345 | SETTLERS LIFE INSURANCE COMPANY | 0.00% | 312 | 22 | \$21,689 | \$21,720 | \$0 | -\$2,425 | -\$2,425 | -11.16% |
| 346 | SHELTER LIFE INSURANCE COMPANY | 0.14% | 72 | 2,623 | \$8,820,907 | \$8,965,650 | \$0 | \$8,717,456 | \$10,140,582 | 113.10% |
| 347 | SHENANDOAH LIFE INSURANCE COMPANY | 0.01% | 195 | 1,150 | \$832,388 | \$816,801 | \$0 | \$417,033 | \$461,736 | 56.53% |
| 348 | SIERRA HEALTH & LIFE INSURANCE COMPANY INC | 0.07% | 104 | 1,213 | \$4,673,961 | \$4,673,961 | \$0 | \$5,936,669 | \$5,807,986 | 124.26% |
| 349 | SILVERSCRIPT INSURANCE COMPANY | 0.28% | 45 | 9,825 | \$17,616,671 | \$17,616,671 | \$0 | \$14,498,947 | \$15,340,310 | 87.08% |
| 350 | SLOVENE NATIONAL BENEFIT SOCIETY | 0.00% | 380 | 71 | \$231 | \$231 | \$0 | \$98 | \$93 | 40.26% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-----|---|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 351 | SONS OF NORWAY | 0.00% | 391 | 1 | \$37 | \$39 | \$0 | \$0 | \$0 | 0.00% |
| 352 | SOUTHERN PIONEER LIFE INSURANCE COMPANY | 0.00% | 359 | 39 | \$1,990 | \$8,474 | \$0 | \$10,758 | -\$2,569 | -30.32% |
| 353 | STANDARD INSURANCE COMPANY | 0.53% | 24 | 893,973 | \$33,641,656 | \$33,596,404 | \$0 | \$23,674,703 | \$26,821,304 | 79.83% |
| 354 | STANDARD LIFE AND ACCIDENT INSURANCE CO | 0.15% | 68 | 6,518 | \$9,402,111 | \$9,362,625 | \$0 | \$8,478,272 | \$8,047,639 | 85.95% |
| 355 | STANDARD SECURITY LIFE INS CO OF NEW YORK | 0.08% | 102 | 8,426 | \$4,828,100 | \$4,851,890 | \$0 | \$5,564,737 | \$5,554,706 | 114.49% |
| 356 | STARMOUNT LIFE INSURANCE COMPANY | 0.00% | 327 | 117 | \$12,898 | \$12,939 | \$0 | \$4,438 | \$4,493 | 34.72% |
| 357 | STARNET INSURANCE COMPANY | 0.00% | 262 | 182 | \$160,493 | \$122,147 | \$0 | \$534 | \$73,405 | 60.10% |
| 358 | STATE FARM MUTUAL AUTOMOBILE INS COMPANY | 0.49% | 28 | 40,158 | \$31,238,422 | \$26,962,255 | \$1,056 | \$19,544,922 | \$19,403,269 | 71.96% |
| 359 | STATE LIFE INSURANCE COMPANY | 0.01% | 191 | 370 | \$926,300 | \$925,149 | \$0 | \$104,099 | \$236,032 | 25.51% |
| 360 | STATE MUTUAL INSURANCE COMPANY | 0.02% | 162 | 493 | \$1,556,292 | \$1,558,730 | \$0 | \$1,060,737 | \$1,036,934 | 66.52% |
| 361 | STERLING INVESTORS LIFE INSURANCE COMPANY | 0.19% | 60 | 9,751 | \$12,058,434 | \$11,661,437 | \$0 | \$8,237,501 | \$9,217,539 | 79.04% |
| 362 | STERLING LIFE INSURANCE COMPANY | 0.11% | 86 | 1,607 | \$6,847,890 | \$7,641,258 | \$0 | \$5,700,575 | \$6,487,755 | 84.90% |
| 363 | STONEBRIDGE CASUALTY INSURANCE COMPANY | 0.00% | 277 | 5,296 | \$91,818 | \$91,816 | \$0 | \$20,096 | \$13,769 | 15.00% |
| 364 | STONEBRIDGE LIFE INSURANCE COMPANY | 0.14% | 71 | 122,881 | \$8,836,243 | \$8,890,598 | \$0 | \$5,670,769 | \$7,695,359 | 86.56% |
| 365 | SUN LIFE AND HEALTH INSURANCE COMPANY (US) | 0.09% | 94 | 22,281 | \$5,733,205 | \$5,738,938 | \$0 | \$4,309,090 | \$4,246,275 | 73.99% |
| 366 | SUN LIFE ASSURANCE COMPANY OF CANADA | 0.21% | 55 | 99,981 | \$13,333,201 | \$13,327,601 | \$0 | \$14,529,061 | \$14,989,641 | 112.47% |
| 367 | SURETY LIFE INSURANCE COMPANY | 0.00% | 378 | 1 | \$307 | \$307 | \$0 | \$0 | \$0 | 0.00% |
| 368 | SYMETRA LIFE INSURANCE COMPANY | 0.07% | 108 | 66,032 | \$4,232,316 | \$4,201,332 | \$0 | \$1,712,554 | \$1,603,327 | 38.16% |
| 369 | TEACHERS INS AND ANNUITY ASSOC OF AMERICA | 0.02% | 188 | 508 | \$1,018,400 | \$1,109,599 | \$0 | \$2,776,431 | \$2,776,431 | 250.22% |
| 370 | THRIVENT FINANCIAL FOR LUTHERANS | 0.18% | 62 | 9,330 | \$11,642,500 | \$11,607,219 | \$4,822 | \$8,517,772 | \$9,255,889 | 79.74% |
| 371 | TIAA-CREF LIFE INSURANCE COMPANY | 0.01% | 225 | 164 | \$366,235 | \$434,401 | \$0 | \$48,618 | \$48,618 | 11.19% |
| 372 | TIG INSURANCE COMPANY | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$8,250 | \$86,214 | N/A |
| 373 | TIME INSURANCE COMPANY | 0.72% | 21 | 29,352 | \$45,753,176 | \$45,549,942 | \$0 | \$24,712,523 | \$24,172,233 | 53.07% |
| 374 | TRANSAMERICA FINANCIAL LIFE INSURANCE CO | 0.00% | 320 | 109 | \$16,825 | \$16,988 | \$0 | \$3,506 | \$3,328 | 19.59% |
| 375 | TRANSAMERICA LIFE INSURANCE COMPANY | 0.09% | 93 | 19,055 | \$5,751,785 | \$5,843,161 | \$0 | \$3,672,990 | \$4,522,164 | 77.39% |
| 376 | TRANSAMERICA OCCIDENTAL LIFE INSURANCE CO | 0.05% | 117 | 1,817 | \$3,037,243 | \$3,050,137 | \$0 | \$1,013,266 | \$1,511,371 | 49.55% |
| 377 | TRAVELERS INDEMNITY COMPANY | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$298 | -\$7,107 | N/A |
| 378 | TRAVELERS INDEMNITY CO OF CONNECTICUT | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$0 | -\$90,696 | N/A |
| 379 | TRAVELERS PROTECTIVE ASSOC OF AMERICA | 0.00% | 296 | 4,580 | \$43,466 | \$43,466 | \$0 | \$57,705 | \$57,705 | 132.76% |
| 380 | TRUSTMARK INSURANCE COMPANY | 0.02% | 186 | 2,508 | \$1,100,195 | \$1,199,022 | \$0 | \$778,525 | \$391,302 | 32.64% |
| 381 | TRUSTMARK LIFE INSURANCE COMPANY | 0.39% | 33 | 10,853 | \$24,799,598 | \$26,709,663 | \$0 | \$19,575,241 | \$18,331,626 | 68.63% |
| 382 | U S SPECIALTY INSURANCE COMPANY | 0.00% | 236 | 27 | \$304,154 | \$338,827 | \$0 | \$266,351 | -\$21,026 | -6.21% |
| 383 | UNICARE LIFE & HEALTH INSURANCE COMPANY | 0.35% | 38 | 32,838 | \$21,880,226 | \$21,227,871 | \$0 | \$27,744,699 | \$28,186,349 | 132.78% |
| 384 | UNIFIED LIFE INSURANCE COMPANY | 0.02% | 180 | 2,522 | \$1,204,698 | \$1,204,698 | \$0 | \$967,220 | \$967,220 | 80.29% |
| 385 | UNIMERICA INSURANCE COMPANY | 0.09% | 95 | 29,960 | \$5,679,214 | \$5,722,818 | \$0 | \$367,365 | \$405,411 | 7.08% |
| 386 | UNION BANKERS INSURANCE COMPANY | 0.03% | 148 | 881 | \$1,757,253 | \$1,812,832 | \$0 | \$1,695,308 | \$1,705,463 | 94.08% |
| 387 | UNION CENTRAL LIFE INSURANCE COMPANY | 0.02% | 185 | 939 | \$1,123,935 | \$1,137,926 | \$0 | \$337,176 | \$477,784 | 41.99% |
| 388 | UNION FIDELITY LIFE INSURANCE COMPANY | 0.02% | 177 | 16,469 | \$1,252,571 | \$1,270,040 | \$0 | \$606,963 | \$564,800 | 44.47% |
| 389 | UNION LABOR LIFE INSURANCE COMPANY | 0.00% | 239 | 4,434 | \$270,058 | \$278,941 | \$0 | \$123,441 | \$134,065 | 48.06% |
| 390 | UNION SECURITY INSURANCE COMPANY | 0.51% | 27 | 73,924 | \$32,177,959 | \$31,922,174 | \$0 | \$23,135,881 | \$20,461,992 | 64.10% |
| 391 | UNITED AMERICAN INSURANCE COMPANY | 0.41% | 32 | 15,189 | \$26,091,712 | \$26,201,273 | \$0 | \$18,874,359 | \$18,923,041 | 72.22% |
| 392 | UNITED COMMERCIAL TRAVELERS OF AMERICA | 0.01% | 206 | 818 | \$617,744 | \$595,417 | \$0 | \$337,529 | \$402,060 | 67.53% |
| 393 | UNITED CONCORDIA LIFE AND HEALTH INS CO | 0.06% | 109 | 15,932 | \$4,077,626 | \$4,077,626 | \$0 | \$2,980,083 | \$2,966,883 | 72.76% |
| 394 | UNITED FAMILY LIFE INSURANCE COMPANY | 0.00% | 381 | 16 | \$201 | \$201 | \$0 | \$0 | \$0 | 0.00% |
| 395 | UNITED HEALTHCARE INSURANCE COMPANY | 15.54% | 2 | 592,617 | \$982,690,351 | \$978,024,055 | \$0 | \$769,573,520 | \$778,306,522 | 79.58% |
| 396 | UNITED HERITAGE LIFE INSURANCE COMPANY | 0.00% | 349 | 6 | \$3,021 | \$2,995 | \$0 | \$0 | \$0 | 0.00% |
| 397 | UNITED HOME LIFE INSURANCE COMPANY | 0.00% | 372 | 2 | \$806 | \$795 | \$0 | \$0 | \$0 | 0.00% |
| 398 | UNITED INSURANCE COMPANY OF AMERICA | 0.00% | 276 | 695 | \$95,119 | \$95,147 | \$0 | \$26,027 | \$22,157 | 23.29% |
| 399 | UNITED LIBERTY LIFE INSURANCE COMPANY | 0.00% | 388 | 0 | \$72 | \$1 | \$0 | \$0 | \$0 | 0.00% |
| 400 | UNITED LIFE INSURANCE COMPANY | 0.00% | 316 | 656 | \$18,650 | \$92,749 | \$0 | \$145,446 | \$61,488 | 66.30% |
| 401 | UNITED NATIONAL LIFE INS CO OF AMERICA | 0.00% | 270 | 160 | \$107,654 | \$107,405 | \$0 | \$61,919 | \$63,820 | 59.42% |
| 402 | UNITED OF OMAHA LIFE INSURANCE COMPANY | 0.11% | 85 | 64,060 | \$7,083,959 | \$7,096,423 | \$0 | \$6,015,590 | \$5,875,454 | 82.79% |
| 403 | UNITED SECURITY ASSUR CO OF PENNSYLVANIA | 0.01% | 197 | 409 | \$770,076 | \$752,063 | \$0 | \$147,228 | \$200,958 | 26.72% |
| 404 | UNITED SECURITY LIFE AND HEALTH INS COMPANY | 0.00% | 251 | 334 | \$188,060 | \$187,337 | \$0 | \$106,758 | \$111,242 | 59.38% |
| 405 | UNITED STATES FIRE INSURANCE COMPANY | 0.03% | 137 | 11,071 | \$2,152,455 | \$2,152,455 | \$0 | \$836,446 | \$1,502,471 | 69.80% |
| 406 | UNITED STATES LIFE INSURANCE CO NEW YORK | 0.05% | 116 | 4,187 | \$3,171,146 | \$2,869,170 | \$0 | \$3,632,205 | \$3,430,666 | 119.57% |
| 407 | UNITED TEACHER ASSOCIATES INSURANCE CO | 0.04% | 128 | 1,753 | \$2,559,536 | \$2,548,124 | \$0 | \$2,011,585 | \$1,968,349 | 77.25% |
| 408 | UNITED WISCONSIN INSURANCE COMPANY | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$0 | -\$918,295 | N/A |
| 409 | UNITED WORLD LIFE INSURANCE COMPANY | 0.25% | 49 | 12,150 | \$15,858,850 | \$14,453,308 | \$0 | \$10,678,195 | \$12,034,639 | 83.27% |
| 410 | UNIVERSAL GUARANTY LIFE INSURANCE COMPANY | 0.00% | 357 | 9 | \$2,094 | \$2,094 | \$0 | \$8,496 | \$8,496 | 405.73% |
| 411 | UNIVERSAL UNDERWRITERS LIFE INSURANCE CO | -0.01% | 395 | 2,408 | -\$318,325 | \$133,056 | \$0 | \$171,976 | \$59,630 | 44.82% |
| 412 | UNUM LIFE INSURANCE COMPANY OF AMERICA | 0.77% | 17 | 257,112 | \$48,488,907 | \$48,342,483 | \$0 | \$46,040,499 | \$49,283,471 | 101.95% |
| 413 | USAA LIFE INSURANCE COMPANY | 0.03% | 160 | 995 | \$1,600,539 | \$1,606,970 | \$0 | \$1,051,304 | \$1,028,692 | 64.01% |
| 414 | USABLE LIFE | 0.00% | 247 | 642 | \$221,787 | \$221,787 | \$0 | \$53,575 | \$0 | 0.00% |
| 415 | VISION BENEFITS OF AMERICA | 0.04% | 136 | 58,537 | \$2,231,396 | \$2,231,396 | \$0 | \$1,843,118 | \$1,843,118 | 82.60% |
| 416 | VISION SERVICE PLAN INSURANCE COMPANY | 0.44% | 30 | 311,337 | \$27,635,771 | \$27,635,771 | \$0 | \$23,120,415 | \$23,169,730 | 83.84% |
| 417 | VOYAGER PROPERTY & CASUALTY INSURANCE CO | 0.00% | 395 | 0 | \$0 | \$0 | \$0 | \$0 | -\$932 | N/A |
| 418 | WASHINGTON NATIONAL INSURANCE CO | 0.08% | 98 | 16,011 | \$5,362,243 | \$5,587,165 | \$0 | \$4,962,535 | \$5,150,294 | 92.18% |
| 419 | WELLCARE HEALTH INSURANCE OF ARIZONA INC | 0.23% | 54 | 1,156 | \$14,728,069 | \$14,728,069 | \$0 | \$8,457,169 | \$12,944,142 | 87.89% |
| 420 | WELLCARE PRESCRIPTION INSURANCE INC | 0.43% | 31 | 18,105 | \$27,214,223 | \$27,214,223 | \$0 | \$25,193,945 | \$23,575,967 | 86.63% |

**2007 ACCIDENT AND HEALTH INSURANCE
TOTALS BY LINE OF BUSINESS - TOTAL ACCIDENT & HEALTH BUSINESS**

| OBS | COMPANY NAME | MARKET SHARE | RANK BY MARKET SHARE | NUMBER OF INSURED | DIRECT PREMIUM WRITTEN | DIRECT PREMIUM EARNED | DIVIDENDS PAID | DIRECT LOSSES PAID | DIRECT LOSSES INCURRED | LOSS RATIO |
|-------|--|-----------------|----------------------------|-------------------------|------------------------------|-----------------------------|-------------------|--------------------------|------------------------------|---------------|
| 421 | WEST COAST LIFE INSURANCE COMPANY | 0.00% | 373 | 1 | \$741 | \$741 | \$0 | \$3,600 | \$5,323 | 718.35% |
| 422 | WESTERN AND SOUTHERN LIFE INSURANCE CO | 0.02% | 187 | 2,568 | \$1,077,359 | \$1,075,349 | \$0 | \$950,938 | \$996,693 | 92.69% |
| 423 | WESTPORT INSURANCE CORPORATION | 0.01% | 192 | 2,506 | \$884,060 | \$884,060 | \$0 | \$98,481 | \$262,319 | 29.67% |
| 424 | WESTWARD LIFE INSURANCE COMPANY | 0.00% | 339 | 9 | \$7,636 | \$7,700 | \$0 | \$0 | -\$70 | -0.91% |
| 425 | WILTON REASSURANCE LIFE CO OF NEW YORK | 0.00% | 370 | 7 | \$862 | \$862 | \$0 | \$0 | \$0 | 0.00% |
| 426 | WOODMEN OF THE WORLD LIFE INS SOCIETY | 0.00% | 293 | 177 | \$51,145 | \$57,353 | \$2,496 | \$2,970 | \$2,835 | 4.94% |
| 427 | WORKMENS BENEFIT FUND OF THE U S OF AM | 0.00% | 390 | 1 | \$46 | \$46 | \$0 | \$0 | \$0 | 0.00% |
| 428 | WORLD CORP INSURANCE COMPANY | 0.00% | 266 | 170 | \$134,251 | \$133,026 | \$0 | \$86,211 | \$88,532 | 66.55% |
| 429 | WORLD INSURANCE COMPANY | 0.04% | 135 | 1,205 | \$2,259,505 | \$2,284,145 | \$0 | \$1,151,400 | \$1,182,197 | 51.76% |
| 430 | XL LIFE INSURANCE AND ANNUITY COMPANY | 0.00% | 395 | 62 | -\$88 | \$38,854 | \$0 | \$45,897 | \$9,367 | 24.11% |
| 431 | ZALE LIFE INSURANCE COMPANY | 0.00% | 302 | 2,302 | \$33,030 | \$33,030 | \$0 | \$6,272 | \$5,336 | 16.16% |
| 432 | ZURICH AMERICAN INSURANCE COMPANY | 0.31% | 41 | 113,550 | \$19,344,222 | \$18,955,737 | \$0 | \$11,813,229 | \$12,059,621 | 63.62% |
| TOTAL | | 100.00% | | 29,588,415 | \$6,321,663,055 | \$6,300,472,345 | \$2,820,493 | \$4,786,573,317 | \$4,914,517,496 | 78.00% |

**LIFE, ACCIDENT & HEALTH
COMPANIES
MAIL ADDRESSES AND
TELEPHONE NUMBERS**

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

| NAIC CODE | COMPANY NAME | ADDRESS | CITY | STATE | ZIP | TELEPHONE |
|--------------|---|--------------------------------------|-----------------|-------|------------|--------------|
| 36404 | 21ST CENTURY CASUALTY COMPANY | 6301 OWENSMOUTH AVE | WOODLAND HILLS | CA | 91367 | 818-715-6441 |
| 12963 | 21ST CENTURY INSURANCE COMPANY | 6301 OWENSMOUTH AVE | WOODLAND HILLS | CA | 91367 | 818-715-6441 |
| 77879 | 5 STAR LIFE INSURANCE COMPANY | 909 N WASHINGTON ST | ALEXANDRIA | VA | 22314 | 800-776-2322 |
| 71854 | AAA LIFE INSURANCE COMPANY | 17250 NEWBURGH RD | LIVONIA | MI | 48152 | 734-779-2600 |
| 22896 | ACA FINANCIAL GUARANTY CORPORATION | 140 BROADWAY 47TH FL | NEW YORK | NY | 10005 | 212-375-2099 |
| 60038 | ACACIA LIFE INSURANCE CO | 5900 O STREET | LINCOLN | NE | 68510 | 402-467-1122 |
| 10349 | ACCEPTANCE CASUALTY INSURANCE CO | PO BOX 10800 | RALEIGH | NC | 27605-0800 | 919-833-1600 |
| 20010 | ACCEPTANCE INDEMNITY INSURANCE CO | PO BOX 10800 | RALEIGH | NC | 27605-0800 | 919-833-1600 |
| 11711 | ACCESS INSURANCE COMPANY | PO BOX 250069 | ATLANTA | GA | 30341 | 770-234-3600 |
| 12304 | ACCIDENT FUND GENERAL INSURANCE COMPANY | PO BOX 40790 | LANSING | MI | 48901-7990 | 517-342-4200 |
| 10166 | ACCIDENT FUND INSURANCE CO OF AMERICA | PO BOX 40790 | LANSING | MI | 48901-7990 | 517-342-4200 |
| 12305 | ACCIDENT FUND NATIONAL INSURANCE COMPANY | PO BOX 40790 | LANSING | MI | 48933 | 517-342-4200 |
| 26379 | ACCREDITED SURETY AND CASUALTY CO INC | PO BOX 2067 | WINTER PARK | FL | 32790-2067 | 407-629-2131 |
| 22667 | ACE AMERICAN INSURANCE COMPANY | PO BOX 1000, 436 WALNUT STREET | PHILADELPHIA | PA | 19106 | 215-640-5259 |
| 20702 | ACE FIRE UNDERWRITERS INSURANCE COMPANY | PO BOX 1000, 436 WALNUT STREET | PHILADELPHIA | PA | 19106 | 215-640-5259 |
| 10030 | ACE INDEMNITY INSURANCE COMPANY | PO BOX 1000, 436 WALNUT STREET | PHILADELPHIA | PA | 19106 | 215-640-5259 |
| 60348 | ACE LIFE INSURANCE COMPANY | 2 STAMFORD PL 281 TERSER BL | STAMFORD | CT | 06901-3264 | 203-352-6613 |
| 20699 | ACE PROPERTY AND CASUALTY INSURANCE CO | PO BOX 1000, 436 WALNUT STREET | PHILADELPHIA | PA | 19106 | 215-640-5259 |
| 19984 | ACIG INSURANCE COMPANY | 12222 MERIT DR #1660 | DALLAS | TX | 75251 | 800-563-6051 |
| 22950 | ACSTAR INSURANCE COMPANY | PO BOX 2350 | NEW BRITAIN | CT | 06050-2350 | 312-781-6648 |
| 14184 | ACUITY A MUTUAL INSURANCE COMPANY | 2800 SOUTH TAYLOR DR | SHEBOYGAN | WI | 53081-8470 | 920-458-9131 |
| 10324 | ADDISON INSURANCE COMPANY | PO BOX 73909 | CEDAR RAPIDS | IA | 52407-3909 | 319-399-5723 |
| 44318 | ADMIRAL INDEMNITY COMPANY | 1255 CALDWELL RD | CHERRY HILL | NJ | 08034 | 856-429-9200 |
| 71390 | ADMIRAL LIFE INSURANCE COMPANY OF AMERICA | PO BOX 30 | ROME | GA | 30162-0033 | 800-987-1593 |
| 33987 | ADVANTA INSURANCE COMPANY | PO BOX 429 | SPRING HOUSE | PA | 19477-0429 | 215-444-5769 |
| 40517 | ADVANTAGE WORKERS COMPENSATION INS CO | PO BOX 571918 | SALT LAKE CITY | UT | 84157-1918 | 801-288-8750 |
| 33898 | AEGIS SECURITY INSURANCE COMPANY | PO BOX 3153 | HARRISBURG | PA | 17105 | 717-657-9671 |
| 60054 | AETNA LIFE INSURANCE COMPANY | 151 FARMINGTON AVE | HARTFORD | CT | 06156-9154 | 860-273-7199 |
| 10014 | AFFILIATED FM INSURANCE COMPANY | PO BOX 7500 ALLENDALE PRK | JOHNSTON | RI | 02919 | 401-275-3000 |
| 42609 | AFFIRMATIVE INSURANCE COMPANY | PO BOX 9030 | ADDISON | TX | 75001 | 972-728-6303 |
| 97780 | AGC LIFE INSURANCE COMPANY | 458N AMERICAN GENERAL CENTER | NASHVILLE | TN | 37250-0001 | 615-749-1000 |
| 60232 | AGL LIFE ASSURANCE COMPANY | 610 W GERMANTOWN PIKE STE 460 | PLYMOUTH MEETIN | PA | 19462 | 484-530-4800 |
| 42757 | AGRI GENERAL INSURANCE COMPANY | 9200 NORTHPARK DR STE 350 | JOHNSTON | IA | 50131-3007 | 515-559-1000 |
| 25232 | AIG ADVANTAGE INSURANCE COMPANY | ONE AIG CTR | WILMINGTON | DE | 19803-1115 | 302-252-2000 |
| 70432 | AIG ANNUITY INSURANCE COMPANY | 2929 ALLEN PRKWAY L4-01 | HOUSTON | TX | 77019 | 806-345-7400 |
| 19402 | AIG CASUALTY COMPANY | 80 PINE ST 5TH FL | NEW YORK | NY | 10005 | 212-770-7000 |
| 34789 | AIG CENTENNIAL INSURANCE COMPANY | ONE AIG CENTER | WILMINGTON | DE | 19803 | 302-252-2000 |
| 66842 | AIG LIFE INSURANCE COMPANY | PO BOX 4868 | HOUSTON | TX | 77210-4868 | 713-522-1111 |
| 20796 | AIG PREMIER INSURANCE COMPANY | ONE AIG CENTER | WILMINGTON | DE | 19803 | 302-252-2000 |
| 60941 | AIG SUNAMERICA LIFE ASSURANCE COMPANY | 21650 OXNARD ST MS 6-13 | WOODLAND HILLS | CA | 91367 | 888-502-0600 |
| 34886 | AIOI INSURANCE COMPANY OF AMERICA | 475 MARTINGALE RD STE 330 | SCHAUMBERG | IL | 60173 | 847-619-4928 |
| 19399 | AIU INSURANCE COMPANY | 80 PINE ST 5TH FL | NEW YORK | NY | 10005 | 212-770-7000 |
| 38733 | ALASKA NATIONAL INSURANCE COMPANY | 7001 JEWEL LAKE ROAD | ANCHORAGE | AK | 99502-2825 | 907-248-2642 |
| 24899 | ALEA NORTH AMERICA INSURANCE COMPANY | 55 CAPITAL BLVD | ROCKY HILL | CT | 06067 | 860-513-4180 |
| 79049 | ALFA LIFE INSURANCE CORPORATION | PO BOX 11000 | MONTGOMERY | AL | 36191-0001 | 334-613-4486 |
| 12188 | ALFA VISION INSURANCE CORPORATION | 2108 EAST S BLVD | MONTGOMERY | AL | 36116-2015 | 334-613-4289 |
| 13285 | ALLEGHENY CASUALTY COMPANY | PO BOX 1116 | MEADVILLE | PA | 16335-7116 | 814-336-2521 |
| 20273 | ALLIANCE ASSURANCE CO OF AMERICA | 325 DONALD J LYNCH BLVD | MARLBOROUGH | MA | 01752-4729 | 508-303-1000 |
| 19186 | ALLIANCE INSURANCE COMPANY INC | P O BOX 1401 | MCPHERSON | KS | 67460 | 620-241-2200 |
| 35300 | ALLIANZ GLOBAL RISKS US INSURANCE COMPANY | 2350 EMPIRE AVE | BURBANK | CA | 91510-3350 | 818-260-7109 |
| 64190 | ALLIANZ LIFE INSURANCE CO OF NEW YORK | 5701 GOLDEN HILLS DR | MINNEAPOLIS | MN | 55416-1297 | 212-586-7733 |
| 90611 | ALLIANZ LIFE INS COMPANY OF NORTH AMERICA | 5701 GOLDEN HILLS DRIVE, PO BOX 1344 | MINNEAPOLIS | MN | 55440-1344 | 763-765-7488 |
| 36420 | ALLIANZ UNDERWRITERS INSURANCE COMPANY | PO BOX 7780 | BURBANK | CA | 91510-7780 | 818-260-7109 |
| 42579 | ALLIED PROPERTY & CASUALTY INSURANCE CO | 1 NATIONWIDE PLZ DSPF-76 | COLUMBUS | OH | 43215 | 614-249-1545 |
| 10690 | ALLIED WORLD NATIONAL ASSURANCE COMPANY | 225 FRANKLIN ST 27TH FL | BOSTON | MA | 02110 | 212-635-5300 |
| 41840 | ALLMERICA FINANCIAL BENEFIT INSURANCE CO | 645 W GRAND RIVER AVE | HOWELL | MI | 48843 | 508-853-7200 |
| 70866 | ALLSTATE ASSURANCE COMPANY | 3075 SANDERS RD #H1A | NORTHBROOK | IL | 60062 | 847-402-3029 |
| 29688 | ALLSTATE FIRE AND CASUALTY INSURANCE CO | 3075 SANDERS RD #H1A | NORTHBROOK | IL | 60062 | 847-402-5000 |
| 19240 | ALLSTATE INDEMNITY COMPANY | 2775 SANDERS RD STE A5 | NORTHBROOK | IL | 60062-6127 | 847-402-5000 |
| 19232 | ALLSTATE INSURANCE COMPANY | 2775 SANDERS ROAD STE A5 | NORTHBROOK | IL | 60062-6127 | 847-402-5000 |
| 60186 | ALLSTATE LIFE INSURANCE COMPANY | 3075 SANDERS ROAD SUITE H1A | NORTHBROOK | IL | 60062-7172 | 847-402-3029 |
| 70874 | ALLSTATE LIFE INS COMPANY OF NEW YORK | 3075 SANDERS RD, STE. G2B | NORTHBROOK | IL | 60062 | 847-402-5000 |
| 17230 | ALLSTATE PROPERTY & CASUALTY INS CO | 3075 SANDERS RD STE H1A | NORTHBROOK | IL | 60062-7127 | 847-402-5000 |
| 38156 | ALPHA PROPERTY & CASUALTY INSURANCE CO | PO BOX 223687 | DALLAS | TX | 75243 | 972-690-5500 |
| 67369 | ALTA HEALTH & LIFE INSURANCE COMPANY | 8515 EAST ORCHARD ROAD | GREENWOOD VILLA | CO | 80111 | 303-737-3000 |
| 60208 | AMALGAMATED LIFE & HEALTH INS CO | 333 S ASHLAND BLVD | CHICAGO | IL | 60607-2703 | 212-539-5000 |
| 60216 | AMALGAMATED LIFE INSURANCE COMPANY | 730 BROADWAY | NEW YORK | NY | 10003 | 212-539-5939 |
| 18708 | AMBAC ASSURANCE CORPORATION | ONE STATE STREET PLAZA | NEW YORK | NY | 10004-1538 | 212-668-0340 |
| 19100 | AMCO INSURANCE COMPANY | 1 NATIONWIDE PLZ DSPF-76 | COLUMBUS | OH | 43215 | 614-249-1545 |
| 25402 | AMCOMP ASSURANCE CORPORATION | PO BOX 88806 | N. PALM BEACH | FL | 33408-8806 | 561-840-7171 |
| 10346 | AMCOMP PREFERRED INSURANCE COMPANY | PO BOX 88806 | NORTH PALM BEAC | FL | 33408-8806 | 561-840-7171 |
| 12548 | AMERICAN AGRI-BUSINESS INSURANCE COMPANY | 7101 82ND STREET | LUBBOCK | TX | 79424 | 806-473-0333 |
| 10103 | AMERICAN AGRICULTURAL INSURANCE CO | 1501 E WOODFIELD RD STE 300W | SCHAUMBURG | IL | 60173-5422 | 847-969-2900 |
| 19720 | AMERICAN ALTERNATIVE INS CORPORATION | 555 COLLEGE RD EAST PLZ 2 | PRINCETON | NJ | 08543-5241 | 609-243-4200 |
| 10073 | AMERICAN AMBASSADOR CASUALTY COMPANY | 175 BERKELEY ST MAIL STOP 03B | BOSTON | MA | 02117 | 617-357-9500 |
| 68594 | AMERICAN AMICABLE LIFE INS CO TX | PO BOX 2549 | WACO | TX | 76702-2549 | 254-297-2777 |
| 21849 | AMERICAN AUTOMOBILE INSURANCE COMPANY | 777 SAN MARIN DR SAN MARIN 2 | NAVATO | CA | 94998-2000 | 415-899-2000 |
| 10111 | AMERICAN BANKERS INS COMPANY OF FLORIDA | 11222 QUAIL ROOST DRIVE | MIAMI | FL | 33157-6596 | 305-253-2244 |
| 60275 | AMERICAN BANKERS LIFE ASSURANCE OF FLORID | 11222 QUAIL ROOST DRIVE | MIAMI | FL | 33157-6596 | 305-253-2244 |
| 40789 | AMERICAN BUSN & PERSONAL INS MUTUAL INC | 307 N MICHIGAN AVE | CHICAGO | IL | 60601-5499 | 312-346-8100 |
| 60291 | AMERICAN CAPITOL INSURANCE COMPANY | PO BOX 5147 | SPRINGFIELD | IL | 62705-5147 | 217-241-6300 |

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

| NAIC CODE | COMPANY NAME | ADDRESS | CITY | STATE | ZIP | TELEPHONE |
|--------------|--|-----------------------------------|-----------------|-------|------------|--------------|
| 20427 | AMERICAN CASUALTY CO OF READING PA | 333 S WABASH 28TH FL | CHICAGO | IL | 60604 | 312-822-5000 |
| 10391 | AMERICAN CENTENNIAL INSURANCE CO | 3501 SILVERSIDE ROAD, 203 NAAMANS | WILMINGTON | DE | 19810 | 302-479-2100 |
| 19941 | AMERICAN COMMERCE INSURANCE COMPANY | 211 MAIN ST | WEBSTER | MA | 43218-2579 | 508-943-9000 |
| 60305 | AMERICAN COMMUNITY MUTUAL INSURANCE CO | 39201 SEVEN MILE ROAD | LIVONIA | MI | 48152-1094 | 734-591-4645 |
| 45934 | AMERICAN COMPENSATION INSURANCE COMPANY | 8500 NORMANDALE LAKE 1400 | BLOOMINGTON | MN | 55437 | 952-893-0403 |
| 10216 | AMERICAN CONTRACTORS INDEMNITY COMPANY | 9841 AIRPORT BLVD 9TH FL | LOS ANGELES | CA | 90045 | 310-649-0990 |
| 94439 | AMERICAN CREDITORS LIFE INS CO | PO BOX 17748 | IRVINE | CA | 92623-7748 | 949-474-7600 |
| 19690 | AMERICAN ECONOMY INSURANCE COMPANY | PO BOX 34990 BLAKE FULTON | SEATTLE | WA | 98124-1990 | 206-545-5000 |
| 37990 | AMERICAN EMPIRE INS CO | PO BOX 5370 | CINCINNATI | OH | 45201 | 513-369-3000 |
| 92738 | AMERICAN EQUITY INVESTMENT LIFE INS CO | PO BOX 71216 | DES MOINES | IA | 50325 | 515-221-0002 |
| 10819 | AMERICAN EQUITY SPECIALTY INS COMPANY | PO BOX 64816 | ST PAUL | MN | 55164-0816 | 651-310-4100 |
| 23450 | AMERICAN FAMILY HOME INSURANCE COMPANY | PO BOX 5323 | CINCINNATI | OH | 45201-5323 | 800-543-2644 |
| 60380 | AMERICAN FAMILY LIFE ASSUR CO OF COLUMBUS | 1932 WYNNTON ROAD | COLUMBUS | GA | 31999-9035 | 706-323-3431 |
| 60399 | AMERICAN FAMILY LIFE INSURANCE COMPANY | 6000 AMERICAN PARKWAY | MADISON | WI | 53783 | 608-249-2111 |
| 19275 | AMERICAN FAMILY MUTUAL INS CO | 6000 AMERICAN PARKWAY | MADISON | WI | 53783 | 608-249-2111 |
| 10170 | AMERICAN FEDERATED INSURANCE COMPANY | PO BOX 321422 | FLOWOOD | MS | 39232 | 601-992-6886 |
| 98736 | AMERICAN FEDERATED LIFE INSURANCE COMPAN | PO BOX 321422 | FLOWOOD | MS | 39232 | 601-992-6886 |
| 60410 | AMERICAN FIDELITY ASSURANCE COMPANY | 2000 N CLASSEN BLVD | OKLAHOMA CITY | OK | 73106-6092 | 405-523-2000 |
| 60429 | AMERICAN FIDELITY LIFE INSURANCE COMPANY | 4060 BARRANCAS AVENUE | PENSACOLA | FL | 32507 | 850-456-7401 |
| 69337 | AMERICAN FINANCIAL SECURITY LIFE INS CO | 1750 ELM ST SUITE 200 | MANCHESTER | NH | 03104 | 913-341-1190 |
| 24066 | AMERICAN FIRE & CASUALTY COMPANY | 9450 SEWARD ROAD | FAIRFIELD | OH | 45014 | 513-603-2245 |
| 68373 | AMERICAN GENERAL ASSURANCE COMPANY | ONE WOODFIELD LAKE | SCHAUMBURG | IL | 60195-4793 | 847-517-6000 |
| 24376 | AMERICAN GENERAL INDEMNITY COMPANY | ONE WOODFIELD LAKE | SCHAUMBURG | IL | 60173 | 847-517-6000 |
| 66672 | AMERICAN GENERAL LIFE & ACCIDENT INS CO | AMERICAN GENERAL CENTER | NASHVILLE | TN | 37250-0001 | 615-749-1000 |
| 60488 | AMERICAN GENERAL LIFE INSURANCE CO | PO BOX 4868 | HOUSTON | TX | 77210-4868 | 713-522-1111 |
| 31208 | AMERICAN GENERAL PROPERTY INS CO | AMERICAN GENERAL CENTER | NASHVILLE | TN | 37250-0001 | 615-749-1000 |
| 26247 | AMERICAN GUARANTEE & LIABILITY INS CO | 1400 AMERICAN LN T-1 F 19 | SCHAUMBURG | IL | 60196-1056 | 847-413-5048 |
| 43494 | AMERICAN HALLMARK INS COMPANY OF TEXAS | 777 MAIN ST STE 1000 | FORT WORTH | TX | 76102 | 817-348-1600 |
| 13331 | AMERICAN HARDWARE MUTUAL INSURANCE CO | 471 E BROAD ST | COLUMBUS | OH | 43215 | 614-225-8211 |
| 60518 | AMERICAN HEALTH AND LIFE INSURANCE CO | PO BOX 2548 | FORT WORTH | TX | 76113 | 800-316-5607 |
| 39152 | AMERICAN HEALTHCARE INDEMNITY COMPANY | 1888 CENTURY PRK E 8 FL | LOS ANGELES | CA | 90067-1712 | 310-551-5900 |
| 60534 | AMERICAN HERITAGE LIFE INSURANCE CO | 1776 AMER HERITAGE LIFE | JACKSONVILLE | FL | 32224 | 904-992-1776 |
| 19380 | AMERICAN HOME ASSURANCE COMPANY | 80 PINE ST 5TH FL | NEW YORK | NY | 10005 | 212-770-7000 |
| 60542 | AMERICAN HOME LIFE INSURANCE CO | PO BOX 1497 | TOPEKA | KS | 66602 | 785-235-6276 |
| 60577 | AMERICAN INCOME LIFE INSURANCE CO | P O BOX 2608 | WACO | TX | 76797 | 254-761-6400 |
| 21857 | AMERICAN INSURANCE COMPANY THE | 777 SAN MARIN DR PO BOX 777 | NOVATO | CA | 94998 | 402-346-6000 |
| 32220 | AMERICAN INTERNATIONAL INSURANCE COMPANY | ONE AIG CENTER | WILMINGTON | DE | 19803 | 302-252-2000 |
| 60607 | AMERICAN INTERNATIONAL LIFE ASSUR OF NY | PO BOX 727 WALL ST STATION | NEW YORK | NY | 10268 | 212-770-7000 |
| 40258 | AMERICAN INTERNATIONAL SOUTH INSURANCE CC | 80 PINE ST 5TH FL | NEW YORK | NY | 10005 | 212-770-7000 |
| 31895 | AMERICAN INTERSTATE INS CO | 2301 HWY 190 WEST | DERIDDER | LA | 70634 | 800-256-9052 |
| 60631 | AMERICAN INVESTORS LIFE INS CO | PO BOX 2039 | TOPEKA | KS | 66601-2039 | 515-557-3935 |
| 60674 | AMERICAN LIFE & HEALTH INSURANCE COMPANY | 3200 HIGHLAND AVE 2RD FL | DOWNERS GROVE | IL | 60515 | 630-737-5750 |
| 30562 | AMERICAN MANUFACTURERS MUTUAL INS CO | 1 KEMPER DRIVE | LONG GROVE | IL | 60049-0001 | 847-320-3127 |
| 81213 | AMERICAN MATURITY LIFE INSURANCE CO | PO BOX 2999 | HARTFORD | CT | 06104-2999 | 860-547-5000 |
| 81418 | AMERICAN MEDICAL AND LIFE INSURANCE CO | 8 WEST 38TH ST MAIL STOP 1002 | NEW YORK | NY | 10018 | 646-223-9300 |
| 97179 | AMERICAN MEDICAL SECURITY LIFE INS COMPANY | PO BOX 19032 | GREEN BAY | WI | 54307-9032 | 800-232-5432 |
| 67989 | AMERICAN MEMORIAL LIFE INSURANCE CO | 10 GLENLAKE PKWY NE STE 500 | ATLANTA | GA | 30328-3473 | 605-719-0051 |
| 16810 | AMERICAN MERCURY INSURANCE COMPANY | P O BOX 728847 | OKLAHOMA CITY | OK | 73172-8847 | 405-621-6595 |
| 23469 | AMERICAN MODERN HOME INSURANCE CO | PO BOX 5323 | CINCINNATI | OH | 45201-5323 | 800-543-2644 |
| 65811 | AMERICAN MODERN LIFE INS CO | PO BOX 5323 | CINCINNATI | OH | 45201-5323 | 800-543-2644 |
| 38652 | AMERICAN MODERN SELECT INSURANCE COMPAN | PO BOX 5323 | CINCINNATI | OH | 45201-5323 | 800-543-2644 |
| 22918 | AMERICAN MOTORISTS INSURANCE COMPANY | 1 KEMPER DRIVE | LONG GROVE | IL | 60049-0001 | 847-320-3127 |
| 39942 | AMERICAN NATIONAL GENERAL INSURANCE CO | 1949 E SUNSHINE CORP CTR | SPRINGFIELD | MO | 65899-0001 | 417-887-4990 |
| 60739 | AMERICAN NATIONAL INSURANCE COMPANY | ONE MOODY PLAZA | GALVESTON | TX | 77550-7999 | 409-766-6027 |
| 71773 | AMERICAN NATIONAL LIFE INS CO OF TEXAS | ONE MOODY PLAZA | GALVESTON | TX | 77550 | 409-766-6027 |
| 28401 | AMERICAN NATIONAL PROPERTY & CASUALTY CO | 1949 E SUNSHINE CORP CTR | SPRINGFIELD | MO | 65899-0001 | 417-887-4990 |
| 81078 | AMERICAN NETWORK INSURANCE COMPANY | 3440 LEHIGH ST | ALLENTOWN | PA | 18103 | 610-965-2222 |
| 60763 | AMERICAN PIONEER LIFE INSURANCE COMPANY | 1001 HEATHROW PARK LANE STE 5001 | LAKE MARY | FL | 32746 | 407-995-8000 |
| 80624 | AMERICAN PROGRESSIVE LIFE AND HEALTH INS C | 1001 HEATHROW PARK LANE STE 5001 | LAKE MARY | FL | 32746 | 407-995-8000 |
| 60801 | AMERICAN PUBLIC LIFE INSURANCE COMPANY | PO BOX 925 | JACKSON | MS | 39205-0925 | 601-936-6600 |
| 19615 | AMERICAN RELIABLE INSURANCE COMPANY | 8655 E VIA DE VENTURA | SCOTTSDALE | AZ | 85258 | 480-483-8666 |
| 67679 | AMERICAN REPUBLIC CORP INSURANCE COMPANY | 11808 GRANT ST | OMAHA | NE | 68164 | 515-245-2000 |
| 60836 | AMERICAN REPUBLIC INSURANCE COMPANY | PO BOX 1 | DES MOINES | IA | 50334-0001 | 515-245-2000 |
| 88366 | AMERICAN RETIREMENT LIFE INSURANCE CO | PO BOX 26580 | AUSTIN | TX | 78755 | 512-451-2224 |
| 19631 | AMERICAN ROAD INSURANCE COMPANY | THE AMERICAN ROAD | DEARBORN | MI | 48126-2570 | 313-337-1102 |
| 39969 | AMERICAN SAFETY CASUALTY INSURANCE CO | 100 GALLERIA PARKWAY S.E. STE 700 | ATLANTA | GA | 30339 | 770-916-1908 |
| 42978 | AMERICAN SECURITY INSURANCE COMPANY | 260 INTERSTATE N CIRCLE SE | ATLANTA | GA | 30339-2210 | 770-763-1000 |
| 17965 | AMERICAN SENTINEL INSURANCE COMPANY | PO BOX 3153 | HARRISBURG | PA | 17105 | 717-657-9671 |
| 42897 | AMERICAN SERVICE INSURANCE COMPANY | 150 NORTHWEST POINT BLVD | ELK GROVE VILLA | IL | 60007-7986 | 847-472-6700 |
| 86630 | AMERICAN SKANDIA LIFE ASSURANCE CORP | 213 WASHINGTON ST 9TH FL | NEWARK | NJ | 07102 | 800-628-6039 |
| 41998 | AMERICAN SOUTHERN HOME INSURANCE CO | PO BOX 5323 | CINCINNATI | OH | 45201-5323 | 800-543-2644 |
| 10235 | AMERICAN SOUTHERN INSURANCE COMPANY | PO BOX 723030 | ATLANTA | GA | 31139-0030 | 404-266-9599 |
| 84697 | AMERICAN SPECIALTY HEALTH INSURANCE CO | 777 FRONT STREET | SAN DIEGO | CA | 92101 | 619-578-2000 |
| 19283 | AMERICAN STANDARD INS CO OF WISCONSIN | 6000 AMERICAN PARKWAY | MADISON | WI | 53783 | 608-249-2111 |
| 19704 | AMERICAN STATES INSURANCE COMPANY | SAFECO PLAZA | SEATTLE | WA | 98185 | 206-545-5000 |
| 19712 | AMERICAN STATES INSURANCE CO OF TEXAS | SAFECO PLAZA | SEATTLE | WA | 98185 | 206-545-5000 |
| 37214 | AMERICAN STATES PREFERRED INSURANCE CO | SAFECO PLAZA T-16 | SEATTLE | WA | 98185 | 206-545-5000 |
| 40800 | AMERICAN STERLING INSURANCE COMPANY | 27422 PORTOLA PKWY | FOOTHILL RANCH | CA | 92610 | 949-616-1033 |
| 19623 | AMERICAN SUMMIT INSURANCE COMPANY | PO BOX 2650 | WACO | TX | 76702-2650 | 254-399-0626 |
| 31380 | AMERICAN SURETY COMPANY | 3905 VINCENNES ROAD, SUITE 200 | INDIANAPOLIS | IN | 46268 | 317-875-8700 |
| 92649 | AMERICAN UNDERWRITERS LIFE INSURANCE CO | 1035 S 183RD ST W | GODDARD | KS | 67052 | 316-794-2200 |

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

| NAIC CODE | COMPANY NAME | ADDRESS | CITY | STATE | ZIP | TELEPHONE |
|--------------|--|--------------------------------------|------------------|-------|------------|--------------|
| 60895 | AMERICAN UNITED LIFE INSURANCE CO | PO BOX 368 | INDIANAPOLIS | IN | 46206-0368 | 317-285-1877 |
| 40142 | AMERICAN ZURICH INSURANCE COMPANY | 1400 AMERICAN LANE, TOWER 1 19TH | SCHAUMBURG | IL | 60196-1056 | 847-413-5048 |
| 27898 | AMERICAS INSURANCE COMPANY | 400 POYDRAS ST STE 1990 | NEW ORLEANS | LA | 70130 | 504-528-9555 |
| 61999 | AMERICO FINANCIAL LIFE AND ANNUITY INS CO | PO BOX 410288 | KANSAS CITY | MO | 64141-0288 | 816-391-2000 |
| 30872 | AMERIN GUARANTY CORPORATION | 1601 MARKET ST | PHILADELPHIA | PA | 19103 | 215-231-1225 |
| 12504 | AMERIPRISE INSURANCE COMPANY | 3900 PACKERLAND DR | DE PERE | WI | 54115 | 920-330-5100 |
| 19488 | AMERISURE INSURANCE COMPANY | PO BOX 2060 | FARMINGTON HILLS | MI | 48333-2060 | 248-615-9000 |
| 23396 | AMERISURE MUTUAL INSURANCE COMPANY | PO BOX 2060 | FARMINGTON HILLS | MI | 48333-2060 | 248-615-9000 |
| 61301 | AMERITAS LIFE INSURANCE CORP | P O BOX 81889 | LINCOLN | NE | 68501-9981 | 402-467-1122 |
| 27928 | AMEX ASSURANCE COMPANY | 480 PILGRIM WAY STE 1400 | GREEN BAY | WI | 54304 | 920-431-4050 |
| 42390 | AMGUARD INSURANCE COMPANY | 16 S RIVER ST | WILKES-BARRE | PA | 18703 | 570-825-9900 |
| 72222 | AMICA LIFE INSURANCE COMPANY | PO BOX 6008 | PROVIDENCE | RI | 02940-9975 | 800-652-6422 |
| 19976 | AMICA MUTUAL INSURANCE COMPANY | PO BOX 6008 | PROVIDENCE | RI | 02940-6008 | 800-652-6422 |
| 62421 | ANNUITY & LIFE REASSURANCE AMERICA INC | 124 PALISADO AVENUE | WINDSOR | CT | 06095 | 860-285-8806 |
| 93661 | ANNUITY INVESTORS LIFE INSURANCE CO | PO BOX 5423 | CINCINNATI | OH | 45201-5423 | 513-357-3300 |
| 10984 | ANSUR AMERICA INSURANCE COMPANY | ONE MUTUAL AVE | FRANKENMUTH | MI | 48787-0001 | 989-652-6121 |
| 28207 | ANTHEM INSURANCE COMPANIES INC | 120 MONUMENT CIRCLE | INDIANAPOLIS | IN | 46204-4902 | 317-488-6000 |
| 61069 | ANTHEM LIFE INSURANCE COMPANY | PO BOX 182361 | COLUMBUS | OH | 43218-2361 | 614-433-8800 |
| 34738 | ARAG INSURANCE COMPANY | 400 LOCUST ST STE 480 | DES MOINES | IA | 50309 | 515-246-1200 |
| 11150 | ARCH INSURANCE COMPANY | ONE LIBERTY PLAZA 53RD FL | NEW YORK | NY | 10006 | 212-651-6500 |
| 10348 | ARCH REINSURANCE COMPANY | 360 MT KEMBLE AVENUE, PO BOX 1988 | MORRISTOWN | NJ | 07962-1988 | 973-898-9575 |
| 19860 | ARGONAUT GREAT CENTRAL INSURANCE CO | 3625 N SHERIDAN ROAD | PEORIA | IL | 61604-1434 | 309-688-8571 |
| 19801 | ARGONAUT INSURANCE COMPANY | 100 MARINE PARKWAY SE 500 | REDWOOD CITY | CA | 94065 | 800-470-7958 |
| 19828 | ARGONAUT MIDWEST INSURANCE COMPANY | 100 MARINE PARKWAY STE 500 | REDWOOD CITY | CA | 94065 | 800-470-7958 |
| 41459 | ARMED FORCES INSURANCE EXCHANGE | 550 EISENHOWER RD | LEAVENWORTH | KS | 66048 | 913-727-5500 |
| 24678 | ARROWOOD INDEMNITY COMPANY | 3600 ARCO CORP DR | CHARLOTTE | NC | 28273 | 704-522-2000 |
| 10194 | ARTISAN AND TRUCKERS CASUALTY COMPANY | 6300 WILSON MILLS RD | MAYFIELD VILLAG | OH | 44143 | 440-395-4460 |
| 21865 | ASSOCIATED INDEMNITY CORPORATION | 777 SAN MARIN DR | NOVATO | CA | 94998 | 415-899-2000 |
| 19305 | ASSURANCE COMPANY OF AMERICA | 1400 AMERICAN LN TOWER 1 19TH FL | SCHAUMBURG | IL | 60196-1056 | 847-413-5048 |
| 30180 | ASSURED GUARANTY CORP | 1325 AVE OF AMERICAS | NEW YORK | NY | 10019 | 212-974-0100 |
| 56499 | ASSURED LIFE ASSOCIATION | 8000 EAST MAPLEWOOD AVE STE 105 | GREENWOOD VILLA | CO | 80111 | 303-792-9777 |
| 71439 | ASSURITY LIFE INSURANCE COMPANY | PO BOX 82553 | LINCOLN | NE | 68501-2553 | 402-437-3434 |
| 41769 | ATHENA ASSURANCE COMPANY | ONE TOWER SQUARE | HARTFORD | CT | 06183-1190 | 651-310-7911 |
| 20931 | ATLANTA INTERNATIONAL INSURANCE CO | 7230 MCGINNIS FERRY RD STE 300 | SUWANEE | GA | 30024 | 678-512-2400 |
| 61093 | ATLANTA LIFE INSURANCE COMPANY | 100 AUBURN AVENUE NE | ATLANTA | GA | 30303 | 404-654-8825 |
| 22209 | ATLANTIC INSURANCE COMPANY | ONE TOWER SQUARE | HARTFORD | CT | 06183-1190 | 972-650-2800 |
| 19895 | ATLANTIC MUTUAL INSURANCE COMPANY | 100 WALL STREET 28TH FL | NEW YORK | NY | 10005-3743 | 973-408-6142 |
| 27154 | ATLANTIC SPECIALTY INSURANCE COMPANY | ONE BEACON ST | BOSTON | MA | 02108 | 781-332-7000 |
| 25422 | ATRAIUS TRADE CREDIT INSURANCE INC | 5026 CAMPBELL BLVD STE C | BALTIMORE | MD | 21236 | 410-246-5510 |
| 61182 | AURORA NATIONAL LIFE ASSURANCE COMPANY | 55 HARTLAND STREET | EAST HARTFORD | CT | 06108 | 800-265-2652 |
| 13412 | AUSTIN MUTUAL INSURANCE COMPANY | PO BOX 401 | MINNEAPOLIS | MN | 55440-0401 | 612-378-8600 |
| 27235 | AUTO CLUB FAMILY INSURANCE COMPANY | 12901 NORTH FORTY DR | ST LOUIS | MO | 63141 | 314-523-7350 |
| 84522 | AUTO CLUB LIFE INSURANCE COMPANY | 17250 NEWBURGH RD | LIVONIA | MI | 48152 | 734-779-2600 |
| 18988 | AUTO OWNERS INSURANCE COMPANY | PO BOX 30660 | LANSING | MI | 48909-8160 | 517-323-1200 |
| 61190 | AUTO OWNERS LIFE INSURANCE COMPANY | PO BOX 30660 | LANSING | MI | 48909-8160 | 517-323-1200 |
| 15512 | AUTOMOBILE CLUB INTER-INSURANCE EXCHANGE | 12901 NORTH FORTY DRIVE | ST LOUIS | MO | 63141 | 314-523-7350 |
| 19062 | AUTOMOBILE INS CO OF HARTFORD CT | ONE TOWER SQUARE | HARTFORD | CT | 06183 | 860-277-0111 |
| 10367 | AVEMCO INSURANCE COMPANY | 411 AVIATION WAY | FREDERICK | MD | 21701-4799 | 713-462-1000 |
| 61689 | AVIVA LIFE AND ANNUITY COMPANY | 611 FIFTH AVE | DES MOINES | IA | 50309 | 515-557-3935 |
| 62898 | AVIVA LIFE INSURANCE COMPANY | BATTERYMARCH PK BLDGIII, 3 PINE HILL | QUINCY | MA | 02169-7472 | 515-557-3935 |
| 10792 | AVOMARK INSURANCE COMPANY | 9450 SEWARD RD | FAIRFIELD | OH | 45014 | 513-603-2245 |
| 29530 | AXA ART INSURANCE CORPORATION | 4 WEST 58TH ST 8 FL | NEW YORK | NY | 10019-2515 | 212-415-8421 |
| 68365 | AXA CORPORATE SOLUTIONS LIFE REINSURANCE | 1290 AVE OF AMERICAS | NEW YORK | NY | 10104 | 212-314-4168 |
| 62944 | AXA EQUITABLE LIFE INSURANCE COMPANY | 1290 AVE OF AMERICAS 11TH FL | NY | NY | 10104 | 212-314-2537 |
| 33022 | AXA INSURANCE COMPANY | 17 STATE ST 36TH FL | NEW YORK | NY | 10004 | 212-493-9300 |
| 62880 | AXA LIFE AND ANNUITY COMPANY | 1290 AVE OF AMER 11TH FL | NEW YORK | NY | 10104 | 212-314-5642 |
| 16187 | AXA RE PROPERTY AND CASUALTY INS COMPANY | 17 STATE ST | NEW YORK | NY | 10004-1501 | 212-493-9350 |
| 37273 | AXIS INSURANCE COMPANY | 11680 GREAT OAKS WAY ST 500 | ALPHARETTA | GA | 30022 | 678-746-9400 |
| 20370 | AXIS REINSURANCE COMPANY | 11680 GREAT OAKS WAY, SUITE 500 | ALPHARETTA | GA | 30022 | 212-500-7600 |
| 24813 | BALBOA INSURANCE COMPANY | PO BOX 19702 | IRVINE | CA | 92623-9702 | 949-222-8000 |
| 68160 | BALBOA LIFE INSURANCE COMPANY | PO BOX 19702 | IRVINE | CA | 92623-9702 | 949-222-8000 |
| 61212 | BALTIMORE LIFE INSURANCE COMPANY THE | PO BOX 1050 | OWINGS MILLS | MD | 21117-6050 | 410-581-6600 |
| 18538 | BANCINSURE INC | PO BOX 26104 | OKLAHOMA CITY | OK | 73126 | 405-290-5678 |
| 61239 | BANKERS FIDELITY LIFE INSURANCE CO | PO BOX 105185 | ATLANTA | GA | 30348-5185 | 404-266-5600 |
| 33162 | BANKERS INSURANCE COMPANY | PO BOX 15707 | ST PETERSBURG | FL | 33733 | 727-823-4000 |
| 61263 | BANKERS LIFE AND CASUALTY COMPANY | 222 MERCHANDISE M PL | CHICAGO | IL | 60654 | 312-396-6000 |
| 81043 | BANKERS LIFE INSURANCE COMPANY | 360 CENTRAL AVE | ST PETERSBURG | FL | 33701-3857 | 727-823-4000 |
| 71013 | BANKERS RESERVE LIFE INS CO OF WISCONSIN | 7711 CARONDELET AVE | ST LOUIS | MO | 63105 | 314-725-4477 |
| 20591 | BANKERS STANDARD FIRE & MARINE CO | PO BOX 1000, 436 WALNUT STREET | PHILADELPHIA | PA | 19106 | 215-640-5259 |
| 18279 | BANKERS STANDARD INSURANCE COMPANY | PO BOX 1000, 436 WALNUT STREET | PHILADELPHIA | PA | 19106 | 215-640-5259 |
| 94250 | BANNER LIFE INSURANCE COMPANY | 1701 RESEARCH BLVD | ROCKVILLE | MD | 20850 | 301-279-4800 |
| 29513 | BAR PLAN MUTUAL INSURANCE COMPANY THE | 1717 HIDDEN CREEK COURT | ST LOUIS | MO | 63131 | 314-965-3333 |
| 10966 | BAR PLAN SURETY AND FIDELITY COMPANY, THE | 1717 HIDDEN CRK CRT | TOWN & COUNTRY | MO | 63131 | 314-965-3333 |
| 38245 | BCS INSURANCE COMPANY | 2 MID AMERI CA PLAZA SUITE 200 | OAKBROOK TERRAC | IL | 60181-4712 | 630-472-7700 |
| 80985 | BCS LIFE INSURANCE COMPANY | 2 MID AMERICA PLAZA SUITE 200 | OAKBROOK TERRAC | IL | 60181-4712 | 630-472-7863 |
| 37540 | BEAZLEY INSURANCE COMPANY INC | 30 BATTERSON PARK ROAD | FARMINGTON | CT | 06032 | 860-677-3700 |
| 41394 | BENCHMARK INSURANCE COMPANY | 775 PRAIRIE CENTER DR STE 420 | EDEN PRAIRIE | MN | 55344 | 800-283-0622 |
| 61395 | BENEFICIAL LIFE INSURANCE COMPANY | 150 SOCIAL HALL AVENUE | SALT LAKE CITY | UT | 84136-0001 | 801-933-1231 |
| 29580 | BERKLEY REGIONAL INSURANCE COMPANY | PO BOX 1594 | DES MOINES | IA | 50306-1594 | 515-473-3137 |
| 62345 | BERKSHIRE HATHAWAY LIFE INS CO OF NEBRASKA | 3024 HARNEY STREET | OMAHA | NE | 68131 | 402-536-3000 |
| 71714 | BERKSHIRE LIFE INS COMPANY OF AMERICA | 7 HANNOVER SQ 17M | NEW YORK | NY | 10004-2616 | 413-395-4224 |

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

| NAIC CODE | COMPANY NAME | ADDRESS | CITY | STATE | ZIP | TELEPHONE |
|--------------|--|-------------------------------------|-----------------|-------|------------|--------------|
| 90638 | BEST LIFE AND HEALTH INSURANCE COMPANY | PO BOX 19721 | IRVINE | CA | 92713-9721 | 949-253-4080 |
| 20095 | BITUMINOUS CASUALTY CORPORATION | 320 18TH ST | ROCK ISLAND | IL | 61201-8744 | 309-786-5401 |
| 20109 | BITUMINOUS FIRE AND MARINE INS CO | 320 18TH ST | ROCK ISLAND | IL | 61201-8744 | 309-732-0409 |
| 47171 | BLUE CROSS & BLUE SHIELD OF KANSAS CITY | P O BOX 419169 | KANSAS CITY | MO | 64141-6169 | 816-395-2750 |
| 47171 | BLUE CROSS & BLUE SHIELD OF KANSAS CITY | P O BOX 419169 | KANSAS CITY | MO | 64141-6169 | 816-395-2750 |
| 24503 | BLUE RIDGE INSURANCE COMPANY | ONE GENERAL DR | SUN PRAIRIE | WI | 53596 | 608-837-4440 |
| 27081 | BOND SAFEGUARD INSURANCE COMPANY | 1919 S HIGHLAND AVE BLD A STE 300 | LOMBARD | IL | 60148 | 502-253-6500 |
| 61476 | BOSTON MUTUAL LIFE INSURANCE COMPANY | 120 ROYALL ST | CANTON | MA | 02021-1028 | 781-770-0304 |
| 19658 | BRISTOL WEST INSURANCE COMPANY | 5990 WEST CREEK ROAD | INDEPENDENCE | OH | 44131-2190 | 800-338-2560 |
| 74900 | BROKERS NATIONAL LIFE ASSURANCE COMPANY | PO BOX 92529 | AUSTIN | TX | 78709-2529 | 512-383-0220 |
| 13528 | BROTHERHOOD MUTUAL INSURANCE CO | P O BOX 2227 | FORT WAYNE | IN | 46801 | 260-482-8668 |
| 93432 | C M LIFE INSURANCE COMPANY | 1295 STATE ST | SPRINGFIELD | MA | 01111-0001 | 413-788-8411 |
| 27464 | CALIFORNIA CASUALTY & FIRE INS COMPANY | PO BOX M | SAN MATEO | CA | 94402-0080 | 650-574-4000 |
| 35955 | CALIFORNIA CASUALTY GENERAL INS CO OF OR | PO BOX M | SAN MATEO | CA | 94402-0080 | 503-892-3932 |
| 20117 | CALIFORNIA CASUALTY INDEMNITY EXCHANGE | PO BOX M | SAN MATEO | CA | 94402-0080 | 650-574-4000 |
| 20125 | CALIFORNIA CASUALTY INSURANCE COMPANY | PO BOX M | SAN MATEO | CA | 94402-0080 | 650-574-4000 |
| 81000 | CAMBRIDGE LIFE INSURANCE COMPANY | 3200 HIGHLAND AVE 3RD FL | DOWNERS GROVE | IL | 60515 | 630-737-5750 |
| 21946 | CAMDEN FIRE INSURANCE ASSOCIATION THE | ONE BEACON STREET | BOSTON | MA | 02108-3100 | 781-332-7000 |
| 15725 | CAMERON MUTUAL INSURANCE COMPANY | 214 E MCELWAIN | CAMERON | MO | 64429-1350 | 816-632-6511 |
| 42498 | CAMERON NATIONAL INSURANCE COMPANY | 214 E MCELWAIN DR | CAMERON | MO | 64429 | 816-632-6511 |
| 36340 | CAMICO MUTUAL INSURANCE COMPANY | 1235 RADIO RD | REDWOOD CITY | CA | 94065-1217 | 650-802-2500 |
| 80659 | CANADA LIFE ASSURANCE COMPANY | 8525 E ORCHARD ROAD 2T3 | GREENWOOD VILLA | CO | 80111 | 303-737-3000 |
| 81060 | CANADA LIFE INSURANCE COMPANY OF AMERICA | 8525 E ORCHARD ROAD 2T3 | GREENWOOD VILLA | CO | 80111 | 303-737-3000 |
| 10464 | CANAL INSURANCE COMPANY | P O BOX 7 | GREENVILLE | SC | 29602-0007 | 864-242-5365 |
| 30589 | CAPITAL CITY INSURANCE COMPANY INC | PO BOX 212157 | COLUMBIA | SC | 29221 | 803-731-7728 |
| 20877 | CAPITAL MARKETS ASSURANCE CORPORATION | 113 KING STREET | ARMONK | NY | 10504 | 914-273-4545 |
| 61573 | CAPITAL RESERVE LIFE INSURANCE COMPANY | PO BOX 896 | JEFFERSON CITY | MO | 65102-0896 | 573-636-3913 |
| 10472 | CAPITOL INDEMNITY CORPORATION | PO BOX 5900 | MADISON | WI | 53705-0900 | 608-829-4200 |
| 61581 | CAPITOL LIFE INSURANCE COMPANY | PO BOX 1200 | DENVER | CO | 80201-1200 | 303-237-9303 |
| 71455 | CARDIF LIFE INSURANCE COMPANY | 14000 SW 119TH AVE | MIAMI | FL | 33186 | 305-234-1771 |
| 21075 | CARDIF PROPERTY AND CASUALTY INS CO | 14000 SW 119TH AVE | MIAMI | FL | 33186 | 305-234-1771 |
| 10510 | CAROLINA CASUALTY INSURANCE COMPANY | PO BOX 2575 | JACKSONVILLE | FL | 32203-2575 | 904-363-0900 |
| 11255 | CATERPILLAR INSURANCE COMPANY | PO BOX 340001 | NASHVILLE | TN | 37203-0001 | 615-341-8147 |
| 11997 | CATERPILLAR LIFE INSURANCE COMPANY | 2120 WEST END AVE, PO BOX 340001 | NASHVILLE | TN | 37203 | 615-341-8147 |
| 56022 | CATHOLIC FAMILY LIFE INSURANCE | P O BOX 11563 | SHOREWOOD | WI | 53211 | 414-961-0500 |
| 57479 | CATHOLIC FRATERNAL LIFE | 2021 MASCOUTAH AVE | BELLEVILLE | IL | 62222 | 618-233-0286 |
| 56030 | CATHOLIC KNIGHTS | 1100 WEST WELLS ST | MILWAUKEE | WI | 53233-2316 | 414-273-6266 |
| 57487 | CATHOLIC ORDER OF FORESTERS | PO BOX 3012 | NAPERVILLE | IL | 60566-7012 | 630-983-4900 |
| 19518 | CATLIN INSURANCE COMPANY INC | 3340 PEACHTREE RD NE STE 2950 | ATLANTA | GA | 30326 | 404-443-4976 |
| 80799 | CELTIC INSURANCE COMPANY | 233 S WACKER DR STE 700 | CHICAGO | IL | 60606-6393 | 312-332-5401 |
| 19909 | CENTENNIAL INSURANCE COMPANY | 100 WALL STREET 28TH FL | NEW YORK | NY | 10005-3743 | 973-408-6142 |
| 63541 | CENTRAL BENEFITS NATIONAL LIFE INS CO | PO BOX 16526 | COLUMBUS | OH | 43216 | 614-797-5128 |
| 61727 | CENTRAL RESERVE LIFE INSURANCE COMPANY | PO BOX 29190 | SHAWNEE MISSION | KS | 66201-9190 | 913-722-1110 |
| 61735 | CENTRAL SECURITY LIFE INSURANCE CO | PO BOX 833879 | RICHARDSON | TX | 75081 | 972-699-2770 |
| 61751 | CENTRAL STATES HEALTH & LIFE COMPANY | PO BOX 34350 | OMAHA | NE | 68134-0350 | 402-397-1111 |
| 34274 | CENTRAL STATES INDEMNITY CO OF OMAHA | PO BOX 34350 | OMAHA | NE | 68134-0350 | 402-997-8000 |
| 61883 | CENTRAL UNITED LIFE INSURANCE CO | 10700 NORTHWEST FREEWAY, 3RD FL | HOUSTON | TX | 77092 | 713-529-0045 |
| 34649 | CENTRE INSURANCE COMPANY | 165 BROADWAY 33RD FL | NEW YORK | NY | 10006-1404 | 212-859-2640 |
| 80896 | CENTRE LIFE INSURANCE COMPANY | 165 BROADWAY 33RD FL | NEW YORK | NY | 10006-1404 | 212-859-2641 |
| 42765 | CENTURION CASUALTY COMPANY | 800 WALNUT ST | DES MOINES | IA | 50309-3636 | 515-557-8154 |
| 62383 | CENTURION LIFE INSURANCE COMPANY | 800 WALNUT ST | DES MOINES | IA | 50309-3636 | 515-557-8154 |
| 94447 | CENTURY LIFE ASSURANCE COMPANY | PO BOX 9510 | WICHITA | KS | 67277-0510 | 316-794-2200 |
| 26905 | CENTURY-NATIONAL INSURANCE COMPANY | PO BOX 3999 | NORTH HOLLYWOOD | CA | 91609 | 818-760-0880 |
| 37524 | CHARTER INDEMNITY COMPANY | PO BOX 223687 | DALLAS | TX | 75222-3687 | 972-690-5500 |
| 61808 | CHARTER NATIONAL LIFE INSURANCE CO | 3075 SANDERS RD #H1A | NORTHBROOK | IL | 60062 | 847-402-3029 |
| 25615 | CHARTER OAK FIRE INSURANCE CO THE | ONE TOWER SQUARE | HARTFORD | CT | 06183-9070 | 860-277-0111 |
| 10642 | CHEROKEE INSURANCE COMPANY | 34200 MOUND RD | STERLING HEIGHT | MI | 48310 | 800-201-0450 |
| 61824 | CHEROKEE NATIONAL LIFE INSURANCE COMPANY | PO BOX 6097 | MACON | GA | 31213-1399 | 478-477-0400 |
| 61832 | CHESAPEAKE LIFE INSURANCE COMPANY THE | PO BOX 548801 | OKLAHOMA CITY | OK | 73154-8801 | 405-848-0179 |
| 22810 | CHICAGO INSURANCE COMPANY | 777 SAN MARIN DR | NOVATO | CA | 94998 | 312-346-6400 |
| 61859 | CHRISTIAN FIDELITY LIFE INSURANCE CO | 2721 NORTH CENTRAL AVE | PHOENIX | AZ | 85004 | 602-263-6666 |
| 12777 | CHUBB INDEMNITY INSURANCE COMPANY | 15 MOUNTAIN VIEW RD | WARREN | NJ | 07061-1615 | 908-903-2000 |
| 10052 | CHUBB NATIONAL INSURANCE COMPANY | 15 MOUNTAIN VIEW RD | WARREN | NJ | 07059 | 317-321-6000 |
| 10669 | CHURCH INSURANCE CO THE | 445 FIFTH AVE | NEW YORK | NY | 10016 | 212-592-6331 |
| 61875 | CHURCH LIFE INSURANCE CORPORATION | 445 FIFTH AVE | NEW YORK | NY | 10016 | 212-592-1823 |
| 18767 | CHURCH MUTUAL INSURANCE COMPANY | PO BOX 357 | MERRILL | WI | 54452-0357 | 715-536-5577 |
| 71463 | CICA LIFE INSURANCE COMPANY OF AMERICA | PO BOX 149151 | AUSTIN | TX | 78752 | 512-837-7100 |
| 25771 | CIFG ASSURANCE NORTH AMERICA INC | 825 3RD AVE 6TH FL | NEW YORK | NY | 10022 | 212-390-3931 |
| 64548 | CIGNA LIFE INSURANCE COMPANY OF NEW YORK | TWO LIBERTY PL, TL18A, 1601 CHESTNU | PHILADELPHIA | PA | 19192 | 215-761-1000 |
| 22004 | CIM INSURANCE CORPORATION | 300 GALLERIA OFFICENTRE STE 200 | SOUTHFIELD | MI | 48034-8461 | 248-263-6900 |
| 28665 | CINCINNATI CASUALTY COMPANY THE | PO BOX 145496 | CINCINNATI | OH | 45250-5496 | 513-870-2000 |
| 23280 | CINCINNATI INDEMNITY COMPANY INC | PO BOX 145496 | CINCINNATI | OH | 45250-5496 | 513-870-2000 |
| 10677 | CINCINNATI INSURANCE COMPANY THE | PO BOX 145496 | CINCINNATI | OH | 45214-5496 | 513-870-2000 |
| 76236 | CINCINNATI LIFE INSURANCE COMPANY THE | PO BOX 145496 | CINCINNATI | OH | 45250-5496 | 513-603-5564 |
| 11665 | CITIZENS INSURANCE COMPANY | PO BOX 436149 | LOUISVILLE | KY | 40253-6149 | 502-244-2420 |
| 31534 | CITIZENS INSURANCE COMPANY OF AMERICA | 645 W GRAND RIVER AVE | HOWELL | MI | 48843 | 517-546-2160 |
| 61921 | CITIZENS SECURITY LIFE INS CO | PO BOX 436149 | LOUISVILLE | KY | 40253-6149 | 502-244-2420 |
| 10315 | CIVIC PROPERTY & CASUALTY CO | PO BOX 2478 | LOS ANGELES | CA | 90051-2478 | 323-932-3441 |
| 20532 | CLARENDON NATIONAL INSURANCE COMPANY | 466 LEXINGTON AVE STE 1900 | NEW YORK | NY | 10017 | 212-790-9700 |
| 25070 | CLEARWATER INSURANCE COMPANY | 300 FIRST STAMFORD PLC | STAMFORD | CT | 06902 | 203-977-8024 |
| 33480 | CLERMONT INSURANCE COMPANY | 1255 CALDWELL ROAD, PO BOX 5725 | CHERRY HILL | NJ | 08034 | 856-429-9200 |

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

| NAIC CODE | COMPANY NAME | ADDRESS | CITY | STATE | ZIP | TELEPHONE |
|--------------|--|--------------------------------------|-----------------|-------|------------|--------------|
| 29114 | CMG MORTGAGE ASSURANCE COMPANY | 5910 MINERAL PT RD | MADISON | WI | 53705 | 800-937-2644 |
| 40266 | CMG MORTGAGE INSURANCE COMPANY | 5910 MINERAL POINT RD | MADISON | WI | 53701-0391 | 800-937-2644 |
| 30112 | CNL/INSURANCE AMERICA INC | PO BOX 6097 | MACON | GA | 31208-6097 | 478-477-0400 |
| 34347 | COLONIAL AMERICAN CASUALTY AND SURETY CO | 1400 AMER LN TW 1 19TH FL | SCHAUMBURG | IL | 60196 | 847-413-5048 |
| 62049 | COLONIAL LIFE & ACCIDENT INS CO | PO BOX 1365 | COLUMBIA | SC | 29202 | 803-798-7000 |
| 62065 | COLONIAL PENN LIFE INSURANCE COMPANY | 399 MARKET STREET | PHILADELPHIA | PA | 19106 | 215-928-8000 |
| 10758 | COLONIAL SURETY COMPANY | 50 CHESTNUT RIDGE RD | MONTVALE | NJ | 07645 | 201-573-8788 |
| 84786 | COLORADO BANKERS LIFE INS CO | 5990 GREENWOOD PLAZA BLVD | ENGLEWOOD | CO | 80111 | 303-220-8500 |
| 41785 | COLORADO CASUALTY INSURANCE COMPANY | 175 BERKELEY ST MAIL STOP 03B | BOSTON | MA | 02117 | 720-873-9200 |
| 27812 | COLUMBIA INSURANCE COMPANY | 3024 HARNEY ST | OMAHA | NE | 68131-3580 | 402-536-3000 |
| 40371 | COLUMBIA MUTUAL INSURANCE COMPANY | PO BOX 618 LEGAL DEPT | COLUMBIA | MO | 65205-0618 | 573-474-6193 |
| 19640 | COLUMBIA NATIONAL INSURANCE COMPANY | PO BOX 618 | COLUMBIA | MO | 65205 | 573-474-6193 |
| 76023 | COLUMBIAN LIFE INSURANCE COMPANY | VESTAL PKWY E PO BOX 1381 | BINGHAMTON | NY | 13902 | 607-724-2472 |
| 62103 | COLUMBIAN MUTUAL LIFE INSURANCE CO | VESTAL PKWY E PO BOX 1381 | BINGHAMTON | NY | 13902 | 607-724-2472 |
| 99937 | COLUMBUS LIFE INSURANCE COMPANY | 400 E 4TH ST | CINCINNATI | OH | 45202-3302 | 513-361-6700 |
| 62146 | COMBINED INSURANCE CO OF AMERICA | 1000 N MILWAUKEE AVE | GLENVIEW | IL | 60025 | 847-953-2025 |
| 19410 | COMMERCE AND INDUSTRY INSURANCE CO | 80 PINE ST 5TH FL | NEW YORK | NY | 10005 | 212-770-7000 |
| 32280 | COMMERCIAL CASUALTY INSURANCE COMPANY | ONE LIBERTY PLAZA, 19TH FLOOR | NEW YORK | NY | 10006 | 212-312-2500 |
| 21296 | COMMERCIAL GUARANTY CASUALTY INS CO | 385 WASHINGTON ST | ST PAUL | MN | 55102 | 860-277-0111 |
| 18732 | COMMERCIAL LOAN INS CORPORATION | 3003 OAK RD | WALNUT CREEK | CA | 94597 | 800-288-1970 |
| 81426 | COMMERCIAL TRAVELERS MUTUAL INS COMPANY | 70 GENESEE ST | UTICA | NY | 13502-3502 | 800-422-6200 |
| 84824 | COMMONWEALTH ANNUITY AND LIFE INS CO | 132 TURNPIKE ROAD STE 210 | SOUTHBOROUGH | MA | 01772 | 508-460-2420 |
| 10220 | COMMONWEALTH INSURANCE CO OF AMERICA | PO BOX 34069 | SEATTLE | WA | 98124 | 206-382-6670 |
| 92681 | COMMUNITY HEALTH PLAN INSURANCE COMPANY | 137 N BELT HIGHWAY | ST JOSEPH | MO | 64506 | 816-271-1247 |
| 10794 | COMPANION COMMERCIAL INSURANCE COMPANY | PO BOX 100165 | COLUMBIA | SC | 29202 | 803-735-0672 |
| 77828 | COMPANION LIFE INSURANCE COMPANY | PO BOX 100102 | COLUMBIA | SC | 29202 | 803-735-1251 |
| 12157 | COMPANION PROPERTY AND CASUALTY INS CO | PO BOX 100165 | COLUMBIA | SC | 29202 | 803-735-0672 |
| 60984 | COMPBENEFITS INSURANCE COMPANY | 100 MANSELL COURT E STE 400 | ROSWELL | GA | 30076 | 770-998-8936 |
| 34711 | COMPUTER INSURANCE COMPANY | 10 WEYBOSSET ST, STE 502 | PROVIDENCE | RI | 02903-2818 | 401-431-2920 |
| 73504 | CONGRESS LIFE INSURANCE COMPANY | 145 KING ST STE 102 | CHARLESTON | SC | 29401 | 843-723-0418 |
| 62308 | CONNECTICUT GENERAL LIFE INS CO | TWO LIBERTY PL, TL18A, 1601 CHESTNU | PHILADELPHIA | PA | 19192 | 215-761-1000 |
| 24961 | CONNIE LEE INS COMPANY | 1 STATE ST PLZ 15TH FL | NEW YORK | NY | 10004-1505 | 212-668-0340 |
| 78174 | CONSECO HEALTH INSURANCE COMPANY | 11815 N PENNSYLVANIA ST | CARMEL | IN | 46032 | 317-817-4300 |
| 60682 | CONSECO INSURANCE COMPANY | 11815 N PENNSYLVANIA STREET | CARMEL | IN | 46032 | 317-817-4000 |
| 65900 | CONSECO LIFE INSURANCE CO | 11815 N PENNSYLVANIA STREET | CARMEL | IN | 46032 | 317-817-6400 |
| 76325 | CONSECO SENIOR HEALTH INSURANCE COMPANY | 11815 N PENNSYLVANIA ST | CARMEL | IN | 46032-4911 | 317-817-3700 |
| 32190 | CONSTITUTION INSURANCE COMPANY | 7 TIMES SQUARE 37TH FL, TIMES SQUARE | NEW YORK | NY | 10036 | 212-754-7525 |
| 62359 | CONSTITUTION LIFE INSURANCE COMPANY | 1001 HEATHROW PARK LANE, STE 5001 | LAKE MARY | FL | 32746 | 407-995-8000 |
| 10204 | CONSUMERS INSURANCE USA INC | PO BOX 12269 | MURFREESBORO | TN | 37129 | 615-896-6133 |
| 62375 | CONSUMERS LIFE INSURANCE COMPANY | 2060 EAST 9TH STREET | CLEVELAND | OH | 44115 | 216-687-7000 |
| 71730 | CONTINENTAL AMERICAN INSURANCE COMPANY | P O BOX 427 | COLUMBIA | SC | 29202 | 803-256-6265 |
| 62413 | CONTINENTAL ASSURANCE COMPANY | 333 S WABASH 28TH FL | CHICAGO | IL | 60604 | 312-822-5000 |
| 20443 | CONTINENTAL CASUALTY COMPANY | 333 S WABASH 28FL | CHICAGO | IL | 60604 | 312-822-5000 |
| 71404 | CONTINENTAL GENERAL INSURANCE CO | PO BOX 29136 | MISSION | KS | 66201 | 913-261-6519 |
| 28258 | CONTINENTAL INDEMNITY COMPANY | 10805 OLD MILL ROAD | OMAHA | NE | 68154 | 402-827-3424 |
| 35289 | CONTINENTAL INSURANCE COMPANY THE | 333 S WABASH 28TH FL | CHICAGO | IL | 60604 | 312-822-5000 |
| 68500 | CONTINENTAL LIFE INS CO OF BRENTWOOD TN | 101 CONTINENTAL PLACE | BRENTWOOD | TN | 37027 | 615-377-1300 |
| 10804 | CONTINENTAL WESTERN INSURANCE COMPANY | PO BOX 1594 | DES MOINES | IA | 50306-1594 | 515-473-3137 |
| 37206 | CONTRACTORS BONDING & INSURANCE COMPANY | PO BOX 9271 | SEATTLE | WA | 98109-0271 | 206-628-7200 |
| 22730 | CONVERIUM INSURANCE (NORTH AMERICA) INC | 3024 HARNEY ST | OMAHA | NE | 08131 | 203-363-5200 |
| 16411 | COOPERATIVE MUTUAL INSURANCE COMPANY | 3905 S 148TH ST STE 100 | OMAHA | NE | 16411 | 402-408-2177 |
| 10783 | CORNERSTONE NATIONAL INSURANCE COMPANY | PO BOX 6040 | COLUMBIA | MO | 65205-6040 | 573-817-2481 |
| 72052 | CORPORATE HEALTH INSURANCE COMPANY | 151 FARMINGTON AVE | HARTFORD | CT | 06156-3190 | 800-872-3862 |
| 20982 | COUNTRY CASUALTY INSURANCE COMPANY | PO BOX 2100 | BLOOMINGTON | IL | 61702-2100 | 309-821-3000 |
| 94218 | COUNTRY INVESTORS LIFE ASSURANCE COMPANY | 1701 TOWANDA AVE | BLOOMINGTON | IL | 61701 | 309-821-3000 |
| 62553 | COUNTRY LIFE INSURANCE COMPANY | 1701 TOWANDA AVE | BLOOMINGTON | IL | 61701-2057 | 309-821-3000 |
| 20990 | COUNTRY MUTUAL INSURANCE COMPANY | P O BOX 2100 | BLOOMINGTON | IL | 61701 | 309-821-3000 |
| 21008 | COUNTRY PREFERRED INSURANCE COMPANY | 1701 TOWANDA AVENUE | BLOOMINGTON | IL | 61701 | 309-821-3000 |
| 10022 | COUNTRYWAY INSURANCE COMPANY | PO BOX 4851 | SYRACUSE | NY | 13221-4851 | 315-634-5200 |
| 26492 | COURTESY INSURANCE COMPANY | 190 NW 12TH AVE | DEERFIELD BEACH | FL | 33442 | 954-429-2103 |
| 81973 | COVENTRY HEALTH AND LIFE INS COMPANY | 6705 ROCKLEDGE DR STE 900 | BETHESDA | MD | 20817-1814 | 717-671-2474 |
| 60040 | COX HEALTH SYSTEMS INSURANCE COMPANY | PO 5750 | SPRINGFIELD | MO | 65801-5750 | 417-299-6762 |
| 30082 | CPA INSURANCE COMPANY | PO BOX 250010 | W BLOOMFIELD | MI | 48325-0010 | 248-738-8812 |
| 56634 | CROATIAN FRATERNAL UNION OF AMERICA | 100 DELANEY DR | PITTSBURGH | PA | 15235-5416 | 412-843-0380 |
| 80675 | CROWN LIFE INSURANCE COMPANY | 8525 E ORCHARD RD 2T3 | GREENWOOD VILLA | CO | 80111 | 306-546-8000 |
| 31348 | CRUM & FORSTER INDEMNITY COMPANY | 305 MADISON AVE | MORRISTOWN | NJ | 07960 | 973-490-6929 |
| 56138 | CSA FRATERNAL LIFE | PO BOX 3039 | OAK BROOK | IL | 60522-3039 | 630-472-0500 |
| 82880 | CSI LIFE INSURANCE COMPANY | PO BOX 34888 | OMAHA | NE | 68134-0888 | 402-997-8000 |
| 10847 | CUMIS INSURANCE SOCIETY INC | P O BOX 1084 | MADISON | WI | 53701-1084 | 608-238-5851 |
| 62626 | CUNA MUTUAL INSURANCE SOCIETY | P O BOX 391 | MADISON | WI | 53701-0391 | 608-238-5851 |
| 10499 | DAIMLERCHRYSLER INSURANCE COMPANY | 27777 INKSTER RD CIMS#405-26-10 | FARMINGTON HILL | MI | 48334-5326 | 800-782-9164 |
| 21164 | DAIRYLAND INSURANCE COMPANY | 1800 NORTH POINT DR | STEVENS POINT | WI | 54481 | 715-346-6000 |
| 34924 | DAKOTA TRUCK UNDERWRITERS | 3900 WEST 53RD ST | SIOUX FALLS | SD | 57109 | 605-361-4142 |
| 32271 | DALLAS NATIONAL INSURANCE COMPANY | 14160 DALLAS PKWY STE 500 | DALLAS | TX | 75254 | 800-533-0457 |
| 16624 | DARWIN NATIONAL ASSURANCE COMPANY | 9 FARM SPRINGS ROAD | FARMINGTON | CT | 06032-2571 | 860-284-1300 |
| 16705 | DEALERS ASSURANCE COMPANY | 3518 RIVERSIDE DRIVE | UPPER ARLINGTON | OH | 43221-0185 | 800-282-8913 |
| 37907 | DEERBROOK INSURANCE COMPANY | 3075 SANDERS RD #G2B | NORTHBROOK | IL | 60062 | 847-402-5000 |
| 37184 | DEERFIELD INSURANCE COMPANY | TEN PRKWAY N | DEERFIELD | IL | 60015 | 847-572-6000 |
| 57088 | DEGREE OF HONOR PROTECTIVE ASSOC | 400 ROBERTS ST N | ST PAUL | MN | 55101-2029 | 651-228-7600 |
| 35408 | DELOS INSURANCE COMPANY | 120 W 45TH ST 36TH FL | NEW YORK | NY | 10036 | 212-702-3700 |
| 81396 | DELTA DENTAL INSURANCE COMPANY | 100 FIRST ST | SAN FRANCISCO | CA | 94105 | 415-972-8353 |

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

| NAIC CODE | COMPANY NAME | ADDRESS | CITY | STATE | ZIP | TELEPHONE |
|--------------|---|-------------------------------------|-----------------|-------|------------|--------------|
| 73474 | DENTEGRA INSURANCE COMPANY | 100 FIRST ST, MS: 12R | SAN FRANCISCO | CA | 94105 | 415-972-8353 |
| 18813 | DENTISTS BENEFITS INSURANCE COMPANY | 10505 SE 17TH AVE | MILWAUKIE | OR | 97222 | 503-228-6554 |
| 40975 | DENTISTS INSURANCE COMPANY THE | PO BOX 1582 | SACRAMENTO | CA | 95812 | 916-554-5307 |
| 42587 | DEPOSITORS INSURANCE COMPANY | 1 NATIONWIDE PLZ DSPF-76 | COLUMBUS | OH | 43215 | 614-249-1545 |
| 12718 | DEVELOPERS SURETY AND INDEMNITY COMPANY | 17780 FITCH #200 | IRVINE | CA | 92614 | 949-263-3310 |
| 10659 | DIAMOND INSURANCE COMPANY | 1515 E WOODFIELD RD SUITE 820 | SCHAUMBURG | IL | 60173-6046 | 847-230-1331 |
| 42048 | DIAMOND STATE INSURANCE COMPANY | 3 BALA PLZ E STE 300 | BALA CYNWYD | PA | 19004 | 610-664-1500 |
| 42781 | DIRECT GENERAL INSURANCE COMPANY | 1281 MURFREESBORO RD | NASHVILLE | TN | 37217-2432 | 615-399-4700 |
| 97705 | DIRECT GENERAL LIFE INSURANCE COMPANY | 1281 MURFREESBORO RD | NASHVILLE | TN | 37217 | 615-399-4700 |
| 71919 | DIRECT LIFE INSURANCE COMPANY | 1281 MURFREESBORO RD | NASHVILLE | TN | 37217 | 770-467-9900 |
| 23736 | DIRECT NATIONAL INSURANCE COMPANY | 1281 MURFREESBORO RD | NASHVILLE | TN | 37214 | 615-399-4700 |
| 36463 | DISCOVER PROPERTY AND CASUALTY INS CO | ONE TOWER SQUARE | HARTFORD | CT | 06183 | 651-310-7911 |
| 66214 | DIXIE NATIONAL LIFE INSURANCE COMPANY | 10689 N PENNSYLVANIA ST | INDIANAPOLIS | IN | 46280 | 317-574-6201 |
| 34495 | DOCTORS COMPANY AN INTERINS EXCHANGE | 185 GREENWOOD ROAD | NAPA | CA | 94558 | 707-226-0100 |
| 33499 | DORINCO REINSURANCE COMPANY | 1320 WALDO AVE STE 200 | MIDLAND | MI | 48640 | 989-636-0047 |
| 62804 | EASTERN LIFE AND HEALTH INSURANCE COMPANY | PO BOX 83149 | LANCASTER | PA | 17603 | 717-391-5767 |
| 14702 | EASTGUARD INSURANCE COMPANY | 16 S RIVER ST | WILKES-BARRE | PA | 18703 | 570-825-9900 |
| 22926 | ECONOMY FIRE & CASUALTY COMPANY | PO BOX 350 | WARICK | RI | 02887 | 800-638-4208 |
| 38067 | ECONOMY PREFERRED INSURANCE COMPANY | PO BOX 350 | WARICK | RI | 02887 | 800-638-4208 |
| 40649 | ECONOMY PREMIER ASSURANCE COMPANY | PO BOX 350 | WARWICK | RI | 02887 | 800-638-4208 |
| 21261 | ELECTRIC INSURANCE COMPANY | 75 SAM FONZO DR | BEVERLY | MA | 01915 | 978-921-2080 |
| 62928 | EMC NATIONAL LIFE COMPANY | PO BOX 712 | DES MOINES | IA | 50303-0712 | 515-345-4077 |
| 25186 | EMC PROPERTY & CASUALTY COMPANY | PO BOX 712 | DES MOINES | IA | 50303-0712 | 515-280-2511 |
| 21407 | EMCASCO INSURANCE COMPANY | P O BOX 712 | DES MOINES | IA | 50303-0712 | 515-280-2511 |
| 88595 | EMPHEYS INSURANCE COMPANY | PO BOX 740036 | LOUISVILLE | KY | 40201-7436 | 502-580-1000 |
| 21326 | EMPIRE FIRE AND MARINE INSURANCE CO | 1400 AMERICAN LANE, TOWER1 19TH FL | SCHAUMBURG | IL | 60196-1065 | 847-413-5048 |
| 84174 | EMPLOYEES LIFE COMPANY (MUTUAL) | 916 SHERWOOD DRIVE | LAKE BLUFF | IL | 60044-2285 | 847-295-6000 |
| 20648 | EMPLOYERS FIRE INSURANCE COMPANY | ONE BEACON STREET | CANTON | MA | 02021 | 781-332-7000 |
| 21458 | EMPLOYERS INSURANCE COMPANY OF WAUSAU | 175 BERKLEY ST MAIL STOP 03B | BOSTON | MA | 02117 | 617-357-9500 |
| 21415 | EMPLOYERS MUTUAL CASUALTY COMPANY | PO BOX 712 | DES MOINES | IA | 50303-0712 | 515-280-2511 |
| 68276 | EMPLOYERS REASSURANCE CORPORATION | PO BOX 2981 | MISSION | KS | 66201 | 913-982-3700 |
| 39845 | EMPLOYERS REINSURANCE CORPORATION | PO BOX 2991 | OVERLAND PARK | KS | 66201-1391 | 913-676-5200 |
| 32005 | EMPLOYERS SECURITY INSURANCE COMPANY | 8425 WOODFIELD CROSSING BLVD STE 11 | INDIANAPOLIS | IN | 46240 | 317-573-4884 |
| 15130 | ENCOMPASS INDEMNITY COMPANY | 3075 SANDERS RD STE H1A | NORTHBROOK | IL | 60062-7127 | 847-402-5000 |
| 10071 | ENCOMPASS INSURANCE COMPANY OF AMERICA | 51 W HIGGINS ROAD SUITE S2A | SOUTH BARRINGT | IL | 60010 | 847-402-5000 |
| 10641 | ENDURANCE AMERICAN INSURANCE COMPANY | 767 THIRD AVE 5TH FL | NEW YORK | NY | 10017 | 914-468-8000 |
| 11551 | ENDURANCE REINSURANCE CORP OF AMERICA | 333 WESTCHESTER AVE | WHITE PLAINS | NY | 10604 | 914-468-8000 |
| 64149 | EPIC LIFE INSURANCE COMPANY THE | PO BOX 14196 | MADISON | WI | 53714 | 608-221-6882 |
| 62952 | EQUITABLE LIFE & CASUALTY INSURANCE CO | PO BOX 2460 | SALT LAKE CITY | UT | 84110-2460 | 801-579-3488 |
| 56057 | EQUITABLE RESERVE ASSOCIATION | PO BOX 448 | NEENAH | WI | 54957-0448 | 920-722-1574 |
| 62510 | EQUITRUST LIFE INSURANCE COMPANY | 5400 UNIVERSITY AVE | W DES MOINES | IA | 50266-5997 | 515-225-5400 |
| 28746 | EQUITY INSURANCE COMPANY | PO BOX 8036 | WACO | TX | 76714-8036 | 254-776-4521 |
| 37915 | ESSENTIA INSURANCE COMPANY | ONE BEACON STREET | BOSTON | MA | 02108-3106 | 781-332-7000 |
| 12278 | ESSEX BENEFITS INSURANCE COMPANY INC | 12399 GRAVOIS RD | ST LOUIS | MO | 63127-1702 | 314-656-3000 |
| 25712 | ESURANCE INSURANCE COMPANY | 650 DAVIS STREET | SAN FRANCISCO | CA | 94111-1904 | 415-875-4500 |
| 21741 | ESURANCE INSURANCE COMPANY OF NEW JERSEY | 650 DAVIS STREET | SAN FRANCISCO | CA | 94111-1904 | 415-875-4500 |
| 30210 | ESURANCE PROPERTY & CASUALTY INS CO | 650 DAVIS STREET | SAN FRANCISCO | CA | 94111-1904 | 415-875-4500 |
| 20516 | EULER HERMES AMERICAN CREDIT INDEMNITY CO | 800 RED BROOK BLVD | OWINGS MILLS | MD | 21117 | 410-753-0864 |
| 10120 | EVEREST NATIONAL INSURANCE COMPANY | 477 MARTINSVILLE RD | LIBERTY CORNER | NJ | 07938-0830 | 908-604-4034 |
| 26921 | EVEREST REINSURANCE COMPANY | 477 MARTINSVILLE RD | LIBERTY CORNER | NJ | 07938-0830 | 908-604-4034 |
| 12750 | EVERGREEN NATIONAL INDEMNITY COMPANY | 6140 PARKLAND BLVD STE 321, BLDG O | MAYFIELD HEIGHT | OH | 44124 | 440-229-3403 |
| 10318 | EXACT PROPERTY & CASUALTY | 13950 RAMONA AVE | CHINO | CA | 91710 | 323-932-3441 |
| 13722 | EXCESS REINSURANCE COMPANY | TWO LOGAN SQUARE 9TH FL | PHILADELPHIA | PA | 19103-2772 | 215-864-3635 |
| 10003 | EXCESS SHARE INSURANCE CORPORATION | 5656 FRANTZ ROAD | DUBLIN | OH | 43017-3519 | 614-764-1900 |
| 35181 | EXECUTIVE RISK INDEMNITY INC | 15 MOUNTAIN VIEW ROAD, PO BOX 1615 | WARREN | NJ | 07061 | 908-903-2000 |
| 21482 | FACTORY MUTUAL INSURANCE COMPANY | PO BOX 7500 | JOHNSTON | RI | 02919-0500 | 401-275-3000 |
| 44784 | FAIRFIELD INSURANCE COMPANY | 695 E MAIN ST | STAMFORD | CT | 06904-2350 | 203-328-5000 |
| 18864 | FAIRMONT INSURANCE COMPANY | 250 COMMERCIAL ST STE 5000 | MANCHESTER | NH | 03101 | 603-656-2233 |
| 25518 | FAIRMONT PREMIER INSURANCE COMPANY | 250 COMMERCIAL ST STE 5000 | MANCHESTER | NH | 03101 | 603-656-2233 |
| 24384 | FAIRMONT SPECIALTY INSURANCE COMPANY | 5205 N O'CONNOR BLVD | IRVING | TX | 75239 | 603-656-2233 |
| 70742 | FAMILY BENEFIT LIFE INSURANCE COMPANY | PO BOX 665 | JEFFERSON CITY | MO | 65102-0665 | 573-636-3181 |
| 77968 | FAMILY HERITAGE LIFE INS CO OF AMERICA | PO BOX 470608 | CLEVELAND | OH | 44147-9998 | 440-922-5200 |
| 63053 | FAMILY LIFE INSURANCE COMPANY | 6500 RIVER PLACE BLVD, BLDG 1 | AUSTIN | TX | 78730 | 713-529-0045 |
| 74004 | FAMILY SERVICE LIFE INSURANCE COMPANY | 7 HANNOVER SQ 17M | NEW YORK | NY | 10004 | 212-919-2702 |
| 63118 | FARM BUREAU LIFE INS CO OF MISSOURI | PO BOX 658 | JEFFERSON CITY | MO | 65102-0658 | 573-893-1400 |
| 13773 | FARM BUREAU MUTUAL INSURANCE COMPANY | 5400 UNIVERSITY AVE | W DES MOINES | IA | 50265-5997 | 515-225-5400 |
| 12345 | FARM BUREAU NEW HORIZONS INS CO OF MO | PO BOX 658 | JEFFERSON CITY | MO | 65109-4515 | 573-893-1400 |
| 26859 | FARM BUREAU TOWN & COUNTRY INS CO OF MO | PO BOX 658 | JEFFERSON CITY | MO | 65102-0658 | 573-893-1400 |
| 13803 | FARM FAMILY CASUALTY INSURANCE COMPANY | PO BOX 344 656 | ALBANY | NY | 12201-0656 | 518-431-5040 |
| 19194 | FARMERS ALLIANCE MUTUAL INSURANCE CO | PO BOX 1401 | MCPHERSON | KS | 67460-2846 | 620-241-2200 |
| 25704 | FARMERS AND MERCHANTS INSURANCE COMPANY | ONE BEACON STREET | BOSTON | MA | 02108-3100 | 781-332-7000 |
| 21628 | FARMERS INSURANCE COMPANY INC | 17000 W 19TH ST | OLATHE | KS | 66061 | 913-564-0425 |
| 21652 | FARMERS INSURANCE EXCHANGE | PO BOX 2478 TERMINAL ANNX | LOS ANGELES | CA | 90051 | 323-932-3441 |
| 13897 | FARMERS MUTUAL HAIL INS COMPANY OF IOWA | 6785 WESTOWN PKWY | WEST DES MOINES | IA | 50266-7732 | 515-282-9104 |
| 63177 | FARMERS NEW WORLD LIFE INSURANCE CO | 3003 77TH AVE SE | MERCER ISLAND | WA | 98040 | 206-232-8400 |
| 16381 | FARMERS UNION COOPERATIVE INSURANCE CO | 6785 WESTOWN PARKWAY | DES MOINES | IA | 50266 | 515-282-9104 |
| 41483 | FARMINGTON CASUALTY COMPANY | ONE TOWER SQUARE | HARTFORD | CT | 06183 | 860-277-0111 |
| 13838 | FARMLAND MUTUAL INSURANCE COMPANY | 1 NATIONWIDE PLZ DSPF-76 | COLUMBUS | OH | 43215 | 614-249-1545 |
| 10178 | FCCI INSURANCE COMPANY | 6300 UNIVERSITY PRKWY | SARASOTA | FL | 34240-8424 | 800-226-3224 |
| 20281 | FEDERAL INSURANCE COMPANY | 15 MOUNTAIN VIEW RD | WARREN | NJ | 07059 | 317-321-6000 |
| 63223 | FEDERAL LIFE INSURANCE CO MUTUAL | 3750 WEST DEERFIELD RD | RIVERWOODS | IL | 60015-3598 | 847-520-1900 |

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

| NAIC CODE | COMPANY NAME | ADDRESS | CITY | STATE | ZIP | TELEPHONE |
|--------------|--|--------------------------------------|-----------------|-------|------------|--------------|
| 63258 | FEDERATED LIFE INSURANCE COMPANY | 121 E PARK SQUARE | OWATONNA | MN | 55060 | 507-455-5200 |
| 13935 | FEDERATED MUTUAL INSURANCE COMPANY | 121 E PARK SQUARE | OWATONNA | MN | 55060-3046 | 507-455-5200 |
| 11118 | FEDERATED RURAL ELECTRIC INS EXCHANGE | PO BOX 15147 | LENEXA | KS | 66215 | 913-541-0150 |
| 28304 | FEDERATED SERVICE INSURANCE COMPANY | PO BOX 328 | OWATONNA | MN | 55060-0328 | 507-455-5200 |
| 43460 | FFG INSURANCE COMPANY | 200 E RANDOLPH ST 18TH FL | CHICAGO | IL | 60601 | 131-238-1952 |
| 25879 | FIDELITY & GUARANTY INS UNDERWRITERS | ONE TOWER SQUARE | HARTFORD | CT | 06183-1190 | 651-310-7911 |
| 39306 | FIDELITY AND DEPOSIT COMPANY MARYLAND | 1400 AMERICAN LN T1 19TH FL | SCHAUMBURG | IL | 60196 | 847-413-5048 |
| 35386 | FIDELITY AND GUARANTY INSURANCE COMPANY | ONE TOWER SQUARE | HARTFORD | CT | 06183-1190 | 651-310-7911 |
| 93696 | FIDELITY INVESTMENTS LIFE INS CO | 82 DEVONSHIRE STREET V5A | BOSTON | MA | 02109-3605 | 801-537-2364 |
| 63290 | FIDELITY LIFE ASSOC A LEGAL RESERVE LIFE INS | 1211 W22 STR STE 209 | OAK BROOK | IL | 60523 | 630-522-0392 |
| 92908 | FIDELITY LIFE INSURANCE COMPANY | 250 KING OF PRUSSIA ROAD | RADNOR | PA | 19087-5295 | 610-964-7258 |
| 25180 | FIDELITY NATIONAL INSURANCE COMPANY | 601 RIVERSIDE AVE BLD5 | JACKSONVILLE | FL | 32204 | 800-849-6140 |
| 16578 | FIDELITY NATIONAL PROPERTY AND CAS INS CO | 601 RIVERSIDE AVE BLDG V 2ND FL | JACKSONVILLE | FL | 32204 | 800-849-6140 |
| 71870 | FIDELITY SECURITY LIFE INSURANCE COMPANY | PO BOX 418131 | KANSAS CITY | MO | 64141-9131 | 816-756-1060 |
| 12815 | FINANCIAL GUARANTY INSURANCE COMPANY | 125 PARK AVE | NEW YORK | NY | 10017 | 212-312-2716 |
| 19852 | FINANCIAL INDEMNITY COMPANY | PO BOX 223687 | DALLAS | TX | 75222-3687 | 972-690-5500 |
| 31453 | FINANCIAL PACIFIC INSURANCE COMPANY | PO BOX 292220 | SACRAMENTO | CA | 95829-2220 | 916-630-5000 |
| 18287 | FINANCIAL SECURITY ASSURANCE INC | 31 WEST 52ND STREET | NEW YORK | NY | 10019 | 212-339-3492 |
| 21660 | FIRE INSURANCE EXCHANGE | PO BOX 2478 TERMINAL ANNX | LOS ANGELES | CA | 90051-2478 | 323-932-3441 |
| 21873 | FIREMANS FUND INSURANCE COMPANY | 777 SAN MARIN DRIVE | NOVATO | CA | 94998-0001 | 415-899-2000 |
| 21784 | FIREMENS INS COMPANY OF WASHINGTON DC | 4820 LAKE BROOK DR STE 300 | GLEN ALEN | VA | 23060 | 804-285-2700 |
| 10336 | FIRST ACCEPTANCE INSURANCE COMPANY INC | PO BOX 23410 | NASHVILLE | TN | 37202 | 615-844-2907 |
| 69140 | FIRST ALLMERICA FINANCIAL LIFE INSURANCE CO | 440 LINCOLN ST - S424 | WORCESTER | MA | 01653 | 508-855-2490 |
| 37710 | FIRST AMERICAN PROPERTY & CAS INS COMPANY | PO BOX 1679 | SANTA ANA | CA | 92702-1679 | 714-560-7858 |
| 11591 | FIRST BERKSHIRE HATHAWAY LIFE INSURANCE CO | 3024 HARNEY ST | OMAHA | NE | 68131-3580 | 718-803-7878 |
| 56332 | FIRST CATHOLIC SLOVAK LADIES ASSOC OF THE U | 24950 CHAGRIN BLVD | BEACHWOOD | OH | 44122-5634 | 800-464-4642 |
| 56340 | FIRST CATHOLIC SLOVAK UNION OF USA & CANAD | 6611 ROCKSIDE RD | INDEPENDENCE | OH | 44131-2398 | 216-642-9406 |
| 29980 | FIRST COLONIAL INSURANCE COMPANY | PO BOX 3033 | NORTHBROOK | IL | 60065-3033 | 904-992-2985 |
| 64696 | FIRST CONTINENTAL LIFE & ACCIDENT INS CO | 12946 DAIRY ASHFORD STE 360 | SUGARLAND | TX | 77478 | 281-313-7150 |
| 10351 | FIRST DAKOTA INDEMNITY COMPANY | PO BOX 89310 | SIOUX FALLS | SD | 57109-9310 | 605-361-4142 |
| 11177 | FIRST FINANCIAL INSURANCE COMPANY | 238 INTERNATIONAL RD | BURLINGTOH | NC | 27215 | 336-586-2500 |
| 84034 | FIRST GUARANTY INSURANCE COMPANY | PO BOX 848 | ASHDOWN | AR | 71822-0848 | 870-898-5191 |
| 10676 | FIRST GUARD INSURANCE COMPANY | 200 NOKOMIS AVE S 4TH FL | VENICE | FL | 34285 | 800-521-4287 |
| 90328 | FIRST HEALTH LIFE & HEALTH INSURANCE CO | 3200 HIGHLAND AV | DOWNERS GROVE | IL | 60515 | 630-737-5750 |
| 63495 | FIRST INVESTORS LIFE INSURANCE COMPANY | 110 WALL STREET | NEW YORK | NY | 10005 | 212-858-8200 |
| 33588 | FIRST LIBERTY INSURANCE CORP THE | 175 BERKELEY ST MAIL STOP 03B | BOSTON | MA | 02117 | 617-357-9500 |
| 42722 | FIRST MARINE INSURANCE COMPANY | PO BOX 369 | OSAGE BEACH | MO | 65065-0369 | 573-348-2743 |
| 24724 | FIRST NATIONAL INS COMPANY OF AMERICA | SAFECO PLAZA | SEATTLE | WA | 98185-0001 | 206-545-5000 |
| 67652 | FIRST PENN-PACIFIC LIFE INSURANCE COMPANY | 1300 SOUTH CLINTON STREET | FORT WAYNE | IN | 46802 | 800-323-1746 |
| 33383 | FIRST PROFESSIONALS INSURANCE COMPANY INC | PO BOX 44033 | JACKSONVILLE | FL | 32231-4033 | 904-360-3297 |
| 28519 | FIRST SEALORD SURETY INC | 789 E LANCASTER AVE | VILLANOVA | PA | 19085 | 610-664-2259 |
| 34916 | FIRST SPECIALTY INSURANCE CORPORATION | 5200 METCALF | OVERLAND PARK | KS | 66201 | 913-676-6723 |
| 27626 | FIRSTCOMP INSURANCE COMPANY | 222 S 15TH ST #1200 | OMAHA | NE | 68102 | 402-926-0099 |
| 13978 | FLORISTS MUTUAL INSURANCE COMPANY | #1 HORTICULTURAL LANE | EDWARDSVILLE | IL | 62025 | 618-655-1813 |
| 38776 | FOLKSAMERICA REINSURANCE COMPANY | ONE LIBERTY PLZ 19TH FL | NEW YORK | NY | 10006 | 212-312-2500 |
| 11185 | FOREMOST INSURANCE CO | PO BOX 2450 - LC 1332 | GRAND RAPIDS | MI | 49501-2450 | 616-956-8476 |
| 11800 | FOREMOST PROPERTY AND CASUALTY INS CO | PO BOX 2450 - LC 1332 | GRAND RAPIDS | MI | 49501-2450 | 616-956-8476 |
| 41513 | FOREMOST SIGNATURE INSURANCE COMPANY | PO BOX 2450 - LC 1332 | GRAND RAPIDS | MI | 49501-2450 | 616-956-8476 |
| 79677 | FORETHOUGHT LIFE ASSURANCE COMPANY | ONE FORETHOUGHT CTR | BATESVILLE | IN | 47006 | 317-223-2700 |
| 91642 | FORETHOUGHT LIFE INSURANCE COMPANY | ONE FORETHOUGHT CENTER | BATESVILLE | IN | 47006 | 317-223-2700 |
| 71129 | FORT DEARBORN LIFE INSURANCE COMPANY | 1020 31ST STREET | DOWNERS GROVE | IL | 60515-5591 | 800-633-3696 |
| 10801 | FORTRESS INSURANCE COMPANY | 6133 N. RIVER RD STE 650 | ROSEMONT | IL | 60018-5173 | 847-384-0062 |
| 10985 | FORTUITY INSURANCE COMPANY | ONE MUTUAL AVE | FRANKENMUTH | MI | 48787-0001 | 989-652-6121 |
| 14249 | FOUNDERS INSURANCE COMPANY | 1645 E BIRCHWOOD AVE | DESPLAINES | IL | 60018 | 847-768-0040 |
| 13986 | FRANKENMUTH MUTUAL INSURANCE COMPANY | ONE MUTUAL AVE | FRANKENMUTH | MI | 48787-0001 | 989-652-6121 |
| 62324 | FREEDOM LIFE INSURANCE CO OF AMERICA | 3100 BURNETT PLZ, 801 CHERRY ST UNIT | FORT WORTH | TX | 76102 | 817-878-3300 |
| 99775 | FUNERAL DIRECTORS LIFE INSURANCE CO | 6550 DIRECTORS PRKWY | ABILENE | TX | 79606 | 325-695-3412 |
| 12361 | GALEN INSURANCE COMPANY | 7165 DELMAR BLV STE 215 | ST LOUIS | MO | 63130 | 314-721-2366 |
| 63657 | GARDEN STATE LIFE INSURANCE COMPANY | 2450 S SHORE BLVD | LEAGUE CITY | TX | 77573-2997 | 409-766-6027 |
| 21253 | GARRISON PROPERTY AND CASUALTY INS CO | 9800 FREDERICKSBURG RD | SAN ANTONIO | TX | 78288-8711 | 210-498-2211 |
| 28339 | GATEWAY INSURANCE COMPANY | 1401 S BRENTWOOD BLVD STE 1000, 10T | ST LOUIS | MO | 63144 | 314-373-3333 |
| 41491 | GEICO CASUALTY COMPANY | ONE GEICO PLAZA | WASHINGTON | DC | 20076-0001 | 301-986-2669 |
| 35882 | GEICO GENERAL INS CO | ONE GEICO PLAZA | WASHINGTON | DC | 20076-0001 | 301-986-2669 |
| 22055 | GEICO INDEMNITY COMPANY | ONE GEICO PLAZA | WASHINGTON | DC | 20076-0001 | 301-986-2669 |
| 63665 | GENERAL AMERICAN LIFE INSURANCE COMPANY | 18210 CRANE NEST DR 3RD FL | TAMPA | FL | 33647 | 314-843-8700 |
| 18821 | GENERAL CASUALTY COMPANY OF ILLINOIS | ONE GENERAL DRIVE | SUN PRAIRIE | WI | 53596 | 608-837-4440 |
| 24414 | GENERAL CASUALTY COMPANY OF WISCONSIN | ONE GENERAL DRIVE | SUN PRAIRIE | WI | 53596 | 608-837-4440 |
| 30007 | GENERAL FIDELITY INSURANCE COMPANY | 200 S COLLEGE STREET, NC1-014-11-38 | CHARLOTTE | NC | 28255 | 704-387-0824 |
| 93521 | GENERAL FIDELITY LIFE INSURANCE CO | 200 S COLLEGE STREET NC1-014-11-38 | CHARLOTTE | NC | 28255 | 704-387-0823 |
| 37931 | GENERAL FIRE & CASUALTY COMPANY | 2710 SUNRISE RIM ROAD, SUITE 100 | BOISE | ID | 83705 | 208-345-6658 |
| 24732 | GENERAL INSURANCE COMPANY OF AMERICA | SAFECO PLAZA | SEATTLE | WA | 98185-0001 | 206-545-5000 |
| 22039 | GENERAL REINSURANCE CORPORATION | PO BX 10350 FINANCIAL CTR | STAMFORD | CT | 06904-2350 | 203-328-5000 |
| 39322 | GENERAL SECURITY NATIONAL INSURANCE CO | 199 WATER ST, 21ST FLOOR | NEW YORK | NY | 10038 | 212-884-9087 |
| 11967 | GENERAL STAR NATIONAL INS CO | PO BOX 10350 | STAMFORD | CT | 06904-2350 | 203-328-5700 |
| 97071 | GENERALI USA LIFE REASSURANCE COMPANY | 8330 WARD PARKWAY | KANSAS CITY | MO | 64114 | 816-412-3650 |
| 38962 | GENESIS INSURANCE COMPANY | 695 EAST MAIN ST | STAMFORD | CT | 06904-2352 | 203-328-5000 |
| 37095 | GENWORTH FINANCIAL ASSURANCE CORPORATION | 6601 SIX FORKS ROAD | RALEIGH | NC | 27615 | 919-846-4100 |
| 41432 | GENWORTH HOME EQUITY INSURANCE CORP | 6601 SIX FORKS ROAD | RALEIGH | NC | 27615 | 919-846-4100 |
| 65536 | GENWORTH LIFE AND ANNUITY INSURANCE CO | 6604 W. BROAD ST, BLDG. 3, 5TH FLOOR | RICHMOND | VA | 23230 | 804-662-2400 |
| 80926 | GENWORTH LIFE AND HEALTH INSURANCE CO | ONE SUN LIFE EXECUTIVE PARK | WELLESLEY HILLS | MA | 02481 | 781-446-1523 |
| 70025 | GENWORTH LIFE INSURANCE COMPANY | 6604 W BROAD ST | RICHMOND | VA | 23230 | 804-662-2400 |

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

| NAIC CODE | COMPANY NAME | ADDRESS | CITY | STATE | ZIP | TELEPHONE |
|--------------|--|--------------------------------------|-----------------|-------|------------|--------------|
| 38458 | GENWORTH MORTGAGE INSURANCE CORP | PO BOX 177800 | RALEIGH | NC | 27619 | 919-846-4100 |
| 16675 | GENWORTH MORTGAGE INSURANCE CORP OF NC | PO BOX 177800 | RALEIGH | NC | 27619-1800 | 919-846-4100 |
| 29823 | GENWORTH RESIDENTIAL MORTGAGE INS CORP N | PO BOX 177800 | RALEIGH | NC | 27619 | 919-846-4100 |
| 10799 | GEOVERA INSURANCE COMPANY | 4820 BUSINESS CENTER DR STE 200 | FAIRFIELD | CA | 94534-1900 | 800-785-2658 |
| 70939 | GERBER LIFE INSURANCE COMPANY | 1311 MAMARONECK AVENUE | WHITE PLAINS | NY | 10605 | 914-272-4056 |
| 41343 | GERLING AMERICA INSURANCE COMPANY | 150 N WACKER DRIVE, STE 2900 | CHICAGO | IL | 60606 | 312-456-6798 |
| 11282 | GERMANTOWN INSURANCE COMPANY | 210 S FOURTH ST | PHILADELPHIA | PA | 19106-3788 | 215-627-1752 |
| 21032 | GLOBAL REINSURANCE CORP OF AMERICA | 7 TIMES SQUARE 37TH FL, TIMES SQUARE | NEW YORK | NY | 10036 | 212-754-7525 |
| 11312 | GLOBE AMERICAN CASUALTY COMPANY | 175 BERKLEY ST MAIL STOP 03B, STATU | BOSTON | MA | 02117 | 617-357-9500 |
| 91472 | GLOBE LIFE AND ACCIDENT INS CO | 204 N ROBINSON | OKLAHOMA CITY | OK | 73102 | 972-569-3636 |
| 11054 | GMAC DIRECT INSURANCE COMPANY | PO BOX 66937 | ST LOUIS | MO | 63166-6937 | 314-493-8000 |
| 11044 | GMAC INSURANCE COMPANY ONLINE INC | PO BOX 66937 | ST LOUIS | MO | 63166-6937 | 314-493-8000 |
| 62286 | GOLDEN RULE INSURANCE COMPANY | 7440 WOODLAND DRIVE | INDIANAPOLIS | IN | 46278-1719 | 317-290-8100 |
| 22063 | GOVERNMENT EMPLOYEES INSURANCE CO | ONE GEICO PLAZA | WASHINGTON | DC | 20076-0001 | 301-986-2669 |
| 63967 | GOVERNMENT PERSONNEL MUTUAL LIFE INS CO | PO BOX 659567 | SAN ANTONIO | TX | 78265-9567 | 210-357-2222 |
| 22098 | GRAIN DEALERS MUTUAL INSURANCE CO | PO BOX 1747 | INDIANAPOLIS | IN | 46206-1747 | 317-388-4500 |
| 10322 | GRANGE INDEMNITY INSURANCE COMPANY | PO BOX 1218 | COLUMBUS | OH | 43216-1218 | 614-445-2900 |
| 71218 | GRANGE LIFE INSURANCE COMPANY | PO BOX 1218 | COLUMBUS | OH | 43216-1218 | 614-445-2900 |
| 14060 | GRANGE MUTUAL CASUALTY COMPANY | PO BOX 1218 | COLUMBUS | OH | 43216-1218 | 614-445-2900 |
| 26310 | GRANITE RE INC | 14001 QUAILBROOK DR | OKLAHOMA CITY | OK | 73134 | 405-752-2600 |
| 23809 | GRANITE STATE INSURANCE COMPANY | 80 PINE ST 5TH FL | NEW YORK | NY | 10005 | 212-770-7000 |
| 10671 | GRAY CASUALTY & SURETY COMPANY THE | PO BOX 6202 | METairie | LA | 70009 | 504-888-7790 |
| 36307 | GRAY INSURANCE THE | PO BOX 6202 | METairie | LA | 70009-6202 | 504-888-7790 |
| 26832 | GREAT AMERICAN ALLIANCE INSURANCE COMPAN | PO BOX 2575 | CINCINNATI | OH | 45201-2575 | 513-369-5000 |
| 26344 | GREAT AMERICAN ASSURANCE COMPANY | 580 WALNUT ST | CINCINNATI | OH | 45202 | 513-369-5000 |
| 10646 | GREAT AMERICAN CONTEMPORARY INS COMPANY | 580 WALNUT STREET | CINCINNATI | OH | 45202-3180 | 513-369-5000 |
| 16691 | GREAT AMERICAN INSURANCE COMPANY | 580 WALNUT STREET | CINCINNATI | OH | 45202 | 513-369-5000 |
| 22136 | GREAT AMERICAN INS COMPANY OF NEW YORK | 580 WALNUT ST | CINCINNATI | OH | 45202 | 513-369-5000 |
| 63312 | GREAT AMERICAN LIFE INSURANCE CO | PO BOX 5416 | CINCINNATI | OH | 45201-5420 | 513-357-3300 |
| 31135 | GREAT AMERICAN SECURITY INSURANCE COMPAN | 580 WALNUT ST SUITE 825 | CINCINNATI | OH | 45202 | 513-369-5000 |
| 33723 | GREAT AMERICAN SPIRIT INSURANCE COMPANY | 580 WALNUT ST | CINCINNATI | OH | 45202 | 513-369-5000 |
| 25224 | GREAT DIVIDE INSURANCE COMPANY | 7233 E BUTHERUS DR | SCOTTSDALE | AZ | 85260 | 480-951-0905 |
| 18694 | GREAT MIDWEST INSURANCE COMPANY | 9821 KATY FREEWAY #850 | HOUSTON, | TX | 77024 | 616-878-3351 |
| 20303 | GREAT NORTHERN INSURANCE COMPANY | P O BOX 1615 | WARREN | NJ | 07061-1615 | 908-903-2000 |
| 26654 | GREAT NORTHWEST INSURANCE COMPANY | 400 ROBERT STREET N ST 1100 | ST PAUL | MN | 55101 | 651-325-0060 |
| 90212 | GREAT SOUTHERN LIFE INSURANCE COMPANY | PO BOX 410288 | KANSAS CITY | MO | 64141-0288 | 816-391-2000 |
| 11371 | GREAT WEST CASUALTY COMPANY | PO BOX 277 | S SIOUX CITY | NE | 68776 | 402-494-2411 |
| 68322 | GREAT WEST LIFE & ANNUITY INSURANCE CO | 8515 EAST ORCHARD ROAD | GREENWOOD VILLA | CO | 80111 | 303-737-3000 |
| 80705 | GREAT WEST LIFE ASSURANCE COMPANY | 8515 ORCHARD ROAD | GREENWOOD VILLA | CO | 80111 | 303-737-3000 |
| 71480 | GREAT WESTERN INSURANCE COMPANY | PO BOX 3428 | ODGEN | UT | 84409-1428 | 801-689-1415 |
| 56685 | GREATER BENEFICIAL UNION OF PITTSBURGH | 4254 CLAIRTON BLVD | PITTSBURGH | PA | 15227-2612 | 800-765-4428 |
| 22187 | GREATER NEW YORK MUTUAL INS CO | 200 MADISON AVE | NEW YORK | NY | 10016 | 212-683-9700 |
| 22322 | GREENWICH INSURANCE COMPANY | 70 SEAVIEW AVE | STAMFORD | CT | 06902-6040 | 203-964-5200 |
| 14117 | GRINNELL MUTUAL REINSURANCE COMPANY | 4215 HWY 146, PO BOX 790 | GRINNELL | IA | 50112-0790 | 641-269-8000 |
| 16144 | GRINNELL SELECT INSURANCE COMPANY | 4215 HWY 146 | GRINNELL | IA | 50112-0792 | 641-269-8000 |
| 36650 | GUARANTEE CO OF NORTH AMERICA USA THE | 25800 NORTHWESTERN HIGHWAY | SOUTHFIELD | MI | 48075-8410 | 248-281-0281 |
| 11398 | GUARANTEE INSURANCE COMPANY | 401 EAST LAS OLAS BLVD STE 1540 | FORT LAUDERDALE | FL | 33180 | 954-670-2901 |
| 64211 | GUARANTEE TRUST LIFE INSURANCE CO | 1275 MILWAUKEE AVE | GLENVIEW | IL | 60025-2489 | 847-699-0600 |
| 64238 | GUARANTY INCOME LIFE INSURANCE COMPANY | PO BOX 2231 | BATON ROUGE | LA | 70821 | 225-383-0355 |
| 78778 | GUARDIAN INSURANCE & ANNUITY COMPANY INC | 7 HANOVER SQUARE, MAIL STATION H23 | NEW YORK | NY | 10004 | 212-919-2702 |
| 64246 | GUARDIAN LIFE INSURANCE COMPANY OF AMERIC | 7 HANOVER SQUARE, MAIL STATION H23 | NEW YORK | NY | 10004 | 212-919-2702 |
| 42331 | GUIDEONE AMERICA INSURANCE COMPANY | 1111 ASHWORTH RD | W DES MOINES | IA | 50265-3536 | 515-267-5000 |
| 42803 | GUIDEONE ELITE INSURANCE COMPANY | 1111 ASHWORTH ROAD | W DES MOINES | IA | 50265 | 515-267-5000 |
| 15032 | GUIDEONE MUTUAL INSURANCE COMPANY | 1111 ASHWORTH | W DES MOINES | IA | 50265-3538 | 515-267-5000 |
| 14559 | GUIDEONE SPECIALTY MUTUAL INSURANCE CO | 1111 ASHWORTH ROAD | WEST DES MOINES | IA | 50265-0600 | 515-267-5000 |
| 42811 | GULF UNDERWRITERS INSURANCE COMPANY | ONE TOWER SQUARE | HARTFORD | CT | 06183 | 860-277-0111 |
| 22292 | HANOVER INSURANCE COMPANY THE | 440 LINCOLN STREET | WORCESTER | MA | 01653 | 508-853-7200 |
| 10829 | HARBOR POINT REINSURANCE US INC | 4 ESSEX AVENUE | BERNARDSVILLE | NJ | 07924 | 908-630-2700 |
| 21806 | HARBOR SPECIALTY INSURANCE COMPANY | 466 LEXINGTON AVE STE 1900 | NEW YORK | NY | 10017 | 212-790-9700 |
| 26433 | HARCO NATIONAL INSURANCE COMPANY | 702 OBERLIN ROAD | RALEIGH | NC | 27605 | 847-321-4800 |
| 23582 | HARLEYSVILLE INSURANCE COMPANY | PO BOX 352 | TRAVERSE CITY | MI | 49685-0352 | 215-256-5000 |
| 14516 | HARLEYSVILLE LAKE STATES INSURANCE CO | PO BOX 352 | TRAVERSE CITY | MI | 49685 | 215-256-5000 |
| 14168 | HARLEYSVILLE MUTUAL INSURANCE CO | 355 MAPLE AVENUE | HARLEYSVILLE | PA | 19438-2297 | 215-256-5000 |
| 35696 | HARLEYSVILLE PREFERRED INSURANCE CO | 355 MAPLE AVE | HARLEYSVILLE | PA | 19438-2297 | 215-256-5000 |
| 22357 | HARTFORD ACCIDENT & INDEMNITY CO | P O BOX 2999 | HARTFORD | CT | 06104-2999 | 860-547-5000 |
| 29424 | HARTFORD CASUALTY INSURANCE CO | HARTFORD PLAZA | HARTFORD | CT | 06115 | 860-547-5000 |
| 19682 | HARTFORD FIRE INSURANCE COMPANY | HARTFORD PLAZA | HARTFORD | CT | 06115 | 860-547-5000 |
| 37478 | HARTFORD INS COMPANY OF MIDWEST THE | HARTFORD PLAZA | HARTFORD | CT | 06115 | 860-547-5000 |
| 70815 | HARTFORD LIFE AND ACCIDENT INSURANCE CO | HARTFORD PLAZA | HARTFORD | CT | 06104-2999 | 860-547-5000 |
| 71153 | HARTFORD LIFE AND ANNUITY INSURANCE CO | HARTFORD PLAZA | HARTFORD | CT | 06104-2999 | 860-547-5000 |
| 88072 | HARTFORD LIFE INSURANCE COMPANY | PO BOX 2999 | HARTFORD | CT | 06104-2999 | 860-547-5000 |
| 11452 | HARTFORD STEAM BOILER INSPECTION & INS | PO BOX 5024 | HARTFORD | CT | 06102-5024 | 860-722-1866 |
| 29890 | HARTFORD STEAM BOILER INSPECTION AND INS C | PO BOX 0299 | HARTFORD | CT | 06141-0299 | 860-722-5057 |
| 30104 | HARTFORD UNDERWRITERS INSURANCE COMPANY | HARTFORD PLAZA | HARTFORD | CT | 06115 | 860-547-5000 |
| 31550 | HAULERS INSURANCE COMPANY INC | PO BOX 270 | COLUMBIA | TN | 38401-0270 | 931-381-5406 |
| 36919 | HAWKEYE SECURITY INSURANCE COMPANY | 175 BERKELEY ST MAIL STOP 03B | BOSTON | MA | 02117 | 617-357-9500 |
| 36781 | HCC INSURANCE COMPANY | 13403 NW FRWY | HOUSTON | TX | 77040 | 713-462-1000 |
| 92711 | HCC LIFE INSURANCE COMPANY | 225 TOWNPARK DRIVE STE 145 | KENNESAW | GA | 30144 | 770-973-9851 |
| 78611 | HCSC INSURANCE SERVICES COMPANY | 300 EAST RANDOLPH STREET | CHICAGO | IL | 60601 | 312-653-6000 |
| 35904 | HEALTH CARE INDEMNITY INC | PO BOX 555 | NASHVILLE | TN | 37203 | 615-344-5807 |
| 70670 | HEALTH CARE SERVICE CORPORATION | 300 E RANDOLPH | CHICAGO | IL | 60601-5099 | 312-653-6000 |

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

| NAIC CODE | COMPANY NAME | ADDRESS | CITY | STATE | ZIP | TELEPHONE |
|--------------|---|---------------------------------------|-----------------|-------|------------|--------------|
| 66141 | HEALTH NET LIFE INSURANCE COMPANY | 21281 BURBANK BLVD B3 | WOODLAND HILLS | CA | 91367-0000 | 818-676-8256 |
| 78972 | HEALTHY ALLIANCE LIFE INSURANCE CO | 1831 CHESTNUT | ST LOUIS | MO | 63103 | 414-459-6833 |
| 32077 | HERITAGE CASUALTY INSURANCE COMPANY | 200 MARTINGALE RD | SCHAUMBURG | IL | 60173-2096 | 847-605-3000 |
| 39527 | HERITAGE INDEMNITY COMPANY | 200 N MARTINGALE RD | SCHAUMBURG | IL | 60173 | 303-987-5500 |
| 64394 | HERITAGE LIFE INSURANCE COMPANY | 500 VIRGINIA DR | FORT WASHINGTON | PA | 19034 | 215-542-4590 |
| 35599 | HIGHMARK CASUALTY INSURANCE COMPANY | 120 FIFTH AVE STE P6504, FIFTH AVENUE | PITTSBURGH | PA | 15222-3099 | 800-328-5433 |
| 10068 | HILLSTAR INSURANCE COMPANY | PO BOX 830189 | BIRMINGHAM | AL | 35243 | 205-870-4000 |
| 10200 | HISCOX INSURANCE COMPANY INC | 200 S 4TH ST | GENEVA | IL | 60134-2605 | 630-232-2100 |
| 71768 | HM HEALTH INSURANCE COMPANY | 120 FIFTH AVE | PITTSBURGH | PA | 15222 | 412-544-6902 |
| 93440 | HM LIFE INSURANCE COMPANY | PO BOX 535061 | PITTSBURGH | PA | 15253-5061 | 800-328-5433 |
| 57770 | HOLY FAMILY SOCIETY OF THE USA | PO BOX 2909 | JOLIET | IL | 60434 | 815-725-5880 |
| 14206 | HOLYOKE MUTUAL INS COMPANY IN SALEM | HOLYOKE SQUARE | SALEM | MA | 01970-6506 | 309-821-3000 |
| 26638 | HOME-OWNERS INSURANCE COMPANY | PO BOX 30660 | LANSING | MI | 48909-8160 | 517-323-1200 |
| 20419 | HOMESITE INDEMNITY COMPANY | 99 BEDFORD ST | BOSTON | MA | 02111 | 617-832-1300 |
| 64505 | HOMESTEADERS LIFE COMPANY | PO BOX 1756 | DES MOINES | IA | 50306-1756 | 515-440-7777 |
| 22578 | HORACE MANN INSURANCE COMPANY | 1 HORACE MANN PLAZA | SPRINGFIELD | IL | 62715-0001 | 217-789-2500 |
| 64513 | HORACE MANN LIFE INSURANCE COMPANY | 1 HORACE MANN PLAZA | SPRINGFIELD | IL | 62715-0001 | 217-789-2500 |
| 22756 | HORACE MANN PROPERTY & CASUALTY INS CO | #1 HORACE MANN PLAZA | SPRINGFIELD | IL | 62715 | 217-789-2500 |
| 93777 | HOUSEHOLD LIFE INSURANCE COMPANY | 200 SOMERSET CORPORATE BLVD, STE | BRIDGEWATER | NJ | 08807 | 908-203-2620 |
| 10069 | HOUSING AUTHORITY PROPERTY INS A MUTUAL CO | 189 COMMERCE COURT | CHESIRE | CT | 06410 | 203-272-8220 |
| 38849 | HOUSTON GENERAL INSURANCE COMPANY | ONE BEACON STREET | BOSTON | MA | 02108-3100 | 781-332-7000 |
| 28657 | HSBC INSURANCE COMPANY OF DELAWARE | 200 SOMERSET CORP BLVD, SUITE 100 | BRIDGEWATER | NJ | 08807 | 908-203-2620 |
| 25054 | HUDSON INSURANCE COMPANY | 300 FIRST STAMFORD PL, 6TH FL | STAMFORD | CT | 06902 | 212-978-2851 |
| 73288 | HUMANA INSURANCE COMPANY | PO BOX 740036 | LOUISVILLE | KY | 40201-7436 | 920-336-1100 |
| 70580 | HUMANADENTAL INSURANCE COMPANY | PO BOX 740036 | LOUISVILLE | KY | 40201-7436 | 920-336-1100 |
| 97764 | IDEALIFE INSURANCE COMPANY | 695 E MAIN ST D6-LEGAL | STAMFORD | CT | 06901 | 203-352-3000 |
| 29068 | IDS PROPERTY CASUALTY INSURANCE COMPANY | 3500 PACKERLAND DR | DEPERE | WI | 54115 | 920-330-5100 |
| 64580 | ILLINOIS MUTUAL LIFE INSURANCE COMPANY | 300 S W ADAMS ST | PEORIA | IL | 61634-0001 | 309-674-8255 |
| 23817 | ILLINOIS NATIONAL INSURANCE COMPANY | 80 PINE STREET 5TH FLOOR | NEW YORK | NY | 10005 | 212-770-7000 |
| 63533 | IMERICA LIFE AND HEALTH INSURANCE COMPANY | 304 INVERNESS WAY SOUTH, STE 465 | ENGLEWOOD | CO | 80112 | 303-706-1200 |
| 11487 | IMPERIAL CASUALTY AND INDEMNITY COMPANY | 8000 WARREN PARKWAY, BLDG 3 SUITE | FRISCO | TX | 75034 | 405-943-6650 |
| 14257 | IMT INSURANCE COMPANY (MUTUAL) | PO BOX 1336 | DES MOINES | IA | 50305-1336 | 515-327-2735 |
| 43575 | INDEMNITY INSURANCE CO OF NORTH AMERICA | PO BOX 1000, 436 WALNUT STREET | PHILADELPHIA | PA | 19106 | 215-640-5259 |
| 26581 | INDEPENDENCE AMERICAN INSURANCE COMPANY | 485 MADISON AVE 14 FL | NEW YORK | NY | 10022 | 212-355-4141 |
| 64602 | INDEPENDENCE LIFE AND ANNUITY COMPANY | ONE SUN LIFE EX PK, SC 3331 | WELLESLEY HILLS | MA | 02481 | 781-446-1523 |
| 29831 | INDEPENDENT MUTUAL FIRE INSURANCE COMPANY | 2 EAST CHASE ST MAIL STAT #55 | BALTIMORE | MD | 21202 | 410-385-6990 |
| 58068 | INDEPENDENT ORDER OF FORESTERS THE | 789 DON MILLS RD | DON MILLS ONT C | | M3C 1T9 | 416-429-3000 |
| 14265 | INDIANA LUMBERMENS MUTUAL INSURANCE CO | PO BOX 68600 | INDIANAPOLIS | IN | 46268-0600 | 800-428-1441 |
| 64645 | INDIANAPOLIS LIFE INSURANCE COMPANY | PO BOX 1555, MAILSTOP H73 | DES MOINES | IA | 50306-1555 | 515-557-3935 |
| 81779 | INDIVIDUAL ASSUR CO LIFE HEALTH & ACCIDENT | 2400 WEST 75TH ST | PRAIRIE VILLAGE | KS | 66208-3509 | 913-432-1451 |
| 84514 | INDUSTRIAL ALLIANCE PACIFIC INS AND FINANCIAL | PO BOX 8118 | BLAINE | WA | 98231-2108 | 604-734-1667 |
| 39497 | INFINITY ASSURANCE INSURANCE COMPANY | 3700 COLONNADE PKWY 6TH FL | BIRMINGHAM | AL | 35243 | 205-870-4000 |
| 11738 | INFINITY AUTO INSURANCE COMPANY | 3700 COLONNADE PKWY 6TH FL | BIRMINGHAM | AL | 35243 | 205-870-4000 |
| 21792 | INFINITY CASUALTY INSURANCE COMPANY | 3700 COLONNADE PRKWY | BRIMINGHAM | AL | 35243 | 205-870-4000 |
| 10061 | INFINITY INDEMNITY INSURANCE COMPANY | 3700 COLONNADE PKWY 6TH FL | BIRMINGHAM | AL | 35243 | 205-870-4000 |
| 22268 | INFINITY INSURANCE COMPANY | PO BOX 830189 | BIRMINGHM | AL | 35243 | 205-870-4000 |
| 37001 | INFINITY PREMIER INSURANCE COMPANY | 3700 COLONNNADE PARKWAY | BIRMINGHAM | AL | 35243 | 205-870-4000 |
| 16802 | INFINITY SAFEGUARD INSURANCE COMPANY | 3700 COLONNADE PRKWY | BIRMINGHAM | AL | 35243 | 205-870-4000 |
| 20260 | INFINITY SELECT INSURANCE COMPANY | PO BOX 830189 | BIRMINGHAM | AL | 35243 | 205-870-4000 |
| 31925 | INFINITY SPECIALITY INSURANCE COMPANY | 3700 COLONNADE PRKWY | BIRMINGHAM | AL | 35243 | 205-870-4000 |
| 12599 | INFINITY STANDARD INSURANCE COMPANY | PO BOX 830189 | BIRMINGHAM | AL | 35283-0189 | 205-870-4000 |
| 86509 | ING LIFE INSURANCE AND ANNUITY COMPANY | 5780 POWERS FERRY ROAD NW | ATLANTA | GA | 30327-4390 | 866-723-4646 |
| 80942 | ING USA ANNUITY AND LIFE INSURANCE COMPANY | 1475 DUNWOODY DR | WEST CHESTER | PA | 19380 | 515-698-7000 |
| 23264 | INLAND INSURANCE COMPANY | PO BOX 80468 | LINCOLN | NE | 68501-0468 | 402-435-4302 |
| 38806 | INSURA PROPERTY AND CASUALTY INSURANCE CO | 150 HARVESTER DR STE 300 | BARR RIDGE | IL | 60527-5965 | 972-728-6303 |
| 26700 | INSURANCE COMPANY OF ILLINOIS | 4333 BROOKLYN AVE | SEATTLE | WA | 98185 | 206-545-5000 |
| 22713 | INSURANCE COMPANY OF NORTH AMERICA | PO BOX 1000, 436 WALNUT STREET | PHILADELPHIA | PA | 19106 | 215-640-5259 |
| 19429 | INSURANCE CO OF THE STATE OF PENNSYLVANIA | 80 PINE ST 5TH FL | NEW YORK | NY | 10005 | 212-770-7000 |
| 27847 | INSURANCE COMPANY OF THE WEST | PO BOX 85563 | SAN DIEGO | CA | 92186-5563 | 858-350-2400 |
| 10922 | INSUREMAX INSURANCE COMPANY | PO BOX 607 | NEWBURGH | IN | 47629-0607 | 812-858-4100 |
| 22780 | INTEGON GENERAL INSURANCE CORPORATION | PO BOX 3199 GMAC INS | WINSTON-SALEM | NC | 27152-3199 | 336-770-2000 |
| 22772 | INTEGON INDEMNITY CORPORATION | PO BOX 3199 GMAC INS | WINSTON SALEM | NC | 27102-3199 | 336-770-2000 |
| 29742 | INTEGON NATIONAL INSURANCE COMPANY | PO BOX 3199 GMAC INS | WINSTON-SALEM | NC | 27102-3199 | 336-770-2000 |
| 74780 | INTEGRITY LIFE INSURANCE COMPANY | 400 BROADWAY | CINCINNATI | OH | 45202-3341 | 513-629-1800 |
| 10037 | INTERLEX INSURANCE COMPANY | 909 E REPUBLIC RD BLDG G STE 100 | SPRINGFIELD | MO | 65807 | 417-889-1010 |
| 33367 | INTERMED INSURANCE COMPANY | 909 E REPUBLIC RD BLDG G STE 100 | SPRINGFIELD | MO | 65807 | 417-889-1010 |
| 11592 | INTERNATIONAL FIDELITY INSURANCE COMPANY | ONE NEWARK CENTER 20TH FL | NEWARK | NJ | 07102 | 973-624-7200 |
| 22837 | INTERSTATE INDEMNITY COMPANY | 777 SAN MARIN DR | NOVATO | CA | 94998 | 312-346-6400 |
| 64831 | INTRAMERICA LIFE INSURANCE COMPANY | 100 MOTOR PRKWY STE 132 | HAUPPAUGE | NY | 11788 | 847-402-3029 |
| 10749 | INTREPID INSURANCE COMPANY | PO BOX 9217- CMIS 405-26-10 | FARMINGTON HILL | MI | 48333-9217 | 248-991-6562 |
| 85189 | INVESTORS CONSOLIDATED INSURANCE COMPANY | 2727 ALLEN PRKWY WORTHAN TWR STE | HOUSTON | TX | 77019 | 713-529-0045 |
| 64890 | INVESTORS GUARANTY LIFE INSURANCE COMPANY | 48 MONROE TURNPIKE | TRUMBULL | CT | 06611 | 203-542-3800 |
| 64904 | INVESTORS HERITAGE LIFE INSURANCE COMPANY | PO BOX 717 | FRANKFORT | KY | 40602-0717 | 502-223-2361 |
| 64939 | INVESTORS INSURANCE CORPORATION | PO BOX 56050 | JACKSONVILLE | FL | 32241-6050 | 904-260-6990 |
| 63487 | INVESTORS LIFE INS CO OF NORTH AMERICA | 6500 RIVER PLACE BLVD, BLDG 1 | AUSTIN | TX | 78730 | 512-404-5000 |
| 14338 | IOWA MUTUAL INSURANCE COMPANY | PO BOX 290 | DEWITT | IA | 52742-0290 | 563-659-3231 |
| 32921 | ISMIE MUTUAL INSURANCE COMPANY | 20 NORTH MICHIGAN AVE STE 700 | CHICAGO | IL | 60602 | 312-782-2749 |
| 89958 | J M I C LIFE INSURANCE COMPANY | 190 NW 12TH AVENUE | DEERFIELD BEACH | FL | 33442 | 954-429-2375 |
| 65056 | JACKSON NATIONAL LIFE INSURANCE COMPANY | 1 CORPORATE WAY | LANSING | MI | 48951 | 517-381-5500 |
| 11630 | JEFFERSON INSURANCE COMPANY | 2805 NORTH PARHAM ROAD MAIL STOP | RICHMOND | VA | 23294 | 800-497-4602 |
| 64017 | JEFFERSON NATIONAL LIFE INSURANCE COMPANY | 9920 CORP CAMPUS DR #1000 | LOUISVILLE | KY | 40223 | 502-587-7626 |

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

| NAIC CODE | COMPANY NAME | ADDRESS | CITY | STATE | ZIP | TELEPHONE |
|--------------|--|-------------------------------------|----------------|-------|------------|--------------|
| 94072 | JEFFERSON STANDARD LIFE INSURANCE COMPAN | P O BOX 21008 | GREENSBORO | NC | 27420-1008 | 336-691-4995 |
| 14354 | JEWELERS MUTUAL INSURANCE COMPANY | 24 JEWELERS PARK DR | NEENAH | WI | 54956-3702 | 920-521-2379 |
| 65080 | JOHN ALDEN LIFE INSURANCE COMPANY | PO BOX 3050, 501 W MICHIGAN ST | MILWAUKEE | WI | 53203 | 651-361-4587 |
| 65099 | JOHN HANCOCK LIFE INSURANCE COMPANY | PO BOX 111 | BOSTON | MA | 02117-0111 | 617-572-6000 |
| 65838 | JOHN HANCOCK LIFE INSURANCE COMPANY (USA) | PO BOX 111, B-5-4 | BOSTON | MA | 02117 | 416-926-0100 |
| 90204 | JOHN HANCOCK VARIABLE LIFE INSURANCE CO | PO BOX 717 | BOSTON | MA | 02117-0717 | 617-572-6000 |
| 60053 | KAISER PERMANENTE INSURANCE COMPANY | 300 LAKESIDE DR 26TH FLOOR | OAKLAND | CA | 94612 | 877-847-7572 |
| 65110 | KANAWHA INSURANCE COMPANY | PO BOX 610 | LANCASTER | SC | 29720 | 803-283-5300 |
| 15962 | KANSAS BANKERS SURETY COMPANY THE | PO BOX 1654 | TOPEKA | KS | 66601-1654 | 785-228-0000 |
| 65129 | KANSAS CITY LIFE INSURANCE COMPANY | PO BOX 219139 | KANSAS CITY | MO | 64121-9139 | 816-753-7000 |
| 34703 | KANSAS MEDICAL MUTUAL INSURANCE COMPANY | PO BOX 2307 | TOPEKA | KS | 66612 | 785-232-2224 |
| 27138 | KEMPER CASUALTY INSURANCE COMPANY | 1 KEMPER DRIVE F-3 | LONG GROVE | IL | 60049-0001 | 847-320-3127 |
| 10914 | KEMPER INDEPENDENCE INSURANCE COMPANY | 5210 BELFORT RD STE 120 | JACKSONVILLE | FL | 32256 | 904-245-5600 |
| 90557 | KEMPER INVESTORS LIFE INS CO | 15375 SE 30TH PLACE, STE 310 | BELLEVUE | WA | 98007 | 425-577-5100 |
| 58033 | KNIGHTS OF COLUMBUS | ONE COLUMBUS PLAZA | NEW HAVEN | CT | 06510-3326 | 203-752-4228 |
| 65242 | LAFAYETTE LIFE INSURANCE COMPANY THE | PO BOX 7007 | LAFAYETTE | IN | 47903-7007 | 765-477-3215 |
| 26077 | LANCER INSURANCE COMPANY | PO BOX 9004 | LONG BEACH | NY | 11561-9004 | 516-431-4441 |
| 71595 | LEWER LIFE INSURANCE COMPANY | PO BOX 32395 | KANSAS CITY | MO | 64171-5395 | 816-753-4390 |
| 37940 | LEXINGTON NATIONAL INSURANCE CORPORATION | 200 EAST LEXINGTON STREET, SUITE 5 | BALTIMORE | MD | 21202 | 410-625-0800 |
| 13307 | LEXON INSURANCE COMPANY | 10002 SHELBYVILLE RD STE 100 | LOUISVILLE | KY | 40223 | 502-253-6500 |
| 42404 | LIBERTY INSURANCE CORPORATION | 175 BERKELEY ST MAIL STOP 03B | BOSTON | MA | 02117 | 617-357-9500 |
| 19917 | LIBERTY INSURANCE UNDERWRITERS INC. | 175 BERKELEY ST | BOSTON | MA | 02116-5066 | 212-208-8834 |
| 65315 | LIBERTY LIFE ASSURANCE COMPANY OF BOSTON | 100 LIBERTY WAY | DOVER | NH | 03820 | 603-749-2600 |
| 61492 | LIBERTY LIFE INSURANCE COMPANY | PO BOX 1389 | GREENVILLE | SC | 29602-1389 | 864-609-3600 |
| 23035 | LIBERTY MUTUAL FIRE INSURANCE COMPANY | 175 BERKELEY ST MAIL STOP 03B | BOSTON | MA | 02117 | 617-357-9500 |
| 23043 | LIBERTY MUTUAL INSURANCE COMPANY | 175 BERKELEY ST MAIL STOP 03B | BOSTON | MA | 02117 | 617-357-9500 |
| 65331 | LIBERTY NATIONAL LIFE INSURANCE COMPANY | PO BOX 2612 | BIRMINGHAM | AL | 35202-2612 | 205-325-2864 |
| 11746 | LIBERTY PERSONAL INSURANCE COMPANY | 175 BERKELEY ST MAIL STOP 03B | BOSTON | MA | 02117 | 617-357-9500 |
| 65498 | LIFE INSURANCE COMPANY OF NORTH AMERICA | TWO LIBERTY PL, TL18A, 1601 CHESTNU | PHILADELPHIA | PA | 19192 | 215-761-1000 |
| 65528 | LIFE INSURANCE COMPANY OF THE SOUTHWEST | NATIONAL LIFE DR | MONTPELIER | VT | 05604 | 214-638-7100 |
| 64130 | LIFE INVESTORS INS COMPANY OF AMERICA | 4333 EDGEWOOD ROAD, NE, MS: 4280 | CEDAR RAPIDS | IA | 52499 | 319-355-8511 |
| 97691 | LIFE OF THE SOUTH INSURANCE COMPANY | PO BOX 44130 | JACKSONVILLE | FL | 32202 | 904-350-9660 |
| 77720 | LIFESECURE INSURANCE COMPANY | 10370 CITATION DR SUITE 100 | BRIGHTON | MI | 48116 | 810-220-7700 |
| 65595 | LINCOLN BENEFIT LIFE COMPANY | 3075 SANDERS RD #H1A | NORTHBROOK | IL | 60062 | 847-402-3029 |
| 33855 | LINCOLN GENERAL INSURANCE COMPANY | PO BOX 3709 | YORK | PA | 17402-0136 | 717-757-0000 |
| 65927 | LINCOLN HERITAGE LIFE INSURANCE COMPANY | 4343 EAST CAMELBACK ROAD | PHOENIX | AZ | 85018-2758 | 602-957-1650 |
| 62057 | LINCOLN LIFE & ANNUITY COMPANY OF NEW YORK | 100 MADISON ST SUITE 1860 | SYRACUSE | NJ | 13202-2802 | 315-428-8400 |
| 69833 | LINCOLN MEMORIAL LIFE INSURANCE COMPANY | PO BOX 160050 | AUSTIN | TX | 78716-0050 | 512-328-0075 |
| 65676 | LINCOLN NATIONAL LIFE INSURANCE COMPANY | 1300 SOUTH CLINTON STREET | FORT WAYNE | IN | 46802 | 260-455-2000 |
| 14400 | LITITZ MUTUAL INSURANCE COMPANY | PO BOX 900 | LITITZ | PA | 17543-7007 | 717-626-4751 |
| 36447 | LM GENERAL INSURANCE COMPANY | 175 BERKLEY ST MAIL STOP 03B | BOSTON | MA | 02117 | 617-357-9500 |
| 33600 | LM INSURANCE CORPORATION | 175 BERKELEY ST MAIL STOP 03B | BOSTON | MA | 02117 | 617-357-9500 |
| 36439 | LM PERSONAL INSURANCE COMPANY | 175 BERKLEY ST MAIL STOP 03B | BOSTON | MA | 02117 | 617-357-9500 |
| 32352 | LM PROPERTY AND CASUALTY INSURANCE CO | 175 BERKLEY ST MAIL STOP 03B | BOSTON | MA | 02117 | 617-357-9500 |
| 76694 | LONDON LIFE REINSURANCE COMPANY | PO BOX 1120 | BLUE BELL | PA | 19422-0778 | 215-542-7200 |
| 65722 | LOYAL AMERICAN LIFE INSURANCE COMPANY | PO BOX 26580 | AUSTIN | TX | 78755 | 512-451-2224 |
| 56758 | LOYAL CHRISTIAN BENEFIT ASSOCIATION | PO BOX 13005 | ERIE | PA | 16514-1305 | 814-453-4331 |
| 22977 | LUMBERMENS MUTUAL CASUALTY COMPANY | KEMPER CENTER | LONG GROVE | IL | 60049-0001 | 847-320-3127 |
| 23108 | LUMBERMENS UNDERWRITING ALLIANCE | 1905 NW CORPORATE BLVD | BOCA RATON | FL | 33431 | 561-994-1900 |
| 35769 | LYNDON PROPERTY INSURANCE COMPANY | 14755 N OUTER FORTY DR #400 | ST LOUIS | MO | 63017 | 636-536-5695 |
| 10051 | LYNDON SOUTHERN INSURANCE COMPANY | PO BOX 157 | MARKSVILLE | LA | 71351-0157 | 904-350-9660 |
| 14443 | MADISON MUTUAL INSURANCE COMPANY | PO BOX 129 | EDWARDSVILLE | IL | 62025-0129 | 618-656-3410 |
| 65781 | MADISON NATIONAL LIFE INSURANCE CO INC | 1241 JOHN Q HAMMONDS DR | MADISON | WI | 53717 | 800-356-9601 |
| 61018 | MAGNA INSURANCE COMPANY | PO BOX 4019 | GULFPORT | MS | 39502 | 602-200-6900 |
| 60321 | MAMSI LIFE AND HEALTH INSURANCE COMPANY | 4 TAFT COURT | ROCKVILLE | MD | 20850 | 301-762-8208 |
| 65870 | MANHATTAN LIFE INSURANCE COMPANY | 2727 ALLEN PRKWY, 5TH FL WORTHAM | HOUSTON | TX | 77019-2115 | 212-582-2819 |
| 67083 | MANHATTAN NATIONAL LIFE INSURANCE COMPAN | PO 5420 | CINNINATI | OH | 45201-5420 | 513-357-3300 |
| 36897 | MANUFACTURERS ALLIANCE INSURANCE COMPAN | 380 SENTRY PRKWY | BLUE BELL | PA | 19422-0754 | 610-397-5109 |
| 93610 | MANULIFE INSURANCE COMPANY | 197 CLARENDON ST | BOSTON | MA | 02117 | 617-572-6000 |
| 28932 | MARKEL AMERICAN INSURANCE COMPANY | PO BOX 906 | PEWAUKEE | WI | 53072-0906 | 262-548-9880 |
| 38970 | MARKEL INSURANCE COMPANY | 4600 COX RD | GLEN ALLEN | VA | 23060 | 847-572-6000 |
| 87394 | MARQUETTE INFEMNITY & LIFE INSURANCE CO | 101 N FIRST AVE STE 2460 | PHOENIX | AZ | 85003 | 314-909-9100 |
| 71072 | MARQUETTE NATIONAL LIFE INSURANCE COMPAN | 1001 HEATHROW PARK LANE STE 5001 | LAKE MARY | FL | 32746 | 407-995-8000 |
| 19356 | MARYLAND CASUALTY COMPANY | 1400 AMRCN LN TWR 1 19TH FL | SCHAUMBURG | IL | 60196-1056 | 847-413-5048 |
| 22306 | MASSACHUSETTS BAY INSURANCE COMPANY | 440 LINCOLN STREET | WORCESTER | MA | 01653 | 508-853-7200 |
| 65935 | MASSACHUSETTS MUTUAL LIFE INSURANCE CO | 1295 STATE ST | SPRINGFIELD | MA | 01111-0001 | 413-788-8411 |
| 10784 | MAXUM CASUALTY INSURANCE COMPANY | 6455 EAST JOHNS CROSSING STE 325 | DELUTH | GA | 30097 | 678-597-4500 |
| 23825 | MBIA INSURANCE CORP. OF ILLINOIS | 113 KING STREET | ARMONK | NY | 10504 | 914-273-4545 |
| 12041 | MBIA INSURANCE CORPORATION | 113 KING ST | ARMONK | NY | 10504 | 914-273-4545 |
| 69515 | MEDAMERICA INSURANCE COMPANY | PO BOX 41930 | ROCHESTER | NY | 14604-0620 | 585-238-4659 |
| 63762 | MEDCO CONTAINMENT LIFE INSURANCE COMPANY | 100 PARSONS POND DR BLDG F3 | FRANKLIN LAKES | NJ | 07417-2603 | 717-691-4156 |
| 33391 | MEDICAL ASSURANCE COMPANY INC THE | PO BOX 590009 | BIRMINGHAM | AL | 35259-0009 | 205-877-4400 |
| 74322 | MEDICAL BENEFITS MUTUAL LIFE INS CO | PO BOX 1009 | NEWARK | OH | 43055 | 740-522-8425 |
| 10686 | MEDICAL LIABILITY ALLIANCE | PO BOX 1498 | JEFFERSON CITY | MO | 65102-1498 | 573-893-5300 |
| 11843 | MEDICAL PROTECTIVE COMPANY | 5814 REED RD | FORT WAYNE | IN | 46835 | 260-485-9622 |
| 74217 | MEDICAL SAVINGS INSURANCE COMPANY | 5835 W 74TH ST | INDIANPOLIS | IN | 46278-1757 | 317-329-8222 |
| 31119 | MEDICO INSURANCE COMPANY | PO BOX 3477 | OMAHA | NE | 68103-0477 | 402-391-6900 |
| 71471 | MEDICO LIFE INSURANCE COMPANY | PO BOX 3477 | OMAHA | NE | 78103 | 402-391-6900 |
| 12754 | MEDICUS INSURANCE COMPANY | 8500 SHOAL CREEK BLVD BLDG 3 STE 2 | AUSTIN | TX | 78757 | 512-467-2800 |
| 22241 | MEDMARC CASUALTY INSURANCE COMPANY | PO BOX 10809 | CHANTILLY | VA | 20153-0809 | 703-652-1300 |
| 97055 | MEGA LIFE AND HEALTH INSURANCE CO THE | 9151 GRAPEVINE HWY | NORTH RICHLAND | TX | 76180 | 817-255-3100 |

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

| NAIC CODE | COMPANY NAME | ADDRESS | CITY | STATE | ZIP | TELEPHONE |
|--------------|---|------------------------------------|----------------|-------|------------|--------------|
| 86126 | MEMBERS LIFE INSURANCE COMPANY | PO BOX 391 | MADISON | WI | 53705 | 608-238-5851 |
| 21229 | MEMBERSELECT INSURANCE COMPANY | 1 AUTO CLUB DRIVE | DEARBORN | MI | 48126 | 313-336-9002 |
| 11030 | MEMIC INDEMNITY COMPANY | PO BOX 11409/TAX DEPT | PORTLAND | ME | 04104 | 207-791-3300 |
| 22454 | MENDAKOTA INSURANCE COMPANY | 385 WASHINGTON ST | ST PAUL | MN | 55102-1309 | 800-422-0794 |
| 33650 | MENDOTA INSURANCE COMPANY | PO BOX 64816 | ST PAUL | MN | 55164-0816 | 800-422-0794 |
| 31968 | MERASTAR INSURANCE COMPANY | PO BOX 181101 | CHATTANOOGA | TN | 37414-6101 | 423-296-7411 |
| 14494 | MERCHANTS BONDING COMPANY (MUTUAL) | 2100 FLEUR DRIVE | DES MOINES | IA | 50321-1158 | 515-243-8171 |
| 11529 | MERCY HEALTH PLANS | 14528 S OUTER 40 SUITE 300 | CHESTERFIELD | MO | 63017-5705 | 314-214-8100 |
| 10502 | MERIDIAN CITIZENS MUTUAL INSURANCE COMPAN | PO BOX 1980 | INDIANAPOLIS | IN | 46206-1980 | 317-931-7000 |
| 23353 | MERIDIAN SECURITY INSURANCE COMPANY | PO BOX 1980 | INDIANAPOLIS | IN | 46206 | 317-931-7000 |
| 65951 | MERIT LIFE INSURANCE CO | PO BOX 39 | EVANSVILLE | IN | 47701-0039 | 812-468-5839 |
| 24821 | MERITPLAN INSURANCE COMPANY | PO BOX 19702 | IRVINE | CA | 92623-9702 | 949-222-8000 |
| 79022 | MERRILL LYNCH LIFE INSURANCE COMPANY | 1700 MERRILL LYNCH DR 3RD FL | PENNINGTON | NJ | 08534 | 609-274-5324 |
| 87726 | METLIFE INSURANCE COMPANY OF CONNECTICUT | 18210 CRANE NEST DRIVE/3RD FL | TAMPA | FL | 33647 | 813-983-4100 |
| 93513 | METLIFE INVESTORS INSURANCE COMPANY | 18210 CRANE NEST DR 3RD FL | TAMPA | FL | 33647 | 813-983-4100 |
| 61050 | METLIFE INVESTORS USA INSURANCE COMPANY | 4100 BOY SCOUT BLVD | TAMPA | FL | 33607 | 813-983-4100 |
| 40169 | METROPOLITAN CASUALTY INSURANCE COMPANY | PO BOX 350 | WARWICK | RI | 02887 | 800-638-4208 |
| 25321 | METROPOLITAN DIRECT PROPERTY AND CAS INS | CPO BOX 350 | WARWICK | RI | 02887 | 800-638-4208 |
| 39950 | METROPOLITAN GENERAL INSURANCE COMPANY | 700 QUAKER LANE | WARWICK | RI | 02886 | 800-638-4208 |
| 34339 | METROPOLITAN GROUP PROPERTY & CASUALTY IN | PO BOX 350 | WARWICK | RI | 02887 | 800-638-4208 |
| 65978 | METROPOLITAN LIFE INSURANCE COMPANY | 4100 BOY SCOUT BLVD | TAMPA | FL | 33607 | 212-578-2211 |
| 26298 | METROPOLITAN PROPERTY & CASUALTY INS CO | BOX 350 | WARWICK | RI | 02887 | 800-638-4208 |
| 97136 | METROPOLITAN TOWER LIFE INSURANCE CO | PO BOX 490 | JOHNSTOWN | PA | 15907 | 813-983-4100 |
| 27014 | MFS MUTUAL INSURANCE COMPANY | 365 W BURLINGTON AVE | BURLINGTON | IA | 52601 | 800-752-0966 |
| 40150 | MGA INSURANCE COMPANY INC | PO BOX 199023 | DALLAS | TX | 75219-9023 | 972-629-4301 |
| 22594 | MGIC ASSURANCE CORPORATION | 270 E KILBOURN AVE | MILWAUKEE | WI | 53202 | 800-558-9900 |
| 10682 | MGIC CREDIT ASSURANCE CORPORATION | PO BOX 756 | MILWAUKEE | WI | 53201-0756 | 800-558-9900 |
| 18740 | MGIC INDEMNITY CORPORATION | PO BOX 756 | MILWAUKEE | WI | 53201-0756 | 800-558-9900 |
| 38660 | MIC GENERAL INSURANCE CORPORATION | PO BOX 66937 | ST LOUIS | MO | 66166-6937 | 314-493-8000 |
| 38601 | MIC PROPERTY AND CASUALTY INS CORP | 300 GALLERIA OFFICENTRE STE 200 | SOUTHFIELD | MI | 48034-8461 | 248-263-6900 |
| 14508 | MICHIGAN MILLERS MUTUAL INSURANCE CO | PO BOX 30060 | LANSING | MI | 48909-7560 | 517-482-6211 |
| 21687 | MID CENTURY INSURANCE COMPANY | PO BOX 2478 TERMINAL ANNX | LOS ANGELES | CA | 90051-2478 | 323-932-3441 |
| 23418 | MID-CONTINENT CASUALTY COMPANY | PO BOX 1409 | TULSA | OK | 74101 | 918-587-7221 |
| 15380 | MID-CONTINENT INSURANCE COMPANY | 1437 S BOULDER STE 200 | TULSA | OK | 74119 | 918-587-7221 |
| 23434 | MIDDLESEX INSURANCE COMPANY | 1800 NORTH POINT DRIVE | STEVENS POINT | WI | 54481 | 715-346-6000 |
| 66044 | MIDLAND NATIONAL LIFE INSURANCE COMPANY | ONE MIDLAND PLAZA | SIOUX FALLS | SD | 57193-0001 | 605-373-2371 |
| 23612 | MIDWEST EMPLOYERS CASUALTY COMPANY | 14755 N OUTER FORTY DR STE 300 | CHESTERFIELD | MO | 63017 | 636-449-7000 |
| 23574 | MIDWEST FAMILY MUTUAL INSURANCE COMPANY | PO BOX 9425 | MINNEAPOLIS | MN | 55440-9425 | 763-951-7000 |
| 10895 | MIDWEST INSURANCE COMPANY | PO BOX 9560 | SPRINGFIELD | IL | 62791-9560 | 217-726-6811 |
| 16942 | MIDWEST MEDICAL INSURANCE COMPANY | 7650 EDINBOROUGH WAY STE 400 | MINNEAPOLIS | MN | 55435 | 952-838-6766 |
| 66087 | MIDWEST NATIONAL LIFE INS CO OF TENNESSEE | 9151 GRAPEVINE HWY | NORTH RICHLAND | TX | 76180 | 817-255-3100 |
| 79480 | MIDWEST SECURITY LIFE INSURANCE COMPANY | 2700 MIDWEST DRIVE | ONALASKA | WI | 54640-8764 | 608-783-7130 |
| 23515 | MIDWESTERN INDEMNITY COMPANY THE | 175 BERKLEY ST MAIL STOP 03B | BOSTON | MA | 02117 | 617-357-9500 |
| 19011 | MIDWESTERN INSURANCE COMPANY | ONE BEACON STREET | BOSTON | MA | 02108-3100 | 781-332-7000 |
| 66109 | MIDWESTERN UNITED LIFE INSURANCE COMPANY | 5780 POWERS FERRY RD NW | ATLANTA | GA | 30327-4390 | 770-980-5100 |
| 40185 | MILLERS CLASSIFIED INSURANCE COMPANY | 111 E FOURTH ST POB 9006 | ALTON | IL | 62002-9006 | 618-463-3636 |
| 14583 | MILLERS FIRST INSURANCE COMANY | PO BOX 9006 | ALTON | IL | 62002-9006 | 618-463-3636 |
| 26662 | MILWAUKEE CASUALTY INSURANCE CO | 12790 MERIT DR, T7/FL 13 | DALLAS | TX | 75265 | 214-360-8000 |
| 40703 | MILWAUKEE SAFEGUARD INSURANCE COMPANY | PO BOX 1237 | BROOKFIELD | WI | 53008 | 904-245-5600 |
| 42234 | MINNESOTA LAWYERS MUTUAL INSURANCE CO | 333 S 7TH ST STE 2200 | MINNEAPOLIS | MN | 55402 | 651-341-4530 |
| 66168 | MINNESOTA LIFE INSURANCE COMPANY | 400 NORTH ROBERT ST | ST PAUL | MN | 55101-2098 | 651-665-4284 |
| 11964 | MISSOURI DOCTORS MUTUAL INSURANCE CO | PO BOX 914 | ST JOSEPH | MO | 64502 | 816-901-9950 |
| 10191 | MISSOURI EMPLOYERS MUTUAL INSURANCE CO | 101 N KEENE STREET | COLUMBIA | MO | 65201 | 573-499-9714 |
| 27642 | MISSOURI HOSPITAL PLAN | PO BOX 1498 | JEFFERSON CITY | MO | 65102 | 573-893-5300 |
| 32654 | MISSOURI PHYSICIANS ASSOCIATES | 101 S HANLEY RD STE 1250 | ST LOUIS | MO | 63105 | 314-727-4555 |
| 11582 | MISSOURI PROFESSIONALS MUTUAL | 287 N LINDBERG | ST LOUIS | MO | 63141 | 314-587-8000 |
| 00103 | MISSOURI PROPERTY INS PLACEMENT FACILITY | 906 OLIVE ST STE 1000 | ST LOUIS | MO | 63101-1432 | |
| 76040 | MISSOURI VALLEY LIFE AND HEALTH INS CO | 2301 MAIN | KANSAS CITY | MO | 64108-2428 | 816-395-2750 |
| 22551 | MITSUMI SUMITOMO INSURANCE USA INC | PO BOX 4602 | WARREN | NJ | 07059-0602 | 908-604-2833 |
| 70416 | MML BAY STATE LIFE INSURANCE COMPANY | 1295 STATE ST | SPRINGFIELD | MA | 01111 | 413-788-8411 |
| 23655 | MODERN SERVICE INSURANCE COMPANY | PO BOX 2100 | BLOOMINGTON | IL | 61702-2100 | 309-821-3000 |
| 57541 | MODERN WOODMEN OF AMERICA | 1701 1ST AVE | ROCK ISLAND | IL | 61201-8724 | 309-786-6481 |
| 69647 | MOLINA HEALTHCARE INSURANCE COMPANY | ONE AMERICAN ROW, PO BOX 5056 | HARTFORD | CT | 06102-5056 | 562-435-3666 |
| 81442 | MONITOR LIFE INSURANCE CO OF NEW YORK | COMMERICAL TRAVELERS BLDG | UTICA | NY | 13502-3587 | 800-422-6200 |
| 32506 | MONROE GUARANTY INSURANCE COMPANY | 6300 UNIVERSITY PKWY | SARASOTA | FL | 34240 | 800-226-3224 |
| 66281 | MONUMENTAL LIFE INSURANCE COMPANY | 4333 EDGEWOOD RD NE | CEDAR RAPIDS | IA | 52499-3210 | 319-355-8511 |
| 66370 | MONY LIFE INSURANCE COMPANY | 1740 BROADWAY | NEW YORK | NY | 10019 | 212-314-5648 |
| 78077 | MONY LIFE INSURANCE COMPANY OF AMERICA | 1290 AVENUE OF THE AMERICAS | NEW YORK | NY | 10104 | 212-314-5648 |
| 29858 | MORTGAGE GUARANTY INSURANCE CORPORATION | PO BOX 756 | MILWAUKEE | WI | 53201-0756 | 800-558-9900 |
| 22012 | MOTORS INSURANCE CORPORATION | 300 GALLERIA OFFICE CENTRE STE 200 | SOUTHFIELD | MI | 48034 | 248-263-6900 |
| 80020 | MOUNTAIN LIFE INSURANCE COMPANY | PO BOX 240 | ALCOA | TN | 37701-0240 | 865-970-2800 |
| 66427 | MTL INSURANCE COMPANY | 1200 JORIE BLVD | OAK BROOK | IL | 60521-2239 | 630-684-5383 |
| 10227 | MUNICH REINSURANCE AMERICA INC | 555 COLLEGE ROAD E | PRINCETON | NJ | 08543-5241 | 609-243-4200 |
| 88668 | MUTUAL OF AMERICA LIFE INSURANCE COMPANY | 320 PARK AVE 8TH FL | NEW YORK | NY | 10022 | 212-224-1879 |
| 71412 | MUTUAL OF OMAHA INSURANCE COMPANY | MUTUAL OF OMAHA PLAZA | OMAHA | NE | 68175 | 402-342-7600 |
| 11878 | MUTUALAID EXCHANGE | 8717 W 110TH ST STE 100, SUITE 350 | OVERLAND PRK | KS | 66210 | 913-754-3803 |
| 23663 | NATIONAL AMERICAN INSURANCE COMPANY | 1008 MANVEL AVE PO BOX 9 | CHANDLER | OK | 74834 | 405-258-0804 |
| 23671 | NATIONAL AMERICAN INS CO OF CALIFORNIA | PO BOX 32039 | LONG BEACH | CA | 90832-2039 | 562-279-1300 |
| 61409 | NATIONAL BENEFIT LIFE INSURANCE COMPANY | 333 W 34TH ST | NEW YORK | NY | 10001-2403 | 212-615-7500 |
| 11991 | NATIONAL CASUALTY COMPANY | 1 NATIONWIDE PLZ DSPF-76 | COLUMBUS | OH | 43215 | 614-249-1545 |
| 57568 | NATIONAL CATHOLIC SOCIETY OF FORESTERS | 320 SOUTH SCHOOL ST | MT PROSPECT | IL | 60056 | 847-342-4500 |

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

| NAIC CODE | COMPANY NAME | ADDRESS | CITY | STATE | ZIP | TELEPHONE |
|--------------|---|------------------------------------|-----------------|-------|------------|--------------|
| 10243 | NATIONAL CONTINENTAL INSURANCE COMPANY | PO BOX 89490 | CLEVELAND | OH | 44101 | 440-395-4460 |
| 66540 | NATIONAL FARMERS UNION LIFE INSURANCE CO | PO BOX 410288 | KANSAS CITY | MO | 64141-0288 | 816-391-2000 |
| 16217 | NATIONAL FARMERS UNION PROP & CAS CO | 5619 DTC PKWY ST 300, TERRACE TOWE | GREENWOOD VILLA | CO | 80111-3136 | 303-337-5500 |
| 15679 | NATIONAL FIRE AND INDEMNITY EXCHANGE | 6030 BANCROFT AVENUE | ST LOUIS | MO | 63109 | 314-832-1118 |
| 20478 | NATIONAL FIRE INSURANCE CO OF HARTFORD | 333 S. WABASH | CHICAGO | IL | 60604 | 312-822-5000 |
| 98205 | NATIONAL FOUNDATION LIFE INSURANCE CO | 110 W SEVENTH ST STE 300 | FORT WORTH | TX | 76102 | 817-878-3300 |
| 42447 | NATIONAL GENERAL ASSURANCE COMPANY | PO BOX 66937 | ST LOUIS | MO | 63166-6937 | 314-493-8000 |
| 23728 | NATIONAL GENERAL INSURANCE COMPANY | PO BOX 66937 | ST LOUIS | MO | 63166-6937 | 314-493-8000 |
| 66583 | NATIONAL GUARDIAN LIFE INSURANCE COMPANY | PO BOX 1191 | MADISON | WI | 53701-1191 | 608-443-5148 |
| 20087 | NATIONAL INDEMNITY COMPANY | 3024 HARNEY ST | OMAHA | NE | 68131-3580 | 402-536-3000 |
| 27944 | NATIONAL INSURANCE ASSOCIATION | 175 BERKLEY ST MAIL STOP 03B | BOSTON | MA | 02117 | 617-357-9500 |
| 30155 | NATIONAL INSURANCE CO OF WISCONSIN INC | 250 S EXECUTIVE DR STE 300 | BROOKFIELD | WI | 53005 | 262-785-9995 |
| 32620 | NATIONAL INTERSTATE INSURANCE COMPANY | 3250 INTERSTATE DRIVE | RICHFIELD | OH | 44286-9000 | 800-929-1500 |
| 20052 | NATIONAL LIABILITY & FIRE INSURANCE COMPANY | 3024 HARNEY ST | OMAHA | NE | 68131-3583 | 402-536-3000 |
| 66680 | NATIONAL LIFE INSURANCE COMPANY | 1 NATIONAL LIFE DR | MONTPELIER | VT | 05604 | 802-229-3333 |
| 15474 | NATIONAL LLOYDS INSURANCE COMPANY | PO BOX 2650 | WACO | TX | 76702-2650 | 254-399-0626 |
| 34835 | NATIONAL REINSURANCE CORPORATION THE | 695 E MAIN ST, PO BOX 10350 | STAMFORD | CT | 06904-2350 | 203-328-5000 |
| 22608 | NATIONAL SPECIALTY INSURANCE COMPANY | 8200 ANDERSON BLVD | FORT WORTH | TX | 76120 | 817-265-2000 |
| 60593 | NATIONAL STATES INSURANCE COMPANY | PO BOX 46925 | ST LOUIS | MO | 63146 | 314-878-0101 |
| 21881 | NATIONAL SURETY CORPORATION | 777 SAN MARIN DRIVE | NOVATO | CA | 94998 | 312-346-6400 |
| 87963 | NATIONAL TEACHERS ASSOCIATES LIFE INS CO | P O BOX 802207 | DALLAS | TX | 75380 | 972-532-2129 |
| 20141 | NATIONAL TRUST INSURANCE COMPANY | 6300 UNIVERSITY PRKWY | SARASOTA | FL | 34240 | 800-226-3224 |
| 19445 | NATIONAL UNION FIRE INS CO OF PITTSBURGH PA | 80 PINE ST 5TH FL | NEW YORK | NY | 10005 | 212-770-7000 |
| 66850 | NATIONAL WESTERN LIFE INSURANCE COMPANY | 850 EAST ANDERSON LANE | AUSTIN | TX | 78752 | 512-836-1010 |
| 26093 | NATIONWIDE AFFINITY INS CO OF AMERICA | ONE NATIONWIDE PLZ | COLUMBUS | OH | 43215 | 614-249-1545 |
| 28223 | NATIONWIDE AGRIBUSINESS INSURANCE COMPAN | 1 NATIONWIDE PLZ DSPF-76 | COLUMBUS | OH | 43215 | 614-249-1545 |
| 10723 | NATIONWIDE ASSURANCE COMPANY | ONE NATIONWIDE PLZ | COLUMBUS | OH | 43215 | 614-249-1545 |
| 23760 | NATIONWIDE GENERAL INSURANCE COMPANY | 1 NATIONWIDE PLZ | COLUMBUS | OH | 43215-2220 | 614-249-1545 |
| 25453 | NATIONWIDE INSURANCE COMPANY OF AMERICA | 1100 LOCUST STREET | DES MOINES | IA | 50391-1100 | 614-249-1545 |
| 70750 | NATIONWIDE LIFE & ANNUITY CO OF AMERICA | 300 CONTINENTAL DRIVE | NEWARK | DE | 19713 | 610-407-1717 |
| 92657 | NATIONWIDE LIFE AND ANNUITY INSURANCE CO | PO BOX 15750 | WILMINGTON | DE | 19850-5750 | 800-882-2822 |
| 66869 | NATIONWIDE LIFE INSURANCE COMPANY | ONE NATIONWIDE PLAZA | COLUMBUS | OH | 43215-2220 | 800-882-2822 |
| 68225 | NATIONWIDE LIFE INSURANCE CO OF AMERICA | 300 CONTINENTAL DRIVE | NEWARK | DE | 19713 | 610-407-1717 |
| 23779 | NATIONWIDE MUTUAL FIRE INSURANCE COMPANY | ONE NATIONWIDE PLAZA | COLUMBUS | OH | 43215 | 614-249-1545 |
| 23787 | NATIONWIDE MUTUAL INSURANCE COMPANY | 1 NATIONWIDE PLAZA | COLUMBUS | OH | 43216 | 614-249-1545 |
| 37877 | NATIONWIDE PROPERTY & CASUALTY INS CO | ONE NATIONWIDE PLAZA | COLUMBUS | OH | 43215 | 614-249-1545 |
| 25240 | NAU COUNTRY INSURANCE COMPANY | 7333 SUNWOOD DRIVE | RAMSEY | MN | 55303-4548 | 763-427-3770 |
| 42307 | NAVIGATORS INSURANCE COMPANY | 6 INTERNATIONAL DR STE 100 | RYE BROOK | NY | 10573 | 914-933-6054 |
| 15865 | NCMIC INSURANCE COMPANY | PO BOX 9118 | DES MOINES | IA | 50306-9118 | 515-313-4594 |
| 10317 | NEIGHBORHOOD SPIRIT PROPERTY & CAS CO | PO BOX 2478 | LOS ANGELES | CA | 90051-2478 | 323-932-3441 |
| 24171 | NETHERLANDS INSURANCE COMPANY THE | 175 BERKELEY ST | BOSTON | MA | 02117 | 617-357-9500 |
| 21830 | NEW ENGLAND INSURANCE COMPANY | ONE HARTFORD PLAZA | HARTFORD | CT | 06155 | 860-547-5000 |
| 91626 | NEW ENGLAND LIFE INSURANCE COMPANY | PO BOX 490 | JOHNSTOWN | PA | 15907 | 617-578-2000 |
| 69698 | NEW ERA LIFE INSURANCE CO OF THE MIDWEST | PO BOX 4884 | HOUSTON | TX | 77210-4884 | 281-368-7200 |
| 23841 | NEW HAMPSHIRE INSURANCE COMPANY | 80 PINE ST 5TH FL | NEW YORK | NY | 10005 | 212-770-7000 |
| 12130 | NEW SOUTH INSURANCE COMPANY | PO BOX 3199 GMAC INS | WINSTON-SALEM | NC | 27102-3199 | 336-770-2000 |
| 91596 | NEW YORK LIFE INSURANCE & ANNUITY CORP | 51 MADISON AVE | NEW YORK | NY | 10010 | 212-576-7000 |
| 66915 | NEW YORK LIFE INSURANCE COMPANY | 51 MADISON AVENUE, ROOM 252 | NEW YORK | NY | 10010-1655 | 212-576-7000 |
| 16608 | NEW YORK MARINE & GENERAL INSURANCE CO | 919 3RD AVENUE | NEW YORK | NY | 10022-3919 | 212-551-0600 |
| 14788 | NGM INSURANCE COMPANY | PO BOX 16000 | JACKSONVILLE | FL | 32245-6000 | 904-380-7282 |
| 81264 | NIPPON LIFE INSURANCE COMPANY OF AMERICA | 521 FIFTH AVE | NEW YORK | NY | 10175 | 212-909-9861 |
| 27073 | NIPPONKOA INSURANCE CO LIMITED (US BRANCH) | 14 WALL STREET 8TH FLOOR | NEW YORK | NY | 10005 | 212-405-1650 |
| 12630 | NMHC GROUP SOLUTIONS INSURANCE INC | 103 FOULK RD STE 202 | WILMINGTON | DE | 19803 | 516-605-6652 |
| 31470 | NORGUARD INSURANCE COMPANY | 16 S RIVER ST | WILKES BARRE | PA | 18703-0020 | 570-825-9900 |
| 66974 | NORTH AMERICAN CO FOR LIFE & HEALTH INS | ONE MIDLAND PLAZA | SIOUX FALLS | SD | 57193-0001 | 605-373-2371 |
| 29700 | NORTH AMERICAN ELITE INSURANCE COMPANY | 650 ELM ST 6TH FL | MANCHESTER | NH | 03101-2524 | 603-644-6600 |
| 68349 | NORTH AMERICAN INSURANCE COMPANY | 2721 NORTH CENTRAL AVENUE | PHOENIX | AZ | 85004-1172 | 602-263-6666 |
| 29874 | NORTH AMERICAN SPECIALTY INSURANCE CO | 650 ELM ST | MANCHESTER | NH | 03101 | 603-644-6600 |
| 67032 | NORTH CAROLINA MUTUAL LIFE INSURANCE CO | MUTUAL PLAZA | DURHAM | NC | 27701-3616 | 919-682-9201 |
| 27740 | NORTH POINTE INSURANCE COMPANY | 28819 FRANKLIN RD | SOUTHFIELD | MI | 48034 | 248-359-9949 |
| 21105 | NORTH RIVER INSURANCE COMPANY THE | 305 MADISON AVE POB 1973 | MORRISTOWN | NJ | 07962-1973 | 973-490-6929 |
| 22047 | NORTH STAR REINSURANCE CORPORATION | PO BOX 120052 | STAMFORD | CT | 06912-0052 | 203-328-5000 |
| 36455 | NORTHBROOK INDEMNITY COMPANY | 3075 SANDERS RD #H1A | NORTHBROOK | IL | 60062 | 847-402-5000 |
| 38369 | NORTHERN ASSURANCE COMPANY OF AMERICA | ONE BEACON STREET | BOSTON | MA | 02108-3100 | 781-332-7000 |
| 19372 | NORTHERN INSURANCE COMPANY OF NEW YORK | 1400 AMERICAN LN TWR 1 19TH FL | SCHAUMBURG | IL | 60196-1056 | 847-413-5048 |
| 27987 | NORTHFIELD INSURANCE COMPANY | PO BOX 64816 | ST PAUL | MN | 50322 | 651-310-4100 |
| 24015 | NORTHLAND INSURANCE COMPANY | PO BOX 64816 | ST PAUL | MN | 55164-0816 | 651-310-4100 |
| 69000 | NORTHWESTERN LONG TERM CARE INSURANCE CO | 720 E WISCONSIN AVE | MILWAUKEE | WI | 53202 | 414-661-2510 |
| 67091 | NORTHWESTERN MUTUAL LIFE INS COMPANY | 720 E WISCONSIN AVE | MILWAUKEE | WI | 53202-4703 | 414-271-1444 |
| 20338 | NORTHWESTERN PACIFIC IDEMNITY COMPANY | P O BOX 1615 | WARREN | NJ | 07061-1615 | 503-221-4240 |
| 42552 | NOVA CASUALTY COMPANY | 726 EXCHANGE ST STE 1020 | BUFFALO | NY | 14210 | 716-856-3722 |
| 63444 | NUTMEG LIFE INSURANCE COMPANY | PO BOX 2999 | HARTFORD | CT | 06104-2999 | 801-961-6256 |
| 81353 | NYLIFE INSURANCE COMPANY OF ARIZONA | 51 MADISON AVE | NEW YORK | NY | 10010 | 212-576-7210 |
| 34630 | OAK RIVER INSURANCE COMPANY | 9290 W DODGE RD #300 | OMAHA | NE | 68114-3363 | 402-393-7255 |
| 23248 | OCCIDENTAL FIRE & CASUALTY CO OF NC | PO BOX 10800 | RALEIGH | NC | 27605-0800 | 919-833-1600 |
| 67148 | OCCIDENTAL LIFE INSURANCE CO OF NC | PO BOX 2595 | WACO | TX | 76702-2595 | 254-297-2775 |
| 35602 | OHIC INSURANCE COMPANY | 155 E BROAD ST 4TH FL | COLUMBUS | OH | 43215-3621 | 614-255-7153 |
| 24074 | OHIO CASUALTY INSURANCE COMPANY | 9450 SEWARD ROAD | FAIRFIELD | OH | 45014 | 513-603-2245 |
| 24104 | OHIO FARMERS INSURANCE COMPANY | PO BOX 5001 ONE PARK CIRCLE | WESTFIELD CENTE | OH | 44251-5001 | 330-887-0101 |
| 26565 | OHIO INDEMNITY COMPANY | 250 E BROAD ST 10TH FL | COLUMBUS | OH | 43215 | 614-220-2800 |
| 89206 | OHIO NATIONAL LIFE ASSURANCE CORP | PO BOX 237 | CINCINNATI | OH | 45201-0237 | 513-794-6100 |

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

| NAIC CODE | COMPANY NAME | ADDRESS | CITY | STATE | ZIP | TELEPHONE |
|--------------|--|----------------------------------|-----------------|-------|------------|--------------|
| 67172 | OHIO NATIONAL LIFE INSURANCE COMPANY THE | PO BOX 237 | CINCINNATI | OH | 45201-0237 | 513-794-6100 |
| 24082 | OHIO SECURITY INSURANCE COMPANY | 9450 SEWARD ROAD | FAIRFIELD | OH | 45014 | 513-603-2245 |
| 67180 | OHIO STATE LIFE INSURANCE COMPANY THE | PO BOX 410288 | KANSAS CITY | MO | 64141-0288 | 816-391-2000 |
| 67199 | OLD AMERICAN INSURANCE COMPANY | 3520 BROADWAY | KANSAS CITY | MO | 64111 | 816-753-7000 |
| 36625 | OLD RELIABLE CASUALTY COMPANY | 12115 LACKLAND ROAD | ST LOUIS | MO | 63146 | 314-819-4300 |
| 67253 | OLD RELIANCE INSURANCE COMPANY | PO BOX 62549 | COLORADO SPRING | CO | 80962-2549 | 719-457-7562 |
| 24139 | OLD REPUBLIC GENERAL INSURANCE CORP | 133 OAKLAND AVE, PO BOX 789 | GREENSBURG | PA | 15601-0789 | 312-346-8100 |
| 24147 | OLD REPUBLIC INSURANCE COMPANY | PO BOX 789, 133 OAKLAND AVENUE | GREENSBURG | PA | 15601-0789 | 724-834-5000 |
| 67261 | OLD REPUBLIC LIFE INSURANCE COMPANY | 307 N MICHIGAN AVE | CHICAGO | IL | 60601-5382 | 312-346-8100 |
| 35424 | OLD REPUBLIC SECURITY ASSURANCE COMPANY | PO BOX 470185 | TULSA | OK | 74147-0185 | 918-307-1000 |
| 40444 | OLD REPUBLIC SURETY COMPANY | PO BOX 1635 | MILWAUKEE | WI | 53001 | 262-797-2646 |
| 67326 | OLD SURETY LIFE INSURANCE COMPANY | PO BOX 54407 | OKLAHOMA | OK | 73154 | 405-523-2112 |
| 37060 | OLD UNITED CASUALTY COMPANY | PO BOX 795 | SHAWNEE MISSION | KS | 66201 | 913-895-0200 |
| 76007 | OLD UNITED LIFE INSURANCE COMPANY | PO BOX 795 | SHAWNEE MISSION | KS | 66201 | 913-895-0200 |
| 63274 | OM FINANCIAL LIFE INSURANCE COMPANY | 1001 FLEET ST | BALTIMORE | MD | 21202 | 410-895-0100 |
| 12254 | OMAHA INDEMNITY COMPANY THE | MUTUAL OF OMAHA PLAZA | OMAHA | NE | 68175 | 402-351-5468 |
| 34940 | OMNI INDEMNITY COMPANY | 1000 RIVER RD STE 300 | CONSHOHOCKEN | PA | 19428 | 717-735-7740 |
| 39098 | OMNI INSURANCE COMPANY | 1000 RIVER RD STE 300 | CONSHOHOCKEN | PA | 19428 | 717-735-7740 |
| 20621 | ONEBEACON AMERICA INSURANCE COMPANY | ONE BEACON LANE | CANTON | MA | 02021-1030 | 781-332-7000 |
| 21970 | ONEBEACON INSURANCE COMPANY | ONE BEACON STREET | BOSTON | MA | 02108-3100 | 781-332-7000 |
| 85286 | ONENATION INSURANCE COMPANY | 120 MONUMENT CIRCLE M2SG | INDIANAPOLIS | IN | 46204 | 317-488-6130 |
| 32700 | OWNERS INSURANCE COMPANY | PO BOX 30660 | LANSING | MI | 48909-8160 | 517-323-1200 |
| 76112 | OXFORD LIFE INSURANCE COMPANY | 2721 N CENTRAL AVENUE | PHOENIX | AZ | 85004-1120 | 602-263-6666 |
| 67393 | OZARK NATIONAL LIFE INSURANCE COMPANY | PO BOX 15688 | KANSAS CITY | MO | 64106-0688 | 816-842-6300 |
| 22748 | PACIFIC EMPLOYERS INSURANCE COMPANY | PO BOX 1000, 436 WALNUT STREET | PHILADELPHIA | PA | 19106 | 215-640-5259 |
| 64343 | PACIFIC GUARDIAN LIFE INSURANCE COMPANY LT | 1440 KAPIOLANI BLVD STE 1700 | HONOLULU | HI | 96814 | 808-955-2236 |
| 20346 | PACIFIC INDEMNITY COMPANY | 15 MOUNTAIN VIEW RD | WARREN | NJ | 07061-1615 | 908-903-2000 |
| 97268 | PACIFIC LIFE & ANNUITY COMPANY | PO BOX 5750 | SCOTTSDALE | AZ | 85261 | 949-219-3011 |
| 67466 | PACIFIC LIFE INSURANCE COMPANY | 700 NEWPORT CENTER DR | NEWPORT BEACH | CA | 92660 | 949-219-3011 |
| 37850 | PACIFIC SPECIALTY INSURANCE COMPANY | 3601 HAVEN AVE | MENLO PRK | CA | 94025-1033 | 650-556-8294 |
| 70785 | PACIFICARE LIFE AND HEALTH INS COMPANY | PO BOX 25032 | SANTA ANA | CA | 92799-5032 | 714-226-3873 |
| 10222 | PACO ASSURANCE COMPANY INC | 110 WESTWOOD PLC STE 100 | BRENTWOOD | TN | 37027 | 615-371-8776 |
| 93459 | PAN AMERICAN ASSURANCE COMPANY | 601 POYDRAS ST 12TH FL | NEW ORLEANS | LA | 70130-6060 | 504-566-3649 |
| 67539 | PAN AMERICAN LIFE INSURANCE COMPANY | 601 POYDRAS ST 12TH FL | NEW ORLEANS | LA | 70130 | 504-566-3649 |
| 11835 | PARIS RE AMERICA INSURANCE COMPANY | 4800 MONTGOMERY LN 11TH FL | BETHESDA | MD | 20814 | 732-706-7888 |
| 60003 | PARK AVENUE LIFE INSURANCE COMPANY | 7 HANNOVER SQUARE 17M | NEW YORK | NY | 10004 | 212-919-2702 |
| 71099 | PARKER CENTENNIAL ASSURANCE COMPANY | 1800 N POINT DRIVE | STEVENS POINT | WI | 54481 | 715-346-6000 |
| 22250 | PATHFINDER INSURANCE COMPANY | 76 ST PAUL ST #500 | BURLINGTON | VT | 05401-4477 | 802-652-1556 |
| 23442 | PATRIOT GENERAL INSURANCE COMPANY | 1800 NORTH POINT DRIVE | STEVENS POINT | WI | 54481 | 715-346-6000 |
| 67598 | PAUL REVERE LIFE INSURANCE COMPANY | 1 FOUNTAIN SQ | CHATTANOOGA | TN | 37402 | 508-799-4441 |
| 67601 | PAUL REVERE VARIABLE ANNUITY INS CO THE | 1 FOUNTAIN SQ | CHATTANOOGA | TN | 37402-1330 | 508-799-4441 |
| 18139 | PEAK PROPERTY AND CASUALTY INS CORP | 1800 N POINT DR | STEVENS POINT | WI | 54481 | 715-346-6000 |
| 18333 | PEERLESS INDEMNITY INSURANCE COMPANY | 175 BERKLEY ST | BOSTON | MA | 02117 | 617-357-9500 |
| 24198 | PEERLESS INSURANCE COMPANY | 175 BERKLEY ST | BOSTON | MA | 02117 | 617-357-9500 |
| 67628 | PEKIN LIFE INSURANCE COMPANY | 2505 COURT ST | PEKIN | IL | 61558 | 309-346-1161 |
| 32859 | PENN AMERICA INSURANCE COMPANY | 3 BALA PLAZA EAST, STE 300 | BALA CYNWYD | PA | 19004 | 610-664-1500 |
| 93262 | PENN INSURANCE & ANNUITY COMPANY THE | 600 DRESHER ROAD | HORSHAM | PA | 19044 | 215-956-8000 |
| 14982 | PENN MILLERS INSURANCE COMPANY | PO BOX P | WILKES-BARRE | PA | 18773-0016 | 570-822-8111 |
| 67644 | PENN MUTUAL LIFE INSURANCE COMPANY THE | INDEPENDENCE SQUARE C2F | PHILADELPHIA | PA | 19172 | 215-956-8000 |
| 63282 | PENN TREATY NETWORK AMERICA INS COMPANY | 3440 LEHIGH ST | ALLEN TOWN | PA | 18103 | 610-965-2222 |
| 21962 | PENNSYLVANIA GENERAL INSURANCE COMPANY | ONE BEACON STREET | BOSTON | MA | 02108-3100 | 781-332-7000 |
| 67660 | PENNSYLVANIA LIFE INSURANCE COMPANY | 1001 HEATHROW PARK LANE STE 5001 | LAKE MARY | FL | 32746 | 407-995-8000 |
| 14974 | PENNSYLVANIA LUMBERMENS MUTUAL INS CO | 2005 MARKET ST STE 1200 | PHILADELPHIA | PA | 19103-7008 | 267-825-9208 |
| 12262 | PENNSYLVANIA MANUFACTURERS ASSOC INS CO | 380 SENTRY PKWY | BLUE BELL | PA | 19422-2328 | 610-397-5109 |
| 41424 | PENNSYLVANIA MANUFACTURERS INDEMNITY CO | 380 SENTRY PARKWAY | BLUE BELL | PA | 19422-0754 | 610-397-5109 |
| 14990 | PENNSYLVANIA NATIONAL MUTUAL CAS INS CO | 2 N 2ND ST | HARRISBURG | PA | 17101-1613 | 717-234-4941 |
| 85561 | PERICO LIFE INSURANCE COMPANY | 13358 MANCHESTER RD | ST LOUIS | MO | 63131-1730 | 770-973-9851 |
| 37648 | PERMANENT GENERAL ASSURANCE CORPORATION | 2636 ELM HILL PIKE STE 510 | NASHVILLE | TN | 37214 | 615-744-1221 |
| 12297 | PETROLEUM CASUALTY COMPANY | PO BOX 3342, CORP BH4 1177B | HOUSTON | TX | 77253-3342 | 713-680-7148 |
| 90247 | PHARMACISTS LIFE INSURANCE COMPANY, THE | PO BOX 370 | ALGONA | IA | 50511 | 515-295-2461 |
| 13714 | PHARMACISTS MUTUAL INSURANCE COMPANY | P O BOX 370 | ALGONA | IA | 50511-0370 | 515-295-2461 |
| 67784 | PHILADELPHIA AMERICAN LIFE INSURANCE CO | PO BOX 4884 | HOUSTON | TX | 77210-4884 | 281-368-7200 |
| 18058 | PHILADELPHIA INDEMNITY INSURANCE COMPANY | ONE BALA PLAZA #100 | BALA CYNWYD | PA | 19004 | 610-538-2144 |
| 67792 | PHILADELPHIA UNITED LIFE INSURANCE COMPANY | 150 MONUMENT RD STE 600 | BALA CYNWYD | PA | 19004 | 610-660-6600 |
| 93548 | PHL VARIABLE INSURANCE COMPANY | ONE AMERICAN ROW, PO BOX 5056 | HARTFORD | CT | 06102-5056 | 860-403-3679 |
| 34037 | PHOENIX INDEMNITY INSURANCE COMPANY | 777 MAIN ST STE 1000 | FORT WORTH | TX | 76102 | 817-348-1600 |
| 25623 | PHOENIX INSURANCE COMPANY THE | ONE TOWER SQUARE | HARTFORD | CT | 06183-9070 | 860-277-0111 |
| 93734 | PHOENIX LIFE AND ANNUITY COMPANY | ONE AMERICAN ROW, PO BOX 5056 | HARTFORD | CT | 06102-5056 | 860-403-3679 |
| 67814 | PHOENIX LIFE INSURANCE COMPANY | ONE AMERICAN ROW, PO BOX 5056 | HARTFORD | CT | 06102-5056 | 860-403-3679 |
| 23400 | PHYSICIANS INSURANCE COMPANY OF WISCONSIN | PO BOX 45650 | MADISON | WI | 53717 | 205-877-4400 |
| 72125 | PHYSICIANS LIFE INSURANCE COMPANY | 2600 DODGE | OMAHA | NE | 68131 | 402-633-1000 |
| 80578 | PHYSICIANS MUTUAL INSURANCE COMPANY | 2600 DODGE | OMAHA | NE | 68131 | 402-633-1000 |
| 11704 | PHYSICIANS PROFESSIONAL INDEM ASSOCIATION | 101 W MCCARTY ST STE 212 | JEFFERSON CITY | MO | 65101 | 573-63-4.77 |
| 67873 | PIONEER AMERICAN INSURANCE COMPANY | PO BOX 240 | WACO | TX | 76703-0240 | 254-297-2776 |
| 12670 | PIONEER GENERAL INSURANCE COMPANY | 6780 E HAMPDEN AVE | DENVER | CO | 80224 | 303-758-8122 |
| 67911 | PIONEER MUTUAL LIFE INSURANCE COMPANY | ONE AMERICAN SQUARE | INDIANAPOLIS | IN | 46282 | 317-285-1877 |
| 67946 | PIONEER SECURITY LIFE INSURANCE COMPANY | PO BOX 2550 | WACO | TX | 76702-2550 | 254-297-2778 |
| 26794 | PLANS LIABILITY INSURANCE COMPANY | 2 MID AMERICA PLZ #200 | OAKBROOK TERRAC | IL | 60181-4712 | 630-472-7700 |
| 18619 | PLATTE RIVER INSURANCE COMPANY | PO BOX 5900 | MADISON | WI | 53705-0900 | 608-829-4200 |
| 30945 | PLAZA INSURANCE COMPANY | 700 W 47TH ST STE 350 | KANSAS CITY | MO | 64112 | 816-412-1800 |
| 10287 | PMI INSURANCE CO | 3003 OAK RAOD | WALNUT CREEK | CA | 94597 | 800-288-1970 |

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

| NAIC CODE | COMPANY NAME | ADDRESS | CITY | STATE | ZIP | TELEPHONE |
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| 27251 | PMI MORTGAGE INSURANCE COMPANY | 3003 OAK ROAD, PMI PLAZA | WALNUT CREEK | CA | 94597-2098 | 800-288-1970 |
| 14460 | PODIATRY INS CO OF AMERICA A MUTUAL CO | 110 WESTWOOD PLACE | BRENTWOOD | TN | 37027 | 615-371-8776 |
| 57622 | POLISH NATNL ALLIANCE OF THE US OF N. A | 6100 N CICERO AVE | CHICAGO | IL | 60646-4385 | 773-286-0500 |
| 57630 | POLISH ROMAN CATHOLIC UNION OF AMERICA | 984 MILWAUKEE AVE | CHICAGO | IL | 60622-4199 | 773-782-2600 |
| 37257 | PRAETORIAN INSURANCE COMPANY | 88 PINE STREET, WALL STREET PLAZA | NEW YORK | NY | 10005 | 212-805-9700 |
| 44083 | PREFERRED PHYSICIANS MEDICAL RRG INC | 9000 W 67TH ST STE 201 | SHAWNEE MISSION | KS | 66202-3656 | 913-262-2585 |
| 36234 | PREFERRED PROFESSIONAL INSURANCE COMPAN | 11605 MIRACLE HILLS DRIVE, SUITE 200 | OMAHA | NE | 68154-4467 | 402-392-1566 |
| 10800 | PREMIER GROUP INSURANCE COMPANY | 100 VINE ST | MURFREESBORO | TN | 37130 | 615-278-1225 |
| 60048 | PRESERVATION LIFE INSURANCE COMPANY | 3401 W TRUMAN BLVD #100A | JEFFERSON CITY | MO | 65109 | 573-635-8492 |
| 68039 | PRESIDENTIAL LIFE INSURANCE COMPANY | 69 LYDECKER STREET | NYACK | NY | 10960-2199 | 800-926-7599 |
| 65919 | PRIMERICA LIFE INSURANCE COMPANY | 3120 BRECKINRIDGE BLVD. | DULUTH | GA | 30099-0001 | 770-381-1000 |
| 71161 | PRINCIPAL HEALTH INSURANCE COMPANY | 711 HIGH STREET | DES MOINES | IA | 50392-2300 | 515-247-5111 |
| 61271 | PRINCIPAL LIFE INS CO | 711 HIGH STREET | DES MOINES | IA | 50392 | 515-247-5111 |
| 21903 | PROCENTURY INSURANCE COMPANY | PO BOX 163340 | COLUMBUS | OH | 43216-3340 | 614-895-2000 |
| 34312 | PRODUCERS AGRICULTURE INSURANCE COMPANY | PO BOX 229 | AMARILLO | TX | 79105-0229 | 806-375-6785 |
| 68047 | PROFESSIONAL INSURANCE COMPANY | ONE SUN LIFE EXECUTIVE PARK | WELLESLEY HILLS | MA | 02481 | 781-446-1523 |
| 12513 | PROFESSIONAL LIABILITY INS CO OF AMERICA | 10 SOUTH BRENTWOOD BLVD, STE 518 | ST LOUIS | MO | 63105 | 314-719-2207 |
| 11127 | PROFESSIONAL SOLUTIONS INSURANCE COMPANY | PO BOX 9118 | DES MOINES | IA | 50306-9118 | 515-313-4594 |
| 29017 | PROFESSIONALS ADVOCATE INSURANCE COMPAN | 225 INTERNATIONAL CIRCLE | HUNT VALLEY | MD | 21030 | 410-785-0050 |
| 25585 | PROFESSIONALS DIRECT INSURANCE COMPANY | PO BOX 2679 | GRAND RAPIDS | MI | 49501-2679 | 616-456-8899 |
| 11851 | PROGRESSIVE ADVANCED INSURANCE COMPANY | PO BOX 89490 | CLEVELAND | OH | 44101 | 440-395-4460 |
| 24260 | PROGRESSIVE CASUALTY INSURANCE COMPANY | PO BOX 89490 | CLEVELAND | OH | 44101 | 440-395-4460 |
| 42994 | PROGRESSIVE CLASSIC INSURANCE COMPANY | PO BOX 89490 | CLEVELAND | OH | 44101 | 440-395-4460 |
| 16322 | PROGRESSIVE DIRECT INSURANCE COMPANY | PO BOX 89490 | CLEVELAND | OH | 44101 | 440-395-4460 |
| 24279 | PROGRESSIVE MAX INSURANCE COMPANY | PO BOX 89490 | CLEVELAND | OH | 44101 | 440-395-4460 |
| 42919 | PROGRESSIVE NORTHWESTERN INS CO | PO BOX 89490 | CLEVELAND | OH | 44101 | 440-395-4460 |
| 37834 | PROGRESSIVE PREFERRED INSURANCE COMPANY | PO BOX 89490 | CLEVELAND | OH | 44101 | 440-395-4460 |
| 32786 | PROGRESSIVE SPECIALTY INSURANCE COMPANY | PO BOX 89490 | CLEVELAND | OH | 44101 | 440-395-4460 |
| 38954 | PRONATIONAL INSURANCE COMPANY | 2600 PROFESSIONALS DR. BOX 150 | OKEMOS | MI | 48805-0150 | 205-877-4400 |
| 34690 | PROPERTY & CASUALTY INS CO OF HARTFORD | HARTFORD PLAZA | HARTFORD | CT | 06115 | 860-547-5000 |
| 32905 | PROPERTY-OWNERS INSURANCE COMPANY | PO BOX 30660 | LANSING | MI | 48909-8160 | 517-323-1200 |
| 20400 | PROSELECT NATIONAL INSURANCE COMPANY INC | 101 ARCH ST PO BOX 55178 | BOSTON | MA | 02205 | 617-330-1755 |
| 12416 | PROTECTIVE INSURANCE COMPANY | 1099 N MERIDIAN ST | INDIANAPOLIS | IN | 46204 | 317-636-9800 |
| 88536 | PROTECTIVE LIFE AND ANNUITY INSURANCE CO | PO BOX 2606 | BIRMINGHAM | AL | 35202 | 205-268-1000 |
| 68136 | PROTECTIVE LIFE INSURANCE COMPANY | 2801 HIGHWAY 280 SOUTH | BIRMINGHAM | AL | 35223 | 205-268-1000 |
| 28711 | PROVIDENCE PROPERTY & CASUALTY INS CO | 8000 WARREN PKWY, BLDG 3 SUITE 300 | FRISCO | TX | 75034 | 405-943-6650 |
| 24295 | PROVIDENCE WASHINGTON INSURANCE COMPANY | 88 BOYD AVENUE | E PROVIDENCE | RI | 02914 | 401-453-7132 |
| 67903 | PROVIDENT AMERICAN LIFE & HEALTH INS CO | PO BOX 29158 | SHAWNEE MISSION | KS | 66201-9158 | 913-261-6619 |
| 68195 | PROVIDENT LIFE AND ACCIDENT INSURANCE CO | FOUNTAIN SQUARE | CHATTANOOGA | TN | 37402-1389 | 423-294-1881 |
| 68209 | PROVIDENT LIFE AND CASUALTY INSURANCE CO | FOUNTAIN SQUARE | CHATTANOOGA | TN | 37402 | 423-294-1881 |
| 79227 | PRUCO LIFE INSURANCE COMPANY | 213 WASHINGTON ST 9TH FL | NEWARK | NJ | 07102 | 877-301-1212 |
| 68241 | PRUDENTIAL INSURANCE CO OF AMERICA THE | 213 WASHINGTON ST 9TH FL | NEWARK | NJ | 07102-2992 | 877-301-1212 |
| 93629 | PRUDENTIAL RETIREMENT INS AND ANNUITY CO | 213 WASHINGTON ST 9TH FL | NEWARK | NJ | 07102 | 860-534-2000 |
| 35157 | PUTNAM REINSURANCE COMPANY | 80 PINE STREET | NEW YORK | NY | 10005 | 212-770-2000 |
| 68284 | PYRAMID LIFE INSURANCE COMPANY | 1001 HEATHROW PARK LANE STE 5001 | LAKE MARY | FL | 32746 | 407-995-8000 |
| 39217 | QBE INSURANCE CORPORATION | 88 PINE ST FL 16 | NEW YORK | NY | 10005-1801 | 212-894-7547 |
| 23752 | QUANTA INDEMNITY COMPANY | 48 WALL STREET 14TH FL | NEW YORK | NY | 10005 | 212-373-1838 |
| 36250 | RADIAN ASSET ASSURANCE INC | 335 MADISON AVENUE | NEW YORK | NY | 10017-4605 | 212-983-3100 |
| 33790 | RADIAN GUARANTY INC | 1601 MARKET ST | PHILADELPHIA | PA | 19103 | 215-231-1225 |
| 38512 | RAMPART INSURANCE COMPANY | 90 BROAD ST 25TH FL | NEW YORK | NY | 10004-2205 | 212-299-3139 |
| 70211 | REASSURE AMERICA LIFE INSURANCE COMPANY | 175 KING STREET, C/O SWISS RE | ARMONK | NY | 10504 | 877-794-7773 |
| 37303 | REDLAND INSURANCE COMPANY | 88 PINE ST 16TH FL, WALL STREET PLAZ | NEW YORK | NY | 10005 | 212-805-9700 |
| 24449 | REGENT INSURANCE COMPANY | ONE GENERAL DRIVE | SUN PRAIRIE | WI | 53596-0001 | 608-837-4440 |
| 26549 | REINSURANCE COMPANY OF AMERICA INC | PO BOX 855 | ORISKANY | NY | 13424 | 315-768-2726 |
| 89004 | REINSURANCE COMPANY OF MISSOURI INC | 1370 TIMBERLAKE MANOR PRKWY | CHESTERFIELD | MO | 63017-6039 | 636-736-7368 |
| 68357 | RELIABLE LIFE INSURANCE COMPANY | 12115 LACKLAND RD | ST LOUIS | MO | 63146 | 314-819-4300 |
| 68381 | RELIAANCE STANDARD LIFE INSURANCE COMPANY | TWO COMMERCE SQ, 2001 MARKET ST | PHILADELPHIA | PA | 19103 | 267-256-3500 |
| 67105 | RELIASTAR LIFE INSURANCE COMPANY | BOX 5050 | MINOT | ND | 58702 | 612-372-5432 |
| 61360 | RELIASTAR LIFE INSURANCE CO OF NEW YORK | 5780 POWERS FERRY RD NW | ATLANTA | GA | 30327 | 516-682-8700 |
| 94587 | RENAISSANCE LIFE & HEALTH INSURANCE CO | PO BOX 30416 | LANSING | MI | 48909-7916 | 517-349-6000 |
| 61700 | RENAISSANCE LIFE & HEALTH INS CO OF AMERICA | PO BOX 30381 | LANSING | MI | 48909 | 517-349-6000 |
| 22179 | REPUBLIC INDEMNITY COMPANY OF AMERICA | 15821 VENTURA BLVD #370 | ENCINO | CA | 91436-2936 | 818-990-9860 |
| 43753 | REPUBLIC INDEMNITY COMPANY OF CALIFORNIA | 15821 VENTURA BLVD #370 | ENCINO | CA | 91436-2936 | 818-990-9860 |
| 38318 | REPUBLIC INSURANCE COMPANY | 3333 LEE PARKWAY, STE 200 | DALLAS | TX | 75219 | 214-559-1000 |
| 28452 | REPUBLIC MORTGAGE INSURANCE COMPANY | PO BOX 2514 | WINSTON-SALEM | NC | 27102-2514 | 336-661-0015 |
| 32174 | REPUBLIC MORTGAGE INS CO OF FLORIDA | PO BOX 2514 | WINSTON-SALEM | NC | 27102 | 336-661-0015 |
| 31275 | REPUBLIC MORTGAGE INS CO OF NC | PO BOX 2514 | WINSTON-SALEM | NC | 27102 | 336-661-0015 |
| 31089 | REPUBLIC WESTERN INSURANCE COMPANY | 2721 N CENTRAL AVE | PHOENIX | AZ | 85004-1121 | 602-263-6755 |
| 68462 | RESERVE NATIONAL INSURANCE COMPANY | 6100 N GRAND BLVD | OKLAHOMA CITY | OK | 73118-1082 | 405-848-7931 |
| 61506 | RESOURCE LIFE INSURANCE COMPANY | 175 WEST JACKSON | CHICAGO | IL | 60604 | 312-356-2499 |
| 43044 | RESPONSE INSURANCE COMPANY | 500 S BROAD ST | MERIDEN | CT | 06450-1034 | 203-634-7200 |
| 26050 | RESPONSE WORLDWIDE INSURANCE COMPANY | 500 SOUTH BROAD ST | MERIDEN | CT | 06450 | 203-634-7200 |
| 92673 | REVIOS REINSURANCE CANADA LTD | 175 BLOOR STREET EAST, NORTH TOW | TORONTO ONTARIO | | M4W 3R8 | 469-246-9500 |
| 87017 | REVIOS REINSURANCE US INC | 175 BLOOR STREET EAST, NORTH TOW | TORONTO ONTARIO | | M4W 3R8 | 469-246-9500 |
| 93572 | RGA REINSURANCE COMPANY | 1370 TIMBER LK MANOR PRKWY | CHESTERFIELD | MO | 63017-6039 | 636-736-7368 |
| 36684 | RIVERPORT INSURANCE COMPANY | PO BOX 948 | MINNEAPOLIS | MN | 55440-0948 | 612-766-3000 |
| 65005 | RIVERSOURCE LIFE INSURANCE COMPANY | 227 FINANCIAL CRR | MINNEAPOLIS | MN | 55474 | 612-671-3969 |
| 28860 | RLI INDEMNITY COMPANY | 9025 N LINDBERGH DR | PEORIA | IL | 61615 | 309-692-1000 |
| 13056 | RLI INSURANCE COMPANY | 9025 N LINDBERGH DR | PEORIA | IL | 61614 | 309-692-1000 |
| 42706 | ROCHE SURETY AND CASUALTY COMPANY INC | 1910 ORIENT RD | TAMPA | FL | 33619 | 813-623-5042 |
| 27065 | ROCKFORD MUTUAL INSURANCE COMPANY | PO BOX 5626 | ROCKFORD | IL | 61125-0626 | 815-229-1500 |

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

| NAIC CODE | COMPANY NAME | ADDRESS | CITY | STATE | ZIP | TELEPHONE |
|--------------|---|------------------------------------|----------------|-------|------------|--------------|
| 35505 | ROCKWOOD CASUALTY INSURANCE COMPANY | 654 MAIN STREET | ROCKWOOD | PA | 15557 | 814-926-4661 |
| 58181 | ROYAL ARCANUM SUPREME COUNCIL OF | 61 BATTERYMARCH ST | BOSTON | MA | 02110-3206 | 617-426-4135 |
| 57657 | ROYAL NEIGHBORS OF AMERICA | 230 16TH ST | ROCK ISLAND | IL | 61201-8608 | 309-788-4561 |
| 22314 | RSUI INDEMNITY COMPANY | 945 E PACES FERRY RD #1800 | ATLANTA | GA | 30326-1125 | 404-231-2366 |
| 39039 | RURAL COMMUNITY INSURANCE COMPANY | 3501 THURSTON AVE | ANOKA | MN | 55303-1060 | 763-427-0290 |
| 23132 | RVI NATIONAL INSURANCE COMPANY | 177 BROAD ST 9TH FL | STEAMFORD | CT | 06901-2048 | 203-975-2117 |
| 60183 | S USA LIFE INSURANCE COMPANY INC | 460 WEST 34TH STREET, STE 800 | NEW YORK | NY | 10001-2320 | 212-356-0395 |
| 25405 | SAFE AUTO INSURANCE COMPANY | 3883 EAST BROAD ST | COLUMBUS | OH | 43213 | 614-231-0200 |
| 24740 | SAFECO INSURANCE COMPANY OF AMERICA | 4333 BROOKLYN AVENUE NE | SEATTLE | WA | 98185 | 206-545-5000 |
| 39012 | SAFECO INSURANCE COMPANY OF ILLINOIS | PO BOX 34990 BLAKE FULTON | SEATTLE | WA | 98124-1990 | 206-545-5000 |
| 11215 | SAFECO INSURANCE COMPANY OF INDIANA | PO BOX 34990 BLAKE FULTON | SEATTLE | WA | 98124-1990 | 206-545-5000 |
| 24759 | SAFECO NATIONAL INSURANCE COMPANY | PO BOX 34990 BLAKE FULTON | SEATTLE | WA | 98124-1990 | 206-545-5000 |
| 79014 | SAFEHEALTH LIFE INSURANCE COMPANY | 95 ENTERPRISE STE 100 | ALISO VIEJO | CA | 92656-2605 | 949-425-4300 |
| 11123 | SAFETY FIRST INSURANCE COMPANY | 2043 WOODLAND PRKWAY STE 200 | ST LOUIS | MO | 63146 | 888-372-7512 |
| 15105 | SAFETY NATIONAL CASUALTY CORPORATION | 2043 WOODLAND PKWY #200 | ST LOUIS | MO | 63146 | 314-995-5300 |
| 40460 | SAGAMORE INSURANCE COMPANY | 1099 NORTH MERIDIAN ST | INDIANAPOLIS | IN | 46204-1044 | 317-636-9800 |
| 60445 | SAGICOR LIFE INSURANCE COMPANY | PO BOX 52121 | PHOENIX | AZ | 85072-2121 | 480-425-5100 |
| 16551 | SAVERS PROPERTY & CASUALTY INSURANCE CO | 11880 COLLEGE BLVD STE 500 | OVERLAND PRK | KS | 66210 | 248-358-1100 |
| 68446 | SCOR LIFE INSURANCE COMPANY | 3900 DALLAS PKWY STE 200 | PLANO | TX | 75093 | 469-246-9500 |
| 64688 | SCOR LIFE US RE INSURANCE COMPANY | 15305 DALLAS PKWY STE 700 | ADDISON | TX | 75001 | 469-246-9500 |
| 90670 | SCOTTISH RE LIFE CORPORATION | 13840 BALLANTYNE CORP PL STE 500 | CHARLOTTE | NC | 28277 | 707-943-2085 |
| 15580 | SCOTTSDALE INDEMNITY COMPANY | DSPF-76 1 NATIONWIDE PLZ | COLUMBUS | OH | 43215 | 614-249-1545 |
| 15563 | SEA BRIGHT INSURANCE COMPANY | 2101 4TH AVE #1600 | SEATTLE | WA | 98121 | 206-269-8500 |
| 22535 | SEABOARD SURETY COMPANY | ONE TOWER SQUARE | HARTFORD | CT | 06183-1190 | 651-310-7911 |
| 69914 | SEARS LIFE INSURANCE COMPANY | 3001 MEACHAM BLVD STE 200 | FORT WORTH | TX | 76137 | 800-316-5607 |
| 25763 | SEATON INSURANCE COMPANY | 200 METRO CENTER BLVD UNIT 8 | WARWICK | RI | 02886 | 401-921-5234 |
| 22543 | SECURA INSURANCE A MUTUAL COMPANY | PO BOX 819 | APPLETON | WI | 54912-0819 | 920-739-3161 |
| 10239 | SECURA SUPREME INSURANCE COMPANY | 2401 S MEMORIAL DR | APPLETON | WI | 54915 | 920-739-3161 |
| 10054 | SECURIAN CASUALTY COMPANY | 400 ROBERT ST NORTH | ST PAUL | MN | 55101-2098 | 651-665-3500 |
| 93742 | SECURIAN LIFE INSURANCE COMPANY | 400 N ROBERT ST | ST PAUL | MN | 55101-2015 | 651-665-5678 |
| 68675 | SECURITY BENEFIT LIFE INSURANCE COMPANY | ONE SECURITY BENEFIT PLC | TOPEKA | KS | 66636-0001 | 785-438-3843 |
| 68721 | SECURITY LIFE INSURANCE COMPANY OF AMERICA | 10901 RED CIRCLE DR | MINNETONKA | MN | 55343-9137 | 952-945-3552 |
| 68713 | SECURITY LIFE OF DENVER INSURANCE COMPANY | 1290 BROADWAY | DENVER | CO | 80203 | 303-860-1290 |
| 68772 | SECURITY MUTUAL LIFE INS CO OF NEW YORK | PO BOX 1625 | BINGHAMTON | NY | 13902-1625 | 607-723-3551 |
| 19879 | SECURITY NATIONAL INSURANCE COMPANY | 12790 MERIT DR, T7/FL 13, | DALLAS | TX | 75251 | 214-360-8000 |
| 69485 | SECURITY NATIONAL LIFE INSURANCE COMPANY | PO BOX 57220 | SALT LAKE CITY | UT | 84157 | 801-264-1060 |
| 12572 | SELECTIVE INSURANCE COMPANY OF AMERICA | 40 WANTAGE AVENUE | BRANCHVILLE | NJ | 07890 | 973-948-3000 |
| 19259 | SELECTIVE INSURANCE CO OF SOUTH CAROLINA | 40 WANTAGE AVENUE | BRANCHVILLE | NJ | 07890 | 973-948-3000 |
| 39926 | SELECTIVE INS COMPANY OF THE SOUTHEAST | 40 WANTAGE AVENUE | BRANCHVILLE | NJ | 07890 | 973-948-3000 |
| 10936 | SENECA INSURANCE COMPANY INC | 160 WATER ST 16TH FLOOR | NEW YORK | NY | 10038 | 212-344-3000 |
| 78662 | SENIOR LIFE INSURANCE COMPANY | PO BOX 2447 | THOMASVILLE | GA | 31799-2447 | 229-228-6936 |
| 77119 | SENTINEL AMERICAN LIFE INSURANCE CO | 7 HANNOVER SQ 17M | NEW YORK | NY | 10004-2616 | 212-919-2702 |
| 11000 | SENTINEL INSURANCE COMPANY LTD | HARTFORD PLAZA | HARTFORD | CT | 06115 | 860-547-5000 |
| 28460 | SENTRY CASUALTY COMPANY | 1800 N POINT DR | STEVENS POINT | WI | 54481 | 715-346-6000 |
| 24988 | SENTRY INSURANCE A MUTUAL COMPANY | 1800 N POINT DRIVE | STEVENS POINT | WI | 54481-1283 | 715-346-6000 |
| 68810 | SENTRY LIFE INSURANCE COMPANY (L&H ACCT) | 1800 N POINT DRIVE | STEVENS POINT | WI | 54481 | 715-346-6000 |
| 21180 | SENTRY SELECT INSURANCE COMPANY | 1800 NORTH POINT DRIVE | STEVENS POINT | WI | 54481 | 715-346-6000 |
| 36560 | SERVICE INSURANCE COMPANY | PO BOX 9729 | BRADENTON | FL | 34206-9729 | 800-780-8423 |
| 97241 | SETTLERS LIFE INSURANCE COMPANY | PO BOX 1031 | MADISON | WI | 53701 | 608-443-5148 |
| 11347 | SFM MUTUAL INSURANCE COMPANY | 3500 AMERICAN BLVD W STE 700 | BLOOMINGTON | MN | 55431-4434 | 952-838-4318 |
| 23361 | SHELTER GENERAL INSURANCE COMPANY | 1817 W BROADWAY | COLUMBIA | MO | 65218-0001 | 573-445-8441 |
| 65757 | SHELTER LIFE INSURANCE COMPANY | 1817 W BROADWAY | COLUMBIA | MO | 65218-0001 | 573-445-8441 |
| 23388 | SHELTER MUTUAL INSURANCE COMPANY | 1817 W BROADWAY | COLUMBIA | MO | 65218-0001 | 573-445-8441 |
| 26557 | SHELTER REINSURANCE COMPANY | 1817 W BROADWAY | COLUMBIA | MO | 65218 | 573-445-8441 |
| 68845 | SHEANDOAH LIFE INSURANCE COMPANY | PO BOX 12847 | ROANOKE | VA | 24029-2847 | 540-985-4400 |
| 71420 | SIERRA HEALTH & LIFE INSURANCE COMPANY INC | PO BOX 14396 | LAS VEGAS | NV | 89114-4396 | 702-242-7531 |
| 67636 | SIGNIFICA INSURANCE GROUP INC | 19 NORTH MAIN STREET | WILKES-BARRE | PA | 18711 | 888-345-3703 |
| 12575 | SILVERSCRIPT INSURANCE COMPANY | 211 COMMERCE ST STE 800 | NASHVILLE | TN | 37201 | 615-743-6600 |
| 57673 | SLOVENE NATIONAL BENEFIT SOCIETY | 247 WEST ALLEGHENY ROAD | IMPERIAL | PA | 15126 | 724-695-1100 |
| 15261 | SOCIETY INSURANCE COMPANY A MUTUAL CO | 150 CAMELOT DR | FOND DU LAC | WI | 54935 | 920-922-1220 |
| 11126 | SOMPO JAPAN INSURANCE COMPANY OF AMERICA | TWO WORLD CTR 43RD FL, 225 LIBERTY | NEW YORK | NY | 10281-1058 | 212-416-1311 |
| 57142 | SONS OF NORWAY | 1455 W LAKE ST | MINNEAPOLIS | MN | 55408 | 612-827-3611 |
| 37141 | SOUTHERN GENERAL INSURANCE COMPANY | PO BOX 28155 | ATLANTA | GA | 30358-0155 | 770-952-0080 |
| 19216 | SOUTHERN INSURANCE COMPANY | PO BOX 809076 | DALLAS | TX | 75380-9076 | 972-788-6000 |
| 74365 | SOUTHERN PIONEER LIFE INSURANCE COMPANY | PO BOX 119 | CINCINNATI | OH | 45201-0119 | 800-543-2644 |
| 16047 | SOUTHERN PIONEER PROPERTY AND CAS INS CO | PO BOX 16537 | JONESBORO | AR | 72403 | 870-336-3100 |
| 10190 | SOUTHERN-OWNERS INSURANCE COMPANY | PO BOX 30660 | LANSING | MI | 48909-8160 | 517-323-1200 |
| 20613 | SPARTA INSURANCE COMPANY | CITYPLACE II 185 ASYLUM ST | CANTON | MA | 06103 | 860-275-6500 |
| 24767 | ST PAUL FIRE & MARINE INSURANCE COMPANY | ONE TOWER SQUARE | HARTFORD | CT | 06183-1190 | 651-310-7911 |
| 24775 | ST PAUL GUARDIAN INSURANCE COMPANY | ONE TOWER SQUARE | HARTFORD | CT | 06183-1190 | 651-310-7911 |
| 41750 | ST PAUL MEDICAL LIABILITY INSURANCE COMPANY | ONE TOWER SQUARE | HARTFORD | CT | 06183-1190 | 651-310-7911 |
| 24791 | ST PAUL MERCURY INSURANCE COMPANY | ONE TOWER SQUARE | HARTFORD | CT | 06183-1190 | 651-310-7911 |
| 19224 | ST PAUL PROTECTIVE INSURANCE COMPANY | 385 WASHINGTON ST | ST. PAUL | MN | 55102-1396 | 651-310-7911 |
| 19070 | STANDARD FIRE INSURANCE COMPANY | ONE TOWER SQUARE | HARTFORD | CT | 06183 | 860-277-0111 |
| 42986 | STANDARD GUARANTY INSURANCE COMPANY | 260 INTERST N CIRCLE SE | ATLANTA | GA | 30339-2111 | 770-763-1000 |
| 69019 | STANDARD INSURANCE COMPANY | PO BOX 711 | PORTLAND | OR | 97207-0711 | 971-321-7550 |
| 86355 | STANDARD LIFE AND ACCIDENT INSURANCE CO | ONE MOODY PLZ | GALVESTON | TX | 77550 | 409-766-6027 |
| 69051 | STANDARD LIFE INSURANCE CO OF INDIANA | 10689 N PENNSYLVANIA AVE | INDIANAPOLIS | IN | 46280-1087 | 317-574-6201 |
| 69078 | STANDARD SECURITY LIFE INS CO OF NEW YORK | 485 MADISON AVENUE | NEW YORK | NY | 10022 | 212-355-4141 |
| 18023 | STAR INSURANCE COMPANY | PO BOX 5015 | SOUTHFIELD | MI | 48034-5015 | 248-358-1100 |
| 68985 | STARMOUNT LIFE INSURANCE COMPANY | PO BOX 14389 | BATON ROUGE | LA | 70898-4389 | 225-926-2888 |

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

| NAIC CODE | COMPANY NAME | ADDRESS | CITY | STATE | ZIP | TELEPHONE |
|--------------|---|---------------------------------|-----------------|-------|------------|--------------|
| 40045 | STARNET INSURANCE COMPANY | 475 STEAMBOAT RD | GREENWICH | CT | 06830 | 203-542-3800 |
| 19530 | STATE AUTO NATIONAL INSURANCE COMPANY | 518 EAST BROAD ST | COLUMBUS | OH | 43215-3976 | 614-464-5000 |
| 25127 | STATE AUTO PROPERTY & CASUALTY INS CO | 518 E BROAD ST | COLUMBUS | OH | 43216 | 614-464-5000 |
| 25135 | STATE AUTOMOBILE MUTUAL INSURANCE CO | 518 E BROAD ST | COLUMBUS | OH | 43215-3976 | 614-464-5000 |
| 94498 | STATE FARM ANNUITY AND LIFE INSURANCE CO | ONE STATE FARM PLAZA | BLOOMINGTON | IL | 61701 | 309-766-2311 |
| 25143 | STATE FARM FIRE AND CASUALTY COMPANY | ONE STATE FARM PLAZA | BLOOMINGTON | IL | 61710-0001 | 309-766-2311 |
| 25151 | STATE FARM GENERAL INSURANCE COMPANY | ONE STATE FARM PLAZA | BLOOMINGTON | IL | 61710-0001 | 309-766-2311 |
| 69108 | STATE FARM LIFE INSURANCE COMPANY | ONE STATE FARM PLAZA | BLOOMINGTON | IL | 61701 | 309-766-2311 |
| 25178 | STATE FARM MUTUAL AUTOMOBILE INS COMPANY | ONE STATE FARM PLAZA | BLOOMINGTON | IL | 61710 | 309-766-2311 |
| 69116 | STATE LIFE INSURANCE COMPANY | PO BOX 406 | INDIANAPOLIS | IN | 46206 | 317-285-1877 |
| 69132 | STATE MUTUAL INSURANCE COMPANY | PO BOX 153 | ROME | GA | 30162-0153 | 706-291-1054 |
| 12831 | STATE NATIONAL INSURANCE COMPANY INC | PO BOX 24622 | FORTWORTH | TX | 76124 | 817-265-2000 |
| 33049 | STATE VOLUNTEER MUTUAL INSURANCE COMPAN | PO BOX 1065 | BRENTWOOD | TN | 37024-1065 | 615-377-1999 |
| 89184 | STERLING INVESTORS LIFE INSURANCE COMPANY | 210 E SECOND AVE STE 105 | ROME | GA | 30161 | 706-235-8154 |
| 77399 | STERLING LIFE INSURANCE COMPANY | 1000 N MILWAUKEE AVE | GLENVIEW | IL | 60025 | 800-688-0010 |
| 23647 | STONEBRIDGE INSURANCE COMPANY | ONE LIBERTY PLAZA, 19TH FL | NEW YORK | NY | 10006 | 917-324-0409 |
| 10952 | STONEBRIDGE CASUALTY INSURANCE COMPANY | 2700 W PLANO PARKWAY | PLANO | TX | 75075 | 410-685-5500 |
| 65021 | STONEBRIDGE LIFE INSURANCE COMPANY | 2700 W PLANO PARKWAY | PLANO | TX | 75075 | 410-685-5500 |
| 22276 | STONEWALL INSURANCE COMPANY | 200 METRO CTR BLVD UNIT #8 | WARWICK | RI | 02886 | 401-921-5234 |
| 10340 | STONINGTON INSURANCE COMPANY | 5080 SPECTRUM DRIVE, STE. 900 E | ADDISON | TX | 75001 | 972-664-7123 |
| 40436 | STRATFORD INSURANCE COMPANY | 400 PARSONS POND DRIVE | FRANKLIN LAKES | NJ | 07417-2600 | 201-847-8600 |
| 10130 | SU INSURANCE COMPANY | 9667 S 20TH ST | OAK CREEK | WI | 53154 | 414-281-1100 |
| 40134 | SUA INSURANCE COMPANY | 222 SOUTH RIVERSIDE PLAZA | CHICAGO | IL | 60606 | 312-277-1600 |
| 80802 | SUN LIFE ASSURANCE COMPANY OF CANADA | ONE SUN LIFE EXECUTIVE PK | WELLESLEY HILLS | MA | 02181-5699 | 781-446-1523 |
| 79065 | SUN LIFE ASSURANCE OF CANADA (US) | ONE SUN LIFE EXEC PARK | WELLESLEY HILLS | MA | 02181-5699 | 781-446-1523 |
| 10909 | SUN SURETY INSURANCE COMPANY | PO BOX 2373 | RAPID CITY | SD | 57109 | 605-348-1000 |
| 69256 | SUNAMERICA LIFE INSURANCE COMPANY | 21650 OXNARD ST MS 6-13 | WOODLAND HILLS | CA | 91367 | 888-502-0600 |
| 69272 | SUNSET LIFE INSURANCE COMPANY OF AMERICA | PO BOX 219532 | KANSAS CITY | MO | 64121-9532 | 816-753-7000 |
| 24047 | SURETY BONDING COMPANY OF AMERICA | PO BOX 5111 | SIOUX FALLS | SD | 57117-5111 | 605-336-0850 |
| 69310 | SURETY LIFE INSURANCE COMPANY | 3075 SANDERS RD H1A | NORTHBROOK | IL | 60062-7127 | 847-402-3029 |
| 82627 | SWISS RE LIFE & HEALTH AMERICA INC | 175 KING STREET | ARMONK | NY | 10504 | 877-794-7773 |
| 25364 | SWISS REINSURANCE AMERICA CORP | 175 KING STREET | ARMONK | NY | 10504 | 913-676-5200 |
| 68608 | SYMETRA LIFE INSURANCE COMPANY | PO BOX 34690 | SEATTLE | WA | 98124-1690 | 425-256-8134 |
| 90581 | SYMETRA NATIONAL LIFE INSURANCE COMPANY | PO BOX 34690 | SEATTLE | WA | 98124-1690 | 425-256-8134 |
| 12866 | T H E INSURANCE COMPANY | 10451 GULF BLVD | TREASURE ISLAND | FL | 33706 | 727-367-6900 |
| 69345 | TEACHERS INS AND ANNUITY ASSOC OF AMERICA | 730 THIRD AVE | NEW YORK | NY | 10017 | 704-988-4187 |
| 22683 | TEACHERS INSURANCE COMPANY | 1 HORACE MANN PLAZA | SPRINGFIELD | IL | 62715-0001 | 217-789-2500 |
| 42376 | TECHNOLOGY INSURANCE COMPANY | 5800 LOMBARDO CENTER STE 200 | CLEVELAND | OH | 10038 | 212-220-7120 |
| 69604 | TEMPLETON FUNDS ANNUITY COMPANY | PO BOX 33030 | ST PETERSBURG | FL | 33733-8030 | 763-765-7488 |
| 19526 | TEXAS GENERAL INDEMNITY COMPANY | 118 SECOND AVE SE PO BOX 73909 | CEDAR RAPIDS | IA | 52407-3909 | 409-766-4600 |
| 69396 | TEXAS LIFE INSURANCE COMPANY | PO BOX 830 | WACO | TX | 76703-0830 | 254-745-6360 |
| 56014 | THRIVENT FINANCIAL FOR LUTHERANS | 4321 N BALLARD ROAD | APPLETON | WI | 54919-0001 | 612-844-7000 |
| 97721 | THRIVENT LIFE INSURANCE COMPANY | 625 FOURTH AVE SOUTH | MINNEAPOLIS | MN | 55415-1624 | 612-844-7000 |
| 60142 | TIAA-CREF LIFE INSURANCE COMPANY | 730 THIRD AVE | NEW YORK | NY | 10017 | 704-988-4187 |
| 25496 | TIG INDEMNITY COMPANY | 250 COMMERCIAL ST STE 5000 | MANCHESTER | NH | 03101 | 603-656-2233 |
| 25534 | TIG INSURANCE COMPANY | 250 COMMERCIAL ST STE 5000 | MANCHESTER | NH | 03101 | 603-656-2233 |
| 69477 | TIME INSURANCE COMPANY | PO BOX 3050, 501 W MICHIGAN ST | MILWAUKEE | WI | 53203 | 651-361-4587 |
| 13242 | TITAN INDEMNITY COMPANY | PO BOX 65100 | SAN ANTONIO | TX | 78265 | 614-249-1545 |
| 44300 | TOWER INSURANCE COMPANY OF NEW YORK | 120 BROADWAY 31ST FL | NEW YORK | NY | 10271-1699 | 212-655-2000 |
| 43702 | TOWER NATIONAL INSURANCE COMPANY | 120 BROADWAY 31ST FL | NEW YORK | NY | 02110 | 212-655-2000 |
| 37621 | TOYOTA MOTOR INSURANCE COMPANY | 19001 S WESTERN AVE NF23 | TORRANCE | CA | 90509 | 310-468-1407 |
| 42749 | TRADERS INSURANCE COMPANY | PO BOX 5374 | KANSAS CITY | MO | 64131 | 816-822-1887 |
| 41238 | TRANS PACIFIC INSURANCE COMPANY | 230 PARK AVENUE | NEW YORK | NY | 10169 | 212-297-6600 |
| 69566 | TRANS WORLD ASSURANCE COMPANY | 885 S EL CAMINO REAL | SAN MATEO | CA | 94402-2392 | 850-456-7401 |
| 70688 | TRANSAMERICA FINANCIAL LIFE INSURANCE CO | 4333 EDGEWOOD ROAD NE | CEDAR RAPIDS | IA | 52499 | 914-697-8000 |
| 86231 | TRANSAMERICA LIFE INSURANCE COMPANY | 4333 EDGEWOOD RD, NE | CEDAR RAPIDS | IA | 52499 | 319-355-8511 |
| 67121 | TRANSAMERICA OCCIDENTAL LIFE INSURANCE CO | 4333 EDGEWOOD RD NE | CEDAR RAPIDS | IA | 52499 | 319-355-8511 |
| 28886 | TRANSGUARD INS COMPANY OF AMERICA INC | 702 OBERLIN RD | RALEIGH | NC | 27605 | 800-323-8560 |
| 33014 | TRANSPORT INSURANCE COMPANY | 2 CENTRAL SQUARE | CAMBRIDGE | MA | 02139 | 401-719-9002 |
| 20494 | TRANSPORTATION INSURANCE COMPANY | 333 S WABASH 28TH FL | CHICAGO | IL | 60604 | 312-822-5000 |
| 28188 | TRAVCO INSURANCE COMPANY | ONE TOWER SQUARE | HARTFORD | CT | 06183-6014 | 860-277-0111 |
| 19038 | TRAVELERS CASUALTY AND SURETY COMPANY | ONE TOWER SQUARE | HARTFORD | CT | 06183 | 860-277-0111 |
| 31194 | TRAVELERS CASUALTY AND SURETY CO OF AMERICA | ONE TOWER SQUARE | HARTFORD | CT | 06183 | 860-277-0111 |
| 36170 | TRAVELERS CASUALTY CO OF CONNECTICUT | ONE TOWER SQUARE | HARTFORD | CT | 06183 | 860-277-0111 |
| 19046 | TRAVELERS CASUALTY INS COMPANY OF AMERICA | ONE TOWER SQUARE | HARTFORD | CT | 06183 | 860-277-0111 |
| 40282 | TRAVELERS COMMERCIAL CASUALTY COMPANY | ONE TOWER SQUARE | HARTFORD | CT | 06183-1190 | 860-277-0111 |
| 36137 | TRAVELERS COMMERCIAL INSURANCE COMPANY | ONE TOWER SQUARE | HARTFORD | CT | 06183 | 860-277-0111 |
| 27998 | TRAVELERS HOME AND MARINE INSURANCE CO | ONE TOWER SQUARE | HARTFORD | CT | 06183-6014 | 860-277-0111 |
| 25658 | TRAVELERS INDEMNITY COMPANY | ONE TOWER SQUARE | HARTFORD | CT | 06183 | 860-277-0111 |
| 25666 | TRAVELERS INDEMNITY COMPANY OF AMERICA | ONE TOWER SQUARE | HARTFORD | CT | 06183-9070 | 860-277-0111 |
| 25682 | TRAVELERS INDEMNITY CO OF CONNECTICUT | ONE TOWER SQUARE | HARTFORD | CT | 06183-1051 | 860-277-0111 |
| 39357 | TRAVELERS INSURANCE CO(ACC DEPT) | ONE TOWER SQUARE | HARTFORD | CT | 06183-1190 | 813-983-4100 |
| 38130 | TRAVELERS PERSONAL INSURANCE COMPANY | ONE TOWER SQUARE | HARTFORD | CT | 06183 | 860-277-0111 |
| 25674 | TRAVELERS PROPERTY CASUALTY CO OF AMERICA | ONE TOWER SQUARE | HARTFORD | CT | 06183-1190 | 860-277-0111 |
| 36161 | TRAVELERS PROPERTY CASUALTY INS COMPANY | ONE TOWER SQUARE | HARTFORD | CT | 06183 | 860-277-0111 |
| 56006 | TRAVELERS PROTECTIVE ASSOC OF AMERICA | 3755 LINDELL | ST LOUIS | MO | 63108-3476 | 314-371-0533 |
| 31003 | TRI STATE INSURANCE COMPANY OF MINNESOTA | PO BOX 1594 | DES MOINES | IA | 50306-1594 | 515-473-3137 |
| 24350 | TRIAD GUARANTY INSURANCE CORPORATION | 101 S STRATFORD RD #500 | WINSTON-SALEM | NC | 27104 | 336-723-1282 |
| 19887 | TRINITY UNIVERSAL INSURANCE COMPANY | 5210 BELFORT RD ST120 | JACKSONVILLE | FL | 32256 | 904-245-5600 |
| 15954 | TRINITY UNIVERSAL INS CO OF KANSAS INC | 12790 MERIT DR T7/FL 13 | DALLAS | TX | 75251 | 214-360-8000 |
| 41211 | TRITON INSURANCE COMPANY | PO BOX 2548 | FORT WORTH | TX | 76113 | 800-316-5607 |

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

| NAIC CODE | COMPANY NAME | ADDRESS | CITY | STATE | ZIP | TELEPHONE |
|--------------|---|-----------------------------------|-----------------|-------|------------|--------------|
| 41106 | TRIUMPHE CASUALTY COMPANY | 3250 INTERSTATE DR | RICHFIELD | OH | 44286 | 330-659-8900 |
| 92525 | TRUASSURE INSURANCE COMPANY | 801 OGDEN AVE | LISLE | IL | 60532 | 630-724-4082 |
| 21709 | TRUCK INSURANCE EXCHANGE | PO BOX 2478 TERMINAL ANNX | LOS ANGELES | CA | 90051-2478 | 323-932-3441 |
| 27120 | TRUMBULL INSURANCE COMPANY | HARTFORD PLAZA | HARTFORD | CT | 06115 | 860-547-5000 |
| 40118 | TRUSTGARD INSURANCE COMPANY | PO BOX 1218 | COLUMBUS | OH | 43216 | 614-445-2900 |
| 61425 | TRUSTMARK INSURANCE COMPANY | 400 FIELD DRIVE | LAKE FOREST | IL | 60045 | 847-283-4190 |
| 62863 | TRUSTMARK LIFE INSURANCE COMPANY | 400 FIELD DRIVE | LAKE FOREST | IL | 60045 | 847-283-4190 |
| 29459 | TWIN CITY FIRE INSURANCE COMPANY | HARTFORD PLAZA T-16-85 | HARTFORD | CT | 06115 | 860-547-5000 |
| 84530 | U S FINANCIAL LIFE INSURANCE COMPANY | PO BOX 429560 | CINCINNATI | OH | 45242 | 513-686-2165 |
| 29599 | U S SPECIALTY INSURANCE COMPANY | 13403 NW FWY | HOUSTON | TX | 77040-6009 | 713-744-3700 |
| 67423 | UBS LIFE INSURANCE COMPANY USA | PO BOX 200 | ACCORD | MA | 02018 | 800-986-0088 |
| 37893 | ULLICO CASUALTY COMPANY | 1625 EYE ST NW | WASHINGTON | DC | 20006 | 202-354-8039 |
| 86371 | ULLICO LIFE INSURANCE COMPANY | 1625 EYE ST NW | WASHINGTON | DC | 20001 | 202-682-4693 |
| 41050 | UNDERWRITER FOR THE PROFESSIONS INS CO | 185 GREENWOOD RD | NAPA | CA | 94558 | 707-226-0100 |
| 80314 | UNICARE LIFE & HEALTH INSURANCE COMPANY | 233 SOUTH WACKER ST, STE 3900 | CHICAGO | IL | 60606 | 877-864-2273 |
| 11121 | UNIFIED LIFE INSURANCE COMPANY | PO BOX 25326 | OVERLAND PARK | KS | 66225-5326 | 913-871-7284 |
| 91529 | UNIMERICA INSURANCE COMPANY | 450 COLUMBUS BLVD | HARTFORD | CT | 06103 | 877-832-7734 |
| 69701 | UNION BANKERS INSURANCE COMPANY | 1001 HEATHROW PARK LANE STE 5001 | LAKE MARY | FL | 32746 | 407-995-8000 |
| 80837 | UNION CENTRAL LIFE INSURANCE COMPANY | PO BOX 40888 | CINCINNATI | OH | 45240-0888 | 513-595-2200 |
| 62596 | UNION FIDELITY LIFE INSURANCE COMPANY | 500 VIRGINIA DR | FT WASHINGTON | PA | 19034 | 215-542-4590 |
| 25844 | UNION INSURANCE COMPANY | PO BOX 1594 | DES MOINES | IA | 50306-1594 | 515-473-3137 |
| 21423 | UNION INSURANCE COMPANY OF PROVIDENCE | PO BOX 712 | DES MOINES | IA | 50303-0712 | 515-280-2511 |
| 69744 | UNION LABOR LIFE INSURANCE COMPANY | 8403 COLESVILLE ROAD | SILVER SPRINGS | MD | 20910 | 202-682-4693 |
| 70408 | UNION SECURITY INSURANCE COMPANY | PO BOX 419052 | KANSAS CITY | MO | 64141-6052 | 651-361-4587 |
| 92916 | UNITED AMERICAN INSURANCE COMPANY | PO BOX 8080 | MCKINNEY | TX | 75070-0810 | 972-529-5085 |
| 11142 | UNITED CASUALTY INS COMPANY OF AMERICA | 12115 LACKLAND ROAD | ST LOUIS | MO | 63146 | 314-819-4300 |
| 56383 | UNITED COMMERCIAL TRAVELERS OF AMERICA | 632 N PARK ST | COLUMBUS | OH | 43215-1627 | 800-848-0123 |
| 62294 | UNITED CONCORDIA LIFE AND HEALTH INS CO | 4401 DEER PATH RD | HARRISBURG | PA | 17110 | 717-260-7081 |
| 91693 | UNITED FAMILY LIFE INSURANCE COMPANY | 260 INTERSTATE NO CIRCLE SE | ATLANTA | GA | 30339 | 800-801-0800 |
| 87645 | UNITED FIDELITY LIFE INSURANCE COMPANY | PO BOX 410288 | KANSAS CITY | MO | 64141-0288 | 816-391-2000 |
| 11770 | UNITED FINANCIAL CASUALTY COMPANY | PO BOX 89490 | CLEVELAND | OH | 44101 | 440-395-4460 |
| 19496 | UNITED FIRE & INDEMNITY COMPANY | 118 SECOND AVE SE PO BOX 73909 | CEDAR RAPIDS | IA | 52407-3909 | 409-766-4600 |
| 13021 | UNITED FIRE AND CASUALTY COMPANY | P O BOX 73909 | CEDAR RAPIDS | IA | 52407 | 319-399-5723 |
| 16659 | UNITED GUARANTY COMMERCIAL INS CO OF NC | LAW DEPT., PO BOX 20597 | GREENSBORO | NC | 27420-0597 | 336-373-0232 |
| 26999 | UNITED GUARANTY MORTGAGE INDEMNITY CO | LAW DEPT; PO BOX 20597 | GREENSBORO | NC | 27420-0597 | 336-373-0232 |
| 15873 | UNITED GUARANTY RESIDENTIAL INSURANCE CO | LAW DEPT., PO BOX 20597 | GREENSBORO | NC | 27420-0597 | 336-373-0232 |
| 16667 | UNITED GUARANTY RESIDENTIAL INS OF NC | LAW DEPT. PO BOX 20597 | GREENSBORO | NC | 27420-0597 | 336-373-0232 |
| 79413 | UNITED HEALTHCARE INSURANCE COMPANY | 450 COLUMBUS BLVD 2NB | HARTFORD | CT | 06115 | 877-832-7734 |
| 63983 | UNITED HERITAGE LIFE INSURANCE COMPANY | PO BOX 7777 | MERIDIAN | ID | 83680-7777 | 208-493-6100 |
| 69922 | UNITED HOME LIFE INSURANCE COMPANY | PO BOX 7192 | INDIANAPOLIS | IN | 46207-7192 | 317-692-7979 |
| 69930 | UNITED INSURANCE COMPANY OF AMERICA | ONE E WACKER DRIVE | CHICAGO | IL | 60601-1883 | 314-819-4300 |
| 94099 | UNITED INVESTORS LIFE INSURANCE COMPANY | PO BOX 10207 | BIRMINGHAM | AL | 35202-0207 | 205-325-4317 |
| 82694 | UNITED LIBERTY LIFE INSURANCE COMPANY | PO BOX 437249 | LOUISVILLE | KY | 40253-7249 | 502-244-2420 |
| 69973 | UNITED LIFE INSURANCE COMPANY | PO BOX 73909 | CEDAR RAPIDS | IA | 52407-3909 | 319-399-5700 |
| 11445 | UNITED NATIONAL CASUALTY INSURANCE CO | THREE BALA PLAZA E STE 300 | BALA CYNWYD | PA | 19004 | 610-664-1500 |
| 92703 | UNITED NATIONAL LIFE INS CO OF AMERICA | 1275 MILWAUKEE AVENUE | GLENVIEW | IL | 60025 | 847-803-5252 |
| 41335 | UNITED NATIONAL SPECIALTY INSURANCE CO | THREE BALA PLZA E STE 300 | BALA CYNWYD | PA | 19004 | 610-664-1500 |
| 69868 | UNITED OF OMAHA LIFE INSURANCE COMPANY | MUTUAL OF OMAHA PLAZA | OMAHA | NE | 68175-0001 | 402-342-7600 |
| 42129 | UNITED SECURITY ASSURANCE CO OF PA | PO BOX 64477 | SOUDERTON | PA | 18964-9985 | 215-723-3044 |
| 21776 | UNITED SECURITY INSURANCE COMPANY | TERRACE TOWERS 5619 DTC PK ST 300 | GREENWOOD VILLA | CO | 80111-3136 | 303-337-5500 |
| 81108 | UNITED SECURITY LIFE AND HEALTH INS COMPANY | 6640 S CICERO AVE | BEDFORD PARK | IL | 60638 | 800-875-4422 |
| 25941 | UNITED SERVICES AUTOMOBILE ASSOCIATION | 9800 FREDERICKSBURG RD | SAN ANTONIO | TX | 78288-0429 | 210-498-2211 |
| 25887 | UNITED STATES FIDELITY & GUARANTY COMPANY | ONE TOWER SQUARE | HARTFORD | CT | 06183-1190 | 651-310-7911 |
| 21113 | UNITED STATES FIRE INSURANCE COMPANY | 305 MADISON AVE | MORRISTOWN | NJ | 07962 | 973-490-6929 |
| 25895 | UNITED STATES LIABILITY INSURANCE COMPANY | PO BOX 6700 | WAYNE | PA | 19087-2191 | 610-688-2535 |
| 70106 | UNITED STATES LIFE INSURANCE CO NEW YORK | 3600 ROUTE 66, PO BOX 1580 | NEPTUNE | NJ | 07754-1580 | 212-709-6000 |
| 63479 | UNITED TEACHER ASSOCIATES INSURANCE CO | PO BOX 26580 | AUSTIN | TX | 78755-0580 | 512-451-2224 |
| 29157 | UNITED WISCONSIN INSURANCE COMPANY | P.O. BOX 3026 | MILWAUKEE | WI | 53201-3026 | 262-787-7700 |
| 72850 | UNITED WORLD LIFE INSURANCE COMPANY | MUTUAL OF OMAHA PLAZA | OMAHA | NE | 68175 | 402-342-7600 |
| 16063 | UNITRIN AUTO AND HOME INSURANCE COMPANY | 5210 BELFORT RD STE 120 | JACKSONVILLE | FL | 32256 | 904-245-5600 |
| 10915 | UNITRIN DIRECT PROPERTY & CASUALTY COMPAN | 2790 BUSINESS PARK DRIVE | VISTA | CA | 92081 | 312-661-4600 |
| 25909 | UNITRIN PREFERRED INSURANCE COMPANY | 5210 BELFORT RD STE 120 | JACKSONVILLE | FL | 32256 | 904-245-5600 |
| 63819 | UNITY FINANCIAL LIFE INSURANCE COMPANY | 11311 CORNELL PARK DR STE 200 | CINCINNATI | OH | 45242-1889 | 315-448-7000 |
| 70114 | UNITY MUTUAL LIFE INSURANCE COMPANY | PO BOX 5000 | SYRACUSE | NY | 13250-5000 | 315-448-7000 |
| 42862 | UNIVERSAL CASUALTY COMPANY | 150 NORTHWEST PT | ELK GROVE VILLA | IL | 60007 | 847-700-8774 |
| 32867 | UNIVERSAL FIRE & CASUALTY INSURANCE CO | 3214 CHICAGO DR | HUNTSVILLE | MI | 49426 | 616-662-3900 |
| 70130 | UNIVERSAL GUARANTY LIFE INSURANCE COMPAN | PO BOX 5147 | SPRINGFIELD | IL | 62705 | 217-241-6300 |
| 25933 | UNIVERSAL SURETY COMPANY | PO BOX 80468 | LINCOLN | NE | 68501-0468 | 402-435-4302 |
| 13200 | UNIVERSAL SURETY OF AMERICA | PO BOX 5077 | SIOUX FALLS | SD | 57117-5077 | 605-336-0850 |
| 41181 | UNIVERSAL UNDERWRITERS INS CO | 7045 COLLEGE BLVD | OVERLAND PARK | KS | 66211 | 913-339-1000 |
| 70173 | UNIVERSAL UNDERWRITERS LIFE INSURANCE CO | 7045 COLLEGE BLVD | OVERLAND PARK | KS | 66211-1523 | 913-339-1000 |
| 40843 | UNIVERSAL UNDERWRITERS OF TEXAS INS CO | 7045 COLLEGE BLVD | OVERLAND | KS | 66211-1523 | 913-339-1000 |
| 62235 | UNUM LIFE INSURANCE COMPANY OF AMERICA | 2211 CONGRESS ST | PORTLAND | ME | 04122 | 207-575-2211 |
| 29998 | UPPER HUDSON NATIONAL INSURANCE COMPANY | 4446 STATE RT 42 STE B | MONTICELLO | NY | 12701 | 845-791-6700 |
| 70955 | USA LIFE ONE INSURANCE COMPANY OF INDIANA | 7735 LOMA COURT, PO BOX 609 | FISHERS | IN | 46038 | 317-585-0541 |
| 25968 | USAA CASUALTY INSURANCE COMPANY | 9800 FREDERICKSBURG RD | SAN ANTONIO | TX | 78288 | 210-498-2211 |
| 72613 | USAA DIRECT LIFE INSURANCE COMPANY | 3 PARKWAY | PHILADELPHIA | PA | 19102 | 210-498-8000 |
| 18600 | USAA GENERAL INDEMNITY COMPANY | 9800 FREDERICKSBURG ROAD | SAN ANTONIO | TX | 78288 | 210-498-2211 |
| 69663 | USAA LIFE INSURANCE COMPANY | 9800 FREDERICKSBURG RD | SAN ANTONIO | TX | 78288-0001 | 210-498-8000 |
| 94358 | USABLE LIFE | PO BOX 1650 | LITTLE ROCK | AR | 72203-1650 | 501-375-7200 |
| 25976 | UTICA MUTUAL INSURANCE COMPANY | PO BOX 530 | UTICA | NY | 13503-0530 | 315-734-2385 |

LIFE, ACCIDENT & HEALTH COMPANIES MAIL ADDRESSES AND TELEPHONE NUMBERS

| NAIC CODE | COMPANY NAME | ADDRESS | CITY | STATE | ZIP | TELEPHONE |
|--------------|---|------------------------------------|-----------------|-------|------------|--------------|
| 26611 | VALIANT INSURANCE COMPANY | 110 WILLIAM ST 30TH FL | NEW YORK | NY | 10038 | 847-413-5048 |
| 20508 | VALLEY FORGE INSURANCE COMPANY | 333 S WABASH 28TH FL | CHICAGO | IL | 60604 | 312-822-5000 |
| 21172 | VANLINER INSURANCE COMPANY | ONE PREMIER DR | ST LOUIS | MO | 63026 | 636-343-9889 |
| 68632 | VANTISLIFE INSURANCE COMPANY | 200 DAY HILL RD | WINDSOR | CT | 06095 | 860-298-5400 |
| 70238 | VARIABLE ANNUITY LIFE INSURANCE COMPANY | 2929 ALLEN PARKWAY | HOUSTON | TX | 77019 | 713-522-1111 |
| 18759 | VEREX ASSURANCE INCORPORATED | 6601 SIX FORKS RD | RALEIGH | NC | 27615 | 919-846-4100 |
| 10815 | VERLAN FIRE INSURANCE COMPANY | 8403 COLESVILLE RD SUITE 300 | SILVER SPRING | MD | 20910 | 301-495-7722 |
| 10644 | VICTORIA AUTOMOBILE INSURANCE COMPANY | 1 NATIONWIDE PLAZA DSPF-76 | COLUMBUS | OH | 43215 | 614-249-1545 |
| 42889 | VICTORIA FIRE & CASUALTY COMPANY | 1 NATIONWIDE PLAZA DSPF-76 | COLUMBUS | OH | 43215 | 614-249-1545 |
| 20397 | VIGILANT INSURANCE COMPANY | PO BOX 1615 | WARREN | NJ | 07061-1615 | 908-903-2000 |
| 13137 | VIKING INSURANCE COMPANY OF WISCONSIN | 1800 N POINT DR | STEVENS POINT | WI | 54481 | 715-346-6000 |
| 40827 | VIRGINIA SURETY COMPANY INC | 175 WEST JACKSON BLVD 11TH FL | CHICAGO | IL | 60604 | 312-356-3000 |
| 53953 | VISION BENEFITS OF AMERICA | 300 WEYMAN PLZ | PITTSBURGH | PA | 15236 | 412-881-4900 |
| 32395 | VISION SERVICE PLAN INSURANCE COMPANY | 3333 QUALITY DRIVE | RANCHO CORDOVA | CA | 95670-7985 | 916-851-5000 |
| 84549 | VISTA LIFE INSURANCE COMPANY | THE AMERICAN RD | DEARBORN | MI | 48121 | 313-337-1102 |
| 35971 | VOYAGER PROPERTY & CASUALTY INSURANCE CO | 260 INTERSTATE NORTH CIRCLE SE | ATLANTA | GA | 30339 | 803-772-8332 |
| 26085 | WARNER INSURANCE COMPANY | 500 S BROAD ST | MERIDEN | CT | 06450 | 203-634-7200 |
| 32778 | WASHINGTON INTERNATIONAL INSURANCE CO | 1200 ARLINGTON HEIGHTS RD, STE 400 | ITASCA | IL | 60143 | 603-644-6600 |
| 70319 | WASHINGTON NATIONAL INSURANCE CO | 11815 N PENNSYLVANIA ST | CARMEL | IN | 46032 | 317-817-6100 |
| 00037 | WATKINS LIFE & BENEFIT ASSOCIATION | PO BOX 96 | DEXTER | MO | 63841-0096 | |
| 26069 | WAUSAU BUSINESS INSURANCE COMPANY | 175 BERKLEY ST MAIL STOP 03B | BOSTON | MA | 02117 | 617-357-9500 |
| 26042 | WAUSAU UNDERWRITERS INSURANCE COMPANY | 175 BERKLEY ST MAIL STOP 03B | BOSTON | MA | 02117 | 617-357-9500 |
| 83445 | WELLCARE HEALTH INSURANCE OF ARIZONA INC | 8735 HENDERSON RD REN 2 | TAMPA | FL | 33634 | 813-243-2974 |
| 64467 | WELLCARE HEALTH INSURANCE OF ILLINOIS | PO BOX 25827 | TAMPA | FL | 33634 | 813-243-2974 |
| 10155 | WELLCARE PRESCRIPTION INSURANCE INC | 8735 HENDERSON REN 2 | TAMPA | FL | 33634 | 813-243-2974 |
| 61705 | WELLCHOICE INSURANCE OF NEW JERSEY INC | 165 BROADWAY | NEW YORK | NY | 10006 | 212-476-1000 |
| 83607 | WELLMARK COMMUNITY INSURANCE INC | 636 GRAND AVE STATION # 146 | DES MOINES | IA | 50309 | 515-245-4500 |
| 25011 | WESCO INSURANCE COMPANY | 59 MAIDE LANE 6TH FLOOR | NEW YORK | NY | 10038 | 212-220-7120 |
| 44393 | WEST AMERICAN INSURANCE COMPANY | 9450 SEWARD RD | FAIRFIELD | OH | 45014 | 513-603-2245 |
| 15350 | WEST BEND MUTUAL INSURANCE COMPANY | 1900 S 18TH AVE | WEST BEND | WI | 53095 | 262-334-5571 |
| 70335 | WEST COAST LIFE INSURANCE COMPANY | PO BOX 2606/CARLA TAVEL 1-3CA | BIRMINGHAM | AL | 35202 | 205-268-1000 |
| 21121 | WESTCHESTER FIRE INSURANCE COMPANY | PO BOX 1000 436 WALNUT ST | PHILADELPHIA | PA | 19106 | 215-640-5259 |
| 27871 | WESTERN AGRICULTURAL INSURANCE COMPANY | 5400 UNIVERSITY AVE | WEST DES MOINES | IA | 50266 | 515-225-5400 |
| 70483 | WESTERN AND SOUTHERN LIFE INSURANCE CO | 400 BROADWAY | CINCINNATI | OH | 45202-3312 | 513-629-1800 |
| 57711 | WESTERN CATHOLIC UNION | 510 MAIN STREET | QUINCY | IL | 62301-3941 | 217-223-9721 |
| 30830 | WESTERN DIVERSIFIED CASUALTY INSURANCE CO | ONE LIBERTY PLAZA 53RD FL | NEW YORK | NY | 10006 | 212-651-6500 |
| 27502 | WESTERN GENERAL INSURANCE COMPANY INC | 5230 LAS VIRGENES RD | CALABASAS | CA | 91302 | 818-880-9070 |
| 91413 | WESTERN RESERVE LIFE ASSUR CO OF OHIO | 570 CARILLON PRKWY | ST PETERSBURG | FL | 33716-1201 | 727-299-1800 |
| 92622 | WESTERN SOUTHERN LIFE ASSURANCE COMPANY | 400 BROADWAY | CINCINNATI | OH | 45202-3312 | 513-629-1800 |
| 13188 | WESTERN SURETY COMPANY | 101 S PHILLIPS AVE | SIoux FALLS | SD | 57192-0001 | 605-336-0850 |
| 24112 | WESTFIELD INSURANCE COMPANY | PO BOX 5001 ONE PARK CIRC | WESTFIELD CTR | OH | 44251-5001 | 330-887-0101 |
| 78301 | WESTWARD LIFE INSURANCE COMPANY | 680 NEWPORT CTR DR ST 270 | NEWPORT BEACH | CA | 92260 | 800-842-0875 |
| 57010 | WILLIAM PENN ASSOCIATION | 709 BRIGHTON ROAD | PITTSBURGH | PA | 15233-1805 | 412-231-2979 |
| 66133 | WILTON REASSURANCE COMPANY | 187 DANBURY RD RIVER BLDG 3FL | WILTON | CT | 06897-4079 | 203-762-4412 |
| 60704 | WILTON REASSURANCE LIFE CO OF NEW YORK | 187 DANBURY RD RIVERVIEW BLDG 3RD | WILTON | CT | 06897 | 203-762-4454 |
| 65960 | WINDSOR LIFE INSURANCE COMPANY | 3434 FAIRMOUNT ST | DALLAS | TX | 75219 | 214-559-0850 |
| 56170 | WOMAN'S LIFE INSURANCE SOCIETY | 1338 MILITARY ST | PORT HURON | MI | 48060-5020 | 810-985-5191 |
| 57320 | WOODMEN OF THE WORLD LIFE INS SOCIETY | 1700 FARNAM ST | OMAHA | NE | 68102-2002 | 402-342-1890 |
| 31232 | WORK FIRST CASUALTY COMPANY | 3411 SILVERSIDE RD STE 101 | WILMINGTON | DE | 19811 | 302-477-1710 |
| 13250 | WORKMENS AUTO INSURANCE COMPANY | PO BOX 54845 | LOS ANGELES | CA | 90054-0845 | 213-747-6492 |
| 57290 | WORKMENS BENEFIT FUND OF THE U S OF AM | 99 N BROADWAY | HICKSVILLE | NY | 11801-2905 | 516-938-6060 |
| 79987 | WORLD CORP INSURANCE COMPANY | PO BOX 3160 | OMAHA | NE | 68103-0160 | 515-245-2000 |
| 70629 | WORLD INSURANCE COMPANY | PO BOX 3160 | OMAHA | NE | 68103-0160 | 515-245-2000 |
| 20311 | XL CAPITAL ASSURANCE INC | 1221 AVE OF AMERICAS 31ST FL | NEW YORK | NY | 10020-1001 | 212-478-3400 |
| 24554 | XL INSURANCE AMERICA INC | 70 SEAVIEW AVE | STAMFORD | CT | 06902 | 203-964-5200 |
| 88080 | XL LIFE INSURANCE AND ANNUITY COMPANY | 20 N MARTINGALE RD STE 200 | SCHAUMBURG | IL | 60173 | 847-517-2375 |
| 80586 | XL RE LIFE AMERICA INC | 20 N MARTINGALE RD STE 200 | SCHAUMBURG | IL | 60173 | 203-674-6934 |
| 20583 | XL REINSURANCE AMERICA INC | 70 SEAVIEW AVE | STAMFORD | CT | 06902-6040 | 203-964-5200 |
| 37885 | XL SPECIALTY INSURANCE COMPANY | SEAVIEW HOUSE, 70 SEAVIEW AVE | STAMFORD | CT | 06902 | 203-964-5200 |
| 24325 | YORK INSURANCE COMPANY | 88 BOYD AVE | EAST PROVIDENCE | RI | 02914 | 401-453-7132 |
| 26220 | YOSEMITE INSURANCE COMPANY | 601 NW SECOND ST | EVANSVILLE | IN | 47708-1013 | 812-468-5390 |
| 27090 | YOUNG AMERICA INSURANCE COMPANY | PO BOX 224467 | DALLAS | TX | 75222-4467 | 214-333-4002 |
| 30325 | ZALE INDEMNITY COMPANY | PO BOX 152762 | IRVING | TX | 75038-1003 | 972-580-4080 |
| 71323 | ZALE LIFE INSURANCE COMPANY | PO BOX 152762 STA 5B-9 | IRVING | TX | 75015-2762 | 972-580-4499 |
| 13269 | ZENITH INSURANCE COMPANY | PO BOX 9055 | VAN NUYS | CA | 91409-9055 | 818-713-1000 |
| 16535 | ZURICH AMERICAN INSURANCE COMPANY | 1400 AMERICAN LN TWR 1 19TH FL | SCHAUMBURG | IL | 60196-1056 | 847-413-5048 |
| 27855 | ZURICH AMERICAN INS COMPANY OF ILLINOIS | 1400 AMERICAN LN TWR 1 19TH FL | SCHAUMBURG | IL | 60196-1056 | 847-413-5048 |

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